# 2022 Federal Low Income Housing Tax Credit Program

### **Application For Reservation**

#### **Deadline for Submission**

#### <u>9% Competitive Credits</u>

Applications Must Be Received At VHDA No Later Than 12:00 PM Richmond, VA Time On March 10, 2022

#### **Tax Exempt Bonds**

Applications should be received at VHDA at least one month before the bonds are *priced* (if bonds issued by VHDA), or 75 days before the bonds are *issued* (if bonds are not issued by VHDA)



Virginia Housing 601 South Belvidere Street Richmond, Virginia 23220-6500

## INSTRUCTIONS FOR THE VIRGINIA 2022 LIHTC APPLICATION FOR RESERVATION

This application was prepared using Excel, Microsoft Office 2016. Please note that using the active Excel workbook does not eliminate the need to submit the required PDF of the signed hardcopy of the application and related documentation. A more detailed explanation of application submission requirements is provided below and in the Application Manual.

An electronic copy of your completed application is a mandatory submission item.

#### **Applications For 9% Competitive Credits**

Applicants should submit an electronic copy of the application package prior to the application deadline, which is 12:00 PM Richmond Virginia time on March 10, 2022. Failure to submit an electronic copy of the application by the deadline will cause the application to be disqualified.

#### Please Note:

Applicants should submit all application materials in electronic format only.

There should be distinct files which should include the following:

- 1. Application For Reservation the active Microsoft Excel workbook
- 2. A PDF file which includes the following:
  - Application For Reservation Signed version of hardcopy
  - All application attachments (i.e. tab documents, excluding market study and plans & specs)
- 3. Market Study PDF or Microsoft Word format
- 4. Plans PDF or other readable electronic format
- 5. Specifications PDF or other readable electronic format (may be combined into the same file as the plans if necessary)
- 6. Unit-By-Unit work write up (rehab only) PDF or other readable electronic format

#### **IMPORTANT:**

Virginia Housing only accepts files via our work center sites on Procorem. Contact TaxCreditApps@virginiahousing.com for access to Procorem or for the creation of a new deal workcenter. Do not submit any application materials to any email address unless specifically requested by the Virginia Housing LIHTC Allocation Department staff.

#### Disclaimer:

Virginia Housing assumes no responsibility for any problems incurred in using this spreadsheet or for the accuracy of calculations. Check your application for correctness and completeness before submitting the application to Virginia Housing.

#### **Entering Data:**

Enter numbers or text as appropriate in the blank spaces highlighted in yellow. Cells have been formatted as appropriate for the data expected. All other cells are protected and will not allow changes.

#### Please Note:

- ▶ **VERY IMPORTANT!**: **Do not** use the copy/cut/paste functions within this document. Pasting fields will corrupt the application and may result in penalties. You may use links to other cells or other documents but do not paste data from one document or field to another.
- Some fields provide a dropdown of options to select from, indicated by a down arrow that appears when the cell is selected. Click on the arrow to select a value within the dropdown for these fields.
- The spreadsheet contains multiple error checks to assist in identifying potential mistakes in the application. These may appear as data is entered but are dependent on values entered later in the application. Do not be concerned with these messages until all data within the application has been entered.
- ▶ Also note that some cells contain error messages such as "#DIV/0!" as you begin. These warnings will disappear as the numbers necessary for the calculation are entered.

#### Assistance:

If you have any questions, please contact the Virginia Housing LIHTC Allocation Department. Please note that we cannot release the copy protection password.

#### Virginia Housing LIHTC Allocation Staff Contact Information

Name Email		Phone Number
JD Bondurant	johndavid.bondurant@virginiahousing.com	(804) 343-5725
Stephanie Flanders	stephanie.flanders@virginiahousing.com	(804) 343-5939
Phil Cunningham	phillip.cunningham@virginiahousing.com	(804) 343-5514
Pamela Freeth	pamela.freeth@virginiahousing.com	(804) 343-5563
Aniyah Moaney	aniyah.moaney@virginiahousing.com	(804) 343-5518

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		For Mixed Use Applications only - indicates have
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Please indicate if the following items are included with your application by putting an 'X' in the appropriate boxes. Your assistance in organizing the submission in the following order, and actually using tabs to mark them as shown, will facilitate review of your application. Please note that all mandatory items must be included for the application to be processed. The inclusion of other items may increase the number of points for which you are eligible under Virginia Housing's point system of ranking applications, and may assist Virginia Housing in its determination of the appropriate amount of credits that may be reserved for the development.

X	\$1,000 A	oplication Fee (MANDATORY)
X	Electroni	c Copy of the Microsoft Excel Based Application (MANDATORY)
X	Scanned	Copy of the <u>Signed</u> Tax Credit Application with Attachments (excluding market study and plans & specifications) (MANDATORY)
X	Electroni	Copy of the Market Study (MANDATORY - Application will be disqualified if study is not submitted with application)
X	Electroni	Copy of the Plans and Unit by Unit writeup (MANDATORY)
Х	Electroni	c Copy of the Specifications (MANDATORY)
	Electroni	C Copy of the Existing Condition questionnaire (MANDATORY if Rehab)
	Electroni	c Copy of the Physical Needs Assessment (MANDATORY at reservation for a 4% rehab request)
	Electroni	c Copy of Appraisal (MANDATORY if acquisition credits requested)
	Electroni	c Copy of Environmental Site Assessment (Phase I) (MANDATORY if 4% credits requested)
X	Tab A:	Partnership or Operating Agreement, including chart of ownership structure with percentage
<u> </u>		of interests and Developer Fee Agreement (MANDATORY)
X	Tab B:	Virginia State Corporation Commission Certification (MANDATORY)
х	Tab C:	Principal's Previous Participation Certification (MANDATORY)
х	Tab D:	List of LIHTC Developments (Schedule A) (MANDATORY)
х	Tab E:	Site Control Documentation & Most Recent Real Estate Tax Assessment (MANDATORY)
х	Tab F:	RESNET Rater Certification (MANDATORY)
х	Tab G:	Zoning Certification Letter (MANDATORY)
X	Tab H:	Attorney's Opinion (MANDATORY)
X	Tab I:	Nonprofit Questionnaire (MANDATORY for points or pool)
		The following documents need not be submitted unless requested by Virginia Housing:
		-Nonprofit Articles of Incorporation -IRS Documentation of Nonprofit Status
		-Joint Venture Agreement (if applicable) -For-profit Consulting Agreement (if applicable)
Х	Tab J:	Relocation Plan and Unit Delivery Schedule (MANDATORY)
	Tab K:	Documentation of Development Location:
X	K.1	Revitalization Area Certification
X	K.2	Location Map
X	K.3	Surveyor's Certification of Proximity To Public Transportation
X	Tab L:	PHA / Section 8 Notification Letter
X	Tab M:	Locality CEO Response Letter
X	Tab N:	Homeownership Plan
Х	Tab O:	Plan of Development Certification Letter
X	Tab P:	Developer Experience documentation and Partnership agreements
X	Tab Q:	Documentation of Rental Assistance, Tax Abatement and/or existing RD or HUD Property
Х	Tab R:	Documentation of Operating Budget and Utility Allowances
X	Tab S:	Supportive Housing Certification
X	Tab T:	Funding Documentation
Х	Tab U:	Acknowledgement by Tenant of the availability of Renter Education provided by Virginia Housing
Х	Tab V:	Nonprofit or LHA Purchase Option or Right of First Refusal
X	Tab W:	Internet Safety Plan and Resident Information Form (if internet amenities selected)
X	Tab X:	Marketing Plan for units meeting accessibility requirements of HUD section 504
X	Tab Y:	Inducement Resolution for Tax Exempt Bonds
X	Tab Z:	Documentation of team member's Diversity, Equity and Inclusion Designation
X	Tab AA:	Priority Letter from Rural Development
X	Tab AB:	Social Disadvantage Certification

2022-C-85

**VHDA TRACKING NUMBER** 

A. GENERAL INFORMATION ABOUT PROPOSED DEVELOPMENT Application Date: 3/10/2022 **Development Name: Lightfoot Apartments** 1. 2. Address (line 1): **TBD Lightfoot Street** Tax Map Nos. 41/A3 5/3; 41/A1/4/Y7/A; 41/A Address (line 2): City: Culpeper State: VA Zip: 22701 If complete address is not available, provide longitude and latitude coordinates (x,y) from a location on site that 3. Longitude: -77.99497 your surveyor deems appropriate. Latitude: (Only necessary if street address or street intersections are not available.) The Circuit Court Clerk's office in which the deed to the development is or will be recorded: 4. City/County of **Culpeper County** 5. The site overlaps one or more jurisdictional boundaries...... FALSE If true, what other City/County is the site located in besides response to #4?..... 6. Development is located in the census tract of: 7. Development is located in a **Qualified Census Tract**......FALSE 8. Development is located in a **Revitalization Area based on QCT** ...... FALSE 9. Development is located in a **Revitalization Area designated by resolution** ...... 10. TRUE Development is located in an **Opportunity Zone** (with a binding commitment for funding)...... 11. (If 9, 10 or 11 are True, **Action**: Provide required form in **TAB K1**) Development is located in a census tract with a poverty rate of..... 10% 12% 12. 3% **FALSE** TRUE **FALSE** Enter only Numeric Values below: Congressional District: 13. Click on the following link for assistance in determining the Planning District: districts related to this development: 17 State Senate District: Link to Virginia Housing's HOME - Select Virginia LIHTC Reference Map 30 State House District: **ACTION:** Provide Location Map (TAB K2) 14. 15. Development Description: In the space provided below, give a brief description of the proposed development Lightfoot Apartments involves the new construction of 60 1-, 2- and 3-bedroom units serving low income families in Culpeper,

Virginia. Six of the units will be constructed for persons with disabilities under Section 504 requirements. Construction of the three garden-style residential buildings as well as the accessible community building will utilize certain green building features to meet EPA ENERGY STAR Certification and achieve EarthCraft Gold certification.

## A. GENERAL INFORMATION ABOUT PROPOSED DEVELOPMENT Application Date: 3/10/2022

#### 16. Local Needs and Support

a. Provide the name and the address of the chief executive officer (City Manager, Town Manager, or County Administrator of the political jurisdiction in which the development will be located:

Chief Executive Officer's Name: John Egertson Chief Executive Officer's Title: **County Adminstrator** Phone: (540) 727-3427 302 North Main Street Street Address: Culpeper City: VA Zip: 22701 State: Name and title of local official you have discussed this project with who could answer questions for the local CEO: b. If the development overlaps another jurisdiction, please fill in the following: Chief Executive Officer's Name: **Chris Hively** Chief Executive Officer's Title: Town Manager (540) 829-8250 Phone: Street Address: 400 S. Main Street City: Culpeper State: VA Zip: 22701 Name and title of local official you have discussed this project with who could answer questions for the local CEO:

**ACTION:** Provide Locality Notification Letter at **Tab M** if applicable.

1.	Rec	questing Credits From:			
	a.	If requesting 9% Credits, select credit pool:		Non Profit Pool	
	or b.	If requesting Tax Exempt Bonds, select development type:			
		For Tax Exempt Bonds, where are bonds being issued?  ACTION: Provide Inducement Resolution at TAB Y (if available)			
2.	Тур	pe(s) of Allocation/Allocation Year		Carryforward Allo	cation
	Def	finitions of types:			
	a.	Regular Allocation means all of the buildings in the development are expect	ted to be p	placed in service th	nis calendar year, 2022.
	b.	Carryforward Allocation means all of the buildings in the development are end of this calendar year, 2022, but the owner will have more than 10% basifollowing allocation of credits. For those buildings, the owner requests a card 42(h)(1)(E).	is in devel	opment before the	e end of twelve months
3.	Sel	lect Building Allocation type:		New Construction	1
1.	ls t	this an additional allocation for a development that has buildings not yet place	ed in servio	ce?	FALSE
		this an additional allocation for a development that has buildings not yet place anned Combined 9% and 4% Developments  FALSE	ed in servio	ce?	FALSE
	<b>Pla</b> A si		s on the s	ame or	FALSE
	Pla A si cor will	site plan has been submitted with this application indicating two development ntiguous site. One development relates to this 9% allocation request and the	s on the s	ame or	FALSE
	Pla A si con will Nar	FALSE site plan has been submitted with this application indicating two development ntiguous site. One development relates to this 9% allocation request and the II be a 4% tax exempt bond application.	s on the sare	ame or	FALSE
5. a.	Pla A si con will Nan Has	site plan has been submitted with this application indicating two development ntiguous site. One development relates to this 9% allocation request and the II be a 4% tax exempt bond application.  The property of the proper	es on the saremaining	ame or development	FALSE
5.	Pla A si con will Nan Has	site plan has been submitted with this application indicating two development intiguous site. One development relates to this 9% allocation request and the libe a 4% tax exempt bond application.  In the development with Virginia Housing regarding the 4% tax exempt bond it below the number of units planned for each allocation request. This stated of Total Units within 9% allocation request?  Total Units within 4% Tax Exempt allocation Request?	deal?	ame or development	FALSE
5. a.	Pla A si cor will Nar Has List	site plan has been submitted with this application indicating two development intiguous site. One development relates to this 9% allocation request and the libe a 4% tax exempt bond application.  Imme of companion development:  It below the number of units planned for each allocation request. This stated of the Total Units within 9% allocation request?  Total Units within 4% Tax Exempt allocation Request?  Total Units:  % of units in 4% Tax Exempt Allocation Request:  tended Use Restriction  ote: Each recipient of an allocation of credits will be required to record an Extended and the library in the second and the library in the	deal? count can 0 0 0 0.00%	ame or development not be changed or	FALSE  9% Credits will be cancelled a canc
ō.	Pla A si cor will Nan Has List	site plan has been submitted with this application indicating two development intiguous site. One development relates to this 9% allocation request and the lil be a 4% tax exempt bond application.  Imme of companion development:  Is the developer met with Virginia Housing regarding the 4% tax exempt bond to below the number of units planned for each allocation request. This stated of Total Units within 9% allocation request?  Total Units within 4% Tax Exempt allocation Request?  Total Units:  % of units in 4% Tax Exempt Allocation Request:  tended Use Restriction  of the content of an allocation of credits will be required to record an Extended Use Restriction of the content of the conte	deal? count can 0 0 0 0.00%	ame or development not be changed or	FALSE  9% Credits will be cancell  quired by the IRC governing

In 2022, Virginia Housing will debut a new Rental Housing Invoicing Portal to allow easy payments via secure ACH transactions. More details will be provided.

due the Authority, including reservation fees and monitoring fees, by electronic payment (ACH or Wire).

TRUE

#### C. OWNERSHIP INFORMATION

NOTE: Virginia Housing may allocate credits only to the tax-paying entity which owns the development at the time of the allocation. The term "Owner" herein refers to that entity. Please fill in the legal name of the owner. The ownership entity must be formed prior to submitting this application. Any transfer, direct or indirect, of partnership interests (except those involving the admission of limited partners) prior to the placed-in-service date of the proposed development shall be prohibited, unless the transfer is consented to by Virginia Housing in its sole discretion. IMPORTANT: The Owner name listed on this page must exactly match the owner name listed on the Virginia State Corporation Commission Certification.

1.	Owner Information:	Must be an i	individual or legally form	ed entity.	
	Owner Name: Lightfoot	Apartments, L.L.C.			
	Developer Name:	People Incorporated Housi	ing Group		
	Contact: M/M ▶ <mark>Mr.</mark>	First: Bryan	MI:	Last: Phipps	
	Address: 1173 We	st Main Street			
	City: Abingdor	า	St. > VA	Zip:	24210
	Phone: (276) 623-9	000 Ext.	Fax:		
	Email address: bphipp	os@peopleinc.net			
	Federal I.D. No.		(If not available, obt	tain prior to Carryo	ver Allocation.)
	Select type of entity:	Limited Liability Co	mpany	Formation State	: VA
	Additional Contact: Please	e Provide Name, Email and	Phone number.		
	Hunter Snellings	s, hsnellings@peopleinc.ne	et, (276) 623-9000		

- **ACTION:** a. Provide Owner's organizational documents (e.g. Partnership agreements and Developer Fee agreement) (Mandatory TAB A)
  - b. Provide Certification from Virginia State Corporation Commission (Mandatory TAB B)
- 2. <u>a. Principal(s) of the General Partner</u>: List names of individuals and ownership interest.

Names **	<u>Phone</u>	Type Ownership	<u>% Ownershi</u>	<u>р</u>
People Incorporated Housing Group	(276) 623-9000	Managing Member	90.000%	
-Pres/CEO Bryan Phipps			0.000%	needs
People Incorporated of Virginia	(276) 623-9000	Special Member	10.000%	
-Pres/CEO Bryan Phipps			0.000%	needs
			0.000%	
			0.000%	
			0.000%	
			0.000%	
			0.000%	
			0.000%	
			0.000%	
			0.000%	
			0.000%	

The above should include 100% of the GP or LLC member interest.

#### C. **OWNERSHIP INFORMATION**

\*\* These should be the names of individuals who make up the General Partnership, not simply the names of entities which may comprise those components.

#### **ACTION:**

- a. Provide Principals' Previous Participation Certification (Mandatory TAB C)
- b. Provide a chart of ownership structure (Org Chart) and a list of all LIHTC Developments within the last 15 years. (Mandatory at TABS A/D)

b. Indicate if at least one principal listed above with an ownership interest of at least 25% in the controlling general partner or managing member is a socially disavantaged individual as defined in the manual.

FALSE

**ACTION:** If true, provide Socially Disadvantaged Certification (TAB AB)

#### **Developer Experience:**

May only choose one of A, B or C **OR** select one or more of D, E and F.

TRUE a. A principal of the controlling general partner or managing member for the proposed development has developed as a controlling general partner or managing member for (i) at least three tax credit developments that contain at least three times the number of housing units in the proposed development or (ii) at least six tax credit developments.

> Action: Must be included on Virginia Housing Experienced LIHTC Developer List or provide copies of 8609s, partnership agreements and organizational charts (Tab P)

FALSE b. A principal of the controlling general partner or managing member for the proposed development has developed at least three deals as principal and have at \$500,000 in liquid assets.

> Action: Must be included on the Virginia Housing Experienced LIHTC Developer List or provide Audited Financial Statements and copies of 8609s (Tab P)

FALSE c. The development's principal(s), as a group or individually, have developed as controlling general partner or managing member, at least one tax credit development that contains at least the same number of units of this proposed development (can include Market units).

Action: Must provide copies of 8609s and partnership agreements (Tab P)

FALSE d. The development has an experienced sponsor (as defined in the manual) that has placed at least one LIHTC development in service in Virginia within the past 5 years.

Action: Provide one 8609 from qualifying development. (Tab P)

FALSE e. The development has an experienced sponsor (as defined in the manual) that has placed at least three (3) LIHTC developments in service in any state within the past 6 years (in addition to any development provided to qualify for option d. above)

Action: Provide one 8609 from each qualifying development. (Tab P)

FALSE f. Applicant is competing in the Local Housing Authority pool and partnering with an experienced sponsor (as defined in the manual), other than a local housing auth

Action: Provide documentation as stated in the manual. (Tab P)

#### D. SITE CONTROL

**NOTE:** Site control by the Owner identified herein is a mandatory precondition of review of this application. Documentary evidence in the form of either a deed, option, purchase contract or lease for a term longer than the period of time the property will be subject to occupancy restrictions must be included herewith. (For 9% Competitive Credits - An option or contract must extend beyond the application deadline by a minimum of four months.)

**Warning:** Site control by an entity other than the Owner, even if it is a closely related party, is not sufficient. Anticipated future transfers to the Owner are not sufficient. The Owner, as identified previously, must have site control at the time this Application is submitted

**NOTE:** If the Owner receives a reservation of credits, the property must be titled in the name of or leased by (pursuant to a long-term lease) the Owner before the allocation of credits is made.

Contact Virginia Housing before submitting this application if there are any questions about this requirement.

#### 1. Type of Site Control by Owner:

Applicant controls site by (select one):

Select Type: ▶ Option

Expiration Date: 7/31/2022

In the Option or Purchase contract - Any contract for the acquisition of a site with an existing residential property may not require an empty building as a condition of such contract, unless relocation assistance is provided to displaced households, if any, at such level required by Virginia Housing. See QAP for further details.

ACTION: Provide documentation and most recent real estate tax assessment - Mandatory TAB E

FALSE ...... There is more than one site for development and more than one form of site control.

(If **True**, provide documentation for each site specifying number of existing buildings on the site (if any), type of control of each site, and applicable expiration date of stated site control. A site control document is required for each site **(Tab E)**.)

#### 2. Timing of Acquisition by Owner:

Only one of the following statement should be True.

- a. FALSE ...... Owner already controls site by either deed or long-term lease.
- c. FALSE ...... There is more than one site for development and more than one expected date of acquisition by Owner.

(If c is **True**, provide documentation for each site specifying number of existing buildings on the site, if any, and expected date of acquisition of each site by Owner **(Tab E).**)

#### D. SITE CONTROL

2	Call	ا ما	ınfa		:-	_
5.	Sei	ıer	Info	rma	auo	m

Name: Culpeper County/Town of Culpeper

Address: 302 N. Main Street/400 S. Main Street

City: Culpeper St.: VA Zip: 22701

Contact Person: Phone:

There is an identity of interest between the seller and the owner/applicant...... FALSE

If above statement is **TRUE**, complete the following:

Principal(s) involved (e.g. general partners, controlling shareholders, etc.)

<u>Names</u>	<u>Phone</u>	Type Ownership	% Ownership
Culpeper County Board of Supervisor		Fee Simple	100.00%
John Egertson, County Administrator	540-727-3427		0.00%
Culpeper Town Council		Fee Simple	100.00%
Chris Hively, Town Manager	540-829-8250		0.00%
			0.00%
			0.00%
			0.00%

needs ownership %

needs ownership %

#### **E. DEVELOPMENT TEAM INFORMATION**

#### Complete the following as applicable to your development team.

Indicate Diversity, Equity and Inclusion (DEI) Designation if this team member is SWAM or Service Disabled Veteran as defined in manual.

ACTION: Provide copy of certification from Commonwealth of Virginia, if applicable - TAB Z

1.	Tax Attorney:	Sara Langan	This is a Related Entity.	FALSE
	Firm Name:	Applegate & Thorne-Thomson	DEI Designation?	FALSE
	Address:	400 S LaSalle Street, Suite 1900, Chicago, IL 6	60605	
	Email:	slangan@att-law.com	Phone: (312) 491-4451	
2.	Tax Accountant:	Mike Vicars	This is a Related Entity.	FALSE
	Firm Name:	Dooley and Vicars, CPAs	DEI Designation?	FALSE
	Address:	21 South Sheppard Street, Richmond, VA 232		
	Email:	mike@dvcpas.com	Phone: (804) 355-2508	
3.	Consultant:		This is a Related Entity.	FALSE
٥.	Firm Name:		DEI Designation?	FALSE
	Address:		Role:	
	Email:		Phone:	
4.	Management Entity:	Mark Moormans	This is a Related Entity.	TRUE
4.	Firm Name:	People Incorporated of Virginia	•	
	Address:	1173 West Main Street, Abingdon, VA 24210	DEI Designation?	FALSE
	Email:	mmoormans@peopleinc.net	Phone: (276) 623-9000	
	Cilidii.	mmoormans@peoplemc.net	Priorie. (270) 023-9000	
5.	Contractor:		This is a Related Entity.	FALSE
	Firm Name:		DEI Designation?	FALSE
	Address:			
	Email:		Phone:	
6.	Architect:	Colin Arnold	This is a Related Entity.	FALSE
	Firm Name:	Arnold Design Studio	DEI Designation?	FALSE
	Address:	930 Cambria Street, NE, Christiansburg, VA 2		
	Email:	carnold@arnolddesignstudio.com	Phone: (540) 239-2671	
7.	Real Estate Attorney:	Pete Curcio	This is a Related Entity.	FALSE
	Firm Name:	Curcio and Curcio P.C.	DEI Designation?	FALSE
	Address:	220 Commonwealth Avenue, Bristol, VA 2420	01	
	Email:	curcio@bvu.net	Phone: (276) 644-6337	
8.	Mortgago Pankor		This is a Balatad Entity	FALCE
٥.	Mortgage Banker: Firm Name:		This is a Related Entity. DEI Designation?	FALSE
	Address:		- Dei Designation?	FALSE
	Email:		Phone:	
	Liliali.		i none.	
9.	Other:		This is a Related Entity.	FALSE
	Firm Name:		DEI Designation?	FALSE
	Address:		Role:	
	Email:		Phone:	

#### F. REHAB INFORMATION

l.	Acquisition Credit Information
a.	Credits are being requested for existing buildings being acquired for development FALSE
	Action: If true, provide an electronic copy of the Existing Condition Questionnaire and Appraisal
b.	This development has received a previous allocation of credits FALSE
	If so, in what year did this development receive credits?
c.	The development has been provided an acknowledgement letter from Rural Development regarding its preservation priority? FALSE
d.	This development is an existing RD or HUD S8/236 development
	Note: If there is an identity of interest between the applicant and the seller in this proposal, and the
	applicant is seeking points in this category, then the applicant must either waive their rights to the
	developer's fee or other fees associated with acquisition, or obtain a waiver of this requirement from
	Virginia Housing prior to application submission to receive these points.
	<ul> <li>i. Applicant agrees to waive all rights to any developer's fee or other fees associated with acquisition</li> </ul>
	ii. Applicant has obtained a waiver of this requirement from Virginia Housing
	prior to the application submission deadline FALSE
2.	Ten-Year Rule For Acquisition Credits
a.	All buildings satisfy the 10-year look-back rule of IRC Section 42 (d)(2)(B), including the 10% basis/ \$15,000 rehab costs (\$10,000 for Tax Exempt Bonds) per unit requirement
b.	All buildings qualify for an exception to the 10-year rule under
	IRC Section 42(d)(2)(D)(i), FALSE
	i Subsection (I) FALSE
	ii. Subsection (II) FALSE
	iii. Subsection (III) FALSE
	iv. Subsection (IV)
	v. Subsection (V) <u>FALSE</u>
C.	The 10-year rule in IRC Section 42 (d)(2)(B) for all buildings does not apply pursuant to IRC Section 42(d)(6)
d.	There are different circumstances for different buildings

#### F. REHAB INFORMATION

3.	Rehabil	tation Credit Information
a.	Credit	s are being requested for rehabilitation expenditures FALSE
b.	Minin	num Expenditure Requirements
	i.	All buildings in the development satisfy the rehab costs per unit requirement of IRS Section 42(e)(3)(A)(ii)
	ii.	All buildings in the development qualify for the IRC Section 42(e)(3)(B) exception to the 10% basis requirement (4% credit only)
	iii.	All buildings in the development qualify for the IRC Section 42(f)(5)(B)(ii)(II) exception
	iv.	There are different circumstances for different buildings

#### G. NONPROFIT INVOLVEMENT

Applications for 9% Credits - Section must be completed in order to compete in the Non Profit tax credit pool.

All Applicants - Section must be completed to obtain points for nonprofit involvement.

**1. Tax Credit Nonprofit Pool Applicants:** To qualify for the nonprofit pool, an organization (described in IRC Section 501(c)(3) or 501(c)(4) and exempt from taxation under IRC Section 501(a)) should answer the following questions as TRUE:

Be authorized to do business in Virginia. TRUE a. TRUE b. Be substantially based or active in the community of the development. TRUE c. Materially participate in the development and operation of the development throughout the compliance period (i.e., regular, continuous and substantial involvement) in the operation of the development throughout the Compliance Period. Own, either directly or through a partnership or limited liability company, 100% of the general TRUE d. partnership or managing member interest. Not be affiliated with or controlled by a for-profit organization. TRUE e. Not have been formed for the principal purpose of competition in the Non Profit Pool. TRUE f. Not have any staff member, officer or member of the board of directors materially participate, TRUE g. directly or indirectly, in the proposed development as a for profit entity.

- **2. All Applicants:** To qualify for points under the ranking system, the nonprofit's involvement need not necessarily satisfy all of the requirements for participation in the nonprofit tax credit pool.
  - A. Nonprofit Involvement (All Applicants)

(If false, go on to #3.) Action: If there is nonprofit involvement, provide completed Non Profit Questionnaire (Mandatory TAB I). B. Type of involvement: Nonprofit meets eligibility requirement for points only, not pool....... FALSE or C. Identity of Nonprofit (All nonprofit applicants): The nonprofit organization involved in this development is: Applicant Name: People Incorporated Housing Group Contact Person: Bryan Phipps Street Address: 1173 West Main Street Abingdon State: 24210 City: Zip: bphipps@peopleinc.net Phone: (276) 623-9000 Contact Email:

#### G. NONPROFIT INVOLVEMENT

D. Percentage of Nonprofit Ownership (All nonprofit applicants):

Specify the nonprofit entity's percentage ownership of the general partnership interest:

100.0%

#### 3. Nonprofit/Local Housing Authority Purchase Option/Right of First Refusal

A. TRUE

After the mandatory 15-year compliance period, a qualified nonprofit or local housing authority will have the option to purchase or the right of first refusal to acquire the development for a price not to exceed the outstanding debt and exit taxes. Such debt must be limited to the original mortgage(s) unless any refinancing is approved by the nonprofit. See manual for more specifics.

**Action:** Provide Option or Right of First Refusal in Recordable Form meeting

Virginia Housing's specifications. (TAB V)

Provide Nonprofit Questionnaire (if applicable) (TAB I)

Name of qualified nonprofit: People Incorporated Housing Group

or indicate true if Local Housing Authority
Name of Local Housing Authority

**FALSE** 

2. FALSE

A qualified nonprofit or local housing authority submits a homeownership plan committing to sell the units in the development after the mandatory 15-year compliance period to tenants whose incomes shall not exceed the applicable income limit at the time of their initial occupancy.

Action: Provide Homeownership Plan (TAB N)

**NOTE:** Applicant is required to waive the right to pursue a Qualified Contract.

#### 1. General Information a. Total number of all units in development 60 bedrooms 120 Total number of rental units in development 60 bedrooms 120 Number of low-income rental units 60 bedrooms 120 Percentage of rental units designated low-income 100.00% b. Number of new units:..... 60 bedrooms 120 Number of adaptive reuse units: ..... bedrooms 0 0 Number of rehab units:..... bedrooms c. If any, indicate number of planned exempt units (included in total of all units in development)...... d. Total Floor Area For The Entire Development...... 67,648.15 (Sq. ft.) e. Unheated Floor Area (i.e. Breezeways, Balconies, Storage)...... 6,646.40 (Sq. ft.) Nonresidential Commercial Floor Area (Not eligible for funding)..... 0.00 Total Usable Residential Heated Area..... 61,001.75 (Sq. ft.) Percentage of Net Rentable Square Feet Deemed To Be New Rental Space...... 100.00% Exact area of site in acres ..... 5.295 Locality has approved a final site plan or plan of development..... **FALSE** If **True**, Provide required documentation (**TAB O**). k. Requirement as of 2016: Site must be properly zoned for proposed development. **ACTION:** Provide required zoning documentation (MANDATORY TAB G) Development is eligible for Historic Rehab credits..... **FALSE Definition:**

The structure is historic, by virtue of being listed individually in the National Register of Historic Places, or due to its location in a registered historic district and certified by the Secretary of the Interior as being of historical significance to the district, and the rehabilitation will be completed in such a manner as to be eligible for historic rehabilitation tax credits.

#### 2. UNIT MIX

a. Specify the average size and number per unit type (as indicated in the Architect's Certification):

Note: Average sq foot should include the prorata of common space.

			# of LIHTC
Unit Type	Average Sq I	Average Sq Foot	
Supportive Housing	0.00	SF	0
1 Story Eff - Elderly	0.00	SF	0
1 Story 1BR - Elderly	0.00	SF	0
1 Story 2BR - Elderly	0.00	SF	0
Eff - Elderly	0.00	SF	0
1BR Elderly	0.00	SF	0
2BR Elderly	0.00	SF	0
Eff - Garden	0.00	SF	0
1BR Garden	771.80	SF	12
2BR Garden	1003.96	SF	36
3BR Garden	1299.80	SF	12
4BR Garden	0.00	SF	0
2+ Story 2BR Townhouse	0.00	SF	0
2+ Story 3BR Townhouse	0.00	SF	0
2+ Story 4BR Townhouse	0.00	SF	0
be sure to enter the values in	n the		60

Note: Please be sure to enter the values in the appropriate unit category. If not, errors will occur on the self scoresheet.

#### 3. Structures

a.	Number of Buildings (containing rental uni	ts)3			
b.	Age of Structure:	0 years			
c.	Number of stories:	3			
d.	The development is a <u>scattered site</u> develo	pment FALSE			
e.	Commercial Area Intended Use:	No commercial area			
f.	Development consists primarily of :	(Only One Option Below Can Be True)			
	i. Low Rise Building(s) - (1-5 stories with <u>ar</u>	ny structural elements made of wood)	TRUE		
	ii. Mid Rise Building(s) - (5-7 stories with <u>no</u> structural elements made of wood)				
	iii. High Rise Building(s) - (8 or more storie	s with <u>no</u> structural elements made of wood)	FALSE		

g.	g. Indicate <b>True</b> for all development's structural features that apply:						
	i. Row House/Townhouse	FALSE	v. Detached Single-family	FALSE			
	ii. Garden Apartments	TRUE	vi. Detached Two-family	FALSE			
	iii. Slab on Grade	TRUE	vii. Basement	FALSE			
	iv. Crawl space	FALSE					
h.	Development contains an elevator(s).  If true, # of Elevators.  Elevator Type (if known)	FALSE 0					
i. j.	Roof Type Construction Type	Pitched Combination					
k.	Primary Exterior Finish	Combination					
4. Sit	e Amenities (indicate all proposed)						
	a. Business Center	FALSE	f. Limited Access FALSE				
	b. Covered Parking	FALSE	g. Playground				
	c. Exercise Room	FALSE	h. PoolFALSE				
	d. Gated access to Site	FALSE	i. Rental Office <mark>TRUE</mark>				
	e. Laundry facilities	TRUE	j. Sports Activity Ct FALSE				
			k. Other:				
l.	Describe Community Facilities:	Community build	ding; leasing office; central laundry; playgrour	nd			
m.	Number of Proposed Parking Spaces Parking is shared with another entity	114 FALSE					
n.	Development located within 1/2 mile of a	n existing commut	ter rail, light rail or subway station				

If **True**, Provide required documentation (**TAB K3**).

#### 5. Plans and Specifications

- a. Minimum submission requirements for all properties (new construction, rehabilitation and adaptive reuse):
  - i. A location map with development clearly defined.
  - ii. Sketch plan of the site showing overall dimensions of all building(s), major site elements (e.g., parking lots and location of existing utilities, and water, sewer, electric, gas in the streets adjacent to the site). Contour lines and elevations are not required.
  - iii. Sketch plans of all building(s) reflecting overall dimensions of:
    - a. Typical floor plan(s) showing apartment types and placement
    - b. Ground floor plan(s) showing common areas
    - c. Sketch floor plan(s) of typical dwelling unit(s)
    - d. Typical wall section(s) showing footing, foundation, wall and floor structure Notes must indicate basic materials in structure, floor and exterior finish.
- b. The following are due at reservation for Tax Exempt 4% Applications and at allocation for 9% Applications.
  - i. Phase I environmental assessment.
  - ii. Physical needs assessment for any rehab only development.

<u>NOTE:</u> All developments must meet Virginia Housing's **Minimum Design and Construction Requirements**. By signing and submitting the Application for Reservation of LIHTC, the applicant certifies that the proposed project budget, plans & specifications and work write-ups incorporate all necessary elements to fulfill these requirements.

#### 6. Market Study Data:

#### (MANDATORY)

Obtain the following information from the **Market Study** conducted in connection with this tax credit application:

Project Wide Capture Rate - LIHTC Units	5.90%
Project Wide Capture Rate - Market Units	n/a
Project Wide Capture Rate - All Units	5.90%
Project Wide Absorption Period (Months)	12

#### J. ENHANCEMENTS

Each development must meet the following baseline energy performance standard applicable to the development's construction category.

- a. New Construction: must meet all criteria for EPA EnergyStar certification.
- b. Rehabilitation: renovation must result in at least a 30% performance increase or score an 80 or lower on the HERS Index.
- c. Adaptive Reuse: must score a 95 or lower on the HERS Index.

Certification and HERS Index score must be verified by a third-party, independent, non-affiliated, certified RESNET home energy rater.

Indicate **True** for the following items that apply to the proposed development:

**ACTION:** Provide RESNET rater certification (TAB F)

ACTION: Provide Internet Safety Plan and Resident Information Form (Tab W) if corresponding options selected below.

#### REQUIRED:

#### 1. For any development, upon completion of construction/rehabilitation:

TRUE	a.	A community/meeting room with a minimum of 749 square feet is provided.
		Percentage of brick covering the exterior walls.  Percentage of Fiber Cement Board or other similar low-maintenance material approved by the Authority covering exterior walls. Community buildings are to be included in percentage calculations.
TRUE	c.	Water expense is sub-metered (the tenant will pay monthly or bi-monthly bill).
FALSE	d.	All faucets, toilets and showerheads in each bathroom are WaterSense labeled products.
FALSE	e.	Rehab Only: Each unit is provided with the necessary infrastructure for high-speed internet/broadband service.
	f.	Not applicable for 2022 Cycles
FALSE	g.	Each unit is provided free individual high speed internet access.
or TRUE	h.	Each unit is provided free individual WiFi access.
TRUE	i.	Full bath fans are wired to primary light with delayed timer or has continuous exhaust by ERV/DOAS.
or FALSE	j.	Full bath fans are equipped with a humidistat.
FALSE or	k.	Cooking surfaces are equipped with fire prevention features
TRUE	1.	Cooking surfaces are equipped with fire suppression features.
FALSE	m.	Rehab only: Each unit has dedicated space, drain and electrical hook-ups to accept a permanently installed dehumidification system.
or TRUE	n.	All Construction types: each unit is equipped with a permanent dehumidification system.
TRUE	ο.	All interior doors within units are solid core.
TRUE	p.	Every kitchen, living room and bedroom contains, at minimum, one USB charging port.
TRUE	q.	All kitchen light fixtures are LED and meet MDCR lighting guidelines.
	r.	Not applicable for 2022 Cycles
FALSE	S.	New construction only: Each unit to have balcony or patio with a minimum depth of 5 feet clear from face of building and a minimum size of 30 square feet.

#### **ENHANCEMENTS**

For all developments exclusively serving elderly tenants upon completion of construction/rehabilitation:

**FALSE** 

a. All cooking ranges have front controls.

FALSE

b. Bathrooms have an independent or supplemental heat source.

FALSE

c. All entrance doors have two eye viewers, one at 42" inches and the other at standard height.

FALSE

Each unit has a shelf or ledge outside the primary entry door located in an interior hallway.

#### 2. Green Certification

a. Applicant agrees to meet the base line energy performance standard applicable to the development's construction category as listed above.

The applicant will also obtain one of the following:

Earthcraft Gold or higher certification

**FALSE** 

National Green Building Standard (NGBS)

FALSE

U.S. Green Building Council LEED certification

**FALSE** 

certification of Silver or higher. Enterprise Green Communities (EGC)

Certification

If seeking any points associated Green certification, provide appropriate documentation at TAB F.

b. Applicant will pursue one of the following certifications to be awarded points on a future development application. (Failure to reach this goal will not result in a penalty.)

TRUE Zero Energy Ready Home Requirements

**FALSE** 

**Passive House Standards** 

Universal Design - Units Meeting Universal Design Standards (units must be shown on Plans)

a. Architect of record certifies that units will be constructed to meet Virginia Housing's Universal Design Standards.

20

b. Number of Rental Units constructed to meet Virginia Housing's Universal Design standards:

33% of Total Rental Units

FALSE

Market-rate units' amenities are substantially equivalent to those of the low income units.

If not, please explain:

No market rate units



Architect of Record initial here that the above information is accurate per certification statement within this application.

#### I. UTILITIES

1. Utilities Types:

a.	Heating Type	Heat Pump
b.	Cooking Type	Electric
c.	AC Type	Central Air
d.	Hot Water Type	Electric

2. Indicate True if the following services will be included in Rent:

Water?	FALSE	Heat?	FALSE
Hot Water?	FALSE	AC?	FALSE
Lighting/ Electric?	FALSE	Sewer?	FALSE
Cooking?	FALSE	Trash Removal?	TRUE

Utilities	Enter Allowances by Bedroom Size									
	0-BR	1-BR	2-BR	3-BR	4-BR					
Heating		0 14	17	20	0					
Air Conditioning		0 7	8	9	0					
Cooking		0 6	7	8	0					
Lighting		0 23	27	32	0					
Hot Water		0 13	16	19	0					
Water		0 13	20	27	0					
Sewer		0 17	26	34	0					
Trash		0 0	0	0	0					
Total utility allowance for costs paid by tenant	\$0	\$93	\$120	\$148	\$0					

3. The following sources were used for Utility Allowance Calculation (Provide documentation TAB R).

a.	FALSE	HUD	d.	FALSE	Local PHA
b.	FALSE	Utility Company (Estimate)	e.	TRUE	Other: Viridiant
c.	FALSE	Utility Company (Actual Survey)			

**Warning:** The Virginia Housing housing choice voucher program utility schedule shown on VirginiaHousing.com should not be used unless directed to do so by the local housing authority.

#### K. SPECIAL HOUSING NEEDS

**NOTE:** Any Applicant commits to providing first preference to members of targeted populations having state rental assistance and will not impose any eligibility requirements or lease terms for such individuals that are more restrictive than its standard requirements and terms, the terms of the MOU establishing the target population, or the eligibility requirements for the state rental assistance.

1. Accessibility: Indicate True for the following point categories, as appropriate.

Action: Provide appropriate documentation (Tab X)

**FALSE** 

- a. Any development in which (i) the greater of 5 units or 10% of units will be assisted by HUD project-based vouchers (as evidenced by the submission of a letter satisfactory to the Authority from an authorized public housing authority (PHA) that the development meets all prerequisites for such assistance), or another form of documented and binding federal project-based rent subsidies in order to ensure occupancy by extremely low-income persons. Locality project based rental subsidy meets the definition of state project based rental subsidy;
  - (ii) will conform to HUD regulations interpreting the accessibility requirements of section 504 of the Rehabilitation Act; and be actively marketed to persons with disabilities as defined in the Fair Housing Act in accordance with a plan submitted as part of the application for credits.
  - (iii) above must include roll-in showers, roll under sinks and front control ranges, unless agreed to by the Authority prior to the applicant's submission of its application.

Documentation from source of assistance must be provided with the application.

**Note:** Subsidies may apply to any units, not only those built to satisfy Section 504.

TRUE

b. Any development in which ten percent (10%) of the units (i) conform to HUD regulations interpreting the accessibility requirements of section 504 of the Rehabilitation Act and (ii) are actively marketed to persons with disabilities as defined in the Fair Housing Act in accordance with a plan submitted as part of the application for credits.

For items a or b, all common space must also conform to HUD regulations interpreting the accessibility requirements of section 504 of the Rehabilitation Act.



Architect of Record initial here that the above information is accurate per certification statement within this application.

#### 2. Special Housing Needs/Leasing Preference:

a. If not general population, select applicable special population:

FALSE Elderly (as defined by the United States Fair Housing Act.)

FALSE Persons with Disabilities (must meet the requirements of the Federal

Americans with Disabilities Act) - Accessible Supportive Housing Pool only

FALSE Supportive Housing (as described in the Tax Credit Manual)

Action: Provide Permanent Supportive Housing Certification (Tab S)

K. SPECIAL HOUSING NEE	EDS	EEI	٩E	N	G	N	SI	U	O	н	L	Α	CI	Е	Р	S	K.
------------------------	-----	-----	----	---	---	---	----	---	---	---	---	---	----	---	---	---	----

b. The development has existing tenants and a relocation plan has been developed..... (If True, Virginia Housing policy requires that the impact of economic and/or physical displacement on those tenants be minimized, in which Owners agree to abide by the Authority's Relocation Guidelines for LIHTC properties.)

**FALSE** 

Action: Provide Relocation Plan and Unit Delivery Schedule (Mandatory if tenants are displaced - Tab J)

3.	Leasing	<b>Preferences</b>

waiting list?

a. Will leasing pref	ference be given to applican	nts on a public housing wait	ing list and/or Section 8
----------------------	------------------------------	------------------------------	---------------------------

Yes Organization which holds waiting list:

Rappahannock Rapidan Community Services

Contact person: Kimberley Marcey

select:

Title: **Director of Facilites & Housing** 

Phone Number: (540) 825-3100

Provide required notification documentation (TAB L) Action:

**TRUE** b. Leasing preference will be given to individuals and families with children...... (Less than or equal to 20% of the units must have of 1 or less bedrooms).

Specify the number of low-income units that will serve individuals and families with children by c. providing three or more bedrooms: % of total Low Income Units 20%

NOTE: Development must utilize a Virginia Housing Certified Management Agent. Proof of management certification must be provided before 8609s are issued.

Action: Provide documentation of tenant disclosure regarding Virginia Housing Rental Education (Mandatory - Tab U)

#### 3. Target Population Leasing Preference

Unless prohibited by an applicable federal subsidy program, each applicant shall commit to provide a leasing preference to individuals (i) in a target population identified in a memorandum of understanding between the Authority and one or more participating agencies of the Commonwealth, (ii) having a voucher or other binding commitment for rental assistance from the Commonwealth, and (iii) referred to the development by a referring agent approved by the Authority. The leasing preference shall not be applied to more than ten percent (10%) of the units in the development at any given time. The applicant may not impose tenant selection criteria or leasing terms with respect to individuals receiving this preference that are more restrictive than the applicant's tenant selection criteria or leasing terms applicable to prospective tenants in the development that do not receive this preference, the eligibility criteria for the rental assistance from the Commonwealth, or any eligibility criteria contained in a memorandum of understanding between the Authority and one or more participating agencies of the Commonwealth.

Primary Contact for Target Population leasing preference. The agency will contact as needed.

First Name: Betty Last Name: Segal

(276) 619-2219 Phone Number: Email: bsegal@peopleinc.net

#### K. SPECIAL HOUSING NEEDS

4. Renta	l Assistance				
а.	Some of the low-	FALSE	9) <b>-</b>		
b.	Indicate True if re	ental assistance will be available from the following			
	FALSE	Rental Assistance Demonstration (RAD) or other PHA conversion based rental assistance.	to		
	FALSE	Section 8 New Construction Substantial Rehabilitation			
	FALSE	Section 8 Moderate Rehabilitation			
	FALSE	Section 8 Certificates			
	FALSE	Section 8 Project Based Assistance			
	FALSE	RD 515 Rental Assistance			
	FALSE	Section 8 Vouchers *Administering Organization:			
	FALSE	State Assistance *Administering Organization:			
	FALSE	Other:			
c.	The Project Base	ed vouchers above are applicable to the 30% units seeking points.  FALSE			
	i. If True above, I	how many of the 30% units will not have project based vouchers?			0
d.		s receiving assistance: s in rental assistance contract? of contract:			
	There is an Option	on to Renew FALSE			
	ACTION:	Contract or other agreement provided (TAR O)			

#### L. UNIT DETAILS

#### 1. Set-Aside Election:

#### UNITS SELECTED IN INCOME AND RENT DETERMINE POINTS FOR THE BONUS POINT CATEGORY

Note: In order to qualify for any tax credits, a development must meet one of two minimum threshold occupancy tests. Either (i) at least 20% of the units must be rent-restricted and occupied by persons whose incomes are 50% or less of the area median income adjusted for family size (this is called the 20/50 test) or (ii) at least 40% of the units must be rent-restricted and occupied by persons whose incomes are 60% or less of the area median income adjusted for family size (this is called the 40/60 test), all as described in Section 42 of the IRC. Rent-and income-restricted units are known as low-income units. If you have more low-income units than required, you qualify for more credits. If you serve lower incomes than required, you receive more points under the ranking system.

a. Units Provided Per Household Type:

Income Lev	rels		Avg Inc.
# of Units	% of Units		Maria III
0	0.00%	20% Area Median	
0	0.00%	30% Area Median	1 0
0	0.00%	40% Area Median	17.00
30	50.00%	50% Area Median	1900
30	50.00%	60% Area Median	1870
0	0.00%	70% Area Median	
0	0.00%	80% Area Median	1000
0	0.00%	Market Units	
60	100.00%	Total	5-00

Rent Levels			Avg Inc.
# of Units	% of Units		
0	0.00%	20% Area Median	0%
0	0.00%	30% Area Median	016
6	10.00%	40% Area Median	- 240%
24	40.00%	50% Area Median	12093
30	50.00%	60% Area Median	180005
0	0.00%	70% Area Median	976
0	0.00%	80% Area Median	7 9%
0	0.00%	Market Units	
60	100.00%	Total	54.054

b.	The development plans to utili	ze average income	FALSE				
	If true, should the points based	d on the units assigne	ed to the levels above <b>b</b>	e waived and	therefore not	required for complian	ce?
	20-30% Levels	FALSE	40% Levels	FALSE	50% levels	FALSE	

#### 2. Unit Detail

#### FOR YOUR CONVENIENCE, COPY AND PASTE IS ALLOWED WITHIN UNIT MIX GRID

In the following grid, add a row for each unique unit type planned within the development. Enter the appropriate data for both tax credit and market rate units.



Architect of Record initial here that the information below is accurate per certification statement within this application.

	*
	Unit Type
	(Select One)
Mix 1	1 BR - 1 Bath
Mix 2	1 BR - 1 Bath
Mix 3	1 BR - 1 Bath
Mix 4	2 BR - 2 Bath
Mix 5	2 BR - 2 Bath
Mix 6	2 BR - 2 Bath
Mix 7	2 BR - 2 Bath
Mix 8	3 BR - 2 Bath
Mix 9	3 BR - 2 Bath
Mix 10	3 BR - 2 Bath
Mix 11	
Mix 12	
Mix 13	
Mix 14	
Mix 15	
Mix 16	

R	ent T	arget
		One)
<u> </u>	AMI	One,
50%	AMI	
60%	AMI	
40%	AMI	
50%	AMI	
60%	AMI	
60%	AMI	
40%	AMI	
50%	AMI	
60%	AMI	

Number	# of Units 504	Net Rentable	Monthly Rent	
of Units	compliant	Square Feet		Total Monthly Rent
3	1	672.20	\$550.00	\$1,650
4	2	672.20	\$744.00	\$2,976
5	1	672.20	\$790.00	\$3,950
2	2	894.45	\$650.00	\$1,300
15	0	894.45	\$885.00	\$13,275
7	0	894.45	\$970.00	\$6,790
12	0	891.79	\$970.00	\$11,640
1	0	1179.37	\$780.00	\$780
5	0	1179.37	\$1,013.00	\$5,065
6	0	1179.37	\$1,100.00	\$6,600
				\$0
				\$0
				\$0
				\$0
				\$0
				\$0

#### L. UNIT DETAILS

-							
Mix 17							\$0
Mix 18							\$0
Mix 19							\$0
Mix 20							\$0
Mix 21							\$0
Mix 22							\$0
Mix 23							\$0
Mix 24							\$0
Mix 25							\$0
Mix 26							\$0
Mix 27							\$0
Mix 28						-	\$0
Mix 29							\$0
Mix 30							\$0
Mix 31							\$0
Mix 32							\$0
Mix 33							\$0
Mix 34							\$0
Mix 35		1.0					\$0
Mix 36							\$0
Mix 37							\$0
Mix 38		À					\$0
Mix 39		G					\$0
Mix 40							\$0
Mix 41		ja.					\$0
Mix 42							\$0
Mix 43							\$0
Mix 44			1				\$0
Mix 45							\$0
Mix 46							\$0
Mix 47				(0)			\$0
Mix 48							\$0
Mix 49							\$0
Mix 50							\$0
Mix 51							\$0
Mix 52							\$0
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Mix 56							\$0
Mix 57			: :				\$0
Mix 58							\$0
Mix 59						,	\$0
Mix 60	2						\$0
Mix 61							\$0
Mix 62							\$0
Mix 63							\$0
Mix 64					į		\$0
Mix 65							\$0
Mix 66							\$0
Mix 67				Y			\$0
Mix 68			1				\$0
Mix 69		1					\$0
Mix 70		1					\$0
		1	1		1		
Mix 71		1					\$0

#### L. UNIT DETAILS

Mix 73					\$0
Mix 74					\$0
Mix 75					\$0
Mix 76					\$0
Mix 77					\$0
Mix 78					\$0
Mix 79					\$0
Mix 80					\$0
Mix 81					\$0
Mix 82					\$0
Mix 83					\$0
Mix 84					\$0
Mix 85					\$0
Mix 86			·		\$0
Mix 87					\$0
Mix 88					\$0
Mix 89					\$0
Mix 90					\$0
Mix 91					\$0
Mix 92					\$0
Mix 93					\$0
Mix 94					\$0
Mix 95					\$0
Mix 96					\$0
Mix 97					\$0
Mix 98					\$0
Mix 99					\$0
Mix 100			-		\$0
TOTALS		60	6	X	\$54,026
·OIALS		00	U		₹3 <del>4</del> ,020

Total	60	Net Rentable SF:	TC Units	54,387.12
Units			MKT Units	0.00
			Total NR SF:	54,387.12

Floor Space Fraction (to 7 decimals)	100.00000%
--------------------------------------	------------

#### M. OPERATING EXPENSES

Administrative:			Use Whole Numbers Only!
Advertising/Marketing			\$1,500
2. Office Salaries			\$0
3. Office Supplies			\$0
4. Office/Model Apartment	(type	1	\$0
5. Management Fee	(турс	· · · · · · · · · · · · · · · · · · ·	\$45,382
7.45% of EGI \$756.3	Per Unit		<del>4</del> 5,362
6. Manager Salaries			\$24,745
7. Staff Unit (s)	(type	١	\$0
8. Legal	(type	, , , , , , , , , , , , , , , , , , ,	\$300
9. Auditing			\$0
10. Bookkeeping/Accounting Fees			\$75
11. Telephone & Answering Service			\$27,088
12. Tax Credit Monitoring Fee			\$1,500
13. Miscellaneous Administrative			\$13,500
Total Administrative			\$114,090
Utilities			<del></del>
14. Fuel Oil			\$0
15. Electricity			\$21,068
16. Water			\$8,930
17. Gas			\$0
18. Sewer			\$16,377
Total Utility			\$46,375
Operating:			<del></del>
19. Janitor/Cleaning Payroll			\$6,993
20. Janitor/Cleaning Supplies			\$1,000
21. Janitor/Cleaning Contract			\$0
22. Exterminating			\$5,606
23. Trash Removal			\$9,150
24. Security Payroll/Contract			\$0
25. Grounds Payroll			\$0
26. Grounds Supplies			\$0
27. Grounds Contract			\$9,000
28. Maintenance/Repairs Payroll			\$22,593
29. Repairs/Material			\$9,000
30. Repairs Contract			\$6,000
31. Elevator Maintenance/Contract			\$0
32. Heating/Cooling Repairs & Mainte	nance		\$2,500
33. Pool Maintenance/Contract/Staff			\$0
34. Snow Removal			\$4,500
35. Decorating/Payroll/Contract			\$0
36. Decorating Supplies			\$0
37. Miscellaneous			\$750
Totals Operating & Ma	intenance		\$77,092

#### M. OPERATING EXPENSES

Taxes & Insurance	
38. Real Estate Taxes	\$26,124
39. Payroll Taxes	\$4,156
40. Miscellaneous Taxes/Licenses/Permits	\$0
41. Property & Liability Insurance	\$33,750
42. Fidelity Bond	\$0
43. Workman's Compensation	\$2,629
44. Health Insurance & Employee Benefits	\$17,703
45. Other Insurance	\$718
Total Taxes & Insurance	\$85,080
Total Operating Expense	\$322,637
Total Operating \$5,377 C. Total Operating 52.97%	
Expenses Per Unit Expenses as % of EGI	
Replacement Reserves (Total # Units X \$300 or \$250 New Const. Elderly Minimum)	\$18,000
Total Expenses	\$340,637

**ACTION:** Provide Documentation of Operating Budget at **Tab R** if applicable.

#### **N. PROJECT SCHEDULE**

ACTIVITY	ACTUAL OR ANTICIPATED DATE	NAME OF RESPONSIBLE PERSON
1. SITE		
a. Option/Contract	3/9/2022	Hunter Snellings
b. Site Acquisition	3/9/2022	Hunter Snellings
c. Zoning Approval	3/4/2022	Andrew Hopewell
d. Site Plan Approval	7/1/2022	Andrew Hopewell
2. Financing		
a. Construction Loan		
i. Loan Application	6/1/2022	Hunter Snellings
ii. Conditional Commitment	7/1/2022	Hunter Snellings
iii. Firm Commitment	9/1/2022	Hunter Snellings
b. Permanent Loan - First Lien		Ŭ
i. Loan Application	4/1/2022	Hunter Snellings
ii. Conditional Commitment	8/1/2022	Hunter Snellings
iii. Firm Commitment	8/1/2022	Hunter Snellings
c. Permanent Loan-Second Lien		
i. Loan Application	12/1/2022	Hunter Snellings
ii. Conditional Commitment	3/1/2023	Hunter Snellings
iii. Firm Commitment	3/1/2023	Hunter Snellings
d. Other Loans & Grants		
i. Type & Source, List RRR	C PDC Housing Development Gra	Hunter Snellings
ii. Application	1/27/2022	Hunter Snellings
iii. Award/Commitment	2/28/2022	Hunter Snellings
2. Formation of Owner	1/24/2022	Pete Curcio
3. IRS Approval of Nonprofit Status	3/22/2002	Pete Curcio
4. Closing and Transfer of Property to Owner	6/30/2023	Hunter Snellings
5. Plans and Specifications, Working Drawings	2/1/2023	Colin Arnold
6. Building Permit Issued by Local Government	5/1/2023	Bob Orr
7. Start Construction	9/1/2023	General Contractor- TBD
8. Begin Lease-up	9/1/2024	Mark Moormans
9. Complete Construction	12/30/2024	General Contractor- TBD
10. Complete Lease-Up	12/1/2024	Mark Moormans
11. Credit Placed in Service Date	12/1/2024	Hunter Snellings

#### O. PROJECT BUDGET - HARD COSTS

#### Cost/Basis/Maximum Allowable Credit

Complete cost column and basis column(s) as appropriate

To select exclusion of allowable line items from Total Development Costs used in Cost limit calculations, select X in yellow box to the left.

Note: Attorney must opine, among other things, as to correctness of the inclusion of each cost item in eligible basis, type of credit and numerical calculations included in Project Budget.

Must Use Whole Numbers Only!		Amount of Cost up to 100% Includable in Eligible BasisUse Applicable Column(s):			
			"30% Present Value Credit"		(D)
Item		(A) Cost	(B) Acquisition	(C) Rehab/	"70 % Present
				New Construction	Value Credit"
1. Cont	ractor Cost				
a.	Unit Structures (New)	8,844,058	0	0	8,844,058
b.	Unit Structures (Rehab)	0	0	0	0
c.	Non Residential Structures	0	0	0	0
d.	Commercial Space Costs	0	0	0	0
e.	Structured Parking Garage	0	0	0	0
	Total Structure	8,844,058	0	0	8,844,058
f.	Earthwork	0	0	0	0
g.	Site Utilities	0	0	0	0
h.	Renewable Energy	0	0	0	0
i.	Roads & Walks	0	0	0	0
j.	Site Improvements	1,320,000	0	0	1,320,000
k.	Lawns & Planting	0	0	0	0
l.	Engineering	0	0	0	0
m.	Off-Site Improvements	0	0	0	0
n.	Site Environmental Mitigation	0	0	0	0
0.	Demolition	0	0	0	0
p.	Site Work	0	0	0	0
q.	Other Site work	0	0	0	0
	<b>Total Land Improvements</b>	1,320,000	0	0	1,320,000
	Total Structure and Land	10,164,058	0	0	10,164,058
r.	General Requirements	507,626	0	0	507,626
S.	Builder's Overhead	432,636	0	0	432,636
(	4.3% Contract)				
t.	Builder's Profit	432,636	0	0	432,636
(	4.3% Contract)				
u.	Bonds	0	0	0	0
v.	Building Permits	0	0	0	0
w.	Special Construction	0	0	0	0
x.	Special Equipment	0	0	0	0
у.	Other 1:	0	0	0	0
Z.	Other 2:	0	0	0	0
aa.	Other 3:	0	0	0	0
	Contractor Costs	\$11,536,956	\$0	\$0	\$11,536,956

#### O. PROJECT BUDGET - OWNER COSTS

To select exclusion of allowable line items from Total Development Costs used in Cost limit calculations, select X in yellow box to the left.

	Amount of Cost up to 100% Includable Eligible BasisUse Applicable Column  MUST USE WHOLE NUMBERS ONLY!				
	WOST OSE WHOLE NOWBERS ONLY:		"30% Present	Value Credit"	(D)
	Item	(A) Cost	(B) Acquisition	(C) Rehab/	"70 % Present
				New Construction	Value Credit"
2. Ow	ner Costs				
a.	Building Permit	8,450	0	0	8,450
b.	Architecture/Engineering Design Fee	576,848	0	0	576,848
	\$9,614 /Unit)				
c.	Architecture Supervision Fee	0	0	0	0
	\$0 /Unit)				
d.	Tap Fees	990,000	0	0	990,000
e.	Environmental	12,000	0	0	12,000
f.	Soil Borings	0	0	0	0
g.	Green Building (Earthcraft, LEED, etc.)	27,500	0	0	0
h.	Appraisal	15,000	0	0	0
i.	Market Study	12,000	0	0	12,000
j.	Site Engineering / Survey	50,000	0	0	50,000
k.	Construction/Development Mgt	0	0	0	0
I.	Structural/Mechanical Study	0	0	0	0
m.	Construction Loan	85,000	0	0	85,000
	Origination Fee	,			,
n.	Construction Interest	225,000	0	0	225,000
	( 3.0% for 12 months)				<u> </u>
О.	Taxes During Construction	15,000	0	0	0
p.	Insurance During Construction	35,000	0	0	0
q.	Permanent Loan Fee	0	0	0	0
	( 0.0% )				
r.	Other Permanent Loan Fees	55,850	0	0	0
s.	Letter of Credit	0	0	0	0
t.	Cost Certification Fee	20,000	0	0	0
u.	Accounting	0	0	0	0
v.	Title and Recording	50,000	0	0	35,000
w.	Legal Fees for Closing	100,000	0	0	50,000
x.	Mortgage Banker	0	0	0	0
y.	Tax Credit Fee	62,533			
z.	Tenant Relocation	0	0	0	0
aa.	Fixtures, Furnitures and Equipment	0	0	0	0
ab.	Organization Costs	0	0	0	0
ac.	Operating Reserve	280,000	0	0	0
ad.	Contingency	576,848	0	0	576,848
ae.	Security	0	0	0	0
af.	Utilities	59,600	0	0	59,600

#### O. PROJECT BUDGET - OWNER COSTS

ag. Servicing Reserve	0			
(1) Other* specify: Lease Up Reserves	30,000	0	0	0
(2) Other* specify:	0	0	0	0
(3) Other* specify:	0	0	0	0
(4) Other* specify:	0	0	0	0
(5) Other * specify:	0	0	0	0
(6) Other* specify:	0	0	0	0
(7) Other* specify:	0	0	0	0
(8) Other* specify:	0	0	0	0
(9) Other* specify:	0	0	0	0
Owner Costs Subtotal (Sum 2A2(10))	\$3,286,629	\$0	\$0	\$2,680,746
Subtotal 1 + 2	\$14,823,585	\$0	\$0	\$14,217,702
(Owner + Contractor Costs)				
3. Developer's Fees	1,565,696	0	0	1,565,696
Action: Provide Developer Fee Agreement (Tab A)				
4. Owner's Acquisition Costs				
Land	0			
Existing Improvements	0	0		
Subtotal 4:	\$0	\$0		
5. Total Development Costs				
Subtotal 1+2+3+4:	\$16,389,281	\$0	\$0	\$15,783,398

If this application seeks rehab credits only, in which there is no acquisition and <u>no change in ownership</u>, enter the greater of appraised value or tax assessment value here:

(Provide documentation at **Tab E**) \$0 **Land Building** 

Maximum Developer Fee: \$1,615,887

Proposed Development's Cost per Sq Foot \$242 Meets Limits

Applicable Cost Limit by Square Foot: \$314

Proposed Development's Cost per Unit \$273,155 Meets Limits

Applicable Cost Limit per Unit: \$303,292

#### P. ELIGIBLE BASIS CALCULATION

			Amount of Cost up to 100% Includable in Eligible BasisUse Applicable Column(s):		
				t Value Credit" (C) Rehab/	(D)
	Item	(A) Cost	(B) Acquisition	New Construction	"70 % Present Value Credit"
1.	Total Development Costs	16,389,281	0		0 15,783,398
2.	Reductions in Eligible Basis				
	a. Amount of federal grant(s) used to finan qualifying development costs	ce	0	(	0 0
	b. Amount of nonqualified, nonrecourse fir	nancing	0	ı	0 0
c. Costs of nonqualifying units of higher quality (or excess portion thereof)		0		0 0	
	d. Historic Tax Credit (residential portion)		0	(	0 0
3.	Total Eligible Basis (1 - 2 above)		0		0 15,783,398
4.	Adjustment(s) to Eligible Basis (For non-ac	quisition costs in	eligible basis)		
	a. For QCT or DDA (Eligible Basis x 30%)				0 0
State Designated Basis Boosts:  b. For Revitalization or Supportive Housing (Eligible Basis x 30%)  c. For Green Certification (Eligible Basis x 10%)			0 4,735,019		
	Total Adjusted Eligible basis				0 20,518,417
5.	Applicable Fraction		100.00000%	100.000009	6 100.00000%
6.	<b>Total Qualified Basis</b> (Eligible Basis x Applicable Fraction)		0	(	0 20,518,417
	Applicable Percentage Beginning in 2021, All Tax Exempt requests should write and all 9% requests should use the standar		9.00%	9.00%	<mark>% 9.00%</mark>
8.	Maximum Allowable Credit under IRC §42		\$0	\$0	\$1,846,658
	(Qualified Basis x Applicable Percentage) (Must be same as BIN total and equal to or than credit amount allowed)	less	Comb	\$1,846,658 ined 30% & 70% P. V	

## Q. SOURCES OF FUNDS

Action: Provide Documentation for all Funding Sources at Tab T

**1. Construction Financing:** List individually the sources of construction financing, including any such loans financed through grant sources:

		Date of	Date of	Amount of	
	Source of Funds	Application	Commitment	Funds	Name of Contact Person
1.	TBD			\$14,500,000	
2.					
3.					
	Total Construction Fundin			¢14 F00 000	

Total Construction Funding:

\$14,500,000

**2. Permanent Financing:** List individually the sources of all permanent financing in order of lien position:

Date of Date of		Whole Numbers only, Amount of	Annual Debt	Interest Rate of	Amortization Period	Term of Loan		
	Source of Funds	Application	Commitment	Funds	Service Cost	Loan	IN YEARS	(years)
1.	DHCD HOME			\$700,000	\$7,000	1.00%	1000	1000
2.	DHCD VHTF			\$700,000	\$7,000	1.00%	1000	1000
3.	REACH			\$5,585,000	\$220,296	1.95%	35	35
4.	RRRC HDG	1/27/2022	2/28/2022	\$380,000		0.00%	0	30
5.	HIEE			\$715,000		0.00%	0	30
6.								
7.								
8.								
9.								
10.								
Total Permanent Funding:			\$8,080,000	\$234,296				

**3. Grants**: List all grants provided for the development:

		Date of	Date of	Amount of	
	Source of Funds	Application	Commitment	Funds	Name of Contact Person
1.					
2.					
3.					
4.					
5.					
6.					
Total Permanent Grants:				\$0	

## Q. SOURCES OF FUNDS

## 4. Subsidized Funding

		Date of	Amount of
	Source of Funds	Commitment	Funds
1.	Culpeper County/Town Donated Land		\$174,500
2.			
3.			
4.			
5.			
	Total Subsidized Funding		\$174,500

## 5. Recap of Federal, State, and Local Funds

If above is **True**, then list the amount of money involved by all appropriate types.

## **Below-Market Loans**

a.	Tax Exempt Bonds	\$0
b.	RD 515	\$0
c.	Section 221(d)(3)	\$0
d.	Section 312	\$0
e.	Section 236	\$0
f.	VHDA SPARC/REACH	\$5,585,000
g.	HOME Funds	\$700,000
h.	Other:	\$1,415,000
	VHTF and HIEE	
i.	Other:	\$380,000
	RRRC HDG	

## Market-Rate Loans

a.	Taxable Bonds	\$0
b.	Section 220	\$0
c.	Section 221(d)(3)	\$0
d.	Section 221(d)(4)	\$0
e.	Section 236	\$0
f.	Section 223(f)	\$0
g.	Other:	\$0

**Grants\*** 

a.	CDBG	\$0
b.	UDAG	\$0

# **Grants**

c.	State		
d.	Local		
e.	Other:	<b>Donated land</b>	\$174,500

<sup>\*</sup>This means grants to the partnership. If you received a loan financed by a locality which received one of the listed grants, please list it in the appropriate loan column as "other" and describe the applicable grant program which funded it.

# Q. SOURCES OF FUNDS

6. For 1	For Transactions Using Tax-Exempt Bonds Seeking 4% Credits:  For purposes of the 50% Test, and based only on the data entered to this application, the portion of the aggregate basis of buildings and land financed with tax-exempt funds is:  N/A							
<b>7.</b> Som	7. Some of the development's financing has credit enhancements							
8. Othe	er Subsidies	Action: Provide documentation (Tab Q)						
a.	FALSE	Real Estate Tax Abatement on the increase in the value of the development.						
b.	b. FALSE  New project based subsidy from HUD or Rural Development for the greater of 5 or 10% of the units in the development.							
c.	FALSE	Other						
<b>9.</b> A HU	JD approval for transfer o	f physical asset is required FALSE						

#### R. EQUITY

## 1. Equity

a. Portion of Syndication Proceeds Attributable to Historic Tax Credit

Amount of Federal historic credits	\$0	x Equity \$	\$0.000	=	\$0
Amount of Virginia historic credits	\$0	x Equity \$	\$0.000	=	\$0

b. Equity that Sponsor will Fund:

i.	Cash Investment	\$0	
ii.	Contributed Land/Building	\$0	
iii.	Deferred Developer Fee	\$703,639	(Note: Deferred Developer Fee cannot be negative.)
iv.	Other:	\$0	

**ACTION:** If Deferred Developer Fee is greater than 50% of overall Developer Fee, provide a cash flow statement showing payoff within 15 years at **TAB A.** 

**Equity Total** \$703,639

## 2. Equity Gap Calculation

a. Total Development Cost \$16,389,281

b. Total of Permanent Funding, Grants and Equity - \$8,783,639

c. Equity Gap \$7,605,642

d. Developer Equity - (\$41,240)

e. Equity gap to be funded with low-income tax credit proceeds \$7,646,882

## 3. Syndication Information (If Applicable)

a. Actual or Anticipated Name of Syndicator: VCDC

Contact Person: Steve Bleile Phone: (804) 343-1200

Street Address: 1840 W. Broad Street, Ste 200

City: Richmond State: Zip: 23235

## b. Syndication Equity

i.	Anticipated Annual Credits	\$879,040.00
ii.	Equity Dollars Per Credit (e.g., \$0.85 per dollar of credit)	\$0.870
iii.	Percent of ownership entity (e.g., 99% or 99.9%)	99.99000%
iv.	Syndication costs not included in Total Development Costs (e.g., advisory fees)	\$42,000
٧.	Net credit amount anticipated by user of credits	\$878,952
vi.	Total to be paid by anticipated users of credit (e.g., limited partners)	\$7,646,882

vi. Total to be paid by anticipated users of credit (e.g., limited partners)

c. Syndication: Privated. Investors: Corporate

## 4. Net Syndication Amount

Which will be used to pay for Total Development Costs

**5. Net Equity Factor** 86.5221442057%

Must be equal to or greater than 85%

\$7,604,882

#### S. DETERMINATION OF RESERVATION AMOUNT NEEDED

The following calculation of the amount of credits needed is substantially the same as the calculation which will be made by Virginia Housing to determine, as required by the IRC, the amount of credits which may be allocated for the development. However, Virginia Housing at all times retains the right to substitute such information and assumptions as are determined by Virginia Housing to be reasonable for the information and assumptions provided herein as to costs (including development fees, profits, etc.), sources for funding, expected equity, etc. Accordingly, if the development is selected by Virginia Housing for a reservation of credits, the amount of such reservation may differ significantly from the amount you compute below.

			PV Credit Requested	\$879,040
	Credit per LI Bedroom	\$7,325.3333	Combined 30% & 70%	
	Credit per LI Units	\$14,650.6667		
			For 70% PV Credit:	\$879,040
8.	Requested Credit Amount		For 30% PV Credit:	\$0
	(from Eligible Basis Calculation)			
7.	Maximum Allowable Credit Amou	nt		\$1,846,658
6.	Equals Annual Tax Credit Required	\$879,040		
	Divided by ten years	10		
5.	Equals Ten-Year Credit Amount N	\$8,790,399		
•	(Percent of 10-year credit expecte			
4.	Divided by Net Equity Factor			86.5221442057%
3.	Equals Equity Gap			\$7,605,642
2.	Less Total of Permanent Funding,	\$8,783,639		
1.	Total Development Costs			\$16,389,281

9. Action: Provide Attorney's Opinion (Mandatory Tab H)

## T. CASH FLOW

# 1. Revenue

Indicate the estimated monthly income for the Low-Income Units (based on Unit Details tab):

Total Monthly Rental Income for LIHTC Units

Plus Other Income Source (list):

Equals Total Monthly Income:

Twelve Months

Equals Annual Gross Potential Income

Less Vacancy Allowance

7.0%

Equals Annual Effective Gross Income (EGI) - Low Income Units

\$54,026

\$554,026

\$554,026

\$554,576

X12

\$654,976

\$45,844

Equals Annual Effective Gross Income (EGI) - Low Income Units

2. Indicate the estimated monthly income for the Market Rate Units (based on Unit Details tab):

Plus Other Income Source (list):		\$
Equals Total Monthly Income:		\$
Twelve Months		x1
<b>Equals Annual Gross Potential Incom</b>	e	\$
Less Vacancy Allowance	0.0%	\$
<b>Equals Annual Effective Gross Incon</b>	e (EGI) - Market Rate Units	Ś

Action: Provide documentation in support of Operating Budget (TAB R)

## 3. Cash Flow (First Year)

	(**************************************	
a.	Annual EGI Low-Income Units	\$609,068
b.	Annual EGI Market Units	\$0
c.	Total Effective Gross Income	\$609,068
d.	Total Expenses	\$340,637
e.	Net Operating Income	\$268,431
f.	Total Annual Debt Service	\$234,296
g.	Cash Flow Available for Distribution	\$34,135

## T. CASH FLOW

## 4. Projections for Financial Feasibility - 15 Year Projections of Cash Flow

	Stabilized				
	Year 1	Year 2	Year 3	Year 4	Year 5
Eff. Gross Income	609,068	621,250	633,675	646,348	659,275
Less Oper. Expenses	340,637	350,856	361,382	372,223	383,390
Net Income	268,431	270,393	272,293	274,125	275,885
Less Debt Service	234,296	234,296	234,296	234,296	234,296
Cash Flow	34,135	36,097	37,997	39,829	41,589
Debt Coverage Ratio	1.15	1.15	1.16	1.17	1.18

	Year 6	Year 7	Year 8	Year 9	Year 10
Eff. Gross Income	672,460	685,910	699,628	713,620	727,893
Less Oper. Expenses	394,892	406,738	418,941	431,509	444,454
Net Income	277,569	279,171	280,687	282,112	283,439
Less Debt Service	234,296	234,296	234,296	234,296	234,296
Cash Flow	43,273	44,875	46,391	47,816	49,143
Debt Coverage Ratio	1.18	1.19	1.20	1.20	1.21

	Year 11	Year 12	Year 13	Year 14	Year 15
Eff. Gross Income	742,451	757,300	772,446	787,895	803,653
Less Oper. Expenses	457,788	471,521	485,667	500,237	515,244
Net Income	284,663	285,778	286,779	287,658	288,408
Less Debt Service	234,296	234,296	234,296	234,296	234,296
Cash Flow	50,367	51,482	52,483	53,362	54,112
Debt Coverage Ratio	1.21	1.22	1.22	1.23	1.23

Estimated Annual Percentage Increase in Revenue Estimated Annual Percentage Increase in Expenses

2.00% (Must be < 2%) 3.00% (Must be > 3%) U. Building-by-Building Information Must Complete

Qualified basis must be determined on a building-by building basis. Complete the section below. Building street addresses are required by the IRS (must have them by the time of allocation request).

Number of BINS: 3

						ALLOWED W	THIN BUILDING GRID													
				Please help us with the pro DO NOT use the CUT featu						30% Present Value 30% Present Value  Credit for Acquisition Credit for Rehab / New Construction			70% Present Value Credit							
		<u> </u>	OF .	DO NOT USE THE COT TEATU	<u>re</u> EN DI III r	DINGS					r Acquisition		Cr		New Construc	tion		Actual or	value Credit	
		TAY	MARKET	DO NOT SKIP LINES BETWE	EN BUILL	DINGS			Fatimasta	Actual or			Fatinanta	Actual or			Fatinanta			
plda [	BIN	TAX CREDIT	RATE	Street Address 1	Street	City	_l State	7in	Estimate Qualified	Anticipated In-Service	Applicable	Credit	Estimate Qualified	Anticipated In-Service	Applicable	Credit	Estimate Qualified	Anticipated In-Service	Applicable	Credit
Bldg #	if known	UNITS	UNITS		Address 2		State	ΖIÞ	Basis	Date	Percentage	Amount	Basis	Date	Percentage	Amount	Basis	Date	Percentage	Amount
" ,	II KIIOWII	24		Building 1 - TBD Lightfoot Street	Address 2	Culpeper	VA	22701	Dasis	Date	rencentage	\$0	Dasis	Date	reiceillage	\$0	\$7,694,407	12/01/24	9.00%	\$692,497
1.		24		Building 2 - TBD Lightfoot Street		_	VA	22701				\$0				\$0 \$0	\$7,694,407	12/01/24	9.00%	\$692,497
2.						Culpeper	_												9.00%	
3.		12	0	Building 3 - TBD Lightfoot Street		Culpeper	VA	22701				\$0				\$0	\$5,129,603	12/01/24	9.00%	\$461,664
4.												\$0				\$0				\$0
5.												\$0				\$0				\$0
6.						1						\$0				\$0				\$0
7.						1						\$0				\$0				\$0
8.												\$0				\$0				\$0
9.												\$0				\$0				\$0
10.												\$0				\$0				\$0
11.												\$0				\$0				\$0
12.												\$0				\$0				\$0
13.												\$0				\$0				\$0
14.												\$0				\$0				\$0
15.												\$0				\$0				\$0
16.												\$0				\$0				\$0
17.												\$0				\$0				\$0
18.												\$0				\$0				\$0
19.												\$0				\$0				\$0
20.							1					\$0				\$0				\$0
21.						1						\$0				\$0				\$0
22.						1						\$0				\$0				\$0
23.							+					\$0				\$0				\$0
-						1														
24.						1						\$0 \$0				\$0				\$0
25.												\$0				\$0				\$0
26.												\$0				\$0				\$0
27.					-		+					\$0				\$0				\$0
28.												\$0				\$0				\$0
29.												\$0				\$0				\$0
30.												\$0				\$0				\$0
31.												\$0				\$0				\$0
32.												\$0				\$0				\$0
33.												\$0				\$0				\$0
34.												\$0				\$0				\$0
35.												\$0				\$0				\$0
_		60	0	If development has more than 35	buildings, c	contact Virginia I	lousing.			· ——				· ——						
								ı	·	1				1			1	1		
				Totals from all buildings					\$0				\$0	]			\$20,518,417			
											I	\$0			Γ	\$0			Г	\$1,846,658
												٦٥			<u> </u>	Ųς			Ĺ	\$1,0 <del>4</del> 0,036

Number of BINS:	3

#### V. STATEMENT OF OWNER

The undersigned hereby acknowledges the following:

- 1. that, to the best of its knowledge and belief, all factual information provided herein or in connection herewith is true and correct, and all estimates are reasonable.
- 2. that it will at all times indemnify and hold harmless Virginia Housing and its assigns against all losses, costs, damages, Virginia Housing's expenses, and liabilities of any nature directly or indirectly resulting from, arising out of, or relating to Virginia Housing's acceptance, consideration, approval, or disapproval of this reservation request and the issuance or nonissuance of an allocation of credits, grants and/or loan funds in connection herewith.
- 3. that points will be assigned only for representations made herein for which satisfactory documentation is submitted herewith and that no revised representations may be made in connection with this application once the deadline for applications has passed.
- 4. that this application form, provided by Virginia Housing to applicants for tax credits, including all sections herein relative to basis, credit calculations, and determination of the amount of the credit necessary to make the development financially feasible, is provided only for the convenience of Virginia Housing in reviewing reservation requests; that completion hereof in no way guarantees eligibility for the credits or ensures that the amount of credits applied for has been computed in accordance with IRC requirements; and that any notations herein describing IRC requirements are offered only as general guides and not as legal authority.
- 5. that the undersigned is responsible for ensuring that the proposed development will be comprised of qualified low-income buildings and that it will in all respects satisfy all applicable requirements of federal tax law and any other requirements imposed upon it by Virginia Housing prior to allocation, should one be issued.
- 6. that the undersigned commits to providing first preference to members of targeted populations having state rental assistance and will not impose any eligibility requirements or lease terms terms for such individuals that are more restrictive than its standard requirements and terms, the terms of the MOU establishing the target population, or the eligibility requirements for the state rental assistance.
- 7. that, for the purposes of reviewing this application, Virginia Housing is entitled to rely upon representations of the undersigned as to the inclusion of costs in eligible basis and as to all of the figures and calculations relative to the determination of qualified basis for the development as a whole and/or each building therein individually as well as the amounts and types of credit applicable thereof, but that the issuance of a reservation based on such representation in no way warrants their correctness or compliance with IRC requirements.
- 8. that Virginia Housing may request or require changes in the information submitted herewith, may substitute its own figures which it deems reasonable for any or all figures provided herein by the undersigned and may reserve credits, if any, in an amount significantly different from the amount requested.
- 9. that reservations of credits are not transferable without prior written approval by Virginia Housing at its sole discretion.

#### V. STATEMENT OF OWNER

- 10. that the requirements for applying for the credits and the terms of any reservation or allocation thereof are subject to change at any time by federal or state law, federal, state or Virginia Housing regulations, or other binding authority.
- 11. that reservations may be made subject to certain conditions to be satisfied prior to allocation and shall in all cases be contingent upon the receipt of a nonrefundable application fee of \$1000 and a nonrefundable reservation fee equal to 7% of the annual credit amount reserved.
- 12. that a true, exact, and complete copy of this application, including all the supporting documentation enclosed herewith, has been provided to the tax attorney who has provided the required attorney's opinion accompanying this submission.
- 13. that the undersigned has provided a complete list of all residential real estate developments in which the general partner(s) has (have) or had a controlling ownership interest and, in the case of those projects allocated credits under Section 42 of the IRC, complete information on the status of compliance with Section 42 and an explanation of any noncompliance. The undersigned hereby authorizes the Housing Credit Agencies of states in which these projects are located to share compliance information with the Authority.
- 14. that any principal of undersigned has not participated in a planned foreclosure or Qualified Contract request in Virginia after January 1, 2019.
- 15. that undersigned agrees to provide disclosure to all tenants of the availability of Renter Education provided by Virginia Housing.
- 16. that undersigned waives the right to pursue a Qualified Contract on this development.
- 17. that the information in this application may be disseminated to others for purposes of verification or other purposes consistent with the Virginia Freedom of Information Act. However, all information will be maintained, used or disseminated in accordance with the Government Data Collection and Dissemination Practices Act. The undersigned may refuse to supply the information requested, however, such refusal will result in Virginia Housing's inability to process the application. The original or copy of this application may be retained by Virginia Housing, even if tax credits are not allocated to the undersigned.

In Witness Whereof, the undersigned, being authorized, has caused this document to be executed in its name on the date of this application set forth in DEV Info tab hereof.

Legal Name of Owner:	Lightfoot Apartments, L.L.C.
1, 5	,
By: 500 11	man and a second
Its: President	O'
	(Title)

#### V. STATEMENT OF ARCHITECT

The architect signing this document is certifying that the development plans and specifications incorporate all Virginia Housing Minimum Design and Construction Requirements (MDCR), selected LIHTC enhancements and amenities, applicable building codes and accessibility requirements.

In Witness Whereof, the undersigned, being authorized, has caused this document to be executed in its name on the date of this application set forth in DEV Info tab hereof.

Legal Name of Architect:

Colin M Arnold

Virginia License#:

11337

Architecture Firm or Company:

**Arnold Design Studio** 

By:

Its:

(Title)

Initials by Architect are also required on the following Tabs: Enhancement, Special Housing Needs and Unit Details.

Principal

#### W.

# LIHTC SELF SCORE SHEET

# **Self Scoring Process**

This Self Scoring Process is intended to provide you with an estimate of your application's score based on the information included within the reservation application. Other items, denoted below in the yellow shaded cells, are typically evaluated by Virginia Housin's staff during the application review and feasibility process. For purposes of self scoring, we have made certain assumptions about your application. Edit the appropriate responses (Y or N) in the yellow shaded cells, if applicable. Items 5f and 5g require a numeric value to be entered.

Please remember that this score is only an estimate. Virginia Housing reserves the right to change application data and/or score sheet responses where appropriate, which may change the final score.

MANDATORY ITEMS:		Included		Score
a. Signed, completed application with attached tabs in PDF format		Υ	Y or N	0
b. Active Excel copy of application		Υ	Y or N	0
c. Partnership agreement		Υ	Y or N	0
d. SCC Certification		Υ	Y or N	0
e. Previous participation form		Υ	Y or N	0
f. Site control document		Υ	Y or N	0
g. RESNET Certification		Υ	Y or N	0
h. Attorney's opinion		Υ	Y or N	0
i. Nonprofit questionnaire (if applicable)		Υ	Y, N, N/A	0
j. Appraisal		Υ	Y or N	0
k. Zoning document		Υ	Y or N	0
I. Universal Design Plans		Υ	Y or N	0
m. List of LIHTC Developments (Schedule A)		Υ	Y or N	0
	Total:			0.00
1. READINESS:				
a. Virginia Housing notification letter to CEO (via Locality Notification Information App)		Υ	0 or -50	0.00
b. Local CEO Opposition Letter		N	0 or -25	0.00
c. Plan of development < no points offered in Cycle 2022 >		N/A	0 pts for 2022	0.00
d. Location in a revitalization area based on Qualified Census Tract		N	0 or 10	0.00
e. Location in a revitalization area with resolution		Υ	0 or 15	15.00
f. Location in a Opportunity Zone		N	0 or 15	0.00
	Total:			15.00
2. HOUSING NEEDS CHARACTERISTICS:				
a. Sec 8 or PHA waiting list preference		Υ	0 or up to 5	5.00
b. Existing RD, HUD Section 8 or 236 program		N	0 or 20	0.00
c. Subsidized funding commitments		1.06%	Up to 40	2.13
d. Tax abatement on increase of property's value		N	0 or 5	0.00
e. New project based rental subsidy (HUD or RD)		N	0 or 10	0.00
f. Census tract with <12% poverty rate		10%	0, 20, 25 or30	25.00
g. Development provided priority letter from Rural Development		N	0 or 15	0.00
h. Dev. located in area with increasing rent burdened population		Υ	Up to 20	20.00
	Total:		- 1	52.13
	i o tai.			<u> </u>

300 Point Threshold - Tax Exempt Bonds

3. DEVELOPMENT CHARACTERISTICS:				
a. Enhancements (See calculations below)				78.00
b. Project subsidies/HUD 504 accessibility for 5 or 10% of units		N	0 or 50	0.00
or c. HUD 504 accessibility for 10% of units		Y	0 or 20	20.00
d. Proximity to public transportation (within Northern VA or Tidewater)		Y10	0, 10 or 20	10.00
e. Development will be Green Certified		Υ	0 or 10	10.00
f. Units constructed to meet Virginia Housing's Universal Design standards		33%	Up to 15	5.00
g. Developments with less than 100 low income units		Y	up to 20	16.00
h. Historic Structure eligible for Historic Rehab Credits		N	0 or 5	0.00
	Total:			139.00
	<b>-</b>			
4. TENANT POPULATION CHARACTERISTICS: Locality AMI State AMI \$90,100 \$59,700				
a. Less than or equal to 20% of units having 1 or less bedrooms		Υ	0 or 15	15.00
b. <plus> Percent of Low Income units with 3 or more bedrooms</plus>		20.00%	Up to 15	15.00
c. Units with rent and income at or below 30% of AMI and are not subsidized (up to 10% of	of LI units)	0.00%	Up to 10	0.00
d. Units with rents at or below 40% of AMI (up to 10% of LI units)		10.00%	Up to 10	10.00
e. Units with rent and income at or below 50% of AMI		50.00%	Up to 50	50.00
f. Units with rents at or below 50% rented to tenants at or below 60% of AMI		50.00%	Up to 25	0.00
or g. Units in LI Jurisdictions with rents <= 50% rented to tenants with <= 60% of AMI		50.00%	Up to 50	0.00
	Total:			90.00
5. SPONSOR CHARACTERISTICS:				
a. Developer experience (Subdivision 5a - options a,b or c)		Y	0, 10 or 25	25.00
b. Experienced Sponsor - 1 development in Virginia		N	0 or 5	0.00
c. Experienced Sponsor - 3 developments in any state		N	0 or 15	0.00
d. Developer experience - life threatening hazard		N	0 or -50	0.00
e. Developer experience - noncompliance		N	0 or -15	0.00
f. Developer experience - did not build as represented (per occurrence)	,	0	0 or -2x	0.00
g. Developer experience - failure to provide minimum building requirements (per occuren	ice)	0	0 or -50 per ite	
h. Developer experience - termination of credits by Virginia Housing		N	0 or -10	0.00
i. Developer experience - exceeds cost limits at certification		N	0 or -50	0.00
j. Socially Disadvantaged Principal owner 25% or greater		N	0 or 5	0.00
k. Management company rated unsatisfactory		N	0 or -25	0.00
I. Experienced Sponsor partnering with Local Housing Authority pool applicant		N	0 or 5	0.00
	Total:			25.00
6 EFFICIENT LISE OF DESCHIPCES:				
6. EFFICIENT USE OF RESOURCES:  a. Credit per unit			Up to 200	174.67
b. Cost per unit			Up to 100	45.68
	Total:		op to 100	220.35
	. o can			
7. BONUS POINTS:				
a. Extended compliance	0	Years	40 or 50	0.00
or b. Nonprofit or LHA purchase option		Υ	0 or 60	60.00
or c. Nonprofit or LHA Home Ownership option		N	0 or 5	0.00
d. Combined 9% and 4% Tax Exempt Bond Site Plan		N	Up to 30	0.00
e. RAD or PHA Conversion participation and competing in Local Housing Authority pool		N	0 or 10	0.00
f. Team member with Diversity, Equity and Inclusion Designation		N	0 or 5	0.00
g. Commitment to electronic payment of fees		Υ	0 or 5	5.00
	Total:			65.00
400 D 1 1 T				
400 Point Threshold - all 9% Tax Credits		TOTAL SCO	rke:	606.48

Enhancements:		
All units have:	Max Pts	Score
a. Community Room	5	5.00
b. Exterior walls constructed with brick and other low maintenance materials	40	40.00
c. Sub metered water expense	5	5.00
d. Watersense labeled faucets, toilets and showerheads	3	0.00
e. Rehab only: Infrastructure for high speed internet/broadband	1	0.00
f. N/A for 2022	0	0.00
g. Each unit provided free individual high speed internet access	10	0.00
h. Each unit provided free individual WiFi	12	12.00
i. Bath Fan - Delayed timer or continuous exhaust	3	3.00
j. Baths equipped with humidistat	3	0.00
k. Cooking Surfaces equipped with fire prevention features	4	0.00
I. Cooking surfaces equipped with fire suppression features	2	2.00
m. Rehab only: dedicated space to accept permanent dehumidification system	2	0.00
n. Provides Permanently installed dehumidification system	5	5.00
o. All interior doors within units are solid core	3	3.00
p. USB in kitchen, living room and all bedrooms	1	1.00
q. LED Kitchen Light Fixtures	2	2.00
r. N/A for 2022	0	0.00
s. New Construction: Balcony or patio	4	0.00
	<del>-</del>	78.00
All elderly units have:		
t. Front-control ranges	1	0.00
u. Independent/suppl. heat source	1	0.00
v. Two eye viewers	1	0.00
w. Shelf or Ledge at entrance within interior hallway	2	0.00
	_	0.00

Total amenities: 78.00

# **Development Summary**

**Summary Information** 

2022 Low-Income Housing Tax Credit Application For Reservation

Deal Name: Lightfoot Apartments

Cycle Type: 9% Tax Credits Requested Credit Amount: \$879,040

Allocation Type: New Construction Jurisdiction: Culpeper County

**Total Units** 60 **Population Target**: General

Total LI Units 60

**Project Gross Sq Ft:** 67,648.15 **Owner Contact:** Bryan Phipps

Green Certified? TRUE

Source of Funds	Amount	Per Unit	Per Sq Ft	Annual Debt Service
Permanent Financing	\$8,080,000	\$134,667	\$119	\$234,296
Grants	\$0	\$0		
Subsidized Funding	\$174,500	\$2,908		

Uses of Funds - Actual Costs				
Type of Uses	Amount	Per Unit	Sq Ft	% of TDC
Improvements	\$10,164,058	\$169,401	\$150	62.02%
General Req/Overhead/Profit	\$1,372,898	\$22,882	\$20	8.38%
Other Contract Costs	\$0	\$0	\$0	0.00%
Owner Costs	\$3,286,629	\$54,777	\$49	20.05%
Acquisition	\$0	\$0	\$0	0.00%
Developer Fee	\$1,565,696	\$26,095	\$23	9.55%

**Total Uses \$16,389,281** \$273,155

Income		
Gross Potential Income -	LI Units	\$654,912
Gross Potential Income - Mkt Units		\$0
Subtotal		\$654,912
Less Vacancy %	7.00%	\$45,844
Effective Gross Income		\$609,068

Rental Assistance? FALSE

Expenses			
Category	Total	Per Unit	
Administrative	\$114,090	\$1,902	
Utilities	\$46,375	\$773	
Operating & Maintenance	\$77,092	\$1,285	
Taxes & Insurance	\$85,080	\$1,418	
Total Operating Expenses	\$322,637	\$5,377	
Replacement Reserves	\$18,000	\$300	
Total Expenses	\$340,637	\$5,677	

Cash Flow	
EGI	\$609,068
Total Expenses	\$340,637
Net Income	\$268,431
Debt Service	\$234,296
Debt Coverage Ratio (YR1):	1.15

Total Development Costs		
Total Improvements	\$14,823,585	
Land Acquisition	\$0	
Developer Fee	\$1,565,696	
<b>Total Development Costs</b>	\$16,389,281	

Total Score 606.48

Proposed Cost Limit/Sq Ft: \$242
Applicable Cost Limit/Sq Ft: \$314
Proposed Cost Limit/Unit: \$273,155
Applicable Cost Limit/Unit: \$303,292

Unit Breakdown		
Supp Hsg	0	
# of Eff	0	
# of 1BR	12	
# of 2BR	36	
# of 3BR	12	
# of 4+ BR	0	
Total Units	60	

	Income Levels	Rent Levels
	# of Units	# of Units
<=30% AMI	0	0
40% AMI	0	6
50% AMI	30	24
60% AMI	30	30
>60% AMI	0	0
Market	0	0

Income Averaging? FALSE

**Extended Use Restriction?** 30

#### i. Efficient Use of Resources

#### **Credit Points for 9% Credits:**

\* 4% Credit applications will be calculated using the E-U-R TE Bond Tak

If the Combined Max Allowable Credits is \$500,000 and the annual credit requested is \$200,000, you are providing a 60% savings for the program. This deal would receive all 200 credit points.

For another example, the annual credit requested is \$300,000 or a 40% savings for the program. Using a sliding scale, the credit points would be calculated by the difference between your savings and the desired 60% savings. Your savings divided by the goal of 60% times the max points of 200. In this example, (40%/60%) x 200 or 133.33 points.

Combined Max	\$1,846,658	
Credit Requested	\$879,040	
% of Savings	52.40%	
Sliding Scale Points		174.67

4% Deals EUR Points 0.00

## **Cost Points:**

If the Applicable Cost by Square foot is \$238 and the deal's Proposed Cost by Square Foot was \$119, you are saving 50% of the applicable cost. This deal would receive all 100 cost points.

For another example, the Applicable Cost by SqFt is \$238 and the deal's Proposed Cost is \$153.04 or a savings of 35.70%. Using a sliding scale, your points would be calculated by the difference between your savings and the desired 50% savings. Your savings divided by the goal of 50% times the max points 100. In this example, (35.7%/50%) x 100 or 71.40 points.

Max % of Savings	22.84% Sliding Scale Points	45.68
% of Savings	9.94%	
Applicable Cost Limit per Unit	\$303,292	
Proposed Cost per Unit	\$273,155	
Total Units	60	
% of Savings	22.84%	
	22.84%	
Applicable Cost Limit per Sq Ft	\$314.00	
Proposed Cost per SqFt	\$242.27	
Total Square Feet	67,648.15	
Total Costs Less Acquisition	\$16,389,281	

\$/SF =

\$247.85

14.410079 Const \$/unit =

\$192,282.60

TYPE OF PROJECT LOCATION TYPE OF CONSTRUCTION **GENERAL = 11000; ELDERLY = 12000** 

Inner-NVA=100; Outer-NV=200; NWNC=300; Rich=400; Tid=500; Balance=600 N C=1; ADPT=2; REHAB(35,000+)=3; REHAB\*(10,000-35,000)=4

300

Credits/SF =

	GENERAL			Eld	lerly		
	Supportive Hsg	EFF-E	1 BR-E	2 BR-E	EFF-E-1 ST	1 BR-E-1 ST	2 BR-E-1 ST
AVG UNIT SIZE	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NUMBER OF UNITS	0	0	0	0	0	0	0
PARAMETER-(CREDITS=>35,000)	0	0	0	0	0	0	0
PARAMETER-(CREDITS<35,000)	0	0	0	0	0	0	0
PARAMETER-(CREDITS=>50,000)	0	0	0	0	0	0	0
PARAMETER-(CREDITS<50,000)	0	0	0	0	0	0	0
CREDIT PARAMETER	0	0	0	0	0	0	0
PROJECT CREDIT PER UNIT	0	0	0	0	0	0	0
CREDIT PER UNIT POINTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00

			G	ENERAL				
	EFF-G	1 BR-G	2 BR-G	3 BR-G	4 BR-G	2 BR-TH	3 BR-TH	4 BR-TH
AVG UNIT SIZE	0.00	771.80	1,003.96	1,299.80	0.00	0.00	0.00	0.00
NUMBER OF UNITS	0	12	<b>36</b>	12	0	0	0	0
PARAMETER-(CREDITS=>35,000)	0	19,557	25,043	28,262	0	0	0	0
PARAMETER-(CREDITS<35,000)	0	0	0	0	0	0	0	0
PARAMETER-(CREDITS=>50,000)	0	19,557	25,043	28,262	0	0	0	0
PARAMETER-(CREDITS<50,000)	0	0	0	0	0	0	0	0
CREDIT PARAMETER	0	19,557	25,043	28,262	0	0	0	0
PROJECT CREDIT PER UNIT	0	11,122	14,467	18,730	0	0	0	0
CREDIT PER UNIT POINTS	0.00	17.25	50.68	13.49	0.00	0.00	0.00	0.00

**TOTAL CREDIT PER UNIT POINTS** 

0.00

This calculation of Credit per Unit points applies to 4% Tax Exempt deals only

**Credit Parameters - Elderly** 

Standard Credit Parameter - low rise Parameter Adjustment - mid rise Parameter Adjustment - high rise **Adjusted Credit Parameter** 

Supportive Hsg	EFF-E	1 BR-E	2 BR-E	EFF-E-1 ST	1 BR-E-1 ST	2 BR-E-1 ST
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0

Standard Credit Parameter - low rise Parameter Adjustment - mid rise Parameter Adjustment - high rise **Adjusted Credit Parameter** 

	Credit Para	meters - General					
EFF-G	1 BR-G	2 BR-G	3 BR-G	4 BR-G	2 BR-TH	3 BR-TH	4 BR-TH
0	19,557	25,043	28,262	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	19,557	25,043	28,262	0	0	0	0

**Northern Virginia Beltway** 

(Rehab costs \$10,000-\$50,000)

Standard Credit Parameter - low rise Parameter Adjustment - mid rise Parameter Adjustment - high rise **Adjusted Cost Parameter** 

_		Credit Para	meters - Elderly				
Ī	Supportive Hsg	EFF-E	1 BR-E	2 BR-E	EFF-E-1 ST	1 BR-E-1 ST	2 BR-E-1 ST
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
_	0	0	0	0	0	0	0

**Credit Parameters - General** 

Standard Credit Parameter - low rise Parameter Adjustment - mid rise Parameter Adjustment - high rise **Adjusted Cost Parameter** 

	e.cu.e.a.a	meters concra					
EFF-G	1 BR-G	2 BR-G	3 BR-G	4 BR-G	2 BR-TH	3 BR-TH	4 BR-TH
0	19,557	25,043	28,262	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	19,557	25,043	28,262	0	0	0	0

# Tab A:

Partnership or Operating Agreement, including chart of ownership structure with percentage of interests and Developer Fee Agreement (MANDATORY)

# OPERATING AGREEMENT OF LIGHTFOOT APARTMENTS, L.L.C.

This Operating Agreement made on the14th of _February, 2022	by
and between PEOPLE INCORPORATED HOUSING GROUP (hereinafter "Managin	g
Member") and PEOPLE INCORPORATED OF VIRGINIA (hereinafter "Special	
Member");	

## <u>Article I</u>

## The Company

- **1.1** Name. The name of the company is Lightfoot Apartments, L.L.C. (hereinafter "The Company").
- **1.2 Purpose**. The exclusive purpose of The Company is to acquire, construct and operate an affordable housing project in the Town and County of Culpeper, Virginia, to be known as Lightfoot Apartments (hereinafter "The Project") and to engage in any lawful business necessary to accomplish that purpose.
- **1.3** <u>Term</u>. The term of the company shall continue perpetually in accordance with the Act and this agreement.

#### Article II

#### **Definitions**

Capitalized terms found elsewhere in this Agreement shall have the meanings given them in such text. Otherwise as used in this Agreement, the following terms shall have the meanings set forth below:

- "Act" means the Virginia Limited Liability Company Act, Sections 13.1-1000 et seq. of the 1950 Code of Virginia, as amended.
- "Agreement" means this operating agreement as initially executed or as amended from time to time, as context may require.
- "Capital Contribution" means with, respect to Managing Member, the cash and the initial fair market value of any other property that the Managing Member (or its predecessor in interest) has contributed to the Company pursuant to the terms of this agreement.

- "Proceeds" means the net cash proceeds realized by the Company from (a) refinancing of any mortgage, (b) a capital transaction, or (c) elimination of any unnecessary funded reserve previously established and maintained in connection with any mortgage or other Company financing.
- "Capital Transaction" means the sale, exchange, liquidation, or other disposition of, or any condemnation, award, or casualty, loss, recovery with respect to all or any part of the Property.
- "Code" means the Internal Revenue Code of 1986 as amended and any successor statute.
- "Company" means Lightfoot Apartments, L.L.C.
- "Managing Member" means People Incorporated Housing Group.
- "Member(s)" means People Incorporated Housing Group the "Managing Member" and People Incorporated of Virginia the "Special Member"
- "Mortgage" means any company liability secured by real or personal property or any interest therein owned by the Company.
- "Notice" means a writing containing all information necessary to satisfy the purposes for which notice is being given, which is personally delivered, sent by postal or reputable overnight delivery service, or mailed, first class postage prepaid, addressed as applicable to a member at it's address as it appears on the Company's records.
- "Profits" means the excess of all income of the Company over all expenses of the Company (included the amount of any gains recognized by the Company on the sale or other disposition of property) during a fiscal year, all as determined in accordance with method of accounting utilized by the Company for Federal Income Tax Purposes.
- "Special Member" means the People Incorporated of Virginia.
- "Virginia Code" means the 1950 Code of Virginia as amended.

## Article III

#### **GENERAL**

- **3.1. Principle Place of Business.** The Principle Place of Business of the Company shall be at 1173 West Main Street, Abingdon Virginia, 24210 or at such other location as designated by the Managing Member.
- **3.2.** Registered Office and Agent. The initial Registered Agent and Office of the Company is Peter Curcio, Esquire, Curcio & Curcio PC. 220 Commonwealth Avenue, Bristol Virginia, 24201 which is physically located in the City of Bristol, Virginia.
- **3.3. Organizational Documents.** Company's Articles of Organization and this operating agreement shall constitute all organizational documents of the Company.

## **Article IV**

## **Member and Capital Contributions**

- **4.1. Initial Capital Contribution.** Initial Capital Contributions of the Managing Member and Special Member are set forth on Exhibit A, which is attached hereto and made a part hereof.
- **4.2. Additional Capital Contributions.** The Managing Member and Special Member shall not be required to make any additional capital contributions without written consent of each of the parties hereto.
- **4.3. Limited Liability.** Neither the Managing Member nor the Special Member shall be liable for the debts, liabilities, contracts, or other obligations of the Company. Except as provided by state law, the Managing Member and Special Member shall be liable only to make their respective Capital Contributions and shall not be required to lend any funds to the Company or to make any additional contributions to the Company, except as provided hereinabove.

#### Article V

## **Allocations and Distributions**

- **5.1. Capital Accounts.** A Capital Account shall be established and maintained on the books of the Company for each member in accordance with the provisions of Treasury Regulations Section I.704-1(b)(2)(iv).
- **5.2. Distributions of Net Cash Flow.** Net Cash Flow of the Company shall be distributed to the Members at such time as agreed upon by both parties hereto.

**5.3. Distribution of Profits and Losses.** All profits and losses of the Company will be allocated to the Members according to their respective interests as set forth on Exhibit A hereto.

#### Article VI

## **Management of the Company**

- **6.1. Management.** The Company shall be managed by its Managing Member and the Managing Member shall have full charge of all affairs and business of the Company and of the management and control of the Company. The Managing Member shall have all the rights and powers as are conferred by law or as it deems necessary, advisable, or convenient in managing the business and the affairs of the Company. The Managing Member designates Bryan Phipps as its authorized representative for all matters concerning the Project. The signature of Bryan Phipps will bind the Company in all such matters. For matters requiring Special Member Consent, Special Member designates Bryan Phipps as its authorized representative.
- **6.2. Action by Consent.** Any action required or permitted to be taken at a member meeting may be taken without a meeting in accordance with the act.
- **6.3. Authority of Special Member.** Special Member is empowered on behalf of the Company to negotiate, execute, and deliver such agreements, instruments, deeds, certificates, and other documents as it deems necessary and appropriate in its discretion to (i) give effect any leases, debt obligations, and security therefore, joint ventures or other cooperative understandings, (ii) procure labor materials or services including without limitation services of professionals, and (iii) undertake and complete maintenance and other improvement of the property.
- **6.4. Purchase Option and Right of First Refusal.** The Company is expressly authorized to enter into an exclusive nonprofit Purchase Option and Right of First Refusal Agreement with People Incorporated Housing Group, qualified nonprofit organization, per the requirements of section 42 of the Internal Revenue Code of 1986 as amended.

#### Article VII

#### Indemnification

**7.1. Indemnity.** Subject to the limitations of the Act, the Company shall indemnify and hold harmless to the full extent permitted by the Act, its Members and

any partner, shareholder, director, officer, manager, agent, affiliate, professional, or other advisor of the Members (collectively the "Indemnified Persons"), from and against any and all loss, damage, and expense, (including without limitation, fees and expenses of attorneys and other advisors and any court costs incurred by any Indemnified Person) or liability by reason of anything, any Indemnified Person does or refrains from doing, or in connection with the business or affairs of the Company (INCLUDING ANY LOSS, DAMAGE, EXPENSE OR LIABILITY CAUSED BY OR ATTRIBUTABLE TO THE ORDINARY OR SIMPLE NEGLIGENCE AS OPPOSED TO GROSS NEGLIGENCE OF THE INDEMNIFIED PERSON), except to the extent that the loss, damage, expense, or liability results primarily from the indemnified person's gross negligence or willful breech of a material provision of this agreement which in either event causes actual material damage to the Company.

#### **Article VIII**

## Meetings

- **8.1 No Annual Meeting.** The Members are not required by the Act to have a meeting and no annual meeting shall be held.
- **8.2.** Action Without a Meeting. Action may be taken by the Company by each Member consenting to such action in writing in lieu of a meeting as allowed by section 6.2 of this agreement and any such action so taken shall have the affect of a meeting and vote.

#### Article IX

#### Dissolution.

- **9.1.** Events Resulting in Dissolution. The Company will be dissolved upon the earlier of the expiration of its term or the occurrence of any of the following: (a) the decision of either Member to dissolve the Company (b) as required by the Act or other provision of this agreement (c) upon the occurrence of any other event which under the laws of the Commonwealth of Virginia would otherwise cause the Company's dissolution winding up and liquidation.
- **9.2. Winding Up and Distribution**. Upon the dissolution of the Company the Company's business shall be wound up by the payment of any outstanding liabilities and expenses of the Company including without limitation those liabilities and expenses related to the "Property" or such other interests as acquired by the Company which are not assumed by the successor in ownership. The Company shall thereafter establish such reserves for unknown or contingent liabilities as the members may deem appropriate or may otherwise determine necessary as of the date of dissolution. Any

remaining balance shall be distributed to each of the members hereto according to their respective interests as more fully set forth in Exhibit A.

### Article X

#### Miscellaneous

- **10.1. Accounting Decisions.** All decisions as to accounting matters except as expressly provided in this agreement shall be made by the Managing Member and must be satisfactory to the Special Member and the Company's advisors.
- **10.2. Bank Accounts.** All funds of the Company shall be deposited in its name at a financial institution approved by the Members and such checking and savings accounts or time deposits or certificates of deposit as shall be designated from time to time by the Members.
- 10.3. Books and Records. At all times during the term of the Company, the Company shall keep or cause to be kept full and faithful books of account records and supporting documents which shall reflect completely, accurately, and in reasonable detail each transaction of the Company. The Members designated representatives shall have access to such financial books, records and documents during reasonable business hours and may inspect and make copies of any of them at its own expense. The Company shall keep at its personal office the following: (a) a current list of the full name and last known business address of each Member (b) a copy of the Articles of Organization, Certificate of Organization and all Articles of Amendment and Certificates of Amendment (c) copies of the Company's federal, state, and local Income Tax Returns and reports, if any (d) copies of this agreement as amended from time to time (e) financial statements of the Company.
- **10.4.** Custody of Company Funds. The Managing Member shall have fiduciary responsibility for the safekeeping and use of all funds and assets of the Company whether or not in its immediate possession or control.
- **10.5. Further Action.** Each Member hereto shall execute and deliver such papers, documents, and instruments and perform such acts as are necessary or appropriate to implement the terms hereof.
- **10.6. Severability.** If any provision of this agreement is held to be illegal, invalid, or unenforceable under present or future laws effective during the term of this agreement the legality, validity, and enforceability of the remaining provisions of this agreement shall not effected thereby and if necessary, such provisions as are determined to be illegal, invalid, or unenforceable shall be amended as agreed upon by the Members to render them legal, valid, and enforceable.

- **10.7. Governing Law.** This agreement is entered into in contemplation of the laws now existing in the Commonwealth of Virginia and the Commonwealth of Virginia shall govern the determination and validity of this agreement and the construction of its terms.
- **10.8. Parties and Interests.** Subject to the provisions contained herein each and all of the covenants, terms, provisions, and agreements contained herein shall be binding upon and inure to the benefit of the heirs, legal representatives, successors, and assigns of the Members.
- **10.9. Amendments to the Agreement.** This agreement may be amended by written action taken by the Members at any time.

IN WITNESS WHEREOF the Members have executed this agreement effective as of the date set forth hereinabove.

Managing Member

People Incorporated Housing Group

Special Member

People Incorporated of Virginia

# Exhibit A

Member	Percentage	Contribution
Managing Member People Incorporated Housing Group 1173 West Main Street Abingdon Virginia, 24210	90%	\$90
Special Member People Incorporated of Virginia 1173 West Main Street Abingdon Virginia, 24210	10%	\$10

Lightfoot Apartments, L.L.C.

People Incorporated Housing Group
(Managing Member 90%)

Bryan Phipps
(President and CEO)

People Incorporated of Virginia (Special Member 10%)

Bryan Phipps
(President and CEO)

#### DEVELOPMENT AGREEMENT

THIS DEVELOPMENT AGREEMENT (this "Agreement") made as of by and between Lightfoot Apartments, L.L.C., a Virginia limited liability company (the "Company"); and People Incorporated Housing Group, a Virginia non-stock corporation (the "Developer").

#### WITNESSETH:

WHEREAS, the Company has been formed to develop, construct, own, maintain and operate certain property as low-income residential rental housing, to be known as Lightfoot Apartments, to be located at TBD Lightfoot Street Culpeper, VA (the "Project"); and

WHEREAS, the Project, following the completion of construction, is expected to constitute a "qualified low-income housing project" (as defined in Section 42(g)(1) of the Code).

WHEREAS, the Developer has provided and will continue to provide certain services with respect to the Project during the acquisition, development, rehabilitation and initial operating phases thereof.

WHEREAS, in consideration for such services, the Company has agreed to pay to the Developer certain fees computed in the manner stated herein.

**NOW, THEREFORE,** in consideration of the recitals, covenants and agreements set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which hereby are acknowledged, the parties agree as follows:

#### Section 1. <u>Development Services</u>.

- (a) The Developer has performed certain services relating to the development of the Project and shall oversee the development and construction of the Project, and shall perform the services and carry out the responsibilities with respect to the Project as are set forth herein, and such additional duties and responsibilities as are reasonably within the general scope of such services and responsibilities and are designated from time to time by the Company.
- (b) The Developer's services shall be performed in the name and on behalf of the Company and shall consist of the duties set forth in subparagraphs (i)-(xiii) below of this Section 1(b) and as provided elsewhere in this Agreement; provided, however, that if the performance of any duty of the Developer set forth in this Agreement is beyond the reasonable control of the Developer, the Developer shall nonetheless be obligated to (i) use its best efforts to perform such duty and (ii) promptly notify the Company that the

performance of such duty is beyond its reasonable control. The Developer has performed or shall perform the following:

- (i) Negotiate and cause to be executed in the name and on behalf of the Company any agreements for architectural, engineering, testing or consulting services for the Project, and any agreements for the construction of any improvements or tenant improvements to be constructed or installed by the Company or the furnishing of any supplies, materials, machinery or equipment therefor, or any amendments thereof, provided that no agreement shall be executed nor binding commitment made until the terms and conditions thereof and the party with whom the agreement is made have been approved by the managing member of the Company ("Managing Member") unless the terms, conditions, and parties comply with guidelines issued by the Managing Member concerning such agreements;
- (ii) Assist the Company in identifying sources of construction financing for the Project and negotiate the terms of such financing with lenders;
- (iii) Establish and implement appropriate administrative and financial controls for the design and construction of the Project, including but not limited to:
  - (A) coordination and administration of the Project architect, the general contractor, and other contractors, professionals and consultants employed in connection with the design or rehabilitation of the Project;
  - (B) administration of any construction contracts on behalf of the Company;
  - (C) participation in conferences and the rendering of such advice and assistance as will aid in developing economical, efficient and desirable design and construction procedures;
  - (D) the rendering of advice and recommendations as to the selection of subcontractors and suppliers;
  - (E) the review and submission to the Company for approval of all requests for payments under any architectural agreement, general contractor's agreement, or any construction loan agreements with any lending

institutions providing funds for the benefit of the Company for the design or construction of any improvements;

- (F) the submission of any suggestions or requests for changes which could in any reasonable manner improve the design, efficiency or cost of the Project;
- (G) applying for the maintaining in full force and effect any and all governmental permits and approvals required for the lawful construction of the Project;
- (H) compliance with all terms and conditions applicable to the Company or the Project contained in any governmental permit or approval required or obtained for the lawful construction of the Project, or in any insurance policy affecting or covering the Project, or in any surety bond obtained in connection with the Project;
- (I) furnishing such consultation and advice relating to the construction of the Project as may be reasonably requested from time to time by the Company;
- (J) keeping the Company fully informed on a regular basis of the progress of the design and construction of the Project, including the preparation of such reports as are provided for herein or as may reasonably be requested by the Company and which are of a nature generally requested or expected of construction managers or similar owner's representatives on similar projects;
- (K) giving or making the Company's instructions, requirements, approvals and payments provided for in the agreements with the Project architect, general contractor, and other contractors, professionals and consultants retained for the Project; and
- (L) at the Company's expense, filing on behalf of and as the attorney-in-fact for the Company any notices of completion required or permitted to be filed upon the completion of any improvement(s) and taking such actions as may be required to obtain any certificates of occupancy or equivalent documents required to permit the occupancy of the Project.
- (iv) Inspect the progress of the course of construction of the Project, including verification of the materials and labor being furnished to

and on such construction so as to be fully competent to approve or disapprove requests for payment made by the Project architect and the general contractor, or by any other parties with respect to the design or construction of the Project, and in addition to verify that the construction is being carried out substantially in accordance with the plans and specifications approved by the Company or, in the event construction is not being so carried out, to promptly notify the Company;

- (v) If requested to do so by the Company, perform on behalf of the Company all obligations of the Company with respect to the design or construction of the Project contained in any loan agreement or security agreement in connection with the Project, or in any lease or rental agreement relating to space in the Project, or in any agreement entered into with any governmental body or agency relating to the terms and conditions of such construction, provided that copies of such agreements have been provided by the Company to the Developer or the Company has otherwise notified the Developer in writing of such obligations;
- (vi) To the extent requested to do so by the Company, prepare and distribute to the Company a critical path schedule, and periodic updates thereto as necessary to reflect any material changes, but in any event not less frequently than quarterly, other design or construction cost estimates as required by the Company, and financial accounting reports, including monthly progress reports on the quality, progress and cost of construction and recommendations as to the drawing of funds from any loans arranged by the Company to cover the cost of design and construction of the Project, or as to the providing of additional capital contributions should such loan funds for any reason be unavailable or inadequate;
- (vii) At the Company's expense, obtain and maintain insurance coverage for the Project, the Company, the management agent of the Project ("Management Agent"), and the Developer and its employees, at all times until final completion of construction of the Project, in accordance with an insurance schedule approved by the Company, which insurance shall include general public liability insurance covering claims for personal injury, including but not limited to bodily injury, or property damage, occurring in or upon the Property or the streets, passageways, curbs and vaults adjoining the Property. Such insurance shall be in a liability amount approved by the Company;
- (viii) To the extent applicable to the construction of the Project, comply with all present and future laws, ordinances, orders, rules, regulations and requirements (hereinafter in this subparagraph (ix) called "laws") of all federal, state and municipal governments, courts, departments, commissions, boards and offices having jurisdiction over the

- Project. Any such compliance undertaken by the Developer on behalf of and in the name of the Company, in accordance with the provisions of this Agreement, shall be at the Company's expense. The Developer shall likewise ensure that all agreements between the Company and independent contractors performing work in connection with the construction of the Project shall include the agreement of said independent contractors to comply with all such applicable laws;
- (ix) Assemble and retain all contracts, agreements and other records and data as may be necessary to carry out the Developer's functions hereunder. Without limiting the foregoing, the Developer will prepare, accumulate and furnish to the Company and the appropriate governmental authorities, as necessary, data and information sufficient to identify the market value of improvements in place as of each real property tax lien date, and will take application for appropriate exclusions from the capital costs of the Project for purposes of real property ad valorem taxes;
- (x) Coordinate and administer the design and construction of all interior tenant improvements to the extent required under any leases or other occupancy agreements to be constructed or furnished by the Company with respect to the initial leasing of space in the Project, whether involving building standard or non-building standard work;
- (xi) Use its best efforts to accomplish the timely completion of the Project in accordance with the approved plans and specifications and the time schedules for such completion approved by the Company;
- (xii) At the direction of the Company, implement any decisions of the Company made in connection with the design, development and construction of the Project or any policies and procedures relating thereto, exclusive of leasing activities; and
- (xiii) Perform and administer any and all other services and responsibilities of the Developer which are set forth in any other provisions of this Agreement, or which are requested to be performed by the Company and are within the general scope of the services described herein.
- Section 2. <u>Limitations and Restrictions</u>. Notwithstanding any provisions of this Agreement, the Developer shall not take any action, expend any sum, make any decision, give any consent, approval or authorization, or incur any obligation with respect to any of the following matters unless and until the same has been approved by the Company:

- (a) Approval of all construction and architectural contracts and all architectural plans, specifications and drawings prior to the construction and/or alteration of any improvements contemplated thereby, except for such matters as may be expressly delegated in writing to the Developer by the Company;
- (b) Any proposed change in the work of the construction of the Project, or in the plans and specifications therefor as previously approved by the Company, or in the cost thereof, or any other change which would affect the design, cost, value or quality of the Project, except for such matters as may be expressly delegated in writing to the Developer by the Company;
- (c) Making any expenditure or incurring any obligation by or on behalf of the Company or the Project involving a sum in excess of \$25,000 or involving a sum of less than \$25,000 where the same relates to a component part of any work, the combined cost of which exceeds \$25,000, except for expenditures made and obligations incurred pursuant to and specifically set forth in a construction budget approved by the Company (the "Construction Budget") or for such matters as may be otherwise expressly delegated to the Developer by the Company;
- (d) Making any expenditure or incurring any obligation which, when added to any other expenditure, exceeds the Construction Budget or any line item specified in the Construction Budget, except for such matters as may be otherwise expressly delegated in writing to the Developer by the Company; or
- (e) Expending more than what the Developer in good faith believes to be the fair and reasonable market value at the time and place of contracting for any goods purchased or leased or services engaged on behalf of the Company or otherwise in connection with the Project.

#### Section 3. Accounts and Records.

- (a) The Developer on behalf of the Company, shall keep such books of account and other records as may be required and approved by the Company, including, but not limited to, records relating to the costs of construction advances. The Developer shall keep vouchers, statements, receipted bills and invoices and all other records, in the form approved by the Company, covering all collections, if any, disbursements and other data in connection with the Project prior to final completion of construction. All accounts and records relating to the Project, including all correspondence, shall be surrendered to the Company, upon demand without charge therefor.
- (b) The Developer shall cooperate with the Management Agent to facilitate the timely preparation by the Management Agent of such reports and financial statements as the Management Agent is required to furnish pursuant to the management agreement between the Company and the Management Agent ("Management Agreement").
- (c) All books and records prepared or maintained by the Developer shall be kept and maintained at all times at the place or places approved by the Company, and shall be available for and subject to audit, inspection and copying by the Management Agent, the Company or any representative or auditor thereof or supervisory or regulatory authority, at the times and in the manner set forth in the Company Agreement.

## Section 4. Obligation To Complete Construction.

The Developer shall complete the construction of the Project or cause the same to be completed in a good and workmanlike manner, free and clear of all mechanic's, materialmen's or similar liens, and shall equip the Project or cause the same to be equipped with all necessary and appropriate fixtures, equipment and articles of personal property, including refrigerators and ranges, provided for in the loan and other documents governing the development and operation of the Project and in the plans and specifications for the Project.

#### Section 5. Development Amount.

As a fee for its services in connection with the development of the Project and the supervision of the construction/rehabilitation of the Project as set forth in Section 1 and elsewhere in this Agreement, the Developer shall be paid an amount (the "Development Amount") equal to One Million, Five Hundred Sixty-Five Thousand, Six Hundred Ninety-Six Dollars (\$1,565,696). The Development Amount shall be deemed to have been earned as follows:

- (i) Twenty percent (20%) as of the date of this Agreement;
- (ii) Eighty percent (80%) upon substantial completion of the Project;

The Development Amount shall be paid from and only to the extent of the Company's available cash, in installments as follows:

(i)	percent (%) on initial equity funding of the Project;
(ii)	percent (%) upon substantial completion of the Project; and
(iii)	percent (%) upon achievement of 95% occupancy for the Project.

Any installment of the Development Amount not paid when otherwise due hereunder shall be deferred without interest and shall be paid from next available cash, provided, however, that any unpaid balance of the Development Amount shall be due and payable in all events at the earlier of (i) the thirteenth anniversary of the date of this Agreement, or (ii) if the Project qualifies for Tax Credits under Code Section 42, then the end of the Project's compliance period.

## Section 6. <u>Applicable Law</u>.

This Agreement, and the application or interpretation hereof, shall be governed by and construed in accordance with the laws of the Commonwealth of Virginia.

## Section 7. <u>Binding Agreement.</u>

This Agreement shall be binding on the parties hereto, their heirs, executors, personal representatives, successors and assigns. As long as the Developer is not in default under this Agreement, the obligation of the Company to pay the Development Amount shall not be affected by any change in the identity of the Managing Member of the Company.

#### Section 8. Headings.

All section headings in this Agreement are for convenience of reference only and are not intended to qualify the meaning of any section.

## Section 9. Terminology.

All personal pronouns used in this Agreement, whether used in the masculine, feminine or neuter gender, shall include all other genders, the singular shall include the plural, and vice versa as the context may require.

#### Section 10. Benefit of Agreement.

The obligations and undertakings of the Developer set forth in this Agreement are made for the benefit of the Company and its Partners and shall not inure to the benefit of any creditor of the Company other than a Partner, notwithstanding any pledge or assignment by the Company of this Agreement of any rights hereunder.

[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

**IN WITNESS WHEREOF**, the parties have caused this Agreement to be duly executed as of the date first written above.

COMPANY:	Lightfoot Apartments, L.L.C., a Virginia limited liability company
	By: Name: Bryan Phipps Title: President
DEVELOPER:	People Incorporated Housing Group, a Virginia nonstock corporation
	By: Name: Bryan Phipps Title: President and CEO

### COMMONWEALTH OF VIRGINIA STATE CORPORATION COMMISSION

AT RICHMOND, JANUARY 24, 2022

The State Corporation Commission has found the accompanying articles of organization submitted on behalf of

Lightfoot Apartments, L.L.C.

to comply with the requirements of law, and confirms payment of all required fees. Therefore, it is ORDERED that this

#### CERTIFICATE OF ORGANIZATION

be issued and admitted to record with the articles of organization in the Office of the Clerk of the Commission, effective January 24, 2022.

The limited liability company is granted the authority conferred on it by law in accordance with the articles of organization, subject to the conditions and restrictions imposed by law.

STATE CORPORATION COMMISSION

Зу

Angela L. Navarro Commissioner

Commonwealth of Virginia State Corporation Commission Office of the Clerk Entity ID: 11334857 Filing Number: 2201244114758 Filing Date/Time: 01/24/2022 04:16 PM Effective Date/Time: 01/24/2022 04:16 PM

#### Limited Liability Company - Articles of Organization

**Entity Information** 

Entity Name:

Lightfoot Apartments, L.L.C.

Entity Type: Limited Liability Company

**Business Type** 

Industry Code:

0 - General

Duration

Perpetual(forever)

Registered Agent Information

RA Type: An Individual who is a

resident of Virginia

Locality: BRISTOL CITY

RA Qualification:

Member of the Virginia State

Name: Peter Curcio

Email Address: khumphrey@bvu.net

The company's initial registered office address, including the street and number, if any, which is identical to the business office of the initial registered agent, is:

Registered Office Bristol, VA, 24201 - 3829, Address: USA

Contact Number: N/A

Principal Office Address

1173 W Main St, Abingdon, VA, 24210 - 4703, USA Address:

Principal Information

Management Structure: N/A

Signature Information

Date Signed: 01/24/2022

Executed in the name of the limited liability company by:

Printed Name

Signature

Title

Peter Curcio

Peter Curcio

Organizer



### COMMONWEALTH OF VIRGINIA STATE CORPORATION COMMISSION

#### Office of the Clerk

January 24, 2022

Kathryn E Humphrey 220 Commonwealth Avenue PO Box 1478 Bristol, VA, 24203

#### **RECEIPT**

RE:

Lightfoot Apartments, L.L.C.

ID:

11334857

FILING NO:

2201244114758

WORK ORDER NO:

202201242366490

Dear Customer:

This is your receipt for \$100.00 to cover the fee for filing articles of organization for a limited liability company with this office.

The effective date of the certificate of organization is January 24, 2022.

If you have any questions, please call (804) 371-9733 or toll-free 1-866-722-2551.

Sincerely,

Bernard J. Logan

Clerk of the Commission

Delivery Method: Email

### Tab B:

Virginia State Corporation Commission Certification (MANDATORY)

# Commonwealth of Dirginia

### STATE CORPORATION COMMISSION

Richmond, January 24, 2022

This is to certify that the certificate of organization of

### Lightfoot Apartments, L.L.C.

was this day issued and admitted to record in this office and that the said limited liability company is authorized to transact its business subject to all Virginia laws applicable to the company and its business.

Effective date: January 24, 2022

Janus Sion 1803

STATE CORPORATION COMMISSION Attest:

Clerk of the Commission

### Tab C:

Principal's Previous Participation Certification (MANDATORY)



### **Previous Participation Certification**

Development Name: Lightfoot Apartments

Name of Applicant (entity): Lightfoot Apartments, L.L.C./People Incorporated Housing Group

People Incorporated Housing Group

#### I hereby certify that:

- 1. All the statements made by me are true, complete and correct to the best of my knowledge and belief and are made in good faith, including the data contained in Schedule A and any statements attached to this certification.
- 2. During any time that any of the participants were principals in any multifamily rental property, no property has been foreclosed upon, in default or assigned to the mortgage insurer (governmental or private); nor has mortgage relief by the mortgage been given;
- 3. During any time that any of the participants were principals in any multifamily rental property, there has not been any breach by the owner of any agreements relating to the construction or rehabilitation, use, operation, management or disposition of the property, including removal from a partnership;
- 4. That at no time have any principals listed in this certification been required to turn in a property to the investor or have been removed from a multifamily rental property ownership structure;
- 5. That to the best of my knowledge, there are no unresolved findings raised as a result of state or federal audits, management reviews or other governmental investigations concerning any multifamily rental property in which any of the participants were principals;
- 6. During any time that any of the participants were principals in any multifamily rental property, there has not been a suspension or termination of payments under any state or federal assistance contract for the property;
- 7. None of the participants has been convicted of a felony and is not presently, to my knowledge, the subject of a complaint or indictment charging a felony. A felony is defined as any offense punishable by imprisonment for a term exceeding one year, but does not include any offense classified as a misdemeanor under the laws of a state and punishable by imprisonment of two years or less;
- 8. None of the participants has been suspended, debarred or otherwise restricted by any federal or state governmental entity from doing business with such governmental entity; and

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### Previous Participation Certification, cont'd

- 9. None of the participants has defaulted on an obligation covered by a surety or performance bond and has not been the subject of a claim under an employee fidelity bond.
- 10. None of the participants is a Virginia Housing employee or a member of the immediate household of any of its employees.
- 11. None of the participants is participating in the ownership of a multifamily rental housing property as of this date on which construction has stopped for a period in excess of 20 days or, in the case of a multifamily rental housing property assisted by any federal or state governmental entity, which has been substantially completed for more than 90 days but for which requisite documents for closing, such as the final cost certification, have not been filed with such governmental entity.
- 12. None of the participants has been found by any federal or state governmental entity or court to be in noncompliance with any applicable civil rights, equal employment opportunity or fair housing laws or regulations.
- 13. None of the participants was a principal in any multifamily rental property which has been found by any federal or state governmental entity or court to have failed to comply with Section 42 of the Internal Revenue Code of 1986, as amended, during the period of time in which the participant was a principal in such property. This does not refer to corrected 8823's.
- 14. None of the participants is currently named as a defendant in a civil lawsuit arising out of their ownership or other participation in a multi-family housing development where the amount of damages sought by plaintiffs (i.e., the ad damnum clause) exceeds One Million Dollars (\$1,000,000).
- 15. None of the participants has pursued a Qualified Contract or planned foreclosure in Virginia after January 1, 2019.

Statements above (if any) to which I cannot certify have been deleted by striking through the words. In the case of any such deletion, I have attached a true and accurate statement to explain the relevant facts and circumstances.

Failure to disclose information about properties which have been found to be out of compliance or any material misrepresentations are grounds for rejection of an application and prohibition against future applications.

Signature
Bryan Phipps, President and CEO
Printed Name

Date (no more than 30 days prior to submission of the Application)



### **Previous Participation Certification**

Development Name: Lightfoot Apartments

Name of Applicant (entity): Lightfoot Apartments, L.L.C./People Incorporated Housing Group

People Incorporated of Virginia

#### I hereby certify that:

- 1. All the statements made by me are true, complete and correct to the best of my knowledge and belief and are made in good faith, including the data contained in Schedule A and any statements attached to this certification.
- 2. During any time that any of the participants were principals in any multifamily rental property, no property has been foreclosed upon, in default or assigned to the mortgage insurer (governmental or private); nor has mortgage relief by the mortgagee been given;
- 3. During any time that any of the participants were principals in any multifamily rental property, there has not been any breach by the owner of any agreements relating to the construction or rehabilitation, use, operation, management or disposition of the property, including removal from a partnership;
- 4. That at no time have any principals listed in this certification been required to turn in a property to the investor or have been removed from a multifamily rental property ownership structure;
- 5. That to the best of my knowledge, there are no unresolved findings raised as a result of state or federal audits, management reviews or other governmental investigations concerning any multifamily rental property in which any of the participants were principals;
- 6. During any time that any of the participants were principals in any multifamily rental property, there has not been a suspension or termination of payments under any state or federal assistance contract for the property;
- 7. None of the participants has been convicted of a felony and is not presently, to my knowledge, the subject of a complaint or indictment charging a felony. A felony is defined as any offense punishable by imprisonment for a term exceeding one year, but does not include any offense classified as a misdemeanor under the laws of a state and punishable by imprisonment of two years or less;
- 8. None of the participants has been suspended, debarred or otherwise restricted by any federal or state governmental entity from doing business with such governmental entity; and

2022 Page | 1 of 2

### Previous Participation Certification, cont'd

- 9. None of the participants has defaulted on an obligation covered by a surety or performance bond and has not been the subject of a claim under an employee fidelity bond.
- 10. None of the participants is a Virginia Housing employee or a member of the immediate household of any of its employees.
- 11. None of the participants is participating in the ownership of a multifamily rental housing property as of this date on which construction has stopped for a period in excess of 20 days or, in the case of a multifamily rental housing property assisted by any federal or state governmental entity, which has been substantially completed for more than 90 days but for which requisite documents for closing, such as the final cost certification, have not been filed with such governmental entity.
- 12. None of the participants has been found by any federal or state governmental entity or court to be in noncompliance with any applicable civil rights, equal employment opportunity or fair housing laws or regulations.
- 13. None of the participants was a principal in any multifamily rental property which has been found by any federal or state governmental entity or court to have failed to comply with Section 42 of the Internal Revenue Code of 1986, as amended, during the period of time in which the participant was a principal in such property. This does not refer to corrected 8823's.
- 14. None of the participants is currently named as a defendant in a civil lawsuit arising out of their ownership or other participation in a multi-family housing development where the amount of damages sought by plaintiffs (i.e., the ad damnum clause) exceeds One Million Dollars (\$1,000,000).
- 15. None of the participants has pursued a Qualified Contract or planned foreclosure in Virginia after January 1, 2019.

Statements above (if any) to which I cannot certify have been deleted by striking through the words. In the case of any such deletion, I have attached a true and accurate statement to explain the relevant facts and circumstances.

Failure to disclose information about properties which have been found to be out of compliance or any material misrepresentations are grounds for rejection of an application and prohibition against future applications.

Signature
Bryan Phipps, President and CEO
Printed Name

Date (no more than 30 days prior to submission of the Application)

### Tab D:

List of LIHTC Developments (Schedule A) (MANDATORY)

### List of LIHTC Developments (Schedule A)



Development Name: <u>Lightfoot Apartments</u>
Name of Applicant: <u>Lightfoot Apartments</u>, L.L.C./People Incorporated Housi

### **INSTRUCTIONS:**

- 1 A Schedule A is required for <u>every</u> individual that makes up the GP or Managing Member does not apply to principals of publicly traded corporations.
- 2 For each property for which an <u>uncorrected</u> 8823 has been issued, provide a detailed explanation of the nature of the non-compliance, as well as a status statement.
- 3 List only tax credit development experience since 2007 (i.e. for the past 15 years)

4 Use separate pages as needed, for each principal.

	People Incorporated Housing Group  Principal's Name:  Controlling GP (CGP) or 'Named' Managing Y  Member of Proposed property?*  Y or N							
1	Development Name/Location Village Estates Victoria,	Name of Ownership Entity and Phone Number	CGP or 'Named' Managing Member at the time of dev.? (Y/N)*		Total Low Income Units	Placed in Service Date	8609(s) Issue Date	Uncorrected 8823's? (Y/N) <b>Explain "Y"</b>
1	VA	Village Estates VA LLC	N	39	39	7/28/2016	5/3/2017	N
2	Country Estates Farmville VA	Country Estates VA LLC	N	24	24	12/6/2016	4/7/2017	N
3	Plaza Apartments Staunton, VA	Plaza Apartments VA LLC	Ν	36	36	12/6/2016	2/21/2017	Ν
4	White's Mill Point Abingdon, VA	White's Mill Point, LP (276)623-9000	Y	32	32	12/31/2006	8/29/2007	Ν
5	Clinchfield Place Dante, VA	Clinchfield Place, LP (276)623-9000 RETURNED CREDITS	Y	N/A	N/A	N/A	N/A	N/A
6	Sweetbriar Abingdon, VA	Sweetbriar, LP (276)623-9000	Y	20	20	8/31/2009	5/4/2010	Ν
7	Abingdon Green Abingdon, VA	Abingdon Green, LLC (276) 623-9000	Y	32	32	10/6/2009	7/8/2010	N
8	Norton Green Norton, VA	Norton Green, LLC (276)623-9000	Y	40	40	10/13/2009	7/8/2010	N
9	Pulaski Village	Pulaski Village, LLC	Y	44	44	11/30/2009	7/21/2010	N
	Pulaski, VA Dante Crossing	(276) 623-9000 Dante Crossing, LLC	Y	12	12	12/31/2009	7/21/2010	N
11	Dante, VA Jonesville Manor	(276) 623-9000 Jonesville Manor, LLC	Y	40	40	12/20/2010	6/10/2011	N
12	Jonesville, VA Valley Vista Apartments	(276) 623-9000 Valley Vista Apartments, LLC						
	Woodstock, VA	(276) 623-9000 Riverside Place Apartments,	Y	85	85	12/20/2010	10/13/2011	N
14	Riverside Place Apts. Damascus, VA	LLC (276) 623-9000	Y	22	22	12/31/2011	11/29/2012	N
	Tom's Brook Apartments Toms Brook, VA Clinch View Manor	Tom's Brook School Apartments, LLC (276) 623-9000 Clinch View Manor, LLC	Y	14	14	12/31/2012	8/18/2014	N
	Gate City, VA	(276) 623-9000	Y	42	42	12/31/2013	8/6/2014	N
	Woods Landing Damascus, VA	Woods Landing VA Limited Partnership	Ν	40	40	9/2/2014	9/24/2014	Ν
	Washington Court Abingdon, VA	Washington Court VA Limited Partnership	N	39	39	6/30/2014	9/12/2014	Ν
_	New River Overlook Radford, VA	New River Overlook VA, LLC	Ν	40	40	10/29/2014	12/11/2015	Ν
19	Abingdon Village Apts. Abingdon, VA	Abingdon Village Apartments, LLC (276) 623-9000	Y	44	44	11/26/2014	10/7/2015	N
	Spruce Hill Apartments Floyd, VA	Spruce Hill Apartments, LLC (276) 623-9000	Y	36	36	12/30/2013	9/18/2014	Ν
21	West Lance Apartments New Castle, VA	West Lance Apartments, LLC (276) 623-9000	Y	34	34	12/30/2013	9/23/2014	N
22	Abingdon Terrace Apts. Abingdon, VA	Abingdon Terrace Apartments, L.L.C. (276) 623-9000	Y	32	32	12/31/2014	9/3/2015	Ν
23	East Gate Village Gordonsville, VA	East Gate Village, L.L.C. (276) 623-9000 RETURNED CREDITS	Y	N/A	N/A	N/A	N/A	N/A
24	Luray Meadows Apartments Luray, VA	Luray Meadows, L.L.C. (276) 623-9000 RETURNED CREDITS	Y	N/A	N/A	N/A	N/A	N/A
25	Brunswick Manor Apts. Lawrenceville, VA	Brunswick Manor Apartments, L.L.C. (276) 623-9000	Y	40	40	12/31/2017	9/25/2018	N
26	Essex Manor Apartments Tappahannock, VA	Essex Manor Apartments, L.L.C. (276) 623-9000	Y	40	40	11/22/2019	11/20/2020	N
27	Pennington Gap Apartments Pennington Gap, VA	Pennington Gap Apartments, L.L.C. (276) 623-9000	Y	40	40	11/13/2019	5/20/2020	N
	Millview Apartments Remington, VA	Millview Apartments, L.L.C. (276) 623-9000	Y	28	28	2/26/2021	9/29/2021	N
29	Culpeper Crossing Culpeper, VA	Culpeper Crossing, LLC (276) 623-9000	Y	28	28	12/28/2020	12/14/2021	N
	Luray Meadows Apartments Luray, VA	Luray Meadows, L.L.C. (276) 623-9000	Y	52	52	TBD	TBD	N
	East Gate Village Gordonsville, VA	East Gate Village, L.L.C. (276) 698-8760	N	24	24	TBD	TBD	N
32	Mountain Laurel Manor II Staunton, VA	Mountain Laurel Manor VA LLC (276) 698-8760	N	48	48	TBD	TBD	N
31	Brady Square	BR2 Owner, LLC Mountain Laurel Manor III VA	N	66	66	TBD	TBD	N
	Mountain Laurel Manor III	LLC	N	48	48	TBD	TBD	N
	Baileyton Terrace Greeneville, TN	Baileyton Terrace Owner LLC (276) 623-9000	Y	40	40	12/28/2020	TBD	N
	Greeneville Landing Greeneville, TN	Greeneville Owner LLC (276) 623-9000	Y	40	40	9/30/2020	TBD	N
37	Jamestown Village Jamestown, TN	Jamestown Village Owner LLC (276) 623-9000	Y	40	40	12/29/2020	TBD	N
38	Mountain City Manor Mountain City, TN	Mountain City Manor Owner LLC (276) 623-9000	Y	40	40	2/4/2021	TBD	N
	Newport Village Newport, TN	Newport Village Owner LLC (276) 623-9000	Y	40	40	9/9/2020	TBD	N
40	Tazewell Village New Tazewell, TN  * Must have the ability to bind the LII	Tazewell Village Owner LLC (276) 623-9000	Y	44	44	12/29/2020	TBD	N

### **Previous Participation Certification** continued

Development Name/Location	Name of Ownership Entity and Phone Number	Controlling General Partner? (Y/N)	Total Units	Low Income Units	Placed in Service Date	8609 Date	Non- complian Found? Y (Explain Yo
Sweetbriar II Apartments Abingdon, VA	Sweetbriar II Apartments, LLC (276) 623-9000	Y	22	22	TBD	TBD	N
		2nd PAGE TOTAL:	22	22			

## LIHTC as % of GRAND TOTAL: 1,427 1,427 100% Total Unit

### List of LIHTC Developments (Schedule A)



Development Name: <u>Lightfoot Apartments</u>

Name of Applicant: Lightfoot Apartments, L.L.C./People Incorporated Ho

### **INSTRUCTIONS:**

- A Schedule A is required for <u>every</u> individual that makes up the GP or Managing Member does not apply to principals of publicly traded corporations.
- 2 For each property for which an <u>uncorrected</u> 8823 has been issued, provide a detailed explanation of the nature of the non-compliance, as well as a status statement.
- 3 List only tax credit development experience since 2007 (i.e. for the past 15 years)
- 4 Use separate pages as needed, for each principal.

People Incorpo	orated of Virginia	Controlli			ed' Managing ed property?*		-
Development Name/Location		CGP or 'Named' Managing Member at the time of dev.? (Y/N)*		Total Low Income Units	Placed in Service Date	8609(s) Issue Date	Uncorrected 8823's? (Y/N <b>Explain "Y</b> "
White's Mill Point	White's Mill Point, LP	Υ	32	32	12/31/2006	8/29/2007	N
Abingdon, VA	(276)623-9000						
			-	-			
			-	-		<del> </del>	
				<del> </del>			

\* Must have the ability to bind the LIHTC entity; document with partnership/operating agreements and <u>one 8609</u> (per entity/development) for a total of 6.

1st PAGE TOTAL:

32

32

LIHTC as % of 100% Total Units

### Tab E:

Site Control Documentation & Most Recent Real Estate Tax Assessment (MANDATORY)

#### ASSIGNMENT OF OPTION AGREEMENT

FOR VALUE RECEIVED, PEOPLE INCORPORATED HOUSING GROUP (hereinafter referred to as "Assignor"), hereby sells, assigns, transfers to LIGHTFOOT APARTMENTS, L.L.C. (hereinafter referred to as "Assignee") all its right, title and interest in and to a certain Option dated the 8<sup>th</sup> day of March, 2022, for the receipt by donation of certain parcels of land more fully described therein by and between the County of Culpeper, Virginia and the Town of Culpeper, Virginia (hereinafter referred to as "Optionors") and Assignor. A copy of which is attached as Exhibit A hereto and made a part hereof.

By accepting this Assignment, Assignee agrees to be bound by all the terms, obligations and undertakings of the aforesaid Option Agreement.

Signed this \_\_\_\_ day of March, 2022.

	ASSIGNOR: PEOPLE INCORPORATED HOUSING GROUF A Virginia non-stock corporation
Ву	(SEAL) Bryan Phipps, President and CEO
	ASSIGNEE: LIGHTFOOT APARTMENTS, L.L.C. a Virginia limited liability company
	By People Incorporated Housing Group A Virginia non-stock corporation Its managing member
By:	(SEAL)

Bryan Phipps, President and CEO

#### **OPTION AGREEMENT**

THIS OPTION AGREEMENT (hereinafter referred to as "Option Agreement"), dated the 8th day of March, 2022, and entered into the date the last signatory party executes below, by and between the COUNTY OF CULPEPER VIRGINIA (hereinafter referred to as "County,") and the TOWN OF CULPEPER VIRGINIA (hereinafter referred to as "Town,") (jointly referred to as "Optionors,") and PEOPLE INCORPORATED HOUSING GROUP, a wholly owned subsidiary of PEOPLE INCORPORATED OF VIRGINIA, a Virginia non-profit corporation (hereinafter referred to as "Optionee").

#### WITNESSETH:

WHEREAS, the County is the owner in fee simple absolute of a certain tract of land within the corporate limits of the Town of Culpeper, Virginia being the undeveloped portion (approx. 5-1/2 acres undeveloped) of a tract of land bearing Tax Map Number 41/A3 5 / 3, which parcel is to be subdivided from the developed portion of said tract wherein the Culpeper Head Start building is located;

WHEREAS, the County is also the owner in fee simple absolute of a certain vacant parcel adjacent to Tax Map Number 41/ A3 5 / 3 bearing Tax Map Number 41/ A1 4 / Y 7 / A;

WHEREAS, the Town is the owner in fee simple absolute of a certain vacant parcel adjacent to both parcels described above, bearing Tax Map Number 41/ A1 4 / Y 7, all of which are more particularly described on a proposed plat of Racey Engineering PLLC dated January 26, 2022 entitled "Plat Showing Boundary Line Adjustment on the Lands of the Board of Supervisors of Culpeper County, Virginia, East Fairfax Magisterial District, Town of Culpeper, VA" a copy of which is attached hereto as Exhibit A;

WHEREAS, the Optionee is a Virginia corporation established and wholly owned by People Incorporated of Virginia, the Community Action Agency serving the Town and County for the express purpose of developing, constructing, and managing low income housing projects as defined under Section 42 of the Internal Revenue Code; and,

WHEREAS, the Optionee desires to enter into this Option Agreement for the receipt by donation of the aforementioned properties with the expressed intent of applying

for a reservation of Low Income Housing Tax Credits (hereafter "LIHTCs") in the 2022 competitive round administered by the Virginia Housing Development Authority (hereafter, 'VHDA") in order to construct a qualifying project thereon to be known as Lightfoot Apartments.

NOW THEREFORE, for and in consideration of the mutual covenants derived herein by each party, the parties agree as follows:

- 1. Optionors grant to Optionee an exclusive option to acquire by donation those certain parcels of land within the corporate limits of the Town of Culpeper, Culpeper County, Virginia more particularly described as shown on Exhibit A, contingent upon and subject to a majority vote of the Board of Supervisors of Culpeper County to dispose of the subject-property it owns (Tax Map Number 41/ A3 5 / 3 and Tax Map Number 41/ A1 4 / Y 7 / A) following a public hearing at its March 1, 2022 evening business meeting at or near 7:00pm.
- 2. Optionee agrees to apply for LIHTCs from VHDA in March, 2022 for the purpose of developing a qualifying housing project on property to be donated. In the event Optionee fails to receive a reservation of tax credits from VHDA by July 31, 2022, the Optionee shall not contest the Optionors recording a pre-signed release of Option, the result of which shall be that the Option Agreement shall be considered null and void as if it had never been entered into.
- 3. The exercise of the option to acquire the property by donation shall be made by the Optionee, as managing member of a new limited liability company established by the Optionee, to be known as Lightfoot Apartments L.L.C., delivering written notice of the exercise of the option to the Optionors no later than the 31<sup>st</sup> day of July, 2022. If Optionee, as managing member of Lightfoot Apartments L.L.C. does not exercise this Option Agreement by the aforesaid date, the Optionee shall not contest the Optionors recording a pre-signed release of Option, the result of which shall be that the Option Agreement shall be considered null and void as if it had never been entered into.
- 4. Optionors hereby grant to Optionee, its contractors, agents, and employees the right and license to go onto the premises for the purpose of conducting surveys, tests, inspections, evaluations, and sampling which Optionee in its exclusive discretion deems necessary and prudent to satisfy itself as to the physical, environmental, and general

condition of the property. The right and license to go onto the premises, as stated above, is conditioned upon and provided that such inspections and tests shall be coordinated with the Optionors, and conducted in a manner reasonably calculated to eliminate any interference with the normal use of the premises. Additionally, the Optionee is responsible for ensuring that its contractors, agents, and employees are appropriately insured against any incident which may take place on the premises and do agree to indemnify the Optionors against any claim of damages, losses, and/or injuries suffered on the premises.

- 5. In the event this Option is exercised, the following provisions shall govern the settlement:
  - a) Settlement shall take place on or before March 31, 2023.
  - b) At settlement, the Optionors shall give and the limited liability company shall receive fee simple absolute title in and to the property subject only to such conditions, easements, and restrictions that are revealed by a title examination of the property to be performed by the Optionee at its sole expense or as are otherwise revealed by written notice from Optionors to Optionee to be given no later October 31, 2022.
  - c) Risk of loss by casualty is assumed by Optionors until settlement.
  - d) Optionee accepts the property in its present "AS IS" condition.
  - e) Optionors shall provide to Optionee a Special Warranty deed in form and substance that is acceptable to Optionee. Optionee shall pay all other expenses incurred in connection with the settlement, including but not limited to title examination fees, insurance premiums, survey costs, engineering, and other study costs, Optionee's recording costs, and loan document preparation fees.
- 6. The deed from the Optionors shall include the following provision: 'Grantee shall, upon demand, dedicate in fee simple to the Town, at no cost to the Town other than recordation costs, such area as is needed for public right-of-way and associated construction, temporary access, grading and utility easements ("the Dedication"), from Tax Map Number 41/ A1 4 / Y 7 and Tax Map Number 41/ A1 4 / Y 7 / A. The Town shall develop and present to Grantee a recordable plat and deed of dedication and easement to accomplish the Dedication, and Grantee shall approve and return the plat and deed to

the Town within 30 days of presentation.' There shall be no further compensation for the Dedication, it being the parties' intent to condition this option on the Optionee's agreement to this future dedication.

- 7. The deed and other legal documents from the Optionors, specifically the County, shall include provisions, rights, and obligations with regard to the following:
- a) The deed shall include an open space easement or reservation of an existing open space easement by the County upon Tax Map Number 41/ A3 5 / 3, such that the County shall continue to comply with its stormwater permits and obligations to the Commonwealth of Virginia for the Headstart Facility
- b) The deed or other appropriate legal document, as approved to form by the County Attorney, shall designate the proposed affordable housing project playground, as a public playground, so that the County remains in compliance with its obligations under a VDOT Recreational Access Agreement.
- 8. This Option Agreement shall be binding upon and inure to the benefit of the respective successors in interest and assigns of the parties.
- 9. This Option Agreement represents the entire understanding between the parties and there are no collateral or oral agreements or understandings and this Option Agreement shall not be modified unless done so in writing of equal formality signed by both parties.
- 10. This Option Agreement between the parties shall be deemed made in the Commonwealth of Virginia, and shall be construed and interpreted solely in accordance with the laws of Virginia without consideration of any conflict of laws analysis or rules. Venue for any action arising hereunder shall be in the state courts for the County of Culpeper, Virginia, if at all permitted by law. All parties expressly waive the right, if any, to bring any case or action in, or remove any case or action filed in the courts of Culpeper County to, federal court.
- 11. This Option Agreement may be recorded in the office of the Clerk of the Circuit Court of Culpeper County, Virginia by either party hereto at said party's sole discretion and expense.

WITNESS the signatures and seals of the parties the day, month and year first above written.

COUNTY OF CULPEPER, VIRGINIA
BY: Gary Deal
Chairman of the Board of Supervisors
As approved by action of the Board of Supervisors of the County of Culpeper, Virginia, at its regular meeting on the 1st day of February, 2022.
ATTEST:
Clerk
STATE OF VIRGINIA
COUNTY OF CULPEPER
The foregoing instrument was acknowledged before me this day of
March, 2022 by Gary Deal, Chairman of the Board of Supervisors, on behalf
of the County of Culpeper, Virginia.
7849266 Deaka Dianog-Novel
Notary Registration Number  Notary Public
My commission expires 10 31 2023
Approved as to form: Bobbi Jo Alexis County Attorney Date

**OPTIONOR:** 

BALANCE OF PAGE INTENTIONALLY LEFT BLANK

REGISTRATION NO. THE PROPERTY OF THE PUBLISHMENT OF

### **OPTIONOR:**

TOWN OF CULPEPER, VIRGINIA,

Christopher D. Hively

**Town Manager** 

As approved by action of the Town Council of the Town of Culpeper, Virginia, at its regular meeting on the Oth day of February , 2022.

ATTEST:

STATE OF VIRGINIA **COUNTY OF CULPEPER** 

The foregoing instrument was acknowledged before me this 8th day of Manager, on behalf of the Town of Culpeper, Virginia.

7602362

Notary Registration Number

My commissioner expires

Approved as to form:

Martin R. Crim, Town Attorney

ASHLEY R CLATTERBUCK NOTARY PUBLIC REGISTRATION # 7602362

COMMONWEALTH OF VIRGINIA

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**OPTIONEE:** 

PEOPLE INCORPORATED HOUSING GROUP

By: And (SEA

Bryan Phipps, President and CEO

STATE OF VIRGINIA CITY/COUNTY OF WASHINGTON

The foregoing instrument was acknowledged before me this day of day of ..., 2022 by Bryan Phipps, President and CEO of People Incorporated Housing Group on behalf of the Corporation.

Notary Registration Number

My commission expires: 10 31 2023

Notary Public

#### SOUTHERN RAILROAD TM# 4143-6-7 N/F BATES INVESTMENTS 1 LLC INST# 1300006951 EX. CONSERVED OPEN SPACE PROPERTY LINE N TM# 41A3-5-3 LOT 3 Zoned: R-2 237,391 SF 5.4497 Acres INGRESS & EGRESS ESMT DB 655, PG 800 EX. VARIABLE WIDTH PERMANENT UTILITIES AND NIGRESS & EGRE EASEMENT DB 400. PG 165 TM# 4143-5-3 BOARD OF SUPERVISORS OF CULPEPER COUNTY DB 588, PG 340 430,689 SF 9.8873 Acres TM# 41A1-4-Y-6 NF LANHM DB 602, PG 516 88-45'31' E 508.49' EX 10' ELEC. SERVICE EASEMENT DB 400, PG 165 S 79'02'28' W 178.19 HIGHST. TM# 41A1-4-Y-7 LOT 7 Zoned; R-2 230,687 SF 5,2958 Acres TM# 41A1-4-Y-4 N/F DENNIS (NST# 1200001026 STT11041" W 98.62" N TM#4143.94 NF GLASCOE DB 569, PG 130 PROPERTY LINE HEREBY DELETED OUT FREEEFROM SELVE RO. 's too Hitoir BICKERS ST. 18 18 18 18 THIS IS MERELY AN ATTACHMENT TO AN OPTION AGREEMENT ONLY DEMONSTRATIVE EXHIBIT ONLY THE BOLNDARY LINE ADJUSTMENT DESCRIBED HERE IN IS WITH FREE CONSENT AND IN ACCORDANCE WITH THE DESIRES OF THE LUDERSIGNED OWNERS, PROPRIETORS AND TRUSTEES, BY: BY: SKETCH PLAT ONLY **EXHIBIT A** The toregoing instrument was acknowledged before me this \_\_\_\_\_\_ day of \_\_\_\_\_, 2022. NAME (PRINTED) TITLE My Commission Expires 5.2958 SIGNATURE DATE AC City/County of Notary Public: **NEW AREA** 230,687 237,391 THE SUBJECT PROPERTY IS LOCATED ON FEMA FLOOD INSURANCE RATE MAP, NUMBER 51647C, PANEL 02300, DATED 02/26/2021 THE PROPERTY IS LOCATED IN ZONE "X". BOUNDARY DERIVED FROM A CURPENT FIELD SURVEY AND FROM DEEDS OF RECORDS OF CULPEPER COUNTY, VIRGINIA, AS SHOWN HEREON. THIS SURVEY WAS DONE WITHOUT THE BENEFIT OF A CURRENT TITLE COMMITMENT, THEREFORE ALL SETBACKS, ENSEMENTS, ENCLIMBRANCES AND RESTRICTIONS MAY NOT BE SHOWN HEREON. 2. ADJOINING OWNER INFORMATION TAKEN FROM COUNTY TAX RECORDS AREA TABULATION 0.4154 9.8873 0.4429 THE BOUNDARY LINE ADJUSTMENT DESCRIBED HERE IN IS WITH FREE CONSENT AND IN ACCORDANCE WITH THE DESIRES OF THE WILDERSIGNED OWNERS, PROPRIETORS AND TRUSTEES. AC OLD AREA THE PROPERTY IS CURRENTLY ZONED THE FOLLOWING: (R-2); 430,689 19,294 18,095 41A1-4-Y-7A 41A1-4-Y-7 41A3-5-3 Commonwealth/State of GENERAL NOTES NAME (PRINTED) TITLE SIGNATURE DATE Notary Public:

## S. C. KEVIN S. BLANKENSHIP

CHARLES BLANKENSPR A DULY LICENSED LAND SLRNETOR IN THE CHARLON WHICH LICENSED LAND SLRNETOR IN THE PERMANTON WIGHLAND DOWN WEIGHAN LOD RESERVED HER PERMANTON TO THE BEST OF MY PROFESSIONAL MY PROFESSION OF SAGREMONED OF SUPERSPECTIVE TO SUPERIOR MY PROFESSION OF SAGREMONED SAGREMAN AS RECORDED IN DEED BOOK 988, PAGE 340, AND THE TOWN OF OUTBREET VIRGINAL.

SURVEYOR'S CERTIFICATE

10.8202

471,328 3,250

10.8202

471,328

TOTAL

0.0746

3,250

41A3-6-10

CAMP SURVEYOR

SUPERVISORS OF CULPEPER COUNTY, THE BOARD OF VIRGINIA

PLAT SHOWING BOUNDARY LINE ADJUSTMENT ON THE LANDS OF

EAST FAIRFAX MAGISTERIAL DISTRICT TOWN OF CULPEPER, VA JANUARY 26, 2022

SCALE: 1"= 80"

RACEY PROJECT #8819 SHEET 1 OF 1

Tax Parcel Number:	41A3 5 3
Property Address:	MULTIPLE
Owners Name:	BOARD OF SUPERVISORS OF
Mailing Address:	302 N MAIN ST
Mailing City:	CULPEPER
Mailing State:	VA
Mailing Zip Code:	22701
Zoning Code:	R2
Land Use Code:	78
Taxed Acreage:	9.89
Description 1:	PARCEL 2-PLAT CAB 6/35 GALBREATH/MARSHALL BUILDING (OLD A G RICHARDSON)
Improvement Value:	\$2,561,400.00
Land Value:	\$197,800.00
Other Improvements:	\$62,000.00
Total Assessment Value:	\$2,821,200.00
Year Built:	1963
Last Sold:	8/23/1996
Deed Book:	588
Deed Page:	340

Tax Parcel Number:	41A1 4 Y 7
Property Address:	
Owners Name:	TOWN OF CULPEPER
Mailing Address:	400 S MAIN ST
Mailing City:	CULPEPER
Mailing State:	VA
Mailing Zip Code:	22701
Zoning Code:	R2
Land Use Code:	74
Taxed Acreage:	0.38
Description 1:	
Improvement Value:	\$0.00
Land Value:	\$42,800.00
Other Improvements:	\$0.00
Total Assessment Value:	\$42,800.00
Year Built:	0
Last Sold:	1/1/1900
Deed Book:	0
Deed Page:	0

Tax Parcel Number:	41A1 4 Y 7A
Property Address:	
Owners Name:	BOARD OF SUPERVISORS OF
Mailing Address:	302 N MAIN ST
Mailing City:	CULPEPER
Mailing State:	VA
Mailing Zip Code:	22701
Zoning Code:	R2
Land Use Code:	78
Taxed Acreage:	0.415
Description 1:	A G RICHARDSON SCHOOL PARCEL 1-PLAT CAB 6/35
Improvement Value:	\$0.00
Land Value:	\$42,900.00
Other Improvements:	\$0.00
Total Assessment Value:	\$42,900.00
Year Built:	0
Last Sold:	8/23/1996
Deed Book:	588
Deed Page:	340

### Tab F:

RESNET Rater Certification (MANDATORY)

### Virginia Housing

### Appendix F RESNET Rater Certification of Development Plans

I certify that the development's plans and specifications incorporate all items for the required baseline energy perfomance as indicated in Virginia's Qualified Allocation Plan (QAP).

In the event the plans and specifications do not include requirements to meet the QAP baseline energy performance, then those requirements still must be met, even though the application is accepted for credits.

\*\*\*Please note that this may cause the Application to be ineligible for credits. The Requirements apply to any new, adaptive reuse or rehabilitated development (including those serving elderly and/or physically disabled households).

In addition prov	ide HERS rating documention as specified in the manual
X Ne	w Construction - EnergyStar Certification
	development's design meets the criteria for the EnergyStar certification.
	er understands that before issuance of IRS Form 8609, applicant will obtain and
	vide EnergyStar Certification to Virginia Housing.
	vide Energyotal deltanouton to vingima nousing.
Reh	abilitation -30% performance increase over existing, based on HERS Index
	Or Must evidence a HERS Index of 80 or better
Rat	er understands that before issuance of IRS Form 8609, rater must provide
Cer	tification to Virginia Housing of energy performance.
Ada	aptive Reuse - Must evidence a HERS Index of 95 or better.
Rat	er understands that before issuance of IRS Form 8609, rater must provide
Cer	tification to Virginia Housing of energy performance.
Additional Option	onal Certifications
I certify that the	development's plans and specifications
incorporate all i	tems for the certification as indicated below, and I am a certified verifier
of said certificat	ion. In the event the plans and specifications do not
include requirer	nents to obtain the certification, then those requirements still must be met,
even though the	application is accepted for credits. Rater understands that before issuance of
IRS Form 8609, a	applicant will obtain and provide Certification to Virginia Housing.
TRUE	thcraft Certification - The development's design meets the criteria to obtain
Ear	thCraft Multifamily program Gold certification or higher
FALSE	<b>D Certification</b> - The development's design meets the criteria for the U.S.
Gre	en Building Council LEED green building certification.
FALSE Nat	ional Green Building Standard (NGBS) - The development's design meets the criteria
for	meeting the NGBS Silver or higher standards to obtain certification
FALSE Ent	erprise Green Communities - The developmen's design meets the criteria for meeting
me	eting the requirements as stated in the Enterprise Green Communities Criteria for this
dev	elopments construction type to obtain certification.
***Please Note	Raters must have completed 500+ ratings in order to certify this form
	Signed:
Date:	2.24.2022 Printed Name: Sean Shanley
	RESNET Rater
Resnet Provider	Agency
Viri	diant Signature /

804-212-1934

sean.shanley@viridiant.org

**Provider Contact and Phone/Email** 



Project Name: Construction Type: Energy Efficiency Path: Lightfoot Apartments New Construction

Energy Star

Unit Type	Quantity	HERS
1 br (1-2 FI) bld 2	8	52
1 br (3rd Fl) bld 2	4	50
2 br (1-2 FI) All bld	24	53
2 br (3rd FI) All bld	12	49
3 br (1-2 FI) bld 1	8	48
3 br (3rd FI) bld 1	4	46
Projected Project HERS - Weighted Average		51

**Projected Report** 

Rating Date: 2022-02-15

Registry ID:

Ekotrope ID: ILK9jANv

### **HERS® Index Score:**

**52** 

Your home's HERS score is a relative performance score. The lower the number, the more energy efficient the home. To learn more, visit www.hersindex.com

### **Annual Savings**

\$750

\*Relative to an average U.S. home

**Home:** Lightfoot Street Culpeper, VA 22701

**Builder:** People's INC

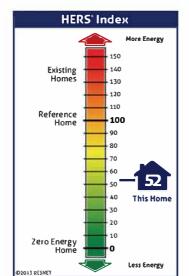
### Your Home's Estimated Energy Use:

	Use [MBtu]
Heating	3.3
Cooling	0.6
Hot Water	4.5
Lights/Appliances	11.1
Service Charges	
Generation (e.g. Solar)	0.0
Total:	19.5

### This home meets or exceeds the criteria of the following:

ENERGY STAR MF v1.1 ENERGY STAR MF v1.0

### Home Feature Summary:



Home Type: Apartment, end unit

Model: N/A

Model: N/A
Community: N/A
Conditioned Floor Area: 723 ft<sup>2</sup>
Number of Bedrooms: 1

Primary Heating System: Air Source Heat Pump • Electric • 10.2 HSPF
Primary Cooling System: Air Source Heat Pump • Electric • 18 SEER
Primary Water Heating: Residential Water Heater • Electric • 0.93 UEF

House Tightness: 5 ACH50

Ventilation: 40 CFM • 42 Watts

Duct Leakage to Outside: 28.92 CFM @ 25Pa (4 / 100 ft<sup>2</sup>)

Above Grade Walls: R-25

Ceiling: Adiabatic, R-13

Window Type: U-Value: 0.32, SHGC: 0.27

Foundation Walls: N/A Framed Floor: N/A

### Rating Completed by:

**Energy Rater:** Bill Riggs RESNET ID: 3259518

Rating Company: Viridiant

1431 W. Main Street, Richmond, VA 23220

Rating Provider: Viridiant

1431 W. Main Street, Richmond, VA 23220



Bill Riggs, Certified Energy Rater Digitally signed: 2/24/22 at 11:59 AM



**Projected Report** 

Rating Date: 2022-02-15

Registry ID:

Ekotrope ID: AvjZaY9v

### **HERS® Index Score:**

49

Your home's HERS score is a relative performance score. The lower the number, the more energy efficient the home. To learn more, visit www.hersindex.com

### **Annual Savings**

\$761

\*Relative to an average U.S. home

**Home:** Lightfoot Street Culpeper, VA 22701

**Builder:** People's INC

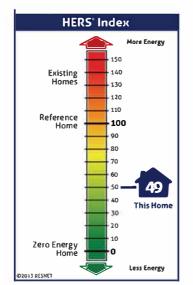
### Your Home's Estimated Energy Use:

	Use [MBtu]
Heating	1.7
Cooling	0.6
Hot Water	4.5
Lights/Appliances	11.1
Service Charges	
Generation (e.g. Solar)	0.0
Total:	17.9

### This home meets or exceeds the criteria of the following:

ENERGY STAR MF v1.1 ENERGY STAR MF v1.0

#### **Home Feature Summary:**



Home Type: Apartment, end unit Model: N/A

Community: N/A
Conditioned Floor Area: 723 ft<sup>2</sup>
Number of Bedrooms: 1

Primary Heating System: Air Source Heat Pump • Electric • 10.2 HSPF
Primary Cooling System: Air Source Heat Pump • Electric • 18 SEER
Primary Water Heating: Residential Water Heater • Electric • 0.93 UEF

House Tightness: 5 ACH50

Ventilation: 40 CFM • 42 Watts

Duct Leakage to Outside: 28.92 CFM @ 25Pa (4 / 100 ft<sup>2</sup>)

Above Grade Walls: R-25

Ceiling: Adiabatic, R-13

Window Type: U-Value: 0.32, SHGC: 0.27

Foundation Walls: N/A Framed Floor: R-13

### Rating Completed by:

**Energy Rater:** Bill Riggs RESNET ID: 3259518

Rating Company: Viridiant

1431 W. Main Street, Richmond, VA 23220

Rating Provider: Viridiant

1431 W. Main Street, Richmond, VA 23220



Bill Riggs, Certified Energy Rater Digitally signed: 2/24/22 at 11:59 AM



**Projected Report** 

Rating Date: 2022-02-15

Registry ID:

Ekotrope ID: ILV9Mp62

### **HERS® Index Score:**

**50** 

Your home's HERS score is a relative performance score. The lower the number, the more energy efficient the home. To learn more, visit www.hersindex.com

### **Annual Savings**

\$766

\*Relative to an average U.S. home

Home: Lightfoot Street Culpeper, VA 22701

**Builder:** People's INC

### Your Home's Estimated Energy Use:

	Use [MBtu]
Heating	2.3
Cooling	0.6
Hot Water	4.5
Lights/Appliances	11.1
Service Charges	
Generation (e.g. Solar)	0.0
Total:	18.6

More Energy

### This home meets or exceeds the criteria of the following:

ENERGY STAR MF v1.1 ENERGY STAR MF v1.0

#### **Home Feature Summary:**



Primary Heating System: Air Source Heat Pump • Electric • 10.2 HSPF
Primary Cooling System: Air Source Heat Pump • Electric • 18 SEER
Primary Water Heating: Residential Water Heater • Electric • 0.93 UEF

House Tightness: 5 ACH50

Ventilation: 40 CFM • 42 Watts

Duct Leakage to Outside: 28.92 CFM @ 25Pa (4 / 100 ft<sup>2</sup>)

Above Grade Walls: R-25 Ceiling: Attic, R-50

Window Type: U-Value: 0.32, SHGC: 0.27

Foundation Walls: N/A Framed Floor: R-13

### **Rating Completed by:**

**Energy Rater:** Bill Riggs RESNET ID: 3259518

Rating Company: Viridiant

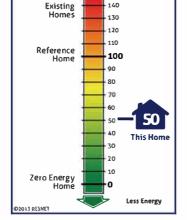
1431 W. Main Street, Richmond, VA 23220

Rating Provider: Viridiant

1431 W. Main Street, Richmond, VA 23220



Bill Riggs, Certified Energy Rater Digitally signed: 2/24/22 at 11:59 AM



HERS\* Index

**Projected Report** 

Rating Date: 2022-02-14

Registry ID:

Ekotrope ID: MvD9KEn2

### **HERS® Index Score:**

**53** 

Your home's HERS score is a relative performance score. The lower the number, the more energy efficient the home. To learn more, visit www.hersindex.com

### **Annual Savings**

\$901

\*Relative to an average U.S. home

Home: Lightfoot Street Culpeper, VA 22701 Builder: People's INC

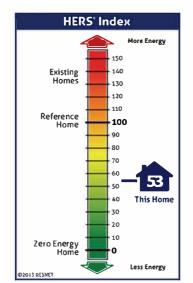
### Your Home's Estimated Energy Use:

	Use [MBtu]
Heating	5.6
Cooling	0.5
Hot Water	6.2
Lights/Appliances	13.3
Service Charges	
Generation (e.g. Solar)	0.0
Total:	25.6

### This home meets or exceeds the criteria of the following:

ENERGY STAR MF v1.1 ENERGY STAR MF v1.0

#### Home Feature Summary:



Home Type: Apartment, end unit Model: N/A Community: N/A

Conditioned Floor Area: 963 ft<sup>2</sup> Number of Bedrooms: 2

Primary Heating System: Air Source Heat Pump • Electric • 10.2 HSPF
Primary Cooling System: Air Source Heat Pump • Electric • 18 SEER
Primary Water Heating: Residential Water Heater • Electric • 0.93 UEF

House Tightness: 5 ACH50

Ventilation: 50 CFM • 42 Watts

Duct Leakage to Outside: 38.52 CFM @ 25Pa (4 / 100 ft<sup>2</sup>)

Above Grade Walls: R-22

Ceiling: Adiabatic, R-13

Window Type: U-Value: 0.32, SHGC: 0.27

Foundation Walls: N/A Framed Floor: N/A

### Rating Completed by:

**Energy Rater:** Bill Riggs RESNET ID: 3259518

Rating Company: Viridiant

1431 W. Main Street, Richmond, VA 23220

Rating Provider: Viridiant

1431 W. Main Street, Richmond, VA 23220



Bill Riggs, Certified Energy Rater Digitally signed: 2/24/22 at 11:59 AM



**Projected Report** 

Rating Date: 2022-02-14

Registry ID:

Ekotrope ID: b2J93Apv

### **HERS® Index Score:**

51

Your home's HERS score is a relative performance score. The lower the number, the more energy efficient the home. To learn more, visit www.hersindex.com

### **Annual Savings**

\$862

\*Relative to an average U.S. home

Home: Lightfoot Street Culpeper, VA 22701 Builder: People's INC

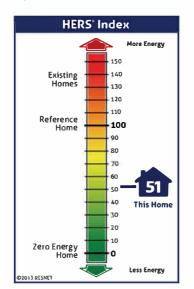
### Your Home's Estimated Energy Use:

	Use [MBtu]
Heating	3.3
Cooling	0.5
Hot Water	6.2
Lights/Appliances	13.3
Service Charges	
Generation (e.g. Solar)	0.0
Total:	23.4

### This home meets or exceeds the criteria of the following:

ENERGY STAR MF v1.1 ENERGY STAR MF v1.0

#### Home Feature Summary:



Home Type: Apartment, end unit

Model: N/A

Community: N/A

Community: N/A
Conditioned Floor Area: 963 ft<sup>2</sup>
Number of Bedrooms: 2

Primary Heating System: Air Source Heat Pump • Electric • 10.2 HSPF
Primary Cooling System: Air Source Heat Pump • Electric • 18 SEER
Primary Water Heating: Residential Water Heater • Electric • 0.93 UEF

House Tightness: 5 ACH50

Ventilation: 50 CFM • 42 Watts

Duct Leakage to Outside: 38.52 CFM @ 25Pa (4 / 100 ft<sup>2</sup>)

Above Grade Walls: R-22

Ceiling: Adiabatic, R-13

Window Type: U-Value: 0.32, SHGC: 0.27

Foundation Walls: N/A Framed Floor: R-13

### **Rating Completed by:**

**Energy Rater:** Bill Riggs RESNET ID: 3259518

Rating Company: Viridiant

1431 W. Main Street, Richmond, VA 23220

Rating Provider: Viridiant

1431 W. Main Street, Richmond, VA 23220



Bill Riggs, Certified Energy Rater Digitally signed: 2/24/22 at 11:59 AM



**Projected Report** 

Rating Date: 2022-02-14

Registry ID:

Ekotrope ID: ZdmJaogv

## **HERS® Index Score:**

49

Your home's HERS score is a relative performance score. The lower the number, the more energy efficient the home. To learn more, visit www.hersindex.com

## **Annual Savings**

\$910

\*Relative to an average U.S. home

Home: Lightfoot Street Culpeper, VA 22701 Builder:

People's INC

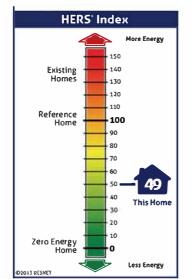
## Your Home's Estimated Energy Use:

	Use [MBtu]
Heating	3.3
Cooling	0.6
Hot Water	6.2
Lights/Appliances	13.3
Service Charges	
Generation (e.g. Solar)	0.0
Total:	23.4

# This home meets or exceeds the criteria of the following:

ENERGY STAR MF v1.1 ENERGY STAR MF v1.0

#### Home Feature Summary:



Home Type: Apartment, end unit

Model: N/A

Community: N/A

Conditioned Floor Area: 963 ft<sup>2</sup>

Number of Bedrooms: 2

Primary Heating System: Air Source Heat Pump • Electric • 10.2 HSPF

Primary Cooling System: Air Source Heat Pump • Electric • 18 SEER

Primary Water Heating: Residential Water Heater • Electric • 0.93 UEF

House Tightness: 5 ACH50

Ventilation: 50 CFM • 42 Watts

Duct Leakage to Outside:  $38.52 \text{ CFM} @ 25Pa (4 / 100 \text{ ft}^2)$ 

Above Grade Walls: R-22 Ceiling: Attic, R-50

Window Type: U-Value: 0.32, SHGC: 0.27

Foundation Walls: N/A Framed Floor: R-13

## Rating Completed by:

**Energy Rater:** Bill Riggs RESNET ID: 3259518

Rating Company: Viridiant

1431 W. Main Street, Richmond, VA 23220

Rating Provider: Viridiant

1431 W. Main Street, Richmond, VA 23220



Bill Riggs, Certified Energy Rater Digitally signed: 2/24/22 at 11:59 AM



**Projected Report** 

Rating Date: 2022-02-17

Registry ID:

Ekotrope ID: BdN9aJrL

## **HERS® Index Score:**

Your home's HERS score is a relative performance score. The lower the number, the more energy efficient the home. To learn more, visit www.hersindex.com

## **Annual Savings**

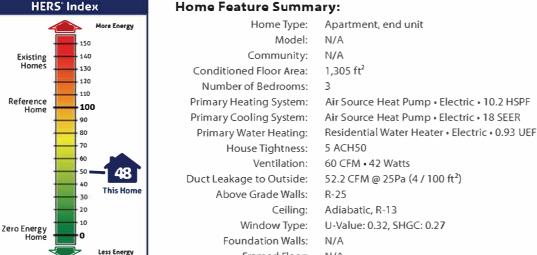
Home: Lightfoot Road Culpeper, VA 22701 **Builder:** People's INC

## Your Home's Estimated Energy Use:

	Use [MBtu]
Heating	5.5
Cooling	1.0
Hot Water	7.8
Lights/Appliances	15.3
Service Charges	
Generation (e.g. Solar)	0.0
Total:	29.6

## This home meets or exceeds the criteria of the following:

**ENERGY STAR MF v1.1 ENERGY STAR MF v1.0** 



Framed Floor:

N/A

Energy Rater: Bill Riggs **RESNET ID: 3259518** 

Rating Company: Viridiant

1431 W. Main Street, Richmond, VA 23220

Rating Completed by:

Rating Provider: Viridiant

1431 W. Main Street, Richmond, VA 23220

Bill Riggs, Certified Energy Rater Digitally signed: 2/24/22 at 11:59 AM



**©2013 RESMET** 

**Projected Report** 

Rating Date: 2022-02-17

Registry ID:

Ekotrope ID: B26A1GVv

## **HERS® Index Score:**

Your home's HERS score is a relative performance score. The lower the number, the more energy efficient the home. To learn more, visit www.hersindex.com

## **Annual Savings**

Home: Lightfoot Road Culpeper, VA 22701 **Builder:** People's INC

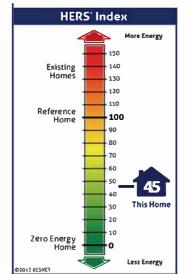
## Your Home's Estimated Energy Use:

	Use [MBtu]
Heating	2.6
Cooling	1.0
Hot Water	7.8
Lights/Appliances	15.4
Service Charges	
Generation (e.g. Solar)	0.0
Total:	26.8

## This home meets or exceeds the criteria of the following:

**ENERGY STAR MF v1.1 ENERGY STAR MF v1.0** 

#### Total:



#### **Home Feature Summary:**

Home Type: Apartment, end unit

Model: N/A Community: N/A Conditioned Floor Area: 1,305 ft<sup>2</sup> Number of Bedrooms:

Primary Heating System: Air Source Heat Pump • Electric • 10.2 HSPF Primary Cooling System: Air Source Heat Pump • Electric • 18 SEER Primary Water Heating: Residential Water Heater • Electric • 0.93 UEF

> House Tiahtness: 5 ACH50

> > Ventilation: 60 CFM • 42 Watts

Duct Leakage to Outside: 52.2 CFM @ 25Pa (4 / 100 ft<sup>2</sup>)

Above Grade Walls: R-25

> Ceiling: Adiabatic, R-13

Window Type: U-Value: 0.32, SHGC: 0.27

Foundation Walls: Framed Floor: R-13

## Rating Completed by:

**Energy Rater: Bill Riggs RESNET ID: 3259518** 

Rating Company: Viridiant

1431 W. Main Street, Richmond, VA 23220

Rating Provider: Viridiant

1431 W. Main Street, Richmond, VA 23220



Bill Riggs, Certified Energy Rater Digitally signed: 2/24/22 at 11:59 AM



**Projected Report** 

Rating Date: 2022-02-17

Registry ID:

Ekotrope ID: DLzzppEL

## **HERS® Index Score:**

46

Your home's HERS score is a relative performance score. The lower the number, the more energy efficient the home. To learn more, visit www.hersindex.com

## **Annual Savings**

\$1,233

Home: Lightfoot Road Culpeper, VA 22701 Builder: People's INC

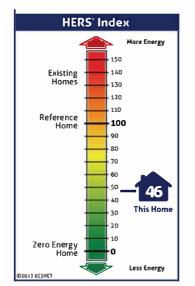
## Your Home's Estimated Energy Use:

	Use [MBtu]
Heating	3.7
Cooling	1.0
Hot Water	7.8
Lights/Appliances	15.3
Service Charges	
Generation (e.g. Solar)	0.0
Total:	27.8

# This home meets or exceeds the criteria of the following:

ENERGY STAR MF v1.1 ENERGY STAR MF v1.0

#### Home Feature Summary:



Home Type: Apartment, end unit

Model: N/A

Community: N/A

Conditioned Floor Area: 1,305 ft<sup>2</sup>

Number of Bedrooms: 3

Primary Heating System: Air Source Heat Pump • Electric • 10.2 HSPF
Primary Cooling System: Air Source Heat Pump • Electric • 18 SEER
Primary Water Heating: Residential Water Heater • Electric • 0.93 UEF

House Tightness: 5 ACH50

Ventilation: 60 CFM • 42 Watts

Duct Leakage to Outside: 52.2 CFM @ 25Pa (4 / 100 ft<sup>2</sup>)

Above Grade Walls: R-25 Ceiling: Attic, R-50

Window Type: U-Value: 0.32, SHGC: 0.27

Foundation Walls: N/A Framed Floor: R-13

## Rating Completed by:

**Energy Rater:** Bill Riggs RESNET ID: 3259518

Rating Company: Viridiant

1431 W. Main Street, Richmond, VA 23220

Rating Provider: Viridiant

1431 W. Main Street, Richmond, VA 23220



Bill Riggs, Certified Energy Rater Digitally signed: 2/24/22 at 11:59 AM







## Lightfoot Apartments 2022 LIHTC Pre-Review Comments

<u>Project Address</u> Lightfoot Street Culpeper, VA 22701

#### **Project Summary**

Lightfoot Apartments is a new construction low-rise multifamily development, comprised of 60 units located in Culpeper, VA. People's Incorporated plans to construct the project utilizing 9% LIHTC. As part of their funding application the project is seeking certification under the ENERGY STAR Multifamily New Construction Program V1 (ESMFNC). This level of certification requires the project to have a maximum HERS index in compliance with the ESMFNC floating target HERS score and completion of all ENERGY STAR required checklists. Additionally the project is seeking certification under the Earthcraft Multifamily Program which requires a HERS of 75 at most and at least 150 points on the Multifamily New Construction workbook. Colin Arnold of Arnold Design Studio is the primary architect contact for the project.

#### **Unit-Level Energy Modeling**

Unit-level models were generated using Ekotrope v4.0.1 based on the proposed scope and plans provided by the project team dated February 8<sup>th</sup>, 2022. With the current scope of work, the worst case units in the development are obtaining a projected HERS index of 53. The following outlines the scope as it is currently modeled.

#### Enclosure:

- R-10 Grade II slab insulation
- R-21 Grade II cavity insulation in exterior above grade walls +R-3 continuous exterior insulation
- R-19 Insulation in Rim & Band
- R-13 Grade I cavity insulation in party walls and adiabatic ceilings/floors
- R-50 Grade I blown attic insulation
- 0.14 U-Value for opaque doors
- 0.32 U-Value/0.27 SHGC windows & glass doors

#### Mechanicals:

- SEER 19, HSPF 10.2, 12k air source heat pump, programmable thermostat
- 0.93 UEF storage electric water heaters, 50 gallon
- 5 ACH<sub>50</sub> for infiltration threshold/blower door test
- 4% duct leakage to the outside, 8% total duct leakage
- Ducts within conditioned space and insulated to R-6, ducts in top floor attic insulated to R-8
- 42 watt renewaire ERV providing fresh air at 67% recovery





#### Lights & Appliances:

- ES rated kitchen appliances
  - o 358 kWh/yr refrigerator
  - o 295 kWh/yr dishwasher
- Advanced lighting 100% LED

Please let me know if you have any questions or if the above information does not accurately capture your current scope.

Sincerely,

Bill Riggs

Project Manager, Viridiant

# Tab G:

Zoning Certification Letter (MANDATORY)

## **Zoning Certification**

### DATE: TO: Virginia Housing Development Authority 601 South Belvidere Street Richmond, Virginia 23220 Attention: JD Bondurant RE: ZONING CERTIFICATION Name of Development: Lightfoot Apartments Name of Owner/Applicant: Lightfoot Apartments, L.L.C./People Incorporated Housing Group Name of Seller/Current Owner: Town of Culpeper Virginia and County of Culpeper Virginia The above-referenced Owner/Applicant has asked this office to complete this form letter regarding the zoning of the proposed Development (more fully described below). This certification is rendered solely for the purpose of confirming proper zoning for the site of the It is understood that this letter will be used by the Virginia Housing Development. Development Authority solely for the purpose of determining whether Development qualifies for credits available under VHDA's Qualified Allocation Plan. **DEVELOPMENT DESCRIPTION:** Development Address: TBD Lightfoot Street Culpeper, VA 22701 Legal Description: See property metes and bounds on attached, "Plat Showing Boundary Line Adjustment on the Lands of Board of Supervisors of Culpeper County, Virginia, East Fairfax Magisterial District, Town of Culpeper, VA."

#### **Proposed Improvements:**

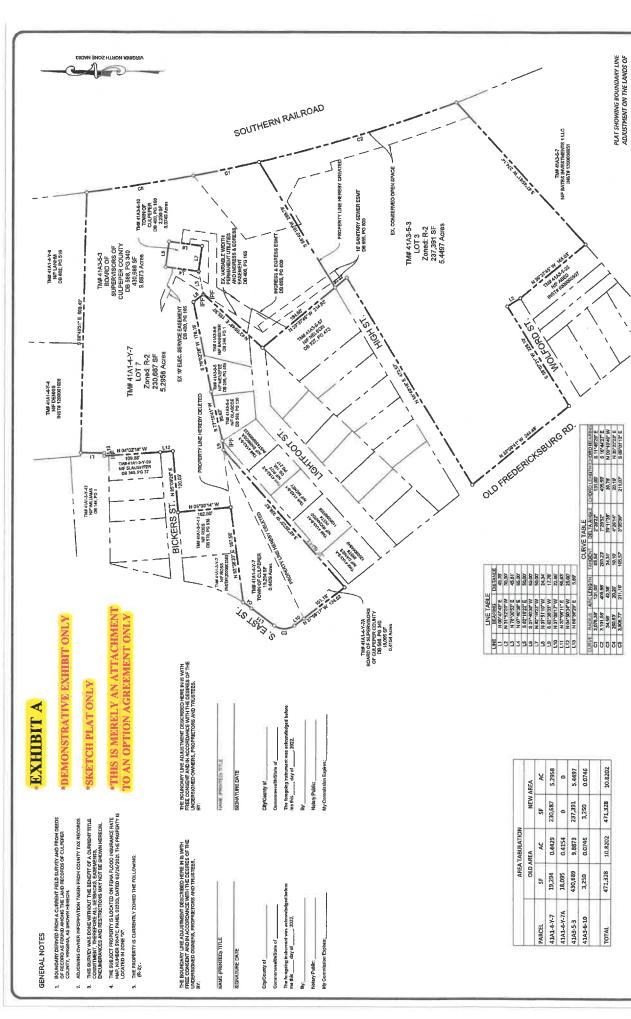
New Construction:	60	# Units	4	# Buildings	67,648.15	Approx. Total Floor Area Sq. Fl
Adaptive Reuse:		# Units		# Buildings		Approx. Total Floor Area Sq. Fl
Rehabilitation:		# Units		# Buildings		Approx. Total Floor Area Sq. Ft.

## Zoning Certification, cont'd

12 per 1-bd	rent Zoning: R-2 allowing a units per acre, and the following other applicable conditions of unit; 2 parking spaces for all other units.  er Descriptive Information:	
LOCA	AL CERTIFICATION:	
Chec	ck one of the following as appropriate:	
X	The zoning for the proposed development described above proposed residential development. To the best of my knowledge no zoning violations outstanding on this property. No further zon special use permits are required.	e, there are presently
	The development described above is an approved non-conform of my knowledge, there are presently no zoning violations property. No further zoning approvals and/or special use permits	outstanding on this
	Signature	
	Andrew Hopewell	
	Printed Name	
	Zoning Administrator	
	Title of Local Official or Civil Engineer	
	(540) 829-8260	
	Phone:	
	March 8, 2022	
	Date:	

#### **NOTES TO LOCALITY:**

- 1. Return this certification to the developer for inclusion in the tax credit application package.
- 2. Any change in this form may result in disqualification of the application.
- 3. If you have any questions, please call the Tax Credit Allocation Department at (804) 343-5518.





RACEY PROJECT #8819 SHEET 1 OF 1

9228819 - Poople Inc. 41-43-5-3 Lightdoot St. Cupeper - Surveys, SUNVEYY, DRAWMISBRING HIA PLAT days

KEVIN S. BLANKENSHIP

I. FERNER & LAWRENGER P. A. DAT, L'ELENED DADE DAGESCER BYTEN COMMONWELL THE VIRGINAL, DO'REBEN CERITY THAT THE INFORMATION SEGMENT BESTON HEBEN CERITY THAT THE INFORMATION SEGMENT BY THE SEGMENT BY TH

SURVEYOR'S CERTIFICATE

WAN SURVEYOR Revin S. Blankens

SUPERVISORS OF CULPEPER COUNTY, THE BOARD OF VIRGINIA

EAST FAIRFAX MAGISTERIAL DISTRICT. TOWN OF CULPEPER, VA JANUARY 26, 2022

2/18/22, 2:50 PM

Sec. 27-209. - Table of parking standards.

Nature of Use			Parking Standards
a,	Park and Open Space:		
1)	Parks and playgrounds		As determined by the authority.
2)	Golf courses		36.0 spaces per 18 hole course;
			plus 1 space per employee.
3)	Accessory buildings		As determined by the authority.
þ.	Agricultural:		
1)	Agriculture, as defined		1.0 space per employee.
ن	Residential:		
1)	Single-family dwellings		2.0 spaces per dwelling unit.
2)	Two-family dwellings		2.0 spaces per dwelling unit.
3)	Townhouses		2.5 spaces per dwelling unit.
4)	Multifamily		1.5 spaces per one-bedroom
			dwelling unit; otherwise 2.0
			spaces per dwelling unit.
5)	Mobile homes		2.0 spaces per dwelling unit.
d.	Care Facilities/Institutional:		
1)	Libraries		1.0 space per 300 ft <sup>2</sup> GFA.
2)	Museums		1.0 space per 300 ft <sup>2</sup> GFA.
3)	Art galleries		1.0 space per 300 ft <sup>2</sup> GFA.
4)	Schools:		
	a.	Nursery	1.0 space per employee.
	b.	Elementary	1.0 space per employee.
	ن	Middle	1.0 space per employee.
	d.	Junior	1.0 space per employee.
	ō	Other	.25 space per student plus 1.0
			space per employee.
5)	Instructional schools		.5 spaces per student plus 1.0
			space per employee.
(9)	Religious assembly or institution	ıtion	.25 spaces per seat.

# Tab H:

Attorney's Opinion (MANDATORY)

Virginia Housing Development Authority March 10, 2022 Page 1



#### March 10, 2022

TO: Virginia Housing

601 South Belvidere Street Richmond, Virginia 23220-6500

RE: 2022 Tax Credit Reservation Request or 2023 Forward Allocation Tax Credit Request

Name of Development: Lightfoot Apartments Name of Owner: Lightfoot Apartments, L.L.C.

#### Gentlemen:

This undersigned firm represents the above-referenced Owner as its counsel. It has received a copy of and has reviewed the completed application package dated March 10, 2022 (of which this opinion is a part)(the "Application") submitted to you for the purpose of requesting, in connection with the captioned Development, a reservation of low income housing tax credits ("Credits") available under Section 42 of the Internal Revenue Code of 1986, as amended (the "Code"). It has also reviewed Section 42 of the Code, the regulations issued pursuant thereto and such other binding authority as it believes to be applicable to the issuance hereof (the regulations and binding authority hereinafter collectively referred to as the "Regulations").

Based upon the foregoing reviews and upon due investigation of such matters as it deems necessary in order to render this opinion, but without expressing any opinion as to either the reasonableness of the estimated or projected figures or the veracity or accuracy of the factual representations set forth in the Application, the undersigned is of the opinion that:

- 1. It is more likely than not that the inclusion in eligible basis of the Development of such cost items or portions thereof, as set forth in Hard Costs and Owners Costs section of the Application form, complies with all applicable requirements of the Code and Regulations.
- 2. Assuming that you designate the buildings in the Development as being in a difficult development area pursuant to Code Section 42(d)(5)(B)(v), the calculations (a) of the Maximum Allowable Credit available under the Code with respect to the Development and (b) of the Estimated Qualified Basis of each building in the Development comply with all applicable requirements of the Code and regulations, including the selection of credit type implicit in such calculations.
- 3. The appropriate type(s) of allocation(s) have been requested in the Reservation Request Information section in the Application form.
- 4. The information set forth in the Unit Details section of the Application form as to proposed rents satisfies all applicable requirements of the Code and Regulations.
- 5. The site of the captioned Development is controlled by the Owner, as identified in the Site Control section of the Application, for a period of not less than four (4) months beyond the application deadline.
- 6. The type of the nonprofit organization involved in the Development is an organization described in Code Section 501(c)(3) or 501(c)(4) and exempt from taxation under Code Section 501(a), whose purposes include the fostering of

Virginia Housing Development Authority March 10, 2022 Page 2



low-income housing.

7. The nonprofit organizations' ownership interest in the development is as described in the Nonprofit Involvement section of the Application form.

Finally, the undersigned is of the opinion that, if all information and representations contained in the Application and all current law were to remain unchanged, upon compliance by the Owner with the requirements of Code Section 42(h)(1)(E), the Owner would be eligible under the applicable provisions of the Code and the Regulations to an allocation of Credits in the amount(s) requested in the Application.

This opinion is rendered solely for the purpose of inducing the Virginia Housing Development Authority ("VHDA") to issue a reservation of Credits to the Owner. Accordingly, it may be relied upon only by VHDA and may not be relied upon by any other party for any other purpose.

This opinion was not prepared in accordance with the requirements of Treasury Department Circular No. 230. Accordingly, it may not be relied upon for the purpose of avoiding U.S. Federal tax penalties or to support the promotion or marketing of the transaction or matters addressed herein.

Sincerely,

Appligate of Thorne Thomsen, P.C.

Applegate & Thorne-Thomsen, P.C.

# Tab I:

# Nonprofit Questionnaire (MANDATORY for points or pool)

NOTE: The following documents need not be submitted unless requested by Virginia Housing:

- -Nonprofit Articles of Incorporation
- -IRS Documentation of Nonprofit Status
- -Joint Venture Agreement (if applicable)
- -For-profit Consulting Agreement (if applicable)



## Non-profit Questionnaire

Part II, 13VAC10-180-60, of the Qualified Allocation Plan (the "Plan") of the Virginia Housing (the "Authority" formerly VHDA) for the allocation of federal low income housing tax credits ("Credits") available under §42 of the Internal Revenue Code, as amended (the "Code") establishes certain requirements for receiving credits from the non-profit pool established under the Plan and assigning points for participation of a non-profit organization in the development of qualified low-income housing.

Answers to the following questions will be used by the Authority in its evaluation of whether or not an applicant meets such requirements. Attach additional sheets as necessary to complete each question.

#### 1. General Information

•	Name of development:	Lightfoot Apartr	ments		
•	Name of owner/applicant:	Lightfoot Apartr	ments, L.L.C./ People Incorpo	orated Housing Gro	up
•	Name of non-profit entity:	People Incorpor	rated Housing Group		
•	Address of principal place of	of business of n	on-profit entity:		
	1173 West Main Street Abingdon, VA 2421	10			
•	Tax exempt status:	<b>✓</b> 501(c)(3)	☐ 501(c)(4)		)
•	Date of legal formation of nor evidenced by the followin State Corporate Commission letter availab	g documenta		n deadline);	2-22-2002
•	Date of IRS 501(c)(3) or 501(c)(deadline and copy must be 6-29-2003		ion letter (must be pi	ior to applica	ition
•	Describe exempt purposes (mof incorporation): The purpose of the corporation is affordable		-		
	w many full time, paid staff me rofit organization(s) ("related nor				
	ne non-profit is otherwise related	have (i.e. by		f, etc.)?	JI TO WITICIT
	Describe the duties of all staff meanly located incorporated of Virginia and People Inc		Group share staff.		
_					

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above?	fit share staff with any other entity besides a related non-profit described
☐Yes ☑ No	If yes, explain in detail:
financial and/	ces and manner of funding of the non-profit? (You must disclose all or the arrangements with any individual(s) or for profit entity, including entity related, directly, indirectly, to the Owner of the Development
	f Virginia provides services through 30 unique programs to low and moderate income individuals and
available upon request	ms are funded through a variety of funding sources including state, local, federal and private grants. (A
	the non-profit, their occupations, their length of service on the board, ential addresses:
Please see attached lis	st.
•	on-profit Questionnaire in Virginia please
•	on-profit Questionnaire in Virginia please iil the genesis of the formation of the non-profit; otherwise please skip th
explain in deta	til the genesis of the formation of the non-profit; otherwise please skip the genesis of the formation of the non-profit; otherwise please skip the genesis of the formation of the non-profit; otherwise please skip the genesis of the formation of the non-profit; otherwise please skip the genesis of the formation of the non-profit; otherwise please skip the genesis of the formation of the non-profit; otherwise please skip the genesis of the formation of the non-profit; otherwise please skip the genesis of the formation of the non-profit; otherwise please skip the genesis of the genesis
explain in deta  Is the non-profit, cal housing author	til the genesis of the formation of the non-profit; otherwise please skip the genesis of the formation of the non-profit; otherwise please skip the genesis of the formation of the non-profit; otherwise please skip the genesis of the formation of the non-profit; otherwise please skip the genesis of the formation of the non-profit; otherwise please skip the genesis of the formation of the non-profit; otherwise please skip the genesis of the formation of the non-profit; otherwise please skip the genesis of the formation of the non-profit; otherwise please skip the genesis of the genesis
explain in deta  Is the non-profit, cal housing author	or has it ever been, affiliated with or controlled by a for-profit entity or brity?
explain in deta	or has it ever been, affiliated with or controlled by a for-profit entity or brity?
explain in deta	or has it ever been, affiliated with or controlled by a for-profit entity or by style or privity?  If yes, explain in detail:  It organization or local housing authority (including the Owner of the venture partner, or any individual or entity directly or indirectly related pointed any directors to the governing board of the non-profit?
explain in deta	or has it ever been, affiliated with or controlled by a for-profit entity or writy?  If yes, explain in detail:  It organization or local housing authority (including the Owner of the venture partner, or any individual or entity directly or indirectly related pointed any directors to the governing board of the non-profit?  Lexplain:
explain in deta	or has it ever been, affiliated with or controlled by a for-profit entity or by style or privity?  If yes, explain in detail:  It organization or local housing authority (including the Owner of the venture partner, or any individual or entity directly or indirectly related pointed any directors to the governing board of the non-profit?

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<ul> <li>Yes ☑ No, If yes, explain:         <ul> <li>Was the non-profit formed by any individual(s) or for profit entity for the principal pool of being included in the non-profit Pool or receiving points for non-profit participation under the Plan?</li> <li>Yes ☑ No</li> </ul> </li> <li>Explain any experience you are seeking to claim as a related or subsidiary non-profit assured of owning an interest in the Development (either directly or through a wholly owned subsidiary) throughout the Compliance Period (as defined in</li> </ul>	affiliation with rcises or has
of being included in the non-profit Pool or receiving points for non-profit participation under the Plan?  Yes No  Explain any experience you are seeking to claim as a related or subsidiary non-profit.  Non-profit Involvement  Is the non-profit assured of owning an interest in the Development (either directly or through a wholly owned subsidiary) throughout the Compliance Period (as defined in	
<ul> <li>Explain any experience you are seeking to claim as a related or subsidiary non-profit</li> <li>3. Non-profit Involvement</li> <li>Is the non-profit assured of owning an interest in the Development (either directly or through a wholly owned subsidiary) throughout the Compliance Period (as defined in</li> </ul>	
<ul> <li>3. Non-profit Involvement</li> <li>Is the non-profit assured of owning an interest in the Development (either directly or through a wholly owned subsidiary) throughout the Compliance Period (as defined in</li> </ul>	
Is the non-profit assured of owning an interest in the Development (either directly or through a wholly owned subsidiary) throughout the Compliance Period (as defined in	non-profit.
Is the non-profit assured of owning an interest in the Development (either directly or through a wholly owned subsidiary) throughout the Compliance Period (as defined in	
through a wholly owned subsidiary) throughout the Compliance Period (as defined in	
§42(i)(1) of the Code)?  Syes No	
<ul><li>(i) Will the non-profit own at least 10% of the general partnership/owning entity?</li><li>✓ Yes ☐ No</li></ul>	entity?
<ul><li>(ii) Will the non-profit own 100% of the general partnership interest/owning entity?</li><li>✓ Yes ☐ No</li></ul>	entity?
If no to either 3a.i or 3a.ii above, specifically describe the non-profit's ownership interest:	interest:
(i) Will the non-profit be the managing member or managing general partner?	
Yes No If yes, where in the partnership/operating agreement is this provision specifically referenced?  Exhibit A	provision
(ii) Will the non-profit be the managing member or own more than 50% of the general partnership interest? ✓ Yes ☐ No	ne general
<ul> <li>Will the non-profit have the option or right of first refusal to purchase the proposed development at the end of the compliance period for a price not to exceed the outstanding debt and exit taxes of the for-profit entity?</li> </ul>	
Yes No If yes, where in the partnership/operating agreement is this provision specifically referenced? Article VI, Section 6.4	provision

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	velopment?
✓	Yes No If yes,
(i)	Describe the non-profit's proposed involvement in the construction or rehabilitation of the Development:  People Incorporated Housing Group and People Incorporated share staff and will have controlling involvement in the construction of the development.
	and will generate monthly report and submit draw requests during construction.
(ii)	Describe the nature and extent of the non-profit's involvement in the operation or
	management of the Development throughout the Extended Use Period (the entire time period of occupancy restrictions of the low-income units in the Development): People Incorporated Housing Group is the Managing Member and is responsible for the day to day decision.
	regarding the property.
(iii)	Will the non-profit invest in its overall interaction with the development more than 500 hours annually to this venture? Yes No If yes, subdivide the annual hours by activity and staff responsible and explain in detail:  7 hours per week (364 annually) in the oversight of management and maintenance. 3 hours per week (156 annual in management meetings and on-site inspections.
mer con	a joint venture, (i.e. the non-profit is not the sole general partner/managing nber), explain the nature and extent of the joint venture partner's involvement in the struction or rehabilitation and operation or management of the proposed elopment.
	for profit entity providing development services (excluding architectural, neering, legal, and accounting services) to the proposed development?
	☐ Yes 🔽 No If yes,

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	ofit Questionnaire, cont'd
	ny portion of the developer's fee which the non-profit expects to collect from its rticipation in the development be used to pay any consultant fee or any other fee to a
thir	rd party entity orjoint venture partner?  Yes No If yes, explain in detail the nount and timing of such payments.
	ne joint venture partner or for-profit consultant be compensated (receive income) in other manner, such as builder's profit, architectural and engineering fees, or cash flow?
	Yes No If yes, explain:
in th	ny member of the board of directors, officer, or staff member of the non-profit participate are development and/or operation of the proposed development in any for-profit capacity Yes No If yes, explain:
 Disclo	se any business or personal (including family) relationships that any of the staff
me pro inv the	embers, directors or other principals involved in the formation <u>or</u> operation of the non- ofit have, either directly or indirectly, with any persons or entities involved or to be olved in the Development on a for-profit basis including, but not limited to the Owner of the Development, any of its for-profit general partners, employees, limited partners or any other parties directly or indirectly related to such Owner:
140116	

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## 4. Virginia and Community Activity

•	Has the Virginia State Corporation Commission authorized the non-profit to do business in Virginia?    Yes   No
•	Define the non-profit's geographic target area or population to be served:  VA: Allegheny, Bedford, Bland, Botetourt, Bristol, Buchanan, Carroll, Clarke, Covington, Craig, Culpeper, Dickenson, Essex, Fauquier, Floyd, Franklin, Frederick, Galax, Giles, Grayson,
	Lee, Loudon, Manassas, Manassas Park, Montgomery, Norton, Page, Patrick, Prince William, Pulaski, Radford, Rappahannock, Roanoke, Russell, Salem, Scott, Shenandoah, Smyth, Tazewell, Warren, Washington.
•	Does the non-profit or, if applicable, related non-profit have experience serving the community where the proposed development is located (including advocacy, organizing, development, management, or facilitation, but not limited to housing initiatives)?  Yes No If yes, or no, explain nature, extent and duration of any service:  People Incorporated of Virginia, PIHG's parent company, is the designated Community Action Agency for Culpeper County and offers business and consumer loans,
	technical assistance for borrowers, VA CARES, CASA, the Empowering Culpeper food bank program, affordable rental housing and permanent supportive housing.
•	Does the non-profit's by laws or board resolutions provide a formal process for low income, program beneficiaries to advise the non-profit on design, location of sites, development and management of affordable housing?   Yes No If yes, explain:  Article VI of the bylaws, available upon request.
•	Has the Virginia Department of Agriculture and Consumer Services (Division of Consumer Affairs) authorized the non-profit to solicit contributions/donations in the target community?
	☐ Yes 🗸 No
•	Does the non-profit have demonstrated support (preferably financial) from established organizations, institutions, businesses and individuals in the target community?  Yes No If yes, explain: People Incorporated Housing Group, as the managing member of Lightfoot Apartments, L.L.C., has obtained site control of the project parcels
	through a land donation from Culpeper County and the Town of Culpeper.
•	Has the non-profit conducted any meetings with neighborhood, civic, or community groups and/or tenant associations to discuss the proposed development and solicit input?  Yes   No If yes, describe the general discussion points:
	The Culpeper Town Council and County Board of Supervisors held public hearings on 2/8/22 and 3/1/22, respectively, to allow residents
	the opportunity to ask questions and issue comments on the proposed land donation.
	the opportunity to don questions and issue comments on the proposed faild donation.
•	Are at least 33% of the members of the board of directors representatives of the community being served?   Yes  No If yes,
	(i) low-income residents of the community? Tyes No
	(ii) elected representatives of low-income neighborhood organizations?

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<ul> <li>Are no more than 33% of the members of the board of directors representatives of the public sector (i.e. public officials or employees or those appointed to the board by public officials)?</li> </ul>
<ul> <li>Does the board of directors hold regular meetings which are well attended and accessible to the target community?  Yes  No If yes, explain the meeting schedule: The Board holds regularly scheduled meetings that are accessible to the target community.</li> </ul>
<ul> <li>Has the non-profit received a Community Housing Development Organization (CHDO) designation, as defined by the U. S. Department of Housing and Urban Development's HOME regulations, from the state or a local participating jurisdiction?</li> </ul>
<ul> <li>Has the non-profit been awarded state or local funds for the purpose of supporting overhead and operating expenses? ☐ Yes ☑ No If yes, explain in detail:</li> </ul>
<ul> <li>Has the non-profit been formally designated by the local government as the principal community-based non-profit housing development organization for theselected target area? ☐ Yes ☑ No If yes, explain:</li> </ul>
• Has the non-profit ever applied for Low Income Housing Tax Credits for a development in which it acted as a joint venture partner with a for-profit entity?   ☐ Yes ☐ No If yes, note each such application including: the development name and location, the date of application, the non-profit's role and ownership status in the development, the name and principals of the joint venture partners, the name and principals of the general contractor, the name and principals of the management entity, the result of the application, and the current status of the development(s). See attached list.
· · · · · · · · · · · · · · · · · · ·
<ul> <li>Has the non-profit ever applied for Low Income Housing Tax Credits for a development in which it acted as the sole general partner/managing member?</li></ul>
<ul> <li>To the best of your knowledge, has this development, or a similar development on the same site, ever received tax credits before?  Yes  No</li> </ul>
Has the non-profit completed a community needs assessment that is no more than three years old and that, at a minimum identifies all of the defined target area's housing needs and resources? Yes No If yes, explain the need identified:

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#### 5. Attachments

Documentation of any of the above need not be submitted unless requested by VHDA

The undersigned Owner and non-profit hereby each certify that, to the best of its knowledge, all of the foregoing information is complete and accurate. Furthermore, each certifies that no attempt has been or will be made to circumvent the requirements for non-profit participation contained in the Plan or Section 42 of the Internal Revenue Code.

March 4, 2022 Date	Fr. Fl.
bule	Owner/Applicant
	By: Bryan Phipps
	Its:_President and CEO
	Title
	People Incorporated Housing Group
March 4, 2022	Non-profit
Date	By: Danm'hh
	Board Chairman
	By: Bupu Plegger
	V Executive Director

## People Incorporated Housing Group 2021-2022

David McCracken - Chair

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pkiser@dickensonva.org

## People Incorporated

List and Status of LIHTC Developments

Project Name	Owner Entity	GP/MM/Developer	Location	Date of Application	Current Status
	<del></del>				
	Buchanan County Housing Limited	Deskins Apartments, LP/People			
<b>Deskins Apartments</b>	Partnership	Incorporated of Southwest Virginia	Vansant	March 13, 1998	Operational/Compliance
		Mill Point Apartments, Inc./People			
White's Mill Point	White's Mill Point, LP	Incorporated of Southwest Virginia	Abingdon	March 2004	Operational/Compliance
Abingdon Green	Abingdon Green, LP	People Inc. Housing Group	Abingdon	March 9, 2007	Operational/Compliance
		Dante Crossing Apartments			
		Management, Inc./Southwest			
Dante Crossing	Dante Crossing, LLC	Virginia Housing Corp	Dante	March 9, 2007	Operational/Compliance
Norton Green	Norton Green, LLC	People Inc. Housing Group	Norton	Mach 9, 2007	Operational/Compliance
Pulaski Village	Pulaski Village, LLC	People Inc. Housing Group	Pulaski	March 9, 2007	Operational/Compliance
		Sweetbriar Apartments			
		Management Inc./Southwest			
Sweetbriar	Sweetbriar, LP	Virginia Housing Corp	Abingdon	March 9, 2007	Operational/Compliance
Jonesville Manor	Jonesville Manor, LLC	People Inc. Housing Group	Jonesville	February 13, 2008	Operational/Compliance
Valley Vista	Valley Vista Apartments, LLC	People Inc. Housing Group	Woodstock	February 13, 2008	Operational/Compliance
Riverside Place	Riverside Place Apartments, LLC	People Inc. Housing Group	Damascus	May 14, 2009	Operational/Compliance
Toms Brook School	Toms Brook School Apartments, LLC	People Inc. Housing Group	Toms Brook		Operational/Compliance
Abingdon Village	Abingdon Village Apartments, LLC	People Inc. Housing Group	Abingdon	March 10, 2011	Operational/Compliance
Clinch View Manor	Clinch View Manor Apartments, LLC	People Inc. Housing Group	Gate City	March 10, 2011	Operational/Compliance
Spruce Hill Manor	Spruce Hill Apartments, LLC	People Inc. Housing Group		March 10, 2011	Operational/Compliance
West Lance Apartments	West Lance Apartments, LLC	People Inc. Housing Group	New Castle	March 10, 2011	Operational/Compliance
Abingon Terrace	Abingdon Terrace Apartments, LLC	People Inc. Housing Group	Abingdon	March 14, 2012	Operational/Compliance
Brunswick Manor	Brunswick Manor Apartments, LLC	Brunswick Management, LLC	Lawrenceville	March 6, 2015	Operational/Compliance
		Essex Management, LLC/People Inc.			
Essex Manor	Essex Manor Apartments, LLC	Housing Group	Tappahannock	March 4, 2016	Operational/Compliance

		Pennington Gap Management,			
Pennington Gap	Pennington Gap Apartments, LLC	LLC/People Inc. Housing Group	Pennington Gap	March 4, 2016	Operational/Compliance
		Culpeper Crossing Management,			
Culpeper Crossing	Culpeper Crossing, LLC	LLC/People Inc. Housing Group	Culpeper	March 3, 2017	Operational/Compliance
		Millview Management, LLC/People			
Millview Apartments	Millview Apartments, LLC	Inc. Housing Group	Remington	March 3, 2017	Operational/Compliance
		Luray Meadows, L.L.C./People Inc.			
Luray Meadows	Luray Meadows, LLC	Housing Group	Luray	March 3, 2017	Construction
		Sweetbriar II Apartments			
		Management, LLC/People Inc.			
Sweetbriar II Apartments	Sweetbriar II Apartments, LLC	Housing Group	Abingdon	March 12, 2020	Construction
		TNRD MM LLC/People Inc. Housing			
Baileyton Terrace	Baileyton Terrace Owner LLC	Group	Greeneville	May 29, 2019	Operational/Compliance
		TNRD MM LLC/People Inc. Housing			
Greeneville Landing	Greeneville Owner LLC	Group	Greeneville	May 29, 2019	Operational/Compliance
		TNRD MM LLC/People Inc. Housing			
Jamestown Village	Jamestown Village Owner LLC	Group	Jamestown	May 29, 2019	Operational/Compliance
		TNRD MM LLC/People Inc. Housing			
Mountain City Manor	Mountain City Manor Owner LLC	Group	Mountain City	May 29, 2019	Operational/Compliance
		TNRD MM LLC/People Inc. Housing			
Newport Village	Newport Village Owner LLC	Group	Newport	May 29, 2019	Operational/Compliance
		TNRD MM LLC/People Inc. Housing			
Tazewell Village	Tazewell Village Owner LLC	Group	New Tazewell	May 29, 2019	Operational/Compliance

<b>Development Name</b>	Location	Date of Application Non-Profit's role	Ownership	Status Name of JV	Name of GC	MGMT entity	Current Status
Village Estates	Victoria, VA	2014 10% Member and ROFF	R SAME	HEGM: Gary D. Ellis, Timothy Gunderman, Melvin B. Melton	<b>WB Properties</b>	GEM	PIS
Country Estates	Farmville, VA	2014 10% Member and ROFF	R SAME	HEGM: Gary D. Ellis, Timothy Gunderman, Melvin B. Melton	<b>WB Properties</b>	GEM	PIS
Plaza Apartments	Dublin, VA	2014 10% Member and ROFF	R SAME	HEGM: Gary D. Ellis, Timothy Gunderman, Melvin B. Melton	<b>WB Properties</b>	GEM	PIS
Woods Landing	Damascus, VA	2014 10% Member and ROFF	R SAME	HEGM: Gary D. Ellis, Timothy Gunderman, Melvin B. Melton	<b>WB Properties</b>	GEM	PIS
Washington Court	Abingdon, VA	2012 10% Member and ROFF	R SAME	HEGM: Gary D. Ellis, Timothy Gunderman, Melvin B. Melton	<b>WB Properties</b>	GEM	PIS
New River Overlook	Radford, VA	2013 10% Member and ROFF	R SAME	HEGM: Gary D. Ellis, Timothy Gunderman, Melvin B. Melton	<b>WB Properties</b>	GEM	PIS
East Gate Village	Gordonsville, V	A 2018 10% Member and ROFF	R SAME	Surber Development and Consulting LLC: Jennifer E. H. Surber	Peacock Holland	GEM	PIS
Mountain Laurel Manor II	Staunton, VA	2018 10% Member and ROFF	R SAME	Surber Development and Consulting LLC: Jennifer E. H. Surber	<b>WB Properties</b>	GEM	PIS
Mountain Laurel Manor III	Staunton, VA	2020 10% Member and ROFF	R SAME	Surber Development and Consulting LLC: Jennifer E. H. Surber	Peacock Holland	GEM	Under construction
Brady Square	Richmond, VA	2020 10% Member and ROFF	R SAME	DPI, LLC: Roberto Arista	Dakota Partners	Lawson Management	Predevelopment



## Non-profit Questionnaire

Part II, 13VAC10-180-60, of the Qualified Allocation Plan (the "Plan") of the Virginia Housing (the "Authority" formerly VHDA) for the allocation of federal low income housing tax credits ("Credits") available under §42 of the Internal Revenue Code, as amended (the "Code") establishes certain requirements for receiving credits from the non-profit pool established under the Plan and assigning points for participation of a non-profit organization in the development of qualified low-income housing.

Answers to the following questions will be used by the Authority in its evaluation of whether or not an applicant meets such requirements. Attach additional sheets as necessary to complete each question.

Name of development:				
	Lightfoot Apartm	nents		
Name of owner/applicant:	Lightfoot Apartm	nents, L.L.C./ People Incorpo	orated Housing Gro	oup
Name of non-profit entity:	People Incorpora	ated of Virginia		
Address of principal place	of business of no	on-profitentity:		
1173 West Main Street Abingdon, VA 24	210			
Tax exempt status:	<b></b> ✓ 501(c)(3)	501(c)(4)	<b>5</b> 01 (a	)
Date of legal formation of no	on-profit (must be	e prior to application	n deadline);	8-11-1964
evidenced by the followi	ng documenta		,	
- State Corporate Commiscolor Total availa	abio aport roquost.			
Date of IRS 501(c)(3) or 501(c deadline and copy must be		on letter (must be p	rior to applica	ation
11-19-1965  Describe exempt purposes (I	must include the	e fostering of low-inc	ome housing	in its articles
11-19-1965		-	_	
Describe exempt purposes (in of incorporation):	iator, implementer, advoc	eate, coordinator, and facilitator o	of programs, including	g housing counseling

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• D	pes the non-profit share staff with any other entity besides a related non-profit described above?
	Yes No If yes, explain in detail: People Incorporated of Virginia is the sole member of People Incorporated
	Financial Services, a CDFI, which shares staff with People Incorporated of Virginia.
_	Timanolar Gottiood, a Gotti, milor oracioc dali marti odpio incorporated or viiginia.
• W	hat are the sources and manner of funding of the non-profit? (You must disclose all financial and/ or the arrangements with any individual(s) or for profit entity, including anyone or any entity related, directly, indirectly, to the Owner of the Development  People Incorporated of Virginia provides services through 30 unique programs to low- and moderate-income individuals and families.  These programs are funded through a variety of sources including state, federal, local and private grants. (Audit available upon request)
• Li:	t all directors of the non-profit, their occupations, their length of service on the board, and their residential addresses:  Please see attached list.
	-profit Formation this is your first Non-profit Questionnaire in Virginia please explain in detail the genesis of the formation of the non-profit; otherwise please skip this quest
	s the non-profit, or has it ever been, affiliated with or controlled by a for-profit entity or
	al housing authority?  Yes No If yes, explain in detail:
De	Has any for profit organization or local housing authority (including the Owner of the relopment, joint venture partner, or any individual or entity directly or indirectly related such Owner) appointed any directors to the governing board of the non-profit?
	'es ☑ No If yes, explain:
•	Does any for-profit organization or local housing authority have the right to make such appointments?  Yes No If yes, explain:

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was the non-profit formed by any individual(s) or for profit entity for the principal purpos of being included in the non-profit Pool or receiving points for non-profit participation under the Plan?    Yes	•	Does any for profit organization or local housing authority have any other affiliation with the non-profit or have any other relationship with the non-profit in which it exercises or has the right to exercise any other type of control?
of being included in the non-profit Pool or receiving points for non-profit participation under the Plan?  Yes No  Explain any experience you are seeking to claim as a related or subsidiary non-profit.  Steplain any experience you are seeking to claim as a related or subsidiary non-profit.  It is the non-profit assured of owning an interest in the Development (either directly or through a wholly owned subsidiary) throughout the Compliance Period (as defined in \$42(i)(1) of the Code)?  Will the Code)?  Yes No  (i) Will the non-profit own at least 10% of the general partnership/owning entity?  Yes No  If no to either 3a.i or 3a.ii above, specifically describe the non-profit's ownership interest: At tax equity closing, People Incorporated of Virginia will withdraw from the ownership entity, but will continue to have an interest in the development through its wholly-owned subsidiary, People Incorporated Housing Group.  (ii) Will the non-profit be the managing member or managing general partner?  Yes No  If yes, where in the partnership/operating agreement is this provision specifically referenced?  Will the non-profit have the option or right of first refusal to purchase the proposed development at the end of the compliance period for a price not to exceed the outstanding debt and exit taxes of the for-profit entity?		Yes No, If yes, explain:
Explain any experience you are seeking to claim as a related or subsidiary non-profit.    State non-profit assured of owning an interest in the Development (either directly or through a wholly owned subsidiary) throughout the Compliance Period (as defined in \$42(i)(1) of the Code)?	•	
3. Non-profit Involvement  • Is the non-profit assured of owning an interest in the Development (either directly or through a wholly owned subsidiary) throughout the Compliance Period (as defined in \$42(i)(1) of the Code)?    Yes		☐ Yes ☑ No
<ul> <li>Is the non-profit assured of owning an interest in the Development (either directly or through a wholly owned subsidiary) throughout the Compliance Period (as defined in \$42(i)(1) of the Code)?    Yes</li></ul>	•	Explain any experience you are seeking to claim as a related or subsidiary non-profit.
<ul> <li>Is the non-profit assured of owning an interest in the Development (either directly or through a wholly owned subsidiary) throughout the Compliance Period (as defined in \$42(i)(1) of the Code)?    Yes</li></ul>		
Syes	•	the non-profit assured of owning an interest in the Development (either directly or
<ul> <li>(ii) Will the non-profit own 100% of the general partnership interest/owning entity?  ☐ Yes ☐ No  If no to either 3a.i or 3a.ii above, specifically describe the non-profit's ownership interest:     At tax equity closing, People Incorproated of Virginia will withdraw from the ownership entity, but will continue to have an interest in the development through its wholly-owned subsidiary, People Incorporated Housing Group.</li> <li>(i) Will the non-profit be the managing member or managing general partner?  ☐ Yes ☐ No ☐ If yes, where in the partnership/operating agreement is this provision specifically referenced?  ☐ (ii) Will the non-profit be the managing member or own more than 50% of the general partnership interest? ☐ Yes ☑ No</li> <li>Will the non-profit have the option or right of first refusal to purchase the proposed development at the end of the compliance period for a price not to exceed the outstanding debt and exit taxes of the for-profit entity?</li> <li>☐ Yes ☑ No ☐ If yes, where in the partnership/operating agreement is this provision</li> </ul>		§Yes No (i) Will the non-profit own at least 10% of the general partnership/owning entity?
At tax equity closing, People Incorproated of Virginia will withdraw from the ownership entity, but will continue to have an interest in the development through its wholly-owned subsidiary, People Incorporated Housing Group.  (i) Will the non-profit be the managing member or managing general partner?  Yes No If yes, where in the partnership/operating agreement is this provision specifically referenced?  (ii) Will the non-profit be the managing member or own more than 50% of the general partnership interest? Yes No  Will the non-profit have the option or right of first refusal to purchase the proposed development at the end of the compliance period for a price not to exceed the outstanding debt and exit taxes of the for-profit entity?  Yes No If yes, where in the partnership/operating agreement is this provision		(ii) Will the non-profit own 100% of the general partnership interest/owning entity?
<ul> <li>(i) Will the non-profit be the managing member or managing general partner?         ☐ Yes ☑ No</li></ul>	=	At tax equity closing, People Incorproated of Virginia will withdraw from the ownership entity, but will continue to have an interest
Yes No If yes, where in the partnership/operating agreement is this provision specifically referenced?  (ii) Will the non-profit be the managing member or own more than 50% of the general partnership interest? Yes No  • Will the non-profit have the option or right of first refusal to purchase the proposed development at the end of the compliance period for a price not to exceed the outstanding debt and exit taxes of the for-profit entity?  □ Yes No If yes, where in the partnership/operating agreement is this provision	-	
<ul> <li>Partnership interest?  Yes No</li> <li>Will the non-profit have the option or right of first refusal to purchase the proposed development at the end of the compliance period for a price not to exceed the outstanding debt and exit taxes of the for-profit entity?</li> <li>Yes No If yes, where in the partnership/operating agreement is this provision</li> </ul>	• (i)	Yes No If yes, where in the partnership/operating agreement is this provision
development at the end of the compliance period for a price not to exceed the outstanding debt and exit taxes of the for-profit entity?  The second s		
	• Wi	development at the end of the compliance period for a price not to exceed the

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✓	Recordable agreement attached to the Tax Credit Application as TAB V			
stru	If no at the end of the compliance period explain how the disposition of the assets will be structured:  People Incorporated Housing Group will have the purchase option and the right of first refusal.			
the	non-profit materially participating (regular, continuous, and substantial participation) in econstruction or rehabilitation and operation or management of the proposed velopment?  Yes  No If yes,			
(i)	Describe the non-profit's proposed involvement in the construction or			
,,	rehabilitation of the Development:  People Incorporated of Virginia and wholly-owned subsidiary, People Incorporated Housing Group, will have controlling involvement in the construction			
	of the development and will generate monthly reports and submit draw requests during construction.			
(ii)	Describe the nature and extent of the non-profit's involvement in the operation or			
	management of the Development throughout the Extended Use Period (the entire time period of occupancy restrictions of the low-income units in the Development): People Incorporated Housing Group is the Managing Member and is responsible for the day-to-day decisions regarding			
	the property. People Incorporated of Virginia will maintain ownership interest through the extended use period through this wholly-owned			
	subsidiary.			
(iii)	Will the non-profit invest in its overall interaction with the development more than 500 hours annually to this venture? Yes No If yes, subdivide the annual hours by activity and staff responsible and explain in detail:  7 hours per week in the oversight of management and maintenance. 3 hours per week in management			
	meetings and on-site inspections.			
mer con	a joint venture, (i.e. the non-profit is not the sole general partner/managing mber), explain the nature and extent of the joint venture partner's involvement in the struction or rehabilitation and operation or management of the proposed elopment.			
-				
	for profit entity providing development services (excluding architectural, ineering, legal, and accounting services) to the proposed development?   Yes Mo If yes,			
•	) explain the nature and extent of the consultant's involvement in the construction or ehabilitation and operation or management of the proposed development.			
or cor	non-profit or the Owner (as identified in the application) pay a joint venture partner asultant fee for providing development services?  Yes No If yes, explain the nt and source of the funds for such payments.			

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_	
Wi	Il any portion of the developer's fee which the non-profit expects to collect from its participation in the development be used to pay any consultant fee or any other fee to a third party entity orjoint venture partner? Yes No If yes, explain in detail the amount and timing of such payments.
	Il the joint venture partner or for-profit consultant be compensated (receive income) in
_	ny other manner, such as builder's profit, architectural and engineering fees, or cash flow?  Yes No If yes, explain:
_ Wi	Il any member of the board of directors, officer, or staff member of the non-profit participate
	the development and/or operation of the proposed development in any for-profit capacit  Yes No If yes, explain:
-	
	sclose any business or personal (including family) relationships that any of the staff members, directors or other principals involved in the formation or operation of the non-profit have, either directly or indirectly, with any persons or entities involved or to be involved in the Development on a for-profit basis including, but not limited to the Owner of the Development, any of its for-profit general partners, employees, limited partners or any other parties directly or indirectly related to such Owner:
_	

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## 4. Virginia and Community Activity

•	Has the Virginia State Corporation Commission authorized the non-profit to do business in Virginia?    Yes   No
•	Define the non-profit's geographic target area or population to be served:  Virginia: Allegheny, Bedford, Bland, Botetourt, Bristol, Brunswick, Buchanan, Carroll, Clarke, Covington, Craig Culpeper, Dickenson, Essex, Fauquier, Floyd, Franklin, Frederick, Galax, Giles, Grayson,
	Lee, Loudon, Manassas, Manassas Park, Montgomery, Norton, Page, Patrick, Prince William, Pulaski, Radford, Rappahannock, Roanoke, Russell, Salem, Scott, Shenandoah, Smyth, Tazewell, Warren, Washington.
•	Does the non-profit or, if applicable, related non-profit have experience serving the community where the proposed development is located (including advocacy, organizing, development, management, or facilitation, but not limited to housing initiatives)?  Yes No If yes, or no, explain nature, extent and duration of any service:  People Incorporated is the designated Community Action Agency for Culpeper County and offers business and consumer loans, technical assistance, VA CARES, CASA, the Empowering Culpeper food bank program, affordable rental housing and permanent supportive housing.
	The Empowering Outpoper 100d bank program, anordable rental nodesing and permanent supportive nodesing.
•	Does the non-profit's by laws or board resolutions provide a formal process for low income, program beneficiaries to advise the non-profit on design, location of sites, development and management of affordable housing? Yes No If yes, explain:  Article X, Section 4 of the bylaws, available upon request.
•	Has the Virginia Department of Agriculture and Consumer Services (Division of Consumer Affairs) authorized the non-profit to solicit contributions/donations in the target community?  ✓ Yes ✓ No
•	Does the non-profit have demonstrated support (preferably financial) from established organizations, institutions, businesses and individuals in the target community?  Yes No If yes, explain: People Incorporated of Virginia is the designated Community Action Agency for Culpeper County and has received funding from the PATH Foundation, Northern Piedmont Community Foundation and Rappahannock Electric Company to support its operations.
•	Has the non-profit conducted any meetings with neighborhood, civic, or community groups and/or tenant associations to discuss the proposed development and solicit input? ✓ Yes ☐ No If yes, describe the general discussion points:
	The Culpeper Town Council and County Board of Supervisors held public hearings on 2/8/22 and 3/1/22, respectively, to allow
	residents the opportunity to ask questions and issue comments on the proposed land donation.
	residents the opportunity to ask questions and issue confinients on the proposed land donation.
•	Are at least 33% of the members of the board of directors representatives of the community being served?   Yes  No If yes,
	(i) low-income residents of the community? ☐ Yes ☐ No
	(ii) elected representatives of low-income neighborhood organizations?

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<ul> <li>Are no more than 33% of the members of the board of directors representatives of the public sector (i.e. public officials or employees or those appointed to the board by publicials)?</li> </ul>	
<ul> <li>Does the board of directors hold regular meetings which are well attended and accepted the target community?  Yes No If yes, explain the meeting schedule:         The Board holds regularly scheduled meetings that are accessible to the target community.     </li> </ul>	essible to
<ul> <li>Has the non-profit received a Community Housing Development Organization (CHDC designation, as defined by the U. S. Department of Housing and Urban Development's HOME regulations, from the state or a local participating jurisdiction?</li> </ul>	
<ul> <li>Has the non-profit been awarded state or local funds for the purpose of supporting overhead and operating expenses?</li> <li>Yes</li> <li>No</li> <li>If yes, explain in detail: CSBG fun</li> </ul>	ıds
are awarded annually.	
<ul> <li>Has the non-profit been formally designated by the local government as the principal community-based non-profit housing development organization for theselected targarea?</li></ul>	jet 
• Has the non-profit ever applied for Low Income Housing Tax Credits for a development which it acted as a joint venture partner with a for-profit entity?   ☐ Yes ☐ No If yes each such application including: the development name and location, the dapplication, the non-profit's role and ownership status in the development, the name principals of the joint venture partners, the name and principals of the general content the name and principals of the management entity, the result of the application, a current status of the development(s). See attached list.	s, note late of ne and tractor,
<ul> <li>Has the non-profit ever applied for Low Income Housing Tax Credits for a development which it acted as the sole general partner/managing member?</li></ul>	, note
Whites Mill Point, March 2004, Operational/Compliance	
<ul> <li>To the best of your knowledge, has this development, or a similar development on the same site, ever received tax credits before?  Yes  No</li> </ul>	
Has the non-profit completed a community needs assessment that is no more than three years old and that, at a minimum identifies all of the defined target area's housing and resources? Yes No If yes, explain the need identified:	

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#### 5. Attachments

Documentation of any of the above need not be submitted unless requested by VHDA

The undersigned Owner and non-profit hereby each certify that, to the best of its knowledge, all of the foregoing information is complete and accurate. Furthermore, each certifies that no attempt has been or will be made to circumvent the requirements for non-profit participation contained in the Plan or Section 42 of the Internal Revenue Code.

March 4, 2022	2 - '
Date	Sugar Phymo Owner/Applicant
	By: Bryan Phipps
	lfs: President and CEO
	Title People Incorporated of Virginia
March 4, 2022	Non-profit
Date	By: Board Chairman
	By: Bugun Plymon Executive Director

## PEOPLE INCORPORATED BOARD OF DIRECTORS

#### **SECTOR I**

**Assistant Secretary** 

1. Abingdon Terrace Apartment Resident Jean Neal (2/3/20-2/3/25)

526 Lowry Drive, Apt. #H Abingdon, VA 24210

Cell: 276-614-0875

Email: jeanneal24210@gmail.com

2. Head Start Policy Council Sally Jones (11/18 – 11/23)

Washington County Public Library

205 Oak Hill St. NE Abingdon, VA 24210 sjones@wcpl.net Work: 276-628-6222

3. Dante Community Bobbie Gullett (9/05) (3/21-3/26)

PO Box 321 Dante, VA 24237

(276) 495-1042 (h) sister's #276.495.1785 Alternate Street address (330 Straight rd)

Dante Museum 495-1903 bcgjlc37@yahoo.com

4. Head Start Policy Council Angie White (12/2020-12/2021)

\*Frederick & Clarke 1415 Amherst St.
Winchester, VA 2260

Winchester, VA 22601

540-662-3888 540-532-3817 - Cell

Email: whitea@fcpsk12.net

5. Section 8 Housing David McCracken (10/07) (3-18-18/3-31-23)

518 S. Monte Vista Drive, Apt. # 6

Vice-Chair Glade Spring, VA 24340

(276) 429-5480 Cell (276) 356-1856

e-mail:dmac1960@embarqmail.com

email: dmac122460@gmail.com

6. Head Start – Parent

Myranda Wilt (12/2020 – 12/2021)

14710 Wallace Pike Abingdon, VA 24210

423-914-0124

Email: mrs.w913@gmail.com

7. VaCares

Jason Pritchard (2/2021-2/2026)

210 Robins Cr. Bristol, VA 24201 276-591-7955

Email: vtfinancer05@yahoo.com

8. Valley Vista

James E. Runion III (2/2021-2/2026)

131 Valley Vista Drive, Apt. 101

Woodstock, VA 22664 Home: 540-459-9523 Cell: 540-333-5297

Email: runtech1designs@yahoo.com

9. White Mill Apartments

Pam Horn (10/20-10/25)

15375 Whites Mill Rd Apt.#116

Abingdon, VA 24210 Home: 276-676-0134 Cell: 276-492-3645

Email: <a href="mailto:hornpg@yahoo.com">hornpg@yahoo.com</a>

10. Sweetbriar Apartments

Albert Breeding (10/20-10/25)

19321 Arden Court Abingdon, VA 24210 Home: 276-676-0420 Cell: 276-206-4982

Email: kylebreeding127@gmail.com

11. Project Discovery

Lizzie Deel (3/21-3/26) 1041 Mockingbird Rd Grundy, VA 24614 276-312-5981 Lizzie.deel@yahoo.com

12. Trammel Community

**VACANT** 

13. Kings Mountain Supportive Housing Community

Tommy Burris (1/18-1/23) 1235 West State St. Bristol, VA 24201

Unit 12 276-494-1794

Email: <u>mickeyPTS2012@yahoo.com</u> Email: <u>mickeypts20@yahoo.com</u>

14. VACARES-Greater Prince William Jeffrey Frye (7/19-7/24) 3012 Chinkapin Oak Lane Woodbridge, VA 22191 Cell: 803-378-2226

Email: <u>jeffreybfrye@gmail.com</u>

15. Toms Brook Apartment Resident

Margaret "Maggie" Harris (9/20/17 – 9-30-22)

3232 S. Main St., Apt # 9 Toms Brook, VA 22660

Email: maggie22657@gmail.com Email: margaretharris76@yahoo.com Cell: 540-481-7238 or work: 540-624-0041 16. East Ridge Apartments Resident

Billy P. Taylor (1/18 – 1/23) 245 Eastridge Rd. Apt 208

Bristol, VA 24201 757-235-3911

Email: <u>BillyPaulTaylor@gmail.com</u>

17. Culpeper Crossings Apartment Resident

Darlene White (10/20-10/25) 658 North East Street Apt.# 101

Culpeper, VA 22701

Phone:

Email: darlenebrowndb@gmail.com

#### **SECTOR II**

1. Bristol City Council Becky Nave (7/1/21-6/30/22)

405 Pace Drive. Bristol, VA 24201 Phone: 276-791-9172 becky.nave@bristolva.org

2. Buchanan County (BOS) Jordan Reynolds (1/20-1/22)

P. O. Box 1188 Vansant, VA 24656 Work: 276-597-2608 Home: 276-597-2412 Cell: 276-596-0008

jreynolds@swvainsurance.com

3. City of Manassas Michele Gehr (11/20/19-11/20/24)

Director Manassas DSS

9324 West St

Manassas, VA 20110

703-361-8277

mgehr@manassasva.gov

4. City of Manassas Park HOME:12214 Nutmeg Ct. Woodbridge, VA 22192

Cell: 703.795.8804 Work: 703.335.8888 Fax: 703.335.8899 Randi Knights (8-1-16/7-31-21)

Acting Director
Manassas Park DSS
One Park Center Court
Manassas Park, VA 20111
Randi.Knights@dss.virginia.gov

5. Clarke County

Matt Petterson (10/20-10/25) 284 Mill Lane Boyce, VA 2260 540-467-5524 mpeterson@j2wfoundation.org

6. Culpeper County

Cathy M. Zielinski (12/19-12/24) 524 Tara Ct., Culpeper, VA 22701 540-718-2795 cell Email: cathyz.home@gmail.com

7. Dickenson County Board of Supervisors

Peggy Kiser (2/20-2/28/22) 740 Dyers Chapel Rd Clinchco, VA 24226 Home: 276-835-7019 Cell: 276-365-5415 Office: 276-926-1676 pkiser@dickensonva.org

8. Fauquier County
Board of Supervisors

Jan Selbo (11/19-12/31/24) 178 Main St.

Warrenton, VA 20186

home email: jselbo@gmail.com

Cell: 540.229.2036

Keith's cell: 540.229.2742 Home: 540.341.0036 9. Frederick County
Board of Supervisors

Office: 540-665-5688 x125

Linda Gibson (5/20-5/25) 800 Kennedy Drive Winchester, VA 22601

Home: 540-662-5252 Cell: 703-919-0558 Linda.gibson@fcva.us

10. Page County

**Board of Supervisors** 

Nina Fox

103 South Court St., Ste F

Luray, VA 22835

540-743-4142 Ext. 1110 Cell: 540-742-9394

nfox@pagecounty.virginia.gov

11. Rappahannock County

**Board of Supervisors** 

Gail Crooks (5/21-5/26)

PO Box 87

Washington, VA 22747

540-675-4843 540-675-3313

gail.a.crooks@dss.virginia.gov

12. Russell County
Board of Supervisors

Personal: 917 Molls Creek Rd. Castlewood, VA 24224

Cell Personal: 276.701.7275

cell: 276.219.2784 (W)

Vicki Porter (11/17-11/22) Administrative Manager

Russell County Board of Supervisors

P O Box 1208

Lebanon, Virginia 24266

vicki.porter@russellcountyva.us

Phone 276.889.8200 Fax 276.889.8011 Home: 276.794.7923

13. Shenandoah County Board of Supervisors

Karl Roulston (2/21-2/22)

154 N. Church St. Woodstock, VA 22664

<u>district4@shenandoahcountyva.us</u> kvroulston@regulus-group.com

540-325-9616

14. Warren County **Board of Supervisors**  Tony F. Carter (9/19-9/24)

P. O. Box 1355

Front Royal, VA 22630

Email: tcarter@stoneburnercarter.com

(11 Water Street) Work (540) 635-8401 Home (540) 635-5247 Fax (540) 635-6083 Cell: 540-551-2831

15. **Washington County Board of Supervisors**  Phillip McCall (1/31/21-1/31/22)

24597 Walden Rd Abingdon, VA 24210 Home phone: 276-628-4536 Work Cell Phone: 276-451-0236 Personal cell phone: 276-698-8040 Email: pmccall@washcova.com

16. Prince William County

**Board of Supervisors** 752 Travelers Place Herndon, VA 20170 Cell: 571.722.2977 Home: 703.318.1819

Elijah Johnson (7/15/21-7/31/26) **Deputy County Executive** One County Complex Court Woodbridge, VA 22192 ejohnson@pwcgov.org

703.792.6645

Theresa Kimble. [tkimble@pwcgov.org] Kimble: Switchboard 703.792.6000 ext. 7478

#### **SECTOR III**

1. United Way of Northern Shenandoah Valley

Nandine Pottinga (4/15/20-4/15/25)

135 Westchester Drive Stephens City, VA 22655 Home/Office # 540-536-1610

Cell # 612-226-6842

npottinga@unitedwaynsv.org

2. Prince William County Chamber of Commerce Steve Liga (11/20/17 – 11/30/22)

P. O. Box 74

Dunfries, VA 22026 Phone 703.441.8606 X 201 email: sliga@actspwc.us

cell: 571.481.1541

3. Washington County Chamber of Commerce 28216 Lee Highway Meadowview, VA 24361 Mark Nelson (11/17-11/22) P. O. Box 1000 Abingdon, VA 24212 276.623.2323 X205 Fax: 276.628-5860

Email: mnelson@firstbank.com

Cell: 276.356.2397 Home: 276.944.3471

4. American Legion Post 114 Manassas VA Larry Laws (3/2020-3/2025) 3203 Graham Road Falls Church, VA 22042 703-732-2222 larry.laws@gmail.com laws@firsthomealliance.org

5. Shenandoah County Healthy Families **Treasurer** 

John Ayers (8/19-8/24) 214 Millertown Rd. Edinburg, VA 22824

Email: john.ayers20@gmail.com

Home: 540-984-8357 Cell: 540-335-2416

6. Southwest Virginia Legal Aid Society

Anita Robinson (11/17-11/22)

P. O. Box 670

Castlewood, VA 24224

Work Phone: 888-201-2772 X2014

Home Phone:

Email:arobinson@svlas.org

7. Emory and Henry College

Early Childhood Education Specialist

Jennifer Pearce 30461 Garnand Dr. Emory, VA 24327

Office: 944-6968 Cell: 276-562-7449 jpearce@ehc.edu

8. Town of Grundy

Industrial Development Authority

(IDA)

Chairperson

Chris Shortridge (11/02) (8/19-8/24)

(1025 Maple Street)

P.O. Box 288

Grundy, VA 24614

935-8437 935-4286

Email: cs@cjpropertiesinc.com

Cell-276-701-0112

9. Virginia Highlands Community College

Winona Fleenor (5/06) (9/17 - 9/22)

Virginia Highlands Community College

P.O. Box 828

Abingdon, VA 24212

(276)739-2493

Email: wfleenor@vhcc.edu.

10. Human Services Alliance of GPW

Chelsi Conaway (3/2020-3/2025)

9073 Center Street Manassas, VA 20110

703-344-4729

cconaway@alliancegpw.org

11. Mauriertown Ruritans

Dennis Morris (8/19 - 8/24)

1685 Brook Creek Rd. Toms Brook, VA 22660 Email: dmorris@shentel.net

Telephone: 540-436-9149 Cell: 540-335-0526

12. The Christian Center

Secretary

Alice D. Meade (1/99) (9/19-9/24)

28 Major St.

Lebanon, VA 24266

276-880-5275 cell

home e-mail is aliceandbernard@verizon.net

13. Foothills Housing Network Tony Hooper (1/18-1/23) 87 Dennison Street Fredericksburg, VA 22406 540-373-1047 NThooper@gmail.com

Lisa Peacock, Director (1/21-1/26)

14. Culpeper Chamber of Commerce (Culpeper Dept. of Human Services) P. O. Box 1355 Culpeper, VA 22701 540-727-0372 X394

lpeacock@culpeperhumanservices.org

Reaching Out Now

15.

Teketia Smith (5/21-5/26)

Personal: Lap.dss@gmail.com

19066 Brandy Fizz Court

Culpeper, VA 22701

Home: 540-829-7160

Cell: 540.717.5506

159 Hunter Ave

Chester Gap, VA 22623 Work: 540-631-0366 Cell: 540-683-0604

tsmith@reachingoutnow.org tsmith@wcps.k12.va.us

### **Executive Committee**

- 1. Chris Shortridge, Buchanan County (Chair)
- 2. David McCracken, Washington County (Vice-Chair)
- 3. Alice Meade, Russell County (Secretary)
- 4. Jean Neal, Washington County (Assistant Secretary)
- 5. John Ayers, Shenandoah County (Treasurer)
- 6. Jan Selbo Fauquier County
- 7. Tommy Burris City of Bristol
- 8. Tony Carter Warren County
- 9. Elijah Johnson Prince William County
- 10. Lisa Peacock Culpeper County
- 11. Phillip McCall Washington County
- 12. Maggie Harris Shenandoah County
- 13. Cathy Zielinski Culpeper County
- 14. Sally Jones Washington County

## Tab J:

Relocation Plan and Unit Delivery Schedule (MANDATORY-Rehab)

# N/A

## Tab K:

Documentation of Development Location:

## Tab K.1

**Revitalization Area Certification** 



### RESOLUTION

## DECLARATION OF REVITALIZATION AREA IN THE TOWN OF CULPEPER

Resolution No. R-2022-001

WHEREAS, People Incorporated Housing Group were designated the Community Action Agency for Culpeper County by the Culpeper County Board of Supervisors on June 4, 2013 for the purposes of developing and offering services that provide opportunities for housing development, human development and community economic development; and

WHEREAS, Culpeper County owns tax parcel numbers 41A1 4 Y 7A and 41A3 5 3 totaling approximately 10.305 acres; and

WHEREAS, the Town of Culpeper owns tax parcel number 41A1 4 Y 7 totaling 0.38 acres; and

WHEREAS, People Incorporated Housing Group desire to work with Culpeper County and the Town of Culpeper to develop an apartment complex on these adjoining properties which would provide affordable housing to residents of the Culpeper community; and

WHEREAS, the Town Council determines, in accordance with Virginia Code § 36-55.30:2, that the industrial, commercial or other economic development of such area will benefit the Town but such area lacks the housing needed to induce manufacturing, industrial, commercial, governmental, educational, entertainment, community development, healthcare or nonprofit enterprises or undertakings to locate or remain in such area; and that private enterprise and investment are not reasonably expected, without assistance, to produce the construction or rehabilitation of decent, safe and sanitary housing and supporting facilities that will meet the needs of low and moderate income persons and families in such area and will induce other persons and families to live within such area and thereby create a desirable mix of residents in such area; and

**NOW, THEREFORE, BE IT RESOLVED**, that the Culpeper Town Council hereby designates the land identified as tax parcel numbers 41A1 4 Y 7, 41A1 4 Y 7A, and 41A3 5 3 a Revitalization Area.

**ADOPTED** this 8<sup>th</sup> day of February 2022.

BY ORDER OF THE COUNCIL OF THE TOWN OF CULPEPER, VIRGINIA

Frank Reaves Jr., Mayor

ATTEST:

Kimberly D. Allen, Town Clerk

MOTION: Clancey SECOND: Taylor

Ayes: Brown, Clancey, Kalenga, Reaves, Schmidt, Short, Taylor, Yowell (one vacancy)

Nays: None

Absent from Vote: None Absent from Meeting: None

# Tab K.2

**Location Map** 



## Tab K.3

Surveyor's Certification of Proximity To Public Transportation



### Surveyor's Certification of Proximity to Transportation

DATE:	February 4th, 2022				
TO:	Virginia Housing Developme 601 South Belvidere Street Richmond, VA 23220-6500	nt Authority			
RE:	2022 Tax Credit Reservation Name of Development: Name of Owner:	Request Lightfoot Apartments Lightfoot Apartments, L.L.C.			
Ladies	and Gentlemen:				
	•	u in support of the Owner's Application for Reservation ts under Section 42 of the Internal Revenue Code of			
neces within:	sary this firm certifies that: th	rion of the site and any other matters as it deemed ne main street boundary entrance to the property is			
	2,640 feet or ½ mile of the nearest access point to an existing commuter rail, light rail or subway station; <b>or</b>				
	1,320 feet or ¼ mile stop.	of the nearest access point to an existing public bus			
		Racey Engineering, PLLC			
		By: Kan S Blum			
		Its: <u>Resident Surveyor</u> Title			

## Tab L:

PHA / Section 8 Notification Letter



### PHA or Section 8 Notification Letter

Development Name: Lightfoot Apartments

Tracking #: 2022-C-85

If you have any questions, please call the Tax Credit Department at (804) 343-5518.

#### **General Instructions**

- 1. Because of conflicting program requirements regarding waiting list procedures, this letter is not applicable to those developments that have project based Section 8 or project based vouchers.
- 2. This PHA or Section 8 Notification letter must be included with the application.
- 3. 'Development Address' should correspond to I.A.2 on page 1 of the Application.
- 4. 'Proposed Improvements' should correspond with I.B & D and III.A of the Application.
- 5. 'Proposed Rents' should correspond with VII.C of the Application.
- 6. 'Other Descriptive Information' should correspond with information in the application.

NOTE: Any change to this form letter may result in a reduction of points under the scoring system.

### PHA or Section 8 Notification Letter

DATE:	February 22, 2022
TO:	Rappahannock Rapidan CSB 15361 Bradford Road
	Culpeper, VA 22701
RE:	PROPOSED AFFORDABLE HOUSING DEVELOPMENT
	Name of Development: Lightfoot Apartments Name of Owner: Lightfoot Apartments, L.L.C.
develo federo (VHDA prefer comp	opment to be completed in your jurisdiction. We are in the process of applying for all low-income housing tax credits from the Virginia Housing Development Authority A). We expect to make a representation in that application that we will give leasing tence to households on the local PHA or Section 8 waiting list. Units are expected to be leted and available for occupancy beginning on December 31, 2024 (date).
	opment Address:  htfoot Street
	pr, VA 22701
Propo	sed Improvements:
	■New Constr.:       60       # units       4       # Bldgs         □ Adaptive Reuse:       # units       # Bldgs         □ Rehabilitation:       # units       # Bldgs
Propo	sed Rents:
	Efficiencies: \$ / month  1 Bedroom Units: \$ 550, 744, 790 / month  2 Bedroom Units: \$ 650, 885, 970 / month  3 Bedroom Units: \$ 780, 1013, 1100 / month  4 Bedroom Units: \$ / month  Descriptive Information:
	Apartments will include the new construction of 60 affordable units in three buildings with a separate community building ng office. Twenty units will be constructed to meet Virginia Housing's Universal Design standards and six of these units

will be fully accessible and meet Section 504 UFAS.

## PHA or Section 8 Notification Letter

We appreciate your assistance with ide	entifying qualified tenants.
If you have any questions about th at (276)623 - 9000	e proposed development, please call me
Please acknowledge receipt of this letter	er by signing below and returning it to me.
	Sincerely yours,
	Name
	President and CEO
	Title
To be completed by the Local Housing	Authority or Sec 8 Administrator:
	•
Seen and Acknowledged By:	berley Marcey
Printed Name: Kim Marcey	
Title: Director of Facilities & Housing	
Phone: 540-825-3100	
Date: 02/23/2022	

# Tab M:

**Locality CEO Response Letter** 

# N/A

# Tab N:

Homeownership Plan

# N/A

## Tab O:

Plan of Development Certification Letter

# N/A

## Tab P:

Developer Experience documentation and Partnership agreements

## Lightfoot Apartments Application # 2022-C-85

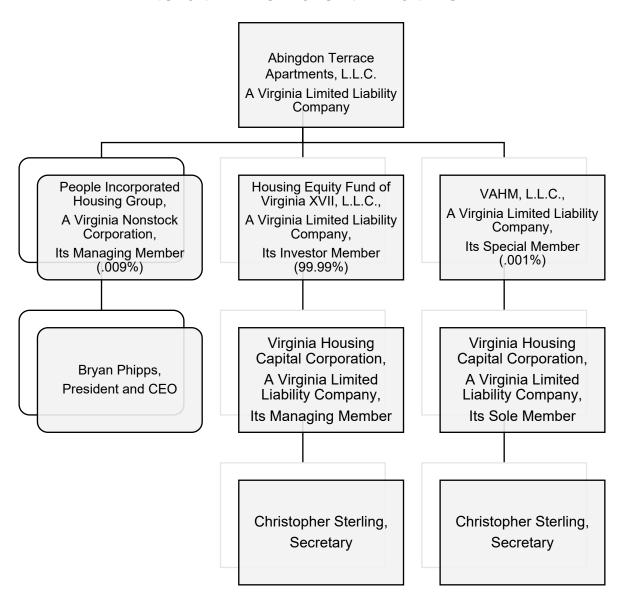
In order to demonstrate People Incorporated Housing Group's development experience, we have included the Operating Agreement, Org Chart and 8609 for each development. We have included the aforementioned documents for each of the following six deals, Abingdon Terrace, Brunswick Manor, Culpeper Crossing, Millview Apartments, Pennington Gap Apartments, and Essex Manor, and certify that each is active with no reported compliance issues remaining uncured.

Project	<b>Operating Agreement</b>	Org Chart	8609	No. of Units
Abingdon Terrace	X	Χ	Χ	32
Brunswick Manor	X	Χ	Χ	40
Essex Manor	X	Χ	Χ	40
Pennington Gap Apartments	X	Χ	Χ	40
Culpeper Crossing	X	Χ	Χ	28
Millview Apartments	X	Χ	Χ	28
				208

# **Abingdon Terrace**

- 1. Organizational Chart
- 2. 8609
- 3. Operating Agreement

#### ABINGDON TERRACE - ORGANIZATIONAL CHART



## Form 8609

(Rev. October 2014) Department of the Treasury Internal Revenue Service

### Low-Income Housing Credit Allocation and Certification

Information about Form 8609 and its separate instructions is at www.irs.gov/form8609.

OMB No. 1545-0988

Part	Allocation of Credit.					
Check	If: Addition to Qualified Basis Amer	nded Form				
526	dress of building (do not use P. O. box) (see instructions)  Lowry Drive agdon, VA 24210	B Name and address of housing credit as Virginia Housing Developme 601 S. Belvidere Street Richmond, VA 23220-6504		ority		
Abin	me, address, and TIN of building owner receiving allocation agdon Terrace Apartments, L.L.C. West Main Street	D Employer identification number of agence 54 - 0921892	у			
Abin TIN	gdon, VA 24210 • 46·1284479	E Building identification number (BIN) VA1201001				
1a	Date of allocation • 12/19/12 b Maximu	um housing credit dollar amount allowable.	1b			\$7,733
2	Maximum applicable credit percentage allowable (see instruction	[전시시시]((() 10 10 10 10 10 10 10 10 10 10 10 10 10	2			3.15%
3 a	Maximum qualified basis		3a		\$2	45,492
b	If the eligible basis used in the computation of line 3a was increa and enter the percentage to which the eligible was increased (see	ased, check the applicable box	3b			0%
	☐ Building located in the Gulf Opportunity (GO) Zone, Rita GO☐ Section 42(d)(5)(B) high cost area provisions					
4	Percentage of the aggregate basis financed by tax-exempt bond	ls. (If zero, enter - 0)	4			0%
5	Date building placed in service	그 저 그러나 그리는 맛이지 있습니다.				
Under	Allocation subject to nonprofit set-aside under sec.42(h)(5)  ature of Authorized Housing Credit Agency Official  penalties of perjury, I declare that the allocation made is in complia at I have examined this form and to the best of my knowledge and be	nce with the requirements of section 42 of the Ir belief, the information is true, correct and complete JAMES M. CHANDLER	nternal Reve		7	100
	Signature of authorized official	Name (please type or print)		7-	Date	15
Part I	First-Year Certification – Completed by Building	Owners with respect to the first Year of	f the Credi	t Period		
7	Eligible basis of building (see instructions)		7	245	,49	7
8 a	Original qualified basis of the building at close of first year of cred		8a	745	49	-
b	Are you treating this building as part of a multiple building project (see instructions)?.	t for purposes of section 42			N	No
9 a	If box 6a or box 6d is checked, do you elect to reduce eligible ba		[			No
b	For market-rate units above the average quality standards of low to reduce eligible basis by disproportionate costs of non-low inco	r-income units in the building, do you elect				No
10	Check the appropriate box for each election:  Caution: Once made, the following elections are irrevocable.	ano anio anio accion 42(a)(a)(a):	_	103	Ц	110
а	Elect to begin credit period the first year after the building is place	ed in service (section 42(f)(1))		Yes		No
b	Elect not to treat large partnership as taxpayer (section 42(j)(5))			Yes		
c d	Elect minimum set-aside requirement (section 42(g)) (see instruct Elect deep rent skewed project (section 142(d)(4)(B)) (see instruc-	ctions) 20-50 A 40	)-60		(N.Y.C. o	nly)
	penalties of perjury I declare that I have examined this form and ac		y knowledge	and belief, the	hey are to	rue,
and cor				-	1	
<b>)</b>	Signature	46 - 1284479 Taxpayer identification number		15	Date	5
<b>&gt;</b>	ROBERT G. GOLDSMITH  Name (please tyde or print)	2015 First Year of the credit period			96-1	Torres Tree

## Form **8609**

(Rev. October 2014) Department of the Treasury Internal Revenue Service

## Low-Income Housing Credit Allocation and Certification

Information about Form 8609 and its separate instructions is at www.irs.gov/form8609.

OMB No. 1545-0988

Part I	Allocation of Credit.						
Check	If: Addition to Qualified Basis Amend	ded Form					
526 Abin	dress of <b>building</b> (do not use P. O. box) (see instructions)  Lowry Drive  gdon, VA 24210	B Name and address of housing credit age Virginia Housing Developmen 601 S. Belvidere Street Richmond, VA 23220-6504		thori	ty		
Abin	me, address, and TIN of building owner receiving allocation gdon Terrace Apartments, L.L.C. West Main Street	D Employer identification number of agency 54-0921892					
TIN	gdon, VA 24210 46-1284479	E Building identification number (BIN)  VA1201001					
1a	Date of allocation • 12/19/12 b Maximum	n housing credit dollar amount allowable.	1b			ş	34,087
2	Maximum applicable credit percentage allowable (see instructions	S	2		11-11		9.00%
3 a	Maximum qualified basis	*******	3a			\$3	378,744
b	If the eligible basis used in the computation of line 3a was increase and enter the percentage to which the eligible was increased (see		3b				110%
	<ul> <li>☐ Building located in the Gulf Opportunity (GO) Zone, Rita GO</li> <li>☑ Section 42(d)(5)(B) high cost area provisions</li> </ul>	Zone, or Wilma GO Zone					-
4	Percentage of the aggregate basis financed by tax-exempt bonds		4				0%
5	Date building placed in service	************					
6 a d f	Check the boxes that describe the allocation for the building (chec Newly constructed and federally subsidized <b>b</b> Newly constructed and federally subsidized Sec. 42(e) rehabilitation expenditures federally subsidized Allocation subject to nonprofit set-aside under sec.42(h)(5)	ck those that apply): lewly constructed and not federally subsidized e Sec. 42(e) rehabilitation			Existing I not feder		sidized
Signa	ture of Authorized Housing Credit Agency Official -	- Completed by Housing Credit Agency	Only				
Under pand tha	penalties of perjury, I declare that the allocation made is in compliant I have examined this form and to the best of my knowledge and be	ce with the requirements of section 42 of the Inte elief, the information is true, correct and complete JAMES M. CHANDLER AUTHORIZED OFFICER	ernal Ro	evenue	Code,	2.	-16
	Signature of authorized official	Name (please type or print)			-	Date	13
Part II	First-Year Certification - Completed by Building C	Owners with respect to the first Year of t	he Cr	edit Pe	eriod		
7	Eligible basis of building (see instructions)		7	5	35	97	2
8 a	Original qualified basis of the building at close of first year of credi	t period	8a	5	35	97	2
b	Are you treating this building as part of a multiple building project (see instructions)?	46 P. B.	,		Yes	À	* No
9 a	If box 6a or box 6d is checked, do you elect to reduce eligible basi	is under section (42(i)(2)(B)?			Yes		No
b	For market-rate units above the average quality standards of low- to reduce eligible basis by disproportionate costs of non-low incom	그 나이지 않는 사람이 하는 하면 가게 되었다. 이 아이지 않는데 그 아이들이 얼마나 하는데		П	Yes		No
10	Check the appropriate box for each election:  Caution: Once made, the following elections are irrevocable.			` .			
a b	Elect to begin credit period the first year after the building is place. Elect <b>not</b> to treat large partnership as taxpayer (section 42(j)(5)).		8		Yes		No
c				$\Box$	Yes		
d	Elect minimum set-aside requirement (section 42(g)) (see instruction telect deep rent skewed project (section 142(d)(4)(B)) (see instruction 142(d)(4)(B)) (see instruction telection 142(d)(4)(B)) (see instruction telection tel		60			N.Y.C.	only)
-	Elect deep rent skewed project (section 142(d)(4)(B)) (see instruct	ions)		dge and	15-40		T.S.
-	Elect deep rent skewed project (section 142(d)(4)(B)) (see instruct penalties of periury, I declare that I have examined this form and acc	ions)		dge and	15-40		- 1.8 
Underp	Elect deep rent skewed project (section 142(d)(4)(B)) (see instruct benalties of perjury, I declare that I have examined this form and accomplete.	ions)	knowle	dge and	15-40 belief, th		- 1.8 
Underp	Elect deep rent skewed project (section 142(d)(4)(B)) (see instruct benalties of perjury, I declare that I have examined this form and accomplete.	companying attachments, and to the best of my	knowle	dge and	15-40 belief, th	ey are t	- 1.8 

### Form **8609**

(Rev. October 2014) Department of the Treasury Internal Revenue Service

## Low-Income Housing Credit Allocation and Certification

Information about Form 8609 and its separate instructions is at www.irs.gov/form8609.

OMB No. 1545-0988

Part I	Allocation of Credit.			
Check	If: Addition to Qualified Basis Amer	nded Form		
528	dress of <b>building</b> (do not use P. O. box) (see instructions)  Lowry Drive  gdon, VA 24210	B Name and address of housing credit ag Virginia Housing Developmen 601 S. Belvidere Street Richmond, VA 23220-6504		ority
Abin 1173	me, address, and TIN of building owner receiving allocation gdon Terrace Apartments, L.L.C. West Main Street gdon, VA 24210 46-1284479	D Employer identification number of agency 54 - 0921892  E Building identification number (BIN) VA1201002		
1a			Tac	An 222
2	Date of allocation • 12/19/12 b Maximum Administration b Maximum applicable credit percentage allowable (see instruction	um housing credit dollar amount allowable.	1b	\$7,733
3 a	Maximum qualified basis		2	3.15% \$245,492
b	If the eligible basis used in the computation of line 3a was increased (see	ased, check the applicable box	3a 3b	0%
	<ul> <li>☐ Building located in the Gulf Opportunity (GO) Zone, Rita GO</li> <li>☐ Section 42(d)(5)(B) high cost area provisions</li> </ul>	O Zone, or Wilma GO Zone		
4	Percentage of the aggregate basis financed by tax-exempt bond	ds. (If zero, enter - 0)	4	0%
5	Date building placed in service	12/31/14		
Under	Newly constructed and federally subsidized b Sec. 42(e) rehabilitation expenditures federally subsidized Allocation subject to nonprolit set-aside under sec.42(h)(5) ture of Authorized Housing Credit Agency Official cenalties of perjury, I declare that the allocation made is in compliated have examined this form and to the best of my knowledge and the second secon	nce with the requirements of section 42 of the Int	Only	
•	1 mallon	AUTHORIZED OFFICER	•	9-3-15
-6	Signature of authorized official	Name (please type or print)		Date
Part II	First-Year Certification - Completed by Building	Owners with respect to the first Year of	the Cred	lit Period
7	Eligible basis of building (see instructions)		7	245,492
8 a	Original qualified basis of the building at close of first year of cre	dit period	8a	245, 492
b	Are you treating this building as part of a multiple building projec (see instructions)?	t for purposes of section 42	. [	
9 a	If box 6a or box 6d is checked, do you elect to reduce eligible ba	sis under section (42(i)(2)(B)?		Yes No
b	For market-rate units above the average quality standards of low to reduce eligible basis by disproportionate costs of non-low inco			Yes No
10	Check the appropriate box for each election:  Caution: Once made, the following elections are irrevocable.			1000
а	Elect to begin credit period the first year after the building is plac	ed in service (section 42(f)(1))		Yes No
b	Elect <b>not</b> to treat large partnership as taxpayer (section 42(j)(5)) Elect minimum set-aside requirement (section 42(g)) (see instruc	<u></u>		Yes
c d	Elect minimum set-aside requirement (section 42(g)) (see instruction to the section 142(d)(4)(B)) (see instruction to the section to the	ctions)	60	25-60 (N.Y.C. only) 15-40
	enalties of periury, I declare that I have examined this form and a		knowloday	
and con		companying attachments, and to the best of my	Miowieuge	and belief, they are true,
<b>)</b>		46 - 1284474 Taxpayer identification number	****	15 Sept 15
•	ROBERT G. GOLDSMITH	2014		A3004
*****	Name (please type or print)	First Year of the credit period		

### B609

(Rev. October 2014) Department of the Treasury Internal Revenue Service

## Low-Income Housing Credit Allocation and Certification

Information about Form 8609 and its separate instructions is at www.irs.gov/form8609.

Part I	Allocation of Credit.			
Check	If: Addition to Qualified Basis Amen	ded Form		
528	dress of building (do not use P. O. box) (see instructions)  Lowry Drive gdon, VA 24210	B Name and address of housing credit age Virginia Housing Developmen 601 S. Belvidere Street Richmond, VA 23220-6504		hority
Abin 1173	me, address, and TIN of building owner receiving allocation gdon Terrace Apartments, L.L.C.  West Main Street gdon, VA 24210  46-1284479	D Employer identification number of agency 54-0921892  E Building identification number (BIN) VA1201002		
1a	Date of allocation • 12/19/12 b Maximu	m housing credit dollar amount allowable.	1b	\$34,088
2	Maximum applicable credit percentage allowable (see instruction		2	9.00%
3 a	Maximum qualified basis		3a	\$378,756
b	If the eligible basis used in the computation of line 3a was increa and enter the percentage to which the eligible was increased (se	sed, check the applicable box	3b	110%
	<ul> <li>☐ Building located in the Gulf Opportunity (GO) Zone, Rita GO</li> <li>☑ Section 42(d)(5)(B) high cost area provisions</li> </ul>			
4	Percentage of the aggregate basis financed by tax-exempt bonds	s. (If zero, enter - 0)	4	0%
5	Date building placed in service	12/31/14	190	
Under	Sec. 42(e) rehabilitation expenditures federally subsidized Allocation subject to nonprofit set-aside under sec.42(h)(5) Auture of Authorized Housing Credit Agency Official - cenalties of perjury, I declare that the allocation made is in compliar at I have examined this form and to the best of my knowledge and b	Completed by Housing Credit Agency nce with the requirements of section 42 of the Inter-	Only emal Re	evenue Code,
•	and Cuis	AUTHORIZED OFFICER		9-3-15
	Signature of authorized official	Name (please type or print)	*******	Date
Part I	First-Year Certification - Completed by Building (	Owners with respect to the first Year of	the Cre	edit Period
7	Eligible basis of building (see instructions)		7	535972
8 a	Original qualified basis of the building at close of first year of cred		8a	535,972
b	Are you treating this building as part of a multiple building project			☐ Yes Dr No
9 a	If box 6a or box 6d is checked, do you elect to reduce eligible bas			Yes No
b	For market-rate units above the average quality standards of low- to reduce eligible basis by disproportionate costs of non-low income	- 1. North Control (1980) - 1. Control (1980)		☐ Yes ☐ No
10	Check the appropriate box for each election:  Caution: Once made, the following elections are irrevocable.	,,,,,		
a b c d	Elect to begin credit period the first year after the building is place Elect <b>not</b> to treat large partnership as taxpayer (section 42(j)(5)). Elect minimum set-aside requirement (section 42(g)) (see instruction to the project deep rent skewed project (section 142(d)(4)(B)) (see instruction).	tions)		☐ Yes No ☐ Yes ☐ 25-60 (N.Y.C. only) ☐ 15-40
	penalties of penury declare that I have examined this form and ac	ecompanying attachments, and to the best of my	knowled	dge and belief, they are true,
and cor	nplete: Signature	46-1284419 Taxpayer identification number		> 260 d/5
<b>-</b>	POBERT G. GOLDSMITH  Name (please type or print)	2014 First Year of the credit period	****	Duto

### Form 8609

(Rev. October 2014) Department of the Treasury Internal Revenue Service

## Low-Income Housing Credit Allocation and Certification

Information about Form 8609 and its separate instructions is at www.irs.gov/form8609.

Part I Allocation of Credit.			
Check If: Addition to Qualified Basis Amer	nded Form		
A Address of building (do not use P. O. box) (see instructions)	B Name and address of housing credit age	ncy	
532 Lowry Drive Abingdon, VA 24210	Virginia Housing Developmen 601 S. Belvidere Street Richmond, VA 23220-6504	t Aut	hority
C Name, address, and TIN of building owner receiving allocation	D Employer identification number of agency		
Abingdon Terrace Apartments, L.L.C. 1173 West Main Street	54-0921892		
Abingdon, VA 24210	F D. Martin Marketter Land COMM		
TIN • 46-1284479	E Building identification number (BIN) VA1201003		
***************************************	um housing credit dollar amount allowable.	1b	\$7,733
2 Maximum applicable credit percentage allowable (see instruction		2	3.15%
3 a Maximum qualified basis		3a	\$245,492
b If the eligible basis used in the computation of line 3a was increased and enter the percentage to which the eligible was increased (see		3b	0%
<ul> <li>□ Building located in the Gulf Opportunity (GO) Zone, Rita GO</li> <li>□ Section 42(d)(5)(B) high cost area provisions</li> </ul>	O Zone, or Wilma GO Zone	No. 13.	
4 Percentage of the aggregate basis financed by tax-exempt bond	ls. (If zero, enter - 0)	4	0%
5 Date building placed in service	• 12/31/14	About 1	
6 Check the boxes that describe the allocation for the building (che			71
<ul> <li>a Newly constructed and federally subsidized</li> <li>b d</li> <li>d Sec. 42(e) rehabilitation expenditures federally subsidized</li> </ul>	Newly constructed and <b>not</b> federally subsidized e Sec. 42(e) rehabilitation		Existing building
f Allocation subject to nonprofit set-aside under sec.42(h)(5)	e Sec. 42(e) renabilitation	expend	nures not receiving subsidized
Signature of Authorized Housing Credit Agency Official	- Completed by Housing Credit Agency	Only	
Under penalties of perjury, I declare that the allocation made is in complia and that I have examined this form and to the best of my knowledge and the Signature of authorized official			yenue Code, 9 −3 −/3 Date
Part II First-Year Certification - Completed by Building			
	Owners with respect to the first Year of	he Cre	edit Period
7 Eligible basis of building (see instructions)		he Cre	245, 492
<ul> <li>7 Eligible basis of building (see instructions)</li> <li>8 a Original qualified basis of the building at close of first year of cree</li> </ul>			245,492
	dit period	7	
<ul> <li>8 a Original qualified basis of the building at close of first year of cree</li> <li>b Are you treating this building as part of a multiple building projec</li> </ul>	dit period	7 8a	245,492
Original qualified basis of the building at close of first year of cree     Are you treating this building as part of a multiple building projec (see instructions)?	dit period	7 8a	245, 492 245, 492
B a Original qualified basis of the building at close of first year of cree  Are you treating this building as part of a multiple building projec (see instructions)?	dit period  t for purposes of section 42 sis under section (42(i)(2)(B)?	7 8a	245, 492 245, 492
<ul> <li>8 a Original qualified basis of the building at close of first year of cree</li> <li>b Are you treating this building as part of a multiple building project (see instructions)?</li></ul>	dit period	7 8a	245, 492 245, 492 Yes A No
<ul> <li>8 a Original qualified basis of the building at close of first year of cree bases of the point of a multiple building project (see instructions)?.</li> <li>9 a If box 6a or box 6d is checked, do you elect to reduce eligible bases bases by disproportionate costs of non-low incomparts of the proportional properties of non-low incomparts.</li> <li>10 Check the appropriate box for each election:  Caution: Once made, the following elections are irrevocable.</li> <li>a Elect to begin credit period the first year after the building is place belief to treat large partnership as taxpayer (section 42(j)(5))</li> </ul>	dit period	7 8a	245, 492 245, 492  Yes No No Yes No No No No No No
b Are you treating this building as part of a multiple building project (see instructions)?	dit period  t for purposes of section 42  sis under section (42(i)(2)(B)?  r-income units in the building, do you elect of the units under section 42(d)(3)(B)?  ed in service (section 42(f)(1))  ttions)	7 8a	245, 492 245, 492 Yes No Yes No Yes No Yes No Yes No 25-60 (N.Y.C. only)
b Are you treating this building as part of a multiple building projec (see instructions)?.  9 a If box 6a or box 6d is checked, do you elect to reduce eligible bat b For market-rate units above the average quality standards of low to reduce eligible basis by disproportionate costs of non-low incomplete to the appropriate box for each election:  Caution: Once made, the following elections are irrevocable.  a Elect to begin credit period the first year after the building is place believe to treat large partnership as taxpayer (section 42(j)(5)) c Elect minimum set-aside requirement (section 42(g)) (see instruct delect deep rent skewed project (section 142(d)(4)(B)) (see instructions)	dit period  t for purposes of section 42  sis under section (42(i)(2)(B)?  r-income units in the building, do you elect orne units under section 42(d)(3)(B)?  ed in service (section 42(f)(1))	7 8a	245, 492   245, 492   Yes   No   No   Yes   No   No   No   No   No   No   No   N
b Are you treating this building as part of a multiple building project (see instructions)?	dit period  t for purposes of section 42  sis under section (42(i)(2)(B)?  r-income units in the building, do you elect orne units under section 42(d)(3)(B)?  ed in service (section 42(f)(1))	7 8a	245, 492   245, 492   245, 492   No   Yes   No   No   Yes   No   No   Yes   No   Yes   No   Yes   25-60 (N.Y.C. only)   15-40   Ge and belief, they are true,
b Are you treating this building as part of a multiple building project (see instructions)?.  9 a If box 6a or box 6d is checked, do you elect to reduce eligible bate b For market-rate units above the average quality standards of low to reduce eligible basis by disproportionate costs of non-low incomplete to the appropriate box for each election:  Caution: Once made, the following elections are irrevocable.  a Elect to begin credit period the first year after the building is place b Elect not to treat large partnership as taxpayer (section 42(j)(5)) c Elect minimum set-aside requirement (section 42(g)) (see instruction delections of parity, I declare that I have examined this form and an and complete.	dit period  It for purposes of section 42  sis under section (42(i)(2)(B)?  Indicate units in the building, do you elect of the units under section 42(d)(3)(B)?  ed in service (section 42(f)(1))  ctions)	7 8a	245, 492   245, 492   Yes   No   No   Yes   No   No   No   No   No   No   No   N
b Are you treating this building as part of a multiple building project (see instructions)?.  9 a If box 6a or box 6d is checked, do you elect to reduce eligible bate b For market-rate units above the average quality standards of low to reduce eligible basis by disproportionate costs of non-low incomplete to the appropriate box for each election:  Caution: Once made, the following elections are irrevocable.  a Elect to begin credit period the first year after the building is place b Elect not to treat large partnership as taxpayer (section 42(j)(5)) c Elect minimum set-aside requirement (section 42(g)) (see instruction delections of parity, I declare that I have examined this form and an and complete.	dit period  t for purposes of section 42  sis under section (42(i)(2)(B)?  r-income units in the building, do you elect orne units under section 42(d)(3)(B)?  ed in service (section 42(f)(1))	7 8a	245, 492   245, 492   245, 492   No   Yes   No   No   Yes   No   No   Yes   No   Yes   No   Yes   25-60 (N.Y.C. only)   15-40   Ge and belief, they are true,

### B609

(Rev. October 2014) Department of the Treasury Internal Revenue Service

## Low-Income Housing Credit Allocation and Certification

and Certification
Information about Form 8609 and its separate instructions is at www.irs.gov/form8609.

Part I Allocation of Credit.			
Check If: Addition to Qualified Basis Ame	nded Form		
A Address of building (do not use P. O. box) (see instructions) 532 Lowry Drive Abingdon, VA 24210	B Name and address of housing credit ago Virginia Housing Developmen 601 S. Belvidere Street Richmond, VA 23220-6504		ority
C Name, address, and TIN of building owner receiving allocation Abingdon Terrace Apartments, L.L.C. 1173 West Main Street	D Employer identification number of agency 54 - 0921892		
Abingdon, VA 24210 TIN • 46-1284479	E Building identification number (BIN) VA1201003		
1a Date of allocation • 12/19/12 b Maxim	um housing credit dollar amount allowable.	1b	\$34,088
Maximum applicable credit percentage allowable (see instruction)		2	9.00%
3 a Maximum qualified basis		3a	\$378,756
b If the eligible basis used in the computation of line 3a was increaded and enter the percentage to which the eligible was increased (see the computation of line 3a was increased).	ased, check the applicable box	3b	110%
<ul> <li>☐ Building located in the Gulf Opportunity (GO) Zone, Rita Go</li> <li>☐ Section 42(d)(5)(B) high cost area provisions</li> </ul>	O Zone, or Wilma GO Zone		
4 Percentage of the aggregate basis financed by tax-exempt bond	ds. (If zero, enter - 0)	4	0%
5 Date building placed in service	12/31/14		
6 Check the boxes that describe the allocation for the building (ch a Newly constructed and federally subsidized b □ d Sec. 42(e) rehabilitation expenditures federally subsidized f Allocation subject to nonprofit set-aside under sec.42(h)(5)  Signature of Authorized Housing Credit Agency Official	Newly constructed and not federally subsidized e Sec. 42(e) rehabilitation	n expenditu	Existing building ures not federally subsidized
Under penalties of perjury, I declare that the allocation made is in complia and that I have examined this form and to the best of my knowledge and Signature of authorized official	JAMES M. CHANDLER AUTHORIZED OFFICER  Name (please type or print)	emai neve	9-3-/5 Date
Part II First-Year Certification - Completed by Building	Owners with respect to the first Year of	the Cred	lit Period
7 Eligible basis of building (see instructions)		7	535,972
8 a Original qualified basis of the building at close of first year of cre	edit period	8a	535 972
b Are you treating this building as part of a multiple building project (see instructions)?	ct for purposes of section 42	. [	Yes . No
9 a If box 6a or box 6d is checked, do you elect to reduce eligible ba	asis under section (42(i)(2)(B)?		Yes No
b For market-rate units above the average quality standards of lov		_	
to reduce eligible basis by disproportionate costs of non-low inco.  Check the appropriate box for each election:  Caution: Once made, the following elections are irrevocable.	ome units under section 42(d)(3)(B)?		Yes No
<ul> <li>a Elect to begin credit period the first year after the building is place</li> <li>b Elect not to treat large partnership as taxpayer (section 42(j)(5))</li> <li>c Elect minimum set-aside requirement (section 42(g)) (see instructed delect deep fent skewed project (section 142(d)(4)(B)) (see instructed deep fent skewed project (section 142(d)(4)(B))</li> </ul>	ctions) 20-50 40-	. 99 - 99	Yes No Yes 25-60 (N.Y.C. only) 15-40
Under penalties of perjury, I declare that I have examined this form and a and complete.		knowledge	e and belief, they are true,

### Form 8609

(Rev. October 2014) Department of the Treasury Internal Revenue Service

## Low-Income Housing Credit Allocation and Certification

Information about Form 8609 and its separate instructions is at www.irs.gov/form8609.

Part I	Allocation of Credit.			
Check	If: Addition to Qualified Basis Amen	ded Form		
A Address of building (do not use P. O. box) (see instructions)  B Name and address of housing credit agency  Virginia Housing Development Authority  601 S. Belvidere Street  Richmond, VA 23220-6504				
Abin	me, address, and TIN of building owner receiving allocation gdon Terrace Apartments, L.L.C. West Main Street gdon, VA 24210 46-1284479	D Employer identification number of agency 54 - 0921892  E Building identification number (BIN) VA1201004		
1a	0505550355		Tas T	\$7,733
2		m housing credit dollar amount allowable.	1b	
3 a	Maximum applicable credit percentage allowable (see instruction		2	3.15%
b	Maximum qualified basis	sed, check the applicable box	3a 3b	\$245,492
	☐ Building located in the Gulf Opportunity (GO) Zone, Rita GO☐ Section 42(d)(5)(B) high cost area provisions	Zone, or Wilma GO Zone		
4	Percentage of the aggregate basis financed by tax-exempt bonds	s. (If zero, enter - 0)	4	0%
5	Date building placed in service	12/31/14		
Under	Newly constructed and federally subsidized b Newly constructed and federally subsidized Sec. 42(e) rehabilitation expenditures federally subsidized Allocation subject to nonprofit set-aside under sec.42(h)(5) ture of Authorized Housing Credit Agency Official cenalties of perjury, I declare that the allocation made is in compliant I have examined this form and to the best of my knowledge and be	nce with the requirements of section 42 of the Int	n expenditure or Only ternal Revenu	
•	Jan Mil Com	AUTHORIZED OFFICER	•	9-3-15
	Signature of authorized official	Name (please type or print)		Date
Part I	First-Year Certification – Completed by Building (	Owners with respect to the first Year of	the Credit	Period
7	Eligible basis of building (see instructions)	**************************************	7 '	245,492
8 a	Original qualified basis of the building at close of first year of cred	lit period		245,492
b	Are you treating this building as part of a multiple building project (see instructions)?	for purposes of section 42		Yes No
9 a	If box 6a or box 6d is checked, do you elect to reduce eligible bas	sis under section (42(i)(2)(B)?		Yes No
b	For market-rate units above the average quality standards of low- to reduce eligible basis by disproportionate costs of non-low incor			Yes No
10	Check the appropriate box for each election:  Caution: Once made, the following elections are irrevocable.	me units under section 42(d)(3)(b)?	Ц	Yes No
а	Elect to begin credit period the first year after the building is place	ed in service (section 42(f)(1))	X	Yes No
b	Elect not to treat large partnership as taxpayer (section 42(j)(5)) .			Yes
c d	Elect minimum set-aside requirement (section 42(g)) (see instruct Elect deep rent skewed project (section 142(d)(4)(B)) (see instruct	tions) 20-50 40-	60	25-60 (N.Y.C. only) 15-40
	penalties of perion Declare that I have examined this form and ac		knowledge a	
and cor		companying attachments, and to the best of my	knowledge a	nd belief, they are true,
<b>)</b>		46-1284479 Taxpayer identification number		15 Sept 15
<b>)</b>	ROBERT G. GOLDSMITH  Name (please type or print)	2015 First Year of the credit period		

### Form 8609

(Rev. October 2014) Department of the Treasury Internal Revenue Service

## Low-Income Housing Credit Allocation and Certification

Information about Form 8609 and its separate instructions is at www.irs.gov/form8609.

Part	Allocation of Credit.					
Check	If: Addition to Qualified Basis Amend	ded Form				
534 Abin	dress of <b>building</b> (do not use P. O. box) (see instructions)  Lowry Drive  gdon, VA 24210	B Name and address of housing credit age Virginia Housing Development 601 S. Belvidere Street Richmond, VA 23220-6504	17	hority		
Abin	me, address, and TIN of building owner receiving allocation gdon Terrace Apartments, L.L.C. West Main Street	D Employer identification number of agency 54 - 0921892				
Abin	gdon, VA 24210 46-1284479	E Building identification number (BIN) VA1201004				
1a	Date of allocation • 12/19/12 b Maximum	m housing credit dollar amount allowable.	1b		\$	34,088
2	Maximum applicable credit percentage allowable (see instructions	s	2			9.00%
3 a	Maximum qualified basis		3a		\$3	78,756
b	If the eligible basis used in the computation of line 3a was increase and enter the percentage to which the eligible was increased (see		3b	0		110%
	<ul> <li>☐ Building located in the Gulf Opportunity (GO) Zone, Rita GO</li> <li>☑ Section 42(d)(5)(B) high cost area provisions</li> </ul>	Zone, or Wilma GO Zone				
4	Percentage of the aggregate basis financed by tax-exempt bonds	. (If zero, enter - 0)	4			0%
5	Date building placed in service	***************************************				
6 a d f	Check the boxes that describe the allocation for the building (check Newly constructed and federally subsidized b Newly constructed and federally subsidized Sec. 42(e) rehabilitation expenditures federally subsidized Allocation subject to nonprofit set-aside under sec.42(h)(5)	ck those that apply): Newly constructed and <b>not</b> federally subsidized <b>e</b> Sec. 42(e) rehabilitation		c   Existing		dized
Signa	sture of Authorized Housing Credit Agency Official -	- Completed by Housing Credit Agency	Only			
	penalties of perjury, I declare that the allocation made is in complian at I have examined this form and to the best of my knowledge and be signature of authorized official			_	-3 - Date	15
Part I	First-Year Certification – Completed by Building C	Owners with respect to the first Year of t	he Cre	edit Period		
7	Eligible basis of building (see instructions)		7	535	,97	3
8 a	Original qualified basis of the building at close of first year of cred	it period	8a	535	97:	3
b	Are you treating this building as part of a multiple building project (see instructions)?	100 ( ) 500 ( ) 500 ( ) 450 ( ) 450 ( ) 450 ( ) 50 ( ) 50 ( )		☐ Yes	X	No
9 a	If box 6a or box 6d is checked, do you elect to reduce eligible bas	is under section (42(i)(2)(B)?		☐ Yes		No
b	For market-rate units above the average quality standards of low-			_		
10	to reduce eligible basis by disproportionate costs of non-low incor Check the appropriate box for each election: Caution: Once made, the following elections are irrevocable.	ne units under section 42(d)(3)(B)?		☐ Yes		No
a	Elect to begin credit period the first year after the building is place		-	Yes		No
b	Elect <b>not</b> to treat large partnership as taxpayer (section 42(j)(5)). Elect minimum set-aside requirement (section 42(g)) (see instruct		in l	☐ Yes ☐ 25-60	(N.Y.C. or	nlv)
d	Elect deep rent skewed project (section 142(d)(4)(B)) (see instruc			15-40	[14.11.0.0	
Under	penalties of befury, I declare that I have examined this form and acc	companying attachments, and to the best of my	knowled	ge and belief,	hey are tr	ue,
and cor	nplete. Signature	46-1264479 Taxpayer identification number		26	Date	15
<b>)</b>	ROBERT G. GOLDSMITH  Name (please type or print)	2015 First Year of the credit period				

#### **EXECUTION COPY**

#### ABINGDON TERRACE APARTMENTS, L.L.C, A VIRGINIA LIMITED LIABILITY COMPANY

#### SECOND AMENDED AND RESTATED OPERATING AGREEMENT

As of February 7, 2014

THE MEMBERSHIP INTERESTS EVIDENCED BY THIS SECOND AMENDED AND RESTATED OPERATING AGREEMENT (THE "AGREEMENT") HAVE NOT BEEN REGISTERED WITH THE SECURITIES AND EXCHANGE COMMISSION UNDER THE SECURITIES ACT OF 1933 (THE "ACT") OR PURSUANT TO APPLICABLE STATE SECURITIES LAWS ("BLUE SKY LAWS"). ACCORDINGLY, THE MEMBERSHIP INTERESTS CANNOT BE RESOLD OR TRANSFERRED BY ANY PURCHASER THEREOF WITHOUT REGISTRATION OF THE SAME UNDER THE ACT AND THE BLUE SKY LAWS OF SUCH STATE(S) AS MAY BE APPLICABLE, OR IN A TRANSACTION WHICH IS EXEMPT FROM THE REGISTRATION REQUIREMENTS OF THE ACT AND THE BLUE SKY LAWS OR WHICH IS OTHERWISE IN COMPLIANCE THEREWITH. IN ADDITION, THE SALE OR TRANSFER OF SUCH MEMBERSHIP INTERESTS IS SUBJECT TO CERTAIN RESTRICTIONS SET FORTH IN THIS AGREEMENT, INCLUDING WITHOUT LIMITATION, THE RESTRICTIONS SET FORTH IN ARTICLE IX HEREOF.

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### ABINGDON TERRACE APARTMENTS, L.L.C. A VIRGINIA LIMITED LIABILITY COMPANY

#### SECOND AMENDED AND RESTATED OPERATING AGREEMENT

THIS SECOND AMENDED AND RESTATED OPERATING AGREEMENT is made and entered into as of February 7, 2014, by and among People Incorporated Housing Group, a Virginia nonstock corporation (the "Managing Member"), Housing Equity Fund of Virginia XVII, L.L.C., a limited liability company formed under the laws of the Commonwealth of Virginia (the "Investor Member"), and VAHM, LLC a Virginia limited liability company (the "Special Member").

WHEREAS, Peter Curcio organized Abingdon Terrace Apartments, L.L.C. (the "Company") pursuant to the terms of the Virginia Limited Liability Company Act (the "Act"), by filing Articles of Organization (the "Articles of Organization") with the State Corporation Commission of the Commonwealth of Virginia (the "State of Formation") on February 24, 2011;

WHEREAS, the Managing Member and People Incorporated of Virginia, a Virginia nonstock corporation (the "Withdrawing Member"), have previously executed a limited liability company operating agreement pursuant to Section 13.1-1023(2) of the Code of Virginia effective March 2, 2011 (the "Original Operating Agreement") of the Company;

WHEREAS, the Original Operating Agreement was amended and restated to admit both the Investor Member and Special Member to the Company and withdraw the Withdrawing Member from the Company pursuant to that certain First Amended and Restated Operating Agreement dated as of December 17, 2013 (the "First Amended Operating Agreement");

WHEREAS, the Managing Member, the Special Member and the Investor Member wish to continue the Company pursuant to the Act by amending and restating the First Amended Original Operating Agreement in its entirety;

WHEREAS, the Company has been formed to develop, rehabilitate, own, maintain and operate a 32 unit elderly low income housing tax credit development located at 526-534 Lowry Drive, Abingdon, Virginia (the "Project");

WHEREAS, the parties hereto now desire to enter into this Amended and Restated Operating Agreement to (i) continue the Company under the Act, and (ii) set forth all of the provisions governing the Company;

NOW, THEREFORE, in consideration of the foregoing, of mutual promises of the parties hereto and of other good and valuable consideration, the receipt and sufficiency of which hereby are

acknowledged, the parties hereby agree to continue the Company pursuant to the Act, as set forth in this Amended and Restated Operating Agreement, which reads in its entirety as follows:

### ARTICLE I CONTINUATION OF COMPANY

- 1.01 <u>Continuation</u>. The undersigned hereby continue the Company as a limited liability company under the Act.
  - 1.02 Name. The name of the Company is Abingdon Terrace Apartments, L.L.C.
- 1.03 <u>Principal Place of Business</u>. The principal place of business of the Company shall be 1173 Main Street, Abingdon, Virginia 24210. The Company may change the location of its principal place of business to such other place or places within the Commonwealth of Virginia as may hereafter be determined by the Managing Member. The Managing Member shall promptly notify all other Members of any change in the principal place of business. The Company may maintain such other offices at such other place or places as the Managing Member may from time to time deem advisable.
- 1.04 <u>Agent for Service of Process</u>. The name of the Agent for service of process is Peter Curcio, who is a resident of Virginia and a member of the Virginia State Bar, and whose address is 600 Cumberland Street, Bristol, Virginia, 24201, in the city of Bristol.
  - 1.05 <u>Intentionally Deleted.</u>
- 1.06 <u>Term</u>. The term of the Company commenced as of the date of the filing of the Articles with the Secretary of the Commonwealth of Virginia, and shall continue in perpetuity, unless the Company is sooner dissolved in accordance with the provisions of this Agreement.
- 1.07 Recording of Articles. Upon the execution of this Amended and Restated Operating Agreement by the parties hereto, the Managing Member shall take all actions necessary to assure the prompt recording of an amendment to the Articles if and as required by the Act, including filing with the State Corporation Commission of the Commonwealth of Virginia. All fees for filing shall be paid out of the Company's assets. The Managing Member shall take all other necessary action required by law to perfect and maintain the Company as a limited liability company under the laws of the State, and shall register the Company under any assumed or fictitious name statute or similar law in force and effect in the Commonwealth of Virginia.

### ARTICLE II DEFINED TERMS

In addition to the terms defined in the preamble to this Agreement, the following terms used in this Agreement shall have the meanings specified below:

"Accountants" means Dooley & Vicars or such other firm of independent certified public accountants as may be engaged by the Managing Member, with the Consent of the Investor Member, to prepare financial statements and provide other services to the Company. Dooley Vicars (or other independent accountants approved by the Investor Member) shall review and execute all tax returns for the Company.

"Accounting Fee" shall have the meaning set forth in Section 8.21.

"Act" means the Virginia Limited Liability Company Act, as may be amended from time to time during the term of the Company.

"Actual Credit" means as of any point in time, the total amount of the LIHTC allocated by the Company to the Investor Member, representing ninety-nine and ninety-nine hundredths percent (99.99%) of the aggregate LIHTC reported and claimed by the Company and its Members on their respective federal information and income tax returns, and not disallowed by any taxing authority.

"Adjusted Capital Account Deficit" means, with respect to any Member, the deficit balance, if any, in such Member's Capital Account as of the end of the relevant fiscal period after giving effect to the following adjustments: (a) the credit to such Capital Account of any amounts which such Member is obligated to restore under this Agreement or is deemed to be obligated to restore pursuant to either (i) the penultimate sentences of Treas. Reg. §1.704-2(g)(1) and Treas. Reg. §1.704-2(i)(5), or (ii) amounts that the Member is treated as obligated to restore under Treas. Reg. §1.704-1(b)(2)(ii)(c); and (b) the debit to such Capital Account of the amounts described in Treas. Reg. §1.704-1(b)(2)(ii)(d)(4), (5) and (6). The foregoing definition of Adjusted Capital Account Deficit is intended to comply with the provisions of Treas. Reg. §1.704-1(b)(2)(ii)(d) and shall be interpreted consistently therewith.

"Affiliate" of a specified Person means (i) any Person directly or indirectly controlling, controlled by or under common control with the Person specified, (ii) any Person owning or controlling ten percent (10%) or more of the outstanding voting securities or beneficial interests of the Person specified, (iii) any officer, director, partner, trustee or member of the immediate family of the Person specified, (iv) if the Person specified is an officer, director, partner, managing member or trustee, any corporation, limited partnership, limited liability company or trust for which that Person acts in that capacity, or (v) any Person who is an officer, director, managing member, general partner, trustee or holder of ten percent (10%) or more of the outstanding voting securities or beneficial interests of any Person described in clauses (i) through (iv). The term "control" (including the term "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a Person, whether through

the ownership of voting securities, by contract or otherwise.

"<u>Affiliate Guarantor</u>" means collectively People Incorporated Housing Group and People Incorporated of Virginia which are Affiliates of the Managing Member.

"<u>Affiliate Guaranty</u>" means the guaranty of the performance of the obligations of the Managing Member under this Agreement and the obligations of the Developer under the Development Agreement for the benefit of the Investor Member given by the Affiliate Guarantor, which Affiliate Guaranty is in the form of <u>Exhibit D</u>.

"Affiliated Company" means a limited liability company in which the Managing Member or an Affiliate thereof is a member or a limited partnership in which the Managing Member or an Affiliate is a partner, and in which the Investor Member or an Affiliate of the Investor Member is a member or limited partner.

"Agency" means the Virginia Housing Development Authority, in its capacity as the agency designated to allocate LIHTC, acting through any authorized representative.

"Agreement" means this Amended and Restated Operating Agreement, as amended from time to time.

"Articles" means the Company's Articles of Organization or any other instrument or document which is required under the laws of the State of Formation to be signed by the Managing Member and filed in the appropriate public offices within the State of Formation to perfect or maintain the Company as a limited liability company under the laws of the State of Formation, to effect the admission, withdrawal or substitution of any Member of the Company, or to protect the limited liability of the members as Members under the laws of the Commonwealth of Virginia.

"Assumed Investor Member Tax Liability" means for any given year the product of (i) the sum of (A) the Profits, if any, allocated to the Investor Member pursuant to Section 11.01(b) plus (B) any items of income, gain, loss, deduction or credit which are specially allocated to the Investor Member pursuant to Sections 11.07(a) and (d) through (j) times (ii) a percentage equal to the sum of (C) the highest federal corporate tax rate for such year plus (D) the highest state corporate tax rate for such year.

"Assumed Managing Member Tax Liability" means for any given year the product of (i) the sum of (A) the Profits, if any, allocated to the Managing Member pursuant to Section 11.01(b) plus (B) any items of income, gain, loss, deduction or credit which are specially allocated to the Managing Member pursuant to Sections 11.07(a) and (d) through (j) times (ii) a percentage equal to the sum of (C) the highest federal corporate tax rate for such year plus (D) the highest state corporate tax rate for such year.

"<u>Authority</u>" or "<u>Authorities</u>" means any nation or government, any state or other political subdivision thereof, and any entity exercising its executive, legislative, judicial, regulatory or administrative functions of or pertaining to government, including but not limited to, any federal, state or municipal department, commission, board, bureau, agency, court, tribunal or instrumentality.

"Bankruptcy" or "Bankrupt" as to any Person means the filing of a petition for relief as to any such Person as debtor or bankrupt under the Bankruptcy Act of 1898 or the Bankruptcy Code of 1978 or like provision of law (except if such petition is contested by such Person and has been dismissed within 60 days); insolvency of such Person as finally determined by a court proceeding; filing by such Person of a petition or application to accomplish the same or for the appointment of a receiver or a trustee for such Person or a substantial part of his assets; commencement of any proceedings relating to such Person under any other reorganization, arrangement, insolvency, adjustment of debt or liquidation law of any jurisdiction, whether now in existence or hereinafter in effect, either by such Person or by another, provided that if such proceeding is commenced by another, such Person indicates his approval of such proceeding, consents thereto or acquiesces therein, or such proceeding is contested by such Person and has not been finally dismissed within 60 days.

"Breakeven Operations" means the date following Final Closing upon which the gross operating revenues from the normal operation of the Project received on a cash basis (including all public subsidy payments due and payable at such time but not yet received by the Company) for a period of three (3) consecutive calendar months after Final Closing equals or exceeds all accrued operational costs of the Project, including, but not limited to, taxes, assessments, reserve fund for replacement deposits and debt service payments, the Accounting Fee and a ratable portion of the annual amount (as reasonably estimated by the Managing Member) of those seasonal and/or periodic expenses (such as utilities, maintenance expenses and real estate taxes or service charges in lieu of real estate taxes) which might reasonably be expected to be incurred on an unequal basis during a full annual period of operation, for such period of three (3) consecutive calendar months on an annualized basis (based on projections of the Company), as evidenced by a certification of the Managing Member with an accompanying unaudited balance sheet of the Company indicating that all trade payables have been satisfied (or with respect to trade payables within sixty (60) days of the date the services were performed or goods were delivered, the trade payables shall not be past due and the Company shall have an adequate cash reserve for the payment of such trade payables), all as shall be subject to the approval of the Investor Member. For the purpose of calculating Breakeven Operations only, the following costs shall not be considered operating costs of the Project: payments of the Asset Management Fee; (ii) payments to be made under the Development Agreement; and (iii) any debt service payments payable out of Net Cash Flow.

"Capital Account" means the capital account of a Member as described in Section 11.06.

"<u>Capital Contribution</u>" means the total amount of money or other property contributed or agreed to be contributed, as the context requires, to the Company by each Member pursuant to the

terms of this Agreement. Any reference to the Capital Contribution of a Member shall include the Capital Contribution made by a predecessor holder of the Interest of such Member.

"Capital Transaction" means any transaction out of the ordinary course of the Company's business which is capital in nature, including without limitation, the disposition, whether by sale (except when such sale proceeds are to be used pursuant to a plan or budget approved by all of the Members), casualty (where the proceeds are not to be used for reconstruction), condemnation, refinancing or similar event of any part or all of the Project.

"Capital Transaction Administrative Fee" means the fee payable under Section 11.04(c).

"Capitalized Bridge Loan Interest" means any Bridge Loan Interest required to be capitalized by the Company pursuant to Code Section 263A.

"Carveouts" has the meaning set forth in Section 4.01(g).

"Certified Credits" means ninety-nine and ninety-nine hundredths percent (99.99%) of the annual LIHTC that the Accountants certify in writing to the Company that the Company will be able to claim during each full fiscal year during the Credit Period for all buildings in the Project assuming full compliance with the rent restrictions and income limitations of Section 42 of the Code. The calculation of the Certified Credits shall be based, among other things, on the Form(s) 8609 issued by the Agency for all the buildings comprising the Project and on the cost certification prepared in connection with the application by the Company for Form(s) 8609. Once the Certified Credits are determined, they shall not be adjusted during the term of this Agreement; provided, however, if with respect to an LIHTC Recapture Event the Managing Member makes a payment under Section 8.11(c), then the Certified Credits shall be reduced prospectively by the annual reduction in LIHTC attributable to such LIHTC Recapture Event.

"Certified Credit Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Certified Credit Capital Decrease" has the meaning set forth in Section 5.01(e)(i).

"Certified Credit Capital Increase" has the meaning set forth in Section 5.01(e)(i).

"Code" means the Internal Revenue Code of 1986, as amended from time to time, or any corresponding provision or provisions of succeeding law.

"Company" means Abingdon Terrace Apartments, L.L.C., a Virginia limited liability company.

"Completion Loan" has the meaning set forth in Section 8.11(a).

"Compliance Termination Sale" has the meaning set forth in Section 8.03(a).

"Consent" means the prior written consent or approval of the Investor Member and/or any other Person, as the context may require, to do the act or thing for which the consent is solicited.

"Construction Contract" means the construction contract in the guaranteed maximum amount of \$1,229,531 (including all exhibits and attachments thereto) to be entered into between the Company and the Contractor, pursuant to which the Project is to be rehabilitated. Such Construction Contract shall be subject to the Consent of the Investor Member.

"Construction Loan" means the Project Loan, if any, from a private lender identified on **Exhibit F** hereto.

"Construction Period Management Incentive Fee" has the meaning set forth in Section 4.02(s).

"<u>Contractor</u>" means People Incorporated of Virginia, a Virginia non stock corporation, which is the general construction contractor for the Project.

"Continued Compliance Sale" has the meaning set forth in Section 8.03(a).

"Counsel" or "Counsel for the Company" means Curcio, Stout & Pomrenke, PC, or such other attorney or law firm upon which the Investor Member and the Managing Member shall agree; provided, however, that if any section of this Agreement either (i) designates particular counsel for the purpose described therein, or (ii) provides that counsel for the purpose described therein shall be chosen by another method or by another Person, then such designation or provision shall prevail over this general definition.

"Credit Period" means the ten-year "credit period" as defined in and determined in accordance with Section 42(f) of the Code. The Credit Period for the building will begin in 2014.

"Debt Service Coverage Ratio" shall mean a fraction, the numerator of which is the difference between all cash actually received by the Company on a cash basis from normal operations less all accrued operational costs of the Project and the denominator of which is all debt service, reserve, mortgage insurance premium and/or other cash requirements imposed by the Project Loan documents properly allocable to a particular period on an annualized basis, as determined by the Accountants.

"Developer" means People Incorporated Housing Group, a Virginia nonstock corporation.

"<u>Development Agreement</u>" means the Amended and Restated Development Agreement between the Company and the Developer as of even date herewith relating to the development of the Project and providing for the payment of the Development Fee, in the form set forth in **Exhibit A**.

"Development Budget" means the acquisition, construction, rehabilitation, development and financing budget for the acquisition, construction, rehabilitation, development, financing and operation of the Project, including without limitation the construction or rehabilitation of all improvements, the furnishing of all personalty in connection therewith, and the operation of the Project which Budget is attached hereto as **Exhibit H**, and any amendments thereto made with the Consent of the Investor Member. The Development Budget shall also include a calculation of the Projected LIHTC for the Project indicating the assumptions regarding basis which underlie such calculation, a 15-year income/expense pro forma, profit/loss statement, cash flow statement, depreciation/amortization schedule, capital account, minimum gain and 30 year analysis and a calculation of net sale proceeds.

"Development Costs" means all of the following: (i) all direct or indirect costs paid or accrued by the Company related to the acquisition of the Land (and any improvements thereon) and the development or rehabilitation of the Project, including payment of the Development Fee, amounts due under the Construction Contract, any construction cost overruns, the cost of any change orders and all costs necessary to achieve Substantial Completion; (ii) all costs to achieve Initial Closing and Final Closing, and satisfy any escrow deposit requirements which are conditions to the Final Closing, including any amounts necessary for local taxes, utilities, mortgage insurance premiums, casualty and liability insurance premiums, and any applicable loan fees, discounts or other expenses; (iii) for the period prior to Breakeven Operations, all costs, payments and deposits needed to avoid a default under any Project Loan, including without limitation, all required deposits to satisfy any requirements of a Project Lender to keep a Project Loan "in balance"; (iv) all costs and expenses relating to remedying any environmental problem or condition or Hazardous Materials that existed on or prior to Final Closing; and (v) all Operating Deficits incurred by the Company prior to Breakeven Operations and the achievement of at least 95% physical and economic occupancy during the three-month period while Breakeven Operations are achieved.

"<u>Development Fee</u>" means the fee payable by the Company to the Developer pursuant to Section 8.12 of this Agreement.

<u>"DHCD"</u> means the Department of Housing and Community Development, its successors and assigns.

"Downward Capital Adjustment." has the meaning set forth in Section 5.01(e)(i).

"Early Delivery Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Economic Risk of Loss" has the meaning specified in Treas. Reg. §1.752-2.

"Environmental Consultant" has the meaning set forth in Section 5.01(j).

"Excess Development Costs" means all Development Costs in excess of the proceeds of the Project Loans and all Capital Contributions the Managing Member and Investor Member are required to make hereunder.

"Extended Use Agreement" means the Extended Use Regulatory Agreement and Declaration of Restrictive Covenants executed by the Company and delivered to the Agency dated as of August 1, 2012, setting forth certain terms and conditions under which the Project is to be operated.

"Final Closing" means the occurrence of all of the following: (i) Substantial Completion, (ii) approval by the Project Lenders, if any, of the Company's certification of actual costs as to the development and construction or rehabilitation of the Project, (iii) disbursement by all Project Lenders of any and all previously undisbursed Project Loan proceeds including the funding of the Permanent Loan under Documents acceptable to the Investor Member, and (iv) commencement of amortization as to all Project Loans (to the extent any Project Loan requires principal amortization).

"<u>Fifth Capital Contribution</u>" has the meaning set forth in Section 5.01(d)(v).

"<u>First Capital Contribution</u>" has the meaning set forth in Section 5.01(d)(i).

"Fourth Capital Contribution" has the meaning set forth in Section 5.01(d)(iv).

"<u>Final Mortgage Amount</u>" means the principal amount of all of the Project Loans, advanced at or prior to the Final Closing, before any reduction resulting from repayments of principal thereof.

"40-60 Set-Aside Test" means the Minimum Set-Aside Test whereby at least 40% of the units in the Project must be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size.

"Guarantor LIHTC Compliance Loan" has the meaning set forth in Section 8.11(c)(v).

"Hazardous Substances" has the meaning set forth in Section 16.07(e).

"Hazardous Waste Laws" has the meaning set forth in section 16.07(e).

"<u>Initial Amount</u>" has the meaning set forth in Section 4.02(q).

"Initial Closing" means the date upon which one or more of the Project Loans is closed and the initial disbursement is made thereunder. The Initial Closing is anticipated to occur on February 7, 2014.

"<u>Initial Period</u>" has the meaning set forth in Section 8.11(b).

"Interest" or "Company Interest" means the ownership interest of a Member in the Company at any particular time, including the right of such Member to any and all benefits to which such Member may be entitled as provided in this Agreement and in the Act, together with the obligations of such Member to comply with all the terms and provisions of this Agreement and of said Act.

"<u>Investor Member</u>" means, initially, Housing Equity Fund of Virginia XVII, L.L.C., a Virginia limited liability company.

"Investor Member Due Diligence Costs" has the meaning set forth in Section 5.01(f).

"IRS" means the Internal Revenue Service of the United States or any successor agency.

"<u>Land</u>" means the tract of land currently owned or to be purchased by the Company upon which the Project will be located, as more particularly described on <u>Exhibit C</u> attached hereto.

"Late Delivery Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Lease-Up Reserve" has the meaning set forth in Section 4.02(s).

"<u>LIHTC</u>" means the low-income housing tax credit allowed for low-income housing projects pursuant to Section 42 of the Code.

"<u>LIHTC Compliance Guaranty</u>" means, collectively, the Managing Member obligations set forth in Section 8.11(c).

"LIHTC Recapture Event" means (a) the filing of a tax return by the Company evidencing a reduction in the qualified basis of the Project causing a recapture of LIHTC previously allocated to the Investor Member, (b) a reduction in the qualified basis of the Project following an audit by the IRS which results in the assessment of a deficiency by the IRS against the Company with respect to any LIHTC previously claimed in connection with the Project, unless the Company shall timely file a petition with respect to such deficiency with the United States Tax Court and any other federal tax court of competent jurisdiction and the collection of such assessment shall be stayed pending the disposition of such petition, (c) a decision by the United States Tax Court or any other federal court of competent jurisdiction upholding the assessment of such deficiency against the Company with respect to any LIHTC previously claimed in connection with the Project, unless the Company shall timely appeal such decision and the collection of such assessment shall be stayed pending the disposition of such appeal, or (d) the decision of a federal court of competent jurisdiction affirming such decision.

"LIHTC Reduction Guaranty Payment" has the meaning set forth in Section 5.01(e)(ii).

"<u>LIHTC Shortfall</u>" means, as to any period of time, the difference between the Certified Credit for such period of time and the Actual Credit for such period of time. For purposes of

determining the amount of the LIHTC Shortfall for a particular period of time, if there is an adjustment to Capital Contributions under Section 5.01(e) because of a Late Delivery Capital Adjustment, the LIHTC Shortfall for such period of time shall be reduced by the Late Delivery Capital Adjustment.

"<u>Liquidator</u>" means the Managing Member or, if there is none at the time in question, such other Person who may be appointed in accordance with applicable law and who shall be responsible for taking all action necessary or appropriate to wind up the affairs of, and distribute the assets of, the Company upon its dissolution.

"<u>Loan Agreement</u>" means any loan agreement and/or similar agreement with respect to the terms and conditions of the making of any of the Project Loans, which will be entered into between the Company and any one of the Project Lenders at or prior to the Final Closing.

"Losses" has the meaning set forth in the definition of "Profits" and "Losses."

"Management Agent" means the management and rental agent for the Project designated pursuant to Section 8.15.

"<u>Management Agreement</u>" means the agreement between the Company and the Management Agent providing for the marketing and management of the Project by the Management Agent.

"Managing Member" means People Incorporated Housing Group, a Virginia non stock corporation and any other Person admitted as a Managing Member pursuant to this Agreement, and their respective successors as any such successor may be admitted pursuant to this Agreement, including those Persons admitted pursuant the provisions of Sections 6.02 and 6.03.

"Managing Member Pledge" has the meaning set forth in Section 8.19.

"<u>Managing Member's Special Capital Contribution</u>" has the meaning set forth in Section 5.01(b).

"Member" means any Managing Member, Investor Member or Special Member.

"Member Nonrecourse Debt" means any Nonrecourse Debt (or portion thereof) for which a Member or related Person (within the meaning of Treas. Reg. §1.752-4(b)) bears (or is deemed to bear) the Economic Risk of Loss.

"Member Nonrecourse Deductions" has the meaning set forth in Treas. Reg. §1.704-2(i)(2), and the amount of Member Nonrecourse Deductions with respect to a Member Nonrecourse Debt for a fiscal year shall be determined in accordance with the rules of Treas. Reg. §1.704-2(i)(2).

"Minimum Gain" means the amount determined by computing with respect to each

Nonrecourse Debt the amount of gain, if any, that would be realized by the Company if it disposed of the asset securing such liability (in a taxable transaction) in full satisfaction thereof (and for no other consideration), and by then aggregating the amounts so computed. For purposes of determining the amount of such gain with respect to a liability, the adjusted basis for federal income tax purposes of the asset securing the liability shall be allocated among all the liabilities that the asset secures in the manner set forth in Treas. Reg. §1.704-2(d)(2).

"Minimum Set-Aside Test" means the set-aside test selected by the Company pursuant to Section 42(g) of the Code with respect to the percentage of units in its Project to be occupied by tenants with incomes equal to no more than a certain percentage of area median income. The Company has selected or will select the 40–60 Set-Aside Test as restricted by Code Section 42(g)(1) to require at least 40% of the units in the Project be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size, as the Minimum Set-Aside Test.

"MM Loans" means the loans which may be made by the Managing Member to the Company pursuant to Section 5.07(a) hereof, including any accrued interest thereon. Operating Deficit Loans shall not constitute MM Loans.

"Mortgage" means any deed of trust to be given by the Company in favor of any Project Lender as maker of a Project Loan, constituting a lien on the Project and securing a Project Loan.

"Net Cash Flow" means the sum of (i) all cash received from rents, lease payments and all other sources, but excluding (A) tenant security or other deposits (except to the extent forfeited to the Company), (B) Capital Contributions and interest thereon (other than if used to pay for an item deducted below in determining Net Cash Flow), (C) proceeds from Capital Transactions and (D) interest on reserves not available for distribution, (ii) the net proceeds of any insurance, other than fire and extended coverage and title insurance, to the extent not reinvested, and (iii) any other funds deemed available for distribution by the Managing Member with the approval of the Project Lenders, if required, less the sum of (x) all cash expenditures, and all expenses unpaid but properly accrued, which have been incurred in the operation of the Company's business (whether or not such expenditure is deducted, amortized or capitalized for tax purposes), including the management fee to the Management Agent and the Accounting Fee, (y) all payments on account of any loans made to the Company (whether such loan is made by a Member or otherwise), but not including any amounts to be paid pursuant to the Development Agreement or pursuant to any loans made by any Members where repayment of such loans is to be made out of Net Cash Flow, and (z) any cash reserves for working capital, capital expenditures, repairs, replacements and anticipated expenditures, in such amounts as may be required by the Project Lenders or the Investor Member, or may be determined from time to time by the Managing Member with the approval of the Investor Member and the Project Lenders, if required, to be advisable for the operation of the Company.

"Net Projected Tax Liabilities" means, as determined by the Accountants, based on the Company's tax records, and any final adjustments made prior to the availability of proceeds of Capital Transaction(s) for distribution, the cumulative amounts of the respective projected liabilities

(collectively, the "Projected Tax Liabilities") of the Managing Member, the Investor Member's members, and their respective partners and members, if any, (collectively, the "Company Taxpayers") for any and all federal, state, and local taxes, including any recapture of prior LIHTC, to be imposed on the Company Taxpayers by reason of all Capital Transactions of the Company from which the proceeds in question are to be distributed, any and all prior Capital Transactions of the Company (to the extent proceeds from such prior Capital Transactions equal to the Projected Tax Liabilities for such prior transactions were not distributed) and any liquidation of the Company. Such projections of liabilities shall estimate the applicable tax rate or rates for the Managing Member (based on actual or projected taxable income) and shall assume the maximum applicable tax rate or rates for each of the Investor Member's partners or members, if any (without regard to actual taxable income), in effect at the time of each Capital Transaction, in all cases without regard to the alternative minimum tax, limitations on the use of business tax credits, or other factors that may affect tax liability in particular cases, and without adjustment for any variance from actual tax liabilities that may later occur.

"New Allocation" has the meaning set forth in Section 11.07(m)(ii).

"Nonrecourse Debt" means any Company liability that is considered nonrecourse for purposes of Treas. Reg. §1.1001-2 (without regard to whether such liability is a recourse liability under Treas. Reg. §1.752-1(a)(1)).

"Nonrecourse Deductions" has the meaning set forth in Treas. Reg. §1.704-2(b)(1).

"Nonrecourse Liability" means any Company liability (or portion thereof) for which no Member or related Person (within the meaning of Treas. Reg. §1.752-4(b)) bears (or is deemed to bear) the Economic Risk of Loss.

"Note" means any mortgage or deed of trust promissory note given by the Company in favor of a Project Lender evidencing a Project Loan.

"Notice" means a writing containing the information required by this Agreement to be communicated to a Member and sent by express courier or telephone facsimile transmission, or by registered or certified mail, with postage prepaid and return receipt requested, to such Member at such Member's address as specified pursuant to Section 16.08, the date of receipt thereof (or the next business day if the date of receipt is not a business day) or, in the case of registered or certified mail, the date of registry thereof or the date of the certification receipt, as applicable, being deemed the date of such Notice; provided, however, that any written communication containing such information sent to such Member actually received by such Member shall constitute Notice for all purposes of this Agreement.

"Operating Deficit" means the amount by which the gross receipts of the Company from lease payments, and all other income and receipts of the Company (other than proceeds of any loans to the Company, Capital Contributions, and investment earnings not available for distribution on funds on

deposit in the Reserve Fund for Replacements, and other such reserve or escrow funds or accounts not available for distribution) for a particular period of time, is exceeded by the sum of all the operating expenses, including all debt service, operating and maintenance expenses, required deposits into the Reserve Fund for Replacements, any fees to the Project Lenders and/or any applicable mortgage insurance premium payments and all other Company obligations or expenditures, and excluding payments for construction of the Project and fees and other expenses and obligations of the Company to be paid from the Capital Contributions of the Investor Member to the Company pursuant to this Agreement during the same period of time.

"Operating Deficit Loan" shall have the meaning set forth in Section 8.11(b) of this Agreement.

"Operating Reserve" means the reserve referred to in Section 4.02(r).

"Payment Date" means the date which is ninety (90) days after the end of the Company's fiscal year with respect to the preceding fiscal year.

"Percentage Interest" means the percentage Interest of each Member as set forth in Sections 5.01(a) and (c).

"Permanent Loan" means the loans listed in Exhibit F.

"Person" means any individual, partnership, corporation, trust, limited liability company or other entity.

"Plans and Specifications" means the plans and specifications for the Project stamped with the seal of an architect and/or engineer, which are subject to the approval of the Investor Member, and any changes thereto made in accordance with the terms of this Agreement.

"Post Closing Obligations" means those conditions to the Investor Member's obligation to fund all or any portion of its Capital Contribution as more fully described on the Post Closing Letter attached hereto as **Exhibit K**.

"<u>Prime Rate</u>" means the interest rate announced from time to time by The Wall Street Journal as the prime lending rate expressed as a percent per annum. The "Prime Rate" shall be adjusted semi-annually on January 1 and July 1 of each year.

"Profits" and "Losses" mean, for each fiscal year of the Company, an amount equal to the Company's taxable income or loss for such period from all sources, determined in accordance with §703(a) of the Code, adjusted in the following manner: (a) the income of the Company that is exempt from federal income tax shall be added to such taxable income or loss; (b) any expenditures of the Company which are not deductible in computing its taxable income and not properly chargeable to capital account under either §705(a)(2)(B) of the Code or the regulations promulgated under §704(b) of

the Code shall be subtracted from such taxable income or loss; (c) in the event any Company asset is revalued in accordance with Treas. Reg. §1.704-1(b)(2)(iv)(f), then the amount of any adjustment to the value of such Company asset shall be taken into account as gain or loss from the disposition of such Company asset for purposes of computing Profits or Losses; (d) gain or loss resulting from any disposition of Company asset which has been revalued pursuant to Treas. Reg. §1.704-1(b)(2)(iv)(f) and with respect to which gain or loss is recognized for Federal income tax purposes shall be computed by reference to the adjusted value of such Company asset, notwithstanding that the adjusted tax basis of such Company asset differs from the adjusted value; (e) any depreciation, amortization or other cost recovery deductions taken into account in computing such taxable income or loss shall be recomputed based upon the adjusted value of any Company asset which has been revalued in accordance with Treas. Reg. §1.704-1(b)(2)(iv)(f); and (f) any items of income, gain, loss, deduction or credit which are specially allocated pursuant to Sections 11.07(b) through (n) shall not be taken into account in computing Profits or Losses.

"Project" means the land currently owned (or to be purchased) by the Company in Abingdon, Virginia and the improvements to be rehabilitated, owned and operated thereon by the Company, and to be known as Abingdon Terrace Apartments.

"Project Documents" means and includes the Construction Contract, the Mortgage(s), Note(s), Loan Agreement(s), Regulatory Agreement, Extended Use Agreement, Management Agreement and all instruments delivered to (or required by) the Project Lenders or the Agency to the extent not otherwise listed in this definition.

"<u>Project Lender</u>" means any lender in its capacity as a lender of one of the Project Loans, or its successors and assigns in such capacity, acting through any authorized representative.

"Project Loans" means those loans set forth and described on **Exhibit F** hereto.

"Projected LIHTC" has the meaning set forth in Section 4.01(p).

"Qualified Contract" has the meaning set forth in Section 42(b)(h)(F) of the Code.

"Qualified Occupancy" shall mean occupancy of a LIHTC unit by a Qualified Tenant.

"Qualified Tenants" shall mean tenants under executed leases of at least six (6) months who at the time of their initial occupancy of the Project satisfy the (i) rent restriction and (ii) minimum set-aside test selected by the Company pursuant to Section 42(g) of the Code with respect to the percentage of units in the Project to be occupied by tenants with incomes equal to no more than a certain percentage of area median income.

"Recapture Amount" has the meaning set forth in Section 11.02(c).

"Regulations" or "Treasury Regulations" or "Treas.Reg." means the Income Tax Regulations issued under the Code.

"Regulatory Agreement" means, to the extent applicable, and collectively, any regulatory agreements and/or any declaration of covenants and restrictions to be entered into between the Company and any Project Lender or any applicable government agency at or after the Initial Closing setting forth certain terms and conditions under which the Project is to be operated.

"Rent Restriction Test" means the test pursuant to Section 42(g) of the Code whereby the gross rent charged to tenants of the low-income units in the Project cannot exceed thirty percent (30%) of the imputed income limitation of the applicable units.

"Reserve Fund for Replacements" means the cash funded reserve for replacements required pursuant to Section 4.02 (q).

"Second Capital Contribution" has the meaning set forth in Section 5.01(d)(ii).

"Seventh Capital Contribution" has the meaning set forth in Section 5.01(d)(vii).

"Sixth Capital Contribution" has the meaning set forth in Section 5.01(d)(vi).

"Special Additional Capital Contribution" means the Special Additional Capital Contributions of the Investor Member under Section 5.01(d)(viii).

"Special Member" means VAHM, LLC, a Virginia limited liability company, or its assignee.

"State Designation" means, with respect to the Project, the allocation by the Agency of LIHTC, as evidenced by the receipt by the Company of either a carryover allocation of LIHTC meeting the requirements of Section 42(h)(1)(E) of the Code and Treasury Regulations or IRS Form 8609 executed by the Agency as to all building in the Project for which such form is required.

"Substantial Completion" means the date that the Company receives all necessary permanent certificate(s) of occupancy (or certificates of occupancy which contain conditions or qualifications which are Consented to by the Investor Member) from the applicable governmental jurisdictions) or authority(ies); provided, however, that Substantial Completion shall not be deemed to have occurred if on such date any liens or other encumbrances as to title to the Land and the Project exist, other than those securing any Project Loan and/or those Consented to by the Investor Member.

"Substitute Investor Member" means any Person admitted to the Company as an Investor Member pursuant to Section 9.02.

"Surplus Cash" means any Net Cash Flow which, pursuant to the Project Documents or rules or regulations of any Project Lenders or the Agency, is permitted to be distributed to the Members.

"Third Capital Contribution" has the meaning set forth in Section 5.01(d)(iii).

"<u>Title Company</u>" means First American Title Insurance Company.

"<u>Unpaid Fee</u>" has the meaning set forth in Section 5.01(b).

"<u>Unpaid LIHTC Shortfall</u>" means the outstanding amount of any LIHTC Shortfall for all the fiscal years of the Company, reduced by any amounts of Unpaid LIHTC Shortfall distributed to the Investor Member pursuant to Article XI of this Agreement. The unpaid LIHTC Shortfall shall bear interest at the "long-term applicable Federal rate" (as defined in Section 1274 of the Code) determined as of the date of the Investor Member's First Capital Contribution, compounded monthly.

"<u>VHCC</u>" means Virginia Housing Capital Corporation, a Virginia corporation and the managing member of the Investor Member.

"Withdrawing Member" means People Incorporated of Virginia.

### ARTICLE III PURPOSE AND BUSINESS OF THE COMPANY

- 3.01 <u>Purpose of the Company</u>. The Company has been organized exclusively to acquire the Land and to develop, finance, rehabilitate, own, maintain, lease, operate and sell or otherwise dispose of the Project, in order to obtain long-term appreciation, cash income, LIHTC and tax losses. Company will operate the Project in a manner that furthers the charitable purpose of People Incorporated Housing Group and People Incorporated of Virginia by providing decent, safe, sanitary and affordable housing for elderly low income persons. In the event of the conflict between the operation of the Project in a manner consistent with such charitable purpose and any duty of the Managing Member to operate the Project in order to maximize profits for the Investor Members, such charitable purpose shall prevail; provided, however, that in operating the Project no decision shall be made inconsistent with the requirements of any Regulatory Agreement.
- 3.02 <u>Authority of the Company</u>. In order to carry out its purpose, the Company is empowered and authorized to do any and all acts and things necessary, appropriate, proper, advisable, incidental to or convenient for the furtherance and accomplishment of its purpose, and for the protection and benefit of the Company, including but not limited to the following:
- (a) acquire the Land on which the Project is to be located and any improvements thereon;

- (b) construct, rehabilitate, operate, maintain, improve, buy, own, sell, convey, assign, mortgage, rent or lease any real estate and any personal property necessary to the operation of the Project;
- (c) provide housing, subject to the Minimum Set-Aside Test and the Rent Restriction Test and consistent with the requirements of the Extended Use Agreement, the Regulatory Agreement and the Loan Agreements so long as the Extended Use Agreement, the Regulatory Agreement and the Loan Agreements, as applicable, remain(s) in force;
- (d) enter into any kind of activity, and perform and carry out contracts of any kind necessary to, in connection with, or incidental to, the accomplishment of the purposes of the Company;
- (e) borrow money and issue evidences of indebtedness in furtherance of the Company business and secure any such indebtedness by mortgage, pledge, or other lien; provided, however, that unless otherwise specifically allowed under this Agreement or otherwise Consented to by the Investor Member, any Project Loans, and any evidences of indebtedness thereof and any documents amending, modifying or replacing any of such loans shall have the legal effect that at and after Final Closing the Company and the Members shall have no personal liability for the repayment of the principal of or payment of interest on any Project Loan, and that the sole recourse of any Project Lender, with respect to the principal thereof and interest thereon, shall be to the property securing such Project Loan, except for any Carveouts;
- (f) maintain and operate the Project, including hiring the Management Agent (which Management Agent may be any of the Members or an Affiliate thereof) and entering into any agreement for the management of the Project during its rent-up and after its rent-up period;
- (g) subject to the approval of the Agency and/or the Project Lenders, if required, and to other limitations expressly set forth elsewhere in this Agreement, negotiate for and conclude agreements for the sale, exchange, lease or other disposition of all or substantially all of the property of the Company, or for the refinancing of any mortgage loan on the property of the Company;
- (h) enter into the Loan Agreement, the Regulatory Agreement and the Extended Use Agreement, providing for regulations with respect to rents, profits, dividends and the disposition of property;
- (i) rent dwelling units in the Project from time to time, in accordance with the provisions of the Code applicable to LIHTC and in accordance with applicable federal, state and local regulations, collecting the rents therefrom, paying the expenses incurred in connection with the Project, and distributing the net proceeds to the Members, subject to any requirements which may be imposed by the Extended Use Agreement, the Regulatory Agreement and/or the other Project Documents: and

(j) do any and all other acts and things necessary or proper in furtherance of the Company business.

# ARTICLE IV REPRESENTATIONS, WARRANTIES AND COVENANTS; DUTIES AND OBLIGATIONS

- 4.01 <u>Representations, Warranties and Covenants Relating to the Project and the Company.</u>
  As of the date hereof, the Managing Member hereby represents, warrants and covenants to the Company and to the Members that:
- (a) <u>Due Authorizations, Execution and Delivery.</u> The execution and delivery of this Agreement by the Managing Member and the performance by the Managing Member of the transactions contemplated hereby have been duly authorized by all requisite corporate, partnership, limited liability company or trust actions or proceedings. The Managing Member is duly organized, validly existing and in good standing under the laws of the state of its formation with power to enter into this Agreement and to consummate the transactions contemplated hereby.
- (b) Rehabilitation of Project. The rehabilitation and development of the Project shall be undertaken and shall be completed in a timely and workmanlike manner in accordance with (i) all applicable requirements of the Project Loans and the Project Documents, (ii) all applicable requirements of all appropriate governmental entities, and (iii) the Plans and Specifications of the Project that have been or shall be hereafter approved by the Investor Member and, if required, the Project Lenders and any applicable governmental entities, as such Plans and Specifications may be changed from time to time with the approval of the Investor Member and the Project Lenders, if required, and any applicable governmental entities, if such approval shall be required; it shall promptly provide copies of all change orders to the Investor Member.
- (c) Zoning and Related Matters. At the date hereof, at the Initial Closing and at the time of commencement of rehabilitation and thereafter continuously, the Land is and will be properly zoned for the Project, all consents, permissions and licenses required by all applicable governmental entities have been obtained, and the Project conforms and will conform to all applicable federal, state and local land use, zoning, environmental and other governmental laws and regulations.
- (d) <u>Plans and Specifications</u>. The Managing Member has sent to the Investor Member the Plans and Specifications (including, without limitation, all working drawings) and all construction schedules, approved construction draws, certifications concerning occupancy, lien notices, project inspection reports, proposed changes and modifications to the Plans and Specifications, all documents pertaining to the Project Loan and any other information that is relevant to the rehabilitation and development of the Project.

- (e) <u>Public Utilities.</u> All appropriate public utilities, including sanitary and storm sewers, water, gas and electricity, are currently available and will be operating properly and in sufficient capacity for the Project at the time of certificate of occupancy. The Managing Member will keep all such utilities operating in a manner sufficient to service the Project.
- (f) <u>Title Insurance.</u> An owner's title insurance policy of a financially responsible institution acceptable to the Investor Member, in an amount equal to the principal amount of the Project Loans and the Capital Contributions of the Managing Member and the Investor Member, in favor of the Company, will be issued at or prior to the Initial Closing subject only to such easements, covenants, restrictions and such other standard exceptions as are normally included in owner's title insurance policies and which are Consented to by the Investor Member and with such endorsements to such policy as the Investor Member may request. Good and marketable fee simple title to the Land will be held by the Company. The Managing Member has not made any misrepresentation or failed to make any disclosure that will or could result in the Company lacking title insurance coverage based on imputation of knowledge of the Managing Member to the Company or the Managing Member's ability to perform its obligations hereunder.
- (g) Non-Recourse Loans. Except as otherwise provided herein, at and after the Final Closing, there shall be no direct or indirect personal liability of the Company, any of the Members, or any Affiliates of the Company or Members for the repayment of the principal of or payment of interest on any Project Loan, and the sole recourse of any Project Lender under any Project Loan with respect to the principal thereof and interest thereon shall be to the property securing the indebtedness, except for any liability of the Managing Member with respect to customary "carveouts" that are set forth in loan documents relating to the Project Loans (the "Carveouts") to which the Investor Member has Consented. However, the Managing Member shall be personally liable for the obligations of the Company under the loans as described in **Exhibit F**.
- (h) <u>No Defaults.</u> The Managing Member is not aware of any default or any circumstances which, with the giving of notice or the passage of time, would constitute a default, under any agreement, contract, lease, or other commitment, or of any claim, demand, litigation, proceedings or governmental investigation pending or threatened against the Managing Member, the Project or the Company, or related to the business or assets of the Managing Member, the Project or Company, which claim, demand, litigation, proceeding or governmental investigation could result in any judgment, order, decree, or settlement which would materially and adversely affect the business or assets of the Managing Member, the Project or Company.
- (i) <u>No Violation.</u> The execution of this Agreement, the incurrence of the obligations set forth in this Agreement, and the consummation of the transactions contemplated by this Agreement do not violate any provision of law, any order, judgment or decree of any court binding on the Company or the Managing Member or any Affiliate(s) thereof, any provision of any indenture, agreement, or other instrument to which the Company or the Managing Member is a party or by which the Company, Managing Member or the Project is affected, and is not in conflict with, and will not result in a breach of or constitute a default under any such indenture, agreement, or other

instrument or result in creating or imposing any lien, charge, or encumbrance of any nature whatsoever upon the Project.

- (j) <u>Construction Contract.</u> The Construction Contract has been entered into between the Company and the Contractor; no other consideration or fee shall be paid to the Contractor in its capacity as the Contractor for the Project other than the amounts set forth in the Construction Contract or as evidenced by change orders approved by the Project Lenders and as otherwise disclosed in writing to and approved by the Investor Member; and all change orders to date have been paid in full. In addition, no consideration or fee shall be paid to the Developer or Managing Member by the Contractor.
- (k) Performance Bond; Letter of Credit. Either (i) one hundred percent (100%) payment and performance bonds issued by a nationally, financially recognized bonding company, in forms acceptable to the Project Lenders and the Investor Member, and in amounts satisfactory to the Project Lenders and the Investor Member, or (ii) a letter of credit in an amount and in a form, and from an issuer satisfactory to the Project Lenders and the Investor Member, will be obtained by the Contractor at or before Initial Closing and shall remain in full force and effect under terms and conditions as shall be acceptable to the Project Lenders and the Investor Member; in the alternative, the obligations of the Contractor will be guaranteed by the Managing Member and the Affiliate Guarantors and secured by cash, letter of credit or other security acceptable to the Project Lenders and the Investor Member.
- (l) <u>Insurance.</u> The Managing Member shall cause the Company to obtain and maintain insurance in accordance with the requirements of **Exhibit I** attached hereto.
- Managing Member, either individually or on behalf of the Company, has incurred any financial responsibility with respect to the Project prior to the date of execution of this Agreement, other than (i) that disclosed to the Investor Member, or (ii) obligations which will be fully satisfied at or prior to the Initial Closing. As of the date hereof and hereafter continuously, unless the Investor Member otherwise Consents or unless otherwise specifically provided for herein, the only indebtedness of the Company with respect to the Project are the Project Loans, if any, described on **Exhibit F**. Without limiting the generality of the foregoing, neither the Managing Member, any of its Affiliates nor the Company, has entered, or shall enter, into any agreement or contract for any loans (other than the Project Loan) or for the payment of any Project Loan discounts, additional interest, yield maintenance or other interest charges or financing fees or any agreement providing for the guarantee of payment of any such interest charges or financing fees relating to any Project Loan.
- (n) <u>Valid Company; Power of Authority.</u> The Company is and will continue to be a valid limited liability company, duly organized under the laws of the Commonwealth of Virginia, and shall have and shall continue to have full power and authority to acquire the Land and to develop, construct, operate and maintain the Project in accordance with the terms of this Agreement, and shall have taken and shall continue to take all action under the laws of the State of Formation

and any other applicable jurisdiction that is necessary to protect the limited liability of the Investor Members and to enable the Company to engage in its business.

- (o) <u>Restrictions on Sale or Refinancing.</u> No restrictions on the sale or refinancing of the Project, other than restrictions that may be set forth in the Project Documents, exist as of the date hereof, and no such restrictions shall, at any time while the Investor Member is an Investor Member, be placed upon the sale or refinancing of the Project.
- (p) Projected LIHTC. The Projected LIHTC applicable to the Project is \$17,425 for 2014, \$167,283 for each year 2015 through 2023, and \$149,858 for 2024 which equals the amount of LIHTC the Managing Member has projected will be available to the Company. The Managing Member hereby represents and warrants that the Project has not been placed in service, nor title transferred (other than to the Company) in the prior ten (10) years in a manner that would disqualify it for purposes of the acquisition LIHTC's.
- (q) <u>Compliance with Agreements.</u> To the best of its knowledge after due inquiry, the Managing Member, either individually or on behalf of the Company, has fully complied with all applicable provisions and requirements of any and all contracts, options and other agreements with respect to the purchase of the Land and the development, financing and operation of the Project including all Project Documents; it shall take, and/or cause the Company to take, all actions as shall be necessary to achieve and maintain continued compliance with the provisions, and fulfill all applicable requirements, of such agreements.
- (r) <u>State Designation.</u> On December 19, 2012, the Company received valid State Designation with respect to the Project in the amount of \$1,672,830.
- (s) Applicable Income and Rent Restrictions. The Project is being developed in a manner which satisfies, and shall continue to satisfy, all restrictions, including tenant income and rent restrictions, applicable to projects generating LIHTC under Section 42 of the Code. The Company will comply with the so-called "40-60 Set-Aside Test" of Code Section 42(g)(1)(B), as restricted by Code Section 42(i)(2)(E)(i) so that at least 40% of the residential units in the Project will be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size; the Project is not subject to any other rental restrictions under the Project Documents except to the extent that more than 40% of the residential units in the Project will be rent and income restricted in order to generate the full amount of the Projected Credits.
- (t) <u>Term of Extended Use Agreement.</u> The term of the Extended Use Agreement will not exceed 40 years and neither the Extended Use Agreement nor any other document, instrument or agreement to which the Company is a party shall restrict, limit or waive the right of the Company to cause a termination of the Extended Use Agreement prior to the end of such 40-year term in accordance with Code Section 42(h)(6)(E)(i)(II).

- (u) <u>Ownership of Managing Member.</u> People Incorporated Housing Group owns and shall continue to own at all times during the term of the Company 100% of all classes of interests of the Managing Member.
- (v) <u>Title to Project; Taxes and Assessments.</u> The Company has and shall have at all times good and marketable title to the Project, subject only to permitted exceptions thereto to which the Investor Member has given its Consent. All real estate taxes, assessments, water and sewer charges and other municipal charges, to the extent due and owing, have been paid in full on the Project.
- (w) <u>Taxpayer Certifications</u>. On behalf of the Company, the Managing Member will cause to be filed any and all certifications and other documents on a timely basis with the IRS, the Agency and all other Authorities, as have been and may be required to support the full amount of Projected Credits.
- (x) <u>Taxation and Limited Liability</u>. No event has occurred that has caused, and the Managing Member will not act in any manner that will cause (i) the Company to be treated for federal income tax purposes as an "association" taxable as a corporation, rather than as a limited liability company; or (ii) the Investor Member or the Special Member to be liable for the Company's obligations in excess of its Capital Contributions.
- (y) <u>No Tax-Exempt Use Property</u>. No portion of the Project is or will be treated as "tax exempt use property" as defined in Section 168(h) of the Code. The Managing Member shall not allow the Company to enter into any lease with a tax-exempt entity without the prior written approval of the Special Member.
- (z) <u>No Abusive Tax Shelter</u>. The Managing Member has not received notice from the IRS that it has considered the Managing Member to be involved in any abusive tax shelter and is not aware of any facts, which if known to the IRS, would cause such notice to be issued.
- (aa) Required Consents; No Defaults Under Loan Documents. The Company has obtained all consents required for the admission of the Investor Member to the Company, including but not limited to, the consent of the holder(s) of the Project Loans, if necessary, and any required consents of applicable Authorities.
- (ab) <u>Bankruptcy</u>. No Bankruptcy, including, without limitation, attachments, execution proceedings, assignments for the benefit of creditors, insolvency, reorganization or other proceedings are pending or threatened against the Company or the Managing Member. The Managing Member will not permit such a Bankruptcy to occur.
- (ac) <u>Governmental Actions</u>. To the best of the Managing Member's knowledge, there is no official action of any Authority, pending or threatened, which in any way would (i) have a material adverse effect on the Company, the Project, the Investor Member or the LIHTC; (ii) involve

any intended public improvements which improvements may result in any charge in excess of \$10,000 being levied against the Land; or (iii) any special assessment, being levied against or assessed upon the Land or the Project. There is no existing, proposed or contemplated, plan to widen, modify or realign any street or highway contiguous to the Land. The Managing Member will promptly notify the Investor Member of any such official actions or plans, if and as they arise.

- (ad) Moratoria; Assignments; Dedications. There is no reassessment (except for real estate property taxes), reclassification, rezoning, proceeding, ordinance or regulation (including amendments and modifications to any of the foregoing) pending or proposed to be imposed, by any Authority or any public or private utility having jurisdiction over the Land which would have a material adverse effect upon the use or occupancy of the Project. No special assessments have been levied against the Project or by an Authority upon the commencement or completion of any construction, alteration or rehabilitation on or of the Project or any portion thereof. The Managing Member will promptly notify the Investor Member of any such actions, if and as they arise. Except as previously disclosed in writing to and approved by the Investor Member, the completion of the improvements, alteration or rehabilitation on or to the Project or any portion thereof will not require the dedication of any portion of the Project by any Authority.
- (ae) <u>No Defects, Compliance</u>. Upon completion of the Project, there will be no material physical or mechanical defects or deficiencies in the condition of the Project, including, but not limited to, the roofs, exterior walls or structural components of the Project and the heating, air conditioning, plumbing, ventilating, elevator, utility, sprinkler and other mechanical and electrical systems, apparatuses and appliances located in, or about, the Land which would materially and adversely affect the Project or any portion thereof. The Project is free from infestation by termites or other pests, insects, animals or other vermin and the Managing Member will keep it so. The Project conforms (or will timely conform) to all governmental regulations, including, without limitation, all zoning, building, health, fire and environmental rules, regulations ordinances or requirements or environmental laws, regulations or procedures applicable to the Project where the failure to conform would result in a material adverse effect.
- (af) No Defective Soils Conditions. To the best of the Managing Member's knowledge after due inquiry, there are no defects or conditions of the soil that would have a material adverse effect upon the use, occupancy and operation of the Project. The soil condition of the Land is such that it will support all of the improvements to be located thereon for its foreseeable life, without the need for unusual or new subsurface excavations, fill, footings, caissons or other installations. The improvements on the Land, as built, will be or are constructed in a manner compatible with the soil condition at the time of construction and all necessary excavations, fills, footings, caissons and other installations were then, have since been and will be provided.
- (ag) <u>Rights of First Refusal; Options</u>. Except as contemplated by the Right of First Refusal Agreement set forth in <u>Exhibit L</u> attached hereto, neither the Managing Member nor the Company has entered into (nor will enter into) any contracts for the sale of the Project, the LIHTC with respect thereto, or any interest in the Project or Company other than in contemplation of this

Agreement, nor do there exist any rights of first refusal or options to purchase the Project, the LIHTC with respect thereto, or any interest in the Company.

- (ah) <u>Securities Law Compliance</u>. The Managing Member has or will have timely complied or cause the timely compliance with all applicable Federal and state securities laws in connection with the offer and sale of the interest in the Company to the Investor Member.
- (ai) <u>Truth and Completeness of Representations and Disclosures.</u> No representation, warranty or statement of the Managing Member in this Agreement or in any document, certificate or schedule furnished or to be furnished to the Investor Member pursuant hereto contains or will contain any untrue statement of a material fact or omits or will omit to state a material fact necessary to make the statements or facts contained therein not misleading. All material information concerning the Project known to the Managing Member or any of its Affiliates, or which should have been known to any of them in the exercise of reasonable care, has been disclosed by the Managing Member or any of its Affiliates, or which should have been known to any of them in the exercise of reasonable care, which would make any of the facts or information submitted by the Managing Member to the Investor Member with respect to the Project inaccurate, incomplete or misleading in any material respect.
- (aj) <u>Compliance with Fair Housing Act.</u> At all times during the term of this Agreement, the Company shall comply with the provisions of the Fair Housing Act, as amended, including without limitation, complying with all provisions thereof relating to housing for the elderly.
- Lenders to Project Entities Generally. Subject to provisions of this Agreement (ak) with respect to related party loans, an investor member or partner, including without limitation the Federal Home Loan Mortgage Corporation (such investor member or partner being referred to herein as a "Mortgagee"), in any entity that is a Member herein at any time may make, guarantee, own, acquire, or otherwise credit enhance, in whole or in part, a loan secured by a mortgage, deed of trust, trust deed, or other security instrument encumbering the Project owned by the Company (any such loan being referred to as a "Mortgage Loan"). Under no circumstances will a Mortgagee be considered to be acting on behalf or as an agent or the alter ego of such Member. A Mortgagee may take any actions that the Mortgagee, in its discretion, determines to be advisable in connection with a Mortgage Loan (including in connection with the enforcement of a Mortgage Loan). By acquiring an interest in the Company, each Member acknowledges that no Mortgagee owes the Company or any Member any fiduciary duty or other duty or obligation whatsoever by virtue of such Mortgagee being a limited partner or member in a Member. Neither the Company nor any Member will make any claim against a Mortgagee, or against the Member in which the Mortgagee is a member or partner, relating to a Mortgage Loan and alleging any breach of any fiduciary duty, duty of care, or other duty whatsoever to the Company or to any Member based in any way upon the Mortgagee's status as a member or partner of a Member.

(al) <u>Member Loans</u>. No Member or any Affiliate of a Member shall make or purchase a loan to the Company unless the Company receives an opinion of competent tax counsel to the effect that such loan will have no adverse tax consequences to any of the Members.

#### (am) <u>Intentionally Omitted</u>

- (an) <u>Development Budget</u>. The Development Budget attached hereto as <u>Exhibit H</u> is accurate and complete. The assumptions underlying the calculations therein are reasonable and based upon the Managing Member's knowledge and experience.
- (ao) Reportable Transactions. The Company and its Members shall be permitted to disclose to any and all Persons, without limitation of any kind, the "tax treatment and tax structure" (as defined in Treasury Regulation Section 1.6011-4(c)) of the transaction contemplated by this Agreement and all materials of any kind (including opinions or other tax analyses) relating to such tax treatment and tax structure. The Managing Member shall (A) promptly notify the Investor Member of any "reportable transaction" under Code Section 6707(A)(c) or Treasury Regulation Section 1.6011-4 in which the Company shall engage or which it reports under Code Section 6111 and (B) maintain investor lists with respect to the Company as required under Code Section 6112. The Managing Member shall be responsible for its expenses or penalties attributable to its failure to report a reportable transaction or maintain lists (in accordance with Code Section 6112) as required by the Managing Member or the Company under the Code and applicable Treasury Regulations. Material advisors are required to supplement information disclosed to the IRS if the information provided in a filed disclosure is not longer accurate, in such instances, the Managing Member agrees to provide timely supplemental information about the Project to the IRS and the Investor.
- (ap) <u>Reasonableness of Fees</u>. All fees to be paid to the Managing Member or any Affiliate of the Managing Member hereunder or otherwise in connection with the development of the Project are reasonable in amount and consistent with standard practice in the industry.
- (aq) <u>REAC and HUD Reports</u>. The Managing Member shall advise the Investor Member of any REAC (Real Estate Assessment Center) inspection reports it receives with respect to the Project as well as any notices from HUD indicating any adverse findings with respect to the Project, including, but not limited to, the following:
  - (i) management review findings;
  - (ii) Section 8 HAP contract violations; and
  - (iii) HUD Regulatory Agreement violations.
- (ar) <u>Governmental Review and Approvals/HUD 2530 Language</u>. The Company shall not acquire or proceed with the development of the Project unless approval is obtained from HUD if such approval is required in connection with such development or acquisition. If the

acquisition or development of the Project necessitates the filing of a Form 2530 Previous Participation Certificate with HUD (a "Previous Participation Certification"), the Managing Member shall so notify the Investor Member and such acquisition or development shall not proceed without the required Form 2530 filing. The Managing Member shall also provide adequate information to the Investor Member to enable any of its members to file any additional documents that may be required by HUD. Such information shall include but not be limited to the following:

- (i) type of financing and governmental agency providing such assistance, FHA project number, Section 8 contract number or other agency identification number (if any);
- (ii) closing date/date of receipt of assistance;
- (iii) date that the Project is intended to be acquired and/or the development is to be financed by the Company;
- (iv) property address and last inspection date/rating;
- (v) status of any pre-existing loan on the project (current, defaulted, assigned or foreclosed) and if ever defaulted, an explanation as to the causes of such default/foreclosure.
- (as) OFAC Requirements. The Managing Member and its Affiliates are (i) in compliance with all applicable anti-money laundering laws, including, without limitation, the USA Patriot Act and the laws administered by the United States Treasury Department's Office of Foreign Assets Control ("OFAC"), including, without limitation, Executive Order 13224, (ii) not on the Specially Designated Nationals and Blocked Persons List maintained by OFAC, and (iii) not otherwise identified by a government entity or legal authority as a Person with whom a U.S. Person is prohibited from transacting business. "U.S. Person" shall mean any United States citizen, any permanent resident alien, any entity organized under the laws of the United States (including foreign branches), or any person in the United States.
- (at) <u>Survival of Representations and Warranties.</u> All of the representations, warranties and covenants contained herein shall be deemed to be re-made as of the date of each Capital Contribution made by the Investor Member and shall survive the date of Final Closing and the funding date of each such Capital Contribution. The Managing Member shall indemnify and hold harmless the Investor Member against a breach of any of the foregoing representations, warranties and covenants and any damage, loss or claim caused thereby, including reasonable attorneys' fees and costs and expenses of litigation and collection.
- 4.02 <u>Duties and Obligations Relating to the Project and the Company</u>. The Managing Member shall have the following duties and obligations with respect to the Project and the Company:

- (a) <u>Qualifying for LIHTC</u>. It shall ensure that all requirements shall be met which are necessary to obtain or achieve (i) compliance with the Minimum Set-Aside Test, the Rent Restriction Test, and any other requirements necessary for the Project to initially qualify, and to continue to qualify, for LIHTC, including all applicable requirements set forth in the Regulatory Agreement and the Extended Use Agreement, (ii) issuance of IRS Form(s) 8609 with respect to the LIHTC, (iii) issuance of all necessary permanent, unconditional certificates of occupancy, including all governmental approvals required to permit occupancy of the Project, and (iv) Initial Closing and Final Closing.
- (b) <u>Tax Treatment of Company.</u> While conducting the business of the Company, the Managing Member shall not act in any manner which it knows or should have known after due inquiry will (i) cause the termination of the Company for federal income tax purposes without the Consent of the Investor Member or (ii) cause the Company to be treated for federal income tax purposes as an association taxable as a corporation.
- (c) <u>Securities Law Matters</u>. The Managing Member shall prepare and timely file all appropriate reports for the Company with the Securities and Exchange Commission and state securities administrators.
- (d) <u>Limited Liability Company Status</u>. The Managing Member shall (i) file such certificates and do such other acts as may be required to qualify and maintain the Company as a limited liability company under the Act and to qualify the Company to transact business in all such other jurisdictions as may be required under the applicable provisions of law, and (ii) take or cause the Company to take all reasonable steps deemed necessary by counsel to the Company to assure that the Company is at all times classified as a limited liability company for federal income tax purposes.
- (e) Good Faith of Managing Member. It shall exercise good faith in all activities relating to the conduct of the business of the Company, including the development, operation and maintenance of the Project, and the Managing Member shall take no action with respect to the business and property of the Company which is not reasonably related to the achievement of the purpose of the Company.
- (f) No Security Interests or Encumbrances. The Managing Member shall ensure that all of (i) the fixtures, maintenance supplies, tools, equipment and the like now and to be owned by the Company or to be appurtenant to, or to be used in the operation of the Project, as well as (ii) the rents, revenues and profits earned from the operation of the Project, will be free and clear of all security interests and encumbrances except for the Project Loans, the Mortgages, and any additional security agreements executed in connection therewith. From and after the Final Closing, the Project shall maintain a Debt Service Coverage Ratio of at least 1.15:1.0.
- (g) <u>Basis Adjustments.</u> It will execute on behalf of the Company all documents necessary pursuant to Sections 732, 743 and 754 of the Code to elect to adjust the basis of the

Company's property upon the request of the Investor Member, if, in the sole opinion of the Investor Member, such election would be advantageous to the Investor Member.

- (h) <u>Payment of Development Fee.</u> It guarantees payment by the Company of the Development Fee as provided in Section 5.01(b).
- (i) Tax Returns and Financial Statements. It shall, during and after the period in which it is a Member, provide the Company with such information and sign such documents as are necessary for the Company to make timely, accurate and complete submissions of federal and state income tax returns and shall provide the Investor Member with the opportunity to review and Consent to drafts of all such returns at least twenty (20) days prior to their filing date, and will incorporate the changes of the Investor Member. In addition, the Managing Member shall provide the Investor Member with the opportunity to have not less than twenty (20) days to review drafts of audited financial statements prior to their finalization and will incorporate the changes of the Investor Member.
- (j) <u>Compliance with Governmental and Contractor Obligations.</u> It shall comply and cause the Company to comply with the provisions of all applicable governmental and contractual obligations including any Regulatory Agreement.
- (k) <u>Tax Elections.</u> It has made (if applicable) and shall make such elections, or refrain from making such elections, with respect to the LIHTC, as are necessary to achieve and maintain the maximum allowable LIHTC to the Investor Member, unless otherwise directed in writing by the Investor Member.
- (l) <u>Fines and Penalties.</u> It shall be responsible for the payment of any fines or penalties imposed by any applicable governmental authority or any Project Lender pursuant to the Project Documents and any documents executed in connection with obtaining the LIHTC (other than with respect to payments of principal or interest under any Project Loan) attributable to any action or inaction of it or its Affiliates.
- (m) <u>Notification of Default or IRS Proceedings.</u> It shall immediately notify the Investor Member of any written or oral notice of (i) any default or failure of compliance with respect to any of the Project Loans or any other financial, contractual or governmental obligation of the Company or the Managing Member, or (ii) any IRS proceeding regarding the Project or the Company.
- (n) <u>Notification of Construction Delays.</u> If at any time during the construction or rehabilitation of the Project, (i) construction or rehabilitation stops or is suspended for a period of ten (10) consecutive days, or (ii) construction or rehabilitation has been delayed so that in the reasonable determination of the Managing Member (A) Substantial Completion may not be achieved by the date set forth in the Construction Contract, or (B) the Projected Credits for any year during the Credit Period may not be achieved, the Managing Member shall immediately send Notice of such

occurrence, together with an explanation of the circumstances surrounding such occurrence, to the Investor Member.

- (o) <u>Bank Accounts</u>. The Managing Member shall establish in the name and on behalf of the Company such bank accounts as shall be required to facilitate the operation of the Company's business. The Company's funds shall not be commingled with any other funds of the Managing Member or any of its Affiliates, including, without limitation, any other limited liability company in which the Managing Member is a managing member. Promptly upon the request of the Investor Member, the Managing Member shall obtain and deliver to the Investor Member full, complete and accurate statements of the amount and status of all Company bank accounts and all withdrawals therefrom and deposits thereto.
- (p) <u>Sales Notice to State Agency</u>. If necessary to obtain, maintain or avoid recapture of any LIHTC for the Company, upon written request of an Investor Member, the Managing Member shall, pursuant to Section 42(h)(6) of the Code, submit on behalf of the Company and its Members, and in accordance with the rules and regulations of the Agency, a written request to the Agency (or other applicable housing credit agency) to find a Person to acquire the Project pursuant to a Qualified Contract.
- Reserve Fund for Replacements. It shall establish and maintain a segregated (q) replacement reserve, in a lending institution acceptable to the Special Member, to provide for working capital needs, improvements, replacements and any other contingencies of the Company. At a minimum, the Managing Member shall cause the Company to annually deposit into a segregated reserve account, commencing on the year that Final Closing occurs, the greater of \$300 per unit per year or the amount required by RD to be deposited (currently \$85.16 per unit per year) from the Company's gross operating revenues into the Reserve Fund for Replacements ("Initial Amount"). Thereafter, the Managing Member shall, each year, further fund the Reserve Fund for Replacement with an additional amount equal to the Initial Amount. Withdrawals from the Reserve Fund for Replacements shall require the consent and signature of the Investor Member or Special Member. The Managing Member shall not increase the amount in the Reserve Fund for Replacements materially above the amount required to be maintained by this Section 4.02(q) without the consent of the Investor Member, which consent shall not be unreasonably withheld. Notwithstanding anything to the contrary in this Section 4.02(q), however, the amount of the Reserve Fund for Replacements shall be increased if necessary to satisfy the requirements of any Project Lender, except the Sponsor, or any Authority having jurisdiction over the Project. The Members acknowledge that existing replacement reserves in the amount of \$156,030 were acquired by the Company in connection with the acquisition of the Project.
- (r) <u>Operating Reserves</u>. In addition to the requirements of Section 4.02 (q), in order to meet operating expenses of the Company which exceed operating income available for the payment thereof, the Managing Member shall cause the Company to deposit an initial amount of \$81,000 (or such greater amount as may be required by the Project Lenders) into a segregated reserve account in a lending institution acceptable to the Special Member (the "Operating Reserve") to fund

operating expenses and debt service in excess of operating revenues and to pay any Unpaid Fee, as that term is defined in Paragraph 5.01(b) hereof. The Operating Reserve shall be funded on or before the Seventh Capital Contribution from the proceeds of such Capital Contribution and/or the proceeds of the Project Loans; provided, however, that if there are insufficient funds from the aforementioned sources, the Managing Member shall be required to fund the Operating Reserve. Disbursements from the Operating Reserve for the aforementioned purposes shall constitute MM Loans by the Managing Member only to the extent of amounts funded by it into the Operating Reserve pursuant to the previous sentence. If there is a delay in the payment of the Seventh Capital Contribution due to the fault of the Investor Member ("Delayed Operating Reserve Payment"), the unpaid portion of the Capital Contribution attributable to the Operating Reserve shall bear interest at the rate of 1.5% per annum, and such unpaid portion, including any accrued interest, will be paid no later than 24 months after date upon which the Seventh Capital Contribution was to have been made. If the Delayed Operating Reserve Payment is necessary to pay guaranty or other obligations hereunder, Investor Member shall disburse such payment and fully fund the Operating Reserve. Additionally, the Managing Member shall cause the Company to deposit into the Operating Reserve amounts sufficient to maintain a balance of \$81,000 from Net Cash Flow, as set forth in Section 11.03(b) hereof. Withdrawals from the Operating Reserve shall require the prior approval of the Special Member. The Operating Reserve shall be used to pay Project Loans at their maturity.

- (s) <u>Lease-Up Reserve</u>. At the time of the Fifth Capital Contribution the Managing Member shall establish and cause the Company to fund and maintain a lease-up reserve (the "Lease-Up Reserve") in the name of the Company and maintained in a segregated Company account established for this purpose. The amount of the Lease-Up Reserve shall be \$10,000 and shall be fully funded by the proceeds of the Fifth Capital Contribution. Withdrawals from the Lease-up Reserve account shall require the consent and signature of the Investor Member. At such time as the Project Property shall have achieved and maintained for a period of at least six months at least 95% occupancy (measured by both physical occupancy and "paid" occupancy based upon the then current rents for apartment units), any unused portion of the Lease-Up Reserve be paid to the Managing Member (or the nominee if so directed by the Managing Member) as a construction period management incentive fee ("Construction Period Management Incentive Fee").
- (t) <u>Pre-Development Activities</u>. The Managing Member shall be specifically and solely responsible for the following duties:
  - (1) Analyzing the Qualified Allocation Plan ("QAP") for targeted areas within a state.
  - (2) Identifying potential land sites.
  - (3) Analyzing the demographics of potential sites.
  - (4) Analyzing a site's economy and forecast future growth potential.

- (5) Determining the site's zoning status and possible rezoning actions.
- (6) Contacting local government officials concerning access to utilities, public transportation, impact fees and local ordinances.
- (7) Performing environmental tests on selected sites.
- (8) Negotiating the purchase of the land upon which the Project is located and its related financing.
- (9) Performing any other duties or activities relating to the acquisition of the land upon which the Project is located.
- 4.03 <u>Managing Member</u>. If the Managing Member determines it needs additional funds for any purpose, it shall obtain such funds solely from capital contributions from its shareholders or members. The Managing Member has observed and shall continue to observe all necessary or appropriate corporate formalities in the conduct of its business. The Managing Member shall keep its books and records separate and distinct from those of its shareholders, members and affiliates. The Managing Member shall clearly identify itself as a legal entity separate and distinct from its shareholders, members and its affiliates in all dealings with other Persons. The Managing Member has been adequately capitalized for the purposes of conducting its business and will not make distributions at a time when it would have unreasonably small capital for the continued conduct of its business.

# ARTICLE V <u>MEMBERS, COMPANY INTERESTS</u> AND OBLIGATIONS OF THE COMPANY.

- 5.01 Members; Capital Contributions; Company Interests.
- (a) <u>Managing Member Contribution</u>. The Managing Member, its principal address or place of business, its Capital Contribution and its Percentage Interest are as follows:
  - (i) Name and Address:People Incorporated Housing Group1173 West Main StreetAbingdon, VA
- (ii) Capital Contribution: \$100, plus all of its rights, title and interest in, to and under all agreements, licenses, approvals, permits, LIHTC applications and allocations and any other tangible or intangible personal property which is related to the Project or which is required to permit the Company to pursue its business and carry out its purposes as contemplated in this Agreement.

- (iii) Percentage Interest: 0.009%
- (b) <u>Managing Member's Special Capital Contribution</u>. In the event that the Company has not paid all or part of the amounts due under the Development Agreement ("Unpaid Fee") on or before the earlier of (i) the thirteenth (13th) anniversary of placement in service of the Project, or (ii) the date required under the Development Agreement, the Managing Member shall contribute to the Company an amount equal to any such Unpaid Fee (the "Managing Member's Special Capital Contribution") and the Company shall thereupon make a payment in an equal amount to the Unpaid Fee; provided, however, that prior to the making of the Managing Member's Special Capital Contribution, funds in the Operating Reserve may be used to pay the Unpaid Fee, subject to approval by the Investor Member, and after application of the approved portion of the Operating Reserve, any remaining Unpaid Fee shall be paid using the Managing Member's Special Capital Contribution.
- (c) <u>Investor Members</u>. The Investor Member and the Special Member, respectively, their principal officer and places of business and Percentage Interests are as follows:
- (i) The Investor Member, its principal office and place of business, and its Percentage Interest are as follows:

Housing Equity Fund Capital Contribution of the Investor Member 99.99% of Virginia XVII, L.L.C. is as set forth in subparagraph (d) immediately below Richmond, Virginia 23220

(ii) The Special Member, its principal office and place of business, its Percentage Interest and its Capital Contribution are as follows:

VAHM, L.L.C. \$10.00 0.001%

1840 West Broad Street, Suite 200 Richmond, Virginia 23220

(d) <u>Investor Member Capital Contributions</u>. Subject to the provisions of this Agreement, including, without limitation, the provisions of Sections 5.01(e) and 5.03, the Investor Member shall be obligated to make Capital Contributions to the Company in the amount of \$1,522,275 payable in installments as follows. However, in addition to such Contributions, the Capital Contributions of the Investor Members shall be deemed to include, and their respective Capital Accounts shall so reflect, each Investor Member's allocable share of Capitalized Bridge Loan Interest as determined by the Company's Accountants in consultation with each Investor Member.)

- (i) <u>First Capital Contribution</u>. The amount of the first Capital Contribution ("First Capital Contribution") shall be Two Hundred Thirty Thousand and No/100 Dollars (\$230,000). A portion of the First Capital Contribution in the amount of Nine Hundred and Ninety Nine and 99/100 Dollars (\$999.99) was made at the time of the First Amended Operating Agreement was executed. After satisfaction of all of the conditions set forth below, and review and approval of the items described below, the Investor Member shall make the remaining amount of the First Capital Contribution. \$28,000 shall be used to pay the Investor Member's Due Diligence Costs and an additional portion of the First Capital Contribution shall be used to pay for approved costs of the Development of the Project including payment of a portion of the Development Fee.
  - (A) <u>Title Policy</u>. The Title Company shall have issued the Company's title policy in an amount equal to the acquisition and development cost of the Project, showing the Company as owner of fee simple title to the Land and subject to only such exceptions as are acceptable to the Investor Member, and containing fairways, non-imputation, creditors' rights, zoning, survey, access, tax parcel and such other endorsements as the Investor Member may require;
  - (B) Environmental Matters. The Investor Member shall have received a report satisfactory to the Investor Member confirming no material adverse environmental conditions, including, without limitation, evidence that radon gas is not present in any of the apartment units at a level above the recommended permitted safe level as determined by the Environmental Protection Agency or any other applicable governmental authority;
  - (C) <u>Legal Opinion</u>. The Investor Member shall have received a legal opinion as set forth in Section 5.04;
  - (D) <u>Permanent Financing</u>. The Investor Member shall have received copies of all commitment letters or agreements from all of the Company's anticipated financing sources, in form and substance acceptable to the Investor Member, necessary to meet the Company's financial needs for the Project.
  - (E) <u>Survey</u>. The Investor Member shall have received and approved an ALTA Survey, dated no more than ninety (90) days prior to the date of funding;
  - (F) <u>Plans and Specifications</u>. The Investor Member shall have received and approved Plans and Specifications for the Project;
  - (G) <u>Permits</u>. The Investor Member shall have received a copy of all permits and licenses required for the construction and rehabilitation of the Project, issued by the appropriate governmental authorities;

- (H) <u>Construction Financing</u>. Evidence that all construction financing proceeds are available, including copies of all executed construction financing documents;
- (I) <u>Credits</u>. Evidence from the Agency that the Project will qualify for annual LIHTC of at least \$167,283;
- (J) <u>Construction Contract</u>. The general construction contract, in form and substance acceptable to the Investor Member and with a fixed price or maximum upset price acceptable to the Investor Member, and with a general contractor reasonably acceptable to the Investor Member;
- (K) <u>Financials</u>. Current financial statements of the Developer, verification of background information to be provided to the Investor Member by the Managing Member and there having been no changes in the tax laws or treasury regulations or pronouncements or interpretations of existing tax issues that would materially and adversely affect the Investor Member's investment in the Company;
- (L) 10% Cost Certification. The Investor Member shall have received a copy of the cost certification delivered to and accepted by VHDA no later than noon eastern on December 19, 2013 in connection with any carryover of LIHTC, with copies of all invoices and backup information; and
- (M) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to satisfy its due diligence requirements including, without limitation, (i) those documents listed on the Investor Member's closing checklist, a copy of which has been previously delivered to the Managing Member; and (ii) such additional items requested by the Investor Member to otherwise verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV.
- (ii) <u>Second Capital Contribution</u>. The amount of the second Capital Contribution ("Second Capital Contribution") shall be Two Hundred Twenty Thousand and No/100 Dollars (\$220,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Second Capital Contribution in the amount requested by the Managing Member in the manner set forth below to repay the Construction Loan and then \$63,750 will be used to pay the DHCD loan fee upon the issuance of the DHCD loan commitment ("DHCD Loan Fee") and the remainder to pay the cost of rehabilitation of the Project.
  - (A) <u>First Capital Contribution Paid</u>. The occurrence of the Investor Member's First Capital Contribution;

- (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
- (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Second Capital Contribution, and that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed Second Capital Contribution;
- (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that the amount requested by the Managing Member is in accordance with the labor and materials in place and showing at least 25% completion of the Project;
- (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require;
- (F) <u>DHCD Loan Commitment</u>. Issuance of the DHCD Loan Commitment and payment of the DHCD Loan Fee all upon terms and conditions acceptable to the Investor Member; and
- (G) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.
- (iii) Third Capital Contribution. The amount of the third Capital Contribution (the "Third Capital Contribution") shall be Two Hundred Twenty Thousand and No/100 Dollars (\$220,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Third Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to repay the Construction Loan and then to pay the cost of rehabilitation of the Project.
  - (A) <u>Second Capital Contribution Paid</u>. The occurrence of the Investor Member's Second Capital Contribution;

- (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
- (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Second Capital Contribution, and that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed Third Capital Contribution;
- (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that the amount requested by the Managing Member is in accordance with the labor and materials in place and showing at least 50% completion of the Project;
- (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require;
- (F) Rehabilitation Expenditures. Evidence that the Project has achieved or will achieve no later than December 31, 2014, rehabilitation expenditures for each building in an amount not less than the greater of: (a) 20% of the adjusted basis of such building; or (b) \$7,000 per Low-Income Unit in such building; and
- (G) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.
- (iv) <u>Fourth Capital Contribution</u>. The amount of the fourth Capital Contribution (the "Fourth Capital Contribution") shall be Two Hundred Twenty Thousand and No/100 Dollars (\$220,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Fourth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to repay the Construction Loan and then to pay the cost of rehabilitation of the Project.
  - (A) <u>Third Capital Contribution Paid</u>. The occurrence of the Investor Member's Third Capital Contribution;

- (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
- (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Fourth Capital Contribution, that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed Fourth Capital Contribution;
- (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that the amount requested by the Managing Member is in accordance with the labor and materials in place and showing at least 75% completion of the Project;
- (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require; and
- (F) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.
- (v) <u>Fifth Capital Contribution</u>. The amount of the fifth Capital Contribution ("Fifth Capital Contribution") shall be Four Hundred Thirty-Two Thousand Two Hundred Seventy Five and No/100 Dollars (\$432,275). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Fifth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to repay the Construction, to pay for the cost of rehabilitation of the Project and to fund the Lease Up Reserve and to pay a portion of the Development Fee.
  - (A) <u>Fourth Capital Contribution Paid</u>. The occurrence of the Investor Member's Fourth Capital Contribution;
  - (B) <u>Additional AHP Financing</u>. Documents evidencing, securing and governing any Affordable Housing Program financing obtained by the Company through the Federal

Home Loan Bank for the Project (the "AHP Financing"), unless delivered by Managing Member and approved previously by Investor Member. The terms, conditions and uses of the AHP Financing shall be acceptable to Investor Member Partner, including without limitation that the amount not to exceed \$279,638, bear interest at the rate of 0% per annum and be for a term of 30 years. Such approval may require that Managing Member deliver, in form and substance acceptable to the Investor Member (i) an amendment to the projections showing the AHP Financing; (ii) an updated opinion of tax counsel addressing the impact of such Financing; and (iii) additional documentation reasonably requested by Investor Member in connection with the AHP Financing.

- (C) <u>Final Closing.</u> Simultaneously with Final Closing, provided that the Investor Member has received fifteen (15) days' prior written notice of the date of Final Closing, and has received copies of any loan documents (including loan riders) executed in connection with the permanent financing that have not been previously delivered to the Investor Member;
- (D) <u>Substantial Completion.</u> Substantial Completion of the Project shall have occurred;
- (E) <u>Survey</u>. The Investor Member shall have received and approved an updated and recertified as-built survey satisfactory to the Investor Member dated no more than thirty (30) days prior to the date of funding;
- (F) <u>As Built Plans and Specifications</u>. The Managing Member shall have submitted to the Investor Member a written document executed by the Managing Member, the architect and the Contractor certifying no material change to the "for-construction" Plans and Specifications previously approved by the Project Lenders and Investor Member;
- (G) <u>Permits, Licenses and Certificates of Occupancy</u>. The Investor Member shall have received a copy of any permits and licenses which are required for the operation and use of the Project and a copy of the final and unconditional certificate or certificates of occupancy, or the equivalent, issued by the appropriate governmental authorities for the Project in its entirety;
- (H) <u>Cost Certification.</u> Receipt of an draft cost certification of Eligible Basis (as defined in Code Section 42(d)) for the Project prepared by the Accountants;
- (I) <u>Extended Use Agreement.</u> Receipt by the Investor Member of a copy of an asrecorded Extended Use Agreement;
- (J) <u>Managing Member Certificate.</u> Receipt of a certificate from the Managing Member that (1) the representations, warranties and covenants in Sections 4.01 and 4.02

- continue to be true and accurate through the date of the proposed Fifth Capital Contribution and (2) the Company and the Managing Member are not in default of any of their obligations with respect to the Company or the Project at such time;
- (K) <u>Legal Opinion.</u> The Investor Member shall have received an update of the legal opinion previously delivered to the Investor Member in connection with its making the Initial Capital Contribution;
- (L) <u>Evidence of Applicable Fraction</u>. The Investor Member shall have received satisfactory evidence that the Applicable Fraction (as defined in Code Section 42(c)(1)(B)) for the Project equals or exceeds forty percent (40%) determined as of the date of the proposed Third Capital Contribution;
- (M) <u>Architect's Certificate</u>. The Managing Member shall have delivered to the Investor Member an architect's certificate of substantial completion in the form requested by the Investor Member:
- (N) <u>Payment of Taxes</u>. The Investor Member shall have received satisfactory evidence (which may be included in the title policy described in subparagraph (P) immediately below) that all real property taxes and assessments for the Project due and payable through the date of funding have been timely and fully paid;
- (O) <u>Title Policy</u>. The title insurance company shall have issued a final date down endorsement to the title policy extending the date of the title policy through the date of final funding of the Project Loans and the Third Capital Contribution and showing no exceptions to title other than those exceptions reflected on the title policy as of Initial Closing and other exceptions as may be acceptable to the Investor Member;
- (P) Environmental Matters. The Managing Member shall have provided the Investor Member evidence that the construction of the Project did not result in the filling or disturbance of any wetlands and that any actions recommended to be taken which were contained in any environmental assessment reports prepared in conjunction with the development of the Project have been appropriately completed in a manner that fully complies with such recommendations and all laws, regulations, ordinances, orders or decrees pertaining to environmental matters; and
- (Q) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.

Amounts disbursed pursuant to Sections 5.01(d)(i) through (vi), and to the extent necessary to pay for the costs of rehabilitation, any amount under Section 5.01(d)(vii), shall be disbursed through an escrow agreement in form and substance satisfactory to the Investor Member. All investment earnings on the Investor Member's Capital Contributions disbursed through an escrow shall inure to the benefit and belong to the Investor Member.

- (vi) <u>Sixth Capital Contribution</u>. The amount of the sixth Capital Contribution ("Sixth Capital Contribution") shall be One Hundred Nineteen Thousand and No/100 Dollars (\$119,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Sixth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to pay for the cost of rehabilitation of the Project and to pay a portion of the Development Fee.
  - (A) <u>Fifth Capital Contribution Paid</u>. The occurrence of the Investor Member's Fifth Capital Contribution;
  - (B) Qualified Occupancy. Achievement of occupancy of one hundred percent (100%) of the residential units in the Project by Qualified Tenants, and the Managing Member, if requested by the Investor Member, shall demonstrate such occupancy by submitting to the Investor Member certified rent rolls and tenant qualification forms that confirm that such tenants qualify under Section 42 of the Code;
  - Breakeven Operation. The last day of the month following the month in which Breakeven Operations occurs (with the Project having achieved at least 95% physical and economic occupancy for consecutive six month period in which Breakeven Operations has been achieved); provided, however, if Breakeven Operations has been met for three consecutive months, then Investor Member will release all of the Sixth Capital Contribution targeted to pay a portion of the Development Fee, except for \$10,000 which hold back will be released to pay the Development Fee upon the achievement of six consecutive months of Breakeven Operations;
  - (D) <u>Managing Member Certificate.</u> The Investor Member shall have received a certificate from the Managing Member that (1) the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Sixth Capital Contribution and (2) the Company and the Managing Member are not in default of any of their obligations with respect to the Company or Project at such time;
  - (E) <u>Company Tax Return</u>. The Investor Member shall have received a complete copy of the Company's 2014 tax return.
  - (F) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the

- representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV;
- (G) <u>Cost Certification.</u> Receipt of an audited cost certification of Eligible Basis (as defined in Code Section 42(d)) for the Project prepared by the Accountants; and
- (H) <u>8609's</u>. Receipt of the Form(s) 8609 for the entire Project executed by the Agency.
- (vii) <u>Seventh Capital Contribution.</u> The amount of the seventh Capital Contribution ("Seventh Capital Contribution") shall be Eighty One Thousand and No/100 Dollars (\$81,000). After the later of April 15, 2017 and the satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Seventh Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to fund the Operating Reserve subject to the provisions of Section 4.02(r), in the amount of \$81,000.
  - (A) <u>Sixth Capital Contribution Paid</u>. The occurrence of the Investor Member's Sixth Capital Contribution; and
  - (B) Operating Reserve. Evidence that the Operating Reserve has been funded to the Initial Amount. The proceeds of this Seventh Capital Contribution may be used to fund such Amount.
- (viii) Investor Member's Special Additional Capital Contributions. If, in any fiscal year of the Company, the Investor Member's Capital Account balance may be reduced to or below zero, the Investor Member may, in its sole and absolute discretion, make a Special Additional Capital Contribution to the Company, in an amount reasonably required to avoid the reduction of the Investor Member's Capital Account balance to or below zero. If the Investor Member makes a Special Additional Capital Contribution to the Company pursuant to this paragraph, the Investor Member shall receive a guaranteed payment pursuant to Section 5.06 for the use of its Special Additional Capital Contribution. Whenever the Investor Member makes a Special Additional Capital Contribution to the Company pursuant to this paragraph, the Managing Member shall have the option, in its sole and absolute discretion, to make Special Additional Capital Contributions to the Company, up to the same amount and on the same terms in the aggregate as the Special Additional Capital Contribution made by the Investor Member at that time.
- (e) <u>Adjustment to Capital Contributions of Investor Member</u>. Following determination of Certified Credits, the Accountants shall make a determination as to whether there is a Downward Capital Adjustment. If events subsequent to such determination result in a decrease in the Capital Contributions of the Investor Member due to a Late Delivery Capital Adjustment, then the Accountants shall recalculate the Downward Capital Adjustment to take into account such Late Delivery Capital Adjustment. Following the determination of a Downward Capital Adjustment

and/or a Late Delivery Capital Adjustment, the Managing Member or the Company, as appropriate, shall make payments as required under Section 5.01(e)(ii).

- (i) The following definitions shall apply for purposes of determining adjustments to Capital Contributions:
- A. "Certified Credit Capital Adjustment" shall equal the product of (A) Certified Credits for the Credit Period (excluding any LIHTC resulting from an increase in qualified basis under Code Section 42(f)(3)), minus \$167,283, times (B) \$0.9100 and (C) times ten (10). The Certified Credit Capital Adjustment may be a positive or negative number.
- B. "Certified Credit Capital Decrease" means a negative Certified Credit Capital Adjustment.
- C. "Certified Credit Capital Increase" means a positive Certified Credit Capital Adjustment.
- D. "Downward Capital Adjustment" shall mean the following: (A) if either there is a Certified Credit Capital Decrease or if the Certified Credit Capital Adjustment is zero, then the Certified Credit Capital Decrease plus the Late Delivery Capital Adjustment; or (B) if there is a Certified Credit Capital Increase, the positive amount, if any, by which the Late Delivery Capital Adjustment exceeds the Certified Credit Capital Increase.
- E. "<u>Late Delivery Capital Adjustment</u>" shall mean for calendar year 2014 the amount, if any, by which \$17,425, exceeds Actual Credits for such year.
- F. <u>Early Delivery Capital Adjustment</u>" shall mean the product of (a) \$0.5000 and (b) the amount, if any, by which Actual Credits for calendar year 2014 exceed \$17,425 (but in no event shall the total Early Delivery Capital Adjustment exceed \$10,000); provided, however, that if the Project does not achieve 100% Qualified Occupancy by January 1, 2015 then the Investor Member shall not be obligated to make an Early Delivery Capital Adjustment despite the delivery of Actual Credit as described herein
  - (ii) If there is a Downward Capital Adjustment, then the Capital Contributions of the Investor Member shall be immediately reduced by the Downward Capital Adjustment. The Downward Capital Adjustment shall first reduce the Second Capital Contribution (if it has not previously been funded), and then to the extent necessary, the Third Capital Contribution, and then to the extent necessary, the remaining Capital Contributions. If the Downward Capital Adjustment exceeds the total of all unfunded Capital Contributions (prior to the reduction under this provision), then the Managing Member shall make a payment

immediately to the Company equal to the amount of such excess, and the Company shall immediately distribute such amount to the Investor Member as a return of its Capital Contributions. Such payment by the Managing Member shall constitute a non-reimbursable funding by it of Excess Development Costs and shall not give rise to any right as a loan or Capital Contribution or result in any increase in the Capital Account of the Managing Member. In the event that the Managing Member fails to make such payment in full and the Investor Member, in its sole discretion, elects not to exercise its remedies under Sections 5.05 or 6.05, as applicable, any amount not so paid by the Managing Member as required shall be payable out of Net Cash Flow and proceeds of Capital Transactions, as provided under Sections 11.03 and 11.04. Any payment required to be paid to the Investor Member pursuant to the preceding sentence out of Net Cash Flow and the proceeds of Capital Transactions shall be referred to as a "LIHTC Reduction Guaranty Payment". The Early Delivery Capital Adjustment, if applicable, shall be made at the time of the Sixth Capital Contribution.

- (f) <u>Payment of Investor Member Due Diligence Costs</u>. The Managing Member shall pay the costs and expenses incurred by the Investor Member in connection with the due diligence activities of the Investor Member and the closing of the transactions described herein , including Investor Member's legal fees and expenses, such Investor Member Due Diligence Costs not to exceed \$28,000.
- (g) <u>Additional Investor Members.</u> Without the Consent of all of the Members, no additional Persons may be admitted as additional Investor Members and Capital Contributions may be accepted only as and to the extent expressly provided for in this Article V.
- (h) <u>Deposit of Capital Contributions.</u> Except as otherwise provided in Section 5.01(d) herein, the cash portion of the Capital Contributions of each Member shall be deposited at the Managing Member's discretion in a checking, savings and/or money market or similar account to be established and maintained in the name of the Company or invested in government securities or certificates of deposit issued by any bank. Thereafter, such amounts shall be utilized for the conduct of the Company business pursuant to the terms of this Agreement.
- (i) <u>No Liability for Investor Member or Special Member.</u> Except as may otherwise be provided under applicable law, no Investor Member or Special Member shall be bound by, or personally liable for, the expenses, liabilities or obligations of the Company.
- (j) Payment of Environmental Assessment Consultant Fees. The Managing Member acknowledges that, on behalf of the Investor Member, the Investor Member (or is Affiliate) may retain an environmental consultant (the "Environmental Consultant") to review and give recommendations related to environmental reports that are provided to the Investor Member by the Managing Member (including, but not limited to, Phase I and Phase II environmental assessments, wetlands reports, lead and asbestos reports, abatement reports and other environmental reports required by the Environmental Consultant, to the reasonable satisfaction of the Environmental

Consultant) for the Land, or the construction and rehabilitation of existing buildings, if the reports indicate the possible presence of hazardous materials on or near the Project or if such reports appear incomplete or inadequate for purposes of making such a determination. The Company shall be solely responsible for the payment of the fees of the Environmental Consultant.

5.02 <u>Return of Capital Contribution</u>. Except as provided in this Agreement, no Member shall be entitled to demand or receive the return of his Capital Contribution.

# 5.03 <u>Withholding of Capital Contribution Upon Default.</u>

- (a) <u>Conditions Giving Rise to Withholding</u>. In the event that (a) the Managing Member, or any successor Managing Member shall not have substantially complied with any material provisions under this Agreement or the operating agreement as to an Affiliated Company, after Notice from the Investor Member of such noncompliance and failure to cure such noncompliance within a period of thirty (30) days from and after the date of such Notice, or (b) any Project Lender shall have declared the Company to be in default under any Project Loan or under any of the mortgage loans as to an Affiliated Company, or (c) foreclosure proceedings shall have been commenced against the Project or against the Project owned by an Affiliated Company, then the Company and the Managing Member shall be in default of this Agreement, and the Investor Member, at its sole election, may cause the withholding of payment of any Capital Contribution otherwise payable to the Company.
- (b) <u>Release to Company Following Cure</u>. All amounts so withheld by the Investor Member under this Section 5.03 shall be promptly released to the Company only after the Managing Member or the Company have cured the default justifying the withholding, as demonstrated by evidence reasonably acceptable to the Investor Member.
- 5.04 <u>Legal Opinions</u>. As a condition precedent to the Investor Member's obligation to make its Capital Contributions hereunder, the Investor Member must receive the opinion of Curcio, Stout & Pomrenke, PC, Counsel for the Company and the Managing Member, which opinion shall explicitly state that Applegate & Thorne-Thomsen, P.C. of Chicago, Illinois, counsel to the Investor Member, may explicitly rely upon it, that:
- (a) the Company is a duly formed and validly existing limited liability company under the Act, and the Company has full power and authority to own and operate the Project and to conduct its business hereunder; the Company is duly qualified to transact its business in the Commonwealth of Virginia; the Investor Member has been validly admitted as an Investor Member of the Company entitled to all the benefits of an Investor Member under this Agreement, and the Interest of the Investor Member in the Company is the Interest of an investor member with no personal liability for the obligations of the Company, and the exercise of the rights and remedies of the Investor Member under this Agreement do not constitute participating in the control of the business of the Company;

- (b) the Managing Member is duly and validly organized and is validly existing in good standing as a corporation under the laws of the Commonwealth of Virginia, with full power and authority to enter into and perform its obligations hereunder and under the Managing Member Pledge; the Managing Member is duly qualified to transact its business in the Commonwealth of Virginia;
- (c) unless otherwise permitted under this Agreement, there is and shall be no direct or indirect personal liability of the Company or of any of the Members or their Affiliates for the repayment of the principal of and payment of interest on any Project Loan, and the sole recourse of the Project Lender, with respect to the principal thereof and interest thereon, shall be to the assets of the Company securing such indebtedness;
- (d) execution of this Agreement and the Managing Member Pledge by the Managing Member has been duly and validly authorized by or on behalf of such Managing Member and, having been executed and delivered in accordance with its terms, this Agreement and the Managing Member Pledge constitute the valid and binding agreement of the Managing Member, enforceable in accordance with their respective terms, and execution hereof and thereof by the Managing Member is not in violation of any contract, agreement, charter, bylaw, resolution, judgment, order, decree, law or regulation to which the Managing Member is bound or as to which it is subject;
- (e) the Company owns fee simple title to the Project, subject only to the Project Loans, the Mortgages, and such other liens, charges, easements, restrictions and encumbrances as are set forth in the title insurance policy issued to the Company. Such opinion may be based on a review of the title insurance policy issued in accordance with Section 4.01 herein, provided Counsel has no actual knowledge to the contrary;
- (f) to the best of its knowledge after due inquiry, there are no defaults existing with respect to any of the Project Documents;
- (g) to the best of its knowledge after due inquiry, no event of Bankruptcy has occurred with respect to the Company or the Managing Member; and
- (h) the Affiliate Guaranty has been duly executed by the Affiliate Guarantor and constitutes the valid and binding obligation of the Affiliate Guarantor, enforceable in accordance with its terms; and
- (i) the Company has received a carryover allocation of LIHTC for the Projected Credits from the Agency, which is the appropriate state of local authority for the jurisdiction in which the Project is located.

In addition, the Investor Member shall have received from counsel to Investor Member an overall tax opinion, addressing all material tax issues and indicating that the financial

projections and tax credit calculation contained in the Development Budget appear reasonable and complete.

#### 5.05 Repurchase Obligation.

- Conditions for Repurchase. If (i) Final Closing has not occurred by March 1, 2015 (or such later date as may be Consented to by the Investor Member); (ii) the Company has not received State Designation in 2012 or the IRS Form(s) 8609 is not issued by the Agency, so as to allow the Credit Period to commence as of January 1, 2014; (iii) the Company fails to meet the Minimum Set-Aside Test and the Rent Restriction Test by the close of the first year of the Credit Period or at any time thereafter; (iv) the Company's basis in the Project for federal income tax purposes, as finally determined by the Accountants or pursuant to an audit by the IRS, as of no later than December 19, 2013, shall have been less than ten percent (10%) of the Company's reasonably expected basis in the Project, as required pursuant to Section 42(h)(1)(E) of the Code; (v) an Extended Use Agreement is not in effect before the end of the first year of the Credit Period; (vi) the Project has not generated at least 95% of the Projected LIHTC for the year 2014 or in any subsequent years, then the Managing Member shall, within fifteen (15) days of the occurrence thereof, send to the Investor Member Notice of such event and of its obligation to purchase the Interest of the Investor Member hereunder and return to the Investor Member its Capital Contributions in the event the Investor Member, in its sole discretion, requires in a Notice to the Managing Member such purchase of the Interest of the Investor Member. Thereafter, the Managing Member, within thirty (30) days of the mailing date of Notice by the Investor Member of such election, shall acquire the entire Interest of the Investor Member in the Company by making payment to the Investor Member, in cash, of an amount equal to the sum of its Capital Contributions, plus interest on such amount at the rate of fourteen percent (14%) per annum, but in no event higher than the highest rate permitted by applicable law.
- (b) Upon receipt by the Investor Member of any such payment of its Capital Contributions, the Interest of the Investor Member and all further obligations of the Investor Member hereunder shall terminate, and, to the extent that the Investor Member has acted in accordance with the terms of this Agreement, the Managing Member shall indemnify and hold harmless the Investor Member from any losses, damages, and/or liabilities, to or as a result of claims of Persons other than Members or Affiliates thereof, to which the Investor Member (as a result of its respective participation hereunder) may be subject.
- 5.06 <u>Guaranteed Payments</u>. No later than ninety (90) days after the end of the Company's fiscal year, any Member who has made a Special Additional Capital Contribution pursuant to Section 5.01(d)(viii) shall receive, as a guaranteed payment for the use of its capital, an amount equal to the annual interest earned by the Company, if any, on such Special Additional Capital Contributions. The Company shall invest any amounts contributed as a Special Additional Capital Contribution as reasonably directed by the contributing Member. Any guaranteed payment due to a Member shall be deemed an expense of the Company for purposes of determining Net Cash Flow. Any guaranteed

payment which is not paid when due shall remain a liability of the Company and shall bear interest as set forth above.

#### 5.07 MM Loans.

- (a) MM Loans. The Managing Member shall have the right, but not the obligation, after funding all other obligations under this Agreement, including, without limitation, its obligation to fund Excess Development Costs under its Construction Completion Guaranty under Section 8.11(a) or Operating Deficit under its Operating Deficit Guaranty under Section 8.11(b) hereof, to make "MM Loans" pursuant to this Section 5.07(a) to fund Operating Deficits of the Company or to fund other reasonable and necessary obligations of the Company, provided, however, that the Managing Member shall not enter into any such MM Loan with the Company if such MM Loan would cause a reallocation of LIHTC or tax benefits among the Members. MM Loans shall be on the following terms: (i) interest shall accrue on the MM Loans at an annual interest rate of eight percent (8%), compounded annually; (ii) MM Loans shall be repayable solely as set forth in Sections 11.03 and 11.04 of this Agreement.
- (b) <u>Documentation of MM Loans</u>. At the request of a Member, which request may be made quarterly, any MM Loan shall be evidenced by a non-negotiable promissory note or notes reflecting any such MM Loans made during the preceding calendar quarter. MM Loans shall be unsecured loans. MM Loans shall not be considered Capital Contributions and shall not increase such Member's Capital Account.
- (c) <u>Usury Savings Clause</u>. Notwithstanding anything to the contrary herein or in any note evidencing a MM Loan, in no event shall interest accrue on any MM Loan at a rate in excess of the highest rate permitted by applicable law, and if such designated interest rate should be in excess of such interest rate, the interest rate designated hereunder shall be reduced to the maximum rate of interest permitted by such law.

# ARTICLE VI CHANGES IN MANAGING MEMBERS

### 6.01 Withdrawal of the Managing Member.

(a) The Managing Member may withdraw from the Company or sell, transfer or assign its Interest as Managing Member only with the prior Consent of the Investor Member, and of the Agency and the Project Lenders, if required, and only after being given written approval by the necessary parties as provided in Section 6.02, and by the Agency and the Project Lenders, if required, of the Managing Member(s) to be substituted for it or to receive all or part of its Interest as Managing Member.

- (b) In the event that a Managing Member withdraws from the Company or sells, transfers or assigns its entire Interest pursuant to Section 6.01(a), it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member before such withdrawal, sale, transfer or assignment shall have become effective, but shall be free of any obligation or liability incurred on account of the activities of the Company from and after the time such withdrawal, sale, transfer or assignment shall have become effective.
- 6.02 <u>Admission of a Successor or Additional Managing Member</u>. A Person shall be admitted as a Managing Member of the Company only if the following terms and conditions are satisfied:
- (a) the admission of such Person shall have been Consented to by the Managing Member and the Investor Member, and consented to by the Agency and the Project Lenders, if required;
- (b) the successor or additional Person shall have accepted and agreed to be bound by (i) all the terms and provisions of this Agreement by executing a counterpart thereof, (ii) all the terms and provisions of the Loan Agreement and the Project Documents by executing counterparts thereof or an assumption agreement, if requested by the Project Lenders, and (iii) all the terms and provisions of such other documents or instruments as may be required or appropriate in order to effect the admission of such Person as a Managing Member, and a certificate of amendment to the certificate of limited liability company evidencing the admission of such Person as a Managing Member shall have been filed, and all other actions required by Section 1.07 in connection with such admission shall have been performed;
- (c) if the successor or additional Person is a corporation, it shall have provided the Company with evidence satisfactory to counsel for the Company of its authority to become a Managing Member, to do business in the Commonwealth of Virginia and to be bound by the terms and provisions of this Agreement; and
- (d) Counsel for the Company shall have rendered an opinion that the admission of the successor or additional Person is in conformity with the Act and that none of the actions taken in connection with the admission of the successor Person will cause the termination or dissolution of the Company or will cause it to be classified other than as a limited liability company for federal income tax purposes.
- 6.03 <u>Effect of Bankruptcy, Death, Withdrawal, Dissolution or Incompetence of a Managing Member.</u>
- (a) In the event of the Bankruptcy of a Managing Member or the withdrawal, death or dissolution of a Managing Member, or an adjudication that a Managing Member is incompetent (which term shall include, but not be limited to, insanity) the business of the Company shall be continued by the other Managing Member(s); provided, however, that if the withdrawn,

Bankrupt, deceased, dissolved or incompetent Managing Member is then the sole Managing Member, or if such Managing Member withdraws from the Company in contravention of the provisions of Section 6.01(a) of this Agreement, then the Company shall be terminated, unless within ninety (90) days after receiving Notice of such Bankruptcy, withdrawal, death, dissolution or adjudication of incompetence or breach of Section 6.01(a), the Investor Member elects to designate the Special Member or such other entity as the Investor Member may desire as a successor Managing Member and continue the Company upon the conversion of such Special Member to the Managing Member of the Company. Consequences of the removal of the Managing Member shall be determined under Section 6.05 hereof.

- (b) Upon the Bankruptcy, death, dissolution or adjudication of incompetence of a Managing Member or breach of Section 6.01(a), such Managing Member shall immediately cease to be a Managing Member and its Interest shall without further action be converted to an Investor Member Interest; provided, however, that, if such Bankrupt, dissolved, incompetent, deceased or defaulted Managing Member is the sole remaining Managing Member, such Managing Member shall cease to be a Managing Member only upon the expiration of ninety (90) days after Notice to the Investor Member of the Bankruptcy, death, dissolution, declaration of incompetence or default of such Managing Member; and provided further that, if such Bankrupt, dissolved, incompetent, deceased or defaulted Managing Member is the sole remaining Managing Member, the converted Company Interest of such replaced Managing Member shall be ratably reduced to the extent necessary to insure that the substitute Managing Member(s) holds a .009% Percentage Interest (as set forth in Section 5.01).
- (c) Except as set forth above, such conversion of a Managing Member Interest to an Investor Member Interest shall not affect any rights, obligations or liabilities (including without limitation, any of the Managing Member's obligations under Section 8.11 herein) of the Bankrupt, deceased, dissolved, removed, incompetent or defaulted Managing Member existing prior to the Bankruptcy, death, dissolution, removal, incompetence or default of such person as a Managing Member (whether or not such rights, obligations or liabilities were known or had matured).
- (d) If, at the time of the withdrawal, Bankruptcy, death, dissolution, adjudication of incompetence or default under Section 6.01(a) of a Managing Member, the Bankrupt, withdrawn, deceased, dissolved, incompetent or defaulted Managing Member was not the sole Managing Member of the Company, the remaining Managing Member or Managing Members shall immediately (i) give Notice to the Investor Members of such Bankruptcy, death, dissolution, adjudication of incompetence or default, and (ii) make such amendments to this Agreement and execute and file such amendments or documents or other instruments as are necessary to reflect the conversion of the Interest of the Bankrupt, deceased, dissolved, incompetent or defaulted Managing Member and his having ceased to be a Managing Member. The remaining Managing Member or Managing Members are hereby granted an irrevocable power of attorney, coupled with an interest, to execute any or all documents on behalf of the Members and the Company and to file such documents as may be required to effectuate the provisions of this Section 6.03.

6.04 Restrictions on Transfer of Managing Member's Interests. This is an agreement under which applicable law excuses the Investor Member from accepting performance from (i) any Managing Member which is a debtor in a case under the Bankruptcy Code, 11 U.S.C. § 101 et seq., (ii) a trustee of any such debtor, (iii) and/or the assignee of any such debtor or trustee. The Investor Member has entered into this Agreement with the Managing Member in reliance upon the unique knowledge, experience and expertise of the Managing Member, and its officers in the planning and implementation of the acquisition of the Project and in the area of affordable housing and development in general. The foregoing restriction on transfer is based in part on the above factors. The Managing Member expressly agrees that the Investor Member shall not be required to accept performance under this Agreement from any person other than the Managing Member, including, without limitation, any trustee of the Managing Member appointed under the Bankruptcy Code, 11 U.S.C. § 101 et seq., and any assignee of any such trustee.

# 6.05 Removal of the Managing Member.

- (a) <u>Conditions for Removal</u>. The Investor Member shall have the right to remove the Managing Member:
- (i) for any fraud, gross negligence, intentional misconduct or failure to exercise reasonable care with respect to any material matter in the discharge of its duties and obligations as Managing Member (provided that such violation results in, or is likely to result in, a material detriment to or an impairment of the Project or assets of the Company), or
  - (ii) upon the occurrence of any of the following:
  - (A) the Managing Member or the Company shall have violated any material provisions of the Regulatory Agreement, the Extended Use Agreement and/or the Loan Agreement, or any material provisions of any other Project Document or other document required in connection with any Project Loan or any material provisions of a Project Lender and/or Agency requirements applicable to the Project, which violation has not been explicitly waived in writing by the applicable Project Lender or the Agency, as applicable;
  - (B) the Managing Member or the Company shall have (i) violated any material provision of this Agreement, including, without limitation, any of its guarantees or payment obligations under Sections 5.01(e), 5.05 and/or 8.11, (ii) violated any material provision of applicable law, or (iii) the representation and warranty contained in Section 4.01(u) are and/or becomes false or inaccurate:

- (C) the Managing Member or the Company shall have caused any Project Loan to go into default, which default remains uncured after the expiration of any applicable cure period;
- (D) the Managing Member shall have conducted its own affairs or the affairs of the Company in such manner as would:
  - (1) cause the termination of the Company for federal income tax purposes;
  - (2) cause the Company to be treated for federal income tax purposes as an association, taxable as a corporation;
  - (3) in the reasonable opinion of the Investor Member, cause a recapture or reduction in Certified Credits;
    - (4) violate any federal or state securities laws;
  - (5) cause the Investor Member to be liable for Company obligations in excess of its Capital Contributions; or
- (E) the amount of Actual Credits for any year are, or are projected by the Accountants to be, less than ninety percent (90%) of the Projected Credits for that year; or less than ninety percent (90%) of Certified Credits if Certified Credits have been determined and adjustments to the capital contribution of the Investor Member have been made as may be required under Section 5.01(e);
- (F) cause for removal as a managing member of an Affiliated Company shall exist pursuant to the operating agreement of an Affiliated Company;
- (G) the Managing Member fails to timely and promptly discharge the Management Agent if at any time cause for such removal exists;
- (H) Bankruptcy or similar creditor's action is filed by or against the Company, the Managing Member or any Affiliate Guarantor; or
- (I) any default by the Affiliate Guarantor under the Affiliate Guaranty;
- (J) failure of the Affiliate Guarantor to maintain a minimum net worth of \$300,000;

- (K) failure of the Company to achieve Breakeven Operations within six months of the Company's achievement of 95% occupancy; or
- (L) any act or omission by the Managing Member that would substantially reduce tax benefits, or substantially increase tax liabilities, of the Investor Member.
- (b) Procedure for Removal. The Investor Member shall give Notice to all Members and to the Project Lenders of its determination that the Managing Member shall be removed. The Managing Member shall have ten (10) days after receipt of such Notice to cure any default or other reason for such removal, in which event it shall remain as Managing Member. If, at the end of ten (10) days, the Managing Member has not cured any default or other reason for such removal, it shall cease to be Managing Member and the powers and authorities conferred on it as Managing Member under this Agreement shall cease and the Interests of such Managing Member shall be transferred to the Special Member or its designee which, without further action, shall become the Managing Member; in such event, upon becoming the Managing Member, such designee shall be bound by all applicable terms and conditions of this Agreement and of the Project Documents.

# (c) <u>Managing Member Obligations and Liability Following Removal.</u>

- (i) In the event that the Managing Member is removed as aforesaid prior to the Final Closing, it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member of the Company before such removal shall become effective, including but not limited to the obligations and liabilities of the Managing Member with respect to its obligations set forth in Section 8.11 of this Agreement; provided however, that if amounts otherwise payable to the Managing Member as fees are applied to meet the obligations of the Managing Member as stated in Sections 5.01, 5.05 and 8.11 of this Agreement, such application shall serve to reduce any such liabilities of the Managing Member or any successor, except for any liability incurred as the result of its negligence, misconduct, fraud or breach of its fiduciary duties as Managing Member of the Company. If the Managing Member is removed as Member of the Company prior to the Final Closing as aforesaid, the Managing Member shall not be entitled to payment of fees which otherwise would have been due and payable under or pursuant to various Sections of this Article VI or Article VII.
- (ii) In the event that the Managing Member is removed as aforesaid after the Final Closing, it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member of the Company before such removal shall become effective, including but not limited to the Managing Member's obligations and liabilities under Section 8.11(b) of this Agreement; provided, however, that if amounts otherwise payable to the Managing Member or Affiliates thereof as fees are applied by the Company to pay Operating Deficits, such application shall serve to reduce any such liabilities after the Final Closing, except for any liability incurred as

the result of its negligence, misconduct, fraud or breach of its fiduciary duty as Managing Member of the Company. If the Managing Member is removed as Member of the Company at any time after the Final Closing, the Developer or its successor(s) shall continue to be paid subsequent to such removal, in accordance with the terms and conditions of this Agreement, any installments of the Development Fee which would have otherwise been due and payable to it pursuant to Section 8.12 and which are not otherwise being withheld.

(d) <u>Power of Attorney</u>. The Investor Member hereby is granted an irrevocable power of attorney, coupled with an interest, to execute any and all documents on behalf of the Members and the Company as shall be legally necessary and sufficient to effect all of the foregoing provisions of this Section 6.05. The election by the Investor Member to remove the Managing Member under this Section shall not limit or restrict the availability and use of any other remedy which the Investor Member or any other Member might have with respect to the Managing Member in connection with its undertakings and responsibilities under this Agreement.

# ARTICLE VII ASSIGNMENT TO THE COMPANY

The Managing Member hereby transfers and assigns to the Company all of its right, title and interest in and to the Project, including the following:

- (a) all contracts with architects, contractors and supervising architects with respect to the development of the Project;
- (b) all plans, specifications and working drawings, heretofore prepared or obtained in connection with the Project and all governmental approvals obtained, including planning, zoning and building permits;
  - (c) any and all commitments with respect to the Project Loans and the LIHTC;
  - (d) any and all rights under and pursuant to the Project Documents; and
  - (c) any other work product related to the Project.

# ARTICLE VIII RIGHTS, OBLIGATIONS AND POWERS OF THE MANAGING MEMBER

### 8.01 Management of the Company.

(a) Except as otherwise set forth in this Agreement, the Managing Member, within the authority granted to it under this Agreement, shall have full, complete and exclusive

discretion to manage and control the business of the Company for the purposes stated in Article III, shall make all decisions affecting the business of the Company and shall manage and control the affairs of the Company to the best of its ability and use its best efforts to carry out the purpose of the Company. In so doing, the Managing Member shall take all actions necessary or appropriate to protect the interests of the Investor Member, Special Member and of the Company. The Managing Member shall devote such time as is necessary to the affairs of the Company.

Except as otherwise set forth in this Agreement and subject to the applicable (b) Project Lender and/or Agency rules and regulations and the provisions of the Loan Agreement, the Managing Member (acting for and on behalf of the Company), in extension and not in limitation of the rights and powers given by law or by the other provisions of this Agreement, shall, in its sole discretion, have the full and entire right, power and authority in the management of the Company business to do any and all acts and things necessary, proper, convenient or advisable to effectuate the purpose of the Company. In furtherance and not in limitation of the foregoing provisions, the Managing Member is specifically authorized and empowered to execute and deliver, on behalf of the Company, the Loan Agreements, the Regulatory Agreement, the Extended Use Agreement, the Notes, the Mortgages, and the other Project Documents, and to execute any and all other instruments and documents, and amendments thereto provided the Investor Member shall be provided with the opportunity to review and Consent to any such documents prior to their execution by the Managing Member, as shall be required in connection with the Project Loans, including, but not limited to, executing any mortgage, note, contract, building loan agreement, bank resolution and signature card, release, discharge, or any other document or instrument in any way related thereto or necessary or appropriate in connection therewith; provided, however, that copies of all applications for advances of proceeds of the Project Loans shall be provided to the Investor Member prior to the disbursement of any funds pursuant thereto and shall be subject to the Consent of the Investor Member; and provided further that any such applications which provide for the disbursement of funds of the Company in lieu of or in addition to the proceeds of the Project Loans shall be subject to the Consent of the Investor Member. All decisions made for and on behalf of the Company by the Managing Member shall be binding upon the Company. No person dealing with the Managing Member shall be required to determine its authority to make any undertaking on behalf of the Company, nor to determine any facts or circumstances bearing upon the existence of such authority.

# 8.02 <u>Limitations Upon the Authority of the Managing Member</u>.

- (a) The Managing Member shall not have any authority to:
- (i) perform any act in violation of any applicable law or regulation thereunder;
- (ii) perform any act in violation of the provisions of the Regulatory Agreement, the Extended Use Agreement, the Loan Agreements, or any other Project Documents;

- (iii) do any act required to be approved or ratified in writing by the Investor Members under the Act unless the right to do so is expressly otherwise given in this Agreement;
- (iv) knowingly rent apartments in the Project such that the Project would not meet the requirements of the Rent Restriction Test or Minimum Set-Aside Test;
- (v) borrow from the Company or commingle Company funds with funds of any other Person; or
- (vi) execute or deliver any general assignment for the benefit of creditors or file a petition or acquiesce in the filing of a petition for Bankruptcy.
- (b) The Managing Member shall not, without the Consent of the Investor Member which Consent shall not be unreasonably withheld, with the parties hereto agreeing and acknowledging that withholding such Consent would be reasonable if the action would likely be inconsistent with preserving the Project as a low-income housing project), have any authority to:
- (i) sell or otherwise dispose of, at any time, all or substantially all of the assets of the Company;
- (ii) amend the terms of any Project Loan to be other than those set forth on  $\underline{\mathbf{Exhibit}} \mathbf{F}$  attached hereto;
- (iii) borrow in excess of \$10,000.00 in the aggregate at any one time outstanding on the general credit of the Company, except MM Loans and Operating Deficit Loans, and except as and to the extent provided for in an approved budget pursuant to Section 8.20;
- (iv) following Final Closing, construct any new or replacement capital improvements on the Project which substantially alter the Project or its use or which are at a cost in excess of \$10,000.00 in a single Company fiscal year, or rebuild the Project with the use of insurance proceeds, except (a) replacements and remodeling in the ordinary course of business or under emergency conditions, or (b) reconstruction paid for from insurance proceeds, or (c) as and to the extent provided for in an approved budget pursuant to Section 13.03;
- (v) acquire any real property in addition to the Project other than easements reasonable and necessary for the operation of the Project;
  - (vi) following Final Closing, refinance any Project Loan;
  - (vii) confess a judgment against the Company in excess of \$5,000;
- (viii) admit any person as a Managing Member or an Investor Member, or withdraw as Managing Member, except as otherwise set forth in this Agreement;

- (ix) do any act in contravention of this Agreement or any other agreement to which Company is a party;
- $\qquad \qquad (x) \qquad \text{execute or deliver any assignment for the benefit of the creditors of the } \\ \text{Company;}$
- (xi) transfer or hypothecate the Managing Member's interest as a Managing Member in the Company, including its interest in Company allocations or distributions, except as otherwise provided in this Agreement;
- (xii) dissolve the Company or take any action which would result in dissolution;
- (xiii) refinance, prepay or materially modify the terms of any mortgage or long-term liability of the Company, or sell, grant an option to acquire, exchange, mortgage, encumber, pledge or otherwise transfer all or any portion of any interest in the Company or the Company's interest in the Project, or borrow funds or participate in a merger or consolidation with any other entity;
- (xiv) change the nature of the business of the Company, or do any act which would make it impossible to carry on the ordinary business of the Company;
  - (xv) materially change any accounting method or practice of the Company;
  - (xvi) file a voluntary petition for bankruptcy of the Company;
- (xvii) make any expenditure or incur any liability on behalf of the Company in excess of \$10,000.00 which is not identified in the budget provided by the Managing Member to the Investor Member;
  - (xviii) borrow funds from the Company;
- (xix) enter into or materially modify the Construction Contract (or any other construction contract), or agree to any change order under the Construction Contract (or any other construction contract) if any such change order is for \$10,000 or more, or is proposed when the amount of previous change orders plus the proposed change order would exceed \$20,000 (over the life of the Company);
- (xx) commingle Company funds or assets with the funds or assets of the Managing Member or any Company or other entity owned or operated by the Managing Member to the Investor Member:

(xxi) possess Company property or assign rights in specific property for other than a business purpose of the Company;

(xxii) take any action which would cause the termination of the Company for federal income tax purposes under Code Section 708;

(xxiii) make, amend or revoke any tax election required of or permitted to be made by the Company under the Code or Regulations, including, without limitation, any election under Section 42 (including an election to treat any year other than 2014 as the first year of the Credit Period for any other tax election affecting the amount, timing, availability or allocation of any LIHTC:

(xxiv) enter into any agreement or take any action without the prior consent of the Investor Member with respect to any matters for which the prior consent of the Investor Member is a prerequisite therefore;

(xxv) approve any increase in fees to the Managing Member or any affiliate of the Managing Member;

(xxvi) change in ownership, control or management of the Managing Member;

(xxvii) allow this Agreement to be amended;

(xxviii) invest assets of the Company in (A) investments specifically not contemplated by this Agreement, or (B) in investments other than U.S. Treasury Bills, Notes or Bonds, or bank accounts, money market accounts or certificates of deposit in institutions insured by the Federal Deposit Insurance Corporation. However, investment of such assets may be expanded upon approval by the Investor Member; or

(xxix) take any action which would jeopardize the Actual Credit or Certified Credit amount or increase the risk that there would be a LIHTC Recapture Event.

### 8.03 Sale of Project.

(a) Investor Member Request for Sale. Notwithstanding the foregoing Section 8.02, and subject to all Agency regulations then in effect and the receipt of all required approvals and consents of the Project Lenders, and subject further to the extended use requirements applicable pursuant to Section 42(h)(6) of the Code, at any time after the fourteenth (14th) anniversary of the first day of the first taxable year of the applicable LIHTC compliance period the Investor Member may request that the Company do one of the following: (i) sell the Project subject to the Extended Use Agreement (a "Continued Compliance Sale"); or (ii) request that the Agency arrange for the sale of the Project after receipt of a Qualified Contract (a "Compliance Termination Sale").

- Continued Compliance Sale. After receipt of a request for a Continued (b) Compliance Sale, the Managing Member shall use its best efforts to find a third party purchaser for the Project and to cause the Company to consummate a sale of the Project subject to the Extended Use Agreement and on terms Consented to by the Investor Member. If such efforts are not successful on terms reasonably satisfactory to the Investor Member within four (4) months, the Investor Member shall have the right thereafter to locate a purchaser for the Project. If the Investor Member locates such a purchaser, the Managing Member shall be given a right of first refusal to purchase the Project on the same terms and conditions as would be applicable to such purchaser. If such right of first refusal is not exercised by the Managing Member within thirty (30) days, then the Managing Member shall be obligated to consent to the sale to such purchaser so long as the purchase price and other terms offered by such purchaser are at least as favorable to the Company as the best offer, if any, located by the Managing Member. If the Investor Member requests that the Compliance Termination Sale be conducted in a manner that would result in the conversion of the Project to a condominium regime of ownership and the sale of individual condominium units, the Managing Member shall use diligent efforts to accomplish such conversion on such terms which are reasonably satisfactory to the Investor Member.
- Compliance Termination Sale. After receipt of a request for a Compliance Termination Sale, the Managing Member shall make a request to the Agency to obtain a buyer who is willing to operate the low-income units of the Project as a qualified low-income building and who will submit a Qualified Contract for the Project, and if no Qualified Contract is submitted within one year of the date of the Managing Member's request to the Agency, the Managing Member shall use its best efforts to find a third party purchaser and to cause the Company to consummate a sale of the Project to such purchaser on terms Consented to by the Investor Member and free of the restrictions imposed by the Extended Use Agreement. If such efforts are not successful on terms reasonably satisfactory to the Investor Member within six (6) months, the Investor Member shall have the right thereafter to locate a purchaser for the Project. If the Investor Member locates such a purchaser, the Managing Member shall be given a right of first refusal to purchase the Project on the same terms and conditions as would be applicable to such purchaser. If such right of first refusal is not exercised by the Managing Member within thirty (30) days, then the Managing Member shall be obligated to consent to the sale to such purchaser so long as the purchase price and other terms offered by such purchaser are at least as favorable to the Company as the best offer, if any, located by the Managing Member. If the Investor Member requests that the Compliance Termination Sale be conducted in a manner that would result in the conversion of the Project to a condominium regime of ownership and the sale of individual condominium units, the Managing Member shall use diligent efforts to accomplish such conversion on such terms which are reasonably satisfactory to the Investor Member.
- (d) <u>Managing Member Option</u>. The Managing Member, if it is a qualified non-profit under the terms of Section 42(i)(7) of the Code, shall have the right of first refusal to purchase the Project at the end of the low-income housing tax credit compliance period, in accordance with said Section 42(i) (7) of the Code, for an amount equal to at least the sum of (i) \$1.00, plus (ii) all outstanding debt of the Company, including debt encumbering the Project, plus (iii) the aggregate

federal, state and local (if any) income tax liabilities which would be incurred by the Members of the Investor Member as a consequence of such purchase, on the terms set forth in **Exhibit L** attached hereto.

- 8.04 <u>Management Purposes</u>. In conducting the business of the Company, the Managing Member shall be bound by the Company's purposes set forth in Article III.
- 8.05 <u>Delegation of Authority</u>. The Managing Member may delegate all or any of its powers, rights and obligations hereunder, and may appoint, employ, contract or otherwise deal with any Person for the transaction of the business of the Company, which Person may, under supervision of the Managing Member, perform any acts or services for the Company as the Managing Member may approve.
- 8.06 Managing Member or Affiliates Dealing with Company. The Managing Member or any Affiliates thereof shall have the right to contract or otherwise deal with the Company for the sale of goods or services to the Company in addition to those set forth herein, if (a) compensation paid or promised for such goods or services is reasonable (i.e., at fair market value) and is paid only for goods or services actually furnished to the Company, (b) the goods or services to be furnished shall be reasonable for and necessary to the Company, (c) the fees, terms and conditions of such transaction are at least as favorable to the Company as would be obtainable in an arm's-length transaction, (d) no agent, attorney, accountant or other independent consultant or contractor who also is employed on a full-time basis by the Managing Member or any Affiliate shall be compensated by the Company for his services. Any contract covering such transactions shall be in writing and shall be terminable without penalty on sixty (60) days Notice. Any payment made to the Managing Member or any Affiliate for such goods or services shall be fully disclosed to all Investor Members in the reports required under Section 13.02. Neither the Managing Member nor any Affiliate shall, by the making of lump sum payments to any other Person for disbursement by such other Person, circumvent the provisions of this Section 8.06.
- 8.07 Other Activities. Except as limited in Section 8.06, Affiliates of the Managing Member may engage in or possess interests in other business ventures of every kind and description for their own account, including, without limitation, serving as general partner of limited partnerships or the managing member of other limited liability companies or as general partner of limited partnerships which own, either directly or through interests in other companies or partnerships, government assisted housing developments similar to the Project. Neither the Company nor any of the Members shall have any rights by virtue of this Agreement in or to such other business ventures or to the income or profits derived therefrom.
- 8.08 <u>Liability for Acts and Omissions</u>. No Managing Member or Affiliate thereof shall be liable, responsible or accountable in damages or otherwise to any of the Members for any act or omission performed or omitted by it in good faith on behalf of the Company and in a manner reasonably believed by it to be within the scope of the authority granted to it by this Agreement and in the best interest of the Company, provided that the protection afforded the Managing Member

pursuant to this Section 8.08 shall not apply in the case of negligence, misconduct, fraud or any breach of fiduciary duty as Managing Member with respect to such acts or omissions. Any loss or damage incurred by any Managing Member or Affiliate thereof by reason of any act or omission performed or omitted by it or any of them in good faith on behalf of the Company and in a manner reasonably believed by it to be within the scope of the authority granted by this Agreement and in the best interests of the Company (but not, in any event, any loss or damage incurred by the Managing Member or Affiliate thereof by reason of negligence, misconduct or fraud of the Managing Member or Affiliate thereof, or any breach of fiduciary duty as Managing Member, with respect to such acts or omissions) shall be paid from Company assets (except for reserves) to the extent available (but the Investor Members shall not have any personal liability to the Managing Member or Affiliate(s) thereof under any circumstances on account of any such loss or damage incurred by the Managing Member or Affiliate(s) thereof or on account of the payment thereof).

- 8.09 Indemnification of Investor Member and the Company. The Managing Member and the Company shall, jointly and severally, indemnify, defend, and save harmless the Investor Member and Special Member from and against any claim, loss, expense, action or damage, including without limitation, reasonable costs and expenses of litigation and appeal (and the reasonable fees and expenses of counsel) asserted against the Investor Member or Special Member based on any act, omission, malfeasance or nonfeasance of the Company or the Managing Member, including without limitation any claim that the Investor Member or Special Member is liable for any indebtedness of the Company and excluding only liability directly caused by the Investor Member or Special Member's gross negligence or bad faith conduct. In addition, the Managing Member and the Company shall, jointly and severally, indemnify, defend, save and hold harmless the Investor Member and Special Member, and their representatives, from and against any and all costs, losses, liabilities, damages, lawsuits, proceedings (whether formal or informal), investigations, judgments, orders, settlements, recoveries, obligations, deficiencies, claims and expenses (whether or not arising out of third party claims), including, without limitation, interest, penalties, attorneys' fees and all amounts paid in investigation, or settlement of any of the foregoing, incurred in connection with or arising out of or resulting from the operations of the Managing Member, the Company or the Project prior to the date of this Agreement.
- 8.10 Net Worth of Managing Member. The Managing Member shall maintain a minimum net worth in an amount as may be necessary to assure that the Company will be taxed as a company, and not as an association taxable as a corporation, for federal income tax purposes.
- 8.11 <u>Construction of the Project, Construction Cost Overruns, Operating Deficits; Other Managing Member Guarantees.</u>
  - (a) <u>Construction Completion Guaranty</u>.
- (i) The Company has entered into the Construction Contract. The Managing Member shall be responsible for:

- (A) achieving completion of construction of the Project on a timely basis in accordance with the Plans and Specifications for the Project, the terms of this Agreement, the Project Documents and all legal requirements;
- (B) meeting all requirements for obtaining all necessary unconditional certificate(s) of occupancy for all the apartment units in the Project;
- (C) fulfilling all actions required of the Company to assure that the Project satisfies the Minimum Set-Aside Test and the Rent Restriction Test;
- (D) causing the making of the Project Loans by the respective Project Lenders; and
  - (E) achieving Final Closing.
- (ii) The Managing Member hereby is obligated to pay all Excess Development Costs; the Company shall have no obligation to pay any Excess Development Costs. Any amounts paid by the Managing Member pursuant to this clause (ii) shall be in the form of a loan to the Company (a "Completion Loan"). Any Completion Loan will be in the following terms: (A) it shall be unsecured; (B) it shall not bear interest; (C) it shall be repayable solely from Net Cash Flow and proceeds of a Capital Transaction at the time and in the amounts set forth in Sections 11.03(b), 11.04 and 12.02(a) of this Agreement; and (D) a Completion Loan shall be fully subordinated to payment of Project Loans, MM Loans, and indebtedness of the Company to all Persons other than Members.
- (iii) In the event that the Managing Member shall fail to pay any such Excess Development Costs as required in this Section 8.11(a), an amount not in excess of the total of any remaining unpaid installments of the Development Fee due pursuant to Section 8.12 shall be suspended by the Company until such obligations are met by the Managing Member.
- (b) Operating Deficit Guaranty. In the event that, at any time during the period commencing on achievement of Breakeven Operations and ending on the fifteenth anniversary of such date (the "Initial Period"), an Operating Deficit shall exist, the Managing Member shall provide such funds to the Company as shall be necessary to pay such Operating Deficits. Funds provided after the achievement of Breakeven Operations shall be in the form of a loan to the Company (the "Operating Deficit Loan(s)"). Any Operating Deficit Loan shall be on the following terms: (i) it shall be unsecured; (ii) it shall not bear interest; (iii) it shall be repayable solely from Net Cash Flow and proceeds of a Capital Transaction at the time and in the amounts set forth in Sections 11.03(b), 11.04 and 12.02(a) of this Agreement; and (iv) Operating Deficit Loans shall be fully subordinated to payment of Project Loans, MM Loans, and indebtedness of the Company to all Persons other than Members. In the event that the Managing Member shall fail to

make any such Operating Deficit Loan as aforesaid, the Company shall utilize amounts otherwise payable as installments of the Development Fee pursuant to Section 8.12 of this Agreement to meet the obligations of the Managing Member pursuant to this Section 8.11(b). Amounts so utilized shall also constitute payment and satisfaction of installments of the Development Fee payable under the aforesaid Section of this Agreement, and the obligation of the Company to make such installment payments pursuant to such Sections, as well as the Investor Member's obligation to make future Capital Contributions, shall be reduced correspondingly. For the purpose of this Section 8.11(b), all expenses shall be paid on a sixty (60) day current basis.

of the Company there is a LIHTC Shortfall, the Managing Member shall, within forty-five (45) days following the close of such fiscal year, pay the Investor Member an amount equal to (A) the amount of the LIHTC Shortfall for the fiscal year immediately preceding the payment due date multiplied by 0.9150, (B) all penalties and interest imposed by the Code and assessed against the Investor Member by the IRS with respect to any LIHTC Shortfall, and (C) an amount sufficient to pay any tax liability owed by the Investor Member resulting from the receipt of the amounts specified in the foregoing clauses (A), (B) and this clause (C) of this Section 8.11(c)(i) (such calculation to be made assuming the Investor Member is subject to the highest federal and state tax rates imposed on corporate tax payers under the Code at that time for the taxable year of the Investor Member in which such payment is taken into income by the Investor Member), together with interest on such amounts at the Prime Rate accruing from such payment due date.

(ii) The Managing Member irrevocably and unconditionally guarantees payments specified in this Section 8.11(c)(ii) to the Investor Member if there is a LIHTC Recapture Event. The payments required by this Section 8.11(c)(ii) shall be the sum of the following amounts: (A) the amount of LIHTC previously allocated to the Investor Member and subsequently disallowed because of such LIHTC Recapture Event multiplied by \$0.9100; (B) the "credit recapture amount" (as defined in Code Section 42(j)(2)) allocated to the Investor Member because of such LIHTC Recapture Event; (C) all penalties and interest imposed by the Code and assessed against the Investor Member by the IRS with respect to such LIHTC Recapture Event; (D) an amount sufficient to pay any tax liability owed by the Investor Member resulting from the receipt of the amounts specified in the foregoing clauses (A), (B), (C) and this clause (D) of this Section 8.11(c)(ii) (such calculation to be made assuming the Investor Member is subject to the highest federal and state tax rate imposed on corporate taxpayers under the Code at that time for the taxable year of the Investor Member in which such payment is taken into income by the Investor Member, together with interest on such amounts at the Prime Rate accruing from the date the Investor Member remits funds to a taxing authority with respect to a LIHTC Recapture Event; and (E) if the cause of the LIHTC Recapture Event will, in determination of the Investor Member, decrease the maximum amount of LIHTC that will be available to the Company and allocated to the Investor Member during the remainder of the compliance period under Section 42 of the Code, assuming full compliance with Section 42 of the Code, then an amount equal to the total amount of such decrease. The Managing Member shall make such payment to the Investor Member within forty-five (45) days of the LIHTC Recapture Event.

(iii) The LIHTC Compliance Guaranty set forth herein shall not apply to amounts due solely to the transfer by the Investor Member of all or a portion of its Interest in the Company or to changes in the tax law after the date hereof with which the Managing Member is unable to comply despite the exercise of its good faith and reasonable efforts.

### (iv) Intentionally Omitted.

- Funds provided by the Affiliate Guarantor with respect to the (v) Managing Member's obligations under subparagraphs (i) or (ii) above shall be in the form of a loan to the Company (the "Guarantor LIHTC Compliance Loan"). Any Guarantor LIHTC Compliance Loan shall be on the following terms: (i) it shall be unsecured; (ii) it shall bear no interest; and (iii) it shall be repayable solely from proceeds of a Capital Transaction or liquidation at the time and in the amounts set forth in Sections 11.04 and 12.02(a) of this Agreement. Notwithstanding the foregoing, the Investor Member shall have the authority to treat any guarantee payment made on behalf of the Company by its Managing Member or the Affiliate Guarantor as (i) a capital contribution to the capital of the Company by the Managing Member in the amount of such guarantee payment that is matched with a corresponding upward adjustment to such Managing Member's capital account in the Company or (ii) as a loan (as described above) by the Managing Member in the amount of such guarantee payment, so as to minimize any possible unintended increase in the amount of depreciation and tax credits allocated to the Managing Member; provided that any losses or other deductions, other than depreciation, relating to such capital contribution or loan, shall be allocated to the Managing Member making such guarantee payment.
- (d) Project Loan Funding Guaranty. The Managing Member irrevocably and unconditionally guarantees and covenants that the Company shall receive full funding of the Project Loans on or before December 15, 2014, on the terms set forth on **Exhibit F** attached hereto. The Managing Member represents and warrants that the source of funds for the Project Loans do not include, in whole or in part, "federal subsidies" within the meaning of Code Section 42(i) (i.e. the source of funds for the Project Loans does not include, in whole or in part, a "tax-exempt obligation," an obligation the interest on which is exempt from tax under Code Section 103). The Project Loan documents shall contain such other terms as may be Consented to by the Investor Member.

### 8.12 Development Fee.

(a) The Company has entered into a Development Agreement (materially in the form of **Exhibit A** attached hereto) of even date herewith with the Developer for its services in connection with the development and construction of the Project. In consideration for such services, a Development Fee in a total amount equal to \$359,000 shall be payable by the Company, in accordance with the terms of the Development Agreement and Article XI of this Agreement. In no event shall full payment of the Development Fee be later than the thirteenth anniversary of placement

in service. It is anticipated that \$161,319 of the Development Fee will be deferred and paid pursuant to Article XI.

(b) The Company has entered into a Construction Incentive Management Fee Agreement of even date herewith with the Managing Member in the form attached hereto as **Exhibit M** for its services in connection with value engineering of the construction of the Project. Payment of any fee due under such Agreement shall be subject to the requirements of the Project Lenders and consent of the Investor Member.

### 8.13 Intentionally Deleted

### 8.14 Withholding of Fee Payments.

- (a) Conditions for Withholding. In the event that (i) the Managing Member or any successor Managing Member shall not have substantially complied with any material provisions under this Agreement, or under the operating agreement with respect to an Affiliated Company, after Notice from the Investor Member of such noncompliance and failure to cure such noncompliance within a period of thirty (30) days from and after the date of such Notice, or (ii) any Project Lender shall have declared the Company to be in default under any Project Loan or under any of the mortgage loans as to an Affiliated Company, or (iii) foreclosure proceedings shall have been commenced against the Project or against an Project owned by the Affiliated Company, then (A) the Managing Member shall be in default of this Agreement, and the Company shall withhold payment of any installment of fees and/or allowance payable pursuant to Sections 4.02(s), 8.12 and/or 8.13 and (B) the Managing Member shall be liable for the Company's payment of any and all installments of the Development Fee payable pursuant to Section 8.12.
- (b) <u>Release of Fees</u>. All amounts so withheld by the Company under this Section 8.14 shall be promptly released to the payees thereof only after the Managing Member has cured the default justifying the withholding, as demonstrated by evidence reasonably acceptable to the Investor Member.
- shall engage such person, firm or company as the Managing Member may select, and as the Investor Member may approve, which approval shall not be unreasonably withheld (hereinafter referred to as "Management Agent") to manage the operation of the Project during the rent up period and following Final Closing. The Management Agent shall be paid a management fee subject to the approval of the Agency and/or the Project Lenders, if required, and the Special Member, but in no event will the annual management fee be greater than \$54/unit/month. The contract between the Company and the Management Agent and the management plan for the Project shall be in the form set forth in **Exhibit G**, with such changes acceptable to the Agency and/or the Project Lenders, if required, and reasonably acceptable to the Special Member. Such contract shall provide, among other things, that it shall be cancelable upon thirty (30) days' prior notice from the Company, and that the Management Agent will accrue the management fee to the extent necessary at any time to prevent a default under

any Project Loan. Whenever the management agent for the Project is the Managing Member or an Affiliate of the Managing Member, the management agreement shall provide that it is immediately terminable at the election of the Investor Member or Special Member in the event of (a) the removal or withdrawal of the Managing Member, or (b) any material breach of or noncompliance with any provision of this Agreement by the Managing Member or any Affiliate of the Managing Member. Any other agreement entered into by the Company and any Managing Member or any Affiliate thereof shall specifically provide that such agreement shall be immediately terminable at the election of the Investor Member or Special Member if the Managing Member is removed or withdraws. Hunt & Associates Elderly Housing Corporation is approved by the parties hereto as the initial Management Agent.

### 8.16 Removal of the Management Agent. The Managing Member:

- (a) may, upon receiving any required approval of the Project Lenders and the Investor Member, dismiss the Management Agent as the entity responsible for the Project under the terms of the contract between the Company and the Management Agent, and
- (b) shall, at the request of the Investor Member, remove the Management Agent if the Special Member determines that the same is necessary to protect the interest of the Company or if the Management Agent is declared Bankrupt, is dissolved, or makes an assignment for the benefit of its creditors, or for any intentional misconduct by the Management Agent or its negligence in the discharge of its duties and obligations as Management Agent (subject to the fulfillment and expiration of any notice and/or opportunity to cure provisions of the Management Agreement), including, without limitation, for any action or failure to take any action which:
- (i) violates in any material respect any provision of the Management Agreement entered into with the Company and approved by the Project Lenders, if required, and/or any material provision of the Project Documents and/or the Loan Documents applicable to the Project, or the Project Lenders-approved management plan for the Project;
- (ii) violates in any material respect any provision of this Agreement or provision of applicable law; or
- (iii) causes the Project to be operated in a manner which if continued would give rise to an event which would cause or would likely cause a recapture of LIHTC.
- 8.17 <u>Replacement of the Management Agent</u>. Upon the removal of the Management Agent as the entity responsible for the management of the Project, a substitute Management Agent which is not an Affiliate of the Managing Member shall be named by the Managing Member, subject to the approval of the Project Lenders, if required, and the approval of the Investor Member.
- 8.18 <u>Loans to the Company</u> The Company is authorized to receive Operating Deficit Loans and MM Loans on the terms set forth in this Agreement. In addition, if (a) additional funds

are required by the Company for any purpose relating to the business of the Company or for any of its obligations, expenses, costs or expenditures, and (b) the Company has not received an Operating Deficit Loan, or MM Loan to pay such amounts, then the Company may borrow such funds as are needed from a Person or organization, other than a Member or an Affiliate of a Member, in accordance with the terms of this Section 8.18, for such period of time and on such terms as the Managing Member and the Investor Member may agree; provided, however, that no such additional loans shall be secured by any mortgage or other encumbrance on the property of the Company without the prior approval of the Investor Member except that such approvals shall not be required in the case of the hypothecation of personal property purchased by the Company and not included in the security agreements executed by the Company at the time of Initial Closing. Nothing in this Section 8.18 shall modify or affect the obligation of the Managing Member to make Operating Deficit Loans and to perform its obligations when and as required by this Agreement.

8.19 Affiliate Guaranty. Concurrently with the execution of this Agreement, the Managing Member shall deliver to the Investor Member (a) the Affiliate Guaranty fully executed by each Affiliate Guarantor, (b) a pledge and security agreement executed by the Managing Member in the form of **Exhibit E** attached hereto (the "Managing Member Pledge"), wherein the Managing Member pledges and grants a security interest in its Managing Member interest in the Company and in each Affiliated Company to secure its obligation under this Agreement, and (c) an opinion of counsel to the Affiliate Guarantors in form satisfactory to the Investor Member regarding the Affiliate Guaranty and the Managing Member Pledge.

### 8.20 Intentionally Deleted.

8.21 <u>Accounting Fee.</u> An accounting fee shall be paid to Virginia Housing Capital Corporation under the Agreement to Provide Accounting and Reporting Services, the form of which is attached hereto as <u>Exhibit J.</u> The obligation to pay such fee shall terminate at the end of the next year following the termination of the Compliance Period.

8.22 <u>Public Relations</u>. The Managing Member shall provide written and timely notice of any groundbreaking, ribbon-cutting or other public relations ceremonies for the Project to the Investor Member and recognize the Investor Member and the Investor Member's members at such public relations ceremonies.

# ARTICLE IX TRANSFERS AND RESTRICTIONS ON TRANSFERS OF INTERESTS OF INVESTOR MEMBERS

### 9.01 Restrictions on Transfer of Investor Members' Interests.

- (a) Under no circumstances will any offer, sale, transfer, assignment, hypothecation or pledge of any Investor Member Interest be permitted unless the Managing Member, in its sole discretion, shall have Consented thereto, and the Project Lenders, if required, also shall have Consented thereto, provided however, that the Managing Member shall not unreasonably withhold its Consent to the pledge by the Investor Member of its Investor Member Interest or a transfer of its right to receive distributions hereunder, so long as no pledgee or transferee shall have any right to become a Substitute Investor Member in the Company or exercise any voting rights of the Investor Member.
- (b) The Investor Member whose interest is being transferred shall pay such reasonable expenses as may be incurred by the Company in connection with such transfer.
- (c) Nothing in this Section 9.01 shall limit the authority of the Investor Member to sell, transfer and/or assign interests within the Investor Member or to transfer Interests of the Investor Member to (i) any Affiliate of the Investor Member or Special Member, in the sole discretion of the Investor Member, at any time and from time to time, or (ii) to any other Person once during the term of this Agreement upon Notice to the Managing Member(s).

### 9.02 Admission of Substitute Investor Members.

- (a) Subject to the other provisions of this Article IX, an assignee of the Interest of an Investor Member (which shall be understood to include any purchaser, transferee, donee, or other recipient of any disposition of such Interest) shall be deemed admitted as a Substitute Investor Member of the Company only upon the satisfactory completion of the following:
- (i) Consent of the Managing Member (which may be withheld in its sole discretion), and the consent of the Project Lenders, if required, shall have been given; such Consent of the Managing Member may be evidenced by the execution by the Managing Member of an amended Agreement and/or certificate evidencing the admission of such Person as an Investor Member pursuant to the requirements of the Act, provided, however, that no Consent shall be required for any sale, transfer or assignment pursuant to Section 9.01 (c);

- (ii) the assignee shall have accepted and agreed to be bound by the terms and provisions of this Agreement by executing a counterpart thereof or an appropriate amendment hereto, and such other documents or instruments as the Managing Member may require in order to effect the admission of such Person as an Investor Member;
- (iii) an amended Agreement and/or certificate evidencing the admission of such Person as an Investor Member shall have been filed for recording pursuant to the requirements of the Act;
- (iv) if the assignee is a corporation, the assignee shall have provided the Managing Member with evidence satisfactory to Counsel for the Company of its authority to become an Investor Member under the terms and provisions of this Agreement; and
- (v) the assignee or the assignor shall have reimbursed the Company for all reasonable expenses, including all reasonable legal fees and recording charges, incurred by the Company in connection with such assignment.
- (b) For the purpose of allocation of profits, losses and credits, and for the purpose of distributing cash of the Company, a Substitute Investor Member shall be treated as having become, and as appearing in, the records of the Company as a Member upon his signing of an amendment to this Agreement agreeing to be bound hereby.
- (c) If the Managing Member has determined it will Consent to the admission, the Managing Member shall cooperate with the Person seeking to become a Substitute Investor Member by preparing the documentation required by this Section and making all official filings and publications. In such event, the Company shall take all such action, including the filing, if required, of any amended Agreement and/or certificate evidencing the admission of any Person as an Investor Member, and the making of any other official filings and publications, as promptly as practicable after the satisfaction by the assignee of the Interest of an Investor Member of the conditions contained in this Article IX to the admission of such Person as an Investor Member of the Company. Any cost or expense incurred in connection with such admission shall be borne by the Substitute Investor Member.

### 9.03 Rights of Assignee of Company Interest.

- (a) Except as provided in this Article and as required by operation of law, the Company shall not be obligated for any purpose whatsoever to recognize the assignment by any Investor Member of its Interest until the Company has received actual Notice thereof.
- (b) Any Person who is the assignee of all or any portion of an Investor Member's Interest, but does not become a Substitute Investor Member, and who desires to make a further

assignment of such Interest, shall be subject to all the provisions of this Article IX to the same extent and in the same manner as any Investor Member desiring to make an assignment of its Interest.

### ARTICLE X RIGHTS AND OBLIGATIONS OF INVESTOR MEMBERS

- 10.01 <u>Management of the Company</u>. No Investor Member shall take part in the management or control of the business of the Company nor transact any business in the name of the Company. Except as otherwise expressly provided in this Agreement, no Investor Member shall have the power or authority to bind the Company or to sign any agreement or document in the name of the Company. No Investor Member shall have any power or authority with respect to the Company except insofar as the consent of any Investor Member shall be expressly required and except as otherwise expressly provided in this Agreement.
- 10.02 <u>Limitation on Liability of Investor Members</u>. The liability of each Investor Member is limited to its Capital Contribution as and when payable under the provisions of this Agreement, and as provided under the Act. No Investor Member shall have any other liability to contribute money to, or in respect of the liabilities or obligations of, the Company, nor shall any Investor Member be personally liable for any obligations of the Company, except as and to the extent provided in the Act. No Investor Member shall be obligated to make loans to the Company.
- 10.03 Other Activities. Any Investor Member may engage in or possess interests in other ventures of every kind and description for its own account, including without limitation, serving as general partner or managing member of other limited partnerships or limited liability companies which own, either directly or through interests in other limited liability companies or limited partnerships, government-assisted housing projects similar to the Project. Neither the Company nor any of the Members shall have any right by virtue of this Agreement in or to such other business ventures to the income or profits derived therefrom.

## ARTICLE XI PROFITS, LOSSES AND DISTRIBUTIONS

### 11.01 Allocation of Profits and Losses Other Than From Capital Transactions.

- (a) <u>Manner of Determination</u>. Profits, Losses and credits for all purposes of this Agreement shall be determined in accordance with the definition of the same under Article II of the Agreement (as applicable) and in accordance with the accrual accounting method and in accordance with applicable Code sections and Treasury Regulations governing same.
- (b) <u>Allocations</u>. All Profits and Losses, except those items in Sections 11.02, 11.05 and 11.07 below, shall be allocated to the Members in accordance with their Percentage

Interests. Every item of income, gain, loss, deduction, or tax preference entering into the computation of such Profits and Losses, or applicable to the period during which such Profits and Losses were realized, shall be considered allocated to each Member in the same proportion as Profits and Losses are allocated to such Member.

- (c) <u>Qualified Allocations</u>. Notwithstanding any provision in this Agreement to the contrary, in no event shall Managing Member, or any of its members who may be exempt from federal income taxation pursuant to Section 501(c) or any other Code provision, be allocated more than its Percentage Interest, determined as of the date hereof, of any item of Company income, gain, loss, deduction, credit or basis.
- (c) <u>Special Member Allocation</u>. Notwithstanding any provisions in the Agreement to the contrary, in no event shall the Special Member be allocated more than its Percentage Interest, determined as of the date hereof, of any item of Company income, gain, loss, deduction, credit or basis.
- 11.02 <u>Allocation of Profits and Losses from Capital Transactions</u>. Except to the extent provided in Sections 11.07, Profits and Losses recognized by the Company upon a Capital Transaction shall be allocated in the following manner:
- (a) Profits shall be allocated (i) first, to the Members with negative Capital Account balances, that portion of gains (including any gains treated as ordinary income for federal income tax purposes) which is equal in amount to, and in proportion to, such Members' respective negative Capital Accounts in the Company; provided that no gain shall be allocated under this Section 11.02(a)(i) to a Member once such Member's Capital Account is brought to zero and (ii) second, gains in excess of the amount allocated under (i) shall be allocated to the Members in the amounts and to the extent necessary to increase the Members' respective Capital Accounts so that the proceeds distributed under Section 11.04 (e) and (g) will be distributed in accordance with the Members' respective Capital Accounts.
- (b) Losses shall be allocated (i) first, to the extent and in such proportions as the respective positive balances in all Members' Capital Accounts, and (ii) second, any remaining loss to the Members in accordance with the manner in which they bear the economic risk of loss associated with such loss or, if none, to the Members in accordance with their Company Interests.
- (c) Any portion of the Profits treated as ordinary income for federal income tax purposes under Sections 1245 and 1250 of the Code ("Recapture Amount") shall be allocated on a dollar for dollar basis to those Members to whom the items of Company deduction or loss giving rise to the Recapture Amount had been previously allocated.

### 11.03 Distributions: Net Cash Flow.

- (a) <u>Determination of Net Cash Flow</u>. Net Cash Flow shall be determined separately for each fiscal year or portion thereof commencing on the day after Final Closing and shall not be cumulative. Wherever there is a reference to the distribution of Net Cash Flow pursuant to the provisions of this Agreement, Net Cash Flow shall be deemed to be limited to Surplus Cash available for distribution. Income received by the Company from the period commencing with the date of receipt of the initial certificate of occupancy with respect to the Project and ending on the date of the Final Closing shall not be distributed during such period and shall be treated as Net Cash Flow with respect to the first Payment Date following Final Closing.
- (b) <u>Manner of Distribution</u>. Subject to the approval of the Project Lenders, if required, Net Cash Flow shall be applied and/or distributed on each Payment Date in the following priority:
- (i) first, to the Investor Member in accordance with its respective Percentage Interest until the aggregate amount of distributions made to the Investor Member under this Section 11.03(b)(i) for the current and all prior years equals the Assumed Investor Member Tax Liability for the current and all prior years;
- (ii) second, to the Investor Member in an amount equal to any LIHTC Reduction Guaranty Payment or Unpaid LIHTC Shortfall;
- (iii) third, to the Managing Member in accordance with its respective Percentage Interest until the aggregate amount of distributions made to the Managing Member under this Section 11.03(b)(iii) for the current and all prior years equals the Assumed Managing Member Tax Liability for the current and all prior years;
- (iv) fourth, to the Developer until all amounts due under the Development Agreement have been paid in full;
- (v) fifth, to the pro rata payment of any outstanding Operating Deficit Loans and MM Loans, based upon the respective outstanding balances of each;
  - (vi) sixth, to replenish the Operating Reserve to the Initial Amount;
- (vii) thereafter, 99.99% to the Investor Member; .009% to the Managing Member; and .001% to the Special Member.

Notwithstanding anything to the contrary contained herein, if the amount of the distribution to the Investor Member under Section 11.03(b) is less than 10% of the Net Cash Flow of the Project, then the Investor Member shall receive a priority distribution before any distributions under Section 11.03(b) (vii) in an amount such that, when added to the sum distributable to the

Investor Member under Section 11.03(b), shall equal 10% of Cash Flow.

- (c) <u>Distributions to be Subject to Regulatory Restrictions</u>. Notwithstanding the foregoing, during such time as regulations of the Project Lenders are applicable to the Project, the total amount of Net Cash Flow which may be so distributed to the Members with respect to any fiscal year shall not exceed such amounts as such regulations permit to be distributed.
- 11.04 <u>Distributions: Capital Transactions and Liquidation of Company</u>. Except as may be required under Section 12.02(b), the proceeds resulting from the liquidation of the Company assets pursuant to Section 12.02, and the net proceeds resulting from any Capital Transaction, as the case may be, shall be distributed and applied in the following order of priority:
- (a) to the payment of all matured debts and liabilities of the Company (including amounts due pursuant to any Project Loan and all expenses of the Company incident to any such sale or refinancing), excluding (1) debts and liabilities of the Company to Members or any Affiliates, and (2) all unpaid fees owing to the Managing Member under this Agreement;
- (b) to the setting up of any reserves which the Liquidator (or the Managing Member if the distribution is not pursuant to the liquidation of the Company) deems reasonably necessary for contingent, unmatured or unforeseen liabilities or obligations of the Company;
- (c) one percent (1%) of the gross proceeds of the Capital Transaction to the Special Member, or its assignee as a Capital Transaction Administrative Fee;
- (d) to the payment of any debts and liabilities (including unpaid fees) owed to the Members or any Affiliates by the Company for Company obligations; provided, however, that the foregoing debts and liabilities owed to Members and their Affiliates shall be paid or repaid, as applicable, in the following order of priority, if and to the extent applicable: (i) to the Investor Member, an amount equal to any outstanding LIHTC Reduction Guaranty Payment, or any Unpaid LIHTC Shortfall (applied first to accrued but unpaid interest (at the Default Rate) and then principal); (ii) to the Investor Member, an amount equal to any Special Additional Capital Contribution; (iii) to the payment of any outstanding MM Loans and loans made by the Managing Member pursuant to Section 8.11(a)(i) and/or 8.11(a)(ii) pro rata based on their respective outstanding balances, if applicable; (iv) amounts due under the Development Agreement; (v) amounts due with respect to Operating Deficit Loans, if any; and (vi) any other such debts and liabilities;
- (e) to the Managing Member and Investor Members in proportion to the relative amounts of Net Projected Tax Liabilities of the Managing Member and the Investor Member's Members or members and their respective Members or members until they each have received, cumulatively, an amount equal to their respective Net Projected Tax Liabilities;
  - (f) to payment of the Guarantor LIHTC Compliance Loan (or, if funds provided

are a capital contribution, under Section 8.11(c)(v), as a return of such capital); and

(g) the balance, .009% to the Managing Member, 99.99% to the Investor Member, and .001% to the Special Member.

Written determination of the proposed distributions of proceeds of Capital Transactions, showing all relevant calculations and assumptions, shall be delivered to the Investor Member and Special Member not later than twenty (20) days prior to the Company entering into any agreement for a Capital Transaction, and written confirmation or any revision thereof shall be delivered to the Investor Member and Special Member not later than twenty (20) days prior to the making of any such distribution.

### 11.05 Distributions and Allocations: General Provisions.

- (a) In any year in which a Member sells, assigns or transfers all or any portion of an Interest to any Person who during such year is admitted as a substitute Member, the share of all profits and losses allocated to, and of all Net Cash Flow and of all cash proceeds distributable under Section 11.04 distributed to, all Members which is attributable to the Interest sold, assigned or transferred shall be divided between the assignor and the assignee ratably on the basis of the number of monthly periods in such year before, and the number of monthly periods on and after, the first day of the month during which such Person is admitted as a substitute Member.
- (b) The Company shall, subject to any applicable limitation on the distribution of Net Cash Flow and any required approval by the Project Lenders, distribute Net Cash Flow not less frequently than annually in the manner provided in Section 11.03(b).
- (c) In the event that there is a determination that there is any original issue discount or imputed interest attributable to the Capital Contribution of any Member, or any loan between a Member and the Company, any income or deduction of the Company attributable to such imputed interest or original issue discount on such Capital Contribution or loan (whether stated or unstated) shall be allocated solely to such Member.
- (d) In the event that the deduction of all or a portion of any fee paid or incurred by the Company to a Member or an Affiliate of a Member is disallowed for federal income tax purposes by the IRS with respect to a taxable year of the Company, the Company shall then allocate to such Member an amount of gross income of the Company for such year equal to the amount of such fee as to which the deduction is disallowed.
- (e) If any Member's Interest in the Company is reduced but not eliminated because of the admission of new Members or otherwise, or if any Member is treated as receiving any items of property described in Section 751(a) of the Code, the Member's Interest in such items of Section 751(a) property that was property of the Company while such Person was a Member shall not be reduced, but shall be retained by the Member so long as the Member has an Interest in the

Company and so long as the Company has an Interest in such property.

- (f) In accordance with Section 704(c) of the Code (relating to allocations with respect to appreciated contributed property) and the Regulations thereunder, income, gain, loss, and deduction with respect to any property contributed to the capital of the Company shall be allocated, solely for tax purposes, among the Members so as to take account of any variation between the adjusted basis of such property to the Company for federal income tax purposes and its fair market value. Any elections or other decisions relating to such allocations shall be made by the Managing Member in any manner that reasonably reflects the purpose and intention of this Agreement.
- (g) In the event that the Managing Member makes any Operating Deficit Loans pursuant to Section 8.11(b), any deductions or losses of the Company attributable to the use of those funds shall be specially allocated to the Managing Member.
- (h) Any income attributable to the Capital Contribution of the Managing Member will be allocated to the Managing Member.
- (i) Any income attributable to the modification of any of the Project Loan(s) shall be allocated 100% to the Managing Member.

### 11.06 <u>Capital Accounts</u>.

- Establishment and Maintenance. A separate Capital Account shall be (a) maintained and adjusted for each Member. There shall be credited to each Member's Capital Account the amount of its Capital Contribution, the fair market value of any property contributed to the Company (net of any liabilities secured by such property) and such Member's distributive share of the net income gains and profits for tax purposes of the Company including income of gain exempt from tax; and there shall be charged against each Member's Capital Account the amount of all cash flow distributed to such Member, the fair market value of any property distributed to such Member (net of any liabilities secured by such property), the net proceeds resulting from the liquidation of the Company's assets or from any sale or refinancing of the Project distributed to such Member, and such Member's distributive share of the losses for tax purposes of the Company. Each Member's Capital Account shall be maintained and adjusted in accordance with the Code and the Treasury Regulations thereunder. The foregoing provisions and the other provisions of this Agreement relating to the maintenance of Capital Accounts are intended to comply with Treas. Reg. § 1.704-1(b), and shall be interpreted and applied in a manner consistent with such regulations. It is the intention of the Members that the Capital Accounts maintained under this Agreement be determined and maintained throughout the full term of this Agreement in accordance with the accounting rules of Treas. Reg. § 1.704-1(b)(2)(iv).
- (b) <u>Deficit Capital Accounts; Regulatory Liquidation</u>. In the event that the Company is liquidated within the meaning of Treas. Reg. § 1.704-1(b)(2)(ii)(g), if the Managing Member's Capital Account has a deficit balance (after giving effect to all contributions, distributions

and allocations), the Managing Member shall make Capital Contributions in the amount of such deficit in compliance with Treas. Reg. §1.704-1(b)(2)(ii)(b)(3). In the event that the Investor Member's Capital Account should have a deficit balance at such time, it shall have no obligation to fund or otherwise contribute capital to the Company in connection with such deficit. Notwithstanding the foregoing, in the event the Company is liquidated within the meaning of Treas. Reg. § 1.704-1(b)(2)(ii)(g) but no event has occurred under Section 12.01 to dissolve the Company, the Company assets shall not be liquidated, the Company's liabilities shall not be paid or discharged, and the Company's affairs shall not be wound up. Instead, the Company shall be deemed to have contributed all of its assets and liabilities to a new limited liability company in exchange for an interest in the new limited liability company. Immediately thereafter, the terminated Company shall be deemed to have distributed interests in the new limited liability company to the Members of the terminated Company in proportion to their respective interests in the terminated Company in liquidation of the terminated Company.

11.07 <u>Special Allocations</u>. Notwithstanding anything to the contrary contained in Section 11.01(a) or (b), the following special allocations in all events apply in determining the allocation of Profits and Losses among the Members and are made prior to the allocations required under §11.01(a) and (b):

### (a) <u>Depreciation and LIHTC.</u>

- (i) Depreciation (cost recovery) deductions and LIHTC are allocated to the Members in accordance with their Percentage Interests.
- (ii) Any recapture of LIHTC is allocated to the Members that were allocated (or whose predecessors-in-interest were allocated) the depreciation/cost recovery deduction and LIHTC associated therewith.

### (b) Limitation on Allocations of Losses.

- (i) To the extent the allocation of any Losses to a Member would cause that Member to have an Adjusted Capital Account Deficit at the end of any fiscal year of the Company, then those Losses will not be allocated to that Member, but rather will be specially allocated to the remaining Members in proportion with their relative interests in the Company.
- (ii) In the event some but not all of the Members would have Adjusted Capital Account Deficits due to an allocation of Losses, the limitation set forth in this Section 11.07(b) shall be applied on a Member-by-Member basis so as to allocate the maximum permissible Losses to each Member who is not a Managing Member under Treas. Reg. §1.704-1(b)(2)(ii)(d). All Losses in excess of the limitation set forth in this Section 11.07(b) shall be allocated to the Managing Member.
  - (c) <u>Profit Chargeback.</u> To the extent any Losses are specially allocated to a

Member in accordance with Section 11.07(b), then Profits will thereafter first be specially allocated to such Member in proportion to and in an amount (1) up to but not exceeding the amount of any such special allocation of Losses away from such Member under such subparagraph (b) but (2) not to the extent that Losses or depreciation deductions would be allocated to the remaining Members in excess of the amount permitted by 11.07(b).

- (d) <u>Nonrecourse Deductions</u>. Nonrecourse Deductions for any fiscal year shall be allocated to the Members in accordance with their Percentage Interests.
- (e) <u>Member Nonrecourse Deductions</u>. Any Member Nonrecourse Deductions for any fiscal year shall be specially allocated to the Member or Members that bear the Economic Risk of Loss with respect to the Member Nonrecourse Debt to which such Member Nonrecourse Deductions are attributable in accordance with Treas. Reg. §1.704-2(b)(4) and Treas. Reg. §1.704-2(i).
- of this Agreement, if there is a net decrease in the Company's Minimum Gain attributable to Nonrecourse Liabilities during any taxable year, each Member shall be specially allocated a *pro rata* portion of each of the Company's items of income and gain for such year (and, if necessary for subsequent years) in proportion to, and to the extent of, an amount equal to such Member's share of the net decrease in such Minimum Gain during such taxable year as determined in accordance with the provisions of Treas. Reg. §1.704-2(g)(2). In the event that such net decrease in the Company's Minimum Gain occurs in connection with the disposition of all or any portion of the Project, then any items of Company income or gain allocated in accordance with the previous sentence shall first consist of gain recognized by the Company as a result of such disposition. It is the intent that the allocations provided in this Section 11.07(f) shall be determined in accordance with and only to the extent required by Treas. Reg. §1.704-2(f) and (j)(2)(i).
- (g) Member Minimum Gain Chargeback. Notwithstanding any other provision of this Agreement, if there is a net decrease in the amount of the Company's Minimum Gain during any taxable year with respect to a Member Nonrecourse Debt, the Member bearing the Economic Risk of Loss with respect to such Member Nonrecourse Debt shall be specially allocated a *pro rata* portion of each of the Company's items of income and gain for such taxable year (and, if necessary, for subsequent years) in proportion to, and to the extent of the amount of such Member's share of the net decrease in such Minimum Gain during such taxable year as determined in accordance with the provisions of Treas. Reg. §1.704-2(i)(4). In the event that such net decrease in the Member's Minimum Gain occurs in connection with the disposition of all or any portion of Project, then any items of Company income or gain allocated in accordance with the previous sentence shall first consist of gain recognized by the Company as a result of such disposition. It is the intent that the allocations provided in this Section 11.07(g) shall be determined in accordance with and only to the extent required by the provisions of Treas. Reg. §1.704-2(i) and (j)(2)(ii).
  - (h) Qualified Income Offset. If a Member unexpectedly receives any adjustments,

allocations, or distributions described in §1.704-1(b)(2)(ii)(d)(4), (5) or (6) of the Regulations, then items of Company income or gain will be specially allocated to that Member in an amount and manner sufficient to eliminate, to the extent required by the Regulations, the Adjusted Capital Account Deficit of that Member as quickly as possible. The special allocations required pursuant to this subparagraph (h) are made only if and to the extent that such Member would have an Adjusted Capital Account Deficit after all other allocations provided for in this Article 11 have been tentatively made as if this subparagraph (h) were not in the Agreement. This subparagraph (h) is intended to comply with the qualified income offset requirements of §1.704-1(b)(2)(ii)(d) of the Regulations and will be interpreted consistently therewith.

- (i) Gross Income Allocation. In the event any Member has a deficit Capital Account at the end of any fiscal year in excess of the sum of (i) the amount that such Member must restore pursuant to any provision of this Agreement, if any, and (ii) the amount such Member is deemed obligated to restore pursuant to the penultimate sentence of Treas. Reg. § 1.704-2(g) and § 1.704-2(i)(5), such Member shall be specially allocated items of Company income and gain in the amount of such excess as quickly as possible, provided that an allocation pursuant to this Section 11.07(i) shall be made if and only to the extent that such Member would have a deficit Capital Account in excess of such sum after all other allocations provided for in this Article XI have been tentatively made as if this Section 11.07(i) and Section 11.07(h) hereof were not in the Agreement.
- (j) §754 Adjustment. To the extent an adjustment to the adjusted tax basis of any Company Property undertaken pursuant to §734(b) or 743(b) of the Code is required to be taken into account in determining the Capital Accounts of the Members under Treas. Reg. §1.704-1(b)(2)(iv)(m), then the amount of such adjustment to the Capital Accounts will be treated as an item of gain (if the adjustment increases the basis of the asset) or loss (if the adjustment decreases such basis) and such gain or loss will be specially allocated to the Members in a manner consistent with the manner in which their Capital Accounts are required to be adjusted pursuant to the aforementioned section of the regulations.

### (k) Intentionally Deleted.

(l) <u>Excess Nonrecourse Liabilities.</u> Solely for purposes of determining a Member's proportionate share of the "excess nonrecourse liabilities" of the Company within the meaning of Treas. Reg. §1.752-3(a)(3), the Members' respective interests in Company Profits shall equal their Percentage Interests (determined without regard to Section 11.07(a)-(k)).

### (m) Authority to Vary Allocations to Preserve and Protect Members' Intent

(i) It is the intent of the Members that each Member's distributive share of income, gain, loss, deduction, or credit (or item thereof) shall be determined and allocated in accordance with this Article XI to the fullest extent permitted by Section 704(b) of the Code. In order to preserve and protect the determinations and allocations provided for in this Article XI, the Managing Member, shall upon the direction in writing of the Special Member, allocate income, gain,

loss, deduction, or credit (or item thereof) arising in any year differently than otherwise provided for in this Article XI as necessary to ensure that all allocations of income, gain, loss, deduction or credit (or item thereof) to the Members are permitted by Section 704(b) of the Code and Treasury Regulations promulgated thereunder. Any allocation made pursuant to this Section 11.07 shall be deemed to be a complete substitute for any allocation otherwise provided for in this Article XI and no amendment of this Agreement or approval of any Member shall be required.

- (ii) In making any allocation (the "new allocation") under Section 11.07(m)(i), the Managing Member is authorized to act only upon the direction in writing of the Special Member or the Investor Member.
- (iii) If the Managing Member receives a recommendation from the Accountants to make any new allocation in a manner less favorable to the Investor Member than is otherwise provided for in this Article XI, then the Managing Member shall do so only with the Investor Member's or the Special Member's Consent and only after having given the Investor Member and the Special Member the opportunity to discuss such allocation with the Accountants, and only after the Managing Member has been advised by the Accountants that it is permitted by Section 704(b) of the Code, to allocate income, gain, loss, deduction, or credit (or item thereof) arising in later years in such manner so as to bring the allocations of income, gain, loss, deduction, or credit (or item thereof) to the Investor Members as nearly as possible to the allocations thereof otherwise contemplated by this Article XI.
- (n) <u>Grant Income</u>. Any income recognized as a result of any receipt of grants by the Company shall be allocated one hundred percent (100%) to the Managing Member. However, if the Managing Member is exempt from federal income taxation under Code Section 501(c)(3) or any other Code provision, then the allocations to the Managing Member under this Section 11.07(n) shall be limited to the highest percentage of the Company's property treated as tax-exempt use property, as reflected in the Projections.
- Tax Matters Partner of the Company, and shall engage in such undertakings as are required of the Tax Matters Partner of the Company, as provided in regulations pursuant to Section 6231 of the Code. Each Member, by its execution of this Agreement, Consents to such designation of the Tax Matters Partner and agrees to execute, certify, acknowledge, deliver, swear to, file and record at the appropriate public offices such documents as may be necessary or appropriate to evidence such Consent. Notwithstanding the foregoing, the Investor Member has the right to approve and disapprove all substantial actions that may be taken by the Managing Member in its capacity as Tax Matters Partner. Notwithstanding any other provision of this Agreement, the Special Member hereby is granted authority at any time to be admitted as a Managing Member by converting all or portion of its Investor Member Interest to a Managing Member Interest for the purpose of acting as the Tax Matters Partner with all the authority and powers given to the Managing Member as Tax Matters Partner of the Company under the Code and under this Agreement. The Special Member may exercise its right to assume the Tax Matters Partner responsibilities for the Company, as provided

herewith, upon ten (10) days notice to the then existing Tax Matters Partner and Managing Member and may continue as Tax Matters Partner indefinitely. In the event that the Special Member exercises its right to become a Managing Member and to assume duties of the Tax Matters Partner, the pre-existing Tax Matters Partner will resign in accordance with Treas. Reg. § 301.6231(a)(7)-1(i) and will redesignate the new Managing Member as Tax Matters Partner in accordance with Treas. Reg. § 301.6231(a)(7)-1(e). Each Member, by its execution of this Agreement Consents to such admission and designation and agrees to execute, certify, acknowledge, deliver, swear to, file and record at the appropriate public offices such documents as may be necessary or appropriate to evidence such Consent. The Special Member shall, upon such admission, replace the Managing Member as Tax Matters Partner and shall have thereafter all the authority and powers given to the Managing Member as Tax Matters Partner of the Company under the Code and under this Agreement. Unless otherwise specifically provided or agreed, the new Tax Matters Partner in these circumstances will not be responsible for or have the right to conduct any operational or managerial functions of the Company besides those required to discharge its responsibilities as Tax Matters Partner.

### 11.09 Authority of Tax Matters Partner.

- (a) The Tax Matters Partner shall have and perform all of the duties required under the Code, including the following duties:
- (i) Furnish the name, address, profits interest, and taxpayer identification number of each Member to the IRS; and
- (ii) Within five calendar days after the receipt by the Managing Member or an Affiliate thereof or the Company of any correspondence or communication relating to the Company or a Member or an Affiliate of a Member from the IRS, the Tax Matters Partner shall forward to each Member a photocopy of all such correspondence or communication(s). The Tax Matters Partner shall, within five calendar days thereafter, advise each Member in writing of the substance and form of any conversation or communication held with any representative of the Service.
- (b) The Tax Matters Partner shall, upon request by the Investor Member, permit the Investor Member to include its attorney in the power of attorney (Form 2848) for the Company for any taxable years under a tax audit or in a tax administrative Appeals process.
  - (c) The Tax Matters Partner shall not without the Consent of the Special Member:
- (i) Extend the statute of limitations for assessing or computing any tax liability against the Company (or the amount of character of any Company tax items);
- (ii) Engage an accounting firm or counsel to represent the Company before the IRS;

- (iii) Settle any audit with the IRS concerning the adjustment or readjustment of any Company item(s) (within the meaning of Section 6231(a)(3) of the Code);
- (iv) File a request for an administrative adjustment with the IRS at any time or file a petition for judicial review with respect to any such request or select the forum for judicial review of any IRS determination;
- (v) Initiate or settle any judicial review or action concerning the amount or character of any Company tax item(s) (within the meaning of Section 6231(a)(3) of the Code);
- (vi) Intervene in any action brought by any other Member for judicial review of a final Company administrative adjustment; or
- (vii) Take any other action not expressly permitted by this Section 11.09 on behalf of the Members of the Company in connection with any administrative or judicial tax proceeding.
- (d) In the event of any Company-level proceeding instituted by the IRS pursuant to Sections 6221 through 6233 of the Code, the Tax Matters Partner shall consult with the Special Member regarding the nature and content of all action and defense to be taken by the Company in response to such proceeding. The Tax Matters Partner also shall consult with the Special Member regarding the nature and content of any proceeding pursuant to Sections 6221 through 6233 of the Code instituted by or on behalf of the Company (including the decision to institute proceedings, whether administrative or judicial, and whether in response to a previous IRS proceeding against the Company or otherwise).
- 11.10 Expenses of Tax Matters Partner. The Company shall indemnify and reimburse the Tax Matters Partner for all expenses, including legal and accounting fees, claims, liabilities, losses and damages incurred in connection with any administrative or judicial proceeding with respect to the tax liability of the Members. The payment of all such expenses shall be made before any distributions are made from Net Cash Flow or any discretionary reserves are set aside by the Managing Member. The Managing Member shall have the obligation to provide funds for such purpose to the extent that Company funds are not otherwise available therefor. The taking of any action and the incurring of any expense by the Tax Matters Partner in connection with any such proceeding, except to the extent required by law, is a matter in the sole discretion of the Tax Matters Partner and the provisions on limitations of liability of the Managing Member and indemnification set forth in Section 8.08 of this Agreement shall be fully applicable to the Tax Matters Partner in its capacity as such.

## ARTICLE XII SALE, DISSOLUTION AND LIQUIDATION

- 12.01 <u>Dissolution of the Company</u>. The Company shall be dissolved upon the earlier of the expiration of the term of the Company, or upon:
- (a) the withdrawal, Bankruptcy, death, dissolution or adjudication of incompetency of the Managing Member who is at that time the sole Managing Member, subject to the provisions of Section 6.03, unless a majority in interest of the other Members, within ninety (90) days after receiving Notice of such withdrawal, Bankruptcy, death, dissolution or adjudication of incompetence, elects to designate a successor Managing Member(s) and continue the Company upon the admission of such successor Managing Member(s) to the Company;
- (b) the sale or other disposition of all or substantially all of the assets of the Company, subject to the provisions of Section 6.03;
- (c) the election by the Managing Member, with the Consent of a majority in interest of the other Members; or
- (d) any other event causing the dissolution of the Company under the laws of the Commonwealth of Virginia.

### 12.02 Winding Up and Distribution.

- (a) Upon the dissolution of the Company pursuant to Section 12.01, (i) a Certificate of Cancellation shall be filed in such offices within the Commonwealth of Virginia as may be required or appropriate and (ii) the Company business shall be wound up and its assets liquidated as provided in this Section 12.02 and the net proceeds of such liquidation, except as provided in Section 12.02(b) below, shall be distributed in accordance with Section 11.04.
- (b) It is the intent of the Members that, upon liquidation of the Company, any liquidation proceeds available for distribution to the Members be distributed in accordance with the Members' respective positive Capital Account balances and in accordance with Treas. Reg. §1.704-1(b)(2)(ii)(b)(2). The Members believe that distributions under Section 11.04 will effectuate such intent. In the event that, upon liquidation, there would otherwise be any conflict between a distribution pursuant to the Members' respective positive Capital Account balances and the intent of the Members with respect to distribution of proceeds as provided in Section 11.04, the Liquidator shall, notwithstanding the provisions of Sections 11.01, 11.02, 11.03 and 11.05, allocate the Company's gains, profits and losses in a manner that will, as nearly as possible, cause the distribution of liquidation proceeds to the Members to be in accordance both with the Members' economic expectations as set forth in Section 11.04 and their respective Capital Account balances. If the Company's gains, profits and losses are insufficient to cause the Members' Capital Accounts to be in such amounts as will permit liquidation proceeds to be distributed both in accordance with the Members' respective positive Capital Account balances and Section 11.04, then liquidation proceeds shall be distributed in accordance with the Members' respective positive Capital Account balances after the allocations described herein have been made.

- (c) The Liquidator shall file all certificates and notices of the dissolution of the Company required by law. The Liquidator shall proceed without any unnecessary delay to sell and otherwise liquidate the Company's property and assets; provided, however, that if the Liquidator shall determine that an immediate sale of part or all of the Company property would cause undue loss to the Members, then in order to avoid such loss, the Liquidator may, except to the extent provided by the Act, defer the liquidation as may be necessary to satisfy the debts and liabilities of the Company to Persons other than the Members. Upon the complete liquidation and distribution of the Company assets, the Members shall cease to be Members of the Company, and the Liquidator shall execute, acknowledge and cause to be filed all certificates and notices required by the law to terminate the Company.
- (d) Upon the dissolution of the Company pursuant to Section 12.01, the Accountants shall promptly prepare, and the Liquidator shall furnish to each Member, a statement setting forth the assets and liabilities of the Company upon its dissolution. Promptly following the complete liquidation and distribution of the Company property and assets, the Accountants shall prepare, and the Liquidator shall furnish to each Member, a statement showing the manner in which the Company assets were liquidated and distributed.

# ARTICLE XIII BOOKS AND RECORDS, ACCOUNTING, TAX ELECTIONS, ETC.

13.01 <u>Books of Account</u>. The Managing Member shall keep proper and complete books of account for the Company. Such books of account shall be kept at the principal office of the Company and shall be open at all times for examination and copying by the Investor Member or its authorized representatives. The Managing Member shall retain such books of account for six years after the later of the termination of the Company or the end of all applicable compliance periods under the Regulations. All decisions as to the fiscal year and accounting methods to be used by the Company shall be made only with the prior written consent of the Investor Member. In addition, the Managing Member shall comply with all record keeping and record retention requirements applicable to low-income housing projects under the Code and Regulations, and shall provide such information to the Members for their compliance.

### 13.02 Financial Reports.

(a) <u>Agreement with VHCC.</u> The Company shall enter into an agreement with Virginia Housing Capital Corporation ("VHCC"), essentially in the form attached hereto as <u>Exhibit J</u>, pursuant to which VHCC will provide certain accounting and reporting services to the Company.

- Member shall deliver to the Members with respect to such month a cash flow statement for the Company, with a detailed itemization of all Company receipts and expenses, and with such additional information as shall be reasonably requested by the Members (the foregoing, collectively, the "Cash Flow Report"). Notwithstanding the foregoing, if the Investor Member believes that the Project is experiencing or may experience adverse operating results or any other material adverse condition, the Investor Member, by notice to the Managing Member, may require the delivery of Cash Flow Reports within five days after the end of each month, until such time as the Investor Member believes that the adverse condition affecting the Project is no longer present or threatened. At Investor Member's request, copies of all proposed leases and tenant income certification information for the initial occupant of each dwelling unit shall be delivered concurrently with such Cash Flow Report prior to execution thereof by the Company.
- (c) <u>Governmental and Lender Reports.</u> The Managing Member shall also deliver to the Investor Member any financial or performance report required to be provided by the Company to any federal, state or local governmental agency or to any Company lender. Any such report shall be delivered to the Investor Member within five days after such report is filed with any such governmental agency or Company lender.
- 13.03 <u>Budgets and General Disclosure</u>. The Managing Member shall prepare and deliver to the Investor Member no later than the 60 days prior to the beginning of each fiscal year of the Company a detailed annual operating and capital improvements budget for the operation of the Project during such fiscal year. Such budgets shall specifically list all budgeted expenses in all major categories including, but not limited to, administration, operation, repairs and maintenance, utilities, taxes, insurance, interest, debt service with respect to the Project Loans, capital improvements, and all budgeted expenses which are to be paid to the Managing Member or its Affiliates. Such a budget shall be deemed "approved" for purposes of this Agreement only when such budget has been approved by the Investor Member. The Managing Member shall keep the Investor Member informed concerning the general state of the business and financial condition of the Company and shall, upon the reasonable request of the Investor Member, furnish to the Investor Member full information, accounts and documentation concerning the state of the business and financial condition of the Company. The Managing Member shall also provide the following statements or disclosures to the Investor Members:
- (a) <u>Semiannual Reports.</u> Semiannually, within 45 days after the end of the second and fourth fiscal quarters of the Company, until the later to occur of the following events: (i) all Capital Contribution installments of the Investor Member have been made, or (ii) the Project is placed in service, a report on the status of the Company. Such report will include the following, and will contain updated and revised information if there has been any change in facts previously reported.
  - (i) a description of the Project, including the status of construction or rehabilitation to be performed in connection with the Project (which information shall be provided on the Project until construction or rehabilitation is complete);

- (ii) a description of the financing for the Project, including mortgage financing, any state or local government loans, any operating deficit guaranty, the Investor Member's Capital Contributions to the Company and any other contributions or loans to the Company;
  - (iii) a description of any applicable rental subsidy for the Project;
- (iv) the terms of any performance bonds, development cost guarantees, operating deficit guarantees and other credit enhancements provided in connection with the Project;
- (v) the fees, and other financial incentives provided to the Managing Member and its Affiliates; and
- (vi) any draw or call upon or demand for payment of or under any operating deficit guarantee, operating reserve, contractor performance bonds or completion guarantee.
- (b) <u>Annual Reports.</u> Within 100 days after the end of each fiscal year of the Company, a statement prepared by the Managing Member, which statement shall include the following:
  - (i) a report summarizing the fees, commissions, compensation and other remuneration and reimbursed expenses paid by the Company for such fiscal year to the Managing Member or any Affiliates of the Managing Member and the services performed;
  - (ii) a report of the activities and investments of the Company during the period covered by the report; and
    - (iii) a comparison of actual and projected tax benefits for the year.

The statement will be accompanied by audited financial statements of any Affiliate Guarantor.

- (c) <u>Demands for Payment.</u> Within three business days of the exercise thereof, any draw or call upon or demand for payment of or under any operating deficit guarantee, operating reserve, contractor performance bonds or completion guarantee.
- (d) <u>Notices of Default.</u> Immediately upon notice of such a default, any default by the Company in any loan, including any state or local government loan or other financial obligation, of the Company or its Managing Member.
- (e) <u>Notices of IRS Proceedings.</u> Immediately upon receipt of such notice, any notice of any IRS proceeding or any other audit, review or inspection by an federal, state or local governmental agency or Project Lender involving the Company.

- 13.04 <u>Tax Information</u>. The Managing Member shall file all necessary tax forms related to the formation of the Company, including, if required, Form 8264 (related to the registration of a tax shelter). VHCC shall also provide such federal tax information as required under its agreement with the Company as set forth on <u>Exhibit J</u>.
- 13.05 <u>Selection of Accountants</u>. The Investor Member shall be entitled to select a firm of certified public accountants that are experienced in LIHTC and that will prepare the Company's year-end financial statements and the Company's annual tax returns. The fee of such accountants shall be paid by the Investor Member out of the accounting fee payable to it pursuant to Section 8.21 of this Agreement.
- 13.06 <u>Section 754 Elections</u>. In the event of a transfer of all or any part of the Interest of a Managing Member or of an Investor Member, the Company may elect, pursuant to Sections 743 and 754 of the Code (or any corresponding provision of succeeding law), to adjust the basis of the Company property if, in the opinion of the Investor Member, based upon the advice of the Accountants, such election would be most advantageous to the Investor Member. Each Member agrees to furnish the Company with all information necessary to give effect to such election.
- 13.07 <u>Fiscal Year and Accounting Method</u>. The fiscal year of the Company shall be the fiscal year of the Investor Member, which ends at December 31; provided, however, that upon request from the Investor Member, the fiscal year of the Company shall become the calendar year. All Company accounts shall be determined on an accrual basis.
- 13.08 <u>Late Report Penalties</u>. (i) In the event that the reports of information provided for in Sections 13.02(b) or 13.03 above are, at any time, not provided within the time frames set forth therein, the Managing Member shall be obligated to pay to the Investor Member the sum of \$200.00 per day, as liquidated damages, for each day from the date upon which such report(s) or information is (are) due pursuant to the provisions of the aforesaid Sections until the date upon which such report(s) or information is (are) provided in form acceptable to the Investor Member. In the event that the reporting requirements set forth in any of the above provisions of this Article XIII are not met, the Investor Member, in its reasonable discretion, may direct the Managing Member to dismiss the Accountants, and to designate successor Accountants, subject to the approval of the Investor Member; provided, however, that if the Managing Member and the Investor Member cannot agree on the designation of successor Accountants, the successor Accountants shall be designated by the Investor Member in its sole reasonable discretion, and the fees of such successor Accountants shall be paid by the Managing Member.

### ARTICLE XIV AMENDMENTS

14.01 <u>Proposal and Adoption of Amendments</u>. This Agreement may be amended by the Managing Member with the Consent of the Investor Member; provided that such Consent shall not

be unreasonably withheld as to any proposed amendment which does not affect the obligations of the Managing Member or the rights of any of the Members under this Agreement; and further provided that, if the Investor Member proposes an amendment to this Agreement which either (a) increases or imposes upon the Investor Member the obligation to restore a deficit balance in its Capital Account, or (b) prospectively decreases the obligation of the Investor Member to restore a deficit balance in its Capital Account in a subsequent Fiscal Year of the Company, the Managing Member shall effectuate the adoption of such amendment; provided, however, that the Managing Member shall not be liable to the Investor Member for any adverse tax consequences that may result from any such increase or decrease.

### ARTICLE XV CONSENTS, VOTING AND MEETINGS

- 15.01 <u>Method of Giving Consent</u>. Any Consent required by this Agreement may be given by a written Consent given by the consenting Member and received by the Managing Member at or prior to the doing of the act or thing for which the Consent is solicited.
- 15.02 <u>Submissions to Investor Members</u>. The Managing Member shall give the Investor Member Notice of any proposal or other matter required by any provision of this Agreement or by law to be submitted for consideration and approval of the Investor Members. Such Notice shall include any information required by the relevant provision or by law.
- 15.03 <u>Meetings: Submission of Matter for Voting</u>. A majority in Interest of the Investor Members shall have the authority to convene meetings of the Company and to submit matters to a vote of the Members.

### ARTICLE XVI GENERAL PROVISIONS

- 16.01 <u>Burden and Benefit</u>. The covenants and agreements contained herein shall be binding upon and inure to the benefit of the heirs, executors, administrators, successors and assigns of the respective parties hereto.
- 16.02 <u>Applicable Law</u>. This Agreement shall be construed and enforced in accordance with the laws of the Commonwealth of Virginia.
- 16.03 <u>Counterparts</u>. This Agreement may be executed in several counterparts, each of which shall be deemed to be an original copy and all of which together shall constitute one agreement binding on all parties hereto, notwithstanding that all the parties shall not have signed the same counterpart.

- 16.04 <u>Separability of Provisions</u>. Each provision of this Agreement shall be considered separable, and if for any reason any provision which is not essential to the effectuation of the basic purposes of this Agreement is determined to be invalid and contrary to any existing or future law, such invalidity shall not impair the operation of or affect those provisions of this Agreement which are valid.
- 16.05 <u>Entire Agreement</u>. This Agreement sets forth all (and is intended by all parties to be an integration of all) of the representations, promises, agreements and understandings among the parties hereto with respect to the Company, the Company business and the property of the Company, and there are no representations, promises, agreements or understandings, oral or written, express or implied, among them other than as set forth or incorporated herein.
- 16.06 <u>Liability of the Investor Member</u>. Notwithstanding anything to the contrary contained herein, neither the Investor Member nor any of its members shall have any personal liability to any of the parties to this Agreement with regard to the representations and covenants extended, or the obligations undertaken, by the Investor Member under this Agreement, except that the Investor Member shall be personally obligated to fund its Capital Contributions when, as and if required by this Agreement and subject to any defenses and offsets it may have with respect to the funding of such Capital Contributions. In the event that the Investor Member shall be in default under any of the terms of this Agreement, the sole recourse of any party hereto for any indebtedness due hereunder, or for any damages resulting from any such default by the Investor Member, shall be either against the Interest of the Investor Member and the capital contributions of the investor members of the Investor Member (either directly or through another Investor Member) allocated to, and remaining for investment in, the Company; provided, however, that under no circumstances shall the liability of the Investor Member for any such default be in excess of the amount of Capital Contribution payable by the Investor Member to the Company, under the terms of this Agreement, at the time of such default, less the value of the Interest of the Investor Member, if such Interest is claimed as compensation for damages.

### 16.07 Environmental Protection.

(a) The Managing Member warrants and represents that to the best of the Managing Member's knowledge, after diligent inquiry, there presently are not, in, on, or under the Project nor will there be, in, on, or under the Project, upon completion of the construction: (i) any "hazardous substance" as that term is defined under the Comprehensive Environmental Response, Compensation and Liability Act of 1980, 42 U.S.C. §9601, et seq., as amended ("CERCLA"), or any other hazardous or toxic substance, waste or material or any other substance or pollutant that poses a risk to human health or the environment, including, but not limited to, petroleum in any form, lead-based paint, asbestos, urea formaldehyde insulation, methane gas, polychlorinated biphenyls ("PCBs") or radon, except for ordinary and necessary quantities of office supplies, cleaning materials and pest control supplies stored in a safe and lawful manner and petroleum products contained in motor vehicles (the "Hazardous Substances"); (ii) any underground storage tanks; (iii) accumulations of debris, mining spoil, spent batteries, except for ordinary garbage stored in receptacles for regular

removal; (iv) or any other condition which could result in liability for an owner or operator of the Project under any federal, state, or local law, rule, regulation, or ordinance.

- (b) The Managing Member further represents and warrants that (i) neither it nor, to the best of its knowledge, any other party has been, is or will be involved in operations at or, pursuant to the Managing Member's best knowledge, near the Land, which operations could lead to (A) a determination of liability under the Hazardous Waste Laws as to the Company or (B) the creation of a lien on the Land under the Hazardous Waste Laws or under any similar laws or regulations; and (ii) the Managing Member has not permitted, and will use best efforts not to permit, any tenant or occupant of the Project to engage in any activity that could impose liability under the Hazardous Waste Laws on such tenant or occupant, on the Land or on any other owner of the Project.
- (c) The Managing Member further warrants and represents to the best of the Managing Member's knowledge that the Project is in compliance with all applicable Hazardous Waste Laws, and the Managing Member has not received notice of any violations of the Hazardous Waste Laws. The Managing Member covenants and agrees to take all necessary action within its control to ensure that the Project is in compliance with the Hazardous Waste Laws at all times and that the Project remains free from the presence of any Hazardous Substances in, on or under the Project. The Managing Member will promptly deliver any notice it may receive of any violation of the Hazardous Waste Laws to the Investor Member and the Special Member.
- (d) The Managing Member agrees to indemnify and hold harmless the Company, the Investor Member, the Special Member, and any member of the Investor Member (the "Indemnified Parties") from and against all claims, actions, causes of action, liability, and expense (including, without limitation, attorneys' fees, court costs, and remedial and response costs) incurred or suffered by, or asserted by any person, entity, or governmental agency against the Indemnified Parties due to breach of the Managing Member of the Company's representations, warranties, or covenants, or a violation of the Hazardous Waste Laws, or the presence of Hazardous Substances in, on, or under the Project. The foregoing indemnification shall be a recourse obligation of the Managing Member and shall (to the full extent permitted by law) survive the dissolution of the Company and the death, dissolution, retirement, incompetency, insolvency, bankruptcy, or withdrawal of the Managing Member.
- (e) For purposes of this Agreement, the term "Hazardous Waste Laws" shall mean any governmental requirements pertaining to land use, air, soil, subsoil, surface water, groundwater (including the quality of, protection, clean-up, removal, remediation or damage of or to land, air, soil, subsoil, surface water and groundwater), including, without limitation, the following laws as the same may be from time to time amended: the Comprehensive Environmental Response Liability and Compensation Act, 42 U.S.C. § 9601, et seq., the Resource Conservation and Recovery Act, 42 U.S.C. §6901, et seq., the Toxic Substances Control Act, 15 U.S.C. § 2601 et seq., the Federal Water Pollution Control Act, 33 U.S.C. §1251 et seq., the Safe Drinking Water Act, 42 U.S.C. § 300f et seq., the Clean Air Act, 42 U.S.C. § 7401 et seq., the Rivers and Harbors Act, 33 U.S.C. § 401 et seq., the Transportation Safety Act of 1974, portions of which are located at 49 U.S.C. § 1801 et

<u>seq.</u>, the Endangered Species Act, 16 U.S.C. § 1531 <u>et seq.</u>, or any so-called "superfund" or "superlien" law, together with any other foreign or domestic laws (federal, state, provincial or local), common law, local rule, regulation (including, without limitation, any future change in judicial or administrative decisions interpreting or applying any of the laws, rules or regulations referred to herein) relating to emissions, discharges, release or threatened releases of any Hazardous Substances into ambient air, land, soil, subsoil, surface water, groundwater, personal property or structures, or otherwise relating to the manufacture, processing distribution, use treatment, storage, disposal, transport, discharge or handling of any Hazardous Substances, now or at any time hereafter in effect.

16.08 <u>Notices</u>. All notices, demands, requests or other communications to be sent by one party to the other hereunder or required by law shall be in writing and shall be deemed to have been validly given or served by delivery of same in person to the addressee or by depositing same with Federal Express for next business day delivery or by depositing same in the United States mail, postage prepaid, registered or certified mail, return receipt requested, addressed as follows:

### (a) To the Investor Member:

Housing Equity Fund of Virginia XVII, L.L.C. c/o Virginia Housing Capital Corporation 1840 West Broad Street, Suite 200 Richmond, Virginia 23220-2151 Attn: Arild O. Trent

with a copy to:

Applegate & Thorne-Thomsen, P.C. 626 W. Jackson Blvd Suite 400 Chicago, Illinois 60661 Attention: Thomas Thorne-Thomsen

### (b) To the Managing Member:

People Incorporated Housing Group 1173 West Main Street AbingdonVA Attention: Robert Goldsmith

With a copy to:

Curcio, Stout & Pomrenke, PC 600 Cumberland Street Bristol, Virginia 24203 Attention: Peter Curcio

All notices, demands and requests shall be effective upon such personal delivery or upon being deposited with Federal Express or in the United States mail as required above. However, with respect to notices, demands or requests so deposited with Federal Express or in the United States mail, the time period in which a response to any such notice, demand or request must be given shall commence to run from the next business day following any such deposit with Federal Express or, in the case of a deposit in the United States mail as provided above, the date on the return receipt of the notice, demand or request reflecting the date of delivery or rejection of the same by the addressee thereof. Rejection or other refusal to accept or the inability to deliver because of changed address of which no notice was given shall be deemed to be receipt of the notice, demand or request sent. By giving to the other party hereto at least 30 days' written notice thereof in accordance with the provisions hereof, the parties hereto shall have the right from time to time to change their respective addresses and each shall have the right to specify as its address any other address within the United States of America.

- 16.09 <u>Headings</u>. All section headings are for convenience only and shall not be taken into consideration in interpreting or otherwise construing this Agreement.
- 16.10. <u>Pronouns and Plurals</u>. All pronouns and any variations thereof shall be deemed to refer to the masculine, feminine, neuter, singular or plural, as the identity of the person or persons may require.
- 16.11. VHDA Mortgage Requirements. Notwithstanding any other provision of this Agreement, this limited liability company and the Members shall be subject to regulation and supervision by the Virginia Housing Development Authority ("VHDA") in accordance with the Virginia Housing Development Authority Act, the Rules and Regulations of VHDA, and the Deed of Trust executed or to be executed by the Company for the benefit of VHDA and shall be further subject to the exercise by VHDA of the rights and powers conferred on VHDA thereby. Notwithstanding any other provision of this Agreement, VHDA may rely upon the continuing effect of this provision which shall not be amended, altered, waived, supplemented or otherwise changed without the prior written consent of VHDA.
- 16.12 <u>Additional Restrictions Relating to RD Loans.</u> Notwithstanding any other provision of this Agreement to the contrary, the following actions shall require the prior written approval of RD admission of new Members, withdrawal of a Managing Member, admission of a Managing Member, amendment of this Agreement and selling of all or substantially all of the assets of the Company.

IN WITNESS WHEREOF, the parties have affixed their signatures and seals to this Amended and Restated Operating Agreement of Abingdon Terrace Apartments, L.L.C. as of the date first written above.

### MANAGING MEMBER:

	People Incorporated Housing Group, a Virginia non stock corporation
	By: Robert G. Goldsmith, President
CITY OF BRISTOL	)
COMMONWEALTH OF VIRGINIA	) ss. )
appeared Robert G. Goldsmith, in his capa Terrace Apartments, L.L.C., a Virginia acknowledged the execution of the foregoing	Public in and for the aforesaid City and State, personally city as President of the Managing Member of Abingdon limited liability company, and being duly sworn, ing Amended and Restated Operating Agreement.  this
	Notary Public E Heenphy
My Commission Expires:	
Registration Number:	KATHRYN E. HUMPHREY NOTARY PUBLIC Commonwealth of Virginia Reg. #186900 My Commission Expires June 30, 2017

### **INVESTOR MEMBER:**

Housing Equity Fund of Virginia XVII, L.L.C., a Virginia limited liability company

By: Virginia Housing Capital Corporation, its

managing member

By: Wall O Treat Vice Bracide

CITY OF RICHMOND	)	ŀ
	)	ss.
COMMONWEALTH OF VIRGINIA	)	)

Before me, the undersigned Notary Public in and for the aforesaid City and State, personally appeared Arild O. Trent, in his capacity as Vice President of Virginia Housing Capital Corporation, as managing member of Housing Equity Fund of Virginia XVII, L.L.C., a Virginia limited liability company, the Investor Member of Abingdon Terrace Apartments, L.L.C., a Virginia limited liability company, and being duly sworn, acknowledged the execution of the foregoing Amended and Restated Operating Agreement.

Witness my hand and notarial seal this  $2^{++}$  day of February, 2014.

Notary Public

My Commission Expires:

5-71-2015

Registration Number:

337174

COMMISSION EXPIRES

5/31/ 15

6/101

COMMISSION EXPIRES

5/31/ 15

6/101

COMMISSION EXPIRES

6/101

COMMISSION EXPIRES

6/101

COMMISSION EXPIRES

6/101

COMMISSION EXPIRES

### SPECIAL MEMBER:

	By: Arild O. Trent, Vice-President
CITY OF RICHMOND	) } gg
COMMONWEALTH OF VIRGINIA	) ss. )
appeared Arild O. Trent, in his capacity as Terrace Apartments, L.L.C., a Virginia	Public in and for the aforesaid City and State, personally s Vice-President of the Special Member of Abingdon limited liability company, and being duly sworn, and Amended and Restated Operating Agreement.  This The day of February, 2014.  Salle Notary Public
My Commission Expires:  5-31-2015  Registration Number:  337174	RY PUBLICATION OF STATE OF STA
	CALTH O'MAN

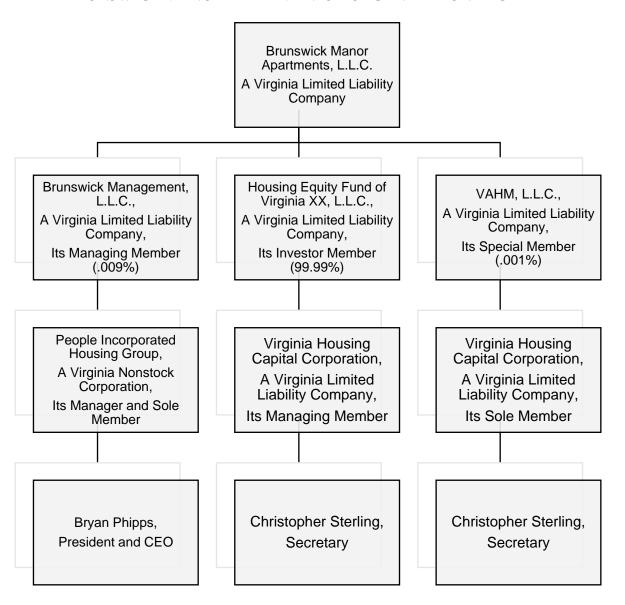
### WITHDRAWING MEMBER:

	People Incorporated of Virginia, a Virginia non stock corporation  By:  Robert G. Goldsmith, President		
COMMONWEALTH OF VIRGINIA) ) ss. CITY OF BRISTOL ) The foregoing instrument was acknowledg G. Goldsmith, the President of People Incomp	ged before me this 7th day of Feb, 2013, by Robert orporated of Virginia.		
My commission expires:  Registration Number:	Notary/Public  KATHRYN E. HUMPHREY  NOTARY PUBLIC  Commonwealth of Virginia  Reg. #186900  My Commission Expires June 30, 2017		

## **Brunswick Manor**

- 1. Organizational Chart
- 2. 8609
- 3. Operating Agreement

### BRUNSWICK MANOR APARTMENTS – ORGANIZATIONAL CHART



### Form **8609**

(Rev. May 2018)
Department of the Treasury
Internal Revenue Service

## Low-Income Housing Credit Allocation and Certification

▶ Go to www.irs.gov/Form8609 for instructions and the latest information.

OMB No. 1545-0988

Par	t I Allocation of Credit		L	
Check				
300 U	dress of building (do not use P.O. box) (see instructions) Inion Street - Building A enceville, VA 23868	B Name and address of housing credit agency Virginia Housing Development Authority 601 S. Belvidere Street Richmond, VA 23220		
C Na	me, address, and TIN of <b>building owner</b> receiving allocation	D Employer identification number of agency		
Brunswick Manor Apartments, L.L.C.		54-0921892	,	
	West Main Street gdon, VA 24210	E Building identification number (BIN)		
, ,,,,,,,	345., T. 242.10	VA9320401	ı	
TIN	<b>47-4787210</b>	VA320401		
1a	Date of allocation ▶ 12/10/2015 b Maximum hou	using credit dollar amount allowable .	1b	\$41,072
2	Maximum applicable credit percentage allowable (see ins	structions)	2	9.00 %
3a	Maximum qualified basis		3a	\$456,356
b	Check here ▶ ☐ if the eligible basis used in the compu			
	the high-cost area provisions of section 42(d)(5)(B). Ent	, ,		
4	,	nt bonds (If acres anter O.)	3b	1
5	Percentage of the aggregate basis financed by tax-exem Date building placed in service		4	%
6	Check the boxes that describe the allocation for the build		538 74	
а	☐ Newly constructed and federally subsidized <b>b</b> ☐ Newly constructed and federally subsidized the federal fed		ized <b>c</b> □	Existing building
d	☐ Sec. 42(e) rehabilitation expenditures federally subsidize	d e 🗸 Sec. 42(e) rehabilitation expendit		
f	Allocation subject to nonprofit set-aside under sec. 42	2(h)(5)		
that I h		ef, the information is true, correct, and compl  Bondurant, Authorized Officer	ete.	20-18
Part	Signature of authorized official  First-Year Certification—Completed by Building O	Name (please type or print)	Cuadit I	Date
7	Eligible basis of building (see instructions)			30.975
, 8а	Original qualified basis of the building at close of first yea			30,975
b	Are you treating this building as part of a multiple build	ling project for purposes of section 42	Ua U	<del>50, 4 15</del>
	(see instructions)?		Yes	s 🗌 No
9a	If box 6a or box 6d is checked, do you elect to reduce eli-		☐ Ye	s 🗌 No
b	For market-rate units above the average quality standards of lo		_	_
10	to reduce eligible basis by disproportionate costs of non-low-in-	come units under section 42(d)(3)(B)? .	☐ Ye	s 🗌 No
10	Check the appropriate box for each election.  Caution: Once made, the following elections are irrevoca	bla		
а	Elect to begin credit period the first year after the building		☐ Yes	s No
b	Elect <b>not</b> to treat large partnership as taxpayer (section 4)		☐ Yes	, ,
С	Elect minimum set-aside requirement (section 42(g)) (see ins			
	☐ 20-50 ☐ 40-60 ☐ Average income	25-60 (N.Y.C. only)		
d	Elect deep rent skewed project (section 142(d)(4)(B)) (see	instructions)		
Under are tru	penalties of perjury, I declare that I have examined this form and e, correct and complete.	accompanying attachments, and to the best	of my knov	wledge and belief, they
	KATES	17-4787210	, 7	18 Jan 23
<b>*</b>	Signature	Taxpayer identification number	)	Sopy 18
1	robert G. Goldsmith 1	2017		
•	Name (please type or print)	First year of the credit period		

### Brunswick Manor Apartments, LLC

### Minimum set-aside requirement is 40-60

### Question 8b

Address	BIN#	
300 Union Street Building A	VA9320401	41,072.00
300 Union Street Building B	VA9320402	41,073.00
300 Union Street Building C	VA9320403	41,073.00
300 Union Street Building D	VA9320404	41,073.00
300 Union Street Building E	VA9320405	41,073.00

205,364.00

### Form **8609**

(Rev. May 2018)

Department of the Treasury
Internal Revenue Service

## Low-Income Housing Credit Allocation and Certification

▶ Go to www.irs.gov/Form8609 for instructions and the latest information.

OMB No. 1545-0988

	Revenue Service				,
Par					
300 U	cif: Addition to Qualified Basis Amended Form dress of building (do not use P.O. box) (see instructions)  Inion Street - Building B enceville, VA 23868	B Name and address of housing credit agency Virginia Housing Development Authority 601 S. Belvidere Street Richmond, VA 23220			
	me, address, and TIN of building owner receiving allocation swick Manor Apartments, L.L.C.	D Employer identification number of agency			
	West Main Street	54-0921892			
Abing	gdon, VA 24210	E Building identification number (BIN)			
TIN	<b>▶</b> 47-4787210	VA9320402	_	T	
1a	Date of allocation ► 12/10/2015 b Maximum hou	using credit dollar amount allowable .	1b		\$41,073
2	Maximum applicable credit percentage allowable (see ins	structions)	2		9.00 %
За	Maximum qualified basis		3a		\$456,367
b	Check here ▶ ☐ if the eligible basis used in the compute the high-cost area provisions of section 42(d)(5)(B). Entibasis was increased (see instructions)		3b		1%
4	Percentage of the aggregate basis financed by tax-exem		4		%
5	Date building placed in service				a unity of the second
6	Check the boxes that describe the allocation for the build			_	
a	Newly constructed and federally subsidized <b>b</b> Ne				
d f	☐ Sec. 42(e) rehabilitation expenditures federally subsidized Allocation subject to nonprofit set-aside under sec. 4		ures n	ot federa	ally subsidized
Under	ature of Authorized Housing Credit Agency Offician penalties of perjury, I declare that the allocation made is in compave examined this form and to the best of my knowledge and below.	pliance with the requirements of section 42 of	f the in		evenue Code, and
		Bondurant, Authorized Officer	<b></b>	9-	20,18
	Signature of authorized official	Name (please type or print)	7	In Decision	Date
Part		· · · · · · · · · · · · · · · · · · ·	т		
7	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·	7	53	0,975
8a b	Original qualified basis of the building at close of first year Are you treating this building as part of a multiple build (see instructions)?	ding project for purposes of section 42	8a	530	
92	If box 6a or box 6d is checked, do you elect to reduce el			Yes	∐ No
9a b	For market-rate units above the average quality standards of lot oreduce eligible basis by disproportionate costs of non-low-in	ow-income units in the building, do you elect		Yes	☐ No
10	Check the appropriate box for each election.	1001110 dilita dilitati 50011011 72(0)(0)(D): .		Yes	☐ No
. •	Caution: Once made, the following elections are irrevoca	able.			
а	Elect to begin credit period the first year after the building		П	Yes	ĭNo
b	Elect <b>not</b> to treat large partnership as taxpayer (section 4		=	Yes	
С	Elect minimum set-aside requirement (section 42(g)) (see ins		_		
	☐ 20-50	25-60 (N.Y.C. only)			
d	Elect deep rent skewed project (section 142(d)(4)(B)) (see			15-40	
	penalties of perjury, I declare that I have examined this form and e, correct and complete.		of my l	knowledg	ge and belief, they
	10HCSC3. C 1 4	17-4997210	<b></b>	<u> 25/2</u>	81 tag
-	Signature	Taxpayer identification number	7		Daţe
) <u>-</u>	SOSENT O. Goldsmith	2017			
7	Name (please type or print)	First year of the credit period			

### Brunswick Manor Apartments, LLC

### Minimum set-aside requirement is 40-60

### Question 8b

Address	BIN#	
300 Union Street Building A	VA9320401	41,072.00
300 Union Street Building B	VA9320402	41,073.00
300 Union Street Building C	VA9320403	41,073.00
300 Union Street Building D	VA9320404	41,073.00
300 Union Street Building E	VA9320405	41,073.00

205,364.00

### Form **8609**

(Rev. May 2018) Department of the Treasury Internal Revenue Service

## Low-Income Housing Credit Allocation and Certification

► Go to www.irs.gov/Form8609 for instructions and the latest information.

OMB No. 1545-0988

Par	Allocation of Credit			
300 U	if: Addition to Qualified Basis Amended Form dress of building (do not use P.O. box) (see instructions) anion Street - Building Cenceville, VA 23868	B Name and address of housing credit agency Virginia Housing Development Authority 601 S. Belvidere Street Richmond, VA 23220		
	me, address, and TIN of building owner receiving allocation	D Employer identification number of agency		
	swick Manor Apartments, L.L.C.	54-0921892		
	West Main Street Idon, VA 24210	E Building identification number (BIN)		
	,,	VA0220402		•
TIN	47-4787210	VA9320403	1	
1a	Date of allocation ▶ 12/10/2015 b Maximum hou	using credit dollar amount allowable .	1b	\$41,073
2	Maximum applicable credit percentage allowable (see ins	structions)	2	9.00 %
За	Maximum qualified basis		3a	\$456,367
b	Check here ▶ ☐ if the eligible basis used in the compu	tation of line 3a was increased under		<del>+ 100/001</del>
	the high-cost area provisions of section 42(d)(5)(B). Ent			
	basis was increased (see instructions)		3b	1 %
4	Percentage of the aggregate basis financed by tax-exem	pt bonds. (If zero, enter -0)	4	%
5	Date building placed in service	12/31/2017		
6	Check the boxes that describe the allocation for the build		,	
а	□ Newly constructed and federally subsidized <b>b</b> □ Newly constructed and federally subsidized by □ Newly constructed by □ Newly construc			
d	Sec. 42(e) rehabilitation expenditures federally subsidize	· · · · · · · · · · · · · · · · · · ·	ıres <b>no</b>	t federally subsidized
f	Allocation subject to nonprofit set-aside under sec. 42	2(h)(5)		
	penalties of perjury, I declare that the allocation made is in compare examined this form and to the best of my knowledge and believed.	ief, the information is true, correct, and comple		ernal Revenue Code, and
<b>y</b>	Signature of authorized official	Bondurant, Authorized Officer  Name (please type or print)	<b>)</b>	Date
Part	First-Year Certification—Completed by Building O	wners with respect to the First Year of the	e Cred	it Period
7	Eligible basis of building (see instructions)		7	530,975
8a	Original qualified basis of the building at close of first year		8a	530,975
b	Are you treating this building as part of a multiple build			
	(see instructions)?		$\mathbb{X}$	Yes □ No
9a	If box 6a or box 6d is checked, do you elect to reduce eli		´□ `	Yes 🗌 No
b	For market-rate units above the average quality standards of lo			
	to reduce eligible basis by disproportionate costs of non-low-in	come units under section 42(d)(3)(B)? .	□ `	Yes 🗌 No
10	Check the appropriate box for each election.			
	Caution: Once made, the following elections are irrevoca			
а	Elect to begin credit period the first year after the building		_	Yes <b>➢</b> √No
b	Elect <b>not</b> to treat large partnership as taxpayer (section 4		□ '	Yes
С	Elect minimum set-aside requirement (section 42(g)) (see ins			
	☐ 20-50 ☐ Average income	25-60 (N.Y.C. only)	_	
	Elect deep rent skewed project (section 142(d)(4)(B)) (see			15-40
are tru	penalties of perjury, I declare that I have examined this form and e, correct and complete.		ot my k	nowledge and belief, they
	K/70032	17 - 4787216 Taxpayer identification number	2	5 2624 18
,		axpayer identification number	7	Date
	Gobert G. Goldsmith	Z0 ( )		
,	Name (please type or print)	First year of the credit period		

### Brunswick Manor Apartments, LLC

### Minimum set-aside requirement is 40-60

### Question 8b

Address	BIN#	
300 Union Street Building A	VA9320401	41,072.00
300 Union Street Building B	VA9320402	41,073.00
300 Union Street Building C	VA9320403	41,073.00
300 Union Street Building D	VA9320404	41,073.00
300 Union Street Building E	VA9320405	41,073.00

205,364.00

### Form **8609**

(Rev. May 2018) Department of the Treasury Internal Revenue Service

## Low-Income Housing Credit Allocation and Certification

▶ Go to www.irs.gov/Form8609 for instructions and the latest information.

OMB No. 1545-0988

Par	Allocation of Credit				
Check					
A Ad 300 U	dress of building (do not use P.O. box) (see instructions)  Inion Street - Building D  enceville, VA 23868	B Name and address of housing credit agency Virginia Housing Development Authority 601 S. Belvidere Street Richmond, VA 23220			
	me, address, and TIN of building owner receiving allocation swick Manor Apartments, L.L.C.	D Employer identification number of agency			· · · · · · · · · · · · · · · · · · ·
	West Main Street	54-0921892			
	gdon, VA 24210	E Building identification number (BIN)			
TIN	<b>▶</b> 47-4787210	VA9320404	T	,	
1a	Date of allocation ▶ 12/10/2015 b Maximum hou	using credit dollar amount allowable .	1b		\$41,073
2	Maximum applicable credit percentage allowable (see ins	structions)	2		9.00 %
За	Maximum qualified basis		3a		\$456,367
b	Check here ▶ ☐ if the eligible basis used in the compu				<b>4 100,007</b>
	the high-cost area provisions of section 42(d)(5)(B). Ent				
	basis was increased (see instructions)		3b		1%
4	Percentage of the aggregate basis financed by tax-exem	pt bonds. (If zero, enter -0)	4		%
5	Date building placed in service			17.00	
6	Check the boxes that describe the allocation for the build	ling (check those that apply):			
а	Newly constructed and federally subsidized <b>b</b> Newly Newly Constructed and federally subsidized <b>b</b> Newly Newly Constructed and federally subsidized <b>b</b> Newly Constructed and federally subsidized by Newly Constructed and federally subsidized by Newly Constructed and federally subsidized by Newly Constructed and federal subsidized by Newly Constructed and Newly Constructed a				
d	Sec. 42(e) rehabilitation expenditures federally subsidize		ıres ne	<b>ot</b> federa	ılly subsidized
f	Allocation subject to nonprofit set-aside under sec. 4	2(h)(5)			
	penalties of perjury, I declare that the allocation made is in compave examined this form and to the best of my knowledge and bel	ief, the information is true, correct, and comple	ete.	ternal Re	
	Signature of authorized official	Bondurant, Authorized Officer  Name (please type or print)			Date
Part	First-Year Certification — Completed by Building C	wners with respect to the First Year of the	e Cred	dit Perio	d
7	Eligible basis of building (see instructions)		7	530	2,975
8a	Original qualified basis of the building at close of first year	r of credit period	8a	530	
b	Are you treating this building as part of a multiple build				•
	(see instructions)?		$\nearrow$	Ýes	☐ No
9a	If box 6a or box 6d is checked, do you elect to reduce eli			Yes	☐ No
þ	For market-rate units above the average quality standards of lo				
	to reduce eligible basis by disproportionate costs of non-low-in	come units under section 42(d)(3)(B)? .		Yes	☐ No
10	Check the appropriate box for each election.				
	Caution: Once made, the following elections are irrevoca				<b>—</b> —.
a	Elect to begin credit period the first year after the building				No
b	Elect <b>not</b> to treat large partnership as taxpayer (section 4	<del>-</del> . · · · ·		Yes	
С	Elect minimum set-aside requirement (section 42(g)) (see ins 20-50 40-60 Average income	<u> </u>			
d	Elect deep rent skewed project (section 142(d)(4)(B)) (see	☐ 25-60 (N.Y.C. only)		15 40	
Under	penalties of ferjury, I declare that I have examined this form and e, correct and complete.			15-40 knowledg	e and belief, they
	7/1000	174797210	. 3	>55	6,60
	Signature	Taxpayer identification number	<b>)</b>	~ 0	Date
1	Robert G. Gilden H	2017			•
<b>y</b> '	Name (please type or print)	First year of the credit period			

### Brunswick Manor Apartments, LLC

### Minimum set-aside requirement is 40-60

### Question 8b

Address	BIN#	
300 Union Street Building A	VA9320401	41,072.00
300 Union Street Building B	VA9320402	41,073.00
300 Union Street Building C	VA9320403	41,073.00
300 Union Street Building D	VA9320404	41,073.00
300 Union Street Building E	VA9320405	41,073.00

205,364.00

### Form **8609**

(Rev. May 2018)
Department of the Treasury
Internal Revenue Service

## Low-Income Housing Credit Allocation and Certification

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OMB No. 1545-0988

Pari	Allocation of Credit			
300 U	if: Addition to Qualified Basis Amended Form lress of building (do not use P.O. box) (see instructions) nion Street - Building E nceville, VA 23868	B Name and address of housing credit agency Virginia Housing Development Authority 601 S. Belvidere Street Richmond, VA 23220		
C Nar	ne, address, and TIN of building owner receiving allocation	D Employer identification number of agency		
	wick Manor Apartments, L.L.C.	54-0921892		
	West Main Street don, VA 24210	E Building identification number (BIN)		
,g	2011, 17.2.2.0	VA9320405		
TINI	47-4787210	VA320403		
1a	Date of allocation ► 12/10/2015 b Maximum hou	using credit dollar amount allowable .	1b	\$41,073
2	Maximum applicable credit percentage allowable (see ins	structions)	2	9.00 %
За	Maximum qualified basis		За	\$456,367
b	Check here ▶ ☐ if the eligible basis used in the compu	itation of line 3a was increased under	*	·
	the high-cost area provisions of section 42(d)(5)(B). Ent			
	basis was increased (see instructions)		3b	1 %
4	Percentage of the aggregate basis financed by tax-exem		4	%
5	Date building placed in service			
6	Check the boxes that describe the allocation for the build	- · · · · · · · · · · · · · · · · · · ·		_
а	Newly constructed and federally subsidized <b>b</b> Ne			
d	Sec. 42(e) rehabilitation expenditures federally subsidize		ıres <b>n</b> e	ot federally subsidized
f	Allocation subject to nonprofit set-aside under sec. 4	·2(h)(5)		
Under	penalties of perjury, I declare that the allocation made is in compave examined this form and to the best of my knowledge and be	pliance with the requirements of section 42 of	the In	ternal Revenue Code, and
	Toma Labora	Rondurant Authorized Officer		9.20.18
	Signature of authorized official	Bondurant, Authorized Officer  Name (please type or print)		Date
Part	Name of the Control o		e Cred	dit Period
7	Eligible basis of building (see instructions)		7	530,975
8a	Original qualified basis of the building at close of first year		8a	530, 975
b	Are you treating this building as part of a multiple building			<u> </u>
	(see instructions)?		X	Yes □ No
9a	If box 6a or box 6d is checked, do you elect to reduce el	ligible basis under section 42(i)(2)(B)?	· 💳	Yes No
b	For market-rate units above the average quality standards of le			_
	to reduce eligible basis by disproportionate costs of non-low-in	<del>-</del> -		Yes 🗌 No
10	Check the appropriate box for each election.			
	Caution: Once made, the following elections are irrevoca	able.		
а	Elect to begin credit period the first year after the buildin	g is placed in service (section 42(f)(1)) ▶		Yes No
b	Elect not to treat large partnership as taxpayer (section 4	42(j)(5))		Yes
С	Elect minimum set-aside requirement (section 42(g)) (see in	structions):		
	☐ 20-50 ☐ 40-60 ☐ Average income	25-60 (N.Y.C. only)		
	Elect deep rent skewed project (section 142(d)(4)(B)) (see			15-40
	penalties of perjury, I declare that I have examined this form and e, correct, and complete.		•	
	18th Santa 14	7-4787216 Taxpayer identification number		≥2 Ze54 18
( 1	Signature Signature		,	Dale
)I	Name (please type or print)	First year of the credit period		

### Brunswick Manor Apartments, LLC

### Minimum set-aside requirement is 40-60

### Question 8b

Address	BIN #	
300 Union Street Building A	VA9320401	41,072.00
300 Union Street Building B	VA9320402	41,073.00
300 Union Street Building C	VA9320403	41,073.00
300 Union Street Building D	VA9320404	41,073.00
300 Union Street Building E	VA9320405	41,073.00

205,364.00

#### **EXECUTION COPY**

### BRUNSWICK MANOR APARTMENTS, L.L.C, A VIRGINIA LIMITED LIABILITY COMPANY

#### AMENDED AND RESTATED OPERATING AGREEMENT

As of November 30, 2016

THE MEMBERSHIP INTERESTS EVIDENCED BY THIS AMENDED AND RESTATED OPERATING AGREEMENT (THE "AGREEMENT") HAVE NOT BEEN REGISTERED WITH THE SECURITIES AND EXCHANGE COMMISSION UNDER THE SECURITIES ACT OF 1933 (THE "ACT") OR PURSUANT TO APPLICABLE STATE SECURITIES LAWS ("BLUE SKY LAWS"). ACCORDINGLY, THE MEMBERSHIP INTERESTS CANNOT BE RESOLD OR TRANSFERRED BY ANY PURCHASER THEREOF WITHOUT REGISTRATION OF THE SAME UNDER THE ACT AND THE BLUE SKY LAWS OF SUCH STATE(S) AS MAY BE APPLICABLE, OR IN A TRANSACTION WHICH IS EXEMPT FROM THE REGISTRATION REQUIREMENTS OF THE ACT AND THE BLUE SKY LAWS OR WHICH IS OTHERWISE IN COMPLIANCE THEREWITH. IN ADDITION, THE SALE OR TRANSFER OF SUCH MEMBERSHIP INTERESTS IS SUBJECT TO CERTAIN RESTRICTIONS SET FORTH IN THIS AGREEMENT, INCLUDING WITHOUT LIMITATION, THE RESTRICTIONS SET FORTH IN ARTICLE IX HEREOF.

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## BRUNSWICK MANOR APARTMENTS, L.L.C. A VIRGINIA LIMITED LIABILITY COMPANY

#### AMENDED AND RESTATED OPERATING AGREEMENT

THIS AMENDED AND RESTATED OPERATING AGREEMENT is made and entered into as of November 30, 2016, by and among Brunswick Management, L.L.C., a Virginia limited liability company (the "Managing Member"), People Incorporated of Virginia, a Virginia nonstock corporation, the withdrawing member (the "Withdrawing Member"), Housing Equity Fund of Virginia XX, L.L.C., a limited liability company formed under the laws of the Commonwealth of Virginia (the "Investor Member") and VAHM, LLC, a Virginia limited liability company formed under the laws of the Commonwealth of Virginia (the "Special Investor Member").

WHEREAS, Peter Curcio organized Brunswick Manor Apartments, L.L.C. (the "Company") pursuant to the terms of the Virginia Limited Liability Company Act (the "Act"), by filing Certificate of Organization (the "Certificate") with the State Corporation Commission of the Commonwealth of Virginia (the "State of Formation") on February 20, 2015;

WHEREAS, the Managing Member and the Withdrawing Member have previously executed a limited liability company operating agreement pursuant to Section 13.1-1023(2) of the Code of Virginia effective April 11, 2016 (the "Original Operating Agreement") of the Company;

WHEREAS, the Withdrawing Member wishes to withdraw from the Company;

WHEREAS, the Investor Member and Special Investor Member wish to join the Company as Investor Member and Special Investor Member, respectively;

WHEREAS, the Managing Member, the Special Investor Member and the Investor Member wish to continue the Company pursuant to the Act by amending and restating the Original Operating Agreement in its entirety;

WHEREAS, the Company has been formed to develop, construct, own, maintain and operate a 40 unit low income housing tax credit development, located at 300 Union Street, Lawrenceville, Virginia (the "Project");

WHEREAS, the parties hereto now desire to enter into this Amended and Restated Operating Agreement to (i) continue the Company under the Act; (ii) withdraw the Withdrawing Member from the Company; (iii) admit the Investor Member and Special Investor Member to the Company as members; and (iv) set forth all of the provisions governing the Company;

NOW, THEREFORE, in consideration of the foregoing, of mutual promises of the parties hereto and of other good and valuable consideration, the receipt and sufficiency of which hereby are acknowledged, the parties hereby agree to continue the Company pursuant to the Act, as set forth in this Amended and Restated Operating Agreement, which reads in its entirety as follows:

## ARTICLE I CONTINUATION OF COMPANY

- 1.01 <u>Continuation</u>. The undersigned hereby continue the Company as a limited liability company under the Act.
  - 1.02 Name. The name of the Company is Brunswick Manor Apartments, L.L.C.
- 1.03 <u>Principal Place of Business</u>. The principal place of business of the Company shall be 1173 Main Street, Abingdon, Virginia 24210. The Company may change the location of its principal place of business to such other place or places within the Commonwealth of Virginia as may hereafter be determined by the Managing Member. The Managing Member shall promptly notify all other Members of any change in the principal place of business. The Company may maintain such other offices at such other place or places as the Managing Member may from time to time deem advisable.
- 1.04 <u>Agent for Service of Process</u>. The name of the Agent for service of process is Peter Curcio, who is a resident of Virginia and a member of the Virginia State Bar, and whose address is 600 Cumberland Street, Bristol, Virginia, 24201, in the city of Bristol.
- 1.05 <u>Withdrawal of Withdrawing Member and Admission of Investor Member and Special Investor Member</u>. The Withdrawing Member hereby withdraws as a Member of the Company, and represents and warrants that he/she/it has no interest in the Company and is not entitled to any fees, distributions, compensation or payments from the Company and that he/she/it has no interest in any property or assets of the Company. The Investor Member and Special Investor Member are hereby admitted to the Company as the sole investor member and Special Investor Member.
- 1.06 <u>Term</u>. The term of the Company commenced as of the date of the filing of the Certificate with the Secretary of the Commonwealth of Virginia, and shall continue in perpetuity, unless the Company is sooner dissolved in accordance with the provisions of this Agreement.
- 1.07 <u>Recording of Articles</u>. Upon the execution of this Amended and Restated Operating Agreement by the parties hereto, the Managing Member shall take all actions necessary to assure the prompt recording of an amendment to the Certificate if and as required by the Act, including filing with the State Corporation Commission of the Commonwealth of Virginia. All fees for filing shall be paid out of the Company's assets. The Managing Member shall take all other necessary action required by law to perfect and maintain the Company as a limited liability company under the laws of

the State, and shall register the Company under any assumed or fictitious name statute or similar law in force and effect in the Commonwealth of Virginia.

### ARTICLE II DEFINED TERMS

In addition to the terms defined in the preamble to this Agreement, the following terms used in this Agreement shall have the meanings specified below:

"Accountants" means Dooley & Vicars or such other firm of independent certified public accountants as may be engaged by the Managing Member, with the Consent of the Investor Member, to prepare financial statements and provide other services to the Company. Dooley Vicars (or other independent accountants approved by the Investor Member) shall review and execute all tax returns for the Company.

"Accounting Fee" shall have the meaning set forth in Section 8.21.

"Act" means the Virginia Limited Liability Company Act, as may be amended from time to time during the term of the Company.

"Actual Credit" means as of any point in time, the total amount of the LIHTC allocated by the Company to the Investor Member, representing ninety-nine and ninety-nine hundredths percent (99.99%) of the aggregate LIHTC reported and claimed by the Company and its Members on their respective federal information and income tax returns, and not disallowed by any taxing authority.

"Adjusted Capital Account Deficit" means, with respect to any Member, the deficit balance, if any, in such Member's Capital Account as of the end of the relevant fiscal period after giving effect to the following adjustments: (a) the credit to such Capital Account of any amounts which such Member is obligated to restore under this Agreement or is deemed to be obligated to restore pursuant to either (i) the penultimate sentences of Treas. Reg. §1.704-2(g)(1) and Treas. Reg. §1.704-2(i)(5), or (ii) amounts that the Member is treated as obligated to restore under Treas. Reg. §1.704-1(b)(2)(ii)(c); and (b) the debit to such Capital Account of the amounts described in Treas. Reg. §1.704-1(b)(2)(ii)(d)(4), (5) and (6). The foregoing definition of Adjusted Capital Account Deficit is intended to comply with the provisions of Treas. Reg. §1.704-1(b)(2)(ii)(d) and shall be interpreted consistently therewith.

"Affiliate" of a specified Person means (i) any Person directly or indirectly controlling, controlled by or under common control with the Person specified, (ii) any Person owning or controlling ten percent (10%) or more of the outstanding voting securities or beneficial interests of the Person specified, (iii) any officer, director, partner, trustee or member of the immediate family of the Person specified, (iv) if the Person specified is an officer, director, partner, managing member or trustee, any corporation, limited partnership, limited liability company or trust for which that Person acts in that capacity, or (v) any Person who is an officer, director, managing member, general partner,

trustee or holder of ten percent (10%) or more of the outstanding voting securities or beneficial interests of any Person described in clauses (i) through (iv). The term "control" (including the term "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities, by contract or otherwise.

"Affiliate Guarantor" means People Incorporated of Virginia which is an Affiliate of the Managing Member.

"Affiliate Guaranty" means the guaranty of the performance of the obligations of the Managing Member under this Agreement and the obligations of the Developer under the Development Agreement for the benefit of the Investor Member given by the Affiliate Guarantor, which Affiliate Guaranty is in the form of **Exhibit D**.

"Affiliated Company" means a limited liability company in which the Managing Member or an Affiliate thereof is a Member or a limited partnership in which the Managing Member or an Affiliate is a general partner, and in which the Investor Member or an Affiliate of the Investor Member is a member or limited partner.

"Agency" means the Virginia Housing Development Authority, in its capacity as the agency designated to allocate LIHTC, acting through any authorized representative.

"<u>Agreement</u>" means this Amended and Restated Operating Agreement, as amended from time to time.

"Articles" means the Company's Certificate or any other instrument or document which is required under the laws of the State of Formation to be signed by the Managing Member and filed in the appropriate public offices within the State of Formation to perfect or maintain the Company as a limited liability company under the laws of the State of Formation, to effect the admission, withdrawal or substitution of any Member of the Company, or to protect the limited liability of the Members as members under the laws of the Commonwealth of Virginia.

"Assumed Investor Member Tax Liability" means for any given year the product of (i) the sum of (A) the Profits, if any, allocated to the Investor Member pursuant to Section 11.01(b) plus (B) any items of income, gain, loss, deduction or credit which are specially allocated to the Investor Member pursuant to Sections 11.07(a) and (d) through (j) times (ii) a percentage equal to the sum of (C) the highest federal corporate tax rate for such year plus (D) the highest state corporate tax rate for such year.

"Assumed Managing Member Tax Liability" means for any given year the product of (i) the sum of (A) the Profits, if any, allocated to the Managing Member pursuant to Section 11.01(b) plus (B) any items of income, gain, loss, deduction or credit which are specially allocated to the Managing Member pursuant to Sections 11.07(a) and (d) through (j) times (ii) a percentage equal to the sum of

(C) the highest federal corporate tax rate for such year plus (D) the highest state corporate tax rate for such year.

"<u>Authority</u>" or "<u>Authorities</u>" means any nation or government, any state or other political subdivision thereof, and any entity exercising its executive, legislative, judicial, regulatory or administrative functions of or pertaining to government, including but not limited to, any federal, state or municipal department, commission, board, bureau, agency, court, tribunal or instrumentality.

"Bankruptcy" or "Bankrupt" as to any Person means the filing of a petition for relief as to any such Person as debtor or bankrupt under the Bankruptcy Act of 1898 or the Bankruptcy Code of 1978 or like provision of law (except if such petition is contested by such Person and has been dismissed within 60 days); insolvency of such Person as finally determined by a court proceeding; filing by such Person of a petition or application to accomplish the same or for the appointment of a receiver or a trustee for such Person or a substantial part of his assets; commencement of any proceedings relating to such Person under any other reorganization, arrangement, insolvency, adjustment of debt or liquidation law of any jurisdiction, whether now in existence or hereinafter in effect, either by such Person or by another, provided that if such proceeding is commenced by another, such Person indicates his approval of such proceeding, consents thereto or acquiesces therein, or such proceeding is contested by such Person and has not been finally dismissed within 60 days.

"Breakeven Operations" means the date following Final Closing upon which the gross operating revenues from the normal operation of the Project received on a cash basis (including all public subsidy payments due and payable at such time but not yet received by the Company) for a period of three (3) consecutive calendar months after Final Closing equals or exceeds all accrued operational costs of the Project, including, but not limited to, taxes, assessments, reserve fund for replacement deposits and debt service payments, the Accounting Fee and a ratable portion of the annual amount (as reasonably estimated by the Managing Member) of those seasonal and/or periodic expenses (such as utilities, maintenance expenses and real estate taxes or service charges in lieu of real estate taxes) which might reasonably be expected to be incurred on an unequal basis during a full annual period of operation, for such period of three (3) consecutive calendar months on an annualized basis (based on projections of the Company), as evidenced by a certification of the Managing Member with an accompanying unaudited balance sheet of the Company indicating that all trade payables have been satisfied (or with respect to trade payables within sixty (60) days of the date the services were performed or goods were delivered, the trade payables shall not be past due and the Company shall have an adequate cash reserve for the payment of such trade payables), all as shall be subject to the approval of the Investor Member. For the purpose of calculating Breakeven Operations only, the following costs shall not be considered operating costs of the Project: payments of the Asset Management Fee; (ii) payments to be made under the Development Agreement; and (iii) any debt service payments payable out of Net Cash Flow.

"Capital Account" means the capital account of a Member as described in Section 11.06.

"Capital Contribution" means the total amount of money or other property contributed or agreed to be contributed, as the context requires, to the Company by each Member pursuant to the terms of this Agreement. Any reference to the Capital Contribution of a Member shall include the Capital Contribution made by a predecessor holder of the Interest of such Member.

"Capital Transaction" means any transaction out of the ordinary course of the Company's business which is capital in nature, including without limitation, the disposition, whether by sale (except when such sale proceeds are to be used pursuant to a plan or budget approved by all of the Members), casualty (where the proceeds are not to be used for reconstruction), condemnation, refinancing or similar event of any part or all of the Project.

"Capital Transaction Administrative Fee" means the fee payable under Section 11.04(c).

"Carveouts" has the meaning set forth in Section 4.01(g).

"Certificate" has the meaning set forth in the Recital hereof.

"Certified Credits" means ninety-nine and ninety-nine hundredths percent (99.99%) of the annual LIHTC that the Accountants certify in writing to the Company that the Company will be able to claim during each full fiscal year during the Credit Period for all buildings in the Project assuming full compliance with the rent restrictions and income limitations of Section 42 of the Code. The calculation of the Certified Credits shall be based, among other things, on the Form(s) 8609 issued by the Agency for all the buildings comprising the Project and on the cost certification prepared in connection with the application by the Company for Form(s) 8609. Once the Certified Credits are determined, they shall not be adjusted during the term of this Agreement; provided, however, if with respect to an LIHTC Recapture Event the Managing Member makes a payment under Section 8.11(c), then the Certified Credits shall be reduced prospectively by the annual reduction in LIHTC attributable to such LIHTC Recapture Event.

"Certified Credit Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Certified Credit Capital Decrease" has the meaning set forth in Section 5.01(e)(i).

"Certified Credit Capital Increase" has the meaning set forth in Section 5.0l(e)(i).

"Code" means the Internal Revenue Code of 1986, as amended from time to time, or any corresponding provision or provisions of succeeding law.

"Company" means Brunswick Manor Apartments, L.L.C., a Virginia limited liability company.

"Completion Loan" has the meaning set forth in Section 8.11(a).

"Compliance Termination Sale" has the meaning set forth in Section 8.03(a).

"Consent" means the prior written consent or approval of the Investor Member and/or any other Person, as the context may require, to do the act or thing for which the consent is solicited.

"Construction Contract" means the construction contract in the guaranteed maximum amount of \$1,570,580 including all exhibits and attachments thereto) to be entered into between the Company and the Contractor, pursuant to which the Project is to be rehabilitated. Such Construction Contract shall be subject to the Consent of the Investor Member.

"Construction Loan" means the Project Loan from a private lender identified on **Exhibit F** hereto.

"Contractor" means People Incorporated of Virginia, a Virginia non-stock corporation, which is the general construction contractor for the Project.

"Continued Compliance Sale" has the meaning set forth in Section 8.03(a).

"Counsel" or "Counsel for the Company" means Curcio & Curcio, PC, or such other attorney or law firm upon which the Investor Member and the Managing Member shall agree; provided, however, that if any section of this Agreement either (i) designates particular counsel for the purpose described therein, or (ii) provides that counsel for the purpose described therein shall be chosen by another method or by another Person, then such designation or provision shall prevail over this general definition.

"Credit Period" means the ten-year "credit period" as defined in and determined in accordance with Section 42(f) of the Code.

"Debt Service Coverage Ratio" shall mean a fraction, the numerator of which is the difference between all cash actually received by the Company on a cash basis from normal operations less all accrued operational costs of the Project and the denominator of which is all debt service, reserve, mortgage insurance premium and/or other cash requirements imposed by the Project Loan documents properly allocable to a particular period on an annualized basis, as determined by the Accountants.

"Developer" means People Incorporated Housing Group., a Virginia nonstock corporation.

"<u>Development Agreement</u>" means the Development Agreement between the Company and the Developer as of even date herewith relating to the development of the Project and providing for the payment of the Development Fee, in the form set forth in **Exhibit A**.

"<u>Development Budget</u>" means the acquisition, construction, rehabilitation, development and financing budget for the acquisition, construction, rehabilitation, development, financing and

operation of the Project, including without limitation the construction or rehabilitation of all improvements, the furnishing of all personalty in connection therewith, and the operation of the Project which Budget is attached hereto as **Exhibit H**, and any amendments thereto made with the Consent of the Investor Member. The Development Budget shall also include a calculation of the Projected LIHTC for the Project indicating the assumptions regarding basis which underlie such calculation, a 15-year income/expense pro forma, profit/loss statement, cash flow statement, depreciation/amortization schedule, capital account, minimum gain and 30 year analysis and a calculation of net sale proceeds.

"Development Costs" means all of the following: (i) all direct or indirect costs paid or accrued by the Company related to the acquisition of the Land (and any improvements thereon) and the development or rehabilitation of the Project, including payment of the Development Fee, amounts due under the Construction Contract, any construction cost overruns, the cost of any change orders and all costs necessary to achieve Substantial Completion; (ii) all costs to achieve Initial Closing and Final Closing, and satisfy any escrow deposit requirements which are conditions to the Final Closing, including any amounts necessary for local taxes, utilities, mortgage insurance premiums, casualty and liability insurance premiums, and any applicable loan fees, discounts or other expenses; (iii) for the period prior to Breakeven Operations, all costs, payments and deposits needed to avoid a default under any Project Loan, including without limitation, all required deposits to satisfy any requirements of a Project Lender to keep a Project Loan "in balance"; (iv) all costs and expenses relating to remedying any environmental problem or condition or Hazardous Materials that existed on or prior to Final Closing; and (v) all Operating Deficits incurred by the Company prior to Breakeven Operations and the achievement of at least 95% physical and economic occupancy during the six-month period while Breakeven Operations are achieved.

"<u>Development Fee</u>" means the fee payable by the Company to the Developer pursuant to Section 8.12 of this Agreement.

<u>"DHCD HOME Loan"</u> means the Project Loan from the Sponsor to the Company using proceeds of a loan from the Department of Housing and Community Development, its successors and assigns ("DHCD") HOME Program identified on Exhibit F attached hereto.

"Downward Capital Adjustment." has the meaning set forth in Section 5.01(e)(i).

"Early Delivery Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Economic Risk of Loss" has the meaning specified in Treas. Reg. §1.752-2.

"Environmental Consultant" has the meaning set forth in Section 5.01(j).

"Excess Development Costs" means all Development Costs in excess of the proceeds of the Project Loans and all Capital Contributions the Managing Member and Investor Member are required to make hereunder.

"Extended Use Agreement" means the Extended Use Regulatory Agreement and Declaration of Restrictive Covenants executed by the Company and the Agency dated as of July 1, 2015, setting forth certain terms and conditions under which the Project is to be operated.

"Final Closing" means the occurrence of all of the following: (i) Substantial Completion, (ii) approval by the Project Lenders, if any, of the Company's certification of actual costs as to the development and construction or rehabilitation of the Project, (iii) disbursement by all Project Lenders of any and all previously undisbursed Project Loan proceeds including the funding of the Permanent Loan under Documents acceptable to the Investor Member, and (iv) commencement of amortization as to all Project Loans (to the extent any Project Loan requires principal amortization).

"<u>Final Mortgage Amount</u>" means the principal amount of all of the Project Loans, advanced at or prior to the Final Closing, before any reduction resulting from repayments of principal thereof.

"40-60 Set-Aside Test" means the Minimum Set-Aside Test whereby at least 40% of the units in the Project must be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size.

"Guarantor LIHTC Compliance Loan" has the meaning set forth in Section 8.11(c)(v).

"<u>Hazardous Substances</u>" has the meaning set forth in Section 16.07(e).

"Hazardous Waste Laws" has the meaning set forth in section 16.07(e).

"Incentive Management Fee" means the fee payable by the Company to the Managing Member pursuant to Section 8.13 of this Agreement.

"Initial Amount" has the meaning set forth in Section 4.02(q).

"<u>Initial Closing</u>" means the date upon which one or more of the Project Loans is closed and the initial disbursement is made thereunder. The Initial Closing is anticipated to occur on November 30, 2016.

"<u>Initial Period</u>" has the meaning set forth in Section 8.11(b).

"Interest" or "Company Interest" means the ownership interest of a Member in the Company at any particular time, including the right of such Member to any and all benefits to which such Member may be entitled as provided in this Agreement and in the Act, together with the obligations of such Member to comply with all the terms and provisions of this Agreement and of said Act.

"Investor Member" means, initially, Housing Equity Fund of Virginia XX, L.L.C., a Virginia limited liability company.

"Investor Member Due Diligence Costs" has the meaning set forth in Section 5.01(f).

"IRS" means the Internal Revenue Service of the United States or any successor agency.

"<u>Land</u>" means the tract of land currently owned or to be purchased by the Company upon which the Project will be located, as more particularly described on <u>Exhibit C</u> attached hereto.

"Late Delivery Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Lease-Up Reserve" has the meaning set forth in Section 4.02(s).

"<u>LIHTC</u>" means the low-income housing tax credit allowed for low-income housing projects pursuant to Section 42 of the Code.

"<u>LIHTC Compliance Guaranty</u>" means, collectively, the Managing Member obligations set forth in Section 8.11(c).

"LIHTC Recapture Event" means (a) the filing of a tax return by the Company evidencing a reduction in the qualified basis of the Project causing a recapture of LIHTC previously allocated to the Investor Member, (b) a reduction in the qualified basis of the Project following an audit by the IRS which results in the assessment of a deficiency by the IRS against the Company with respect to any LIHTC previously claimed in connection with the Project, unless the Company shall timely file a petition with respect to such deficiency with the United States Tax Court and any other federal tax court of competent jurisdiction and the collection of such assessment shall be stayed pending the disposition of such petition, (c) a decision by the United States Tax Court or any other federal court of competent jurisdiction upholding the assessment of such deficiency against the Company with respect to any LIHTC previously claimed in connection with the Project, unless the Company shall timely appeal such decision and the collection of such assessment shall be stayed pending the disposition of such appeal, or (d) the decision of a federal court of competent jurisdiction affirming such decision.

"LIHTC Reduction Guaranty Payment" has the meaning set forth in Section 5.01(e)(ii).

"<u>LIHTC Shortfall</u>" means, as to any period of time, the difference between the Certified Credit for such period of time and the Actual Credit for such period of time. For purposes of determining the amount of the LIHTC Shortfall for a particular period of time, if there is an adjustment to Capital Contributions under Section 5.01(e) because of a Late Delivery Capital Adjustment, the LIHTC Shortfall for such period of time shall be reduced by the Late Delivery Capital Adjustment.

"<u>Liquidator</u>" means the Managing Member or, if there is none at the time in question, such other Person who may be appointed in accordance with applicable law and who shall be responsible

for taking all action necessary or appropriate to wind up the affairs of, and distribute the assets of, the Company upon its dissolution.

"<u>Loan Agreement</u>" means any loan agreement and/or similar agreement with respect to the terms and conditions of the making of any of the Project Loans, which will be entered into between the Company and any one of the Project Lenders at or prior to the Final Closing.

"Losses" has the meaning set forth in the definition of "Profits" and "Losses."

"Management Agent" means the management and rental agent for the Project designated pursuant to Section 8.15.

"<u>Management Agreement</u>" means the agreement between the Company and the Management Agent providing for the marketing and management of the Project by the Management Agent.

"Managing Member" means Brunswick Management, L.L.C., a Virginia limited liability company and any other Person admitted as a Managing Member pursuant to this Agreement, and their respective successors as any such successor may be admitted pursuant to this Agreement, including those Persons admitted pursuant the provisions of Sections 6.02 and 6.03.

"Managing Member Pledge" has the meaning set forth in Section 8.19.

"<u>Managing Member's Special Capital Contribution</u>" has the meaning set forth in Section 5.01(b).

"Member" means any Managing Member, Investor Member or Special Investor Member.

"<u>Member Nonrecourse Debt</u>" means any Nonrecourse Debt (or portion thereof) for which a Member or related Person (within the meaning of Treas. Reg. §1.752-4(b)) bears (or is deemed to bear) the Economic Risk of Loss.

"Member Nonrecourse Deductions" has the meaning set forth in Treas. Reg. §1.704-2(i)(2), and the amount of Member Nonrecourse Deductions with respect to a Member Nonrecourse Debt for a fiscal year shall be determined in accordance with the rules of Treas. Reg. §1.704-2(i)(2).

"Minimum Gain" means the amount determined by computing with respect to each Nonrecourse Debt the amount of gain, if any, that would be realized by the Company if it disposed of the asset securing such liability (in a taxable transaction) in full satisfaction thereof (and for no other consideration), and by then aggregating the amounts so computed. For purposes of determining the amount of such gain with respect to a liability, the adjusted basis for federal income tax purposes of the asset securing the liability shall be allocated among all the liabilities that the asset secures in the manner set forth in Treas. Reg. §1.704-2(d)(2).

"Minimum Set-Aside Test" means the set-aside test selected by the Company pursuant to Section 42(g) of the Code with respect to the percentage of units in its Project to be occupied by tenants with incomes equal to no more than a certain percentage of area median income. The Company has selected or will select the 40–60 Set-Aside Test as restricted by Code Section 42(g)(1) to require at least 40% of the units in the Project be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size, as the Minimum Set-Aside Test.

"MM Loans" means the loans which may be made by the Managing Member to the Company pursuant to Section 5.07(a) hereof, including any accrued interest thereon. Operating Deficit Loans shall not constitute MM Loans.

"Mortgage" means any deed of trust to be given by the Company in favor of any Project Lender as maker of a Project Loan, constituting a lien on the Project and securing a Project Loan.

"Net Cash Flow" means the sum of (i) all cash received from rents, lease payments and all other sources, but excluding (A) tenant security or other deposits (except to the extent forfeited to the Company), (B) Capital Contributions and interest thereon (other than if used to pay for an item deducted below in determining Net Cash Flow), (C) proceeds from Capital Transactions and (D) interest on reserves not available for distribution, (ii) the net proceeds of any insurance, other than fire and extended coverage and title insurance, to the extent not reinvested, and (iii) any other funds deemed available for distribution by the Managing Member with the approval of the Project Lenders, if required, less the sum of (x) all cash expenditures, and all expenses unpaid but properly accrued, which have been incurred in the operation of the Company's business (whether or not such expenditure is deducted, amortized or capitalized for tax purposes), including the management fee to the Management Agent and the Accounting Fee, (y) all payments on account of any loans made to the Company (whether such loan is made by a Member or otherwise), but not including any amounts to be paid pursuant to the Development Agreement or pursuant to any loans made by any Members where repayment of such loans is to be made out of Net Cash Flow, and (z) any cash reserves for working capital, capital expenditures, repairs, replacements and anticipated expenditures, in such amounts as may be required by the Project Lenders or the Investor Member, or may be determined from time to time by the Managing Member with the approval of the Investor Member and the Project Lenders, if required, to be advisable for the operation of the Company.

"Net Projected Tax Liabilities" means, as determined by the Accountants, based on the Company's tax records, and any final adjustments made prior to the availability of proceeds of Capital Transaction(s) for distribution, the cumulative amounts of the respective projected liabilities (collectively, the "Projected Tax Liabilities") of the Managing Member, the Investor Member's members, and their respective partners and members, if any, (collectively, the "Company Taxpayers") for any and all federal, state, and local taxes, including any recapture of prior LIHTC, to be imposed on the Company Taxpayers by reason of all Capital Transactions of the Company from which the proceeds in question are to be distributed, any and all prior Capital Transactions of the Company (to the extent proceeds from such prior Capital Transactions equal to the Projected Tax Liabilities for such prior transactions were not distributed) and any liquidation of the Company.

Such projections of liabilities shall estimate the applicable tax rate or rates for the Managing Member (based on actual or projected taxable income) and shall assume the maximum applicable tax rate or rates for each of the Investor Member's partners or members, if any (without regard to actual taxable income), in effect at the time of each Capital Transaction, in all cases without regard to the alternative minimum tax, limitations on the use of business tax credits, or other factors that may affect tax liability in particular cases, and without adjustment for any variance from actual tax liabilities that may later occur.

"New Allocation" has the meaning set forth in Section 11.07(m)(ii).

"Nonrecourse Debt" means any Company liability that is considered nonrecourse for purposes of Treas. Reg. §1.1001-2 (without regard to whether such liability is a recourse liability under Treas. Reg. §1.752-1(a)(1)).

"Nonrecourse Deductions" has the meaning set forth in Treas. Reg. §1.704-2(b)(1).

"Nonrecourse Liability" means any Company liability (or portion thereof) for which no Member or related Person (within the meaning of Treas. Reg. §1.752-4(b)) bears (or is deemed to bear) the Economic Risk of Loss.

"Note" means any mortgage or deed of trust promissory note given by the Company in favor of a Project Lender evidencing a Project Loan.

"Notice" means a writing containing the information required by this Agreement to be communicated to a Member and sent by any manner set forth in Section 16.08, to such Member at such Member's address as specified pursuant to Section 16.08, the date of receipt thereof (or the next business day if the date of receipt is not a business day) or, in the case of registered or certified mail, the date of registry thereof or the date of the certification receipt, as applicable, being deemed the date of such Notice; provided, however, that any written communication containing such information sent to such Member actually received by such Member shall constitute Notice for all purposes of this Agreement.

"Operating Deficit" means the amount by which the gross receipts of the Company from lease payments, and all other income and receipts of the Company (other than proceeds of any loans to the Company, Capital Contributions, and investment earnings not available for distribution on funds on deposit in the Reserve Fund for Replacements, and other such reserve or escrow funds or accounts not available for distribution) for a particular period of time, is exceeded by the sum of all the operating expenses, including all debt service, operating and maintenance expenses, required deposits into the Reserve Fund for Replacements, any fees to the Project Lenders and/or any applicable mortgage insurance premium payments and all other Company obligations or expenditures, and excluding payments for construction of the Project and fees and other expenses and obligations of the Company to be paid from the Capital Contributions of the Investor Member to the Company pursuant to this Agreement during the same period of time.

"Operating Deficit Loan" shall have the meaning set forth in Section 8.11(b) of this Agreement.

"Operating Reserve" means the reserve referred to in Section 4.02(r).

"Payment Date" means the date which is ninety (90) days after the end of the Company's fiscal year with respect to the preceding fiscal year.

"Percentage Interest" means the percentage Interest of each Member as set forth in Sections 5.01(a) and (c).

"Permanent Loan" means the loans listed in **Exhibit F** hereto as described.

"Person" means any individual, partnership, corporation, trust, limited liability company or other entity.

"<u>Plans and Specifications</u>" means the plans and specifications for the Project stamped with the seal of an architect and/or engineer, which are subject to the approval of the Investor Member, and any changes thereto made in accordance with the terms of this Agreement.

"<u>Post Closing Obligations</u>" means those conditions to the Investor Member's obligation to fund all or any portion of its Capital Contribution as more fully described on the Post Closing Letter attached hereto as **Exhibit K**.

"Prime Rate" means the interest rate announced from time to time by The Wall Street Journal as the prime lending rate expressed as a percent per annum. The "Prime Rate" shall be adjusted semi-annually on January 1 and July 1 of each year.

"Profits" and "Losses" mean, for each fiscal year of the Company, an amount equal to the Company's taxable income or loss for such period from all sources, determined in accordance with \$703(a) of the Code, adjusted in the following manner: (a) the income of the Company that is exempt from federal income tax shall be added to such taxable income or loss; (b) any expenditures of the Company which are not deductible in computing its taxable income and not properly chargeable to capital account under either \$705(a)(2)(B) of the Code or the regulations promulgated under \$704(b) of the Code shall be subtracted from such taxable income or loss; (c) in the event any Company asset is revalued in accordance with Treas. Reg. \$1.704-1(b)(2)(iv)(f), then the amount of any adjustment to the value of such Company asset shall be taken into account as gain or loss from the disposition of such Company asset for purposes of computing Profits or Losses; (d) gain or loss resulting from any disposition of Company asset which has been revalued pursuant to Treas. Reg. \$1.704-1(b)(2)(iv)(f) and with respect to which gain or loss is recognized for Federal income tax purposes shall be computed by reference to the adjusted value of such Company asset, notwithstanding that the adjusted tax basis of such Company asset differs from the adjusted value; (e) any depreciation, amortization or other cost

recovery deductions taken into account in computing such taxable income or loss shall be recomputed based upon the adjusted value of any Company asset which has been revalued in accordance with Treas. Reg. §1.704-1(b)(2)(iv)(f); and (f) any items of income, gain, loss, deduction or credit which are specially allocated pursuant to Sections 11.07(b) through (n) shall not be taken into account in computing Profits or Losses.

"<u>Project</u>" means the land currently owned (or to be purchased) by the Company in Lawrenceville, Virginia and the improvements to be rehabilitated, owned and operated thereon by the Company, and to be known as Brunswick Manor Apartments.

"Project Documents" means and includes the Construction Contract, the Mortgage(s), Note(s), Loan Agreement(s), Regulatory Agreement, Rental Assistance Agreement, Extended Use Agreement, Management Agreement and all instruments delivered to (or required by) the Project Lenders or the Agency to the extent not otherwise listed in this definition.

"<u>Project Lender</u>" means any lender in its capacity as a lender of one of the Project Loans, or its successors and assigns in such capacity, acting through any authorized representative.

"Project Loans" means those loans set forth and described on **Exhibit F** hereto.

"Projected LIHTC" has the meaning set forth in Section 4.01(p).

"Qualified Contract" has the meaning set forth in Section 42(b)(h)(F) of the Code.

"Qualified Occupancy" shall mean occupancy of a LIHTC unit by a Qualified Tenant.

"Qualified Tenants" shall mean tenants under executed leases of at least six (6) months who at the time of their initial occupancy of the Project satisfy the (i) rent restriction and (ii) minimum set-aside test selected by the Company pursuant to Section 42(g) of the Code with respect to the percentage of units in the Project to be occupied by tenants with incomes equal to no more than a certain percentage of area median income.

"Recapture Amount" has the meaning set forth in Section 11.02(c).

"Regulations" or "Treasury Regulations" or "Treas.Reg." means the Income Tax Regulations issued under the Code.

"Regulatory Agreement" means, to the extent applicable, and collectively, any regulatory agreements and/or any declaration of covenants and restrictions to be entered into between the Company and any Project Lender or any applicable government agency at or after the Initial Closing setting forth certain terms and conditions under which the Project is to be operated.

"Rent Restriction Test" means the test pursuant to Section 42(g) of the Code whereby the gross rent charged to tenants of the low-income units in the Project cannot exceed thirty percent (30%) of the imputed income limitation of the applicable units.

"Rental Assistance Agreement" means the USDA Section 515 Rental Assistance Agreement between the Company and USDA Rural Development Rural Housing Service with respect to 40 units.

"Reserve Fund for Replacements" means the cash funded reserve for replacements required pursuant to Section 4.02 (q).

"Special Additional Capital Contribution" means the Special Additional Capital Contributions of the Investor Member under Section 5.01(d)(vii).

"Special Investor Member" means VAHM, LLC, a Virginia limited liability company, or its assignee.

"Sponsor" means People Incorporated of Virginia, is successors and assigns.

"Sponsor Loan" means collectively, the DHCD HOME Loan and the AHP HOME Loan from Sponsor identified on **Exhibit F** hereto.

"State Designation" means, with respect to the Project, the allocation by the Agency of LIHTC, as evidenced by the receipt by the Company of either a carryover allocation of LIHTC meeting the requirements of Section 42(h)(1)(E) of the Code and Treasury Regulations or IRS Form 8609 executed by the Agency as to all building in the Project for which such form is required.

"Substantial Completion" means the date that the Company receives all necessary permanent certificate(s) of occupancy (or certificates of occupancy which contain conditions or qualifications which are Consented to by the Investor Member) from the applicable governmental jurisdictions) or authority(ies); provided, however, that Substantial Completion shall not be deemed to have occurred if on such date any liens or other encumbrances as to title to the Land and the Project exist, other than those securing any Project Loan and/or those Consented to by the Investor Member.

"<u>Substitute Investor Member</u>" means any Person admitted to the Company as an Investor Member pursuant to Section 9.02.

"Surplus Cash" means any Net Cash Flow which, pursuant to the Project Documents or rules or regulations of any Project Lenders or the Agency, is permitted to be distributed to the Members.

"Title Company" means Fidelity National Title Insurance Company.

"<u>Unpaid Fee</u>" has the meaning set forth in Section 5.01(b).

"<u>Unpaid LIHTC Shortfall</u>" means the outstanding amount of any LIHTC Shortfall for all the fiscal years of the Company, reduced by any amounts of Unpaid LIHTC Shortfall distributed to the Investor Member pursuant to Article XI of this Agreement. The unpaid LIHTC Shortfall shall bear interest at the "long-term applicable Federal rate" (as defined in Section 1274 of the Code) determined as of the date of the Investor Member's First Capital Contribution, compounded monthly.

"USDA" means United States Department of Agriculture.

"<u>USDA Loan</u>" means the Project Loan from USDA identified on <u>Exhibit F</u> hereto

"<u>VHCC</u>" means Virginia Housing Capital Corporation, a Virginia corporation and the managing member of the Investor Member.

"Withdrawing Member" means People Incorporated of Virginia.

## ARTICLE III PURPOSE AND BUSINESS OF THE COMPANY

- 3.01 <u>Purpose of the Company</u>. The Company has been organized exclusively to acquire the Land and to develop, finance, rehabilitate own, maintain, lease, operate and sell or otherwise dispose of the Project, in order to obtain long-term appreciation, cash income, LIHTC and tax losses. Company will operate the Project in a manner that furthers the charitable purpose of People Incorporated Housing Group by providing decent, safe, sanitary and affordable housing for elderly low income persons and families. In the event of the conflict between the operation of the Project in a manner consistent with such charitable purpose and any duty of the Managing Member to operate the Project in order to maximize profits for the Investor Members, such charitable purpose shall prevail; provided, however, that in operating the Project no decision shall be made inconsistent with the requirements of any Regulatory Agreement.
- 3.02 <u>Authority of the Company</u>. In order to carry out its purpose, the Company is empowered and authorized to do any and all acts and things necessary, appropriate, proper, advisable, incidental to or convenient for the furtherance and accomplishment of its purpose, and for the protection and benefit of the Company, including but not limited to the following:
- (a) acquire the Land on which the Project is to be located and any improvements thereon:
- (b) construct, rehabilitate, operate, maintain, improve, buy, own, sell, convey, assign, mortgage, rent or lease any real estate and any personal property necessary to the operation of the Project;

- (c) provide housing, subject to the Minimum Set-Aside Test and the Rent Restriction Test and consistent with the requirements of the Extended Use Agreement, the Regulatory Agreement and the Loan Agreements so long as the Extended Use Agreement, the Regulatory Agreement and the Loan Agreements, as applicable, remain(s) in force;
- (d) enter into any kind of activity, and perform and carry out contracts of any kind necessary to, in connection with, or incidental to, the accomplishment of the purposes of the Company;
- (e) borrow money and issue evidences of indebtedness in furtherance of the Company business and secure any such indebtedness by mortgage, pledge, or other lien; provided, however, that unless otherwise specifically allowed under this Agreement or otherwise Consented to by the Investor Member, any Project Loans, and any evidences of indebtedness thereof and any documents amending, modifying or replacing any of such loans shall have the legal effect that at and after Final Closing the Company and the Members shall have no personal liability for the repayment of the principal of or payment of interest on any Project Loan, and that the sole recourse of any Project Lender, with respect to the principal thereof and interest thereon, shall be to the property securing such Project Loan, except for any Carveouts;
- (f) maintain and operate the Project, including hiring the Management Agent (which Management Agent may be any of the Members or an Affiliate thereof) and entering into any agreement for the management of the Project during its rent-up and after its rent-up period;
- (g) subject to the approval of the Agency and/or the Project Lenders, if required, and to other limitations expressly set forth elsewhere in this Agreement, negotiate for and conclude agreements for the sale, exchange, lease or other disposition of all or substantially all of the property of the Company, or for the refinancing of any mortgage loan on the property of the Company;
- (h) enter into the Loan Agreement, the Regulatory Agreement and the Extended Use Agreement, providing for regulations with respect to rents, profits, dividends and the disposition of property;
- (i) rent dwelling units in the Project from time to time, in accordance with the provisions of the Code applicable to LIHTC and in accordance with applicable federal, state and local regulations, collecting the rents therefrom, paying the expenses incurred in connection with the Project, and distributing the net proceeds to the Members, subject to any requirements which may be imposed by the Extended Use Agreement, the Regulatory Agreement and/or the other Project Documents; and
- (j) do any and all other acts and things necessary or proper in furtherance of the Company business.

# ARTICLE IV REPRESENTATIONS, WARRANTIES AND COVENANTS; DUTIES AND OBLIGATIONS

- 4.01 <u>Representations, Warranties and Covenants Relating to the Project and the Company.</u>
  As of the date hereof, the Managing Member hereby represents, warrants and covenants to the Company and to the Members that:
- (a) <u>Due Authorizations, Execution and Delivery.</u> The execution and delivery of this Agreement by the Managing Member and the performance by the Managing Member of the transactions contemplated hereby have been duly authorized by all requisite corporate, partnership, limited liability company or trust actions or proceedings. The Managing Member is duly organized, validly existing and in good standing under the laws of the state of its formation with power to enter into this Agreement and to consummate the transactions contemplated hereby.
- (b) Rehabilitation of Project. The rehabilitation and development of the Project shall be undertaken and shall be completed in a timely and workmanlike manner in accordance with (i) all applicable requirements of the Project Loans and the Project Documents, (ii) all applicable requirements of all appropriate governmental entities, and (iii) the Plans and Specifications of the Project that have been or shall be hereafter approved by the Investor Member and, if required, the Project Lenders and any applicable governmental entities, as such Plans and Specifications may be changed from time to time with the approval of the Investor Member and the Project Lenders, if required, and any applicable governmental entities, if such approval shall be required; it shall promptly provide copies of all change orders to the Investor Member.
- (c) Zoning and Related Matters. At the date hereof, at the Initial Closing and at the time of commencement of rehabilitation and thereafter continuously, the Land is and will be properly zoned for the Project, all consents, permissions and licenses required by all applicable governmental entities have been obtained, and the Project conforms and will conform to all applicable federal, state and local land use, zoning, environmental and other governmental laws and regulations.
- (d) <u>Plans and Specifications</u>. The Managing Member has sent to the Investor Member the Plans and Specifications (including, without limitation, all working drawings) and all construction schedules, approved the draws, certifications concerning occupancy, lien notices, project inspection reports, proposed changes and modifications to the Plans and Specifications, all documents pertaining to the Project Loan and any other information that is relevant to the rehabilitation and development of the Project.
- (e) <u>Public Utilities.</u> All appropriate public utilities, including sanitary and storm sewers, water, gas and electricity, are currently available and will be operating properly and in sufficient capacity for the Project at the time of certificate of occupancy. The Managing Member will keep all such utilities operating in a manner sufficient to service the Project.

- (f) <u>Title Insurance.</u> An owner's title insurance policy of a financially responsible institution acceptable to the Investor Member, in an amount equal to the principal amount of the Project Loans and the Capital Contributions of the Managing Member and the Investor Member, in favor of the Company, will be issued at or prior to the Initial Closing subject only to such easements, covenants, restrictions and such other standard exceptions as are normally included in owner's title insurance policies and which are Consented to by the Investor Member and with such endorsements to such policy as the Investor Member may request. Good and marketable fee simple title to the Land will be held by the Company. The Managing Member has not made any misrepresentation or failed to make any disclosure that will or could result in the Company lacking title insurance coverage based on imputation of knowledge of the Managing Member to the Company or the Managing Member's ability to perform its obligations hereunder.
- (g) <u>Non-Recourse Loans.</u> Except as otherwise provided herein, at and after the Final Closing, there shall be no direct or indirect personal liability of the Company, any of the Members, or any Affiliates of the Company or Members for the repayment of the principal of or payment of interest on any Project Loan, and the sole recourse of any Project Lender under any Project Loan with respect to the principal thereof and interest thereon shall be to the property securing the indebtedness, except for any liability of the Managing Member with respect to customary "carveouts" that are set forth in loan documents relating to the Project Loans (the "Carveouts") to which the Investor Member has Consented. However, the Managing Member shall be personally liable for the obligations of the Company under the Sponsor Loans as described in **Exhibit F**.
- (h) <u>No Defaults.</u> The Managing Member is not aware of any default or any circumstances which, with the giving of notice or the passage of time, would constitute a default, under any agreement, contract, lease, or other commitment, or of any claim, demand, litigation, proceedings or governmental investigation pending or threatened against the Managing Member, the Project or the Company, or related to the business or assets of the Managing Member, the Project or Company, which claim, demand, litigation, proceeding or governmental investigation could result in any judgment, order, decree, or settlement which would materially and adversely affect the business or assets of the Managing Member, the Project or Company.
- (i) <u>No Violation.</u> The execution of this Agreement, the incurrence of the obligations set forth in this Agreement, and the consummation of the transactions contemplated by this Agreement do not violate any provision of law, any order, judgment or decree of any court binding on the Company or the Managing Member or any Affiliate(s) thereof, any provision of any indenture, agreement, or other instrument to which the Company or the Managing Member is a party or by which the Company, Managing Member or the Project is affected, and is not in conflict with, and will not result in a breach of or constitute a default under any such indenture, agreement, or other instrument or result in creating or imposing any lien, charge, or encumbrance of any nature whatsoever upon the Project.

- (j) <u>Construction Contract.</u> The Construction Contract has been entered into between the Company and the Contractor; no other consideration or fee shall be paid to the Contractor in its capacity as the Contractor for the Project other than the amounts set forth in the Construction Contract or as evidenced by change orders approved by the Project Lenders and as otherwise disclosed in writing to and approved by the Investor Member; and all change orders to date have been paid in full. In addition, no consideration or fee shall be paid to the Developer or Managing Member by the Contractor.
- (k) Performance Bond; Letter of Credit. Either (i) one hundred percent (100%) payment and performance bonds issued by a nationally, financially recognized bonding company, in forms acceptable to the Project Lenders and the Investor Member, and in amounts satisfactory to the Project Lenders and the Investor Member, or (ii) a letter of credit in an amount and in a form, and from an issuer satisfactory to the Project Lenders and the Investor Member, will be obtained by the Contractor at or before Initial Closing and shall remain in full force and effect under terms and conditions as shall be acceptable to the Project Lenders and the Investor Member; in the alternative, the obligations of the Contractor will be guaranteed by the Managing Member and the Affiliate Guarantors and secured by cash, letter of credit or other security acceptable to the Project Lenders and the Investor Member.
- (l) <u>Insurance.</u> The Managing Member shall cause the Company to obtain and maintain insurance in accordance with the requirements of **Exhibit I** attached hereto.
- Managing Member, either individually or on behalf of the Company, has incurred any financial responsibility with respect to the Project prior to the date of execution of this Agreement, other than (i) that disclosed to the Investor Member, or (ii) obligations which will be fully satisfied at or prior to the Initial Closing. As of the date hereof and hereafter continuously, unless the Investor Member otherwise Consents or unless otherwise specifically provided for herein, the only indebtedness of the Company with respect to the Project are the Project Loans, if any, described on **Exhibit F**. Without limiting the generality of the foregoing, neither the Managing Member, any of its Affiliates nor the Company, has entered, or shall enter, into any agreement or contract for any loans (other than the Project Loan) or for the payment of any Project Loan discounts, additional interest, yield maintenance or other interest charges or financing fees or any agreement providing for the guarantee of payment of any such interest charges or financing fees relating to any Project Loan.
- (n) <u>Valid Company; Power of Authority.</u> The Company is and will continue to be a valid limited liability company, duly organized under the laws of the Commonwealth of Virginia, and shall have and shall continue to have full power and authority to acquire the Land and to develop, construct, operate and maintain the Project in accordance with the terms of this Agreement, and shall have taken and shall continue to take all action under the laws of the State of Formation and any other applicable jurisdiction that is necessary to protect the limited liability of the Investor Members and to enable the Company to engage in its business.

- (o) <u>Restrictions on Sale or Refinancing.</u> No restrictions on the sale or refinancing of the Project, other than restrictions that may be set forth in the Project Documents, exist as of the date hereof, and no such restrictions shall, at any time while the Investor Member is an Investor Member, be placed upon the sale or refinancing of the Project.
- (p) <u>Projected LIHTC.</u> The Projected LIHTC applicable to the Project is \$37,650 for 2017, \$205,364 for each year 2018 through 2026, and \$167,714 for 2027 which equals the amount of LIHTC the Managing Member has projected will be available to the Company. There is and at all times shall continue to be sufficient eligible basis (as defined in Section 47 of the Code) to provide the full amount of the Projected LIHTC.
- (q) <u>Compliance with Agreements.</u> To the best of its knowledge after due inquiry, the Managing Member, either individually or on behalf of the Company, has fully complied with all applicable provisions and requirements of any and all contracts, options and other agreements with respect to the purchase of the Land and the ownership, development, financing and operation of the Project including all Project Documents; it shall take, and/or cause the Company to take, all actions as shall be necessary to achieve and maintain continued compliance with the provisions, and fulfill all applicable requirements, of such agreements.
- (r) <u>State Designation.</u> On December 10, 2015 the Company received valid State Designation with respect to the Project in the amount of \$2,053,640 for the Credit Period.
- (s) Applicable Income and Rent Restrictions. The Project is being developed in a manner which satisfies, and shall continue to satisfy, all restrictions, including tenant income and rent restrictions, applicable to projects generating LIHTC under Section 42 of the Code. The Company will comply with the so-called "40-60 Set-Aside Test" of Code Section 42(g)(1)(B), as restricted by Code Section 42(i)(2)(E)(i) so that at least 40% of the residential units in the Project will be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size; the Project is not subject to any other rental restrictions under the Project Documents except to the extent that more than 40% of the residential units in the Project will be rent and income restricted in order to generate the full amount of the Projected Credits. In addition to the foregoing, four (4) units shall be occupied by individuals with incomes 40% or less of area median income, as adjusted for family size. Further, the remaining units shall have rent levels at 50% or less of area median income.
- (t) <u>Term of Extended Use Agreement.</u> The term of the Extended Use Agreement will not exceed 40 years and neither the Extended Use Agreement nor any other document, instrument or agreement to which the Company is a party shall restrict, limit or waive the right of the Company to cause a termination of the Extended Use Agreement prior to the end of such 40-year term in accordance with Code Section 42(h)(6)(E)(i)(II).

- (u) <u>Ownership of Managing Member.</u> People Incorporated Housing Group owns and shall continue to own at all times during the term of the Company one hundred percent (100%) of all classes of interests of the Managing Member.
- (v) <u>Title to Project; Taxes and Assessments.</u> The Company has and shall have at all times good and marketable title to the Project, subject only to permitted exceptions thereto to which the Investor Member has given its Consent. All real estate taxes, assessments, water and sewer charges and other municipal charges, to the extent due and owing, have been paid in full on the Project.
- (w) <u>Taxpayer Certifications</u>. On behalf of the Company, the Managing Member will cause to be filed any and all certifications and other documents on a timely basis with the IRS, the Agency and all other Authorities, as have been and may be required to support the full amount of Projected Credits.
- (x) <u>Taxation and Limited Liability</u>. No event has occurred that has caused, and the Managing Member will not act in any manner that will cause (i) the Company to be treated for federal income tax purposes as an "association" taxable as a corporation, rather than as a limited liability company; or (ii) the Investor Member or the Special Investor Member to be liable for the Company's obligations in excess of its Capital Contributions.
- (y) No Tax-Exempt Use Property. No portion of the Project is or will be treated as "tax exempt use property" as defined in Section 168(h) of the Code. In the event the Managing Member or any member or shareholder of the Managing Member is controlled by a tax-exempt entity, such entity will make the election permitted under Section 168(h)(6)(F) of the Code. The Managing Member shall not allow the Company to enter into any lease with a tax-exempt entity without the prior written approval of the Special Investor Member.
- (z) <u>No Abusive Tax Shelter</u>. The Managing Member has not received notice from the IRS that it has considered the Managing Member to be involved in any abusive tax shelter and is not aware of any facts, which if known to the IRS, would cause such notice to be issued.
- (aa) <u>Required Consents; No Defaults Under Loan Documents</u>. The Company has obtained all consents required for the admission of the Investor Member to the Company, including but not limited to, the consent of the holder(s) of the Project Loans, if necessary, and any required consents of applicable Authorities.
- (ab) <u>Bankruptcy</u>. No Bankruptcy, including, without limitation, attachments, execution proceedings, assignments for the benefit of creditors, insolvency, reorganization or other proceedings are pending or threatened against the Company or the Managing Member. The Managing Member will not permit such a Bankruptcy to occur.

- (ac) Governmental Actions. To the best of the Managing Member's knowledge, there is no official action of any Authority, pending or threatened, which in any way would (i) have a material adverse effect on the Company, the Project, the Investor Member or the LIHTC; (ii) involve any intended public improvements which improvements may result in any charge in excess of \$10,000 being levied against the Land; or (iii) any special assessment, being levied against or assessed upon the Land or the Project. There is no existing, proposed or contemplated, plan to widen, modify or realign any street or highway contiguous to the Land. The Managing Member will promptly notify the Investor Member of any such official actions or plans, if and as they arise.
- (ad) Moratoria; Assignments; Dedications. There is no reassessment (except for real estate property taxes), reclassification, rezoning, proceeding, ordinance or regulation (including amendments and modifications to any of the foregoing) pending or proposed to be imposed, by any Authority or any public or private utility having jurisdiction over the Land which would have a material adverse effect upon the use or occupancy of the Project. No special assessments have been levied against the Project or by an Authority upon the commencement or completion of any construction, alteration or rehabilitation on or of the Project or any portion thereof. The Managing Member will promptly notify the Investor Member of any such actions, if and as they arise. Except as previously disclosed in writing to and approved by the Investor Member, the completion of the improvements, alteration or rehabilitation on or to the Project or any portion thereof will not require the dedication of any portion of the Project by any Authority.
- (ae) <u>No Defects, Compliance</u>. Upon completion of the Project, there will be no material physical or mechanical defects or deficiencies in the condition of the Project, including, but not limited to, the roofs, exterior walls or structural components of the Project and the heating, air conditioning, plumbing, ventilating, elevator, utility, sprinkler and other mechanical and electrical systems, apparatuses and appliances located in, or about, the Land which would materially and adversely affect the Project or any portion thereof. The Project is free from infestation by termites or other pests, insects, animals or other vermin and the Managing Member will keep it so. The Project conforms (or will timely conform) to all governmental regulations, including, without limitation, all zoning, building, health, fire and environmental rules, regulations ordinances or requirements or environmental laws, regulations or procedures applicable to the Project where the failure to conform would result in a material adverse effect.
- (af) <u>No Defective Soils Conditions</u>. To the best of the Managing Member's knowledge after due inquiry, there are no defects or conditions of the soil that would have a material adverse effect upon the use, occupancy and operation of the Project. The soil condition of the Land is such that it will support all of the improvements to be located thereon for its foreseeable life, without the need for unusual or new subsurface excavations, fill, footings, caissons or other installations. The improvements on the Land, as built, will be or are constructed in a manner compatible with the soil condition at the time of construction and all necessary excavations, fills, footings, caissons and other installations were then, have since been and will be provided.

- (ag) <u>Rights of First Refusal; Options</u>. Except as contemplated by the Right of First Refusal Agreement set forth in <u>Exhibit L</u> attached hereto, neither the Managing Member nor the Company has entered into (nor will enter into) any contracts for the sale of the Project, the LIHTC with respect thereto, or any interest in the Project or Company other than in contemplation of this Agreement, nor do there exist any rights of first refusal or options to purchase the Project, the LIHTC with respect thereto, or any interest in the Company.
- (ah) <u>Securities Law Compliance</u>. The Managing Member has or will have timely complied or cause the timely compliance with all applicable Federal and state securities laws in connection with the offer and sale of the interest in the Company to the Investor Member.
- (ai) Truth and Completeness of Representations and Disclosures. No representation, warranty or statement of the Managing Member in this Agreement or in any document, certificate or schedule furnished or to be furnished to the Investor Member pursuant hereto contains or will contain any untrue statement of a material fact or omits or will omit to state a material fact necessary to make the statements or facts contained therein not misleading. All material information concerning the Project known to the Managing Member or any of its Affiliates, or which should have been known to any of them in the exercise of reasonable care, has been disclosed by the Managing Member or any of its Affiliates, or which should have been known to any of them in the exercise of reasonable care, which would make any of the facts or information submitted by the Managing Member to the Investor Member with respect to the Project inaccurate, incomplete or misleading in any material respect.
- (aj) <u>Compliance with Fair Housing Act.</u> At all times during the term of this Agreement, the Company shall comply with the provisions of the Fair Housing Act, as amended, including without limitation, complying with all provisions thereof relating to housing for the elderly.
- (ak) Lenders to Project Entities Generally. Subject to provisions of this Agreement with respect to related party loans, an investor member or member, including without limitation the Federal Home Loan Mortgage Corporation (such investor, member or partner being referred to herein as a "Mortgagee"), in any entity that is a Member herein at any time may make, guarantee, own, acquire, or otherwise credit enhance, in whole or in part, a loan secured by a mortgage, deed of trust, trust deed, or other security instrument encumbering the Project owned by the Company (any such loan being referred to as a "Mortgage Loan"). Under no circumstances will a Mortgagee be considered to be acting on behalf or as an agent or the alter ego of such Member. A Mortgagee may take any actions that the Mortgagee, in its discretion, determines to be advisable in connection with a Mortgage Loan (including in connection with the enforcement of a Mortgage Loan). By acquiring an interest in the Company, each Member acknowledges that no Mortgagee owes the Company or any Member any fiduciary duty or other duty or obligation whatsoever by virtue of such Mortgagee being a limited partner or member in a Member. Neither the Company nor any Member will make any claim against a Mortgagee, or against the Member in which the Mortgagee is a member or partner,

relating to a Mortgage Loan and alleging any breach of any fiduciary duty, duty of care, or other duty whatsoever to the Company or to any Member based in any way upon the Mortgagee's status as an partner or member of a Member.

- (al) <u>Member Loans</u>. No Member or any Affiliate of a Member shall make or purchase a loan to the Company unless the Company receives an opinion of competent tax counsel to the effect that such loan will have no adverse tax consequences to any of the Members.
- (am) <u>Rental Assistance Agreement</u>. All of the units in the Project currently receive, and shall continue to receive, USDA Section 515 Rental Assistance. The Managing Member shall continue to comply with all regulations governing the administration of the USDA Section 515 Rental Assistance program and abide by all terms of the Rental Assistance Agreement.
- (an) <u>Development Budget</u>. The Development Budget attached hereto as <u>Exhibit H</u> is accurate and complete. The assumptions underlying the calculations therein are reasonable and based upon the Managing Member's knowledge and experience.
- (ao) Reportable Transactions. The Company and its Members shall be permitted to disclose to any and all Persons, without limitation of any kind, the "tax treatment and tax structure" (as defined in Treasury Regulation Section 1.6011-4(c)) of the transaction contemplated by this Agreement and all materials of any kind (including opinions or other tax analyses) relating to such tax treatment and tax structure. The Managing Member shall (A) promptly notify the Investor Member of any "reportable transaction" under Code Section 6707(A)(c) or Treasury Regulation Section 1.6011-4 in which the Company shall engage or which it reports under Code Section 6111 and (B) maintain investor lists with respect to the Company as required under Code Section 6112. The Managing Member shall be responsible for its expenses or penalties attributable to its failure to report a reportable transaction or maintain lists (in accordance with Code Section 6112) as required by the Managing Member or the Company under the Code and applicable Treasury Regulations. Material advisors are required to supplement information disclosed to the IRS if the information provided in a filed disclosure is not longer accurate, in such instances, the Managing Member agrees to provide timely supplemental information about the Project to the IRS and the Investor.
- (ap) Reasonableness of Fees. All fees to be paid to the Managing Member or any Affiliate of the Managing Member hereunder or otherwise in connection with the development of the Project are reasonable in amount and consistent with standard practice in the industry.
- (aq) <u>REAC and HUD Reports</u>. The Managing Member shall advise the Investor Member of any REAC (Real Estate Assessment Center) inspection reports it receives with respect to the Project as well as any notices from HUD indicating any adverse findings with respect to the Project, including, but not limited to, the following:
  - (i) management review findings;

- (ii) Section 8 HAP contract violations; and
- (iii) HUD Regulatory Agreement violations.
- (ar) Governmental Review and Approvals/HUD 2530 Language. The Company shall not acquire or proceed with the development of the Project unless approval is obtained from HUD if such approval is required in connection with such development or acquisition. If the acquisition or development of the Project necessitates the filing of a Form 2530 Previous Participation Certificate with HUD (a "Previous Participation Certification"), the Managing Member shall so notify the Investor Member and such acquisition or development shall not proceed without the required Form 2530 filing. The Managing Member shall also provide adequate information to the Investor Member to enable any of its members to file any additional documents that may be required by HUD. Such information shall include but not be limited to the following:
  - (i) type of financing and governmental agency providing such assistance, FHA project number, Section 8 contract number or other agency identification number (if any);
  - (ii) closing date/date of receipt of assistance;
  - (iii) date that the Project is intended to be acquired and/or the development is to be financed by the Company;
  - (iv) property address and last inspection date/rating;
- (v) status of any pre-existing loan on the project (current, defaulted, assigned or foreclosed) and if ever defaulted, an explanation as to the causes of such default/foreclosure.
- (as) OFAC Requirements. The Managing Member and its Affiliates are (i) in compliance with all applicable anti-money laundering laws, including, without limitation, the USA Patriot Act and the laws administered by the United States Treasury Department's Office of Foreign Assets Control ("OFAC"), including, without limitation, Executive Order 13224, (ii) not on the Specially Designated Nationals and Blocked Persons List maintained by OFAC, and (iii) not otherwise identified by a government entity or legal authority as a Person with whom a U.S. Person is prohibited from transacting business. "U.S. Person" shall mean any United States citizen, any permanent resident alien, any entity organized under the laws of the United States (including foreign branches), or any person in the United States.
- (at) <u>Survival of Representations and Warranties.</u> All of the representations, warranties and covenants contained herein shall be deemed to be re-made as of the date of each Capital Contribution made by the Investor Member and shall survive the date of Final Closing and the funding date of each such Capital Contribution. The Managing Member shall indemnify and hold harmless the Investor Member against a breach of any of the foregoing representations,

warranties and covenants and any damage, loss or claim caused thereby, including reasonable attorneys' fees and costs and expenses of litigation and collection.

- 4.02 <u>Duties and Obligations Relating to the Project and the Company</u>. The Managing Member shall have the following duties and obligations with respect to the Project and the Company:
- (a) Qualifying for LIHTC. It shall ensure that all requirements shall be met which are necessary to obtain or achieve (i) compliance with the Minimum Set-Aside Test, the Rent Restriction Test, and any other requirements necessary for the Project to initially qualify, and to continue to qualify, for LIHTC, including all applicable requirements set forth in the Regulatory Agreement and the Extended Use Agreement, (ii) issuance of IRS Form(s) 8609 with respect to the LIHTC, (iii) issuance of all necessary permanent, unconditional certificates of occupancy, including all governmental approvals required to permit occupancy of the Project, (iv) Initial Closing and Final Closing, and (v) compliance with all material provisions of the Project Documents.
- (b) <u>Tax Treatment of Company.</u> While conducting the business of the Company, the Managing Member shall not act in any manner which it knows or should have known after due inquiry will (i) cause the termination of the Company for federal income tax purposes without the Consent of the Investor Member or (ii) cause the Company to be treated for federal income tax purposes as an association taxable as a corporation.
- (c) <u>Securities Law Matters</u>. The Managing Member shall prepare and timely file all appropriate reports for the Company with the Securities and Exchange Commission and state securities administrators.
- (d) <u>Limited Liability Company Status</u>. The Managing Member shall (i) file such certificates and do such other acts as may be required to qualify and maintain the Company as a limited liability company under the Act and to qualify the Company to transact business in all such other jurisdictions as may be required under the applicable provisions of law, and (ii) take or cause the Company to take all reasonable steps deemed necessary by counsel to the Company to assure that the Company is at all times classified as a limited liability company for federal income tax purposes.
- (e) <u>Good Faith of Managing Member.</u> It shall exercise good faith in all activities relating to the conduct of the business of the Company, including the development, operation and maintenance of the Project, and the Managing Member shall take no action with respect to the business and property of the Company which is not reasonably related to the achievement of the purpose of the Company.
- (f) <u>No Security Interests or Encumbrances, Debt Service Coverage Ratio.</u> The Managing Member shall ensure that all of (i) the fixtures, maintenance supplies, tools, equipment and the like now and to be owned by the Company or to be appurtenant to, or to be used in the operation of the Project, as well as (ii) the rents, revenues and profits earned from the operation of the Project, will be free and clear of all security interests and encumbrances except for the Project

Loans, the Mortgages, and any additional security agreements executed in connection therewith. From and after the Final Closing, the Project shall maintain a Debt Service Coverage Ratio of at least 1.15:1.0.

- (g) <u>Basis Adjustments.</u> It will execute on behalf of the Company all documents necessary pursuant to Sections 732, 743 and 754 of the Code to elect to adjust the basis of the Company's property upon the request of the Investor Member, if, in the sole opinion of the Investor Member, such election would be advantageous to the Investor Member.
- (h) <u>Payment of Development Fee.</u> It guarantees payment by the Company of the Development Fee as provided in Section 5.01(b).
- (i) <u>Tax Returns and Financial Statements.</u> It shall, during and after the period in which it is a Member, provide the Company with such information and sign such documents as are necessary for the Company to make timely, accurate and complete submissions of federal and state income tax returns and shall provide the Investor Member with the opportunity to review and Consent to drafts of all such returns at least twenty (20) days prior to their filing date, and will incorporate the changes of the Investor Member. In addition, the Managing Member shall provide the Investor Member with the opportunity to have not less than twenty (20) days to review drafts of audited financial statements prior to their finalization and will incorporate the changes of the Investor Member.
- (j) <u>Compliance with Governmental and Contractor Obligations.</u> It shall comply and cause the Company to comply with the provisions of all applicable governmental and contractual obligations including any Regulatory Agreement and Rental Assistance Agreement.
- (k) <u>Tax Elections.</u> It has made (if applicable) and shall make such elections, or refrain from making such elections, with respect to the LIHTC, as are necessary to achieve and maintain the maximum allowable LIHTC to the Investor Member, unless otherwise directed in writing by the Investor Member. The Managing Member will make the election to be taxable under Section 168(h) of the Code. In connection herewith, the Company will not make an election to opt out of the bonus depreciation available under Section 168(k) of the Code without the Consent of the Investor Member.
- (1) <u>Fines and Penalties.</u> It shall be responsible for the payment of any fines or penalties imposed by any applicable governmental authority or any Project Lender pursuant to the Project Documents and any documents executed in connection with obtaining the LIHTC (other than with respect to payments of principal or interest under any Project Loan) attributable to any action or inaction of it or its Affiliates.
- (m) <u>Notification of Default or IRS Proceedings.</u> It shall immediately notify the Investor Member of any written or oral notice of (i) any default or failure of compliance with respect to any of the Project Loans or any other financial, contractual or governmental obligation of the

Company or the Managing Member, or (ii) any IRS proceeding regarding the Project or the Company.

- (n) <u>Notification of Construction Delays.</u> If at any time during the construction or rehabilitation of the Project, (i) construction or rehabilitation stops or is suspended for a period of ten (10) consecutive days, or (ii) construction or rehabilitation has been delayed so that in the reasonable determination of the Managing Member (A) Substantial Completion may not be achieved by the date set forth in the Construction Contract, or (B) the Projected Credits for any year during the Credit Period may not be achieved, the Managing Member shall immediately send Notice of such occurrence, together with an explanation of the circumstances surrounding such occurrence, to the Investor Member.
- (o) <u>Bank Accounts</u>. The Managing Member shall establish in the name and on behalf of the Company such bank accounts as shall be required to facilitate the operation of the Company's business. The Company's funds shall not be commingled with any other funds of the Managing Member or any of its Affiliates, including, without limitation, any other limited liability company in which the Managing Member is a managing member. Promptly upon the request of the Investor Member, the Managing Member shall obtain and deliver to the Investor Member full, complete and accurate statements of the amount and status of all Company bank accounts and all withdrawals therefrom and deposits thereto.
- (p) <u>Sales Notice to State Agency</u>. If necessary to obtain, maintain or avoid recapture of any LIHTC for the Company, upon written request of an Investor Member, the Managing Member shall, pursuant to Section 42(h)(6) of the Code, submit on behalf of the Company and its Members, and in accordance with the rules and regulations of the Agency, a written request to the Agency (or other applicable housing credit agency) to find a Person to acquire the Project pursuant to a Qualified Contract.
- Reserve Fund for Replacements. It shall establish and maintain a segregated (q) replacement reserve, in a lending institution acceptable to the Special Investor Member, to provide for working capital needs, improvements, replacements and any other contingencies of the Company. Upon the making of the First Capital Contribution, \$131,736 shall be deposited into the Replacement Reserve Account which represents the amount of the existing replacement reserve acquired by the Company in connection with the acquisition of the Project. Subject to Special Member Consent, \$100,000 of this amount shall be used for rehabilitation costs of the Project. Commencing on the year that Final Closing occurs, the Managing Member shall ensure that the greater of \$300 per unit per year or the amount required by RD to be deposited (currently \$400 per unit per year) from the Company's gross operating revenues be deposited into the Reserve Fund for Replacements ("Ongoing Amount"). Thereafter, the Managing Member shall, each year, further fund the Reserve Fund for Replacement with an additional amount equal to the Ongoing Amount. Withdrawals from the Reserve Fund for Replacements shall require the Consent and signature of the Investor Member or Special Investor Member. The Managing Member shall not increase the amount in the Reserve Fund for Replacements materially above the amount required to be maintained by this Section

4.02(q) without the Consent of the Investor Member, which Consent shall not be unreasonably withheld. Notwithstanding anything to the contrary in this Section 4.02(q), however, the amount of the Reserve Fund for Replacements shall be increased if necessary to satisfy the requirements of any Project Lender, except the Sponsor, or any Authority having jurisdiction over the Project.

- Operating Reserves. In addition to the requirements of Section 4.02 (q), in order to meet operating expenses of the Company which exceed operating income available for the payment thereof, the Managing Member shall cause the Company to deposit an initial amount of \$130,000 (or such greater amount as may be required by the Project Lenders) into a segregated reserve account in a lending institution acceptable to the Special Investor Member (the "Operating Reserve") to fund operating expenses and debt service in excess of operating revenues and to pay any Unpaid Fee, as that term is defined in Paragraph 5.01(b) hereof. The Operating Reserve shall be funded on or before the Seventh Capital Contribution from the proceeds of such Capital Contribution and/or the proceeds of the Project Loans; provided, however, that if there are insufficient funds from the aforementioned sources, the Managing Member shall be required to fund the Operating Reserve. Disbursements from the Operating Reserve for the aforementioned purposes shall constitute MM Loans by the Managing Member only to the extent of amounts funded by it into the Operating Reserve pursuant to the previous sentence. If there is a delay in the payment of the Seventh Capital Contribution due to the fault of the Investor Member ("Delayed Operating Reserve Payment"), the unpaid portion of the Capital Contribution attributable to the Operating Reserve shall bear interest at the rate of 1.5% per annum, and such unpaid portion, including any accrued interest, will be paid no later than 24 months after payment of the remaining portion of Seventh Capital Contribution. If the Delayed Operating Reserve Payment is necessary to pay guaranty or other obligations hereunder, Investor Member shall disburse such payment and fully fund the Operating Reserve. Additionally, the Managing Member shall cause the Company to deposit into the Operating Reserve amounts sufficient to maintain a balance of \$130,000 from Net Cash Flow, as set forth in Section 11.03(b) hereof. Withdrawals from the Operating Reserve shall require the prior approval of the Special Investor Member.
- (s) <u>Lease-Up Reserve</u>. At the time of the Fifth Capital Contribution the Managing Member shall establish and cause the Company to fund and maintain a lease-up reserve (the "Lease-Up Reserve") in the name of the Company and maintained in a segregated Company account established for this purpose. The amount of the Lease-Up Reserve shall be \$10,000 and shall be fully funded by the proceeds of the Fourth Capital Contribution. Withdrawals from the Lease-up Reserve account shall require the consent and signature of the Investor Member. At such time as the Project Property shall have achieved and maintained for a period of at least six months at least 93% occupancy (measured by both physical occupancy and "paid" occupancy based upon the then current rents for apartment units), any unused portion of the Lease-Up Reserve be used to pay for construction costs or deferred Development Fee.
- (t) <u>Pre-Development Activities</u>. The Managing Member shall be specifically and solely responsible for the following duties:

- (1) Analyzing the Qualified Allocation Plan ("QAP") for targeted areas within a state.
- (2) Identifying potential land sites.
- (3) Analyzing the demographics of potential sites.
- (4) Analyzing a site's economy and forecast future growth potential.
- (5) Determining the site's zoning status and possible rezoning actions.
- (6) Contacting local government officials concerning access to utilities, public transportation, impact fees and local ordinances.
- (7) Performing environmental tests on selected sites.
- (8) Negotiating the purchase of the land upon which the Project is located and its related financing.
- (9) Performing any other duties or activities relating to the acquisition of the land upon which the Project is located.
- 4.03 Managing Member. The Managing Member shall engage in no other business or activity other than that of being the Managing Member of the Company. The Managing Member was formed exclusively for the purpose of acting as the Managing Member of the Company and has never engaged in any other activity, business or endeavor. As of the date of this Agreement, the Managing Member has no liabilities or indebtedness other than its liability for the debts of the Company, and the Managing Member shall not incur any indebtedness other than its liability for the debts of the Company. If the Managing Member determines it needs additional funds for any purpose, it shall obtain such funds solely from capital contributions from its shareholders or members. The Managing Member has observed and shall continue to observe all necessary or appropriate corporate formalities in the conduct of its business. The Managing Member shall keep its books and records separate and distinct from those of its shareholders, members and affiliates. The Managing Member shall clearly identify itself as a legal entity separate and distinct from its shareholders, members and its affiliates in all dealings with other Persons. The Managing Member has been adequately capitalized for the purposes of conducting its business and will not make distributions at a time when it would have unreasonably small capital for the continued conduct of its business.

ARTICLE V

MEMBERS, MEMBERSHIPS INTERESTS

AND OBLIGATIONS OF THE COMPANY.

- 5.01 <u>Members; Capital Contributions; Company Interests.</u>
- (a) <u>Managing Member Contribution</u>. The Managing Member, its principal address or place of business, its Capital Contribution and its Percentage Interest are as follows:
  - (i) Name and Address:
    Brunswick Management, L.L.C., a Virginia limited liability company
    1173 West Main Street
    Abingdon, VA
- (ii) Capital Contribution: \$100, plus all of its rights, title and interest in, to and under all agreements, licenses, approvals, permits, LIHTC applications and allocations and any other tangible or intangible personal property which is related to the Project or which is required to permit the Company to pursue its business and carry out its purposes as contemplated in this Agreement.
  - (iii) Percentage Interest: 0.009%
- (b) <u>Managing Member's Special Capital Contribution</u>. In the event that the Company has not paid all or part of the amounts due under the Development Agreement ("Unpaid Fee") on or before the earlier of (i) the thirteenth (13th) anniversary of placement in service of the Project, or (ii) the date required under the Development Agreement, the Managing Member shall contribute to the Company an amount equal to any such Unpaid Fee (the "Managing Member's Special Capital Contribution") and the Company shall thereupon make a payment in an equal amount to the Unpaid Fee; provided, however, that prior to the making of the Managing Member's Special Capital Contribution, funds in the Operating Reserve may be used to pay the Unpaid Fee, subject to approval by the Investor Member, and after application of the approved portion of the Operating Reserve, any remaining Unpaid Fee shall be paid using the Managing Member's Special Capital Contribution.
- (c) <u>Investor Members</u>. The Investor Member and the Special Investor Member, respectively, their principal officer and places of business and Percentage Interests are as follows:
- (i) The Investor Member, its principal office and place of business, and its Percentage Interest are as follows:

Housing Equity Fund Capital Contribution of the Investor Member 99.99% of Virginia XX, L.L.C. is as set forth in subparagraph (d) immediately 1840 West Broad Street, Suite 200 below Richmond, Virginia 23220

(ii) The Special Investor Member, its principal office and place of business, its Percentage Interest and its Capital Contribution are as follows:

VAHM, LLC \$10.00 0.001%

1840 West Broad Street, Suite 200 Richmond, Virginia 23220

- (d) <u>Investor Member Capital Contributions</u>. Subject to the provisions of this Agreement, including, without limitation, the provisions of Sections 5.01(e) and 5.03, the Investor Member shall be obligated to make Capital Contributions to the Company in the amount of \$1,992,031 payable in installments as follows.
- (i) <u>First Capital Contribution</u>. The amount of the first Capital Contribution shall be Three Hundred Thousand and No/100 Dollars (\$300,000). After satisfaction of all of the conditions set forth below, and review and approval of the items described below, the Investor Member shall make the First Capital Contribution. A portion of the First Capital Contribution in the amount of \$35,000 shall be used to pay the Investor Member's Due Diligence Costs, \$131,736 will be used to fund the Replacement Reserve and an additional portion of the First Capital Contribution shall be used to pay for approved costs of the Development of the Project including payment of a portion of the Development Fee in the amount of \$50,000.
  - (A) <u>Title Policy</u>. The Title Company shall have issued the Company's title policy in an amount equal to the acquisition and development cost of the Project, showing the Company as owner of fee simple title to the Land and subject to only such exceptions as are acceptable to the Investor Member, and containing fairways, non-imputation, zoning, survey, access, tax parcel and such other endorsements as the Investor Member may require;
  - (B) Environmental Matters. The Investor Member shall have received a report satisfactory to the Investor Member confirming no material adverse environmental conditions, including, without limitation, evidence that radon gas is not present in any of the apartment units at a level above the recommended permitted safe level as determined by the Environmental Protection Agency or any other applicable governmental authority;
  - (C) <u>Legal Opinion</u>. The Investor Member shall have received a legal opinion as set forth in Section 5.04;
  - (D) <u>Permanent Financing</u>. The Investor Member shall have received copies of all commitment letters or agreements from all of the Company's anticipated financing sources, in form and substance acceptable to the Investor Member, necessary to meet the Company's financial needs for the Project.

- (E) <u>Survey</u>. The Investor Member shall have received and approved an ALTA Survey, dated no more than ninety (90) days prior to the date of funding;
- (F) <u>Plans and Specifications</u>. The Investor Member shall have received and approved Plans and Specifications for the Project;
- (G) <u>Permits</u>. The Investor Member shall have received a copy of all permits and licenses required for the construction and rehabilitation of the Project, issued by the appropriate governmental authorities;
- (H) <u>Construction Financing</u>. Evidence that all construction financing proceeds are available, including copies of all executed construction financing documents;
- (I) <u>Credits</u>. Evidence from the Agency that the Project will qualify for annual LIHTC of at least \$205,364;
- (J) <u>Construction Contract</u>. The general construction contract, in form and substance acceptable to the Investor Member and with a fixed price or maximum upset price acceptable to the Investor Member, and with a general contractor reasonably acceptable to the Investor Member;
- (K) <u>Financials</u>. Current financial statements of the Developer, verification of background information to be provided to the Investor Member by the Managing Member and there having been no changes in the tax laws or treasury regulations or pronouncements or interpretations of existing tax issues that would materially and adversely affect the Investor Member's investment in the Company;
- (L) <u>USDA Financing and Related Matters</u>. Copies of the loan documents evidencing (1) the assumption of the existing USDA debt terms acceptable to the Investor Member, (2) the assumption of the Rental Assistance Agreement, (3) the continuation of the USDA Rural Development interest credit on the existing USDA debt, and (4) the acquisition of the funds held in the replacement reserve for the existing USDA debt; and
- (M) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to satisfy its due diligence requirements including, without limitation, (i) those documents listed on the Investor Member's closing checklist, a copy of which has been previously delivered to the Managing Member; and (ii) such additional items requested by the Investor Member to otherwise verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV.

- (ii) <u>Second Capital Contribution</u>. The amount of the Second Capital Contribution shall be Two Hundred Seventy Five and No/100 Dollars (\$275,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Second Capital Contribution in the amount requested by the Managing Member in the manner set forth below to repay the Construction Loan and then to pay the cost of rehabilitation of the Project.
  - (A) <u>First Capital Contribution Paid</u>. The occurrence of the Investor Member's First Capital Contribution;
  - (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
  - (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Second Capital Contribution, and that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed Second Capital Contribution;
  - (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that the amount requested by the Managing Member is in accordance with the labor and materials in place and showing at least 25% completion of the Project;
  - (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require;
  - (F) <u>10% Cost Certification</u>. The Investor Member shall have received a copy of the carryover cost certification delivered to and accepted by VHDA no later than noon eastern on December 9, 2016 in connection with any carryover of LIHTC, with copies of all invoices and backup information; and
  - (G) <u>DHCD Loan Commitment</u>. Issuance of the DHCD Loan Commitment and payment of the DHCD loan fees all upon terms and conditions acceptable to the Investor Member; and

- (H) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.
- (iii) Third Capital Contribution. The amount of the Third Capital Contribution shall be Two Hundred Seventy Five Thousand and No/100 Dollars (\$275,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Third Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to repay the Construction Loan and then to pay the cost of rehabilitation of the Project.
  - (A) <u>Second Capital Contribution Paid</u>. The occurrence of the Investor Member's Second Capital Contribution;
  - (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
  - (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Second Capital Contribution, and that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed Third Capital Contribution;
  - (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that the amount requested by the Managing Member is in accordance with the labor and materials in place and showing at least 50% completion of the Project;
  - (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require;
  - (F) <u>Rehabilitation Expenditures</u>. Evidence that the Project has achieved or will achieve no later than December 31, 2017, rehabilitation expenditures for each building in an amount not less than the greater of: (a) 20% of the adjusted basis of such building; or (b) \$7,000 per Low-Income Unit in such building; and

- (G) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.
- (iv) <u>Fourth Capital Contribution</u>. The amount of the Fourth Capital Contribution shall be Two Hundred Seventy- Five Thousand and No/100 Dollars (\$275,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Fourth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to repay the Construction Loan, to fund the Lease up Reserve in the amount of \$10,000 and then to pay the cost of rehabilitation of the Project.
  - (A) <u>Third Capital Contribution Paid</u>. The occurrence of the Investor Member's Third Capital Contribution;
  - (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
  - (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Fourth Capital Contribution, that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed Fourth Capital Contribution;
  - (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that the amount requested by the Managing Member is in accordance with the labor and materials in place and showing at least 75% completion of the Project;
  - (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require; and
  - (F) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the

representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.

- (v) <u>Fifth Capital Contribution</u>. The amount of the Fifth Capital Contribution shall be Five Hundred Eighty-Seven Thousand Thirty One and No/100 Dollars (\$587,031.00). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Fifth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to repay the Construction Loan, then to pay for the cost of rehabilitation of the Project and then to pay a portion of the Development Fee in the approximate amount of \$39.539.
  - (A) <u>Fourth Capital Contribution Paid</u>. The occurrence of the Investor Member's Fourth Capital Contribution;
  - (B) Additional AHP Financing. Documents evidencing, securing and governing any Affordable Housing Program financing obtained by the Company through the Federal Home Loan Bank for the Project (the "AHP Financing"), unless delivered by Managing Member and approved previously by Investor Member. The terms, conditions and uses of the AHP Financing shall be acceptable to Investor Member Partner, including without limitation that the amount not to exceed \$366,590, bear interest at the rate of 0% per annum and be for a term of 30 years. Such approval may require that Managing Member deliver, in form and substance acceptable to the Investor Member (i) an amendment to the projections showing the AHP Financing; (ii) an updated opinion of tax counsel addressing the impact of such Financing; and (iii) additional documentation reasonably requested by Investor Member in connection with the AHP Financing;
  - (C) <u>DHCD HOME Loan</u>. Executed copies of the documents relating to the DHCD HOME Loan, in a form acceptable to the Investor Member, and the Company shall have received the funding of such Loans as described in <u>Exhibit F</u>
  - (D) <u>Final Closing.</u> Simultaneously with Final Closing, provided that the Investor Member has received fifteen (15) days' prior written notice of the date of Final Closing, and has received copies of any loan documents (including loan riders) executed in connection with the permanent financing that have not been previously delivered to the Investor Member;
  - (E) <u>Substantial Completion.</u> Substantial Completion of the Project shall have occurred;
  - (F) <u>Survey</u>. The Investor Member shall have received and approved an updated and recertified as-built survey satisfactory to the Investor Member dated no more than thirty (30) days prior to the date of funding;

- (G) <u>As Built Plans and Specifications</u>. The Managing Member shall have submitted to the Investor Member a written document executed by the Managing Member, the architect and the Contractor certifying no material change to the "for-construction" Plans and Specifications previously approved by the Project Lenders and Investor Member;
- (H) <u>Permits, Licenses and Certificates of Occupancy</u>. The Investor Member shall have received a copy of any permits and licenses which are required for the operation and use of the Project and a copy of the final and unconditional certificate or certificates of occupancy, or the equivalent, issued by the appropriate governmental authorities for the Project in its entirety;
- (I) <u>Cost Certification.</u> Receipt of a draft cost certification of Eligible Basis (as defined in Code Section 42(d)) for the Project prepared by the Accountants;
- (J) <u>Managing Member Certificate</u>. Receipt of a certificate from the Managing Member that (1) the representations, warranties and covenants in Sections 4.01 and 4.02 continue to be true and accurate through the date of the proposed Fifth Capital Contribution and (2) the Company and the Managing Member are not in default of any of their obligations with respect to the Company or the Project at such time;
- (K) <u>Legal Opinion</u>. The Investor Member shall have received an update of the legal opinion previously delivered to the Investor Member in connection with its making the Initial Capital Contribution;
- (L) <u>Evidence of Applicable Fraction</u>. The Investor Member shall have received satisfactory evidence that the Applicable Fraction (as defined in Code Section 42(c)(1)(B)) for the Project equals or exceeds forty percent (40%) determined as of the date of the proposed Third Capital Contribution;
- (M) <u>Architect's Certificate</u>. The Managing Member shall have delivered to the Investor Member an architect's certificate of substantial completion in the form requested by the Investor Member;
- (N) <u>Payment of Taxes</u>. The Investor Member shall have received satisfactory evidence (which may be included in the title policy described in subparagraph (O) immediately below) that all real property taxes and assessments for the Project due and payable through the date of funding have been timely and fully paid;
- (O) <u>Title Policy</u>. The Title Company shall have issued a final date down endorsement to the title policy extending the date of the title policy through the date of final funding of the Project Loans and the Third Capital Contribution and showing no exceptions

- to title other than those exceptions reflected on the title policy as of Initial Closing and other exceptions as may be acceptable to the Investor Member;
- (P) <u>Managing Member Elections</u>. The Managing Member will provide evidence that it has made the election to be taxable under Code Section 168(h)(6)(F)(ii) and that such election was effective prior to placement in service of the Project. The Managing Member will also provide evidence that it has filed Form 8832 with the IRS electing to be taxed as a corporation and that such election was effective prior to placement in service of the Project; and
- (Q) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.

Amounts disbursed pursuant to Sections 5.01(d)(i) through (v), and to the extent necessary to pay for the costs of construction or rehabilitation, any amount under Section 5.01(d)(vi), shall be disbursed through an escrow agreement in form and substance satisfactory to the Investor Member. All investment earnings on the Investor Member's Capital Contributions disbursed through an escrow shall inure to the benefit and belong to the Investor Member.

- (vi) <u>Sixth Capital Contribution</u>. The amount of the Sixth Capital Contribution shall be One Hundred Fifty Thousand and No/100 Dollars (\$150,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Sixth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to pay a portion of the Development Fee in the approximate amount of \$150,000. Notwithstanding, the foregoing, \$10,000 of the Developer Fee shall be withheld until the Project has achieved at least six (6) months of Breakeven Operations.
  - (A) <u>Fifth Capital Contribution Paid</u>. The occurrence of the Investor Member's Fifth Capital Contribution;
  - (B) Qualified Occupancy. Achievement of occupancy of one hundred percent (100%) of the residential units in the Project by Qualified Tenants, and the Managing Member, if requested by the Investor Member, shall demonstrate such occupancy by submitting to the Investor Member certified rent rolls and tenant qualification forms that confirm that such tenants qualify under Section 42 of the Code;
  - (C) <u>Breakeven Operation.</u> The last day of the month following the month in which Breakeven Operations occurs (with the Project having achieved at least 95% physical and economic occupancy for consecutive six month period in which Breakeven Operations has been achieved); provided, however, if Breakeven Operations has been

met for three consecutive months, then Investor Member will release all of the Sixth Capital Contribution targeted to pay a portion of the Development Fee, except for \$10,000 which hold back will be released to pay the Development Fee upon the achievement of six consecutive months of Breakeven Operations;

- (D) <u>Managing Member Certificate.</u> The Investor Member shall have received a certificate from the Managing Member that (1) the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Sixth Capital Contribution and (2) the Company and the Managing Member are not in default of any of their obligations with respect to the Company or Project at such time;
- (E) <u>Company Tax Return</u>. The Investor Member shall have received a complete copy of the Company's 2017 and 2018 tax returns, if not previously delivered.
- (F) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV;
- (G) <u>Cost Certification.</u> Receipt of an audited cost certification of Eligible Basis (as defined in Code Section 42(d)) for the Project prepared by the Accountants
- (I) <u>8609's</u>. Receipt of the Form(s) 8609 for the entire Project executed by the Agency;
- (J) Environmental Matters. The Managing Member shall have provided the Investor Member evidence that the construction of the Project did not result in the filling or disturbance of any wetlands and that any actions recommended to be taken which were contained in any environmental assessment reports prepared in conjunction with the development of the Project have been appropriately completed in a manner that fully complies with such recommendations and all laws, regulations, ordinances, orders or decrees pertaining to environmental matters; and
- (K) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth in **Exhibit K** attached hereto.
- (vii) <u>Seventh Capital Contribution</u>. The amount of the Seventh Capital Contribution shall be One Hundred Thirty and No/100 Dollars (\$130,000.00). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Seventh Capital Contribution in the amount requested by the

Managing Member in the manner set forth below, to set up the Operating Reserve. Notwithstanding the foregoing, this Seventh Capital Contribution shall be made within twenty-four (24) months of the date the Project is eligible to receive the final \$10,000 of the Sixth Capital Contribution. Any amounts not deposited immediately upon the Investor Member's review and approval of the items described below will accrue interest at 1.5% per annum to be paid to the Company by the Investor Member. If the Members determine there is a need for the Operating Reserve within the aforementioned twenty-four (24) month period, the Investor Member may release this Seventh Capital Contribution to the Company.

- (A) <u>Sixth Capital Contribution Paid.</u> The occurrence of the Investor Member's Sixth Capital Contribution; and
- (B) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing obligation, if any, as set forth in Exhibit K attached hereto.
- (viii) Investor Member's Special Additional Capital Contributions. If, in any fiscal year of the Company, the Investor Member's Capital Account balance may be reduced to or below zero, the Investor Member may, in its sole and absolute discretion, make a Special Additional Capital Contribution to the Company, in an amount reasonably required to avoid the reduction of the Investor Member's Capital Account balance to or below zero. If the Investor Member makes a Special Additional Capital Contribution to the Company pursuant to this paragraph, the Investor Member shall receive a guaranteed payment pursuant to Section 5.06 for the use of its Special Additional Capital Contribution. Whenever the Investor Member makes a Special Additional Capital Contribution to the Company pursuant to this paragraph, the Managing Member shall have the option, in its sole and absolute discretion, to make Special Additional Capital Contributions to the Company, up to the same amount and on the same terms in the aggregate as the Special Additional Capital Contribution made by the Investor Member at that time.
- (e) <u>Adjustment to Capital Contributions of Investor Member</u>. Following determination of Certified Credits, the Accountants shall make a determination as to whether there is a Downward Capital Adjustment. If events subsequent to such determination result in a decrease in the Capital Contributions of the Investor Member due to a Late Delivery Capital Adjustment, then the Accountants shall recalculate the Downward Capital Adjustment to take into account such Late Delivery Capital Adjustment. Following the determination of a Downward Capital Adjustment and/or a Late Delivery Capital Adjustment, the Managing Member or the Company, as appropriate, shall make payments as required under Section 5.01(e)(ii).
  - (i) The following definitions shall apply for purposes of determining adjustments to Capital Contributions:

- A. "Certified Credit Capital Adjustment" shall equal the product of (A) Certified Credits for the Credit Period (excluding any LIHTC resulting from an increase in qualified basis under Code Section 42(f)(3)), minus \$2,053,640, times (B) \$0.9700 and (C) times ten (10). The Certified Credit Capital Adjustment may be a positive or negative number.
- B. "Certified Credit Capital Decrease" means a negative Certified Credit Capital Adjustment.
- C. "Certified Credit Capital Increase" means a positive Certified Credit Capital Adjustment.
- D. "Downward Capital Adjustment" shall mean the following: (A) if either there is a Certified Credit Capital Decrease or if the Certified Credit Capital Adjustment is zero, then the Certified Credit Capital Decrease plus the Late Delivery Capital Adjustment; or (B) if there is a Certified Credit Capital Increase, the positive amount, if any, by which the Late Delivery Capital Adjustment exceeds the Certified Credit Capital Increase.
- E. "<u>Late Delivery Capital Adjustment</u>" shall mean for calendar year 2017 the amount, if any, by which \$37,650, exceeds Actual Credits for each respective year.
- F. Early Delivery Capital Adjustment" shall mean the product of (a) \$0.5000 and (b) the amount, if any, by which Actual Credits for calendar year 2017 exceed \$37,650 (but in no event shall the total Early Delivery Capital Adjustment exceed \$10,000); provided, however, that if the Project does not achieve 100% Qualified Occupancy by February 5, 2018 then the Investor Member shall not be obligated to make an Early Delivery Capital Adjustment despite the delivery of Actual Credit as described herein
  - (ii) If there is a Downward Capital Adjustment, then the Capital Contributions of the Investor Member shall be immediately reduced by the Downward Capital Adjustment. The Downward Capital Adjustment shall first reduce the Fourth Capital Contribution (if it has not previously been funded), and then to the extent necessary, the Fifth Capital Contribution, and then to the extent necessary, the remaining Capital Contributions. If the Downward Capital Adjustment exceeds the total of all unfunded Capital Contributions (prior to the reduction under this provision), then the Managing Member shall make a payment immediately to the Company equal to the amount of such excess, and the Company shall immediately distribute such amount to the Investor Member as a return of its Capital Contributions. Such payment by the Managing Member shall constitute a non-reimbursable funding by it of Excess Development Costs and shall not give rise to any right as a loan or Capital Contribution or result in any increase in the Capital

Account of the Managing Member. In the event that the Managing Member fails to make such payment in full and the Investor Member, in its sole discretion, elects not to exercise its remedies under Sections 5.05 or 6.05, as applicable, any amount not so paid by the Managing Member as required shall be payable out of Net Cash Flow and proceeds of Capital Transactions, as provided under Sections 11.03 and 11.04. Any payment required to be paid to the Investor Member pursuant to the preceding sentence out of Net Cash Flow and the proceeds of Capital Transactions shall be referred to as a "LIHTC Reduction Guaranty Payment". The Early Delivery Capital Adjustment, if applicable, shall be made at the time of the Sixth Capital Contribution.

- (f) <u>Payment of Investor Member Due Diligence Costs</u>. The Managing Member shall pay the costs and expenses incurred by the Investor Member in connection with the due diligence activities of the Investor Member and the closing of the transactions described herein, including Investor Member's legal fees and expenses, such Investor Member Due Diligence Costs not to exceed \$35,000.
- (g) <u>Additional Investor Members.</u> Without the Consent of all of the Members, no additional Persons may be admitted as additional Investor Members and Capital Contributions may be accepted only as and to the extent expressly provided for in this Article V.
- (h) <u>Deposit of Capital Contributions.</u> Except as otherwise provided in Section 5.01(d) herein, the cash portion of the Capital Contributions of each Member shall be deposited at the Managing Member's discretion in a checking, savings and/or money market or similar account to be established and maintained in the name of the Company or invested in government securities or certificates of deposit issued by any bank. Thereafter, such amounts shall be utilized for the conduct of the Company business pursuant to the terms of this Agreement.
- (i) <u>No Liability for Investor Member or Special Investor Member.</u> Except as may otherwise be provided under applicable law, no Investor Member or Special Investor Member shall be bound by, or personally liable for, the expenses, liabilities or obligations of the Company.
- Member acknowledges that, on behalf of the Investor Member, the Investor Member (or is Affiliate) may retain an environmental consultant (the "Environmental Consultant") to review and give recommendations related to environmental reports that are provided to the Investor Member by the Managing Member (including, but not limited to, Phase I and Phase II environmental assessments, wetlands reports, lead and asbestos reports, abatement reports and other environmental reports required by the Environmental Consultant, to the reasonable satisfaction of the Environmental Consultant) for the Land, or the construction and rehabilitation of existing buildings, if the reports indicate the possible presence of hazardous materials on or near the Project or if such reports appear incomplete or inadequate for purposes of making such a determination. The Company shall be solely responsible for the payment of the fees of the Environmental Consultant.

5.02 <u>Return of Capital Contribution</u>. Except as provided in this Agreement, no Member shall be entitled to demand or receive the return of his Capital Contribution.

### 5.03 <u>Withholding of Capital Contribution Upon Default.</u>

- (a) Conditions Giving Rise to Withholding. In the event that (a) the Managing Member, or any successor Managing Member shall not have substantially complied with any material provisions under this Agreement or the operating agreement as to an Affiliated Company, after Notice from the Investor Member of such noncompliance and failure to cure such noncompliance within a period of thirty (30) days from and after the date of such Notice, or (b) any Project Lender shall have declared the Company to be in default under any Project Loan or under any of the mortgage loans as to an Affiliated Company, or (c) foreclosure proceedings shall have been commenced against the Project or against the Project owned by an Affiliated Company, then the Company and the Managing Member shall be in default of this Agreement, and the Investor Member, at its sole election, may cause the withholding of payment of any Capital Contribution otherwise payable to the Company.
- (b) <u>Release to Company Following Cure</u>. All amounts so withheld by the Investor Member under this Section 5.03 shall be promptly released to the Company only after the Managing Member or the Company has cured the default justifying the withholding, as demonstrated by evidence reasonably acceptable to the Investor Member.
- 5.04 <u>Legal Opinions</u>. As a condition precedent to the Investor Member's obligation to make its Capital Contributions hereunder, the Investor Member must receive the opinion of Curcio, Stout & Pomrenke, PC, Counsel for the Company and the Managing Member, which opinion shall explicitly state that Applegate & Thorne-Thomsen, P.C. of Chicago, Illinois, counsel to the Investor Member, may explicitly rely upon it, that:
- (a) the Company is a duly formed and validly existing limited liability company under the Act, and the Company has full power and authority to own and operate the Project and to conduct its business hereunder; the Company is duly qualified to transact its business in the Commonwealth of Virginia; the Investor Member has been validly admitted as an Investor Member of the Company entitled to all the benefits of an Investor Member under this Agreement, and the Interest of the Investor Member in the Company is the Interest of an investor member with no personal liability for the obligations of the Company, and the exercise of the rights and remedies of the Investor Member under this Agreement do not constitute participating in the control of the business of the Company;
- (b) the Managing Member is duly and validly organized and is validly existing in good standing as a corporation/limited liability company under the laws of the Commonwealth of Virginia, with full power and authority to enter into and perform its obligations hereunder and under the Managing Member Pledge; the Managing Member is duly qualified to transact its business in the Commonwealth of Virginia;

- (c) unless otherwise permitted under this Agreement, there is and shall be no direct or indirect personal liability of the Company or of any of the Members or their Affiliates for the repayment of the principal of and payment of interest on any Project Loan, and the sole recourse of the Project Lender, with respect to the principal thereof and interest thereon, shall be to the assets of the Company securing such indebtedness;
- (d) execution of this Agreement and the Managing Member Pledge by the Managing Member has been duly and validly authorized by or on behalf of such Managing Member and, having been executed and delivered in accordance with its terms, this Agreement and the Managing Member Pledge constitute the valid and binding agreement of the Managing Member, enforceable in accordance with their respective terms, and execution hereof and thereof by the Managing Member is not in violation of any contract, agreement, charter, bylaw, resolution, judgment, order, decree, law or regulation to which the Managing Member is bound or as to which it is subject;
- (e) the Company owns fee simple title to the Project, subject only to the Project Loans, the Mortgages, and such other liens, charges, easements, restrictions and encumbrances as are set forth in the title insurance policy issued to the Company. Such opinion may be based on a review of the title insurance policy issued in accordance with Section 4.01 herein, provided Counsel has no actual knowledge to the contrary;
- (f) to the best of its knowledge after due inquiry, there are no defaults existing with respect to any of the Project Documents;
- (g) to the best of its knowledge after due inquiry, no event of Bankruptcy has occurred with respect to the Company or the Managing Member; and
- (h) the Affiliate Guaranty has been duly executed by the Affiliate Guarantor and constitutes the valid and binding obligation of the Affiliate Guarantor, enforceable in accordance with its terms; and
- (i) the Company has received a carryover allocation of LIHTC for the Projected Credits from the Agency, which is the appropriate state of local authority for the jurisdiction in which the Project is located.

In addition, the Investor Member shall have received from counsel to Investor Member an overall tax opinion, addressing all material tax issues and indicating that the financial projections and tax credit calculation contained in the Development Budget appear reasonable and complete.

#### 5.05 Repurchase Obligation.

- Conditions for Repurchase. If (i) Final Closing has not occurred by December (a) 31, 2017 (or such later date as may be Consented to by the Investor Member); (ii) the Company has not received State Designation in 2016 or the IRS Form(s) 8609 is not issued by the Agency, so as to allow the Credit Period for four buildings to commence in 2017 and the remaining building in 2018; (iii) the Company fails to meet the Minimum Set-Aside Test and the Rent Restriction Test by the close of the first year of the Credit Period or at any time thereafter; (iv) the Company's basis in the Project for federal income tax purposes, as finally determined by the Accountants or pursuant to an audit by the IRS, as of no later than December 31, 2016, shall have been less than ten percent (10%) of the Company's reasonably expected basis in the Project, as required pursuant to Section 42(h)(1)(E) of the Code; (v) an Extended Use Agreement is not in effect before the end of the first year of the Credit Period for four buildings; (vi) the Project has not generated at least 95% of the Projected LIHTC for the years 2017 or in any subsequent years, then the Managing Member shall, within fifteen (15) days of the occurrence thereof, send to the Investor Member Notice of such event and of its obligation to purchase the Interest of the Investor Member hereunder and return to the Investor Member its Capital Contributions in the event the Investor Member, in its sole discretion, requires in a Notice to the Managing Member such purchase of the Interest of the Investor Member. Thereafter, the Managing Member, within thirty (30) days of the mailing date of Notice by the Investor Member of such election, shall acquire the entire Interest of the Investor Member in the Company by making payment to the Investor Member, in cash, of an amount equal to the sum of its Capital Contributions, plus interest on such amount at the rate of fourteen percent (14%) per annum, but in no event higher than the highest rate permitted by applicable law.
- (b) Upon receipt by the Investor Member of any such payment of its Capital Contributions, the Interest of the Investor Member and all further obligations of the Investor Member hereunder shall terminate, and, to the extent that the Investor Member has acted in accordance with the terms of this Agreement, the Managing Member shall indemnify and hold harmless the Investor Member from any losses, damages, and/or liabilities, to or as a result of claims of Persons other than Members or Affiliates thereof, to which the Investor Member (as a result of its respective participation hereunder) may be subject.
- 5.06 <u>Guaranteed Payments</u>. No later than ninety (90) days after the end of the Company's fiscal year, any Member who has made a Special Additional Capital Contribution pursuant to Section 5.01(d)(viii) shall receive, as a guaranteed payment for the use of its capital, an amount equal to the annual interest earned by the Company, if any, on such Special Additional Capital Contributions. The Company shall invest any amounts contributed as a Special Additional Capital Contribution as reasonably directed by the contributing Member. Any guaranteed payment due to a Member shall be deemed an expense of the Company for purposes of determining Net Cash Flow. Any guaranteed payment which is not paid when due shall remain a liability of the Company and shall bear interest as set forth above.

#### 5.07 MM Loans.

- (a) MM Loans. The Managing Member shall have the right, but not the obligation, after funding all other obligations under this Agreement, including, without limitation, its obligation to fund Excess Development Costs under its Construction Completion Guaranty under Section 8.11(a) or Operating Deficit under its Operating Deficit Guaranty under Section 8.11(b) hereof, to make "MM Loans" pursuant to this Section 5.07(a) to fund Operating Deficits of the Company or to fund other reasonable and necessary obligations of the Company, provided, however, that the Managing Member shall not enter into any such MM Loan with the Company if such MM Loan would cause a reallocation of LIHTC or tax benefits among the Members. MM Loans shall be on the following terms: (i) interest shall accrue on the MM Loans at an annual interest rate of eight percent (8%), compounded annually; (ii) MM Loans shall be repayable solely as set forth in Sections 11.03 and 11.04 of this Agreement.
- (b) <u>Documentation of MM Loans</u>. At the request of a Member, which request may be made quarterly, any MM Loan shall be evidenced by a non-negotiable promissory note or notes reflecting any such MM Loans made during the preceding calendar quarter. MM Loans shall be unsecured loans. MM Loans shall not be considered Capital Contributions and shall not increase such Member's Capital Account.
- (c) <u>Usury Savings Clause</u>. Notwithstanding anything to the contrary herein or in any note evidencing a MM Loan, in no event shall interest accrue on any MM Loan at a rate in excess of the highest rate permitted by applicable law, and if such designated interest rate should be in excess of such interest rate, the interest rate designated hereunder shall be reduced to the maximum rate of interest permitted by such law.

## ARTICLE VI CHANGES IN MANAGING MEMBERS

#### 6.01 Withdrawal of the Managing Member.

- (a) The Managing Member may withdraw from the Company or sell, transfer or assign its Interest as Managing Member only with the prior Consent of the Investor Member, and of the Agency and the Project Lenders, if required, and only after being given written approval by the necessary parties as provided in Section 6.02, and by the Agency and the Project Lenders, if required, of the Managing Member(s) to be substituted for it or to receive all or part of its Interest as Managing Member.
- (b) In the event that a Managing Member withdraws from the Company or sells, transfers or assigns its entire Interest pursuant to Section 6.01(a), it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member before such withdrawal, sale, transfer or assignment shall have become effective, but shall be free of any obligation or liability incurred on account of the activities of the Company from and after the time such withdrawal, sale, transfer or assignment shall have become effective.

- 6.02 <u>Admission of a Successor or Additional Managing Member</u>. A Person shall be admitted as a Managing Member of the Company only if the following terms and conditions are satisfied:
- (a) the admission of such Person shall have been Consented to by the Managing Member and the Investor Member, and consented to by the Agency and the Project Lenders, if required;
- (b) the successor or additional Person shall have accepted and agreed to be bound by (i) all the terms and provisions of this Agreement by executing a counterpart thereof, (ii) all the terms and provisions of the Loan Agreement and the Project Documents by executing counterparts thereof or an assumption agreement, if requested by the Project Lenders, and (iii) all the terms and provisions of such other documents or instruments as may be required or appropriate in order to effect the admission of such Person as a Managing Member, and a certificate of amendment to the Certificate evidencing the admission of such Person as a Managing Member shall have been filed, and all other actions required by Section 1.07 in connection with such admission shall have been performed;
- (c) if the successor or additional Person is a corporation, it shall have provided the Company with evidence satisfactory to counsel for the Company of its authority to become a Managing Member, to do business in the Commonwealth of Virginia and to be bound by the terms and provisions of this Agreement; and
- (d) Counsel for the Company shall have rendered an opinion that the admission of the successor or additional Person is in conformity with the Act and that none of the actions taken in connection with the admission of the successor Person will cause the termination or dissolution of the Company or will cause it to be classified other than as a limited liability company for federal income tax purposes.
- 6.03 <u>Effect of Bankruptcy, Death, Withdrawal, Dissolution or Incompetence of a Managing Member.</u>
- (a) In the event of the Bankruptcy of a Managing Member or the withdrawal, death or dissolution of a Managing Member, or an adjudication that a Managing Member is incompetent (which term shall include, but not be limited to, insanity) the business of the Company shall be continued by the other Managing Member(s); provided, however, that if the withdrawn, Bankrupt, deceased, dissolved or incompetent Managing Member is then the sole Managing Member, or if such Managing Member withdraws from the Company in contravention of the provisions of Section 6.01(a) of this Agreement, then the Company shall be terminated, unless within ninety (90) days after receiving Notice of such Bankruptcy, withdrawal, death, dissolution or adjudication of incompetence or breach of Section 6.01(a), the Investor Member elects to designate the Special Investor Member or such other entity as the Investor Member may desire as a successor

Managing Member and continue the Company upon the conversion of such Special Investor Member to the Managing Member of the Company. Consequences of the removal of the Managing Member shall be determined under Section 6.05 hereof.

- (b) Upon the Bankruptcy, death, dissolution or adjudication of incompetence of a Managing Member or breach of Section 6.01(a), such Managing Member shall immediately cease to be a Managing Member and its Interest shall without further action be converted to an Investor Member Interest; provided, however, that, if such Bankrupt, dissolved, incompetent, deceased or defaulted Managing Member is the sole remaining Managing Member, such Managing Member shall cease to be a Managing Member only upon the expiration of ninety (90) days after Notice to the Investor Member of the Bankruptcy, death, dissolution, declaration of incompetence or default of such Managing Member; and provided further that, if such Bankrupt, dissolved, incompetent, deceased or defaulted Managing Member is the sole remaining Managing Member, the converted Company Interest of such replaced Managing Member shall be ratably reduced to the extent necessary to insure that the substitute Managing Member(s) holds a .009% Percentage Interest (as set forth in Section 5.01).
- (c) Except as set forth above, such conversion of a Managing Member Interest to an Investor Member Interest shall not affect any rights, obligations or liabilities (including without limitation, any of the Managing Member's obligations under Section 8.11 herein) of the Bankrupt, deceased, dissolved, removed, incompetent or defaulted Managing Member existing prior to the Bankruptcy, death, dissolution, removal, incompetence or default of such person as a Managing Member (whether or not such rights, obligations or liabilities were known or had matured).
- (d) If, at the time of the withdrawal, Bankruptcy, death, dissolution, adjudication of incompetence or default under Section 6.01(a) of a Managing Member, the Bankrupt, withdrawn, deceased, dissolved, incompetent or defaulted Managing Member was not the sole Managing Member of the Company, the remaining Managing Member or Managing Members shall immediately (i) give Notice to the Investor Members of such Bankruptcy, death, dissolution, adjudication of incompetence or default, and (ii) make such amendments to this Agreement and execute and file such amendments or documents or other instruments as are necessary to reflect the conversion of the Interest of the Bankrupt, deceased, dissolved, incompetent or defaulted Managing Member and his having ceased to be a Managing Member. The remaining Managing Member or Managing Members are hereby granted an irrevocable power of attorney, coupled with an interest, to execute any or all documents on behalf of the Members and the Company and to file such documents as may be required to effectuate the provisions of this Section 6.03.
- 6.04 Restrictions on Transfer of Managing Member's Interests. This is an agreement under which applicable law excuses the Investor Member from accepting performance from (i) any Managing Member which is a debtor in a case under the Bankruptcy Code, 11 U.S.C. § 101 et seq., (ii) a trustee of any such debtor, (iii) and/or the assignee of any such debtor or trustee. The Investor Member has entered into this Agreement with the Managing Member in reliance upon the unique knowledge, experience and expertise of the Managing Member, and its officers in the planning and

implementation of the acquisition of the Project and in the area of affordable housing and development in general. The foregoing restriction on transfer is based in part on the above factors. The Managing Member expressly agrees that the Investor Member shall not be required to accept performance under this Agreement from any person other than the Managing Member, including, without limitation, any trustee of the Managing Member appointed under the Bankruptcy Code, 11 U.S.C. § 101 et seq., and any assignee of any such trustee.

#### 6.05 Removal of the Managing Member.

- (a) <u>Conditions for Removal</u>. The Investor Member shall have the right to remove the Managing Member:
- (i) for (A) any fraud, gross negligence, intentional misconduct, or preach of fiduciary duty, and (B) failure to exercise reasonable care with respect to any material matter in the discharge of its duties and obligations as Managing Member (provided that such violation results in, or is likely to result in, a material detriment to or an impairment of the Project or assets of the Company), or
  - (ii) upon the occurrence of any of the following:
  - (A) the Managing Member or the Company shall have violated any material provisions of the Regulatory Agreement, the Extended Use Agreement and/or the Loan Agreement, or any material provisions of any other Project Document or other document required in connection with any Project Loan or any material provisions of a Project Lender and/or Agency requirements applicable to the Project, which violation has not been explicitly waived in writing by the applicable Project Lender or the Agency, as applicable;
  - (B) the Managing Member or the Company shall have (i) violated any material provision of this Agreement, including, without limitation, any of its guarantees or payment obligations under Sections 5.01(e), 5.05 and/or 8.11, (ii) violated any material provision of applicable law, or (iii) the representation and warranty contained in Section 4.01(u) are and/or becomes false or inaccurate:
  - (C) the Managing Member or the Company shall have caused any Project Loan to go into default, which default remains uncured after the expiration of any applicable cure period;
  - (D) the Managing Member shall have conducted its own affairs or the affairs of the Company in such manner as would:

- (1) cause the termination of the Company for federal income tax purposes;
- (2) cause the Company to be treated for federal income tax purposes as an association, taxable as a corporation;
- (3) in the reasonable opinion of the Investor Member, cause a recapture or reduction in Certified Credits;
  - (4) violate any federal or state securities laws;
- (5) cause the Investor Member to be liable for Company obligations in excess of its Capital Contributions; or
- (E) the amount of Actual Credits for any year are, or are projected by the Accountants to be, less than ninety percent (90%) of the Projected Credits for that year; or less than ninety percent (90%) of Certified Credits if Certified Credits have been determined and adjustments to the capital contribution of the Investor Member have been made as may be required under Section 5.01(e);
- (F) cause for removal as a managing member of an Affiliated Company shall exist pursuant to the limited liability company agreement of an Affiliated Company;
- (G) the Managing Member fails to timely and promptly discharge the Management Agent if at any time cause for such removal exists;
- (H) Bankruptcy or similar creditor's action is filed by or against the Company, the Managing Member or any Affiliate Guarantor; or
- (I) any default by the Affiliate Guarantor under the Affiliate Guaranty;
- (J) failure of the Affiliate Guarantor to maintain a minimum net worth of \$300,000;
- (K) failure of the Company to achieve Breakeven Operations within six months of the Company's achievement of 95% occupancy; or
- (L) any act or omission by the Managing Member that would substantially reduce tax benefits, or substantially increase tax liabilities, of the Investor Member.

(b) Procedure for Removal. The Investor Member shall give Notice to all Members and to the Project Lenders of its determination that the Managing Member shall be removed. The Managing Member shall have ten (10) days after receipt of such Notice to cure any default or other reason for such removal, in which event it shall remain as Managing Member. If, at the end of ten (10) days, the Managing Member has not cured any default or other reason for such removal, it shall cease to be Managing Member and the powers and authorities conferred on it as Managing Member under this Agreement shall cease and the Interests of such Managing Member shall be transferred to the Special Investor Member or its designee which, without further action, shall become the Managing Member; in such event, upon becoming the Managing Member, such designee shall be bound by all applicable terms and conditions of this Agreement and of the Project Documents.

#### (c) <u>Managing Member Obligations and Liability Following Removal.</u>

- (i) In the event that the Managing Member is removed as aforesaid prior to the Final Closing, it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member of the Company before such removal shall become effective, including but not limited to the obligations and liabilities of the Managing Member with respect to its obligations set forth in Section 8.11 of this Agreement; provided however, that if amounts otherwise payable to the Managing Member as fees are applied to meet the obligations of the Managing Member as stated in Sections 5.01, 5.05 and 8.11 of this Agreement, such application shall serve to reduce any such liabilities of the Managing Member or any successor, except for any liability incurred as the result of its negligence, misconduct, fraud or breach of its fiduciary duties as Managing Member of the Company. If the Managing Member is removed as Member of the Company prior to the Final Closing as aforesaid, the Managing Member shall not be entitled to payment of the Incentive Management Fee or other fees which otherwise would have been due and payable under or pursuant to various Sections of this Article VI or Article VII.
- (ii) In the event that the Managing Member is removed as aforesaid after the Final Closing, it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member of the Company before such removal shall become effective, including but not limited to the Managing Member's obligations and liabilities under Section 8.11(b) of this Agreement; provided, however, that if amounts otherwise payable to the Managing Member or Affiliates thereof as fees are applied by the Company to pay Operating Deficits, such application shall serve to reduce any such liabilities after the Final Closing, except for any liability incurred as the result of its negligence, misconduct, fraud or breach of its fiduciary duty as Managing Member of the Company. If the Managing Member is removed as Member of the Company at any time after the Final Closing, the Developer or its successor(s) shall continue to be paid subsequent to such removal, in accordance with the terms and conditions of this Agreement, any installments of the Development Fee which would have otherwise been due and payable to it pursuant to Section 8.12 and which are not otherwise being withheld.

(d) <u>Power of Attorney</u>. The Investor Member hereby is granted an irrevocable power of attorney, coupled with an interest, to execute any and all documents on behalf of the Members and the Company as shall be legally necessary and sufficient to effect all of the foregoing provisions of this Section 6.05. The election by the Investor Member to remove the Managing Member under this Section shall not limit or restrict the availability and use of any other remedy which the Investor Member or any other Member might have with respect to the Managing Member in connection with its undertakings and responsibilities under this Agreement.

# ARTICLE VII ASSIGNMENT TO THE COMPANY

The Managing Member hereby transfers and assigns to the Company all of its right, title and interest in and to the Project, including the following:

- (a) all contracts with architects, contractors and supervising architects with respect to the development of the Project;
- (b) all plans, specifications and working drawings, heretofore prepared or obtained in connection with the Project and all governmental approvals obtained, including planning, zoning and building permits;
  - (c) any and all commitments with respect to the Project Loans and the LIHTC;
  - (d) any and all rights under and pursuant to the Project Documents; and
  - (c) any other work product related to the Project.

# ARTICLE VIII RIGHTS, OBLIGATIONS AND POWERS OF THE MANAGING MEMBER

#### 8.01 Management of the Company.

(a) Except as otherwise set forth in this Agreement, the Managing Member, within the authority granted to it under this Agreement, shall have full, complete and exclusive discretion to manage and control the business of the Company for the purposes stated in Article III, shall make all decisions affecting the business of the Company and shall manage and control the affairs of the Company to the best of its ability and use its best efforts to carry out the purpose of the Company. In so doing, the Managing Member shall take all actions necessary or appropriate to protect the interests of the Investor Member, Special Investor Member and of the Company. The Managing Member shall devote such time as is necessary to the affairs of the Company.

(b) Except as otherwise set forth in this Agreement and subject to the applicable Project Lender and/or Agency rules and regulations and the provisions of the Loan Agreement, the Managing Member (acting for and on behalf of the Company), in extension and not in limitation of the rights and powers given by law or by the other provisions of this Agreement, shall, in its sole discretion, have the full and entire right, power and authority in the management of the Company business to do any and all acts and things necessary, proper, convenient or advisable to effectuate the purpose of the Company. In furtherance and not in limitation of the foregoing provisions, the Managing Member is specifically authorized and empowered to execute and deliver, on behalf of the Company, the Loan Agreements, the Regulatory Agreement, the Extended Use Agreement, the Notes, the Mortgages, and the other Project Documents, and to execute any and all other instruments and documents, and amendments thereto provided the Investor Member shall be provided with the opportunity to review and Consent to any such documents prior to their execution by the Managing Member, as shall be required in connection with the Project Loans, including, but not limited to, executing any mortgage, note, contract, building loan agreement, bank resolution and signature card, release, discharge, or any other document or instrument in any way related thereto or necessary or appropriate in connection therewith; provided, however, that copies of all applications for advances of proceeds of the Project Loans shall be provided to the Investor Member prior to the disbursement of any funds pursuant thereto and shall be subject to the Consent of the Investor Member; and provided further that any such applications which provide for the disbursement of funds of the Company in lieu of or in addition to the proceeds of the Project Loans shall be subject to the Consent of the Investor Member. All decisions made for and on behalf of the Company by the Managing Member shall be binding upon the Company. No person dealing with the Managing Member shall be required to determine its authority to make any undertaking on behalf of the Company, nor to determine any facts or circumstances bearing upon the existence of such authority.

#### 8.02 <u>Limitations Upon the Authority of the Managing Member</u>.

- (a) The Managing Member shall not have any authority to:
- (i) perform any act in violation of any applicable law or regulation thereunder;
- (ii) perform any act in violation of the provisions of the Regulatory Agreement, the Extended Use Agreement, the Loan Agreements, or any other Project Documents;
- (iii) do any act required to be approved or ratified in writing by the Investor Members under the Act unless the right to do so is expressly otherwise given in this Agreement;
- (iv) knowingly rent apartments in the Project such that the Project would not meet the requirements of the Rent Restriction Test or Minimum Set-Aside Test;
- (v) borrow from the Company or commingle Company funds with funds of any other Person; or

- (vi) execute or deliver any general assignment for the benefit of creditors or file a petition or acquiesce in the filing of a petition for Bankruptcy.
- (b) The Managing Member shall not, without the Consent of the Investor Member which Consent shall not be unreasonably withheld, with the parties hereto agreeing and acknowledging that withholding such Consent would be reasonable if the action would likely be inconsistent with preserving the Project as a low-income housing project), have any authority to:
- (i) sell or otherwise dispose of, at any time, all or substantially all of the assets of the Company;
- (ii) amend the terms of any Project Loan to be other than those set forth on **Exhibit F** attached hereto;
- (iii) borrow in excess of \$10,000.00 in the aggregate at any one time outstanding on the general credit of the Company, except MM Loans and Operating Deficit Loans, and except as and to the extent provided for in an approved budget pursuant to Section 8.20;
- (iv) following Final Closing, construct any new or replacement capital improvements on the Project which substantially alter the Project or its use or which are at a cost in excess of \$10,000.00 in a single Company fiscal year, or rebuild the Project with the use of insurance proceeds, except (a) replacements and remodeling in the ordinary course of business or under emergency conditions, or (b) reconstruction paid for from insurance proceeds, or (c) as and to the extent provided for in an approved budget pursuant to Section 13.03;
- (v) acquire any real property in addition to the Project other than easements reasonable and necessary for the operation of the Project;
  - (vi) following Final Closing, refinance any Project Loan;
  - (vii) confess a judgment against the Company in excess of \$5,000;
- (viii) admit any person as a Managing Member or an Investor Member, or withdraw as Managing Member, except as otherwise set forth in this Agreement;
- (ix) do any act in contravention of this Agreement or any other agreement to which Company is a party;
- $\qquad \qquad (x) \qquad \text{execute or deliver any assignment for the benefit of the creditors of the } \\ \text{Company;}$

- (xi) transfer or hypothecate the Managing Member's interest as a Managing Member in the Company, including its interest in Company allocations or distributions, except as otherwise provided in this Agreement;
- (xii) dissolve the Company or take any action which would result in dissolution;
- (xiii) refinance, prepay or materially modify the terms of any mortgage or long-term liability of the Company, or sell, grant an option to acquire, exchange, mortgage, encumber, pledge or otherwise transfer all or any portion of any interest in the Company or the Company's interest in the Project, or borrow funds or participate in a merger or consolidation with any other entity;
- (xiv) change the nature of the business of the Company, or do any act which would make it impossible to carry on the ordinary business of the Company;
  - (xv) materially change any accounting method or practice of the Company;
  - (xvi) file a voluntary petition for bankruptcy of the Company;
- (xvii) make any expenditure or incur any liability on behalf of the Company in excess of \$10,000.00 which is not identified in the budget provided by the Managing Member to the Investor Member;
  - (xviii) borrow funds from the Company;
- (xix) enter into or materially modify the Construction Contract (or any other construction contract), or agree to any change order under the Construction Contract (or any other construction contract) if any such change order is for \$10,000 or more, or is proposed when the amount of previous change orders plus the proposed change order would exceed \$20,000 (over the life of the Company);
- (xx) commingle Company funds or assets with the funds or assets of the Managing Member or any Company or other entity owned or operated by the Managing Member to the Investor Member:
- (xxi) possess Company property or assign rights in specific property for other than a business purpose of the Company;
- (xxii) take any action which would cause the termination of the Company for federal income tax purposes under Code Section 708;

(xxiii) make, amend or revoke any tax election required of or permitted to be made by the Company under the Code or Regulations, including, without limitation, any election under Section 42 (including an election to treat any year other than 2017 as the first year of the Credit Period for four buildings and 2018 for the remaining building for any other tax election affecting the amount, timing, availability or allocation of any LIHTC;

(xxiv) enter into any agreement or take any action without the prior Consent of the Investor Member with respect to any matters for which the prior Consent of the Investor Member is a prerequisite therefore;

(xxv) approve any increase in fees to the Managing Member or any affiliate of the Managing Member;

(xxvi) change in ownership, control or management of the Managing Member;

(xxvii) allow this Agreement to be amended;

(xxviii) invest assets of the Company in (A) investments specifically not contemplated by this Agreement, or (B) in investments other than U.S. Treasury Bills, Notes or Bonds, or bank accounts, money market accounts or certificates of deposit in institutions insured by the Federal Deposit Insurance Corporation. However, investment of such assets may be expanded upon approval by the Investor Member.

Notwithstanding anything to the contrary contained in this Agreement, the Members hereby acknowledge and consent to (A) the making of the Construction Loan in favor of Branch Banking & Trust Company ( the "Construction Lender") to secure the obligations of the Company to Construction Lender under the loan documents evidencing, securing and otherwise governing the Construction Loan (collectively, as amended from time to time, the "Construction Loan Documents"), and (B) the filing of financing statements by or on behalf of Construction Lender, the execution and delivery of one or more security agreements in favor of Construction Lender. The Members hereby further acknowledge and agree that the consummation of the transactions described therein shall not constitute a breach or default by any Member under this Agreement and/or the Construction Loan Documents, and shall not result in the acceleration or enforcement of any rights the Members may otherwise have in connection therewith.

#### 8.03 Sale of Project.

(a) <u>Investor Member Request for Sale.</u> Notwithstanding the foregoing Section 8.02, and subject to all Agency regulations then in effect and the receipt of all required approvals and consents of the Project Lenders, and subject further to the extended use requirements applicable pursuant to Section 42(h)(6) of the Code, at any time after the fourteenth (14th) anniversary of the first day of the first taxable year of the applicable LIHTC compliance period the Investor Member

may request that the Company do one of the following: (i) sell the Project subject to the Extended Use Agreement (a "Continued Compliance Sale"); or (ii) request that the Agency arrange for the sale of the Project after receipt of a Qualified Contract (a "Compliance Termination Sale").

- (b) Continued Compliance Sale. After receipt of a request for a Continued Compliance Sale, the Managing Member shall use its best efforts to find a third party purchaser for the Project and to cause the Company to consummate a sale of the Project subject to the Extended Use Agreement and on terms Consented to by the Investor Member. If such efforts are not successful on terms reasonably satisfactory to the Investor Member within four (4) months, the Investor Member shall have the right thereafter to locate a purchaser for the Project. If the Investor Member locates such a purchaser, the Managing Member shall be given a right of first refusal to purchase the Project on the same terms and conditions as would be applicable to such purchaser. If such right of first refusal is not exercised by the Managing Member within thirty (30) days, then the Managing Member shall be obligated to consent to the sale to such purchaser so long as the purchase price and other terms offered by such purchaser are at least as favorable to the Company as the best offer, if any, located by the Managing Member. If the Investor Member requests that the Compliance Termination Sale be conducted in a manner that would result in the conversion of the Project to a condominium regime of ownership and the sale of individual condominium units, the Managing Member shall use diligent efforts to accomplish such conversion on such terms which are reasonably satisfactory to the Investor Member.
- Compliance Termination Sale. After receipt of a request for a Compliance Termination Sale, the Managing Member shall make a request to the Agency to obtain a buyer who is willing to operate the low-income units of the Project as a qualified low-income building and who will submit a Qualified Contract for the Project, and if no Qualified Contract is submitted within one year of the date of the Managing Member's request to the Agency, the Managing Member shall use its best efforts to find a third party purchaser and to cause the Company to consummate a sale of the Project to such purchaser on terms Consented to by the Investor Member and free of the restrictions imposed by the Extended Use Agreement. If such efforts are not successful on terms reasonably satisfactory to the Investor Member within six (6) months, the Investor Member shall have the right thereafter to locate a purchaser for the Project. If the Investor Member locates such a purchaser, the Managing Member shall be given a right of first refusal to purchase the Project on the same terms and conditions as would be applicable to such purchaser. If such right of first refusal is not exercised by the Managing Member within thirty (30) days, then the Managing Member shall be obligated to consent to the sale to such purchaser so long as the purchase price and other terms offered by such purchaser are at least as favorable to the Company as the best offer, if any, located by the Managing Member. If the Investor Member requests that the Compliance Termination Sale be conducted in a manner that would result in the conversion of the Project to a condominium regime of ownership and the sale of individual condominium units, the Managing Member shall use diligent efforts to accomplish such conversion on such terms which are reasonably satisfactory to the Investor Member.
- (d) <u>Managing Member Option</u>. The Developer, if it is a qualified non-profit under the terms of Section 42(i)(7) of the Code, shall have the right of first refusal to purchase the

Project at the end of the low-income housing tax credit compliance period, in accordance with said Section 42(i) (7) of the Code, for an amount equal to at least the sum of (i) \$1.00, plus (ii) all outstanding debt of the Company, including debt encumbering the Project, plus (iii) the aggregate federal, state and local (if any) income tax liabilities which would be incurred by the Members of the Investor Member as a consequence of such purchase, on the terms set forth in **Exhibit L** attached hereto.

- 8.04 <u>Management Purposes</u>. In conducting the business of the Company, the Managing Member shall be bound by the Company's purposes set forth in Article III.
- 8.05 <u>Delegation of Authority</u>. The Managing Member may delegate all or any of its powers, rights and obligations hereunder, and may appoint, employ, contract or otherwise deal with any Person for the transaction of the business of the Company, which Person may, under supervision of the Managing Member, perform any acts or services for the Company as the Managing Member may approve.
- Managing Member or Affiliates Dealing with Company. The Managing Member or 8.06 any Affiliates thereof shall have the right to contract or otherwise deal with the Company for the sale of goods or services to the Company in addition to those set forth herein, if (a) compensation paid or promised for such goods or services is reasonable (i.e., at fair market value) and is paid only for goods or services actually furnished to the Company, (b) the goods or services to be furnished shall be reasonable for and necessary to the Company, (c) the fees, terms and conditions of such transaction are at least as favorable to the Company as would be obtainable in an arm's-length transaction, (d) no agent, attorney, accountant or other independent consultant or contractor who also is employed on a full-time basis by the Managing Member or any Affiliate shall be compensated by the Company for his services. Any contract covering such transactions shall be in writing and shall be terminable without penalty on sixty (60) days Notice. Any payment made to the Managing Member or any Affiliate for such goods or services shall be fully disclosed to all Investor Members in the reports required under Section 13.02. Neither the Managing Member nor any Affiliate shall, by the making of lump sum payments to any other Person for disbursement by such other Person, circumvent the provisions of this Section 8.06.
- 8.07 Other Activities. Except as limited in Section 8.06, Affiliates of the Managing Member may engage in or possess interests in other business ventures of every kind and description for their own account, including, without limitation, serving as general partner of other limited partnerships or the managing member of other limited liability companies which own, either directly or through interests in other companies or partnerships, government assisted housing developments similar to the Project. Neither the Company nor any of the Members shall have any rights by virtue of this Agreement in or to such other business ventures or to the income or profits derived therefrom.
- 8.08 <u>Liability for Acts and Omissions</u>. No Managing Member or Affiliate thereof shall be liable, responsible or accountable in damages or otherwise to any of the Members for any act or omission performed or omitted by it in good faith on behalf of the Company and in a manner

reasonably believed by it to be within the scope of the authority granted to it by this Agreement and in the best interest of the Company, provided that the protection afforded the Managing Member pursuant to this Section 8.08 shall not apply in the case of negligence, misconduct, fraud or any breach of fiduciary duty as Managing Member with respect to such acts or omissions. Any loss or damage incurred by any Managing Member or Affiliate thereof by reason of any act or omission performed or omitted by it or any of them in good faith on behalf of the Company and in a manner reasonably believed by it to be within the scope of the authority granted by this Agreement and in the best interests of the Company (but not, in any event, any loss or damage incurred by the Managing Member or Affiliate thereof by reason of negligence, misconduct or fraud of the Managing Member or Affiliate thereof, or any breach of fiduciary duty as Managing Member, with respect to such acts or omissions) shall be paid from Company assets (except for Reserves) to the extent available (but the Investor Members shall not have any personal liability to the Managing Member or Affiliate(s) thereof under any circumstances on account of any such loss or damage incurred by the Managing Member or Affiliate(s) thereof or on account of the payment thereof).

- 8.09 Indemnification of Investor Member and the Company. The Managing Member and the Company shall, jointly and severally, indemnify, defend, and save harmless the Investor Member and Special Investor Member from and against any claim, loss, expense, action or damage, including without limitation, reasonable costs and expenses of litigation and appeal (and the reasonable fees and expenses of counsel) asserted against the Investor Member or Special Investor Member based on any act, omission, malfeasance or nonfeasance of the Company or the Managing Member, including without limitation any claim that the Investor Member or Special Investor Member is liable for any indebtedness of the Company and excluding only liability directly caused by the Investor Member or Special Investor Member's gross negligence or bad faith conduct. In addition, the Managing Member and the Company shall, jointly and severally, indemnify, defend, save and hold harmless the Investor Member and Special Investor Member, and their representatives, from and against any and all costs, losses, liabilities, damages, lawsuits, proceedings (whether formal or informal), investigations, judgments, orders, settlements, recoveries, obligations, deficiencies, claims and expenses (whether or not arising out of third party claims), including, without limitation, interest, penalties, attorneys' fees and all amounts paid in investigation, or settlement of any of the foregoing, incurred in connection with or arising out of or resulting from the operations of the Managing Member, the Company or the Project prior to the date of this Agreement.
- 8.10 <u>Net Worth of Managing Member</u>. The Managing Member shall maintain a minimum net worth in an amount as may be necessary to assure that the Company will be taxed as a partnership, and not as an association taxable as a corporation, for federal income tax purposes.

# 8.11 <u>Construction of the Project, Construction Cost Overruns, Operating Deficits; Other Managing Member Guarantees.</u>

#### (a) <u>Construction Completion Guaranty</u>.

- (i) The Company has entered into the Construction Contract. The Managing Member shall be responsible for:
  - (A) achieving completion of construction of the Project on a timely basis in accordance with the Plans and Specifications for the Project, the terms of this Agreement, the Project Documents and all legal requirements;
  - (B) meeting all requirements for obtaining all necessary unconditional certificate(s) of occupancy for all the apartment units in the Project;
  - (C) fulfilling all actions required of the Company to assure that the Project satisfies the Minimum Set-Aside Test and the Rent Restriction Test;
  - (D) causing the making of the Project Loans by the respective Project Lenders; and

#### (E) achieving Final Closing.

- (ii) The Managing Member hereby is obligated to pay all Excess Development Costs; the Company shall have no obligation to pay any Excess Development Costs. Any amounts paid by the Managing Member pursuant to this subsection (a) shall be in the form of a loan to the Company (a "Completion Loan"). Any Completion Loan will be in the following terms: (A) it shall be unsecured; (B) it shall not bear interest; (C) it shall be repayable solely from Net Cash Flow and proceeds of a Capital Transaction at the time and in the amounts set forth in Sections 11.03(b), 11.04 and 12.02(a) of this Agreement; and (D) a Completion Loan shall be fully subordinated to payment of Project Loans, MM Loans, and indebtedness of the Company to all Persons other than Members.
- (iii) In the event that the Managing Member shall fail to pay any such Excess Development Costs as required in this Section 8.11(a), an amount not in excess of the total of any remaining unpaid installments of the Development Fee due pursuant to Section 8.12 shall be suspended by the Company until such obligations are met by the Managing Member.
- (b) <u>Operating Deficit Guaranty</u>. In the event that, at any time during the period commencing on achievement of Breakeven Operations and ending on the fifteenth anniversary of such date (the "Initial Period"), an Operating Deficit shall exist, the Managing

Member shall provide such funds to the Company as shall be necessary to pay such Operating Deficits. Funds provided after the achievement of Breakeven Operations shall be in the form of a loan to the Company (the "Operating Deficit Loan(s)"). Any Operating Deficit Loan shall be on the following terms: (i) it shall be unsecured; (ii) it shall not bear interest; (iii) it shall be repayable solely from Net Cash Flow and proceeds of a Capital Transaction at the time and in the amounts set forth in Sections 11.03(b), 11.04 and 12.02(a) of this Agreement; and (iv) Operating Deficit Loans shall be fully subordinated to payment of Project Loans, MM Loans, and indebtedness of the Company to all Persons other than Members. In the event that the Managing Member shall fail to make any such Operating Deficit Loan as aforesaid, the Company shall utilize amounts otherwise payable as installments of the Development Fee pursuant to Section 8.12 of this Agreement to meet the obligations of the Managing Member pursuant to this Section 8.11(b). Amounts so utilized shall also constitute payment and satisfaction of installments of the Development Fee and such other fees payable under the aforesaid Section of this Agreement, and the obligation of the Company to make such installment payments pursuant to such Sections, as well as the Investor Member's obligation to make future Capital Contributions, shall be reduced correspondingly. For the purpose of this Section 8.11(b), all expenses shall be paid on a sixty (60) day current basis.

- of the Company there is a LIHTC Shortfall, the Managing Member shall, within forty-five (45) days following the close of such fiscal year, pay the Investor Member an amount equal to (A) the amount of the LIHTC Shortfall for the fiscal year immediately preceding the payment due date multiplied by 0.9700, (B) all penalties and interest imposed by the Code and assessed against the Investor Member by the IRS with respect to any LIHTC Shortfall, and (C) an amount sufficient to pay any tax liability owed by the Investor Member resulting from the receipt of the amounts specified in the foregoing clauses (A), (B) and this clause (C) of this Section 8.11(c)(i) (such calculation to be made assuming the Investor Member is subject to the highest federal and state tax rates imposed on corporate tax payers under the Code at that time for the taxable year of the Investor Member in which such payment is taken into income by the Investor Member), together with interest on such amounts at the Prime Rate accruing from such payment due date.
- payments specified in this Section 8.11(c)(ii) to the Investor Member if there is a LIHTC Recapture Event. The payments required by this Section 8.11(c)(ii) shall be the sum of the following amounts: (A) the amount of LIHTC previously allocated to the Investor Member and subsequently disallowed because of such LIHTC Recapture Event multiplied by \$0.9700; (B) the "credit recapture amount" (as defined in Code Section 42(j)(2)) allocated to the Investor Member because of such LIHTC Recapture Event; (C) all penalties and interest imposed by the Code and assessed against the Investor Member by the IRS with respect to such LIHTC Recapture Event; (D) an amount sufficient to pay any tax liability owed by the Investor Member resulting from the receipt of the amounts specified in the foregoing clauses (A), (B), (C) and this clause (D) of this Section 8.11(c)(ii) (such calculation to be made assuming the Investor Member is subject to the highest federal and state tax rate imposed on corporate taxpayers under the Code at that time for the taxable year of the Investor Member in which such payment is taken into income by the Investor Member, together with interest on such amounts

at the Prime Rate accruing from the date the Investor Member remits funds to a taxing authority with respect to a LIHTC Recapture Event; and (E) if the cause of the LIHTC Recapture Event will, in determination of the Investor Member, decrease the maximum amount of LIHTC that will be available to the Company and allocated to the Investor Member during the remainder of the compliance period under Section 42 of the Code, assuming full compliance with Section 42 of the Code, then an amount equal to the total amount of such decrease. The Managing Member shall make such payment to the Investor Member within forty-five (45) days of the LIHTC Recapture Event.

(iii) The LIHTC Compliance Guaranty set forth herein shall not apply to amounts due solely to the transfer by the Investor Member of all or a portion of its Interest in the Company or to changes in the tax law after the date hereof with which the Managing Member is unable to comply despite the exercise of its good faith and reasonable efforts.

#### (iv) Intentionally Omitted.

- Funds provided by the Affiliate Guarantor with respect to the (y) Managing Member's obligations under subparagraphs (i) or (ii) above shall be in the form of a loan to the Company (the "Guarantor LIHTC Compliance Loan"). Any Guarantor LIHTC Compliance Loan shall be on the following terms: (i) it shall be unsecured; (ii) it shall bear no interest; and (iii) it shall be repayable solely from proceeds of a Capital Transaction or liquidation at the time and in the amounts set forth in Sections 11.04 and 12.02(a) of this Agreement. Notwithstanding the foregoing, the Investor Member shall have the authority to treat any guarantee payment made on behalf of the Company by its Managing Member or the Affiliate Guarantor as (i) a capital contribution to the capital of the Company by the Managing Member in the amount of such guarantee payment that is matched with a corresponding upward adjustment to such Managing Member's capital account in the Company or (ii) as a loan (as described above) by the Managing Member in the amount of such guarantee payment, so as to minimize any possible unintended increase in the amount of depreciation and tax credits allocated to the Managing Member; provided that any losses or other deductions, other than depreciation, relating to such capital contribution or loan, shall be allocated to the Managing Member making such guarantee payment.
- (d) <u>Project Loan Funding Guaranty</u>. The Managing Member irrevocably and unconditionally guarantees and covenants that the Company shall receive full funding of the Project Loans on or before December 31, 2017, on the terms set forth on <u>Exhibit F</u> attached hereto. The Managing Member represents and warrants that the source of funds for the Project Loans do not include, in whole or in part, "federal subsidies" within the meaning of Code Section 42(i) (i.e. the source of funds for the Project Loans does not include, in whole or in part, a "tax-exempt obligation," an obligation the interest on which is exempt from tax under Code Section 103). The Project Loan documents shall contain such other terms as may be Consented to by the Investor Member.

- 8.12 <u>Development Fee.</u> The Company has entered into a Development Agreement (materially in the form of <u>Exhibit A</u> attached hereto) of even date herewith with the Developer for its services in connection with the development and construction of the Project. In consideration for such services, a Development Fee in a total amount equal to \$481,000 shall be payable by the Company, in accordance with the terms of the Development Agreement and Article XI of this Agreement. In no event shall full payment of the Development Fee be later than the thirteenth anniversary of placement in service. It is anticipated that \$241,461 of the Development Fee will be deferred and paid pursuant to Article XI.
- 8.13 <u>Incentive Management Fee</u>. The Company has entered into an Incentive Management Fee Agreement in the form attached hereto as **Exhibit B**, with the Managing Member of even date herewith for its services in managing the business of the Company for the period from the date hereof throughout the term of the Company. In no event shall the Incentive Management Fee be cumulative. Payment of such fee shall be in accordance with any applicable requirements of the Project Lenders.

#### 8.14 <u>Withholding of Fee Payments.</u>

- (a) <u>Conditions for Withholding</u>. In the event that (i) the Managing Member or any successor Managing Member shall not have substantially complied with any material provisions under this Agreement, or under the operating agreement with respect to an Affiliated Company, after Notice from the Investor Member of such noncompliance and failure to cure such noncompliance within a period of thirty (30) days from and after the date of such Notice, or (ii) any Project Lender shall have declared the Company to be in default under any Project Loan or under any of the mortgage loans as to an Affiliated Company, or (iii) foreclosure proceedings shall have been commenced against the Project or against an Project owned by the Affiliated Company, then (A) the Managing Member shall be in default of this Agreement, and the Company shall withhold payment of any installment of fees and/or allowance payable pursuant to Sections 4.02(s), 8.12 and/or 8.13 and (B) the Managing Member shall be liable for the Company's payment of any and all installments of the Development Fee payable pursuant to Section 8.12.
- (b) <u>Release of Fees</u>. All amounts so withheld by the Company under this Section 8.14 shall be promptly released to the payees thereof only after the Managing Member has cured the default justifying the withholding, as demonstrated by evidence reasonably acceptable to the Investor Member.
- 8.15 Selection of Management Agent; Terms of Management Agreement. The Company shall engage such person, firm or company as the Managing Member may select, and as the Investor Member may approve, which approval shall not be unreasonably withheld (hereinafter referred to as "Management Agent") to manage the operation of the Project during the rent up period and following Final Closing. The Management Agent must be a VHDA certified Property Manager. The Management Agent shall be paid a management fee subject to the approval of the Agency and/or the

Project Lenders, if required, and the Special Investor Member, but in no event will the management fee be greater than \$57 per unit per month, subject to increases allowed by USDA. The contract between the Company and the Management Agent and the management plan for the Project shall be in the form set forth in **Exhibit G**, with such changes acceptable to the Agency and/or the Project Lenders, if required, and reasonably acceptable to the Special Investor Member. Such contract shall provide, among other things, that it shall be cancelable upon thirty (30) days' prior notice from the Company, and that the Management Agent will accrue the management fee to the extent necessary at any time to prevent a default under any Project Loan. Whenever the management agent for the Project is the Managing Member or an Affiliate of the Managing Member, the management agreement shall provide that it is immediately terminable at the election of the Investor Member or Special Investor Member in the event of (a) the removal or withdrawal of the Managing Member, or (b) any material breach of or noncompliance with any provision of this Agreement by the Managing Member or any Affiliate of the Managing Member. Any other agreement entered into by the Company and any Managing Member or any Affiliate thereof shall specifically provide that such agreement shall be immediately terminable at the election of the Investor Member or Special Investor Member if the Managing Member is removed or withdraws. Hunt & Associates Elderly Housing Corporation is approved by the parties hereto as the initial Management Agent.

#### 8.16 Removal of the Management Agent. The Managing Member:

- (a) may, upon receiving any required approval of the Project Lenders and the Investor Member, dismiss the Management Agent as the entity responsible for the Project under the terms of the contract between the Company and the Management Agent, and
- (b) shall, at the request of the Investor Member, remove the Management Agent if the Special Investor Member determines that the same is necessary to protect the interest of the Company or if the Management Agent is declared Bankrupt, is dissolved, or makes an assignment for the benefit of its creditors, or for any intentional misconduct by the Management Agent or its negligence in the discharge of its duties and obligations as Management Agent (subject to the fulfillment and expiration of any notice and/or opportunity to cure provisions of the Management Agreement), including, without limitation, for any action or failure to take any action which:
- (i) violates in any material respect any provision of the Management Agreement entered into with the Company and approved by the Project Lenders, if required, and/or any material provision of the Project Documents and/or the Loan Documents applicable to the Project, or the Project Lenders-approved management plan for the Project;
- (ii) violates in any material respect any provision of this Agreement or provision of applicable law; or
- (iii) causes the Project to be operated in a manner which if continued would give rise to an event which would cause or would likely cause a recapture of LIHTC.

- 8.17 <u>Replacement of the Management Agent</u>. Upon the removal of the Management Agent as the entity responsible for the management of the Project, a substitute Management Agent which is not an Affiliate of the Managing Member shall be named by the Managing Member, subject to the approval of the Project Lenders, if required, and the approval of the Investor Member.
- 8.18 Loans to the Company The Company is authorized to receive Operating Deficit Loans and MM Loans on the terms set forth in this Agreement. In addition, if (a) additional funds are required by the Company for any purpose relating to the business of the Company or for any of its obligations, expenses, costs or expenditures, and (b) the Company has not received an Operating Deficit Loan, or MM Loan to pay such amounts, then the Company may borrow such funds as are needed from a Person or organization, other than a Member or an Affiliate of a Member, in accordance with the terms of this Section 8.18, for such period of time and on such terms as the Managing Member and the Investor Member may agree; provided, however, that no such additional loans shall be secured by any mortgage or other encumbrance on the property of the Company without the prior approval of the Investor Member except that such approvals shall not be required in the case of the hypothecation of personal property purchased by the Company and not included in the security agreements executed by the Company at the time of Initial Closing. Nothing in this Section 8.18 shall modify or affect the obligation of the Managing Member to make Operating Deficit Loans and to perform its obligations when and as required by this Agreement.
- 8.19 <u>Affiliate Guaranty</u>. Concurrently with the execution of this Agreement, the Managing Member shall deliver to the Investor Member (a) the Affiliate Guaranty fully executed by each Affiliate Guarantor, (b) a pledge and security agreement executed by the Managing Member in the form of <u>Exhibit E</u> attached hereto (the "Managing Member Pledge"), wherein the Managing Member pledges and grants a security interest in its Managing Member interest in the Company and in each Affiliated Company to secure its obligation under this Agreement, and (c) an opinion of counsel to the Affiliate Guarantors in form satisfactory to the Investor Member regarding the Affiliate Guaranty and the Managing Member Pledge.

#### 8.20 <u>Intentionally Deleted.</u>

8.21 <u>Accounting Fee.</u> An accounting fee shall be paid to Virginia Housing Capital Corporation under the Agreement to Provide Accounting and Reporting Services, the form of which is attached hereto as <u>Exhibit J.</u> The obligation to pay such fee shall terminate at the end of the next year following the termination of the Compliance Period.

8.22 <u>Public Relations.</u> The Managing Member shall provide written and timely notice of any groundbreaking, ribbon-cutting or other public relations ceremonies for the Project to the Investor Member and recognize the Investor Member and the Investor Member's members at such public relations ceremonies.

# ARTICLE IX TRANSFERS AND RESTRICTIONS ON TRANSFERS OF INTERESTS OF INVESTOR MEMBERS

#### 9.01 Restrictions on Transfer of Investor Members' Interests.

- (a) Under no circumstances will any offer, sale, transfer, assignment, hypothecation or pledge of any Investor Member Interest be permitted unless the Managing Member, in its sole discretion, shall have Consented thereto, and the Project Lenders, if required, also shall have Consented thereto, provided however, that the Managing Member shall not unreasonably withhold its Consent to the pledge by the Investor Member of its Investor Member Interest or a transfer of its right to receive distributions hereunder, so long as no pledgee or transferee shall have any right to become a Substitute Investor Member in the Company or exercise any voting rights of the Investor Member.
- (b) The Investor Member whose interest is being transferred shall pay such reasonable expenses as may be incurred by the Company in connection with such transfer.
- (c) Nothing in this Section 9.01 shall limit the authority of the Investor Member to sell, transfer and/or assign interests within the Investor Member or to transfer Interests of the Investor Member to (i) any Affiliate of the Investor Member or Special Investor Member, in the sole discretion of the Investor Member, at any time and from time to time, or (ii) to any other Person once during the term of this Agreement upon Notice to the Managing Member(s).

#### 9.02 Admission of Substitute Investor Members.

- (a) Subject to the other provisions of this Article IX, an assignee of the Interest of an Investor Member (which shall be understood to include any purchaser, transferee, donee, or other recipient of any disposition of such Interest) shall be deemed admitted as a Substitute Investor Member of the Company only upon the satisfactory completion of the following:
- (i) Consent of the Managing Member (which may be withheld in its sole discretion), and the consent of the Project Lenders, if required, shall have been given; such Consent of the Managing Member may be evidenced by the execution by the Managing Member of an amended Agreement and/or certificate evidencing the admission of such Person as an Investor Member pursuant to the requirements of the Act, provided, however, that no Consent shall be required for any sale, transfer or assignment pursuant to Section 9.01 (c);

- (ii) the assignee shall have accepted and agreed to be bound by the terms and provisions of this Agreement by executing a counterpart thereof or an appropriate amendment hereto, and such other documents or instruments as the Managing Member may require in order to effect the admission of such Person as an Investor Member;
- (iii) an amended Agreement and/or certificate evidencing the admission of such Person as an Investor Member shall have been filed for recording pursuant to the requirements of the Act:
- (iv) if the assignee is a corporation, the assignee shall have provided the Managing Member with evidence satisfactory to Counsel for the Company of its authority to become an Investor Member under the terms and provisions of this Agreement; and
- (v) the assignee or the assignor shall have reimbursed the Company for all reasonable expenses, including all reasonable legal fees and recording charges, incurred by the Company in connection with such assignment.
- (b) For the purpose of allocation of profits, losses and credits, and for the purpose of distributing cash of the Company, a Substitute Investor Member shall be treated as having become, and as appearing in, the records of the Company as a Member upon his signing of an amendment to this Agreement agreeing to be bound hereby.
- (c) If the Managing Member has determined it will Consent to the admission, the Managing Member shall cooperate with the Person seeking to become a Substitute Investor Member by preparing the documentation required by this Section and making all official filings and publications. In such event, the Company shall take all such action, including the filing, if required, of any amended Agreement and/or certificate evidencing the admission of any Person as an Investor Member, and the making of any other official filings and publications, as promptly as practicable after the satisfaction by the assignee of the Interest of an Investor Member of the conditions contained in this Article IX to the admission of such Person as an Investor Member of the Company. Any cost or expense incurred in connection with such admission shall be borne by the Substitute Investor Member.

#### 9.03 Rights of Assignee of Company Interest.

- (a) Except as provided in this Article and as required by operation of law, the Company shall not be obligated for any purpose whatsoever to recognize the assignment by any Investor Member of its Interest until the Company has received actual Notice thereof.
- (b) Any Person who is the assignee of all or any portion of an Investor Member's Interest, but does not become a Substitute Investor Member, and who desires to make a further

assignment of such Interest, shall be subject to all the provisions of this Article IX to the same extent and in the same manner as any Investor Member desiring to make an assignment of its Interest.

## ARTICLE X RIGHTS AND OBLIGATIONS OF INVESTOR MEMBERS

- 10.01 <u>Management of the Company</u>. No Investor Member shall take part in the management or control of the business of the Company nor transact any business in the name of the Company. Except as otherwise expressly provided in this Agreement, no Investor Member shall have the power or authority to bind the Company or to sign any agreement or document in the name of the Company. No Investor Member shall have any power or authority with respect to the Company except insofar as the consent of any Investor Member shall be expressly required and except as otherwise expressly provided in this Agreement.
- 10.02 <u>Limitation on Liability of Investor Members</u>. The liability of each Investor Member is limited to its Capital Contribution as and when payable under the provisions of this Agreement, and as provided under the Act. No Investor Member shall have any other liability to contribute money to, or in respect of the liabilities or obligations of, the Company, nor shall any Investor Member be personally liable for any obligations of the Company, except as and to the extent provided in the Act. No Investor Member shall be obligated to make loans to the Company.
- 10.03 Other Activities. Any Investor Member may engage in or possess interests in other ventures of every kind and description for its own account, including without limitation, serving as general partner or managing member of other limited partnerships or limited liability companies which own, either directly or through interests in other limited liability companies or limited partnerships, government-assisted housing projects similar to the Project. Neither the Company nor any of the Members shall have any right by virtue of this Agreement in or to such other business ventures to the income or profits derived therefrom.

## ARTICLE XI PROFITS, LOSSES AND DISTRIBUTIONS

#### 11.01 Allocation of Profits and Losses Other Than From Capital Transactions.

- (a) <u>Manner of Determination</u>. Profits, Losses and credits for all purposes of this Agreement shall be determined in accordance with the definition of the same under Article II of the Agreement (as applicable) and in accordance with the accrual accounting method and in accordance with applicable Code sections and Treasury Regulations governing same.
- (b) <u>Allocations</u>. All Profits and Losses, except those items in Sections 11.02, 11.05 and 11.07 below, shall be allocated to the Members in accordance with their Percentage

Interests. Every item of income, gain, loss, deduction, or tax preference entering into the computation of such Profits and Losses, or applicable to the period during which such Profits and Losses were realized, shall be considered allocated to each Member in the same proportion as Profits and Losses are allocated to such Member.

#### (c) Intentionally Deleted.

- (d) <u>Special Investor Member Allocation</u>. Notwithstanding any provisions in the Agreement to the contrary, in no event shall the Special Investor Member be allocated more than its Percentage Interest, determined as of the date hereof, of any item of Company income, gain, loss, deduction, credit or basis.
- 11.02 <u>Allocation of Profits and Losses from Capital Transactions</u>. Except to the extent provided in Sections 11.07, Profits and Losses recognized by the Company upon a Capital Transaction shall be allocated in the following manner:
- (a) Profits shall be allocated (i) first, to the Members with negative Capital Account balances, that portion of gains (including any gains treated as ordinary income for federal income tax purposes) which is equal in amount to, and in proportion to, such Members' respective negative Capital Accounts in the Company; provided that no gain shall be allocated under this Section 11.02(a)(i) to a Member once such Member's Capital Account is brought to zero and (ii) second, gains in excess of the amount allocated under (i) shall be allocated to the Members in the amounts and to the extent necessary to increase the Members' respective Capital Accounts so that the proceeds distributed under Section 11.04(d) and (f) will be distributed in accordance with the Members' respective Capital Accounts.
- (b) Losses shall be allocated (i) first, to the extent and in such proportions as the respective positive balances in all Members' Capital Accounts, and (ii) second, any remaining loss to the Members in accordance with the manner in which they bear the economic risk of loss associated with such loss or, if none, to the Members in accordance with their Company Interests.
- (c) Any portion of the Profits treated as ordinary income for federal income tax purposes under Sections 1245 and 1250 of the Code ("Recapture Amount") shall be allocated on a dollar for dollar basis to those Members to whom the items of Company deduction or loss giving rise to the Recapture Amount had been previously allocated.

#### 11.03 Distributions: Net Cash Flow.

- (a) <u>Determination of Net Cash Flow</u>. Net Cash Flow shall be determined separately for each fiscal year or portion thereof commencing on the day after Final Closing and shall not be cumulative. Wherever there is a reference to the distribution of Net Cash Flow pursuant to the provisions of this Agreement, Net Cash Flow shall be deemed to be limited to Surplus Cash available for distribution. Income received by the Company from the period commencing with the date of receipt of the initial certificate of occupancy with respect to the Project and ending on the date of the Final Closing shall not be distributed during such period and shall be treated as Net Cash Flow with respect to the first Payment Date following Final Closing.
- (b) <u>Manner of Distribution</u>. Subject to the approval of the Project Lenders, if required, Net Cash Flow shall be applied and/or distributed on each Payment Date in the following priority:
- (i) first, to the Investor Member until the aggregate amount of distributions made to the Investor Member under this Section 11.03(b)(i) for the current and all prior years equals the Assumed Investor Member Tax Liability for the current and all prior years;
- (ii) second, to the Investor Member in an amount equal to any LIHTC Reduction Guaranty Payment or Unpaid LIHTC Shortfall;
- (iii) third, to the Managing Member until the aggregate amount of distributions made to the Managing Member under this Section 11.03(b)(iii) for the current and all prior years equals the Assumed Managing Member Tax Liability for the current and all prior years;
- (iv) fourth, to the Developer until all amounts due under the Development Agreement have been paid in full;
- (v) fifth, to the pro rata payment of any outstanding Operating Deficit Loans and MM Loans, based upon the respective outstanding balances of each;
  - (vi) sixth, to replenish the Operating Reserve to the Initial Amount;
  - (vii) seventh to the payment of the Incentive Management Fee;
- (viii) thereafter, 99.99% to the Investor Member; .009% to the Managing Member; and .001% to the Special Investor Member.

Notwithstanding anything to the contrary contained herein, if the amount of the distribution to the Investor Member under Section 11.03(b) is less than 10% of the Net Cash Flow of the Project, then the Investor Member shall receive a priority distribution before any distributions under Section 11.03(b)(vii) and (viii) in an amount such that, when added to the sum distributable to

the Investor Member under Section 11.03(b), shall equal 10% of Cash Flow.

- (c) <u>Distributions to be Subject to Regulatory Restrictions</u>. Notwithstanding the foregoing, during such time as regulations of the Project Lenders are applicable to the Project, the total amount of Net Cash Flow which may be so distributed to the Members with respect to any fiscal year shall not exceed such amounts as such regulations permit to be distributed.
- 11.04 <u>Distributions: Capital Transactions and Liquidation of Company</u>. Except as may be required under Section 12.02(b), the proceeds resulting from the liquidation of the Company assets pursuant to Section 12.02, and the net proceeds resulting from any Capital Transaction, as the case may be, shall be distributed and applied in the following order of priority:
- (a) to the payment of all matured debts and liabilities of the Company (including amounts due pursuant to any Project Loan and all expenses of the Company incident to any such sale or refinancing), excluding (1) debts and liabilities of the Company to Members or any Affiliates, and (2) all unpaid fees owing to the Managing Member under this Agreement;
- (b) to the setting up of any reserves which the Liquidator (or the Managing Member if the distribution is not pursuant to the liquidation of the Company) deems reasonably necessary for contingent, unmatured or unforeseen liabilities or obligations of the Company;
- (c) one percent (1%) of the gross proceeds of the Capital Transaction to the Special Investor Member, or its assignee as a Capital Transaction Administrative Fee;
- (d) to the payment of any debts and liabilities (including unpaid fees) owed to the Members or any Affiliates by the Company for Company obligations; provided, however, that the foregoing debts and liabilities owed to Members and their Affiliates shall be paid or repaid, as applicable, in the following order of priority, if and to the extent applicable: (i) to the Investor Member, an amount equal to any outstanding LIHTC Reduction Guaranty Payment, or any Unpaid LIHTC Shortfall (applied first to accrued but unpaid interest (at the Default Rate) and then principal); (ii) to the Investor Member, an amount equal to any Special Additional Capital Contribution; (iii) to the payment of any outstanding MM Loans and loans made by the Managing Member pursuant to Section 8.11(a)(i) and/or 8.11(a)(ii) pro rata based on their respective outstanding balances, if applicable; (iv) amounts due under the Development Agreement; (v) amounts due with respect to Operating Deficit Loans, if any; and (vi) any other such debts and liabilities;
- (e) to the Managing Member and Investor Members in proportion to the relative amounts of Net Projected Tax Liabilities of the Managing Member and the Investor members or partners or members and their respective members or partners until they each have received, cumulatively, an amount equal to their respective Net Projected Tax Liabilities;
  - (f) to payment of the Guarantor LIHTC Compliance Loan (or, if funds provided

are a capital contribution, under Section 8.11(c)(v), as a return of such capital); and

(g) the balance, .009% to the Managing Member, 99.99% to the Investor Member, and .001% to the Special Investor Member.

Written determination of the proposed distributions of proceeds of Capital Transactions, showing all relevant calculations and assumptions, shall be delivered to the Investor Member and Special Investor Member not later than twenty (20) days prior to the Company entering into any agreement for a Capital Transaction, and written confirmation or any revision thereof shall be delivered to the Investor Member and Special Investor Member not later than twenty (20) days prior to the making of any such distribution.

#### 11.05 Distributions and Allocations: General Provisions.

- (a) In any year in which a Member sells, assigns or transfers all or any portion of an Interest to any Person who during such year is admitted as a substitute Member, the share of all profits and losses allocated to, and of all Net Cash Flow and of all cash proceeds distributable under Section 11.04 distributed to, all Members which is attributable to the Interest sold, assigned or transferred shall be divided between the assignor and the assignee ratably on the basis of the number of monthly periods in such year before, and the number of monthly periods on and after, the first day of the month during which such Person is admitted as a substitute Member.
- (b) The Company shall, subject to any applicable limitation on the distribution of Net Cash Flow and any required approval by the Project Lenders, distribute Net Cash Flow not less frequently than annually in the manner provided in Section 11.03(b).
- (c) In the event that there is a determination that there is any original issue discount or imputed interest attributable to the Capital Contribution of any Member, or any loan between a Member and the Company, any income or deduction of the Company attributable to such imputed interest or original issue discount on such Capital Contribution or loan (whether stated or unstated) shall be allocated solely to such Member.
- (d) In the event that the deduction of all or a portion of any fee paid or incurred by the Company to a Member or an Affiliate of a Member is disallowed for federal income tax purposes by the IRS with respect to a taxable year of the Company, the Company shall then allocate to such Member an amount of gross income of the Company for such year equal to the amount of such fee as to which the deduction is disallowed.
- (e) If any Member's Interest in the Company is reduced but not eliminated because of the admission of new Members or otherwise, or if any Member is treated as receiving any items of property described in Section 751(a) of the Code, the Member's Interest in such items of Section 751(a) property that was property of the Company while such Person was a Member shall not be reduced, but shall be retained by the Member so long as the Member has an Interest in the

Company and so long as the Company has an Interest in such property.

- (f) In accordance with Section 704(c) of the Code (relating to allocations with respect to appreciated contributed property) and the Regulations thereunder, income, gain, loss, and deduction with respect to any property contributed to the capital of the Company shall be allocated, solely for tax purposes, among the Members so as to take account of any variation between the adjusted basis of such property to the Company for federal income tax purposes and its fair market value. Any elections or other decisions relating to such allocations shall be made by the Managing Member in any manner that reasonably reflects the purpose and intention of this Agreement.
- (g) In the event that the Managing Member makes any Operating Deficit Loans pursuant to Section 8.11(b), any deductions or losses of the Company attributable to the use of those funds shall be specially allocated to the Managing Member.
- (h) Any income attributable to the Capital Contribution of the Managing Member will be allocated to the Managing Member.
- (i) Any income attributable to the modification of any of the Project Loan(s) shall be allocated 100% to the Managing Member.

#### 11.06 <u>Capital Accounts</u>.

- Establishment and Maintenance. A separate Capital Account shall be (a) maintained and adjusted for each Member. There shall be credited to each Member's Capital Account the amount of its Capital Contribution, the fair market value of any property contributed to the Company (net of any liabilities secured by such property) and such Member's distributive share of the income and profits for tax purposes of the Company including income of gain exempt from tax; and there shall be charged against each Member's Capital Account the amount of all cash flow distributed to such Member, the fair market value of any property distributed to such Member (net of any liabilities secured by such property), the net proceeds resulting from the liquidation of the Company's assets or from any sale or refinancing of the Project distributed to such Member, and such Member's distributive share of the losses for tax purposes of the Company. Each Member's Capital Account shall be maintained and adjusted in accordance with the Code and the Treasury Regulations thereunder. The foregoing provisions and the other provisions of this Agreement relating to the maintenance of Capital Accounts are intended to comply with Treas. Reg. § 1.704-1(b), and shall be interpreted and applied in a manner consistent with such regulations. It is the intention of the Members that the Capital Accounts maintained under this Agreement be determined and maintained throughout the full term of this Agreement in accordance with the accounting rules of Treas. Reg. § 1.704-1(b)(2)(iv).
- (b) <u>Deficit Capital Accounts; Regulatory Liquidation</u>. In the event that the Company is liquidated within the meaning of Treas. Reg. § 1.704-1(b)(2)(ii)(g), if the Managing Member's Capital Account has a deficit balance (after giving effect to all contributions, distributions

and allocations), the Managing Member shall make Capital Contributions in the amount of such deficit in compliance with Treas. Reg. §1.704-1(b)(2)(ii)(b)(3). In the event that the Investor Member's Capital Account should have a deficit balance at such time, it shall have no obligation to fund or otherwise contribute capital to the Company in connection with such deficit. Notwithstanding the foregoing, in the event the Company is liquidated within the meaning of Treas. Reg. § 1.704-1(b)(2)(ii)(g) but no event has occurred under Section 12.01 to dissolve the Company, the Company assets shall not be liquidated, the Company's liabilities shall not be paid or discharged, and the Company's affairs shall not be wound up. Instead, the Company shall be deemed to have contributed all of its assets and liabilities to a new limited liability company in exchange for an interest in the new limited liability company. Immediately thereafter, the terminated Company shall be deemed to have distributed interests in the new limited liability company to the Members of the terminated Company in proportion to their respective interests in the terminated Company in liquidation of the terminated Company.

11.07 <u>Special Allocations</u>. Notwithstanding anything to the contrary contained in Section 11.01(a) or (b), the following special allocations in all events apply in determining the allocation of Profits and Losses among the Members and are made prior to the allocations required under §11.01(a) and (b):

#### (a) <u>Depreciation and LIHTC.</u>

- (i) Depreciation (cost recovery) deductions and LIHTC are allocated to the Members in accordance with their Percentage Interests.
- (ii) Any recapture of LIHTC is allocated to the Members that were allocated (or whose predecessors-in-interest were allocated) the depreciation/cost recovery deduction and LIHTC associated therewith.

#### (b) Limitation on Allocations of Losses.

- (i) To the extent the allocation of any Losses to a Member would cause that Member to have an Adjusted Capital Account Deficit at the end of any fiscal year of the Company, then those Losses will not be allocated to that Member, but rather will be specially allocated to the remaining Members in proportion with their relative interests in the Company.
- (ii) In the event some but not all of the Members would have Adjusted Capital Account Deficits due to an allocation of Losses, the limitation set forth in this Section 11.07(b) shall be applied on a Member-by-Member basis so as to allocate the maximum permissible Losses to each Member who is not a Managing Member under Treas. Reg. §1.704-1(b)(2)(ii)(d). All Losses in excess of the limitation set forth in this Section 11.07(b) shall be allocated to the Managing Member.
  - (c) <u>Profit Chargeback.</u> To the extent any Losses are specially allocated to a

Member in accordance with Section 11.07(b), then Profits will thereafter first be specially allocated to such Member in proportion to and in an amount (1) up to but not exceeding the amount of any such special allocation of Losses away from such Member under such subparagraph (b) but (2) not to the extent that Losses or depreciation deductions would be allocated to the remaining Members in excess of the amount permitted by 11.07(b).

- (d) <u>Nonrecourse Deductions</u>. Nonrecourse Deductions for any fiscal year shall be allocated to the Members in accordance with their Percentage Interests.
- (e) <u>Member Nonrecourse Deductions</u>. Any Member Nonrecourse Deductions for any fiscal year shall be specially allocated to the Member or Members that bear the Economic Risk of Loss with respect to the Member Nonrecourse Debt to which such Member Nonrecourse Deductions are attributable in accordance with Treas. Reg. §1.704-2(b)(4) and Treas. Reg. §1.704-2(i).
- of this Agreement, if there is a net decrease in the Company's Minimum Gain attributable to Nonrecourse Liabilities during any taxable year, each Member shall be specially allocated a *pro rata* portion of each of the Company's items of income and gain for such year (and, if necessary for subsequent years) in proportion to, and to the extent of, an amount equal to such Member's share of the net decrease in such Minimum Gain during such taxable year as determined in accordance with the provisions of Treas. Reg. §1.704-2(g)(2). In the event that such net decrease in the Company's Minimum Gain occurs in connection with the disposition of all or any portion of the Project, then any items of Company income or gain allocated in accordance with the previous sentence shall first consist of gain recognized by the Company as a result of such disposition. It is the intent that the allocations provided in this Section 11.07(f) shall be determined in accordance with and only to the extent required by Treas. Reg. §1.704-2(f) and (j)(2)(i).
- (g) Member Minimum Gain Chargeback. Notwithstanding any other provision of this Agreement, if there is a net decrease in the amount of the Company's Minimum Gain during any taxable year with respect to a Member Nonrecourse Debt, the Member bearing the Economic Risk of Loss with respect to such Member Nonrecourse Debt shall be specially allocated a *pro rata* portion of each of the Company's items of income and gain for such taxable year (and, if necessary, for subsequent years) in proportion to, and to the extent of the amount of such Member's share of the net decrease in such Minimum Gain during such taxable year as determined in accordance with the provisions of Treas. Reg. §1.704-2(i)(4). In the event that such net decrease in the Member's Minimum Gain occurs in connection with the disposition of all or any portion of Project, then any items of Company income or gain allocated in accordance with the previous sentence shall first consist of gain recognized by the Company as a result of such disposition. It is the intent that the allocations provided in this Section 11.07(g) shall be determined in accordance with and only to the extent required by the provisions of Treas. Reg. §1.704-2(i) and (j)(2)(ii).
  - (h) Qualified Income Offset. If a Member unexpectedly receives any adjustments,

allocations, or distributions described in §1.704-1(b)(2)(ii)(d)(4), (5) or (6) of the Regulations, then items of Company income or gain will be specially allocated to that Member in an amount and manner sufficient to eliminate, to the extent required by the Regulations, the Adjusted Capital Account Deficit of that Member as quickly as possible. The special allocations required pursuant to this subparagraph (h) are made only if and to the extent that such Member would have an Adjusted Capital Account Deficit after all other allocations provided for in this Article 11 have been tentatively made as if this subparagraph (h) were not in the Agreement. This subparagraph (h) is intended to comply with the qualified income offset requirements of §1.704-1(b)(2)(ii)(d) of the Regulations and will be interpreted consistently therewith.

- (i) Gross Income Allocation. In the event any Member has a deficit Capital Account at the end of any fiscal year in excess of the sum of (i) the amount that such Member must restore pursuant to any provision of this Agreement, if any, and (ii) the amount such Member is deemed obligated to restore pursuant to the penultimate sentence of Treas. Reg. § 1.704-2(g) and § 1.704-2(i)(5), such Member shall be specially allocated items of Company income and gain in the amount of such excess as quickly as possible, provided that an allocation pursuant to this Section 11.07(i) shall be made if and only to the extent that such Member would have a deficit Capital Account in excess of such sum after all other allocations provided for in this Article XI have been tentatively made as if this Section 11.07(i) and Section 11.07(h) hereof were not in the Agreement.
- (j) §754 Adjustment. To the extent an adjustment to the adjusted tax basis of any Company Property undertaken pursuant to §734(b) or 743(b) of the Code is required to be taken into account in determining the Capital Accounts of the Members under Treas. Reg. §1.704-1(b)(2)(iv)(m), then the amount of such adjustment to the Capital Accounts will be treated as an item of gain (if the adjustment increases the basis of the asset) or loss (if the adjustment decreases such basis) and such gain or loss will be specially allocated to the Members in a manner consistent with the manner in which their Capital Accounts are required to be adjusted pursuant to the aforementioned section of the regulations.
- (k) <u>Curative Allocations.</u> In the event that income, loss or items thereof are allocated to one or more Members pursuant to Sections 11.07(h) through (i), subsequent income, loss or items thereof shall be allocated (subject to the provisions of Sections 11.07(h) and (i)) to the Members so that, to the extent possible in the judgment of the Managing Member, the net amount of allocations shall be equal to the amount that would have been allocated had Section 11.07 not been applied. Notwithstanding the foregoing, the allocation of depreciation deductions will be governed by Section 11.07(a) and this Section 11.07(k) shall not apply to allocations of depreciation deductions.
- (l) <u>Excess Nonrecourse Liabilities.</u> Solely for purposes of determining a Member's proportionate share of the "excess nonrecourse liabilities" of the Company within the meaning of Treas. Reg. §1.752-3(a)(3), the Members' respective interests in Company Profits and deductions shall equal their Percentage Interests (determined without regard to Section 11.07(a)-(k)).

#### (m) Authority to Vary Allocations to Preserve and Protect Members' Intent

- (i) It is the intent of the Members that each Member's distributive share of income, gain, loss, deduction, or credit (or item thereof) shall be determined and allocated in accordance with this Article XI to the fullest extent permitted by Section 704(b) of the Code. In order to preserve and protect the determinations and allocations provided for in this Article XI, the Managing Member, shall upon the direction in writing of the Special Investor Member, allocate income, gain, loss, deduction, or credit (or item thereof) arising in any year differently than otherwise provided for in this Article XI as necessary to ensure that all allocations of income, gain, loss, deduction or credit (or item thereof) to the Members are permitted by Section 704(b) of the Code and Treasury Regulations promulgated thereunder. Any allocation made pursuant to this Section 11.07 shall be deemed to be a complete substitute for any allocation otherwise provided for in this Article XI and no amendment of this Agreement or approval of any Member shall be required.
- (ii) In making any allocation (the "new allocation") under Section 11.07(m)(i), the Managing Member is authorized to act only upon the direction in writing of the Special Investor Member or the Investor Member.
- (iii) If the Managing Member receives a recommendation from the Accountants to make any new allocation in a manner less favorable to the Investor Member than is otherwise provided for in this Article XI, then the Managing Member shall do so only with the Investor Member's or the Special Investor Member's Consent and only after having given the Investor Member and the Special Investor Member the opportunity to discuss such allocation with the Accountants, and only after the Managing Member has been advised by the Accountants that it is permitted by Section 704(b) of the Code, to allocate income, gain, loss, deduction, or credit (or item thereof) arising in later years in such manner so as to bring the allocations of income, gain, loss, deduction, or credit (or item thereof) to the Investor Members as nearly as possible to the allocations thereof otherwise contemplated by this Article XI.
- (n) <u>Grant Income</u>. Any income recognized as a result of any receipt of grants by the Company shall be allocated one hundred percent (100%) to the Managing Member.
- 11.08 <u>Designation of Tax Matters Partner</u>. The Managing Member hereby is designated as Tax Matters Partner of the Company, and shall engage in such undertakings as are required of the Tax Matters Partner of the Company, as provided in regulations pursuant to Section 6231 of the Code. Each Member, by its execution of this Agreement, Consents to such designation of the Tax Matters Partner and agrees to execute, certify, acknowledge, deliver, swear to, file and record at the appropriate public offices such documents as may be necessary or appropriate to evidence such Consent. Notwithstanding the foregoing, the Investor Member has the right to approve and disapprove all substantial actions that may be taken by the Managing Member in its capacity as Tax Matters Partner. Notwithstanding any other provision of this Agreement, the Special Investor Member hereby is granted authority at any time to be admitted as a Managing Member by converting all or portion of its Investor Member Interest to a Managing Member Interest for the purpose of

acting as the Tax Matters Partner with all the authority and powers given to the Managing Member as Tax Matters Partner of the Company under the Code and under this Agreement. The Special Investor Member may exercise its right to assume the Tax Matters Partner responsibilities for the Company, as provided herewith, upon ten (10) days notice to the then existing Tax Matters Partner and Managing Member and may continue as Tax Matters Partner indefinitely. In the event that the Special Investor Member exercises its right to become a Managing Member and to assume duties of the Tax Matters Partner, the pre-existing Tax Matters Partner will resign in accordance with Treas. Reg. § 301.6231(a)(7)-1(i) and will redesignate the new Managing Member as Tax Matters Partner in accordance with Treas. Reg. § 301.6231(a)(7)-1(e). Each Member, by its execution of this Agreement Consents to such admission and designation and agrees to execute, certify, acknowledge, deliver, swear to, file and record at the appropriate public offices such documents as may be necessary or appropriate to evidence such Consent. The Special Investor Member shall, upon such admission, replace the Managing Member as Tax Matters Partner and shall have thereafter all the authority and powers given to the Managing Member as Tax Matters Partner of the Company under the Code and under this Agreement. Unless otherwise specifically provided or agreed, the new Tax Matters Partner in these circumstances will not be responsible for or have the right to conduct any operational or managerial functions of the Company besides those required to discharge its responsibilities as Tax Matters Partner.

#### 11.09 Authority of Tax Matters Partner.

- (a) The Tax Matters Partner shall have and perform all of the duties required under the Code, including the following duties:
- (i) Furnish the name, address, profits interest, and taxpayer identification number of each Member to the IRS; and
- (ii) Within five calendar days after the receipt by the Managing Member or an Affiliate thereof or the Company of any correspondence or communication relating to the Company or a Member or an Affiliate of a Member from the IRS, the Tax Matters Partner shall forward to each Member a photocopy of all such correspondence or communication(s). The Tax Matters Partner shall, within five calendar days thereafter, advise each Member in writing of the substance and form of any conversation or communication held with any representative of the IRS.
- (b) The Tax Matters Partner shall, upon request by the Investor Member, permit the Investor Member to include its attorney in the power of attorney (Form 2848) for the Company for any taxable years under a tax audit or in a tax administrative Appeals process.
- (c) The Tax Matters Partner shall not without the Consent of the Special Investor Member:
- (i) Extend the statute of limitations for assessing or computing any tax liability against the Company (or the amount of character of any Company tax items);

- (ii) Engage an accounting firm or counsel to represent the Company before the IRS;
- (iii) Settle any audit with the IRS concerning the adjustment or readjustment of any Company item(s) (within the meaning of Section 6231(a)(3) of the Code);
- (iv) File a request for an administrative adjustment with the IRS at any time or file a petition for judicial review with respect to any such request or select the forum for judicial review of any IRS determination;
- (v) Initiate or settle any judicial review or action concerning the amount or character of any Company tax item(s) (within the meaning of Section 6231(a)(3) of the Code);
- (vi) Intervene in any action brought by any other Member for judicial review of a final Company administrative adjustment; or
- (vii) Take any other action not expressly permitted by this Section 11.09 on behalf of the Members of the Company in connection with any administrative or judicial tax proceeding.
- (d) In the event of any Company-level proceeding instituted by the IRS pursuant to Sections 6221 through 6233 of the Code, the Tax Matters Partner shall consult with the Special Investor Member regarding the nature and content of all action and defense to be taken by the Company in response to such proceeding. The Tax Matters Partner also shall consult with the Special Investor Member regarding the nature and content of any proceeding pursuant to Sections 6221 through 6233 of the Code instituted by or on behalf of the Company (including the decision to institute proceedings, whether administrative or judicial, and whether in response to a previous IRS proceeding against the Company or otherwise).
- 11.10 Expenses of Tax Matters Partner. The Company shall indemnify and reimburse the Tax Matters Partner for all expenses, including legal and accounting fees, claims, liabilities, losses and damages incurred in connection with any administrative or judicial proceeding with respect to the tax liability of the Members. The payment of all such expenses shall be made before any distributions are made from Net Cash Flow or any discretionary reserves are set aside by the Managing Member. The Managing Member shall have the obligation to provide funds for such purpose to the extent that Company funds are not otherwise available therefor. The taking of any action and the incurring of any expense by the Tax Matters Partner in connection with any such proceeding, except to the extent required by law, is a matter in the sole discretion of the Tax Matters Partner and the provisions on limitations of liability of the Managing Member and indemnification set forth in Section 8.08 of this Agreement shall be fully applicable to the Tax Matters Partner in its capacity as such.

# ARTICLE XII SALE, DISSOLUTION AND LIQUIDATION

- 12.01 <u>Dissolution of the Company</u>. The Company shall be dissolved upon the earlier of the expiration of the term of the Company, or upon:
- (a) the withdrawal, Bankruptcy, death, dissolution or adjudication of incompetency of the Managing Member who is at that time the sole Managing Member, subject to the provisions of Section 6.03, unless a majority in interest of the other Members, within ninety (90) days after receiving Notice of such withdrawal, Bankruptcy, death, dissolution or adjudication of incompetence, elects to designate a successor Managing Member(s) and continue the Company upon the admission of such successor Managing Member(s) to the Company;
- (b) the sale or other disposition of all or substantially all of the assets of the Company, subject to the provisions of Section 6.03;
- (c) the election by the Managing Member, with the Consent of a majority in interest of the other Members; or
- (d) any other event causing the dissolution of the Company under the laws of the Commonwealth of Virginia.

#### 12.02 Winding Up and Distribution.

- (a) Upon the dissolution of the Company pursuant to Section 12.01, (i) a Certificate of Cancellation shall be filed in such offices within the Commonwealth of Virginia as may be required or appropriate and (ii) the Company business shall be wound up and its assets liquidated as provided in this Section 12.02 and the net proceeds of such liquidation, except as provided in Section 12.02(b) below, shall be distributed in accordance with Section 11.04.
- (b) It is the intent of the Members that, upon liquidation of the Company, any liquidation proceeds available for distribution to the Members be distributed in accordance with the Members' respective positive Capital Account balances and in accordance with Treas. Reg. §1.704-1(b)(2)(ii)(b)(2). The Members believe that distributions under Section 11.04 will effectuate such intent. In the event that, upon liquidation, there would otherwise be any conflict between a distribution pursuant to the Members' respective positive Capital Account balances and the intent of the Members with respect to distribution of proceeds as provided in Section 11.04, the Liquidator shall, notwithstanding the provisions of Sections 11.01, 11.02, 11.03 and 11.05, allocate the Company's gains, profits and losses in a manner that will, as nearly as possible, cause the distribution of liquidation proceeds to the Members to be in accordance both with the Members' economic expectations as set forth in Section 11.04 and their respective Capital Account balances. If the Company's gains, profits and losses are insufficient to cause the Members' Capital Accounts to be in such amounts as will permit liquidation proceeds to be distributed both in accordance with the

Members' respective positive Capital Account balances and Section 11.04, then liquidation proceeds shall be distributed in accordance with the Members' respective positive Capital Account balances after the allocations described herein have been made.

- (c) The Liquidator shall file all certificates and notices of the dissolution of the Company required by law. The Liquidator shall proceed without any unnecessary delay to sell and otherwise liquidate the Company's property and assets; provided, however, that if the Liquidator shall determine that an immediate sale of part or all of the Company property would cause undue loss to the Members, then in order to avoid such loss, the Liquidator may, except to the extent provided by the Act, defer the liquidation as may be necessary to satisfy the debts and liabilities of the Company to Persons other than the Members. Upon the complete liquidation and distribution of the Company assets, the Members shall cease to be Members of the Company, and the Liquidator shall execute, acknowledge and cause to be filed all certificates and notices required by the law to terminate the Company.
- (d) Upon the dissolution of the Company pursuant to Section 12.01, the Accountants shall promptly prepare, and the Liquidator shall furnish to each Member, a statement setting forth the assets and liabilities of the Company upon its dissolution. Promptly following the complete liquidation and distribution of the Company property and assets, the Accountants shall prepare, and the Liquidator shall furnish to each Member, a statement showing the manner in which the Company assets were liquidated and distributed.

# ARTICLE XIII BOOKS AND RECORDS, ACCOUNTING, TAX ELECTIONS, ETC.

13.01 <u>Books of Account</u>. The Managing Member shall keep proper and complete books of account for the Company. Such books of account shall be kept at the principal office of the Company and shall be open at all times for examination and copying by the Investor Member or its authorized representatives. The Managing Member shall retain such books of account for six years after the later of the termination of the Company or the end of all applicable compliance periods under the Regulations. All decisions as to the fiscal year and accounting methods to be used by the Company shall be made only with the prior written Consent of the Investor Member. In addition, the Managing Member shall comply with all record keeping and record retention requirements applicable to low-income housing projects under the Code and Regulations, and shall provide such information to the Members for their compliance.

#### 13.02 <u>Financial Reports</u>.

(a) <u>Agreement with VHCC.</u> The Company shall enter into an agreement with Virginia Housing Capital Corporation ("VHCC"), essentially in the form attached hereto as <u>Exhibit J</u>, pursuant to which VHCC will provide certain accounting and reporting IRSs to the Company.

- Member shall deliver to the Members with respect to such month a cash flow statement for the Company, with a detailed itemization of all Company receipts and expenses, and with such additional information as shall be reasonably requested by the Members (the foregoing, collectively, the "Cash Flow Report"). Notwithstanding the foregoing, if the Investor Member believes that the Project is experiencing or may experience adverse operating results or any other material adverse condition, the Investor Member, by notice to the Managing Member, may require the delivery of Cash Flow Reports within five days after the end of each month, until such time as the Investor Member believes that the adverse condition affecting the Project is no longer present or threatened. At Investor Member's request, copies of all proposed leases and tenant income certification information for the initial occupant of each dwelling unit shall be delivered concurrently with such Cash Flow Report prior to execution thereof by the Company.
- (c) <u>Governmental and Lender Reports.</u> The Managing Member shall also deliver to the Investor Member any financial or performance report required to be provided by the Company to any federal, state or local governmental agency or to any Company lender. Any such report shall be delivered to the Investor Member within five days after such report is filed with any such governmental agency or Company lender.
- 13.03 <u>Budgets and General Disclosure</u>. The Managing Member shall prepare and deliver to the Investor Member no later than the 60 days prior to the beginning of each fiscal year of the Company a detailed annual operating and capital improvements budget for the operation of the Project during such fiscal year. Such budgets shall specifically list all budgeted expenses in all major categories including, but not limited to, administration, operation, repairs and maintenance, utilities, taxes, insurance, interest, debt IRS with respect to the Project Loans, capital improvements, and all budgeted expenses which are to be paid to the Managing Member or its Affiliates. Such a budget shall be deemed "approved" for purposes of this Agreement only when such budget has been approved by the Investor Member. The Managing Member shall keep the Investor Member informed concerning the general state of the business and financial condition of the Company and shall, upon the reasonable request of the Investor Member, furnish to the Investor Member full information, accounts and documentation concerning the state of the business and financial condition of the Company. The Managing Member shall also provide the following statements or disclosures to the Investor Members:
- (a) <u>Semiannual Reports.</u> Semiannually, within 45 days after the end of the second and fourth fiscal quarters of the Company, until the later to occur of the following events: (i) all Capital Contribution installments of the Investor Member have been made, or (ii) the Project is placed in IRS, a report on the status of the Company. Such report will include the following, and will contain updated and revised information if there has been any change in facts previously reported.

- (i) a description of the Project, including the status of construction or rehabilitation to be performed in connection with the Project (which information shall be provided on the Project until construction or rehabilitation is complete);
- (ii) a description of the financing for the Project, including mortgage financing, any state or local government loans, any operating deficit guaranty, the Investor Member's Capital Contributions to the Company and any other contributions or loans to the Company;
  - (iii) a description of any applicable rental subsidy for the Project;
- (iv) the terms of any performance bonds, development cost guarantees, operating deficit guarantees and other credit enhancements provided in connection with the Project;
- (v) the fees, and other financial incentives provided to the Managing Member and its Affiliates; and
- (vi) any draw or call upon or demand for payment of or under any operating deficit guarantee, operating reserve, contractor performance bonds or completion guarantee.
- (b) <u>Annual Reports.</u> Within 100 days after the end of each fiscal year of the Company, a statement prepared by the Managing Member, which statement shall include the following:
  - (i) a report summarizing the fees, commissions, compensation and other remuneration and reimbursed expenses paid by the Company for such fiscal year to the Managing Member or any Affiliates of the Managing Member and the services performed;
  - (ii) a report of the activities and investments of the Company during the period covered by the report; and
    - (iii) a comparison of actual and projected tax benefits for the year.

The statement will be accompanied by audited financial statements of any Affiliate Guarantor.

- (c) <u>Demands for Payment.</u> Within three business days of the exercise thereof, any draw or call upon or demand for payment of or under any operating deficit guarantee, operating reserve, contractor performance bonds or completion guarantee.
- (d) <u>Notices of Default.</u> Immediately upon notice of such a default, any default by the Company in any loan, including any state or local government loan or other financial obligation, of the Company or its Managing Member.

- (e) <u>Notices of IRS Proceedings.</u> Immediately upon receipt of such notice, any notice of any IRS proceeding or any other audit, review or inspection by an federal, state or local governmental agency or Project Lender involving the Company.
- 13.04 <u>Tax Information</u>. The Managing Member shall file all necessary tax forms related to the formation of the Company, including, if required, Form 8264 (related to the registration of a tax shelter). VHCC shall also provide such federal tax information as required under its agreement with the Company as set forth on **Exhibit J**.
- 13.05 <u>Selection of Accountants</u>. The Investor Member shall be entitled to select a firm of certified public accountants that are experienced in LIHTC and that will prepare the Company's year-end financial statements and the Company's annual tax returns. The fee of such accountants shall be paid by the Investor Member out of the accounting fee payable to it pursuant to Section 8.21 of this Agreement.
- 13.06 Section 754 Elections. In the event of a transfer of all or any part of the Interest of a Managing Member or of an Investor Member, the Company may elect, pursuant to Sections 743 and 754 of the Code (or any corresponding provision of succeeding law), to adjust the basis of the Company property if, in the opinion of the Investor Member, based upon the advice of the Accountants, such election would be most advantageous to the Investor Member. Each Member agrees to furnish the Company with all information necessary to give effect to such election.
- 13.07 <u>Fiscal Year and Accounting Method</u>. The fiscal year of the Company shall be the fiscal year of the Investor Member, which ends at December 31; provided, however, that upon request from the Investor Member, the fiscal year of the Company shall become the calendar year. All Company accounts shall be determined on an accrual basis.
- 13.08 <u>Late Report Penalties</u>. (i) In the event that the reports of information provided for in Sections 13.02(b) or 13.03 above are, at any time, not provided within the time frames set forth therein, the Managing Member shall be obligated to pay to the Investor Member the sum of \$200.00 per day, as liquidated damages, for each day from the date upon which such report(s) or information is (are) due pursuant to the provisions of the aforesaid Sections until the date upon which such report(s) or information is (are) provided in form acceptable to the Investor Member. In the event that the reporting requirements set forth in any of the above provisions of this Article XIII are not met, the Investor Member, in its reasonable discretion, may direct the Managing Member to dismiss the Accountants, and to designate successor Accountants, subject to the approval of the Investor Member; provided, however, that if the Managing Member and the Investor Member cannot agree on the designation of successor Accountants, the successor Accountants shall be designated by the Investor Member in its sole reasonable discretion, and the fees of such successor Accountants shall be paid by the Managing Member.

#### **AMENDMENTS**

14.01 Proposal and Adoption of Amendments. This Agreement may be amended by the Managing Member with the Consent of the Investor Member; provided that such Consent shall not be unreasonably withheld as to any proposed amendment which does not affect the obligations of the Managing Member or the rights of any of the Members under this Agreement; and further provided that, if the Investor Member proposes an amendment to this Agreement which either (a) increases or imposes upon the Investor Member the obligation to restore a deficit balance in its Capital Account, or (b) prospectively decreases the obligation of the Investor Member to restore a deficit balance in its Capital Account in a subsequent Fiscal Year of the Company, the Managing Member shall effectuate the adoption of such amendment; provided, however, that the Managing Member shall not be liable to the Investor Member for any adverse tax consequences that may result from any such increase or decrease.

## ARTICLE XV CONSENTS, VOTING AND MEETINGS

- 15.01 <u>Method of Giving Consent</u>. Any Consent required by this Agreement may be given by a written Consent given by the consenting Member and received by the Managing Member at or prior to the doing of the act or thing for which the Consent is solicited.
- 15.02 <u>Submissions to Investor Members</u>. The Managing Member shall give the Investor Member Notice of any proposal or other matter required by any provision of this Agreement or by law to be submitted for consideration and approval of the Investor Members. Such Notice shall include any information required by the relevant provision or by law.
- 15.03 <u>Meetings: Submission of Matter for Voting</u>. A majority in Interest of the Investor Members shall have the authority to convene meetings of the Company and to submit matters to a vote of the Members.

### ARTICLE XVI GENERAL PROVISIONS

- 16.01 <u>Burden and Benefit</u>. The covenants and agreements contained herein shall be binding upon and inure to the benefit of the heirs, executors, administrators, successors and assigns of the respective parties hereto.
- 16.02 <u>Applicable Law</u>. This Agreement shall be construed and enforced in accordance with the laws of the Commonwealth of Virginia.

- 16.03 <u>Counterparts</u>. This Agreement may be executed in several counterparts, each of which shall be deemed to be an original copy and all of which together shall constitute one agreement binding on all parties hereto, notwithstanding that all the parties shall not have signed the same counterpart.
- 16.04 <u>Separability of Provisions</u>. Each provision of this Agreement shall be considered separable, and if for any reason any provision which is not essential to the effectuation of the basic purposes of this Agreement is determined to be invalid and contrary to any existing or future law, such invalidity shall not impair the operation of or affect those provisions of this Agreement which are valid.
- 16.05 <u>Entire Agreement</u>. This Agreement sets forth all (and is intended by all parties to be an integration of all) of the representations, promises, agreements and understandings among the parties hereto with respect to the Company, the Company business and the property of the Company, and there are no representations, promises, agreements or understandings, oral or written, express or implied, among them other than as set forth or incorporated herein.
- 16.06 <u>Liability of the Investor Member</u>. Notwithstanding anything to the contrary contained herein, neither the Investor Member nor any of its members shall have any personal liability to any of the parties to this Agreement with regard to the representations and covenants extended, or the obligations undertaken, by the Investor Member under this Agreement, except that the Investor Member shall be personally obligated to fund its Capital Contributions when, as and if required by this Agreement and subject to any defenses and offsets it may have with respect to the funding of such Capital Contributions. In the event that the Investor Member shall be in default under any of the terms of this Agreement, the sole recourse of any party hereto for any indebtedness due hereunder, or for any damages resulting from any such default by the Investor Member, shall be either against the Interest of the Investor Member and the capital contributions of the investor members of the Investor Member (either directly or through another Investor Member) allocated to, and remaining for investment in, the Company; provided, however, that under no circumstances shall the liability of the Investor Member for any such default be in excess of the amount of Capital Contribution payable by the Investor Member to the Company, under the terms of this Agreement, at the time of such default, less the value of the Interest of the Investor Member, if such Interest is claimed as compensation for damages.

#### 16.07 Environmental Protection.

(a) The Managing Member warrants and represents that to the best of the Managing Member's knowledge, after diligent inquiry, there presently are not, in, on, or under the Project nor will there be, in, on, or under the Project, upon completion of the construction: (i) any "hazardous substance" as that term is defined under the Comprehensive Environmental Response, Compensation and Liability Act of 1980, 42 U.S.C. §9601, et seq., as amended ("CERCLA"), or any other hazardous or toxic substance, waste or material or any other substance or pollutant that poses a risk to human health or the environment, including, but not limited to, petroleum in any form, lead-

based paint, asbestos, urea formaldehyde insulation, methane gas, polychlorinated biphenyls ("PCBs") or radon, except for ordinary and necessary quantities of office supplies, cleaning materials and pest control supplies stored in a safe and lawful manner and petroleum products contained in motor vehicles (the "Hazardous Substances"); (ii) any underground storage tanks; (iii) accumulations of debris, mining spoil, spent batteries, except for ordinary garbage stored in receptacles for regular removal; (iv) or any other condition which could result in liability for an owner or operator of the Project under any federal, state, or local law, rule, regulation, or ordinance.

- (b) The Managing Member further represents and warrants that (i) neither it nor, to the best of its knowledge, any other party has been, is or will be involved in operations at or, pursuant to the Managing Member's best knowledge, near the Land, which operations could lead to (A) a determination of liability under the Hazardous Waste Laws as to the Company or (B) the creation of a lien on the Land under the Hazardous Waste Laws or under any similar laws or regulations; and (ii) the Managing Member has not permitted, and will use best efforts not to permit, any tenant or occupant of the Project to engage in any activity that could impose liability under the Hazardous Waste Laws on such tenant or occupant, on the Land or on any other owner of the Project.
- (c) The Managing Member further warrants and represents to the best of the Managing Member's knowledge that the Project is in compliance with all applicable Hazardous Waste Laws, and the Managing Member has not received notice of any violations of the Hazardous Waste Laws. The Managing Member covenants and agrees to take all necessary action within its control to ensure that the Project is in compliance with the Hazardous Waste Laws at all times and that the Project remains free from the presence of any Hazardous Substances in, on or under the Project. The Managing Member will promptly deliver any notice it may receive of any violation of the Hazardous Waste Laws to the Investor Member and the Special Investor Member.
- (d) The Managing Member agrees to indemnify and hold harmless the Company, the Investor Member, the Special Investor Member, and any member of the Investor Member (the "Indemnified Parties") from and against all claims, actions, causes of action, liability, and expense (including, without limitation, attorneys' fees, court costs, and remedial and response costs) incurred or suffered by, or asserted by any person, entity, or governmental agency against the Indemnified Parties due to breach of the Managing Member of the Company's representations, warranties, or covenants, or a violation of the Hazardous Waste Laws, or the presence of Hazardous Substances in, on, or under the Project. The foregoing indemnification shall be a recourse obligation of the Managing Member and shall (to the full extent permitted by law) survive the dissolution of the Company and the death, dissolution, retirement, incompetency, insolvency, bankruptcy, or withdrawal of the Managing Member.
- (e) For purposes of this Agreement, the term "Hazardous Waste Laws" shall mean any governmental requirements pertaining to land use, air, soil, subsoil, surface water, groundwater (including the quality of, protection, clean-up, removal, remediation or damage of or to land, air, soil, subsoil, surface water and groundwater), including, without limitation, the following laws as the same may be from time to time amended: the Comprehensive Environmental Response Liability and

Compensation Act, 42 U.S.C. § 9601, et seq., the Resource Conservation and Recovery Act, 42 U.S.C. §6901, et seq., the Toxic Substances Control Act, 15 U.S.C. § 2601 et seq., the Federal Water Pollution Control Act, 33 U.S.C. §1251 et seq., the Safe Drinking Water Act, 42 U.S.C. § 300f et seq., the Clean Air Act, 42 U.S.C. § 7401 et seq., the Rivers and Harbors Act, 33 U.S.C. § 401 et seq., the Transportation Safety Act of 1974, portions of which are located at 49 U.S.C. § 1801 et seq., the Endangered Species Act, 16 U.S.C. § 1531 et seq., or any so-called "superfund" or "superlien" law, together with any other foreign or domestic laws (federal, state, provincial or local), common law, local rule, regulation (including, without limitation, any future change in judicial or administrative decisions interpreting or applying any of the laws, rules or regulations referred to herein) relating to emissions, discharges, release or threatened releases of any Hazardous Substances into ambient air, land, soil, subsoil, surface water, groundwater, personal property or structures, or otherwise relating to the manufacture, processing distribution, use treatment, storage, disposal, transport, discharge or handling of any Hazardous Substances, now or at any time hereafter in effect.

16.08 <u>Notices</u>. All notices, demands, requests or other communications to be sent by one party to the other hereunder or required by law shall be in writing and shall be deemed to have been validly given or served by delivery of same in person to the addressee or by depositing same with Federal Express (or another nationally recognized overnight delivery service) for next business day delivery or by depositing same in the United States mail, postage prepaid, registered or certified mail, return receipt requested, addressed as follows:

#### (a) To the Investor Member:

Housing Equity Fund of Virginia XX, L.L.C. c/o Virginia Housing Capital Corporation 1840 West Broad Street, Suite 200 Richmond, Virginia 23220-2151 Attention: Arild O. Trent

with a copy to:

Applegate & Thorne-Thomsen, P.C. 440 S. LaSalle Street Suite 1900 Chicago, IL 60605 Attention: Diane K. Corbett

#### (b) To the Managing Member:

Brunswick Management, L.L.C. 1173 West Main Street Abingdon, VA Attention: Robert Goldsmith With a copy to:

Curcio & Curcio, PC 600 Cumberland Street Bristol, Virginia 24203 Attention: Peter Curcio

All notices, demands and requests shall be effective upon such personal delivery or upon being deposited with Federal Express (or another nationally recognized overnight delivery service) or in the United States mail as required above. However, with respect to notices, demands or requests so deposited with Federal Express (or another nationally recognized overnight delivery service) or in the United States mail, the time period in which a response to any such notice, demand or request must be given shall commence to run from the next business day following any such deposit with Federal Express or, in the case of a deposit in the United States mail as provided above, the date on the return receipt of the notice, demand or request reflecting the date of delivery or rejection of the same by the addressee thereof. Rejection or other refusal to accept or the inability to deliver because of changed address of which no notice was given shall be deemed to be receipt of the notice, demand or request sent. By giving to the other party hereto at least 30 days' written notice thereof in accordance with the provisions hereof, the parties hereto shall have the right from time to time to change their respective addresses and each shall have the right to specify as its address any other address within the United States of America.

- 16.09 <u>Headings</u>. All section headings are for convenience only and shall not be taken into consideration in interpreting or otherwise construing this Agreement.
- 16.10. <u>Pronouns and Plurals</u>. All pronouns and any variations thereof shall be deemed to refer to the masculine, feminine, neuter, singular or plural, as the identity of the person or persons may require.

#### 16.11. <u>Intentionally Deleted.</u>

16.12 <u>Additional Restrictions Relating to USDA Loans</u>. Notwithstanding any other provision of this Agreement to the contrary, the following actions shall require the prior written approval of USDA admission of new Members, withdrawal of a Managing Member, admission of a Managing Member, amendment of this Agreement and selling of all or substantially all of the assets of the Company.

IN WITNESS WHEREOF, the parties have affixed their signatures and seals to this Amended and Restated Operating Agreement of Brunswick Manor Apartments, L.L.C. as of the date first written above.

#### **MANAGING MEMBER:**

Brunswick Management, L.L.C., a Virginia limited liability company

By: People Incorporated Housing Group, a Virginia non stock corporation, its sole member

By:

Robert G. Goldsmith, President

CITY OF BRISTOL	)
	) ss.
COMMONWEALTH OF VIRGINIA	)

Before me, the undersigned Notary Public in and for the aforesaid City and State, personally appeared Robert G. Goldsmith, in his capacity as President of People Incorporated Housing Group the sole member of the managing member of Brunswick Manor Apartments, L.L.C., a Virginia limited liability company, and being duly sworn, acknowledged the execution of the foregoing Amended and Restated Operating Agreement.

Witness my hand and notarial seal this 30 day of Nov., 2016.

Notary Public

My Commission Expires:

4-30-2020

Registration Number:

ELIZABETH L. FLANNAGAN NOTARY PUBLIC REG. #186785

COMMONWEALTH OF VIRGINIA MY COMMISSION EXPIRES APRIL 30, 2020

### **INVESTOR MEMBER:**

	Housing Equity Fund of Virginia XX, L.L.C., a Virginia limited liability company	
	By: Virginia Housing Capital Corporation, its managing member	
	By: Arild O. Trent, Vice President	
	Time of Hone, The Headen	
CITY OF RICHMOND	) ) ss.	
COMMONWEALTH OF VIRGINIA	)	
Before me, the undersigned Notary Public in and for the aforesaid City and State, personally appeared Arild O. Trent, in his capacity as Vice President of Virginia Housing Capital Corporation, as managing member of Housing Equity Fund of Virginia XX, L.L.C., a Virginia limited liability company, the Investor Member of Brunswick Manor Apartments, L.L.C., a Virginia limited liability company, and being duly sworn, acknowledged the execution of the foregoing Amended and Restated Operating Agreement.		
Witness my hand and notarial seal this 28 day of Notary Public Notary Public		
My Commission Expires:	STORY PROPERTY.	
Registration Number: 337474	REG # 337174 COMMISSION EXPIRES 5/31/19	
	EALTH OF MAN	

### **SPECIAL INVESTOR MEMBER:**

	VAHM, LLC, a Virginia limited liability company	
	By: Arild O. Trent, Vice-President	
CITY OF RICHMOND	) ) ss.	
COMMONWEALTH OF VIRGINIA	)	
Before me, the undersigned Notary Public in and for the aforesaid City and State, personally appeared Arild O. Trent, in his capacity as Vice-President of the Special Investor Member of Brunswick Manor Apartments, L.L.C., a Virginia limited liability company, and being duly sworn, acknowledged the execution of the foregoing Amended and Restated Operating Agreement.		
Witness my hand and notarial seal t	his <u>28</u> day of <b>Nov</b> , 2016.	
Witness my hand and notarial seal t	Sa Cler Notary Public	
My Commission Expires: 5-31-7019	STATE VEN E. BLEVAN	
Registration Number: 337174	REG # 337174  COMMISSION EXPIRES 5/31/19	
	WEALTH OF THE	

### **WITHDRAWING MEMBER:**

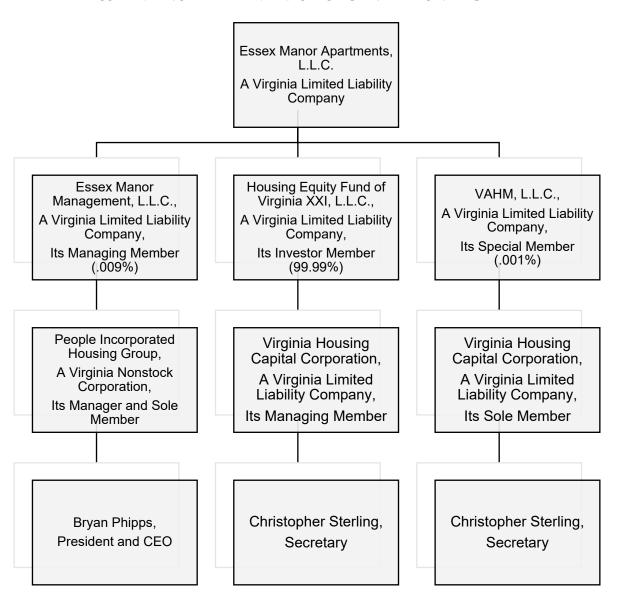
People Incorporated of Virginia, a Virginia non-stock corporation

	Robert G. Goldsmith, President	
COMMONWEALTH OF VIRGINIA)		
CITY OF BRISTOL ) ss.		
The foregoing instrument was acknowledged before me this 25 day of 1000, 2016, by Robert G. Goldsmith, the President of People Incorporated of Virginia.		
	Elister L. January	
	Notary Public	
	ELIZABETH L. FLANNAGAN NOTARY PUBLIC	
My commission expires:	REG. #186785 COMMONWEALTH OF VIRGINIA MY COMMISSION EXPIRES APRIL 30, 2020	
Registration Number:		

## **Essex Manor**

- 1. Organizational Chart
- 2. 8609
- 3. Operating Agreement

#### ESSEX MANOR APARTMENTS – ORGANIZATIONAL CHART



#### ESSEX MANOR APARTMENTS, L.L.C, A VIRGINIA LIMITED LIABILITY COMPANY

#### AMENDED AND RESTATED OPERATING AGREEMENT

As of December 17, 2018

THE MEMBERSHIP INTERESTS EVIDENCED BY THIS AMENDED AND RESTATED OPERATING AGREEMENT (THE "AGREEMENT") HAVE NOT BEEN REGISTERED WITH THE SECURITIES AND EXCHANGE COMMISSION UNDER THE SECURITIES ACT OF 1933 (THE "ACT") OR PURSUANT TO APPLICABLE STATE SECURITIES LAWS ("BLUE SKY LAWS"). ACCORDINGLY, THE MEMBERSHIP INTERESTS CANNOT BE RESOLD OR TRANSFERRED BY ANY PURCHASER THEREOF WITHOUT REGISTRATION OF THE SAME UNDER THE ACT AND THE BLUE SKY LAWS OF SUCH STATE(S) AS MAY BE APPLICABLE, OR IN A TRANSACTION WHICH IS EXEMPT FROM THE REGISTRATION REQUIREMENTS OF THE ACT AND THE BLUE SKY LAWS OR WHICH IS OTHERWISE IN COMPLIANCE THEREWITH. IN ADDITION, THE SALE OR TRANSFER OF SUCH MEMBERSHIP INTERESTS IS SUBJECT TO CERTAIN RESTRICTIONS SET FORTH IN THIS AGREEMENT, INCLUDING WITHOUT LIMITATION, THE RESTRICTIONS SET FORTH IN ARTICLE IX HEREOF.

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#### ESSEX MANOR APARTMENTS, L.L.C. A VIRGINIA LIMITED LIABILITY COMPANY

#### AMENDED AND RESTATED OPERATING AGREEMENT

THIS AMENDED AND RESTATED OPERATING AGREEMENT is made and entered into as of December 17, 2018, by and among Essex Manor Management, L.L.C., a Virginia limited liability company (the "Managing Member"), People Incorporated of Virginia, a Virginia nonstock corporation, the Withdrawing Investor Member (the "Withdrawing Investor Member"), Housing Equity Fund of Virginia XXI, L.L.C., a limited liability company formed under the laws of the Commonwealth of Virginia (the "Investor Member") and VAHM, LLC, a limited liability company formed under the laws of the Commonwealth of Virginia (the "Special Member").

WHEREAS, Peter Curcio organized Essex Manor Apartments, L.L.C. (the "Company") pursuant to the terms of the Virginia Limited Liability Company Act (the "Act"), by filing Certificate of Organization (the "Certificate") with the State Corporation Commission of the Commonwealth of Virginia (the "State of Formation") on January 28, 2015;

WHEREAS, People Incorporated Housing Group, (the "Initial Managing Member"), and the Withdrawing Investor Member previously executed a limited liability company operating agreement pursuant to Section 13.1-1023(2) of the Code of Virginia effective February 29, 2016, which agreement was amended April 24, 2017 to replace the Initial Managing Member with the Managing Member (the "Original Operating Agreement") of the Company;

WHEREAS, the Withdrawing Investor Member wishes to withdraw from the Company;

WHEREAS, the Investor Member and Special Member wish to join the Company as Investor Member and Special Member, respectively;

WHEREAS, the Managing Member, the Special Member and the Investor Member wish to continue the Company pursuant to the Act by amending and restating the Original Operating Agreement in its entirety;

WHEREAS, the Company has been formed to develop, rehabilitate, own, maintain and operate a 40 unit low income housing tax credit development, located at 990 Winston Street, Tappahannock, Virginia (the "Project");

WHEREAS, the parties hereto now desire to enter into this Amended and Restated Operating Agreement to (i) continue the Company under the Act; (ii) withdraw the Withdrawing Investor Member from the Company; (iii) admit the Investor Member and Special Member to the Company as Members; and (iv) set forth all of the provisions governing the Company;

NOW, THEREFORE, in consideration of the foregoing, of mutual promises of the parties hereto and of other good and valuable consideration, the receipt and sufficiency of which hereby are acknowledged, the parties hereby agree to continue the Company pursuant to the Act, as set forth in this Amended and Restated Operating Agreement, which reads in its entirety as follows:

## ARTICLE I CONTINUATION OF COMPANY

- 1.01 <u>Continuation</u>. The undersigned hereby continue the Company as a limited liability company under the Act.
  - 1.02 Name. The name of the Company is Essex Manor Apartments, L.L.C.
- 1.03 Principal Place of Business. The principal place of business of the Company shall be 1173 Main Street, Abingdon, Virginia 24210. The Company may change the location of its principal place of business to such other place or places within the Commonwealth of Virginia as may hereafter be determined by the Managing Member. The Managing Member shall promptly notify all other Members of any change in the principal place of business. The Company may maintain such other offices at such other place or places as the Managing Member may from time to time deem advisable.
- 1.04 <u>Agent for Service of Process</u>. The name of the Agent for service of process is Peter Curcio, who is a resident of Virginia and a member of the Virginia State Bar, and whose address is 600 Cumberland Street, Bristol, Virginia, 24201, in the city of Bristol.
- 1.05 <u>Withdrawal of Withdrawing Investor Member and Admission of Investor Member and Special Member</u>. The Withdrawing Investor Member hereby withdraws as a Member of the Company, and represents and warrants that he/she/it has no interest in the Company and is not entitled to any fees, distributions, compensation or payments from the Company and that he/she/it has no interest in any property or assets of the Company. The Investor Member and Special Member are hereby admitted to the Company as the sole Investor Member and Special Member.
- 1.06 <u>Term</u>. The term of the Company commenced as of the date of the filing of the Certificate with the Secretary of the Commonwealth of Virginia, and shall continue in perpetuity, unless the Company is sooner dissolved in accordance with the provisions of this Agreement.
- 1.07 <u>Recording of Articles</u>. Upon the execution of this Amended and Restated Operating Agreement by the parties hereto, the Managing Member shall take all actions necessary to assure the prompt recording of an amendment to the Certificate if and as required by the Act, including filing with the State Corporation Commission of the Commonwealth of Virginia. All fees for filing shall be paid out of the Company's assets. The Managing Member shall take all other necessary action required by law to perfect and maintain the Company as a limited liability company under the laws of the State and shall register the Company under any assumed or fictitious name statute or similar law in force and effect in the Commonwealth of Virginia.

#### ARTICLE II DEFINED TERMS

In addition to the terms defined in the preamble to this Agreement, the following terms used in this Agreement shall have the meanings specified below:

"Accountants" means Dooley & Vicars or such other firm of independent certified public accountants as may be engaged by the Managing Member, with the Consent of the Investor Member, to prepare financial statements and provide other services to the Company. Dooley Vicars (or other independent accountants approved by the Investor Member) shall review and execute all tax returns for the Company.

"Accounting Fee" shall have the meaning set forth in Section 8.21.

"Act" means the Virginia Limited Liability Company Act, as may be amended from time to time during the term of the Company.

"Actual Credit" means as of any point in time, the total amount of the LIHTC allocated by the Company to the Investor Member, representing ninety-nine and ninety-nine hundredths percent (99.99%) of the aggregate LIHTC reported and claimed by the Company and its Members on their respective federal information and income tax returns, and not disallowed by any taxing authority.

"Adjusted Capital Account Deficit" means, with respect to any Member, the deficit balance, if any, in such Member's Capital Account as of the end of the relevant fiscal period after giving effect to the following adjustments: (a) the credit to such Capital Account of any amounts which such Member is obligated to restore under this Agreement or is deemed to be obligated to restore pursuant to either (i) the penultimate sentences of Treas. Reg. §1.704-2(g)(1) and Treas. Reg. §1.704-2(i)(5), or (ii) amounts that the Member is treated as obligated to restore under Treas. Reg. §1.704-1(b)(2)(ii)(c); and (b) the debit to such Capital Account of the amounts described in Treas. Reg. §1.704-1(b)(2)(ii)(d)(4), (5) and (6). The foregoing definition of Adjusted Capital Account Deficit is intended to comply with the provisions of Treas. Reg. §1.704-1(b)(2)(ii)(d) and shall be interpreted consistently therewith.

"Affiliate" of a specified Person means (i) any Person directly or indirectly controlling, controlled by or under common control with the Person specified, (ii) any Person owning or controlling ten percent (10%) or more of the outstanding voting securities or beneficial interests of the Person specified, (iii) any officer, director, partner, trustee or member of the immediate family of the Person specified, (iv) if the Person specified is an officer, director, partner, managing member or trustee, any corporation, limited partnership, limited liability company or trust for which that Person acts in that capacity, or (v) any Person who is an officer, director, managing member, general partner, trustee or holder of ten percent (10%) or more of the outstanding voting securities or beneficial interests of any Person described in clauses (i) through (iv). The term

"control" (including the term "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities, by contract or otherwise.

"<u>Affiliate Guarantor</u>" means People Incorporated Housing Group which is an Affiliate of the Managing Member.

"Affiliate Guaranty" means the guaranty of the performance of the obligations of the Managing Member under this Agreement and the obligations of the Developer under the Development Agreement for the benefit of the Investor Member given by the Affiliate Guarantor, which Affiliate Guaranty is in the form of **Exhibit D**.

"Affiliated Company" means a limited liability company in which the Managing Member or an Affiliate thereof is a member or a limited partnership in which the Managing Member or an Affiliate is a general partner, and in which the Investor Member or an Affiliate of the Investor Member is a member or limited partner.

"Agency" means the Virginia Housing Development Authority, in its capacity as the agency designated to allocate LIHTC, acting through any authorized representative.

"<u>Agreement</u>" means this Amended and Restated Operating Agreement, as amended from time to time.

"Articles" means the Company's Certificate or any other instrument or document which is required under the laws of the State of Formation to be signed by the Managing Member and filed in the appropriate public offices within the State of Formation to perfect or maintain the Company as a limited liability company under the laws of the State of Formation, to effect the admission, withdrawal or substitution of any Member of the Company, or to protect the limited liability of the Investor Members as members under the laws of the Commonwealth of Virginia.

"Assumed Investor Member Tax Liability" means for any given year the product of (i) the sum of (A) the Profits, if any, allocated to the Investor Member pursuant to Section 11.01(b) plus (B) any items of income, gain, loss, deduction or credit which are specially allocated to the Investor Member pursuant to Sections 11.07(a) and (d) through (j) times (ii) a percentage equal to the sum of (C) the highest federal corporate tax rate for such year plus (D) the highest state corporate tax rate for such year.

"Assumed Managing Member Tax Liability" means for any given year the product of (i) the sum of (A) the Profits, if any, allocated to the Managing Member pursuant to Section 11.01(b) plus (B) any items of income, gain, loss, deduction or credit which are specially allocated to the Managing Member pursuant to Sections 11.07(a) and (d) through (j) times (ii) a percentage equal to the sum of (C) the highest federal corporate tax rate for such year plus (D) the highest state corporate tax rate for such year.

"<u>Authority</u>" or "<u>Authorities</u>" means any nation or government, any state or other political subdivision thereof, and any entity exercising its executive, legislative, judicial, regulatory or administrative functions of or pertaining to government, including but not limited to, any federal, state or municipal department, commission, board, bureau, agency, court, tribunal or instrumentality.

"Bankruptcy" or "Bankrupt" as to any Person means the filing of a petition for relief as to any such Person as debtor or bankrupt under the Bankruptcy Act of 1898 or the Bankruptcy Code of 1978 or like provision of law (except if such petition is contested by such Person and has been dismissed within 60 days); insolvency of such Person as finally determined by a court proceeding; filing by such Person of a petition or application to accomplish the same or for the appointment of a receiver or a trustee for such Person or a substantial part of his assets; commencement of any proceedings relating to such Person under any other reorganization, arrangement, insolvency, adjustment of debt or liquidation law of any jurisdiction, whether now in existence or hereinafter in effect, either by such Person or by another, provided that if such proceeding is commenced by another, such Person indicates his approval of such proceeding, consents thereto or acquiesces therein, or such proceeding is contested by such Person and has not been finally dismissed within 60 days.

"Breakeven Operations" means the date following Final Closing upon which the gross operating revenues from the normal operation of the Project received on a cash basis (including all public subsidy payments due and payable at such time but not yet received by the Company) for a period of three (3) consecutive calendar months after Final Closing equals or exceeds all accrued operational costs of the Project, including, but not limited to, taxes, assessments, reserve fund for replacement deposits and debt service payments, the Accounting Fee and a ratable portion of the annual amount (as reasonably estimated by the Managing Member) of those seasonal and/or periodic expenses (such as utilities, maintenance expenses and real estate taxes or service charges in lieu of real estate taxes) which might reasonably be expected to be incurred on an unequal basis during a full annual period of operation, for such period of three (3) consecutive calendar months on an annualized basis (based on projections of the Company), as evidenced by a certification of the Managing Member with an accompanying unaudited balance sheet of the Company indicating that all trade payables have been satisfied (or with respect to trade payables within sixty (60) days of the date the services were performed or goods were delivered, the trade payables shall not be past due and the Company shall have an adequate cash reserve for the payment of such trade payables), all as shall be subject to the approval of the Investor Member. For the purpose of calculating Breakeven Operations only, the following costs shall not be considered operating costs of the Project: (i) payments of the Asset Management Fee and Incentive Management Fee; (ii) payments to be made under the Development Agreement; and (iii) any debt service payments payable out of Net Cash Flow.

"Bridge Loan Interest" means the interest expense incurred by Investor Member in connection with any loan obtained by such Investor Member which is secured by the deferred capital contribution obligations of any of the members of such Investor Member

"Capital Account" means the capital account of a Member as described in Section 11.06.

"Capital Contribution" means the total amount of money or other property contributed or agreed to be contributed, as the context requires, to the Company by each Member pursuant to the terms of this Agreement. Any reference to the Capital Contribution of a Member shall include the Capital Contribution made by a predecessor holder of the Interest of such Member.

"Capital Transaction" means any transaction out of the ordinary course of the Company's business which is capital in nature, including without limitation, the disposition, whether by sale (except when such sale proceeds are to be used pursuant to a plan or budget approved by all of the Members), casualty (where the proceeds are not to be used for reconstruction), condemnation, refinancing or similar event of any part or all of the Project.

"Capital Transaction Administrative Fee" means the fee payable under Section 11.04(c).

"<u>Capitalized Bridge Loan Interest</u>" means any Bridge Loan Interest required to be capitalized by the Company pursuant to Code Section 263A.

"Carveouts" has the meaning set forth in Section 4.01(g).

"Certificate" has the meaning set forth in the Recitals hereof.

"Certified Credits" means ninety-nine and ninety-nine hundredths percent (99.99%) of the annual LIHTC that the Accountants certify in writing to the Company that the Company will be able to claim during each full fiscal year during the Credit Period for all buildings in the Project assuming full compliance with the rent restrictions and income limitations of Section 42 of the Code. The calculation of the Certified Credits shall be based, among other things, on the Form(s) 8609 issued by the Agency for all the buildings comprising the Project and on the cost certification prepared in connection with the application by the Company for Form(s) 8609. Once the Certified Credits are determined, they shall not be adjusted during the term of this Agreement; provided, however, if with respect to an LIHTC Recapture Event the Managing Member makes a payment under Section 8.11(c), then the Certified Credits shall be reduced prospectively by the annual reduction in LIHTC attributable to such LIHTC Recapture Event.

"Certified Credit Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Certified Credit Capital Decrease" has the meaning set forth in Section 5.01(e)(i).

"Certified Credit Capital Increase" has the meaning set forth in Section 5.0l(e)(i).

"Code" means the Internal Revenue Code of 1986, as amended from time to time, or any corresponding provision or provisions of succeeding law.

"Company" means Essex Manor Apartments, L.L.C., a Virginia limited liability company.

"Completion Loan" has the meaning set forth in Section 8.11(a).

"Compliance Termination Sale" has the meaning set forth in Section 8.03(a).

"Consent" means the prior written consent or approval of the Investor Member and/or any other Person, as the context may require, to do the act or thing for which the consent is solicited.

"Construction Contract" means the construction contract in the guaranteed maximum amount of \$1,603,226 including all exhibits and attachments thereto) to be entered into between the Company and the Contractor, pursuant to which the Project is to be rehabilitated. Such Construction Contract shall be subject to the Consent of the Investor Member.

"Construction Loan" means the Project Loan from a private lender identified on **Exhibit F** hereto.

"Contractor" means People Incorporated of Virginia, a Virginia non-stock corporation, which is the general construction contractor for the Project.

"Continued Compliance Sale" has the meaning set forth in Section 8.03(a).

"Counsel" or "Counsel for the Company" means Curcio & Curcio, PC, or such other attorney or law firm upon which the Investor Member and the Managing Member shall agree; provided, however, that if any section of this Agreement either (i) designates particular counsel for the purpose described therein, or (ii) provides that counsel for the purpose described therein shall be chosen by another method or by another Person, then such designation or provision shall prevail over this general definition.

"Credit Period" means the ten-year "credit period" as defined in and determined in accordance with Section 42(f) of the Code.

"<u>Debt Service Coverage Ratio</u>" shall mean a fraction, the numerator of which is the difference between all cash actually received by the Company on a cash basis from normal operations less all accrued operational costs of the Project, including any required deposits to a capital replacement reserve, and the denominator of which is all debt service, reserve, mortgage insurance premium and/or other cash requirements imposed by the Project Loan documents properly allocable to a particular period on an annualized basis, as determined by the Accountants (but not including loans to be repaid solely from available Net Cash Flow).

"<u>Designated Individual</u>" means the person appointed by the Partnership Representative to be the "designated individual" with the sole authority to bind the Partnership Representative pursuant to the Code and Treasure Regulations.

"Developer" means People Incorporated Housing Group, a Virginia nonstock corporation.

"<u>Development Agreement</u>" means the Amended and Restated Development Agreement between the Company and the Developer as of even date herewith relating to the development of the Project and providing for the payment of the Development Fee, in the form set forth in <u>Exhibit</u> A.

"Development Budget" means the acquisition, construction, rehabilitation, development and financing budget for the acquisition, construction, rehabilitation, development, financing and operation of the Project, including without limitation the construction or rehabilitation of all improvements, the furnishing of all personalty in connection therewith, and the operation of the Project which Budget is attached hereto as **Exhibit H**, and any amendments thereto made with the Consent of the Investor Member. The Development Budget shall also include a calculation of the Projected LIHTC for the Project indicating the assumptions regarding basis which underlie such calculation, a 15-year income/expense pro forma, profit/loss statement, cash flow statement, depreciation/amortization schedule, capital account, minimum gain and 30 year analysis and a calculation of net sale proceeds.

"Development Costs" means all of the following: (i) all direct or indirect costs paid or accrued by the Company related to the acquisition of the Land (and any improvements thereon) and the development or rehabilitation of the Project, including payment of the Development Fee, amounts due under the Construction Contract, any construction cost overruns, the cost of any change orders and all costs necessary to achieve Substantial Completion; (ii) all costs to achieve Initial Closing and Final Closing, and satisfy any escrow deposit requirements which are conditions to the Final Closing, including any amounts necessary for local taxes, utilities, mortgage insurance premiums, casualty and liability insurance premiums, and any applicable loan fees, discounts or other expenses; (iii) for the period prior to Breakeven Operations, all costs, payments and deposits needed to avoid a default under any Project Loan, including without limitation, all required deposits to satisfy any requirements of a Project Lender to keep a Project Loan "in balance"; (iv) all costs and expenses relating to remedying any environmental problem or condition or Hazardous Materials that existed on or prior to Final Closing; and (v) all Operating Deficits incurred by the Company prior to Breakeven Operations and the achievement of at least 95% physical and economic occupancy during the six-month period while Breakeven Operations are achieved.

"<u>Development Fee</u>" means the fee payable by the Company to the Developer pursuant to Section 8.12 of this Agreement.

<u>"DHCD HOME Loan"</u> means the Project Loan from the Sponsor to the Company using proceeds of a loan from the Department of Housing and Community Development, its successors and assigns ("DHCD") HOME Program identified on <u>Exhibit F</u> attached hereto.

"Downward Capital Adjustment." has the meaning set forth in Section 5.01(e)(i).

"Early Delivery Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Economic Risk of Loss" has the meaning specified in Treas. Reg. §1.752-2.

"Environmental Consultant" has the meaning set forth in Section 5.01(j).

"Excess Development Costs" means all Development Costs in excess of the proceeds of the Project Loans and all Capital Contributions the Managing Member and Investor Member are required to make hereunder.

"Extended Use Agreement" means the Extended Use Regulatory Agreement and Declaration of Restrictive Covenants executed by the Company and the Agency dated as of July 1, 2015, setting forth certain terms and conditions under which the Project is to be operated.

"<u>Final Closing</u>" means the occurrence of all of the following: (i) Substantial Completion, (ii) approval by the Project Lenders, if any, of the Company's certification of actual costs as to the development and construction or rehabilitation of the Project, (iii) disbursement by all Project Lenders of any and all previously undisbursed Project Loan proceeds including the funding of the Permanent Loan under Documents acceptable to the Investor Member, and (iv) commencement of amortization as to all Project Loans (to the extent any Project Loan requires principal amortization).

"<u>Final Mortgage Amount</u>" means the principal amount of all of the Project Loans, advanced at or prior to the Final Closing, before any reduction resulting from repayments of principal thereof.

"40-60 Set-Aside Test" means the Minimum Set-Aside Test whereby at least 40% of the units in the Project must be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size.

"Guarantor LIHTC Compliance Loan" has the meaning set forth in Section 8.11(c)(v).

"Hazardous Substances" has the meaning set forth in Section 16.07(e).

"Hazardous Waste Laws" has the meaning set forth in Section 16.07(e).

"HUD" means the U.S. Department of Housing and Urban Development.

"Incentive Management Fee" means the fee payable by the Company to the Managing Member pursuant to Section 8.13 of this Agreement.

"Initial Amount" has the meaning set forth in Section 4.02(q).

"<u>Initial Closing</u>" means the date upon which one or more of the Project Loans is closed and the initial disbursement is made thereunder. The Initial Closing is anticipated to occur on December 17, 2018.

"<u>Initial Period</u>" has the meaning set forth in Section 8.11(b).

"Interest" or "Company Interest" means the ownership interest of a Member in the Company at any particular time, including the right of such Member to any and all benefits to which such Member may be entitled as provided in this Agreement and in the Act, together with the obligations of such Member to comply with all the terms and provisions of this Agreement and of said Act.

"<u>Investor Member</u>" means, initially, Housing Equity Fund of Virginia XXI, L.L.C., a Virginia limited liability company.

"Investor Member Due Diligence Costs" has the meaning set forth in Section 5.01(f).

"IRS" means the Internal Revenue Service of the United States or any successor agency.

"<u>Land</u>" means the tract of land currently owned or to be purchased by the Company upon which the Project will be located, as more particularly described on **Exhibit C** attached hereto.

"Late Delivery Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Lease-Up Reserve" has the meaning set forth in Section 4.02(s).

"<u>LIHTC</u>" means the low-income housing tax credit allowed for low-income housing projects pursuant to Section 42 of the Code.

"<u>LIHTC Compliance Guaranty</u>" means, collectively, the Managing Member obligations set forth in Section 8.11(c).

"LIHTC Recapture Event" means (a) the filing of a tax return by the Company evidencing a reduction in the qualified basis of the Project causing a recapture of LIHTC previously allocated to the Investor Member, (b) a reduction in the qualified basis of the Project following an audit by the IRS which results in the assessment of a deficiency by the IRS against the Company with respect to any LIHTC previously claimed in connection with the Project, unless the Company shall timely file a petition with respect to such deficiency with the United States Tax Court and any other federal tax court of competent jurisdiction and the collection of such assessment shall be stayed pending the disposition of such petition, (c) a decision by the United States Tax Court or any other federal court of competent jurisdiction upholding the assessment of such deficiency against the Company with respect to any LIHTC previously claimed in connection with the Project, unless the Company shall timely appeal such decision and the collection of such assessment shall

be stayed pending the disposition of such appeal, or (d) the decision of a federal court of competent jurisdiction affirming such decision.

"LIHTC Reduction Guaranty Payment" has the meaning set forth in Section 5.01(e)(ii).

"<u>LIHTC Shortfall</u>" means, as to any period of time, the difference between the Certified Credit for such period of time and the Actual Credit for such period of time. For purposes of determining the amount of the LIHTC Shortfall for a particular period of time, if there is an adjustment to Capital Contributions under Section 5.01(e) because of a Late Delivery Capital Adjustment, the LIHTC Shortfall for such period of time shall be reduced by the Late Delivery Capital Adjustment.

"<u>Liquidator</u>" means the Managing Member or, if there is none at the time in question, such other Person who may be appointed in accordance with applicable law and who shall be responsible for taking all action necessary or appropriate to wind up the affairs of, and distribute the assets of, the Company upon its dissolution.

"<u>Loan Agreement</u>" means any loan agreement and/or similar agreement with respect to the terms and conditions of the making of any of the Project Loans, which will be entered into between the Company and any one of the Project Lenders at or prior to the Final Closing.

"Losses" has the meaning set forth in the definition of "Profits" and "Losses."

"Management Agent" means the management and rental agent for the Project designated pursuant to Section 8.15.

"<u>Management Agreement</u>" means the agreement between the Company and the Management Agent providing for the marketing and management of the Project by the Management Agent.

"Managing Member" means Essex Management, L.L.C., a Virginia limited liability company and any other Person admitted as a Managing Member pursuant to this Agreement, and their respective successors as any such successor may be admitted pursuant to this Agreement, including those Persons admitted pursuant the provisions of Sections 6.02 and 6.03.

"Managing Member Pledge" has the meaning set forth in Section 8.19.

"<u>Managing Member's Special Capital Contribution</u>" has the meaning set forth in Section 5.01(b).

"Member" means any Managing Member, Investor Member or Special Member.

"Member Nonrecourse Debt" means any Nonrecourse Debt (or portion thereof) for which a Member or related Person (within the meaning of Treas. Reg. §1.752-4(b)) bears (or is deemed

to bear) the Economic Risk of Loss.

"Member Nonrecourse Deductions" has the meaning set forth in Treas. Reg. §1.704-2(i)(2), and the amount of Member Nonrecourse Deductions with respect to a Member Nonrecourse Debt for a fiscal year shall be determined in accordance with the rules of Treas. Reg. §1.704-2(i)(2).

"Minimum Gain" means the amount determined by computing with respect to each Nonrecourse Debt the amount of gain, if any, that would be realized by the Company if it disposed of the asset securing such liability (in a taxable transaction) in full satisfaction thereof (and for no other consideration), and by then aggregating the amounts so computed. For purposes of determining the amount of such gain with respect to a liability, the adjusted basis for federal income tax purposes of the asset securing the liability shall be allocated among all the liabilities that the asset secures in the manner set forth in Treas. Reg. §1.704-2(d)(2).

"Minimum Set-Aside Test" means the set-aside test selected by the Company pursuant to Section 42(g) of the Code with respect to the percentage of units in its Project to be occupied by tenants with incomes equal to no more than a certain percentage of area median income. The Company has selected or will select the 40–60 Set-Aside Test as restricted by Code Section 42(g)(1) to require at least 40% of the units in the Project be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size, as the Minimum Set-Aside Test.

"MM Loans" means the loans which may be made by the Managing Member to the Company pursuant to Section 5.07(a) hereof, including any accrued interest thereon. Operating Deficit Loans shall not constitute MM Loans.

"Mortgage" means any deed of trust to be given by the Company in favor of any Project Lender as maker of a Project Loan, constituting a lien on the Project and securing a Project Loan.

"Net Cash Flow" means the sum of (i) all cash received from rents, lease payments and all other sources, but excluding (A) tenant security or other deposits (except to the extent forfeited to the Company), (B) Capital Contributions and interest thereon (other than if used to pay for an item deducted below in determining Net Cash Flow), (C) proceeds from Capital Transactions and (D) interest on reserves not available for distribution, (ii) the net proceeds of any insurance, other than fire and extended coverage and title insurance, to the extent not reinvested, and (iii) any other funds deemed available for distribution by the Managing Member with the approval of the Project Lenders, if required, less the sum of (x) all cash expenditures, and all expenses unpaid but properly accrued, which have been incurred in the operation of the Company's business (whether or not such expenditure is deducted, amortized or capitalized for tax purposes), including the management fee to the Management Agent and the Accounting Fee, (y) all payments on account of any loans made to the Company (whether such loan is made by a Member or otherwise), but not including any amounts to be paid pursuant to the Development Agreement or pursuant to any loans made by any Members where repayment of such loans is to be made out of Net Cash Flow, and (z) any cash reserves for working capital, capital expenditures, repairs, replacements and anticipated expenditures, in such amounts as may be required by the Project Lenders or the Investor

Member, or may be determined from time to time by the Managing Member with the approval of the Investor Member and the Project Lenders, if required, to be advisable for the operation of the Company.

"Net Projected Tax Liabilities" means, as determined by the Accountants, based on the Company's tax records, and any final adjustments made prior to the availability of proceeds of Capital Transaction(s) for distribution, the cumulative amounts of the respective projected liabilities (collectively, the "Projected Tax Liabilities") of the Managing Member, the Investor Member's members, and their respective partners and members, if any, (collectively, the "Company Taxpayers") for any and all federal, state, and local taxes, including any recapture of prior LIHTC, to be imposed on the Company Taxpayers by reason of all Capital Transactions of the Company from which the proceeds in question are to be distributed, any and all prior Capital Transactions of the Company (to the extent proceeds from such prior Capital Transactions equal to the Projected Tax Liabilities for such prior transactions were not distributed) and any liquidation of the Company. Such projections of liabilities shall estimate the applicable tax rate or rates for the Managing Member (based on actual or projected taxable income) and shall assume the maximum applicable tax rate or rates for each of the Investor Member's partners or members, if any (without regard to actual taxable income), in effect at the time of each Capital Transaction, in all cases without regard to the alternative minimum tax, limitations on the use of business tax credits, or other factors that may affect tax liability in particular cases, and without adjustment for any variance from actual tax liabilities that may later occur.

"New Allocation" has the meaning set forth in Section 11.07(m)(ii).

"Nonrecourse Debt" means any Company liability that is considered nonrecourse for purposes of Treas. Reg. §1.1001-2 (without regard to whether such liability is a recourse liability under Treas. Reg. §1.752-1(a)(1)).

"Nonrecourse Deductions" has the meaning set forth in Treas. Reg. §1.704-2(b)(1).

"Nonrecourse Liability" means any Company liability (or portion thereof) for which no Member or related Person (within the meaning of Treas. Reg. §1.752-4(b)) bears (or is deemed to bear) the Economic Risk of Loss.

"Note" means any mortgage or deed of trust promissory note given by the Company in favor of a Project Lender evidencing a Project Loan.

"Notice" means a writing containing the information required by this Agreement to be communicated to a Member and sent by any manner set forth in Section 16.08, to such Member at such Member's address as specified pursuant to Section 16.08, the date of receipt thereof (or the next business day if the date of receipt is not a business day) or, in the case of registered or certified mail, the date of registry thereof or the date of the certification receipt, as applicable, being deemed the date of such Notice; provided, however, that any written communication containing such

information sent to such Member actually received by such Member shall constitute Notice for all purposes of this Agreement.

"Operating Deficit" means the amount by which the gross receipts of the Company from lease payments, and all other income and receipts of the Company (other than proceeds of any loans to the Company, Capital Contributions, and investment earnings not available for distribution on funds on deposit in the Reserve Fund for Replacements, and other such reserve or escrow funds or accounts not available for distribution) for a particular period of time, is exceeded by the sum of all the operating expenses, including all debt service, operating and maintenance expenses, required deposits into the Reserve Fund for Replacements, any fees to the Project Lenders and/or any applicable mortgage insurance premium payments and all other Company obligations or expenditures, and excluding payments for construction of the Project and fees and other expenses and obligations of the Company to be paid from the Capital Contributions of the Investor Member to the Company pursuant to this Agreement during the same period of time.

"Operating Deficit Loan" shall have the meaning set forth in Section 8.11(b) of this Agreement.

"Operating Reserve" means the reserve referred to in Section 4.02(r).

"Partnership Representative" has the meaning set forth in Section 11.08 of this Agreement.

"Payment Date" means the date which is ninety (90) days after the end of the Company's fiscal year with respect to the preceding fiscal year.

"<u>Percentage Interest</u>" means the percentage Interest of each Member as set forth in Sections 5.01(a) and (c).

"Permanent Loan" means the loans set forth on  $\underline{Exhibit\,F}$  hereto as described as permanent loan.

"Person" means any individual, partnership, corporation, trust, limited liability company or other entity.

"<u>Plans and Specifications</u>" means the plans and specifications for the Project stamped with the seal of an architect and/or engineer, which are subject to the approval of the Investor Member, and any changes thereto made in accordance with the terms of this Agreement.

"<u>Post Closing Obligations</u>" means those conditions to the Investor Member's obligation to fund all or any portion of its Capital Contribution as more fully described on the Post Closing Letter attached hereto as **Exhibit K**.

"<u>Prime Rate</u>" means the interest rate announced from time to time by The Wall Street Journal as the prime lending rate expressed as a percent per annum. The "Prime Rate" shall be adjusted semi-annually on January 1 and July 1 of each year.

"Profits" and "Losses" mean, for each fiscal year of the Company, an amount equal to the Company's taxable income or loss for such period from all sources, determined in accordance with §703(a) of the Code, adjusted in the following manner: (a) the income of the Company that is exempt from federal income tax shall be added to such taxable income or loss; (b) any expenditures of the Company which are not deductible in computing its taxable income and not properly chargeable to capital account under either §705(a)(2)(B) of the Code or the regulations promulgated under §704(b) of the Code shall be subtracted from such taxable income or loss; (c) in the event any Company asset is revalued in accordance with Treas. Reg. §1.704-1(b)(2)(iv)(f), then the amount of any adjustment to the value of such Company asset shall be taken into account as gain or loss from the disposition of such Company asset for purposes of computing Profits or Losses; (d) gain or loss resulting from any disposition of Company asset which has been revalued pursuant to Treas. Reg. §1.704-1(b)(2)(iv)(f) and with respect to which gain or loss is recognized for Federal income tax purposes shall be computed by reference to the adjusted value of such Company asset, notwithstanding that the adjusted tax basis of such Company asset differs from the adjusted value; (e) any depreciation, amortization or other cost recovery deductions taken into account in computing such taxable income or loss shall be recomputed based upon the adjusted value of any Company asset which has been revalued in accordance with Treas. Reg. §1.704-1(b)(2)(iv)(f); and (f) any items of income, gain, loss, deduction or credit which are specially allocated pursuant to Sections 11.07(b) through (n) shall not be taken into account in computing Profits or Losses.

"Project" means the land currently owned (or to be purchased) by the Company in Tappahannock, Virginia and the improvements to be rehabilitated, owned and operated thereon by the Company, and to be known as Essex Manor Apartments.

"Project Documents" means and includes the Construction Contract, the Mortgage(s), Note(s), Loan Agreement(s), Regulatory Agreement, Rental Assistance Agreement, Extended Use Agreement, Management Agreement and all instruments delivered to (or required by) the Project Lenders or the Agency to the extent not otherwise listed in this definition.

"<u>Project Lender</u>" means any lender in its capacity as a lender of one of the Project Loans, or its successors and assigns in such capacity, acting through any authorized representative.

"Project Loans" means those loans set forth and described on **Exhibit F** hereto.

"Projected LIHTC" has the meaning set forth in Section 4.01(p).

"Qualified Contract" has the meaning set forth in Section 42(b)(h)(F) of the Code.

"Qualified Occupancy" shall mean occupancy of a LIHTC unit by a Qualified Tenant.

"Qualified Tenants" shall mean tenants under executed leases of at least six (6) months who at the time of their initial occupancy of the Project satisfy the (i) rent restriction and (ii) minimum set-aside test selected by the Company pursuant to Section 42(g) of the Code with respect to the percentage of units in the Project to be occupied by tenants with incomes equal to no more than a certain percentage of area median income.

"Recapture Amount" has the meaning set forth in Section 11.02(c).

"Regulations" or "Treasury Regulations" or "Treas.Reg." means the Income Tax Regulations issued under the Code.

"Regulatory Agreement" means, to the extent applicable, and collectively, any regulatory agreements and/or any declaration of covenants and restrictions to be entered into between the Company and any Project Lender or any applicable government agency at or after the Initial Closing setting forth certain terms and conditions under which the Project is to be operated.

"Rent Restriction Test" means the test pursuant to Section 42(g) of the Code whereby the gross rent charged to tenants of the low-income units in the Project cannot exceed thirty percent (30%) of the imputed income limitation of the applicable units.

"<u>Rental Assistance Agreement</u>" means the USDA Section 515 Rental Assistance Agreement between the Company and USDA Rural Development Rural Housing Service with respect to 40 units.

"Reserve Fund for Replacements" means the cash funded reserve for replacements required pursuant to Section 4.02~(q).

"Special Additional Capital Contribution" means the Special Additional Capital Contributions of the Investor Member under Section 5.01(d)(vii).

"Special Member" means VAHM, LLC, a Virginia limited liability company, or its assignee.

"Sponsor" means People Incorporated Housing Group, its successors and assigns.

"Sponsor Loan" means the DHCD HOME Loan from Sponsor identified on  $\underline{Exhibit}\ F$  hereto.

"State Designation" means, with respect to the Project, the allocation by the Agency of LIHTC, as evidenced by the receipt by the Company of either a carryover allocation of LIHTC meeting the requirements of Section 42(h)(1)(E) of the Code and Treasury Regulations or IRS Form 8609 executed by the Agency as to all buildings in the Project for which such form is required.

"Substantial Completion" means the date that the Company receives all necessary permanent certificate(s) of occupancy (or certificates of occupancy which contain conditions or qualifications which are Consented to by the Investor Member) from the applicable governmental jurisdictions) or authority(ies); provided, however, that Substantial Completion shall not be deemed to have occurred if on such date any liens or other encumbrances as to title to the Land and the Project exist, other than those securing any Project Loan and/or those Consented to by the Investor Member.

"<u>Substitute Investor Member</u>" means any Person admitted to the Company as an Investor Member pursuant to Section 9.02.

"Surplus Cash" means any Net Cash Flow which, pursuant to the Project Documents or rules or regulations of any Project Lenders or the Agency, is permitted to be distributed to the Members.

"Title Company" means Fidelity National Title Insurance Company.

"Unpaid Fee" has the meaning set forth in Section 5.01(b).

"<u>Unpaid LIHTC Shortfall</u>" means the outstanding amount of any LIHTC Shortfall for all the fiscal years of the Company, reduced by any amounts of Unpaid LIHTC Shortfall distributed to the Investor Member pursuant to Article XI of this Agreement. The unpaid LIHTC Shortfall shall bear interest at the "long-term applicable Federal rate" (as defined in Section 1274 of the Code) determined as of the date of the Investor Member's First Capital Contribution, compounded monthly.

"USDA" means United States Department of Agriculture.

"USDA Loan" means the Project Loan from USDA identified on **Exhibit F** hereto

"<u>VHCC</u>" means Virginia Housing Capital Corporation, a Virginia corporation and the managing member of the Investor Member.

"VHDA" means Virginia Housing Development Authority

"Withdrawing Investor Member" means People Incorporated of Virginia.

## ARTICLE III PURPOSE AND BUSINESS OF THE COMPANY

- 3.01 <u>Purpose of the Company</u>. The Company has been organized exclusively to acquire the Land and to develop, finance, rehabilitate own, maintain, lease, operate and sell or otherwise dispose of the Project, in order to obtain long-term appreciation, cash income, LIHTC and tax losses. Company will operate the Project in a manner that furthers the charitable purpose of People Incorporated Housing Group by providing decent, safe, sanitary and affordable housing for elderly low income persons and families. In the event of the conflict between the operation of the Project in a manner consistent with such charitable purpose and any duty of the Managing Member to operate the Project in order to maximize profits for the Investor Members, such charitable purpose shall prevail; provided, however, that in operating the Project no decision shall be made inconsistent with the requirements of any Regulatory Agreement.
- 3.02 <u>Authority of the Company</u>. In order to carry out its purpose, the Company is empowered and authorized to do any and all acts and things necessary, appropriate, proper, advisable, incidental to or convenient for the furtherance and accomplishment of its purpose, and for the protection and benefit of the Company, including but not limited to the following:
- (a) acquire the Land on which the Project is to be located and any improvements thereon;
- (b) construct, rehabilitate, operate, maintain, improve, buy, own, sell, convey, assign, mortgage, rent or lease any real estate and any personal property necessary to the operation of the Project;
- (c) provide housing, subject to the Minimum Set-Aside Test and the Rent Restriction Test and consistent with the requirements of the Extended Use Agreement, the Regulatory Agreement and the Loan Agreements so long as the Extended Use Agreement, the Regulatory Agreement and the Loan Agreements, as applicable, remain(s) in force;
- (d) enter into any kind of activity, and perform and carry out contracts of any kind necessary to, in connection with, or incidental to, the accomplishment of the purposes of the Company;
- (e) borrow money and issue evidences of indebtedness in furtherance of the Company business and secure any such indebtedness by mortgage, pledge, or other lien; provided, however, that unless otherwise specifically allowed under this Agreement or otherwise Consented to by the Investor Member, any Project Loans, and any evidences of indebtedness thereof and any documents amending, modifying or replacing any of such loans shall have the legal effect that at and after Final Closing the Company and the Members shall have no personal liability for the repayment of the principal of or payment of interest on any Project Loan, and that the sole recourse of any Project Lender, with respect to the principal thereof and interest thereon, shall be to the property securing such Project Loan, except for any Carveouts;

- (f) maintain and operate the Project, including hiring the Management Agent (which Management Agent may be any of the Members or an Affiliate thereof) and entering into any agreement for the management of the Project during its rent-up and after its rent-up period;
- (g) subject to the approval of the Agency and/or the Project Lenders, if required, and to other limitations expressly set forth elsewhere in this Agreement, negotiate for and conclude agreements for the sale, exchange, lease or other disposition of all or substantially all of the property of the Company, or for the refinancing of any mortgage loan on the property of the Company;
- (h) enter into the Loan Agreement, the Regulatory Agreement and the Extended Use Agreement, providing for regulations with respect to rents, profits, dividends and the disposition of property;
- (i) rent dwelling units in the Project from time to time, in accordance with the provisions of the Code applicable to LIHTC and in accordance with applicable federal, state and local regulations, collecting the rents therefrom, paying the expenses incurred in connection with the Project, and distributing the net proceeds to the Members, subject to any requirements which may be imposed by the Extended Use Agreement, the Regulatory Agreement and/or the other Project Documents; and
- (j) do any and all other acts and things necessary or proper in furtherance of the Company business.

# ARTICLE IV REPRESENTATIONS, WARRANTIES AND COVENANTS; DUTIES AND OBLIGATIONS

- 4.01 <u>Representations, Warranties and Covenants Relating to the Project and the Company</u>. As of the date hereof, the Managing Member hereby represents, warrants and covenants to the Company and to the Members that:
- (a) <u>Due Authorizations, Execution and Delivery.</u> The execution and delivery of this Agreement by the Managing Member and the performance by the Managing Member of the transactions contemplated hereby have been duly authorized by all requisite corporate, partnership, limited liability company or trust actions or proceedings. The Managing Member is duly organized, validly existing and in good standing under the laws of the state of its formation with power to enter into this Agreement and to consummate the transactions contemplated hereby.
- (b) <u>Rehabilitation of Project.</u> The rehabilitation and development of the Project shall be undertaken and shall be completed in a timely and workmanlike manner in accordance with (i) all applicable requirements of the Project Loans and the Project Documents, (ii) all

applicable requirements of all appropriate governmental entities, and (iii) the Plans and Specifications of the Project that have been or shall be hereafter approved by the Investor Member and, if required, the Project Lenders and any applicable governmental entities, as such Plans and Specifications may be changed from time to time with the approval of the Investor Member and the Project Lenders, if required, and any applicable governmental entities, if such approval shall be required; it shall promptly provide copies of all change orders to the Investor Member.

- (c) Zoning and Related Matters. At the date hereof, at the Initial Closing and at the time of commencement of rehabilitation and thereafter continuously, the Land is and will be properly zoned for the Project, all consents, permissions and licenses required by all applicable governmental entities have been obtained, and the Project conforms and will conform to all applicable federal, state and local land use, zoning, environmental and other governmental laws and regulations.
- (d) <u>Plans and Specifications</u>. The Managing Member has sent to the Investor Member the Plans and Specifications (including, without limitation, all working drawings) and all construction schedules, approved the draws, certifications concerning occupancy, lien notices, project inspection reports, proposed changes and modifications to the Plans and Specifications, all documents pertaining to the Project Loan and any other information that is relevant to the rehabilitation and development of the Project.
- (e) <u>Public Utilities.</u> All appropriate public utilities, including sanitary and storm sewers, water, gas and electricity, are currently available and will be operating properly and in sufficient capacity for the Project at the time of certificate of occupancy. The Managing Member will keep all such utilities operating in a manner sufficient to service the Project.
- (f) <u>Title Insurance.</u> An owner's title insurance policy of a financially responsible institution acceptable to the Investor Member, in an amount equal to the principal amount of the Project Loans and the Capital Contributions of the Managing Member and the Investor Member, in favor of the Company, will be issued at or prior to the Initial Closing subject only to such easements, covenants, restrictions and such other standard exceptions as are normally included in owner's title insurance policies and which are Consented to by the Investor Member and with such endorsements to such policy as the Investor Member may request. Good and marketable fee simple title to the Land will be held by the Company. The Managing Member has not made any misrepresentation or failed to make any disclosure that will or could result in the Company lacking title insurance coverage based on imputation of knowledge of the Managing Member to the Company or the Managing Member's ability to perform its obligations hereunder.
- (g) <u>Non-Recourse Loans.</u> Except as otherwise provided herein, at and after the Final Closing, there shall be no direct or indirect personal liability of the Company, any of the Members, or any Affiliates of the Company or Members for the repayment of the principal of or payment of interest on any Project Loan, and the sole recourse of any Project Lender under any Project Loan with respect to the principal thereof and interest thereon shall be to the property securing the indebtedness, except for any liability of the Managing Member with respect to

customary "carveouts" that are set forth in loan documents relating to the Project Loans (the "Carveouts") to which the Investor Member has Consented. However, the Managing Member shall be personally liable for the obligations of the Company under the Sponsor Loans as described in **Exhibit F**, to the same extent as if it was a general partner in a limited partnership.

- (h) <u>No Defaults.</u> The Managing Member is not aware of any default or any circumstances which, with the giving of notice or the passage of time, would constitute a default, under any agreement, contract, lease, or other commitment, or of any claim, demand, litigation, proceedings or governmental investigation pending or threatened against the Managing Member, the Project or the Company, or related to the business or assets of the Managing Member, the Project or Company, which claim, demand, litigation, proceeding or governmental investigation could result in any judgment, order, decree, or settlement which would materially and adversely affect the business or assets of the Managing Member, the Project or Company.
- (i) <u>No Violation.</u> The execution of this Agreement, the incurrence of the obligations set forth in this Agreement, and the consummation of the transactions contemplated by this Agreement do not violate any provision of law, any order, judgment or decree of any court binding on the Company or the Managing Member or any Affiliate(s) thereof, any provision of any indenture, agreement, or other instrument to which the Company or the Managing Member is a party or by which the Company, Managing Member or the Project is affected, and is not in conflict with, and will not result in a breach of or constitute a default under any such indenture, agreement, or other instrument or result in creating or imposing any lien, charge, or encumbrance of any nature whatsoever upon the Project.
- (j) <u>Construction Contract</u>. The Construction Contract has been entered into between the Company and the Contractor; no other consideration or fee shall be paid to the Contractor in its capacity as the Contractor for the Project other than the amounts set forth in the Construction Contract or as evidenced by change orders approved by the Project Lenders and as otherwise disclosed in writing to and approved by the Investor Member; and all change orders to date have been paid in full. In addition, no consideration or fee shall be paid to the Developer or Managing Member by the Contractor.
- (k) Performance Bond; Letter of Credit. Either (i) one hundred percent (100%) payment and performance bonds issued by a nationally, financially recognized bonding company, in forms acceptable to the Project Lenders and the Investor Member, and in amounts satisfactory to the Project Lenders and the Investor Member, or (ii) a letter of credit in an amount and in a form, and from an issuer satisfactory to the Project Lenders and the Investor Member, will be obtained by the Contractor at or before Initial Closing and shall remain in full force and effect under terms and conditions as shall be acceptable to the Project Lenders and the Investor Member; in the alternative, the obligations of the Contractor will be guaranteed by the Managing Member and the Affiliate Guarantors and secured by cash, letter of credit or other security acceptable to the Project Lenders and the Investor Member.

- (l) <u>Insurance.</u> The Managing Member shall cause the Company to obtain and maintain insurance in accordance with the requirements of <u>Exhibit I</u> attached hereto.
- Managing Member, either individually or on behalf of the Company, has incurred any financial responsibility with respect to the Project prior to the date of execution of this Agreement, other than (i) that disclosed to the Investor Member, or (ii) obligations which will be fully satisfied at or prior to the Initial Closing. As of the date hereof and hereafter continuously, unless the Investor Member otherwise Consents or unless otherwise specifically provided for herein, the only indebtedness of the Company with respect to the Project are the Project Loans, if any, described on **Exhibit F**. Without limiting the generality of the foregoing, neither the Managing Member, any of its Affiliates nor the Company, has entered, or shall enter, into any agreement or contract for any loans (other than the Project Loan) or for the payment of any Project Loan discounts, additional interest, yield maintenance or other interest charges or financing fees or any agreement providing for the guarantee of payment of any such interest charges or financing fees relating to any Project Loan.
- (n) <u>Valid Limited Liability Company; Power of Authority.</u> The Company is and will continue to be a valid limited liability company, duly organized under the laws of the Commonwealth of Virginia, and shall have and shall continue to have full power and authority to acquire the Land and to own, develop, construct, operate and maintain the Project in accordance with the terms of this Agreement, and shall have taken and shall continue to take all action under the laws of the State of Formation and any other applicable jurisdiction that is necessary to protect the limited liability of the Investor Members and to enable the Company to engage in its business.
- (o) <u>Restrictions on Sale or Refinancing.</u> No restrictions on the sale or refinancing of the Project, other than restrictions that may be set forth in the Project Documents, exist as of the date hereof, and no such restrictions shall, at any time while the Investor Member is an Investor Member, be placed upon the sale or refinancing of the Project.
- (p) <u>Projected LIHTC.</u> The Projected LIHTC applicable to the Project is \$35,052 for 2019, \$184,821 for 2020, \$191,194 for each year 2021 through 2028, \$156,142 for 2029 and \$6,373 for 2030 which equals the amount of LIHTC the Managing Member has projected will be available to the Company. There is and at all times shall continue to be sufficient eligible basis (as defined in Section 47 of the Code) to provide the full amount of the Projected LIHTC.
- (q) <u>Compliance with Agreements.</u> To the best of its knowledge after due inquiry, the Managing Member, either individually or on behalf of the Company, has fully complied with all applicable provisions and requirements of any and all contracts, options and other agreements with respect to the purchase of the Land and the ownership, development, financing and operation of the Project including all Project Documents; it shall take, and/or cause the Company to take, all actions as shall be necessary to achieve and maintain continued compliance with the provisions, and fulfill all applicable requirements, of such agreements.

- (r) <u>State Designation.</u> On April 27, 2017, the Company received valid State Designation with respect to the Project in the amount of \$1,911,940 for the Credit Period.
- (s) Applicable Income and Rent Restrictions. The Project is being developed in a manner which satisfies, and shall continue to satisfy, all restrictions, including tenant income and rent restrictions, applicable to projects generating LIHTC under Section 42 of the Code. The Company will comply with the so-called "40-60 Set-Aside Test" of Code Section 42(g)(1)(B), as restricted by Code Section 42(i)(2)(E)(i) so that at least 40% of the residential units in the Project will be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size; the Project is not subject to any other rental restrictions under the Project Documents except to the extent that more than 40% of the residential units in the Project will be rent and income restricted in order to generate the full amount of the Projected Credits. In addition to the foregoing, four (4) units shall be occupied by individuals with incomes 40% or less of area median income, as adjusted for family size, sixteen (16) units shall be occupied by individuals with incomes 50% or less of area median income, as adjusted for family size and the remaining units shall have rent levels at 60% or less of area median income, as adjusted for family size.
- (t) <u>Term of Extended Use Agreement.</u> The term of the Extended Use Agreement will not exceed 30 years and neither the Extended Use Agreement nor any other document, instrument or agreement to which the Company is a party shall restrict, limit or waive the right of the Company to cause a termination of the Extended Use Agreement prior to the end of such 30-year term in accordance with Code Section 42(h)(6)(E)(i)(II).
- (u) <u>Ownership of Managing Member.</u> People Incorporated Housing Group owns and shall continue to own at all times during the term of the Company one hundred percent (100%) of all classes of interests of the Managing Member.
- (v) <u>Title to Project; Taxes and Assessments.</u> The Company has and shall have at all times good and marketable title to the Project, subject only to permitted exceptions thereto to which the Investor Member has given its Consent. All real estate taxes, assessments, water and sewer charges and other municipal charges, to the extent due and owing, have been paid in full on the Project.
- (w) <u>Taxpayer Certifications</u>. On behalf of the Company, the Managing Member will cause to be filed any and all certifications and other documents on a timely basis with the IRS, the Agency and all other Authorities, as have been and may be required to support the full amount of Projected Credits.
- (x) <u>Taxation and Limited Liability</u>. No event has occurred that has caused, and the Managing Member will not act in any manner that will cause (i) the Company to be treated for federal income tax purposes as an "association" taxable as a corporation, rather than as a partnership; or (ii) the Investor Member or the Special Member to be liable for the Company's obligations in excess of its Capital Contributions.

- (y) No Tax-Exempt Use Property. No portion of the Project is or will be treated as "tax exempt use property" as defined in Section 168(h) of the Code. In the event the Managing Member or any member or shareholder of the Managing Member is controlled by a tax-exempt entity, such entity will make the election permitted under Section 168(h)(6)(F) of the Code. The Managing Member shall not allow the Company to enter into any lease with a tax-exempt entity without the prior written approval of the Special Member.
- (z) <u>No Abusive Tax Shelter</u>. The Managing Member has not received notice from the IRS that it has considered the Managing Member to be involved in any abusive tax shelter and is not aware of any facts, which if known to the IRS, would cause such notice to be issued.
- (aa) Required Consents; No Defaults Under Loan Documents. The Company has obtained all consents required for the admission of the Investor Member to the Company, including but not limited to, the consent of the holder(s) of the Project Loans, if necessary, and any required consents of applicable Authorities.
- (ab) <u>Bankruptcy</u>. No Bankruptcy, including, without limitation, attachments, execution proceedings, assignments for the benefit of creditors, insolvency, reorganization or other proceedings are pending or threatened against the Company or the Managing Member. The Managing Member will not permit such a Bankruptcy to occur.
- (ac) Governmental Actions. To the best of the Managing Member's knowledge, there is no official action of any Authority, pending or threatened, which in any way would (i) have a material adverse effect on the Company, the Project, the Investor Member or the LIHTC; (ii) involve any intended public improvements which improvements may result in any charge in excess of \$10,000 being levied against the Land; or (iii) any special assessment, being levied against or assessed upon the Land or the Project. There is no existing, proposed or contemplated, plan to widen, modify or realign any street or highway contiguous to the Land. The Managing Member will promptly notify the Investor Member of any such official actions or plans, if and as they arise.
- (ad) Moratoria; Assignments; Dedications. There is no reassessment (except for real estate property taxes), reclassification, rezoning, proceeding, ordinance or regulation (including amendments and modifications to any of the foregoing) pending or proposed to be imposed, by any Authority or any public or private utility having jurisdiction over the Land which would have a material adverse effect upon the use or occupancy of the Project. No special assessments have been levied against the Project or by an Authority upon the commencement or completion of any construction, alteration or rehabilitation on or of the Project or any portion thereof. The Managing Member will promptly notify the Investor Member of any such actions, if and as they arise. Except as previously disclosed in writing to and approved by the Investor Member, the completion of the improvements, alteration or rehabilitation on or to the Project or any portion thereof will not require the dedication of any portion of the Project by any Authority.

- (ae) <u>No Defects, Compliance</u>. Upon completion of the Project, there will be no material physical or mechanical defects or deficiencies in the condition of the Project, including, but not limited to, the roofs, exterior walls or structural components of the Project and the heating, air conditioning, plumbing, ventilating, elevator, utility, sprinkler and other mechanical and electrical systems, apparatuses and appliances located in, or about, the Land which would materially and adversely affect the Project or any portion thereof. The Project is free from infestation by termites or other pests, insects, animals or other vermin and the Managing Member will keep it so. The Project conforms (or will timely conform) to all governmental regulations, including, without limitation, all zoning, building, health, fire and environmental rules, regulations ordinances or requirements or environmental laws, regulations or procedures applicable to the Project where the failure to conform would result in a material adverse effect.
- (af) <u>No Defective Soils Conditions</u>. To the best of the Managing Member's knowledge after due inquiry, there are no defects or conditions of the soil that would have a material adverse effect upon the use, occupancy and operation of the Project. The soil condition of the Land is such that it will support all of the improvements to be located thereon for its foreseeable life, without the need for unusual or new subsurface excavations, fill, footings, caissons or other installations. The improvements on the Land, as built, will be or are constructed in a manner compatible with the soil condition at the time of construction and all necessary excavations, fills, footings, caissons and other installations were then, have since been and will be provided.
- (ag) <u>Rights of First Refusal; Options</u>. Except as contemplated by the Right of First Refusal Agreement set forth in <u>Exhibit L</u> attached hereto, neither the Managing Member nor the Company has entered into (nor will enter into) any contracts for the sale of the Project, the LIHTC with respect thereto, or any interest in the Project or Company other than in contemplation of this Agreement, nor do there exist any rights of first refusal or options to purchase the Project, the LIHTC with respect thereto, or any interest in the Company.
- (ah) <u>Securities Law Compliance</u>. The Managing Member has or will have timely complied or cause the timely compliance with all applicable Federal and state securities laws in connection with the offer and sale of the interest in the Company to the Investor Member.
- (ai) <u>Truth and Completeness of Representations and Disclosures.</u> No representation, warranty or statement of the Managing Member in this Agreement or in any document, certificate or schedule furnished or to be furnished to the Investor Member pursuant hereto contains or will contain any untrue statement of a material fact or omits or will omit to state a material fact necessary to make the statements or facts contained therein not misleading. All material information concerning the Project known to the Managing Member or any of its Affiliates, or which should have been known to any of them in the exercise of reasonable care, has been disclosed by the Managing Member to the Investor Member and there are no facts or information known to the Managing Member or any of its Affiliates, or which should have been known to any of them in the exercise of reasonable care, which would make any of the facts or

information submitted by the Managing Member to the Investor Member with respect to the Project inaccurate, incomplete or misleading in any material respect.

- (aj) <u>Compliance with Fair Housing Act.</u> At all times during the term of this Agreement, the Company shall comply with the provisions of the Fair Housing Act, as amended, including without limitation, complying with all provisions thereof relating to housing for the elderly.
- (ak) Lenders to Project Entities Generally. Subject to provisions of this Agreement with respect to related party loans, an investor member or member, including without limitation the Federal Home Loan Mortgage Corporation (such investor, member or partner being referred to herein as a "Mortgagee"), in any entity that is a Member herein at any time may make, guarantee, own, acquire, or otherwise credit enhance, in whole or in part, a loan secured by a mortgage, deed of trust, trust deed, or other security instrument encumbering the Project owned by the Company (any such loan being referred to as a "Mortgage Loan"). Under no circumstances will a Mortgagee be considered to be acting on behalf or as an agent or the alter ego of such Member. A Mortgagee may take any actions that the Mortgagee, in its discretion, determines to be advisable in connection with a Mortgage Loan (including in connection with the enforcement of a Mortgage Loan). By acquiring an interest in the Company, each Member acknowledges that no Mortgagee owes the Company or any Member any fiduciary duty or other duty or obligation whatsoever by virtue of such Mortgagee being a limited partner or member in a Member. Neither the Company nor any Member will make any claim against a Mortgagee, or against the Member in which the Mortgagee is a member or partner, relating to a Mortgage Loan and alleging any breach of any fiduciary duty, duty of care, or other duty whatsoever to the Company or to any Member based in any way upon the Mortgagee's status as an partner or member of a Member.
- (al) <u>Member Loans</u>. No Member or any Affiliate of a Member shall make or purchase a loan to the Company unless the Company receives an opinion of competent tax counsel to the effect that such loan will have no adverse tax consequences to any of the Members.
- (am) <u>Rental Assistance Agreement</u>. All of the units in the Project currently receive, and shall continue to receive, USDA Section 515 Rental Assistance. The Managing Member shall continue to comply with all regulations governing the administration of the USDA Section 515 Rental Assistance program and abide by all terms of the Rental Assistance Agreement.
- (an) <u>Development Budget</u>. The Development Budget attached hereto as <u>Exhibit</u>  $\underline{\mathbf{H}}$  is accurate and complete. The assumptions underlying the calculations therein are reasonable and based upon the Managing Member's knowledge and experience.
- (ao) <u>Reportable Transactions</u>. The Company and its Members shall be permitted to disclose to any and all Persons, without limitation of any kind, the "tax treatment and tax structure" (as defined in Treasury Regulation Section 1.6011-4(c)) of the transaction contemplated by this Agreement and all materials of any kind (including opinions or other tax analyses) relating to such tax treatment and tax structure. The Managing Member shall (A) promptly notify the

Investor Member of any "reportable transaction" under Code Section 6707(A)(c) or Treasury Regulation Section 1.6011-4 in which the Company shall engage or which it reports under Code Section 6111 and (B) maintain investor lists with respect to the Company as required under Code Section 6112. The Managing Member shall be responsible for its expenses or penalties attributable to its failure to report a reportable transaction or maintain lists (in accordance with Code Section 6112) as required by the Managing Member or the Company under the Code and applicable Treasury Regulations. Material advisors are required to supplement information disclosed to the IRS if the information provided in a filed disclosure is no longer accurate, in such instances, the Managing Member agrees to provide timely supplemental information about the Project to the IRS and the Investor.

- (ap) <u>Reasonableness of Fees</u>. All fees to be paid to the Managing Member or any Affiliate of the Managing Member hereunder or otherwise in connection with the development of the Project are reasonable in amount and consistent with standard practice in the industry.
- (aq) <u>REAC and HUD Reports</u>. The Managing Member shall advise the Investor Member of any REAC (Real Estate Assessment Center) inspection reports it receives with respect to the Project as well as any notices from HUD indicating any adverse findings with respect to the Project, including, but not limited to, the following:
  - (i) management review findings;
  - (ii) Section 8 HAP contract violations; and
  - (iii) HUD Regulatory Agreement violations.
- shall not acquire or proceed with the development of the Project unless approval is obtained from HUD if such approval is required in connection with such development or acquisition. If the acquisition or development of the Project necessitates the filing of a Form 2530 Previous Participation Certificate with HUD (a "Previous Participation Certification"), the Managing Member shall so notify the Investor Member and such acquisition or development shall not proceed without the required Form 2530 filing. The Managing Member shall also provide adequate information to the Investor Member to enable any of its members to file any additional documents that may be required by HUD. Such information shall include but not be limited to the following:
  - (i) type of financing and governmental agency providing such assistance, FHA project number, Section 8 contract number or other agency identification number (if any);
  - (ii) closing date/date of receipt of assistance;
  - (iii) date that the Project is intended to be acquired and/or the development is to

be financed by the Company;

- (iv) property address and last inspection date/rating;
- (v) status of any pre-existing loan on the project (current, defaulted, assigned or foreclosed) and if ever defaulted, an explanation as to the causes of such default/foreclosure.
- (as) OFAC Requirements. The Managing Member and its Affiliates are (i) in compliance with all applicable anti-money laundering laws, including, without limitation, the USA Patriot Act and the laws administered by the United States Treasury Department's Office of Foreign Assets Control ("OFAC"), including, without limitation, Executive Order 13224, (ii) not on the Specially Designated Nationals and Blocked Persons List maintained by OFAC, and (iii) not otherwise identified by a government entity or legal authority as a Person with whom a U.S. Person is prohibited from transacting business. "U.S. Person" shall mean any United States citizen, any permanent resident alien, any entity organized under the laws of the United States (including foreign branches), or any person in the United States.
- (at) <u>Survival of Representations and Warranties.</u> All of the representations, warranties and covenants contained herein shall be deemed to be re-made as of the date of each Capital Contribution made by the Investor Member and shall survive the date of Final Closing and the funding date of each such Capital Contribution. The Managing Member shall indemnify and hold harmless the Investor Member against a breach of any of the foregoing representations, warranties and covenants and any damage, loss or claim caused thereby, including reasonable attorneys' fees and costs and expenses of litigation and collection.
- 4.02 <u>Duties and Obligations Relating to the Project and the Company</u>. The Managing Member shall have the following duties and obligations with respect to the Project and the Company:
- (a) Qualifying for LIHTC. It shall ensure that all requirements shall be met which are necessary to obtain or achieve (i) compliance with the Minimum Set-Aside Test, the Rent Restriction Test, and any other requirements necessary for the Project to initially qualify, and to continue to qualify, for LIHTC, including all applicable requirements set forth in the Regulatory Agreement and the Extended Use Agreement, (ii) issuance of IRS Form(s) 8609 with respect to the LIHTC, (iii) issuance of all necessary permanent, unconditional certificates of occupancy, including all governmental approvals required to permit occupancy of the Project, (iv) Initial Closing and Final Closing, and (v) compliance with all material provisions of the Project Documents.
- (b) <u>Tax Treatment of Company.</u> While conducting the business of the Company, the Managing Member shall not act in any manner which it knows or should have known after due inquiry will (i) cause the termination of the Company for federal income tax purposes without the Consent of the Investor Member or (ii) cause the Company to be treated for federal income tax purposes as an association taxable as a corporation.

- (c) <u>Securities Law Matters</u>. The Managing Member shall prepare and timely file all appropriate reports for the Company with the Securities and Exchange Commission and state securities administrators.
- (d) <u>Limited Liability Company Status</u>. The Managing Member shall (i) file such certificates and do such other acts as may be required to qualify and maintain the Company as a limited liability company under the Act and to qualify the Company to transact business in all such other jurisdictions as may be required under the applicable provisions of law, and (ii) take or cause the Company to take all reasonable steps deemed necessary by counsel to the Company to assure that the Company is at all times classified as a partnership for federal income tax purposes.
- (e) <u>Good Faith of Managing Member.</u> It shall exercise good faith in all activities relating to the conduct of the business of the Company, including the development, operation and maintenance of the Project, and the Managing Member shall take no action with respect to the business and property of the Company which is not reasonably related to the achievement of the purpose of the Company.
- Managing Member shall ensure that all of (i) the fixtures, maintenance supplies, tools, equipment and the like now and to be owned by the Company or to be appurtenant to, or to be used in the operation of the Project, as well as (ii) the rents, revenues and profits earned from the operation of the Project, will be free and clear of all security interests and encumbrances except for the Project Loans, the Mortgages, and any additional security agreements executed in connection therewith. From and after the Final Closing, the Project shall maintain a Debt Service Coverage Ratio of at least 1.15:1.0.
- (g) <u>Basis Adjustments.</u> It will execute on behalf of the Company all documents necessary pursuant to Sections 732, 743 and 754 of the Code to elect to adjust the basis of the Company's property upon the request of the Investor Member, if, in the sole opinion of the Investor Member, such election would be advantageous to the Investor Member.
- (h) <u>Payment of Development Fee.</u> It guarantees payment by the Company of the Development Fee as provided in Section 5.01(b).
- (i) <u>Tax Returns and Financial Statements.</u> It shall, during and after the period in which it is a Member, provide the Company with such information and sign such documents as are necessary for the Company to make timely, accurate and complete submissions of federal and state income tax returns and shall provide the Investor Member with the opportunity to review and Consent to drafts of all such returns at least twenty (20) days prior to their filing date, and will incorporate the changes of the Investor Member. In addition, the Managing Member shall provide the Investor Member with the opportunity to have not less than twenty (20) days to review drafts of audited financial statements prior to their finalization and will incorporate the changes of the Investor Member.

- (j) <u>Compliance with Governmental and Contractor Obligations.</u> It shall comply and cause the Company to comply with the provisions of all applicable governmental and contractual obligations including any Regulatory Agreement and Rental Assistance Agreement.
- (k) <u>Tax Elections.</u> It has made (if applicable) and shall make such elections, or refrain from making such elections, with respect to the LIHTC, as are necessary to achieve and maintain the maximum allowable LIHTC to the Investor Member, unless otherwise directed in writing by the Investor Member. The Managing Member will make the election to be taxable under Section 168(h) of the Code. In connection herewith, the Company will not make an election to opt out of the bonus depreciation available under Section 168(k) of the Code without the Consent of the Investor Member.
- (l) <u>Fines and Penalties.</u> It shall be responsible for the payment of any fines or penalties imposed by any applicable governmental authority or any Project Lender pursuant to the Project Documents and any documents executed in connection with obtaining the LIHTC (other than with respect to payments of principal or interest under any Project Loan) attributable to any action or inaction of it or its Affiliates.
- (m) <u>Notification of Default or IRS Proceedings.</u> It shall immediately notify the Investor Member of any written or oral notice of (i) any default or failure of compliance with respect to any of the Project Loans or any other financial, contractual or governmental obligation of the Company or the Managing Member, or (ii) any IRS proceeding regarding the Project or the Company.
- (n) <u>Notification of Construction Delays.</u> If at any time during the construction or rehabilitation of the Project, (i) construction or rehabilitation stops or is suspended for a period of ten (10) consecutive days, or (ii) construction or rehabilitation has been delayed so that in the reasonable determination of the Managing Member (A) Substantial Completion may not be achieved by the date set forth in the Construction Contract, or (B) the Projected Credits for any year during the Credit Period may not be achieved, the Managing Member shall immediately send Notice of such occurrence, together with an explanation of the circumstances surrounding such occurrence, to the Investor Member.
- (o) <u>Bank Accounts</u>. The Managing Member shall establish in the name and on behalf of the Company such bank accounts as shall be required to facilitate the operation of the Company's business. The Company's funds shall not be commingled with any other funds of the Managing Member or any of its Affiliates, including, without limitation, any other limited liability company in which the Managing Member is a managing member. Promptly upon the request of the Investor Member, the Managing Member shall obtain and deliver to the Investor Member full, complete and accurate statements of the amount and status of all Company bank accounts and all withdrawals therefrom and deposits thereto.

- (p) <u>Sales Notice to State Agency</u>. If necessary to obtain, maintain or avoid recapture of any LIHTC for the Company, upon written request of an Investor Member, the Managing Member shall, pursuant to Section 42(h)(6) of the Code, submit on behalf of the Company and its Members, and in accordance with the rules and regulations of the Agency, a written request to the Agency (or other applicable housing credit agency) to find a Person to acquire the Project pursuant to a Qualified Contract.
- Reserve Fund for Replacements. It shall establish and maintain a (q) segregated replacement reserve, in a lending institution acceptable to the Special Member, to provide for working capital needs, improvements, replacements and any other contingencies of the Company. Upon the making of the first Capital Contribution, \$296,727 shall be deposited into the Replacement Reserve Account which represents the amount of the existing replacement reserve acquired by the Company in connection with the acquisition of the Project. Subject to Special Member Consent, \$296,727 shall be used for rehabilitation costs of the Project. Commencing on the year that Final Closing occurs, the Managing Member shall ensure that the greater of \$338 per unit per year or the amount required by RD to be deposited (currently \$400 per unit per year) from the Company's gross operating revenues be deposited into the Reserve Fund for Replacements ("Ongoing Amount"). Thereafter, the Managing Member shall, each year, further fund the Reserve Fund for Replacement with an additional amount equal to the Ongoing Amount. Withdrawals from the Reserve Fund for Replacements shall require the Consent and signature of the Investor Member or Special Member. The Managing Member shall not increase the amount in the Reserve Fund for Replacements materially above the amount required to be maintained by this Section 4.02(q) without the Consent of the Investor Member, which Consent shall not be unreasonably withheld. Notwithstanding anything to the contrary in this Section 4.02(q), however, the amount of the Reserve Fund for Replacements shall be increased if necessary to satisfy the requirements of any Project Lender, except the Sponsor, or any Authority having jurisdiction over the Project.
- (r) Operating Reserves. In addition to the requirements of Section 4.02 (q), in order to meet operating expenses of the Company which exceed operating income available for the payment thereof, the Managing Member shall cause the Company to deposit an initial amount of \$110,000 (or such greater amount as may be required by the Project Lenders) into a segregated reserve account in a lending institution acceptable to the Special Investor Member (the "Operating Reserve") to fund operating expenses and debt service in excess of operating revenues and to pay any Unpaid Fee, as that term is defined in Paragraph 5.01(b) hereof. The Operating Reserve shall be funded on or before the seventh Capital Contribution from the proceeds of such Capital Contribution and/or the proceeds of the Project Loans; provided, however, that if there are insufficient funds from the aforementioned sources, the Managing Member shall be required to fund the Operating Reserve. Disbursements from the Operating Reserve for the aforementioned purposes shall constitute MM Loans by the Managing Member only to the extent of amounts funded by it into the Operating Reserve pursuant to the previous sentence. If there is a delay in the payment of the seventh Capital Contribution due to the fault of the Investor Member ("Delayed Operating Reserve Payment"), the unpaid portion of the Capital Contribution attributable to the Operating Reserve shall bear interest at the rate of 1.5% per annum, and such unpaid portion, including any accrued interest, will be paid no later than 24 months after payment of the remaining

portion of seventh Capital Contribution. If the Delayed Operating Reserve Payment is necessary to pay guaranty or other obligations hereunder, Investor Member shall disburse such payment and fully fund the Operating Reserve. Additionally, the Managing Member shall cause the Company to deposit into the Operating Reserve amounts sufficient to maintain a balance of \$110,000 from Net Cash Flow, as set forth in Section 11.03(b) hereof. Withdrawals from the Operating Reserve shall require the prior approval of the Special Member.

- (s) <u>Lease-Up Reserve</u>. At the time of the fourth Capital Contribution the Managing Member shall establish and cause the Company to fund and maintain a lease-up reserve (the "Lease-Up Reserve") in the name of the Company and maintained in a segregated Company account established for this purpose. The amount of the Lease-Up Reserve shall be \$10,000 and shall be fully funded by the proceeds of the fourth Capital Contribution. Withdrawals from the Lease-up Reserve account shall require the Consent and signature of the Investor Member. At such time as the Project Property shall have achieved and maintained for a period of at least six months at least 93% occupancy (measured by both physical occupancy and "paid" occupancy based upon the then current rents for apartment units), any unused portion of the Lease-Up Reserve be used to pay for construction costs or deferred Development Fee.
- (t) <u>Pre-Development Activities</u>. The Managing Member shall be specifically and solely responsible for the following duties:
  - (1) Analyzing the Qualified Allocation Plan ("QAP") for targeted areas within a state.
  - (2) Identifying potential land sites.
  - (3) Analyzing the demographics of potential sites.
  - (4) Analyzing a site's economy and forecast future growth potential.
  - (5) Determining the site's zoning status and possible rezoning actions.
  - (6) Contacting local government officials concerning access to utilities, public transportation, impact fees and local ordinances.
  - (7) Performing environmental tests on selected sites.
  - (8) Negotiating the purchase of the land upon which the Project is located and its related financing.
  - (9) Performing any other duties or activities relating to the acquisition of the land upon which the Project is located.

- (u) The parties acknowledge that the Tax Cut and Jobs Act of 2017 (the "Act") has become law. Notwithstanding the foregoing, the Members agree to work together to make appropriate elections and tax return reporting choices to avoid reducing the Investor Member's expected benefits from being a member of the Company. In this regard and without limiting the foregoing, the Managing Member agrees that unless directed otherwise by the Investor Member, the Company shall make the election under Code Section 163(j)(7)(B) as provided in the Act to be an Electing Real Property Trade or Business. In addition, if directed by the Investor Member, the Managing Member shall elect out of bonus depreciation allowed under Section 167(k) on one or more classes of property for one or more years or if allowable, elect less than the maximum amount of bonus depreciation.
- Single Purpose Entity. The Managing Member shall engage in no other business or activity other than that of being the Managing Member of the Company. The Managing Member was formed exclusively for the purpose of acting as the Managing Member of the Company and has never engaged in any other activity, business or endeavor. As of the date of this Agreement, the Managing Member has no liabilities or indebtedness other than its liability for the debts of the Company, and the Managing Member shall not incur any indebtedness other than its liability for the debts of the Company. If the Managing Member determines it needs additional funds for any purpose, it shall obtain such funds solely from capital contributions from its shareholders or members. The Managing Member has observed and shall continue to observe all necessary or appropriate corporate formalities in the conduct of its business. The Managing Member shall keep its books and records separate and distinct from those of its shareholders, members and affiliates. The Managing Member shall clearly identify itself as a legal entity separate and distinct from its shareholders, members and its affiliates in all dealings with other Persons. The Managing Member has been adequately capitalized for the purposes of conducting its business and will not make distributions at a time when it would have unreasonably small capital for the continued conduct of its business.

# ARTICLE V MEMBERS, MEMBERSHIP INTERESTS AND OBLIGATIONS OF THE COMPANY.

- 5.01 Members; Capital Contributions; Membership Interests.
- (a) <u>Managing Member Contribution</u>. The Managing Member, its principal address or place of business, its Capital Contribution and its Percentage Interest are as follows:
  - (i) Name and Address:
    Essex Manor Management, L.L.C., a Virginia limited liability company
    1173 West Main Street
    Abingdon, VA

- (ii) Capital Contribution: \$100, plus all of its rights, title and interest in, to and under all agreements, licenses, approvals, permits, LIHTC applications and allocations and any other tangible or intangible personal property which is related to the Project or which is required to permit the Company to pursue its business and carry out its purposes as contemplated in this Agreement.
  - (iii) Percentage Interest: 0.009%
- (b) <u>Managing Member's Special Capital Contribution</u>. In the event that the Company has not paid all or part of the amounts due under the Development Agreement ("Unpaid Fee") on or before the earlier of (i) the thirteenth (13th) anniversary of placement in service of the Project, or (ii) the date required under the Development Agreement, the Managing Member shall contribute to the Company an amount equal to any such Unpaid Fee (the "Managing Member's Special Capital Contribution") and the Company shall thereupon make a payment in an equal amount to the Unpaid Fee; provided, however, that prior to the making of the Managing Member's Special Capital Contribution, funds in the Operating Reserve may be used to pay the Unpaid Fee, subject to approval by the Investor Member, and after application of the approved portion of the Operating Reserve, any remaining Unpaid Fee shall be paid using the Managing Member's Special Capital Contribution.
- (c) <u>Investor Members</u>. The Investor Member and the Special Member, respectively, their principal officer and places of business and Percentage Interests are as follows:
- (i) The Investor Member, its principal office and place of business, and its Percentage Interest are as follows:

Housing Equity Fund of Virginia XXI, L.L.C. 1840 West Broad Street, Suite 200 Richmond, Virginia 23220 Capital Contribution of the Investor Member 99.99% as increased for purposes of the Company's books of account by the amount of the Capitalized Bridge Loan Interest allocable to the Investor Member, also as set forth in subparagraph (d) immediately below

(ii) The Special Member, its principal office and place of business, its Percentage Interest and its Capital Contribution are as follows:

VAHM, LLC \$10.00 0.001%

1840 West Broad Street, Suite 200 Richmond, Virginia 23220

(d) <u>Investor Member Capital Contributions</u>. Subject to the provisions of this Agreement, including, without limitation, the provisions of Sections 5.01(e) and 5.03, the Investor Member shall be obligated to make Capital Contributions to the Company in the amount of \$1,758,985 payable in installments as follows. However, in addition to such Contributions, the

Capital Contributions of the Investor Members shall be deemed to include, and their respective Capital Accounts shall so reflect, each Investor Member's allocable share of Capitalized Bridge Loan Interest as determined by the Company's Accountants in consultation with each Investor Member.

- (i) <u>First Capital Contribution</u>. The amount of the first Capital Contribution shall be Two Hundred Fifty Thousand and No/100 Dollars (\$250,000). After satisfaction of all of the conditions set forth below, and review and approval of the items described below, the Investor Member shall make the first Capital Contribution. A portion of the first Capital Contribution in the amount of \$35,000 shall be used to pay the Investor Member's Due Diligence Costs and an additional portion of the first Capital Contribution shall be used to pay for approved costs of the Development of the Project and a portion of the Development Fee in the projected amount of \$50,000.
  - (A) <u>Title Policy</u>. The Title Company shall have issued the Company's title policy in an amount equal to the acquisition and development cost of the Project, showing the Company as owner of fee simple title to the Land and subject to only such exceptions as are acceptable to the Investor Member, and containing fairways, non-imputation, zoning, survey, access, tax parcel and such other endorsements as the Investor Member may require;
  - (B) Environmental Matters. The Investor Member shall have received a report satisfactory to the Investor Member confirming no material adverse environmental conditions, including, without limitation, evidence that radon gas is not present in any of the apartment units at a level above the recommended permitted safe level as determined by the Environmental Protection Agency or any other applicable governmental authority;
  - (C) <u>Legal Opinion</u>. The Investor Member shall have received a legal opinion as set forth in Section 5.04;
  - (D) <u>Permanent Financing</u>. The Investor Member shall have received copies of all commitment letters or agreements from all of the Company's anticipated financing sources, in form and substance acceptable to the Investor Member, necessary to meet the Company's financial needs for the Project.
  - (E) <u>Survey</u>. The Investor Member shall have received and approved an ALTA Survey, dated no more than ninety (90) days prior to the date of funding;
  - (F) <u>Plans and Specifications</u>. The Investor Member shall have received and approved Plans and Specifications for the Project;

- (G) <u>Permits</u>. The Investor Member shall have received a copy of all permits and licenses required for the construction and rehabilitation of the Project, issued by the appropriate governmental authorities;
- (H) <u>Construction Financing</u>. Evidence that all construction financing proceeds are available, including copies of all executed construction financing documents;
- (I) <u>Credits</u>. Evidence from the Agency that the Project will qualify for annual LIHTC of at least \$191,194;
- (J) <u>Construction Contract</u>. The general construction contract, in form and substance acceptable to the Investor Member and with a fixed price or maximum upset price acceptable to the Investor Member, and with a general contractor reasonably acceptable to the Investor Member;
- (K) <u>Financials</u>. Current financial statements of the Developer, verification of background information to be provided to the Investor Member by the Managing Member and there having been no changes in the tax laws or treasury regulations or pronouncements or interpretations of existing tax issues that would materially and adversely affect the Investor Member's investment in the Company;
- (L) <u>USDA Financing and Related Matters</u>. Copies of the loan documents evidencing (1) the assumption of the existing USDA debt terms acceptable to the Investor Member, (2) the assumption of the Rental Assistance Agreement, (3) the continuation of the USDA Rural Development interest credit on the existing USDA debt, and (4) the acquisition of the funds held in the replacement reserve for the existing USDA debt; and
- (M) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to satisfy its due diligence requirements including, without limitation, (i) those documents listed on the Investor Member's closing checklist, a copy of which has been previously delivered to the Managing Member; and (ii) such additional items requested by the Investor Member to otherwise verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV.
- (ii) <u>Second Capital Contribution</u>. The amount of the second Capital Contribution shall be Two Hundred Fifteen Thousand and No/100 Dollars (\$215,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the second Capital Contribution in the amount requested by the Managing Member in the manner set forth below to repay the Construction Loan and then to pay the cost of rehabilitation of the Project.

- (A) <u>First Capital Contribution Paid</u>. The occurrence of the Investor Member's first Capital Contribution;
- (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
- (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Second Capital Contribution, and that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed Second Capital Contribution;
- (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that the amount requested by the Managing Member is in accordance with the labor and materials in place and showing at least 25% completion of the Project;
- (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require;
- (F) <u>DHCD Loan Commitment</u>. Issuance of the DHCD Loan Commitment and payment of the DHCD loan fees all upon terms and conditions acceptable to the Investor Member; and
- (G) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.
- (iii) Third Capital Contribution. The amount of the third Capital Contribution shall be Two Hundred Fifteen Thousand and No/100 Dollars (\$215,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the third Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to repay the Construction Loan and then to pay the cost of rehabilitation of the Project.

- (A) <u>Second Capital Contribution Paid</u>. The occurrence of the Investor Member's second Capital Contribution;
- (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
- (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Second Capital Contribution, and that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed third Capital Contribution;
- (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that the amount requested by the Managing Member is in accordance with the labor and materials in place and showing at least 50% completion of the Project;
- (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require;
- (F) <u>Rehabilitation Expenditures</u>. Evidence that the Project has achieved or will achieve no later than December 31, 2020, rehabilitation expenditures for each building in an amount not less than the greater of: (a) 20% of the adjusted basis of such building; or (b) \$7,000 per Low-Income Unit in such building; and
- (G) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.
- (iv) <u>Fourth Capital Contribution</u>. The amount of the fourth Capital Contribution shall be Two Hundred Fifteen Thousand and No/100 Dollars (\$215,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Fourth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to repay the Construction Loan, to fund the Lease up Reserve in the amount of \$10,000 and then to pay the cost of rehabilitation of the Project.

- (A) <u>Third Capital Contribution Paid</u>. The occurrence of the Investor Member's third Capital Contribution;
- (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
- (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Fourth Capital Contribution, that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed fourth Capital Contribution;
- (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that the amount requested by the Managing Member is in accordance with the labor and materials in place and showing at least 75% completion of the Project;
- (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require; and
- (F) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.
- (v) <u>Fifth Capital Contribution</u>. The amount of the fifth Capital Contribution shall be Six Hundred Fifty Three Thousand Nine Hundred Eighty Five and No/100 Dollars (\$653,985.00). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the fifth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to repay the Construction Loan, then to pay for the cost of rehabilitation of the Project and then to pay a portion of the Development Fee in the projected amount of \$190,263.
  - (A) <u>Fourth Capital Contribution Paid</u>. The occurrence of the Investor Member's fourth Capital Contribution;

- (B) <u>DHCD HOME Loan</u>. Executed copies of the documents relating to the DHCD HOME Loan, in a form acceptable to the Investor Member, and the Company shall have received the funding of such Loans as described in <u>Exhibit F</u>
- (C) <u>Final Closing.</u> Simultaneously with Final Closing, provided that the Investor Member has received fifteen (15) days' prior written notice of the date of Final Closing, and has received copies of any loan documents (including loan riders) executed in connection with the permanent financing that have not been previously delivered to the Investor Member;
- (D) <u>Substantial Completion.</u> Substantial Completion of the Project shall have occurred;
- (E) <u>Survey</u>. The Investor Member shall have received and approved an updated and recertified as-built survey satisfactory to the Investor Member dated no more than thirty (30) days prior to the date of funding;
- (F) <u>As Built Plans and Specifications</u>. The Managing Member shall have submitted to the Investor Member a written document executed by the Managing Member, the architect and the Contractor certifying no material change to the "for-construction" Plans and Specifications previously approved by the Project Lenders and Investor Member;
- (G) <u>Permits, Licenses and Certificates of Occupancy</u>. The Investor Member shall have received a copy of any permits and licenses which are required for the operation and use of the Project and a copy of the final and unconditional certificate or certificates of occupancy, or the equivalent, issued by the appropriate governmental authorities for the Project in its entirety;
- (H) <u>Cost Certification.</u> Receipt of a draft cost certification of Eligible Basis (as defined in Code Section 42(d)) for the Project prepared by the Accountants;
- (I) <u>Managing Member Certificate</u>. Receipt of a certificate from the Managing Member that (1) the representations, warranties and covenants in Sections 4.01 and 4.02 continue to be true and accurate through the date of the proposed Fifth Capital Contribution and (2) the Company and the Managing Member are not in default of any of their obligations with respect to the Company or the Project at such time;
- (J) <u>Legal Opinion</u>. The Investor Member shall have received an update of the legal opinion previously delivered to the Investor Member in connection with its making the Initial Capital Contribution;
- (K) <u>Evidence of Applicable Fraction</u>. The Investor Member shall have received satisfactory evidence that the Applicable Fraction (as defined in Code Section

- 42(c)(1)(B)) for the Project equals or exceeds forty percent (40%) determined as of the date of the proposed Third Capital Contribution;
- (L) <u>Architect's Certificate</u>. The Managing Member shall have delivered to the Investor Member an architect's certificate of substantial completion in the form requested by the Investor Member;
- (M) <u>Payment of Taxes</u>. The Investor Member shall have received satisfactory evidence (which may be included in the title policy described in subparagraph (O) immediately below) that all real property taxes and assessments for the Project due and payable through the date of funding have been timely and fully paid;
- (N) <u>Title Policy</u>. The Title Company shall have issued a final date down endorsement to the title policy extending the date of the title policy through the date of final funding of the Project Loans and the Third Capital Contribution and showing no exceptions to title other than those exceptions reflected on the title policy as of Initial Closing and other exceptions as may be acceptable to the Investor Member;
- (O) <u>Managing Member Elections</u>. The Managing Member will provide evidence that it has made the election to be taxable under Code Section 168(h)(6)(F)(ii) and that such election was effective prior to placement in service of the Project. The Managing Member will also provide evidence that it has filed Form 8832 with the IRS electing to be taxed as a corporation and that such election was effective prior to placement in service of the Project; and
- (P) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.

Amounts disbursed pursuant to Sections 5.01(d)(i) through (v), and to the extent necessary to pay for the costs of construction or rehabilitation, any amount under Section 5.01(d)(vi), shall be disbursed through an escrow agreement in form and substance satisfactory to the Investor Member. All investment earnings on the Investor Member's Capital Contributions disbursed through an escrow shall inure to the benefit and belong to the Investor Member.

(vi) <u>Sixth Capital Contribution</u>. The amount of the sixth Capital Contribution shall be One Hundred Thousand and No/100 Dollars (\$100,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the sixth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to pay a portion of the Development Fee in the projected amount of \$100,000. Notwithstanding, the foregoing, \$10,000 of the Developer Fee shall be withheld until the Project has achieved at least six (6) months of Breakeven Operations.

- (A) <u>Fifth Capital Contribution Paid</u>. The occurrence of the Investor Member's fifth Capital Contribution;
- (B) Qualified Occupancy. Achievement of occupancy of one hundred percent (100%) of the residential units in the Project by Qualified Tenants, and the Managing Member, if requested by the Investor Member, shall demonstrate such occupancy by submitting to the Investor Member certified rent rolls and tenant qualification forms that confirm that such tenants qualify under Section 42 of the Code;
- (C) <u>Breakeven Operation</u>. The last day of the month following the month in which Breakeven Operations occurs (with the Project having achieved at least 95% physical and economic occupancy for consecutive six month period in which Breakeven Operations has been achieved); provided, however, if Breakeven Operations has been met for three consecutive months, then Investor Member will release all of the sixth Capital Contribution targeted to pay a portion of the Development Fee, except for \$10,000 which hold back will be released to pay the Development Fee upon the achievement of six consecutive months of Breakeven Operations;
- (D) <u>Managing Member Certificate.</u> The Investor Member shall have received a certificate from the Managing Member that (1) the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Sixth Capital Contribution and (2) the Company and the Managing Member are not in default of any of their obligations with respect to the Company or Project at such time;
- (E) <u>Company Tax Return</u>. The Investor Member shall have received a complete copy of the Company's 2018 and 2019 tax returns, if not previously delivered;
- (F) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV;
- (G) <u>Cost Certification.</u> Receipt of an audited cost certification of Eligible Basis (as defined in Code Section 42(d)) for the Project prepared by the Accountants;
- (H) 8609's. Receipt of the Form(s) 8609 for the entire Project executed by the Agency;
- (I) Environmental Matters. The Managing Member shall have provided the Investor Member evidence that the construction of the Project did not result in the filling or disturbance of any wetlands and that any actions recommended to be taken which were contained in any environmental assessment reports prepared in conjunction with the development of the Project have been appropriately completed in a manner

- that fully complies with such recommendations and all laws, regulations, ordinances, orders or decrees pertaining to environmental matters; and
- (J) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth in **Exhibit K** attached hereto.
- (vii) Seventh Capital Contribution. The amount of the seventh Capital Contribution shall be One Hundred Ten Thousand and No/100 Dollars (\$110,000.00). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the seventh Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to set up the Operating Reserve. Notwithstanding the foregoing, this seventh Capital Contribution shall be made within twenty-four (24) months of the date the Project is eligible to receive the final \$10,000 of the sixth Capital Contribution. Any amounts not deposited immediately upon the Investor Member's review and approval of the items described below will accrue interest at 1.5% per annum to be paid to the Company by the Investor Member. If the Members determine there is a need for the Operating Reserve within the aforementioned twenty-four (24) month period, the Investor Member may release this seventh Capital Contribution to the Company.
  - (A) <u>Sixth Capital Contribution Paid.</u> The occurrence of the Investor Member's sixth Capital Contribution; and
  - (B) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing obligation, if any, as set forth in Exhibit K attached hereto.
- (viii) Investor Member's Special Additional Capital Contributions. If, in any fiscal year of the Company, the Investor Member's Capital Account balance may be reduced to or below zero, the Investor Member may, in its sole and absolute discretion, make a Special Additional Capital Contribution to the Company, in an amount reasonably required to avoid the reduction of the Investor Member's Capital Account balance to or below zero. If the Investor Member makes a Special Additional Capital Contribution to the Company pursuant to this paragraph, the Investor Member shall receive a guaranteed payment pursuant to Section 5.06 for the use of its Special Additional Capital Contribution. Whenever the Investor Member makes a Special Additional Capital Contribution to the Company pursuant to this paragraph, the Managing Member shall have the option, in its sole and absolute discretion, to make Special Additional Capital Contributions to the Company, up to the same amount and on the same terms in the aggregate as the Special Additional Capital Contribution made by the Investor Member at that time.

- (e) Adjustment to Capital Contributions of Investor Member. Following determination of Certified Credits, the Accountants shall make a determination as to whether there is a Downward Capital Adjustment. If events subsequent to such determination result in a decrease in the Capital Contributions of the Investor Member due to a Late Delivery Capital Adjustment, then the Accountants shall recalculate the Downward Capital Adjustment to take into account such Late Delivery Capital Adjustment. Following the determination of a Downward Capital Adjustment and/or a Late Delivery Capital Adjustment, the Managing Member or the Company, as appropriate, shall make payments as required under Section 5.01(e)(ii).
  - (i) The following definitions shall apply for purposes of determining adjustments to Capital Contributions:
  - A. "Certified Credit Capital Adjustment" shall equal the product of (A) Certified Credits for the Credit Period (excluding any LIHTC resulting from an increase in qualified basis under Code Section 42(f)(3)), minus \$191,194, times (B) \$0.9200 and (C) times ten (10). The Certified Credit Capital Adjustment may be a positive or negative number.
  - B. "Certified Credit Capital Decrease" means a negative Certified Credit Capital Adjustment.
  - C. "<u>Certified Credit Capital Increase</u>" means a positive Certified Credit Capital Adjustment.
  - D. "Downward Capital Adjustment" shall mean the following: (A) if either there is a Certified Credit Capital Decrease or if the Certified Credit Capital Adjustment is zero, then the Certified Credit Capital Decrease plus the Late Delivery Capital Adjustment; or (B) if there is a Certified Credit Capital Increase, the positive amount, if any, by which the Late Delivery Capital Adjustment exceeds the Certified Credit Capital Increase.
  - E. "Late Delivery Capital Adjustment" shall mean for calendar year 2019 the amount, if any, by which \$35,052 and for calendar year 2020 the amount, if any by which \$184,821 exceeds Actual Credits for each such respective year.
  - F. <u>Early Delivery Capital Adjustment</u>" shall mean the product of (a) \$0.5000 and (b) the amount, if any, by which Actual Credits for calendar year 2019 exceed \$35,052 (but in no event shall the total Early Delivery Capital Adjustment exceed \$10,000); provided, however, that if the Project does not achieve 100% Qualified Occupancy by March 31, 2020 then the Investor Member shall not be obligated to make an Early Delivery Capital Adjustment despite the delivery of Actual Credit as described herein

- (ii) If there is a Downward Capital Adjustment, then the Capital Contributions of the Investor Member shall be immediately reduced by the Downward Capital Adjustment. The Downward Capital Adjustment shall first reduce the fourth Capital Contribution (if it has not previously been funded), and then to the extent necessary, the fifth Capital Contribution, and then to the extent necessary, the remaining Capital Contributions. If the Downward Capital Adjustment exceeds the total of all unfunded Capital Contributions (prior to the reduction under this provision), then the Managing Member shall make a payment immediately to the Company equal to the amount of such excess, and the Company shall immediately distribute such amount to the Investor Member as a return of its Capital Contributions. Such payment by the Managing Member shall constitute a non-reimbursable funding by it of Excess Development Costs and shall not give rise to any right as a loan or Capital Contribution or result in any increase in the Capital Account of the Managing Member. In the event that the Managing Member fails to make such payment in full and the Investor Member, in its sole discretion, elects not to exercise its remedies under Sections 5.05 or 6.05, as applicable, any amount not so paid by the Managing Member as required shall be payable out of Net Cash Flow and proceeds of Capital Transactions, as provided under Sections 11.03 and 11.04. Any payment required to be paid to the Investor Member pursuant to the preceding sentence out of Net Cash Flow and the proceeds of Capital Transactions shall be referred to as a "LIHTC Reduction Guaranty Payment". The Early Delivery Capital Adjustment, if applicable, shall be made at the time of the sixth Capital Contribution.
- (f) <u>Payment of Investor Member Due Diligence Costs</u>. The Managing Member shall pay the costs and expenses incurred by the Investor Member in connection with the due diligence activities of the Investor Member and the closing of the transactions described herein, including Investor Member's legal fees and expenses, such Investor Member Due Diligence Costs not to exceed \$35,000.
- (g) <u>Additional Investor Members.</u> Without the Consent of all of the Members, no additional Persons may be admitted as additional Investor Members and Capital Contributions may be accepted only as and to the extent expressly provided for in this Article V.
- (h) <u>Deposit of Capital Contributions.</u> Except as otherwise provided in Section 5.01(d) herein, the cash portion of the Capital Contributions of each Member shall be deposited at the Managing Member's discretion in a checking, savings and/or money market or similar account to be established and maintained in the name of the Company or invested in government securities or certificates of deposit issued by any bank. Thereafter, such amounts shall be utilized for the conduct of the Company business pursuant to the terms of this Agreement.
- (i) <u>No Liability for Investor Member or Special Member.</u> Except as may otherwise be provided under applicable law, no Investor Member or Special Member shall be bound by, or personally liable for, the expenses, liabilities or obligations of the Company.

- Member acknowledges that, on behalf of the Investor Member, the Investor Member (or is Affiliate) may retain an environmental consultant (the "Environmental Consultant") to review and give recommendations related to environmental reports that are provided to the Investor Member by the Managing Member (including, but not limited to, Phase I and Phase II environmental assessments, wetlands reports, lead and asbestos reports, abatement reports and other environmental reports required by the Environmental Consultant, to the reasonable satisfaction of the Environmental Consultant) for the Land, or the construction and rehabilitation of existing buildings, if the reports indicate the possible presence of hazardous materials on or near the Project or if such reports appear incomplete or inadequate for purposes of making such a determination. The Company shall be solely responsible for the payment of the fees of the Environmental Consultant.
- 5.02 <u>Return of Capital Contribution</u>. Except as provided in this Agreement, no Member shall be entitled to demand or receive the return of his Capital Contribution.

#### 5.03 Withholding of Capital Contribution Upon Default.

- (a) <u>Conditions Giving Rise to Withholding</u>. In the event that (a) the Managing Member, or any successor Managing Member shall not have substantially complied with any material provisions under this Agreement or the operating agreement as to an Affiliated Company, after Notice from the Investor Member of such noncompliance and failure to cure such noncompliance within a period of thirty (30) days from and after the date of such Notice, or (b) any Project Lender shall have declared the Company to be in default under any Project Loan or under any of the mortgage loans as to an Affiliated Company, or (c) foreclosure proceedings shall have been commenced against the Project or against the Project owned by an Affiliated Company, then the Company and the Managing Member shall be in default of this Agreement, and the Investor Member, at its sole election, may cause the withholding of payment of any Capital Contribution otherwise payable to the Company (including while any cure period is in effect).
- (b) <u>Release to Company Following Cure</u>. All amounts so withheld by the Investor Member under this Section 5.03 shall be promptly released to the Company only after the Managing Member or the Company has cured the default justifying the withholding, as demonstrated by evidence reasonably acceptable to the Investor Member.
- 5.04 <u>Legal Opinions</u>. As a condition precedent to the Investor Member's obligation to make its Capital Contributions hereunder, the Investor Member must receive the opinion of Curcio & Curcio, PC, Counsel for the Company and the Managing Member, which opinion shall explicitly state that Applegate & Thorne-Thomsen, P.C. of Chicago, Illinois, counsel to the Investor Member, may explicitly rely upon it, that:
- (a) the Company is a duly formed and validly existing limited liability company under the Act, and the Company has full power and authority to own and operate the Project and

to conduct its business hereunder; the Company is duly qualified to transact its business in the Commonwealth of Virginia; the Investor Member has been validly admitted as an Investor Member of the Company entitled to all the benefits of an Investor Member under this Agreement, and the Interest of the Investor Member in the Company is the Interest of an investor member with no personal liability for the obligations of the Company, and the exercise of the rights and remedies of the Investor Member under this Agreement do not constitute participating in the control of the business of the Company;

- (b) the Managing Member is duly and validly organized and is validly existing in good standing as a corporation/limited liability company under the laws of the Commonwealth of Virginia, with full power and authority to enter into and perform its obligations hereunder and under the Managing Member Pledge; the Managing Member is duly qualified to transact its business in the Commonwealth of Virginia;
- (c) unless otherwise permitted under this Agreement, there is and shall be no direct or indirect personal liability of the Company or of any of the Members or their Affiliates for the repayment of the principal of and payment of interest on any Project Loan, and the sole recourse of the Project Lender, with respect to the principal thereof and interest thereon, shall be to the assets of the Company securing such indebtedness;
- (d) execution of this Agreement and the Managing Member Pledge by the Managing Member has been duly and validly authorized by or on behalf of such Managing Member and, having been executed and delivered in accordance with its terms, this Agreement and the Managing Member Pledge constitute the valid and binding agreement of the Managing Member, enforceable in accordance with their respective terms, and execution hereof and thereof by the Managing Member is not in violation of any contract, agreement, charter, bylaw, resolution, judgment, order, decree, law or regulation to which the Managing Member is bound or as to which it is subject;
- (e) the Company owns fee simple title to the Project, subject only to the Project Loans, the Mortgages, and such other liens, charges, easements, restrictions and encumbrances as are set forth in the title insurance policy issued to the Company. Such opinion may be based on a review of the title insurance policy issued in accordance with Section 4.01 herein, provided Counsel has no actual knowledge to the contrary;
- (f) to the best of its knowledge after due inquiry, there are no defaults existing with respect to any of the Project Documents;
- (g) to the best of its knowledge after due inquiry, no event of Bankruptcy has occurred with respect to the Company or the Managing Member; and
- (h) the Affiliate Guaranty has been duly executed by the Affiliate Guarantor and constitutes the valid and binding obligation of the Affiliate Guarantor, enforceable in accordance with its terms; and

(i) the Company has received a carryover allocation of LIHTC for the Projected Credits from the Agency, which is the appropriate state of local authority for the jurisdiction in which the Project is located.

In addition, the Investor Member shall have received from counsel to Investor Member an overall tax opinion, addressing all material tax issues and indicating that the financial projections and tax credit calculation contained in the Development Budget appear reasonable and complete.

#### 5.05 Repurchase Obligation.

- (a) Conditions for Repurchase. If (i) Final Closing has not occurred by December 31, 2020 (or such later date as may be Consented to by the Investor Member); (ii) the Company has not received State Designation for the remainder of the LIHTC's or the IRS Form(s) 8609 is not issued by the Agency, so as to allow the Credit Period for three (3) buildings to commence in 2019 and the remaining two (2) buildings in 2020; (iii) the Company fails to meet the Minimum Set-Aside Test and the Rent Restriction Test by the close of the first year of the Credit Period or at any time thereafter; (iv) the Company's basis in the Project for federal income tax purposes, as finally determined by the Accountants or pursuant to an audit by the IRS, as of no later than April 26, 2018, shall have been less than ten percent (10%) of the Company's reasonably expected basis in the Project, as required pursuant to Section 42(h)(1)(E) of the Code; (v) an Extended Use Agreement is not in effect before the end of the first year of the Credit Period for three (3) buildings; (vi) the Project has not generated at least 95% of the Projected LIHTC for the year 2019 and 2020, then the Managing Member shall, within fifteen (15) days of the occurrence thereof, send to the Investor Member Notice of such event and of its obligation to purchase the Interest of the Investor Member hereunder and return to the Investor Member its Capital Contributions in the event the Investor Member, in its sole discretion, requires in a Notice to the Managing Member such purchase of the Interest of the Investor Member. Thereafter, the Managing Member, within thirty (30) days of the mailing date of Notice by the Investor Member of such election, shall acquire the entire Interest of the Investor Member in the Company by making payment to the Investor Member, in cash, of an amount equal to the sum of its Capital Contributions, plus interest on such amount at the rate of fourteen percent (14%) per annum, but in no event higher than the highest rate permitted by applicable law.
- (b) Upon receipt by the Investor Member of any such payment of its Capital Contributions, the Interest of the Investor Member and all further obligations of the Investor Member hereunder shall terminate, and, to the extent that the Investor Member has acted in accordance with the terms of this Agreement, the Managing Member shall indemnify and hold harmless the Investor Member from any losses, damages, and/or liabilities, to or as a result of claims of Persons other than Members or Affiliates thereof, to which the Investor Member (as a result of its respective participation hereunder) may be subject.

5.06 <u>Guaranteed Payments</u>. No later than ninety (90) days after the end of the Company's fiscal year, any Member who has made a Special Additional Capital Contribution pursuant to Section 5.01(d)(viii) shall receive, as a guaranteed payment for the use of its capital, an amount equal to the annual interest earned by the Company, if any, on such Special Additional Capital Contributions. The Company shall invest any amounts contributed as a Special Additional Capital Contribution as reasonably directed by the contributing Member. Any guaranteed payment due to a Member shall be deemed an expense of the Company for purposes of determining Net Cash Flow. Any guaranteed payment which is not paid when due shall remain a liability of the Company and shall bear interest as set forth above.

#### 5.07 MM Loans.

- (a) MM Loans. The Managing Member shall have the right, but not the obligation, after funding all other obligations under this Agreement, including, without limitation, its obligation to fund Excess Development Costs under its Construction Completion Guaranty under Section 8.11(a) or Operating Deficit under its Operating Deficit Guaranty under Section 8.11(b) hereof, to make "MM Loans" pursuant to this Section 5.07(a) to fund Operating Deficits of the Company or to fund other reasonable and necessary obligations of the Company, provided, however, that the Managing Member shall not enter into any such MM Loan with the Company if such MM Loan would cause a reallocation of LIHTC or tax benefits among the Members. MM Loans shall be on the following terms: (i) interest shall accrue on the MM Loans at an annual interest rate of eight percent (8%), compounded annually; (ii) MM Loans shall be repayable solely as set forth in Sections 11.03 and 11.04 of this Agreement.
- (b) <u>Documentation of MM Loans</u>. At the request of a Member, which request may be made quarterly, any MM Loan shall be evidenced by a non-negotiable promissory note or notes reflecting any such MM Loans made during the preceding calendar quarter. MM Loans shall be unsecured loans. MM Loans shall not be considered Capital Contributions and shall not increase such Member's Capital Account.
- (c) <u>Usury Savings Clause</u>. Notwithstanding anything to the contrary herein or in any note evidencing a MM Loan, in no event shall interest accrue on any MM Loan at a rate in excess of the highest rate permitted by applicable law, and if such designated interest rate should be in excess of such interest rate, the interest rate designated hereunder shall be reduced to the maximum rate of interest permitted by such law.

# ARTICLE VI CHANGES IN MANAGING MEMBERS

#### 6.01 Withdrawal of the Managing Member.

(a) The Managing Member may withdraw from the Company or sell, transfer or assign its Interest as Managing Member only with the prior Consent of the Investor Member,

and of the Agency and the Project Lenders, if required, and only after being given written approval by the necessary parties as provided in Section 6.02, and by the Agency and the Project Lenders, if required, of the Managing Member(s) to be substituted for it or to receive all or part of its Interest as Managing Member.

- (b) In the event that a Managing Member withdraws from the Company or sells, transfers or assigns its entire Interest pursuant to Section 6.01(a), it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member before such withdrawal, sale, transfer or assignment shall have become effective, but shall be free of any obligation or liability incurred on account of the activities of the Company from and after the time such withdrawal, sale, transfer or assignment shall have become effective.
- 6.02 <u>Admission of a Successor or Additional Managing Member</u>. A Person shall be admitted as a Managing Member of the Company only if the following terms and conditions are satisfied:
- (a) the admission of such Person shall have been Consented to by the Managing Member and the Investor Member, and consented to by the Agency and the Project Lenders, if required;
- (b) the successor or additional Person shall have accepted and agreed to be bound by (i) all the terms and provisions of this Agreement by executing a counterpart thereof, (ii) all the terms and provisions of the Loan Agreement and the Project Documents by executing counterparts thereof or an assumption agreement, if requested by the Project Lenders, and (iii) all the terms and provisions of such other documents or instruments as may be required or appropriate in order to effect the admission of such Person as a Managing Member, and a certificate of amendment to the Certificate evidencing the admission of such Person as a Managing Member shall have been filed, and all other actions required by Section 1.07 in connection with such admission shall have been performed;
- (c) if the successor or additional Person is a corporation, it shall have provided the Company with evidence satisfactory to counsel for the Company of its authority to become a Managing Member, to do business in the Commonwealth of Virginia and to be bound by the terms and provisions of this Agreement; and
- (d) Counsel for the Company shall have rendered an opinion that the admission of the successor or additional Person is in conformity with the Act and that none of the actions taken in connection with the admission of the successor Person will cause the termination or dissolution of the Company or will cause it to be classified other than as a partnership for federal income tax purposes.
- 6.03 <u>Effect of Bankruptcy, Death, Withdrawal, Dissolution or Incompetence of a Managing Member.</u>

- (a) In the event of the Bankruptcy of a Managing Member or the withdrawal, death or dissolution of a Managing Member, or an adjudication that a Managing Member is incompetent (which term shall include, but not be limited to, insanity) the business of the Company shall be continued by the other Managing Member(s); provided, however, that if the withdrawn, Bankrupt, deceased, dissolved or incompetent Managing Member is then the sole Managing Member, or if such Managing Member withdraws from the Company in contravention of the provisions of Section 6.01(a) of this Agreement, then the Company shall be terminated, unless within ninety (90) days after receiving Notice of such Bankruptcy, withdrawal, death, dissolution or adjudication of incompetence or breach of Section 6.01(a), the Investor Member elects to designate the Special Member or such other entity as the Investor Member may desire as a successor Managing Member and continue the Company upon the conversion of such Special Member to the Managing Member of the Company. Consequences of the removal of the Managing Member shall be determined under Section 6.05 hereof.
- (b) Upon the Bankruptcy, death, dissolution or adjudication of incompetence of a Managing Member or breach of Section 6.01(a), such Managing Member shall immediately cease to be a Managing Member and its Interest shall without further action be converted to an Investor Member Interest; provided, however, that, if such Bankrupt, dissolved, incompetent, deceased or defaulted Managing Member is the sole remaining Managing Member, such Managing Member shall cease to be a Managing Member only upon the expiration of ninety (90) days after Notice to the Investor Member of the Bankruptcy, death, dissolution, declaration of incompetence or default of such Managing Member; and provided further that, if such Bankrupt, dissolved, incompetent, deceased or defaulted Managing Member is the sole remaining Managing Member, the converted Company Interest of such replaced Managing Member shall be ratably reduced to the extent necessary to insure that the substitute Managing Member(s) holds a .009% Percentage Interest (as set forth in Section 5.01).
- (c) Except as set forth above, such conversion of a Managing Member Interest to an Investor Member Interest shall not affect any rights, obligations or liabilities (including without limitation, any of the Managing Member's obligations under Section 8.11 herein) of the Bankrupt, deceased, dissolved, removed, incompetent or defaulted Managing Member existing prior to the Bankruptcy, death, dissolution, removal, incompetence or default of such person as a Managing Member (whether or not such rights, obligations or liabilities were known or had matured).
- (d) If, at the time of the withdrawal, Bankruptcy, death, dissolution, adjudication of incompetence or default under Section 6.01(a) of a Managing Member, the Bankrupt, withdrawn, deceased, dissolved, incompetent or defaulted Managing Member was not the sole Managing Member of the Company, the remaining Managing Member or Managing Members shall immediately (i) give Notice to the Investor Members of such Bankruptcy, death, dissolution, adjudication of incompetence or default, and (ii) make such amendments to this Agreement and execute and file such amendments or documents or other instruments as are necessary to reflect the conversion of the Interest of the Bankrupt, deceased, dissolved, incompetent or defaulted Managing Member and his having ceased to be a Managing Member.

The remaining Managing Member or Managing Members are hereby granted an irrevocable power of attorney, coupled with an interest, to execute any or all documents on behalf of the Members and the Company and to file such documents as may be required to effectuate the provisions of this Section 6.03.

6.04 Restrictions on Transfer of Managing Member's Interests. This is an agreement under which applicable law excuses the Investor Member from accepting performance from (i) any Managing Member which is a debtor in a case under the Bankruptcy Code, 11 U.S.C. § 101 et seq., (ii) a trustee of any such debtor, (iii) and/or the assignee of any such debtor or trustee. The Investor Member has entered into this Agreement with the Managing Member in reliance upon the unique knowledge, experience and expertise of the Managing Member, and its officers in the planning and implementation of the acquisition of the Project and in the area of affordable housing and development in general. The foregoing restriction on transfer is based in part on the above factors. The Managing Member expressly agrees that the Investor Member shall not be required to accept performance under this Agreement from any person other than the Managing Member, including, without limitation, any trustee of the Managing Member appointed under the Bankruptcy Code, 11 U.S.C. § 101 et seq., and any assignee of any such trustee.

#### 6.05 Removal of the Managing Member.

- (a) <u>Conditions for Removal</u>. The Investor Member shall have the right to remove the Managing Member:
- (i) for (A) any fraud, gross negligence, intentional misconduct, or breach of fiduciary duty, and (B) failure to exercise reasonable care with respect to any material matter in the discharge of its duties and obligations as Managing Member (provided that such violation results in, or is likely to result in, a material detriment to or an impairment of the Project or assets of the Company), or

#### (ii) upon the occurrence of any of the following:

- (A) the Managing Member or the Company shall have violated any material provisions of the Regulatory Agreement, the Extended Use Agreement and/or the Loan Agreement, or any material provisions of any other Project Document or other document required in connection with any Project Loan or any material provisions of a Project Lender and/or Agency requirements applicable to the Project, which violation has not been explicitly waived in writing by the applicable Project Lender or the Agency, as applicable;
- (B) the Managing Member or the Company shall have (i) violated any material provision of this Agreement, including, without limitation, any of its guarantees or payment obligations under Sections 5.01(e), 5.05 and/or 8.11, (ii) violated any material provision of applicable

- law, or (iii) the representation and warranty contained in Section 4.01(u) are and/or becomes false or inaccurate;
- (C) the Managing Member or the Company shall have caused any Project Loan to go into default, which default remains uncured after the expiration of any applicable cure period;
- (D) the Managing Member shall have conducted its own affairs or the affairs of the Company in such manner as would:
  - (1) cause the termination of the Company for federal income tax purposes;
  - (2) cause the Company to be treated for federal income tax purposes as an association, taxable as a corporation;
  - (3) in the reasonable opinion of the Investor Member, cause a recapture or reduction in Certified Credits;
    - (4) violate any federal or state securities laws;
  - (5) cause the Investor Member to be liable for Company obligations in excess of its Capital Contributions; or
- (E) the amount of Actual Credits for any year are, or are projected by the Accountants to be, less than ninety percent (90%) of the Projected Credits for that year; or less than ninety percent (90%) of Certified Credits if Certified Credits have been determined and adjustments to the capital contribution of the Investor Member have been made as may be required under Section 5.01(e);
- (F) cause for removal as a managing member of an Affiliated Company shall exist pursuant to the operating agreement of an Affiliated Company;
- (G) the Managing Member fails to timely and promptly discharge the Management Agent if at any time cause for such removal exists;
- (H) Bankruptcy or similar creditor's action is filed by or against the Company, the Managing Member or any Affiliate Guarantor; or
- (I) any default by the Affiliate Guarantor under the Affiliate Guaranty;

- (J) failure of the Affiliate Guarantor to maintain a minimum net worth of \$300,000;
- (K) failure of the Company to achieve Breakeven Operations within six months of the Company's achievement of 95% occupancy; or
- (L) any act or omission by the Managing Member that would substantially reduce tax benefits, or substantially increase tax liabilities, of the Investor Member.
- (b) <u>Procedure for Removal</u>. The Investor Member shall give Notice to all Members and to the Project Lenders of its determination that the Managing Member shall be removed. The Managing Member shall have ten (10) days after receipt of such Notice to cure any default or other reason for such removal, in which event it shall remain as Managing Member. If, at the end of ten (10) days, the Managing Member has not cured any default or other reason for such removal, it shall cease to be Managing Member and the powers and authorities conferred on it as Managing Member under this Agreement shall cease and the Interests of such Managing Member shall be transferred to the Special Member or its designee which, without further action, shall become the Managing Member; in such event, upon becoming the Managing Member, such designee shall be bound by all applicable terms and conditions of this Agreement and of the Project Documents.

#### (c) <u>Managing Member Obligations and Liability Following Removal.</u>

- (i) In the event that the Managing Member is removed as aforesaid prior to the Final Closing, it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member of the Company before such removal shall become effective, including but not limited to the obligations and liabilities of the Managing Member with respect to its obligations set forth in Section 8.11 of this Agreement; provided however, that if amounts otherwise payable to the Managing Member as fees are applied to meet the obligations of the Managing Member as stated in Sections 5.01, 5.05 and 8.11 of this Agreement, such application shall serve to reduce any such liabilities of the Managing Member or any successor, except for any liability incurred as the result of its negligence, misconduct, fraud or breach of its fiduciary duties as Managing Member of the Company. If the Managing Member is removed as Member of the Company prior to the Final Closing as aforesaid, the Managing Member shall not be entitled to payment of the Incentive Management Fee or other fees which otherwise would have been due and payable under or pursuant to various Sections of this Article VI or Article VII.
- (ii) In the event that the Managing Member is removed as aforesaid after the Final Closing, it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member of the Company before such removal shall become effective, including but not limited to the Managing Member's obligations and liabilities under Section 8.11(b) of this Agreement; provided, however, that if amounts otherwise payable to the Managing Member or

Affiliates thereof as fees are applied by the Company to pay Operating Deficits, such application shall serve to reduce any such liabilities after the Final Closing, except for any liability incurred as the result of its negligence, misconduct, fraud or breach of its fiduciary duty as Managing Member of the Company. If the Managing Member is removed as Member of the Company at any time after the Final Closing, the Developer or its successor(s) shall continue to be paid subsequent to such removal, in accordance with the terms and conditions of this Agreement, any installments of the Development Fee which would have otherwise been due and payable to it pursuant to Section 8.12 and which are not otherwise being withheld; provided, however, upon any such removal of the Managing Member after the Final Closing, no further installments of the Incentive Management Fee shall be paid which are attributable to any period after such removal.

(d) <u>Power of Attorney</u>. The Investor Member hereby is granted an irrevocable power of attorney, coupled with an interest, to execute any and all documents on behalf of the Members and the Company as shall be legally necessary and sufficient to effect all of the foregoing provisions of this Section 6.05. The election by the Investor Member to remove the Managing Member under this Section shall not limit or restrict the availability and use of any other remedy which the Investor Member or any other Member might have with respect to the Managing Member in connection with its undertakings and responsibilities under this Agreement.

#### 6.06. Construction Lender Requirements.

- (a) Notwithstanding anything to the contrary contained in this Agreement, the Members hereby consent to (A) the granting of a security interest in the Company's rights, title and interest in and to the obligation of the Investor Member to make Capital Contributions to the Company pursuant to and in accordance with this Agreement (the "CC Collateral"), to and/or in favor of Virginia Community Capital ("VCC") to secure the obligations of the Company to VCC under the loan documents evidencing, securing and otherwise governing the Construction Loan made by VCC (collectively, as amended from time to time, the "VCC Construction Loan Documents"), (B) the filing of financing statements by or on behalf of VCC, the execution and delivery of one or more pledge and/or security agreements in favor of VCC in the form approved by the Investor Member, and the taking of any and all such other actions as may be required by VCC to perfect its security interest in the CC Collateral, and (C) the exercise by VCC of all of its rights and remedies relating to its perfected security interest in the CC Collateral, under the VCC Construction Loan Documents.
- (b) Notwithstanding anything to the contrary contained in this Agreement, the Members hereby consent to (A) the pledge of, and the granting of a security interest in, the Managing Member's Interest and all of the other interests of the Managing Member in the Company (collectively, the "MM Pledged Collateral"), to and/or in favor of VCC to secure the obligations of the Company to VCC under the VCC Construction Loan Documents, (B) the filing of financing statements by or on behalf of VCC, the execution and delivery of one or more pledge and/or security agreements in favor of VCC in the form approved by the Investor Member, and the taking of any and all such other actions as may be required by VCC to perfect its security interest in the MM Pledged Collateral, and (C) the exercise by VCC of all of its rights and remedies

relating to its perfected pledge and security interest in the MM Pledged Collateral, under the VCC Construction Loan Documents. The Members further acknowledge and agree that that such pledge of MM Pledged Collateral shall be senior to the Managing Member Pledge defined in Section 8.19 below.

Notwithstanding anything to the contrary contained in this Agreement, the Members agree and covenant that:

- (a) upon and Event of Default under the VCC Construction Loan Documents any exercise by VCC of its rights and remedies as a pledgee and secured creditor resulting in a transfer of title to all or any portion of the MM Pledged Collateral to VCC, VCC's nominee and/or any Person to whom VCC may transfer such MM Pledged Collateral in a secured creditor's sale (each such Person being referred to herein as a "Foreclosure Transferee"), such Foreclosure Transferee shall automatically be admitted as a substitute Managing Member of the Company and recognized as the owner of the MM Pledged Collateral so transferred without the requirement of any consent of the Company or any other Member and the Managing Member shall no longer be entitled to exercise any rights with respect to the MM Pledged Collateral so transferred;
- (b) the Managing Member Interest in the Company, whether now or hereafter issued and outstanding, shall be un-certificated and no election has or will be made to have such Interest governed by Article 8 of the Uniform Commercial Code adopted by the Commonwealth of Virginia without the prior written consent of VCC; and
- (c) the provisions set forth in this Section 6.06 \_may not be amended or restated without the prior written consent of VCC, which consent shall not be unreasonably withheld, delayed or conditioned, and any attempt to do so in violation of the foregoing shall be null and void. Notwithstanding this Section 6.06 shall have no further force and effect, upon the final payment of the Construction Loan.

# ARTICLE VII ASSIGNMENT TO THE COMPANY

The Managing Member hereby transfers and assigns to the Company all of its right, title and interest in and to the Project, including the following:

- (a) all contracts with architects, contractors and supervising architects with respect to the development of the Project;
- (b) all plans, specifications and working drawings, heretofore prepared or obtained in connection with the Project and all governmental approvals obtained, including planning, zoning and building permits;
  - (c) any and all commitments with respect to the Project Loans and the LIHTC;

- (d) any and all rights under and pursuant to the Project Documents; and
- (c) any other work product related to the Project.

## ARTICLE VIII RIGHTS, OBLIGATIONS AND POWERS OF THE MANAGING MEMBER

### 8.01 <u>Management of the Company</u>.

- (a) Except as otherwise set forth in this Agreement, the Managing Member, within the authority granted to it under this Agreement, shall have full, complete and exclusive discretion to manage and control the business of the Company for the purposes stated in Article III, shall make all decisions affecting the business of the Company and shall manage and control the affairs of the Company to the best of its ability and use its best efforts to carry out the purpose of the Company. In so doing, the Managing Member shall take all actions necessary or appropriate to protect the interests of the Investor Member, Special Member and of the Company. The Managing Member shall devote such time as is necessary to the affairs of the Company.
- (b) Except as otherwise set forth in this Agreement and subject to the applicable Project Lender and/or Agency rules and regulations and the provisions of the Loan Agreement, the Managing Member (acting for and on behalf of the Company), in extension and not in limitation of the rights and powers given by law or by the other provisions of this Agreement, shall, in its sole discretion, have the full and entire right, power and authority in the management of the Company business to do any and all acts and things necessary, proper, convenient or advisable to effectuate the purpose of the Company. In furtherance and not in limitation of the foregoing provisions, the Managing Member is specifically authorized and empowered to execute and deliver, on behalf of the Company, the Loan Agreements, the Regulatory Agreement, the Extended Use Agreement, the Notes, the Mortgages, and the other Project Documents, and to execute any and all other instruments and documents, and amendments thereto provided the Investor Member shall be provided with the opportunity to review and Consent to any such documents prior to their execution by the Managing Member, as shall be required in connection with the Project Loans, including, but not limited to, executing any mortgage, note, contract, building loan agreement, bank resolution and signature card, release, discharge, or any other document or instrument in any way related thereto or necessary or appropriate in connection therewith; provided, however, that copies of all applications for advances of proceeds of the Project Loans shall be provided to the Investor Member prior to the disbursement of any funds pursuant thereto and shall be subject to the Consent of the Investor Member; and provided further that any such applications which provide for the disbursement of funds of the Company in lieu of or in addition to the proceeds of the Project Loans shall be subject to the Consent of the Investor Member. All decisions made for and on behalf of the Company by the Managing Member shall be binding upon the Company. No person dealing with the Managing Member shall be required

to determine its authority to make any undertaking on behalf of the Company, nor to determine any facts or circumstances bearing upon the existence of such authority.

#### 8.02 <u>Limitations Upon the Authority of the Managing Member.</u>

- (a) The Managing Member shall not have any authority to:
- (i) perform any act in violation of any applicable law or regulation thereunder;
- (ii) perform any act in violation of the provisions of the Regulatory Agreement, the Extended Use Agreement, the Loan Agreements, or any other Project Documents;
- (iii) do any act required to be approved or ratified in writing by the Investor Members under the Act unless the right to do so is expressly otherwise given in this Agreement;
- (iv) knowingly rent apartments in the Project such that the Project would not meet the requirements of the Rent Restriction Test or Minimum Set-Aside Test;
- (v) borrow from the Company or commingle Company funds with funds of any other Person; or
- (vi) execute or deliver any general assignment for the benefit of creditors or file a petition or acquiesce in the filing of a petition for Bankruptcy.
- (b) The Managing Member shall not, without the Consent of the Investor Member which Consent shall not be unreasonably withheld, with the parties hereto agreeing and acknowledging that withholding such Consent would be reasonable if the action would likely be inconsistent with preserving the Project as a low-income housing project), have any authority to:
- (i) sell or otherwise dispose of, at any time, all or substantially all of the assets of the Company;
- (ii) amend the terms of any Project Loan to be other than those set forth on **Exhibit F** attached hereto;
- (iii) borrow in excess of \$10,000.00 in the aggregate at any one time outstanding on the general credit of the Company, except MM Loans and Operating Deficit Loans, and except as and to the extent provided for in an approved budget pursuant to Section 8.20;
- (iv) following Final Closing, construct any new or replacement capital improvements on the Project which substantially alter the Project or its use or which are at a cost in excess of \$10,000.00 in a single Company fiscal year, or rebuild the Project with the use of

insurance proceeds, except (a) replacements and remodeling in the ordinary course of business or under emergency conditions, or (b) reconstruction paid for from insurance proceeds, or (c) as and to the extent provided for in an approved budget pursuant to Section 13.03;

- (v) acquire any real property in addition to the Project other than easements reasonable and necessary for the operation of the Project;
  - (vi) following Final Closing, refinance any Project Loan;
  - (vii) confess a judgment against the Company in excess of \$5,000;
- (viii) admit any person as a Managing Member or an Investor Member, or withdraw as Managing Member, except as otherwise set forth in this Agreement;
- (ix) do any act in contravention of this Agreement or any other agreement to which Company is a party;
- (x) execute or deliver any assignment for the benefit of the creditors of the Company;
- (xi) transfer or hypothecate the Managing Member's interest as a Managing Member in the Company, including its interest in Company allocations or distributions, except as otherwise provided in this Agreement;
- (xii) dissolve the Company or take any action which would result in dissolution:
- (xiii) refinance, prepay or materially modify the terms of any mortgage or long-term liability of the Company, or sell, grant an option to acquire, exchange, mortgage, encumber, pledge or otherwise transfer all or any portion of any interest in the Company or the Company's interest in the Project, or borrow funds or participate in a merger or consolidation with any other entity;
- (xiv) change the nature of the business of the Company, or do any act which would make it impossible to carry on the ordinary business of the Company;
- (xv) materially change any accounting method or practice of the Company;
  - (xvi) file a voluntary petition for bankruptcy of the Company;
- (xvii) make any expenditure or incur any liability on behalf of the Company in excess of \$10,000.00 which is not identified in the budget provided by the Managing Member to the Investor Member;

(xviii) borrow funds from the Company;

(xix) enter into or materially modify the Construction Contract (or any other construction contract), or agree to any change order under the Construction Contract (or any other construction contract) if any such change order is for \$10,000 or more, or is proposed when the amount of previous change orders plus the proposed change order would exceed \$20,000 (over the life of the Company);

(xx) commingle Company funds or assets with the funds or assets of the Managing Member or any Company or other entity owned or operated by the Managing Member to the Investor Member:

(xxi) possess Company property or assign rights in specific property for other than a business purpose of the Company;

(xxii) take any action which would cause the termination of the Company for federal income tax purposes under Code Section 708;

(xxiii) make, amend or revoke any tax election required of or permitted to be made by the Company under the Code or Regulations, including, without limitation, any election under Section 42 (including an election to treat any year other than 2019 as the first year of the Credit Period for three (3) buildings and 2020 for the remaining buildings for any other tax election affecting the amount, timing, availability or allocation of any LIHTC;

(xxiv) enter into any agreement or take any action without the prior Consent of the Investor Member with respect to any matters for which the prior Consent of the Investor Member is a prerequisite therefore;

(xxv) approve any increase in fees to the Managing Member or any affiliate of the Managing Member;

(xxvi) change in ownership, control or management of the Managing Member;

(xxvii) allow this Agreement to be amended;

(xxviii) invest assets of the Company in (A) investments specifically not contemplated by this Agreement, or (B) in investments other than U.S. Treasury Bills, Notes or Bonds, or bank accounts, money market accounts or certificates of deposit in institutions insured by the Federal Deposit Insurance Corporation. However, investment of such assets may be expanded upon approval by the Investor Member.

8.03 Sale of Project.

- (a) <u>Investor Member Request for Sale.</u> Notwithstanding the foregoing Section 8.02, and subject to all Agency regulations then in effect and the receipt of all required approvals and consents of the Project Lenders, and subject further to the extended use requirements applicable pursuant to Section 42(h)(6) of the Code, at any time after the fourteenth (14th) anniversary of the first day of the first taxable year of the applicable LIHTC compliance period the Investor Member may request that the Company do one of the following: (i) sell the Project subject to the Extended Use Agreement (a "Continued Compliance Sale"); or (ii) request that the Agency arrange for the sale of the Project after receipt of a Qualified Contract (a "Compliance Termination Sale").
- (b) Continued Compliance Sale. After receipt of a request for a Continued Compliance Sale, the Managing Member shall use its best efforts to find a third party purchaser for the Project and to cause the Company to consummate a sale of the Project subject to the Extended Use Agreement and on terms Consented to by the Investor Member. If such efforts are not successful on terms reasonably satisfactory to the Investor Member within four (4) months, the Investor Member shall have the right thereafter to locate a purchaser for the Project. If the Investor Member locates such a purchaser, the Managing Member shall be given a right of first refusal to purchase the Project on the same terms and conditions as would be applicable to such purchaser. If such right of first refusal is not exercised by the Managing Member within thirty (30) days, then the Managing Member shall be obligated to consent to the sale to such purchaser so long as the purchase price and other terms offered by such purchaser are at least as favorable to the Company as the best offer, if any, located by the Managing Member. If the Investor Member requests that the Compliance Termination Sale be conducted in a manner that would result in the conversion of the Project to a condominium regime of ownership and the sale of individual condominium units, the Managing Member shall use diligent efforts to accomplish such conversion on such terms which are reasonably satisfactory to the Investor Member.
- Compliance Termination Sale. After receipt of a request for a Compliance Termination Sale, the Managing Member shall make a request to the Agency to obtain a buyer who is willing to operate the low-income units of the Project as a qualified low-income building and who will submit a Qualified Contract for the Project, and if no Qualified Contract is submitted within one year of the date of the Managing Member's request to the Agency, the Managing Member shall use its best efforts to find a third party purchaser and to cause the Company to consummate a sale of the Project to such purchaser on terms Consented to by the Investor Member and free of the restrictions imposed by the Extended Use Agreement. If such efforts are not successful on terms reasonably satisfactory to the Investor Member within six (6) months, the Investor Member shall have the right thereafter to locate a purchaser for the Project. If the Investor Member locates such a purchaser, the Managing Member shall be given a right of first refusal to purchase the Project on the same terms and conditions as would be applicable to such purchaser. If such right of first refusal is not exercised by the Managing Member within thirty (30) days, then the Managing Member shall be obligated to consent to the sale to such purchaser so long as the purchase price and other terms offered by such purchaser are at least as favorable to the Company as the best offer, if any, located by the Managing Member. If the Investor Member requests that

the Compliance Termination Sale be conducted in a manner that would result in the conversion of the Project to a condominium regime of ownership and the sale of individual condominium units, the Managing Member shall use diligent efforts to accomplish such conversion on such terms which are reasonably satisfactory to the Investor Member.

- (d) <u>Managing Member Option</u>. The Managing Member or its designee if it is a qualified non-profit under the terms of Section 42(i)(7) of the Code, shall have the right of first refusal to purchase the Project at the end of the low-income housing tax credit compliance period, in accordance with said Section 42(i) (7) of the Code, for an amount equal to at least the sum of (i) \$1.00, plus (ii) all outstanding debt of the Company, including debt encumbering the Project, plus (iii) the aggregate federal, state and local (if any) income tax liabilities which would be incurred by the Members of the Investor Member as a consequence of such purchase, on the terms set forth in **Exhibit L** attached hereto.
- 8.04 <u>Management Purposes</u>. In conducting the business of the Company, the Managing Member shall be bound by the Company's purposes set forth in Article III.
- 8.05 <u>Delegation of Authority</u>. The Managing Member may delegate all or any of its powers, rights and obligations hereunder, and may appoint, employ, contract or otherwise deal with any Person for the transaction of the business of the Company, which Person may, under supervision of the Managing Member, perform any acts or services for the Company as the Managing Member may approve.
- 8.06 Managing Member or Affiliates Dealing with Company. The Managing Member or any Affiliates thereof shall have the right to contract or otherwise deal with the Company for the sale of goods or services to the Company in addition to those set forth herein, if (a) compensation paid or promised for such goods or services is reasonable (i.e., at fair market value) and is paid only for goods or services actually furnished to the Company, (b) the goods or services to be furnished shall be reasonable for and necessary to the Company, (c) the fees, terms and conditions of such transaction are at least as favorable to the Company as would be obtainable in an arm's-length transaction, (d) no agent, attorney, accountant or other independent consultant or contractor who also is employed on a full-time basis by the Managing Member or any Affiliate shall be compensated by the Company for his services. Any contract covering such transactions shall be in writing and shall be terminable without penalty on sixty (60) days Notice. Any payment made to the Managing Member or any Affiliate for such goods or services shall be fully disclosed to all Investor Members in the reports required under Section 13.02. Neither the Managing Member nor any Affiliate shall, by the making of lump sum payments to any other Person for disbursement by such other Person, circumvent the provisions of this Section 8.06.
- 8.07 Other Activities. Except as limited in Section 8.06, Affiliates of the Managing Member may engage in or possess interests in other business ventures of every kind and description for their own account, including, without limitation, serving as general partner of other limited partnerships or the managing member of other limited liability companies which own, either directly or through interests in other companies or partnerships, government assisted housing

developments similar to the Project. Neither the Company nor any of the Members shall have any rights by virtue of this Agreement in or to such other business ventures or to the income or profits derived therefrom.

- 8.08 Liability for Acts and Omissions. No Managing Member or Affiliate thereof shall be liable, responsible or accountable in damages or otherwise to any of the Members for any act or omission performed or omitted by it in good faith on behalf of the Company and in a manner reasonably believed by it to be within the scope of the authority granted to it by this Agreement and in the best interest of the Company, provided that the protection afforded the Managing Member pursuant to this Section 8.08 shall not apply in the case of negligence, misconduct, fraud or any breach of fiduciary duty as Managing Member with respect to such acts or omissions. Any loss or damage incurred by any Managing Member or Affiliate thereof by reason of any act or omission performed or omitted by it or any of them in good faith on behalf of the Company and in a manner reasonably believed by it to be within the scope of the authority granted by this Agreement and in the best interests of the Company (but not, in any event, any loss or damage incurred by the Managing Member or Affiliate thereof by reason of negligence, misconduct or fraud of the Managing Member or Affiliate thereof, or any breach of fiduciary duty as Managing Member, with respect to such acts or omissions) shall be paid from Company assets (except for reserves) to the extent available (but the Investor Members shall not have any personal liability to the Managing Member or Affiliate(s) thereof under any circumstances on account of any such loss or damage incurred by the Managing Member or Affiliate(s) thereof or on account of the payment thereof).
- 8.09 Indemnification of Investor Member and the Company. The Managing Member and the Company shall, jointly and severally, indemnify, defend, and save harmless the Investor Member and Special Member from and against any claim, loss, expense, action or damage, including without limitation, reasonable costs and expenses of litigation and appeal (and the reasonable fees and expenses of counsel) asserted against the Investor Member or Special Member based on any act, omission, malfeasance or nonfeasance of the Company or the Managing Member, including without limitation any claim that the Investor Member or Special Member is liable for any indebtedness of the Company and excluding only liability directly caused by the Investor Member or Special Member's gross negligence or bad faith conduct. In addition, the Managing Member and the Company shall, jointly and severally, indemnify, defend, save and hold harmless the Investor Member and Special Member, and their representatives, from and against any and all costs, losses, liabilities, damages, lawsuits, proceedings (whether formal or informal), investigations, judgments, orders, settlements, recoveries, obligations, deficiencies, claims and expenses (whether or not arising out of third party claims), including, without limitation, interest, penalties, attorneys' fees and all amounts paid in investigation, or settlement of any of the foregoing, incurred in connection with or arising out of or resulting from the operations of the Managing Member, the Company or the Project prior to the date of this Agreement.
- 8.10 <u>Net Worth of Managing Member</u>. The Managing Member shall maintain a minimum net worth in an amount as may be necessary to assure that the Company will be taxed as a partnership, and not as an association taxable as a corporation, for federal income tax purposes.

# 8.11 <u>Construction of the Project, Construction Cost Overruns, Operating Deficits; Other Managing Member Guarantees.</u>

### (a) <u>Construction Completion Guaranty</u>.

- (i) The Company has entered into the Construction Contract. The Managing Member shall be responsible for:
  - (A) achieving completion of construction of the Project on a timely basis in accordance with the Plans and Specifications for the Project, the terms of this Agreement, the Project Documents and all legal requirements;
  - (B) meeting all requirements for obtaining all necessary unconditional certificate(s) of occupancy for all the apartment units in the Project;
  - (C) fulfilling all actions required of the Company to assure that the Project satisfies the Minimum Set-Aside Test and the Rent Restriction Test:
  - (D) causing the making of the Project Loans by the respective Project Lenders; and

#### (E) achieving Final Closing.

- (ii) The Managing Member hereby is obligated to pay all Excess Development Costs; the Company shall have no obligation to pay any Excess Development Costs. Any amounts paid by the Managing Member pursuant to this subsection (a) shall be in the form of a loan to the Company (a "Completion Loan"). Any Completion Loan will be in the following terms: (A) it shall be unsecured; (B) it shall not bear interest; (C) it shall be repayable solely from Net Cash Flow and proceeds of a Capital Transaction at the time and in the amounts set forth in Sections 11.03(b), 11.04 and 12.02(a) of this Agreement; and (D) a Completion Loan shall be fully subordinated to payment of Project Loans, MM Loans, and indebtedness of the Company to all Persons other than Members.
- (iii) In the event that the Managing Member shall fail to pay any such Excess Development Costs as required in this Section 8.11(a), an amount not in excess of the total of any remaining unpaid installments of the Development Fee due pursuant to Section 8.12 shall be suspended by the Company until such obligations are met by the Managing Member.
- (b) <u>Operating Deficit Guaranty</u>. In the event that, at any time during the period commencing on achievement of Breakeven Operations and ending on the fifteenth

anniversary of such date, an Operating Deficit shall exist, the Managing Member shall provide such funds to the Company as shall be necessary to pay such Operating Deficits. Funds provided after the achievement of Breakeven Operations shall be in the form of a loan to the Company (the "Operating Deficit Loan(s)"). Any Operating Deficit Loan shall be on the following terms: (i) it shall be unsecured; (ii) it shall not bear interest; (iii) it shall be repayable solely from Net Cash Flow and proceeds of a Capital Transaction at the time and in the amounts set forth in Sections 11.03(b), 11.04 and 12.02(a) of this Agreement; and (iv) Operating Deficit Loans shall be fully subordinated to payment of Project Loans, MM Loans, and indebtedness of the Company to all Persons other than Members. In the event that the Managing Member shall fail to make any such Operating Deficit Loan as aforesaid, the Company shall utilize amounts otherwise payable as installments of the Development Fee pursuant to Section 8.12 of this Agreement to meet the obligations of the Managing Member pursuant to this Section 8.11(b). Amounts so utilized shall also constitute payment and satisfaction of installments of the Development Fee and such other fees payable under the aforesaid Section of this Agreement, and the obligation of the Company to make such installment payments pursuant to such Sections, as well as the Investor Member's obligation to make future Capital Contributions, shall be reduced correspondingly. For the purpose of this Section 8.11(b), all expenses shall be paid on a sixty (60) day current basis.

year of the Company there is a LIHTC Shortfall, the Managing Member shall, within forty-five (45) days following the close of such fiscal year, pay the Investor Member an amount equal to (A) the amount of the LIHTC Shortfall for the fiscal year immediately preceding the payment due date multiplied by \$0.9200, (B) all penalties and interest imposed by the Code and assessed against the Investor Member by the IRS with respect to any LIHTC Shortfall, and (C) an amount sufficient to pay any tax liability owed by the Investor Member resulting from the receipt of the amounts specified in the foregoing clauses (A), (B) and this clause (C) of this Section 8.11(c)(i) (such calculation to be made assuming the Investor Member is subject to the highest federal and state tax rates imposed on corporate tax payers under the Code at that time for the taxable year of the Investor Member in which such payment is taken into income by the Investor Member), together with interest on such amounts at the Prime Rate accruing from such payment due date.

payments specified in this Section 8.11(c)(ii) to the Investor Member if there is a LIHTC Recapture Event. The payments required by this Section 8.11(c)(ii) shall be the sum of the following amounts: (A) the amount of LIHTC previously allocated to the Investor Member and subsequently disallowed because of such LIHTC Recapture Event multiplied by \$0.9200; (B) the "credit recapture amount" (as defined in Code Section 42(j)(2)) allocated to the Investor Member because of such LIHTC Recapture Event; (C) all penalties and interest imposed by the Code and assessed against the Investor Member by the IRS with respect to such LIHTC Recapture Event; (D) an amount sufficient to pay any tax liability owed by the Investor Member resulting from the receipt of the amounts specified in the foregoing clauses (A), (B), (C) and this clause (D) of this Section 8.11(c)(ii) (such calculation to be made assuming the Investor Member is subject to the highest federal and state tax rate imposed on corporate taxpayers under the Code at that time for the taxable year of the Investor Member in which such payment is taken into income by the Investor Member,

together with interest on such amounts at the Prime Rate accruing from the date the Investor Member remits funds to a taxing authority with respect to a LIHTC Recapture Event; and (E) if the cause of the LIHTC Recapture Event will, in determination of the Investor Member, decrease the maximum amount of LIHTC that will be available to the Company and allocated to the Investor Member during the remainder of the compliance period under Section 42 of the Code, assuming full compliance with Section 42 of the Code, then an amount equal to the total amount of such decrease. The Managing Member shall make such payment to the Investor Member within forty-five (45) days of the LIHTC Recapture Event.

(iii) The LIHTC Compliance Guaranty set forth herein shall not apply to amounts due solely to the transfer by the Investor Member of all or a portion of its Interest in the Company or to changes in the tax law after the date hereof with which the Managing Member is unable to comply despite the exercise of its good faith and reasonable efforts.

#### (iv) Intentionally Omitted.

- Funds provided by the Affiliate Guarantor with respect to the (v) Managing Member's obligations under subparagraphs (i) or (ii) above shall be in the form of a loan to the Company (the "Guarantor LIHTC Compliance Loan"). Any Guarantor LIHTC Compliance Loan shall be on the following terms: (i) it shall be unsecured; (ii) it shall bear no interest; and (iii) it shall be repayable solely from proceeds of a Capital Transaction or liquidation at the time and in the amounts set forth in Sections 11.04 and 12.02(a) of this Agreement. Notwithstanding the foregoing, the Investor Member shall have the authority to treat any guarantee payment made on behalf of the Company by its Managing Member or the Affiliate Guarantor as (i) a capital contribution to the capital of the Company by the Managing Member in the amount of such guarantee payment that is matched with a corresponding upward adjustment to such Managing Member's capital account in the Company or (ii) as a loan (as described above) by the Managing Member in the amount of such guarantee payment, so as to minimize any possible unintended increase in the amount of depreciation and tax credits allocated to the Managing Member; provided that any losses or other deductions, other than depreciation, relating to such capital contribution or loan, shall be allocated to the Managing Member making such guarantee payment.
- (d) <u>Project Loan Funding Guaranty</u>. The Managing Member irrevocably and unconditionally guarantees and covenants that the Company shall receive full funding of the Project Loans on or before December 31, 2020, on the terms set forth on <u>Exhibit F</u> attached hereto. The Managing Member represents and warrants that the source of funds for the Project Loans do not include, in whole or in part, "federal subsidies" within the meaning of Code Section 42(i) (i.e. the source of funds for the Project Loans does not include, in whole or in part, a "tax-exempt obligation," an obligation the interest on which is exempt from tax under Code Section 103). The Project Loan documents shall contain such other terms as may be Consented to by the Investor Member.

- 8.12 <u>Development Fee.</u> The Company has entered into a Development Agreement (materially in the form of <u>Exhibit A</u> attached hereto) of even date herewith with the Developer for its services in connection with the development and construction of the Project. In consideration for such services, a Development Fee in a total amount equal to \$480,000 shall be payable by the Company, in accordance with the terms of the Development Agreement and Article XI of this Agreement. In no event shall full payment of the Development Fee be later than the termination of the Compliance Period. It is anticipated that \$139,737 of the Development Fee will be deferred and paid pursuant to Article XI.
- 8.13 <u>Incentive Management Fee</u>. The Company has entered into an Incentive Management Fee Agreement in the form attached hereto as <u>Exhibit B</u>, with the Managing Member of even date herewith for its services in managing the business of the Company for the period from the date hereof throughout the term of the Company. In no event shall the Incentive Management Fee be cumulative. Payment of such fee shall be in accordance with any applicable requirements of the Project Lenders.

### 8.14 Withholding of Fee Payments.

- (a) <u>Conditions for Withholding</u>. In the event that (i) the Managing Member or any successor Managing Member shall not have substantially complied with any material provisions under this Agreement, or under the operating agreement with respect to an Affiliated Company, after Notice from the Investor Member of such noncompliance and failure to cure such noncompliance within a period of thirty (30) days from and after the date of such Notice, or (ii) any Project Lender shall have declared the Company to be in default under any Project Loan or under any of the mortgage loans as to an Affiliated Company, or (iii) foreclosure proceedings shall have been commenced against the Project or against an Project owned by the Affiliated Company, then (A) the Managing Member shall be in default of this Agreement, and the Company shall withhold payment of any installment of fees and/or allowance payable pursuant to Sections 4.02(s), 8.12 and/or 8.13 and (B) the Managing Member shall be liable for the Company's payment of any and all installments of the Development Fee payable pursuant to Section 8.12.
- (b) <u>Release of Fees</u>. All amounts so withheld by the Company under this Section 8.14 shall be promptly released to the payees thereof only after the Managing Member has cured the default justifying the withholding, as demonstrated by evidence reasonably acceptable to the Investor Member.
- 8.15 <u>Selection of Management Agent; Terms of Management Agreement.</u> The Company shall engage such person, firm or company as the Managing Member may select, and as the Investor Member may approve, which approval shall not be unreasonably withheld (hereinafter referred to as "Management Agent") to manage the operation of the Project during the rent up period and following Final Closing. The Management Agent must be a VHDA certified Property Manager. The Management Agent shall be paid a management fee subject to the approval of the Agency and/or the Project Lenders, if required, and the Special Member, but in no event will the management fee be greater than 12.33% of gross rental income, subject to increases allowed by

USDA. The contract between the Company and the Management Agent and the management plan for the Project shall be in the form set forth in Exhibit G, with such changes acceptable to the Agency and/or the Project Lenders, if required, and reasonably acceptable to the Special Member. Such contract shall provide, among other things, that it shall be cancelable upon thirty (30) days' prior notice from the Company, and that the Management Agent will accrue the management fee to the extent necessary at any time to prevent a default under any Project Loan. Whenever the management agent for the Project is the Managing Member or an Affiliate of the Managing Member, the management agreement shall provide that it is immediately terminable at the election of the Investor Member or Special Member in the event of (a) the removal or withdrawal of the Managing Member, or (b) any material breach of or noncompliance with any provision of this Agreement by the Managing Member or any Affiliate of the Managing Member. Any other agreement entered into by the Company and any Managing Member or any Affiliate thereof shall specifically provide that such agreement shall be immediately terminable at the election of the Investor Member or Special Member if the Managing Member is removed or withdraws. Hunt & Associates Elderly Housing Corporation is approved by the parties hereto as the initial Management Agent.

### 8.16 Removal of the Management Agent. The Managing Member:

- (a) may, upon receiving any required approval of the Project Lenders and the Investor Member, dismiss the Management Agent as the entity responsible for the Project under the terms of the contract between the Company and the Management Agent, and
- (b) shall, at the request of the Investor Member, remove the Management Agent if the Special Member determines that the same is necessary to protect the interest of the Company or if the Management Agent is declared Bankrupt, is dissolved, or makes an assignment for the benefit of its creditors, or for any intentional misconduct by the Management Agent or its negligence in the discharge of its duties and obligations as Management Agent (subject to the fulfillment and expiration of any notice and/or opportunity to cure provisions of the Management Agreement), including, without limitation, for any action or failure to take any action which:
- (i) violates in any material respect any provision of the Management Agreement entered into with the Company and approved by the Project Lenders, if required, and/or any material provision of the Project Documents and/or the Loan Documents applicable to the Project, or the Project Lenders-approved management plan for the Project;
- (ii) violates in any material respect any provision of this Agreement or provision of applicable law; or
- (iii) causes the Project to be operated in a manner which if continued would give rise to an event which would cause or would likely cause a recapture of LIHTC.
- 8.17 <u>Replacement of the Management Agent</u>. Upon the removal of the Management Agent as the entity responsible for the management of the Project, a substitute Management Agent

which is not an Affiliate of the Managing Member shall be named by the Managing Member, subject to the approval of the Project Lenders, if required, and the approval of the Investor Member.

- 8.18 Loans to the Company. The Company is authorized to receive Operating Deficit Loans and MM Loans on the terms set forth in this Agreement. In addition, if (a) additional funds are required by the Company for any purpose relating to the business of the Company or for any of its obligations, expenses, costs or expenditures, and (b) the Company has not received an Operating Deficit Loan, or MM Loan to pay such amounts, then the Company may borrow such funds as are needed from a Person or organization, other than a Member or an Affiliate of a Member, in accordance with the terms of this Section 8.18, for such period of time and on such terms as the Managing Member and the Investor Member may agree; provided, however, that no such additional loans shall be secured by any mortgage or other encumbrance on the property of the Company without the prior approval of the Investor Member except that such approvals shall not be required in the case of the hypothecation of personal property purchased by the Company and not included in the security agreements executed by the Company at the time of Initial Closing. Nothing in this Section 8.18 shall modify or affect the obligation of the Managing Member to make Operating Deficit Loans and to perform its obligations when and as required by this Agreement.
- 8.19 <u>Affiliate Guaranty</u>. Concurrently with the execution of this Agreement, the Managing Member shall deliver to the Investor Member (a) the Affiliate Guaranty fully executed by each Affiliate Guarantor, (b) a pledge and security agreement executed by the Managing Member in the form of <u>Exhibit E</u> attached hereto (the "Managing Member Pledge"), wherein the Managing Member pledges and grants a security interest in its Managing Member interest in the Company and in each Affiliated Company to secure its obligation under this Agreement, and (c) an opinion of counsel to the Affiliate Guarantors in form satisfactory to the Investor Member regarding the Affiliate Guaranty and the Managing Member Pledge.

### 8.20 <u>Intentionally Deleted.</u>

8.21 <u>Accounting Fee.</u> An accounting fee shall be paid to Virginia Housing Capital Corporation under the Agreement to Provide Accounting and Reporting Services, the form of which is attached hereto as <u>Exhibit J.</u> The obligation to pay such fee shall terminate at the end of the next year following the termination of the Compliance Period.

8.22 <u>Public Relations.</u> The Managing Member shall provide written and timely notice of any groundbreaking, ribbon-cutting or other public relations ceremonies for the Project to the Investor Member and recognize the Investor Member and the Investor Member's members at such public relations ceremonies.

# ARTICLE IX TRANSFERS AND RESTRICTIONS ON TRANSFERS OF INTERESTS OF INVESTOR MEMBERS

### 9.01 Restrictions on Transfer of Investor Members' Interests.

- (a) Under no circumstances will any offer, sale, transfer, assignment, hypothecation or pledge of any Investor Member Interest be permitted unless the Managing Member, in its sole discretion, shall have Consented thereto, and the Project Lenders, if required, also shall have Consented thereto, provided however, that the Managing Member shall not unreasonably withhold its Consent to the pledge by the Investor Member of its Investor Member Interest or a transfer of its right to receive distributions hereunder, so long as no pledgee or transferee shall have any right to become a Substitute Investor Member in the Company or exercise any voting rights of the Investor Member.
- (b) The Investor Member whose interest is being transferred shall pay such reasonable expenses as may be incurred by the Company in connection with such transfer.
- (c) Nothing in this Section 9.01 shall limit the authority of the Investor Member to sell, transfer and/or assign interests within the Investor Member or to transfer Interests of the Investor Member to (i) any Affiliate of the Investor Member or Special Member, in the sole discretion of the Investor Member, at any time and from time to time, or (ii) to any other Person once during the term of this Agreement upon Notice to the Managing Member(s).

### 9.02 <u>Admission of Substitute Investor Members</u>.

- (a) Subject to the other provisions of this Article IX, an assignee of the Interest of an Investor Member (which shall be understood to include any purchaser, transferee, donee, or other recipient of any disposition of such Interest) shall be deemed admitted as a Substitute Investor Member of the Company only upon the satisfactory completion of the following:
- (i) Consent of the Managing Member (which may be withheld in its sole discretion), and the consent of the Project Lenders, if required, shall have been given; such Consent of the Managing Member may be evidenced by the execution by the Managing Member of an amended Agreement and/or Certificate evidencing the admission of such Person as an Investor Member pursuant to the requirements of the Act, provided, however, that no Consent shall be required for any sale, transfer or assignment pursuant to Section 9.01 (c);

- (ii) the assignee shall have accepted and agreed to be bound by the terms and provisions of this Agreement by executing a counterpart thereof or an appropriate amendment hereto, and such other documents or instruments as the Managing Member may require in order to effect the admission of such Person as an Investor Member;
- (iii) an amended Agreement and/or Certificate evidencing the admission of such Person as an Investor Member shall have been filed for recording pursuant to the requirements of the Act;
- (iv) if the assignee is a corporation, the assignee shall have provided the Managing Member with evidence satisfactory to Counsel for the Company of its authority to become an Investor Member under the terms and provisions of this Agreement; and
- (v) the assignee or the assignor shall have reimbursed the Company for all reasonable expenses, including all reasonable legal fees and recording charges, incurred by the Company in connection with such assignment.
- (b) For the purpose of allocation of profits, losses and credits, and for the purpose of distributing cash of the Company, a Substitute Investor Member shall be treated as having become, and as appearing in, the records of the Company as a Member upon his signing of an amendment to this Agreement agreeing to be bound hereby.
- (c) If the Managing Member has determined it will Consent to the admission, the Managing Member shall cooperate with the Person seeking to become a Substitute Investor Member by preparing the documentation required by this Section and making all official filings and publications. In such event, the Company shall take all such action, including the filing, if required, of any amended Agreement and/or Certificate evidencing the admission of any Person as an Investor Member, and the making of any other official filings and publications, as promptly as practicable after the satisfaction by the assignee of the Interest of an Investor Member of the conditions contained in this Article IX to the admission of such Person as an Investor Member of the Company. Any cost or expense incurred in connection with such admission shall be borne by the Substitute Investor Member.

### 9.03 Rights of Assignee of Company Interest.

- (a) Except as provided in this Article and as required by operation of law, the Company shall not be obligated for any purpose whatsoever to recognize the assignment by any Investor Member of its Interest until the Company has received actual Notice thereof.
- (b) Any Person who is the assignee of all or any portion of an Investor Member's Interest, but does not become a Substitute Investor Member, and who desires to make a further assignment of such Interest, shall be subject to all the provisions of this Article IX to the same extent and in the same manner as any Investor Member desiring to make an assignment of its Interest.

# ARTICLE X RIGHTS AND OBLIGATIONS OF INVESTOR MEMBERS

- 10.01 <u>Management of the Company</u>. No Investor Member shall take part in the management or control of the business of the Company nor transact any business in the name of the Company. Except as otherwise expressly provided in this Agreement, no Investor Member shall have the power or authority to bind the Company or to sign any agreement or document in the name of the Company. No Investor Member shall have any power or authority with respect to the Company except insofar as the Consent of any Investor Member shall be expressly required and except as otherwise expressly provided in this Agreement.
- 10.02 <u>Limitation on Liability of Investor Members</u>. The liability of each Investor Member is limited to its Capital Contribution as and when payable under the provisions of this Agreement, and as provided under the Act. No Investor Member shall have any other liability to contribute money to, or in respect of the liabilities or obligations of, the Company, nor shall any Investor Member be personally liable for any obligations of the Company, except as and to the extent provided in the Act. No Investor Member shall be obligated to make loans to the Company.
- 10.03 Other Activities. Any Investor Member may engage in or possess interests in other ventures of every kind and description for its own account, including without limitation, serving as general partner or managing member of other limited partnerships or limited liability companies which own, either directly or through interests in other limited liability companies or limited partnerships, government-assisted housing projects similar to the Project. Neither the Company nor any of the Members shall have any right by virtue of this Agreement in or to such other business ventures to the income or profits derived therefrom.

# ARTICLE XI PROFITS, LOSSES AND DISTRIBUTIONS

### 11.01 Allocation of Profits and Losses Other Than From Capital Transactions.

- (a) <u>Manner of Determination</u>. Profits, Losses and credits for all purposes of this Agreement shall be determined in accordance with the definition of the same under Article II of the Agreement (as applicable) and in accordance with the accrual accounting method and in accordance with applicable Code sections and Treasury Regulations governing same.
- (b) <u>Allocations</u>. All Profits and Losses, except those items in Sections 11.02, 11.05 and 11.07 below, shall be allocated to the Members in accordance with their Percentage Interests. Every item of income, gain, loss, deduction, or tax preference entering into the computation of such Profits and Losses, or applicable to the period during which such Profits and Losses were realized, shall be considered allocated to each Member in the same proportion as

Profits and Losses are allocated to such Member.

### (c) <u>Intentionally Deleted</u>.

- (d) <u>Special Member Allocation</u>. Notwithstanding any provisions in the Agreement to the contrary, in no event shall the Special Member be allocated more than its Percentage Interest, determined as of the date hereof, of any item of Company income, gain, loss, deduction, credit or basis.
- 11.02 <u>Allocation of Profits and Losses from Capital Transactions</u>. Except to the extent provided in Sections 11.07, Profits and Losses recognized by the Company upon a Capital Transaction shall be allocated in the following manner:
- (a) Profits shall be allocated (i) first, to the Members with negative Capital Account balances, that portion of gains (including any gains treated as ordinary income for federal income tax purposes) which is equal in amount to, and in proportion to, such Members' respective negative Capital Accounts in the Company; provided that no gain shall be allocated under this Section 11.02(a)(i) to a Member once such Member's Capital Account is brought to zero and (ii) second, gains in excess of the amount allocated under (i) shall be allocated to the Members in the amounts and to the extent necessary to increase the Members' respective Capital Accounts so that the proceeds distributed under Section 11.04(d) and (f) will be distributed in accordance with the Members' respective Capital Accounts.
- (b) Losses shall be allocated (i) first, to the extent and in such proportions as the respective positive balances in all Members' Capital Accounts, and (ii) second, any remaining loss to the Members in accordance with the manner in which they bear the economic risk of loss associated with such loss or, if none, to the Members in accordance with their Membership Interests.
- (c) Any portion of the Profits treated as ordinary income for federal income tax purposes under Sections 1245 and 1250 of the Code ("Recapture Amount") shall be allocated on a dollar for dollar basis to those Members to whom the items of Company deduction or loss giving rise to the Recapture Amount had been previously allocated.

### 11.03 Distributions: Net Cash Flow.

- (a) <u>Determination of Net Cash Flow</u>. Net Cash Flow shall be determined separately for each fiscal year or portion thereof commencing on the day after Final Closing and shall not be cumulative. Wherever there is a reference to the distribution of Net Cash Flow pursuant to the provisions of this Agreement, Net Cash Flow shall be deemed to be limited to Surplus Cash available for distribution. Income received by the Company from the period commencing with the date of receipt of the initial certificate of occupancy with respect to the Project and ending on the date of the Final Closing shall not be distributed during such period and shall be treated as Net Cash Flow with respect to the first Payment Date following Final Closing.
- (b) <u>Manner of Distribution</u>. Subject to the approval of the Project Lenders, if required, Net Cash Flow shall be applied and/or distributed on each Payment Date in the following priority:
- (i) first, to the Investor Member until the aggregate amount of distributions made to the Investor Member under this Section 11.03(b)(i) for the current and all prior years equals the Assumed Investor Member Tax Liability for the current and all prior years;
- (ii) second, to the Investor Member in an amount equal to any LIHTC Reduction Guaranty Payment or Unpaid LIHTC Shortfall;
- (iii) third, to the Managing Member until the aggregate amount of distributions made to the Managing Member under this Section 11.03(b)(iii) for the current and all prior years equals the Assumed Managing Member Tax Liability for the current and all prior years;
  - (iv) fourth, to replenish the Operating Reserve to the Initial Amount;
- (v) fifth, to the Developer until all amounts due under the Development Agreement have been paid in full;
- (vi) sixth, to the pro rata payment of any outstanding Operating Deficit Loans and MM Loans, based upon the respective outstanding balances of each;
  - (vii) seventh to the payment of the Incentive Management Fee; and
- (viii) thereafter, 99.99% to the Investor Member; .009% to the Managing Member; and .001% to the Special Member.

Notwithstanding anything to the contrary contained herein, if the amount of the distribution to the Investor Member under Section 11.03(b) is less than 10% of the Net Cash Flow of the Project, then the Investor Member shall receive a priority distribution before any distributions under Section 11.03(b)(vii) and (viii) in an amount such that, when added to the sum distributable to the Investor Member under Section 11.03(b), shall equal 10% of Cash Flow.

- (c) <u>Distributions to be Subject to Regulatory Restrictions</u>. Notwithstanding the foregoing, during such time as regulations of the Project Lenders are applicable to the Project, the total amount of Net Cash Flow which may be so distributed to the Members with respect to any fiscal year shall not exceed such amounts as such regulations permit to be distributed.
- 11.04 <u>Distributions: Capital Transactions and Liquidation of Company</u>. Except as may be required under Section 12.02(b), the proceeds resulting from the liquidation of the Company assets pursuant to Section 12.02, and the net proceeds resulting from any Capital Transaction, as the case may be, shall be distributed and applied in the following order of priority:
- (a) to the payment of all matured debts and liabilities of the Company (including amounts due pursuant to any Project Loan and all expenses of the Company incident to any such sale or refinancing), excluding (1) debts and liabilities of the Company to Members or any Affiliates, and (2) all unpaid fees owing to the Managing Member under this Agreement;
- (b) to the setting up of any reserves which the Liquidator (or the Managing Member if the distribution is not pursuant to the liquidation of the Company) deems reasonably necessary for contingent, unmatured or unforeseen liabilities or obligations of the Company;
- (c) Twenty Thousand and No/100 Dollars (\$20,000.00) to the Special Member, or its assignee as a Capital Transaction Administrative Fee, either upon sale or transfer of Investor Member interest:
- (d) to the payment of any debts and liabilities (including unpaid fees) owed to the Members or any Affiliates by the Company for Company obligations; provided, however, that the foregoing debts and liabilities owed to Members and their Affiliates shall be paid or repaid, as applicable, in the following order of priority, if and to the extent applicable: (i) to the Investor Member, an amount equal to any outstanding LIHTC Reduction Guaranty Payment, or any Unpaid LIHTC Shortfall (applied first to accrued but unpaid interest (at the Default Rate) and then principal); (ii) to the Investor Member, an amount equal to any Special Additional Capital Contribution; (iii) to the payment of any outstanding MM Loans and loans made by the Managing Member pursuant to Section 8.11(a)(i) and/or 8.11(a)(ii) pro rata based on their respective outstanding balances, if applicable; (iv) amounts due under the Development Agreement; (v) amounts due with respect to Operating Deficit Loans, if any; and (vi) any other such debts and liabilities;
- (e) to the Managing Member and Investor Members in proportion to the relative amounts of Net Projected Tax Liabilities of the Managing Member and the Investor members or partners or members and their respective members or partners until they each have received, cumulatively, an amount equal to their respective Net Projected Tax Liabilities;
- (f) to payment of the Guarantor LIHTC Compliance Loan (or, if funds provided are a capital contribution, under Section 8.11(c)(v), as a return of such capital); and

(g) the balance, .009% to the Managing Member, 99.99% to the Investor Member, and .001% to the Special Member.

Written determination of the proposed distributions of proceeds of Capital Transactions, showing all relevant calculations and assumptions, shall be delivered to the Investor Member and Special Member not later than twenty (20) days prior to the Company entering into any agreement for a Capital Transaction, and written confirmation or any revision thereof shall be delivered to the Investor Member and Special Member not later than twenty (20) days prior to the making of any such distribution. Distributions hereunder shall be made within five (5) days of the Company's receipt of such proceeds.

### 11.05 Distributions and Allocations: General Provisions.

- (a) In any year in which a Member sells, assigns or transfers all or any portion of an Interest to any Person who during such year is admitted as a substitute Member, the share of all profits and losses allocated to, and of all Net Cash Flow and of all cash proceeds distributable under Section 11.04 distributed to, all Members which is attributable to the Interest sold, assigned or transferred shall be divided between the assignor and the assignee ratably on the basis of the number of monthly periods in such year before, and the number of monthly periods on and after, the first day of the month during which such Person is admitted as a substitute Member.
- (b) The Company shall, subject to any applicable limitation on the distribution of Net Cash Flow and any required approval by the Project Lenders, distribute Net Cash Flow not less frequently than annually in the manner provided in Section 11.03(b).
- (c) In the event that there is a determination that there is any original issue discount or imputed interest attributable to the Capital Contribution of any Member, or any loan between a Member and the Company, any income or deduction of the Company attributable to such imputed interest or original issue discount on such Capital Contribution or loan (whether stated or unstated) shall be allocated solely to such Member.
- (d) In the event that the deduction of all or a portion of any fee paid or incurred by the Company to a Member or an Affiliate of a Member is disallowed for federal income tax purposes by the IRS with respect to a taxable year of the Company, the Company shall then allocate to such Member an amount of gross income of the Company for such year equal to the amount of such fee as to which the deduction is disallowed.
- (e) If any Member's Interest in the Company is reduced but not eliminated because of the admission of new Members or otherwise, or if any Member is treated as receiving any items of property described in Section 751(a) of the Code, the Member's Interest in such items of Section 751(a) property that was property of the Company while such Person was a Member shall not be reduced, but shall be retained by the Member so long as the Member has an Interest in the Company and so long as the Company has an Interest in such property.

- (f) In accordance with Section 704(c) of the Code (relating to allocations with respect to appreciated contributed property) and the Regulations thereunder, income, gain, loss, and deduction with respect to any property contributed to the capital of the Company shall be allocated, solely for tax purposes, among the Members so as to take account of any variation between the adjusted basis of such property to the Company for federal income tax purposes and its fair market value. Any elections or other decisions relating to such allocations shall be made by the Managing Member in any manner that reasonably reflects the purpose and intention of this Agreement.
- (g) In the event that the Managing Member makes any Operating Deficit Loans pursuant to Section 8.11(b), any deductions or losses of the Company attributable to the use of those funds shall be specially allocated to the Managing Member.
- (h) Any income attributable to the Capital Contribution of the Managing Member will be allocated to the Managing Member.
- (i) Any income attributable to the modification of any of the Project Loan(s) shall be allocated 100% to the Managing Member.

### 11.06 Capital Accounts.

- Establishment and Maintenance. A separate Capital Account shall be maintained and adjusted for each Member. There shall be credited to each Member's Capital Account the amount of its Capital Contribution, the fair market value of any property contributed to the Company (net of any liabilities secured by such property) and such Member's distributive share of the income and gain for tax purposes of the Company including income or gain exempt from tax; and there shall be charged against each Member's Capital Account the amount of all cash flow distributed to such Member, the fair market value of any property distributed to such Member (net of any liabilities secured by such property), the net proceeds resulting from the liquidation of the Company's assets or from any sale or refinancing of the Project distributed to such Member, and such Member's distributive share of the losses for tax purposes of the Company. Each Member's Capital Account shall be maintained and adjusted in accordance with the Code and the Treasury Regulations thereunder. The foregoing provisions and the other provisions of this Agreement relating to the maintenance of Capital Accounts are intended to comply with Treas. Reg. § 1.704-1(b), and shall be interpreted and applied in a manner consistent with such regulations. It is the intention of the Members that the Capital Accounts maintained under this Agreement be determined and maintained throughout the full term of this Agreement in accordance with the accounting rules of Treas. Reg. § 1.704-1(b)(2)(iv).
- (b) <u>Deficit Capital Accounts; Regulatory Liquidation</u>. In the event that the Company is liquidated within the meaning of Treas. Reg. § 1.704-1(b)(2)(ii)(g), if the Managing Member's Capital Account has a deficit balance (after giving effect to all contributions, distributions and allocations), the Managing Member shall make Capital Contributions in the

amount of such deficit in compliance with Treas. Reg. §1.704-1(b)(2)(ii)(b)(3). In the event that the Investor Member's Capital Account should have a deficit balance at such time, it shall have no obligation to fund or otherwise contribute capital to the Company in connection with such deficit. Notwithstanding the foregoing, in the event the Company is liquidated within the meaning of Treas. Reg. § 1.704-1(b)(2)(ii)(g) but no event has occurred under Section 12.01 to dissolve the Company, the Company assets shall not be liquidated, the Company's liabilities shall not be paid or discharged, and the Company's affairs shall not be wound up. Instead, the Company shall be deemed to have contributed all of its assets and liabilities to a new limited liability company in exchange for an interest in the new limited liability company. Immediately thereafter, the terminated Company shall be deemed to have distributed interests in the new limited liability company to the Members of the terminated Company in proportion to their respective interests in the terminated Company in liquidation of the terminated Company.

11.07 <u>Special Allocations</u>. Notwithstanding anything to the contrary contained in Section 11.01(a) or (b), the following special allocations in all events apply in determining the allocation of Profits and Losses among the Members and are made prior to the allocations required under §11.01(a) and (b):

### (a) Depreciation and LIHTC.

- (i) Depreciation (cost recovery) deductions and LIHTC are allocated to the Members in accordance with their Percentage Interests.
- (ii) Any recapture of LIHTC is allocated to the Members that were allocated (or whose predecessors-in-interest were allocated) the depreciation/cost recovery deduction and LIHTC associated therewith.

### (b) <u>Limitation on Allocations of Losses.</u>

- (i) To the extent the allocation of any Losses to a Member would cause that Member to have an Adjusted Capital Account Deficit at the end of any fiscal year of the Company, then those Losses will not be allocated to that Member, but rather will be specially allocated to the remaining Members in proportion with their relative interests in the Company.
- (ii) In the event some but not all of the Members would have Adjusted Capital Account Deficits due to an allocation of Losses, the limitation set forth in this Section 11.07(b) shall be applied on a Member-by-Member basis so as to allocate the maximum permissible Losses to each Member who is not a Managing Member under Treas. Reg. §1.704-1(b)(2)(ii)(d). All Losses in excess of the limitation set forth in this Section 11.07(b) shall be allocated to the Managing Member.
- (c) <u>Profit Chargeback.</u> To the extent any Losses are specially allocated to a Member in accordance with Section 11.07(b), then Profits will thereafter first be specially allocated to such Member in proportion to and in an amount (1) up to but not exceeding the amount of any such

special allocation of Losses away from such Member under such subparagraph (b) but (2) not to the extent that Losses or depreciation deductions would be allocated to the remaining Members in excess of the amount permitted by 11.07(b).

- (d) <u>Nonrecourse Deductions</u>. Nonrecourse Deductions for any fiscal year shall be allocated to the Members in accordance with their Percentage Interests.
- (e) <u>Member Nonrecourse Deductions</u>. Any Member Nonrecourse Deductions for any fiscal year shall be specially allocated to the Member or Members that bear the Economic Risk of Loss with respect to the Member Nonrecourse Debt to which such Member Nonrecourse Deductions are attributable in accordance with Treas. Reg. §1.704-2(b)(4) and Treas. Reg. §1.704-2(i).
- (f) <u>Company Minimum Gain Chargeback</u>. Notwithstanding any other provision of this Agreement, if there is a net decrease in the Company's Minimum Gain attributable to Nonrecourse Liabilities during any taxable year, each Member shall be specially allocated a *pro rata* portion of each of the Company's items of income and gain for such year (and, if necessary for subsequent years) in proportion to, and to the extent of, an amount equal to such Member's share of the net decrease in such Minimum Gain during such taxable year as determined in accordance with the provisions of Treas. Reg. §1.704-2(g)(2). In the event that such net decrease in the Company's Minimum Gain occurs in connection with the disposition of all or any portion of the Project, then any items of Company income or gain allocated in accordance with the previous sentence shall first consist of gain recognized by the Company as a result of such disposition. It is the intent that the allocations provided in this Section 11.07(f) shall be determined in accordance with and only to the extent required by Treas. Reg. §1.704-2(f) and (j)(2)(i).
- of this Agreement, if there is a net decrease in the amount of the Company's Minimum Gain during any taxable year with respect to a Member Nonrecourse Debt, the Member bearing the Economic Risk of Loss with respect to such Member Nonrecourse Debt shall be specially allocated a *pro rata* portion of each of the Company's items of income and gain for such taxable year (and, if necessary, for subsequent years) in proportion to, and to the extent of the amount of such Member's share of the net decrease in such Minimum Gain during such taxable year as determined in accordance with the provisions of Treas. Reg. §1.704-2(i)(4). In the event that such net decrease in the Member's Minimum Gain occurs in connection with the disposition of all or any portion of Project, then any items of Company income or gain allocated in accordance with the previous sentence shall first consist of gain recognized by the Company as a result of such disposition. It is the intent that the allocations provided in this Section 11.07(g) shall be determined in accordance with and only to the extent required by the provisions of Treas. Reg. §1.704-2(i) and (j)(2)(ii).
- (h) <u>Qualified Income Offset</u>. If a Member unexpectedly receives any adjustments, allocations, or distributions described in §1.704-1(b)(2)(ii)(d)(4), (5) or (6) of the Regulations, then items of Company income or gain will be specially allocated to that Member in an amount and manner sufficient to eliminate, to the extent required by the Regulations, the Adjusted

Capital Account Deficit of that Member as quickly as possible. The special allocations required pursuant to this subparagraph (h) are made only if and to the extent that such Member would have an Adjusted Capital Account Deficit after all other allocations provided for in this Article 11 have been tentatively made as if this subparagraph (h) were not in the Agreement. This subparagraph (h) is intended to comply with the qualified income offset requirements of §1.704-1(b)(2)(ii)(d) of the Regulations and will be interpreted consistently therewith.

- (i) Gross Income Allocation. In the event any Member has a deficit Capital Account at the end of any fiscal year in excess of the sum of (i) the amount that such Member must restore pursuant to any provision of this Agreement, if any, and (ii) the amount such Member is deemed obligated to restore pursuant to the penultimate sentence of Treas. Reg. § 1.704-2(g) and § 1.704-2(i)(5), such Member shall be specially allocated items of Company income and gain in the amount of such excess as quickly as possible, provided that an allocation pursuant to this Section 11.07(i) shall be made if and only to the extent that such Member would have a deficit Capital Account in excess of such sum after all other allocations provided for in this Article XI have been tentatively made as if this Section 11.07(i) and Section 11.07(h) hereof were not in the Agreement.
- (j) §754 Adjustment. To the extent an adjustment to the adjusted tax basis of any Company Property undertaken pursuant to §734(b) or 743(b) of the Code is required to be taken into account in determining the Capital Accounts of the Members under Treas. Reg. §1.704-1(b)(2)(iv)(m), then the amount of such adjustment to the Capital Accounts will be treated as an item of gain (if the adjustment increases the basis of the asset) or loss (if the adjustment decreases such basis) and such gain or loss will be specially allocated to the Members in a manner consistent with the manner in which their Capital Accounts are required to be adjusted pursuant to the aforementioned section of the regulations.
- (k) <u>Curative Allocations.</u> In the event that income, loss or items thereof are allocated to one or more Members pursuant to Sections 11.07(h) through (i), subsequent income, loss or items thereof shall be allocated (subject to the provisions of Sections 11.07(h) and (i)) to the Members so that, to the extent possible in the judgment of the Managing Member, the net amount of allocations shall be equal to the amount that would have been allocated had Section 11.07 not been applied. Notwithstanding the foregoing, the allocation of depreciation deductions will be governed by Section 11.07(a) and this Section 11.07(k) shall not apply to allocations of depreciation deductions.
- (l) <u>Excess Nonrecourse Liabilities.</u> Solely for purposes of determining a Member's proportionate share of the "excess nonrecourse liabilities" of the Company within the meaning of Treas. Reg. §1.752-3(a)(3), the Members' respective interests in Company Profits and deductions shall equal their Percentage Interests (determined without regard to Section 11.07(a)-(k)).
  - (m) Authority to Vary Allocations to Preserve and Protect Members' Intent
    - (i) It is the intent of the Members that each Member's distributive share

of income, gain, loss, deduction, or credit (or item thereof) shall be determined and allocated in accordance with this Article XI to the fullest extent permitted by Section 704(b) of the Code. In order to preserve and protect the determinations and allocations provided for in this Article XI, the Managing Member, shall upon the direction in writing of the Special Member, allocate income, gain, loss, deduction, or credit (or item thereof) arising in any year differently than otherwise provided for in this Article XI as necessary to ensure that all allocations of income, gain, loss, deduction or credit (or item thereof) to the Members are permitted by Section 704(b) of the Code and Treasury Regulations promulgated thereunder. Any allocation made pursuant to this Section 11.07 shall be deemed to be a complete substitute for any allocation otherwise provided for in this Article XI and no amendment of this Agreement or approval of any Member shall be required.

- (ii) In making any allocation (the "new allocation") under Section 11.07(m)(i), the Managing Member is authorized to act only upon the direction in writing of the Special Member or the Investor Member.
- (iii) If the Managing Member receives a recommendation from the Accountants to make any new allocation in a manner less favorable to the Investor Member than is otherwise provided for in this Article XI, then the Managing Member shall do so only with the Investor Member's or the Special Member's Consent and only after having given the Investor Member and the Special Member the opportunity to discuss such allocation with the Accountants, and only after the Managing Member has been advised by the Accountants that it is permitted by Section 704(b) of the Code, to allocate income, gain, loss, deduction, or credit (or item thereof) arising in later years in such manner so as to bring the allocations of income, gain, loss, deduction, or credit (or item thereof) to the Investor Members as nearly as possible to the allocations thereof otherwise contemplated by this Article XI.
- (n) <u>Grant Income</u>. Any income recognized as a result of any receipt of grants by the Company shall be allocated one hundred percent (100%) to the Managing Member.
- 11.08 <u>Designation of Partnership Representative</u>. The Managing Member shall be the partnership representative of the Company pursuant to Section 6223 of the Code ("Partnership Representative"), and shall engage in such undertakings as are required of the Partnership Representative of the Company, as provided in the Code and applicable Treasury Regulations. For each applicable tax year, the Partnership Representative shall appoint as the Designated Individual a person who is employed by the Managing Member or its Affiliate, has sufficient experience and authority to represent the Company in all dealings with the IRS, and is Consented to by the Investor Member or Special Member. If the Designated Individual is unable to perform the role required, no longer meets the requirements of the Code and Treasury Regulations or ceases to be employed by the Managing Member or its Affiliate, the Managing Member shall take all necessary action to cause such person to resign as the Designated Individual and to designate a successor representative that would otherwise qualify under this Agreement and under the Code and Treasury Regulations as a permissible Designated Individual. The Managing Member shall take any and all action required under the Code or Treasury Regulations (including on all applicable Company tax returns), as in effect from time to time, to designate itself as the Partnership Representative and

the chosen person as the Designated Individual. The Managing Member shall cause the Designated Individual to agree to comply with all restrictions and obligations imposed on the Partnership Representative as set forth in this Agreement.

Each Member, by its execution of this Agreement, Consents to such designation of the Partnership Representative and agrees to execute, certify, acknowledge, deliver, swear to, file and record at the appropriate public offices such documents as may be necessary or appropriate to evidence such Consent.

### 11.09 Authority of Partnership Representative.

- (a) The Partnership Representative shall have and perform all of the duties required under the Code and Treasury Regulations, including the following duties:
- (i) Furnish the name, address, profits interest, and taxpayer identification number of each Member to the IRS;
- (ii) Represent the Company in all dealings with the IRS and state and local taxing authorities in accordance with the obligations and restrictions imposed by this Agreement;
- (iii) Within five calendar days after the receipt by the Managing Member or an Affiliate thereof or the Company of any correspondence or communication relating to the Company or a Member or an Affiliate of a Member from the IRS or state or local taxing authority, the Partnership Representative shall forward to each Member a photocopy of all such correspondence or communication(s). The Partnership Representative shall, within five calendar days thereafter, advise each Member in writing of the substance and form of any conversation or communication held with any representative of the IRS or state or local taxing authority.
- (b) The Partnership Representative shall, upon request by the Investor Member, permit the Investor Member to include its attorney in the power of attorney (Form 2848) for the Company for any taxable years under a tax audit or in a tax administrative appeals process.
- (c) The Partnership Representative shall, solely upon request by the Investor Member, make an election pursuant to Sections 6221 or 6226 of the Code on behalf of the Company, provided the Company is permitted to make such election pursuant to the Code or Treasury Regulations thereunder.
- (d) The Partnership Representative shall not without the Consent of the Special Member:
- (i) Extend the statute of limitations for assessing or computing any tax liability against the Company (or the amount of character of any Company tax items);
  - (ii) Engage an accounting firm or counsel to represent the Company before the

### IRS;

- (iii) Settle any audit with the IRS concerning the adjustment or readjustment of any Company item(s);
- (iv) File a request for an administrative adjustment with the IRS at any time or file a petition for judicial review with respect to any such request or select the forum for judicial review of any IRS determination;
- (v) Initiate or settle any judicial review or action concerning the amount or character of any Company tax item(s);
- (vi) Intervene in any action brought by any other Member for judicial review of a final Company administrative adjustment;
- (vii) Make an election pursuant to Sections 6221(b) or 6226(a) of the Code on behalf of the Company;
- (viii) Take action pursuant to Treasury Regulations promulgated under Section 6225(c); or
- (ix) Take any other action not expressly permitted by this Section 11.09 on behalf of the Members of the Company in connection with any administrative or judicial tax proceeding.
- In the event of any Company-level proceeding instituted by the IRS (e) pursuant to Sections 6221 through 6241 of the Code, or by any other federal, state or local tax authority, the Partnership Representative shall consult with the Special Member regarding the nature and content of all action and defense to be taken by the Company in response to such proceeding. The Partnership Representative also shall consult with the Special Member regarding the nature and content of any proceeding pursuant to Sections 6221 through 6241 of the Code instituted by or on behalf of the Company (including the decision to institute proceedings, whether administrative or judicial, and whether in response to a previous IRS proceeding against the Company or otherwise). The Partnership Representative will provide the Investor Member and Special Member with notice reasonably in advance of any meetings or conferences with respect to any administrative or judicial proceedings relating to the determination of Company items at the Company-level (including any meetings or conferences with counsel or advisors to the Company with respect to such proceedings) and the Investor Member and Special Member shall have the right to participate, at the Investor Member's and Special Member's sole cost and expense, in any such meetings or conferences. In any such proceedings, the Partnership Representative shall take any action or omit to take any action, if reasonably requested by the Investor Member or Special Member.
- (f) If, at any time, the Managing Member desires to accept a settlement offer or other proposed resolution of a tax dispute, and the Investor Member and Special Member do

not, then, to the extent permitted by the Code and Treasury Regulations, the Special Member may elect to take control of such tax dispute (including by being appointed as the Partnership Representative for the relevant period) and resolve such tax dispute in the best interest of the Company, as reasonably determined by the Special Member. If exercised, this election shall apply only to such contested tax dispute and not to any other past, future, or pending dispute with a tax authority or other Company matter. Moreover, the exercise of this election shall not relieve the Managing Member of any of its other obligations under this Agreement, including its obligation to manage the Company.

- In the event that an election described in Code Section 6226(a) is not made (g) with respect to any notice of final partnership adjustment, each Member shall be obligated to make a capital contribution in an amount equal to such Member's share of the imputed underpayment (and any associated interest and penalties) owed by the Company under Code Section 6225. For purposes of the preceding sentence, each Member's share of such imputed underpayment (and associated interest and penalties) shall be determined by taking into account (i) such Member's share of the income, gain, loss, deductions, basis and credits to which such adjustment and imputed underpayment relate, as determined by the Accountants; (ii) such Member's obligation (if any) to indemnify, defend, or hold harmless the Company or any other Member for such imputed underpayment (and any associated interest and penalties) under this Agreement; (iii) such Member's obligations and liabilities arising from or related to such Member's representations, warranties and covenants in this Agreement; and (iv) the obligations of the Managing Member(s) under Section 5.01(e) (relating to Tax Credit adjustments). For example, if an imputed underpayment were to relate to an adjustment or disallowance of Tax Credits previously allocated to the Investor Member, and such adjustment or disallowance would give rise to an obligation of the Managing Member to make a capital contribution under Section 5.01(e) (relating to Tax Credit adjustments), then such Managing Member, rather than the Investor Member, would be required to make the capital contribution described in this paragraph.
- (h) The Managing Member shall be the "tax matters partner" for all Fiscal Years of the Company beginning prior to January 1, 2018. Unless at the direction of the Investor Member, to be given in its sole and absolute discretion, the Managing Member shall not elect, and has not elected, pursuant to Section 1101(g)(4) of the Bipartisan Budget Act of 2015 (the "Budget Act") to apply the provisions of Section 1101 of the Budget Act to a Fiscal Year of the Company beginning prior to January 1, 2018.
- 11.10 Expenses of Partnership Representative. The Company shall indemnify and reimburse the Partnership Representative for all expenses, including legal and accounting fees, claims, liabilities, losses and damages incurred in connection with any administrative or judicial proceeding with respect to the tax liability of the Members. The payment of all such expenses shall be made before any distributions are made from Net Cash Flow or any discretionary reserves are set aside by the Managing Member. The Managing Member shall have the obligation to provide funds for such purpose to the extent that Company funds are not otherwise available therefor. The taking of any action and the incurring of any expense by the Partnership Representative in connection with any such proceeding, except to the extent required by law, is a

matter in the sole discretion of the Partnership Representative and the provisions on limitations of liability of the Managing Member and indemnification set forth in Section 8.08 of this Agreement shall be fully applicable to the Partnership Representative in its capacity as such. Sections 11.08, 11.09 and this Section 11.10 of the Agreement shall survive termination of any Member's interest in the Company for any reason and shall be binding on all Members, including former Members.

# ARTICLE XII SALE, DISSOLUTION AND LIQUIDATION

- 12.01 <u>Dissolution of the Company</u>. The Company shall be dissolved upon the earlier of the expiration of the term of the Company, or upon:
- (a) the withdrawal, Bankruptcy, death, dissolution or adjudication of incompetency of the Managing Member who is at that time the sole Managing Member, subject to the provisions of Section 6.03, unless a majority in interest of the other Members, within ninety (90) days after receiving Notice of such withdrawal, Bankruptcy, death, dissolution or adjudication of incompetence, elects to designate a successor Managing Member(s) and continue the Company upon the admission of such successor Managing Member(s) to the Company;
- (b) the sale or other disposition of all or substantially all of the assets of the Company, subject to the provisions of Section 6.03;
- (c) the election by the Managing Member, with the Consent of a majority in interest of the other Members; or
- (d) any other event causing the dissolution of the Company under the laws of the Commonwealth of Virginia.

### 12.02 Winding Up and Distribution.

- (a) Upon the dissolution of the Company pursuant to Section 12.01, (i) a Certificate of Cancellation shall be filed in such offices within the Commonwealth of Virginia as may be required or appropriate and (ii) the Company business shall be wound up and its assets liquidated as provided in this Section 12.02 and the net proceeds of such liquidation, except as provided in Section 12.02(b) below, shall be distributed in accordance with Section 11.04.
- (b) It is the intent of the Members that, upon liquidation of the Company, any liquidation proceeds available for distribution to the Members be distributed in accordance with the Members' respective positive Capital Account balances and in accordance with Treas. Reg. \$1.704-1(b)(2)(ii)(b)(2). The Members believe that distributions under Section 11.04 will effectuate such intent. In the event that, upon liquidation, there would otherwise be any conflict between a distribution pursuant to the Members' respective positive Capital Account balances and the intent of the Members with respect to distribution of proceeds as provided in Section 11.04,

the Liquidator shall, notwithstanding the provisions of Sections 11.01, 11.02, 11.03 and 11.05, allocate the Company's gains, profits and losses in a manner that will, as nearly as possible, cause the distribution of liquidation proceeds to the Members to be in accordance both with the Members' economic expectations as set forth in Section 11.04 and their respective Capital Account balances. If the Company's gains, profits and losses are insufficient to cause the Members' Capital Accounts to be in such amounts as will permit liquidation proceeds to be distributed both in accordance with the Members' respective positive Capital Account balances and Section 11.04, then liquidation proceeds shall be distributed in accordance with the Members' respective positive Capital Account balances after the allocations described herein have been made.

- Company required by law. The Liquidator shall proceed without any unnecessary delay to sell and otherwise liquidate the Company's property and assets; provided, however, that if the Liquidator shall determine that an immediate sale of part or all of the Company property would cause undue loss to the Members, then in order to avoid such loss, the Liquidator may, except to the extent provided by the Act, defer the liquidation as may be necessary to satisfy the debts and liabilities of the Company to Persons other than the Members. Upon the complete liquidation and distribution of the Company assets, the Members shall cease to be Members of the Company, and the Liquidator shall execute, acknowledge and cause to be filed all certificates and notices required by the law to terminate the Company.
- (d) Upon the dissolution of the Company pursuant to Section 12.01, the Accountants shall promptly prepare, and the Liquidator shall furnish to each Member, a statement setting forth the assets and liabilities of the Company upon its dissolution. Promptly following the complete liquidation and distribution of the Company property and assets, the Accountants shall prepare, and the Liquidator shall furnish to each Member, a statement showing the manner in which the Company assets were liquidated and distributed.

# ARTICLE XIII BOOKS AND RECORDS, ACCOUNTING, TAX ELECTIONS, ETC.

13.01 <u>Books of Account</u>. The Managing Member shall keep proper and complete books of account for the Company. Such books of account shall be kept at the principal office of the Company and shall be open at all times for examination and copying by the Investor Member or its authorized representatives. The Managing Member shall retain such books of account for six years after the later of the termination of the Company or the end of all applicable compliance periods under the Regulations. All decisions as to the fiscal year and accounting methods to be used by the Company shall be made only with the prior written Consent of the Investor Member. In addition, the Managing Member shall comply with all record keeping and record retention requirements applicable to low-income housing projects under the Code and Regulations, and shall provide such information to the Members for their compliance.

### 13.02 Financial Reports.

- (a) <u>Agreement with VHCC.</u> The Company shall enter into an agreement with Virginia Housing Capital Corporation ("VHCC"), essentially in the form attached hereto as <u>Exhibit J</u>, pursuant to which VHCC will provide certain accounting and reporting services to the Company.
- Member shall deliver to the Members with respect to such month a cash flow statement for the Company, with a detailed itemization of all Company receipts and expenses, and with such additional information as shall be reasonably requested by the Members (the foregoing, collectively, the "Cash Flow Report"). Notwithstanding the foregoing, if the Investor Member believes that the Project is experiencing or may experience adverse operating results or any other material adverse condition, the Investor Member, by Notice to the Managing Member, may require the delivery of Cash Flow Reports within five days after the end of each month, until such time as the Investor Member believes that the adverse condition affecting the Project is no longer present or threatened. At Investor Member's request, copies of all proposed leases and tenant income certification information for the initial occupant of each dwelling unit shall be delivered concurrently with such Cash Flow Report prior to execution thereof by the Company.
- (c) <u>Governmental and Lender Reports.</u> The Managing Member shall also deliver to the Investor Member any financial or performance report required to be provided by the Company to any federal, state or local governmental agency or to any Company lender. Any such report shall be delivered to the Investor Member within five days after such report is filed with any such governmental agency or Company lender.
- 13.03 <u>Budgets and General Disclosure</u>. The Managing Member shall prepare and deliver to the Investor Member no later than the 60 days prior to the beginning of each fiscal year of the Company a detailed annual operating and capital improvements budget for the operation of the Project during such fiscal year. Such budgets shall specifically list all budgeted expenses in all major categories including, but not limited to, administration, operation, repairs and maintenance, utilities, taxes, insurance, interest, debt service with respect to the Project Loans, capital improvements, and all budgeted expenses which are to be paid to the Managing Member or its Affiliates. Such a budget shall be deemed "approved" for purposes of this Agreement only when such budget has been approved by the Investor Member. The Managing Member shall keep the Investor Member informed concerning the general state of the business and financial condition of the Company and shall, upon the reasonable request of the Investor Member, furnish to the Investor Member full information, accounts and documentation concerning the state of the business and financial condition of the Company. The Managing Member shall also provide the following statements or disclosures to the Investor Members:
- (a) <u>Semiannual Reports.</u> Semiannually, within 45 days after the end of the second and fourth fiscal quarters of the Company, until the later to occur of the following events: (i) all Capital Contribution installments of the Investor Member have been made, or (ii) the Project is placed in

service, a report on the status of the Company. Such report will include the following and will contain updated and revised information if there has been any change in facts previously reported.

- (i) a description of the Project, including the status of construction or rehabilitation to be performed in connection with the Project (which information shall be provided on the Project until construction or rehabilitation is complete);
- (ii) a description of the financing for the Project, including mortgage financing, any state or local government loans, any operating deficit guaranty, the Investor Member's Capital Contributions to the Company and any other contributions or loans to the Company;
  - (iii) a description of any applicable rental subsidy for the Project;
- (iv) the terms of any performance bonds, development cost guarantees, operating deficit guarantees and other credit enhancements provided in connection with the Project;
- (v) the fees, and other financial incentives provided to the Managing Member and its Affiliates; and
- (vi) any draw or call upon or demand for payment of or under any operating deficit guarantee, operating reserve, contractor performance bonds or completion guarantee.
- (b) <u>Annual Reports.</u> Within 100 days after the end of each fiscal year of the Company, a statement prepared by the Managing Member, which statement shall include the following:
  - (i) a report summarizing the fees, commissions, compensation and other remuneration and reimbursed expenses paid by the Company for such fiscal year to the Managing Member or any Affiliates of the Managing Member and the services performed;
  - (ii) a report of the activities and investments of the Company during the period covered by the report; and
    - (iii) a comparison of actual and projected tax benefits for the year.

The statement will be accompanied by audited financial statements of any Affiliate Guarantor.

(c) <u>Demands for Payment.</u> Within three business days of the exercise thereof, any draw or call upon or demand for payment of or under any operating deficit guarantee, operating reserve, contractor performance bonds or completion guarantee.

- (d) <u>Notices of Default.</u> Immediately upon notice of such a default, any default by the Company in any loan, including any state or local government loan or other financial obligation, of the Company or its Managing Member.
- (e) <u>Notices of IRS Proceedings.</u> Immediately upon receipt of such notice, any notice of any IRS proceeding or any other audit, review or inspection by an federal, state or local governmental agency or Project Lender involving the Company.
- 13.04 <u>Tax Information</u>. The Managing Member shall file all necessary tax forms related to the formation of the Company, including, if required, Form 8264 (related to the registration of a tax shelter). VHCC shall also provide such federal tax information as required under its agreement with the Company as set forth on **Exhibit J**.
- 13.05 <u>Selection of Accountants</u>. The Investor Member shall be entitled to select a firm of certified public accountants that are experienced in LIHTC and that will prepare the Company's year-end financial statements and the Company's annual tax returns. The fee of such accountants shall be paid by the Investor Member out of the accounting fee payable to it pursuant to Section 8.21 of this Agreement.
- 13.06 <u>Section 754 Elections</u>. In the event of a transfer of all or any part of the Interest of a Managing Member or of an Investor Member, the Company may elect, pursuant to Sections 743 and 754 of the Code (or any corresponding provision of succeeding law), to adjust the basis of the Company property if, in the opinion of the Investor Member, based upon the advice of the Accountants, such election would be most advantageous to the Investor Member. Each Member agrees to furnish the Company with all information necessary to give effect to such election.
- 13.07 <u>Fiscal Year and Accounting Method</u>. The fiscal year of the Company shall be the fiscal year of the Investor Member, which ends at December 31; provided, however, that upon request from the Investor Member, the fiscal year of the Company shall become the calendar year. All Company accounts shall be determined on an accrual basis.
- 13.08 <u>Late Report Penalties</u>. (i) In the event that the reports of information provided for in Sections 13.02(b) or 13.03 above are, at any time, not provided within the time frames set forth therein, the Managing Member shall be obligated to pay to the Investor Member the sum of \$200.00 per day, as liquidated damages, for each day from the date upon which such report(s) or information is (are) due pursuant to the provisions of the aforesaid Sections until the date upon which such report(s) or information is (are) provided in form acceptable to the Investor Member. In the event that the reporting requirements set forth in any of the above provisions of this Article XIII are not met, the Investor Member, in its reasonable discretion, may direct the Managing Member to dismiss the Accountants, and to designate successor Accountants, subject to the approval of the Investor Member; provided, however, that if the Managing Member and the Investor Member cannot agree on the designation of successor Accountants, the successor Accountants shall be designated by the Investor Member in its sole reasonable discretion, and the fees of such successor Accountants shall be paid by the Managing Member.

### ARTICLE XIV AMENDMENTS

14.01 Proposal and Adoption of Amendments. This Agreement may be amended by the Managing Member with the Consent of the Investor Member; provided that such Consent shall not be unreasonably withheld as to any proposed amendment which does not affect the obligations of the Managing Member or the rights of any of the Members under this Agreement; and further provided that, if the Investor Member proposes an amendment to this Agreement which either (a) increases or imposes upon the Investor Member the obligation to restore a deficit balance in its Capital Account, or (b) prospectively decreases the obligation of the Investor Member to restore a deficit balance in its Capital Account in a subsequent Fiscal Year of the Company, the Managing Member shall effectuate the adoption of such amendment; provided, however, that the Managing Member shall not be liable to the Investor Member for any adverse tax consequences that may result from any such increase or decrease.

## ARTICLE XV CONSENTS, VOTING AND MEETINGS

- 15.01 <u>Method of Giving Consent</u>. Any Consent required by this Agreement may be given by a written Consent given by the consenting Member and received by the Managing Member at or prior to the doing of the act or thing for which the Consent is solicited.
- 15.02 <u>Submissions to Investor Members</u>. The Managing Member shall give the Investor Member Notice of any proposal or other matter required by any provision of this Agreement or by law to be submitted for consideration and approval of the Investor Members. Such Notice shall include any information required by the relevant provision or by law.
- 15.03 <u>Meetings: Submission of Matter for Voting</u>. A majority in Interest of the Investor Members shall have the authority to convene meetings of the Company and to submit matters to a vote of the Members.

### ARTICLE XVI GENERAL PROVISIONS

- 16.01 <u>Burden and Benefit</u>. The covenants and agreements contained herein shall be binding upon and inure to the benefit of the heirs, executors, administrators, successors and assigns of the respective parties hereto.
- 16.02 <u>Applicable Law</u>. This Agreement shall be construed and enforced in accordance with the laws of the Commonwealth of Virginia.

- 16.03 <u>Counterparts</u>. This Agreement may be executed in several counterparts, each of which shall be deemed to be an original copy and all of which together shall constitute one agreement binding on all parties hereto, notwithstanding that all the parties shall not have signed the same counterpart.
- 16.04 <u>Separability of Provisions</u>. Each provision of this Agreement shall be considered separable, and if for any reason any provision which is not essential to the effectuation of the basic purposes of this Agreement is determined to be invalid and contrary to any existing or future law, such invalidity shall not impair the operation of or affect those provisions of this Agreement which are valid.
- 16.05 Entire Agreement. This Agreement sets forth all (and is intended by all parties to be an integration of all) of the representations, promises, agreements and understandings among the parties hereto with respect to the Company, the Company business and the property of the Company, and there are no representations, promises, agreements or understandings, oral or written, express or implied, among them other than as set forth or incorporated herein.
- 16.06 Liability of the Investor Member. Notwithstanding anything to the contrary contained herein, neither the Investor Member nor any of its members shall have any personal liability to any of the parties to this Agreement with regard to the representations and covenants extended, or the obligations undertaken, by the Investor Member under this Agreement, except that the Investor Member shall be personally obligated to fund its Capital Contributions when, as and if required by this Agreement and subject to any defenses and offsets it may have with respect to the funding of such Capital Contributions. In the event that the Investor Member shall be in default under any of the terms of this Agreement, the sole recourse of any party hereto for any indebtedness due hereunder, or for any damages resulting from any such default by the Investor Member, shall be either against the Interest of the Investor Member and the capital contributions of the members of the Investor Member (either directly or through another Investor Member) allocated to, and remaining for investment in, the Company; provided, however, that under no circumstances shall the liability of the Investor Member for any such default be in excess of the amount of Capital Contribution payable by the Investor Member to the Company, under the terms of this Agreement, at the time of such default, less the value of the Interest of the Investor Member, if such Interest is claimed as compensation for damages.

#### 16.07 Environmental Protection.

(a) The Managing Member warrants and represents that to the best of the Managing Member's knowledge, after diligent inquiry, there presently are not, in, on, or under the Project nor will there be, in, on, or under the Project, upon completion of the construction: (i) any "hazardous substance" as that term is defined under the Comprehensive Environmental Response, Compensation and Liability Act of 1980, 42 U.S.C. §9601, et seq., as amended ("CERCLA"), or any other hazardous or toxic substance, waste or material or any other substance or pollutant that poses a risk to human health or the environment, including, but not limited to, petroleum in any

form, lead-based paint, asbestos, urea formaldehyde insulation, methane gas, polychlorinated biphenyls ("PCBs") or radon, except for ordinary and necessary quantities of office supplies, cleaning materials and pest control supplies stored in a safe and lawful manner and petroleum products contained in motor vehicles (the "Hazardous Substances"); (ii) any underground storage tanks; (iii) accumulations of debris, mining spoil, spent batteries, except for ordinary garbage stored in receptacles for regular removal; (iv) or any other condition which could result in liability for an owner or operator of the Project under any federal, state, or local law, rule, regulation, or ordinance.

- (b) The Managing Member further represents and warrants that (i) neither it nor, to the best of its knowledge, any other party has been, is or will be involved in operations at or, pursuant to the Managing Member's best knowledge, near the Land, which operations could lead to (A) a determination of liability under the Hazardous Waste Laws as to the Company or (B) the creation of a lien on the Land under the Hazardous Waste Laws or under any similar laws or regulations; and (ii) the Managing Member has not permitted, and will use best efforts not to permit, any tenant or occupant of the Project to engage in any activity that could impose liability under the Hazardous Waste Laws on such tenant or occupant, on the Land or on any other owner of the Project.
- (c) The Managing Member further warrants and represents to the best of the Managing Member's knowledge that the Project is in compliance with all applicable Hazardous Waste Laws, and the Managing Member has not received notice of any violations of the Hazardous Waste Laws. The Managing Member covenants and agrees to take all necessary action within its control to ensure that the Project is in compliance with the Hazardous Waste Laws at all times and that the Project remains free from the presence of any Hazardous Substances in, on or under the Project. The Managing Member will promptly deliver any notice it may receive of any violation of the Hazardous Waste Laws to the Investor Member and the Special Member.
- (d) The Managing Member agrees to indemnify and hold harmless the Company, the Investor Member, the Special Member, and any member of the Investor Member (the "Indemnified Parties") from and against all claims, actions, causes of action, liability, and expense (including, without limitation, attorneys' fees, court costs, and remedial and response costs) incurred or suffered by, or asserted by any person, entity, or governmental agency against the Indemnified Parties due to breach of the Managing Member of the Company's representations, warranties, or covenants, or a violation of the Hazardous Waste Laws, or the presence of Hazardous Substances in, on, or under the Project. The foregoing indemnification shall be a recourse obligation of the Managing Member and shall (to the full extent permitted by law) survive the dissolution of the Company and the death, dissolution, retirement, incompetency, insolvency, bankruptcy, or withdrawal of the Managing Member.
- (e) For purposes of this Agreement, the term "Hazardous Waste Laws" shall mean any governmental requirements pertaining to land use, air, soil, subsoil, surface water, groundwater (including the quality of, protection, clean-up, removal, remediation or damage of or to land, air, soil, subsoil, surface water and groundwater), including, without limitation, the

following laws as the same may be from time to time amended: the Comprehensive Environmental Response Liability and Compensation Act, 42 U.S.C. § 9601, et seq., the Resource Conservation and Recovery Act, 42 U.S.C. §6901, et seq., the Toxic Substances Control Act, 15 U.S.C. § 2601 et seq., the Federal Water Pollution Control Act, 33 U.S.C. §1251 et seq., the Safe Drinking Water Act, 42 U.S.C. § 300f et seq., the Clean Air Act, 42 U.S.C. § 7401 et seq., the Rivers and Harbors Act, 33 U.S.C. § 401 et seq., the Transportation Safety Act of 1974, portions of which are located at 49 U.S.C. § 1801 et seq., the Endangered Species Act, 16 U.S.C. § 1531 et seq., or any so-called "superfund" or "superlien" law, together with any other foreign or domestic laws (federal, state, provincial or local), common law, local rule, regulation (including, without limitation, any future change in judicial or administrative decisions interpreting or applying any of the laws, rules or regulations referred to herein) relating to emissions, discharges, release or threatened releases of any Hazardous Substances into ambient air, land, soil, subsoil, surface water, groundwater, personal property or structures, or otherwise relating to the manufacture, processing distribution, use treatment, storage, disposal, transport, discharge or handling of any Hazardous Substances, now or at any time hereafter in effect.

16.08 <u>Notices</u>. All notices, demands, requests or other communications to be sent by one party to the other hereunder or required by law shall be in writing and shall be deemed to have been validly given or served by delivery of same in person to the addressee or by depositing same with Federal Express (or another nationally recognized overnight delivery service) for next business day delivery or by depositing same in the United States mail, postage prepaid, registered or certified mail, return receipt requested, addressed as follows:

#### (a) To the Investor Member:

Housing Equity Fund of Virginia XXI, L.L.C. c/o Virginia Housing Capital Corporation 1840 West Broad Street, Suite 200 Richmond, Virginia 23220-2151 Attention: Arild O. Trent

with a copy to:

Applegate & Thorne-Thomsen, P.C. 425 S. Financial Place, Suite 1900 Chicago, Illinois 60605 Attention: Diane K. Corbett

### (b) To the Managing Member:

Essex Manor Management, L.L.C. 1173 West Main Street Abingdon, VA Attention: Robert Goldsmith With a copy to:

Curcio & Curcio, PC 600 Cumberland Street Bristol, Virginia 24203 Attention: Peter Curcio

All notices, demands and requests shall be effective upon such personal delivery or upon being deposited with Federal Express (or another nationally recognized overnight delivery service) or in the United States mail as required above. However, with respect to notices, demands or requests so deposited with Federal Express (or another nationally recognized overnight delivery service) or in the United States mail, the time period in which a response to any such notice, demand or request must be given shall commence to run from the next business day following any such deposit with Federal Express (or another nationally recognized overnight delivery service) or, in the case of a deposit in the United States mail as provided above, the date on the return receipt of the notice, demand or request reflecting the date of delivery or rejection of the same by the addressee thereof. Rejection or other refusal to accept or the inability to deliver because of changed address of which no notice was given shall be deemed to be receipt of the notice, demand or request sent. By giving to the other party hereto at least 30 days' written notice thereof in accordance with the provisions hereof, the parties hereto shall have the right from time to time to change their respective addresses and each shall have the right to specify as its address any other address within the United States of America.

- 16.09 <u>Headings</u>. All section headings are for convenience only and shall not be taken into consideration in interpreting or otherwise construing this Agreement.
- 16.10. <u>Pronouns and Plurals</u>. All pronouns and any variations thereof shall be deemed to refer to the masculine, feminine, neuter, singular or plural, as the identity of the person or persons may require.
- 16.11. VHDA Mortgage Requirements. Notwithstanding any other provision of this Agreement, this limited liability company and the Members shall be subject to regulation and supervision by the Virginia Housing Development Authority ("VHDA") in accordance with the Virginia Housing Development Authority Act, the Rules and Regulations of VHDA, and the Regulatory Agreement executed or to be executed by the Company for the benefit of VHDA and shall be further subject to the exercise by VHDA of the rights and powers conferred on VHDA thereby. Notwithstanding any other provision of this Agreement, VHDA may rely upon the continuing effect of this provision which shall not be amended, altered, waived, supplemented or otherwise changed without the prior written consent of VHDA.
- 16.12 <u>Additional Restrictions Relating to USDA Loans</u>. Notwithstanding any other provision of this Agreement to the contrary, the following actions shall require the prior written approval of USDA\_admission of new Members, withdrawal of a Managing Member, admission of

a Managing Member, amendment of this Agreement and selling of all or substantially all of the assets of the Company.

IN WITNESS WHEREOF, the parties have affixed their signatures and seals to this Amended and Restated Operating Agreement of Essex Manor Apartments, L.L.C. as of the date first written above.

220446v.3

### **MANAGING MEMBER:**

Essex Manor Management, L.L.C., a Virginia limited liability company

By: People Incorporated Housing Group, a Virginia corporation, its sole member

By: Robert G. Goldsmith, President and CEO

## **INVESTOR MEMBER:**

Housing Equity Fund of Virginia XXI, L.L.C., a Virginia limited liability company

By: Virginia Housing Capital Corporation, its managing member

By: drild Infrent

Arild O. Trent, Vice President

## SPECIAL MEMBER:

VAHM, LLC, a Virginia limited liability company

By: \_\_\_\_\_\_\_\_\_

Arild O. Trent, Vice-President

## WITHDRAWING INVESTOR MEMBER:

People Incorporated of Virginia, a Virginia non stock corporation

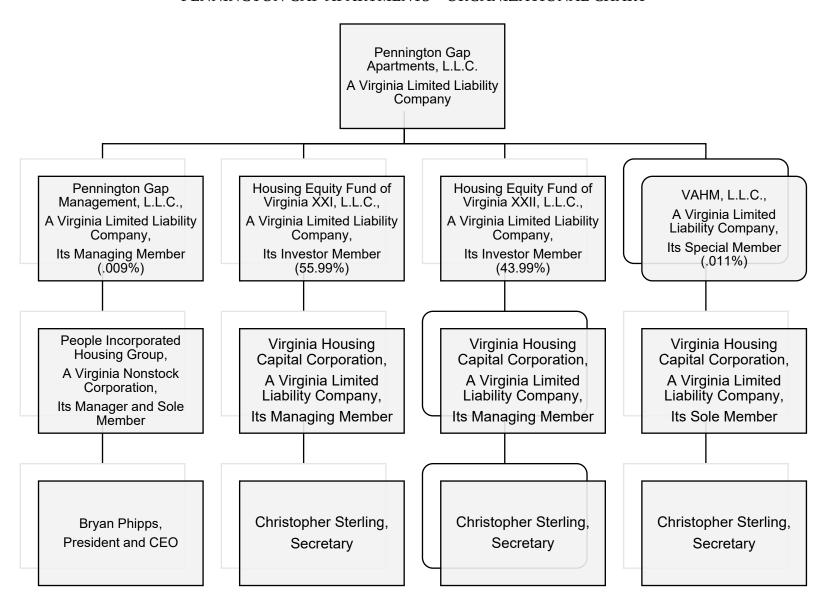
By:\_\_\_

Robert G. Goldsmith, President

# Pennington Gap

- 1. Organizational Chart
- 2. 8609
- 3. Operating Agreement

#### PENNINGTON GAP APARTMENTS – ORGANIZATIONAL CHART







May 20, 2020

Robert Goldsmith Pennington Gap Apartments, L.L.C. 1173 West Main Street Abingdon, VA 24210

Re:

Pennington Gap Apartments Low Income Housing Tax Credits

Dear Mr. Goldsmith:

Enclosed is an executed original of Form 8609 for your one building of your development that you have indicated has been placed in service (within the meaning of that term under the Internal Revenue Code as it applies to the type of credit allocated to those buildings). IRS Form 8609 Part I, and Part II (must be completed and signed even if an allocation of credit by a housing credit agency is not required, as in the case of a building financed by tax-exempt bonds), and Schedule A must be completed and sent to the IRS for each tax year a credit is claimed. Please see the enclosed instructions for the IRS address.

Please be advised that wrong addresses or placed in service information on the 8609 form may cause tax credits to be invalid and you may be subject to recapture by the IRS. This lack of attention to a major detail of the application process has caused an unnecessary burden on VHDA's staff. VHDA will charge \$100 for each 8609 form that must be corrected due to inaccurate information on the 8609 application.

If you have any questions, please call me at (804) 343-5725.

Sincerely,

John D. Bondurant

Director of LIHTC Programs

## PENNINGTON GAP APARTMENTS, L.L.C, A VIRGINIA LIMITED LIABILITY COMPANY

#### AMENDED AND RESTATED OPERATING AGREEMENT

As of November 13, 2018

THE MEMBERSHIP INTERESTS EVIDENCED BY THIS AMENDED AND RESTATED OPERATING AGREEMENT (THE "AGREEMENT") HAVE NOT BEEN REGISTERED WITH THE SECURITIES AND EXCHANGE COMMISSION UNDER THE SECURITIES ACT OF 1933 (THE "ACT") OR PURSUANT TO APPLICABLE STATE SECURITIES LAWS ("BLUE SKY LAWS"). ACCORDINGLY, THE MEMBERSHIP INTERESTS CANNOT BE RESOLD OR TRANSFERRED BY ANY PURCHASER THEREOF WITHOUT REGISTRATION OF THE SAME UNDER THE ACT AND THE BLUE-SKY LAWS OF SUCH STATE(S) AS MAY BE APPLICABLE, OR IN A TRANSACTION WHICH IS EXEMPT FROM THE REGISTRATION REQUIREMENTS OF THE ACT AND THE BLUE-SKY LAWS OR WHICH IS OTHERWISE IN COMPLIANCE THEREWITH. IN ADDITION, THE SALE OR TRANSFER OF SUCH MEMBERSHIP INTERESTS IS SUBJECT TO CERTAIN RESTRICTIONS SET FORTH IN THIS AGREEMENT, INCLUDING WITHOUT LIMITATION, THE RESTRICTIONS SET FORTH IN ARTICLE IX HEREOF.

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## PENNINGTON GAP APARTMENTS, L.L.C. A VIRGINIA LIMITED LIABILITY COMPANY

#### AMENDED AND RESTATED OPERATING AGREEMENT

THIS AMENDED AND RESTATED OPERATING AGREEMENT is made and entered into as of November \_\_\_\_, 2018, by and among Pennington Gap Management, L.L.C., a Virginia limited liability company (the "Managing Member"), People Incorporated of Virginia, a Virginia nonstock corporation, the Withdrawing Investor Member (the "Withdrawing Investor Member"), Housing Equity Fund of Virginia XXI, L.L.C., a Virginia limited liability company ("HEFXXI") and Housing Equity Fund of Virginia XXII, L.L.C., a Virginia limited liability company ("HEF XXII" and with HEF XXI, collectively, the "Investor Member") and VAHM, LLC, a Virginia limited liability company formed under the laws of the Commonwealth of Virginia (the "Special Member").

WHEREAS, Peter Curcio organized Pennington Gap Apartments, L.L.C. (the "Company") pursuant to the terms of the Virginia Limited Liability Company Act (the "Act"), by filing Certificate of Organization (the "Certificate") with the State Corporation Commission of the Commonwealth of Virginia (the "State of Formation") on January 28, 2015;

WHEREAS, People Incorporated Housing Group, (the "Initial Managing Member"), and the Withdrawing Investor Member previously executed a limited liability company operating agreement pursuant to Section 13.1-1023(2) of the Code of Virginia effective February 29, 2016 (the "Original Operating Agreement");

WHEREAS, the Withdrawing Investor Member wishes to withdraw from the Company;

WHEREAS, the Investor Member and Special Member wish to join the Company as Investor Member and Special Member, respectively;

WHEREAS, the Managing Member, the Special Member and the Investor Member wish to continue the Company pursuant to the Act by amending and restating the Original Operating Agreement in its entirety;

WHEREAS, the Company has been formed to develop, rehabilitate, own, maintain and operate a 40-unit low income housing tax credit development, located at 1750 Combs Road and 161 Terrace Road, Pennington Gap, Virginia (the "Project");

WHEREAS, the parties hereto now desire to enter into this Amended and Restated Operating Agreement to (i) continue the Company under the Act; (ii) withdraw the Withdrawing Investor Member from the Company; (iii) admit the Investor Member and Special Member to the Company as members; and (iv) set forth all of the provisions governing the Company;

NOW, THEREFORE, in consideration of the foregoing, of mutual promises of the parties hereto and of other good and valuable consideration, the receipt and sufficiency of which hereby are acknowledged, the parties hereby agree to continue the Company pursuant to the Act, as set forth in this Amended and Restated Operating Agreement, which reads in its entirety as follows:

# ARTICLE I CONTINUATION OF COMPANY

- 1.01 <u>Continuation</u>. The undersigned hereby continue the Company as a limited liability company under the Act.
  - 1.02 Name. The name of the Company is Pennington Gap Apartments, L.L.C.
- 1.03 <u>Principal Place of Business</u>. The principal place of business of the Company shall be 1173 Main Street, Abingdon, Virginia 24210. The Company may change the location of its principal place of business to such other place or places within the Commonwealth of Virginia as may hereafter be determined by the Managing Member. The Managing Member shall promptly notify all other Members of any change in the principal place of business. The Company may maintain such other offices at such other place or places as the Managing Member may from time to time deem advisable.
- 1.04 <u>Agent for Service of Process</u>. The name of the Agent for service of process is Peter Curcio, who is a resident of Virginia and a member of the Virginia State Bar, and whose address is 600 Cumberland Street, Bristol, Virginia, 24201, in the city of Bristol.
- 1.05 <u>Withdrawal of Withdrawing Investor Member and Admission of Investor Member and Special Member</u>. The Withdrawing Investor Member hereby withdraws as a Member of the Company and represents and warrants that he/she/it has no interest in the Company and is not entitled to any fees, distributions, compensation or payments from the Company and that he/she/it has no interest in any property or assets of the Company. The Investor Member and Special Member are hereby admitted to the Company as the sole Investor Member and Special Member.
- 1.06 <u>Term</u>. The term of the Company commenced as of the date of the filing of the Certificate with the Secretary of the Commonwealth of Virginia, and shall continue in perpetuity, unless the Company is sooner dissolved in accordance with the provisions of this Agreement.
- 1.07 Recording of Articles. Upon the execution of this Amended and Restated Operating Agreement by the parties hereto, the Managing Member shall take all actions necessary to assure the prompt recording of an amendment to the Certificate if and as required by the Act, including filing with the State Corporation Commission of the Commonwealth of Virginia. All fees for filing shall be paid out of the Company's assets. The Managing Member shall take all other necessary action required by law to perfect and maintain the Company as a limited liability company under the laws of

the State and shall register the Company under any assumed or fictitious name statute or similar law in force and effect in the Commonwealth of Virginia.

# ARTICLE II DEFINED TERMS

In addition to the terms defined in the preamble to this Agreement, the following terms used in this Agreement shall have the meanings specified below:

"Accountants" means Dooley & Vicars, or such other firm of independent certified public accountants as may be engaged by the Managing Member, with the Consent of the Investor Member, to prepare financial statements and provide other services to the Company. Dooley Vicars (or other independent accountants approved by the Investor Member) shall review and execute all tax returns for the Company.

"Accounting Fee" shall have the meaning set forth in Section 8.21.

"Act" means the Virginia Limited Liability Company Act, as may be amended from time to time during the term of the Company.

"Actual Credit" means as of any point in time, the total amount of the LIHTC allocated by the Company to the Investor Member, representing ninety-nine and ninety-nine hundredths percent (99.99%) of the aggregate LIHTC reported and claimed by the Company and its Members on their respective federal information and income tax returns, and not disallowed by any taxing authority.

"Adjusted Capital Account Deficit" means, with respect to any Member, the deficit balance, if any, in such Member's Capital Account as of the end of the relevant fiscal period after giving effect to the following adjustments: (a) the credit to such Capital Account of any amounts which such Member is obligated to restore under this Agreement or is deemed to be obligated to restore pursuant to either (i) the penultimate sentences of Treas. Reg. §1.704-2(g)(1) and Treas. Reg. §1.704-2(i)(5), or (ii) amounts that the Member is treated as obligated to restore under Treas. Reg. §1.704-1(b)(2)(ii)(c); and (b) the debit to such Capital Account of the amounts described in Treas. Reg. §1.704-1(b)(2)(ii)(d)(4), (5) and (6). The foregoing definition of Adjusted Capital Account Deficit is intended to comply with the provisions of Treas. Reg. §1.704-1(b)(2)(ii)(d) and shall be interpreted consistently therewith.

"Affiliate" of a specified Person means (i) any Person directly or indirectly controlling, controlled by or under common control with the Person specified, (ii) any Person owning or controlling ten percent (10%) or more of the outstanding voting securities or beneficial interests of the Person specified, (iii) any officer, director, partner, trustee or member of the immediate family of the Person specified, (iv) if the Person specified is an officer, director, partner, managing member or trustee, any corporation, limited partnership, limited liability company or trust for which that Person acts in that capacity, or (v) any Person who is an officer, director, managing member, general partner,

trustee or holder of ten percent (10%) or more of the outstanding voting securities or beneficial interests of any Person described in clauses (i) through (iv). The term "control" (including the term "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities, by contract or otherwise.

"Affiliate Guarantor" means People Incorporated Housing Group which is an Affiliate of the Managing Member.

"<u>Affiliate Guaranty</u>" means the guaranty of the performance of the obligations of the Managing Member under this Agreement and the obligations of the Developer under the Development Agreement for the benefit of the Investor Member given by the Affiliate Guarantor, which Affiliate Guaranty is in the form of **Exhibit D**.

"Affiliated Company" means a limited liability company in which the Managing Member or an Affiliate thereof is a managing member or a limited partnership in which the Managing Member or an Affiliate is a general partner, and in which the Investor Member or an Affiliate of the Investor Member is a member or partner.

"Agency" means the Virginia Housing Development Authority, in its capacity as the agency designated to allocate LIHTC, acting through any authorized representative.

"Agreement" means this Amended and Restated Operating Agreement, as amended from time to time.

"Articles" means the Company's Articles of Organization or any other instrument or document which is required under the laws of the State of Formation to be signed by the Managing Member and filed in the appropriate public offices within the State of Formation to perfect or maintain the Company as a limited liability company under the laws of the State of Formation, to effect the admission, withdrawal or substitution of any Member of the Company, or to protect the limited liability of the Investor Members as members under the laws of the Commonwealth of Virginia.

"Assumed Investor Member Tax Liability" means for any given year the product of (i) the sum of (A) the Profits, if any, allocated to the Investor Member pursuant to Section 11.01(b) plus (B) any items of income, gain, loss, deduction or credit which are specially allocated to the Investor Member pursuant to Sections 11.07(a) and (d) through (j) times (ii) a percentage equal to the sum of (C) the highest federal corporate tax rate for such year plus (D) the highest state corporate tax rate for such year.

"Assumed Managing Member Tax Liability" means for any given year the product of (i) the sum of (A) the Profits, if any, allocated to the Managing Member pursuant to Section 11.01(b) plus (B) any items of income, gain, loss, deduction or credit which are specially allocated to the Managing

Member pursuant to Sections 11.07(a) and (d) through (j) times (ii) a percentage equal to the sum of (C) the highest federal corporate tax rate for such year plus (D) the highest state corporate tax rate for such year.

"<u>Authority</u>" or "<u>Authorities</u>" means any nation or government, any state or other political subdivision thereof, and any entity exercising its executive, legislative, judicial, regulatory or administrative functions of or pertaining to government, including but not limited to, any federal, state or municipal department, commission, board, bureau, agency, court, tribunal or instrumentality.

"Bankruptcy" or "Bankrupt" as to any Person means the filing of a petition for relief as to any such Person as debtor or bankrupt under the Bankruptcy Act of 1898 or the Bankruptcy Code of 1978 or like provision of law (except if such petition is contested by such Person and has been dismissed within 60 days); insolvency of such Person as finally determined by a court proceeding; filing by such Person of a petition or application to accomplish the same or for the appointment of a receiver or a trustee for such Person or a substantial part of his assets; commencement of any proceedings relating to such Person under any other reorganization, arrangement, insolvency, adjustment of debt or liquidation law of any jurisdiction, whether now in existence or hereinafter in effect, either by such Person or by another, provided that if such proceeding is commenced by another, such Person indicates his approval of such proceeding, consents thereto or acquiesces therein, or such proceeding is contested by such Person and has not been finally dismissed within 60 days.

"Breakeven Operations" means the date following Final Closing upon which the gross operating revenues from the normal operation of the Project received on a cash basis (including all public subsidy payments due and payable at such time but not yet received by the Company) for a period of three (3) consecutive calendar months after Final Closing equals or exceeds all accrued operational costs of the Project, including, but not limited to, taxes, assessments, reserve fund for replacement deposits and debt service payments, the Accounting Fee and a ratable portion of the annual amount (as reasonably estimated by the Managing Member) of those seasonal and/or periodic expenses (such as utilities, maintenance expenses and real estate taxes or service charges in lieu of real estate taxes) which might reasonably be expected to be incurred on an unequal basis during a full annual period of operation, for such period of three (3) consecutive calendar months on an annualized basis (based on projections of the Company), as evidenced by a certification of the Managing Member with an accompanying unaudited balance sheet of the Company indicating that all trade payables have been satisfied (or with respect to trade payables within sixty (60) days of the date the services were performed or goods were delivered, the trade payables shall not be past due and the Company shall have an adequate cash reserve for the payment of such trade payables), all as shall be subject to the approval of the Investor Member. For the purpose of calculating Breakeven Operations only, the following costs shall not be considered operating costs of the Project: (i) payments of the Asset Management Fee and Incentive Management Fee; (ii) payments to be made under the Development Agreement; and (iii) any debt service payments payable out of Net Cash Flow.

"<u>Bridge Loan Interest</u>" means the interest expense incurred by Investor Member in connection with any loan obtained by such Investor Member which is secured by the deferred capital contribution obligations of any of the members of such Investor Member

"Capital Account" means the capital account of a Member as described in Section 11.06.

"<u>Capital Contribution</u>" means the total amount of money or other property contributed or agreed to be contributed, as the context requires, to the Company by each Member pursuant to the terms of this Agreement. Any reference to the Capital Contribution of a Member shall include the Capital Contribution made by a predecessor holder of the Interest of such Member.

"Capital Transaction" means any transaction out of the ordinary course of the Company's business which is capital in nature, including without limitation, the disposition, whether by sale (except when such sale proceeds are to be used pursuant to a plan or budget approved by all of the Members), casualty (where the proceeds are not to be used for reconstruction), condemnation, refinancing or similar event of any part or all of the Project.

"Capital Transaction Administrative Fee" means the fee payable under Section 11.04(c).

"Capitalized Bridge Loan Interest" means any Bridge Loan Interest required to be capitalized by the Company pursuant to Code Section 263A.

"Carveouts" has the meaning set forth in Section 4.01(g).

"Certificate" has the meaning set forth in the Recitals hereof.

"Certified Credits" means ninety-nine and ninety-nine hundredths percent (99.99%) of the annual LIHTC that the Accountants certify in writing to the Company that the Company will be able to claim during each full fiscal year during the Credit Period for all buildings in the Project assuming full compliance with the rent restrictions and income limitations of Section 42 of the Code. The calculation of the Certified Credits shall be based, among other things, on the Form(s) 8609 issued by the Agency for all the buildings comprising the Project and on the cost certification prepared in connection with the application by the Company for Form(s) 8609. Once the Certified Credits are determined, they shall not be adjusted during the term of this Agreement; provided, however, if with respect to an LIHTC Recapture Event the Managing Member makes a payment under Section 8.11(c), then the Certified Credits shall be reduced prospectively by the annual reduction in LIHTC attributable to such LIHTC Recapture Event.

"Certified Credit Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Certified Credit Capital Decrease" has the meaning set forth in Section 5.01(e)(i).

"Certified Credit Capital Increase" has the meaning set forth in Section 5.0l(e)(i).

"Code" means the Internal Revenue Code of 1986, as amended from time to time, or any corresponding provision or provisions of succeeding law.

"Company" means Pennington Gap Apartments, L.L.C., a Virginia limited liability company.

"Completion Loan" has the meaning set forth in Section 8.11(a).

"Compliance Termination Sale" has the meaning set forth in Section 8.03(a).

"Consent" means the prior written consent or approval of the Investor Member and/or any other Person, as the context may require, to do the act or thing for which the consent is solicited.

"Construction Contract" means the construction contract in the guaranteed maximum amount of \$1,638,000 including all exhibits and attachments thereto) to be entered into between the Company and the Contractor, pursuant to which the Project is to be rehabilitated. Such Construction Contract shall be subject to the Consent of the Investor Member.

" $\underline{\text{Construction Loan}}$ " means the Project Loan from a private lender identified on  $\underline{\text{Exhibit } F}$  hereto.

"Contractor" means People Incorporated of Virginia, a Virginia non-stock corporation, which is the general construction contractor for the Project.

"Continued Compliance Sale" has the meaning set forth in Section 8.03(a).

"Counsel" or "Counsel for the Company" means Curcio & Curcio, PC, or such other attorney or law firm upon which the Investor Member and the Managing Member shall agree; provided, however, that if any section of this Agreement either (i) designates particular counsel for the purpose described therein, or (ii) provides that counsel for the purpose described therein shall be chosen by another method or by another Person, then such designation or provision shall prevail over this general definition.

"Credit Period" means the ten-year "credit period" as defined in and determined in accordance with Section 42(f) of the Code.

"Debt Service Coverage Ratio" shall mean a fraction, the numerator of which is the difference between all cash actually received by the Company on a cash basis from normal operations less all accrued operational costs of the Project, including any required deposits to a capital replacement reserve, and the denominator of which is all debt service, reserve, mortgage insurance premium and/or other cash requirements imposed by the Project Loan documents properly allocable to a particular period on an annualized basis, as determined by the Accountants (but not including loans to be repaid solely from available Net Cash Flow).

"<u>Designated Individual</u>" means the person appointed by the Partnership Representative to be the "designated individual" with the sole authority to bind the Partnership Representative pursuant to the Code and Treasure Regulations.

"Developer" means People Incorporated Housing Group., a Virginia nonstock corporation.

"<u>Development Agreement</u>" means the Amended and Restated Development Agreement between the Company and the Developer as of even date herewith relating to the development of the Project and providing for the payment of the Development Fee, in the form set forth in <u>Exhibit A</u>.

"Development Budget" means the acquisition, construction, rehabilitation, development and financing budget for the acquisition, construction, rehabilitation, development, financing and operation of the Project, including without limitation the construction or rehabilitation of all improvements, the furnishing of all personalty in connection therewith, and the operation of the Project which Budget is attached hereto as **Exhibit H**, and any amendments thereto made with the Consent of the Investor Member. The Development Budget shall also include a calculation of the Projected LIHTC for the Project indicating the assumptions regarding basis which underlie such calculation, a 15-year income/expense pro forma, profit/loss statement, cash flow statement, depreciation/amortization schedule, capital account, minimum gain and 30-year analysis and a calculation of net sale proceeds.

"Development Costs" means all of the following: (i) all direct or indirect costs paid or accrued by the Company related to the acquisition of the Land (and any improvements thereon) and the development or rehabilitation of the Project, including payment of the Development Fee, amounts due under the Construction Contract, any construction cost overruns, the cost of any change orders and all costs necessary to achieve Substantial Completion; (ii) all costs to achieve Initial Closing and Final Closing, and satisfy any escrow deposit requirements which are conditions to the Final Closing, including any amounts necessary for local taxes, utilities, mortgage insurance premiums, casualty and liability insurance premiums, and any applicable loan fees, discounts or other expenses; (iii) for the period prior to Breakeven Operations, all costs, payments and deposits needed to avoid a default under any Project Loan, including without limitation, all required deposits to satisfy any requirements of a Project Lender to keep a Project Loan "in balance"; (iv) all costs and expenses relating to remedying any environmental problem or condition or Hazardous Materials that existed on or prior to Final Closing; and (v) all Operating Deficits incurred by the Company prior to Breakeven Operations and the achievement of at least 95% physical and economic occupancy during the six-month period while Breakeven Operations are achieved.

"<u>Development Fee</u>" means the fee payable by the Company to the Developer pursuant to Section 8.12 of this Agreement.

<u>"DHCD HOME Loan"</u> means the Project Loan from the Sponsor to the Company using proceeds of a loan from the Department of Housing and Community Development, its successors and assigns ("DHCD") HOME Program identified on **Exhibit F** attached hereto.

<u>"DHCD VHTF Loan"</u> means the Project Loan from the Sponsor to the Company using proceeds of a loan from DHCD Virginia Housing Trust Fund identified on <u>Exhibit F</u> attached hereto;

"Downward Capital Adjustment." has the meaning set forth in Section 5.01(e)(i).

"Early Delivery Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Economic Risk of Loss" has the meaning specified in Treas. Reg. §1.752-2.

"Environmental Consultant" has the meaning set forth in Section 5.01(j).

"Excess Development Costs" means all Development Costs in excess of the proceeds of the Project Loans and all Capital Contributions the Managing Member and Investor Member are required to make hereunder.

"Extended Use Agreement" means the Extended Use Regulatory Agreement and Declaration of Restrictive Covenants executed by the Company and the Agency dated as of July 1, 2015, setting forth certain terms and conditions under which the Project is to be operated.

"<u>Final Closing</u>" means the occurrence of all of the following: (i) Substantial Completion, (ii) approval by the Project Lenders, if any, of the Company's certification of actual costs as to the development and construction or rehabilitation of the Project, (iii) disbursement by all Project Lenders of any and all previously undisbursed Project Loan proceeds including the funding of the Permanent Loan under Documents acceptable to the Investor Member, and (iv) commencement of amortization as to all Project Loans (to the extent any Project Loan requires principal amortization).

"<u>Final Mortgage Amount</u>" means the principal amount of all of the Project Loans, advanced at or prior to the Final Closing, before any reduction resulting from repayments of principal thereof.

"40-60 Set-Aside Test" means the Minimum Set-Aside Test whereby at least 40% of the units in the Project must be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size.

"Guarantor LIHTC Compliance Loan" has the meaning set forth in Section 8.11(c)(v).

"Hazardous Substances" has the meaning set forth in Section 16.07(e).

"Hazardous Waste Laws" has the meaning set forth in Section 16.07(e).

"HUD" means the U.S. Department of Housing and Urban Development.

"<u>Incentive Management Fee</u>" means the fee payable by the Company to the Managing Member pursuant to Section 8.13 of this Agreement.

"<u>Initial Amount</u>" has the meaning set forth in Section 4.02(q).

"<u>Initial Closing</u>" means the date upon which one or more of the Project Loans is closed and the initial disbursement is made thereunder. The Initial Closing is anticipated to occur on November 13, 2018.

"Initial Period" has the meaning set forth in Section 8.11(b).

"Interest" or "Company Interest" means the ownership interest of a Member in the Company at any particular time, including the right of such Member to any and all benefits to which such Member may be entitled as provided in this Agreement and in the Act, together with the obligations of such Member to comply with all the terms and provisions of this Agreement and of said Act.

"Investor Member" means, initially and collectively, Housing Equity Fund of Virginia XXI, L.L.C., a Virginia limited liability company and Housing Equity Fund of Virginia XXII, L.L.C., a Virginia limited liability company.

"Investor Member Due Diligence Costs" has the meaning set forth in Section 5.01(f).

"IRS" means the Internal Revenue Service of the United States or any successor agency.

"<u>Land</u>" means the tract of land currently owned or to be purchased by the Company upon which the Project will be located, as more particularly described on **Exhibit C** attached hereto.

"Late Delivery Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Lease-Up Reserve" has the meaning set forth in Section 4.02(s).

"<u>LIHTC</u>" means the low-income housing tax credit allowed for low-income housing projects pursuant to Section 42 of the Code.

"<u>LIHTC Compliance Guaranty</u>" means, collectively, the Managing Member obligations set forth in Section 8.11(c).

"<u>LIHTC Recapture Event</u>" means (a) the filing of a tax return by the Company evidencing a reduction in the qualified basis of the Project causing a recapture of LIHTC previously allocated to the Investor Member, (b) a reduction in the qualified basis of the Project following an audit by the

IRS which results in the assessment of a deficiency by the IRS against the Company with respect to any LIHTC previously claimed in connection with the Project, unless the Company shall timely file a petition with respect to such deficiency with the United States Tax Court and any other federal tax court of competent jurisdiction and the collection of such assessment shall be stayed pending the disposition of such petition, (c) a decision by the United States Tax Court or any other federal court of competent jurisdiction upholding the assessment of such deficiency against the Company with respect to any LIHTC previously claimed in connection with the Project, unless the Company shall timely appeal such decision and the collection of such assessment shall be stayed pending the disposition of such appeal, or (d) the decision of a federal court of competent jurisdiction affirming such decision.

"LIHTC Reduction Guaranty Payment" has the meaning set forth in Section 5.01(e)(ii).

"LIHTC Shortfall" means, as to any period of time, the difference between the Certified Credit for such period of time and the Actual Credit for such period of time. For purposes of determining the amount of the LIHTC Shortfall for a particular period of time, if there is an adjustment to Capital Contributions under Section 5.01(e) because of a Late Delivery Capital Adjustment, the LIHTC Shortfall for such period of time shall be reduced by the Late Delivery Capital Adjustment.

"<u>Liquidator</u>" means the Managing Member or, if there is none at the time in question, such other Person who may be appointed in accordance with applicable law and who shall be responsible for taking all action necessary or appropriate to wind up the affairs of, and distribute the assets of, the Company upon its dissolution.

"<u>Loan Agreement</u>" means any loan agreement and/or similar agreement with respect to the terms and conditions of the making of any of the Project Loans, which will be entered into between the Company and any one of the Project Lenders at or prior to the Final Closing.

"Losses" has the meaning set forth in the definition of "Profits" and "Losses."

"Management Agent" means the management and rental agent for the Project designated pursuant to Section 8.15.

"<u>Management Agreement</u>" means the agreement between the Company and the Management Agent providing for the marketing and management of the Project by the Management Agent.

"Managing Member" means Pennington Gap Management, L.L.C., a Virginia limited liability company and any other Person admitted as a Managing Member pursuant to this Agreement, and their respective successors as any such successor may be admitted pursuant to this Agreement, including those Persons admitted pursuant the provisions of Sections 6.02 and 6.03.

"Managing Member Pledge" has the meaning set forth in Section 8.19.

"<u>Managing Member's Special Capital Contribution</u>" has the meaning set forth in Section 5.01(b).

"Member" means any Managing Member, Investor Member or Special Member.

"<u>Member Nonrecourse Debt</u>" means any Nonrecourse Debt (or portion thereof) for which a Member or related Person (within the meaning of Treas. Reg. §1.752-4(b)) bears (or is deemed to bear) the Economic Risk of Loss.

"Member Nonrecourse Deductions" has the meaning set forth in Treas. Reg. §1.704-2(i)(2), and the amount of Member Nonrecourse Deductions with respect to a Member Nonrecourse Debt for a fiscal year shall be determined in accordance with the rules of Treas. Reg. §1.704-2(i)(2).

"Minimum Gain" means the amount determined by computing with respect to each Nonrecourse Debt the amount of gain, if any, that would be realized by the Company if it disposed of the asset securing such liability (in a taxable transaction) in full satisfaction thereof (and for no other consideration), and by then aggregating the amounts so computed. For purposes of determining the amount of such gain with respect to a liability, the adjusted basis for federal income tax purposes of the asset securing the liability shall be allocated among all the liabilities that the asset secures in the manner set forth in Treas. Reg. §1.704-2(d)(2).

"Minimum Set-Aside Test" means the set-aside test selected by the Company pursuant to Section 42(g) of the Code with respect to the percentage of units in its Project to be occupied by tenants with incomes equal to no more than a certain percentage of area median income. The Company has selected or will select the **40**–60 Set-Aside Test as restricted by Code Section 42(g)(1) to require at least 40% of the units in the Project be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size, as the Minimum Set-Aside Test.

"MM Loans" means the loans which may be made by the Managing Member to the Company pursuant to Section 5.07(a) hereof, including any accrued interest thereon. Operating Deficit Loans shall not constitute MM Loans.

"Mortgage" means any deed of trust to be given by the Company in favor of any Project Lender as maker of a Project Loan, constituting a lien on the Project and securing a Project Loan.

"Net Cash Flow" means the sum of (i) all cash received from rents, lease payments and all other sources, but excluding (A) tenant security or other deposits (except to the extent forfeited to the Company), (B) Capital Contributions and interest thereon (other than if used to pay for an item deducted below in determining Net Cash Flow), (C) proceeds from Capital Transactions and (D) interest on reserves not available for distribution, (ii) the net proceeds of any insurance, other than fire and extended coverage and title insurance, to the extent not reinvested, and (iii) any other funds deemed available for distribution by the Managing Member with the approval of the Project Lenders,

if required, less the sum of (x) all cash expenditures, and all expenses unpaid but properly accrued, which have been incurred in the operation of the Company's business (whether or not such expenditure is deducted, amortized or capitalized for tax purposes), including the management fee to the Management Agent and the Accounting Fee, (y) all payments on account of any loans made to the Company (whether such loan is made by a Member or otherwise), but not including any amounts to be paid pursuant to the Development Agreement or pursuant to any loans made by any Members where repayment of such loans is to be made out of Net Cash Flow, and (z) any cash reserves for working capital, capital expenditures, repairs, replacements and anticipated expenditures, in such amounts as may be required by the Project Lenders or the Investor Member, or may be determined from time to time by the Managing Member with the approval of the Investor Member and the Project Lenders, if required, to be advisable for the operation of the Company.

"Net Projected Tax Liabilities" means, as determined by the Accountants, based on the Company's tax records, and any final adjustments made prior to the availability of proceeds of Capital Transaction(s) for distribution, the cumulative amounts of the respective projected liabilities (collectively, the "Projected Tax Liabilities") of the Managing Member, the Investor Member's members, and their respective partners and members, if any, (collectively, the "Company Taxpayers") for any and all federal, state, and local taxes, including any recapture of prior LIHTC, to be imposed on the Company Taxpayers by reason of all Capital Transactions of the Company from which the proceeds in question are to be distributed, any and all prior Capital Transactions of the Company (to the extent proceeds from such prior Capital Transactions equal to the Projected Tax Liabilities for such prior transactions were not distributed) and any liquidation of the Company. Such projections of liabilities shall estimate the applicable tax rate or rates for the Managing Member (based on actual or projected taxable income) and shall assume the maximum applicable tax rate or rates for each of the Investor Member's partners or members, if any (without regard to actual taxable income), in effect at the time of each Capital Transaction, in all cases without regard to the alternative minimum tax, limitations on the use of business tax credits, or other factors that may affect tax liability in particular cases, and without adjustment for any variance from actual tax liabilities that may later occur.

"New Allocation" has the meaning set forth in Section 11.07(m)(ii).

"Nonrecourse Debt" means any Company liability that is considered nonrecourse for purposes of Treas. Reg. §1.1001-2 (without regard to whether such liability is a recourse liability under Treas. Reg. §1.752-1(a)(1)).

"Nonrecourse Deductions" has the meaning set forth in Treas. Reg. §1.704-2(b)(1).

"<u>Nonrecourse Liability</u>" means any Company liability (or portion thereof) for which no Member or related Person (within the meaning of Treas. Reg. §1.752-4(b)) bears (or is deemed to bear) the Economic Risk of Loss.

"Note" means any mortgage or deed of trust promissory note given by the Company in favor of a Project Lender evidencing a Project Loan.

"Notice" means a writing containing the information required by this Agreement to be communicated to a Member and sent by any manner set forth in Section 16.08, to such Member at such Member's address as specified pursuant to Section 16.08, the date of receipt thereof (or the next business day if the date of receipt is not a business day) or, in the case of registered or certified mail, the date of registry thereof or the date of the certification receipt, as applicable, being deemed the date of such Notice; provided, however, that any written communication containing such information sent to such Member actually received by such Member shall constitute Notice for all purposes of this Agreement.

"Operating Deficit" means the amount by which the gross receipts of the Company from lease payments, and all other income and receipts of the Company (other than proceeds of any loans to the Company, Capital Contributions, and investment earnings not available for distribution on funds on deposit in the Reserve Fund for Replacements, and other such reserve or escrow funds or accounts not available for distribution) for a particular period of time, is exceeded by the sum of all the operating expenses, including all debt service, operating and maintenance expenses, required deposits into the Reserve Fund for Replacements, any fees to the Project Lenders and/or any applicable mortgage insurance premium payments and all other Company obligations or expenditures, and excluding payments for construction of the Project and fees and other expenses and obligations of the Company to be paid from the Capital Contributions of the Investor Member to the Company pursuant to this Agreement during the same period of time.

"Operating Deficit Loan" shall have the meaning set forth in Section 8.11(b) of this Agreement.

"Operating Reserve" means the reserve referred to in Section 4.02(r).

"Partnership Representative" has the meaning set forth in Section 11.08 of this Agreement.

"Payment Date" means the date which is ninety (90) days after the end of the Company's fiscal year with respect to the preceding fiscal year.

"Percentage Interest" means the percentage Interest of each Member as set forth in Sections 5.01(a) and (c).

"Permanent Loan" means the loans set forth on  $\underline{\textbf{Exhibit F}}$  hereto as described as permanent loan.

"Person" means any individual, partnership, corporation, trust, limited liability company or other entity.

"Plans and Specifications" means the plans and specifications for the Project stamped with the seal of an architect and/or engineer, which are subject to the approval of the Investor Member, and any changes thereto made in accordance with the terms of this Agreement.

"<u>Post Closing Obligations</u>" means those conditions to the Investor Member's obligation to fund all or any portion of its Capital Contribution as more fully described on the Post Closing Letter attached hereto as **Exhibit K**.

"Prime Rate" means the interest rate announced from time to time by The Wall Street Journal as the prime lending rate expressed as a percent per annum. The "Prime Rate" shall be adjusted semi-annually on January 1 and July 1 of each year.

"Profits" and "Losses" mean, for each fiscal year of the Company, an amount equal to the Company's taxable income or loss for such period from all sources, determined in accordance with §703(a) of the Code, adjusted in the following manner: (a) the income of the Company that is exempt from federal income tax shall be added to such taxable income or loss; (b) any expenditures of the Company which are not deductible in computing its taxable income and not properly chargeable to capital account under either §705(a)(2)(B) of the Code or the regulations promulgated under §704(b) of the Code shall be subtracted from such taxable income or loss; (c) in the event any Company asset is revalued in accordance with Treas. Reg. §1.704-1(b)(2)(iv)(f), then the amount of any adjustment to the value of such Company asset shall be taken into account as gain or loss from the disposition of such Company asset for purposes of computing Profits or Losses; (d) gain or loss resulting from any disposition of Company asset which has been revalued pursuant to Treas. Reg. §1.704-1(b)(2)(iv)(f) and with respect to which gain or loss is recognized for Federal income tax purposes shall be computed by reference to the adjusted value of such Company asset, notwithstanding that the adjusted tax basis of such Company asset differs from the adjusted value; (e) any depreciation, amortization or other cost recovery deductions taken into account in computing such taxable income or loss shall be recomputed based upon the adjusted value of any Company asset which has been revalued in accordance with Treas. Reg. §1.704-1(b)(2)(iv)(f); and (f) any items of income, gain, loss, deduction or credit which are specially allocated pursuant to Sections 11.07(b) through (n) shall not be taken into account in computing Profits or Losses.

"Project" means the land currently owned (or to be purchased) by the Company in Pennington Gap, Virginia and the improvements to be rehabilitated, owned and operated thereon by the Company, and to be known as Pennington Gap Apartments.

"Project Documents" means and includes the Construction Contract, the Mortgage(s), Note(s), Loan Agreement(s), Regulatory Agreement, Rental Assistance Agreement, Extended Use Agreement, Management Agreement and all instruments delivered to (or required by) the Project Lenders or the Agency to the extent not otherwise listed in this definition.

"<u>Project Lender</u>" means any lender in its capacity as a lender of one of the Project Loans, or its successors and assigns in such capacity, acting through any authorized representative.

"Project Loans" means those loans set forth and described on **Exhibit F** hereto.

"Projected LIHTC" has the meaning set forth in Section 4.01(p).

"Qualified Contract" has the meaning set forth in Section 42(b)(h)(F) of the Code.

"Qualified Occupancy" shall mean occupancy of a LIHTC unit by a Qualified Tenant.

"Qualified Tenants" shall mean tenants under executed leases of at least six (6) months who at the time of their initial occupancy of the Project satisfy the (i) rent restriction and (ii) minimum set-aside test selected by the Company pursuant to Section 42(g) of the Code with respect to the percentage of units in the Project to be occupied by tenants with incomes equal to no more than a certain percentage of area median income.

"Recapture Amount" has the meaning set forth in Section 11.02(c).

"Regulations" or "Treasury Regulations" or "Treas.Reg." means the Income Tax Regulations issued under the Code.

"Regulatory Agreement" means, to the extent applicable, and collectively, any regulatory agreements and/or any declaration of covenants and restrictions to be entered into between the Company and any Project Lender or any applicable government agency at or after the Initial Closing setting forth certain terms and conditions under which the Project is to be operated.

"Rent Restriction Test" means the test pursuant to Section 42(g) of the Code whereby the gross rent charged to tenants of the low-income units in the Project cannot exceed thirty percent (30%) of the imputed income limitation of the applicable units.

"Rental Assistance Agreement" means the USDA Section 515 Rental Assistance Agreement between the Company and USDA Rural Development Rural Housing Service with respect to 40 units.

"Reserve Fund for Replacements" means the cash funded reserve for replacements required pursuant to Section 4.02 (q).

"Special Additional Capital Contribution" means the Special Additional Capital Contributions of the Investor Member under Section 5.01(d)(vii).

"Special Member" means VAHM, LLC, a Virginia limited liability company, or its assignee.

"Sponsor" means People Incorporated Housing Group, its successors and assigns.

"Sponsor Loan" means collectively, the DHCD HOME Loan and the DHCD VHTF Loan from Sponsor identified on **Exhibit F** hereto.

"State Designation" means, with respect to the Project, the allocation by the Agency of LIHTC, as evidenced by the receipt by the Company of either a carryover allocation of LIHTC meeting the requirements of Section 42(h)(1)(E) of the Code and Treasury Regulations or IRS Form 8609 executed by the Agency as to all buildings in the Project for which such form is required.

"Substantial Completion" means the date that the Company receives all necessary permanent certificate(s) of occupancy (or certificates of occupancy which contain conditions or qualifications which are Consented to by the Investor Member) from the applicable governmental jurisdictions) or authority(ies); provided, however, that Substantial Completion shall not be deemed to have occurred if on such date any liens or other encumbrances as to title to the Land and the Project exist, other than those securing any Project Loan and/or those Consented to by the Investor Member.

"Substitute Investor Member" means any Person admitted to the Company as an Investor Member pursuant to Section 9.02.

"Surplus Cash" means any Net Cash Flow which, pursuant to the Project Documents or rules or regulations of any Project Lenders or the Agency, is permitted to be distributed to the Members.

"Title Company" means Fidelity National Title Insurance Company.

"Unpaid Fee" has the meaning set forth in Section 5.01(b).

"<u>Unpaid LIHTC Shortfall</u>" means the outstanding amount of any LIHTC Shortfall for all the fiscal years of the Company, reduced by any amounts of Unpaid LIHTC Shortfall distributed to the Investor Member pursuant to Article XI of this Agreement. The unpaid LIHTC Shortfall shall bear interest at the "long-term applicable Federal rate" (as defined in Section 1274 of the Code) determined as of the date of the Investor Member's First Capital Contribution, compounded monthly.

"<u>USDA</u>" means United States Department of Agriculture.

"USDA Loan" means the Project Loan from USDA identified on **Exhibit F** hereto

"<u>VHCC</u>" means Virginia Housing Capital Corporation, a Virginia corporation and the managing member of the Investor Member.

"VHDA" means Virginia Housing Development Authority

"Withdrawing Investor Member" means People Incorporated of Virginia.

# ARTICLE III PURPOSE AND BUSINESS OF THE COMPANY

- 3.01 <u>Purpose of the Company</u>. The Company has been organized exclusively to acquire the Land and to develop, finance, rehabilitate own, maintain, lease, operate and sell or otherwise dispose of the Project, in order to obtain long-term appreciation, cash income, LIHTC and tax losses. Company will operate the Project in a manner that furthers the charitable purpose of People Incorporated Housing Group by providing decent, safe, sanitary and affordable housing for elderly low-income persons and families. In the event of the conflict between the operation of the Project in a manner consistent with such charitable purpose and any duty of the Managing Member to operate the Project in order to maximize profits for the Investor Members, such charitable purpose shall prevail; provided, however, that in operating the Project no decision shall be made inconsistent with the requirements of any Regulatory Agreement.
- 3.02 <u>Authority of the Company</u>. In order to carry out its purpose, the Company is empowered and authorized to do any and all acts and things necessary, appropriate, proper, advisable, incidental to or convenient for the furtherance and accomplishment of its purpose, and for the protection and benefit of the Company, including but not limited to the following:
- (a) acquire the Land on which the Project is to be located and any improvements thereon;
- (b) construct, rehabilitate, operate, maintain, improve, buy, own, sell, convey, assign, mortgage, rent or lease any real estate and any personal property necessary to the operation of the Project;
- (c) provide housing, subject to the Minimum Set-Aside Test and the Rent Restriction Test and consistent with the requirements of the Extended Use Agreement, the Regulatory Agreement and the Loan Agreements so long as the Extended Use Agreement, the Regulatory Agreement and the Loan Agreements, as applicable, remain(s) in force;
- (d) enter into any kind of activity, and perform and carry out contracts of any kind necessary to, in connection with, or incidental to, the accomplishment of the purposes of the Company;
- (e) borrow money and issue evidences of indebtedness in furtherance of the Company business and secure any such indebtedness by mortgage, pledge, or other lien; provided, however, that unless otherwise specifically allowed under this Agreement or otherwise Consented to by the Investor Member, any Project Loans, and any evidences of indebtedness thereof and any documents amending, modifying or replacing any of such loans shall have the legal effect that at and after Final Closing the Company and the Members shall have no personal liability for the repayment of the principal of or payment of interest on any Project Loan, and that the sole recourse of any

Project Lender, with respect to the principal thereof and interest thereon, shall be to the property securing such Project Loan, except for any Carveouts;

- (f) maintain and operate the Project, including hiring the Management Agent (which Management Agent may be any of the Members or an Affiliate thereof) and entering into any agreement for the management of the Project during its rent-up and after its rent-up period;
- (g) subject to the approval of the Agency and/or the Project Lenders, if required, and to other limitations expressly set forth elsewhere in this Agreement, negotiate for and conclude agreements for the sale, exchange, lease or other disposition of all or substantially all of the property of the Company, or for the refinancing of any mortgage loan on the property of the Company;
- (h) enter into the Loan Agreement, the Regulatory Agreement and the Extended Use Agreement, providing for regulations with respect to rents, profits, dividends and the disposition of property;
- (i) rent dwelling units in the Project from time to time, in accordance with the provisions of the Code applicable to LIHTC and in accordance with applicable federal, state and local regulations, collecting the rents therefrom, paying the expenses incurred in connection with the Project, and distributing the net proceeds to the Members, subject to any requirements which may be imposed by the Extended Use Agreement, the Regulatory Agreement and/or the other Project Documents; and
- (j) do any and all other acts and things necessary or proper in furtherance of the Company business.

# ARTICLE IV REPRESENTATIONS, WARRANTIES AND COVENANTS; DUTIES AND OBLIGATIONS

- 4.01 <u>Representations, Warranties and Covenants Relating to the Project and the Company</u>. As of the date hereof, the Managing Member hereby represents, warrants and covenants to the Company and to the Members that:
- (a) <u>Due Authorizations, Execution and Delivery.</u> The execution and delivery of this Agreement by the Managing Member and the performance by the Managing Member of the transactions contemplated hereby have been duly authorized by all requisite corporate, partnership, limited liability company or trust actions or proceedings. The Managing Member is duly organized, validly existing and in good standing under the laws of the state of its formation with power to enter into this Agreement and to consummate the transactions contemplated hereby.

- (b) Rehabilitation of Project. The rehabilitation and development of the Project shall be undertaken and shall be completed in a timely and workmanlike manner in accordance with (i) all applicable requirements of the Project Loans and the Project Documents, (ii) all applicable requirements of all appropriate governmental entities, and (iii) the Plans and Specifications of the Project that have been or shall be hereafter approved by the Investor Member and, if required, the Project Lenders and any applicable governmental entities, as such Plans and Specifications may be changed from time to time with the approval of the Investor Member and the Project Lenders, if required, and any applicable governmental entities, if such approval shall be required; it shall promptly provide copies of all change orders to the Investor Member.
- (c) Zoning and Related Matters. At the date hereof, at the Initial Closing and at the time of commencement of rehabilitation and thereafter continuously, the Land is and will be properly zoned for the Project, all consents, permissions and licenses required by all applicable governmental entities have been obtained, and the Project conforms and will conform to all applicable federal, state and local land use, zoning, environmental and other governmental laws and regulations.
- (d) <u>Plans and Specifications</u>. The Managing Member has sent to the Investor Member the Plans and Specifications (including, without limitation, all working drawings) and all construction schedules, approved construction draws, certifications concerning occupancy, lien notices, project inspection reports, proposed changes and modifications to the Plans and Specifications, all documents pertaining to the Project Loan and any other information that is relevant to the rehabilitation and development of the Project.
- (e) <u>Public Utilities.</u> All appropriate public utilities, including sanitary and storm sewers, water, gas and electricity, are currently available and will be operating properly and in sufficient capacity for the Project at the time of certificate of occupancy. The Managing Member will keep all such utilities operating in a manner sufficient to service the Project.
- (f) <u>Title Insurance.</u> An owner's title insurance policy of a financially responsible institution acceptable to the Investor Member, in an amount equal to the principal amount of the Project Loans and the Capital Contributions of the Managing Member and the Investor Member, in favor of the Company, will be issued at or prior to the Initial Closing subject only to such easements, covenants, restrictions and such other standard exceptions as are normally included in owner's title insurance policies and which are Consented to by the Investor Member and with such endorsements to such policy as the Investor Member may request. Good and marketable fee simple title to the Land will be held by the Company. The Managing Member has not made any misrepresentation or failed to make any disclosure that will or could result in the Company lacking title insurance coverage based on imputation of knowledge of the Managing Member to the Company or the Managing Member's ability to perform its obligations hereunder.
- (g) <u>Non-Recourse Loans.</u> Except as otherwise provided herein, at and after the Final Closing, there shall be no direct or indirect personal liability of the Company, any of the

Members, or any Affiliates of the Company or Members for the repayment of the principal of or payment of interest on any Project Loan, and the sole recourse of any Project Lender under any Project Loan with respect to the principal thereof and interest thereon shall be to the property securing the indebtedness, except for any liability of the Managing Member with respect to customary "carveouts" that are set forth in loan documents relating to the Project Loans (the "Carveouts") to which the Investor Member has Consented. However, the Managing Member shall be personally liable for the obligations of the Company under the Sponsor Loans as described in **Exhibit F**, to the same extent as if it was a general partner in a limited partnership.

- (h) <u>No Defaults.</u> The Managing Member is not aware of any default or any circumstances which, with the giving of notice or the passage of time, would constitute a default, under any agreement, contract, lease, or other commitment, or of any claim, demand, litigation, proceedings or governmental investigation pending or threatened against the Managing Member, the Project or the Company, or related to the business or assets of the Managing Member, the Project or Company, which claim, demand, litigation, proceeding or governmental investigation could result in any judgment, order, decree, or settlement which would materially and adversely affect the business or assets of the Managing Member, the Project or Company.
- (i) <u>No Violation.</u> The execution of this Agreement, the incurrence of the obligations set forth in this Agreement, and the consummation of the transactions contemplated by this Agreement do not violate any provision of law, any order, judgment or decree of any court binding on the Company or the Managing Member or any Affiliate(s) thereof, any provision of any indenture, agreement, or other instrument to which the Company or the Managing Member is a party or by which the Company, Managing Member or the Project is affected, and is not in conflict with, and will not result in a breach of or constitute a default under any such indenture, agreement, or other instrument or result in creating or imposing any lien, charge, or encumbrance of any nature whatsoever upon the Project.
- (j) <u>Construction Contract.</u> The Construction Contract has been entered into between the Company and the Contractor; no other consideration or fee shall be paid to the Contractor in its capacity as the Contractor for the Project other than the amounts set forth in the Construction Contract or as evidenced by change orders approved by the Project Lenders and as otherwise disclosed in writing to and approved by the Investor Member; and all change orders to date have been paid in full. In addition, no consideration or fee shall be paid to the Developer or Managing Member by the Contractor.
- (k) Performance Bond; Letter of Credit. Either (i) one hundred percent (100%) payment and performance bonds issued by a nationally, financially recognized bonding company, in forms acceptable to the Project Lenders and the Investor Member, and in amounts satisfactory to the Project Lenders and the Investor Member, or (ii) a letter of credit in an amount and in a form, and from an issuer satisfactory to the Project Lenders and the Investor Member, will be obtained by the Contractor at or before Initial Closing and shall remain in full force and effect under terms and conditions as shall be acceptable to the Project Lenders and the Investor Member; in the alternative,

the obligations of the Contractor will be guaranteed by the Managing Member and the Affiliate Guarantors and secured by cash, letter of credit or other security acceptable to the Project Lenders and the Investor Member.

- (l) <u>Insurance.</u> The Managing Member shall cause the Company to obtain and maintain insurance in accordance with the requirements of <u>Exhibit I</u> attached hereto.
- Managing Member, either individually or on behalf of the Company, has incurred any financial responsibility with respect to the Project prior to the date of execution of this Agreement, other than (i) that disclosed to the Investor Member, or (ii) obligations which will be fully satisfied at or prior to the Initial Closing. As of the date hereof and hereafter continuously, unless the Investor Member otherwise Consents or unless otherwise specifically provided for herein, the only indebtedness of the Company with respect to the Project are the Project Loans, if any, described on **Exhibit F**. Without limiting the generality of the foregoing, neither the Managing Member, any of its Affiliates nor the Company, has entered, or shall enter, into any agreement or contract for any loans (other than the Project Loan) or for the payment of any Project Loan discounts, additional interest, yield maintenance or other interest charges or financing fees or any agreement providing for the guarantee of payment of any such interest charges or financing fees relating to any Project Loan.
- (n) Valid Limited Liability Company; Power of Authority. The Company is and will continue to be a valid limited liability company, duly organized under the laws of the Commonwealth of Virginia, and shall have and shall continue to have full power and authority to acquire the Land and to own, develop, construct, operate and maintain the Project in accordance with the terms of this Agreement, and shall have taken and shall continue to take all action under the laws of the State of Formation and any other applicable jurisdiction that is necessary to protect the limited liability of the Investor Members and to enable the Company to engage in its business.
- (o) <u>Restrictions on Sale or Refinancing.</u> No restrictions on the sale or refinancing of the Project, other than restrictions that may be set forth in the Project Documents, exist as of the date hereof, and no such restrictions shall, at any time while the Investor Member is an Investor Member, be placed upon the sale or refinancing of the Project.
- (p) <u>Projected LIHTC.</u> The Projected LIHTC applicable to the Project is \$201,328 for 2020, \$235,701 for each year 2021 through 2029, and \$34,373 for 2030 which equals the amount of LIHTC the Managing Member has projected will be available to the Company. There is and at all times shall continue to be sufficient eligible basis (as defined in Section 47 of the Code) to provide the full amount of the Projected LIHTC.
- (q) <u>Compliance with Agreements.</u> To the best of its knowledge after due inquiry, the Managing Member, either individually or on behalf of the Company, has fully complied with all applicable provisions and requirements of any and all contracts, options and other agreements with respect to the purchase of the Land and the ownership, development, financing and operation of the

Project including all Project Documents; it shall take, and/or cause the Company to take, all actions as shall be necessary to achieve and maintain continued compliance with the provisions, and fulfill all applicable requirements, of such agreements.

- (r) <u>State Designation.</u> On April 27, 2017, the Company received valid State Designation with respect to the Project in the amount of \$2,357,010 for the Credit Period.
- (s) Applicable Income and Rent Restrictions. The Project is being developed in a manner which satisfies, and shall continue to satisfy, all restrictions, including tenant income and rent restrictions, applicable to projects generating LIHTC under Section 42 of the Code. The Company will comply with the so-called "40-60 Set-Aside Test" of Code Section 42(g)(1)(B), as restricted by Code Section 42(i)(2)(E)(i) so that at least 40% of the residential units in the Project will be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size; the Project is not subject to any other rental restrictions under the Project Documents except to the extent that more than 40% of the residential units in the Project will be rent and income restricted in order to generate the full amount of the Projected Credits. In addition to the foregoing, four (4) units shall be occupied by individuals with incomes 40% or less of area median income, as adjusted for family size, thirty-six (36) units shall be occupied by individuals with incomes 50% or less of area median income, as adjusted for family size.
- (t) <u>Term of Extended Use Agreement.</u> The term of the Extended Use Agreement will not exceed 30 years and neither the Extended Use Agreement nor any other document, instrument or agreement to which the Company is a party shall restrict, limit or waive the right of the Company to cause a termination of the Extended Use Agreement prior to the end of such 30-year term in accordance with Code Section 42(h)(6)(E)(i)(II).
- (u) <u>Ownership of Managing Member.</u> People Incorporated Housing Group owns and shall continue to own at all times during the term of the Company one hundred percent (100%) of all classes of interests of the Managing Member.
- (v) <u>Title to Project; Taxes and Assessments.</u> The Company has and shall have at all times good and marketable title to the Project, subject only to permitted exceptions thereto to which the Investor Member has given its Consent. All real estate taxes, assessments, water and sewer charges and other municipal charges, to the extent due and owing, have been paid in full on the Project.
- (w) <u>Taxpayer Certifications</u>. On behalf of the Company, the Managing Member will cause to be filed any and all certifications and other documents on a timely basis with the IRS, the Agency and all other Authorities, as have been and may be required to support the full amount of Projected Credits.
- (x) <u>Taxation and Limited Liability</u>. No event has occurred that has caused, and the Managing Member will not act in any manner that will cause (i) the Company to be treated for

federal income tax purposes as an "association" taxable as a corporation, rather than as a partnership; or (ii) the Investor Member or the Special Member to be liable for the Company's obligations in excess of its Capital Contributions.

- (y) <u>No Tax-Exempt Use Property</u>. No portion of the Project is or will be treated as "tax exempt use property" as defined in Section 168(h) of the Code. In the event the Managing Member or any member or shareholder of the Managing Member is controlled by a tax-exempt entity, such entity will make the election permitted under Section 168(h)(6)(F) of the Code. The Managing Member shall not allow the Company to enter into any lease with a tax-exempt entity without the prior written approval of the Special Member.
- (z) <u>No Abusive Tax Shelter</u>. The Managing Member has not received notice from the IRS that it has considered the Managing Member to be involved in any abusive tax shelter and is not aware of any facts, which if known to the IRS, would cause such notice to be issued.
- (aa) <u>Required Consents; No Defaults Under Loan Documents</u>. The Company has obtained all consents required for the admission of the Investor Member to the Company, including but not limited to, the consent of the holder(s) of the Project Loans, if necessary, and any required consents of applicable Authorities.
- (ab) <u>Bankruptcy</u>. No Bankruptcy, including, without limitation, attachments, execution proceedings, assignments for the benefit of creditors, insolvency, reorganization or other proceedings are pending or threatened against the Company or the Managing Member. The Managing Member will not permit such a Bankruptcy to occur.
- (ac) <u>Governmental Actions</u>. To the best of the Managing Member's knowledge, there is no official action of any Authority, pending or threatened, which in any way would (i) have a material adverse effect on the Company, the Project, the Investor Member or the LIHTC; (ii) involve any intended public improvements which improvements may result in any charge in excess of \$10,000 being levied against the Land; or (iii) any special assessment, being levied against or assessed upon the Land or the Project. There is no existing, proposed or contemplated, plan to widen, modify or realign any street or highway contiguous to the Land. The Managing Member will promptly notify the Investor Member of any such official actions or plans, if and as they arise.
- (ad) <u>Moratoria</u>; <u>Assignments</u>; <u>Dedications</u>. There is no reassessment (except for real estate property taxes), reclassification, rezoning, proceeding, ordinance or regulation (including amendments and modifications to any of the foregoing) pending or proposed to be imposed, by any Authority or any public or private utility having jurisdiction over the Land which would have a material adverse effect upon the use or occupancy of the Project. No special assessments have been levied against the Project or by an Authority upon the commencement or completion of any construction, alteration or rehabilitation on or of the Project or any portion thereof. The Managing Member will promptly notify the Investor Member of any such actions, if and as they arise. Except as previously disclosed in writing to and approved by the Investor Member, the completion of the

improvements, alteration or rehabilitation on or to the Project or any portion thereof will not require the dedication of any portion of the Project by any Authority.

- (ae) <u>No Defects, Compliance</u>. Upon completion of the Project, there will be no material physical or mechanical defects or deficiencies in the condition of the Project, including, but not limited to, the roofs, exterior walls or structural components of the Project and the heating, air conditioning, plumbing, ventilating, elevator, utility, sprinkler and other mechanical and electrical systems, apparatuses and appliances located in, or about, the Land which would materially and adversely affect the Project or any portion thereof. The Project is free from infestation by termites or other pests, insects, animals or other vermin and the Managing Member will keep it so. The Project conforms (or will timely conform) to all governmental regulations, including, without limitation, all zoning, building, health, fire and environmental rules, regulations ordinances or requirements or environmental laws, regulations or procedures applicable to the Project where the failure to conform would result in a material adverse effect.
- (af) <u>No Defective Soils Conditions</u>. To the best of the Managing Member's knowledge after due inquiry, there are no defects or conditions of the soil that would have a material adverse effect upon the use, occupancy and operation of the Project. The soil condition of the Land is such that it will support all of the improvements to be located thereon for its foreseeable life, without the need for unusual or new subsurface excavations, fill, footings, caissons or other installations. The improvements on the Land, as built, will be or are constructed in a manner compatible with the soil condition at the time of construction and all necessary excavations, fills, footings, caissons and other installations were then, have since been and will be provided.
- (ag) <u>Rights of First Refusal; Options</u>. Except as contemplated by the Right of First Refusal Agreement set forth in <u>Exhibit L</u> attached hereto, neither the Managing Member nor the Company has entered into (nor will enter into) any contracts for the sale of the Project, the LIHTC with respect thereto, or any interest in the Project or Company other than in contemplation of this Agreement, nor do there exist any rights of first refusal or options to purchase the Project, the LIHTC with respect thereto, or any interest in the Company.
- (ah) <u>Securities Law Compliance</u>. The Managing Member has or will have timely complied or cause the timely compliance with all applicable Federal and state securities laws in connection with the offer and sale of the interest in the Company to the Investor Member.
- (ai) Truth and Completeness of Representations and Disclosures. No representation, warranty or statement of the Managing Member in this Agreement or in any document, certificate or schedule furnished or to be furnished to the Investor Member pursuant hereto contains or will contain any untrue statement of a material fact or omits or will omit to state a material fact necessary to make the statements or facts contained therein not misleading. All material information concerning the Project known to the Managing Member or any of its Affiliates, or which should have been known to any of them in the exercise of reasonable care, has been disclosed by the Managing Member to the Investor Member and there are no facts or information

known to the Managing Member or any of its Affiliates, or which should have been known to any of them in the exercise of reasonable care, which would make any of the facts or information submitted by the Managing Member to the Investor Member with respect to the Project inaccurate, incomplete or misleading in any material respect.

- (aj) <u>Compliance with Fair Housing Act.</u> At all times during the term of this Agreement, the Company shall comply with the provisions of the Fair Housing Act, as amended, including without limitation, complying with all provisions thereof relating to housing for the elderly.
- (ak) <u>Lenders to Project Entities Generally</u>. Subject to provisions of this Agreement with respect to related party loans, an investor member or member, including without limitation the Federal Home Loan Mortgage Corporation (such investor, member or partner being referred to herein as a "Mortgagee"), in any entity that is a Member herein at any time may make, guarantee, own, acquire, or otherwise credit enhance, in whole or in part, a loan secured by a mortgage, deed of trust, trust deed, or other security instrument encumbering the Project owned by the Company (any such loan being referred to as a "Mortgage Loan"). Under no circumstances will a Mortgagee be considered to be acting on behalf or as an agent or the alter ego of such Member. A Mortgagee may take any actions that the Mortgagee, in its discretion, determines to be advisable in connection with a Mortgage Loan (including in connection with the enforcement of a Mortgage Loan). By acquiring an interest in the Company, each Member acknowledges that no Mortgagee owes the Company or any Member any fiduciary duty or other duty or obligation whatsoever by virtue of such Mortgagee being a limited partner or member in a Member. Neither the Company nor any Member will make any claim against a Mortgagee, or against the Member in which the Mortgagee is a member or partner, relating to a Mortgage Loan and alleging any breach of any fiduciary duty, duty of care, or other duty whatsoever to the Company or to any Member based in any way upon the Mortgagee's status as an partner or member of a Member.
- (al) <u>Member Loans</u>. No Member or any Affiliate of a Member shall make or purchase a loan to the Company unless the Company receives an opinion of competent tax counsel to the effect that such loan will have no adverse tax consequences to any of the Members.
- (am) <u>Rental Assistance Agreement</u>. All of the units in the Project currently receive, and shall continue to receive, USDA Section 515 Rental Assistance. The Managing Member shall continue to comply with all regulations governing the administration of the USDA Section 515 Rental Assistance program and abide by all terms of the Rental Assistance Agreement.
- (an) <u>Development Budget</u>. The Development Budget attached hereto as <u>Exhibit H</u> is accurate and complete. The assumptions underlying the calculations therein are reasonable and based upon the Managing Member's knowledge and experience.
- (ao) <u>Reportable Transactions</u>. The Company and its Members shall be permitted to disclose to any and all Persons, without limitation of any kind, the "tax treatment and tax structure"

(as defined in Treasury Regulation Section 1.6011-4(c)) of the transaction contemplated by this Agreement and all materials of any kind (including opinions or other tax analyses) relating to such tax treatment and tax structure. The Managing Member shall (A) promptly notify the Investor Member of any "reportable transaction" under Code Section 6707(A)(c) or Treasury Regulation Section 1.6011-4 in which the Company shall engage or which it reports under Code Section 6111 and (B) maintain investor lists with respect to the Company as required under Code Section 6112. The Managing Member shall be responsible for its expenses or penalties attributable to its failure to report a reportable transaction or maintain lists (in accordance with Code Section 6112) as required by the Managing Member or the Company under the Code and applicable Treasury Regulations. Material advisors are required to supplement information disclosed to the IRS if the information provided in a filed disclosure is no longer accurate, in such instances, the Managing Member agrees to provide timely supplemental information about the Project to the IRS and the Investor.

- (ap) <u>Reasonableness of Fees</u>. All fees to be paid to the Managing Member or any Affiliate of the Managing Member hereunder or otherwise in connection with the development of the Project are reasonable in amount and consistent with standard practice in the industry.
- (aq) <u>REAC and HUD Reports</u>. The Managing Member shall advise the Investor Member of any REAC (Real Estate Assessment Center) inspection reports it receives with respect to the Project as well as any notices from HUD indicating any adverse findings with respect to the Project, including, but not limited to, the following:
  - (i) management review findings;
  - (ii) Section 8 HAP contract violations; and
  - (iii) HUD Regulatory Agreement violations.
- (ar) Governmental Review and Approvals/HUD 2530 Language. The Company shall not acquire or proceed with the development of the Project unless approval is obtained from HUD if such approval is required in connection with such development or acquisition. If the acquisition or development of the Project necessitates the filing of a Form 2530 Previous Participation Certificate with HUD (a "Previous Participation Certification"), the Managing Member shall so notify the Investor Member and such acquisition or development shall not proceed without the required Form 2530 filing. The Managing Member shall also provide adequate information to the Investor Member to enable any of its members to file any additional documents that may be required by HUD. Such information shall include but not be limited to the following:
  - (i) type of financing and governmental agency providing such assistance, FHA project number, Section 8 contract number or other agency identification number (if any);
  - (ii) closing date/date of receipt of assistance;

- (iii) date that the Project is intended to be acquired and/or the development is to be financed by the Company;
- (iv) property address and last inspection date/rating;
- (v) status of any pre-existing loan on the project (current, defaulted, assigned or foreclosed) and if ever defaulted, an explanation as to the causes of such default/foreclosure.
- (as) OFAC Requirements. The Managing Member and its Affiliates are (i) in compliance with all applicable anti-money laundering laws, including, without limitation, the USA Patriot Act and the laws administered by the United States Treasury Department's Office of Foreign Assets Control ("OFAC"), including, without limitation, Executive Order 13224, (ii) not on the Specially Designated Nationals and Blocked Persons List maintained by OFAC, and (iii) not otherwise identified by a government entity or legal authority as a Person with whom a U.S. Person is prohibited from transacting business. "U.S. Person" shall mean any United States citizen, any permanent resident alien, any entity organized under the laws of the United States (including foreign branches), or any person in the United States.
- (at) <u>Survival of Representations and Warranties.</u> All of the representations, warranties and covenants contained herein shall be deemed to be re-made as of the date of each Capital Contribution made by the Investor Member and shall survive the date of Final Closing and the funding date of each such Capital Contribution. The Managing Member shall indemnify and hold harmless the Investor Member against a breach of any of the foregoing representations, warranties and covenants and any damage, loss or claim caused thereby, including reasonable attorneys' fees and costs and expenses of litigation and collection.
- 4.02 <u>Duties and Obligations Relating to the Project and the Company</u>. The Managing Member shall have the following duties and obligations with respect to the Project and the Company:
- (a) Qualifying for LIHTC. It shall ensure that all requirements shall be met which are necessary to obtain or achieve (i) compliance with the Minimum Set-Aside Test, the Rent Restriction Test, and any other requirements necessary for the Project to initially qualify, and to continue to qualify, for LIHTC, including all applicable requirements set forth in the Regulatory Agreement and the Extended Use Agreement, (ii) issuance of IRS Form(s) 8609 with respect to the LIHTC, (iii) issuance of all necessary permanent, unconditional certificates of occupancy, including all governmental approvals required to permit occupancy of the Project, (iv) Initial Closing and Final Closing, and (v) compliance with all material provisions of the Project Documents.
- (b) <u>Tax Treatment of Company.</u> While conducting the business of the Company, the Managing Member shall not act in any manner which it knows or should have known after due inquiry will (i) cause the termination of the Company for federal income tax purposes without the

Consent of the Investor Member or (ii) cause the Company to be treated for federal income tax purposes as an association taxable as a corporation.

- (c) <u>Securities Law Matters</u>. The Managing Member shall prepare and timely file all appropriate reports for the Company with the Securities and Exchange Commission and state securities administrators.
- (d) <u>Limited Liability Company Status</u>. The Managing Member shall (i) file such certificates and do such other acts as may be required to qualify and maintain the Company as a limited liability company under the Act and to qualify the Company to transact business in all such other jurisdictions as may be required under the applicable provisions of law, and (ii) take or cause the Company to take all reasonable steps deemed necessary by counsel to the Company to assure that the Company is at all times classified as a partnership for federal income tax purposes.
- (e) <u>Good Faith of Managing Member</u>. It shall exercise good faith in all activities relating to the conduct of the business of the Company, including the development, operation and maintenance of the Project, and the Managing Member shall take no action with respect to the business and property of the Company which is not reasonably related to the achievement of the purpose of the Company.
- Managing Member shall ensure that all of (i) the fixtures, maintenance supplies, tools, equipment and the like now and to be owned by the Company or to be appurtenant to, or to be used in the operation of the Project, as well as (ii) the rents, revenues and profits earned from the operation of the Project, will be free and clear of all security interests and encumbrances except for the Project Loans, the Mortgages, and any additional security agreements executed in connection therewith. From and after the Final Closing, the Project shall maintain a Debt Service Coverage Ratio of at least 1.15:1.0.
- (g) <u>Basis Adjustments.</u> It will execute on behalf of the Company all documents necessary pursuant to Sections 732, 743 and 754 of the Code to elect to adjust the basis of the Company's property upon the request of the Investor Member, if, in the sole opinion of the Investor Member, such election would be advantageous to the Investor Member.
- (h) <u>Payment of Development Fee.</u> It guarantees payment by the Company of the Development Fee as provided in Section 5.01(b).
- (i) <u>Tax Returns and Financial Statements.</u> It shall, during and after the period in which it is a Member, provide the Company with such information and sign such documents as are necessary for the Company to make timely, accurate and complete submissions of federal and state income tax returns and shall provide the Investor Member with the opportunity to review and Consent to drafts of all such returns at least twenty (20) days prior to their filing date, and will incorporate the changes of the Investor Member. In addition, the Managing Member shall provide

the Investor Member with the opportunity to have not less than twenty (20) days to review drafts of audited financial statements prior to their finalization and will incorporate the changes of the Investor Member.

- (j) <u>Compliance with Governmental and Contractor Obligations.</u> It shall comply and cause the Company to comply with the provisions of all applicable governmental and contractual obligations including any Regulatory Agreement and Rental Assistance Agreement.
- (k) <u>Tax Elections.</u> It has made (if applicable) and shall make such elections, or refrain from making such elections, with respect to the LIHTC, as are necessary to achieve and maintain the maximum allowable LIHTC to the Investor Member, unless otherwise directed in writing by the Investor Member. The Managing Member will make the election to be taxable under Section 168(h) of the Code. In connection herewith, the Company will not make an election to opt out of the bonus depreciation available under Section 168(k) of the Code without the Consent of the Investor Member.
- (l) <u>Fines and Penalties.</u> It shall be responsible for the payment of any fines or penalties imposed by any applicable governmental authority or any Project Lender pursuant to the Project Documents and any documents executed in connection with obtaining the LIHTC (other than with respect to payments of principal or interest under any Project Loan) attributable to any action or inaction of it or its Affiliates.
- (m) <u>Notification of Default or IRS Proceedings.</u> It shall immediately notify the Investor Member of any written or oral notice of (i) any default or failure of compliance with respect to any of the Project Loans or any other financial, contractual or governmental obligation of the Company or the Managing Member, or (ii) any IRS proceeding regarding the Project or the Company.
- (n) <u>Notification of Construction Delays.</u> If at any time during the construction or rehabilitation of the Project, (i) construction or rehabilitation stops or is suspended for a period of ten (10) consecutive days, or (ii) construction or rehabilitation has been delayed so that in the reasonable determination of the Managing Member (A) Substantial Completion may not be achieved by the date set forth in the Construction Contract, or (B) the Projected Credits for any year during the Credit Period may not be achieved, the Managing Member shall immediately send Notice of such occurrence, together with an explanation of the circumstances surrounding such occurrence, to the Investor Member.
- (o) <u>Bank Accounts</u>. The Managing Member shall establish in the name and on behalf of the Company such bank accounts as shall be required to facilitate the operation of the Company's business. The Company's funds shall not be commingled with any other funds of the Managing Member or any of its Affiliates, including, without limitation, any other limited liability company in which the Managing Member is a managing member. Promptly upon the request of the Investor Member, the Managing Member shall obtain and deliver to the Investor Member full,

complete and accurate statements of the amount and status of all Company bank accounts and all withdrawals therefrom and deposits thereto.

- (p) <u>Sales Notice to State Agency</u>. If necessary to obtain, maintain or avoid recapture of any LIHTC for the Company, upon written request of an Investor Member, the Managing Member shall, pursuant to Section 42(h)(6) of the Code, submit on behalf of the Company and its Members, and in accordance with the rules and regulations of the Agency, a written request to the Agency (or other applicable housing credit agency) to find a Person to acquire the Project pursuant to a Qualified Contract.
- Reserve Fund for Replacements. It shall establish and maintain a segregated (q) replacement reserve, in a lending institution acceptable to the Special Member, to provide for working capital needs, improvements, replacements and any other contingencies of the Company. Upon the making of the first Capital Contribution, \$161,016 shall be deposited into the Replacement Reserve Account which represents the amount of the existing replacement reserve acquired by the Company in connection with the acquisition of the Project. Commencing on the year that Final Closing occurs, the Managing Member shall ensure that the greater of \$300 per unit per year or the amount required by RD to be deposited (currently \$400 per unit per year) from the Company's gross operating revenues be deposited into the Reserve Fund for Replacements ("Ongoing Amount"). Thereafter, the Managing Member shall, each year, further fund the Reserve Fund for Replacement with an additional amount equal to the Ongoing Amount. Withdrawals from the Reserve Fund for Replacements shall require the Consent and signature of the Investor Member or Special Member. The Managing Member shall not increase the amount in the Reserve Fund for Replacements materially above the amount required to be maintained by this Section 4.02(q) without the Consent of the Investor Member, which Consent shall not be unreasonably withheld. Notwithstanding anything to the contrary in this Section 4.02(q), however, the amount of the Reserve Fund for Replacements shall be increased if necessary to satisfy the requirements of any Project Lender, except the Sponsor, or any Authority having jurisdiction over the Project.
- (r) Operating Reserves. In addition to the requirements of Section 4.02 (q), in order to meet operating expenses of the Company which exceed operating income available for the payment thereof, the Managing Member shall cause the Company to deposit an initial amount of \$103,000 (or such greater amount as may be required by the Project Lenders) into a segregated reserve account in a lending institution acceptable to the Special Investor Member (the "Operating Reserve") to fund operating expenses and debt service in excess of operating revenues and to pay any Unpaid Fee, as that term is defined in Paragraph 5.01(b) hereof. The Operating Reserve shall be funded on or before the seventh Capital Contribution from the proceeds of such Capital Contribution and/or the proceeds of the Project Loans; provided, however, that if there are insufficient funds from the aforementioned sources, the Managing Member shall be required to fund the Operating Reserve. Disbursements from the Operating Reserve for the aforementioned purposes shall constitute MM Loans by the Managing Member only to the extent of amounts funded by it into the Operating Reserve pursuant to the previous sentence. If there is a delay in the payment of the sixth Capital Contribution due to the fault of the Investor Member ("Delayed Operating Reserve Payment"), the

unpaid portion of the Capital Contribution attributable to the Operating Reserve shall bear interest at the rate of 1.5% per annum, and such unpaid portion, including any accrued interest, will be paid no later than 24 months after payment of the remaining portion of seventh Capital Contribution. If the Delayed Operating Reserve Payment is necessary to pay guaranty or other obligations hereunder, Investor Member shall disburse such payment and fully fund the Operating Reserve. Additionally, the Managing Member shall cause the Company to deposit into the Operating Reserve amounts sufficient to maintain a balance of \$103,000 from Net Cash Flow, as set forth in Section 11.03(b) hereof. Withdrawals from the Operating Reserve shall require the prior approval of the Special Member.

- (s) <u>Lease-Up Reserve</u>. At the time of the fourth Capital Contribution the Managing Member shall establish and cause the Company to fund and maintain a lease-up reserve (the "Lease-Up Reserve") in the name of the Company and maintained in a segregated Company account established for this purpose. The amount of the Lease-Up Reserve shall be \$10,000 and shall be fully funded by the proceeds of the fourth Capital Contribution. Withdrawals from the Lease-up Reserve account shall require the consent and signature of the Investor Member. At such time as the Project Property shall have achieved and maintained for a period of at least six months at least 93% occupancy (measured by both physical occupancy and "paid" occupancy based upon the then current rents for apartment units), any unused portion of the Lease-Up Reserve be used to pay for construction costs or deferred Development Fee.
- (t) <u>Pre-Development Activities</u>. The Managing Member shall be specifically and solely responsible for the following duties:
  - (1) Analyzing the Qualified Allocation Plan ("QAP") for targeted areas within a state.
  - (2) Identifying potential land sites.
  - (3) Analyzing the demographics of potential sites.
  - (4) Analyzing a site's economy and forecast future growth potential.
  - (5) Determining the site's zoning status and possible rezoning actions.
  - (6) Contacting local government officials concerning access to utilities, public transportation, impact fees and local ordinances.
  - (7) Performing environmental tests on selected sites.
  - (8) Negotiating the purchase of the land upon which the Project is located and its related financing.

- (9) Performing any other duties or activities relating to the acquisition of the land upon which the Project is located.
- (u) The parties acknowledge that the Tax Cut and Jobs Act of 2017 (the "Act") has become law. Notwithstanding the foregoing, the Members agree to work together to make appropriate elections and tax return reporting choices to avoid reducing the Investor Member's expected benefits from being a member of the Company. In this regard and without limiting the foregoing, the Managing Member agrees that unless directed otherwise by the Investor Member, the Company shall make the election under Code Section 163(j)(7)(B) as provided in the Act to be an Electing Real Property Trade or Business. In addition, if directed by the Investor Member, the Managing Member shall elect out of bonus depreciation allowed under Section 167(k) on one or more classes of property for one or more years or if allowable, elect less than the maximum amount of bonus depreciation.
- Single Purpose Entity. The Managing Member shall engage in no other business or 4.03 activity other than that of being the Managing Member of the Company. The Managing Member was formed exclusively for the purpose of acting as the Managing Member of the Company and has never engaged in any other activity, business or endeavor. As of the date of this Agreement, the Managing Member has no liabilities or indebtedness other than its liability for the debts of the Company, and the Managing Member shall not incur any indebtedness other than its liability for the debts of the Company. If the Managing Member determines it needs additional funds for any purpose, it shall obtain such funds solely from capital contributions from its shareholders or members. The Managing Member has observed and shall continue to observe all necessary or appropriate corporate formalities in the conduct of its business. The Managing Member shall keep its books and records separate and distinct from those of its shareholders, members and affiliates. The Managing Member shall clearly identify itself as a legal entity separate and distinct from its shareholders, members and its affiliates in all dealings with other Persons. The Managing Member has been adequately capitalized for the purposes of conducting its business and will not make distributions at a time when it would have unreasonably small capital for the continued conduct of its business.

# ARTICLE V <u>MEMBERS, MEMBERSHIPS INTERESTS</u> AND OBLIGATIONS OF THE COMPANY.

- 5.01 Members; Capital Contributions; Membership Interests.
- (a) <u>Managing Member Contribution</u>. The Managing Member, its principal address or place of business, its Capital Contribution and its Percentage Interest are as follows:
  - (i) Name and Address:

Pennington Gap Management, L.L.C., a Virginia limited liability company 1173 West Main Street Abingdon, VA

- (ii) Capital Contribution: \$100, plus all of its rights, title and interest in, to and under all agreements, licenses, approvals, permits, LIHTC applications and allocations and any other tangible or intangible personal property which is related to the Project or which is required to permit the Company to pursue its business and carry out its purposes as contemplated in this Agreement.
  - (iii) Percentage Interest: 0.009%
- (b) <u>Managing Member's Special Capital Contribution</u>. In the event that the Company has not paid all or part of the amounts due under the Development Agreement ("Unpaid Fee") on or before the earlier of (i) the thirteenth (13th) anniversary of placement in service of the Project, or (ii) the date required under the Development Agreement, the Managing Member shall contribute to the Company an amount equal to any such Unpaid Fee (the "Managing Member's Special Capital Contribution") and the Company shall thereupon make a payment in an equal amount to the Unpaid Fee; provided, however, that prior to the making of the Managing Member's Special Capital Contribution, funds in the Operating Reserve may be used to pay the Unpaid Fee, subject to approval by the Investor Member, and after application of the approved portion of the Operating Reserve, any remaining Unpaid Fee shall be paid using the Managing Member's Special Capital Contribution.
- (c) <u>Investor Members</u>. The Investor Member and the Special Member, respectively, their principal officer and places of business and Percentage Interests are as follows:
  - (i) The Investor Member, its principal office and place of business, and its Percentage Interest are as follows:

Housing Equity Fund of Virginia XXI, L.L.C. 1840 West Broad Street, Suite 200 Richmond, Virginia 23220 Capital Contribution of the Investor Member 55.99% as increased for purposes of the Company's books of account by the amount of the Capitalized Bridge Loan Interest allocable to the Investor Member, also as set forth in subparagraph (d) immediately below

Housing Equity Fund of Virginia XXII, L.L.C. 1840 West Broad Street, Suite 200 Richmond, Virginia 23220 Capital Contribution of the Investor Member 43.99% as increased for purposes of the Company's books of account by the amount of the Capitalized Bridge Loan Interest allocable to the Investor Member, also as set forth in subparagraph (d) immediately below

(ii) The Special Member, its principal office and place of business, its Percentage Interest and its Capital Contribution are as follows:

VAHM, LLC \$10.00 1840 West Broad Street, Suite 200 Richmond, Virginia 23220 0.011%

- (d) <u>Investor Member Capital Contributions</u>. Subject to the provisions of this Agreement, including, without limitation, the provisions of Sections 5.01(e) and 5.03, the Investor Member shall be obligated to make Capital Contributions to the Company in the aggregate amount of \$2,168,449 payable in installments as follows. However, in addition to such Contributions, the Capital Contributions of the Investor Members shall be deemed to include, and their respective Capital Accounts shall so reflect, each Investor Member's allocable share of Capitalized Bridge Loan Interest as determined by the Company's Accountants in consultation with each Investor Member.
- (i) <u>First Capital Contribution</u>. The amount of the first Capital Contribution shall be Two Hundred Seventy-Five Thousand and No/100 Dollars (\$275,000). After satisfaction of all of the conditions set forth below, and review and approval of the items described below, the Investor Member shall make the first Capital Contribution. A portion of the first Capital Contribution in the amount of \$35,000 shall be used to pay the Investor Member's Due Diligence Costs and an additional portion of the first Capital Contribution shall be used to pay for approved costs of the Development of the Project and a portion of the Development Fee in the projected amount of \$50,000.
  - (A) <u>Title Policy</u>. The Title Company shall have issued the Company's title policy in an amount equal to the acquisition and development cost of the Project, showing the Company as owner of fee simple title to the Land and subject to only such exceptions as are acceptable to the Investor Member, and containing fairways, non-imputation, zoning, survey, access, tax parcel and such other endorsements as the Investor Member may require;
  - (B) Environmental Matters. The Investor Member shall have received a report satisfactory to the Investor Member confirming no material adverse environmental conditions, including, without limitation, evidence that radon gas is not present in any of the apartment units at a level above the recommended permitted safe level as determined by the Environmental Protection Agency or any other applicable governmental authority;
  - (C) <u>Legal Opinion</u>. The Investor Member shall have received a legal opinion as set forth in Section 5.04;
  - (D) <u>Permanent Financing</u>. The Investor Member shall have received copies of all commitment letters or agreements from all of the Company's anticipated financing

- sources, in form and substance acceptable to the Investor Member, necessary to meet the Company's financial needs for the Project.
- (E) <u>Survey</u>. The Investor Member shall have received and approved an ALTA Survey, dated no more than ninety (90) days prior to the date of funding;
- (F) <u>Plans and Specifications</u>. The Investor Member shall have received and approved Plans and Specifications for the Project;
- (G) <u>Permits</u>. The Investor Member shall have received a copy of all permits and licenses required for the construction and rehabilitation of the Project, issued by the appropriate governmental authorities;
- (H) <u>Construction Financing</u>. Evidence that all construction financing proceeds are available, including copies of all executed construction financing documents;
- (I) <u>Credits</u>. Evidence from the Agency that the Project will qualify for annual LIHTC of at least \$235,701;
- (J) <u>Construction Contract</u>. The general construction contract, in form and substance acceptable to the Investor Member and with a fixed price or maximum upset price acceptable to the Investor Member, and with a general contractor reasonably acceptable to the Investor Member;
- (K) <u>Financials</u>. Current financial statements of the Developer, verification of background information to be provided to the Investor Member by the Managing Member and there having been no changes in the tax laws or treasury regulations or pronouncements or interpretations of existing tax issues that would materially and adversely affect the Investor Member's investment in the Company;
- (L) <u>USDA Financing and Related Matters</u>. Copies of the loan documents evidencing (1) the assumption of the existing USDA debt terms acceptable to the Investor Member, (2) the assumption of the Rental Assistance Agreement, (3) the continuation of the USDA Rural Development interest credit on the existing USDA debt, and (4) the acquisition of the funds held in the replacement reserve for the existing USDA debt; and
- (M) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to satisfy its due diligence requirements including, without limitation, (i) those documents listed on the Investor Member's closing checklist, a copy of which has been previously delivered to the Managing Member; and (ii) such additional items requested by the Investor Member to otherwise

verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV.

- (ii) <u>Second Capital Contribution</u>. The amount of the second Capital Contribution shall be Two Hundred Twenty-Five Thousand and No/100 Dollars (\$225,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the second Capital Contribution in the amount requested by the Managing Member in the manner set forth below to repay the Construction Loan and then to pay the cost of rehabilitation of the Project.
  - (A) <u>First Capital Contribution Paid</u>. The occurrence of the Investor Member's first Capital Contribution;
  - (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
  - (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Second Capital Contribution, and that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed Second Capital Contribution;
  - (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that the amount requested by the Managing Member is in accordance with the labor and materials in place and showing at least 25% completion of the Project;
  - (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require;
  - (F) <u>DHCD Loan Commitments</u>. Issuance of the DHCD HOME Loan and DHCD VHTF Loan Commitment letters and payment of the DHCD loan fees all upon terms and conditions acceptable to the Investor Member; and
  - (G) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and

obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.

- (iii) <u>Third Capital Contribution</u>. The amount of the third Capital Contribution shall be Two Hundred Twenty-Five Thousand and No/100 Dollars (\$225,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the third Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to repay the Construction Loan and then to pay the cost of rehabilitation of the Project.
  - (A) <u>Second Capital Contribution Paid</u>. The occurrence of the Investor Member's second Capital Contribution;
  - (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
  - (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Second Capital Contribution, and that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed third Capital Contribution;
  - (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that the amount requested by the Managing Member is in accordance with the labor and materials in place and showing at least 50% completion of the Project;
  - (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require;
  - (F) Rehabilitation Expenditures. Evidence that the Project has achieved or will achieve no later than December 31, 2020, rehabilitation expenditures for each building in an amount not less than the greater of: (a) 20% of the adjusted basis of such building; or (b) \$7,000 per Low-Income Unit in such building; and
  - (G) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the

representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.

- (iv) <u>Fourth Capital Contribution</u>. The amount of the fourth Capital Contribution shall be Two Hundred Twenty-Five Thousand and No/100 Dollars (\$225,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Fourth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to repay the Construction Loan, to fund the Lease up Reserve in the amount of \$10,000 and then to pay the cost of rehabilitation of the Project.
  - (A) <u>Third Capital Contribution Paid</u>. The occurrence of the Investor Member's third Capital Contribution;
  - (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
  - (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Fourth Capital Contribution, that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed fourth Capital Contribution;
  - (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that the amount requested by the Managing Member is in accordance with the labor and materials in place and showing at least 75% completion of the Project;
  - (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require; and
  - (F) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.

- (v) <u>Fifth Capital Contribution</u>. The amount of the fifth Capital Contribution shall be Nine Hundred Sixty-Five Thousand and Four Hundred Forty-Nine and No/100 Dollars (\$965,449.00). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the fifth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to repay the Construction Loan, then to pay for the cost of rehabilitation of the Project and then to pay a portion of the Development Fee in the projected amount of \$148,315.
  - (A) <u>Fourth Capital Contribution Paid</u>. The occurrence of the Investor Member's fourth Capital Contribution;
  - (B) <u>DHCD HOME Loan and DHCD VHTF Loan</u>. Executed copies of the documents relating to the DHCD HOME Loan and DHCD VHTF Loan, in a form acceptable to the Investor Member, and the Company shall have received the funding of such Loans as described in **Exhibit F**
  - (C) <u>Final Closing.</u> Simultaneously with Final Closing, provided that the Investor Member has received fifteen (15) days' prior written notice of the date of Final Closing, and has received copies of any loan documents (including loan riders) executed in connection with the permanent financing that have not been previously delivered to the Investor Member;
  - (D) <u>Substantial Completion.</u> Substantial Completion of the Project shall have occurred;
  - (E) <u>Survey</u>. The Investor Member shall have received and approved an updated and recertified as-built survey satisfactory to the Investor Member dated no more than thirty (30) days prior to the date of funding;
  - (F) <u>As Built Plans and Specifications</u>. The Managing Member shall have submitted to the Investor Member a written document executed by the Managing Member, the architect and the Contractor certifying no material change to the "for-construction" Plans and Specifications previously approved by the Project Lenders and Investor Member:
  - (G) <u>Permits, Licenses and Certificates of Occupancy</u>. The Investor Member shall have received a copy of any permits and licenses which are required for the operation and use of the Project and a copy of the final and unconditional certificate or certificates of occupancy, or the equivalent, issued by the appropriate governmental authorities for the Project in its entirety;
  - (H) <u>Cost Certification.</u> Receipt of a draft cost certification of Eligible Basis (as defined in Code Section 42(d)) for the Project prepared by the Accountants;

- (I) <u>Managing Member Certificate</u>. Receipt of a certificate from the Managing Member that (1) the representations, warranties and covenants in Sections 4.01 and 4.02 continue to be true and accurate through the date of the proposed Fifth Capital Contribution and (2) the Company and the Managing Member are not in default of any of their obligations with respect to the Company or the Project at such time;
- (J) <u>Legal Opinion</u>. The Investor Member shall have received an update of the legal opinion previously delivered to the Investor Member in connection with its making the Initial Capital Contribution;
- (K) Evidence of Applicable Fraction. The Investor Member shall have received satisfactory evidence that the Applicable Fraction (as defined in Code Section 42(c)(1)(B)) for the Project equals or exceeds forty percent (40%) determined as of the date of the proposed Third Capital Contribution;
- (L) <u>Architect's Certificate</u>. The Managing Member shall have delivered to the Investor Member an architect's certificate of substantial completion in the form requested by the Investor Member;
- (M) <u>Payment of Taxes</u>. The Investor Member shall have received satisfactory evidence (which may be included in the title policy described in subparagraph (O) immediately below) that all real property taxes and assessments for the Project due and payable through the date of funding have been timely and fully paid;
- (N) <u>Title Policy</u>. The Title Company shall have issued a final date down endorsement to the title policy extending the date of the title policy through the date of final funding of the Project Loans and the Third Capital Contribution and showing no exceptions to title other than those exceptions reflected on the title policy as of Initial Closing and other exceptions as may be acceptable to the Investor Member;
- (O) <u>Managing Member Elections</u>. The Managing Member will provide evidence that it has made the election to be taxable under Code Section 168(h)(6)(F)(ii) and that such election was effective prior to placement in service of the Project. The Managing Member will also provide evidence that it has filed Form 8832 with the IRS electing to be taxed as a corporation and that such election was effective prior to placement in service of the Project; and
- (P) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.

Amounts disbursed pursuant to Sections 5.01(d)(i) through (v), and to the extent necessary to pay for the costs of construction or rehabilitation, any amount under Section 5.01(d)(vi), shall be disbursed through an escrow agreement in form and substance satisfactory to the Investor Member. All investment earnings on the Investor Member's Capital Contributions disbursed through an escrow shall inure to the benefit and belong to the Investor Member.

- (vi) <u>Sixth Capital Contribution</u>. The amount of the sixth Capital Contribution shall be One Hundred Fifty Thousand and No/100 Dollars (\$150,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the sixth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to pay a portion of the Development Fee in the projected amount of \$150,000. Notwithstanding, the foregoing, \$10,000 of the Developer Fee shall be withheld until the Project has achieved at least six (6) months of Breakeven Operations.
  - (A) <u>Fifth Capital Contribution Paid</u>. The occurrence of the Investor Member's fifth Capital Contribution;
  - (B) Qualified Occupancy. Achievement of occupancy of one hundred percent (100%) of the residential units in the Project by Qualified Tenants, and the Managing Member, if requested by the Investor Member, shall demonstrate such occupancy by submitting to the Investor Member certified rent rolls and tenant qualification forms that confirm that such tenants qualify under Section 42 of the Code;
  - (C) <u>Breakeven Operation.</u> The last day of the month following the month in which Breakeven Operations occurs (with the Project having achieved at least 95% physical and economic occupancy for consecutive six month period in which Breakeven Operations has been achieved); provided, however, if Breakeven Operations has been met for three consecutive months, then Investor Member will release all of the sixth Capital Contribution targeted to pay a portion of the Development Fee, except for \$10,000 which hold back will be released to pay the Development Fee upon the achievement of six consecutive months of Breakeven Operations;
  - (D) <u>Managing Member Certificate.</u> The Investor Member shall have received a certificate from the Managing Member that (1) the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Sixth Capital Contribution and (2) the Company and the Managing Member are not in default of any of their obligations with respect to the Company or Project at such time;
  - (E) <u>Company Tax Return</u>. The Investor Member shall have received a complete copy of the Company's 2017 and 2018 tax returns, if not previously delivered;

- (F) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV;
- (G) <u>Cost Certification.</u> Receipt of an audited cost certification of Eligible Basis (as defined in Code Section 42(d)) for the Project prepared by the Accountants;
- (H) 8609's. Receipt of the Form(s) 8609 for the entire Project executed by the Agency;
- (I) Environmental Matters. The Managing Member shall have provided the Investor Member evidence that the construction of the Project did not result in the filling or disturbance of any wetlands and that any actions recommended to be taken which were contained in any environmental assessment reports prepared in conjunction with the development of the Project have been appropriately completed in a manner that fully complies with such recommendations and all laws, regulations, ordinances, orders or decrees pertaining to environmental matters; and
- (J) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth in **Exhibit K** attached hereto.
- (vii) Seventh Capital Contribution. The amount of the seventh Capital Contribution shall be One Hundred Three Thousand and No/100 Dollars (\$103,000.00). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the seventh Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to set up the Operating Reserve. Notwithstanding the foregoing, this seventh Capital Contribution shall be made within twenty-four (24) months of the date the Project is eligible to receive the final \$10,000 of the sixth Capital Contribution. Any amounts not deposited immediately upon the Investor Member's review and approval of the items described below will accrue interest at 1.5% per annum to be paid to the Company by the Investor Member. If the Members determine there is a need for the Operating Reserve within the aforementioned twenty-four (24) month period, the Investor Member may release this seventh Capital Contribution to the Company.
  - (A) <u>Sixth Capital Contribution Paid.</u> The occurrence of the Investor Member's sixth Capital Contribution; and
  - (B) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and

obligations set forth in Article IV and the Post Closing obligation, if any, as set forth in **Exhibit K** attached hereto.

- (viii) Investor Member's Special Additional Capital Contributions. If, in any fiscal year of the Company, the Investor Member's Capital Account balance may be reduced to or below zero, the Investor Member may, in its sole and absolute discretion, make a Special Additional Capital Contribution to the Company, in an amount reasonably required to avoid the reduction of the Investor Member's Capital Account balance to or below zero. If the Investor Member makes a Special Additional Capital Contribution to the Company pursuant to this paragraph, the Investor Member shall receive a guaranteed payment pursuant to Section 5.06 for the use of its Special Additional Capital Contribution. Whenever the Investor Member makes a Special Additional Capital Contribution to the Company pursuant to this paragraph, the Managing Member shall have the option, in its sole and absolute discretion, to make Special Additional Capital Contributions to the Company, up to the same amount and on the same terms in the aggregate as the Special Additional Capital Contribution made by the Investor Member at that time.
- (e) Adjustment to Capital Contributions of Investor Member. Following determination of Certified Credits, the Accountants shall make a determination as to whether there is a Downward Capital Adjustment. If events subsequent to such determination result in a decrease in the Capital Contributions of the Investor Member due to a Late Delivery Capital Adjustment, then the Accountants shall recalculate the Downward Capital Adjustment to take into account such Late Delivery Capital Adjustment. Following the determination of a Downward Capital Adjustment and/or a Late Delivery Capital Adjustment, the Managing Member or the Company, as appropriate, shall make payments as required under Section 5.01(e)(ii).
  - (i) The following definitions shall apply for purposes of determining adjustments to Capital Contributions:
  - A. "Certified Credit Capital Adjustment" shall equal the product of (A) Certified Credits for the Credit Period (excluding any LIHTC resulting from an increase in qualified basis under Code Section 42(f)(3)), minus \$235,701, times (B) \$0.9200 and (C) times ten (10). The Certified Credit Capital Adjustment may be a positive or negative number.
  - B. "Certified Credit Capital Decrease" means a negative Certified Credit Capital Adjustment.
  - C. "Certified Credit Capital Increase" means a positive Certified Credit Capital Adjustment.
  - D. "<u>Downward Capital Adjustment</u>" shall mean the following: (A) if either there is a Certified Credit Capital Decrease or if the Certified Credit Capital Adjustment is zero, then the Certified Credit Capital Decrease plus the Late Delivery Capital

Adjustment; or (B) if there is a Certified Credit Capital Increase, the positive amount, if any, by which the Late Delivery Capital Adjustment exceeds the Certified Credit Capital Increase.

- E. "<u>Late Delivery Capital Adjustment</u>" shall mean for calendar year 2020 the amount, if any, by which \$201,328, exceeds Actual Credits for each respective year.
- F. <u>Early Delivery Capital Adjustment</u>" shall mean the product of (a) \$0.5000 and (b) the amount, if any, by which Actual Credits for calendar year 2020 exceed \$201,328 (but in no event shall the total Early Delivery Capital Adjustment exceed \$10,000); provided, however, that if the Project does not achieve 100% Qualified Occupancy by March 31, 2020 then the Investor Member shall not be obligated to make an Early Delivery Capital Adjustment despite the delivery of Actual Credit as described herein
  - If there is a Downward Capital Adjustment, then the Capital Contributions of the Investor Member shall be immediately reduced by the Downward Capital Adjustment. The Downward Capital Adjustment shall first reduce the fourth Capital Contribution (if it has not previously been funded), and then to the extent necessary, the fifth Capital Contribution, and then to the extent necessary, the remaining Capital Contributions. If the Downward Capital Adjustment exceeds the total of all unfunded Capital Contributions (prior to the reduction under this provision), then the Managing Member shall make a payment immediately to the Company equal to the amount of such excess, and the Company shall immediately distribute such amount to the Investor Member as a return of its Capital Contributions. Such payment by the Managing Member shall constitute a non-reimbursable funding by it of Excess Development Costs and shall not give rise to any right as a loan or Capital Contribution or result in any increase in the Capital Account of the Managing Member. In the event that the Managing Member fails to make such payment in full and the Investor Member, in its sole discretion, elects not to exercise its remedies under Sections 5.05 or 6.05, as applicable, any amount not so paid by the Managing Member as required shall be payable out of Net Cash Flow and proceeds of Capital Transactions, as provided under Sections 11.03 and 11.04. Any payment required to be paid to the Investor Member pursuant to the preceding sentence out of Net Cash Flow and the proceeds of Capital Transactions shall be referred to as a "LIHTC Reduction Guaranty Payment". The Early Delivery Capital Adjustment, if applicable, shall be made at the time of the sixth Capital Contribution.
- (f) <u>Payment of Investor Member Due Diligence Costs</u>. The Managing Member shall pay the costs and expenses incurred by the Investor Member in connection with the due diligence activities of the Investor Member and the closing of the transactions described herein, including Investor Member's legal fees and expenses, such Investor Member Due Diligence Costs not to exceed \$35,000.

- (g) <u>Additional Investor Members.</u> Without the Consent of all of the Members, no additional Persons may be admitted as additional Investor Members and Capital Contributions may be accepted only as and to the extent expressly provided for in this Article V.
- (h) <u>Deposit of Capital Contributions.</u> Except as otherwise provided in Section 5.01(d) herein, the cash portion of the Capital Contributions of each Member shall be deposited at the Managing Member's discretion in a checking, savings and/or money market or similar account to be established and maintained in the name of the Company or invested in government securities or certificates of deposit issued by any bank. Thereafter, such amounts shall be utilized for the conduct of the Company business pursuant to the terms of this Agreement.
- (i) <u>No Liability for Investor Member or Special Member.</u> Except as may otherwise be provided under applicable law, no Investor Member or Special Member shall be bound by, or personally liable for, the expenses, liabilities or obligations of the Company.
- Member acknowledges that, on behalf of the Investor Member, the Investor Member (or is Affiliate) may retain an environmental consultant (the "Environmental Consultant") to review and give recommendations related to environmental reports that are provided to the Investor Member by the Managing Member (including, but not limited to, Phase I and Phase II environmental assessments, wetlands reports, lead and asbestos reports, abatement reports and other environmental reports required by the Environmental Consultant, to the reasonable satisfaction of the Environmental Consultant) for the Land, or the construction and rehabilitation of existing buildings, if the reports indicate the possible presence of hazardous materials on or near the Project or if such reports appear incomplete or inadequate for purposes of making such a determination. The Company shall be solely responsible for the payment of the fees of the Environmental Consultant.
- 5.02 <u>Return of Capital Contribution</u>. Except as provided in this Agreement, no Member shall be entitled to demand or receive the return of his Capital Contribution.

### 5.03 Withholding of Capital Contribution Upon Default.

(a) <u>Conditions Giving Rise to Withholding</u>. In the event that (a) the Managing Member, or any successor Managing Member shall not have substantially complied with any material provisions under this Agreement or the operating agreement as to an Affiliated Company, after Notice from the Investor Member of such noncompliance and failure to cure such noncompliance within a period of thirty (30) days from and after the date of such Notice, or (b) any Project Lender shall have declared the Company to be in default under any Project Loan or under any of the mortgage loans as to an Affiliated Company, or (c) foreclosure proceedings shall have been commenced against the Project or against the Project owned by an Affiliated Company, then the Company and the Managing Member shall be in default of this Agreement, and the Investor Member, at its sole election, may cause the withholding of payment of any Capital Contribution otherwise payable to the Company (including while any cure period is in effect).

- (b) <u>Release to Company Following Cure</u>. All amounts so withheld by the Investor Member under this Section 5.03 shall be promptly released to the Company only after the Managing Member or the Company has cured the default justifying the withholding, as demonstrated by evidence reasonably acceptable to the Investor Member.
- 5.04 <u>Legal Opinions</u>. As a condition precedent to the Investor Member's obligation to make its Capital Contributions hereunder, the Investor Member must receive the opinion of Curcio & Curcio, PC, Counsel for the Company and the Managing Member, which opinion shall explicitly state that Applegate &Thorne-Thomsen, P.C. of Chicago, Illinois, counsel to the Investor Member, may explicitly rely upon it, that:
- (a) the Company is a duly formed and validly existing limited liability company under the Act, and the Company has full power and authority to own and operate the Project and to conduct its business hereunder; the Company is duly qualified to transact its business in the Commonwealth of Virginia; the Investor Member has been validly admitted as an Investor Member of the Company entitled to all the benefits of an Investor Member under this Agreement, and the Interest of the Investor Member in the Company is the Interest of an investor member with no personal liability for the obligations of the Company, and the exercise of the rights and remedies of the Investor Member under this Agreement do not constitute participating in the control of the business of the Company;
- (b) the Managing Member is duly and validly organized and is validly existing in good standing as a corporation/limited liability company under the laws of the Commonwealth of Virginia, with full power and authority to enter into and perform its obligations hereunder and under the Managing Member Pledge; the Managing Member is duly qualified to transact its business in the Commonwealth of Virginia;
- (c) unless otherwise permitted under this Agreement, there is and shall be no direct or indirect personal liability of the Company or of any of the Members or their Affiliates for the repayment of the principal of and payment of interest on any Project Loan, and the sole recourse of the Project Lender, with respect to the principal thereof and interest thereon, shall be to the assets of the Company securing such indebtedness;
- (d) execution of this Agreement and the Managing Member Pledge by the Managing Member has been duly and validly authorized by or on behalf of such Managing Member and, having been executed and delivered in accordance with its terms, this Agreement and the Managing Member Pledge constitute the valid and binding agreement of the Managing Member, enforceable in accordance with their respective terms, and execution hereof and thereof by the Managing Member is not in violation of any contract, agreement, charter, bylaw, resolution, judgment, order, decree, law or regulation to which the Managing Member is bound or as to which it is subject;

- (e) the Company owns fee simple title to the Project, subject only to the Project Loans, the Mortgages, and such other liens, charges, easements, restrictions and encumbrances as are set forth in the title insurance policy issued to the Company. Such opinion may be based on a review of the title insurance policy issued in accordance with Section 4.01 herein, provided Counsel has no actual knowledge to the contrary;
- (f) to the best of its knowledge after due inquiry, there are no defaults existing with respect to any of the Project Documents;
- (g) to the best of its knowledge after due inquiry, no event of Bankruptcy has occurred with respect to the Company or the Managing Member; and
- (h) the Affiliate Guaranty has been duly executed by the Affiliate Guarantor and constitutes the valid and binding obligation of the Affiliate Guarantor, enforceable in accordance with its terms; and
- (i) the Company has received a carryover allocation of LIHTC for the Projected Credits from the Agency, which is the appropriate state of local authority for the jurisdiction in which the Project is located.

In addition, the Investor Member shall have received from counsel to Investor Member an overall tax opinion, addressing all material tax issues and indicating that the financial projections and tax credit calculation contained in the Development Budget appear reasonable and complete.

### 5.05 Repurchase Obligation.

(a) Conditions for Repurchase. If (i) Final Closing has not occurred by December 31, 2020 (or such later date as may be Consented to by the Investor Member); (ii) the Company has not received State Designation for the remainder of the LIHTC's or the IRS Form(s) 8609 is not issued by the Agency, so as to allow the Credit Period to commence in 2020; (iii) the Company fails to meet the Minimum Set-Aside Test and the Rent Restriction Test by the close of the first year of the Credit Period or at any time thereafter; (iv) the Company's basis in the Project for federal income tax purposes, as finally determined by the Accountants or pursuant to an audit by the IRS, as of no later than December 31, 2018, shall have been less than ten percent (10%) of the Company's reasonably expected basis in the Project, as required pursuant to Section 42(h)(1)(E) of the Code; (v) an Extended Use Agreement is not in effect before the end of the first year of the Credit Period; (vi) the Project has not generated at least 95% of the Projected LIHTC for the year 2020, then the Managing Member shall, within fifteen (15) days of the occurrence thereof, send to e Investor Member Notice of such event and of its obligation to purchase the Interest of the Investor Member hereunder and return to the Investor Member its Capital Contributions in the event the Investor Member, in its sole discretion, requires in a Notice to the Managing Member such purchase of the Interest of the Investor Member. Thereafter, the Managing Member, within thirty (30) days of the

mailing date of Notice by the Investor Member of such election, shall acquire the entire Interest of the Investor Member in the Company by making payment to the Investor Member, in cash, of an amount equal to the sum of its Capital Contributions, plus interest on such amount at the rate of fourteen percent (14%) per annum, but in no event higher than the highest rate permitted by applicable law.

- (b) Upon receipt by the Investor Member of any such payment of its Capital Contributions, the Interest of the Investor Member and all further obligations of the Investor Member hereunder shall terminate, and, to the extent that the Investor Member has acted in accordance with the terms of this Agreement, the Managing Member shall indemnify and hold harmless the Investor Member from any losses, damages, and/or liabilities, to or as a result of claims of Persons other than Members or Affiliates thereof, to which the Investor Member (as a result of its respective participation hereunder) may be subject.
- 5.06 <u>Guaranteed Payments</u>. No later than ninety (90) days after the end of the Company's fiscal year, any Member who has made a Special Additional Capital Contribution pursuant to Section 5.01(d)(viii) shall receive, as a guaranteed payment for the use of its capital, an amount equal to the annual interest earned by the Company, if any, on such Special Additional Capital Contributions. The Company shall invest any amounts contributed as a Special Additional Capital Contribution as reasonably directed by the contributing Member. Any guaranteed payment due to a Member shall be deemed an expense of the Company for purposes of determining Net Cash Flow. Any guaranteed payment which is not paid when due shall remain a liability of the Company and shall bear interest as set forth above.

### 5.07 MM Loans.

- (a) <u>MM Loans</u>. The Managing Member shall have the right, but not the obligation, after funding all other obligations under this Agreement, including, without limitation, its obligation to fund Excess Development Costs under its Construction Completion Guaranty under Section 8.11(a) or Operating Deficit under its Operating Deficit Guaranty under Section 8.11(b) hereof, to make "MM Loans" pursuant to this Section 5.07(a) to fund Operating Deficits of the Company or to fund other reasonable and necessary obligations of the Company, provided, however, that the Managing Member shall not enter into any such MM Loan with the Company if such MM Loan would cause a reallocation of LIHTC or tax benefits among the Members. MM Loans shall be on the following terms: (i) interest shall accrue on the MM Loans at an annual interest rate of eight percent (8%), compounded annually; (ii) MM Loans shall be repayable solely as set forth in Sections 11.03 and 11.04 of this Agreement.
- (b) <u>Documentation of MM Loans</u>. At the request of a Member, which request may be made quarterly, any MM Loan shall be evidenced by a non-negotiable promissory note or notes reflecting any such MM Loans made during the preceding calendar quarter. MM Loans shall be unsecured loans. MM Loans shall not be considered Capital Contributions and shall not increase such Member's Capital Account.

(c) <u>Usury Savings Clause</u>. Notwithstanding anything to the contrary herein or in any note evidencing a MM Loan, in no event shall interest accrue on any MM Loan at a rate in excess of the highest rate permitted by applicable law, and if such designated interest rate should be in excess of such interest rate, the interest rate designated hereunder shall be reduced to the maximum rate of interest permitted by such law.

## ARTICLE VI CHANGES IN MANAGING MEMBERS

### 6.01 Withdrawal of the Managing Member.

- (a) The Managing Member may withdraw from the Company or sell, transfer or assign its Interest as Managing Member only with the prior Consent of the Investor Member, and of the Agency and the Project Lenders, if required, and only after being given written approval by the necessary parties as provided in Section 6.02, and by the Agency and the Project Lenders, if required, of the Managing Member(s) to be substituted for it or to receive all or part of its Interest as Managing Member.
- (b) In the event that a Managing Member withdraws from the Company or sells, transfers or assigns its entire Interest pursuant to Section 6.01(a), it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member before such withdrawal, sale, transfer or assignment shall have become effective, but shall be free of any obligation or liability incurred on account of the activities of the Company from and after the time such withdrawal, sale, transfer or assignment shall have become effective.
- 6.02 <u>Admission of a Successor or Additional Managing Member</u>. A Person shall be admitted as a Managing Member of the Company only if the following terms and conditions are satisfied:
- (a) the admission of such Person shall have been Consented to by the Managing Member and the Investor Member, and consented to by the Agency and the Project Lenders, if required;
- (b) the successor or additional Person shall have accepted and agreed to be bound by (i) all the terms and provisions of this Agreement by executing a counterpart thereof, (ii) all the terms and provisions of the Loan Agreement and the Project Documents by executing counterparts thereof or an assumption agreement, if requested by the Project Lenders, and (iii) all the terms and provisions of such other documents or instruments as may be required or appropriate in order to effect the admission of such Person as a Managing Member, and a certificate of amendment to the Articles of Organization evidencing the admission of such Person as a Managing Member shall have

been filed, and all other actions required by Section 1.07 in connection with such admission shall have been performed;

- (c) if the successor or additional Person is a corporation, it shall have provided the Company with evidence satisfactory to counsel for the Company of its authority to become a Managing Member, to do business in the Commonwealth of Virginia and to be bound by the terms and provisions of this Agreement; and
- (d) Counsel for the Company shall have rendered an opinion that the admission of the successor or additional Person is in conformity with the Act and that none of the actions taken in connection with the admission of the successor Person will cause the termination or dissolution of the Company or will cause it to be classified other than as a partnership for federal income tax purposes.

# 6.03 <u>Effect of Bankruptcy, Death, Withdrawal, Dissolution or Incompetence of a Managing Member.</u>

- (a) In the event of the Bankruptcy of a Managing Member or the withdrawal, death or dissolution of a Managing Member, or an adjudication that a Managing Member is incompetent (which term shall include, but not be limited to, insanity) the business of the Company shall be continued by the other Managing Member(s); provided, however, that if the withdrawn, Bankrupt, deceased, dissolved or incompetent Managing Member is then the sole Managing Member, or if such Managing Member withdraws from the Company in contravention of the provisions of Section 6.01(a) of this Agreement, then the Company shall be terminated, unless within ninety (90) days after receiving Notice of such Bankruptcy, withdrawal, death, dissolution or adjudication of incompetence or breach of Section 6.01(a), the Investor Member elects to designate the Special Member or such other entity as the Investor Member may desire as a successor Managing Member and continue the Company upon the conversion of such Special Member to the Managing Member of the Company. Consequences of the removal of the Managing Member shall be determined under Section 6.05 hereof.
- (b) Upon the Bankruptcy, death, dissolution or adjudication of incompetence of a Managing Member or breach of Section 6.01(a), such Managing Member shall immediately cease to be a Managing Member and its Interest shall without further action be converted to an Investor Member Interest; provided, however, that, if such Bankrupt, dissolved, incompetent, deceased or defaulted Managing Member is the sole remaining Managing Member, such Managing Member shall cease to be a Managing Member only upon the expiration of ninety (90) days after Notice to the Investor Member of the Bankruptcy, death, dissolution, declaration of incompetence or default of such Managing Member; and provided further that, if such Bankrupt, dissolved, incompetent, deceased or defaulted Managing Member is the sole remaining Managing Member, the converted Company Interest of such replaced Managing Member shall be ratably reduced to the extent necessary to insure that the substitute Managing Member(s) holds a .009% Percentage Interest (as set forth in Section 5.01).

- (c) Except as set forth above, such conversion of a Managing Member Interest to an Investor Member Interest shall not affect any rights, obligations or liabilities (including without limitation, any of the Managing Member's obligations under Section 8.11 herein) of the Bankrupt, deceased, dissolved, removed, incompetent or defaulted Managing Member existing prior to the Bankruptcy, death, dissolution, removal, incompetence or default of such person as a Managing Member (whether or not such rights, obligations or liabilities were known or had matured).
- (d) If, at the time of the withdrawal, Bankruptcy, death, dissolution, adjudication of incompetence or default under Section 6.01(a) of a Managing Member, the Bankrupt, withdrawn, deceased, dissolved, incompetent or defaulted Managing Member was not the sole Managing Member of the Company, the remaining Managing Member or Managing Members shall immediately (i) give Notice to the Investor Members of such Bankruptcy, death, dissolution, adjudication of incompetence or default, and (ii) make such amendments to this Agreement and execute and file such amendments or documents or other instruments as are necessary to reflect the conversion of the Interest of the Bankrupt, deceased, dissolved, incompetent or defaulted Managing Member and his having ceased to be a Managing Member. The remaining Managing Member or Managing Members are hereby granted an irrevocable power of attorney, coupled with an interest, to execute any or all documents on behalf of the Members and the Company and to file such documents as may be required to effectuate the provisions of this Section 6.03.
- 6.04 Restrictions on Transfer of Managing Member's Interests. This is an agreement under which applicable law excuses the Investor Member from accepting performance from (i) any Managing Member which a debtor in a case under the Bankruptcy Code is, 11 U.S.C. § 101 et seq., (ii) a trustee of any such debtor, (iii) and/or the assignee of any such debtor or trustee. The Investor Member has entered into this Agreement with the Managing Member in reliance upon the unique knowledge, experience and expertise of the Managing Member, and its officers in the planning and implementation of the acquisition of the Project and in the area of affordable housing and development in general. The foregoing restriction on transfer is based in part on the above factors. The Managing Member expressly agrees that the Investor Member shall not be required to accept performance under this Agreement from any person other than the Managing Member, including, without limitation, any trustee of the Managing Member appointed under the Bankruptcy Code, 11 U.S.C. § 101 et seq., and any assignee of any such trustee.

### 6.05 Removal of the Managing Member.

- (a) <u>Conditions for Removal</u>. The Investor Member shall have the right to remove the Managing Member:
- (i) for (A) any fraud, gross negligence, intentional misconduct, or breach of fiduciary duty, or (B) failure to exercise reasonable care with respect to any material matter in the discharge of its duties and obligations as Managing Member (provided that such violation results in,

or is likely to result in, a material detriment to or an impairment of the Project or assets of the Company), or

- (ii) upon the occurrence of any of the following:
- (A) the Managing Member or the Company shall have violated any material provisions of the Regulatory Agreement, the Extended Use Agreement and/or the Loan Agreement, or any material provisions of any other Project Document or other document required in connection with any Project Loan or any material provisions of a Project Lender and/or Agency requirements applicable to the Project, which violation has not been explicitly waived in writing by the applicable Project Lender or the Agency, as applicable;
- (B) the Managing Member or the Company shall have (i) violated any material provision of this Agreement, including, without limitation, any of its guarantees or payment obligations under Sections 5.01(e), 5.05 and/or 8.11, (ii) violated any material provision of applicable law, or (iii) the representation and warranty contained in Section 4.01(u) are and/or becomes false or inaccurate;
- (C) the Managing Member or the Company shall have caused any Project Loan to go into default, which default remains uncured after the expiration of any applicable cure period;
- (D) the Managing Member shall have conducted its own affairs or the affairs of the Company in such manner as would:
  - (1) cause the termination of the Company for federal income tax purposes;
  - (2) cause the Company to be treated for federal income tax purposes as an association, taxable as a corporation;
  - (3) in the reasonable opinion of the Investor Member, cause a recapture or reduction in Certified Credits;
    - (4) violate any federal or state securities laws;
  - (5) cause the Investor Member to be liable for Company obligations in excess of its Capital Contributions; or

- (E) the amount of Actual Credits for any year are, or are projected by the Accountants to be, less than ninety percent (90%) of the Projected Credits for that year; or less than ninety percent (90%) of Certified Credits if Certified Credits have been determined and adjustments to the capital contribution of the Investor Member have been made as may be required under Section 5.01(e);
- (F) cause for removal as a managing member of an Affiliated Company shall exist pursuant to the operating agreement of an Affiliated Company;
- (G) the Managing Member fails to timely and promptly discharge the Management Agent if at any time cause for such removal exists;
- (H) Bankruptcy or similar creditor's action is filed by or against the Company, the Managing Member or any Affiliate Guarantor; or
- (I) any default by the Affiliate Guarantor under the Affiliate Guaranty;
- (J) failure of the Affiliate Guarantor to maintain a minimum net worth of \$300,000;
- (K) failure of the Company to achieve Breakeven Operations within six months of the Company's achievement of 95% occupancy; or
- (L) any act or omission by the Managing Member that would substantially reduce tax benefits, or substantially increase tax liabilities, of the Investor Member.
- (b) Procedure for Removal. The Investor Member shall give Notice to all Members and to the Project Lenders of its determination that the Managing Member shall be removed. The Managing Member shall have ten (10) days after receipt of such Notice to cure any default or other reason for such removal, in which event it shall remain as Managing Member. If, at the end of ten (10) days, the Managing Member has not cured any default or other reason for such removal, it shall cease to be Managing Member and the powers and authorities conferred on it as Managing Member under this Agreement shall cease and the Interests of such Managing Member shall be transferred to the Special Member or its designee which, without further action, shall become the Managing Member; in such event, upon becoming the Managing Member, such designee shall be bound by all applicable terms and conditions of this Agreement and of the Project Documents.
  - (c) Managing Member Obligations and Liability Following Removal.

- (i) In the event that the Managing Member is removed as aforesaid prior to the Final Closing, it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member of the Company before such removal shall become effective, including but not limited to the obligations and liabilities of the Managing Member with respect to its obligations set forth in Section 8.11 of this Agreement; provided however, that if amounts otherwise payable to the Managing Member as fees are applied to meet the obligations of the Managing Member as stated in Sections 5.01, 5.05 and 8.11 of this Agreement, such application shall serve to reduce any such liabilities of the Managing Member or any successor, except for any liability incurred as the result of its negligence, misconduct, fraud or breach of its fiduciary duties as Managing Member of the Company. If the Managing Member is removed as Member of the Company prior to the Final Closing as aforesaid, the Managing Member shall not be entitled to payment of the Incentive Management Fee or other fees which otherwise would have been due and payable under or pursuant to various Sections of this Article VI or Article VII.
- (ii) In the event that the Managing Member is removed as aforesaid after the Final Closing, it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member of the Company before such removal shall become effective, including but not limited to the Managing Member's obligations and liabilities under Section 8.11(b) of this Agreement; provided, however, that if amounts otherwise payable to the Managing Member or Affiliates thereof as fees are applied by the Company to pay Operating Deficits, such application shall serve to reduce any such liabilities after the Final Closing, except for any liability incurred as the result of its negligence, misconduct, fraud or breach of its fiduciary duty as Managing Member of the Company. If the Managing Member is removed as Member of the Company at any time after the Final Closing, the Developer or its successor(s) shall continue to be paid subsequent to such removal, in accordance with the terms and conditions of this Agreement, any installments of the Development Fee which would have otherwise been due and payable to it pursuant to Section 8.12 and which are not otherwise being withheld; provided, however, upon any such removal of the Managing Member after the Final Closing, no further installments of the Incentive Management Fee shall be paid which are attributable to any period after such removal.
- (d) <u>Power of Attorney</u>. The Investor Member hereby is granted an irrevocable power of attorney, coupled with an interest, to execute any and all documents on behalf of the Members and the Company as shall be legally necessary and sufficient to effect all of the foregoing provisions of this Section 6.05. The election by the Investor Member to remove the Managing Member under this Section shall not limit or restrict the availability and use of any other remedy which the Investor Member or any other Member might have with respect to the Managing Member in connection with its undertakings and responsibilities under this Agreement.

## ARTICLE VII ASSIGNMENT TO THE COMPANY

The Managing Member hereby transfers and assigns to the Company all of its right, title and interest in and to the Project, including the following:

- (a) all contracts with architects, contractors and supervising architects with respect to the development of the Project;
- (b) all plans, specifications and working drawings, heretofore prepared or obtained in connection with the Project and all governmental approvals obtained, including planning, zoning and building permits;
  - (c) any and all commitments with respect to the Project Loans and the LIHTC;
  - (d) any and all rights under and pursuant to the Project Documents; and
  - (c) any other work product related to the Project.

# ARTICLE VIII RIGHTS, OBLIGATIONS AND POWERS OF THE MANAGING MEMBER

### 8.01 Management of the Company.

- (a) Except as otherwise set forth in this Agreement, the Managing Member, within the authority granted to it under this Agreement, shall have full, complete and exclusive discretion to manage and control the business of the Company for the purposes stated in Article III, shall make all decisions affecting the business of the Company and shall manage and control the affairs of the Company to the best of its ability and use its best efforts to carry out the purpose of the Company. In so doing, the Managing Member shall take all actions necessary or appropriate to protect the interests of the Investor Member, Special Member and of the Company. The Managing Member shall devote such time as is necessary to the affairs of the Company.
- (b) Except as otherwise set forth in this Agreement and subject to the applicable Project Lender and/or Agency rules and regulations and the provisions of the Loan Agreement, the Managing Member (acting for and on behalf of the Company), in extension and not in limitation of the rights and powers given by law or by the other provisions of this Agreement, shall, in its sole discretion, have the full and entire right, power and authority in the management of the Company business to do any and all acts and things necessary, proper, convenient or advisable to effectuate the purpose of the Company. In furtherance and not in limitation of the foregoing provisions, the Managing Member is specifically authorized and empowered to execute and deliver, on behalf of the

Company, the Loan Agreements, the Regulatory Agreement, the Extended Use Agreement, the Notes, the Mortgages, and the other Project Documents, and to execute any and all other instruments and documents, and amendments thereto provided the Investor Member shall be provided with the opportunity to review and Consent to any such documents prior to their execution by the Managing Member, as shall be required in connection with the Project Loans, including, but not limited to, executing any mortgage, note, contract, building loan agreement, bank resolution and signature card, release, discharge, or any other document or instrument in any way related thereto or necessary or appropriate in connection therewith; provided, however, that copies of all applications for advances of proceeds of the Project Loans shall be provided to the Investor Member prior to the disbursement of any funds pursuant thereto and shall be subject to the Consent of the Investor Member; and provided further that any such applications which provide for the disbursement of funds of the Company in lieu of or in addition to the proceeds of the Project Loans shall be subject to the Consent of the Investor Member. All decisions made for and on behalf of the Company by the Managing Member shall be binding upon the Company. No person dealing with the Managing Member shall be required to determine its authority to make any undertaking on behalf of the Company, nor to determine any facts or circumstances bearing upon the existence of such authority.

### 8.02 <u>Limitations Upon the Authority of the Managing Member</u>.

- (a) The Managing Member shall not have any authority to:
- (i) perform any act in violation of any applicable law or regulation thereunder;
- (ii) perform any act in violation of the provisions of the Regulatory Agreement, the Extended Use Agreement, the Loan Agreements, or any other Project Documents;
- (iii) do any act required to be approved or ratified in writing by the Investor Members under the Act unless the right to do so is expressly otherwise given in this Agreement;
- (iv) knowingly rent apartments in the Project such that the Project would not meet the requirements of the Rent Restriction Test or Minimum Set-Aside Test;
- (vi) execute or deliver any general assignment for the benefit of creditors or file a petition or acquiesce in the filing of a petition for Bankruptcy.
- (b) The Managing Member shall not, without the Consent of the Investor Member which Consent shall not be unreasonably withheld, with the parties hereto agreeing and acknowledging that withholding such Consent would be reasonable if the action would likely be inconsistent with preserving the Project as a low-income housing project), have any authority to:

- (i) sell or otherwise dispose of, at any time, all or substantially all of the assets of the Company;
- (ii) amend the terms of any Project Loan to be other than those set forth on **Exhibit F** attached hereto;
- (iii) borrow in excess of \$10,000.00 in the aggregate at any one time outstanding on the general credit of the Company, except MM Loans and Operating Deficit Loans, and except as and to the extent provided for in an approved budget pursuant to Section 8.20;
- (iv) following Final Closing, construct any new or replacement capital improvements on the Project which substantially alter the Project or its use or which are at a cost in excess of \$10,000.00 in a single Company fiscal year, or rebuild the Project with the use of insurance proceeds, except (a) replacements and remodeling in the ordinary course of business or under emergency conditions, or (b) reconstruction paid for from insurance proceeds, or (c) as and to the extent provided for in an approved budget pursuant to Section 13.03;
- (v) acquire any real property in addition to the Project other than easements reasonable and necessary for the operation of the Project;
  - (vi) following Final Closing, refinance any Project Loan;
  - (vii) confess a judgment against the Company in excess of \$5,000;
- (viii) admit any person as a Managing Member or an Investor Member, or withdraw as Managing Member, except as otherwise set forth in this Agreement;
- (ix) do any act in contravention of this Agreement or any other agreement to which Company is a party;
- (x) execute or deliver any assignment for the benefit of the creditors of the Company;
- (xi) transfer or hypothecate the Managing Member's interest as a Managing Member in the Company, including its interest in Company allocations or distributions, except as otherwise provided in this Agreement;
- (xii) dissolve the Company or take any action which would result in dissolution;
- (xiii) refinance, prepay or materially modify the terms of any mortgage or long-term liability of the Company, or sell, grant an option to acquire, exchange, mortgage,

encumber, pledge or otherwise transfer all or any portion of any interest in the Company or the Company's interest in the Project, or borrow funds or participate in a merger or consolidation with any other entity;

- (xiv) change the nature of the business of the Company, or do any act which would make it impossible to carry on the ordinary business of the Company;
  - (xv) materially change any accounting method or practice of the Company;
  - (xvi) file a voluntary petition for bankruptcy of the Company;
- (xvii) make any expenditure or incur any liability on behalf of the Company in excess of \$10,000.00 which is not identified in the budget provided by the Managing Member to the Investor Member;
  - (xviii) borrow funds from the Company;
- (xix) enter into or materially modify the Construction Contract (or any other construction contract), or agree to any change order under the Construction Contract (or any other construction contract) if any such change order is for \$10,000 or more, or is proposed when the amount of previous change orders plus the proposed change order would exceed \$20,000 (over the life of the Company);
- (xx) commingle Company funds or assets with the funds or assets of the Managing Member or any Company or other entity owned or operated by the Managing Member to the Investor Member;
- (xxi) possess Company property or assign rights in specific property for other than a business purpose of the Company;
- (xxii) take any action which would cause the termination of the Company for federal income tax purposes under Code Section 708;
- (xxiii) make, amend or revoke any tax election required of or permitted to be made by the Company under the Code or Regulations, including, without limitation, any election under Section 42 (including an election to treat any year other than 2020 as the first year of the Credit Period) for any other tax election affecting the amount, timing, availability or allocation of any LIHTC;
- (xxiv) enter into any agreement or take any action without the prior Consent of the Investor Member with respect to any matters for which the prior Consent of the Investor Member is a prerequisite therefore;

(xxv) approve any increase in fees to the Managing Member or any affiliate of the Managing Member;

(xxvi) change in ownership, control or management of the Managing Member;

(xxvii) allow this Agreement to be amended;

(xxviii) invest assets of the Company in (A) investments specifically not contemplated by this Agreement, or (B) in investments other than U.S. Treasury Bills, Notes or Bonds, or bank accounts, money market accounts or certificates of deposit in institutions insured by the Federal Deposit Insurance Corporation. However, investment of such assets may be expanded upon approval by the Investor Member.

Notwithstanding anything to the contrary contained in this Agreement, the Members hereby acknowledge and consent to (A) the making of the Construction Loan in favor of Branch Banking & Trust Company ( the "Construction Lender") to secure the obligations of the Company to Construction Lender under the loan documents evidencing, securing and otherwise governing the Construction Loan (collectively, as amended from time to time, the "Construction Loan Documents"), and (B) the filing of financing statements by or on behalf of Construction Lender, the execution and delivery of one or more security agreements in favor of Construction Lender. The Members hereby further acknowledge and agree that the consummation of the transactions described therein shall not constitute a breach or default by any Member under this Agreement and/or the Construction Loan Documents and shall not result in the acceleration or enforcement of any rights the Members may otherwise have in connection therewith.

### 8.03 Sale of Project.

- (a) Investor Member Request for Sale. Notwithstanding the foregoing Section 8.02, and subject to all Agency regulations then in effect and the receipt of all required approvals and consents of the Project Lenders, and subject further to the extended use requirements applicable pursuant to Section 42(h)(6) of the Code, at any time after the fourteenth (14th) anniversary of the first day of the first taxable year of the applicable LIHTC compliance period the Investor Member may request that the Company do one of the following: (i) sell the Project subject to the Extended Use Agreement (a "Continued Compliance Sale"); or (ii) request that the Agency arrange for the sale of the Project after receipt of a Qualified Contract (a "Compliance Termination Sale").
- (b) <u>Continued Compliance Sale.</u> After receipt of a request for a Continued Compliance Sale, the Managing Member shall use its best efforts to find a third-party purchaser for the Project and to cause the Company to consummate a sale of the Project subject to the Extended Use Agreement and on terms Consented to by the Investor Member. If such efforts are not successful on terms reasonably satisfactory to the Investor Member within four (4) months, the Investor Member shall have the right thereafter to locate a purchaser for the Project. If the Investor

Member locates such a purchaser, the Managing Member shall be given a right of first refusal to purchase the Project on the same terms and conditions as would be applicable to such purchaser. If such right of first refusal is not exercised by the Managing Member within thirty (30) days, then the Managing Member shall be obligated to consent to the sale to such purchaser so long as the purchase price and other terms offered by such purchaser are at least as favorable to the Company as the best offer, if any, located by the Managing Member. If the Investor Member requests that the Compliance Termination Sale be conducted in a manner that would result in the conversion of the Project to a condominium regime of ownership and the sale of individual condominium units, the Managing Member shall use diligent efforts to accomplish such conversion on such terms which are reasonably satisfactory to the Investor Member.

- Compliance Termination Sale. After receipt of a request for a Compliance Termination Sale, the Managing Member shall make a request to the Agency to obtain a buyer who is willing to operate the low-income units of the Project as a qualified low-income building and who will submit a Qualified Contract for the Project, and if no Qualified Contract is submitted within one year of the date of the Managing Member's request to the Agency, the Managing Member shall use its best efforts to find a third party purchaser and to cause the Company to consummate a sale of the Project to such purchaser on terms Consented to by the Investor Member and free of the restrictions imposed by the Extended Use Agreement. If such efforts are not successful on terms reasonably satisfactory to the Investor Member within six (6) months, the Investor Member shall have the right thereafter to locate a purchaser for the Project. If the Investor Member locates such a purchaser, the Managing Member shall be given a right of first refusal to purchase the Project on the same terms and conditions as would be applicable to such purchaser. If such right of first refusal is not exercised by the Managing Member within thirty (30) days, then the Managing Member shall be obligated to consent to the sale to such purchaser so long as the purchase price and other terms offered by such purchaser are at least as favorable to the Company as the best offer, if any, located by the Managing Member. If the Investor Member requests that the Compliance Termination Sale be conducted in a manner that would result in the conversion of the Project to a condominium regime of ownership and the sale of individual condominium units, the Managing Member shall use diligent efforts to accomplish such conversion on such terms which are reasonably satisfactory to the Investor Member.
- (d) Managing Member Option. The Managing Member or its designee, if it is a qualified non-profit under the terms of Section 42(i)(7) of the Code, shall have the right of first refusal to purchase the Project at the end of the low-income housing tax credit compliance period, in accordance with said Section 42(i) (7) of the Code, for an amount equal to at least the sum of (i) \$1.00, plus (ii) all outstanding debt of the Company, including debt encumbering the Project, plus (iii) the aggregate federal, state and local (if any) income tax liabilities which would be incurred by the Members of the Investor Member as a consequence of such purchase, on the terms set forth in **Exhibit L** attached hereto.
- 8.04 <u>Management Purposes</u>. In conducting the business of the Company, the Managing Member shall be bound by the Company's purposes set forth in Article III.

- 8.05 <u>Delegation of Authority</u>. The Managing Member may delegate all or any of its powers, rights and obligations hereunder, and may appoint, employ, contract or otherwise deal with any Person for the transaction of the business of the Company, which Person may, under supervision of the Managing Member, perform any acts or services for the Company as the Managing Member may approve.
- 8.06 Managing Member or Affiliates Dealing with Company. The Managing Member or any Affiliates thereof shall have the right to contract or otherwise deal with the Company for the sale of goods or services to the Company in addition to those set forth herein, if (a) compensation paid or promised for such goods or services is reasonable (i.e., at fair market value) and is paid only for goods or services actually furnished to the Company, (b) the goods or services to be furnished shall be reasonable for and necessary to the Company, (c) the fees, terms and conditions of such transaction are at least as favorable to the Company as would be obtainable in an arm's-length transaction, (d) no agent, attorney, accountant or other independent consultant or contractor who also is employed on a full-time basis by the Managing Member or any Affiliate shall be compensated by the Company for his services. Any contract covering such transactions shall be in writing and shall be terminable without penalty on sixty (60) days' Notice. Any payment made to the Managing Member or any Affiliate for such goods or services shall be fully disclosed to all Investor Members in the reports required under Section 13.02. Neither the Managing Member nor any Affiliate shall, by the making of lump sum payments to any other Person for disbursement by such other Person, circumvent the provisions of this Section 8.06.
- 8.07 Other Activities. Except as limited in Section 8.06, Affiliates of the Managing Member may engage in or possess interests in other business ventures of every kind and description for their own account, including, without limitation, serving as general partner of other limited partnerships or the managing member of other limited liability companies which own, either directly or through interests in other companies or partnerships, government assisted housing developments similar to the Project. Neither the Company nor any of the Members shall have any rights by virtue of this Agreement in or to such other business ventures or to the income or profits derived therefrom.
- 8.08 <u>Liability for Acts and Omissions</u>. No Managing Member or Affiliate thereof shall be liable, responsible or accountable in damages or otherwise to any of the Members for any act or omission performed or omitted by it in good faith on behalf of the Company and in a manner reasonably believed by it to be within the scope of the authority granted to it by this Agreement and in the best interest of the Company, provided that the protection afforded the Managing Member pursuant to this Section 8.08 shall not apply in the case of negligence, misconduct, fraud or any breach of fiduciary duty as Managing Member with respect to such acts or omissions. Any loss or damage incurred by any Managing Member or Affiliate thereof by reason of any act or omission performed or omitted by it or any of them in good faith on behalf of the Company and in a manner reasonably believed by it to be within the scope of the authority granted by this Agreement and in the best interests of the Company (but not, in any event, any loss or damage incurred by the Managing Member or Affiliate thereof by reason of negligence, misconduct or fraud of the Managing Member or Affiliate thereof, or any breach of fiduciary duty as Managing Member, with respect to such acts

or omissions) shall be paid from Company assets (except for reserves) to the extent available (but the Investor Members shall not have any personal liability to the Managing Member or Affiliate(s) thereof under any circumstances on account of any such loss or damage incurred by the Managing Member or Affiliate(s) thereof or on account of the payment thereof).

- Indemnification of Investor Member and the Company. The Managing Member and the Company shall, jointly and severally, indemnify, defend, and save harmless the Investor Member and Special Member from and against any claim, loss, expense, action or damage, including without limitation, reasonable costs and expenses of litigation and appeal (and the reasonable fees and expenses of counsel) asserted against the Investor Member or Special Member based on any act, omission, malfeasance or nonfeasance of the Company or the Managing Member, including without limitation any claim that the Investor Member or Special Member is liable for any indebtedness of the Company and excluding only liability directly caused by the Investor Member or Special Member's gross negligence or bad faith conduct. In addition, the Managing Member and the Company shall, jointly and severally, indemnify, defend, save and hold harmless the Investor Member and Special Member, and their representatives, from and against any and all costs, losses, liabilities, damages, lawsuits, proceedings (whether formal or informal), investigations, judgments, orders, settlements, recoveries, obligations, deficiencies, claims and expenses (whether or not arising out of third party claims), including, without limitation, interest, penalties, attorneys' fees and all amounts paid in investigation, or settlement of any of the foregoing, incurred in connection with or arising out of or resulting from the operations of the Managing Member, the Company or the Project prior to the date of this Agreement.
- 8.10 <u>Net Worth of Managing Member</u>. The Managing Member shall maintain a minimum net worth in an amount as may be necessary to assure that the Company will be taxed as a partnership, and not as an association taxable as a corporation, for federal income tax purposes.
- 8.11 <u>Construction of the Project, Construction Cost Overruns, Operating Deficits; Other</u> Managing Member Guarantees.

### (a) <u>Construction Completion Guaranty</u>.

- (i) The Company has entered into the Construction Contract. The Managing Member shall be responsible for:
  - (A) achieving completion of construction of the Project on a timely basis in accordance with the Plans and Specifications for the Project, the terms of this Agreement, the Project Documents and all legal requirements;
  - (B) meeting all requirements for obtaining all necessary unconditional certificate(s) of occupancy for all the apartment units in the Project;

- (C) fulfilling all actions required of the Company to assure that the Project satisfies the Minimum Set-Aside Test and the Rent Restriction Test;
- (D) causing the making of the Project Loans by the respective Project Lenders; and
  - (E) achieving Final Closing.
- (ii) The Managing Member hereby is obligated to pay all Excess Development Costs; the Company shall have no obligation to pay any Excess Development Costs. Any amounts paid by the Managing Member pursuant to this subsection (a) shall be in the form of a loan to the Company (a "Completion Loan"). Any Completion Loan will be in the following terms: (A) it shall be unsecured; (B) it shall not bear interest; (C) it shall be repayable solely from Net Cash Flow and proceeds of a Capital Transaction at the time and in the amounts set forth in Sections 11.03(b), 11.04 and 12.02(a) of this Agreement; and (D) a Completion Loan shall be fully subordinated to payment of Project Loans, MM Loans, and indebtedness of the Company to all Persons other than Members.
- (iii) In the event that the Managing Member shall fail to pay any such Excess Development Costs as required in this Section 8.11(a), an amount not in excess of the total of any remaining unpaid installments of the Development Fee due pursuant to Section 8.12 shall be suspended by the Company until such obligations are met by the Managing Member.
- Operating Deficit Guaranty. In the event that, at any time during the (b) period commencing on achievement of Breakeven Operations and ending on the fifteenth anniversary of such date, an Operating Deficit shall exist, the Managing Member shall provide such funds to the Company as shall be necessary to pay such Operating Deficits. Funds provided after the achievement of Breakeven Operations shall be in the form of a loan to the Company (the "Operating Deficit Loan(s)"). Any Operating Deficit Loan shall be on the following terms: (i) it shall be unsecured; (ii) it shall not bear interest; (iii) it shall be repayable solely from Net Cash Flow and proceeds of a Capital Transaction at the time and in the amounts set forth in Sections 11.03(b), 11.04 and 12.02(a) of this Agreement; and (iv) Operating Deficit Loans shall be fully subordinated to payment of Project Loans, MM Loans, and indebtedness of the Company to all Persons other than Members. In the event that the Managing Member shall fail to make any such Operating Deficit Loan as aforesaid, the Company shall utilize amounts otherwise payable as installments of the Development Fee pursuant to Section 8.12 of this Agreement to meet the obligations of the Managing Member pursuant to this Section 8.11(b). Amounts so utilized shall also constitute payment and satisfaction of installments of the Development Fee and such other fees payable under the aforesaid Section of this Agreement, and the obligation of the Company to make such installment payments pursuant to such Sections, as well as the Investor Member's obligation to make future Capital Contributions, shall be reduced correspondingly. For the purpose of this Section 8.11(b), all expenses shall be paid on a sixty (60) day current basis.

- of the Company there is a LIHTC Shortfall, the Managing Member shall, within forty-five (45) days following the close of such fiscal year, pay the Investor Member an amount equal to (A) the amount of the LIHTC Shortfall for the fiscal year immediately preceding the payment due date multiplied by \$0.9200, (B) all penalties and interest imposed by the Code and assessed against the Investor Member by the IRS with respect to any LIHTC Shortfall, and (C) an amount sufficient to pay any tax liability owed by the Investor Member resulting from the receipt of the amounts specified in the foregoing clauses (A), (B) and this clause (C) of this Section 8.11(c)(i) (such calculation to be made assuming the Investor Member is subject to the highest federal and state tax rates imposed on corporate tax payers under the Code at that time for the taxable year of the Investor Member in which such payment is taken into income by the Investor Member), together with interest on such amounts at the Prime Rate accruing from such payment due date.
- The Managing Member irrevocably and unconditionally guarantees payments specified in this Section 8.11(c)(ii) to the Investor Member if there is a LIHTC Recapture Event. The payments required by this Section 8.11(c)(ii) shall be the sum of the following amounts: (A) the amount of LIHTC previously allocated to the Investor Member and subsequently disallowed because of such LIHTC Recapture Event multiplied by \$0.9200; (B) the "credit recapture amount" (as defined in Code Section 42(j)(2)) allocated to the Investor Member because of such LIHTC Recapture Event; (C) all penalties and interest imposed by the Code and assessed against the Investor Member by the IRS with respect to such LIHTC Recapture Event; (D) an amount sufficient to pay any tax liability owed by the Investor Member resulting from the receipt of the amounts specified in the foregoing clauses (A), (B), (C) and this clause (D) of this Section 8.11(c)(ii) (such calculation to be made assuming the Investor Member is subject to the highest federal and state tax rate imposed on corporate taxpayers under the Code at that time for the taxable year of the Investor Member in which such payment is taken into income by the Investor Member, together with interest on such amounts at the Prime Rate accruing from the date the Investor Member remits funds to a taxing authority with respect to a LIHTC Recapture Event; and (E) if the cause of the LIHTC Recapture Event will, in determination of the Investor Member, decrease the maximum amount of LIHTC that will be available to the Company and allocated to the Investor Member during the remainder of the compliance period under Section 42 of the Code, assuming full compliance with Section 42 of the Code, then an amount equal to the total amount of such decrease. The Managing Member shall make such payment to the Investor Member within forty-five (45) days of the LIHTC Recapture Event.
- (iii) The LIHTC Compliance Guaranty set forth herein shall not apply to amounts due solely to the transfer by the Investor Member of all or a portion of its Interest in the Company or to changes in the tax law after the date hereof with which the Managing Member is unable to comply despite the exercise of its good faith and reasonable efforts.
  - (iv) Intentionally Omitted.

- (v) Funds provided by the Affiliate Guarantor with respect to the Managing Member's obligations under subparagraphs (i) or (ii) above shall be in the form of a loan to the Company (the "Guarantor LIHTC Compliance Loan"). Any Guarantor LIHTC Compliance Loan shall be on the following terms: (i) it shall be unsecured; (ii) it shall bear no interest; and (iii) it shall be repayable solely from proceeds of a Capital Transaction or liquidation at the time and in the amounts set forth in Sections 11.04 and 12.02(a) of this Agreement. Notwithstanding the foregoing, the Investor Member shall have the authority to treat any guarantee payment made on behalf of the Company by its Managing Member or the Affiliate Guarantor as (i) a capital contribution to the capital of the Company by the Managing Member in the amount of such guarantee payment that is matched with a corresponding upward adjustment to such Managing Member's capital account in the Company or (ii) as a loan (as described above) by the Managing Member in the amount of such guarantee payment, so as to minimize any possible unintended increase in the amount of depreciation and tax credits allocated to the Managing Member; provided that any losses or other deductions, other than depreciation, relating to such capital contribution or loan, shall be allocated to the Managing Member making such guarantee payment.
- (d) <u>Project Loan Funding Guaranty</u>. The Managing Member irrevocably and unconditionally guarantees and covenants that the Company shall receive full funding of the Project Loans on or before December 31, 2020, on the terms set forth on <u>Exhibit F</u> attached hereto. The Managing Member represents and warrants that the source of funds for the Project Loans do not include, in whole or in part, "federal subsidies" within the meaning of Code Section 42(i) (i.e. the source of funds for the Project Loans does not include, in whole or in part, a "tax-exempt obligation," an obligation the interest on which is exempt from tax under Code Section 103). The Project Loan documents shall contain such other terms as may be Consented to by the Investor Member.
- 8.12 <u>Development Fee.</u> The Company has entered into a Development Agreement (materially in the form of <u>Exhibit A</u> attached hereto) of even date herewith with the Developer for its services in connection with the development and construction of the Project. In consideration for such services, a Development Fee in a total amount equal to \$495,000 shall be payable by the Company, in accordance with the terms of the Development Agreement and Article XI of this Agreement. In no event shall full payment of the Development Fee be later than the thirteenth anniversary of placement in service. It is anticipated that \$146,685 of the Development Fee will be deferred and paid pursuant to Article XI.
- 8.13 <u>Incentive Management Fee</u>. The Company has entered into an Incentive Management Fee Agreement in the form attached hereto as **Exhibit B**, with the Managing Member of even date herewith for its services in managing the business of the Company for the period from the date hereof throughout the term of the Company. In no event shall the Incentive Management Fee be cumulative. Payment of such fee shall be in accordance with any applicable requirements of the Project Lenders.

### 8.14 Withholding of Fee Payments.

- (a) Conditions for Withholding. In the event that (i) the Managing Member or any successor Managing Member shall not have substantially complied with any material provisions under this Agreement, or under the operating agreement with respect to an Affiliated Company, after Notice from the Investor Member of such noncompliance and failure to cure such noncompliance within a period of thirty (30) days from and after the date of such Notice, or (ii) any Project Lender shall have declared the Company to be in default under any Project Loan or under any of the mortgage loans as to an Affiliated Company, or (iii) foreclosure proceedings shall have been commenced against the Project or against an Project owned by the Affiliated Company, then (A) the Managing Member shall be in default of this Agreement, and the Company shall withhold payment of any installment of fees and/or allowance payable pursuant to Sections 4.02(s), 8.12 and/or 8.13 and (B) the Managing Member shall be liable for the Company's payment of any and all installments of the Development Fee payable pursuant to Section 8.12.
- (b) <u>Release of Fees</u>. All amounts so withheld by the Company under this Section 8.14 shall be promptly released to the payees thereof only after the Managing Member has cured the default justifying the withholding, as demonstrated by evidence reasonably acceptable to the Investor Member.
- Selection of Management Agent; Terms of Management Agreement. The Company 8.15 shall engage such person, firm or company as the Managing Member may select, and as the Investor Member may approve, which approval shall not be unreasonably withheld (hereinafter referred to as "Management Agent") to manage the operation of the Project during the rent-up period and following Final Closing. The Management Agent must be a VHDA certified property manager. The Management Agent shall be paid a management fee subject to the approval of the Agency and/or the Project Lenders, if required, and the Special Member, but in no event will the management fee be greater than \$61 per unit per month, subject to increases allowed by USDA. The contract between the Company and the Management Agent and the management plan for the Project shall be in the form set forth in **Exhibit G**, with such changes acceptable to the Agency and/or the Project Lenders, if required, and reasonably acceptable to the Special Member. Such contract shall provide, among other things, that it shall be cancelable upon thirty (30) days' prior notice from the Company, and that the Management Agent will accrue the management fee to the extent necessary at any time to prevent a default under any Project Loan. Whenever the management agent for the Project is the Managing Member or an Affiliate of the Managing Member, the management agreement shall provide that it is immediately terminable at the election of the Investor Member or Special Member in the event of (a) the removal or withdrawal of the Managing Member, or (b) any material breach of or noncompliance with any provision of this Agreement by the Managing Member or any Affiliate of the Managing Member. Any other agreement entered into by the Company and any Managing Member or any Affiliate thereof shall specifically provide that such agreement shall be immediately terminable at the election of the Investor Member or Special Member if the Managing Member is removed or withdraws. Hunt & Associates Elderly Housing Corporation is approved by the parties hereto as the initial Management Agent.

### 8.16 Removal of the Management Agent. The Managing Member:

- (a) may, upon receiving any required approval of the Project Lenders and the Investor Member, dismiss the Management Agent as the entity responsible for the Project under the terms of the contract between the Company and the Management Agent, and
- (b) shall, at the request of the Investor Member, remove the Management Agent if the Special Member determines that the same is necessary to protect the interest of the Company or if the Management Agent is declared Bankrupt, is dissolved, or makes an assignment for the benefit of its creditors, or for any intentional misconduct by the Management Agent or its negligence in the discharge of its duties and obligations as Management Agent (subject to the fulfillment and expiration of any notice and/or opportunity to cure provisions of the Management Agreement), including, without limitation, for any action or failure to take any action which:
- (i) violates in any material respect any provision of the Management Agreement entered into with the Company and approved by the Project Lenders, if required, and/or any material provision of the Project Documents and/or the Loan Documents applicable to the Project, or the Project Lenders-approved management plan for the Project;
- (ii) violates in any material respect any provision of this Agreement or provision of applicable law; or
- (iii) causes the Project to be operated in a manner which if continued would give rise to an event which would cause or would likely cause a recapture of LIHTC.
- 8.17 <u>Replacement of the Management Agent</u>. Upon the removal of the Management Agent as the entity responsible for the management of the Project, a substitute Management Agent which is not an Affiliate of the Managing Member shall be named by the Managing Member, subject to the approval of the Project Lenders, if required, and the approval of the Investor Member.
- 8.18 Loans to the Company. The Company is authorized to receive Operating Deficit Loans and MM Loans on the terms set forth in this Agreement. In addition, if (a) additional funds are required by the Company for any purpose relating to the business of the Company or for any of its obligations, expenses, costs or expenditures, and (b) the Company has not received an Operating Deficit Loan, or MM Loan to pay such amounts, then the Company may borrow such funds as are needed from a Person or organization, other than a Member or an Affiliate of a Member, in accordance with the terms of this Section 8.18, for such period of time and on such terms as the Managing Member and the Investor Member may agree; provided, however, that no such additional loans shall be secured by any mortgage or other encumbrance on the property of the Company without the prior approval of the Investor Member except that such approvals shall not be required in the case of the hypothecation of personal property purchased by the Company and not included in the security agreements executed by the Company at the time of Initial Closing. Nothing in this Section

- 8.18 shall modify or affect the obligation of the Managing Member to make Operating Deficit Loans and to perform its obligations when and as required by this Agreement.
- 8.19 Affiliate Guaranty. Concurrently with the execution of this Agreement, the Managing Member shall deliver to the Investor Member (a) the Affiliate Guaranty fully executed by each Affiliate Guarantor, (b) a pledge and security agreement executed by the Managing Member in the form of **Exhibit E** attached hereto (the "Managing Member Pledge"), wherein the Managing Member pledges and grants a security interest in its Managing Member interest in the Company and in each Affiliated Company to secure its obligation under this Agreement, and (c) an opinion of counsel to the Affiliate Guarantors in form satisfactory to the Investor Member regarding the Affiliate Guaranty and the Managing Member Pledge.

### 8.20 <u>Intentionally Deleted.</u>

- 8.21 <u>Accounting Fee.</u> An accounting fee shall be paid to Virginia Housing Capital Corporation under the Agreement to Provide Accounting and Reporting Services, the form of which is attached hereto as <u>Exhibit J.</u> The obligation to pay such fee shall terminate at the end of the next year following the termination of the Compliance Period.
- 8.22 <u>Public Relations.</u> The Managing Member shall provide written and timely notice of any groundbreaking, ribbon-cutting or other public relations ceremonies for the Project to the Investor Member and recognize the Investor Member and the Investor Member's members at such public relations ceremonies.

# ARTICLE IX TRANSFERS AND RESTRICTIONS ON TRANSFERS OF INTERESTS OF INVESTOR MEMBERS

# 9.01 Restrictions on Transfer of Investor Members' Interests.

- (a) Under no circumstances will any offer, sale, transfer, assignment, hypothecation or pledge of any Investor Member Interest be permitted unless the Managing Member, in its sole discretion, shall have Consented thereto, and the Project Lenders, if required, also shall have Consented thereto, provided however, that the Managing Member shall not unreasonably withhold its Consent to the pledge by the Investor Member of its Investor Member Interest or a transfer of its right to receive distributions hereunder, so long as no pledgee or transferee shall have any right to become a Substitute Investor Member in the Company or exercise any voting rights of the Investor Member.
- (b) The Investor Member whose interest is being transferred shall pay such reasonable expenses as may be incurred by the Company in connection with such transfer.

(c) Nothing in this Section 9.01 shall limit the authority of the Investor Member to sell, transfer and/or assign interests within the Investor Member or to transfer Interests of the Investor Member to (i) any Affiliate of the Investor Member or Special Member, in the sole discretion of the Investor Member, at any time and from time to time, or (ii) to any other Person once during the term of this Agreement upon Notice to the Managing Member(s).

# 9.02 Admission of Substitute Investor Members.

- (a) Subject to the other provisions of this Article IX, an assignee of the Interest of an Investor Member (which shall be understood to include any purchaser, transferee, donee, or other recipient of any disposition of such Interest) shall be deemed admitted as a Substitute Investor Member of the Company only upon the satisfactory completion of the following:
- (i) Consent of the Managing Member (which may be withheld in its sole discretion), and the consent of the Project Lenders, if required, shall have been given; such Consent of the Managing Member may be evidenced by the execution by the Managing Member of an amended Agreement and/or Articles of Organization evidencing the admission of such Person as an Investor Member pursuant to the requirements of the Act, provided, however, that no Consent shall be required for any sale, transfer or assignment pursuant to Section 9.01 (c);
- (ii) the assignee shall have accepted and agreed to be bound by the terms and provisions of this Agreement by executing a counterpart thereof or an appropriate amendment hereto, and such other documents or instruments as the Managing Member may require in order to effect the admission of such Person as an Investor Member;
- (iii) an amended Agreement and/or Articles of Organization evidencing the admission of such Person as an Investor Member shall have been filed for recording pursuant to the requirements of the Act;
- (iv) if the assignee is a corporation, the assignee shall have provided the Managing Member with evidence satisfactory to Counsel for the Company of its authority to become an Investor Member under the terms and provisions of this Agreement; and
- (v) the assignee or the assignor shall have reimbursed the Company for all reasonable expenses, including all reasonable legal fees and recording charges, incurred by the Company in connection with such assignment.
- (b) For the purpose of allocation of profits, losses and credits, and for the purpose of distributing cash of the Company, a Substitute Investor Member shall be treated as having become, and as appearing in, the records of the Company as a Member upon his signing of an amendment to this Agreement agreeing to be bound hereby.

(c) If the Managing Member has determined it will Consent to the admission, the Managing Member shall cooperate with the Person seeking to become a Substitute Investor Member by preparing the documentation required by this Section and making all official filings and publications. In such event, the Company shall take all such action, including the filing, if required, of any amended Agreement and/or Articles of Organization evidencing the admission of any Person as an Investor Member, and the making of any other official filings and publications, as promptly as practicable after the satisfaction by the assignee of the Interest of an Investor Member of the conditions contained in this Article IX to the admission of such Person as an Investor Member of the Company. Any cost or expense incurred in connection with such admission shall be borne by the Substitute Investor Member.

# 9.03 Rights of Assignee of Company Interest.

- (a) Except as provided in this Article and as required by operation of law, the Company shall not be obligated for any purpose whatsoever to recognize the assignment by any Investor Member of its Interest until the Company has received actual Notice thereof.
- (b) Any Person who is the assignee of all or any portion of an Investor Member's Interest, but does not become a Substitute Investor Member, and who desires to make a further assignment of such Interest, shall be subject to all the provisions of this Article IX to the same extent and in the same manner as any Investor Member desiring to make an assignment of its Interest.

# ARTICLE X RIGHTS AND OBLIGATIONS OF INVESTOR MEMBERS

- 10.01 <u>Management of the Company</u>. No Investor Member shall take part in the management or control of the business of the Company nor transact any business in the name of the Company. Except as otherwise expressly provided in this Agreement, no Investor Member shall have the power or authority to bind the Company or to sign any agreement or document in the name of the Company. No Investor Member shall have any power or authority with respect to the Company except insofar as the consent of any Investor Member shall be expressly required and except as otherwise expressly provided in this Agreement.
- 10.02 <u>Limitation on Liability of Investor Members</u>. The liability of each Investor Member is limited to its Capital Contribution as and when payable under the provisions of this Agreement, and as provided under the Act. No Investor Member shall have any other liability to contribute money to, or in respect of the liabilities or obligations of, the Company, nor shall any Investor Member be personally liable for any obligations of the Company, except as and to the extent provided in the Act. No Investor Member shall be obligated to make loans to the Company.
- 10.03 Other Activities. Any Investor Member may engage in or possess interests in other ventures of every kind and description for its own account, including without limitation, serving as

general partner or managing member of other limited partnerships or limited liability companies which own, either directly or through interests in other limited liability companies or limited partnerships, government-assisted housing projects similar to the Project. Neither the Company nor any of the Members shall have any right by virtue of this Agreement in or to such other business ventures to the income or profits derived therefrom.

# ARTICLE XI PROFITS, LOSSES AND DISTRIBUTIONS

# 11.01 Allocation of Profits and Losses Other Than From Capital Transactions.

- (a) <u>Manner of Determination</u>. Profits, Losses and credits for all purposes of this Agreement shall be determined in accordance with the definition of the same under Article II of the Agreement (as applicable) and in accordance with the accrual accounting method and in accordance with applicable Code sections and Treasury Regulations governing same.
- (b) <u>Allocations</u>. All Profits and Losses, except those items in Sections 11.02, 11.05 and 11.07 below, shall be allocated to the Members in accordance with their Percentage Interests. Every item of income, gain, loss, deduction, or tax preference entering into the computation of such Profits and Losses, or applicable to the period during which such Profits and Losses were realized, shall be considered allocated to each Member in the same proportion as Profits and Losses are allocated to such Member.

### (c) Intentionally Deleted.

- (d) <u>Special Member Allocation</u>. Notwithstanding any provisions in the Agreement to the contrary, in no event shall the Special Member be allocated more than its Percentage Interest, determined as of the date hereof, of any item of Company income, gain, loss, deduction, credit or basis.
- 11.02 <u>Allocation of Profits and Losses from Capital Transactions</u>. Except to the extent provided in Sections 11.07, Profits and Losses recognized by the Company upon a Capital Transaction shall be allocated in the following manner:
- (a) Profits shall be allocated (i) first, to the Members with negative Capital Account balances, that portion of gains (including any gains treated as ordinary income for federal income tax purposes) which is equal in amount to, and in proportion to, such Members' respective negative Capital Accounts in the Company; provided that no gain shall be allocated under this Section 11.02(a)(i) to a Member once such Member's Capital Account is brought to zero and (ii) second, gains in excess of the amount allocated under (i) shall be allocated to the Members in the amounts and to the extent necessary to increase the Members' respective Capital Accounts so that the proceeds distributed under Section 11.04(d) and (f) will be distributed in accordance with the

Members' respective Capital Accounts.

- (b) Losses shall be allocated (i) first, to the extent and in such proportions as the respective positive balances in all Members' Capital Accounts, and (ii) second, any remaining loss to the Members in accordance with the manner in which they bear the economic risk of loss associated with such loss or, if none, to the Members in accordance with their Membership Interests.
- (c) Any portion of the Profits treated as ordinary income for federal income tax purposes under Sections 1245 and 1250 of the Code ("Recapture Amount") shall be allocated on a dollar for dollar basis to those Members to whom the items of Company deduction or loss giving rise to the Recapture Amount had been previously allocated.

### 11.03 Distributions: Net Cash Flow.

- (a) <u>Determination of Net Cash Flow</u>. Net Cash Flow shall be determined separately for each fiscal year or portion thereof commencing on the day after Final Closing and shall not be cumulative. Wherever there is a reference to the distribution of Net Cash Flow pursuant to the provisions of this Agreement, Net Cash Flow shall be deemed to be limited to Surplus Cash available for distribution. Income received by the Company from the period commencing with the date of receipt of the initial certificate of occupancy with respect to the Project and ending on the date of the Final Closing shall not be distributed during such period and shall be treated as Net Cash Flow with respect to the first Payment Date following Final Closing.
- (b) <u>Manner of Distribution</u>. Subject to the approval of the Project Lenders, if required, Net Cash Flow shall be applied and/or distributed on each Payment Date in the following priority:
- (i) first, to the Investor Member until the aggregate amount of distributions made to the Investor Member under this Section 11.03(b)(i) for the current and all prior years equals the Assumed Investor Member Tax Liability for the current and all prior years;
- (ii) second, to the Investor Member in an amount equal to any LIHTC Reduction Guaranty Payment or Unpaid LIHTC Shortfall;
- (iii) third, to the Managing Member until the aggregate amount of distributions made to the Managing Member under this Section 11.03(b)(iii) for the current and all prior years equals the Assumed Managing Member Tax Liability for the current and all prior years;
  - (iv) fourth, to replenish the Operating Reserve to the Initial Amount;
- (v) fifth, to the Developer until all amounts due under the Development Agreement have been paid in full;

- (vi) sixth, to the pro rata payment of any outstanding Operating Deficit Loans and MM Loans, based upon the respective outstanding balances of each;
  - (vii) seventh to the payment of the Incentive Management Fee; and
- (viii) thereafter, 55.99% to the HEF XXI; 43.99% to HEF XXII; .009% to the Managing Member; and .011% to the Special Member.

Notwithstanding anything to the contrary contained herein, if the amount of the distribution to the Investor Member under Section 11.03(b) is less than 10% of the Net Cash Flow of the Project, then each Investor Member shall receive a priority distribution before any distributions under Section 11.03(b)(vii) and (viii) in an amount such that, when added to the sum distributable to each Investor Member under Section 11.03(b), shall equal 10% of the Cash Flow.

- (c) <u>Distributions to be Subject to Regulatory Restrictions</u>. Notwithstanding the foregoing, during such time as regulations of the Project Lenders are applicable to the Project, the total amount of Net Cash Flow which may be so distributed to the Members with respect to any fiscal year shall not exceed such amounts as such regulations permit to be distributed.
- 11.04 <u>Distributions: Capital Transactions and Liquidation of Company Property</u>. Except as may be required under Section 12.02(b), the proceeds resulting from the liquidation of the Company assets pursuant to Section 12.02, and the net proceeds resulting from any Capital Transaction, as the case may be, shall be distributed and applied in the following order of priority:
- (a) to the payment of all matured debts and liabilities of the Company (including amounts due pursuant to any Project Loan and all expenses of the Company incident to any such sale or refinancing), excluding (1) debts and liabilities of the Company to Members or any Affiliates, and (2) all unpaid fees owing to the Managing Member under this Agreement;
- (b) to the setting up of any reserves which the Liquidator (or the Managing Member if the distribution is not pursuant to the liquidation of the Company) deems reasonably necessary for contingent, unmatured or unforeseen liabilities or obligations of the Company;
- (c) Twenty Thousand and No/100 Dollars (\$20,000.00) to the Special Member, or its assignee as a Capital Transaction Administrative Fee, either upon sale or transfer of Investor Member interest;
- (d) to the payment of any debts and liabilities (including unpaid fees) owed to the Members or any Affiliates by the Company for Company obligations; provided, however, that the foregoing debts and liabilities owed to Members and their Affiliates shall be paid or repaid, as applicable, in the following order of priority, if and to the extent applicable: (i) to the Investor Member, an amount equal to any outstanding LIHTC Reduction Guaranty Payment, or any Unpaid LIHTC Shortfall (applied first to accrued but unpaid interest (at the Default Rate) and then

principal); (ii) to the Investor Member, an amount equal to any Special Additional Capital Contribution; (iii) to the payment of any outstanding MM Loans and loans made by the Managing Member pursuant to Section 8.11(a)(i) and/or 8.11(a)(ii) pro rata based on their respective outstanding balances, if applicable; (iv) amounts due under the Development Agreement; (v) amounts due with respect to Operating Deficit Loans, if any; and (vi) any other such debts and liabilities:

- (e) to the Managing Member and Investor Members in proportion to the relative amounts of Net Projected Tax Liabilities of the Managing Member and the Investor members or partners or members and their respective members or partners until they each have received, cumulatively, an amount equal to their respective Net Projected Tax Liabilities;
- (f) to payment of the Guarantor LIHTC Compliance Loan (or, if funds provided are a capital contribution, under Section 8.11(c)(v), as a return of such capital); and
- (g) the balance, .009% to the Managing Member, 55.99% to HEF XXI, 43.99% to HEF XXII, and .011% to the Special Member.

Written determination of the proposed distributions of proceeds of Capital Transactions, showing all relevant calculations and assumptions, shall be delivered to the Investor Member and Special Member not later than twenty (20) days prior to the Company entering into any agreement for a Capital Transaction, and written confirmation or any revision thereof shall be delivered to the Investor Member and Special Member not later than twenty (20) days prior to the making of any such distribution. Distributions hereunder shall be made within five (5) days of the Company's receipt of such proceeds.

# 11.05 Distributions and Allocations: General Provisions.

- (a) In any year in which a Member sells, assigns or transfers all or any portion of an Interest to any Person who during such year is admitted as a substitute Member, the share of all profits and losses allocated to, and of all Net Cash Flow and of all cash proceeds distributable under Section 11.04 distributed to, all Members which is attributable to the Interest sold, assigned or transferred shall be divided between the assignor and the assignee ratably on the basis of the number of monthly periods in such year before, and the number of monthly periods on and after, the first day of the month during which such Person is admitted as a substitute Member.
- (b) The Company shall, subject to any applicable limitation on the distribution of Net Cash Flow and any required approval by the Project Lenders, distribute Net Cash Flow not less frequently than annually in the manner provided in Section 11.03(b).
- (c) In the event that there is a determination that there is any original issue discount or imputed interest attributable to the Capital Contribution of any Member, or any loan between a Member and the Company, any income or deduction of the Company attributable to such

imputed interest or original issue discount on such Capital Contribution or loan (whether stated or unstated) shall be allocated solely to such Member.

- (d) In the event that the deduction of all or a portion of any fee paid or incurred by the Company to a Member or an Affiliate of a Member is disallowed for federal income tax purposes by the IRS with respect to a taxable year of the Company, the Company shall then allocate to such Member an amount of gross income of the Company for such year equal to the amount of such fee as to which the deduction is disallowed.
- (e) If any Member's Interest in the Company is reduced but not eliminated because of the admission of new Members or otherwise, or if any Member is treated as receiving any items of property described in Section 751(a) of the Code, the Member's Interest in such items of Section 751(a) property that was property of the Company while such Person was a Member shall not be reduced, but shall be retained by the Member so long as the Member has an Interest in the Company and so long as the Company has an Interest in such property.
- (f) In accordance with Section 704(c) of the Code (relating to allocations with respect to appreciated contributed property) and the Regulations thereunder, income, gain, loss, and deduction with respect to any property contributed to the capital of the Company shall be allocated, solely for tax purposes, among the Members so as to take account of any variation between the adjusted basis of such property to the Company for federal income tax purposes and its fair market value. Any elections or other decisions relating to such allocations shall be made by the Managing Member in any manner that reasonably reflects the purpose and intention of this Agreement.
- (g) In the event that the Managing Member makes any Operating Deficit Loans pursuant to Section 8.11(b), any deductions or losses of the Company attributable to the use of those funds shall be specially allocated to the Managing Member.
- (h) Any income attributable to the Capital Contribution of the Managing Member will be allocated to the Managing Member.
- (i) Any income attributable to the modification of any of the Project Loan(s) shall be allocated 100% to the Managing Member.

### 11.06 Capital Accounts.

(a) <u>Establishment and Maintenance</u>. A separate Capital Account shall be maintained and adjusted for each Member. There shall be credited to each Member's Capital Account the amount of its Capital Contribution, the fair market value of any property contributed to the Company (net of any liabilities secured by such property) and such Member's distributive share of the income and gain for tax purposes of the Company including income or gain exempt from tax; and there shall be charged against each Member's Capital Account the amount of all cash flow distributed to such Member, the fair market value of any property distributed to such Member (net of

any liabilities secured by such property), the net proceeds resulting from the liquidation of the Company's assets or from any sale or refinancing of the Project distributed to such Member, and such Member's distributive share of the losses for tax purposes of the Company. Each Member's Capital Account shall be maintained and adjusted in accordance with the Code and the Treasury Regulations thereunder. The foregoing provisions and the other provisions of this Agreement relating to the maintenance of Capital Accounts are intended to comply with Treas. Reg. § 1.704-1(b) and shall be interpreted and applied in a manner consistent with such regulations. It is the intention of the Members that the Capital Accounts maintained under this Agreement be determined and maintained throughout the full term of this Agreement in accordance with the accounting rules of Treas. Reg. § 1.704-1(b)(2)(iv).

- Deficit Capital Accounts; Regulatory Liquidation. In the event that the Company is liquidated within the meaning of Treas. Reg. § 1.704-1(b)(2)(ii)(g), if the Managing Member's Capital Account has a deficit balance (after giving effect to all contributions, distributions and allocations), the Managing Member shall make Capital Contributions in the amount of such deficit in compliance with Treas. Reg. §1.704-1(b)(2)(ii)(b)(3). In the event that the Investor Member's Capital Account should have a deficit balance at such time, it shall have no obligation to fund or otherwise contribute capital to the Company in connection with such deficit. Notwithstanding the foregoing, in the event the Company is liquidated within the meaning of Treas. Reg. § 1.704-1(b)(2)(ii)(g) but no event has occurred under Section 12.01 to dissolve the Company, the Company assets shall not be liquidated, the Company's liabilities shall not be paid or discharged, and the Company's affairs shall not be wound up. Instead, the Company shall be deemed to have contributed all of its assets and liabilities to a new limited liability company in exchange for an interest in the new limited liability company. Immediately thereafter, the terminated Company shall be deemed to have distributed interests in the new limited liability company to the Members of the terminated Company in proportion to their respective interests in the terminated Company in liquidation of the terminated Company.
- 11.07 <u>Special Allocations</u>. Notwithstanding anything to the contrary contained in Section 11.01(a) or (b), the following special allocations in all events apply in determining the allocation of Profits and Losses among the Members and are made prior to the allocations required under §11.01(a) and (b):

# (a) <u>Depreciation and LIHTC.</u>

- (i) Depreciation (cost recovery) deductions and LIHTC are allocated to the Members in accordance with their Percentage Interests.
- (ii) Any recapture of LIHTC is allocated to the Members that were allocated (or whose predecessors-in-interest were allocated) the depreciation/cost recovery deduction and LIHTC associated therewith.

# (b) Limitation on Allocations of Losses.

- (i) To the extent the allocation of any Losses to a Member would cause that Member to have an Adjusted Capital Account Deficit at the end of any fiscal year of the Company, then those Losses will not be allocated to that Member, but rather will be specially allocated to the remaining Members in proportion with their relative interests in the Company.
- (ii) In the event some but not all of the Members would have Adjusted Capital Account Deficits due to an allocation of Losses, the limitation set forth in this Section 11.07(b) shall be applied on a Member-by-Member basis so as to allocate the maximum permissible Losses to each Member who is not a Managing Member under Treas. Reg. §1.704-1(b)(2)(ii)(d). All Losses in excess of the limitation set forth in this Section 11.07(b) shall be allocated to the Managing Member.
- (c) <u>Profit Chargeback.</u> To the extent any Losses are specially allocated to a Member in accordance with Section 11.07(b), then Profits will thereafter first be specially allocated to such Member in proportion to and in an amount (1) up to but not exceeding the amount of any such special allocation of Losses away from such Member under such subparagraph (b) but (2) not to the extent that Losses or depreciation deductions would be allocated to the remaining Members in excess of the amount permitted by 11.07(b).
- (d) <u>Nonrecourse Deductions</u>. Nonrecourse Deductions for any fiscal year shall be allocated to the Members in accordance with their Percentage Interests.
- (e) <u>Member Nonrecourse Deductions</u>. Any Member Nonrecourse Deductions for any fiscal year shall be specially allocated to the Member or Members that bear the Economic Risk of Loss with respect to the Member Nonrecourse Debt to which such Member Nonrecourse Deductions are attributable in accordance with Treas. Reg. §1.704-2(b)(4) and Treas. Reg. §1.704-2(i).
- (f) Company Minimum Gain Chargeback. Notwithstanding any other provision of this Agreement, if there is a net decrease in the Company's Minimum Gain attributable to Nonrecourse Liabilities during any taxable year, each Member shall be specially allocated a *pro rata* portion of each of the Company's items of income and gain for such year (and, if necessary for subsequent years) in proportion to, and to the extent of, an amount equal to such Member's share of the net decrease in such Minimum Gain during such taxable year as determined in accordance with the provisions of Treas. Reg. §1.704-2(g)(2). In the event that such net decrease in the Company's Minimum Gain occurs in connection with the disposition of all or any portion of the Project, then any items of Company income or gain allocated in accordance with the previous sentence shall first consist of gain recognized by the Company as a result of such disposition. It is the intent that the allocations provided in this Section 11.07(f) shall be determined in accordance with and only to the extent required by Treas. Reg. §1.704-2(f) and (j)(2)(i).
  - (g) Member Minimum Gain Chargeback. Notwithstanding any other provision of

this Agreement, if there is a net decrease in the amount of the Company's Minimum Gain during any taxable year with respect to a Member Nonrecourse Debt, the Member bearing the Economic Risk of Loss with respect to such Member Nonrecourse Debt shall be specially allocated a *pro rata* portion of each of the Company's items of income and gain for such taxable year (and, if necessary, for subsequent years) in proportion to, and to the extent of the amount of such Member's share of the net decrease in such Minimum Gain during such taxable year as determined in accordance with the provisions of Treas. Reg. §1.704-2(i)(4). In the event that such net decrease in the Member's Minimum Gain occurs in connection with the disposition of all or any portion of Project, then any items of Company income or gain allocated in accordance with the previous sentence shall first consist of gain recognized by the Company as a result of such disposition. It is the intent that the allocations provided in this Section 11.07(g) shall be determined in accordance with and only to the extent required by the provisions of Treas. Reg. §1.704-2(i) and (j)(2)(ii).

- (h) Qualified Income Offset. If a Member unexpectedly receives any adjustments, allocations, or distributions described in §1.704-1(b)(2)(ii)(d)(4), (5) or (6) of the Regulations, then items of Company income or gain will be specially allocated to that Member in an amount and manner sufficient to eliminate, to the extent required by the Regulations, the Adjusted Capital Account Deficit of that Member as quickly as possible. The special allocations required pursuant to this subparagraph (h) are made only if and to the extent that such Member would have an Adjusted Capital Account Deficit after all other allocations provided for in this Article 11 have been tentatively made as if this subparagraph (h) were not in the Agreement. This subparagraph (h) is intended to comply with the qualified income offset requirements of §1.704-1(b)(2)(ii)(d) of the Regulations and will be interpreted consistently therewith.
- (i) Gross Income Allocation. In the event any Member has a deficit Capital Account at the end of any fiscal year in excess of the sum of (i) the amount that such Member must restore pursuant to any provision of this Agreement, if any, and (ii) the amount such Member is deemed obligated to restore pursuant to the penultimate sentence of Treas. Reg. § 1.704-2(g) and § 1.704-2(i)(5), such Member shall be specially allocated items of Company income and gain in the amount of such excess as quickly as possible, provided that an allocation pursuant to this Section 11.07(i) shall be made if and only to the extent that such Member would have a deficit Capital Account in excess of such sum after all other allocations provided for in this Article XI have been tentatively made as if this Section 11.07(i) and Section 11.07(h) hereof were not in the Agreement.
- (j) §754 Adjustment. To the extent an adjustment to the adjusted tax basis of any Company Property undertaken pursuant to §734(b) or 743(b) of the Code is required to be taken into account in determining the Capital Accounts of the Members under Treas. Reg. §1.704-1(b)(2)(iv)(m), then the amount of such adjustment to the Capital Accounts will be treated as an item of gain (if the adjustment increases the basis of the asset) or loss (if the adjustment decreases such basis) and such gain or loss will be specially allocated to the Members in a manner consistent with the manner in which their Capital Accounts are required to be adjusted pursuant to the aforementioned section of the regulations.

- (k) <u>Curative Allocations.</u> In the event that income, loss or items thereof are allocated to one or more Members pursuant to Sections 11.07(h) through (i), subsequent income, loss or items thereof shall be allocated (subject to the provisions of Sections 11.07(h) and (i)) to the Members so that, to the extent possible in the judgment of the Managing Member, the net amount of allocations shall be equal to the amount that would have been allocated had Section 11.07 not been applied. Notwithstanding the foregoing, the allocation of depreciation deductions will be governed by Section 11.07(a) and this Section 11.07(k) shall not apply to allocations of depreciation deductions
- (1) <u>Excess Nonrecourse Liabilities.</u> Solely for purposes of determining a Member's proportionate share of the "excess nonrecourse liabilities" of the Company within the meaning of Treas. Reg. §1.752-3(a)(3), the Members' respective interests in Company Profits and deductions shall equal their Percentage Interests (determined without regard to Section 11.07(a)-(k)).

# (m) Authority to Vary Allocations to Preserve and Protect Members' Intent

- (i) It is the intent of the Members that each Member's distributive share of income, gain, loss, deduction, or credit (or item thereof) shall be determined and allocated in accordance with this Article XI to the fullest extent permitted by Section 704(b) of the Code. In order to preserve and protect the determinations and allocations provided for in this Article XI, the Managing Member, shall upon the direction in writing of the Special Member, allocate income, gain, loss, deduction, or credit (or item thereof) arising in any year differently than otherwise provided for in this Article XI as necessary to ensure that all allocations of income, gain, loss, deduction or credit (or item thereof) to the Members are permitted by Section 704(b) of the Code and Treasury Regulations promulgated thereunder. Any allocation made pursuant to this Section 11.07 shall be deemed to be a complete substitute for any allocation otherwise provided for in this Article XI and no amendment of this Agreement or approval of any Member shall be required.
- (ii) In making any allocation (the "new allocation") under Section 11.07(m)(i), the Managing Member is authorized to act only upon the direction in writing of the Special Member or the Investor Member.
- (iii) If the Managing Member receives a recommendation from the Accountants to make any new allocation in a manner less favorable to the Investor Member than is otherwise provided for in this Article XI, then the Managing Member shall do so only with the Investor Member's or the Special Member's Consent and only after having given the Investor Member and the Special Member the opportunity to discuss such allocation with the Accountants, and only after the Managing Member has been advised by the Accountants that it is permitted by Section 704(b) of the Code, to allocate income, gain, loss, deduction, or credit (or item thereof) arising in later years in such manner so as to bring the allocations of income, gain, loss, deduction, or credit (or item thereof) to the Investor Members as nearly as possible to the allocations thereof otherwise contemplated by this Article XI.

- (n) <u>Grant Income</u>. Any income recognized as a result of any receipt of grants by the Company shall be allocated one hundred percent (100%) to the Managing Member.
- 11.08 Designation of Partnership Representative. The Managing Member shall be the partnership representative of the Company pursuant to Section 6223 of the Code ("Partnership Representative") and shall engage in such undertakings as are required of the Partnership Representative of the Company, as provided in the Code and applicable Treasury Regulations. For each applicable tax year, the Partnership Representative shall appoint as the Designated Individual a person who is employed by the Managing Member or its Affiliate, has sufficient experience and authority to represent the Company in all dealings with the IRS, and is Consented to by the Investor Member or Special Member. If the Designated Individual is unable to perform the role required, no longer meets the requirements of the Code and Treasury Regulations or ceases to be employed by the Managing Member or its Affiliate, the Managing Member shall take all necessary action to cause such person to resign as the Designated Individual and to designate a successor representative that would otherwise qualify under this Agreement and under the Code and Treasury Regulations as a permissible Designated Individual. The Managing Member shall take any and all action required under the Code or Treasury Regulations (including on all applicable Company tax returns), as in effect from time to time, to designate itself as the Partnership Representative and the chosen person as the Designated Individual. The Managing Member shall cause the Designated Individual to agree to comply with all restrictions and obligations imposed on the Partnership Representative as set forth in this Agreement.

Each Member, by its execution of this Agreement, Consents to such designation of the Partnership Representative and agrees to execute, certify, acknowledge, deliver, swear to, file and record at the appropriate public offices such documents as may be necessary or appropriate to evidence such Consent.

### 11.09 Authority of Tax Matter Partner.

- (a) The Partnership Representative shall have and perform all of the duties required under the Code and Treasury Regulations, including the following duties:
- (i) Furnish the name, address, profits interest, and taxpayer identification number of each Member to the IRS;
- (ii) Represent the Company in all dealings with the IRS and state and local taxing authorities in accordance with the obligations and restrictions imposed by this Agreement;
- (iii) Within five calendar days after the receipt by the Managing Member or an Affiliate thereof or the Company of any correspondence or communication relating to the Company or a Member or an Affiliate of a Member from the IRS or state or local taxing authority, the Partnership Representative shall forward to each Member a photocopy of all such correspondence or communication(s). The Partnership Representative shall, within five calendar days thereafter, advise

each Member in writing of the substance and form of any conversation or communication held with any representative of the IRS or state or local taxing authority.

- (b) The Partnership Representative shall, upon request by the Investor Member, permit the Investor Member to include its attorney in the power of attorney (Form 2848) for the Company for any taxable years under a tax audit or in a tax administrative appeals process.
- (c) The Partnership Representative shall, solely upon request by the Investor Member, make an election pursuant to Sections 6221 or 6226 of the Code on behalf of the Company, provided the Company is permitted to make such election pursuant to the Code or Treasury Regulations thereunder.
- (d) The Partnership Representative shall not without the Consent of the Special Member:
- (i) Extend the statute of limitations for assessing or computing any tax liability against the Company (or the amount of character of any Company tax items);
- (ii) Engage an accounting firm or counsel to represent the Company before the IRS;
- (iii) Settle any audit with the IRS concerning the adjustment or readjustment of any Company item(s);
- (iv) File a request for an administrative adjustment with the IRS at any time or file a petition for judicial review with respect to any such request or select the forum for judicial review of any IRS determination;
- (v) Initiate or settle any judicial review or action concerning the amount or character of any Company tax item(s);
- (vi) Intervene in any action brought by any other Member for judicial review of a final Company administrative adjustment;
- (vii) Make an election pursuant to Sections 6221(b) or 6226(a) of the Code on behalf of the Company;
- (viii) Take action pursuant to Treasury Regulations promulgated under Section 6225(c); or
- (ix) Take any other action not expressly permitted by this Section 11.09 on behalf of the Members of the Company in connection with any administrative or judicial tax proceeding.

- (e) In the event of any Company-level proceeding instituted by the IRS pursuant to Sections 6221 through 6241 of the Code, or by any other federal, state or local tax authority, the Partnership Representative shall consult with the Special Member regarding the nature and content of all action and defense to be taken by the Company in response to such proceeding. The Partnership Representative also shall consult with the Special Member regarding the nature and content of any proceeding pursuant to Sections 6221 through 6241 of the Code instituted by or on behalf of the Company (including the decision to institute proceedings, whether administrative or judicial, and whether in response to a previous IRS proceeding against the Company or otherwise). The Partnership Representative will provide the Investor Member and Special Member with notice reasonably in advance of any meetings or conferences with respect to any administrative or judicial proceedings relating to the determination of Company items at the Company-level (including any meetings or conferences with counsel or advisors to the Company with respect to such proceedings) and the Investor Member and Special Member shall have the right to participate, at the Investor Member's and Special Member's sole cost and expense, in any such meetings or conferences. In any such proceedings, the Partnership Representative shall take any action or omit to take any action, if reasonably requested by the Investor Member or Special Member.
- (f) If, at any time, the Managing Member desires to accept a settlement offer or other proposed resolution of a tax dispute, and the Investor Member and Special Member do not, then, to the extent permitted by the Code and Treasury Regulations, the Special Member may elect to take control of such tax dispute (including by being appointed as the Partnership Representative for the relevant period) and resolve such tax dispute in the best interest of the Company, as reasonably determined by the Special Member. If exercised, this election shall apply only to such contested tax dispute and not to any other past, future, or pending dispute with a tax authority or other Company matter. Moreover, the exercise of this election shall not relieve the Managing Member of any of its other obligations under this Agreement, including its obligation to manage the Company.
- (g) In the event that an election described in Code Section 6226(a) is not made with respect to any notice of final partnership adjustment, each Member shall be obligated to make a capital contribution in an amount equal to such Member's share of the imputed underpayment (and any associated interest and penalties) owed by the Company under Code Section 6225. For purposes of the preceding sentence, each Member's share of such imputed underpayment (and associated interest and penalties) shall be determined by taking into account (i) such Member's share of the income, gain, loss, deductions, basis and credits to which such adjustment and imputed underpayment relate, as determined by the Accountants; (ii) such Member's obligation (if any) to indemnify, defend, or hold harmless the Company or any other Member for such imputed underpayment (and any associated interest and penalties) under this Agreement; (iii) such Member's obligations and liabilities arising from or related to such Member's representations, warranties and covenants in this Agreement; and (iv) the obligations of the Managing Member(s) under Section 5.01(e) (relating to Tax Credit adjustments). For example, if an imputed underpayment were to relate to an adjustment or disallowance of Tax Credits previously allocated to the Investor Member, and such adjustment or disallowance would give rise to an obligation of the Managing Member to make a capital contribution under Section 5.01(e) (relating to Tax Credit adjustments), then such

Managing Member, rather than the Investor Member, would be required to make the capital contribution described in this paragraph.

- (h) The Managing Member shall be the "tax matters partner" for all Fiscal Years of the Company beginning prior to January 1, 2018. Unless at the direction of the Investor Member, to be given in its sole and absolute discretion, the Managing Member shall not elect, and has not elected, pursuant to Section 1101(g)(4) of the Bipartisan Budget Act of 2015 (the "Budget Act") to apply the provisions of Section 1101 of the Budget Act to a Fiscal Year of the Company beginning prior to January 1, 2018.
- 11.10 Expenses of Partnership Representative. The Company shall indemnify and reimburse the Partnership Representative for all expenses, including legal and accounting fees, claims, liabilities, losses and damages incurred in connection with any administrative or judicial proceeding with respect to the tax liability of the Members. The payment of all such expenses shall be made before any distributions are made from Net Cash Flow or any discretionary reserves are set aside by the Managing Member. The Managing Member shall have the obligation to provide funds for such purpose to the extent that Company funds are not otherwise available therefor. The taking of any action and the incurring of any expense by the Partnership Representative in connection with any such proceeding, except to the extent required by law, is a matter in the sole discretion of the Partnership Representative and the provisions on limitations of liability of the Managing Member and indemnification set forth in Section 8.08 of this Agreement shall be fully applicable to the Partnership Representative in its capacity as such. Sections 11.08, 11.09 and this Section 11.10 of the Agreement shall survive termination of any Member's interest in the Company for any reason and shall be binding on all Members, including former Members.

# ARTICLE XII SALE, DISSOLUTION AND LIQUIDATION

- 12.01 <u>Dissolution of the Company</u>. The Company shall be dissolved upon the earlier of the expiration of the term of the Company, or upon:
- (a) the withdrawal, Bankruptcy, death, dissolution or adjudication of incompetency of the Managing Member who is at that time the sole Managing Member, subject to the provisions of Section 6.03, unless a majority in interest of the other Members, within ninety (90) days after receiving Notice of such withdrawal, Bankruptcy, death, dissolution or adjudication of incompetence, elects to designate a successor Managing Member(s) and continue the Company upon the admission of such successor Managing Member(s) to the Company;
- (b) the sale or other disposition of all or substantially all of the assets of the Company, subject to the provisions of Section 6.03;

- (c) the election by the Managing Member, with the Consent of a majority in interest of the other Members; or
- (d) any other event causing the dissolution of the Company under the laws of the Commonwealth of Virginia.

# 12.02 Winding Up and Distribution.

- (a) Upon the dissolution of the Company pursuant to Section 12.01, (i) a Certificate of Cancellation shall be filed in such offices within the Commonwealth of Virginia as may be required or appropriate and (ii) the Company business shall be wound up and its assets liquidated as provided in this Section 12.02 and the net proceeds of such liquidation, except as provided in Section 12.02(b) below, shall be distributed in accordance with Section 11.04.
- It is the intent of the Members that, upon liquidation of the Company, any liquidation proceeds available for distribution to the Members be distributed in accordance with the Members' respective positive Capital Account balances and in accordance with Treas. Reg. §1.704-1(b)(2)(ii)(b)(2). The Members believe that distributions under Section 11.04 will effectuate such intent. In the event that, upon liquidation, there would otherwise be any conflict between a distribution pursuant to the Members' respective positive Capital Account balances and the intent of the Members with respect to distribution of proceeds as provided in Section 11.04, the Liquidator shall, notwithstanding the provisions of Sections 11.01, 11.02, 11.03 and 11.05, allocate the Company's gains, profits and losses in a manner that will, as nearly as possible, cause the distribution of liquidation proceeds to the Members to be in accordance both with the Members' economic expectations as set forth in Section 11.04 and their respective Capital Account balances. If the Company's gains, profits and losses are insufficient to cause the Members' Capital Accounts to be in such amounts as will permit liquidation proceeds to be distributed both in accordance with the Members' respective positive Capital Account balances and Section 11.04, then liquidation proceeds shall be distributed in accordance with the Members' respective positive Capital Account balances after the allocations described herein have been made.
- (c) The Liquidator shall file all certificates and notices of the dissolution of the Company required by law. The Liquidator shall proceed without any unnecessary delay to sell and otherwise liquidate the Company's property and assets; provided, however, that if the Liquidator shall determine that an immediate sale of part or all of the Company property would cause undue loss to the Members, then in order to avoid such loss, the Liquidator may, except to the extent provided by the Act, defer the liquidation as may be necessary to satisfy the debts and liabilities of the Company to Persons other than the Members. Upon the complete liquidation and distribution of the Company assets, the Members shall cease to be Members of the Company, and the Liquidator shall execute, acknowledge and cause to be filed all certificates and notices required by the law to terminate the Company.

(d) Upon the dissolution of the Company pursuant to Section 12.01, the Accountants shall promptly prepare, and the Liquidator shall furnish to each Member, a statement setting forth the assets and liabilities of the Company upon its dissolution. Promptly following the complete liquidation and distribution of the Company property and assets, the Accountants shall prepare, and the Liquidator shall furnish to each Member, a statement showing the manner in which the Company assets were liquidated and distributed.

# ARTICLE XIII BOOKS AND RECORDS, ACCOUNTING, TAX ELECTIONS, ETC.

13.01 <u>Books of Account</u>. The Managing Member shall keep proper and complete books of account for the Company. Such books of account shall be kept at the principal office of the Company and shall be open at all times for examination and copying by the Investor Member or its authorized representatives. The Managing Member shall retain such books of account for six years after the later of the termination of the Company or the end of all applicable compliance periods under the Regulations. All decisions as to the fiscal year and accounting methods to be used by the Company shall be made only with the prior written Consent of the Investor Member. In addition, the Managing Member shall comply with all record keeping and record retention requirements applicable to low-income housing projects under the Code and Regulations and shall provide such information to the Members for their compliance.

# 13.02 Financial Reports.

- (a) <u>Agreement with VHCC.</u> The Company shall enter into an agreement with Virginia Housing Capital Corporation ("VHCC"), essentially in the form attached hereto as <u>Exhibit J</u>, pursuant to which VHCC will provide certain accounting and reporting services to the Company.
- Member shall deliver to the Members with respect to such month a cash flow statement for the Company, with a detailed itemization of all Company receipts and expenses, and with such additional information as shall be reasonably requested by the Members (the foregoing, collectively, the "Cash Flow Report"). Notwithstanding the foregoing, if the Investor Member believes that the Project is experiencing or may experience adverse operating results or any other material adverse condition, the Investor Member, by Notice to the Managing Member, may require the delivery of Cash Flow Reports within five days after the end of each month, until such time as the Investor Member believes that the adverse condition affecting the Project is no longer present or threatened. At Investor Member's request, copies of all proposed leases and tenant income certification information for the initial occupant of each dwelling unit shall be delivered concurrently with such Cash Flow Report prior to execution thereof by the Company.

- (c) <u>Governmental and Lender Reports.</u> The Managing Member shall also deliver to the Investor Member any financial or performance report required to be provided by the Company to any federal, state or local governmental agency or to any Company lender. Any such report shall be delivered to the Investor Member within five days after such report is filed with any such governmental agency or Company lender.
- 13.03 <u>Budgets and General Disclosure</u>. The Managing Member shall prepare and deliver to the Investor Member no later than the 60 days prior to the beginning of each fiscal year of the Company a detailed annual operating and capital improvements budget for the operation of the Project during such fiscal year. Such budgets shall specifically list all budgeted expenses in all major categories including, but not limited to, administration, operation, repairs and maintenance, utilities, taxes, insurance, interest, debt service with respect to the Project Loans, capital improvements, and all budgeted expenses which are to be paid to the Managing Member or its Affiliates. Such a budget shall be deemed "approved" for purposes of this Agreement only when such budget has been approved by the Investor Member. The Managing Member shall keep the Investor Member informed concerning the general state of the business and financial condition of the Company and shall, upon the reasonable request of the Investor Member, furnish to the Investor Member full information, accounts and documentation concerning the state of the business and financial condition of the Company. The Managing Member shall also provide the following statements or disclosures to the Investor Members:
- (a) <u>Semiannual Reports.</u> Semiannually, within 45 days after the end of the second and fourth fiscal quarters of the Company, until the later to occur of the following events: (i) all Capital Contribution installments of the Investor Member have been made, or (ii) the Project is placed in service, a report on the status of the Company. Such report will include the following and will contain updated and revised information if there has been any change in facts previously reported.
  - (i) a description of the Project, including the status of construction or rehabilitation to be performed in connection with the Project (which information shall be provided on the Project until construction or rehabilitation is complete);
  - (ii) a description of the financing for the Project, including mortgage financing, any state or local government loans, any operating deficit guaranty, the Investor Member's Capital Contributions to the Company and any other contributions or loans to the Company;
    - (iii) a description of any applicable rental subsidy for the Project;
  - (iv) the terms of any performance bonds, development cost guarantees, operating deficit guarantees, and other credit enhancements provided in connection with the Project;
  - (v) the fees, and other financial incentives provided to the Managing Member and its Affiliates; and

- (vi) any draw or call upon or demand for payment of or under any operating deficit guarantee, operating reserve, contractor performance bonds or completion guarantee.
- (b) <u>Annual Reports.</u> Within 100 days after the end of each fiscal year of the Company, a statement prepared by the Managing Member, which statement shall include the following:
  - (i) a report summarizing the fees, commissions, compensation and other remuneration and reimbursed expenses paid by the Company for such fiscal year to the Managing Member or any Affiliates of the Managing Member and the services performed;
  - (ii) a report of the activities and investments of the Company during the period covered by the report; and
    - (iii) a comparison of actual and projected tax benefits for the year.

The statement will be accompanied by audited financial statements of any Affiliate Guarantor.

- (c) <u>Demands for Payment.</u> Within three business days of the exercise thereof, any draw or call upon or demand for payment of or under any operating deficit guarantee, operating reserve, contractor performance bonds or completion guarantee.
- (d) <u>Notices of Default.</u> Immediately upon notice of such a default, any default by the Company in any loan, including any state or local government loan or other financial obligation, of the Company or its Managing Member.
- (e) <u>Notices of IRS Proceedings.</u> Immediately upon receipt of such notice, any notice of any IRS proceeding or any other audit, review or inspection by an federal, state or local governmental agency or Project Lender involving the Company.
- 13.04 <u>Tax Information</u>. The Managing Member shall file all necessary tax forms related to the formation of the Company, including, if required, Form 8264 (related to the registration of a tax shelter). VHCC shall also provide such federal tax information as required under its agreement with the Company as set forth on <u>Exhibit J</u>.
- 13.05 <u>Selection of Accountants</u>. The Investor Member shall be entitled to select a firm of certified public accountants that are experienced in LIHTC and that will prepare the Company's year-end financial statements and the Company's annual tax returns. The fee of such accountants shall be paid by the Investor Member out of the accounting fee payable to it pursuant to Section 8.21 of this Agreement.
- 13.06 <u>Section 754 Elections</u>. In the event of a transfer of all or any part of the Interest of a Managing Member or of an Investor Member, the Company may elect, pursuant to Sections 743 and

754 of the Code (or any corresponding provision of succeeding law), to adjust the basis of the Company property if, in the opinion of the Investor Member, based upon the advice of the Accountants, such election would be most advantageous to the Investor Member. Each Member agrees to furnish the Company with all information necessary to give effect to such election.

- 13.07 <u>Fiscal Year and Accounting Method</u>. The fiscal year of the Company shall be the fiscal year of the Investor Member, which ends at December 31; provided, however, that upon request from the Investor Member, the fiscal year of the Company shall become the calendar year. All Company accounts shall be determined on an accrual basis.
- 13.08 <u>Late Report Penalties</u>. (i) In the event that the reports of information provided for in Sections 13.02(b) or 13.03 above are, at any time, not provided within the time frames set forth therein, the Managing Member shall be obligated to pay to the Investor Member the sum of \$200.00 per day, as liquidated damages, for each day from the date upon which such report(s) or information is (are) due pursuant to the provisions of the aforesaid Sections until the date upon which such report(s) or information is (are) provided in form acceptable to the Investor Member. In the event that the reporting requirements set forth in any of the above provisions of this Article XIII are not met, the Investor Member, in its reasonable discretion, may direct the Managing Member to dismiss the Accountants, and to designate successor Accountants, subject to the approval of the Investor Member; provided, however, that if the Managing Member and the Investor Member cannot agree on the designation of successor Accountants, the successor Accountants shall be designated by the Investor Member in its sole reasonable discretion, and the fees of such successor Accountants shall be paid by the Managing Member.

# ARTICLE XIV AMENDMENTS

14.01 Proposal and Adoption of Amendments. This Agreement may be amended by the Managing Member with the Consent of the Investor Member; provided that such Consent shall not be unreasonably withheld as to any proposed amendment which does not affect the obligations of the Managing Member or the rights of any of the Members under this Agreement; and further provided that, if the Investor Member proposes an amendment to this Agreement which either (a) increases or imposes upon the Investor Member the obligation to restore a deficit balance in its Capital Account, or (b) prospectively decreases the obligation of the Investor Member to restore a deficit balance in its Capital Account in a subsequent Fiscal Year of the Company, the Managing Member shall effectuate the adoption of such amendment; provided, however, that the Managing Member shall not be liable to the Investor Member for any adverse tax consequences that may result from any such increase or decrease.

# ARTICLE XV CONSENTS, VOTING AND MEETINGS

- 15.01 <u>Method of Giving Consent</u>. Any Consent required by this Agreement may be given by a written Consent given by the consenting Member and received by the Managing Member at or prior to the doing of the act or thing for which the Consent is solicited.
- 15.02 <u>Submissions to Investor Members</u>. The Managing Member shall give the Investor Member Notice of any proposal or other matter required by any provision of this Agreement or by law to be submitted for consideration and approval of the Investor Members. Such Notice shall include any information required by the relevant provision or by law.
- 15.03 <u>Meetings: Submission of Matter for Voting</u>. A majority in Interest of the Investor Members shall have the authority to convene meetings of the Company and to submit matters to a vote of the Members.

# ARTICLE XVI GENERAL PROVISIONS

- 16.01 <u>Burden and Benefit</u>. The covenants and agreements contained herein shall be binding upon and inure to the benefit of the heirs, executors, administrators, successors and assigns of the respective parties hereto.
- 16.02 <u>Applicable Law</u>. This Agreement shall be construed and enforced in accordance with the laws of the Commonwealth of Virginia.
- 16.03 <u>Counterparts</u>. This Agreement may be executed in several counterparts, each of which shall be deemed to be an original copy and all of which together shall constitute one agreement binding on all parties hereto, notwithstanding that all the parties shall not have signed the same counterpart.
- 16.04 <u>Separability of Provisions</u>. Each provision of this Agreement shall be considered separable, and if for any reason any provision which is not essential to the effectuation of the basic purposes of this Agreement is determined to be invalid and contrary to any existing or future law, such invalidity shall not impair the operation of or affect those provisions of this Agreement which are valid.
- 16.05 <u>Entire Agreement</u>. This Agreement sets forth all (and is intended by all parties to be an integration of all) of the representations, promises, agreements and understandings among the parties hereto with respect to the Company, the Company business and the property of the Company, and there are no representations, promises, agreements or understandings, oral or written, express or implied, among them other than as set forth or incorporated herein.

16.06 Liability of the Investor Member. Notwithstanding anything to the contrary contained herein, neither the Investor Member nor any of its members shall have any personal liability to any of the parties to this Agreement with regard to the representations and covenants extended, or the obligations undertaken, by the Investor Member under this Agreement, except that the Investor Member shall be personally obligated to fund its Capital Contributions when, as and if required by this Agreement and subject to any defenses and offsets it may have with respect to the funding of such Capital Contributions. In the event that the Investor Member shall be in default under any of the terms of this Agreement, the sole recourse of any party hereto for any indebtedness due hereunder, or for any damages resulting from any such default by the Investor Member, shall be either against the Interest of the Investor Member and the capital contributions of the members of the Investor Member (either directly or through another Investor Member) allocated to, and remaining for investment in, the Company; provided, however, that under no circumstances shall the liability of the Investor Member for any such default be in excess of the amount of Capital Contribution payable by the Investor Member to the Company, under the terms of this Agreement, at the time of such default, less the value of the Interest of the Investor Member, if such Interest is claimed as compensation for damages.

### 16.07 Environmental Protection.

- (a) The Managing Member warrants and represents that to the best of the Managing Member's knowledge, after diligent inquiry, there presently are not, in, on, or under the Project nor will there be, in, on, or under the Project, upon completion of the construction: (i) any "hazardous substance" as that term is defined under the Comprehensive Environmental Response, Compensation and Liability Act of 1980, 42 U.S.C. §9601, et seq., as amended ("CERCLA"), or any other hazardous or toxic substance, waste or material or any other substance or pollutant that poses a risk to human health or the environment, including, but not limited to, petroleum in any form, lead-based paint, asbestos, urea formaldehyde insulation, methane gas, polychlorinated biphenyls ("PCBs") or radon, except for ordinary and necessary quantities of office supplies, cleaning materials and pest control supplies stored in a safe and lawful manner and petroleum products contained in motor vehicles (the "Hazardous Substances"); (ii) any underground storage tanks; (iii) accumulations of debris, mining spoil, spent batteries, except for ordinary garbage stored in receptacles for regular removal; (iv) or any other condition which could result in liability for an owner or operator of the Project under any federal, state, or local law, rule, regulation, or ordinance.
- (b) The Managing Member further represents and warrants that (i) neither it nor, to the best of its knowledge, any other party has been, is or will be involved in operations at or, pursuant to the Managing Member's best knowledge, near the Land, which operations could lead to (A) a determination of liability under the Hazardous Waste Laws as to the Company or (B) the creation of a lien on the Land under the Hazardous Waste Laws or under any similar laws or regulations; and (ii) the Managing Member has not permitted, and will use best efforts not to permit, any tenant or occupant of the Project to engage in any activity that could impose liability under the Hazardous Waste Laws on such tenant or occupant, on the Land or on any other owner of the Project.

- (c) The Managing Member further warrants and represents to the best of the Managing Member's knowledge that the Project is in compliance with all applicable Hazardous Waste Laws, and the Managing Member has not received notice of any violations of the Hazardous Waste Laws. The Managing Member covenants and agrees to take all necessary action within its control to ensure that the Project is in compliance with the Hazardous Waste Laws at all times and that the Project remains free from the presence of any Hazardous Substances in, on or under the Project. The Managing Member will promptly deliver any notice it may receive of any violation of the Hazardous Waste Laws to the Investor Member and the Special Member.
- (d) The Managing Member agrees to indemnify and hold harmless the Company, the Investor Member, the Special Member, and any member of the Investor Member (the "Indemnified Parties") from and against all claims, actions, causes of action, liability, and expense (including, without limitation, attorneys' fees, court costs, and remedial and response costs) incurred or suffered by, or asserted by any person, entity, or governmental agency against the Indemnified Parties due to breach of the Managing Member of the Company's representations, warranties, or covenants, or a violation of the Hazardous Waste Laws, or the presence of Hazardous Substances in, on, or under the Project. The foregoing indemnification shall be a recourse obligation of the Managing Member and shall (to the full extent permitted by law) survive the dissolution of the Company and the death, dissolution, retirement, incompetency, insolvency, bankruptcy, or withdrawal of the Managing Member.
- (e) For purposes of this Agreement, the term "Hazardous Waste Laws" shall mean any governmental requirements pertaining to land use, air, soil, subsoil, surface water, groundwater (including the quality of, protection, clean-up, removal, remediation or damage of or to land, air, soil, subsoil, surface water and groundwater), including, without limitation, the following laws as the same may be from time to time amended: the Comprehensive Environmental Response Liability and Compensation Act, 42 U.S.C. § 9601, et seq., the Resource Conservation and Recovery Act, 42 U.S.C. §6901, et seq., the Toxic Substances Control Act, 15 U.S.C. § 2601 et seq., the Federal Water Pollution Control Act, 33 U.S.C. §1251 et seq., the Safe Drinking Water Act, 42 U.S.C. § 300f et seq., the Clean Air Act, 42 U.S.C. § 7401 et seq., the Rivers and Harbors Act, 33 U.S.C. § 401 et seq., the Transportation Safety Act of 1974, portions of which are located at 49 U.S.C. § 1801 et seq., the Endangered Species Act, 16 U.S.C. § 1531 et seq., or any so-called "superfund" or "superlien" law, together with any other foreign or domestic laws (federal, state, provincial or local), common law, local rule, regulation (including, without limitation, any future change in judicial or administrative decisions interpreting or applying any of the laws, rules or regulations referred to herein) relating to emissions, discharges, release or threatened releases of any Hazardous Substances into ambient air, land, soil, subsoil, surface water, groundwater, personal property or structures, or otherwise relating to the manufacture, processing distribution, use treatment, storage, disposal, transport, discharge or handling of any Hazardous Substances, now or at any time hereafter in effect.

16.08 <u>Notices</u>. All notices, demands, requests or other communications to be sent by one party to the other hereunder or required by law shall be in writing and shall be deemed to have been

validly given or served by delivery of same in person to the addressee or by depositing same with Federal Express (or another nationally recognized overnight delivery service) for next business day delivery or by depositing same in the United States mail, postage prepaid, registered or certified mail, return receipt requested, addressed as follows:

### (a) To the Investor Member:

Housing Equity Fund of Virginia XXI, L.L.C. Housing Equity Fund of Virginia XXII, L.L.C. c/o Virginia Housing Capital Corporation 1840 West Broad Street, Suite 200 Richmond, Virginia 23220-2151 Attention: Arild O. Trent

With a copy to:

Applegate & Thorne-Thomsen, P.C. 425 S. Financial Place, Suite 1900 Chicago, IL 60605 Attention: Diane K. Corbett

# (b) To the Managing Member:

Pennington Gap Management, L.L.C. 1173 West Main Street Abingdon, VA Attention: Robert Goldsmith

With a copy to:

Curcio & Curcio, PC 600 Cumberland Street Bristol, Virginia 24203 Attention: Peter Curcio

All notices, demands and requests shall be effective upon such personal delivery or upon being deposited with Federal Express (or another nationally recognized overnight delivery service) or in the United States mail as required above. However, with respect to notices, demands or requests so deposited with Federal Express (or another nationally recognized overnight delivery service) or in the United States mail, the time period in which a response to any such notice, demand or request must be given shall commence to run from the next business day following any such deposit with Federal Express or, in the case of a deposit in the United States mail as provided above, the date on

the return receipt of the notice, demand or request reflecting the date of delivery or rejection of the same by the addressee thereof. Rejection or other refusal to accept or the inability to deliver because of changed address of which no notice was given shall be deemed to be receipt of the notice, demand or request sent. By giving to the other party hereto at least 30 days' written notice thereof in accordance with the provisions hereof, the parties hereto shall have the right from time to time to change their respective addresses and each shall have the right to specify as its address any other address within the United States of America.

- 16.09 <u>Headings</u>. All section headings are for convenience only and shall not be taken into consideration in interpreting or otherwise construing this Agreement.
- 16.10. <u>Pronouns and Plurals</u>. All pronouns and any variations thereof shall be deemed to refer to the masculine, feminine, neuter, singular or plural, as the identity of the person or persons may require.
- 16.11. VHDA Mortgage Requirements. Notwithstanding any other provision of this Agreement, this limited liability company and the Members shall be subject to regulation and supervision by the Virginia Housing Development Authority ("VHDA") in accordance with the Virginia Housing Development Authority Act, the Rules and Regulations of VHDA, and the Regulatory Agreement executed or to be executed by the Company for the benefit of VHDA and shall be further subject to the exercise by VHDA of the rights and powers conferred on VHDA thereby. Notwithstanding any other provision of this Agreement, VHDA may rely upon the continuing effect of this provision which shall not be amended, altered, waived, supplemented or otherwise changed without the prior written consent of VHDA.
- 16.12 <u>Additional Restrictions Relating to USDA Loans</u>. Notwithstanding any other provision of this Agreement to the contrary, the following actions shall require the prior written approval of USDA admission of new Members, withdrawal of a Managing Member, admission of a Managing Member, amendment of this Agreement and selling of all or substantially all of the assets of the Company.

IN WITNESS WHEREOF, the parties have affixed their signatures and seals to this Amended and Restated Operating Agreement of Pennington Gap Apartments, L.L.C. as of the date first written above.

192092v.7

# MANAGING MEMBER:

Pennington Gap Management, L.L.C., a Virginia limited liability company

By: People Incorporated Housing Group, a Virginia corporation, its sole member

By:

Robert G. Goldsmith, President and CEO

# **INVESTOR MEMBER:**

Housing Equity Fu	ınd of Virginia XXI, L.L.C.,	a
Virginia limited lia	ability company	

By: Virginia Housing Capital Corporation, its managing member

By: Arild O. Trent, Vice President

Housing Equity Fund of Virginia XXII, L.L.C., a Virginia limited liability company

By: Virginia Housing Capital Corporation, its managing member

By: Wullk freud
Arild O. Trent, Vice President

SPECIAL MEMBER:
VAHM, LLC, a Virginia limited liability company
1 and

# WITHDRAWING INVESTOR MEMBER:

People Incorporated of Virginia, a Virginia non-stock corporation

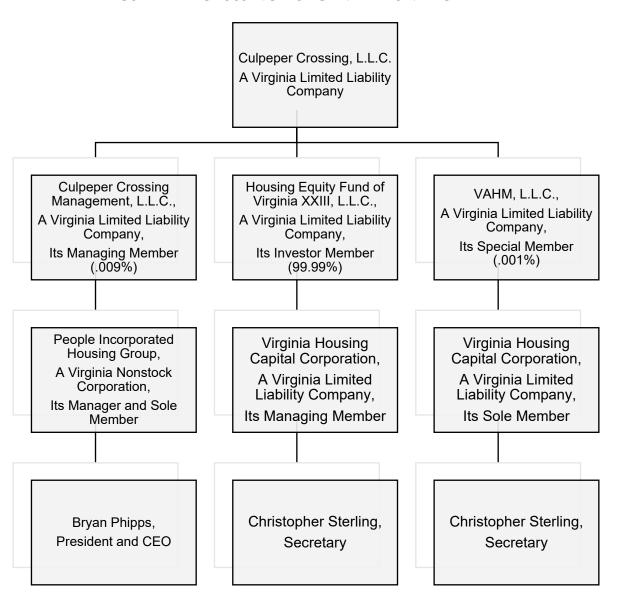
By:

Robert G. Goldsmith, President and CEO

# Culpeper Crossing

- 1. Organizational Chart
- 2. 8609
- 3. Operating Agreement

### CULPEPER CROSSING - ORGANIZATIONAL CHART



# CULPEPER CROSSING, L.L.C., A VIRGINIA LIMITED LIABILITY COMPANY

### AMENDED AND RESTATED OPERATING AGREEMENT

As of December 16, 2019

THE MEMBERSHIP INTERESTS EVIDENCED BY THIS AMENDED AND RESTATED OPERATING AGREEMENT (THE "AGREEMENT") HAVE NOT BEEN REGISTERED WITH THE SECURITIES AND EXCHANGE COMMISSION UNDER THE SECURITIES ACT OF 1933 (THE "ACT") OR PURSUANT TO APPLICABLE STATE SECURITIES LAWS ("BLUE SKY LAWS"). ACCORDINGLY, THE MEMBERSHIP INTERESTS CANNOT BE RESOLD OR TRANSFERRED BY ANY PURCHASER THEREOF WITHOUT REGISTRATION OF THE SAME UNDER THE ACT AND THE BLUE-SKY LAWS OF SUCH STATE(S) AS MAY BE APPLICABLE, OR IN A TRANSACTION WHICH IS EXEMPT FROM THE REGISTRATION REQUIREMENTS OF THE ACT AND THE BLUE-SKY LAWS OR WHICH IS OTHERWISE IN COMPLIANCE THEREWITH. IN ADDITION, THE SALE OR TRANSFER OF SUCH MEMBERSHIP INTERESTS IS SUBJECT TO CERTAIN RESTRICTIONS SET FORTH IN THIS AGREEMENT, INCLUDING WITHOUT LIMITATION, THE RESTRICTIONS SET FORTH IN ARTICLE IX HEREOF.

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#### CULPEPER CROSSING, L.L.C. A VIRGINIA LIMITED LIABILITY COMPANY

#### AMENDED AND RESTATED OPERATING AGREEMENT

THIS AMENDED AND RESTATED OPERATING AGREEMENT is made and entered into as of December 16, 2019, by and among Culpeper Crossing Management, LLC, a Virginia limited liability company (the "Managing Member"), People Incorporated of Virginia, a Virginia nonstock corporation, the Withdrawing Investor Member (the "Withdrawing Investor Member"), Housing Equity Fund of Virginia XXIII, L.L.C., a limited liability company formed under the laws of the Commonwealth of Virginia (the "Investor Member") and VAHM, L.L.C., a limited liability company formed under the laws of the Commonwealth of Virginia (the "Special Member").

WHEREAS, Peter Curcio organized Culpeper Crossing, L.L.C. (the "Company") pursuant to the terms of the Virginia Limited Liability Company Act (the "Act"), by filing Certificate of Organization (the "Certificate") with the State Corporation Commission of the Commonwealth of Virginia (the "State of Formation") on January 4, 2016;

WHEREAS, People Incorporated Housing Group, (the "Initial Managing Member"), and the Withdrawing Investor Member previously executed a limited liability company operating agreement pursuant to Section 13.1-1023(2) of the Code of Virginia effective February 29, 2016 (the "Original Operating Agreement") of the Company;

WHEREAS, Initial Managing Member withdrew for the Company and was replaced with Managing Member pursuant to that certain Amended Operating Agreement dated February 29, 2016 which agreement was amended April 24, 2017 to replace the Initial Managing Member with the Managing Member (the "Initial Operating Agreement");

WHEREAS, the Withdrawing Investor Member wishes to withdraw from the Company;

WHEREAS, the Investor Member and Special Member wish to join the Company as Investor Member and Special Member, respectively;

WHEREAS, the Managing Member, the Special Member and the Investor Member wish to continue the Company pursuant to the Act by amending and restating the Initial Operating Agreement in its entirety;

WHEREAS, the Company has been formed to develop, rehabilitate, own, maintain and operate a 28-unit low income housing tax credit development, located at 658 and 660 North East Street, Culpeper, Virginia (the "Project");

WHEREAS, the parties hereto now desire to enter into this Amended and Restated Operating Agreement to (i) continue the Company under the Act; (ii) withdraw the Withdrawing

Investor Member from the Company; (iii) admit the Investor Member and Special Member to the Company as Members; and (iv) set forth all of the provisions governing the Company;

NOW, THEREFORE, in consideration of the foregoing, of mutual promises of the parties hereto and of other good and valuable consideration, the receipt and sufficiency of which hereby are acknowledged, the parties hereby agree to continue the Company pursuant to the Act, as set forth in this Amended and Restated Operating Agreement, which reads in its entirety as follows:

## ARTICLE I CONTINUATION OF COMPANY

- 1.01 <u>Continuation</u>. The undersigned hereby continue the Company as a limited liability company under the Act.
  - 1.02 Name. The name of the Company is Culpeper Crossing, L.L.C.
- 1.03 Principal Place of Business. The principal place of business of the Company shall be 1173 Main Street, Abingdon, Virginia 24210. The Company may change the location of its principal place of business to such other place or places within the Commonwealth of Virginia as may hereafter be determined by the Managing Member. The Managing Member shall promptly notify all other Members of any change in the principal place of business. The Company may maintain such other offices at such other place or places as the Managing Member may from time to time deem advisable.
- 1.04 <u>Agent for Service of Process</u>. The name of the Agent for service of process is Peter Curcio, who is a resident of Virginia and a member of the Virginia State Bar, and whose address is 62 Commonwealth Avenue, Bristol, Virginia 24201.
- 1.05 <u>Withdrawal of Withdrawing Investor Member and Admission of Investor Member and Special Member</u>. The Withdrawing Investor Member hereby withdraws as a Member of the Company and represents and warrants that he/she/it has no interest in the Company and is not entitled to any fees, distributions, compensation or payments from the Company and that he/she/it has no interest in any property or assets of the Company. The Investor Member and Special Member are hereby admitted to the Company as the sole Investor Member and Special Member.
- 1.06 <u>Term</u>. The term of the Company commenced as of the date of the filing of the Certificate with the Secretary of the Commonwealth of Virginia, and shall continue in perpetuity, unless the Company is sooner dissolved in accordance with the provisions of this Agreement.
- 1.07 <u>Recording of Articles</u>. Upon the execution of this Amended and Restated Operating Agreement by the parties hereto, the Managing Member shall take all actions necessary to assure the prompt recording of an amendment to the Certificate if and as required by the Act, including filing with the State Corporation Commission of the Commonwealth of Virginia. All fees for filing shall be paid out of the Company's assets. The Managing Member shall take all

other necessary action required by law to perfect and maintain the Company as a limited liability company under the laws of the State and shall register the Company under any assumed or fictitious name statute or similar law in force and effect in the Commonwealth of Virginia.

## ARTICLE II DEFINED TERMS

In addition to the terms defined in the preamble to this Agreement, the following terms used in this Agreement shall have the meanings specified below:

"Accountants" means Dooley & Vicars, or such other firm of independent certified public accountants as may be engaged by the Managing Member, with the Consent of the Investor Member, to prepare financial statements and provide other services to the Company. Dooley Vicars (or other independent accountants approved by the Investor Member) shall review and execute all tax returns for the Company.

"Accounting Fee" shall have the meaning set forth in Section 8.21.

"Act" means the Virginia Limited Liability Company Act, as may be amended from time to time during the term of the Company.

"Actual Credit" means as of any point in time, the total amount of the LIHTC allocated by the Company to the Investor Member, representing ninety-nine and ninety-nine hundredths percent (99.99%) of the aggregate LIHTC reported and claimed by the Company and its Members on their respective federal information and income tax returns, and not disallowed by any taxing authority.

"Adjusted Capital Account Deficit" means, with respect to any Member, the deficit balance, if any, in such Member's Capital Account as of the end of the relevant fiscal period after giving effect to the following adjustments: (a) the credit to such Capital Account of any amounts which such Member is obligated to restore under this Agreement or is deemed to be obligated to restore pursuant to either (i) the penultimate sentences of Treas. Reg. §1.704-2(g)(1) and Treas. Reg. §1.704-2(i)(5), or (ii) amounts that the Member is treated as obligated to restore under Treas. Reg. §1.704-1(b)(2)(ii)(c); and (b) the debit to such Capital Account of the amounts described in Treas. Reg. §1.704-1(b)(2)(ii)(d)(4), (5) and (6). The foregoing definition of Adjusted Capital Account Deficit is intended to comply with the provisions of Treas. Reg. §1.704-1(b)(2)(ii)(d) and shall be interpreted consistently therewith.

"Affiliate" of a specified Person means (i) any Person directly or indirectly controlling, controlled by or under common control with the Person specified, (ii) any Person owning or controlling ten percent (10%) or more of the outstanding voting securities or beneficial interests of the Person specified, (iii) any officer, director, partner, trustee or member of the immediate family of the Person specified, (iv) if the Person specified is an officer, director, partner, managing member or trustee, any corporation, limited partnership, limited liability company or trust for

which that Person acts in that capacity, or (v) any Person who is an officer, director, managing member, general partner, trustee or holder of ten percent (10%) or more of the outstanding voting securities or beneficial interests of any Person described in clauses (i) through (iv). The term "control" (including the term "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities, by contract or otherwise.

"<u>Affiliate Guarantor</u>" means collectively People Incorporated Housing Group and People Incorporated of Virginia, both which are Affiliates of the Managing Member.

"Affiliate Guaranty" means the guaranty of the performance of the obligations of the Managing Member under this Agreement and the obligations of the Developer under the Development Agreement for the benefit of the Investor Member given by the Affiliate Guarantor, which Affiliate Guaranty is in the form of **Exhibit D**.

"Affiliated Company" means a limited liability company in which the Managing Member or an Affiliate thereof is a member or a limited partnership in which the Managing Member or an Affiliate is a general partner, and in which the Investor Member or an Affiliate of the Investor Member is a member or limited partner.

"Agency" means the Virginia Housing Development Authority, in its capacity as the agency designated to allocate LIHTC, acting through any authorized representative.

"Agreement" means this Amended and Restated Operating Agreement, as amended from time to time.

"Articles" means the Company's Certificate or any other instrument or document which is required under the laws of the State of Formation to be signed by the Managing Member and filed in the appropriate public offices within the State of Formation to perfect or maintain the Company as a limited liability company under the laws of the State of Formation, to effect the admission, withdrawal or substitution of any Member of the Company, or to protect the limited liability of the Investor Members as members under the laws of the Commonwealth of Virginia.

"Assumed Investor Member Tax Liability" means for any given year the product of (i) the sum of (A) the Profits, if any, allocated to the Investor Member pursuant to Section 11.01(b) plus (B) any items of income, gain, loss, deduction or credit which are specially allocated to the Investor Member pursuant to Sections 11.07(a) and (d) through (j) times (ii) a percentage equal to the sum of (C) the highest federal corporate tax rate for such year plus (D) the highest state corporate tax rate for such year.

"Assumed Managing Member Tax Liability" means for any given year the product of (i) the sum of (A) the Profits, if any, allocated to the Managing Member pursuant to Section 11.01(b) plus (B) any items of income, gain, loss, deduction or credit which are specially allocated to the Managing Member pursuant to Sections 11.07(a) and (d) through (j) times (ii) a percentage equal to

the sum of (C) the highest federal corporate tax rate for such year plus (D) the highest state corporate tax rate for such year.

"<u>Authority</u>" or "<u>Authorities</u>" means any nation or government, any state or other political subdivision thereof, and any entity exercising its executive, legislative, judicial, regulatory or administrative functions of or pertaining to government, including but not limited to, any federal, state or municipal department, commission, board, bureau, agency, court, tribunal or instrumentality.

"Bankruptcy" or "Bankrupt" as to any Person means the filing of a petition for relief as to any such Person as debtor or bankrupt under the Bankruptcy Act of 1898 or the Bankruptcy Code of 1978 or like provision of law (except if such petition is contested by such Person and has been dismissed within 60 days); insolvency of such Person as finally determined by a court proceeding; filing by such Person of a petition or application to accomplish the same or for the appointment of a receiver or a trustee for such Person or a substantial part of his assets; commencement of any proceedings relating to such Person under any other reorganization, arrangement, insolvency, adjustment of debt or liquidation law of any jurisdiction, whether now in existence or hereinafter in effect, either by such Person or by another, provided that if such proceeding is commenced by another, such Person indicates his approval of such proceeding, consents thereto or acquiesces therein, or such proceeding is contested by such Person and has not been finally dismissed within 60 days.

"Breakeven Operations" means the date following Final Closing upon which the gross operating revenues from the normal operation of the Project received on a cash basis (including all public subsidy payments due and payable at such time but not yet received by the Company) for a period of three (3) consecutive calendar months after Final Closing equals or exceeds all accrued operational costs of the Project, including, but not limited to, taxes, assessments, reserve fund for replacement deposits and debt service payments, the Accounting Fee and a ratable portion of the annual amount (as reasonably estimated by the Managing Member) of those seasonal and/or periodic expenses (such as utilities, maintenance expenses and real estate taxes or service charges in lieu of real estate taxes) which might reasonably be expected to be incurred on an unequal basis during a full annual period of operation, for such period of three (3) consecutive calendar months on an annualized basis (based on projections of the Company), as evidenced by a certification of the Managing Member with an accompanying unaudited balance sheet of the Company indicating that all trade payables have been satisfied (or with respect to trade payables within sixty (60) days of the date the services were performed or goods were delivered, the trade payables shall not be past due and the Company shall have an adequate cash reserve for the payment of such trade payables), all as shall be subject to the approval of the Investor Member. For the purpose of calculating Breakeven Operations only, the following costs shall not be considered operating costs of the Project: (i) payments of the Asset Management Fee and Incentive Management Fee; (ii) payments to be made under the Development Agreement; and (iii) any debt service payments payable out of Net Cash Flow.

"Bridge Loan Interest" means the interest expense incurred by Investor Member in connection with any loan obtained by such Investor Member which is secured by the deferred capital contribution obligations of any of the members of such Investor Member

"Capital Account" means the capital account of a Member as described in Section 11.06.

"Capital Contribution" means the total amount of money or other property contributed or agreed to be contributed, as the context requires, to the Company by each Member pursuant to the terms of this Agreement. Any reference to the Capital Contribution of a Member shall include the Capital Contribution made by a predecessor holder of the Interest of such Member.

"Capital Transaction" means any transaction out of the ordinary course of the Company's business which is capital in nature, including without limitation, the disposition, whether by sale (except when such sale proceeds are to be used pursuant to a plan or budget approved by all of the Members), casualty (where the proceeds are not to be used for reconstruction), condemnation, refinancing or similar event of any part or all of the Project.

"Capital Transaction Administrative Fee" means the fee payable under Section 11.04(c).

"Capitalized Bridge Loan Interest" means any Bridge Loan Interest required to be capitalized by the Company pursuant to Code Section 263A.

"Carveouts" has the meaning set forth in Section 4.01(g).

"Certificate" has the meaning set forth in the Recitals hereof.

"Certified Credits" means ninety-nine and ninety-nine hundredths percent (99.99%) of the annual LIHTC that the Accountants certify in writing to the Company that the Company will be able to claim during each full fiscal year during the Credit Period for all buildings in the Project assuming full compliance with the rent restrictions and income limitations of Section 42 of the Code. The calculation of the Certified Credits shall be based, among other things, on the Form(s) 8609 issued by the Agency for all the buildings comprising the Project and on the cost, certification prepared in connection with the application by the Company for Form(s) 8609. Once the Certified Credits are determined, they shall not be adjusted during the term of this Agreement; provided, however, if with respect to an LIHTC Recapture Event the Managing Member makes a payment under Section 8.11(c), then the Certified Credits shall be reduced prospectively by the annual reduction in LIHTC attributable to such LIHTC Recapture Event.

"Certified Credit Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Certified Credit Capital Decrease" has the meaning set forth in Section 5.01(e)(i).

"Certified Credit Capital Increase" has the meaning set forth in Section 5.0l(e)(i).

"Code" means the Internal Revenue Code of 1986, as amended from time to time, or any corresponding provision or provisions of succeeding law.

"Company" means Culpeper Crossing, L.L.C., a Virginia limited liability company.

"Partnership Representative" has the meaning set forth in Section 11.08.

"Completion Loan" has the meaning set forth in Section 8.11(a).

"Compliance Termination Sale" has the meaning set forth in Section 8.03(a).

"Consent" means the prior written consent or approval of the Investor Member and/or any other Person, as the context may require, to do the act or thing for which the consent is solicited.

"Construction Contract" means the construction contract in the guaranteed maximum amount of \$1,774,659 including all exhibits and attachments thereto) to be entered into between the Company and the Contractor, pursuant to which the Project is to be rehabilitated. Such Construction Contract shall be subject to the Consent of the Investor Member.

"Construction Loan" means the Project Loan from a private lender identified on **Exhibit F** hereto.

"Contractor" means Peacock Holland Construction, LLC, a Virginia limited liability company, which is the general construction contractor for the Project.

"Continued Compliance Sale" has the meaning set forth in Section 8.03(a).

"Counsel" or "Counsel for the Company" means Curcio & Curcio, PC, or such other attorney or law firm upon which the Investor Member and the Managing Member shall agree; provided, however, that if any section of this Agreement either (i) designates particular counsel for the purpose described therein, or (ii) provides that counsel for the purpose described therein shall be chosen by another method or by another Person, then such designation or provision shall prevail over this general definition.

"Credit Period" means the ten-year "credit period" as defined in and determined in accordance with Section 42(f) of the Code.

"Debt Service Coverage Ratio" shall mean a fraction, the numerator of which is the difference between all cash actually received by the Company on a cash basis from normal operations less all accrued operational costs of the Project, including any required deposits to a capital replacement reserve, and the denominator of which is all debt service, reserve, mortgage insurance premium and/or other cash requirements imposed by the Project Loan documents properly allocable to a particular period on an annualized basis, as determined by the Accountants (but not including loans to be repaid solely from available Net Cash Flow).

"<u>Designated Individual</u>" means the person appointed by the Partnership Representative to be the "designated individual" with the sole authority to bind the Partnership Representative pursuant to the Code and Treasure Regulations.

"Developer" means People Incorporated Housing Group, a Virginia nonstock corporation.

"<u>Development Agreement</u>" means the Development Agreement between the Company and the Developer as of even date herewith relating to the development of the Project and providing for the payment of the Development Fee, in the form set forth in **Exhibit A**.

"Development Budget" means the acquisition, construction, rehabilitation, development and financing budget for the acquisition, construction, rehabilitation, development, financing and operation of the Project, including without limitation the construction or rehabilitation of all improvements, the furnishing of all personalty in connection therewith, and the operation of the Project which Budget is attached hereto as **Exhibit H**, and any amendments thereto made with the Consent of the Investor Member. The Development Budget shall also include a calculation of the Projected LIHTC for the Project indicating the assumptions regarding basis which underlie such calculation, a 15-year income/expense pro forma, profit/loss statement, cash flow statement, depreciation/amortization schedule, capital account, minimum gain and 30-year analysis and a calculation of net sale proceeds.

"Development Costs" means all of the following: (i) all direct or indirect costs paid or accrued by the Company related to the acquisition of the Land (and any improvements thereon) and the development or rehabilitation of the Project, including payment of the Development Fee, amounts due under the Construction Contract, any construction cost overruns, the cost of any change orders and all costs necessary to achieve Substantial Completion; (ii) all costs to achieve Initial Closing and Final Closing, and satisfy any escrow deposit requirements which are conditions to the Final Closing, including any amounts necessary for local taxes, utilities, mortgage insurance premiums, casualty and liability insurance premiums, and any applicable loan fees, discounts or other expenses; (iii) for the period prior to Breakeven Operations, all costs, payments and deposits needed to avoid a default under any Project Loan, including without limitation, all required deposits to satisfy any requirements of a Project Lender to keep a Project Loan "in balance"; (iv) all costs and expenses relating to remedying any environmental problem or condition or Hazardous Materials that existed on or prior to Final Closing; and (v) all Operating Deficits incurred by the Company prior to Breakeven Operations and the achievement of at least 95% physical and economic occupancy during the six-month period while Breakeven Operations are achieved.

"<u>Development Fee</u>" means the fee payable by the Company to the Developer pursuant to Section 8.12 of this Agreement.

<u>"DHCD HOME Loan"</u> means the Project Loan from the Sponsor to the Company using proceeds of a loan from the Department of Housing and Community Development, its successors and assigns ("DHCD") HOME Program identified on <u>Exhibit F</u> attached hereto.

"Downward Capital Adjustment." has the meaning set forth in Section 5.01(e)(i).

"Early Delivery Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Economic Risk of Loss" has the meaning specified in Treas. Reg. §1.752-2.

"Environmental Consultant" has the meaning set forth in Section 5.01(j).

"Excess Development Costs" means all Development Costs in excess of the proceeds of the Project Loans and all Capital Contributions the Managing Member and Investor Member are required to make hereunder.

"Extended Use Agreement" means the Extended Use Regulatory Agreement and Declaration of Restrictive Covenants executed by the Company and the Agency dated as of July 14, 2017, setting forth certain terms and conditions under which the Project is to be operated.

"<u>Final Closing</u>" means the occurrence of all of the following: (i) Substantial Completion, (ii) approval by the Project Lenders, if any, of the Company's certification of actual costs as to the development and construction or rehabilitation of the Project, (iii) disbursement by all Project Lenders of any and all previously undisbursed Project Loan proceeds including the funding of the Permanent Loan under Documents acceptable to the Investor Member, and (iv) commencement of amortization as to all Project Loans (to the extent any Project Loan requires principal amortization).

"<u>Final Mortgage Amount</u>" means the principal amount of all of the Project Loans, advanced at or prior to the Final Closing, before any reduction resulting from repayments of principal thereof.

"28-60 Set-Aside Test" means the Minimum Set-Aside Test whereby at least 28% of the units in the Project must be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size.

"Guarantor LIHTC Compliance Loan" has the meaning set forth in Section 8.11(c)(v).

"Hazardous Substances" has the meaning set forth in Section 16.07(e).

"Hazardous Waste Laws" has the meaning set forth in Section 16.07(e).

"HUD" means the U.S. Department of Housing and Urban Development.

"<u>Incentive Management Fee</u>" means the fee payable by the Company to the Managing Member pursuant to Section 8.13 of this Agreement.

"<u>Initial Amount</u>" has the meaning set forth in Section 4.02(q).

"<u>Initial Closing</u>" means the date upon which one or more of the Project Loans is closed and the initial disbursement is made thereunder. The Initial Closing is anticipated to occur on December 16, 2019.

"<u>Initial Period</u>" has the meaning set forth in Section 8.11(b).

"Interest" or "Company Interest" means the ownership interest of a Member in the Company at any particular time, including the right of such Member to any and all benefits to which such Member may be entitled as provided in this Agreement and in the Act, together with the obligations of such Member to comply with all the terms and provisions of this Agreement and of said Act.

"<u>Investor Member</u>" means, initially, Housing Equity Fund of Virginia XXIII, L.L.C., a Virginia limited liability company.

"Investor Member Due Diligence Costs" has the meaning set forth in Section 5.01(f).

"IRS" means the Internal Revenue Service of the United States or any successor agency.

"Land" means the tract of land currently owned by the Company upon which the Project is located, as more particularly described on  $\underline{\textbf{Exhibit C}}$  attached hereto.

"Late Delivery Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"<u>Lease-Up Reserve</u>" has the meaning set forth in Section 4.02(s).

"<u>LIHTC</u>" means the low-income housing tax credit allowed for low-income housing projects pursuant to Section 42 of the Code.

"<u>LIHTC Compliance Guaranty</u>" means, collectively, the Managing Member obligations set forth in Section 8.11(c).

"<u>LIHTC Recapture Event</u>" means (a) the filing of a tax return by the Company evidencing a reduction in the qualified basis of the Project causing a recapture of LIHTC previously allocated to the Investor Member, (b) a reduction in the qualified basis of the Project following an audit by the IRS which results in the assessment of a deficiency by the IRS against the Company with respect to any LIHTC previously claimed in connection with the Project, unless the Company shall timely file a petition with respect to such deficiency with the United States Tax Court and any other federal tax court of competent jurisdiction and the collection of such assessment shall be

stayed pending the disposition of such petition, (c) a decision by the United States Tax Court or any other federal court of competent jurisdiction upholding the assessment of such deficiency against the Company with respect to any LIHTC previously claimed in connection with the Project, unless the Company shall timely appeal such decision and the collection of such assessment shall be stayed pending the disposition of such appeal, or (d) the decision of a federal court of competent jurisdiction affirming such decision.

"LIHTC Reduction Guaranty Payment" has the meaning set forth in Section 5.01(e)(ii).

"LIHTC Shortfall" means, as to any period of time, the difference between the Certified Credit for such period of time and the Actual Credit for such period of time. For purposes of determining the amount of the LIHTC Shortfall for a particular period of time, if there is an adjustment to Capital Contributions under Section 5.01(e) because of a Late Delivery Capital Adjustment, the LIHTC Shortfall for such period of time shall be reduced by the Late Delivery Capital Adjustment.

"<u>Liquidator</u>" means the Managing Member or, if there is none at the time in question, such other Person who may be appointed in accordance with applicable law and who shall be responsible for taking all action necessary or appropriate to wind up the affairs of, and distribute the assets of, the Company upon its dissolution.

"<u>Loan Agreement</u>" means any loan agreement and/or similar agreement with respect to the terms and conditions of the making of any of the Project Loans, which will be entered into between the Company and any one of the Project Lenders at or prior to the Final Closing.

"Losses" has the meaning set forth in the definition of "Profits" and "Losses."

"Management Agent" means the management and rental agent for the Project designated pursuant to Section 8.15.

"<u>Management Agreement</u>" means the agreement between the Company and the Management Agent providing for the marketing and management of the Project by the Management Agent.

"Managing Member" means Culpeper Crossing Management, LLC, a Virginia limited liability company and any other Person admitted as a Managing Member pursuant to this Agreement, and their respective successors as any such successor may be admitted pursuant to this Agreement, including those Persons admitted pursuant the provisions of Sections 6.02 and 6.03.

"Managing Member Pledge" has the meaning set forth in Section 8.19.

"<u>Managing Member's Special Capital Contribution</u>" has the meaning set forth in Section 5.01(b).

"Member" means any Managing Member, Investor Member or Special Member.

"Member Nonrecourse Debt" means any Nonrecourse Debt (or portion thereof) for which a Member or related Person (within the meaning of Treas. Reg. §1.752-4(b)) bears (or is deemed to bear) the Economic Risk of Loss.

"Member Nonrecourse Deductions" has the meaning set forth in Treas. Reg. §1.704-2(i)(2), and the amount of Member Nonrecourse Deductions with respect to a Member Nonrecourse Debt for a fiscal year shall be determined in accordance with the rules of Treas. Reg. §1.704-2(i)(2).

"Minimum Gain" means the amount determined by computing with respect to each Nonrecourse Debt the amount of gain, if any, that would be realized by the Company if it disposed of the asset securing such liability (in a taxable transaction) in full satisfaction thereof (and for no other consideration), and by then aggregating the amounts so computed. For purposes of determining the amount of such gain with respect to a liability, the adjusted basis for federal income tax purposes of the asset securing the liability shall be allocated among all the liabilities that the asset secures in the manner set forth in Treas. Reg. §1.704-2(d)(2).

"Minimum Set-Aside Test" means the set-aside test selected by the Company pursuant to Section 42(g) of the Code with respect to the percentage of units in its Project to be occupied by tenants with incomes equal to no more than a certain percentage of area median income. The Company has selected or will select the 40–60 Set-Aside Test as restricted by Code Section 42(g)(1) to require at least 40% of the units in the Project be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size, as the Minimum Set-Aside Test.

"MM Loans" means the loans which may be made by the Managing Member to the Company pursuant to Section 5.07(a) hereof, including any accrued interest thereon. Operating Deficit Loans shall not constitute MM Loans.

"Mortgage" means any deed of trust to be given by the Company in favor of any Project Lender as maker of a Project Loan, constituting a lien on the Project and securing a Project Loan.

"Net Cash Flow" means the sum of (i) all cash received from rents, lease payments and all other sources, but excluding (A) tenant security or other deposits (except to the extent forfeited to the Company), (B) Capital Contributions and interest thereon (other than if used to pay for an item deducted below in determining Net Cash Flow), (C) proceeds from Capital Transactions and (D) interest on reserves not available for distribution, (ii) the net proceeds of any insurance, other than fire and extended coverage and title insurance, to the extent not reinvested, and (iii) any other funds deemed available for distribution by the Managing Member with the approval of the Project Lenders, if required, less the sum of (x) all cash expenditures, and all expenses unpaid but properly accrued, which have been incurred in the operation of the Company's business (whether or not such expenditure is deducted, amortized or capitalized for tax purposes), including the management fee to the Management Agent and the Accounting Fee, (y) all payments on account of any loans made to the Company (whether such loan is made by a Member or otherwise), but

not including any amounts to be paid pursuant to the Development Agreement or pursuant to any loans made by any Members where repayment of such loans is to be made out of Net Cash Flow, and (z) any cash reserves for working capital, capital expenditures, repairs, replacements and anticipated expenditures, in such amounts as may be required by the Project Lenders or the Investor Member, or may be determined from time to time by the Managing Member with the approval of the Investor Member and the Project Lenders, if required, to be advisable for the operation of the Company.

"Net Projected Tax Liabilities" means, as determined by the Accountants, based on the Company's tax records, and any final adjustments made prior to the availability of proceeds of Capital Transaction(s) for distribution, the cumulative amounts of the respective projected liabilities (collectively, the "Projected Tax Liabilities") of the Managing Member, the Investor Member's members, and their respective partners and members, if any, (collectively, the "Company Taxpayers") for any and all federal, state, and local taxes, including any recapture of prior LIHTC, to be imposed on the Company Taxpayers by reason of all Capital Transactions of the Company from which the proceeds in question are to be distributed, any and all prior Capital Transactions of the Company (to the extent proceeds from such prior Capital Transactions equal to the Projected Tax Liabilities for such prior transactions were not distributed) and any liquidation of the Company. Such projections of liabilities shall estimate the applicable tax rate or rates for the Managing Member (based on actual or projected taxable income) and shall assume the maximum applicable tax rate or rates for each of the Investor Member's partners or members, if any (without regard to actual taxable income), in effect at the time of each Capital Transaction, in all cases without regard to the alternative minimum tax, limitations on the use of business tax credits, or other factors that may affect tax liability in particular cases, and without adjustment for any variance from actual tax liabilities that may later occur.

"New Allocation" has the meaning set forth in Section 11.07(m)(ii).

"Nonrecourse Debt" means any Company liability that is considered nonrecourse for purposes of Treas. Reg. §1.1001-2 (without regard to whether such liability is a recourse liability under Treas. Reg. §1.752-1(a)(1)).

"Nonrecourse Deductions" has the meaning set forth in Treas. Reg. §1.704-2(b)(1).

"Nonrecourse Liability" means any Company liability (or portion thereof) for which no Member or related Person (within the meaning of Treas. Reg. §1.752-4(b)) bears (or is deemed to bear) the Economic Risk of Loss.

"Note" means any mortgage or deed of trust promissory note given by the Company in favor of a Project Lender evidencing a Project Loan.

"Notice" means a writing containing the information required by this Agreement to be communicated to a Member and sent by any manner set forth in Section 16.08, to such Member at such Member's address as specified pursuant to Section 16.08, the date of receipt thereof (or the

next business day if the date of receipt is not a business day) or, in the case of registered or certified mail, the date of registry thereof or the date of the certification receipt, as applicable, being deemed the date of such Notice; provided, however, that any written communication containing such information sent to such Member actually received by such Member shall constitute Notice for all purposes of this Agreement.

"Operating Deficit" means the amount by which the gross receipts of the Company from lease payments, and all other income and receipts of the Company (other than proceeds of any loans to the Company, Capital Contributions, and investment earnings not available for distribution on funds on deposit in the Reserve Fund for Replacements, and other such reserve or escrow funds or accounts not available for distribution) for a particular period of time, is exceeded by the sum of all the operating expenses, including all debt service, operating and maintenance expenses, required deposits into the Reserve Fund for Replacements, any fees to the Project Lenders and/or any applicable mortgage insurance premium payments and all other Company obligations or expenditures, and excluding payments for construction of the Project and fees and other expenses and obligations of the Company to be paid from the Capital Contributions of the Investor Member to the Company pursuant to this Agreement during the same period of time.

"Operating Deficit Loan" shall have the meaning set forth in Section 8.11(b) of this Agreement.

"Operating Reserve" means the reserve referred to in Section 4.02(r).

"Partnership Representative" has the meaning set forth in Section 11.08 of this Agreement.

"Payment Date" means the date which is ninety (90) days after the end of the Company's fiscal year with respect to the preceding fiscal year.

"Percentage Interest" means the percentage Interest of each Member as set forth in Sections 5.01(a) and (c).

"<u>Permanent Loan</u>" means the loans set forth on <u>**Exhibit F**</u> hereto as described as permanent loan.

"Person" means any individual, partnership, corporation, trust, limited liability company or other entity.

"<u>Plans and Specifications</u>" means the plans and specifications for the Project stamped with the seal of an architect and/or engineer, which are subject to the approval of the Investor Member, and any changes thereto made in accordance with the terms of this Agreement.

"<u>Post Closing Obligations</u>" means those conditions to the Investor Member's obligation to fund all or any portion of its Capital Contribution as more fully described on the Post Closing Letter attached hereto as <u>Exhibit K</u>.

"Prime Rate" means the interest rate announced from time to time by The Wall Street Journal as the prime lending rate expressed as a percent per annum. The "Prime Rate" shall be adjusted semi-annually on January 1 and July 1 of each year.

"Profits" and "Losses" mean, for each fiscal year of the Company, an amount equal to the Company's taxable income or loss for such period from all sources, determined in accordance with §703(a) of the Code, adjusted in the following manner: (a) the income of the Company that is exempt from federal income tax shall be added to such taxable income or loss; (b) any expenditures of the Company which are not deductible in computing its taxable income and not properly chargeable to capital account under either §705(a)(2)(B) of the Code or the regulations promulgated under §704(b) of the Code shall be subtracted from such taxable income or loss; (c) in the event any Company asset is revalued in accordance with Treas. Reg. §1.704-1(b)(2)(iv)(f), then the amount of any adjustment to the value of such Company asset shall be taken into account as gain or loss from the disposition of such Company asset for purposes of computing Profits or Losses; (d) gain or loss resulting from any disposition of Company asset which has been revalued pursuant to Treas. Reg. §1.704-1(b)(2)(iv)(f) and with respect to which gain or loss is recognized for Federal income tax purposes shall be computed by reference to the adjusted value of such Company asset, notwithstanding that the adjusted tax basis of such Company asset differs from the adjusted value; (e) any depreciation, amortization or other cost recovery deductions taken into account in computing such taxable income or loss shall be recomputed based upon the adjusted value of any Company asset which has been revalued in accordance with Treas. Reg. §1.704-1(b)(2)(iv)(f); and (f) any items of income, gain, loss, deduction or credit which are specially allocated pursuant to Sections 11.07(b) through (n) shall not be taken into account in computing Profits or Losses.

"<u>Project</u>" means the land currently owned (or to be purchased) by the Company in Culpeper, Virginia and the improvements to be rehabilitated, owned and operated thereon by the Company, and to be known as Culpeper Crossing.

"Project Documents" means and includes the Construction Contract, the Mortgage(s), Note(s), Loan Agreement(s), Regulatory Agreement, Extended Use Agreement, Management Agreement and all instruments delivered to (or required by) the Project Lenders or the Agency to the extent not otherwise listed in this definition.

"<u>Project Lender</u>" means any lender in its capacity as a lender of one of the Project Loans, or its successors and assigns in such capacity, acting through any authorized representative.

"Project Loans" means those loans set forth and described on **Exhibit F** hereto.

"Projected LIHTC" has the meaning set forth in Section 4.01(p).

"Qualified Contract" has the meaning set forth in Section 42(b)(h)(F) of the Code.

"Qualified Occupancy" shall mean occupancy of a LIHTC unit by a Qualified Tenant.

"Qualified Tenants" shall mean tenants under executed leases of at least six (6) months who at the time of their initial occupancy of the Project satisfy the (i) rent restriction and (ii) minimum set-aside test selected by the Company pursuant to Section 42(g) of the Code with respect to the percentage of units in the Project to be occupied by tenants with incomes equal to no more than a certain percentage of area median income.

"Recapture Amount" has the meaning set forth in Section 11.02(c).

"Regulations" or "Treasury Regulations" or "Treas.Reg." means the Income Tax Regulations issued under the Code.

"Regulatory Agreement" means, to the extent applicable, and collectively, any regulatory agreements and/or any declaration of covenants and restrictions to be entered into between the Company and any Project Lender or any applicable government agency at or after the Initial Closing setting forth certain terms and conditions under which the Project is to be operated.

"Rent Restriction Test" means the test pursuant to Section 42(g) of the Code whereby the gross rent charged to tenants of the low-income units in the Project cannot exceed thirty percent (30%) of the imputed income limitation of the applicable units.

"Rental Reserve" has the meaning set forth in Section 4.02(s).

"Reserve Fund for Replacements" means the cash funded reserve for replacements required pursuant to Section 4.02 (q).

"<u>Special Additional Capital Contribution</u>" means the Special Additional Capital Contributions of the Investor Member under Section 5.01(d)(vii).

"Special Member" means VAHM, L.L.C., a Virginia limited liability company, or its assignee.

"Sponsor" means People Incorporated Housing Group, its successors and assigns.

"Sponsor AHP Loan" means the Sponsor AHP Loan from Sponsor identified on  $\underline{\mathbf{Exhibit}}$   $\underline{\mathbf{F}}$  hereto.

"Sponsor Loan" means the DHCD HOME Loan from Sponsor identified on **Exhibit F** hereto.

"State Designation" means, with respect to the Project, the allocation by the Agency of LIHTC, as evidenced by the receipt by the Company of either a carryover allocation of LIHTC meeting the requirements of Section 42(h)(1)(E) of the Code and Treasury Regulations or IRS

Form 8609 executed by the Agency as to all buildings in the Project for which such form is required.

"Substantial Completion" means the date that the Company receives all necessary permanent certificate(s) of occupancy (or certificates of occupancy which contain conditions or qualifications which are Consented to by the Investor Member) from the applicable governmental jurisdictions) or authority(ies); provided, however, that Substantial Completion shall not be deemed to have occurred if on such date any liens or other encumbrances as to title to the Land and the Project exist, other than those securing any Project Loan and/or those Consented to by the Investor Member.

"Substitute Investor Member" means any Person admitted to the Company as an Investor Member pursuant to Section 9.02.

"Surplus Cash" means any Net Cash Flow which, pursuant to the Project Documents or rules or regulations of any Project Lenders or the Agency, is permitted to be distributed to the Members.

"<u>Title Company</u>" means Fidelity National Title Insurance Company.

"Unpaid Fee" has the meaning set forth in Section 5.01(b).

"<u>Unpaid LIHTC Shortfall</u>" means the outstanding amount of any LIHTC Shortfall for all the fiscal years of the Company, reduced by any amounts of Unpaid LIHTC Shortfall distributed to the Investor Member pursuant to Article XI of this Agreement. The unpaid LIHTC Shortfall shall bear interest at the "long-term applicable Federal rate" (as defined in Section 1274 of the Code) determined as of the date of the Investor Member's First Capital Contribution, compounded monthly.

"<u>VHCC</u>" means Virginia Housing Capital Corporation, a Virginia corporation and the managing member of the Investor Member.

"VHDA" means Virginia Housing Development Authority

"Withdrawing Investor Member" means People Incorporated of Virginia.

#### ARTICLE III PURPOSE AND BUSINESS OF THE COMPANY

- 3.01 <u>Purpose of the Company</u>. The Company has been organized exclusively to acquire the Land and to develop, finance, rehabilitate own, maintain, lease, operate and sell or otherwise dispose of the Project, in order to obtain long-term appreciation, cash income, LIHTC and tax losses. Company will operate the Project in a manner that furthers the charitable purpose of People Incorporated Housing Group by providing decent, safe, sanitary and affordable housing for low income persons and families. In the event of the conflict between the operation of the Project in a manner consistent with such charitable purpose and any duty of the Managing Member to operate the Project in order to maximize profits for the Investor Members, such charitable purpose shall prevail; provided, however, that in operating the Project no decision shall be made inconsistent with the requirements of any Regulatory Agreement.
- 3.02 <u>Authority of the Company</u>. In order to carry out its purpose, the Company is empowered and authorized to do any and all acts and things necessary, appropriate, proper, advisable, incidental to or convenient for the furtherance and accomplishment of its purpose, and for the protection and benefit of the Company, including but not limited to the following:
- (a) acquire the Land on which the Project is to be located and any improvements thereon;
- (b) construct, rehabilitate, operate, maintain, improve, buy, own, sell, convey, assign, mortgage, rent or lease any real estate and any personal property necessary to the operation of the Project;
- (c) provide housing, subject to the Minimum Set-Aside Test and the Rent Restriction Test and consistent with the requirements of the Extended Use Agreement, the Regulatory Agreement and the Loan Agreements so long as the Extended Use Agreement, the Regulatory Agreement and the Loan Agreements, as applicable, remain(s) in force;
- (d) enter into any kind of activity, and perform and carry out contracts of any kind necessary to, in connection with, or incidental to, the accomplishment of the purposes of the Company;
- (e) borrow money and issue evidences of indebtedness in furtherance of the Company business and secure any such indebtedness by mortgage, pledge, or other lien; provided, however, that unless otherwise specifically allowed under this Agreement or otherwise Consented to by the Investor Member, any Project Loans, and any evidences of indebtedness thereof and any documents amending, modifying or replacing any of such loans shall have the legal effect that at and after Final Closing the Company and the Members shall have no personal liability for the repayment of the principal of or payment of interest on any Project Loan, and that the sole recourse of any Project Lender, with respect to the principal thereof and interest thereon, shall be to the property securing such Project Loan, except for any Carveouts;

- (f) maintain and operate the Project, including hiring the Management Agent (which Management Agent may be any of the Members or an Affiliate thereof) and entering into any agreement for the management of the Project during its rent-up and after its rent-up period;
- (g) subject to the approval of the Agency and/or the Project Lenders, if required, and to other limitations expressly set forth elsewhere in this Agreement, negotiate for and conclude agreements for the sale, exchange, lease or other disposition of all or substantially all of the property of the Company, or for the refinancing of any mortgage loan on the property of the Company;
- (h) enter into the Loan Agreement, the Regulatory Agreement and the Extended Use Agreement, providing for regulations with respect to rents, profits, dividends and the disposition of property;
- (i) rent dwelling units in the Project from time to time, in accordance with the provisions of the Code applicable to LIHTC and in accordance with applicable federal, state and local regulations, collecting the rents therefrom, paying the expenses incurred in connection with the Project, and distributing the net proceeds to the Members, subject to any requirements which may be imposed by the Extended Use Agreement, the Regulatory Agreement and/or the other Project Documents; and
- (j) do any and all other acts and things necessary or proper in furtherance of the Company business.

# ARTICLE IV REPRESENTATIONS, WARRANTIES AND COVENANTS; DUTIES AND OBLIGATIONS

- 4.01 <u>Representations, Warranties and Covenants Relating to the Project and the Company</u>. As of the date hereof, the Managing Member hereby represents, warrants and covenants to the Company and to the Members that:
- (a) <u>Due Authorizations, Execution and Delivery.</u> The execution and delivery of this Agreement by the Managing Member and the performance by the Managing Member of the transactions contemplated hereby have been duly authorized by all requisite corporate, partnership, limited liability company or trust actions or proceedings. The Managing Member is duly organized, validly existing and in good standing under the laws of the state of its formation with power to enter into this Agreement and to consummate the transactions contemplated hereby.
- (b) <u>Rehabilitation of Project.</u> The rehabilitation and development of the Project shall be undertaken and shall be completed in a timely and workmanlike manner in accordance with (i) all applicable requirements of the Project Loans and the Project Documents, (ii) all

applicable requirements of all appropriate governmental entities, and (iii) the Plans and Specifications of the Project that have been or shall be hereafter approved by the Investor Member and, if required, the Project Lenders and any applicable governmental entities, as such Plans and Specifications may be changed from time to time with the approval of the Investor Member and the Project Lenders, if required, and any applicable governmental entities, if such approval shall be required; it shall promptly provide copies of all change orders to the Investor Member.

- (c) Zoning and Related Matters. At the date hereof, at the Initial Closing and at the time of commencement of rehabilitation and thereafter continuously, the Land is and will be properly zoned for the Project, all consents, permissions and licenses required by all applicable governmental entities have been obtained, and the Project conforms and will conform to all applicable federal, state and local land use, zoning, environmental and other governmental laws and regulations.
- (d) <u>Plans and Specifications</u>. The Managing Member has sent to the Investor Member the Plans and Specifications (including, without limitation, all working drawings) and all construction schedules, approved the draws, certifications concerning occupancy, lien notices, project inspection reports, proposed changes and modifications to the Plans and Specifications, all documents pertaining to the Project Loan and any other information that is relevant to the rehabilitation and development of the Project.
- (e) <u>Public Utilities.</u> All appropriate public utilities, including sanitary and storm sewers, water, gas and electricity, are currently available and will be operating properly and in sufficient capacity for the Project at the time of certificate of occupancy. The Managing Member will keep all such utilities operating in a manner sufficient to service the Project.
- (f) <u>Title Insurance.</u> An owner's title insurance policy of a financially responsible institution acceptable to the Investor Member, in an amount equal to the principal amount of the Project Loans and the Capital Contributions of the Managing Member and the Investor Member, in favor of the Company, will be issued at or prior to the Initial Closing subject only to such easements, covenants, restrictions and such other standard exceptions as are normally included in owner's title insurance policies and which are Consented to by the Investor Member and with such endorsements to such policy as the Investor Member may request. Good and marketable fee simple title to the Land will be held by the Company. The Managing Member has not made any misrepresentation or failed to make any disclosure that will or could result in the Company lacking title insurance coverage based on imputation of knowledge of the Managing Member to the Company or the Managing Member's ability to perform its obligations hereunder.
- (g) Non-Recourse Loans. Except as otherwise provided herein, at and after the Final Closing, there shall be no direct or indirect personal liability of the Company, any of the Members, or any Affiliates of the Company or Members for the repayment of the principal of or payment of interest on any Project Loan, and the sole recourse of any Project Lender under any Project Loan with respect to the principal thereof and interest thereon shall be to the property securing the indebtedness, except for any liability of the Managing Member with respect to

customary "carveouts" that are set forth in loan documents relating to the Project Loans (the "Carveouts") to which the Investor Member has Consented. However, the Managing Member shall be personally liable for the obligations of the Company under the Sponsor Loans as described as recourse in **Exhibit "F"**, to the same extent as if it was a general partner in a limited partnership.

- (h) <u>No Defaults.</u> The Managing Member is not aware of any default or any circumstances which, with the giving of notice or the passage of time, would constitute a default, under any agreement, contract, lease, or other commitment, or of any claim, demand, litigation, proceedings or governmental investigation pending or threatened against the Managing Member, the Project or the Company, or related to the business or assets of the Managing Member, the Project or Company, which claim, demand, litigation, proceeding or governmental investigation could result in any judgment, order, decree, or settlement which would materially and adversely affect the business or assets of the Managing Member, the Project or Company.
- (i) <u>No Violation.</u> The execution of this Agreement, the incurrence of the obligations set forth in this Agreement, and the consummation of the transactions contemplated by this Agreement do not violate any provision of law, any order, judgment or decree of any court binding on the Company or the Managing Member or any Affiliate(s) thereof, any provision of any indenture, agreement, or other instrument to which the Company or the Managing Member is a party or by which the Company, Managing Member or the Project is affected, and is not in conflict with, and will not result in a breach of or constitute a default under any such indenture, agreement, or other instrument or result in creating or imposing any lien, charge, or encumbrance of any nature whatsoever upon the Project.
- (j) <u>Construction Contract.</u> The Construction Contract has been entered into between the Company and the Contractor; no other consideration or fee shall be paid to the Contractor in its capacity as the Contractor for the Project other than the amounts set forth in the Construction Contract or as evidenced by change orders approved by the Project Lenders and as otherwise disclosed in writing to and approved by the Investor Member; and all change orders to date have been paid in full. In addition, no consideration or fee shall be paid to the Developer or Managing Member by the Contractor.
- (k) Performance Bond; Letter of Credit. Either (i) one hundred percent (100%) payment and performance bonds issued by a nationally, financially recognized bonding company, in forms acceptable to the Project Lenders and the Investor Member, and in amounts satisfactory to the Project Lenders and the Investor Member, or (ii) a letter of credit in an amount and in a form, and from an issuer satisfactory to the Project Lenders and the Investor Member, will be obtained by the Contractor at or before Initial Closing and shall remain in full force and effect under terms and conditions as shall be acceptable to the Project Lenders and the Investor Member; in the alternative, the obligations of the Contractor will be guaranteed by the Managing Member and the Affiliate Guarantors and secured by cash, letter of credit or other security acceptable to the Project Lenders and the Investor Member.

- (l) <u>Insurance.</u> The Managing Member shall cause the Company to obtain and maintain insurance in accordance with the requirements of <u>Exhibit I</u> attached hereto.
- Managing Member, either individually or on behalf of the Company, has incurred any financial responsibility with respect to the Project prior to the date of execution of this Agreement, other than (i) that disclosed to the Investor Member, or (ii) obligations which will be fully satisfied at or prior to the Initial Closing. As of the date hereof and hereafter continuously, unless the Investor Member otherwise Consents or unless otherwise specifically provided for herein, the only indebtedness of the Company with respect to the Project are the Project Loans, if any, described on **Exhibit F**. Without limiting the generality of the foregoing, neither the Managing Member, any of its Affiliates nor the Company, has entered, or shall enter, into any agreement or contract for any loans (other than the Project Loan) or for the payment of any Project Loan discounts, additional interest, yield maintenance or other interest charges or financing fees or any agreement providing for the guarantee of payment of any such interest charges or financing fees relating to any Project Loan.
- (n) <u>Valid Limited Liability Company; Power of Authority.</u> The Company is and will continue to be a valid limited liability company, duly organized under the laws of the Commonwealth of Virginia, and shall have and shall continue to have full power and authority to acquire the Land and to own, develop, construct, operate and maintain the Project in accordance with the terms of this Agreement, and shall have taken and shall continue to take all action under the laws of the State of Formation and any other applicable jurisdiction that is necessary to protect the limited liability of the Investor Members and to enable the Company to engage in its business.
- (o) <u>Restrictions on Sale or Refinancing.</u> No restrictions on the sale or refinancing of the Project, other than restrictions that may be set forth in the Project Documents, exist as of the date hereof, and no such restrictions shall, at any time while the Investor Member is an Investor Member, be placed upon the sale or refinancing of the Project.
- (p) <u>Projected LIHTC.</u> The Projected LIHTC applicable to the Project is \$122,858 for 2021, \$124,338 for each year 2022 through 2030 and \$1,480 for 2031 which equals the amount of LIHTC the Managing Member has projected will be available to the Company. There is and at all times shall continue to be sufficient eligible basis (as defined in Section 47 of the Code) to provide the full amount of the Projected LIHTC.
- (q) <u>Compliance with Agreements.</u> To the best of its knowledge after due inquiry, the Managing Member, either individually or on behalf of the Company, has fully complied with all applicable provisions and requirements of any and all contracts, options and other agreements with respect to the purchase of the Land and the ownership, development, financing and operation of the Project including all Project Documents; it shall take, and/or cause the Company to take, all actions as shall be necessary to achieve and maintain continued compliance with the provisions, and fulfill all applicable requirements, of such agreements.

- (r) <u>State Designation.</u> On December 6, 2018, the Company received valid State Designation with respect to the Project in the amount of \$124,338 for the Credit Period.
- (s) Applicable Income and Rent Restrictions. The Project is being developed in a manner which satisfies, and shall continue to satisfy, all restrictions, including tenant income and rent restrictions, applicable to projects generating LIHTC under Section 42 of the Code. The Company will comply with the so-called "40-60 Set-Aside Test" of Code Section 42(g)(1)(B), as restricted by Code Section 42(i)(2)(E)(i) so that at least 40% of the residential units in the Project will be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size; the Project is not subject to any other rental restrictions under the Project Documents except to the extent that more than 40% of the residential units in the Project will be rent and income restricted in order to generate the full amount of the Projected Credits. In addition to the foregoing, three (3) units shall be occupied by individuals with incomes 40% or less of area median income, as adjusted for family size, eleven (11) units shall be occupied by individuals with incomes 50% or less of area median income, as adjusted for family size and the remaining units shall have rent levels at 60% or less of area median income, as adjusted for family size.
- (t) <u>Term of Extended Use Agreement.</u> The term of the Extended Use Agreement will not exceed 30 years and neither the Extended Use Agreement nor any other document, instrument or agreement to which the Company is a party shall restrict, limit or waive the right of the Company to cause a termination of the Extended Use Agreement prior to the end of such 30-year term in accordance with Code Section 42(h)(6)(E)(i)(II).
- (u) <u>Ownership of Managing Member.</u> People Incorporated Housing Group owns and shall continue to own at all times during the term of the Company one hundred percent (100%) of all classes of interests of the Managing Member.
- (v) <u>Title to Project; Taxes and Assessments.</u> The Company has and shall have at all times good and marketable title to the Project, subject only to permitted exceptions thereto to which the Investor Member has given its Consent. All real estate taxes, assessments, water and sewer charges and other municipal charges, to the extent due and owing, have been paid in full on the Project.
- (w) <u>Taxpayer Certifications</u>. On behalf of the Company, the Managing Member will cause to be filed any and all certifications and other documents on a timely basis with the IRS, the Agency and all other Authorities, as have been and may be required to support the full amount of Projected Credits.
- (x) <u>Taxation and Limited Liability</u>. No event has occurred that has caused, and the Managing Member will not act in any manner that will cause (i) the Company to be treated for federal income tax purposes as an "association" taxable as a corporation, rather than as a partnership; or (ii) the Investor Member or the Special Member to be liable for the Company's obligations in excess of its Capital Contributions.

- (y) No Tax-Exempt Use Property. No portion of the Project is or will be treated as "tax exempt use property" as defined in Section 168(h) of the Code. In the event the Managing Member or any member or shareholder of the Managing Member is controlled by a tax-exempt entity, such entity will make the election permitted under Section 168(h)(6)(F) of the Code. The Managing Member shall not allow the Company to enter into any lease with a tax-exempt entity without the prior written approval of the Special Member.
- (z) <u>No Abusive Tax Shelter</u>. The Managing Member has not received notice from the IRS that it has considered the Managing Member to be involved in any abusive tax shelter and is not aware of any facts, which if known to the IRS, would cause such notice to be issued.
- (aa) Required Consents; No Defaults Under Loan Documents. The Company has obtained all consents required for the admission of the Investor Member to the Company, including but not limited to, the consent of the holder(s) of the Project Loans, if necessary, and any required consents of applicable Authorities.
- (ab) <u>Bankruptcy</u>. No Bankruptcy, including, without limitation, attachments, execution proceedings, assignments for the benefit of creditors, insolvency, reorganization or other proceedings are pending or threatened against the Company or the Managing Member. The Managing Member will not permit such a Bankruptcy to occur.
- (ac) Governmental Actions. To the best of the Managing Member's knowledge, there is no official action of any Authority, pending or threatened, which in any way would (i) have a material adverse effect on the Company, the Project, the Investor Member or the LIHTC; (ii) involve any intended public improvements which improvements may result in any charge in excess of \$10,000 being levied against the Land; or (iii) any special assessment, being levied against or assessed upon the Land or the Project. There is no existing, proposed or contemplated, plan to widen, modify or realign any street or highway contiguous to the Land. The Managing Member will promptly notify the Investor Member of any such official actions or plans, if and as they arise.
- (ad) Moratoria; Assignments; Dedications. There is no reassessment (except for real estate property taxes), reclassification, rezoning, proceeding, ordinance or regulation (including amendments and modifications to any of the foregoing) pending or proposed to be imposed, by any Authority or any public or private utility having jurisdiction over the Land which would have a material adverse effect upon the use or occupancy of the Project. No special assessments have been levied against the Project or by an Authority upon the commencement or completion of any construction, alteration or rehabilitation on or of the Project or any portion thereof. The Managing Member will promptly notify the Investor Member of any such actions, if and as they arise. Except as previously disclosed in writing to and approved by the Investor Member, the completion of the improvements, alteration or rehabilitation on or to the Project or any portion thereof will not require the dedication of any portion of the Project by any Authority.

- (ae) <u>No Defects, Compliance</u>. Upon completion of the Project, there will be no material physical or mechanical defects or deficiencies in the condition of the Project, including, but not limited to, the roofs, exterior walls or structural components of the Project and the heating, air conditioning, plumbing, ventilating, elevator, utility, sprinkler and other mechanical and electrical systems, apparatuses and appliances located in, or about, the Land which would materially and adversely affect the Project or any portion thereof. The Project is free from infestation by termites or other pests, insects, animals or other vermin and the Managing Member will keep it so. The Project conforms (or will timely conform) to all governmental regulations, including, without limitation, all zoning, building, health, fire and environmental rules, regulations ordinances or requirements or environmental laws, regulations or procedures applicable to the Project where the failure to conform would result in a material adverse effect.
- (af) No Defective Soils Conditions. To the best of the Managing Member's knowledge after due inquiry, there are no defects or conditions of the soil that would have a material adverse effect upon the use, occupancy and operation of the Project. The soil condition of the Land is such that it will support all of the improvements to be located thereon for its foreseeable life, without the need for unusual or new subsurface excavations, fill, footings, caissons or other installations. The improvements on the Land, as built, will be or are constructed in a manner compatible with the soil condition at the time of construction and all necessary excavations, fills, footings, caissons and other installations were then, have since been and will be provided.
- (ag) <u>Rights of First Refusal; Options</u>. Except as contemplated by the Amended and Restated Purchase Option and Right of First Refusal Agreement set forth in <u>Exhibit L</u> attached hereto ("Right of First Refusal Agreement"), neither the Managing Member nor the Company has entered into (nor will enter into) any contracts for the sale of the Project, the LIHTC with respect thereto, or any interest in the Project or Company other than in contemplation of this Agreement, nor do there exist any rights of first refusal or options to purchase the Project, the LIHTC with respect thereto, or any interest in the Company.
- (ah) <u>Securities Law Compliance</u>. The Managing Member has or will have timely complied or cause the timely compliance with all applicable Federal and state securities laws in connection with the offer and sale of the interest in the Company to the Investor Member.
- (ai) <u>Truth and Completeness of Representations and Disclosures.</u> No representation, warranty or statement of the Managing Member in this Agreement or in any document, certificate or schedule furnished or to be furnished to the Investor Member pursuant hereto contains or will contain any untrue statement of a material fact or omits or will omit to state a material fact necessary to make the statements or facts contained therein not misleading. All material information concerning the Project known to the Managing Member or any of its Affiliates, or which should have been known to any of them in the exercise of reasonable care, has been disclosed by the Managing Member to the Investor Member and there are no facts or information known to the Managing Member or any of its Affiliates, or which should have been known to any of them in the exercise of reasonable care, which would make any of the facts or

information submitted by the Managing Member to the Investor Member with respect to the Project inaccurate, incomplete or misleading in any material respect.

- (aj) <u>Compliance with Fair Housing Act.</u> At all times during the term of this Agreement, the Company shall comply with the provisions of the Fair Housing Act, as amended.
- Lenders to Project Entities Generally. Subject to provisions of this (ak) Agreement with respect to related party loans a limited partner or investor member, including without limitation the Federal Home Loan Mortgage Corporation (such investor member or partner being referred to herein as a "Mortgagee"), in any entity that is a Member herein at any time may make, guarantee, own, acquire, or otherwise credit enhance, in whole or in part, a loan secured by a mortgage, deed of trust, trust deed, or other security instrument encumbering the Project owned by the Company (any such loan being referred to as a "Mortgage Loan"). Under no circumstances will a Mortgagee be considered to be acting on behalf or as an agent or the alter ego of such Member. A Mortgagee may take any actions that the Mortgagee, in its discretion, determines to be advisable in connection with a Mortgage Loan (including in connection with the enforcement of a Mortgage Loan). By acquiring an interest in the Company, each Member acknowledges that no Mortgagee owes the Company or any Member any fiduciary duty or other duty or obligation whatsoever by virtue of such Mortgagee being a limited partner or member in a Member. Neither the Company nor any Member will make any claim against a Mortgagee, or against the Member in which the Mortgagee is a member or partner, relating to a Mortgage Loan and alleging any breach of any fiduciary duty, duty of care, or other duty whatsoever to the Company or to any Member based in any way upon the Mortgagee's status as a limited partner or member of a Member.
- (al) <u>Member Loans</u>. No Member or any Affiliate of a Member shall make or purchase a loan to the Company unless the Company receives an opinion of competent tax counsel to the effect that such loan will have no adverse tax consequences to any of the Members.

#### (am) Reserved.

- (an) <u>Development Budget</u>. The Development Budget attached hereto as <u>Exhibit</u>  $\underline{\mathbf{H}}$  is accurate and complete. The assumptions underlying the calculations therein are reasonable and based upon the Managing Member's knowledge and experience.
- (ao) Reportable Transactions. The Company and its Members shall be permitted to disclose to any and all Persons, without limitation of any kind, the "tax treatment and tax structure" (as defined in Treasury Regulation Section 1.6011-4(c)) of the transaction contemplated by this Agreement and all materials of any kind (including opinions or other tax analyses) relating to such tax treatment and tax structure. The Managing Member shall (A) promptly notify the Investor Member of any "reportable transaction" under Code Section 6707(A)(c) or Treasury Regulation Section 1.6011-4 in which the Company shall engage or which it reports under Code Section 6111 and (B) maintain investor lists with respect to the Company as required under Code Section 6112. The Managing Member shall be responsible for its expenses or penalties attributable

to its failure to report a reportable transaction or maintain lists (in accordance with Code Section 6112) as required by the Managing Member or the Company under the Code and applicable Treasury Regulations. Material advisors are required to supplement information disclosed to the IRS if the information provided in a filed disclosure is no longer accurate, in such instances, the Managing Member agrees to provide timely supplemental information about the Project to the IRS and the Investor.

- (ap) <u>Reasonableness of Fees</u>. All fees to be paid to the Managing Member or any Affiliate of the Managing Member hereunder or otherwise in connection with the development of the Project are reasonable in amount and consistent with standard practice in the industry.
- (aq) <u>REAC and HUD Reports</u>. The Managing Member shall advise the Investor Member of any REAC (Real Estate Assessment Center) inspection reports it receives with respect to the Project as well as any notices from HUD indicating any adverse findings with respect to the Project, including, but not limited to, the following:
  - (i) management review findings;
  - (ii) Section 8 HAP contract violations; and
  - (iii) HUD Regulatory Agreement violations.
- (ar) Governmental Review and Approvals/HUD 2530 Language. The Company shall not acquire or proceed with the development of the Project unless approval is obtained from HUD if such approval is required in connection with such development or acquisition. If the acquisition or development of the Project necessitates the filing of a Form 2530 Previous Participation Certificate with HUD (a "Previous Participation Certification"), the Managing Member shall so notify the Investor Member and such acquisition or development shall not proceed without the required Form 2530 filing. The Managing Member shall also provide adequate information to the Investor Member to enable any of its members to file any additional documents that may be required by HUD. Such information shall include but not be limited to the following:
  - (i) type of financing and governmental agency providing such assistance, FHA project number, Section 8 contract number or other agency identification number (if any);
  - (ii) closing date/date of receipt of assistance;
  - (iii) date that the Project is intended to be acquired and/or the development is to be financed by the Company;
  - (iv) property address and last inspection date/rating;

- (v) status of any pre-existing loan on the project (current, defaulted, assigned or foreclosed) and if ever defaulted, an explanation as to the causes of such default/foreclosure.
- (as) OFAC Requirements. The Managing Member and its Affiliates are (i) in compliance with all applicable anti-money laundering laws, including, without limitation, the USA Patriot Act and the laws administered by the United States Treasury Department's Office of Foreign Assets Control ("OFAC"), including, without limitation, Executive Order 13224, (ii) not on the Specially Designated Nationals and Blocked Persons List maintained by OFAC, and (iii) not otherwise identified by a government entity or legal authority as a Person with whom a U.S. Person is prohibited from transacting business. "U.S. Person" shall mean any United States citizen, any permanent resident alien, any entity organized under the laws of the United States (including foreign branches), or any person in the United States.
- (at) <u>Survival of Representations and Warranties.</u> All of the representations, warranties and covenants contained herein shall be deemed to be re-made as of the date of each Capital Contribution made by the Investor Member and shall survive the date of Final Closing and the funding date of each such Capital Contribution. The Managing Member shall indemnify and hold harmless the Investor Member against a breach of any of the foregoing representations, warranties and covenants and any damage, loss or claim caused thereby, including reasonable attorneys' fees and costs and expenses of litigation and collection.
- 4.02 <u>Duties and Obligations Relating to the Project and the Company</u>. The Managing Member shall have the following duties and obligations with respect to the Project and the Company:
- (a) Qualifying for LIHTC. It shall ensure that all requirements shall be met which are necessary to obtain or achieve (i) compliance with the Minimum Set-Aside Test, the Rent Restriction Test, and any other requirements necessary for the Project to initially qualify, and to continue to qualify, for LIHTC, including all applicable requirements set forth in the Regulatory Agreement and the Extended Use Agreement, (ii) issuance of IRS Form(s) 8609 with respect to the LIHTC, (iii) issuance of all necessary permanent, unconditional certificates of occupancy, including all governmental approvals required to permit occupancy of the Project, (iv) Initial Closing and Final Closing, and (v) compliance with all material provisions of the Project Documents.
- (b) <u>Tax Treatment of Company.</u> While conducting the business of the Company, the Managing Member shall not act in any manner which it knows or should have known after due inquiry will (i) cause the termination of the Company for federal income tax purposes without the Consent of the Investor Member or (ii) cause the Company to be treated for federal income tax purposes as an association taxable as a corporation.
- (c) <u>Securities Law Matters</u>. The Managing Member shall prepare and timely file all appropriate reports for the Company with the Securities and Exchange Commission and state securities administrators.

- (d) <u>Limited Liability Company Status</u>. The Managing Member shall (i) file such certificates and do such other acts as may be required to qualify and maintain the Company as a limited liability company under the Act and to qualify the Company to transact business in all such other jurisdictions as may be required under the applicable provisions of law, and (ii) take or cause the Company to take all reasonable steps deemed necessary by counsel to the Company to assure that the Company is at all times classified as a partnership for federal income tax purposes.
- (e) <u>Good Faith of Managing Member.</u> It shall exercise good faith in all activities relating to the conduct of the business of the Company, including the development, operation and maintenance of the Project, and the Managing Member shall take no action with respect to the business and property of the Company which is not reasonably related to the achievement of the purpose of the Company.
- (f) No Security Interests or Encumbrances, Debt Service Coverage Ratio. The Managing Member shall ensure that all of (i) the fixtures, maintenance supplies, tools, equipment and the like now and to be owned by the Company or to be appurtenant to, or to be used in the operation of the Project, as well as (ii) the rents, revenues and profits earned from the operation of the Project, will be free and clear of all security interests and encumbrances except for the Project Loans, the Mortgages, and any additional security agreements executed in connection therewith. From and after the Final Closing, the Project shall maintain a Debt Service Coverage Ratio of at least 1.15:1.0.
- (g) <u>Basis Adjustments.</u> It will execute on behalf of the Company all documents necessary pursuant to Sections 732, 743 and 754 of the Code to elect to adjust the basis of the Company's property upon the request of the Investor Member, if, in the sole opinion of the Investor Member, such election would be advantageous to the Investor Member.
- (h) <u>Payment of Development Fee.</u> It guarantees payment by the Company of the Development Fee as provided in Section 5.01(b).
- (i) <u>Tax Returns and Financial Statements.</u> It shall, during and after the period in which it is a Member, provide the Company with such information and sign such documents as are necessary for the Company to make timely, accurate and complete submissions of federal and state income tax returns and shall provide the Investor Member with the opportunity to review and Consent to drafts of all such returns at least twenty (20) days prior to their filing date, and will incorporate the changes of the Investor Member. In addition, the Managing Member shall provide the Investor Member with the opportunity to have not less than twenty (20) days to review drafts of audited financial statements prior to their finalization and will incorporate the changes of the Investor Member.
- (j) <u>Compliance with Governmental and Contractor Obligations.</u> It shall comply and cause the Company to comply with the provisions of all applicable governmental and contractual obligations including any Regulatory Agreement.

- (k) <u>Tax Elections.</u> It has made (if applicable) and shall make such elections, or refrain from making such elections, with respect to the LIHTC, as are necessary to achieve and maintain the maximum allowable LIHTC to the Investor Member, unless otherwise directed in writing by the Investor Member. The Managing Member will make the election to be taxable under Section 168(h) of the Code. In connection herewith, the Company will not make an election to opt out of the bonus depreciation available under Section 168(k) of the Code without the Consent of the Investor Member.
- (l) <u>Fines and Penalties.</u> It shall be responsible for the payment of any fines or penalties imposed by any applicable governmental authority or any Project Lender pursuant to the Project Documents and any documents executed in connection with obtaining the LIHTC (other than with respect to payments of principal or interest under any Project Loan) attributable to any action or inaction of it or its Affiliates.
- (m) <u>Notification of Default or IRS Proceedings.</u> It shall immediately notify the Investor Member of any written or oral notice of (i) any default or failure of compliance with respect to any of the Project Loans or any other financial, contractual or governmental obligation of the Company or the Managing Member, or (ii) any IRS proceeding regarding the Project or the Company.
- (n) <u>Notification of Construction Delays.</u> If at any time during the construction or rehabilitation of the Project, (i) construction or rehabilitation stops or is suspended for a period of ten (10) consecutive days, or (ii) construction or rehabilitation has been delayed so that in the reasonable determination of the Managing Member (A) Substantial Completion may not be achieved by the date set forth in the Construction Contract, or (B) the Projected Credits for any year during the Credit Period may not be achieved, the Managing Member shall immediately send Notice of such occurrence, together with an explanation of the circumstances surrounding such occurrence, to the Investor Member.
- (o) <u>Bank Accounts</u>. The Managing Member shall establish in the name and on behalf of the Company such bank accounts as shall be required to facilitate the operation of the Company's business. The Company's funds shall not be commingled with any other funds of the Managing Member or any of its Affiliates, including, without limitation, any other limited liability company in which the Managing Member is a managing member. Promptly upon the request of the Investor Member, the Managing Member shall obtain and deliver to the Investor Member full, complete and accurate statements of the amount and status of all Company bank accounts and all withdrawals therefrom and deposits thereto.
- (p) <u>Sales Notice to State Agency</u>. If necessary to obtain, maintain or avoid recapture of any LIHTC for the Company, upon written request of an Investor Member, the Managing Member shall, pursuant to Section 42(h)(6) of the Code, submit on behalf of the Company and its Members, and in accordance with the rules and regulations of the Agency, a

written request to the Agency (or other applicable housing credit agency) to find a Person to acquire the Project pursuant to a Qualified Contract.

- (q) Reserve Fund for Replacements. It shall establish and maintain a segregated replacement reserve, in a lending institution acceptable to the Special Member, to provide for working capital needs, improvements, replacements and any other contingencies of the Company. Commencing on the year that Final Closing occurs, the Managing Member shall ensure that \$300 per unit per year to be deposited from the Company's gross operating revenues be deposited into the Reserve Fund for Replacements ("Ongoing Amount"). Managing Member shall, each year, further fund the Reserve Fund for Replacement with an additional amount equal to the Ongoing Amount. Withdrawals from the Reserve Fund for Replacements shall require the Consent and signature of the Investor Member or Special Member. The Managing Member shall not increase the amount in the Reserve Fund for Replacements materially above the amount required to be maintained by this Section 4.02(q) without the Consent of the Investor Member, which Consent shall not be unreasonably withheld. Notwithstanding anything to the contrary in this Section 4.02(q), however, the amount of the Reserve Fund for Replacements shall be increased if necessary to satisfy the requirements of any Project Lender, except the Sponsor, or any Authority having jurisdiction over the Project.
- Operating Reserve. In addition to the requirements of Section 4.02 (q), in order to meet operating expenses of the Company which exceed operating income available for the payment thereof, the Managing Member shall cause the Company to deposit an initial amount of \$121,000 (or such greater amount as may be required by the Project Lenders) into a segregated reserve account in a lending institution acceptable to the Special Investor Member (the "Operating Reserve") to fund operating expenses and debt service in excess of operating revenues and to pay any Unpaid Fee, as that term is defined in Paragraph 5.01(b) hereof. The Operating Reserve shall be funded on or before the sixth Capital Contribution from the proceeds of such Capital Contribution and/or the proceeds of the Project Loans; provided, however, that if there are insufficient funds from the aforementioned sources, the Managing Member shall be required to fund the Operating Reserve. Disbursements from the Operating Reserve for the aforementioned purposes shall constitute MM Loans by the Managing Member only to the extent of amounts funded by it into the Operating Reserve pursuant to the previous sentence. If there is a delay in the payment of the sixth Capital Contribution due to the fault of the Investor Member ("Delayed Operating Reserve Payment"), the unpaid portion of the Capital Contribution attributable to the Operating Reserve shall bear interest at the rate of 1.5% per annum, and such unpaid portion, including any accrued interest, will be paid no later than 24 months after payment of the remaining portion of sixth Capital Contribution. If the Delayed Operating Reserve Payment is necessary to pay guaranty or other obligations hereunder, Investor Member shall disburse such payment and fully fund the Operating Reserve. Additionally, the Managing Member shall cause the Company to deposit into the Operating Reserve amounts sufficient to maintain a balance of \$121,000 from Net Cash Flow, as set forth in Section 11.03(b) hereof. Withdrawals from the Operating Reserve shall require the prior approval of the Special Member.

- (s) <u>Lease-Up Reserve and Rental Reserve</u>. At the time of the third Capital Contribution the Managing Member shall establish and cause the Company to fund and maintain a lease-up reserve (the "Lease-Up Reserve") in the name of the Company and maintained in a segregated Company account established for this purpose. The amount of the Lease-Up Reserve shall be \$15,000 and shall be fully funded by the proceeds of the third Capital Contribution. Withdrawals from the Lease-up Reserve account shall require the Consent and signature of the Investor Member. At such time as the Project Property shall have achieved and maintained for a period of at least six months at least 93% occupancy (measured by both physical occupancy and "paid" occupancy based upon the then current rents for apartment units), any unused portion of the Lease-Up Reserve be used to pay for rehabilitation costs or deferred Development Fee.
- (t) <u>Pre-Development Activities</u>. The Managing Member shall be specifically and solely responsible for the following duties:
  - (1) Analyzing the Qualified Allocation Plan ("QAP") for targeted areas within a state.
  - (2) Identifying potential land sites.
  - (3) Analyzing the demographics of potential sites.
  - (4) Analyzing a site's economy and forecast future growth potential.
  - (5) Determining the site's zoning status and possible rezoning actions.
  - (6) Contacting local government officials concerning access to utilities, public transportation, impact fees and local ordinances.
  - (7) Performing environmental tests on selected sites.
  - (8) Negotiating the purchase of the land upon which the Project is located and its related financing.
  - (9) Performing any other duties or activities relating to the acquisition of the land upon which the Project is located.
- (u) The parties acknowledge that the Tax Cut and Jobs Act of 2017 (the "Act") has become law. Notwithstanding the foregoing, the Members agree to work together to make appropriate elections and tax return reporting choices to avoid reducing the Investor Member's expected benefits from being a member of the Company. In this regard and without limiting the foregoing, the Managing Member agrees that unless directed otherwise by the Investor Member, the Company shall make the election under Code Section 163(j)(7)(B) as provided in the Act to be an Electing Real Property Trade or Business. In addition, if directed by the Investor Member, the Managing Member shall elect out of bonus depreciation allowed under Section 167(k) on one

or more classes of property for one or more years or if allowable, elect less than the maximum amount of bonus depreciation.

Single Purpose Entity. The Managing Member shall engage in no other business or activity other than that of being the Managing Member of the Company. The Managing Member was formed exclusively for the purpose of acting as the Managing Member of the Company and has never engaged in any other activity, business or endeavor. As of the date of this Agreement, the Managing Member has no liabilities or indebtedness other than its liability for the debts of the Company, and the Managing Member shall not incur any indebtedness other than its liability for the debts of the Company. If the Managing Member determines it needs additional funds for any purpose, it shall obtain such funds solely from capital contributions from its shareholders or members. The Managing Member has observed and shall continue to observe all necessary or appropriate corporate formalities in the conduct of its business. The Managing Member shall keep its books and records separate and distinct from those of its shareholders, members and affiliates. The Managing Member shall clearly identify itself as a legal entity separate and distinct from its shareholders, members and its affiliates in all dealings with other Persons. The Managing Member has been adequately capitalized for the purposes of conducting its business and will not make distributions at a time when it would have unreasonably small capital for the continued conduct of its business.

## ARTICLE V <u>MEMBERS, MEMBERSHIP INTERESTS</u> AND OBLIGATIONS OF THE COMPANY.

- 5.01 Members; Capital Contributions; Membership Interests.
- (a) <u>Managing Member Contribution</u>. The Managing Member, its principal address or place of business, its Capital Contribution and its Percentage Interest are as follows:
  - (i) Name and Address:
     Culpeper Crossing Management, LLC, a Virginia limited liability company
     1173 West Main Street
     Abingdon, VA
- (ii) Capital Contribution: \$100, plus all of its rights, title and interest in, to and under all agreements, licenses, approvals, permits, LIHTC applications and allocations and any other tangible or intangible personal property which is related to the Project or which is required to permit the Company to pursue its business and carry out its purposes as contemplated in this Agreement.
  - (iii) Percentage Interest: 0.009%

- (b) <u>Managing Member's Special Capital Contribution</u>. In the event that the Company has not paid all or part of the amounts due under the Development Agreement ("Unpaid Fee") on or before the earlier of (i) the thirteenth (13th) anniversary of placement in service of the Project, or (ii) the date required under the Development Agreement, the Managing Member shall contribute to the Company an amount equal to any such Unpaid Fee (the "Managing Member's Special Capital Contribution") and the Company shall thereupon make a payment in an equal amount to the Unpaid Fee; provided, however, that prior to the making of the Managing Member's Special Capital Contribution, funds in the Operating Reserve may be used to pay the Unpaid Fee, subject to approval by the Investor Member, and after application of the approved portion of the Operating Reserve, any remaining Unpaid Fee shall be paid using the Managing Member's Special Capital Contribution.
- (c) <u>Investor Members</u>. The Investor Member and the Special Member, respectively, their principal officer and places of business and Percentage Interests are as follows:
- (i) The Investor Member, its principal office and place of business, and its Percentage Interest are as follows:

Housing Equity Fund of Virginia XXIII, L.L.C. 1840 West Broad Street, Suite 200 Richmond, Virginia 23220 Capital Contribution of the Investor Member 99.99% as increased for purposes of the Company's books of account by the amount of the Capitalized Bridge Loan Interest allocable to the Investor Member, also as set forth in subparagraph (d) immediately below

(ii) The Special Member, its principal office and place of business, its Percentage Interest and its Capital Contribution are as follows:

VAHM, L.L.C. \$10.00 1840 West Broad Street, Suite 200 Richmond, Virginia 23220 0.001%

- (d) <u>Investor Member Capital Contributions</u>. Subject to the provisions of this Agreement, including, without limitation, the provisions of Sections 5.01(e) and 5.03, the Investor Member shall be obligated to make Capital Contributions to the Company in the amount of \$1,094,174 payable in installments as follows. However, in addition to such Contributions, the Capital Contributions of the Investor Members shall be deemed to include, and their respective Capital Accounts shall so reflect, each Investor Member's allocable share of Capitalized Bridge Loan Interest as determined by the Company's Accountants in consultation with each Investor Member.
- (i) <u>First Capital Contribution</u>. The amount of the first Capital Contribution shall be Two Hundred Thousand and No/100 Dollars (\$200,000). After satisfaction of all of the conditions set forth below, and review and approval of the items described below, the Investor Member shall make the first Capital Contribution. A portion of the first Capital Contribution in

the amount of \$35,000 shall be used to pay the Investor Member's Due Diligence Costs and an additional portion of the first Capital Contribution shall be used to pay for approved costs of the Development of the Project and a portion of the Development Fee in the projected amount of \$50,000.

- (A) <u>Title Policy</u>. The Title Company shall have issued the Company's title policy in an amount equal to the acquisition and development cost of the Project, showing the Company as owner of fee simple title to the Land and subject to only such exceptions as are acceptable to the Investor Member, and containing fairways, non-imputation, zoning, survey, access, tax parcel and such other endorsements as the Investor Member may require;
- (B) Environmental Matters. The Investor Member shall have received a report satisfactory to the Investor Member confirming no material adverse environmental conditions, including, without limitation, evidence that radon gas is not present in any of the apartment units at a level above the recommended permitted safe level as determined by the Environmental Protection Agency or any other applicable governmental authority;
- (C) <u>Legal Opinion</u>. The Investor Member shall have received a legal opinion as set forth in Section 5.04;
- (D) <u>Permanent Financing</u>. The Investor Member shall have received copies of all commitment letters or agreements from all of the Company's anticipated financing sources, in form and substance acceptable to the Investor Member, necessary to meet the Company's financial needs for the Project.
- (E) <u>Survey</u>. The Investor Member shall have received and approved an ALTA Survey, dated no more than ninety (90) days prior to the date of funding;
- (F) <u>Plans and Specifications</u>. The Investor Member shall have received and approved Plans and Specifications for the Project;
- (G) <u>Permits</u>. The Investor Member shall have received a copy of all permits and licenses required for the construction and rehabilitation of the Project, issued by the appropriate governmental authorities;
- (H) <u>Construction Financing</u>. Evidence that all construction financing proceeds are available, including copies of all executed construction financing documents;
- (I) <u>Credits</u>. Evidence from the Agency that the Project will qualify for annual LIHTC of at least \$124,338;

- (J) <u>Construction Contract</u>. The general construction contract, in form and substance acceptable to the Investor Member and with a fixed price or maximum upset price acceptable to the Investor Member, and with a general contractor reasonably acceptable to the Investor Member;
- (K) <u>Financials</u>. Current financial statements of the Developer, verification of background information to be provided to the Investor Member by the Managing Member and there having been no changes in the tax laws or treasury regulations or pronouncements or interpretations of existing tax issues that would materially and adversely affect the Investor Member's investment in the Company;
- (L) <u>10% Carryover Certification</u>. The Investor Member shall have received a copy of the cost certification the Company or Affiliate Guarantor delivered to the Virginia Housing Development Authority in connection with any carryover of LIHTC, with copies of all invoices and backup information;
- (M) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to satisfy its due diligence requirements including, without limitation, (i) those documents listed on the Investor Member's closing checklist, a copy of which has been previously delivered to the Managing Member; and (ii) such additional items requested by the Investor Member to otherwise verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV.
- (ii) <u>Second Capital Contribution</u>. The amount of the second Capital Contribution shall be One Hundred Twenty-Five Thousand and No/100 Dollars (\$125,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the second Capital Contribution in the amount requested by the Managing Member in the manner set forth below to repay the Construction Loan and/or to pay the cost of rehabilitation of the Project.
  - (A) <u>First Capital Contribution Paid</u>. The occurrence of the Investor Member's first Capital Contribution;
  - (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
  - (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Second Capital Contribution, and that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed Second Capital Contribution;

- (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that the amount requested by the Managing Member is in accordance with the labor and materials in place and showing at least 50% completion of the Project;
- (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require;
- (F) <u>DHCD Loan Commitment</u>. Issuance of the DHCD Loan Commitment and payment of the DHCD loan fees all upon terms and conditions acceptable to the Investor Member; and
- (G) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.
- (iii) Third Capital Contribution. The amount of the third Capital Contribution shall be One Hundred Ten Thousand and No/100 Dollars (\$110,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the third Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to repay the Construction Loan and/or to pay the cost of rehabilitation of the Project and of which \$15,000 will be used to fully fund the Lease-Up Reserve.
  - (A) <u>Second Capital Contribution Paid</u>. The occurrence of the Investor Member's second Capital Contribution;
  - (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
  - (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Second Capital Contribution, and that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed third Capital Contribution;

- (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that the amount requested by the Managing Member is in accordance with the labor and materials in place and showing at least 75% completion of the Project;
- (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require;
- (F) Rehabilitation Expenditures. Evidence that the Project has achieved or will achieve no later than December 31, 2020, rehabilitation expenditures for each building in an amount not less than the greater of: (a) 20% of the adjusted basis of such building; or (b) \$7,000 per Low-Income Unit in such building, as may be subsequently increased by the IRS for inflation amounts; and
- (H) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.
- (iv) <u>Fourth Capital Contribution</u>. The amount of the fourth Capital Contribution shall be Four Hundred Thirty-Eight Thousand One Hundred Seventy-Four and No/100 Dollars (\$438,174.00). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the fourth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to repay the Construction Loan, then to pay for the cost of rehabilitation of the Project and then to pay a portion of the Development Fee in the projected amount of \$249,337.
  - (A) <u>Third Capital Contribution Paid</u>. The occurrence of the Investor Member's third Capital Contribution;
  - (B) <u>DHCD HOME Loan and Sponsor AHP Loan</u>. Executed copies of the documents relating to the Sponsor Loan and the Sponsor AHP Loan, in a form acceptable to the Investor Member, and the Company shall have received the funding of such Loan as described in **Exhibit "F"**;
  - (C) <u>Final Closing.</u> Simultaneously with Final Closing, provided that the Investor Member has received fifteen (15) days' prior written notice of the date of Final Closing, and has received copies of any loan documents (including loan riders)

- executed in connection with the permanent financing that have not been previously delivered to the Investor Member;
- (D) <u>Substantial Completion.</u> Substantial Completion of the Project shall have occurred;
- (E) <u>Survey</u>. The Investor Member shall have received and approved an updated and recertified as-built survey satisfactory to the Investor Member dated no more than thirty (30) days prior to the date of funding;
- (F) <u>As Built Plans and Specifications</u>. The Managing Member shall have submitted to the Investor Member a written document executed by the Managing Member, the architect and the Contractor certifying no material change to the "for-construction" Plans and Specifications previously approved by the Project Lenders and Investor Member;
- (G) <u>Permits, Licenses and Certificates of Occupancy</u>. The Investor Member shall have received a copy of any permits and licenses which are required for the operation and use of the Project and a copy of the final and unconditional certificate or certificates of occupancy, or the equivalent, issued by the appropriate governmental authorities for the Project in its entirety;
- (H) <u>Cost Certification.</u> Receipt of a draft cost certification of Eligible Basis (as defined in Code Section 42(d)) for the Project prepared by the Accountants;
- (I) <u>Managing Member Certificate</u>. Receipt of a certificate from the Managing Member that (1) the representations, warranties and covenants in Sections 4.01 and 4.02 continue to be true and accurate through the date of the proposed Fourth Capital Contribution and (2) the Company and the Managing Member are not in default of any of their obligations with respect to the Company or the Project at such time;
- (J) <u>Legal Opinion</u>. The Investor Member shall have received an update of the legal opinion previously delivered to the Investor Member in connection with its making the Initial Capital Contribution;
- (K) Evidence of Applicable Fraction. The Investor Member shall have received satisfactory evidence that the Applicable Fraction (as defined in Code Section 42(c)(1)(B)) for the Project equals or exceeds forty percent (28%) determined as of the date of the proposed Third Capital Contribution;
- (L) <u>Architect's Certificate</u>. The Managing Member shall have delivered to the Investor Member an architect's certificate of substantial completion in the form requested by the Investor Member;

- (M) <u>Payment of Taxes</u>. The Investor Member shall have received satisfactory evidence (which may be included in the title policy described in subparagraph (O) immediately below) that all real property taxes and assessments for the Project due and payable through the date of funding have been timely and fully paid;
- (N) <u>Title Policy</u>. The Title Company shall have issued a final date down endorsement to the title policy extending the date of the title policy through the date of final funding of the Project Loans and the Third Capital Contribution and showing no exceptions to title other than those exceptions reflected on the title policy as of Initial Closing and other exceptions as may be acceptable to the Investor Member;
- (O) <u>Managing Member Elections</u>. The Managing Member will provide evidence that it has made the election to be taxable under Code Section 168(h)(6)(F)(ii) and that such election was effective prior to placement in service of the Project. The Managing Member will also provide evidence that it has filed Form 8832 with the IRS electing to be taxed as a corporation and that such election was effective prior to placement in service of the Project; and
- (P) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.

Amounts disbursed pursuant to Sections 5.01(d)(i) through (iv), and to the extent necessary to pay for the costs of construction or rehabilitation, any amount under Section 5.01(d)(v), shall be disbursed through an escrow agreement in form and substance satisfactory to the Investor Member. All investment earnings on the Investor Member's Capital Contributions disbursed through an escrow shall inure to the benefit and belong to the Investor Member.

- (v) <u>Fifth Capital Contribution</u>. The amount of the fifth Capital Contribution shall be One Hundred Thousand and No/100 Dollars (\$100,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the fifth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to pay a portion of the Development Fee in the projected amount of \$100,000. Notwithstanding, the foregoing, \$10,000 of the Developer Fee shall be withheld until the Project has achieved at least six (6) months of Breakeven Operations.
  - (A) <u>Fourth Capital Contribution Paid</u>. The occurrence of the Investor Member's fourth Capital Contribution;
  - (B) Qualified Occupancy. Achievement of occupancy of one hundred percent (100%) of the residential units in the Project by Qualified Tenants, and the Managing Member, if requested by the Investor Member, shall demonstrate such occupancy

- by submitting to the Investor Member certified rent rolls and tenant qualification forms that confirm that such tenants qualify under Section 42 of the Code;
- (C) <u>Breakeven Operation</u>. The last day of the month following the month in which Breakeven Operations occurs (with the Project having achieved at least 95% physical and economic occupancy for consecutive six month period in which Breakeven Operations has been achieved); provided, however, if Breakeven Operations has been met for three consecutive months, then Investor Member will release all of the fifth Capital Contribution targeted to pay a portion of the Development Fee, except for \$10,000 which hold back will be released to pay the Development Fee upon the achievement of six consecutive months of Breakeven Operations;
- (D) <u>Managing Member Certificate.</u> The Investor Member shall have received a certificate from the Managing Member that (1) the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Fifth Capital Contribution and (2) the Company and the Managing Member are not in default of any of their obligations with respect to the Company or Project at such time;
- (E) <u>Company Tax Return</u>. The Investor Member shall have received a complete copy of the Company's 2020 and 2021 tax returns, if not previously delivered;
- (F) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV;
- (F) <u>Cost Certification.</u> Receipt of an audited cost certification of Eligible Basis (as defined in Code Section 42(d)) for the Project prepared by the Accountants;
- (G) <u>8609's</u>. Receipt of the Form(s) 8609 for the entire Project executed by the Agency;
- (H) Environmental Matters. The Managing Member shall have provided the Investor Member evidence that the construction of the Project did not result in the filling or disturbance of any wetlands and that any actions recommended to be taken which were contained in any environmental assessment reports prepared in conjunction with the development of the Project have been appropriately completed in a manner that fully complies with such recommendations and all laws, regulations, ordinances, orders or decrees pertaining to environmental matters; and
- (I) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and

obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth in **Exhibit K** attached hereto.

- (vi) <u>Sixth Capital Contribution</u>. The amount of the sixth Capital Contribution shall be One Hundred Twenty-One Thousand and No/100 Dollars (\$121,000.00). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the sixth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to set up the Operating Reserve. Notwithstanding the foregoing, this sixth Capital Contribution shall be made within twenty-four (24) months of the date the Project is eligible to receive the final \$10,000 of the fifth Capital Contribution. Any amounts not deposited immediately upon the Investor Member's review and approval of the items described below will accrue interest at 1.5% per annum to be paid to the Company by the Investor Member. If the Members determine there is a need for the Operating Reserve within the aforementioned twenty-four (24) month period, the Investor Member may release this sixth Capital Contribution to the Company.
  - (A) <u>Fifth Capital Contribution Paid.</u> The occurrence of the Investor Member's fifth Capital Contribution; and
  - (B) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing obligation, if any, as set forth in Exhibit K attached hereto.
- (vii) Investor Member's Special Additional Capital Contributions. If, in any fiscal year of the Company, the Investor Member's Capital Account balance may be reduced to or below zero, the Investor Member may, in its sole and absolute discretion, make a Special Additional Capital Contribution to the Company, in an amount reasonably required to avoid the reduction of the Investor Member's Capital Account balance to or below zero. If the Investor Member makes a Special Additional Capital Contribution to the Company pursuant to this paragraph, the Investor Member shall receive a guaranteed payment pursuant to Section 5.06 for the use of its Special Additional Capital Contribution. Whenever the Investor Member makes a Special Additional Capital Contribution to the Company pursuant to this paragraph, the Managing Member shall have the option, in its sole and absolute discretion, to make Special Additional Capital Contributions to the Company, up to the same amount and on the same terms in the aggregate as the Special Additional Capital Contribution made by the Investor Member at that time.
- (e) Adjustment to Capital Contributions of Investor Member. Following determination of Certified Credits, the Accountants shall make a determination as to whether there is a Downward Capital Adjustment. If events subsequent to such determination result in a decrease in the Capital Contributions of the Investor Member due to a Late Delivery Capital Adjustment, then the Accountants shall recalculate the Downward Capital Adjustment to take into account such Late Delivery Capital Adjustment. Following the determination of a Downward Capital

Adjustment and/or a Late Delivery Capital Adjustment, the Managing Member or the Company, as appropriate, shall make payments as required under Section 5.01(e)(ii).

- (i) The following definitions shall apply for purposes of determining adjustments to Capital Contributions:
- A. "Certified Credit Capital Adjustment" shall equal the product of (A) Certified Credits for the Credit Period (excluding any LIHTC resulting from an increase in qualified basis under Code Section 42(f)(3)), minus \$124,338, times (B) \$0.8800 and (C) times ten (10). The Certified Credit Capital Adjustment may be a positive or negative number.
- B. "Certified Credit Capital Decrease" means a negative Certified Credit Capital Adjustment.
- C. "Certified Credit Capital Increase" means a positive Certified Credit Capital Adjustment.
- D. "Downward Capital Adjustment" shall mean the following: (A) if either there is a Certified Credit Capital Decrease or if the Certified Credit Capital Adjustment is zero, then the Certified Credit Capital Decrease plus the Late Delivery Capital Adjustment; or (B) if there is a Certified Credit Capital Increase, the positive amount, if any, by which the Late Delivery Capital Adjustment exceeds the Certified Credit Capital Increase.
- E. "Late Delivery Capital Adjustment" shall mean for calendar year 2021 the amount, if any, by which \$122,858 and for calendar year 2021 the amount exceeds Actual Credits for each such year.
- F. <u>Early Delivery Capital Adjustment</u>" shall mean the product of (a) \$0.5000 and (b) the amount, if any, by which Actual Credits for calendar year 2021 exceed \$122,858 (but in no event shall the total Early Delivery Capital Adjustment exceed \$10,000); provided, however, that if the Project does not achieve 100% Qualified Occupancy by December 31, 2020 then the Investor Member shall not be obligated to make an Early Delivery Capital Adjustment despite the delivery of Actual Credit as described herein
  - (ii) If there is a Downward Capital Adjustment, then the Capital Contributions of the Investor Member shall be immediately reduced by the Downward Capital Adjustment. The Downward Capital Adjustment shall first reduce the fourth Capital Contribution (if it has not previously been funded), and then to the extent necessary, the fifth Capital Contribution, and then to the extent necessary, the remaining Capital Contributions. If the Downward Capital Adjustment exceeds the total of all unfunded Capital Contributions (prior to the

reduction under this provision), then the Managing Member shall make a payment immediately to the Company equal to the amount of such excess, and the Company shall immediately distribute such amount to the Investor Member as a return of its Capital Contributions. Such payment by the Managing Member shall constitute a non-reimbursable funding by it of Excess Development Costs and shall not give rise to any right as a loan or Capital Contribution or result in any increase in the Capital Account of the Managing Member. In the event that the Managing Member fails to make such payment in full and the Investor Member, in its sole discretion, elects not to exercise its remedies under Sections 5.05 or 6.05, as applicable, any amount not so paid by the Managing Member as required shall be payable out of Net Cash Flow and proceeds of Capital Transactions, as provided under Sections 11.03 and 11.04. Any payment required to be paid to the Investor Member pursuant to the preceding sentence out of Net Cash Flow and the proceeds of Capital Transactions shall be referred to as a "LIHTC Reduction Guaranty Payment". The Early Delivery Capital Adjustment, if applicable, shall be made at the time of the sixth Capital Contribution.

- (f) <u>Payment of Investor Member Due Diligence Costs</u>. The Managing Member shall pay the costs and expenses incurred by the Investor Member in connection with the due diligence activities of the Investor Member and the closing of the transactions described herein, including Investor Member's legal fees and expenses, such Investor Member Due Diligence Costs not to exceed \$35,000.
- (g) <u>Additional Investor Members.</u> Without the Consent of all of the Members, no additional Persons may be admitted as additional Investor Members and Capital Contributions may be accepted only as and to the extent expressly provided for in this Article V.
- (h) <u>Deposit of Capital Contributions.</u> Except as otherwise provided in Section 5.01(d) herein, the cash portion of the Capital Contributions of each Member shall be deposited at the Managing Member's discretion in a checking, savings and/or money market or similar account to be established and maintained in the name of the Company or invested in government securities or certificates of deposit issued by any bank. Thereafter, such amounts shall be utilized for the conduct of the Company business pursuant to the terms of this Agreement.
- (i) <u>No Liability for Investor Member or Special Member.</u> Except as may otherwise be provided under applicable law, no Investor Member or Special Member shall be bound by, or personally liable for, the expenses, liabilities or obligations of the Company.
- (j) <u>Payment of Environmental Assessment Consultant Fees</u>. The Managing Member acknowledges that, on behalf of the Investor Member, the Investor Member (or is Affiliate) may retain an environmental consultant (the "Environmental Consultant") to review and give recommendations related to environmental reports that are provided to the Investor Member by the Managing Member (including, but not limited to, Phase I and Phase II environmental assessments, wetlands reports, lead and asbestos reports, abatement reports and other

environmental reports required by the Environmental Consultant, to the reasonable satisfaction of the Environmental Consultant) for the Land, or the construction and rehabilitation of existing buildings, if the reports indicate the possible presence of hazardous materials on or near the Project or if such reports appear incomplete or inadequate for purposes of making such a determination. The Company shall be solely responsible for the payment of the fees of the Environmental Consultant.

5.02 <u>Return of Capital Contribution</u>. Except as provided in this Agreement, no Member shall be entitled to demand or receive the return of his Capital Contribution.

#### 5.03 Withholding of Capital Contribution Upon Default.

- (a) <u>Conditions Giving Rise to Withholding</u>. In the event that (a) the Managing Member, or any successor Managing Member shall not have substantially complied with any material provisions under this Agreement or the operating agreement as to an Affiliated Company, after Notice from the Investor Member of such noncompliance and failure to cure such noncompliance within a period of thirty (30) days from and after the date of such Notice, or (b) any Project Lender shall have declared the Company to be in default under any Project Loan or under any of the mortgage loans as to an Affiliated Company, or (c) foreclosure proceedings shall have been commenced against the Project or against the Project owned by an Affiliated Company, then the Company and the Managing Member shall be in default of this Agreement, and the Investor Member, at its sole election, may cause the withholding of payment of any Capital Contribution otherwise payable to the Company (including while any cure period is in effect).
- (b) <u>Release to Company Following Cure</u>. All amounts so withheld by the Investor Member under this Section 5.03 shall be promptly released to the Company only after the Managing Member or the Company has cured the default justifying the withholding, as demonstrated by evidence reasonably acceptable to the Investor Member.
- 5.04 <u>Legal Opinions</u>. As a condition precedent to the Investor Member's obligation to make its Capital Contributions hereunder, the Investor Member must receive the opinion of Curcio & Curcio, PC, Counsel for the Company and the Managing Member, which opinion shall explicitly state that Applegate & Thorne-Thomsen, P.C. of Chicago, Illinois, counsel to the Investor Member, may explicitly rely upon it, that:
- (a) the Company is a duly formed and validly existing limited liability company under the Act, and the Company has full power and authority to own and operate the Project and to conduct its business hereunder; the Company is duly qualified to transact its business in the Commonwealth of Virginia; the Investor Member has been validly admitted as an Investor Member of the Company entitled to all the benefits of an Investor Member under this Agreement, and the Interest of the Investor Member in the Company is the Interest of an investor member with no personal liability for the obligations of the Company, and the exercise of the rights and remedies of the Investor Member under this Agreement do not constitute participating in the control of the business of the Company;

- (b) the Managing Member is duly and validly organized and is validly existing in good standing as a corporation/limited liability company under the laws of the Commonwealth of Virginia, with full power and authority to enter into and perform its obligations hereunder and under the Managing Member Pledge; the Managing Member is duly qualified to transact its business in the Commonwealth of Virginia;
- (c) unless otherwise permitted under this Agreement, there is and shall be no direct or indirect personal liability of the Company or of any of the Members or their Affiliates for the repayment of the principal of and payment of interest on any Project Loan, and the sole recourse of the Project Lender, with respect to the principal thereof and interest thereon, shall be to the assets of the Company securing such indebtedness;
- (d) execution of this Agreement and the Managing Member Pledge by the Managing Member has been duly and validly authorized by or on behalf of such Managing Member and, having been executed and delivered in accordance with its terms, this Agreement and the Managing Member Pledge constitute the valid and binding agreement of the Managing Member, enforceable in accordance with their respective terms, and execution hereof and thereof by the Managing Member is not in violation of any contract, agreement, charter, bylaw, resolution, judgment, order, decree, law or regulation to which the Managing Member is bound or as to which it is subject;
- (e) the Company owns fee simple title to the Project, subject only to the Project Loans, the Mortgages, and such other liens, charges, easements, restrictions and encumbrances as are set forth in the title insurance policy issued to the Company. Such opinion may be based on a review of the title insurance policy issued in accordance with Section 4.01 herein, provided Counsel has no actual knowledge to the contrary;
- (f) to the best of its knowledge after due inquiry, there are no defaults existing with respect to any of the Project Documents;
- (g) to the best of its knowledge after due inquiry, no event of Bankruptcy has occurred with respect to the Company or the Managing Member; and
- (h) the Affiliate Guaranty has been duly executed by the Affiliate Guarantor and constitutes the valid and binding obligation of the Affiliate Guarantor, enforceable in accordance with its terms; and
- (i) the Company has received a carryover allocation of LIHTC for the Projected Credits from the Agency, which is the appropriate state of local authority for the jurisdiction in which the Project is located.

In addition, the Investor Member shall have received from counsel to Investor Member an overall tax opinion, addressing all material tax issues and indicating that the financial

projections and tax credit calculation contained in the Development Budget appear reasonable and complete.

#### 5.05 Repurchase Obligation.

- Conditions for Repurchase. If (i) Final Closing has not occurred by June (a) 30, 2021 (or such later date as may be Consented to by the Investor Member); (ii) all buildings in the Project are not placed in service by December 31, 2020 or the Company has not received the IRS Form(s) 8609 is not issued by the Agency, so as to allow the Credit Period to commence in 2021; (iii) the Company fails to meet the Minimum Set-Aside Test and the Rent Restriction Test by the close of the first year of the Credit Period or at any time thereafter; (iv) the Company's basis in the Project for federal income tax purposes, as finally determined by the Accountants or pursuant to an audit by the IRS, as of no later than December 31, 2019, shall have been less than ten percent (10%) of the Company's reasonably expected basis in the Project, as required pursuant to Section 42(h)(1)(E) of the Code; (v) an Extended Use Agreement is not in effect before the end of the first year of the Credit Period; (vi) the Project has not generated at least 95% of the Projected LIHTC for the year 2021, then the Managing Member shall, within fifteen (15) days of the occurrence thereof, send to the Investor Member Notice of such event and of its obligation to purchase the Interest of the Investor Member hereunder and return to the Investor Member its Capital Contributions in the event the Investor Member, in its sole discretion, requires in a Notice to the Managing Member such purchase of the Interest of the Investor Member. Thereafter, the Managing Member, within thirty (30) days of the mailing date of Notice by the Investor Member of such election, shall acquire the entire Interest of the Investor Member in the Company by making payment to the Investor Member, in cash, of an amount equal to the sum of its Capital Contributions, plus interest on such amount at the rate of fourteen percent (14%) per annum, but in no event higher than the highest rate permitted by applicable law.
- (b) Upon receipt by the Investor Member of any such payment of its Capital Contributions, the Interest of the Investor Member and all further obligations of the Investor Member hereunder shall terminate, and, to the extent that the Investor Member has acted in accordance with the terms of this Agreement, the Managing Member shall indemnify and hold harmless the Investor Member from any losses, damages, and/or liabilities, to or as a result of claims of Persons other than Members or Affiliates thereof, to which the Investor Member (as a result of its respective participation hereunder) may be subject.
- 5.06 <u>Guaranteed Payments</u>. No later than ninety (90) days after the end of the Company's fiscal year, any Member who has made a Special Additional Capital Contribution pursuant to Section 5.01(d)(viii) shall receive, as a guaranteed payment for the use of its capital, an amount equal to the annual interest earned by the Company, if any, on such Special Additional Capital Contributions. The Company shall invest any amounts contributed as a Special Additional Capital Contribution as reasonably directed by the contributing Member. Any guaranteed payment due to a Member shall be deemed an expense of the Company for purposes of determining Net Cash Flow. Any guaranteed payment which is not paid when due shall remain a liability of the Company and shall bear interest as set forth above.

#### 5.07 MM Loans.

- (a) MM Loans. The Managing Member shall have the right, but not the obligation, after funding all other obligations under this Agreement, including, without limitation, its obligation to fund Excess Development Costs under its Construction Completion Guaranty under Section 8.11(a) or Operating Deficit under its Operating Deficit Guaranty under Section 8.11(b) hereof, to make "MM Loans" pursuant to this Section 5.07(a) to fund Operating Deficits of the Company or to fund other reasonable and necessary obligations of the Company, provided, however, that the Managing Member shall not enter into any such MM Loan with the Company if such MM Loan would cause a reallocation of LIHTC or tax benefits among the Members. MM Loans shall be on the following terms: (i) interest shall accrue on the MM Loans at an annual interest rate of eight percent (8%), compounded annually; and (ii) MM Loans shall be repayable solely as set forth in Sections 11.03 and 11.04 of this Agreement.
- (b) <u>Documentation of MM Loans</u>. At the request of a Member, which request may be made quarterly, any MM Loan shall be evidenced by a non-negotiable promissory note or notes reflecting any such MM Loans made during the preceding calendar quarter. MM Loans shall be unsecured loans. MM Loans shall not be considered Capital Contributions and shall not increase such Member's Capital Account.
- (c) <u>Usury Savings Clause</u>. Notwithstanding anything to the contrary herein or in any note evidencing a MM Loan, in no event shall interest accrue on any MM Loan at a rate in excess of the highest rate permitted by applicable law, and if such designated interest rate should be in excess of such interest rate, the interest rate designated hereunder shall be reduced to the maximum rate of interest permitted by such law.

#### ARTICLE VI CHANGES IN MANAGING MEMBERS

#### 6.01 Withdrawal of the Managing Member.

- (a) The Managing Member may withdraw from the Company or sell, transfer or assign its Interest as Managing Member only with the prior Consent of the Investor Member, and of the Agency and the Project Lenders, if required, and only after being given written approval by the necessary parties as provided in Section 6.02, and by the Agency and the Project Lenders, if required, of the Managing Member(s) to be substituted for it or to receive all or part of its Interest as Managing Member.
- (b) In the event that a Managing Member withdraws from the Company or sells, transfers or assigns its entire Interest pursuant to Section 6.01(a), it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member before such withdrawal, sale, transfer or assignment shall have become effective, but shall be free of any obligation or liability

incurred on account of the activities of the Company from and after the time such withdrawal, sale, transfer or assignment shall have become effective.

- 6.02 <u>Admission of a Successor or Additional Managing Member</u>. A Person shall be admitted as a Managing Member of the Company only if the following terms and conditions are satisfied:
- (a) the admission of such Person shall have been Consented to by the Managing Member and the Investor Member, and consented to by the Agency and the Project Lenders, if required;
- (b) the successor or additional Person shall have accepted and agreed to be bound by (i) all the terms and provisions of this Agreement by executing a counterpart thereof, (ii) all the terms and provisions of the Loan Agreement and the Project Documents by executing counterparts thereof or an assumption agreement, if requested by the Project Lenders, and (iii) all the terms and provisions of such other documents or instruments as may be required or appropriate in order to effect the admission of such Person as a Managing Member, and a certificate of amendment to the Certificate evidencing the admission of such Person as a Managing Member shall have been filed, and all other actions required by Section 1.07 in connection with such admission shall have been performed;
- (c) if the successor or additional Person is a corporation, it shall have provided the Company with evidence satisfactory to counsel for the Company of its authority to become a Managing Member, to do business in the Commonwealth of Virginia and to be bound by the terms and provisions of this Agreement; and
- (d) Counsel for the Company shall have rendered an opinion that the admission of the successor or additional Person is in conformity with the Act and that none of the actions taken in connection with the admission of the successor Person will cause the termination or dissolution of the Company or will cause it to be classified other than as a partnership for federal income tax purposes.
- (e) Notwithstanding anything to the contrary contained in this Agreement, the Members hereby acknowledge and consent to (A) the granting of a security interest in the Company's rights, title and interest in and to the obligations of the Investor Member to make Capital Contributions to the Company pursuant to and in accordance with this Agreement (the "CC Collateral"), to and/or in favor of Atlantic Union Bank ("AUB") to secure the obligations of the Company to AUB under the loan documents evidencing, securing and otherwise governing the Construction Loan (collectively, as amended from time to time, the "Construction Loan Documents"), (B) the filing of financing statements by or on behalf of AUB, the execution and delivery of one or more pledge and/or security agreements in favor of AUB, and the taking of any and all such other actions as may be required by AUB to perfect its security interest in the CC Collateral, and (C) the exercise by AUB of all of its rights and remedies relating to its perfected security interest in the CC Collateral, whether under the Construction Loan Documents or at law

or in equity. The Members hereby further acknowledge and agree that the consummation of the transactions described above in this section shall not constitute a breach or default by any Member under this Agreement and/or the Loan Documents and shall not result in the acceleration or enforcement of any rights the Members may otherwise have in connection therewith.

Notwithstanding the foregoing, the Members hereby consent to (A) the pledge of, and the granting of a security interest in, the Managing Member's Interest and all of the other interests of the Managing Member in the Company (collectively, the "MM Pledged Collateral"), to and/or in favor of AUB in connection with the Construction Loan (the "MM Pledgee") to secure the obligations of the Company to AUB under the Construction Loan Documents, and (B) the exercise by the MM Pledgee of all of its rights and remedies relating to such pledge and security interest, whether under the Construction Loan Documents or at law or in equity (subject to the provisions of the last sentence of this subsection (e)). The Investor Member agrees that such pledge of the MM Pledged Collateral will be senior to the pledge to the Investor Member under the Managing Member Pledge. Upon the occurrence of an event of default under the Construction Loan Documents (and the expiration of any applicable notice and cure period), and upon any exercise by the MM Pledgee of its rights and remedies as a pledgee and secured creditor resulting in a transfer of title to all or any portion of the MM Pledged Collateral to the MM Pledgee, the MM Pledgee's nominee and/or any Person to whom the MM Pledgee may transfer such MM Pledged Collateral in a secured creditor's sale (each such Person being referred to herein as a "Subsequent Transferee"), the admission of such Subsequent Transferee as a substitute Managing Member shall require the Consent of the Investor Member; provided, that Investor Member agrees that such Consent shall not be unreasonably withheld conditioned or delayed, and will be based on the Investor Member's determination (which may be based on advice of its counsel) that (i) the admission of such Subsequent Transferee will not cause any adverse tax consequences to the Investor Member or the Company, (ii) the Subsequent Transferee has obtained the required consent (if any) of the Agency and any Project Lender for such admission, (iii) the Subsequent Transferee has the experience, current competence and financial resources (including the ability to have an affiliate provide a guaranty of its obligations hereunder), in the reasonable determination of the Investor Member, to construct and operate the Project and maintain the Tax Credits, and (iv) the conditions set forth in subsections (b)-(d) above have been met. Notwithstanding anything to the contrary contained in this Agreement, the Members agree and covenant that (x) all Members' Interests in the Company, whether now or hereafter issued and outstanding, shall be uncertificated and no election has or will be made to have the Interests governed by Article 8 of the Uniform Commercial Code adopted by the Commonwealth of Virginia without the prior written consent of AUB, and (y) the provisions set forth in this Section 6.02(e) may not be amended or restated without the prior written consent of AUB, and any attempt to do so in violation of the foregoing shall be null and void.

6.03 <u>Effect of Bankruptcy, Death, Withdrawal, Dissolution or Incompetence of a Managing Member.</u>

- (a) In the event of the Bankruptcy of a Managing Member or the withdrawal, death or dissolution of a Managing Member, or an adjudication that a Managing Member is incompetent (which term shall include, but not be limited to, insanity) the business of the Company shall be continued by the other Managing Member(s); provided, however, that if the withdrawn, Bankrupt, deceased, dissolved or incompetent Managing Member is then the sole Managing Member, or if such Managing Member withdraws from the Company in contravention of the provisions of Section 6.01(a) of this Agreement, then the Company shall be terminated, unless within ninety (90) days after receiving Notice of such Bankruptcy, withdrawal, death, dissolution or adjudication of incompetence or breach of Section 6.01(a), the Investor Member elects to designate the Special Member or such other entity as the Investor Member may desire as a successor Managing Member and continue the Company upon the conversion of such Special Member to the Managing Member of the Company. Consequences of the removal of the Managing Member shall be determined under Section 6.05 hereof.
- (b) Upon the Bankruptcy, death, dissolution or adjudication of incompetence of a Managing Member or breach of Section 6.01(a), such Managing Member shall immediately cease to be a Managing Member and its Interest shall without further action be converted to an Investor Member Interest; provided, however, that, if such Bankrupt, dissolved, incompetent, deceased or defaulted Managing Member is the sole remaining Managing Member, such Managing Member shall cease to be a Managing Member only upon the expiration of ninety (90) days after Notice to the Investor Member of the Bankruptcy, death, dissolution, declaration of incompetence or default of such Managing Member; and provided further that, if such Bankrupt, dissolved, incompetent, deceased or defaulted Managing Member is the sole remaining Managing Member, the converted Company Interest of such replaced Managing Member shall be ratably reduced to the extent necessary to insure that the substitute Managing Member(s) holds a .009% Percentage Interest (as set forth in Section 5.01).
- (c) Except as set forth above, such conversion of a Managing Member Interest to an Investor Member Interest shall not affect any rights, obligations or liabilities (including without limitation, any of the Managing Member's obligations under Section 8.11 herein) of the Bankrupt, deceased, dissolved, removed, incompetent or defaulted Managing Member existing prior to the Bankruptcy, death, dissolution, removal, incompetence or default of such person as a Managing Member (whether or not such rights, obligations or liabilities were known or had matured).
- (d) If, at the time of the withdrawal, Bankruptcy, death, dissolution, adjudication of incompetence or default under Section 6.01(a) of a Managing Member, the Bankrupt, withdrawn, deceased, dissolved, incompetent or defaulted Managing Member was not the sole Managing Member of the Company, the remaining Managing Member or Managing Members shall immediately (i) give Notice to the Investor Members of such Bankruptcy, death, dissolution, adjudication of incompetence or default, and (ii) make such amendments to this Agreement and execute and file such amendments or documents or other instruments as are necessary to reflect the conversion of the Interest of the Bankrupt, deceased, dissolved, incompetent or defaulted Managing Member and his having ceased to be a Managing Member.

The remaining Managing Member or Managing Members are hereby granted an irrevocable power of attorney, coupled with an interest, to execute any or all documents on behalf of the Members and the Company and to file such documents as may be required to effectuate the provisions of this Section 6.03.

6.04 Restrictions on Transfer of Managing Member's Interests. This is an agreement under which applicable law excuses the Investor Member from accepting performance from (i) any Managing Member which is a debtor in a case under the Bankruptcy Code, 11 U.S.C. § 101 et seq., (ii) a trustee of any such debtor, (iii) and/or the assignee of any such debtor or trustee. The Investor Member has entered into this Agreement with the Managing Member in reliance upon the unique knowledge, experience and expertise of the Managing Member, and its officers in the planning and implementation of the acquisition of the Project and in the area of affordable housing and development in general. The foregoing restriction on transfer is based in part on the above factors. The Managing Member expressly agrees that the Investor Member shall not be required to accept performance under this Agreement from any person other than the Managing Member, including, without limitation, any trustee of the Managing Member appointed under the Bankruptcy Code, 11 U.S.C. § 101 et seq., and any assignee of any such trustee.

#### 6.05 Removal of the Managing Member.

- (a) <u>Conditions for Removal</u>. The Investor Member shall have the right to remove the Managing Member:
- (i) for (A) any fraud, gross negligence, intentional misconduct, or breach of fiduciary duty, or (B) failure to exercise reasonable care with respect to any material matter in the discharge of its duties and obligations as Managing Member (provided that such violation results in, or is likely to result in, a material detriment to or an impairment of the Project or assets of the Company), or

#### (ii) upon the occurrence of any of the following:

- (A) the Managing Member or the Company shall have violated any material provisions of the Regulatory Agreement, the Extended Use Agreement and/or the Loan Agreement, or any material provisions of any other Project Document or other document required in connection with any Project Loan or any material provisions of a Project Lender and/or Agency requirements applicable to the Project, which violation has not been explicitly waived in writing by the applicable Project Lender or the Agency, as applicable;
- (B) the Managing Member or the Company shall have (i) violated any material provision of this Agreement, including, without limitation, any of its guarantees or payment obligations under Sections 5.01(e), 5.05 and/or 8.11, (ii) violated any material provision of applicable

- law, or (iii) the representation and warranty contained in Section 4.01(u) are and/or becomes false or inaccurate;
- (C) the Managing Member or the Company shall have caused any Project Loan to go into default, which default remains uncured after the expiration of any applicable cure period;
- (D) the Managing Member shall have conducted its own affairs or the affairs of the Company in such manner as would:
  - (1) cause the termination of the Company for federal income tax purposes;
  - (2) cause the Company to be treated for federal income tax purposes as an association, taxable as a corporation;
  - (3) in the reasonable opinion of the Investor Member, cause a recapture or reduction in Certified Credits;
    - (4) violate any federal or state securities laws;
  - (5) cause the Investor Member to be liable for Company obligations in excess of its Capital Contributions; or
- (E) the amount of Actual Credits for any year are, or are projected by the Accountants to be, less than ninety percent (90%) of the Projected Credits for that year; or less than ninety percent (90%) of Certified Credits if Certified Credits have been determined and adjustments to the capital contribution of the Investor Member have been made as may be required under Section 5.01(e);
- (F) cause for removal as a managing member of an Affiliated Company shall exist pursuant to the operating agreement of an Affiliated Company;
- (G) the Managing Member fails to timely and promptly discharge the Management Agent if at any time cause for such removal exists:
- (H) Bankruptcy or similar creditor's action is filed by or against the Company, the Managing Member or any Affiliate Guarantor; or
- (I) any default by the Affiliate Guarantor under the Affiliate Guaranty;

- (J) failure of the Affiliate Guarantor to maintain a minimum net worth of \$300,000;
- (K) failure of the Company to achieve Breakeven Operations within six months of the Company's achievement of 95% occupancy; or
- (L) any act or omission by the Managing Member that would substantially reduce tax benefits, or substantially increase tax liabilities, of the Investor Member.
- (b) Procedure for Removal. The Investor Member shall give Notice to all Members and to the Project Lenders of its determination that the Managing Member shall be removed. The Managing Member shall have ten (10) days after receipt of such Notice to cure any default or other reason for such removal, in which event it shall remain as Managing Member. If, at the end of ten (10) days, the Managing Member has not cured any default or other reason for such removal, it shall cease to be Managing Member and the powers and authorities conferred on it as Managing Member under this Agreement shall cease and the Interests of such Managing Member shall be transferred to the Special Member or its designee which, without further action, shall become the Managing Member; in such event, upon becoming the Managing Member, such designee shall be bound by all applicable terms and conditions of this Agreement and of the Project Documents.

#### (c) <u>Managing Member Obligations and Liability Following Removal.</u>

- (i) In the event that the Managing Member is removed as aforesaid prior to the Final Closing, it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member of the Company before such removal shall become effective, including but not limited to the obligations and liabilities of the Managing Member with respect to its obligations set forth in Section 8.11 of this Agreement; provided however, that if amounts otherwise payable to the Managing Member as fees are applied to meet the obligations of the Managing Member as stated in Sections 5.01, 5.05 and 8.11 of this Agreement, such application shall serve to reduce any such liabilities of the Managing Member or any successor, except for any liability incurred as the result of its negligence, misconduct, fraud or breach of its fiduciary duties as Managing Member of the Company. If the Managing Member is removed as Member of the Company prior to the Final Closing as aforesaid, the Managing Member shall not be entitled to payment of the Incentive Management Fee or other fees which otherwise would have been due and payable under or pursuant to various Sections of this Article VI or Article VII.
- (ii) In the event that the Managing Member is removed as aforesaid after the Final Closing, it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member of the Company before such removal shall become effective, including but not limited to the Managing Member's obligations and liabilities under Section 8.11(b) of this Agreement; provided, however, that if amounts otherwise payable to the Managing Member or

Affiliates thereof as fees are applied by the Company to pay Operating Deficits, such application shall serve to reduce any such liabilities after the Final Closing, except for any liability incurred as the result of its negligence, misconduct, fraud or breach of its fiduciary duty as Managing Member of the Company. If the Managing Member is removed as Member of the Company at any time after the Final Closing, the Developer or its successor(s) shall continue to be paid subsequent to such removal, in accordance with the terms and conditions of this Agreement, any installments of the Development Fee which would have otherwise been due and payable to it pursuant to Section 8.12 and which are not otherwise being withheld; provided, however, upon any such removal of the Managing Member after the Final Closing, no further installments of the Incentive Management Fee shall be paid which are attributable to any period after such removal.

(d) <u>Power of Attorney</u>. The Investor Member hereby is granted an irrevocable power of attorney, coupled with an interest, to execute any and all documents on behalf of the Members and the Company as shall be legally necessary and sufficient to effect all of the foregoing provisions of this Section 6.05. The election by the Investor Member to remove the Managing Member under this Section shall not limit or restrict the availability and use of any other remedy which the Investor Member or any other Member might have with respect to the Managing Member in connection with its undertakings and responsibilities under this Agreement.

### ARTICLE VII ASSIGNMENT TO THE COMPANY

The Managing Member hereby transfers and assigns to the Company all of its right, title and interest in and to the Project, including the following:

- (a) all contracts with architects, contractors and supervising architects with respect to the development of the Project;
- (b) all plans, specifications and working drawings, heretofore prepared or obtained in connection with the Project and all governmental approvals obtained, including planning, zoning and building permits;
  - (c) any and all commitments with respect to the Project Loans and the LIHTC;
  - (d) any and all rights under and pursuant to the Project Documents; and
  - (c) any other work product related to the Project.

ARTICLE VIII
RIGHTS, OBLIGATIONS AND POWERS
OF THE MANAGING MEMBER

#### 8.01 <u>Management of the Company</u>.

- (a) Except as otherwise set forth in this Agreement, the Managing Member, within the authority granted to it under this Agreement, shall have full, complete and exclusive discretion to manage and control the business of the Company for the purposes stated in Article III, shall make all decisions affecting the business of the Company and shall manage and control the affairs of the Company to the best of its ability and use its best efforts to carry out the purpose of the Company. In so doing, the Managing Member shall take all actions necessary or appropriate to protect the interests of the Investor Member, Special Member and of the Company. The Managing Member shall devote such time as is necessary to the affairs of the Company.
- (b) Except as otherwise set forth in this Agreement and subject to the applicable Project Lender and/or Agency rules and regulations and the provisions of the Loan Agreement, the Managing Member (acting for and on behalf of the Company), in extension and not in limitation of the rights and powers given by law or by the other provisions of this Agreement, shall, in its sole discretion, have the full and entire right, power and authority in the management of the Company business to do any and all acts and things necessary, proper, convenient or advisable to effectuate the purpose of the Company. In furtherance and not in limitation of the foregoing provisions, the Managing Member is specifically authorized and empowered to execute and deliver, on behalf of the Company, the Loan Agreements, the Regulatory Agreement, the Extended Use Agreement, the Notes, the Mortgages, and the other Project Documents, and to execute any and all other instruments and documents, and amendments thereto provided the Investor Member shall be provided with the opportunity to review and Consent to any such documents prior to their execution by the Managing Member, as shall be required in connection with the Project Loans, including, but not limited to, executing any mortgage, note, contract, building loan agreement, bank resolution and signature card, release, discharge, or any other document or instrument in any way related thereto or necessary or appropriate in connection therewith; provided, however, that copies of all applications for advances of proceeds of the Project Loans shall be provided to the Investor Member prior to the disbursement of any funds pursuant thereto and shall be subject to the Consent of the Investor Member; and provided further that any such applications which provide for the disbursement of funds of the Company in lieu of or in addition to the proceeds of the Project Loans shall be subject to the Consent of the Investor Member. All decisions made for and on behalf of the Company by the Managing Member shall be binding upon the Company. No person dealing with the Managing Member shall be required to determine its authority to make any undertaking on behalf of the Company, nor to determine any facts or circumstances bearing upon the existence of such authority.

#### 8.02 <u>Limitations Upon the Authority of the Managing Member</u>.

- (a) The Managing Member shall not have any authority to:
- (i) perform any act in violation of any applicable law or regulation thereunder;

- (ii) perform any act in violation of the provisions of the Regulatory Agreement, the Extended Use Agreement, the Loan Agreements, or any other Project Documents;
- (iii) do any act required to be approved or ratified in writing by the Investor Members under the Act unless the right to do so is expressly otherwise given in this Agreement;
- (iv) knowingly rent apartments in the Project such that the Project would not meet the requirements of the Rent Restriction Test or Minimum Set-Aside Test;
- (v) borrow from the Company or commingle Company funds with funds of any other Person; or
- (vi) execute or deliver any general assignment for the benefit of creditors or file a petition or acquiesce in the filing of a petition for Bankruptcy.
- (b) The Managing Member shall not, without the Consent of the Investor Member which Consent shall not be unreasonably withheld, with the parties hereto agreeing and acknowledging that withholding such Consent would be reasonable if the action would likely be inconsistent with preserving the Project as a low-income housing project), have any authority to:
- (i) sell or otherwise dispose of, at any time, all or substantially all of the assets of the Company;
- (ii) amend the terms of any Project Loan to be other than those set forth on **Exhibit F** attached hereto;
- (iii) borrow in excess of \$10,000.00 in the aggregate at any one time outstanding on the general credit of the Company, except MM Loans and Operating Deficit Loans, and except as and to the extent provided for in an approved budget pursuant to Section 8.20;
- (iv) following Final Closing, construct any new or replacement capital improvements on the Project which substantially alter the Project or its use or which are at a cost in excess of \$10,000.00 in a single Company fiscal year, or rebuild the Project with the use of insurance proceeds, except (a) replacements and remodeling in the ordinary course of business or under emergency conditions, or (b) reconstruction paid for from insurance proceeds, or (c) as and to the extent provided for in an approved budget pursuant to Section 13.03;
- (v) acquire any real property in addition to the Project other than easements reasonable and necessary for the operation of the Project;
  - (vi) following Final Closing, refinance any Project Loan;

- (vii) confess a judgment against the Company in excess of \$5,000;
- (viii) admit any person as a Managing Member or an Investor Member, or withdraw as Managing Member, except as otherwise set forth in this Agreement;
- (ix) do any act in contravention of this Agreement or any other agreement to which Company is a party;
- (x) execute or deliver any assignment for the benefit of the creditors of the Company;
- (xi) transfer or hypothecate the Managing Member's interest as a Managing Member in the Company, including its interest in Company allocations or distributions, except as otherwise provided in this Agreement;
- (xii) dissolve the Company or take any action which would result in dissolution;
- (xiii) refinance, prepay or materially modify the terms of any mortgage or long-term liability of the Company, or sell, grant an option to acquire, exchange, mortgage, encumber, pledge or otherwise transfer all or any portion of any interest in the Company or the Company's interest in the Project, or borrow funds or participate in a merger or consolidation with any other entity;
- (xiv) change the nature of the business of the Company, or do any act which would make it impossible to carry on the ordinary business of the Company;
- (xv) materially change any accounting method or practice of the Company;
  - (xvi) file a voluntary petition for bankruptcy of the Company;
- (xvii) make any expenditure or incur any liability on behalf of the Company in excess of \$10,000.00 which is not identified in the budget provided by the Managing Member to the Investor Member:
  - (xviii) borrow funds from the Company;
- (xix) enter into or materially modify the Construction Contract (or any other construction contract), or agree to any change order under the Construction Contract (or any other construction contract) if any such change order is for \$10,000 or more, or is proposed when the amount of previous change orders plus the proposed change order would exceed \$20,000 (over the life of the Company);

- (xx) commingle Company funds or assets with the funds or assets of the Managing Member or any Company or other entity owned or operated by the Managing Member to the Investor Member:
- (xxi) possess Company property or assign rights in specific property for other than a business purpose of the Company;
- (xxii) take any action which would cause the termination of the Company for federal income tax purposes under Code Section 708;

(xxiii) make, amend or revoke any tax election required of or permitted to be made by the Company under the Code or Regulations, including, without limitation, any election under Section 42 (including an election to treat any year other than 2021 as the first year of the Credit Period) for any other tax election affecting the amount, timing, availability or allocation of any LIHTC;

(xxiv) enter into any agreement or take any action without the prior Consent of the Investor Member with respect to any matters for which the prior Consent of the Investor Member is a prerequisite therefore;

(xxv) approve any increase in fees to the Managing Member or any affiliate of the Managing Member;

(xxvi) change in ownership, control or management of the Managing Member;

(xxvii) allow this Agreement to be amended;

(xxviii) invest assets of the Company in (A) investments specifically not contemplated by this Agreement, or (B) in investments other than U.S. Treasury Bills, Notes or Bonds, or bank accounts, money market accounts or certificates of deposit in institutions insured by the Federal Deposit Insurance Corporation. However, investment of such assets may be expanded upon approval by the Investor Member.

#### 8.03 Sale of Project.

(a) <u>Investor Member Request for Sale.</u> Notwithstanding the foregoing Section 8.02, and subject to all Agency regulations then in effect and the receipt of all required approvals and consents of the Project Lenders, and subject further to the extended use requirements applicable pursuant to Section 42(h)(6) of the Code, at any time after the fourteenth (14th) anniversary of the first day of the first taxable year of the applicable LIHTC compliance period the Investor Member may request that the Company do one of the following: (i) sell the Project subject to the Extended Use Agreement (a "<u>Continued Compliance Sale</u>"); or (ii) request that the

Agency arrange for the sale of the Project after receipt of a <u>Qualified Contract</u> (a "<u>Compliance Termination Sale</u>").

- (b) Continued Compliance Sale. After receipt of a request for a Continued Compliance Sale, the Managing Member shall use its best efforts to find a third party purchaser for the Project and to cause the Company to consummate a sale of the Project subject to the Extended Use Agreement and on terms Consented to by the Investor Member. If such efforts are not successful on terms reasonably satisfactory to the Investor Member within four (4) months, the Investor Member shall have the right thereafter to locate a purchaser for the Project. If the Investor Member locates such a purchaser, the Managing Member shall be given a right of first refusal to purchase the Project on the same terms and conditions as would be applicable to such purchaser. If such right of first refusal is not exercised by the Managing Member within thirty (30) days, then the Managing Member shall be obligated to consent to the sale to such purchaser so long as the purchase price and other terms offered by such purchaser are at least as favorable to the Company as the best offer, if any, located by the Managing Member. If the Investor Member requests that the Compliance Termination Sale be conducted in a manner that would result in the conversion of the Project to a condominium regime of ownership and the sale of individual condominium units, the Managing Member shall use diligent efforts to accomplish such conversion on such terms which are reasonably satisfactory to the Investor Member.
- Compliance Termination Sale. After receipt of a request for a Compliance Termination Sale, the Managing Member shall make a request to the Agency to obtain a buyer who is willing to operate the low-income units of the Project as a qualified low-income building and who will submit a Qualified Contract for the Project, and if no Qualified Contract is submitted within one year of the date of the Managing Member's request to the Agency, the Managing Member shall use its best efforts to find a third party purchaser and to cause the Company to consummate a sale of the Project to such purchaser on terms Consented to by the Investor Member and free of the restrictions imposed by the Extended Use Agreement. If such efforts are not successful on terms reasonably satisfactory to the Investor Member within six (6) months, the Investor Member shall have the right thereafter to locate a purchaser for the Project. If the Investor Member locates such a purchaser, the Managing Member shall be given a right of first refusal to purchase the Project on the same terms and conditions as would be applicable to such purchaser. If such right of first refusal is not exercised by the Managing Member within thirty (30) days, then the Managing Member shall be obligated to consent to the sale to such purchaser so long as the purchase price and other terms offered by such purchaser are at least as favorable to the Company as the best offer, if any, located by the Managing Member. If the Investor Member requests that the Compliance Termination Sale be conducted in a manner that would result in the conversion of the Project to a condominium regime of ownership and the sale of individual condominium units, the Managing Member shall use diligent efforts to accomplish such conversion on such terms which are reasonably satisfactory to the Investor Member.
- (d) <u>Managing Member Option</u>. The Managing Member or its designee if it is a qualified non-profit under the terms of Section 42(i)(7) of the Code, shall have the right of first refusal to purchase the Project at the end of the low-income housing tax credit compliance period,

in accordance with said Section 42(i) (7) of the Code, for an amount equal to at least the sum of (i) \$1.00, plus (ii) all outstanding debt of the Company, including debt encumbering the Project, plus (iii) the aggregate federal, state and local (if any) income tax liabilities which would be incurred by the Members of the Investor Member as a consequence of such purchase, on the terms set forth in **Exhibit L** attached hereto.

- 8.04 <u>Management Purposes</u>. In conducting the business of the Company, the Managing Member shall be bound by the Company's purposes set forth in Article III.
- 8.05 <u>Delegation of Authority</u>. The Managing Member may delegate all or any of its powers, rights and obligations hereunder, and may appoint, employ, contract or otherwise deal with any Person for the transaction of the business of the Company, which Person may, under supervision of the Managing Member, perform any acts or services for the Company as the Managing Member may approve.
- Managing Member or Affiliates Dealing with Company. The Managing Member 8.06 or any Affiliates thereof shall have the right to contract or otherwise deal with the Company for the sale of goods or services to the Company in addition to those set forth herein, if (a) compensation paid or promised for such goods or services is reasonable (i.e., at fair market value) and is paid only for goods or services actually furnished to the Company, (b) the goods or services to be furnished shall be reasonable for and necessary to the Company, (c) the fees, terms and conditions of such transaction are at least as favorable to the Company as would be obtainable in an arm's-length transaction, (d) no agent, attorney, accountant or other independent consultant or contractor who also is employed on a full-time basis by the Managing Member or any Affiliate shall be compensated by the Company for his services. Any contract covering such transactions shall be in writing and shall be terminable without penalty on sixty (60) days' Notice. Any payment made to the Managing Member or any Affiliate for such goods or services shall be fully disclosed to all Investor Members in the reports required under Section 13.02. Neither the Managing Member nor any Affiliate shall, by the making of lump sum payments to any other Person for disbursement by such other Person, circumvent the provisions of this Section 8.06.
- 8.07 Other Activities. Except as limited in Section 8.06, Affiliates of the Managing Member may engage in or possess interests in other business ventures of every kind and description for their own account, including, without limitation, serving as general partner of other limited partnerships or the managing member of other limited liability companies which own, either directly or through interests in other companies or partnerships, government assisted housing developments similar to the Project. Neither the Company nor any of the Members shall have any rights by virtue of this Agreement in or to such other business ventures or to the income or profits derived therefrom.
- 8.08 <u>Liability for Acts and Omissions</u>. No Managing Member or Affiliate thereof shall be liable, responsible or accountable in damages or otherwise to any of the Members for any act or omission performed or omitted by it in good faith on behalf of the Company and in a manner reasonably believed by it to be within the scope of the authority granted to it by this Agreement

and in the best interest of the Company, provided that the protection afforded the Managing Member pursuant to this Section 8.08 shall not apply in the case of negligence, misconduct, fraud or any breach of fiduciary duty as Managing Member with respect to such acts or omissions. Any loss or damage incurred by any Managing Member or Affiliate thereof by reason of any act or omission performed or omitted by it or any of them in good faith on behalf of the Company and in a manner reasonably believed by it to be within the scope of the authority granted by this Agreement and in the best interests of the Company (but not, in any event, any loss or damage incurred by the Managing Member or Affiliate thereof by reason of negligence, misconduct or fraud of the Managing Member or Affiliate thereof, or any breach of fiduciary duty as Managing Member, with respect to such acts or omissions) shall be paid from Company assets (except for reserves) to the extent available (but the Investor Members shall not have any personal liability to the Managing Member or Affiliate(s) thereof under any circumstances on account of any such loss or damage incurred by the Managing Member or Affiliate(s) thereof or on account of the payment thereof).

- <u>Indemnification of Investor Member and the Company</u>. The Managing Member 8.09 and the Company shall, jointly and severally, indemnify, defend, and save harmless the Investor Member and Special Member from and against any claim, loss, expense, action or damage, including without limitation, reasonable costs and expenses of litigation and appeal (and the reasonable fees and expenses of counsel) asserted against the Investor Member or Special Member based on any act, omission, malfeasance or nonfeasance of the Company or the Managing Member, including without limitation any claim that the Investor Member or Special Member is liable for any indebtedness of the Company and excluding only liability directly caused by the Investor Member or Special Member's gross negligence or bad faith conduct. In addition, the Managing Member and the Company shall, jointly and severally, indemnify, defend, save and hold harmless the Investor Member and Special Member, and their representatives, from and against any and all costs, losses, liabilities, damages, lawsuits, proceedings (whether formal or informal), investigations, judgments, orders, settlements, recoveries, obligations, deficiencies, claims and expenses (whether or not arising out of third party claims), including, without limitation, interest, penalties, attorneys' fees and all amounts paid in investigation, or settlement of any of the foregoing, incurred in connection with or arising out of or resulting from the operations of the Managing Member, the Company or the Project prior to the date of this Agreement.
- 8.10 <u>Net Worth of Managing Member</u>. The Managing Member shall maintain a minimum net worth in an amount as may be necessary to assure that the Company will be taxed as a partnership, and not as an association taxable as a corporation, for federal income tax purposes.
- 8.11 <u>Construction of the Project, Construction Cost Overruns, Operating Deficits; Other Managing Member Guarantees.</u>

#### (a) <u>Construction Completion Guaranty</u>.

(i) The Company has entered into the Construction Contract. The Managing Member shall be responsible for:

- (A) achieving completion of construction of the Project on a timely basis in accordance with the Plans and Specifications for the Project, the terms of this Agreement, the Project Documents and all legal requirements;
- (B) meeting all requirements for obtaining all necessary unconditional certificate(s) of occupancy for all the apartment units in the Project;
- (C) fulfilling all actions required of the Company to assure that the Project satisfies the Minimum Set-Aside Test and the Rent Restriction Test:
- (D) causing the making of the Project Loans by the respective Project Lenders; and
  - (E) achieving Final Closing.
- (ii) The Managing Member hereby is obligated to pay all Excess Development Costs; the Company shall have no obligation to pay any Excess Development Costs. Any amounts paid by the Managing Member pursuant to this subsection (a) shall be in the form of a loan to the Company (a "Completion Loan"). Any Completion Loan will be in the following terms: (A) it shall be unsecured; (B) it shall not bear interest; (C) it shall be repayable solely from Net Cash Flow and proceeds of a Capital Transaction at the time and in the amounts set forth in Sections 11.03(b), 11.04 and 12.02(a) of this Agreement; and (D) a Completion Loan shall be fully subordinated to payment of Project Loans, MM Loans, and indebtedness of the Company to all Persons other than Members.
- (iii) In the event that the Managing Member shall fail to pay any such Excess Development Costs as required in this Section 8.11(a), an amount not in excess of the total of any remaining unpaid installments of the Development Fee due pursuant to Section 8.12 shall be suspended by the Company until such obligations are met by the Managing Member.
- (b) Operating Deficit Guaranty. In the event that, at any time during the period commencing on achievement of Breakeven Operations and ending on the fifteenth anniversary of such date, an Operating Deficit shall exist, the Managing Member shall provide such funds to the Company as shall be necessary to pay such Operating Deficits. Funds provided after the achievement of Breakeven Operations shall be in the form of a loan to the Company (the "Operating Deficit Loan(s)"). Any Operating Deficit Loan shall be on the following terms: (i) it shall be unsecured; (ii) it shall not bear interest; (iii) it shall be repayable solely from Net Cash Flow and proceeds of a Capital Transaction at the time and in the amounts set forth in Sections 11.03(b), 11.04 and 12.02(a) of this Agreement; and (iv) Operating Deficit Loans shall be fully subordinated to payment of Project Loans, MM Loans, and indebtedness of the Company to all

Persons other than Members. In the event that the Managing Member shall fail to make any such Operating Deficit Loan as aforesaid, the Company shall utilize amounts otherwise payable as installments of the Development Fee pursuant to Section 8.12 of this Agreement to meet the obligations of the Managing Member pursuant to this Section 8.11(b). Amounts so utilized shall also constitute payment and satisfaction of installments of the Development Fee and such other fees payable under the aforesaid Section of this Agreement, and the obligation of the Company to make such installment payments pursuant to such Sections, as well as the Investor Member's obligation to make future Capital Contributions, shall be reduced correspondingly. For the purpose of this Section 8.11(b), all expenses shall be paid on a sixty (60) day current basis.

- year of the Company there is a LIHTC Shortfall, the Managing Member shall, within forty-five (45) days following the close of such fiscal year, pay the Investor Member an amount equal to (A) the amount of the LIHTC Shortfall for the fiscal year immediately preceding the payment due date multiplied by \$1.00, (B) all penalties and interest imposed by the Code and assessed against the Investor Member by the IRS with respect to any LIHTC Shortfall, and (C) an amount sufficient to pay any tax liability owed by the Investor Member resulting from the receipt of the amounts specified in the foregoing clauses (A), (B) and this clause (C) of this Section 8.11(c)(i) (such calculation to be made assuming the Investor Member is subject to the highest federal and state tax rates imposed on corporate tax payers under the Code at that time for the taxable year of the Investor Member in which such payment is taken into income by the Investor Member), together with interest on such amounts at the Prime Rate accruing from such payment due date.
- The Managing Member irrevocably and unconditionally guarantees (ii) payments specified in this Section 8.11(c)(ii) to the Investor Member if there is a LIHTC Recapture Event. The payments required by this Section 8.11(c)(ii) shall be the sum of the following amounts: (A) the amount of LIHTC previously allocated to the Investor Member and subsequently disallowed because of such LIHTC Recapture Event multiplied by \$1.00; (B) the "credit recapture amount" (as defined in Code Section 42(j)(2)) allocated to the Investor Member because of such LIHTC Recapture Event; (C) all penalties and interest imposed by the Code and assessed against the Investor Member by the IRS with respect to such LIHTC Recapture Event; (D) an amount sufficient to pay any tax liability owed by the Investor Member resulting from the receipt of the amounts specified in the foregoing clauses (A), (B), (C) and this clause (D) of this Section 8.11(c)(ii) (such calculation to be made assuming the Investor Member is subject to the highest federal and state tax rate imposed on corporate taxpayers under the Code at that time for the taxable year of the Investor Member in which such payment is taken into income by the Investor Member, together with interest on such amounts at the Prime Rate accruing from the date the Investor Member remits funds to a taxing authority with respect to a LIHTC Recapture Event; and (E) if the cause of the LIHTC Recapture Event will, in determination of the Investor Member, decrease the maximum amount of LIHTC that will be available to the Company and allocated to the Investor Member during the remainder of the compliance period under Section 42 of the Code, assuming full compliance with Section 42 of the Code, then an amount equal to the total amount of such decrease. The Managing Member shall make such payment to the Investor Member within fortyfive (45) days of the LIHTC Recapture Event.

(iii) The LIHTC Compliance Guaranty set forth herein shall not apply to amounts due solely to the transfer by the Investor Member of all or a portion of its Interest in the Company or to changes in the tax law after the date hereof with which the Managing Member is unable to comply despite the exercise of its good faith and reasonable efforts.

#### (iv) Intentionally Omitted.

- Funds provided by the Affiliate Guarantor with respect to the (v) Managing Member's obligations under subparagraphs (i) or (ii) above shall be in the form of a loan to the Company (the "Guarantor LIHTC Compliance Loan"). Any Guarantor LIHTC Compliance Loan shall be on the following terms: (i) it shall be unsecured; (ii) it shall bear no interest; and (iii) it shall be repayable solely from proceeds of a Capital Transaction or liquidation at the time and in the amounts set forth in Sections 11.04 and 12.02(a) of this Agreement. Notwithstanding the foregoing, the Investor Member shall have the authority to treat any guarantee payment made on behalf of the Company by its Managing Member or the Affiliate Guarantor as (i) a capital contribution to the capital of the Company by the Managing Member in the amount of such guarantee payment that is matched with a corresponding upward adjustment to such Managing Member's capital account in the Company or (ii) as a loan (as described above) by the Managing Member in the amount of such guarantee payment, so as to minimize any possible unintended increase in the amount of depreciation and tax credits allocated to the Managing Member; provided that any losses or other deductions, other than depreciation, relating to such capital contribution or loan, shall be allocated to the Managing Member making such guarantee payment.
- (d) Project Loan Funding Guaranty. The Managing Member irrevocably and unconditionally guarantees and covenants that the Company shall receive full funding of the Project Loans on or before June 30, 2021, on the terms set forth on **Exhibit F** attached hereto. The Managing Member represents and warrants that the source of funds for the Project Loans do not include, in whole or in part, "federal subsidies" within the meaning of Code Section 42(i) (i.e. the source of funds for the Project Loans does not include, in whole or in part, a "tax-exempt obligation," an obligation the interest on which is exempt from tax under Code Section 103). The Project Loan documents shall contain such other terms as may be Consented to by the Investor Member.
- 8.12 <u>Development Fee.</u> The Company has entered into a Development Agreement (materially in the form of <u>Exhibit A</u> attached hereto) of even date herewith with the Developer for its services in connection with the development and construction of the Project. In consideration for such services, a Development Fee in a total amount equal to \$492,000 shall be payable by the Company, in accordance with the terms of the Development Agreement and Article XI of this Agreement. In no event shall full payment of the Development Fee be later than the termination of the Compliance Period. It is anticipated that \$92,663 of the Development Fee will be deferred and paid pursuant to Article XI.

8.13 <u>Incentive Management Fee.</u> The Company has entered into an Incentive Management Fee Agreement in the form attached hereto as **Exhibit B**, with the Managing Member of even date herewith for its services in managing the business of the Company for the period from the date hereof throughout the term of the Company. In no event shall the Incentive Management Fee be cumulative. Payment of such fee shall be in accordance with any applicable requirements of the Project Lenders.

#### 8.14 Withholding of Fee Payments.

- (a) <u>Conditions for Withholding</u>. In the event that (i) the Managing Member or any successor Managing Member shall not have substantially complied with any material provisions under this Agreement, or under the operating agreement with respect to an Affiliated Company, after Notice from the Investor Member of such noncompliance and failure to cure such noncompliance within a period of thirty (30) days from and after the date of such Notice, or (ii) any Project Lender shall have declared the Company to be in default under any Project Loan or under any of the mortgage loans as to an Affiliated Company, or (iii) foreclosure proceedings shall have been commenced against the Project or against an Project owned by the Affiliated Company, then (A) the Managing Member shall be in default of this Agreement, and the Company shall withhold payment of any installment of fees and/or allowance payable pursuant to Sections 4.02(s), 8.12 and/or 8.13 and (B) the Managing Member shall be liable for the Company's payment of any and all installments of the Development Fee payable pursuant to Section 8.12.
- (b) <u>Release of Fees</u>. All amounts so withheld by the Company under this Section 8.14 shall be promptly released to the payees thereof only after the Managing Member has cured the default justifying the withholding, as demonstrated by evidence reasonably acceptable to the Investor Member.
- Selection of Management Agent; Terms of Management Agreement. The Company shall engage such person, firm or company as the Managing Member may select, and as the Investor Member may approve, which approval shall not be unreasonably withheld (hereinafter referred to as "Management Agent") to manage the operation of the Project during the rent up period and following Final Closing. The Management Agent must be a VHDA certified Property Manager. The Management Agent shall be paid a management fee subject to the approval of the Agency and/or the Project Lenders, if required, and the Special Member, but in no event will the management fee be greater than 9.80% of gross rental income. The contract between the Company and the Management Agent and the management plan for the Project shall be in the form set forth in Exhibit G, with such changes acceptable to the Agency and/or the Project Lenders, if required, and reasonably acceptable to the Special Member. Such contract shall provide, among other things, that it shall be cancelable upon thirty (30) days' prior notice from the Company, and that the Management Agent will accrue the management fee to the extent necessary at any time to prevent a default under any Project Loan. Whenever the management agent for the Project is the Managing Member or an Affiliate of the Managing Member, the management agreement shall provide that it is immediately terminable at the election of the Investor Member or Special Member in the event of (a) the removal or withdrawal of the Managing Member, or (b) any material breach

of or noncompliance with any provision of this Agreement by the Managing Member or any Affiliate of the Managing Member. Any other agreement entered into by the Company and any Managing Member or any Affiliate thereof shall specifically provide that such agreement shall be immediately terminable at the election of the Investor Member or Special Member if the Managing Member is removed or withdraws. The Sponsor is approved by the parties hereto as the initial Management Agent.

#### 8.16 Removal of the Management Agent. The Managing Member:

- (a) may, upon receiving any required approval of the Project Lenders and the Investor Member, dismiss the Management Agent as the entity responsible for the Project under the terms of the contract between the Company and the Management Agent, and
- (b) shall, at the request of the Investor Member, remove the Management Agent if the Special Member determines that the same is necessary to protect the interest of the Company or if the Management Agent is declared Bankrupt, is dissolved, or makes an assignment for the benefit of its creditors, or for any intentional misconduct by the Management Agent or its negligence in the discharge of its duties and obligations as Management Agent (subject to the fulfillment and expiration of any notice and/or opportunity to cure provisions of the Management Agreement), including, without limitation, for any action or failure to take any action which:
- (i) violates in any material respect any provision of the Management Agreement entered into with the Company and approved by the Project Lenders, if required, and/or any material provision of the Project Documents and/or the Loan Documents applicable to the Project, or the Project Lenders-approved management plan for the Project;
- (ii) violates in any material respect any provision of this Agreement or provision of applicable law; or
- (iii) causes the Project to be operated in a manner which if continued would give rise to an event which would cause or would likely cause a recapture of LIHTC.
- 8.17 <u>Replacement of the Management Agent</u>. Upon the removal of the Management Agent as the entity responsible for the management of the Project, a substitute Management Agent which is not an Affiliate of the Managing Member shall be named by the Managing Member, subject to the approval of the Project Lenders, if required, and the approval of the Investor Member.
- 8.18 Loans to the Company. The Company is authorized to receive Operating Deficit Loans and MM Loans on the terms set forth in this Agreement. In addition, if (a) additional funds are required by the Company for any purpose relating to the business of the Company or for any of its obligations, expenses, costs or expenditures, and (b) the Company has not received an Operating Deficit Loan, or MM Loan to pay such amounts, then the Company may borrow such funds as are needed from a Person or organization, other than a Member or an Affiliate of a

Member, in accordance with the terms of this Section 8.18, for such period of time and on such terms as the Managing Member and the Investor Member may agree; provided, however, that no such additional loans shall be secured by any mortgage or other encumbrance on the property of the Company without the prior approval of the Investor Member except that such approvals shall not be required in the case of the hypothecation of personal property purchased by the Company and not included in the security agreements executed by the Company at the time of Initial Closing. Nothing in this Section 8.18 shall modify or affect the obligation of the Managing Member to make Operating Deficit Loans and to perform its obligations when and as required by this Agreement.

8.19 <u>Affiliate Guaranty</u>. Concurrently with the execution of this Agreement, the Managing Member shall deliver to the Investor Member (a) the Affiliate Guaranty fully executed by each Affiliate Guarantor, (b) a pledge and security agreement executed by the Managing Member in the form of <u>Exhibit E</u> attached hereto (the "Managing Member Pledge"), wherein the Managing Member pledges and grants a security interest in its Managing Member interest in the Company and in each Affiliated Company to secure its obligation under this Agreement, and (c) an opinion of counsel to the Affiliate Guarantors in form satisfactory to the Investor Member regarding the Affiliate Guaranty and the Managing Member Pledge.

#### 8.20 <u>Intentionally Deleted.</u>

8.21 Accounting Fee. An accounting fee shall be paid to Virginia Housing Capital Corporation under the Agreement to Provide Accounting and Reporting Services, the form of which is attached hereto as **Exhibit J.** The obligation to pay such fee shall terminate at the end of the next year following the termination of the Compliance Period.

8.22 <u>Public Relations.</u> The Managing Member shall provide written and timely notice of any groundbreaking, ribbon-cutting or other public relations ceremonies for the Project to the Investor Member and recognize the Investor Member and the Investor Member's members at such public relations ceremonies.

# ARTICLE IX TRANSFERS AND RESTRICTIONS ON TRANSFERS OF INTERESTS OF INVESTOR MEMBERS

#### 9.01 Restrictions on Transfer of Investor Members' Interests.

- (a) Under no circumstances will any offer, sale, transfer, assignment, hypothecation or pledge of any Investor Member Interest be permitted unless the Managing Member, in its sole discretion, shall have Consented thereto, and the Project Lenders, if required, also shall have Consented thereto, provided however, that the Managing Member shall not unreasonably withhold its Consent to the pledge by the Investor Member of its Investor Member Interest or a transfer of its right to receive distributions hereunder, so long as no pledgee or transferee shall have any right to become a Substitute Investor Member in the Company or exercise any voting rights of the Investor Member.
- (b) The Investor Member whose interest is being transferred shall pay such reasonable expenses as may be incurred by the Company in connection with such transfer.
- (c) Nothing in this Section 9.01 shall limit the authority of the Investor Member to sell, transfer and/or assign interests within the Investor Member or to transfer Interests of the Investor Member to (i) any Affiliate of the Investor Member or Special Member, in the sole discretion of the Investor Member, at any time and from time to time, or (ii) to any other Person once during the term of this Agreement upon Notice to the Managing Member(s).

#### 9.02 Admission of Substitute Investor Members.

- (a) Subject to the other provisions of this Article IX, an assignee of the Interest of an Investor Member (which shall be understood to include any purchaser, transferee, donee, or other recipient of any disposition of such Interest) shall be deemed admitted as a Substitute Investor Member of the Company only upon the satisfactory completion of the following:
- (i) Consent of the Managing Member (which may be withheld in its sole discretion), and the consent of the Project Lenders, if required, shall have been given; such Consent of the Managing Member may be evidenced by the execution by the Managing Member of an amended Agreement and/or Certificate evidencing the admission of such Person as an Investor Member pursuant to the requirements of the Act, provided, however, that no Consent shall be required for any sale, transfer or assignment pursuant to Section 9.01 (c);

- (ii) the assignee shall have accepted and agreed to be bound by the terms and provisions of this Agreement by executing a counterpart thereof or an appropriate amendment hereto, and such other documents or instruments as the Managing Member may require in order to effect the admission of such Person as an Investor Member;
- (iii) an amended Agreement and/or Certificate evidencing the admission of such Person as an Investor Member shall have been filed for recording pursuant to the requirements of the Act;
- (iv) if the assignee is a corporation, the assignee shall have provided the Managing Member with evidence satisfactory to Counsel for the Company of its authority to become an Investor Member under the terms and provisions of this Agreement; and
- (v) the assignee or the assignor shall have reimbursed the Company for all reasonable expenses, including all reasonable legal fees and recording charges, incurred by the Company in connection with such assignment.
- (b) For the purpose of allocation of profits, losses and credits, and for the purpose of distributing cash of the Company, a Substitute Investor Member shall be treated as having become, and as appearing in, the records of the Company as a Member upon his signing of an amendment to this Agreement agreeing to be bound hereby.
- (c) If the Managing Member has determined it will Consent to the admission, the Managing Member shall cooperate with the Person seeking to become a Substitute Investor Member by preparing the documentation required by this Section and making all official filings and publications. In such event, the Company shall take all such action, including the filing, if required, of any amended Agreement and/or Certificate evidencing the admission of any Person as an Investor Member, and the making of any other official filings and publications, as promptly as practicable after the satisfaction by the assignee of the Interest of an Investor Member of the conditions contained in this Article IX to the admission of such Person as an Investor Member of the Company. Any cost or expense incurred in connection with such admission shall be borne by the Substitute Investor Member.

#### 9.03 Rights of Assignee of Company Interest.

- (a) Except as provided in this Article and as required by operation of law, the Company shall not be obligated for any purpose whatsoever to recognize the assignment by any Investor Member of its Interest until the Company has received actual Notice thereof.
- (b) Any Person who is the assignee of all or any portion of an Investor Member's Interest, but does not become a Substitute Investor Member, and who desires to make a further assignment of such Interest, shall be subject to all the provisions of this Article IX to the same extent and in the same manner as any Investor Member desiring to make an assignment of its Interest.

### ARTICLE X RIGHTS AND OBLIGATIONS OF INVESTOR MEMBERS

- 10.01 <u>Management of the Company</u>. No Investor Member shall take part in the management or control of the business of the Company nor transact any business in the name of the Company. Except as otherwise expressly provided in this Agreement, no Investor Member shall have the power or authority to bind the Company or to sign any agreement or document in the name of the Company. No Investor Member shall have any power or authority with respect to the Company except insofar as the Consent of any Investor Member shall be expressly required and except as otherwise expressly provided in this Agreement.
- 10.02 <u>Limitation on Liability of Investor Members</u>. The liability of each Investor Member is limited to its Capital Contribution as and when payable under the provisions of this Agreement, and as provided under the Act. No Investor Member shall have any other liability to contribute money to, or in respect of the liabilities or obligations of, the Company, nor shall any Investor Member be personally liable for any obligations of the Company, except as and to the extent provided in the Act. No Investor Member shall be obligated to make loans to the Company.
- 10.03 Other Activities. Any Investor Member may engage in or possess interests in other ventures of every kind and description for its own account, including without limitation, serving as general partner or managing member of other limited partnerships or limited liability companies which own, either directly or through interests in other limited liability companies or limited partnerships, government-assisted housing projects similar to the Project. Neither the Company nor any of the Members shall have any right by virtue of this Agreement in or to such other business ventures to the income or profits derived therefrom.

## ARTICLE XI PROFITS, LOSSES AND DISTRIBUTIONS

#### 11.01 Allocation of Profits and Losses Other Than From Capital Transactions.

- (a) <u>Manner of Determination</u>. Profits, Losses and credits for all purposes of this Agreement shall be determined in accordance with the definition of the same under Article II of the Agreement (as applicable) and in accordance with the accrual accounting method and in accordance with applicable Code sections and Treasury Regulations governing same.
- (b) <u>Allocations</u>. All Profits and Losses, except those items in Sections 11.02, 11.05 and 11.07 below, shall be allocated to the Members in accordance with their Percentage Interests. Every item of income, gain, loss, deduction, or tax preference entering into the computation of such Profits and Losses, or applicable to the period during which such Profits and Losses were realized, shall be considered allocated to each Member in the same proportion as

Profits and Losses are allocated to such Member.

#### (c) <u>Intentionally Deleted</u>.

- (d) <u>Special Member Allocation</u>. Notwithstanding any provisions in the Agreement to the contrary, in no event shall the Special Member be allocated more than its Percentage Interest, determined as of the date hereof, of any item of Company income, gain, loss, deduction, credit or basis.
- 11.02 <u>Allocation of Profits and Losses from Capital Transactions</u>. Except to the extent provided in Sections 11.07, Profits and Losses recognized by the Company upon a Capital Transaction shall be allocated in the following manner:
- (a) Profits shall be allocated (i) first, to the Members with negative Capital Account balances, that portion of gains (including any gains treated as ordinary income for federal income tax purposes) which is equal in amount to, and in proportion to, such Members' respective negative Capital Accounts in the Company; provided that no gain shall be allocated under this Section 11.02(a)(i) to a Member once such Member's Capital Account is brought to zero and (ii) second, gains in excess of the amount allocated under (i) shall be allocated to the Members in the amounts and to the extent necessary to increase the Members' respective Capital Accounts so that the proceeds distributed under Section 11.04(d) and (f) will be distributed in accordance with the Members' respective Capital Accounts.
- (b) Losses shall be allocated (i) first, to the extent and in such proportions as the respective positive balances in all Members' Capital Accounts, and (ii) second, any remaining loss to the Members in accordance with the manner in which they bear the economic risk of loss associated with such loss or, if none, to the Members in accordance with their Membership Interests.
- (c) Any portion of the Profits treated as ordinary income for federal income tax purposes under Sections 1245 and 1250 of the Code ("Recapture Amount") shall be allocated on a dollar for dollar basis to those Members to whom the items of Company deduction or loss giving rise to the Recapture Amount had been previously allocated.

## 11.03 <u>Distributions: Net Cash Flow.</u>

- (a) <u>Determination of Net Cash Flow</u>. Net Cash Flow shall be determined separately for each fiscal year or portion thereof commencing on the day after Final Closing and shall not be cumulative. Wherever there is a reference to the distribution of Net Cash Flow pursuant to the provisions of this Agreement, Net Cash Flow shall be deemed to be limited to Surplus Cash available for distribution. Income received by the Company from the period commencing with the date of receipt of the initial certificate of occupancy with respect to the Project and ending on the date of the Final Closing shall not be distributed during such period and shall be treated as Net Cash Flow with respect to the first Payment Date following Final Closing.
- (b) <u>Manner of Distribution</u>. Subject to the approval of the Project Lenders, if required, Net Cash Flow shall be applied and/or distributed on each Payment Date in the following priority:
- (i) first, to the Investor Member until the aggregate amount of distributions made to the Investor Member under this Section 11.03(b)(i) for the current and all prior years equals the Assumed Investor Member Tax Liability for the current and all prior years;
- (ii) second, to the Investor Member in an amount equal to any LIHTC Reduction Guaranty Payment or Unpaid LIHTC Shortfall;
- (iii) third, to the Managing Member until the aggregate amount of distributions made to the Managing Member under this Section 11.03(b)(iii) for the current and all prior years equals the Assumed Managing Member Tax Liability for the current and all prior years;
  - (iv) fourth, to replenish the Operating Reserve to the Initial Amount;
- (v) fifth, to the Developer until all amounts due under the Development Agreement have been paid in full;
- (vi) sixth, to the pro rata payment of any outstanding Operating Deficit Loans and MM Loans, based upon the respective outstanding balances of each;
  - (vii) seventh to the payment of the Incentive Management Fee; and
- (viii) thereafter, 99.99% to the Investor Member; .009% to the Managing Member; and .001% to the Special Member.

Notwithstanding anything to the contrary contained herein, if the amount of the distribution to the Investor Member under Section 11.03(b) is less than 10% of the Net Cash Flow of the Project, then the Investor Member shall receive a priority distribution before any distributions under Section 11.03(b)(vii) and (viii) in an amount such that, when added to the sum distributable to the Investor Member under Section 11.03(b), shall equal 10% of Cash Flow.

- (c) <u>Distributions to be Subject to Regulatory Restrictions</u>. Notwithstanding the foregoing, during such time as regulations of the Project Lenders are applicable to the Project, the total amount of Net Cash Flow which may be so distributed to the Members with respect to any fiscal year shall not exceed such amounts as such regulations permit to be distributed.
- 11.04 <u>Distributions: Capital Transactions and Liquidation of Company Property</u>. Except as may be required under Section 12.02(b), the proceeds resulting from the liquidation of the Company assets pursuant to Section 12.02, and the net proceeds resulting from any Capital Transaction, as the case may be, shall be distributed and applied in the following order of priority:
- (a) to the payment of all matured debts and liabilities of the Company (including amounts due pursuant to any Project Loan and all expenses of the Company incident to any such sale or refinancing), excluding (1) debts and liabilities of the Company to Members or any Affiliates, and (2) all unpaid fees owing to the Managing Member under this Agreement;
- (b) to the setting up of any reserves which the Liquidator (or the Managing Member if the distribution is not pursuant to the liquidation of the Company) deems reasonably necessary for contingent, unmatured or unforeseen liabilities or obligations of the Company;
- (c) Twenty Thousand and No/100 Dollars (\$20,000.00) to the Special Member, or its assignee as a Capital Transaction Administrative Fee, either upon sale or transfer of Investor Member interest:
- (d) to the payment of any debts and liabilities (including unpaid fees) owed to the Members or any Affiliates by the Company for Company obligations; provided, however, that the foregoing debts and liabilities owed to Members and their Affiliates shall be paid or repaid, as applicable, in the following order of priority, if and to the extent applicable: (i) to the Investor Member, an amount equal to any outstanding LIHTC Reduction Guaranty Payment, or any Unpaid LIHTC Shortfall (applied first to accrued but unpaid interest (at the Default Rate) and then principal); (ii) to the Investor Member, an amount equal to any Special Additional Capital Contribution; (iii) to the payment of any outstanding MM Loans and loans made by the Managing Member pursuant to Section 8.11(a)(i) and/or 8.11(a)(ii) pro rata based on their respective outstanding balances, if applicable; (iv) amounts due under the Development Agreement; (v) amounts due with respect to Operating Deficit Loans, if any; and (vi) any other such debts and liabilities;
- (e) to the Managing Member and Investor Members in proportion to the relative amounts of Net Projected Tax Liabilities of the Managing Member and the Investor members or partners or members and their respective members or partners until they each have received, cumulatively, an amount equal to their respective Net Projected Tax Liabilities;
- (f) to payment of the Guarantor LIHTC Compliance Loan (or, if funds provided are a capital contribution, under Section 8.11(c)(v), as a return of such capital); and

(g) the balance, .009% to the Managing Member, 99.99% to the Investor Member, and .001% to the Special Member.

Written determination of the proposed distributions of proceeds of Capital Transactions, showing all relevant calculations and assumptions, shall be delivered to the Investor Member and Special Member not later than twenty (20) days prior to the Company entering into any agreement for a Capital Transaction, and written confirmation or any revision thereof shall be delivered to the Investor Member and Special Member not later than twenty (20) days prior to the making of any such distribution. Distributions hereunder shall be made within five (5) days of the Company's receipt of such proceeds.

#### 11.05 <u>Distributions and Allocations: General Provisions.</u>

- (a) In any year in which a Member sells, assigns or transfers all or any portion of an Interest to any Person who during such year is admitted as a substitute Member, the share of all profits and losses allocated to, and of all Net Cash Flow and of all cash proceeds distributable under Section 11.04 distributed to, all Members which is attributable to the Interest sold, assigned or transferred shall be divided between the assignor and the assignee ratably on the basis of the number of monthly periods in such year before, and the number of monthly periods on and after, the first day of the month during which such Person is admitted as a substitute Member.
- (b) The Company shall, subject to any applicable limitation on the distribution of Net Cash Flow and any required approval by the Project Lenders, distribute Net Cash Flow not less frequently than annually in the manner provided in Section 11.03(b).
- (c) In the event that there is a determination that there is any original issue discount or imputed interest attributable to the Capital Contribution of any Member, or any loan between a Member and the Company, any income or deduction of the Company attributable to such imputed interest or original issue discount on such Capital Contribution or loan (whether stated or unstated) shall be allocated solely to such Member.
- (d) In the event that the deduction of all or a portion of any fee paid or incurred by the Company to a Member or an Affiliate of a Member is disallowed for federal income tax purposes by the IRS with respect to a taxable year of the Company, the Company shall then allocate to such Member an amount of gross income of the Company for such year equal to the amount of such fee as to which the deduction is disallowed.
- (e) If any Member's Interest in the Company is reduced but not eliminated because of the admission of new Members or otherwise, or if any Member is treated as receiving any items of property described in Section 751(a) of the Code, the Member's Interest in such items of Section 751(a) property that was property of the Company while such Person was a Member shall not be reduced, but shall be retained by the Member so long as the Member has an Interest in the Company and so long as the Company has an Interest in such property.

- (f) In accordance with Section 704(c) of the Code (relating to allocations with respect to appreciated contributed property) and the Regulations thereunder, income, gain, loss, and deduction with respect to any property contributed to the capital of the Company shall be allocated, solely for tax purposes, among the Members so as to take account of any variation between the adjusted basis of such property to the Company for federal income tax purposes and its fair market value. Any elections or other decisions relating to such allocations shall be made by the Managing Member in any manner that reasonably reflects the purpose and intention of this Agreement.
- (g) In the event that the Managing Member makes any Operating Deficit Loans pursuant to Section 8.11(b), any deductions or losses of the Company attributable to the use of those funds shall be specially allocated to the Managing Member.
- (h) Any income attributable to the Capital Contribution of the Managing Member will be allocated to the Managing Member.
- (i) Any income attributable to the modification of any of the Project Loan(s) shall be allocated 100% to the Managing Member.

### 11.06 Capital Accounts.

- Establishment and Maintenance. A separate Capital Account shall be maintained and adjusted for each Member. There shall be credited to each Member's Capital Account the amount of its Capital Contribution, the fair market value of any property contributed to the Company (net of any liabilities secured by such property) and such Member's distributive share of the income and gain for tax purposes of the Company including income or gain exempt from tax; and there shall be charged against each Member's Capital Account the amount of all cash flow distributed to such Member, the fair market value of any property distributed to such Member (net of any liabilities secured by such property), the net proceeds resulting from the liquidation of the Company's assets or from any sale or refinancing of the Project distributed to such Member, and such Member's distributive share of the losses for tax purposes of the Company. Each Member's Capital Account shall be maintained and adjusted in accordance with the Code and the Treasury Regulations thereunder. The foregoing provisions and the other provisions of this Agreement relating to the maintenance of Capital Accounts are intended to comply with Treas. Reg. § 1.704-1(b), and shall be interpreted and applied in a manner consistent with such regulations. It is the intention of the Members that the Capital Accounts maintained under this Agreement be determined and maintained throughout the full term of this Agreement in accordance with the accounting rules of Treas. Reg. § 1.704-1(b)(2)(iv).
- (b) <u>Deficit Capital Accounts; Regulatory Liquidation</u>. In the event that the Company is liquidated within the meaning of Treas. Reg. § 1.704-1(b)(2)(ii)(g), if the Managing Member's Capital Account has a deficit balance (after giving effect to all contributions, distributions and allocations), the Managing Member shall make Capital Contributions in the

amount of such deficit in compliance with Treas. Reg. §1.704-1(b)(2)(ii)(b)(3). In the event that the Investor Member's Capital Account should have a deficit balance at such time, it shall have no obligation to fund or otherwise contribute capital to the Company in connection with such deficit. Notwithstanding the foregoing, in the event the Company is liquidated within the meaning of Treas. Reg. § 1.704-1(b)(2)(ii)(g) but no event has occurred under Section 12.01 to dissolve the Company, the Company assets shall not be liquidated, the Company's liabilities shall not be paid or discharged, and the Company's affairs shall not be wound up. Instead, the Company shall be deemed to have contributed all of its assets and liabilities to a new limited liability company in exchange for an interest in the new limited liability company. Immediately thereafter, the terminated Company shall be deemed to have distributed interests in the new limited liability company to the Members of the terminated Company in proportion to their respective interests in the terminated Company in liquidation of the terminated Company.

11.07 <u>Special Allocations</u>. Notwithstanding anything to the contrary contained in Section 11.01(a) or (b), the following special allocations in all events apply in determining the allocation of Profits and Losses among the Members and are made prior to the allocations required under §11.01(a) and (b):

## (a) <u>Depreciation and LIHTC</u>.

- (i) Depreciation (cost recovery) deductions and LIHTC are allocated to the Members in accordance with their Percentage Interests.
- (ii) Any recapture of LIHTC is allocated to the Members that were allocated (or whose predecessors-in-interest were allocated) the depreciation/cost recovery deduction and LIHTC associated therewith.

# (b) <u>Limitation on Allocations of Losses.</u>

- (i) To the extent the allocation of any Losses to a Member would cause that Member to have an Adjusted Capital Account Deficit at the end of any fiscal year of the Company, then those Losses will not be allocated to that Member, but rather will be specially allocated to the remaining Members in proportion with their relative interests in the Company.
- (ii) In the event some but not all of the Members would have Adjusted Capital Account Deficits due to an allocation of Losses, the limitation set forth in this Section 11.07(b) shall be applied on a Member-by-Member basis so as to allocate the maximum permissible Losses to each Member who is not a Managing Member under Treas. Reg. §1.704-1(b)(2)(ii)(d). All Losses in excess of the limitation set forth in this Section 11.07(b) shall be allocated to the Managing Member.
- (c) <u>Profit Chargeback.</u> To the extent any Losses are specially allocated to a Member in accordance with Section 11.07(b), then Profits will thereafter first be specially allocated to such Member in proportion to and in an amount (1) up to but not exceeding the amount of any such

special allocation of Losses away from such Member under such subparagraph (b) but (2) not to the extent that Losses or depreciation deductions would be allocated to the remaining Members in excess of the amount permitted by 11.07(b).

- (d) <u>Nonrecourse Deductions</u>. Nonrecourse Deductions for any fiscal year shall be allocated to the Members in accordance with their Percentage Interests.
- (e) <u>Member Nonrecourse Deductions</u>. Any Member Nonrecourse Deductions for any fiscal year shall be specially allocated to the Member or Members that bear the Economic Risk of Loss with respect to the Member Nonrecourse Debt to which such Member Nonrecourse Deductions are attributable in accordance with Treas. Reg. §1.704-2(b)(4) and Treas. Reg. §1.704-2(i).
- (f) <u>Company Minimum Gain Chargeback</u>. Notwithstanding any other provision of this Agreement, if there is a net decrease in the Company's Minimum Gain attributable to Nonrecourse Liabilities during any taxable year, each Member shall be specially allocated a *pro rata* portion of each of the Company's items of income and gain for such year (and, if necessary for subsequent years) in proportion to, and to the extent of, an amount equal to such Member's share of the net decrease in such Minimum Gain during such taxable year as determined in accordance with the provisions of Treas. Reg. §1.704-2(g)(2). In the event that such net decrease in the Company's Minimum Gain occurs in connection with the disposition of all or any portion of the Project, then any items of Company income or gain allocated in accordance with the previous sentence shall first consist of gain recognized by the Company as a result of such disposition. It is the intent that the allocations provided in this Section 11.07(f) shall be determined in accordance with and only to the extent required by Treas. Reg. §1.704-2(f) and (j)(2)(i).
- of this Agreement, if there is a net decrease in the amount of the Company's Minimum Gain during any taxable year with respect to a Member Nonrecourse Debt, the Member bearing the Economic Risk of Loss with respect to such Member Nonrecourse Debt shall be specially allocated a *pro rata* portion of each of the Company's items of income and gain for such taxable year (and, if necessary, for subsequent years) in proportion to, and to the extent of the amount of such Member's share of the net decrease in such Minimum Gain during such taxable year as determined in accordance with the provisions of Treas. Reg. §1.704-2(i)(4). In the event that such net decrease in the Member's Minimum Gain occurs in connection with the disposition of all or any portion of Project, then any items of Company income or gain allocated in accordance with the previous sentence shall first consist of gain recognized by the Company as a result of such disposition. It is the intent that the allocations provided in this Section 11.07(g) shall be determined in accordance with and only to the extent required by the provisions of Treas. Reg. §1.704-2(i) and (j)(2)(ii).
- (h) <u>Qualified Income Offset.</u> If a Member unexpectedly receives any adjustments, allocations, or distributions described in §1.704-1(b)(2)(ii)(d)(4), (5) or (6) of the Regulations, then items of Company income or gain will be specially allocated to that Member in an amount and manner sufficient to eliminate, to the extent required by the Regulations, the Adjusted

Capital Account Deficit of that Member as quickly as possible. The special allocations required pursuant to this subparagraph (h) are made only if and to the extent that such Member would have an Adjusted Capital Account Deficit after all other allocations provided for in this Article 11 have been tentatively made as if this subparagraph (h) were not in the Agreement. This subparagraph (h) is intended to comply with the qualified income offset requirements of §1.704-1(b)(2)(ii)(d) of the Regulations and will be interpreted consistently therewith.

- (i) Gross Income Allocation. In the event any Member has a deficit Capital Account at the end of any fiscal year in excess of the sum of (i) the amount that such Member must restore pursuant to any provision of this Agreement, if any, and (ii) the amount such Member is deemed obligated to restore pursuant to the penultimate sentence of Treas. Reg. § 1.704-2(g) and § 1.704-2(i)(5), such Member shall be specially allocated items of Company income and gain in the amount of such excess as quickly as possible, provided that an allocation pursuant to this Section 11.07(i) shall be made if and only to the extent that such Member would have a deficit Capital Account in excess of such sum after all other allocations provided for in this Article XI have been tentatively made as if this Section 11.07(i) and Section 11.07(h) hereof were not in the Agreement.
- (j) §754 Adjustment. To the extent an adjustment to the adjusted tax basis of any Company Property undertaken pursuant to §734(b) or 743(b) of the Code is required to be taken into account in determining the Capital Accounts of the Members under Treas. Reg. §1.704-1(b)(2)(iv)(m), then the amount of such adjustment to the Capital Accounts will be treated as an item of gain (if the adjustment increases the basis of the asset) or loss (if the adjustment decreases such basis) and such gain or loss will be specially allocated to the Members in a manner consistent with the manner in which their Capital Accounts are required to be adjusted pursuant to the aforementioned section of the regulations.
- (k) <u>Curative Allocations.</u> In the event that income, loss or items thereof are allocated to one or more Members pursuant to Sections 11.07(h) through (i), subsequent income, loss or items thereof shall be allocated (subject to the provisions of Sections 11.07(h) and (i)) to the Members so that, to the extent possible in the judgment of the Managing Member, the net amount of allocations shall be equal to the amount that would have been allocated had Section 11.07 not been applied. Notwithstanding the foregoing, the allocation of depreciation deductions will be governed by Section 11.07(a) and this Section 11.07(k) shall not apply to allocations of depreciation deductions.
- (l) <u>Excess Nonrecourse Liabilities.</u> Solely for purposes of determining a Member's proportionate share of the "excess nonrecourse liabilities" of the Company within the meaning of Treas. Reg. §1.752-3(a)(3), the Members' respective interests in Company Profits and deductions shall equal their Percentage Interests (determined without regard to Section 11.07(a)-(k)).

#### (m) Authority to Vary Allocations to Preserve and Protect Members' Intent

(i) It is the intent of the Members that each Member's distributive share

of income, gain, loss, deduction, or credit (or item thereof) shall be determined and allocated in accordance with this Article XI to the fullest extent permitted by Section 704(b) of the Code. In order to preserve and protect the determinations and allocations provided for in this Article XI, the Managing Member, shall upon the direction in writing of the Special Member, allocate income, gain, loss, deduction, or credit (or item thereof) arising in any year differently than otherwise provided for in this Article XI as necessary to ensure that all allocations of income, gain, loss, deduction or credit (or item thereof) to the Members are permitted by Section 704(b) of the Code and Treasury Regulations promulgated thereunder. Any allocation made pursuant to this Section 11.07 shall be deemed to be a complete substitute for any allocation otherwise provided for in this Article XI and no amendment of this Agreement or approval of any Member shall be required.

- (ii) In making any allocation (the "new allocation") under Section 11.07(m)(i), the Managing Member is authorized to act only upon the direction in writing of the Special Member or the Investor Member.
- (iii) If the Managing Member receives a recommendation from the Accountants to make any new allocation in a manner less favorable to the Investor Member than is otherwise provided for in this Article XI, then the Managing Member shall do so only with the Investor Member's or the Special Member's Consent and only after having given the Investor Member and the Special Member the opportunity to discuss such allocation with the Accountants, and only after the Managing Member has been advised by the Accountants that it is permitted by Section 704(b) of the Code, to allocate income, gain, loss, deduction, or credit (or item thereof) arising in later years in such manner so as to bring the allocations of income, gain, loss, deduction, or credit (or item thereof) to the Investor Members as nearly as possible to the allocations thereof otherwise contemplated by this Article XI.
- (n) <u>Grant Income</u>. Any income recognized as a result of any receipt of grants by the Company shall be allocated one hundred percent (100%) to the Managing Member.
- 11.08 <u>Designation of Partnership Representative</u>. The Managing Member shall be the partnership representative of the Company pursuant to Section 6223 of the Code ("Partnership Representative"), and shall engage in such undertakings as are required of the Partnership Representative of the Company, as provided in the Code and applicable Treasury Regulations. For each applicable tax year, the Managing Member shall cause the Company to appoint as the Designated Individual a person who is employed by the Managing Member or its Affiliate, has sufficient experience and authority to represent the Company in all dealings with the IRS, and is Consented to by the Investor Member or Special Member. If the Designated Individual is unable to perform the role required, no longer meets the requirements of the Code and Treasury Regulations or ceases to be employed by the Managing Member or its Affiliate, the Managing Member shall take all necessary action to cause such person to resign as the Designated Individual and to cause the Company to designate a successor representative that would otherwise qualify under this Agreement and under the Code and Treasury Regulations as a permissible Designated Individual. The Managing Member shall take any and all action required under the Code or Treasury Regulations (including on all applicable Company tax returns), as in effect from time to

time, to cause the Company to designate the Managing Member as the Partnership Representative and the chosen person as the Designated Individual. The Managing Member shall cause the Designated Individual to agree to comply with all restrictions and obligations imposed on the Partnership Representative as set forth in this Agreement. In the event that the Special Member exercises its right to become a managing member and to assume duties of the Partnership Representative, the pre-existing Partnership Representative will resign in accordance with Treas. Reg. § 301.6223-1(d)(1) and the Company will redesignate the new managing member as Partnership Representative in accordance with Treas. Reg. § 301.6223-1(d)(1).

Each Member, by its execution of this Agreement, Consents to such designation of the Partnership Representative by the Company and agrees to execute, certify, acknowledge, deliver, swear to, file and record at the appropriate public offices such documents as may be necessary or appropriate to evidence such Consent.

#### 11.09 Authority of Partnership Representative.

- (a) The Partnership Representative shall have and perform all of the duties required under the Code and Treasury Regulations, including the following duties:
- (i) Furnish the name, address, profits interest, and taxpayer identification number of each Member to the IRS;
- (ii) Represent the Company in all dealings with the IRS and state and local taxing authorities in accordance with the obligations and restrictions imposed by this Agreement;
- (iii) Within five calendar days after the receipt by the Managing Member or an Affiliate thereof or the Company of any correspondence or communication relating to the Company or a Member or an Affiliate of a Member from the IRS or state or local taxing authority, the Partnership Representative shall forward to each Member a photocopy of all such correspondence or communication(s). The Partnership Representative shall, within five calendar days thereafter, advise each Member in writing of the substance and form of any conversation or communication held with any representative of the IRS or state or local taxing authority.
- (b) The Partnership Representative shall, upon request by the Investor Member, permit the Investor Member to include its attorney in the power of attorney (Form 2848) for the Company for any taxable years under a tax audit or in a tax administrative appeals process.
- (c) The Partnership Representative shall, solely upon request by the Investor Member, make an election pursuant to Sections 6221 or 6226 of the Code on behalf of the Company, provided the Company is permitted to make such election pursuant to the Code or Treasury Regulations thereunder.
  - (d) The Partnership Representative shall not without the Consent of the Special

#### Member:

- (i) Extend the statute of limitations for assessing or computing any tax liability against the Company (or the amount of character of any Company tax items);
- (ii) Engage an accounting firm or counsel to represent the Company before the IRS;
- (iii) Settle any audit with the IRS concerning the adjustment or readjustment of any Company item(s);
- (iv) File a request for an administrative adjustment with the IRS at any time or file a petition for judicial review with respect to any such request or select the forum for judicial review of any IRS determination;
- (v) Initiate or settle any judicial review or action concerning the amount or character of any Company tax item(s);
- (vi) Intervene in any action brought by any other Member for judicial review of a final Company administrative adjustment;
- (vii) Make an election pursuant to Sections 6221(b) or 6226(a) of the Code on behalf of the Company;
- (viii) Take action pursuant to Treasury Regulations promulgated under Section 6225(c); or
- (ix) Take any other action not expressly permitted by this Section 11.09 on behalf of the Members of the Company in connection with any administrative or judicial tax proceeding.
- (e) In the event of any Company-level proceeding instituted by the IRS pursuant to Sections 6221 through 6241 of the Code, or by any other federal, state or local tax authority, the Partnership Representative shall consult with the Special Member regarding the nature and content of all action and defense to be taken by the Company in response to such proceeding. The Partnership Representative also shall consult with the Special Member regarding the nature and content of any proceeding pursuant to Sections 6221 through 6241 of the Code instituted by or on behalf of the Company (including the decision to institute proceedings, whether administrative or judicial, and whether in response to a previous IRS proceeding against the Company or otherwise). The Partnership Representative will provide the Investor Member and Special Member with notice reasonably in advance of any meetings or conferences with respect to any administrative or judicial proceedings relating to the determination of Company items at the Company-level (including any meetings or conferences with counsel or advisors to the Company with respect to such proceedings) and the Investor Member and Special Member shall have the

right to participate, at the Investor Member's and Special Member's sole cost and expense, in any such meetings or conferences. In any such proceedings, the Partnership Representative shall take any action or omit to take any action, if reasonably requested by the Investor Member or Special Member.

- (f) If, at any time, the Managing Member desires to accept a settlement offer or other proposed resolution of a tax dispute, and the Investor Member and Special Member do not, then, to the extent permitted by the Code and Treasury Regulations, the Special Member may elect to take control of such tax dispute (including by being appointed as the Partnership Representative for the relevant period) and resolve such tax dispute in the best interest of the Company, as reasonably determined by the Special Member. If exercised, this election shall apply only to such contested tax dispute and not to any other past, future, or pending dispute with a tax authority or other Company matter. Moreover, the exercise of this election shall not relieve the Managing Member of any of its other obligations under this Agreement, including its obligation to manage the Company.
- In the event that an election described in Code Section 6226(a) is not made with respect to any notice of final partnership adjustment, each Member shall be obligated to make a capital contribution in an amount equal to such Member's share of the imputed underpayment (and any associated interest and penalties) owed by the Company under Code Section 6225. For purposes of the preceding sentence, each Member's share of such imputed underpayment (and associated interest and penalties) shall be determined by taking into account (i) such Member's share of the income, gain, loss, deductions, basis and credits to which such adjustment and imputed underpayment relate, as determined by the Accountants; (ii) such Member's obligation (if any) to indemnify, defend, or hold harmless the Company or any other Member for such imputed underpayment (and any associated interest and penalties) under this Agreement; (iii) such Member's obligations and liabilities arising from or related to such Member's representations, warranties and covenants in this Agreement; and (iv) the obligations of the Managing Member(s) under Section 5.01(e) (relating to Tax Credit adjustments). For example, if an imputed underpayment were to relate to an adjustment or disallowance of Tax Credits previously allocated to the Investor Member, and such adjustment or disallowance would give rise to an obligation of the Managing Member to make a capital contribution under Section 5.01(e) (relating to Tax Credit adjustments), then such Managing Member, rather than the Investor Member, would be required to make the capital contribution described in this paragraph.
- (h) The Managing Member shall be the "tax matters partner" for all Fiscal Years of the Company beginning prior to January 1, 2018. Unless at the direction of the Investor Member, to be given in its sole and absolute discretion, the Managing Member shall not elect, and has not elected, pursuant to Section 1101(g)(4) of the Bipartisan Budget Act of 2015 (the "Budget Act") to apply the provisions of Section 1101 of the Budget Act to a Fiscal Year of the Company beginning prior to January 1, 2018.
- 11.10 Expenses of Partnership Representative. The Company shall indemnify and reimburse the Partnership Representative for all expenses, including legal and accounting fees, claims, liabilities, losses and damages incurred in connection with any administrative or judicial

proceeding with respect to the tax liability of the Members. The payment of all such expenses shall be made before any distributions are made from Net Cash Flow or any discretionary reserves are set aside by the Managing Member. The Managing Member shall have the obligation to provide funds for such purpose to the extent that Company funds are not otherwise available therefor. The taking of any action and the incurring of any expense by the Partnership Representative in connection with any such proceeding, except to the extent required by law, is a matter in the sole discretion of the Partnership Representative and the provisions on limitations of liability of the Managing Member and indemnification set forth in Section 8.08 of this Agreement shall be fully applicable to the Partnership Representative in its capacity as such. Sections 11.08, 11.09 and this Section 11.10 of the Agreement shall survive termination of any Member's interest in the Company for any reason and shall be binding on all Members, including former Members.

# ARTICLE XII SALE, DISSOLUTION AND LIQUIDATION

- 12.01 <u>Dissolution of the Company</u>. The Company shall be dissolved upon the earlier of the expiration of the term of the Company, or upon:
- (a) the withdrawal, Bankruptcy, death, dissolution or adjudication of incompetency of the Managing Member who is at that time the sole Managing Member, subject to the provisions of Section 6.03, unless a majority in interest of the other Members, within ninety (90) days after receiving Notice of such withdrawal, Bankruptcy, death, dissolution or adjudication of incompetence, elects to designate a successor Managing Member(s) and continue the Company upon the admission of such successor Managing Member(s) to the Company;
- (b) the sale or other disposition of all or substantially all of the assets of the Company, subject to the provisions of Section 6.03;
- (c) the election by the Managing Member, with the Consent of a majority in interest of the other Members; or
- (d) any other event causing the dissolution of the Company under the laws of the Commonwealth of Virginia.

#### 12.02 Winding Up and Distribution.

(a) Upon the dissolution of the Company pursuant to Section 12.01, (i) a Certificate of Cancellation shall be filed in such offices within the Commonwealth of Virginia as may be required or appropriate and (ii) the Company business shall be wound up and its assets liquidated as provided in this Section 12.02 and the net proceeds of such liquidation, except as provided in Section 12.02(b) below, shall be distributed in accordance with Section 11.04.

- It is the intent of the Members that, upon liquidation of the Company, any (b) liquidation proceeds available for distribution to the Members be distributed in accordance with the Members' respective positive Capital Account balances and in accordance with Treas. Reg.  $\S1.704-1(b)(2)(ii)(b)(2)$ . The Members believe that distributions under Section 11.04 will effectuate such intent. In the event that, upon liquidation, there would otherwise be any conflict between a distribution pursuant to the Members' respective positive Capital Account balances and the intent of the Members with respect to distribution of proceeds as provided in Section 11.04, the Liquidator shall, notwithstanding the provisions of Sections 11.01, 11.02, 11.03 and 11.05, allocate the Company's gains, profits and losses in a manner that will, as nearly as possible, cause the distribution of liquidation proceeds to the Members to be in accordance both with the Members' economic expectations as set forth in Section 11.04 and their respective Capital Account balances. If the Company's gains, profits and losses are insufficient to cause the Members' Capital Accounts to be in such amounts as will permit liquidation proceeds to be distributed both in accordance with the Members' respective positive Capital Account balances and Section 11.04, then liquidation proceeds shall be distributed in accordance with the Members' respective positive Capital Account balances after the allocations described herein have been made.
- Company required by law. The Liquidator shall proceed without any unnecessary delay to sell and otherwise liquidate the Company's property and assets; provided, however, that if the Liquidator shall determine that an immediate sale of part or all of the Company property would cause undue loss to the Members, then in order to avoid such loss, the Liquidator may, except to the extent provided by the Act, defer the liquidation as may be necessary to satisfy the debts and liabilities of the Company to Persons other than the Members. Upon the complete liquidation and distribution of the Company assets, the Members shall cease to be Members of the Company, and the Liquidator shall execute, acknowledge and cause to be filed all certificates and notices required by the law to terminate the Company.
- (d) Upon the dissolution of the Company pursuant to Section 12.01, the Accountants shall promptly prepare, and the Liquidator shall furnish to each Member, a statement setting forth the assets and liabilities of the Company upon its dissolution. Promptly following the complete liquidation and distribution of the Company property and assets, the Accountants shall prepare, and the Liquidator shall furnish to each Member, a statement showing the manner in which the Company assets were liquidated and distributed.

# ARTICLE XIII BOOKS AND RECORDS, ACCOUNTING, TAX ELECTIONS, ETC.

13.01 <u>Books of Account</u>. The Managing Member shall keep proper and complete books of account for the Company. Such books of account shall be kept at the principal office of the Company and shall be open at all times for examination and copying by the Investor Member or its authorized representatives. The Managing Member shall retain such books of account for six

years after the later of the termination of the Company or the end of all applicable compliance periods under the Regulations. All decisions as to the fiscal year and accounting methods to be used by the Company shall be made only with the prior written Consent of the Investor Member. In addition, the Managing Member shall comply with all record keeping and record retention requirements applicable to low-income housing projects under the Code and Regulations, and shall provide such information to the Members for their compliance.

#### 13.02 Financial Reports.

- (a) <u>Agreement with VHCC.</u> The Company shall enter into an agreement with Virginia Housing Capital Corporation ("VHCC"), essentially in the form attached hereto as <u>Exhibit J</u>, pursuant to which VHCC will provide certain accounting and reporting services to the Company.
- Member shall deliver to the Members with respect to such month a cash flow statement for the Company, with a detailed itemization of all Company receipts and expenses, and with such additional information as shall be reasonably requested by the Members (the foregoing, collectively, the "Cash Flow Report"). Notwithstanding the foregoing, if the Investor Member believes that the Project is experiencing or may experience adverse operating results or any other material adverse condition, the Investor Member, by Notice to the Managing Member, may require the delivery of Cash Flow Reports within five days after the end of each month, until such time as the Investor Member believes that the adverse condition affecting the Project is no longer present or threatened. At Investor Member's request, copies of all proposed leases and tenant income certification information for the initial occupant of each dwelling unit shall be delivered concurrently with such Cash Flow Report prior to execution thereof by the Company.
- (c) <u>Governmental and Lender Reports.</u> The Managing Member shall also deliver to the Investor Member any financial or performance report required to be provided by the Company to any federal, state or local governmental agency or to any Company lender. Any such report shall be delivered to the Investor Member within five days after such report is filed with any such governmental agency or Company lender.
- 13.03 <u>Budgets and General Disclosure</u>. The Managing Member shall prepare and deliver to the Investor Member no later than the 60 days prior to the beginning of each fiscal year of the Company a detailed annual operating and capital improvements budget for the operation of the Project during such fiscal year. Such budgets shall specifically list all budgeted expenses in all major categories including, but not limited to, administration, operation, repairs and maintenance, utilities, taxes, insurance, interest, debt service with respect to the Project Loans, capital improvements, and all budgeted expenses which are to be paid to the Managing Member or its Affiliates. Such a budget shall be deemed "approved" for purposes of this Agreement only when such budget has been approved by the Investor Member. The Managing Member shall keep the Investor Member informed concerning the general state of the business and financial condition of the Company and shall, upon the reasonable request of the Investor Member, furnish to the Investor Member full information, accounts and documentation concerning the state of the business and

financial condition of the Company. The Managing Member shall also provide the following statements or disclosures to the Investor Members:

- (a) <u>Semiannual Reports.</u> Semiannually, within 45 days after the end of the second and fourth fiscal quarters of the Company, until the later to occur of the following events: (i) all Capital Contribution installments of the Investor Member have been made, or (ii) the Project is placed in service, a report on the status of the Company. Such report will include the following and will contain updated and revised information if there has been any change in facts previously reported.
  - (i) a description of the Project, including the status of construction or rehabilitation to be performed in connection with the Project (which information shall be provided on the Project until construction or rehabilitation is complete);
  - (ii) a description of the financing for the Project, including mortgage financing, any state or local government loans, any operating deficit guaranty, the Investor Member's Capital Contributions to the Company and any other contributions or loans to the Company;
    - (iii) a description of any applicable rental subsidy for the Project;
  - (iv) the terms of any performance bonds, development cost guarantees, operating deficit guarantees and other credit enhancements provided in connection with the Project;
  - (v) the fees, and other financial incentives provided to the Managing Member and its Affiliates; and
  - (vi) any draw or call upon or demand for payment of or under any operating deficit guarantee, operating reserve, contractor performance bonds or completion guarantee.
- (b) <u>Annual Reports.</u> Within 100 days after the end of each fiscal year of the Company, a statement prepared by the Managing Member, which statement shall include the following:
  - (i) a report summarizing the fees, commissions, compensation and other remuneration and reimbursed expenses paid by the Company for such fiscal year to the Managing Member or any Affiliates of the Managing Member and the services performed;
  - (ii) a report of the activities and investments of the Company during the period covered by the report; and
    - (iii) a comparison of actual and projected tax benefits for the year.

The statement will be accompanied by audited financial statements of any Affiliate Guarantor.

- (c) <u>Demands for Payment.</u> Within three business days of the exercise thereof, any draw or call upon or demand for payment of or under any operating deficit guarantee, operating reserve, contractor performance bonds or completion guarantee.
- (d) <u>Notices of Default.</u> Immediately upon notice of such a default, any default by the Company in any loan, including any state or local government loan or other financial obligation, of the Company or its Managing Member.
- (e) <u>Notices of IRS Proceedings.</u> Immediately upon receipt of such notice, any notice of any IRS proceeding or any other audit, review or inspection by an federal, state or local governmental agency or Project Lender involving the Company.
- 13.04 <u>Tax Information</u>. The Managing Member shall file all necessary tax forms related to the formation of the Company, including, if required, Form 8264 (related to the registration of a tax shelter). VHCC shall also provide such federal tax information as required under its agreement with the Company as set forth on <u>Exhibit J</u>.
- 13.05 <u>Selection of Accountants</u>. The Investor Member shall be entitled to select a firm of certified public accountants that are experienced in LIHTC and that will prepare the Company's year-end financial statements and the Company's annual tax returns. The fee of such accountants shall be paid by the Investor Member out of the accounting fee payable to it pursuant to Section 8.21 of this Agreement.
- 13.06 Section 754 Elections. In the event of a transfer of all or any part of the Interest of a Managing Member or of an Investor Member, the Company may elect, pursuant to Sections 743 and 754 of the Code (or any corresponding provision of succeeding law), to adjust the basis of the Company property if, in the opinion of the Investor Member, based upon the advice of the Accountants, such election would be most advantageous to the Investor Member. Each Member agrees to furnish the Company with all information necessary to give effect to such election.
- 13.07 <u>Fiscal Year and Accounting Method</u>. The fiscal year of the Company shall be the fiscal year of the Investor Member, which ends at December 31; provided, however, that upon request from the Investor Member, the fiscal year of the Company shall become the calendar year. All Company accounts shall be determined on an accrual basis.
- 13.08 <u>Late Report Penalties</u>. (i) In the event that the reports of information provided for in Sections 13.02(b) or 13.03 above are, at any time, not provided within the time frames set forth therein, the Managing Member shall be obligated to pay to the Investor Member the sum of \$200.00 per day, as liquidated damages, for each day from the date upon which such report(s) or information is (are) due pursuant to the provisions of the aforesaid Sections until the date upon which such report(s) or information is (are) provided in form acceptable to the Investor Member.

In the event that the reporting requirements set forth in any of the above provisions of this Article XIII are not met, the Investor Member, in its reasonable discretion, may direct the Managing Member to dismiss the Accountants, and to designate successor Accountants, subject to the approval of the Investor Member; provided, however, that if the Managing Member and the Investor Member cannot agree on the designation of successor Accountants, the successor Accountants shall be designated by the Investor Member in its sole reasonable discretion, and the fees of such successor Accountants shall be paid by the Managing Member.

# ARTICLE XIV AMENDMENTS

14.01 <u>Proposal and Adoption of Amendments</u>. This Agreement may be amended by the Managing Member with the Consent of the Investor Member; provided that such Consent shall not be unreasonably withheld as to any proposed amendment which does not affect the obligations of the Managing Member or the rights of any of the Members under this Agreement; and further provided that, if the Investor Member proposes an amendment to this Agreement which either (a) increases or imposes upon the Investor Member the obligation to restore a deficit balance in its Capital Account, or (b) prospectively decreases the obligation of the Investor Member to restore a deficit balance in its Capital Account in a subsequent Fiscal Year of the Company, the Managing Member shall effectuate the adoption of such amendment; provided, however, that the Managing Member shall not be liable to the Investor Member for any adverse tax consequences that may result from any such increase or decrease.

# ARTICLE XV CONSENTS, VOTING AND MEETINGS

- 15.01 <u>Method of Giving Consent</u>. Any Consent required by this Agreement may be given by a written Consent given by the consenting Member and received by the Managing Member at or prior to the doing of the act or thing for which the Consent is solicited.
- 15.02 <u>Submissions to Investor Members</u>. The Managing Member shall give the Investor Member Notice of any proposal or other matter required by any provision of this Agreement or by law to be submitted for consideration and approval of the Investor Members. Such Notice shall include any information required by the relevant provision or by law.
- 15.03 <u>Meetings: Submission of Matter for Voting</u>. A majority in Interest of the Investor Members shall have the authority to convene meetings of the Company and to submit matters to a vote of the Members.

ARTICLE XVI GENERAL PROVISIONS

- 16.01 <u>Burden and Benefit</u>. The covenants and agreements contained herein shall be binding upon and inure to the benefit of the heirs, executors, administrators, successors and assigns of the respective parties hereto.
- 16.02 <u>Applicable Law</u>. This Agreement shall be construed and enforced in accordance with the laws of the Commonwealth of Virginia.
- 16.03 <u>Counterparts</u>. This Agreement may be executed in several counterparts, each of which shall be deemed to be an original copy and all of which together shall constitute one agreement binding on all parties hereto, notwithstanding that all the parties shall not have signed the same counterpart.
- 16.04 <u>Separability of Provisions</u>. Each provision of this Agreement shall be considered separable, and if for any reason any provision which is not essential to the effectuation of the basic purposes of this Agreement is determined to be invalid and contrary to any existing or future law, such invalidity shall not impair the operation of or affect those provisions of this Agreement which are valid.
- 16.05 Entire Agreement. This Agreement sets forth all (and is intended by all parties to be an integration of all) of the representations, promises, agreements and understandings among the parties hereto with respect to the Company, the Company business and the property of the Company, and there are no representations, promises, agreements or understandings, oral or written, express or implied, among them other than as set forth or incorporated herein.
- 16.06 <u>Liability of the Investor Member</u>. Notwithstanding anything to the contrary contained herein, neither the Investor Member nor any of its members shall have any personal liability to any of the parties to this Agreement with regard to the representations and covenants extended, or the obligations undertaken, by the Investor Member under this Agreement, except that the Investor Member shall be personally obligated to fund its Capital Contributions when, as and if required by this Agreement and subject to any defenses and offsets it may have with respect to the funding of such Capital Contributions. In the event that the Investor Member shall be in default under any of the terms of this Agreement, the sole recourse of any party hereto for any indebtedness due hereunder, or for any damages resulting from any such default by the Investor Member, shall be either against the Interest of the Investor Member and the capital contributions of the members of the Investor Member (either directly or through another Investor Member) allocated to, and remaining for investment in, the Company; provided, however, that under no circumstances shall the liability of the Investor Member for any such default be in excess of the amount of Capital Contribution payable by the Investor Member to the Company, under the terms of this Agreement, at the time of such default, less the value of the Interest of the Investor Member, if such Interest is claimed as compensation for damages.

#### 16.07 Environmental Protection.

- The Managing Member warrants and represents that to the best of the (a) Managing Member's knowledge, after diligent inquiry, there presently are not, in, on, or under the Project nor will there be, in, on, or under the Project, upon completion of the construction: (i) any "hazardous substance" as that term is defined under the Comprehensive Environmental Response, Compensation and Liability Act of 1980, 42 U.S.C. §9601, et seq., as amended ("CERCLA"), or any other hazardous or toxic substance, waste or material or any other substance or pollutant that poses a risk to human health or the environment, including, but not limited to, petroleum in any form, lead-based paint, asbestos, urea formaldehyde insulation, methane gas, polychlorinated biphenyls ("PCBs") or radon, except for ordinary and necessary quantities of office supplies, cleaning materials and pest control supplies stored in a safe and lawful manner and petroleum products contained in motor vehicles (the "Hazardous Substances"); (ii) any underground storage tanks; (iii) accumulations of debris, mining spoil, spent batteries, except for ordinary garbage stored in receptacles for regular removal; (iv) or any other condition which could result in liability for an owner or operator of the Project under any federal, state, or local law, rule, regulation, or ordinance.
- (b) The Managing Member further represents and warrants that (i) neither it nor, to the best of its knowledge, any other party has been, is or will be involved in operations at or, pursuant to the Managing Member's best knowledge, near the Land, which operations could lead to (A) a determination of liability under the Hazardous Waste Laws as to the Company or (B) the creation of a lien on the Land under the Hazardous Waste Laws or under any similar laws or regulations; and (ii) the Managing Member has not permitted, and will use best efforts not to permit, any tenant or occupant of the Project to engage in any activity that could impose liability under the Hazardous Waste Laws on such tenant or occupant, on the Land or on any other owner of the Project.
- (c) The Managing Member further warrants and represents to the best of the Managing Member's knowledge that the Project is in compliance with all applicable Hazardous Waste Laws, and the Managing Member has not received notice of any violations of the Hazardous Waste Laws. The Managing Member covenants and agrees to take all necessary action within its control to ensure that the Project is in compliance with the Hazardous Waste Laws at all times and that the Project remains free from the presence of any Hazardous Substances in, on or under the Project. The Managing Member will promptly deliver any notice it may receive of any violation of the Hazardous Waste Laws to the Investor Member and the Special Member.
- (d) The Managing Member agrees to indemnify and hold harmless the Company, the Investor Member, the Special Member, and any member of the Investor Member (the "Indemnified Parties") from and against all claims, actions, causes of action, liability, and expense (including, without limitation, attorneys' fees, court costs, and remedial and response costs) incurred or suffered by, or asserted by any person, entity, or governmental agency against the Indemnified Parties due to breach of the Managing Member of the Company's representations, warranties, or covenants, or a violation of the Hazardous Waste Laws, or the presence of Hazardous Substances in, on, or under the Project. The foregoing indemnification shall be a recourse obligation of the Managing Member and shall (to the full extent permitted by law) survive

the dissolution of the Company and the death, dissolution, retirement, incompetency, insolvency, bankruptcy, or withdrawal of the Managing Member.

(e) For purposes of this Agreement, the term "Hazardous Waste Laws" shall mean any governmental requirements pertaining to land use, air, soil, subsoil, surface water, groundwater (including the quality of, protection, clean-up, removal, remediation or damage of or to land, air, soil, subsoil, surface water and groundwater), including, without limitation, the following laws as the same may be from time to time amended: the Comprehensive Environmental Response Liability and Compensation Act, 42 U.S.C. § 9601, et seq., the Resource Conservation and Recovery Act, 42 U.S.C. §6901, et seq., the Toxic Substances Control Act, 15 U.S.C. § 2601 et seq., the Federal Water Pollution Control Act, 33 U.S.C. §1251 et seq., the Safe Drinking Water Act, 42 U.S.C. § 300f et seq., the Clean Air Act, 42 U.S.C. § 7401 et seq., the Rivers and Harbors Act, 33 U.S.C. § 401 et seq., the Transportation Safety Act of 1974, portions of which are located at 49 U.S.C. § 1801 et seq., the Endangered Species Act, 16 U.S.C. § 1531 et seq., or any socalled "superfund" or "superlien" law, together with any other foreign or domestic laws (federal, state, provincial or local), common law, local rule, regulation (including, without limitation, any future change in judicial or administrative decisions interpreting or applying any of the laws, rules or regulations referred to herein) relating to emissions, discharges, release or threatened releases of any Hazardous Substances into ambient air, land, soil, subsoil, surface water, groundwater, personal property or structures, or otherwise relating to the manufacture, processing distribution, use treatment, storage, disposal, transport, discharge or handling of any Hazardous Substances, now or at any time hereafter in effect.

16.08 <u>Notices</u>. All notices, demands, requests or other communications to be sent by one party to the other hereunder or required by law shall be in writing and shall be deemed to have been validly given or served by delivery of same in person to the addressee or by depositing same with Federal Express (or another nationally recognized overnight delivery service) for next business day delivery or by depositing same in the United States mail, postage prepaid, registered or certified mail, return receipt requested, addressed as follows:

#### (a) To the Investor Member:

Housing Equity Fund of Virginia XXIII, L.L.C. c/o Virginia Housing Capital Corporation 1840 West Broad Street, Suite 200 Richmond, Virginia 23220-2151 Attention: Arild O. Trent

with a copy to:

Applegate & Thorne-Thomsen, P.C. 425 S. Financial Place, Suite 1900 Chicago, Illinois 60605 Attention: Diane K. Corbett

#### (b) To the Managing Member:

Culpeper Crossing Management, LLC 1173 West Main Street Abingdon, VA Attention: Robert Goldsmith

With a copy to:

Curcio & Curcio, PC 62 Commonwealth Avenue Bristol, Virginia 24201 Attention: Peter Curcio

All notices, demands and requests shall be effective upon such personal delivery or upon being deposited with Federal Express (or another nationally recognized overnight delivery service) or in the United States mail as required above. However, with respect to notices, demands or requests so deposited with Federal Express (or another nationally recognized overnight delivery service) or in the United States mail, the time period in which a response to any such notice, demand or request must be given shall commence to run from the next business day following any such deposit with Federal Express (or another nationally recognized overnight delivery service) or, in the case of a deposit in the United States mail as provided above, the date on the return receipt of the notice, demand or request reflecting the date of delivery or rejection of the same by the addressee thereof. Rejection or other refusal to accept or the inability to deliver because of changed address of which no notice was given shall be deemed to be receipt of the notice, demand or request sent. By giving to the other party hereto at least 30 days' written notice thereof in accordance with the provisions hereof, the parties hereto shall have the right from time to time to change their respective addresses and each shall have the right to specify as its address any other address within the United States of America.

- 16.09 <u>Headings</u>. All section headings are for convenience only and shall not be taken into consideration in interpreting or otherwise construing this Agreement.
- 16.10. <u>Pronouns and Plurals</u>. All pronouns and any variations thereof shall be deemed to refer to the masculine, feminine, neuter, singular or plural, as the identity of the person or persons may require.
- 16.11. VHDA Mortgage Requirements. Notwithstanding any other provision of this Agreement, this limited liability company and the Members shall be subject to regulation and supervision by the Virginia Housing Development Authority ("VHDA") in accordance with the Virginia Housing Development Authority Act, the Rules and Regulations of VHDA, and the Regulatory Agreement executed or to be executed by the Company for the benefit of VHDA and shall be further subject to the exercise by VHDA of the rights and powers conferred on VHDA

thereby. Notwithstanding any other provision of this Agreement, VHDA may rely upon the continuing effect of this provision which shall not be amended, altered, waived, supplemented or otherwise changed without the prior written consent of VHDA.

IN WITNESS WHEREOF, the parties have affixed their signatures and seals to this Amended and Restated Operating Agreement of Culpeper Crossing, L.L.C. as of the date first written above.

# MANAGING MEMBER:

Culpeper Crossing Management, L.L.C., a Virginia limited liability company

By: People Incorporated Housing Group, a Virginia corporation, its solg member

By:

Robert G. Goldsmith, President and CEC

# **INVESTOR MEMBER**:

Housing Equity Fund of Virginia XXIII, L.L.C., a Virginia limited liability company

By: Virginia Housing Capital Corporation, its

managing member

By: Arild O. Trent, Vice President

<b>SPECIAL</b>	MEMBER:
----------------	---------

VAH	M, LLC, a Virginia limited liability company
By: _	arillet Irent
-	Arild O. Trent, Vice-President

# WITHDRAWING INVESTOR MEMBER:

People Incorporated of Virginia, a Virginia non-styck corporation

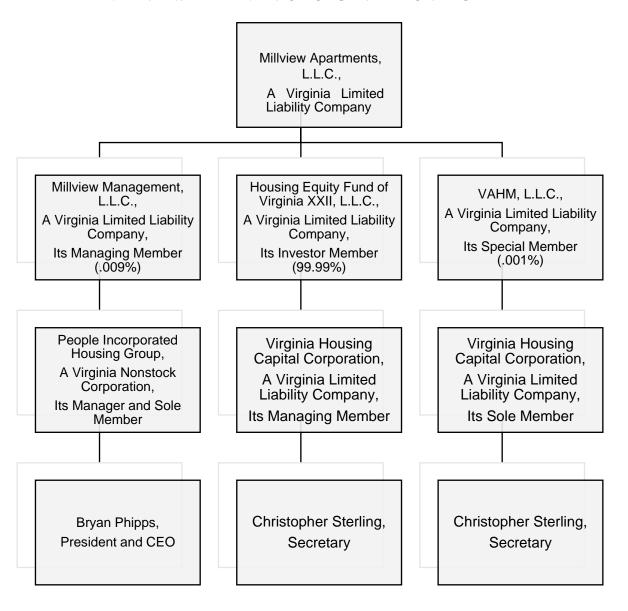
By:

Robert G. Goldsmith, President

# Millview Apartments

- 1. Organizational Chart
- 2. 8609
- 3. Operating Agreement

#### MILLVIEW APARTMENTS – ORGANIZATIONAL CHART



## MILLVIEW APARTMENTS, L.L.C, A VIRGINIA LIMITED LIABILITY COMPANY

#### AMENDED AND RESTATED OPERATING AGREEMENT

As of December 6, 2019

THE MEMBERSHIP INTERESTS EVIDENCED BY THIS AMENDED AND RESTATED OPERATING AGREEMENT (THE "AGREEMENT") HAVE NOT BEEN REGISTERED WITH THE SECURITIES AND EXCHANGE COMMISSION UNDER THE SECURITIES ACT OF 1933 (THE "ACT") OR PURSUANT TO APPLICABLE STATE SECURITIES LAWS ("BLUE SKY LAWS"). ACCORDINGLY, THE MEMBERSHIP INTERESTS CANNOT BE RESOLD OR TRANSFERRED BY ANY PURCHASER THEREOF WITHOUT REGISTRATION OF THE SAME UNDER THE ACT AND THE BLUE SKY LAWS OF SUCH STATE(S) AS MAY BE APPLICABLE, OR IN A TRANSACTION WHICH IS EXEMPT FROM THE REGISTRATION REQUIREMENTS OF THE ACT AND THE BLUE SKY LAWS OR WHICH IS OTHERWISE IN COMPLIANCE THEREWITH. IN ADDITION, THE SALE OR TRANSFER OF SUCH MEMBERSHIP INTERESTS IS SUBJECT TO CERTAIN RESTRICTIONS SET FORTH IN THIS AGREEMENT, INCLUDING WITHOUT LIMITATION, THE RESTRICTIONS SET FORTH IN ARTICLE IX HEREOF.

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## MILLVIEW APARTMENTS, L.L.C. A VIRGINIA LIMITED LIABILITY COMPANY

#### AMENDED AND RESTATED OPERATING AGREEMENT

THIS AMENDED AND RESTATED OPERATING AGREEMENT is made and entered into as of December 6, 2019, by and among Millview Management, L.L.C., a Virginia limited liability company (the "Managing Member"), People Incorporated of Virginia, a Virginia nonstock corporation, the Withdrawing Investor Member (the "Withdrawing Investor Member"), Housing Equity Fund of Virginia XXII, L.L.C., a limited liability company formed under the laws of the Commonwealth of Virginia (the "Investor Member") and VAHM, LLC, a limited liability company formed under the laws of the Commonwealth of Virginia (the "Special Member").

WHEREAS, Peter Curcio organized Millview Apartments, L.L.C. (the "Company") pursuant to the terms of the Virginia Limited Liability Company Act (the "Act"), by filing Certificate of Organization (the "Certificate") with the State Corporation Commission of the Commonwealth of Virginia (the "State of Formation") on January 4, 2016;

WHEREAS, People Incorporated Housing Group, (the "Initial Managing Member"), and the Withdrawing Investor Member previously executed a limited liability company operating agreement pursuant to Section 13.1-1023(2) of the Code of Virginia effective February 29, 2016, which agreement was amended April 24, 2017 to replace the Initial Managing Member with the Managing Member (the "Original Operating Agreement") of the Company;

WHEREAS, Initial Managing Member withdrew for the Company and was replaced with Managing Member pursuant to that certain Amended Operating Agreement dated February 28, 2018 (along with the Original Operating Agreement, the "Initial Operating Agreement").

WHEREAS, the Withdrawing Investor Member wishes to withdraw from the Company;

WHEREAS, the Investor Member and Special Member wish to join the Company as Investor Member and Special Member, respectively;

WHEREAS, the Managing Member, the Special Member and the Investor Member wish to continue the Company pursuant to the Act by amending and restating the Initial Operating Agreement in its entirety;

WHEREAS, the Company has been formed to develop, rehabilitate, own, maintain and operate a 28 unit low income housing tax credit development, located at 102 & 106 W. Bowen Street and 401 North Church Street, Remington, Virginia (the "Project");

WHEREAS, the parties hereto now desire to enter into this Amended and Restated Operating Agreement to (i) continue the Company under the Act; (ii) withdraw the Withdrawing Investor Member from the Company; (iii) admit the Investor Member and Special Member to the Company as Members; and (iv) set forth all of the provisions governing the Company;

NOW, THEREFORE, in consideration of the foregoing, of mutual promises of the parties hereto and of other good and valuable consideration, the receipt and sufficiency of which hereby are acknowledged, the parties hereby agree to continue the Company pursuant to the Act, as set forth in this Amended and Restated Operating Agreement, which reads in its entirety as follows:

# ARTICLE I CONTINUATION OF COMPANY

- 1.01 <u>Continuation</u>. The undersigned hereby continue the Company as a limited liability company under the Act.
  - 1.02 Name. The name of the Company is Millview Apartments, L.L.C.
- 1.03 <u>Principal Place of Business</u>. The principal place of business of the Company shall be 1173 Main Street, Abingdon, Virginia 24210. The Company may change the location of its principal place of business to such other place or places within the Commonwealth of Virginia as may hereafter be determined by the Managing Member. The Managing Member shall promptly notify all other Members of any change in the principal place of business. The Company may maintain such other offices at such other place or places as the Managing Member may from time to time deem advisable.
- 1.04 <u>Agent for Service of Process</u>. The name of the Agent for service of process is Peter Curcio, who is a resident of Virginia and a member of the Virginia State Bar, and whose address is 62 Commonwealth Avenue, Bristol, Virginia 24201.
- 1.05 <u>Withdrawal of Withdrawing Investor Member and Admission of Investor Member and Special Member</u>. The Withdrawing Investor Member hereby withdraws as a Member of the Company, and represents and warrants that he/she/it has no interest in the Company and is not entitled to any fees, distributions, compensation or payments from the Company and that he/she/it has no interest in any property or assets of the Company. The Investor Member and Special Member are hereby admitted to the Company as the sole Investor Member and Special Member.
- 1.06 <u>Term</u>. The term of the Company commenced as of the date of the filing of the Certificate with the Secretary of the Commonwealth of Virginia, and shall continue in perpetuity, unless the Company is sooner dissolved in accordance with the provisions of this Agreement.
- 1.07 <u>Recording of Articles</u>. Upon the execution of this Amended and Restated Operating Agreement by the parties hereto, the Managing Member shall take all actions necessary to assure the prompt recording of an amendment to the Certificate if and as required by the Act,

including filing with the State Corporation Commission of the Commonwealth of Virginia. All fees for filing shall be paid out of the Company's assets. The Managing Member shall take all other necessary action required by law to perfect and maintain the Company as a limited liability company under the laws of the State and shall register the Company under any assumed or fictitious name statute or similar law in force and effect in the Commonwealth of Virginia.

# ARTICLE II DEFINED TERMS

In addition to the terms defined in the preamble to this Agreement, the following terms used in this Agreement shall have the meanings specified below:

"Accountants" means Dooley & Vicars or such other firm of independent certified public accountants as may be engaged by the Managing Member, with the Consent of the Investor Member, to prepare financial statements and provide other services to the Company. Dooley Vicars (or other independent accountants approved by the Investor Member) shall review and execute all tax returns for the Company.

"Accounting Fee" shall have the meaning set forth in Section 8.21.

"Act" means the Virginia Limited Liability Company Act, as may be amended from time to time during the term of the Company.

"Actual Credit" means as of any point in time, the total amount of the LIHTC allocated by the Company to the Investor Member, representing ninety-nine and ninety-nine hundredths percent (99.99%) of the aggregate LIHTC reported and claimed by the Company and its Members on their respective federal information and income tax returns, and not disallowed by any taxing authority.

"Adjusted Capital Account Deficit" means, with respect to any Member, the deficit balance, if any, in such Member's Capital Account as of the end of the relevant fiscal period after giving effect to the following adjustments: (a) the credit to such Capital Account of any amounts which such Member is obligated to restore under this Agreement or is deemed to be obligated to restore pursuant to either (i) the penultimate sentences of Treas. Reg. §1.704-2(g)(1) and Treas. Reg. §1.704-2(i)(5), or (ii) amounts that the Member is treated as obligated to restore under Treas. Reg. §1.704-1(b)(2)(ii)(c); and (b) the debit to such Capital Account of the amounts described in Treas. Reg. §1.704-1(b)(2)(ii)(d)(4), (5) and (6). The foregoing definition of Adjusted Capital Account Deficit is intended to comply with the provisions of Treas. Reg. §1.704-1(b)(2)(ii)(d) and shall be interpreted consistently therewith.

"Affiliate" of a specified Person means (i) any Person directly or indirectly controlling, controlled by or under common control with the Person specified, (ii) any Person owning or controlling ten percent (10%) or more of the outstanding voting securities or beneficial interests of the Person specified, (iii) any officer, director, partner, trustee or member of the immediate

family of the Person specified, (iv) if the Person specified is an officer, director, partner, managing member or trustee, any corporation, limited partnership, limited liability company or trust for which that Person acts in that capacity, or (v) any Person who is an officer, director, managing member, general partner, trustee or holder of ten percent (10%) or more of the outstanding voting securities or beneficial interests of any Person described in clauses (i) through (iv). The term "control" (including the term "controlled by" and "under common control with") means the possession, direct or indirect, of the power to direct or cause the direction of the management and policies of a Person, whether through the ownership of voting securities, by contract or otherwise.

"<u>Affiliate Guarantor</u>" means collectively People Incorporated Housing Group and People Incorporated of Virginia, both which are Affiliates of the Managing Member.

"Affiliate Guaranty" means the guaranty of the performance of the obligations of the Managing Member under this Agreement and the obligations of the Developer under the Development Agreement for the benefit of the Investor Member given by the Affiliate Guarantor, which Affiliate Guaranty is in the form of **Exhibit D**.

"Affiliated Company" means a limited liability company in which the Managing Member or an Affiliate thereof is a member or a limited partnership in which the Managing Member or an Affiliate is a general partner, and in which the Investor Member or an Affiliate of the Investor Member is a member or limited partner.

"Agency" means the Virginia Housing Development Authority, in its capacity as the agency designated to allocate LIHTC, acting through any authorized representative.

"Agreement" means this Amended and Restated Operating Agreement, as amended from time to time.

"Articles" means the Company's Certificate or any other instrument or document which is required under the laws of the State of Formation to be signed by the Managing Member and filed in the appropriate public offices within the State of Formation to perfect or maintain the Company as a limited liability company under the laws of the State of Formation, to effect the admission, withdrawal or substitution of any Member of the Company, or to protect the limited liability of the Investor Members as members under the laws of the Commonwealth of Virginia.

"Assumed Investor Member Tax Liability" means for any given year the product of (i) the sum of (A) the Profits, if any, allocated to the Investor Member pursuant to Section 11.01(b) plus (B) any items of income, gain, loss, deduction or credit which are specially allocated to the Investor Member pursuant to Sections 11.07(a) and (d) through (j) times (ii) a percentage equal to the sum of (C) the highest federal corporate tax rate for such year plus (D) the highest state corporate tax rate for such year.

"<u>Assumed Managing Member Tax Liability</u>" means for any given year the product of (i) the sum of (A) the Profits, if any, allocated to the Managing Member pursuant to Section 11.01(b)

plus (B) any items of income, gain, loss, deduction or credit which are specially allocated to the Managing Member pursuant to Sections 11.07(a) and (d) through (j) times (ii) a percentage equal to the sum of (C) the highest federal corporate tax rate for such year plus (D) the highest state corporate tax rate for such year.

"<u>Authority</u>" or "<u>Authorities</u>" means any nation or government, any state or other political subdivision thereof, and any entity exercising its executive, legislative, judicial, regulatory or administrative functions of or pertaining to government, including but not limited to, any federal, state or municipal department, commission, board, bureau, agency, court, tribunal or instrumentality.

"Bankruptcy" or "Bankrupt" as to any Person means the filing of a petition for relief as to any such Person as debtor or bankrupt under the Bankruptcy Act of 1898 or the Bankruptcy Code of 1978 or like provision of law (except if such petition is contested by such Person and has been dismissed within 60 days); insolvency of such Person as finally determined by a court proceeding; filing by such Person of a petition or application to accomplish the same or for the appointment of a receiver or a trustee for such Person or a substantial part of his assets; commencement of any proceedings relating to such Person under any other reorganization, arrangement, insolvency, adjustment of debt or liquidation law of any jurisdiction, whether now in existence or hereinafter in effect, either by such Person or by another, provided that if such proceeding is commenced by another, such Person indicates his approval of such proceeding, consents thereto or acquiesces therein, or such proceeding is contested by such Person and has not been finally dismissed within 60 days.

"Breakeven Operations" means the date following Final Closing upon which the gross operating revenues from the normal operation of the Project received on a cash basis (including all public subsidy payments due and payable at such time but not yet received by the Company) for a period of three (3) consecutive calendar months after Final Closing equals or exceeds all accrued operational costs of the Project, including, but not limited to, taxes, assessments, reserve fund for replacement deposits and debt service payments, the Accounting Fee and a ratable portion of the annual amount (as reasonably estimated by the Managing Member) of those seasonal and/or periodic expenses (such as utilities, maintenance expenses and real estate taxes or service charges in lieu of real estate taxes) which might reasonably be expected to be incurred on an unequal basis during a full annual period of operation, for such period of three (3) consecutive calendar months on an annualized basis (based on projections of the Company), as evidenced by a certification of the Managing Member with an accompanying unaudited balance sheet of the Company indicating that all trade payables have been satisfied (or with respect to trade payables within sixty (60) days of the date the services were performed or goods were delivered, the trade payables shall not be past due and the Company shall have an adequate cash reserve for the payment of such trade payables), all as shall be subject to the approval of the Investor Member. For the purpose of calculating Breakeven Operations only, the following costs shall not be considered operating costs of the Project: (i) payments of the Asset Management Fee and Incentive Management Fee; (ii) payments to be made under the Development Agreement; and (iii) any debt service payments payable out of Net Cash Flow.

"Bridge Loan Interest" means the interest expense incurred by Investor Member in connection with any loan obtained by such Investor Member which is secured by the deferred capital contribution obligations of any of the members of such Investor Member

"Capital Account" means the capital account of a Member as described in Section 11.06.

"Capital Contribution" means the total amount of money or other property contributed or agreed to be contributed, as the context requires, to the Company by each Member pursuant to the terms of this Agreement. Any reference to the Capital Contribution of a Member shall include the Capital Contribution made by a predecessor holder of the Interest of such Member.

"Capital Transaction" means any transaction out of the ordinary course of the Company's business which is capital in nature, including without limitation, the disposition, whether by sale (except when such sale proceeds are to be used pursuant to a plan or budget approved by all of the Members), casualty (where the proceeds are not to be used for reconstruction), condemnation, refinancing or similar event of any part or all of the Project.

"Capital Transaction Administrative Fee" means the fee payable under Section 11.04(c).

"<u>Capitalized Bridge Loan Interest</u>" means any Bridge Loan Interest required to be capitalized by the Company pursuant to Code Section 263A.

"Carveouts" has the meaning set forth in Section 4.01(g).

"Certificate" has the meaning set forth in the Recitals hereof.

"Certified Credits" means ninety-nine and ninety-nine hundredths percent (99.99%) of the annual LIHTC that the Accountants certify in writing to the Company that the Company will be able to claim during each full fiscal year during the Credit Period for all buildings in the Project assuming full compliance with the rent restrictions and income limitations of Section 42 of the Code. The calculation of the Certified Credits shall be based, among other things, on the Form(s) 8609 issued by the Agency for all the buildings comprising the Project and on the cost certification prepared in connection with the application by the Company for Form(s) 8609. Once the Certified Credits are determined, they shall not be adjusted during the term of this Agreement; provided, however, if with respect to an LIHTC Recapture Event the Managing Member makes a payment under Section 8.11(c), then the Certified Credits shall be reduced prospectively by the annual reduction in LIHTC attributable to such LIHTC Recapture Event.

"Certified Credit Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Certified Credit Capital Decrease" has the meaning set forth in Section 5.01(e)(i).

"Certified Credit Capital Increase" has the meaning set forth in Section 5.01(e)(i).

"Code" means the Internal Revenue Code of 1986, as amended from time to time, or any corresponding provision or provisions of succeeding law.

"Company" means Millview Apartments, L.L.C., a Virginia limited liability company.

"Partnership Representative" has the meaning set forth in Section 11.08.

"Completion Loan" has the meaning set forth in Section 8.11(a).

"Compliance Termination Sale" has the meaning set forth in Section 8.03(a).

"Consent" means the prior written consent or approval of the Investor Member and/or any other Person, as the context may require, to do the act or thing for which the consent is solicited.

"Construction Contract" means the construction contract in the guaranteed maximum amount of \$1,804,941 including all exhibits and attachments thereto) to be entered into between the Company and the Contractor, pursuant to which the Project is to be rehabilitated. Such Construction Contract shall be subject to the Consent of the Investor Member.

"Construction Loan" means the Project Loan from a private lender identified on **Exhibit F** hereto.

"Contractor" means Peacock Holland Construction, LLC, a Virginia limited liability company, which is the general construction contractor for the Project.

"Continued Compliance Sale" has the meaning set forth in Section 8.03(a).

"Counsel" or "Counsel for the Company" means Curcio & Curcio, PC, or such other attorney or law firm upon which the Investor Member and the Managing Member shall agree; provided, however, that if any section of this Agreement either (i) designates particular counsel for the purpose described therein, or (ii) provides that counsel for the purpose described therein shall be chosen by another method or by another Person, then such designation or provision shall prevail over this general definition.

"Credit Period" means the ten-year "credit period" as defined in and determined in accordance with Section 42(f) of the Code.

"Debt Service Coverage Ratio" shall mean a fraction, the numerator of which is the difference between all cash actually received by the Company on a cash basis from normal operations less all accrued operational costs of the Project, including any required deposits to a capital replacement reserve, and the denominator of which is all debt service, reserve, mortgage insurance premium and/or other cash requirements imposed by the Project Loan documents

properly allocable to a particular period on an annualized basis, as determined by the Accountants (but not including loans to be repaid solely from available Net Cash Flow).

"<u>Designated Individual</u>" means the person appointed by the Partnership Representative to be the "designated individual" with the sole authority to bind the Partnership Representative pursuant to the Code and Treasure Regulations.

"Developer" means People Incorporated Housing Group, a Virginia nonstock corporation.

"<u>Development Agreement</u>" means the Development Agreement between the Company and the Developer as of even date herewith relating to the development of the Project and providing for the payment of the Development Fee, in the form set forth in <u>Exhibit A</u>.

"Development Budget" means the acquisition, construction, rehabilitation, development and financing budget for the acquisition, construction, rehabilitation, development, financing and operation of the Project, including without limitation the construction or rehabilitation of all improvements, the furnishing of all personalty in connection therewith, and the operation of the Project which Budget is attached hereto as **Exhibit H**, and any amendments thereto made with the Consent of the Investor Member. The Development Budget shall also include a calculation of the Projected LIHTC for the Project indicating the assumptions regarding basis which underlie such calculation, a 15-year income/expense pro forma, profit/loss statement, cash flow statement, depreciation/amortization schedule, capital account, minimum gain and 30 year analysis and a calculation of net sale proceeds.

"Development Costs" means all of the following: (i) all direct or indirect costs paid or accrued by the Company related to the acquisition of the Land (and any improvements thereon) and the development or rehabilitation of the Project, including payment of the Development Fee, amounts due under the Construction Contract, any construction cost overruns, the cost of any change orders and all costs necessary to achieve Substantial Completion; (ii) all costs to achieve Initial Closing and Final Closing, and satisfy any escrow deposit requirements which are conditions to the Final Closing, including any amounts necessary for local taxes, utilities, mortgage insurance premiums, casualty and liability insurance premiums, and any applicable loan fees, discounts or other expenses; (iii) for the period prior to Breakeven Operations, all costs, payments and deposits needed to avoid a default under any Project Loan, including without limitation, all required deposits to satisfy any requirements of a Project Lender to keep a Project Loan "in balance"; (iv) all costs and expenses relating to remedying any environmental problem or condition or Hazardous Materials that existed on or prior to Final Closing; and (v) all Operating Deficits incurred by the Company prior to Breakeven Operations and the achievement of at least 95% physical and economic occupancy during the six-month period while Breakeven Operations are achieved.

"<u>Development Fee</u>" means the fee payable by the Company to the Developer pursuant to Section 8.12 of this Agreement.

<u>"DHCD HOME Loan"</u> means the Project Loan from the Sponsor to the Company using proceeds of a loan from the Department of Housing and Community Development, its successors and assigns ("DHCD") HOME Program identified on <u>Exhibit F</u> attached hereto.

"Downward Capital Adjustment." has the meaning set forth in Section 5.01(e)(i).

"Early Delivery Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Economic Risk of Loss" has the meaning specified in Treas. Reg. §1.752-2.

"Environmental Consultant" has the meaning set forth in Section 5.01(j).

"Excess Development Costs" means all Development Costs in excess of the proceeds of the Project Loans and all Capital Contributions the Managing Member and Investor Member are required to make hereunder.

"Extended Use Agreement" means the Extended Use Regulatory Agreement and Declaration of Restrictive Covenants executed by the Company and the Agency dated as of July 14, 2017, setting forth certain terms and conditions under which the Project is to be operated.

"<u>Final Closing</u>" means the occurrence of all of the following: (i) Substantial Completion, (ii) approval by the Project Lenders, if any, of the Company's certification of actual costs as to the development and construction or rehabilitation of the Project, (iii) disbursement by all Project Lenders of any and all previously undisbursed Project Loan proceeds including the funding of the Permanent Loan under Documents acceptable to the Investor Member, and (iv) commencement of amortization as to all Project Loans (to the extent any Project Loan requires principal amortization).

"<u>Final Mortgage Amount</u>" means the principal amount of all of the Project Loans, advanced at or prior to the Final Closing, before any reduction resulting from repayments of principal thereof.

"28-60 Set-Aside Test" means the Minimum Set-Aside Test whereby at least 28% of the units in the Project must be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size.

"Guarantor LIHTC Compliance Loan" has the meaning set forth in Section 8.11(c)(v).

"Hazardous Substances" has the meaning set forth in Section 16.07(e).

"Hazardous Waste Laws" has the meaning set forth in Section 16.07(e).

"HUD" means the U.S. Department of Housing and Urban Development.

"Incentive Management Fee" means the fee payable by the Company to the Managing Member pursuant to Section 8.13 of this Agreement.

"<u>Initial Amount</u>" has the meaning set forth in Section 4.02(q).

"<u>Initial Closing</u>" means the date upon which one or more of the Project Loans is closed and the initial disbursement is made thereunder. The Initial Closing is anticipated to occur no later than December 20, 2019.

"<u>Initial Period</u>" has the meaning set forth in Section 8.11(b).

"Interest" or "Company Interest" means the ownership interest of a Member in the Company at any particular time, including the right of such Member to any and all benefits to which such Member may be entitled as provided in this Agreement and in the Act, together with the obligations of such Member to comply with all the terms and provisions of this Agreement and of said Act.

"<u>Investor Member</u>" means, initially, Housing Equity Fund of Virginia XXII, L.L.C., a Virginia limited liability company.

"Investor Member Due Diligence Costs" has the meaning set forth in Section 5.01(f).

"IRS" means the Internal Revenue Service of the United States or any successor agency.

"Land" means the tract of land currently owned by the Company upon which the Project is located, as more particularly described on  $\underline{\textbf{Exhibit C}}$  attached hereto.

"Late Delivery Capital Adjustment" has the meaning set forth in Section 5.01(e)(i).

"Lease-Up Reserve" has the meaning set forth in Section 4.02(s).

"<u>LIHTC</u>" means the low-income housing tax credit allowed for low-income housing projects pursuant to Section 42 of the Code.

"<u>LIHTC Compliance Guaranty</u>" means, collectively, the Managing Member obligations set forth in Section 8.11(c).

"LIHTC Recapture Event" means (a) the filing of a tax return by the Company evidencing a reduction in the qualified basis of the Project causing a recapture of LIHTC previously allocated to the Investor Member, (b) a reduction in the qualified basis of the Project following an audit by the IRS which results in the assessment of a deficiency by the IRS against the Company with respect to any LIHTC previously claimed in connection with the Project, unless the Company shall timely file a petition with respect to such deficiency with the United States Tax Court and any other federal tax court of competent jurisdiction and the collection of such assessment shall be

stayed pending the disposition of such petition, (c) a decision by the United States Tax Court or any other federal court of competent jurisdiction upholding the assessment of such deficiency against the Company with respect to any LIHTC previously claimed in connection with the Project, unless the Company shall timely appeal such decision and the collection of such assessment shall be stayed pending the disposition of such appeal, or (d) the decision of a federal court of competent jurisdiction affirming such decision.

"LIHTC Reduction Guaranty Payment" has the meaning set forth in Section 5.01(e)(ii).

"LIHTC Shortfall" means, as to any period of time, the difference between the Certified Credit for such period of time and the Actual Credit for such period of time. For purposes of determining the amount of the LIHTC Shortfall for a particular period of time, if there is an adjustment to Capital Contributions under Section 5.01(e) because of a Late Delivery Capital Adjustment, the LIHTC Shortfall for such period of time shall be reduced by the Late Delivery Capital Adjustment.

"<u>Liquidator</u>" means the Managing Member or, if there is none at the time in question, such other Person who may be appointed in accordance with applicable law and who shall be responsible for taking all action necessary or appropriate to wind up the affairs of, and distribute the assets of, the Company upon its dissolution.

"<u>Loan Agreement</u>" means any loan agreement and/or similar agreement with respect to the terms and conditions of the making of any of the Project Loans, which will be entered into between the Company and any one of the Project Lenders at or prior to the Final Closing.

"Losses" has the meaning set forth in the definition of "Profits" and "Losses."

"Management Agent" means the management and rental agent for the Project designated pursuant to Section 8.15.

"<u>Management Agreement</u>" means the agreement between the Company and the Management Agent providing for the marketing and management of the Project by the Management Agent.

"Managing Member" means Millview Management, L.L.C., a Virginia limited liability company and any other Person admitted as a Managing Member pursuant to this Agreement, and their respective successors as any such successor may be admitted pursuant to this Agreement, including those Persons admitted pursuant the provisions of Sections 6.02 and 6.03.

"Managing Member Pledge" has the meaning set forth in Section 8.19.

"<u>Managing Member's Special Capital Contribution</u>" has the meaning set forth in Section 5.01(b).

"Member" means any Managing Member, Investor Member or Special Member.

"Member Nonrecourse Debt" means any Nonrecourse Debt (or portion thereof) for which a Member or related Person (within the meaning of Treas. Reg. §1.752-4(b)) bears (or is deemed to bear) the Economic Risk of Loss.

"Member Nonrecourse Deductions" has the meaning set forth in Treas. Reg. §1.704-2(i)(2), and the amount of Member Nonrecourse Deductions with respect to a Member Nonrecourse Debt for a fiscal year shall be determined in accordance with the rules of Treas. Reg. §1.704-2(i)(2).

"Minimum Gain" means the amount determined by computing with respect to each Nonrecourse Debt the amount of gain, if any, that would be realized by the Company if it disposed of the asset securing such liability (in a taxable transaction) in full satisfaction thereof (and for no other consideration), and by then aggregating the amounts so computed. For purposes of determining the amount of such gain with respect to a liability, the adjusted basis for federal income tax purposes of the asset securing the liability shall be allocated among all the liabilities that the asset secures in the manner set forth in Treas. Reg. §1.704-2(d)(2).

"Minimum Set-Aside Test" means the set-aside test selected by the Company pursuant to Section 42(g) of the Code with respect to the percentage of units in its Project to be occupied by tenants with incomes equal to no more than a certain percentage of area median income. The Company has selected or will select the 40–60 Set-Aside Test as restricted by Code Section 42(g)(1) to require at least 40% of the units in the Project be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size, as the Minimum Set-Aside Test.

"MM Loans" means the loans which may be made by the Managing Member to the Company pursuant to Section 5.07(a) hereof, including any accrued interest thereon. Operating Deficit Loans shall not constitute MM Loans.

"Mortgage" means any deed of trust to be given by the Company in favor of any Project Lender as maker of a Project Loan, constituting a lien on the Project and securing a Project Loan.

"Net Cash Flow" means the sum of (i) all cash received from rents, lease payments and all other sources, but excluding (A) tenant security or other deposits (except to the extent forfeited to the Company), (B) Capital Contributions and interest thereon (other than if used to pay for an item deducted below in determining Net Cash Flow), (C) proceeds from Capital Transactions and (D) interest on reserves not available for distribution, (ii) the net proceeds of any insurance, other than fire and extended coverage and title insurance, to the extent not reinvested, and (iii) any other funds deemed available for distribution by the Managing Member with the approval of the Project Lenders, if required, less the sum of (x) all cash expenditures, and all expenses unpaid but properly accrued, which have been incurred in the operation of the Company's business (whether or not such expenditure is deducted, amortized or capitalized for tax purposes), including the management fee to the Management Agent and the Accounting Fee, (y) all payments on account of any loans made to the Company (whether such loan is made by a Member or otherwise), but

not including any amounts to be paid pursuant to the Development Agreement or pursuant to any loans made by any Members where repayment of such loans is to be made out of Net Cash Flow, and (z) any cash reserves for working capital, capital expenditures, repairs, replacements and anticipated expenditures, in such amounts as may be required by the Project Lenders or the Investor Member, or may be determined from time to time by the Managing Member with the approval of the Investor Member and the Project Lenders, if required, to be advisable for the operation of the Company.

"Net Projected Tax Liabilities" means, as determined by the Accountants, based on the Company's tax records, and any final adjustments made prior to the availability of proceeds of Capital Transaction(s) for distribution, the cumulative amounts of the respective projected liabilities (collectively, the "Projected Tax Liabilities") of the Managing Member, the Investor Member's members, and their respective partners and members, if any, (collectively, the "Company Taxpayers") for any and all federal, state, and local taxes, including any recapture of prior LIHTC, to be imposed on the Company Taxpayers by reason of all Capital Transactions of the Company from which the proceeds in question are to be distributed, any and all prior Capital Transactions of the Company (to the extent proceeds from such prior Capital Transactions equal to the Projected Tax Liabilities for such prior transactions were not distributed) and any liquidation of the Company. Such projections of liabilities shall estimate the applicable tax rate or rates for the Managing Member (based on actual or projected taxable income) and shall assume the maximum applicable tax rate or rates for each of the Investor Member's partners or members, if any (without regard to actual taxable income), in effect at the time of each Capital Transaction, in all cases without regard to the alternative minimum tax, limitations on the use of business tax credits, or other factors that may affect tax liability in particular cases, and without adjustment for any variance from actual tax liabilities that may later occur.

"New Allocation" has the meaning set forth in Section 11.07(m)(ii).

"Nonrecourse Debt" means any Company liability that is considered nonrecourse for purposes of Treas. Reg. §1.1001-2 (without regard to whether such liability is a recourse liability under Treas. Reg. §1.752-1(a)(1)).

"Nonrecourse <u>Deductions</u>" has the meaning set forth in Treas. Reg. §1.704-2(b)(1).

"Nonrecourse Liability" means any Company liability (or portion thereof) for which no Member or related Person (within the meaning of Treas. Reg. §1.752-4(b)) bears (or is deemed to bear) the Economic Risk of Loss.

"Note" means any mortgage or deed of trust promissory note given by the Company in favor of a Project Lender evidencing a Project Loan.

"Notice" means a writing containing the information required by this Agreement to be communicated to a Member and sent by any manner set forth in Section 16.08, to such Member at such Member's address as specified pursuant to Section 16.08, the date of receipt thereof (or the

next business day if the date of receipt is not a business day) or, in the case of registered or certified mail, the date of registry thereof or the date of the certification receipt, as applicable, being deemed the date of such Notice; provided, however, that any written communication containing such information sent to such Member actually received by such Member shall constitute Notice for all purposes of this Agreement.

"Operating Deficit" means the amount by which the gross receipts of the Company from lease payments, and all other income and receipts of the Company (other than proceeds of any loans to the Company, Capital Contributions, and investment earnings not available for distribution on funds on deposit in the Reserve Fund for Replacements, and other such reserve or escrow funds or accounts not available for distribution) for a particular period of time, is exceeded by the sum of all the operating expenses, including all debt service, operating and maintenance expenses, required deposits into the Reserve Fund for Replacements, any fees to the Project Lenders and/or any applicable mortgage insurance premium payments and all other Company obligations or expenditures, and excluding payments for construction of the Project and fees and other expenses and obligations of the Company to be paid from the Capital Contributions of the Investor Member to the Company pursuant to this Agreement during the same period of time.

"Operating Deficit Loan" shall have the meaning set forth in Section 8.11(b) of this Agreement.

"Operating Reserve" means the reserve referred to in Section 4.02(r).

"Partnership Representative" has the meaning set forth in Section 11.08 of this Agreement.

"Payment Date" means the date which is ninety (90) days after the end of the Company's fiscal year with respect to the preceding fiscal year.

"Percentage Interest" means the percentage Interest of each Member as set forth in Sections 5.01(a) and (c).

"<u>Permanent Loan</u>" means the loans set forth on <u>**Exhibit F**</u> hereto as described as permanent loan.

"Person" means any individual, partnership, corporation, trust, limited liability company or other entity.

"<u>Plans and Specifications</u>" means the plans and specifications for the Project stamped with the seal of an architect and/or engineer, which are subject to the approval of the Investor Member, and any changes thereto made in accordance with the terms of this Agreement.

"<u>Post Closing Obligations</u>" means those conditions to the Investor Member's obligation to fund all or any portion of its Capital Contribution as more fully described on the Post Closing Letter attached hereto as **Exhibit K**.

"Prime Rate" means the interest rate announced from time to time by The Wall Street Journal as the prime lending rate expressed as a percent per annum. The "Prime Rate" shall be adjusted semi-annually on January 1 and July 1 of each year.

"Profits" and "Losses" mean, for each fiscal year of the Company, an amount equal to the Company's taxable income or loss for such period from all sources, determined in accordance with §703(a) of the Code, adjusted in the following manner: (a) the income of the Company that is exempt from federal income tax shall be added to such taxable income or loss; (b) any expenditures of the Company which are not deductible in computing its taxable income and not properly chargeable to capital account under either §705(a)(2)(B) of the Code or the regulations promulgated under §704(b) of the Code shall be subtracted from such taxable income or loss; (c) in the event any Company asset is revalued in accordance with Treas. Reg. §1.704-1(b)(2)(iv)(f), then the amount of any adjustment to the value of such Company asset shall be taken into account as gain or loss from the disposition of such Company asset for purposes of computing Profits or Losses; (d) gain or loss resulting from any disposition of Company asset which has been revalued pursuant to Treas. Reg. §1.704-1(b)(2)(iv)(f) and with respect to which gain or loss is recognized for Federal income tax purposes shall be computed by reference to the adjusted value of such Company asset, notwithstanding that the adjusted tax basis of such Company asset differs from the adjusted value; (e) any depreciation, amortization or other cost recovery deductions taken into account in computing such taxable income or loss shall be recomputed based upon the adjusted value of any Company asset which has been revalued in accordance with Treas. Reg. §1.704-1(b)(2)(iv)(f); and (f) any items of income, gain, loss, deduction or credit which are specially allocated pursuant to Sections 11.07(b) through (n) shall not be taken into account in computing Profits or Losses.

"<u>Project</u>" means the land currently owned (or to be purchased) by the Company in Remington, Virginia and the improvements to be rehabilitated, owned and operated thereon by the Company, and to be known as Millview Apartments.

"Project Documents" means and includes the Construction Contract, the Mortgage(s), Note(s), Loan Agreement(s), Regulatory Agreement, Extended Use Agreement, Management Agreement and all instruments delivered to (or required by) the Project Lenders or the Agency to the extent not otherwise listed in this definition.

"<u>Project Lender</u>" means any lender in its capacity as a lender of one of the Project Loans, or its successors and assigns in such capacity, acting through any authorized representative.

"Project Loans" means those loans set forth and described on **Exhibit F** hereto.

"Projected LIHTC" has the meaning set forth in Section 4.01(p).

"Qualified Contract" has the meaning set forth in Section 42(b)(h)(F) of the Code.

"Qualified Occupancy" shall mean occupancy of a LIHTC unit by a Qualified Tenant.

"Qualified Tenants" shall mean tenants under executed leases of at least six (6) months who at the time of their initial occupancy of the Project satisfy the (i) rent restriction and (ii) minimum set-aside test selected by the Company pursuant to Section 42(g) of the Code with respect to the percentage of units in the Project to be occupied by tenants with incomes equal to no more than a certain percentage of area median income.

"Recapture Amount" has the meaning set forth in Section 11.02(c).

"Regulations" or "Treasury Regulations" or "Treas.Reg." means the Income Tax Regulations issued under the Code.

"Regulatory Agreement" means, to the extent applicable, and collectively, any regulatory agreements and/or any declaration of covenants and restrictions to be entered into between the Company and any Project Lender or any applicable government agency at or after the Initial Closing setting forth certain terms and conditions under which the Project is to be operated.

"Rent Restriction Test" means the test pursuant to Section 42(g) of the Code whereby the gross rent charged to tenants of the low-income units in the Project cannot exceed thirty percent (30%) of the imputed income limitation of the applicable units.

"Rental Reserve" has the meaning set forth in Section 4.02(s).

"Reserve Fund for Replacements" means the cash funded reserve for replacements required pursuant to Section 4.02 (q).

"Special Additional Capital Contribution" means the Special Additional Capital Contributions of the Investor Member under Section 5.01(d)(vii).

"Special Member" means VAHM, LLC, a Virginia limited liability company, or its assignee.

"Sponsor" means People Incorporated Housing Group, its successors and assigns.

"Sponsor AHP Loan" means the Sponsor AHP Loan from Sponsor identified on **Exhibit** F hereto.

"Sponsor Loan" means the DHCD HOME Loan from Sponsor identified on **Exhibit F** hereto.

"State Designation" means, with respect to the Project, the allocation by the Agency of LIHTC, as evidenced by the receipt by the Company of either a carryover allocation of LIHTC meeting the requirements of Section 42(h)(1)(E) of the Code and Treasury Regulations or IRS

Form 8609 executed by the Agency as to all buildings in the Project for which such form is required.

"Substantial Completion" means the date that the Company receives all necessary permanent certificate(s) of occupancy (or certificates of occupancy which contain conditions or qualifications which are Consented to by the Investor Member) from the applicable governmental jurisdictions) or authority(ies); provided, however, that Substantial Completion shall not be deemed to have occurred if on such date any liens or other encumbrances as to title to the Land and the Project exist, other than those securing any Project Loan and/or those Consented to by the Investor Member.

"Substitute Investor Member" means any Person admitted to the Company as an Investor Member pursuant to Section 9.02.

"Surplus Cash" means any Net Cash Flow which, pursuant to the Project Documents or rules or regulations of any Project Lenders or the Agency, is permitted to be distributed to the Members.

"<u>Title Company</u>" means Fidelity National Title Insurance Company.

"<u>Unpaid Fee</u>" has the meaning set forth in Section 5.01(b).

"<u>Unpaid LIHTC Shortfall</u>" means the outstanding amount of any LIHTC Shortfall for all the fiscal years of the Company, reduced by any amounts of Unpaid LIHTC Shortfall distributed to the Investor Member pursuant to Article XI of this Agreement. The unpaid LIHTC Shortfall shall bear interest at the "long-term applicable Federal rate" (as defined in Section 1274 of the Code) determined as of the date of the Investor Member's First Capital Contribution, compounded monthly.

"<u>VHCC</u>" means Virginia Housing Capital Corporation, a Virginia corporation and the managing member of the Investor Member.

"VHDA" means Virginia Housing Development Authority

"Withdrawing Investor Member" means People Incorporated of Virginia.

## ARTICLE III PURPOSE AND BUSINESS OF THE COMPANY

- 3.01 Purpose of the Company. The Company has been organized exclusively to acquire the Land and to develop, finance, rehabilitate own, maintain, lease, operate and sell or otherwise dispose of the Project, in order to obtain long-term appreciation, cash income, LIHTC and tax losses. Company will operate the Project in a manner that furthers the charitable purpose of People Incorporated Housing Group by providing decent, safe, sanitary and affordable housing for low income persons and families. In the event of the conflict between the operation of the Project in a manner consistent with such charitable purpose and any duty of the Managing Member to operate the Project in order to maximize profits for the Investor Members, such charitable purpose shall prevail; provided, however, that in operating the Project no decision shall be made inconsistent with the requirements of any Regulatory Agreement.
- 3.02 <u>Authority of the Company</u>. In order to carry out its purpose, the Company is empowered and authorized to do any and all acts and things necessary, appropriate, proper, advisable, incidental to or convenient for the furtherance and accomplishment of its purpose, and for the protection and benefit of the Company, including but not limited to the following:
- (a) acquire the Land on which the Project is to be located and any improvements thereon;
- (b) construct, rehabilitate, operate, maintain, improve, buy, own, sell, convey, assign, mortgage, rent or lease any real estate and any personal property necessary to the operation of the Project;
- (c) provide housing, subject to the Minimum Set-Aside Test and the Rent Restriction Test and consistent with the requirements of the Extended Use Agreement, the Regulatory Agreement and the Loan Agreements so long as the Extended Use Agreement, the Regulatory Agreement and the Loan Agreements, as applicable, remain(s) in force;
- (d) enter into any kind of activity, and perform and carry out contracts of any kind necessary to, in connection with, or incidental to, the accomplishment of the purposes of the Company;
- (e) borrow money and issue evidences of indebtedness in furtherance of the Company business and secure any such indebtedness by mortgage, pledge, or other lien; provided, however, that unless otherwise specifically allowed under this Agreement or otherwise Consented to by the Investor Member, any Project Loans, and any evidences of indebtedness thereof and any documents amending, modifying or replacing any of such loans shall have the legal effect that at and after Final Closing the Company and the Members shall have no personal liability for the repayment of the principal of or payment of interest on any Project Loan, and that the sole recourse of any Project Lender, with respect to the principal thereof and interest thereon, shall be to the property securing such Project Loan, except for any Carveouts;

- (f) maintain and operate the Project, including hiring the Management Agent (which Management Agent may be any of the Members or an Affiliate thereof) and entering into any agreement for the management of the Project during its rent-up and after its rent-up period;
- (g) subject to the approval of the Agency and/or the Project Lenders, if required, and to other limitations expressly set forth elsewhere in this Agreement, negotiate for and conclude agreements for the sale, exchange, lease or other disposition of all or substantially all of the property of the Company, or for the refinancing of any mortgage loan on the property of the Company;
- (h) enter into the Loan Agreement, the Regulatory Agreement and the Extended Use Agreement, providing for regulations with respect to rents, profits, dividends and the disposition of property;
- (i) rent dwelling units in the Project from time to time, in accordance with the provisions of the Code applicable to LIHTC and in accordance with applicable federal, state and local regulations, collecting the rents therefrom, paying the expenses incurred in connection with the Project, and distributing the net proceeds to the Members, subject to any requirements which may be imposed by the Extended Use Agreement, the Regulatory Agreement and/or the other Project Documents; and
- (j) do any and all other acts and things necessary or proper in furtherance of the Company business.

## ARTICLE IV REPRESENTATIONS, WARRANTIES AND COVENANTS; DUTIES AND OBLIGATIONS

- 4.01 <u>Representations, Warranties and Covenants Relating to the Project and the Company</u>. As of the date hereof, the Managing Member hereby represents, warrants and covenants to the Company and to the Members that:
- (a) <u>Due Authorizations, Execution and Delivery.</u> The execution and delivery of this Agreement by the Managing Member and the performance by the Managing Member of the transactions contemplated hereby have been duly authorized by all requisite corporate, partnership, limited liability company or trust actions or proceedings. The Managing Member is duly organized, validly existing and in good standing under the laws of the state of its formation with power to enter into this Agreement and to consummate the transactions contemplated hereby.
- (b) <u>Rehabilitation of Project.</u> The rehabilitation and development of the Project shall be undertaken and shall be completed in a timely and workmanlike manner in accordance with (i) all applicable requirements of the Project Loans and the Project Documents, (ii) all

applicable requirements of all appropriate governmental entities, and (iii) the Plans and Specifications of the Project that have been or shall be hereafter approved by the Investor Member and, if required, the Project Lenders and any applicable governmental entities, as such Plans and Specifications may be changed from time to time with the approval of the Investor Member and the Project Lenders, if required, and any applicable governmental entities, if such approval shall be required; it shall promptly provide copies of all change orders to the Investor Member.

- (c) Zoning and Related Matters. At the date hereof, at the Initial Closing and at the time of commencement of rehabilitation and thereafter continuously, the Land is and will be properly zoned for the Project, all consents, permissions and licenses required by all applicable governmental entities have been obtained, and the Project conforms and will conform to all applicable federal, state and local land use, zoning, environmental and other governmental laws and regulations.
- (d) <u>Plans and Specifications</u>. The Managing Member has sent to the Investor Member the Plans and Specifications (including, without limitation, all working drawings) and all construction schedules, approved the draws, certifications concerning occupancy, lien notices, project inspection reports, proposed changes and modifications to the Plans and Specifications, all documents pertaining to the Project Loan and any other information that is relevant to the rehabilitation and development of the Project.
- (e) <u>Public Utilities.</u> All appropriate public utilities, including sanitary and storm sewers, water, gas and electricity, are currently available and will be operating properly and in sufficient capacity for the Project at the time of certificate of occupancy. The Managing Member will keep all such utilities operating in a manner sufficient to service the Project.
- (f) <u>Title Insurance.</u> An owner's title insurance policy of a financially responsible institution acceptable to the Investor Member, in an amount equal to the principal amount of the Project Loans and the Capital Contributions of the Managing Member and the Investor Member, in favor of the Company, will be issued at or prior to the Initial Closing subject only to such easements, covenants, restrictions and such other standard exceptions as are normally included in owner's title insurance policies and which are Consented to by the Investor Member and with such endorsements to such policy as the Investor Member may request. Good and marketable fee simple title to the Land will be held by the Company. The Managing Member has not made any misrepresentation or failed to make any disclosure that will or could result in the Company lacking title insurance coverage based on imputation of knowledge of the Managing Member to the Company or the Managing Member's ability to perform its obligations hereunder.
- (g) Non-Recourse Loans. Except as otherwise provided herein, at and after the Final Closing, there shall be no direct or indirect personal liability of the Company, any of the Members, or any Affiliates of the Company or Members for the repayment of the principal of or payment of interest on any Project Loan, and the sole recourse of any Project Lender under any Project Loan with respect to the principal thereof and interest thereon shall be to the property securing the indebtedness, except for any liability of the Managing Member with respect to

customary "carveouts" that are set forth in loan documents relating to the Project Loans (the "Carveouts") to which the Investor Member has Consented. However, the Managing Member shall be personally liable for the obligations of the Company under the loans made by the Sponsor or People Incorporated of Virginia described as recourse in **Exhibit "F"**, to the same extent as if it was a general partner in a limited partnership.

- (h) <u>No Defaults.</u> The Managing Member is not aware of any default or any circumstances which, with the giving of notice or the passage of time, would constitute a default, under any agreement, contract, lease, or other commitment, or of any claim, demand, litigation, proceedings or governmental investigation pending or threatened against the Managing Member, the Project or the Company, or related to the business or assets of the Managing Member, the Project or Company, which claim, demand, litigation, proceeding or governmental investigation could result in any judgment, order, decree, or settlement which would materially and adversely affect the business or assets of the Managing Member, the Project or Company.
- (i) <u>No Violation.</u> The execution of this Agreement, the incurrence of the obligations set forth in this Agreement, and the consummation of the transactions contemplated by this Agreement do not violate any provision of law, any order, judgment or decree of any court binding on the Company or the Managing Member or any Affiliate(s) thereof, any provision of any indenture, agreement, or other instrument to which the Company or the Managing Member is a party or by which the Company, Managing Member or the Project is affected, and is not in conflict with, and will not result in a breach of or constitute a default under any such indenture, agreement, or other instrument or result in creating or imposing any lien, charge, or encumbrance of any nature whatsoever upon the Project.
- (j) <u>Construction Contract</u>. The Construction Contract has been entered into between the Company and the Contractor; no other consideration or fee shall be paid to the Contractor in its capacity as the Contractor for the Project other than the amounts set forth in the Construction Contract or as evidenced by change orders approved by the Project Lenders and as otherwise disclosed in writing to and approved by the Investor Member; and all change orders to date have been paid in full. In addition, no consideration or fee shall be paid to the Developer or Managing Member by the Contractor.
- (k) Performance Bond; Letter of Credit. Either (i) one hundred percent (100%) payment and performance bonds issued by a nationally, financially recognized bonding company, in forms acceptable to the Project Lenders and the Investor Member, and in amounts satisfactory to the Project Lenders and the Investor Member, or (ii) a letter of credit in an amount and in a form, and from an issuer satisfactory to the Project Lenders and the Investor Member, will be obtained by the Contractor at or before Initial Closing and shall remain in full force and effect under terms and conditions as shall be acceptable to the Project Lenders and the Investor Member; in the alternative, the obligations of the Contractor will be guaranteed by the Managing Member and the Affiliate Guarantors and secured by cash, letter of credit or other security acceptable to the Project Lenders and the Investor Member.

- (l) <u>Insurance.</u> The Managing Member shall cause the Company to obtain and maintain insurance in accordance with the requirements of <u>Exhibit I</u> attached hereto.
- Managing Member, either individually or on behalf of the Company, has incurred any financial responsibility with respect to the Project prior to the date of execution of this Agreement, other than (i) that disclosed to the Investor Member, or (ii) obligations which will be fully satisfied at or prior to the Initial Closing. As of the date hereof and hereafter continuously, unless the Investor Member otherwise Consents or unless otherwise specifically provided for herein, the only indebtedness of the Company with respect to the Project are the Project Loans, if any, described on **Exhibit F**. Without limiting the generality of the foregoing, neither the Managing Member, any of its Affiliates nor the Company, has entered, or shall enter, into any agreement or contract for any loans (other than the Project Loan) or for the payment of any Project Loan discounts, additional interest, yield maintenance or other interest charges or financing fees or any agreement providing for the guarantee of payment of any such interest charges or financing fees relating to any Project Loan.
- (n) <u>Valid Limited Liability Company; Power of Authority.</u> The Company is and will continue to be a valid limited liability company, duly organized under the laws of the Commonwealth of Virginia, and shall have and shall continue to have full power and authority to acquire the Land and to own, develop, construct, operate and maintain the Project in accordance with the terms of this Agreement, and shall have taken and shall continue to take all action under the laws of the State of Formation and any other applicable jurisdiction that is necessary to protect the limited liability of the Investor Members and to enable the Company to engage in its business.
- (o) <u>Restrictions on Sale or Refinancing.</u> No restrictions on the sale or refinancing of the Project, other than restrictions that may be set forth in the Project Documents, exist as of the date hereof, and no such restrictions shall, at any time while the Investor Member is an Investor Member, be placed upon the sale or refinancing of the Project.
- (p) Projected LIHTC. The Projected LIHTC applicable to the Project is \$25,591 for 2020, \$149,887 for 2021, \$153,543 for each year 2022 through 2029, \$127,953 for year 2030 and \$3,656 for 2031 which equals the amount of LIHTC the Managing Member has projected will be available to the Company. There is and at all times shall continue to be sufficient eligible basis (as defined in Section 47 of the Code) to provide the full amount of the Projected LIHTC.
- (q) <u>Compliance with Agreements.</u> To the best of its knowledge after due inquiry, the Managing Member, either individually or on behalf of the Company, has fully complied with all applicable provisions and requirements of any and all contracts, options and other agreements with respect to the purchase of the Land and the ownership, development, financing and operation of the Project including all Project Documents; it shall take, and/or cause the Company to take, all actions as shall be necessary to achieve and maintain continued compliance with the provisions, and fulfill all applicable requirements, of such agreements.

- (r) <u>State Designation.</u> On December 31, 2018, the Company received valid State Designation with respect to the Project in the amount of \$1,535,340 for the Credit Period.
- (s) Applicable Income and Rent Restrictions. The Project is being developed in a manner which satisfies, and shall continue to satisfy, all restrictions, including tenant income and rent restrictions, applicable to projects generating LIHTC under Section 42 of the Code. The Company will comply with the so-called "40-60 Set-Aside Test" of Code Section 42(g)(1)(B), as restricted by Code Section 42(i)(2)(E)(i) so that at least 40% of the residential units in the Project will be occupied by individuals with incomes of 60% or less of area median income, as adjusted for family size; the Project is not subject to any other rental restrictions under the Project Documents except to the extent that more than 40% of the residential units in the Project will be rent and income restricted in order to generate the full amount of the Projected Credits. In addition to the foregoing, five (5) units shall be occupied by individuals with incomes 40% or less of area median income, as adjusted for family size, nine (9) units shall be occupied by individuals with incomes 50% or less of area median income, as adjusted for family size and the remaining units shall have rent levels at 60% or less of area median income, as adjusted for family size.
- (t) <u>Term of Extended Use Agreement.</u> The term of the Extended Use Agreement will not exceed 30 years and neither the Extended Use Agreement nor any other document, instrument or agreement to which the Company is a party shall restrict, limit or waive the right of the Company to cause a termination of the Extended Use Agreement prior to the end of such 30-year term in accordance with Code Section 42(h)(6)(E)(i)(II).
- (u) <u>Ownership of Managing Member.</u> People Incorporated Housing Group owns and shall continue to own at all times during the term of the Company one hundred percent (100%) of all classes of interests of the Managing Member.
- (v) <u>Title to Project; Taxes and Assessments.</u> The Company has and shall have at all times good and marketable title to the Project, subject only to permitted exceptions thereto to which the Investor Member has given its Consent. All real estate taxes, assessments, water and sewer charges and other municipal charges, to the extent due and owing, have been paid in full on the Project.
- (w) <u>Taxpayer Certifications</u>. On behalf of the Company, the Managing Member will cause to be filed any and all certifications and other documents on a timely basis with the IRS, the Agency and all other Authorities, as have been and may be required to support the full amount of Projected Credits.
- (x) <u>Taxation and Limited Liability</u>. No event has occurred that has caused, and the Managing Member will not act in any manner that will cause (i) the Company to be treated for federal income tax purposes as an "association" taxable as a corporation, rather than as a partnership; or (ii) the Investor Member or the Special Member to be liable for the Company's obligations in excess of its Capital Contributions.

- (y) No Tax-Exempt Use Property. No portion of the Project is or will be treated as "tax exempt use property" as defined in Section 168(h) of the Code. In the event the Managing Member or any member or shareholder of the Managing Member is controlled by a tax-exempt entity, such entity will make the election permitted under Section 168(h)(6)(F) of the Code. The Managing Member shall not allow the Company to enter into any lease with a tax-exempt entity without the prior written approval of the Special Member.
- (z) <u>No Abusive Tax Shelter</u>. The Managing Member has not received notice from the IRS that it has considered the Managing Member to be involved in any abusive tax shelter and is not aware of any facts, which if known to the IRS, would cause such notice to be issued.
- (aa) <u>Required Consents; No Defaults Under Loan Documents</u>. The Company has obtained all consents required for the admission of the Investor Member to the Company, including but not limited to, the consent of the holder(s) of the Project Loans, if necessary, and any required consents of applicable Authorities.
- (ab) <u>Bankruptcy</u>. No Bankruptcy, including, without limitation, attachments, execution proceedings, assignments for the benefit of creditors, insolvency, reorganization or other proceedings are pending or threatened against the Company or the Managing Member. The Managing Member will not permit such a Bankruptcy to occur.
- (ac) Governmental Actions. To the best of the Managing Member's knowledge, there is no official action of any Authority, pending or threatened, which in any way would (i) have a material adverse effect on the Company, the Project, the Investor Member or the LIHTC; (ii) involve any intended public improvements which improvements may result in any charge in excess of \$10,000 being levied against the Land; or (iii) any special assessment, being levied against or assessed upon the Land or the Project. There is no existing, proposed or contemplated, plan to widen, modify or realign any street or highway contiguous to the Land. The Managing Member will promptly notify the Investor Member of any such official actions or plans, if and as they arise.
- (ad) Moratoria; Assignments; Dedications. There is no reassessment (except for real estate property taxes), reclassification, rezoning, proceeding, ordinance or regulation (including amendments and modifications to any of the foregoing) pending or proposed to be imposed, by any Authority or any public or private utility having jurisdiction over the Land which would have a material adverse effect upon the use or occupancy of the Project. No special assessments have been levied against the Project or by an Authority upon the commencement or completion of any construction, alteration or rehabilitation on or of the Project or any portion thereof. The Managing Member will promptly notify the Investor Member of any such actions, if and as they arise. Except as previously disclosed in writing to and approved by the Investor Member, the completion of the improvements, alteration or rehabilitation on or to the Project or any portion thereof will not require the dedication of any portion of the Project by any Authority.

- (ae) <u>No Defects, Compliance</u>. Upon completion of the Project, there will be no material physical or mechanical defects or deficiencies in the condition of the Project, including, but not limited to, the roofs, exterior walls or structural components of the Project and the heating, air conditioning, plumbing, ventilating, elevator, utility, sprinkler and other mechanical and electrical systems, apparatuses and appliances located in, or about, the Land which would materially and adversely affect the Project or any portion thereof. The Project is free from infestation by termites or other pests, insects, animals or other vermin and the Managing Member will keep it so. The Project conforms (or will timely conform) to all governmental regulations, including, without limitation, all zoning, building, health, fire and environmental rules, regulations or dinances or requirements or environmental laws, regulations or procedures applicable to the Project where the failure to conform would result in a material adverse effect.
- (af) No Defective Soils Conditions. To the best of the Managing Member's knowledge after due inquiry, there are no defects or conditions of the soil that would have a material adverse effect upon the use, occupancy and operation of the Project. The soil condition of the Land is such that it will support all of the improvements to be located thereon for its foreseeable life, without the need for unusual or new subsurface excavations, fill, footings, caissons or other installations. The improvements on the Land, as built, will be or are constructed in a manner compatible with the soil condition at the time of construction and all necessary excavations, fills, footings, caissons and other installations were then, have since been and will be provided.
- (ag) <u>Rights of First Refusal; Options</u>. Except as contemplated by the Amended and Restated Purchase Option and Right of First Refusal Agreement set forth in <u>Exhibit L</u> attached hereto ("Right of First Refusal Agreement"), neither the Managing Member nor the Company has entered into (nor will enter into) any contracts for the sale of the Project, the LIHTC with respect thereto, or any interest in the Project or Company other than in contemplation of this Agreement, nor do there exist any rights of first refusal or options to purchase the Project, the LIHTC with respect thereto, or any interest in the Company.
- (ah) <u>Securities Law Compliance</u>. The Managing Member has or will have timely complied or cause the timely compliance with all applicable Federal and state securities laws in connection with the offer and sale of the interest in the Company to the Investor Member.
- (ai) <u>Truth and Completeness of Representations and Disclosures.</u> No representation, warranty or statement of the Managing Member in this Agreement or in any document, certificate or schedule furnished or to be furnished to the Investor Member pursuant hereto contains or will contain any untrue statement of a material fact or omits or will omit to state a material fact necessary to make the statements or facts contained therein not misleading. All material information concerning the Project known to the Managing Member or any of its Affiliates, or which should have been known to any of them in the exercise of reasonable care, has been disclosed by the Managing Member to the Investor Member and there are no facts or information known to the Managing Member or any of its Affiliates, or which should have been known to any of them in the exercise of reasonable care, which would make any of the facts or

information submitted by the Managing Member to the Investor Member with respect to the Project inaccurate, incomplete or misleading in any material respect.

- (aj) <u>Compliance with Fair Housing Act.</u> At all times during the term of this Agreement, the Company shall comply with the provisions of the Fair Housing Act, as amended.
- Lenders to Project Entities Generally. Subject to provisions of this (ak) Agreement with respect to related party loans a limited partner or investor member, including without limitation the Federal Home Loan Mortgage Corporation (such investor member or partner being referred to herein as a "Mortgagee"), in any entity that is a Member herein at any time may make, guarantee, own, acquire, or otherwise credit enhance, in whole or in part, a loan secured by a mortgage, deed of trust, trust deed, or other security instrument encumbering the Project owned by the Company (any such loan being referred to as a "Mortgage Loan"). Under no circumstances will a Mortgagee be considered to be acting on behalf or as an agent or the alter ego of such Member. A Mortgagee may take any actions that the Mortgagee, in its discretion, determines to be advisable in connection with a Mortgage Loan (including in connection with the enforcement of a Mortgage Loan). By acquiring an interest in the Company, each Member acknowledges that no Mortgagee owes the Company or any Member any fiduciary duty or other duty or obligation whatsoever by virtue of such Mortgagee being a limited partner or member in a Member. Neither the Company nor any Member will make any claim against a Mortgagee, or against the Member in which the Mortgagee is a member or partner, relating to a Mortgage Loan and alleging any breach of any fiduciary duty, duty of care, or other duty whatsoever to the Company or to any Member based in any way upon the Mortgagee's status as a limited partner or member of a Member.
- (al) <u>Member Loans</u>. No Member or any Affiliate of a Member shall make or purchase a loan to the Company unless the Company receives an opinion of competent tax counsel to the effect that such loan will have no adverse tax consequences to any of the Members.

## (am) Reserved.

- (an) <u>Development Budget</u>. The Development Budget attached hereto as <u>Exhibit</u>  $\underline{\mathbf{H}}$  is accurate and complete. The assumptions underlying the calculations therein are reasonable and based upon the Managing Member's knowledge and experience.
- (ao) Reportable Transactions. The Company and its Members shall be permitted to disclose to any and all Persons, without limitation of any kind, the "tax treatment and tax structure" (as defined in Treasury Regulation Section 1.6011-4(c)) of the transaction contemplated by this Agreement and all materials of any kind (including opinions or other tax analyses) relating to such tax treatment and tax structure. The Managing Member shall (A) promptly notify the Investor Member of any "reportable transaction" under Code Section 6707(A)(c) or Treasury Regulation Section 1.6011-4 in which the Company shall engage or which it reports under Code Section 6111 and (B) maintain investor lists with respect to the Company as required under Code Section 6112. The Managing Member shall be responsible for its expenses or penalties attributable

to its failure to report a reportable transaction or maintain lists (in accordance with Code Section 6112) as required by the Managing Member or the Company under the Code and applicable Treasury Regulations. Material advisors are required to supplement information disclosed to the IRS if the information provided in a filed disclosure is no longer accurate, in such instances, the Managing Member agrees to provide timely supplemental information about the Project to the IRS and the Investor.

- (ap) <u>Reasonableness of Fees</u>. All fees to be paid to the Managing Member or any Affiliate of the Managing Member hereunder or otherwise in connection with the development of the Project are reasonable in amount and consistent with standard practice in the industry.
- (aq) <u>REAC and HUD Reports</u>. The Managing Member shall advise the Investor Member of any REAC (Real Estate Assessment Center) inspection reports it receives with respect to the Project as well as any notices from HUD indicating any adverse findings with respect to the Project, including, but not limited to, the following:
  - (i) management review findings;
  - (ii) Section 8 HAP contract violations; and
  - (iii) HUD Regulatory Agreement violations.
- (ar) Governmental Review and Approvals/HUD 2530 Language. The Company shall not acquire or proceed with the development of the Project unless approval is obtained from HUD if such approval is required in connection with such development or acquisition. If the acquisition or development of the Project necessitates the filing of a Form 2530 Previous Participation Certificate with HUD (a "Previous Participation Certification"), the Managing Member shall so notify the Investor Member and such acquisition or development shall not proceed without the required Form 2530 filing. The Managing Member shall also provide adequate information to the Investor Member to enable any of its members to file any additional documents that may be required by HUD. Such information shall include but not be limited to the following:
  - (i) type of financing and governmental agency providing such assistance, FHA project number, Section 8 contract number or other agency identification number (if any);
  - (ii) closing date/date of receipt of assistance;
  - (iii) date that the Project is intended to be acquired and/or the development is to be financed by the Company;
  - (iv) property address and last inspection date/rating;

- (v) status of any pre-existing loan on the project (current, defaulted, assigned or foreclosed) and if ever defaulted, an explanation as to the causes of such default/foreclosure.
- (as) OFAC Requirements. The Managing Member and its Affiliates are (i) in compliance with all applicable anti-money laundering laws, including, without limitation, the USA Patriot Act and the laws administered by the United States Treasury Department's Office of Foreign Assets Control ("OFAC"), including, without limitation, Executive Order 13224, (ii) not on the Specially Designated Nationals and Blocked Persons List maintained by OFAC, and (iii) not otherwise identified by a government entity or legal authority as a Person with whom a U.S. Person is prohibited from transacting business. "U.S. Person" shall mean any United States citizen, any permanent resident alien, any entity organized under the laws of the United States (including foreign branches), or any person in the United States.
- (at) <u>Survival of Representations and Warranties.</u> All of the representations, warranties and covenants contained herein shall be deemed to be re-made as of the date of each Capital Contribution made by the Investor Member and shall survive the date of Final Closing and the funding date of each such Capital Contribution. The Managing Member shall indemnify and hold harmless the Investor Member against a breach of any of the foregoing representations, warranties and covenants and any damage, loss or claim caused thereby, including reasonable attorneys' fees and costs and expenses of litigation and collection.
- 4.02 <u>Duties and Obligations Relating to the Project and the Company</u>. The Managing Member shall have the following duties and obligations with respect to the Project and the Company:
- (a) Qualifying for LIHTC. It shall ensure that all requirements shall be met which are necessary to obtain or achieve (i) compliance with the Minimum Set-Aside Test, the Rent Restriction Test, and any other requirements necessary for the Project to initially qualify, and to continue to qualify, for LIHTC, including all applicable requirements set forth in the Regulatory Agreement and the Extended Use Agreement, (ii) issuance of IRS Form(s) 8609 with respect to the LIHTC, (iii) issuance of all necessary permanent, unconditional certificates of occupancy, including all governmental approvals required to permit occupancy of the Project, (iv) Initial Closing and Final Closing, and (v) compliance with all material provisions of the Project Documents.
- (b) <u>Tax Treatment of Company.</u> While conducting the business of the Company, the Managing Member shall not act in any manner which it knows or should have known after due inquiry will (i) cause the termination of the Company for federal income tax purposes without the Consent of the Investor Member or (ii) cause the Company to be treated for federal income tax purposes as an association taxable as a corporation.
- (c) <u>Securities Law Matters</u>. The Managing Member shall prepare and timely file all appropriate reports for the Company with the Securities and Exchange Commission and state securities administrators.

- (d) <u>Limited Liability Company Status</u>. The Managing Member shall (i) file such certificates and do such other acts as may be required to qualify and maintain the Company as a limited liability company under the Act and to qualify the Company to transact business in all such other jurisdictions as may be required under the applicable provisions of law, and (ii) take or cause the Company to take all reasonable steps deemed necessary by counsel to the Company to assure that the Company is at all times classified as a partnership for federal income tax purposes.
- (e) <u>Good Faith of Managing Member.</u> It shall exercise good faith in all activities relating to the conduct of the business of the Company, including the development, operation and maintenance of the Project, and the Managing Member shall take no action with respect to the business and property of the Company which is not reasonably related to the achievement of the purpose of the Company.
- (f) <u>No Security Interests or Encumbrances, Debt Service Coverage Ratio.</u> The Managing Member shall ensure that all of (i) the fixtures, maintenance supplies, tools, equipment and the like now and to be owned by the Company or to be appurtenant to, or to be used in the operation of the Project, as well as (ii) the rents, revenues and profits earned from the operation of the Project, will be free and clear of all security interests and encumbrances except for the Project Loans, the Mortgages, and any additional security agreements executed in connection therewith. From and after the Final Closing, the Project shall maintain a Debt Service Coverage Ratio of at least 1.15:1.0.
- (g) <u>Basis Adjustments.</u> It will execute on behalf of the Company all documents necessary pursuant to Sections 732, 743 and 754 of the Code to elect to adjust the basis of the Company's property upon the request of the Investor Member, if, in the sole opinion of the Investor Member, such election would be advantageous to the Investor Member.
- (h) <u>Payment of Development Fee.</u> It guarantees payment by the Company of the Development Fee as provided in Section 5.01(b).
- (i) <u>Tax Returns and Financial Statements.</u> It shall, during and after the period in which it is a Member, provide the Company with such information and sign such documents as are necessary for the Company to make timely, accurate and complete submissions of federal and state income tax returns and shall provide the Investor Member with the opportunity to review and Consent to drafts of all such returns at least twenty (20) days prior to their filing date, and will incorporate the changes of the Investor Member. In addition, the Managing Member shall provide the Investor Member with the opportunity to have not less than twenty (20) days to review drafts of audited financial statements prior to their finalization and will incorporate the changes of the Investor Member.
- (j) <u>Compliance with Governmental and Contractor Obligations.</u> It shall comply and cause the Company to comply with the provisions of all applicable governmental and contractual obligations including any Regulatory Agreement.

- (k) <u>Tax Elections.</u> It has made (if applicable) and shall make such elections, or refrain from making such elections, with respect to the LIHTC, as are necessary to achieve and maintain the maximum allowable LIHTC to the Investor Member, unless otherwise directed in writing by the Investor Member. The Managing Member will make the election to be taxable under Section 168(h) of the Code. In connection herewith, the Company will not make an election to opt out of the bonus depreciation available under Section 168(k) of the Code without the Consent of the Investor Member.
- (l) <u>Fines and Penalties.</u> It shall be responsible for the payment of any fines or penalties imposed by any applicable governmental authority or any Project Lender pursuant to the Project Documents and any documents executed in connection with obtaining the LIHTC (other than with respect to payments of principal or interest under any Project Loan) attributable to any action or inaction of it or its Affiliates.
- (m) <u>Notification of Default or IRS Proceedings.</u> It shall immediately notify the Investor Member of any written or oral notice of (i) any default or failure of compliance with respect to any of the Project Loans or any other financial, contractual or governmental obligation of the Company or the Managing Member, or (ii) any IRS proceeding regarding the Project or the Company.
- (n) <u>Notification of Construction Delays.</u> If at any time during the construction or rehabilitation of the Project, (i) construction or rehabilitation stops or is suspended for a period of ten (10) consecutive days, or (ii) construction or rehabilitation has been delayed so that in the reasonable determination of the Managing Member (A) Substantial Completion may not be achieved by the date set forth in the Construction Contract, or (B) the Projected Credits for any year during the Credit Period may not be achieved, the Managing Member shall immediately send Notice of such occurrence, together with an explanation of the circumstances surrounding such occurrence, to the Investor Member.
- (o) <u>Bank Accounts</u>. The Managing Member shall establish in the name and on behalf of the Company such bank accounts as shall be required to facilitate the operation of the Company's business. The Company's funds shall not be commingled with any other funds of the Managing Member or any of its Affiliates, including, without limitation, any other limited liability company in which the Managing Member is a managing member. Promptly upon the request of the Investor Member, the Managing Member shall obtain and deliver to the Investor Member full, complete and accurate statements of the amount and status of all Company bank accounts and all withdrawals therefrom and deposits thereto.
- (p) <u>Sales Notice to State Agency</u>. If necessary to obtain, maintain or avoid recapture of any LIHTC for the Company, upon written request of an Investor Member, the Managing Member shall, pursuant to Section 42(h)(6) of the Code, submit on behalf of the Company and its Members, and in accordance with the rules and regulations of the Agency, a

written request to the Agency (or other applicable housing credit agency) to find a Person to acquire the Project pursuant to a Qualified Contract.

- (q) Reserve Fund for Replacements. It shall establish and maintain a segregated replacement reserve, in a lending institution acceptable to the Special Member, to provide for working capital needs, improvements, replacements and any other contingencies of the Company. Commencing on the year that Final Closing occurs, the Managing Member shall ensure that \$300 per unit per year to be deposited from the Company's gross operating revenues be deposited into the Reserve Fund for Replacements ("Ongoing Amount"). Managing Member shall, each year, further fund the Reserve Fund for Replacement with an additional amount equal to the Ongoing Amount. Withdrawals from the Reserve Fund for Replacements shall require the Consent and signature of the Investor Member or Special Member. The Managing Member shall not increase the amount in the Reserve Fund for Replacements materially above the amount required to be maintained by this Section 4.02(q) without the Consent of the Investor Member, which Consent shall not be unreasonably withheld. Notwithstanding anything to the contrary in this Section 4.02(q), however, the amount of the Reserve Fund for Replacements shall be increased if necessary to satisfy the requirements of any Project Lender, except the Sponsor, or any Authority having jurisdiction over the Project.
- Operating Reserve. In addition to the requirements of Section 4.02 (q), in order to meet operating expenses of the Company which exceed operating income available for the payment thereof, the Managing Member shall cause the Company to deposit an initial amount of \$130,000 (or such greater amount as may be required by the Project Lenders) into a segregated reserve account in a lending institution acceptable to the Special Investor Member (the "Operating Reserve") to fund operating expenses and debt service in excess of operating revenues and to pay any Unpaid Fee, as that term is defined in Paragraph 5.01(b) hereof. The Operating Reserve shall be funded on or before the seventh Capital Contribution from the proceeds of such Capital Contribution and/or the proceeds of the Project Loans; provided, however, that if there are insufficient funds from the aforementioned sources, the Managing Member shall be required to fund the Operating Reserve. Disbursements from the Operating Reserve for the aforementioned purposes shall constitute MM Loans by the Managing Member only to the extent of amounts funded by it into the Operating Reserve pursuant to the previous sentence. If there is a delay in the payment of the seventh Capital Contribution due to the fault of the Investor Member ("Delayed Operating Reserve Payment"), the unpaid portion of the Capital Contribution attributable to the Operating Reserve shall bear interest at the rate of 1.5% per annum, and such unpaid portion, including any accrued interest, will be paid no later than 24 months after payment of the remaining portion of seventh Capital Contribution. If the Delayed Operating Reserve Payment is necessary to pay guaranty or other obligations hereunder, Investor Member shall disburse such payment and fully fund the Operating Reserve. Additionally, the Managing Member shall cause the Company to deposit into the Operating Reserve amounts sufficient to maintain a balance of \$130,000 from Net Cash Flow, as set forth in Section 11.03(b) hereof. Withdrawals from the Operating Reserve shall require the prior approval of the Special Member.

(s) <u>Lease-Up Reserve and Rental Reserve</u>. At the time of the fourth Capital Contribution the Managing Member shall establish and cause the Company to fund and maintain a lease-up reserve (the "Lease-Up Reserve") in the name of the Company and maintained in a segregated Company account established for this purpose. The amount of the Lease-Up Reserve shall be \$15,000 and shall be fully funded by the proceeds of the fourth Capital Contribution. Withdrawals from the Lease-up Reserve account shall require the Consent and signature of the Investor Member. At such time as the Project Property shall have achieved and maintained for a period of at least six months at least 93% occupancy (measured by both physical occupancy and "paid" occupancy based upon the then current rents for apartment units), any unused portion of the Lease-Up Reserve be used to pay for rehabilitation costs or deferred Development Fee.

At the time of the fourth Capital Contribution the Managing Member, shall deposit \$150,000 into a rental reserve account held by the Company (the "Rental Reserve") which will be used to provide a rental subsidy for the first five years of the Compliance Period. The Managing Member shall provide the Investor Member with prompt written notice of any disbursements from the Rental Reserve.

- (t) <u>Pre-Development Activities</u>. The Managing Member shall be specifically and solely responsible for the following duties:
  - (1) Analyzing the Qualified Allocation Plan ("QAP") for targeted areas within a state.
  - (2) Identifying potential land sites.
  - (3) Analyzing the demographics of potential sites.
  - (4) Analyzing a site's economy and forecast future growth potential.
  - (5) Determining the site's zoning status and possible rezoning actions.
  - (6) Contacting local government officials concerning access to utilities, public transportation, impact fees and local ordinances.
  - (7) Performing environmental tests on selected sites.
  - (8) Negotiating the purchase of the land upon which the Project is located and its related financing.
  - (9) Performing any other duties or activities relating to the acquisition of the land upon which the Project is located.
- (u) The parties acknowledge that the Tax Cut and Jobs Act of 2017 (the "Act") has become law. Notwithstanding the foregoing, the Members agree to work together to make

appropriate elections and tax return reporting choices to avoid reducing the Investor Member's expected benefits from being a member of the Company. In this regard and without limiting the foregoing, the Managing Member agrees that unless directed otherwise by the Investor Member, the Company shall make the election under Code Section 163(j)(7)(B) as provided in the Act to be an Electing Real Property Trade or Business. In addition, if directed by the Investor Member, the Managing Member shall elect out of bonus depreciation allowed under Section 167(k) on one or more classes of property for one or more years or if allowable, elect less than the maximum amount of bonus depreciation.

4.03 Single Purpose Entity. The Managing Member shall engage in no other business or activity other than that of being the Managing Member of the Company. The Managing Member was formed exclusively for the purpose of acting as the Managing Member of the Company and has never engaged in any other activity, business or endeavor. As of the date of this Agreement, the Managing Member has no liabilities or indebtedness other than its liability for the debts of the Company, and the Managing Member shall not incur any indebtedness other than its liability for the debts of the Company. If the Managing Member determines it needs additional funds for any purpose, it shall obtain such funds solely from capital contributions from its shareholders or members. The Managing Member has observed and shall continue to observe all necessary or appropriate corporate formalities in the conduct of its business. The Managing Member shall keep its books and records separate and distinct from those of its shareholders, members and affiliates. The Managing Member shall clearly identify itself as a legal entity separate and distinct from its shareholders, members and its affiliates in all dealings with other Persons. The Managing Member has been adequately capitalized for the purposes of conducting its business and will not make distributions at a time when it would have unreasonably small capital for the continued conduct of its business.

## ARTICLE V <u>MEMBERS, MEMBERSHIP INTERESTS</u> AND OBLIGATIONS OF THE COMPANY.

- 5.01 Members; Capital Contributions; Membership Interests.
- (a) <u>Managing Member Contribution</u>. The Managing Member, its principal address or place of business, its Capital Contribution and its Percentage Interest are as follows:
  - (i) Name and Address:
    Millview Management, L.L.C., a Virginia limited liability company
    1173 West Main Street
    Abingdon, VA
- (ii) Capital Contribution: \$100, plus all of its rights, title and interest in, to and under all agreements, licenses, approvals, permits, LIHTC applications and allocations and any other tangible or intangible personal property which is related to the Project or which is required

to permit the Company to pursue its business and carry out its purposes as contemplated in this Agreement.

- (iii) Percentage Interest: 0.009%
- Managing Member's Special Capital Contribution. In the event that the (b) Company has not paid all or part of the amounts due under the Development Agreement ("Unpaid Fee") on or before the earlier of (i) the thirteenth (13th) anniversary of placement in service of the Project, or (ii) the date required under the Development Agreement, the Managing Member shall contribute to the Company an amount equal to any such Unpaid Fee (the "Managing Member's Special Capital Contribution") and the Company shall thereupon make a payment in an equal amount to the Unpaid Fee; provided, however, that prior to the making of the Managing Member's Special Capital Contribution, funds in the Operating Reserve may be used to pay the Unpaid Fee, subject to approval by the Investor Member, and after application of the approved portion of the Operating Reserve, any remaining Unpaid Fee shall be paid using the Managing Member's Special Capital Contribution.
- (c) Investor Members. The Investor Member and the Special Member, respectively, their principal officer and places of business and Percentage Interests are as follows:
- (i) The Investor Member, its principal office and place of business, and its Percentage Interest are as follows:

**Housing Equity Fund** of Virginia XXII, L.L.C. 1840 West Broad Street, Suite 200 Richmond, Virginia 23220

Capital Contribution of the Investor Member 99.99% as increased for purposes of the Company's books of account by the amount of the Capitalized Bridge Loan Interest allocable to the Investor Member, also as set forth in subparagraph (d) immediately below

(ii) The Special Member, its principal office and place of business, its Percentage Interest and its Capital Contribution are as follows:

1840 West Broad Street, Suite 200 Richmond, Virginia 23220

VAHM, LLC \$10.00 0.001%

Investor Member Capital Contributions. Subject to the provisions of this Agreement, including, without limitation, the provisions of Sections 5.01(e) and 5.03, the Investor Member shall be obligated to make Capital Contributions to the Company in the amount of \$1,351,178 payable in installments as follows. However, in addition to such Contributions, the Capital Contributions of the Investor Members shall be deemed to include, and their respective Capital Accounts shall so reflect, each Investor Member's allocable share of Capitalized Bridge Loan Interest as determined by the Company's Accountants in consultation with each Investor Member.

- (i) <u>First Capital Contribution</u>. The amount of the first Capital Contribution shall be Two Hundred Thousand and No/100 Dollars (\$200,000). After satisfaction of all of the conditions set forth below, and review and approval of the items described below, the Investor Member shall make the first Capital Contribution. A portion of the first Capital Contribution in the amount of \$35,000 shall be used to pay the Investor Member's Due Diligence Costs and an additional portion of the first Capital Contribution shall be used to pay for approved costs of the Development of the Project and a portion of the Development Fee in the projected amount of \$50,000.
  - (A) <u>Title Policy</u>. The Title Company shall have issued the Company's title policy in an amount equal to the acquisition and development cost of the Project, showing the Company as owner of fee simple title to the Land and subject to only such exceptions as are acceptable to the Investor Member, and containing fairways, non-imputation, zoning, survey, access, tax parcel and such other endorsements as the Investor Member may require;
  - (B) Environmental Matters. The Investor Member shall have received a report satisfactory to the Investor Member confirming no material adverse environmental conditions, including, without limitation, evidence that radon gas is not present in any of the apartment units at a level above the recommended permitted safe level as determined by the Environmental Protection Agency or any other applicable governmental authority;
  - (C) <u>Legal Opinion</u>. The Investor Member shall have received a legal opinion as set forth in Section 5.04;
  - (D) <u>Permanent Financing</u>. The Investor Member shall have received copies of all commitment letters or agreements from all of the Company's anticipated financing sources, in form and substance acceptable to the Investor Member, necessary to meet the Company's financial needs for the Project.
  - (E) <u>Survey</u>. The Investor Member shall have received and approved an ALTA Survey, dated no more than ninety (90) days prior to the date of funding;
  - (F) <u>Plans and Specifications</u>. The Investor Member shall have received and approved Plans and Specifications for the Project;
  - (G) <u>Permits</u>. The Investor Member shall have received a copy of all permits and licenses required for the construction and rehabilitation of the Project, issued by the appropriate governmental authorities;
  - (H) <u>Construction Financing</u>. Evidence that all construction financing proceeds are available, including copies of all executed construction financing documents;

- (I) <u>Credits</u>. Evidence from the Agency that the Project will qualify for annual LIHTC of at least \$153,543;
- (J) <u>Construction Contract</u>. The general construction contract, in form and substance acceptable to the Investor Member and with a fixed price or maximum upset price acceptable to the Investor Member, and with a general contractor reasonably acceptable to the Investor Member;
- (K) <u>Financials</u>. Current financial statements of the Developer, verification of background information to be provided to the Investor Member by the Managing Member and there having been no changes in the tax laws or treasury regulations or pronouncements or interpretations of existing tax issues that would materially and adversely affect the Investor Member's investment in the Company;
- (L) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to satisfy its due diligence requirements including, without limitation, (i) those documents listed on the Investor Member's closing checklist, a copy of which has been previously delivered to the Managing Member; and (ii) such additional items requested by the Investor Member to otherwise verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV.
- (ii) <u>Second Capital Contribution</u>. The amount of the second Capital Contribution shall be One Hundred Twenty-Five Thousand and No/100 Dollars (\$125,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the second Capital Contribution in the amount requested by the Managing Member in the manner set forth below to repay the Construction Loan and/or to pay the cost of rehabilitation of the Project.
  - (A) <u>First Capital Contribution Paid</u>. The occurrence of the Investor Member's first Capital Contribution;
  - (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
  - (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Second Capital Contribution, and that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed Second Capital Contribution;

- (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that the amount requested by the Managing Member is in accordance with the labor and materials in place and showing at least 25% completion of the Project;
- (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require;
- (F) <u>DHCD Loan Commitment</u>. Issuance of the DHCD Loan Commitment and payment of the DHCD loan fees all upon terms and conditions acceptable to the Investor Member;
- (G) <u>10% Carryover Certification</u>. The Investor Member shall have received a copy of the cost certification the Company or Affiliate Guarantor delivered to the Virginia Housing Development Authority in connection with any carryover of LIHTC, with copies of all invoices and backup information; and
- (H) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.
- (iii) Third Capital Contribution. The amount of the third Capital Contribution shall be One Hundred Twenty-Five Thousand and No/100 Dollars (\$125,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the third Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to repay the Construction Loan and/or to pay the cost of rehabilitation of the Project.
  - (A) <u>Second Capital Contribution Paid</u>. The occurrence of the Investor Member's second Capital Contribution;
  - (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;
  - (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the

- proposed Second Capital Contribution, and that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed third Capital Contribution;
- (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that the amount requested by the Managing Member is in accordance with the labor and materials in place and showing at least 50% completion of the Project;
- (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require;
- (F) Rehabilitation Expenditures. Evidence that the Project has achieved or will achieve no later than December 31, 2020, rehabilitation expenditures for each building in an amount not less than the greater of: (a) 20% of the adjusted basis of such building; or (b) \$7,000 per Low-Income Unit in such building, as may be subsequently increased by the IRS for inflation amounts; and
- (G) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.
- (iv) <u>Fourth Capital Contribution</u>. The amount of the fourth Capital Contribution shall be One Hundred Fifteen Thousand and No/100 Dollars (\$115,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the Fourth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to fund the Lease up Reserve in the amount of \$15,000 and then to repay the Construction Loan and/or pay the cost of rehabilitation of the Project.
  - (A) <u>Third Capital Contribution Paid</u>. The occurrence of the Investor Member's third Capital Contribution;
  - (B) <u>Sworn Statements</u>. The Investor Member shall have received a written request for an advance from the Managing Member in form satisfactory to the Investor Member, accompanied by current owner's and contractor's sworn statements;

- (C) <u>Managing Member's Certificate</u>. The Investor Member shall have received a certificate from the Managing Member that the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Fourth Capital Contribution, that the Managing Member and the Company are not in default of any of their obligations hereunder and under the Project Documents as of the date of the proposed fourth Capital Contribution;
- (D) <u>Physical Inspection</u>. A construction consultant selected by the Investor Member shall have prepared a physical inspection report and certified that the amount requested by the Managing Member is in accordance with the labor and materials in place and showing at least 75% completion of the Project;
- (E) <u>Title Policy</u>. The Title Company shall have issued: (1) a "date down" endorsement to the title policy extending the effective date of the title policy to the date of funding and showing no exceptions to the title other than the exceptions reflected on the title policy as of Initial Closing, except as shall be acceptable to the Investor Member; (2) an endorsement affording mechanics lien coverage; and (3) such other endorsements as the Investor Member may reasonably require;
- (F) <u>Rental Reserve</u>. Evidence of the Rental Reserve has been funded; and
- (G) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.
- (v) <u>Fifth Capital Contribution</u>. The amount of the fifth Capital Contribution shall be Five Hundred Thirty-One Thousand One Hundred Seventy-Eight and No/100 Dollars (\$531,178.00). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the fifth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to repay the Construction Loan, then to pay for the cost of rehabilitation of the Project and then to pay a portion of the Development Fee in the projected amount of \$130,940.
  - (A) <u>Fourth Capital Contribution Paid</u>. The occurrence of the Investor Member's fourth Capital Contribution;
  - (B) <u>DHCD HOME Loan and Sponsor AHP Loan</u>. Executed copies of the documents relating to the Sponsor Loan and the Sponsor AHP Loan, in a form acceptable to the Investor Member, and the Company shall have received the funding of such Loan as described in **Exhibit F**.

- (C) <u>Final Closing.</u> Simultaneously with Final Closing, provided that the Investor Member has received fifteen (15) days' prior written notice of the date of Final Closing, and has received copies of any loan documents (including loan riders) executed in connection with the permanent financing that have not been previously delivered to the Investor Member;
- (D) Substantial Completion. Substantial Completion of the Project shall have occurred;
- (E) <u>Survey</u>. The Investor Member shall have received and approved an updated and recertified as-built survey satisfactory to the Investor Member dated no more than thirty (30) days prior to the date of funding;
- (F) <u>As Built Plans and Specifications</u>. The Managing Member shall have submitted to the Investor Member a written document executed by the Managing Member, the architect and the Contractor certifying no material change to the "for-construction" Plans and Specifications previously approved by the Project Lenders and Investor Member;
- (G) <u>Permits, Licenses and Certificates of Occupancy</u>. The Investor Member shall have received a copy of any permits and licenses which are required for the operation and use of the Project and a copy of the final and unconditional certificate or certificates of occupancy, or the equivalent, issued by the appropriate governmental authorities for the Project in its entirety;
- (H) <u>Cost Certification.</u> Receipt of a draft cost certification of Eligible Basis (as defined in Code Section 42(d)) for the Project prepared by the Accountants;
- (I) <u>Managing Member Certificate.</u> Receipt of a certificate from the Managing Member that (1) the representations, warranties and covenants in Sections 4.01 and 4.02 continue to be true and accurate through the date of the proposed Fifth Capital Contribution and (2) the Company and the Managing Member are not in default of any of their obligations with respect to the Company or the Project at such time;
- (J) <u>Legal Opinion</u>. The Investor Member shall have received an update of the legal opinion previously delivered to the Investor Member in connection with its making the Initial Capital Contribution;
- (K) Evidence of Applicable Fraction. The Investor Member shall have received satisfactory evidence that the Applicable Fraction (as defined in Code Section 42(c)(1)(B)) for the Project equals or exceeds forty percent (28%) determined as of the date of the proposed Third Capital Contribution;

- (L) <u>Architect's Certificate</u>. The Managing Member shall have delivered to the Investor Member an architect's certificate of substantial completion in the form requested by the Investor Member;
- (M) Payment of Taxes. The Investor Member shall have received satisfactory evidence (which may be included in the title policy described in subparagraph (O) immediately below) that all real property taxes and assessments for the Project due and payable through the date of funding have been timely and fully paid;
- (N) <u>Title Policy</u>. The Title Company shall have issued a final date down endorsement to the title policy extending the date of the title policy through the date of final funding of the Project Loans and the Third Capital Contribution and showing no exceptions to title other than those exceptions reflected on the title policy as of Initial Closing and other exceptions as may be acceptable to the Investor Member;
- (O) <u>Managing Member Elections</u>. The Managing Member will provide evidence that it has made the election to be taxable under Code Section 168(h)(6)(F)(ii) and that such election was effective prior to placement in service of the Project. The Managing Member will also provide evidence that it has filed Form 8832 with the IRS electing to be taxed as a corporation and that such election was effective prior to placement in service of the Project; and
- (P) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth on **Exhibit K** attached hereto.

Amounts disbursed pursuant to Sections 5.01(d)(i) through (v), and to the extent necessary to pay for the costs of construction or rehabilitation, any amount under Section 5.01(d)(vi), shall be disbursed through an escrow agreement in form and substance satisfactory to the Investor Member. All investment earnings on the Investor Member's Capital Contributions disbursed through an escrow shall inure to the benefit and belong to the Investor Member.

(vi) <u>Sixth Capital Contribution</u>. The amount of the sixth Capital Contribution shall be One Hundred Twenty-Five Thousand and No/100 Dollars (\$125,000). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the sixth Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to pay a portion of the Development Fee in the projected amount of \$125,000. Notwithstanding, the foregoing, \$10,000 of the Developer Fee shall be withheld until the Project has achieved at least six (6) months of Breakeven Operations.

- (A) <u>Fifth Capital Contribution Paid</u>. The occurrence of the Investor Member's fifth Capital Contribution;
- (B) Qualified Occupancy. Achievement of occupancy of one hundred percent (100%) of the residential units in the Project by Qualified Tenants, and the Managing Member, if requested by the Investor Member, shall demonstrate such occupancy by submitting to the Investor Member certified rent rolls and tenant qualification forms that confirm that such tenants qualify under Section 42 of the Code;
- Breakeven Operation. The last day of the month following the month in which Breakeven Operations occurs (with the Project having achieved at least 95% physical and economic occupancy for consecutive six month period in which Breakeven Operations has been achieved); provided, however, if Breakeven Operations has been met for three consecutive months, then Investor Member will release all of the sixth Capital Contribution targeted to pay a portion of the Development Fee, except for \$10,000 which hold back will be released to pay the Development Fee upon the achievement of six consecutive months of Breakeven Operations;
- (D) <u>Managing Member Certificate.</u> The Investor Member shall have received a certificate from the Managing Member that (1) the representations, warranties and covenants in Sections 4.01 and 4.02 are true and accurate as of the date of the proposed Sixth Capital Contribution and (2) the Company and the Managing Member are not in default of any of their obligations with respect to the Company or Project at such time;
- (E) <u>Company Tax Return</u>. The Investor Member shall have received a complete copy of the Company's 2020 and 2021 tax returns, if not previously delivered;
- (F) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV;
- (H) <u>Cost Certification.</u> Receipt of an audited cost certification of Eligible Basis (as defined in Code Section 42(d)) for the Project prepared by the Accountants;
- (I) <u>8609's</u>. Receipt of the Form(s) 8609 for the entire Project executed by the Agency;
- (J) <u>Environmental Matters</u>. The Managing Member shall have provided the Investor Member evidence that the construction of the Project did not result in the filling or disturbance of any wetlands and that any actions recommended to be taken which were contained in any environmental assessment reports prepared in conjunction with the development of the Project have been appropriately completed in a manner

- that fully complies with such recommendations and all laws, regulations, ordinances, orders or decrees pertaining to environmental matters; and
- (K) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing Obligations, if any, as set forth in **Exhibit K** attached hereto.
- (vii) Seventh Capital Contribution. The amount of the seventh Capital Contribution shall be One Hundred Thirty Thousand and No/100 Dollars (\$130,000.00). After satisfaction of all of the conditions set forth below, and review and approval by the Investor Member of the items described below, the Investor Member shall make the seventh Capital Contribution in the amount requested by the Managing Member in the manner set forth below, to set up the Operating Reserve. Notwithstanding the foregoing, this seventh Capital Contribution shall be made within twenty-four (24) months of the date the Project is eligible to receive the final \$10,000 of the sixth Capital Contribution. Any amounts not deposited immediately upon the Investor Member's review and approval of the items described below will accrue interest at 1.5% per annum to be paid to the Company by the Investor Member. If the Members determine there is a need for the Operating Reserve within the aforementioned twenty-four (24) month period, the Investor Member may release this seventh Capital Contribution to the Company.
  - (A) <u>Sixth Capital Contribution Paid.</u> The occurrence of the Investor Member's sixth Capital Contribution; and
  - (B) Other Documentation. The Investor Member shall have received such other documentation as it may reasonably request to verify the accuracy of the representations and warranties and compliance with the covenants, duties and obligations set forth in Article IV and the Post Closing obligation, if any, as set forth in Exhibit K attached hereto.
- (viii) Investor Member's Special Additional Capital Contributions. If, in any fiscal year of the Company, the Investor Member's Capital Account balance may be reduced to or below zero, the Investor Member may, in its sole and absolute discretion, make a Special Additional Capital Contribution to the Company, in an amount reasonably required to avoid the reduction of the Investor Member's Capital Account balance to or below zero. If the Investor Member makes a Special Additional Capital Contribution to the Company pursuant to this paragraph, the Investor Member shall receive a guaranteed payment pursuant to Section 5.06 for the use of its Special Additional Capital Contribution. Whenever the Investor Member makes a Special Additional Capital Contribution to the Company pursuant to this paragraph, the Managing Member shall have the option, in its sole and absolute discretion, to make Special Additional Capital Contributions to the Company, up to the same amount and on the same terms in the aggregate as the Special Additional Capital Contribution made by the Investor Member at that time.

- (e) Adjustment to Capital Contributions of Investor Member. Following determination of Certified Credits, the Accountants shall make a determination as to whether there is a Downward Capital Adjustment. If events subsequent to such determination result in a decrease in the Capital Contributions of the Investor Member due to a Late Delivery Capital Adjustment, then the Accountants shall recalculate the Downward Capital Adjustment to take into account such Late Delivery Capital Adjustment. Following the determination of a Downward Capital Adjustment and/or a Late Delivery Capital Adjustment, the Managing Member or the Company, as appropriate, shall make payments as required under Section 5.01(e)(ii).
  - (i) The following definitions shall apply for purposes of determining adjustments to Capital Contributions:
  - A. "Certified Credit Capital Adjustment" shall equal the product of (A) Certified Credits for the Credit Period (excluding any LIHTC resulting from an increase in qualified basis under Code Section 42(f)(3)), minus \$153,543, times (B) \$0.8800 and (C) times ten (10). The Certified Credit Capital Adjustment may be a positive or negative number.
  - B. "Certified Credit Capital Decrease" means a negative Certified Credit Capital Adjustment.
  - C. "<u>Certified Credit Capital Increase</u>" means a positive Certified Credit Capital Adjustment.
  - D. "Downward Capital Adjustment" shall mean the following: (A) if either there is a Certified Credit Capital Decrease or if the Certified Credit Capital Adjustment is zero, then the Certified Credit Capital Decrease plus the Late Delivery Capital Adjustment; or (B) if there is a Certified Credit Capital Increase, the positive amount, if any, by which the Late Delivery Capital Adjustment exceeds the Certified Credit Capital Increase.
  - E. "<u>Late Delivery Capital Adjustment</u>" shall mean for calendar years 2020 and 2021 the amount, if any, by which \$25,591 and \$149,887, respectively, for such calendar year exceeds Actual Credits for each such respective year.
  - F. <u>Early Delivery Capital Adjustment</u>" shall mean the product of (a) \$0.5000 and (b) the amount, if any, by which Actual Credits for calendar year 2020 exceed \$25,591 (but in no event shall the total Early Delivery Capital Adjustment exceed \$10,000); provided, however, that if the Project does not achieve 100% Qualified Occupancy by December 31, 2020 then the Investor Member shall not be obligated to make an Early Delivery Capital Adjustment despite the delivery of Actual Credit as described herein

- If there is a Downward Capital Adjustment, then the Capital (ii) Contributions of the Investor Member shall be immediately reduced by the Downward Capital Adjustment. The Downward Capital Adjustment shall first reduce the fourth Capital Contribution (if it has not previously been funded), and then to the extent necessary, the fifth Capital Contribution, and then to the extent necessary, the remaining Capital Contributions. If the Downward Capital Adjustment exceeds the total of all unfunded Capital Contributions (prior to the reduction under this provision), then the Managing Member shall make a payment immediately to the Company equal to the amount of such excess, and the Company shall immediately distribute such amount to the Investor Member as a return of its Capital Contributions. Such payment by the Managing Member shall constitute a non-reimbursable funding by it of Excess Development Costs and shall not give rise to any right as a loan or Capital Contribution or result in any increase in the Capital Account of the Managing Member. In the event that the Managing Member fails to make such payment in full and the Investor Member, in its sole discretion, elects not to exercise its remedies under Sections 5.05 or 6.05, as applicable, any amount not so paid by the Managing Member as required shall be payable out of Net Cash Flow and proceeds of Capital Transactions, as provided under Sections 11.03 and 11.04. Any payment required to be paid to the Investor Member pursuant to the preceding sentence out of Net Cash Flow and the proceeds of Capital Transactions shall be referred to as a "LIHTC Reduction Guaranty Payment". The Early Delivery Capital Adjustment, if applicable, shall be made at the time of the sixth Capital Contribution.
- (f) <u>Payment of Investor Member Due Diligence Costs</u>. The Managing Member shall pay the costs and expenses incurred by the Investor Member in connection with the due diligence activities of the Investor Member and the closing of the transactions described herein, including Investor Member's legal fees and expenses, such Investor Member Due Diligence Costs not to exceed \$35,000.
- (g) <u>Additional Investor Members.</u> Without the Consent of all of the Members, no additional Persons may be admitted as additional Investor Members and Capital Contributions may be accepted only as and to the extent expressly provided for in this Article V.
- (h) <u>Deposit of Capital Contributions.</u> Except as otherwise provided in Section 5.01(d) herein, the cash portion of the Capital Contributions of each Member shall be deposited at the Managing Member's discretion in a checking, savings and/or money market or similar account to be established and maintained in the name of the Company or invested in government securities or certificates of deposit issued by any bank. Thereafter, such amounts shall be utilized for the conduct of the Company business pursuant to the terms of this Agreement.
- (i) <u>No Liability for Investor Member or Special Member.</u> Except as may otherwise be provided under applicable law, no Investor Member or Special Member shall be bound by, or personally liable for, the expenses, liabilities or obligations of the Company.

- Member acknowledges that, on behalf of the Investor Member, the Investor Member (or is Affiliate) may retain an environmental consultant (the "Environmental Consultant") to review and give recommendations related to environmental reports that are provided to the Investor Member by the Managing Member (including, but not limited to, Phase I and Phase II environmental assessments, wetlands reports, lead and asbestos reports, abatement reports and other environmental reports required by the Environmental Consultant, to the reasonable satisfaction of the Environmental Consultant) for the Land, or the construction and rehabilitation of existing buildings, if the reports indicate the possible presence of hazardous materials on or near the Project or if such reports appear incomplete or inadequate for purposes of making such a determination. The Company shall be solely responsible for the payment of the fees of the Environmental Consultant.
- 5.02 <u>Return of Capital Contribution</u>. Except as provided in this Agreement, no Member shall be entitled to demand or receive the return of his Capital Contribution.

#### 5.03 Withholding of Capital Contribution Upon Default.

- (a) Conditions Giving Rise to Withholding. In the event that (a) the Managing Member, or any successor Managing Member shall not have substantially complied with any material provisions under this Agreement or the operating agreement as to an Affiliated Company, after Notice from the Investor Member of such noncompliance and failure to cure such noncompliance within a period of thirty (30) days from and after the date of such Notice, or (b) any Project Lender shall have declared the Company to be in default under any Project Loan or under any of the mortgage loans as to an Affiliated Company, or (c) foreclosure proceedings shall have been commenced against the Project or against the Project owned by an Affiliated Company, then the Company and the Managing Member shall be in default of this Agreement, and the Investor Member, at its sole election, may cause the withholding of payment of any Capital Contribution otherwise payable to the Company (including while any cure period is in effect).
- (b) Release to Company Following Cure. All amounts so withheld by the Investor Member under this Section 5.03 shall be promptly released to the Company only after the Managing Member or the Company has cured the default justifying the withholding, as demonstrated by evidence reasonably acceptable to the Investor Member.
- 5.04 <u>Legal Opinions</u>. As a condition precedent to the Investor Member's obligation to make its Capital Contributions hereunder, the Investor Member must receive the opinion of Curcio & Curcio, PC, Counsel for the Company and the Managing Member, which opinion shall explicitly state that Applegate & Thorne-Thomsen, P.C. of Chicago, Illinois, counsel to the Investor Member, may explicitly rely upon it, that:
- (a) the Company is a duly formed and validly existing limited liability company under the Act, and the Company has full power and authority to own and operate the Project and

to conduct its business hereunder; the Company is duly qualified to transact its business in the Commonwealth of Virginia; the Investor Member has been validly admitted as an Investor Member of the Company entitled to all the benefits of an Investor Member under this Agreement, and the Interest of the Investor Member in the Company is the Interest of an investor member with no personal liability for the obligations of the Company, and the exercise of the rights and remedies of the Investor Member under this Agreement do not constitute participating in the control of the business of the Company;

- (b) the Managing Member is duly and validly organized and is validly existing in good standing as a corporation/limited liability company under the laws of the Commonwealth of Virginia, with full power and authority to enter into and perform its obligations hereunder and under the Managing Member Pledge; the Managing Member is duly qualified to transact its business in the Commonwealth of Virginia;
- (c) unless otherwise permitted under this Agreement, there is and shall be no direct or indirect personal liability of the Company or of any of the Members or their Affiliates for the repayment of the principal of and payment of interest on any Project Loan, and the sole recourse of the Project Lender, with respect to the principal thereof and interest thereon, shall be to the assets of the Company securing such indebtedness;
- (d) execution of this Agreement and the Managing Member Pledge by the Managing Member has been duly and validly authorized by or on behalf of such Managing Member and, having been executed and delivered in accordance with its terms, this Agreement and the Managing Member Pledge constitute the valid and binding agreement of the Managing Member, enforceable in accordance with their respective terms, and execution hereof and thereof by the Managing Member is not in violation of any contract, agreement, charter, bylaw, resolution, judgment, order, decree, law or regulation to which the Managing Member is bound or as to which it is subject;
- (e) the Company owns fee simple title to the Project, subject only to the Project Loans, the Mortgages, and such other liens, charges, easements, restrictions and encumbrances as are set forth in the title insurance policy issued to the Company. Such opinion may be based on a review of the title insurance policy issued in accordance with Section 4.01 herein, provided Counsel has no actual knowledge to the contrary;
- (f) to the best of its knowledge after due inquiry, there are no defaults existing with respect to any of the Project Documents;
- (g) to the best of its knowledge after due inquiry, no event of Bankruptcy has occurred with respect to the Company or the Managing Member; and
- (h) the Affiliate Guaranty has been duly executed by the Affiliate Guarantor and constitutes the valid and binding obligation of the Affiliate Guarantor, enforceable in accordance with its terms; and

(i) the Company has received a carryover allocation of LIHTC for the Projected Credits from the Agency, which is the appropriate state of local authority for the jurisdiction in which the Project is located.

In addition, the Investor Member shall have received from counsel to Investor Member an overall tax opinion, addressing all material tax issues and indicating that the financial projections and tax credit calculation contained in the Development Budget appear reasonable and complete.

# 5.05 Repurchase Obligation.

- (a) Conditions for Repurchase. If (i) Final Closing has not occurred by June 30, 2021 (or such later date as may be Consented to by the Investor Member); (ii) all buildings in the Project are not placed in service by December 31, 2020 or the Company has not received State Designation for the LIHTC's or the IRS Form(s) 8609 is not issued by the Agency, so as to allow the Credit Period for 2 buildings to commence in 2020 and the remaining building in 2021; (iii) the Company fails to meet the Minimum Set-Aside Test and the Rent Restriction Test by the close of the first year of the Credit Period or at any time thereafter; (iv) the Company's basis in the Project for federal income tax purposes, as finally determined by the Accountants or pursuant to an audit by the IRS, as of no later than December 31, 2019, shall have been less than ten percent (10%) of the Company's reasonably expected basis in the Project, as required pursuant to Section 42(h)(1)(E) of the Code; (v) an Extended Use Agreement is not in effect before the end of the first year of the Credit Period; (vi) the Project has not generated at least 95% of the Projected LIHTC for the year 2020, then the Managing Member shall, within fifteen (15) days of the occurrence thereof, send to the Investor Member Notice of such event and of its obligation to purchase the Interest of the Investor Member hereunder and return to the Investor Member its Capital Contributions in the event the Investor Member, in its sole discretion, requires in a Notice to the Managing Member such purchase of the Interest of the Investor Member. Thereafter, the Managing Member, within thirty (30) days of the mailing date of Notice by the Investor Member of such election, shall acquire the entire Interest of the Investor Member in the Company by making payment to the Investor Member, in cash, of an amount equal to the sum of its Capital Contributions, plus interest on such amount at the rate of fourteen percent (14%) per annum, but in no event higher than the highest rate permitted by applicable law.
- (b) Upon receipt by the Investor Member of any such payment of its Capital Contributions, the Interest of the Investor Member and all further obligations of the Investor Member hereunder shall terminate, and, to the extent that the Investor Member has acted in accordance with the terms of this Agreement, the Managing Member shall indemnify and hold harmless the Investor Member from any losses, damages, and/or liabilities, to or as a result of claims of Persons other than Members or Affiliates thereof, to which the Investor Member (as a result of its respective participation hereunder) may be subject.

5.06 <u>Guaranteed Payments</u>. No later than ninety (90) days after the end of the Company's fiscal year, any Member who has made a Special Additional Capital Contribution pursuant to Section 5.01(d)(viii) shall receive, as a guaranteed payment for the use of its capital, an amount equal to the annual interest earned by the Company, if any, on such Special Additional Capital Contributions. The Company shall invest any amounts contributed as a Special Additional Capital Contribution as reasonably directed by the contributing Member. Any guaranteed payment due to a Member shall be deemed an expense of the Company for purposes of determining Net Cash Flow. Any guaranteed payment which is not paid when due shall remain a liability of the Company and shall bear interest as set forth above.

#### 5.07 MM Loans.

- (a) MM Loans. The Managing Member shall have the right, but not the obligation, after funding all other obligations under this Agreement, including, without limitation, its obligation to fund Excess Development Costs under its Construction Completion Guaranty under Section 8.11(a) or Operating Deficit under its Operating Deficit Guaranty under Section 8.11(b) hereof, to make "MM Loans" pursuant to this Section 5.07(a) to fund Operating Deficits of the Company or to fund other reasonable and necessary obligations of the Company, provided, however, that the Managing Member shall not enter into any such MM Loan with the Company if such MM Loan would cause a reallocation of LIHTC or tax benefits among the Members. MM Loans shall be on the following terms: (i) interest shall accrue on the MM Loans at an annual interest rate of eight percent (8%), compounded annually; and (ii) MM Loans shall be repayable solely as set forth in Sections 11.03 and 11.04 of this Agreement.
- (b) <u>Documentation of MM Loans</u>. At the request of a Member, which request may be made quarterly, any MM Loan shall be evidenced by a non-negotiable promissory note or notes reflecting any such MM Loans made during the preceding calendar quarter. MM Loans shall be unsecured loans. MM Loans shall not be considered Capital Contributions and shall not increase such Member's Capital Account.
- (c) <u>Usury Savings Clause</u>. Notwithstanding anything to the contrary herein or in any note evidencing a MM Loan, in no event shall interest accrue on any MM Loan at a rate in excess of the highest rate permitted by applicable law, and if such designated interest rate should be in excess of such interest rate, the interest rate designated hereunder shall be reduced to the maximum rate of interest permitted by such law.

# ARTICLE VI CHANGES IN MANAGING MEMBERS

#### 6.01 Withdrawal of the Managing Member.

(a) The Managing Member may withdraw from the Company or sell, transfer or assign its Interest as Managing Member only with the prior Consent of the Investor Member,

and of the Agency and the Project Lenders, if required, and only after being given written approval by the necessary parties as provided in Section 6.02, and by the Agency and the Project Lenders, if required, of the Managing Member(s) to be substituted for it or to receive all or part of its Interest as Managing Member.

- (b) In the event that a Managing Member withdraws from the Company or sells, transfers or assigns its entire Interest pursuant to Section 6.01(a), it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member before such withdrawal, sale, transfer or assignment shall have become effective, but shall be free of any obligation or liability incurred on account of the activities of the Company from and after the time such withdrawal, sale, transfer or assignment shall have become effective.
- 6.02 <u>Admission of a Successor or Additional Managing Member</u>. A Person shall be admitted as a Managing Member of the Company only if the following terms and conditions are satisfied:
- (a) the admission of such Person shall have been Consented to by the Managing Member and the Investor Member, and consented to by the Agency and the Project Lenders, if required;
- (b) the successor or additional Person shall have accepted and agreed to be bound by (i) all the terms and provisions of this Agreement by executing a counterpart thereof, (ii) all the terms and provisions of the Loan Agreement and the Project Documents by executing counterparts thereof or an assumption agreement, if requested by the Project Lenders, and (iii) all the terms and provisions of such other documents or instruments as may be required or appropriate in order to effect the admission of such Person as a Managing Member, and a certificate of amendment to the Certificate evidencing the admission of such Person as a Managing Member shall have been filed, and all other actions required by Section 1.07 in connection with such admission shall have been performed;
- (c) if the successor or additional Person is a corporation, it shall have provided the Company with evidence satisfactory to counsel for the Company of its authority to become a Managing Member, to do business in the Commonwealth of Virginia and to be bound by the terms and provisions of this Agreement; and
- (d) Counsel for the Company shall have rendered an opinion that the admission of the successor or additional Person is in conformity with the Act and that none of the actions taken in connection with the admission of the successor Person will cause the termination or dissolution of the Company or will cause it to be classified other than as a partnership for federal income tax purposes.
- (e) Notwithstanding anything to the contrary contained in this Agreement, the Members hereby acknowledge and consent to (A) the granting of a security interest in the Company's rights, title and interest in and to the obligations of the Investor Member to make

Capital Contributions to the Company pursuant to and in accordance with this Agreement (the "CC Collateral"), to and/or in favor of Atlantic Union Bank ("AUB") to secure the obligations of the Company to AUB under the loan documents evidencing, securing and otherwise governing the Construction Loan (collectively, as amended from time to time, the "Construction Loan Documents"), (B) the filing of financing statements by or on behalf of AUB, the execution and delivery of one or more pledge and/or security agreements in favor of AUB, and the taking of any and all such other actions as may be required by AUB to perfect its security interest in the CC Collateral, and (C) the exercise by AUB of all of its rights and remedies relating to its perfected security interest in the CC Collateral, whether under the Construction Loan Documents or at law or in equity. The Members hereby further acknowledge and agree that the consummation of the transactions described above in this section shall not constitute a breach or default by any Member under this Agreement and/or the Loan Documents and shall not result in the acceleration or enforcement of any rights the Members may otherwise have in connection therewith.

Notwithstanding the foregoing, the Members hereby consent to (A) the pledge of, and the granting of a security interest in, the Managing Member's Interest and all of the other interests of the Managing Member in the Company (collectively, the "MM Pledged Collateral"), to and/or in favor of AUB in connection with the Construction Loan (the "MM Pledgee") to secure the obligations of the Company to AUB under the Construction Loan Documents, and (B) the exercise by the MM Pledgee of all of its rights and remedies relating to such pledge and security interest, whether under the Construction Loan Documents or at law or in equity (subject to the provisions of the last sentence of this subsection (e)). The Investor Member agrees that such pledge of the MM Pledged Collateral will be senior to the pledge to the Investor Member under the Managing Member Pledge. Upon the occurrence of an event of default under the Construction Loan Documents (and the expiration of any applicable notice and cure period), and upon any exercise by the MM Pledgee of its rights and remedies as a pledgee and secured creditor resulting in a transfer of title to all or any portion of the MM Pledged Collateral to the MM Pledgee, the MM Pledgee's nominee and/or any Person to whom the MM Pledgee may transfer such MM Pledged Collateral in a secured creditor's sale (each such Person being referred to herein as a "Subsequent Transferee"), the admission of such Subsequent Transferee as a substitute Managing Member shall require the Consent of the Investor Member; provided, that Investor Member agrees that such Consent shall not be unreasonably withheld conditioned or delayed, and will be based on the Investor Member's determination (which may be based on advice of its counsel) that (i) the admission of such Subsequent Transferee will not cause any adverse tax consequences to the Investor Member or the Company, (ii) the Subsequent Transferee has obtained the required consent (if any) of the Agency and any Project Lender for such admission, (iii) the Subsequent Transferee has the experience, current competence and financial resources (including the ability to have an affiliate provide a guaranty of its obligations hereunder), in the reasonable determination of the Investor Member, to construct and operate the Project and maintain the Tax Credits, and (iv) the conditions set forth in subsections (b)-(d) above have been met. Notwithstanding anything to the contrary contained in this Agreement, the Members agree and covenant that (x) all Members' Interests in the Company, whether now or hereafter issued and outstanding, shall be uncertificated and no election has or will be made to have the Interests governed by Article 8 of the Uniform Commercial Code adopted by the Commonwealth of Virginia without the prior written consent of AUB, and (y) the provisions set forth in this Section 6.02(e) may not be amended or restated without the prior written consent of AUB, and any attempt to do so in violation of the foregoing shall be null and void.

# 6.03 <u>Effect of Bankruptcy, Death, Withdrawal, Dissolution or Incompetence of a Managing Member.</u>

- (a) In the event of the Bankruptcy of a Managing Member or the withdrawal, death or dissolution of a Managing Member, or an adjudication that a Managing Member is incompetent (which term shall include, but not be limited to, insanity) the business of the Company shall be continued by the other Managing Member(s); provided, however, that if the withdrawn, Bankrupt, deceased, dissolved or incompetent Managing Member is then the sole Managing Member, or if such Managing Member withdraws from the Company in contravention of the provisions of Section 6.01(a) of this Agreement, then the Company shall be terminated, unless within ninety (90) days after receiving Notice of such Bankruptcy, withdrawal, death, dissolution or adjudication of incompetence or breach of Section 6.01(a), the Investor Member elects to designate the Special Member or such other entity as the Investor Member may desire as a successor Managing Member and continue the Company upon the conversion of such Special Member to the Managing Member of the Company. Consequences of the removal of the Managing Member shall be determined under Section 6.05 hereof.
- (b) Upon the Bankruptcy, death, dissolution or adjudication of incompetence of a Managing Member or breach of Section 6.01(a), such Managing Member shall immediately cease to be a Managing Member and its Interest shall without further action be converted to an Investor Member Interest; provided, however, that, if such Bankrupt, dissolved, incompetent, deceased or defaulted Managing Member is the sole remaining Managing Member, such Managing Member shall cease to be a Managing Member only upon the expiration of ninety (90) days after Notice to the Investor Member of the Bankruptcy, death, dissolution, declaration of incompetence or default of such Managing Member; and provided further that, if such Bankrupt, dissolved, incompetent, deceased or defaulted Managing Member is the sole remaining Managing Member, the converted Company Interest of such replaced Managing Member shall be ratably reduced to the extent necessary to insure that the substitute Managing Member(s) holds a .009% Percentage Interest (as set forth in Section 5.01).
- (c) Except as set forth above, such conversion of a Managing Member Interest to an Investor Member Interest shall not affect any rights, obligations or liabilities (including without limitation, any of the Managing Member's obligations under Section 8.11 herein) of the Bankrupt, deceased, dissolved, removed, incompetent or defaulted Managing Member existing prior to the Bankruptcy, death, dissolution, removal, incompetence or default of such person as a Managing Member (whether or not such rights, obligations or liabilities were known or had matured).

- (d) If, at the time of the withdrawal, Bankruptcy, death, dissolution, adjudication of incompetence or default under Section 6.01(a) of a Managing Member, the Bankrupt, withdrawn, deceased, dissolved, incompetent or defaulted Managing Member was not the sole Managing Member of the Company, the remaining Managing Member or Managing Members shall immediately (i) give Notice to the Investor Members of such Bankruptcy, death, dissolution, adjudication of incompetence or default, and (ii) make such amendments to this Agreement and execute and file such amendments or documents or other instruments as are necessary to reflect the conversion of the Interest of the Bankrupt, deceased, dissolved, incompetent or defaulted Managing Member and his having ceased to be a Managing Member. The remaining Managing Member or Managing Members are hereby granted an irrevocable power of attorney, coupled with an interest, to execute any or all documents on behalf of the Members and the Company and to file such documents as may be required to effectuate the provisions of this Section 6.03.
- 6.04 Restrictions on Transfer of Managing Member's Interests. This is an agreement under which applicable law excuses the Investor Member from accepting performance from (i) any Managing Member which is a debtor in a case under the Bankruptcy Code, 11 U.S.C. § 101 et seq., (ii) a trustee of any such debtor, (iii) and/or the assignee of any such debtor or trustee. The Investor Member has entered into this Agreement with the Managing Member in reliance upon the unique knowledge, experience and expertise of the Managing Member, and its officers in the planning and implementation of the acquisition of the Project and in the area of affordable housing and development in general. The foregoing restriction on transfer is based in part on the above factors. The Managing Member expressly agrees that the Investor Member shall not be required to accept performance under this Agreement from any person other than the Managing Member, including, without limitation, any trustee of the Managing Member appointed under the Bankruptcy Code, 11 U.S.C. § 101 et seq., and any assignee of any such trustee.

#### 6.05 Removal of the Managing Member.

- (a) <u>Conditions for Removal</u>. The Investor Member shall have the right to remove the Managing Member:
- (i) for (A) any fraud, gross negligence, intentional misconduct, or breach of fiduciary duty, or (B) failure to exercise reasonable care with respect to any material matter in the discharge of its duties and obligations as Managing Member (provided that such violation results in, or is likely to result in, a material detriment to or an impairment of the Project or assets of the Company), or
  - (ii) upon the occurrence of any of the following:
  - (A) the Managing Member or the Company shall have violated any material provisions of the Regulatory Agreement, the Extended Use Agreement and/or the Loan Agreement, or any material provisions of any other Project Document or other document required in connection with any

Project Loan or any material provisions of a Project Lender and/or Agency requirements applicable to the Project, which violation has not been explicitly waived in writing by the applicable Project Lender or the Agency, as applicable;

- (B) the Managing Member or the Company shall have (i) violated any material provision of this Agreement, including, without limitation, any of its guarantees or payment obligations under Sections 5.01(e), 5.05 and/or 8.11, (ii) violated any material provision of applicable law, or (iii) the representation and warranty contained in Section 4.01(u) are and/or becomes false or inaccurate;
- (C) the Managing Member or the Company shall have caused any Project Loan to go into default, which default remains uncured after the expiration of any applicable cure period;
- (D) the Managing Member shall have conducted its own affairs or the affairs of the Company in such manner as would:
  - (1) cause the termination of the Company for federal income tax purposes;
  - (2) cause the Company to be treated for federal income tax purposes as an association, taxable as a corporation;
  - (3) in the reasonable opinion of the Investor Member, cause a recapture or reduction in Certified Credits;
    - (4) violate any federal or state securities laws;
  - (5) cause the Investor Member to be liable for Company obligations in excess of its Capital Contributions; or
- (E) the amount of Actual Credits for any year are, or are projected by the Accountants to be, less than ninety percent (90%) of the Projected Credits for that year; or less than ninety percent (90%) of Certified Credits if Certified Credits have been determined and adjustments to the capital contribution of the Investor Member have been made as may be required under Section 5.01(e):
- (F) cause for removal as a managing member of an Affiliated Company shall exist pursuant to the operating agreement of an Affiliated Company;

- (G) the Managing Member fails to timely and promptly discharge the Management Agent if at any time cause for such removal exists;
- (H) Bankruptcy or similar creditor's action is filed by or against the Company, the Managing Member or any Affiliate Guarantor; or
- (I) any default by the Affiliate Guarantor under the Affiliate Guaranty;
- (J) failure of the Affiliate Guarantor to maintain a minimum net worth of \$300,000;
- (K) failure of the Company to achieve Breakeven Operations within six months of the Company's achievement of 95% occupancy; or
- (L) any act or omission by the Managing Member that would substantially reduce tax benefits, or substantially increase tax liabilities, of the Investor Member.
- (b) <u>Procedure for Removal</u>. The Investor Member shall give Notice to all Members and to the Project Lenders of its determination that the Managing Member shall be removed. The Managing Member shall have ten (10) days after receipt of such Notice to cure any default or other reason for such removal, in which event it shall remain as Managing Member. If, at the end of ten (10) days, the Managing Member has not cured any default or other reason for such removal, it shall cease to be Managing Member and the powers and authorities conferred on it as Managing Member under this Agreement shall cease and the Interests of such Managing Member shall be transferred to the Special Member or its designee which, without further action, shall become the Managing Member; in such event, upon becoming the Managing Member, such designee shall be bound by all applicable terms and conditions of this Agreement and of the Project Documents.

#### (c) Managing Member Obligations and Liability Following Removal.

(i) In the event that the Managing Member is removed as aforesaid prior to the Final Closing, it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member of the Company before such removal shall become effective, including but not limited to the obligations and liabilities of the Managing Member with respect to its obligations set forth in Section 8.11 of this Agreement; provided however, that if amounts otherwise payable to the Managing Member as fees are applied to meet the obligations of the Managing Member as stated in Sections 5.01, 5.05 and 8.11 of this Agreement, such application shall serve to reduce any such liabilities of the Managing Member or any successor, except for any liability incurred as the result of its negligence, misconduct, fraud or breach of its fiduciary duties as Managing Member of the Company. If the Managing Member is removed as Member of the

Company prior to the Final Closing as aforesaid, the Managing Member shall not be entitled to payment of the Incentive Management Fee or other fees which otherwise would have been due and payable under or pursuant to various Sections of this Article VI or Article VII.

- (ii) In the event that the Managing Member is removed as aforesaid after the Final Closing, it shall be and shall remain liable for all obligations and liabilities incurred by it as Managing Member of the Company before such removal shall become effective, including but not limited to the Managing Member's obligations and liabilities under Section 8.11(b) of this Agreement; provided, however, that if amounts otherwise payable to the Managing Member or Affiliates thereof as fees are applied by the Company to pay Operating Deficits, such application shall serve to reduce any such liabilities after the Final Closing, except for any liability incurred as the result of its negligence, misconduct, fraud or breach of its fiduciary duty as Managing Member of the Company. If the Managing Member is removed as Member of the Company at any time after the Final Closing, the Developer or its successor(s) shall continue to be paid subsequent to such removal, in accordance with the terms and conditions of this Agreement, any installments of the Development Fee which would have otherwise been due and payable to it pursuant to Section 8.12 and which are not otherwise being withheld; provided, however, upon any such removal of the Managing Member after the Final Closing, no further installments of the Incentive Management Fee shall be paid which are attributable to any period after such removal.
- (d) <u>Power of Attorney</u>. The Investor Member hereby is granted an irrevocable power of attorney, coupled with an interest, to execute any and all documents on behalf of the Members and the Company as shall be legally necessary and sufficient to effect all of the foregoing provisions of this Section 6.05. The election by the Investor Member to remove the Managing Member under this Section shall not limit or restrict the availability and use of any other remedy which the Investor Member or any other Member might have with respect to the Managing Member in connection with its undertakings and responsibilities under this Agreement.

# ARTICLE VII ASSIGNMENT TO THE COMPANY

The Managing Member hereby transfers and assigns to the Company all of its right, title and interest in and to the Project, including the following:

- (a) all contracts with architects, contractors and supervising architects with respect to the development of the Project;
- (b) all plans, specifications and working drawings, heretofore prepared or obtained in connection with the Project and all governmental approvals obtained, including planning, zoning and building permits;
  - (c) any and all commitments with respect to the Project Loans and the LIHTC;

- (d) any and all rights under and pursuant to the Project Documents; and
- (c) any other work product related to the Project.

# ARTICLE VIII RIGHTS, OBLIGATIONS AND POWERS OF THE MANAGING MEMBER

# 8.01 Management of the Company.

- (a) Except as otherwise set forth in this Agreement, the Managing Member, within the authority granted to it under this Agreement, shall have full, complete and exclusive discretion to manage and control the business of the Company for the purposes stated in Article III, shall make all decisions affecting the business of the Company and shall manage and control the affairs of the Company to the best of its ability and use its best efforts to carry out the purpose of the Company. In so doing, the Managing Member shall take all actions necessary or appropriate to protect the interests of the Investor Member, Special Member and of the Company. The Managing Member shall devote such time as is necessary to the affairs of the Company.
- Except as otherwise set forth in this Agreement and subject to the applicable (b) Project Lender and/or Agency rules and regulations and the provisions of the Loan Agreement, the Managing Member (acting for and on behalf of the Company), in extension and not in limitation of the rights and powers given by law or by the other provisions of this Agreement, shall, in its sole discretion, have the full and entire right, power and authority in the management of the Company business to do any and all acts and things necessary, proper, convenient or advisable to effectuate the purpose of the Company. In furtherance and not in limitation of the foregoing provisions, the Managing Member is specifically authorized and empowered to execute and deliver, on behalf of the Company, the Loan Agreements, the Regulatory Agreement, the Extended Use Agreement, the Notes, the Mortgages, and the other Project Documents, and to execute any and all other instruments and documents, and amendments thereto provided the Investor Member shall be provided with the opportunity to review and Consent to any such documents prior to their execution by the Managing Member, as shall be required in connection with the Project Loans, including, but not limited to, executing any mortgage, note, contract, building loan agreement, bank resolution and signature card, release, discharge, or any other document or instrument in any way related thereto or necessary or appropriate in connection therewith; provided, however, that copies of all applications for advances of proceeds of the Project Loans shall be provided to the Investor Member prior to the disbursement of any funds pursuant thereto and shall be subject to the Consent of the Investor Member; and provided further that any such applications which provide for the disbursement of funds of the Company in lieu of or in addition to the proceeds of the Project Loans shall be subject to the Consent of the Investor Member. All decisions made for and on behalf of the Company by the Managing Member shall be binding upon the Company. No person dealing with the Managing Member shall be required

to determine its authority to make any undertaking on behalf of the Company, nor to determine any facts or circumstances bearing upon the existence of such authority.

#### 8.02 <u>Limitations Upon the Authority of the Managing Member.</u>

- (a) The Managing Member shall not have any authority to:
- (i) perform any act in violation of any applicable law or regulation thereunder;
- (ii) perform any act in violation of the provisions of the Regulatory Agreement, the Extended Use Agreement, the Loan Agreements, or any other Project Documents;
- (iii) do any act required to be approved or ratified in writing by the Investor Members under the Act unless the right to do so is expressly otherwise given in this Agreement;
- (iv) knowingly rent apartments in the Project such that the Project would not meet the requirements of the Rent Restriction Test or Minimum Set-Aside Test;
- (v) borrow from the Company or commingle Company funds with funds of any other Person; or
- (vi) execute or deliver any general assignment for the benefit of creditors or file a petition or acquiesce in the filing of a petition for Bankruptcy.
- (b) The Managing Member shall not, without the Consent of the Investor Member which Consent shall not be unreasonably withheld, with the parties hereto agreeing and acknowledging that withholding such Consent would be reasonable if the action would likely be inconsistent with preserving the Project as a low-income housing project), have any authority to:
- (i) sell or otherwise dispose of, at any time, all or substantially all of the assets of the Company;
- (ii) amend the terms of any Project Loan to be other than those set forth on **Exhibit F** attached hereto;
- (iii) borrow in excess of \$10,000.00 in the aggregate at any one time outstanding on the general credit of the Company, except MM Loans and Operating Deficit Loans, and except as and to the extent provided for in an approved budget pursuant to Section 8.20;
- (iv) following Final Closing, construct any new or replacement capital improvements on the Project which substantially alter the Project or its use or which are at a cost in excess of \$10,000.00 in a single Company fiscal year, or rebuild the Project with the use of

insurance proceeds, except (a) replacements and remodeling in the ordinary course of business or under emergency conditions, or (b) reconstruction paid for from insurance proceeds, or (c) as and to the extent provided for in an approved budget pursuant to Section 13.03;

- (v) acquire any real property in addition to the Project other than easements reasonable and necessary for the operation of the Project;
  - (vi) following Final Closing, refinance any Project Loan;
  - (vii) confess a judgment against the Company in excess of \$5,000;
- (viii) admit any person as a Managing Member or an Investor Member, or withdraw as Managing Member, except as otherwise set forth in this Agreement;
- (ix) do any act in contravention of this Agreement or any other agreement to which Company is a party;
- (x) execute or deliver any assignment for the benefit of the creditors of the Company;
- (xi) transfer or hypothecate the Managing Member's interest as a Managing Member in the Company, including its interest in Company allocations or distributions, except as otherwise provided in this Agreement;
- (xii) dissolve the Company or take any action which would result in dissolution;
- (xiii) refinance, prepay or materially modify the terms of any mortgage or long-term liability of the Company, or sell, grant an option to acquire, exchange, mortgage, encumber, pledge or otherwise transfer all or any portion of any interest in the Company or the Company's interest in the Project, or borrow funds or participate in a merger or consolidation with any other entity;
- (xiv) change the nature of the business of the Company, or do any act which would make it impossible to carry on the ordinary business of the Company;
- (xv) materially change any accounting method or practice of the Company;
  - (xvi) file a voluntary petition for bankruptcy of the Company;
- (xvii) make any expenditure or incur any liability on behalf of the Company in excess of \$10,000.00 which is not identified in the budget provided by the Managing Member to the Investor Member:

(xviii) borrow funds from the Company;

(xix) enter into or materially modify the Construction Contract (or any other construction contract), or agree to any change order under the Construction Contract (or any other construction contract) if any such change order is for \$10,000 or more, or is proposed when the amount of previous change orders plus the proposed change order would exceed \$20,000 (over the life of the Company);

(xx) commingle Company funds or assets with the funds or assets of the Managing Member or any Company or other entity owned or operated by the Managing Member to the Investor Member:

(xxi) possess Company property or assign rights in specific property for other than a business purpose of the Company;

(xxii) take any action which would cause the termination of the Company for federal income tax purposes under Code Section 708;

(xxiii) make, amend or revoke any tax election required of or permitted to be made by the Company under the Code or Regulations, including, without limitation, any election under Section 42 (including an election to treat any year other than 2020 as the first year of the Credit Period for 2 buildings and 2021 for the remaining building for any other tax election affecting the amount, timing, availability or allocation of any LIHTC;

(xxiv) enter into any agreement or take any action without the prior Consent of the Investor Member with respect to any matters for which the prior Consent of the Investor Member is a prerequisite therefore;

(xxv) approve any increase in fees to the Managing Member or any affiliate of the Managing Member;

(xxvi) change in ownership, control or management of the Managing Member;

(xxvii) allow this Agreement to be amended;

(xxviii) invest assets of the Company in (A) investments specifically not contemplated by this Agreement, or (B) in investments other than U.S. Treasury Bills, Notes or Bonds, or bank accounts, money market accounts or certificates of deposit in institutions insured by the Federal Deposit Insurance Corporation. However, investment of such assets may be expanded upon approval by the Investor Member.

8.03 Sale of Project.

- (a) <u>Investor Member Request for Sale.</u> Notwithstanding the foregoing Section 8.02, and subject to all Agency regulations then in effect and the receipt of all required approvals and consents of the Project Lenders, and subject further to the extended use requirements applicable pursuant to Section 42(h)(6) of the Code, at any time after the fourteenth (14th) anniversary of the first day of the first taxable year of the applicable LIHTC compliance period the Investor Member may request that the Company do one of the following: (i) sell the Project subject to the Extended Use Agreement (a "<u>Continued Compliance Sale</u>"); or (ii) request that the Agency arrange for the sale of the Project after receipt of a <u>Qualified Contract</u> (a "<u>Compliance Termination Sale</u>").
- (b) Continued Compliance Sale. After receipt of a request for a Continued Compliance Sale, the Managing Member shall use its best efforts to find a third party purchaser for the Project and to cause the Company to consummate a sale of the Project subject to the Extended Use Agreement and on terms Consented to by the Investor Member. If such efforts are not successful on terms reasonably satisfactory to the Investor Member within four (4) months, the Investor Member shall have the right thereafter to locate a purchaser for the Project. If the Investor Member locates such a purchaser, the Managing Member shall be given a right of first refusal to purchase the Project on the same terms and conditions as would be applicable to such purchaser. If such right of first refusal is not exercised by the Managing Member within thirty (30) days, then the Managing Member shall be obligated to consent to the sale to such purchaser so long as the purchase price and other terms offered by such purchaser are at least as favorable to the Company as the best offer, if any, located by the Managing Member. If the Investor Member requests that the Compliance Termination Sale be conducted in a manner that would result in the conversion of the Project to a condominium regime of ownership and the sale of individual condominium units, the Managing Member shall use diligent efforts to accomplish such conversion on such terms which are reasonably satisfactory to the Investor Member.
- Compliance Termination Sale. After receipt of a request for a Compliance Termination Sale, the Managing Member shall make a request to the Agency to obtain a buyer who is willing to operate the low-income units of the Project as a qualified low-income building and who will submit a Qualified Contract for the Project, and if no Qualified Contract is submitted within one year of the date of the Managing Member's request to the Agency, the Managing Member shall use its best efforts to find a third party purchaser and to cause the Company to consummate a sale of the Project to such purchaser on terms Consented to by the Investor Member and free of the restrictions imposed by the Extended Use Agreement. If such efforts are not successful on terms reasonably satisfactory to the Investor Member within six (6) months, the Investor Member shall have the right thereafter to locate a purchaser for the Project. If the Investor Member locates such a purchaser, the Managing Member shall be given a right of first refusal to purchase the Project on the same terms and conditions as would be applicable to such purchaser. If such right of first refusal is not exercised by the Managing Member within thirty (30) days, then the Managing Member shall be obligated to consent to the sale to such purchaser so long as the purchase price and other terms offered by such purchaser are at least as favorable to the Company as the best offer, if any, located by the Managing Member. If the Investor Member requests that

the Compliance Termination Sale be conducted in a manner that would result in the conversion of the Project to a condominium regime of ownership and the sale of individual condominium units, the Managing Member shall use diligent efforts to accomplish such conversion on such terms which are reasonably satisfactory to the Investor Member.

- (d) <u>Managing Member Option</u>. The Managing Member or its designee if it is a qualified non-profit under the terms of Section 42(i)(7) of the Code, shall have the right of first refusal to purchase the Project at the end of the low-income housing tax credit compliance period, in accordance with said Section 42(i) (7) of the Code, for an amount equal to at least the sum of (i) \$1.00, plus (ii) all outstanding debt of the Company, including debt encumbering the Project, plus (iii) the aggregate federal, state and local (if any) income tax liabilities which would be incurred by the Members of the Investor Member as a consequence of such purchase, on the terms set forth in **Exhibit L** attached hereto.
- 8.04 <u>Management Purposes</u>. In conducting the business of the Company, the Managing Member shall be bound by the Company's purposes set forth in Article III.
- 8.05 <u>Delegation of Authority</u>. The Managing Member may delegate all or any of its powers, rights and obligations hereunder, and may appoint, employ, contract or otherwise deal with any Person for the transaction of the business of the Company, which Person may, under supervision of the Managing Member, perform any acts or services for the Company as the Managing Member may approve.
- 8.06 Managing Member or Affiliates Dealing with Company. The Managing Member or any Affiliates thereof shall have the right to contract or otherwise deal with the Company for the sale of goods or services to the Company in addition to those set forth herein, if (a) compensation paid or promised for such goods or services is reasonable (i.e., at fair market value) and is paid only for goods or services actually furnished to the Company, (b) the goods or services to be furnished shall be reasonable for and necessary to the Company, (c) the fees, terms and conditions of such transaction are at least as favorable to the Company as would be obtainable in an arm's-length transaction, (d) no agent, attorney, accountant or other independent consultant or contractor who also is employed on a full-time basis by the Managing Member or any Affiliate shall be compensated by the Company for his services. Any contract covering such transactions shall be in writing and shall be terminable without penalty on sixty (60) days' Notice. Any payment made to the Managing Member or any Affiliate for such goods or services shall be fully disclosed to all Investor Members in the reports required under Section 13.02. Neither the Managing Member nor any Affiliate shall, by the making of lump sum payments to any other Person for disbursement by such other Person, circumvent the provisions of this Section 8.06.
- 8.07 Other Activities. Except as limited in Section 8.06, Affiliates of the Managing Member may engage in or possess interests in other business ventures of every kind and description for their own account, including, without limitation, serving as general partner of other limited partnerships or the managing member of other limited liability companies which own, either directly or through interests in other companies or partnerships, government assisted housing

developments similar to the Project. Neither the Company nor any of the Members shall have any rights by virtue of this Agreement in or to such other business ventures or to the income or profits derived therefrom.

- 8.08 <u>Liability for Acts and Omissions</u>. No Managing Member or Affiliate thereof shall be liable, responsible or accountable in damages or otherwise to any of the Members for any act or omission performed or omitted by it in good faith on behalf of the Company and in a manner reasonably believed by it to be within the scope of the authority granted to it by this Agreement and in the best interest of the Company, provided that the protection afforded the Managing Member pursuant to this Section 8.08 shall not apply in the case of negligence, misconduct, fraud or any breach of fiduciary duty as Managing Member with respect to such acts or omissions. Any loss or damage incurred by any Managing Member or Affiliate thereof by reason of any act or omission performed or omitted by it or any of them in good faith on behalf of the Company and in a manner reasonably believed by it to be within the scope of the authority granted by this Agreement and in the best interests of the Company (but not, in any event, any loss or damage incurred by the Managing Member or Affiliate thereof by reason of negligence, misconduct or fraud of the Managing Member or Affiliate thereof, or any breach of fiduciary duty as Managing Member, with respect to such acts or omissions) shall be paid from Company assets (except for reserves) to the extent available (but the Investor Members shall not have any personal liability to the Managing Member or Affiliate(s) thereof under any circumstances on account of any such loss or damage incurred by the Managing Member or Affiliate(s) thereof or on account of the payment thereof).
- Indemnification of Investor Member and the Company. The Managing Member 8.09 and the Company shall, jointly and severally, indemnify, defend, and save harmless the Investor Member and Special Member from and against any claim, loss, expense, action or damage, including without limitation, reasonable costs and expenses of litigation and appeal (and the reasonable fees and expenses of counsel) asserted against the Investor Member or Special Member based on any act, omission, malfeasance or nonfeasance of the Company or the Managing Member, including without limitation any claim that the Investor Member or Special Member is liable for any indebtedness of the Company and excluding only liability directly caused by the Investor Member or Special Member's gross negligence or bad faith conduct. In addition, the Managing Member and the Company shall, jointly and severally, indemnify, defend, save and hold harmless the Investor Member and Special Member, and their representatives, from and against any and all costs, losses, liabilities, damages, lawsuits, proceedings (whether formal or informal), investigations, judgments, orders, settlements, recoveries, obligations, deficiencies, claims and expenses (whether or not arising out of third party claims), including, without limitation, interest, penalties, attorneys' fees and all amounts paid in investigation, or settlement of any of the foregoing, incurred in connection with or arising out of or resulting from the operations of the Managing Member, the Company or the Project prior to the date of this Agreement.
- 8.10 <u>Net Worth of Managing Member</u>. The Managing Member shall maintain a minimum net worth in an amount as may be necessary to assure that the Company will be taxed as a partnership, and not as an association taxable as a corporation, for federal income tax purposes.

# 8.11 <u>Construction of the Project, Construction Cost Overruns, Operating Deficits; Other Managing Member Guarantees.</u>

#### (a) <u>Construction Completion Guaranty.</u>

- (i) The Company has entered into the Construction Contract. The Managing Member shall be responsible for:
  - (A) achieving completion of construction of the Project on a timely basis in accordance with the Plans and Specifications for the Project, the terms of this Agreement, the Project Documents and all legal requirements;
  - (B) meeting all requirements for obtaining all necessary unconditional certificate(s) of occupancy for all the apartment units in the Project;
  - (C) fulfilling all actions required of the Company to assure that the Project satisfies the Minimum Set-Aside Test and the Rent Restriction Test;
  - (D) causing the making of the Project Loans by the respective Project Lenders; and

#### (E) achieving Final Closing.

- (ii) The Managing Member hereby is obligated to pay all Excess Development Costs; the Company shall have no obligation to pay any Excess Development Costs. Any amounts paid by the Managing Member pursuant to this subsection (a) shall be in the form of a loan to the Company (a "Completion Loan"). Any Completion Loan will be in the following terms: (A) it shall be unsecured; (B) it shall not bear interest; (C) it shall be repayable solely from Net Cash Flow and proceeds of a Capital Transaction at the time and in the amounts set forth in Sections 11.03(b), 11.04 and 12.02(a) of this Agreement; and (D) a Completion Loan shall be fully subordinated to payment of Project Loans, MM Loans, and indebtedness of the Company to all Persons other than Members.
- (iii) In the event that the Managing Member shall fail to pay any such Excess Development Costs as required in this Section 8.11(a), an amount not in excess of the total of any remaining unpaid installments of the Development Fee due pursuant to Section 8.12 shall be suspended by the Company until such obligations are met by the Managing Member.
- (b) <u>Operating Deficit Guaranty</u>. In the event that, at any time during the period commencing on achievement of Breakeven Operations and ending on the fifteenth

anniversary of such date, an Operating Deficit shall exist, the Managing Member shall provide such funds to the Company as shall be necessary to pay such Operating Deficits. Funds provided after the achievement of Breakeven Operations shall be in the form of a loan to the Company (the "Operating Deficit Loan(s)"). Any Operating Deficit Loan shall be on the following terms: (i) it shall be unsecured; (ii) it shall not bear interest; (iii) it shall be repayable solely from Net Cash Flow and proceeds of a Capital Transaction at the time and in the amounts set forth in Sections 11.03(b), 11.04 and 12.02(a) of this Agreement; and (iv) Operating Deficit Loans shall be fully subordinated to payment of Project Loans, MM Loans, and indebtedness of the Company to all Persons other than Members. In the event that the Managing Member shall fail to make any such Operating Deficit Loan as aforesaid, the Company shall utilize amounts otherwise payable as installments of the Development Fee pursuant to Section 8.12 of this Agreement to meet the obligations of the Managing Member pursuant to this Section 8.11(b). Amounts so utilized shall also constitute payment and satisfaction of installments of the Development Fee and such other fees payable under the aforesaid Section of this Agreement, and the obligation of the Company to make such installment payments pursuant to such Sections, as well as the Investor Member's obligation to make future Capital Contributions, shall be reduced correspondingly. For the purpose of this Section 8.11(b), all expenses shall be paid on a sixty (60) day current basis.

year of the Company there is a LIHTC Shortfall, the Managing Member shall, within forty-five (45) days following the close of such fiscal year, pay the Investor Member an amount equal to (A) the amount of the LIHTC Shortfall for the fiscal year immediately preceding the payment due date multiplied by \$1.00, (B) all penalties and interest imposed by the Code and assessed against the Investor Member by the IRS with respect to any LIHTC Shortfall, and (C) an amount sufficient to pay any tax liability owed by the Investor Member resulting from the receipt of the amounts specified in the foregoing clauses (A), (B) and this clause (C) of this Section 8.11(c)(i) (such calculation to be made assuming the Investor Member is subject to the highest federal and state tax rates imposed on corporate tax payers under the Code at that time for the taxable year of the Investor Member in which such payment is taken into income by the Investor Member), together with interest on such amounts at the Prime Rate accruing from such payment due date.

payments specified in this Section 8.11(c)(ii) to the Investor Member if there is a LIHTC Recapture Event. The payments required by this Section 8.11(c)(ii) shall be the sum of the following amounts: (A) the amount of LIHTC previously allocated to the Investor Member and subsequently disallowed because of such LIHTC Recapture Event multiplied by \$1.00; (B) the "credit recapture amount" (as defined in Code Section 42(j)(2)) allocated to the Investor Member because of such LIHTC Recapture Event; (C) all penalties and interest imposed by the Code and assessed against the Investor Member by the IRS with respect to such LIHTC Recapture Event; (D) an amount sufficient to pay any tax liability owed by the Investor Member resulting from the receipt of the amounts specified in the foregoing clauses (A), (B), (C) and this clause (D) of this Section 8.11(c)(ii) (such calculation to be made assuming the Investor Member is subject to the highest federal and state tax rate imposed on corporate taxpayers under the Code at that time for the taxable year of the Investor Member in which such payment is taken into income by the Investor Member,

together with interest on such amounts at the Prime Rate accruing from the date the Investor Member remits funds to a taxing authority with respect to a LIHTC Recapture Event; and (E) if the cause of the LIHTC Recapture Event will, in determination of the Investor Member, decrease the maximum amount of LIHTC that will be available to the Company and allocated to the Investor Member during the remainder of the compliance period under Section 42 of the Code, assuming full compliance with Section 42 of the Code, then an amount equal to the total amount of such decrease. The Managing Member shall make such payment to the Investor Member within forty-five (45) days of the LIHTC Recapture Event.

(iii) The LIHTC Compliance Guaranty set forth herein shall not apply to amounts due solely to the transfer by the Investor Member of all or a portion of its Interest in the Company or to changes in the tax law after the date hereof with which the Managing Member is unable to comply despite the exercise of its good faith and reasonable efforts.

#### (iv) Intentionally Omitted.

- Funds provided by the Affiliate Guarantor with respect to the Managing Member's obligations under subparagraphs (i) or (ii) above shall be in the form of a loan to the Company (the "Guarantor LIHTC Compliance Loan"). Any Guarantor LIHTC Compliance Loan shall be on the following terms: (i) it shall be unsecured; (ii) it shall bear no interest; and (iii) it shall be repayable solely from proceeds of a Capital Transaction or liquidation at the time and in the amounts set forth in Sections 11.04 and 12.02(a) of this Agreement. Notwithstanding the foregoing, the Investor Member shall have the authority to treat any guarantee payment made on behalf of the Company by its Managing Member or the Affiliate Guarantor as (i) a capital contribution to the capital of the Company by the Managing Member in the amount of such guarantee payment that is matched with a corresponding upward adjustment to such Managing Member's capital account in the Company or (ii) as a loan (as described above) by the Managing Member in the amount of such guarantee payment, so as to minimize any possible unintended increase in the amount of depreciation and tax credits allocated to the Managing Member; provided that any losses or other deductions, other than depreciation, relating to such capital contribution or loan, shall be allocated to the Managing Member making such guarantee payment.
- (d) Project Loan Funding Guaranty. The Managing Member irrevocably and unconditionally guarantees and covenants that the Company shall receive full funding of the Project Loans on or before December 31, 2021, on the terms set forth on **Exhibit F** attached hereto. The Managing Member represents and warrants that the source of funds for the Project Loans do not include, in whole or in part, "federal subsidies" within the meaning of Code Section 42(i) (i.e. the source of funds for the Project Loans does not include, in whole or in part, a "tax-exempt obligation," an obligation the interest on which is exempt from tax under Code Section 103). The Project Loan documents shall contain such other terms as may be Consented to by the Investor Member.

- 8.12 <u>Development Fee.</u> The Company has entered into a Development Agreement (materially in the form of <u>Exhibit A</u> attached hereto) of even date herewith with the Developer for its services in connection with the development and construction of the Project. In consideration for such services, a Development Fee in a total amount equal to \$602,000 shall be payable by the Company, in accordance with the terms of the Development Agreement and Article XI of this Agreement. In no event shall full payment of the Development Fee be later than the termination of the Compliance Period. It is anticipated that \$296,060 of the Development Fee will be deferred and paid pursuant to Article XI.
- 8.13 <u>Incentive Management Fee.</u> The Company has entered into an Incentive Management Fee Agreement in the form attached hereto as **Exhibit B**, with the Managing Member of even date herewith for its services in managing the business of the Company for the period from the date hereof throughout the term of the Company. In no event shall the Incentive Management Fee be cumulative. Payment of such fee shall be in accordance with any applicable requirements of the Project Lenders.

## 8.14 Withholding of Fee Payments.

- (a) <u>Conditions for Withholding</u>. In the event that (i) the Managing Member or any successor Managing Member shall not have substantially complied with any material provisions under this Agreement, or under the operating agreement with respect to an Affiliated Company, after Notice from the Investor Member of such noncompliance and failure to cure such noncompliance within a period of thirty (30) days from and after the date of such Notice, or (ii) any Project Lender shall have declared the Company to be in default under any Project Loan or under any of the mortgage loans as to an Affiliated Company, or (iii) foreclosure proceedings shall have been commenced against the Project or against an Project owned by the Affiliated Company, then (A) the Managing Member shall be in default of this Agreement, and the Company shall withhold payment of any installment of fees and/or allowance payable pursuant to Sections 4.02(s), 8.12 and/or 8.13 and (B) the Managing Member shall be liable for the Company's payment of any and all installments of the Development Fee payable pursuant to Section 8.12.
- (b) <u>Release of Fees</u>. All amounts so withheld by the Company under this Section 8.14 shall be promptly released to the payees thereof only after the Managing Member has cured the default justifying the withholding, as demonstrated by evidence reasonably acceptable to the Investor Member.
- 8.15 <u>Selection of Management Agent; Terms of Management Agreement.</u> The Company shall engage such person, firm or company as the Managing Member may select, and as the Investor Member may approve, which approval shall not be unreasonably withheld (hereinafter referred to as "Management Agent") to manage the operation of the Project during the rent up period and following Final Closing. The Management Agent must be a VHDA certified Property Manager. The Management Agent shall be paid a management fee subject to the approval of the Agency and/or the Project Lenders, if required, and the Special Member, but in no event will the management fee be greater than 8.80% of gross rental income. The contract between the Company

and the Management Agent and the management plan for the Project shall be in the form set forth in **Exhibit G**, with such changes acceptable to the Agency and/or the Project Lenders, if required, and reasonably acceptable to the Special Member. Such contract shall provide, among other things, that it shall be cancelable upon thirty (30) days' prior notice from the Company, and that the Management Agent will accrue the management fee to the extent necessary at any time to prevent a default under any Project Loan. Whenever the management agent for the Project is the Managing Member or an Affiliate of the Managing Member, the management agreement shall provide that it is immediately terminable at the election of the Investor Member or Special Member in the event of (a) the removal or withdrawal of the Managing Member, or (b) any material breach of or noncompliance with any provision of this Agreement by the Managing Member or any Affiliate of the Managing Member. Any other agreement entered into by the Company and any Managing Member or any Affiliate thereof shall specifically provide that such agreement shall be immediately terminable at the election of the Investor Member or Special Member if the Managing Member is removed or withdraws. The Sponsor is approved by the parties hereto as the initial Management Agent.

## 8.16 Removal of the Management Agent. The Managing Member:

- (a) may, upon receiving any required approval of the Project Lenders and the Investor Member, dismiss the Management Agent as the entity responsible for the Project under the terms of the contract between the Company and the Management Agent, and
- (b) shall, at the request of the Investor Member, remove the Management Agent if the Special Member determines that the same is necessary to protect the interest of the Company or if the Management Agent is declared Bankrupt, is dissolved, or makes an assignment for the benefit of its creditors, or for any intentional misconduct by the Management Agent or its negligence in the discharge of its duties and obligations as Management Agent (subject to the fulfillment and expiration of any notice and/or opportunity to cure provisions of the Management Agreement), including, without limitation, for any action or failure to take any action which:
- (i) violates in any material respect any provision of the Management Agreement entered into with the Company and approved by the Project Lenders, if required, and/or any material provision of the Project Documents and/or the Loan Documents applicable to the Project, or the Project Lenders-approved management plan for the Project;
- (ii) violates in any material respect any provision of this Agreement or provision of applicable law; or
- (iii) causes the Project to be operated in a manner which if continued would give rise to an event which would cause or would likely cause a recapture of LIHTC.
- 8.17 <u>Replacement of the Management Agent</u>. Upon the removal of the Management Agent as the entity responsible for the management of the Project, a substitute Management Agent which is not an Affiliate of the Managing Member shall be named by the Managing Member,

subject to the approval of the Project Lenders, if required, and the approval of the Investor Member.

- 8.18 Loans to the Company. The Company is authorized to receive Operating Deficit Loans and MM Loans on the terms set forth in this Agreement. In addition, if (a) additional funds are required by the Company for any purpose relating to the business of the Company or for any of its obligations, expenses, costs or expenditures, and (b) the Company has not received an Operating Deficit Loan, or MM Loan to pay such amounts, then the Company may borrow such funds as are needed from a Person or organization, other than a Member or an Affiliate of a Member, in accordance with the terms of this Section 8.18, for such period of time and on such terms as the Managing Member and the Investor Member may agree; provided, however, that no such additional loans shall be secured by any mortgage or other encumbrance on the property of the Company without the prior approval of the Investor Member except that such approvals shall not be required in the case of the hypothecation of personal property purchased by the Company and not included in the security agreements executed by the Company at the time of Initial Closing. Nothing in this Section 8.18 shall modify or affect the obligation of the Managing Member to make Operating Deficit Loans and to perform its obligations when and as required by this Agreement.
- 8.19 <u>Affiliate Guaranty</u>. Concurrently with the execution of this Agreement, the Managing Member shall deliver to the Investor Member (a) the Affiliate Guaranty fully executed by each Affiliate Guarantor, (b) a pledge and security agreement executed by the Managing Member in the form of <u>Exhibit E</u> attached hereto (the "Managing Member Pledge"), wherein the Managing Member pledges and grants a security interest in its Managing Member interest in the Company and in each Affiliated Company to secure its obligation under this Agreement, and (c) an opinion of counsel to the Affiliate Guarantors in form satisfactory to the Investor Member regarding the Affiliate Guaranty and the Managing Member Pledge.

#### 8.20 Intentionally Deleted.

8.21 <u>Accounting Fee.</u> An accounting fee shall be paid to Virginia Housing Capital Corporation under the Agreement to Provide Accounting and Reporting Services, the form of which is attached hereto as <u>Exhibit J.</u> The obligation to pay such fee shall terminate at the end of the next year following the termination of the Compliance Period.

8.22 <u>Public Relations.</u> The Managing Member shall provide written and timely notice of any groundbreaking, ribbon-cutting or other public relations ceremonies for the Project to the Investor Member and recognize the Investor Member and the Investor Member's members at such public relations ceremonies.

# ARTICLE IX TRANSFERS AND RESTRICTIONS ON TRANSFERS OF INTERESTS OF INVESTOR MEMBERS

#### 9.01 Restrictions on Transfer of Investor Members' Interests.

- (a) Under no circumstances will any offer, sale, transfer, assignment, hypothecation or pledge of any Investor Member Interest be permitted unless the Managing Member, in its sole discretion, shall have Consented thereto, and the Project Lenders, if required, also shall have Consented thereto, provided however, that the Managing Member shall not unreasonably withhold its Consent to the pledge by the Investor Member of its Investor Member Interest or a transfer of its right to receive distributions hereunder, so long as no pledgee or transferee shall have any right to become a Substitute Investor Member in the Company or exercise any voting rights of the Investor Member.
- (b) The Investor Member whose interest is being transferred shall pay such reasonable expenses as may be incurred by the Company in connection with such transfer.
- (c) Nothing in this Section 9.01 shall limit the authority of the Investor Member to sell, transfer and/or assign interests within the Investor Member or to transfer Interests of the Investor Member to (i) any Affiliate of the Investor Member or Special Member, in the sole discretion of the Investor Member, at any time and from time to time, or (ii) to any other Person once during the term of this Agreement upon Notice to the Managing Member(s).

#### 9.02 Admission of Substitute Investor Members.

- (a) Subject to the other provisions of this Article IX, an assignee of the Interest of an Investor Member (which shall be understood to include any purchaser, transferee, donee, or other recipient of any disposition of such Interest) shall be deemed admitted as a Substitute Investor Member of the Company only upon the satisfactory completion of the following:
- (i) Consent of the Managing Member (which may be withheld in its sole discretion), and the consent of the Project Lenders, if required, shall have been given; such Consent of the Managing Member may be evidenced by the execution by the Managing Member of an amended Agreement and/or Certificate evidencing the admission of such Person as an Investor Member pursuant to the requirements of the Act, provided, however, that no Consent shall be required for any sale, transfer or assignment pursuant to Section 9.01 (c);

- (ii) the assignee shall have accepted and agreed to be bound by the terms and provisions of this Agreement by executing a counterpart thereof or an appropriate amendment hereto, and such other documents or instruments as the Managing Member may require in order to effect the admission of such Person as an Investor Member;
- (iii) an amended Agreement and/or Certificate evidencing the admission of such Person as an Investor Member shall have been filed for recording pursuant to the requirements of the Act;
- (iv) if the assignee is a corporation, the assignee shall have provided the Managing Member with evidence satisfactory to Counsel for the Company of its authority to become an Investor Member under the terms and provisions of this Agreement; and
- (v) the assignee or the assignor shall have reimbursed the Company for all reasonable expenses, including all reasonable legal fees and recording charges, incurred by the Company in connection with such assignment.
- (b) For the purpose of allocation of profits, losses and credits, and for the purpose of distributing cash of the Company, a Substitute Investor Member shall be treated as having become, and as appearing in, the records of the Company as a Member upon his signing of an amendment to this Agreement agreeing to be bound hereby.
- (c) If the Managing Member has determined it will Consent to the admission, the Managing Member shall cooperate with the Person seeking to become a Substitute Investor Member by preparing the documentation required by this Section and making all official filings and publications. In such event, the Company shall take all such action, including the filing, if required, of any amended Agreement and/or Certificate evidencing the admission of any Person as an Investor Member, and the making of any other official filings and publications, as promptly as practicable after the satisfaction by the assignee of the Interest of an Investor Member of the conditions contained in this Article IX to the admission of such Person as an Investor Member of the Company. Any cost or expense incurred in connection with such admission shall be borne by the Substitute Investor Member.

# 9.03 Rights of Assignee of Company Interest.

- (a) Except as provided in this Article and as required by operation of law, the Company shall not be obligated for any purpose whatsoever to recognize the assignment by any Investor Member of its Interest until the Company has received actual Notice thereof.
- (b) Any Person who is the assignee of all or any portion of an Investor Member's Interest, but does not become a Substitute Investor Member, and who desires to make a further assignment of such Interest, shall be subject to all the provisions of this Article IX to the same extent and in the same manner as any Investor Member desiring to make an assignment of its Interest.

# ARTICLE X RIGHTS AND OBLIGATIONS OF INVESTOR MEMBERS

- 10.01 <u>Management of the Company</u>. No Investor Member shall take part in the management or control of the business of the Company nor transact any business in the name of the Company. Except as otherwise expressly provided in this Agreement, no Investor Member shall have the power or authority to bind the Company or to sign any agreement or document in the name of the Company. No Investor Member shall have any power or authority with respect to the Company except insofar as the Consent of any Investor Member shall be expressly required and except as otherwise expressly provided in this Agreement.
- 10.02 <u>Limitation on Liability of Investor Members</u>. The liability of each Investor Member is limited to its Capital Contribution as and when payable under the provisions of this Agreement, and as provided under the Act. No Investor Member shall have any other liability to contribute money to, or in respect of the liabilities or obligations of, the Company, nor shall any Investor Member be personally liable for any obligations of the Company, except as and to the extent provided in the Act. No Investor Member shall be obligated to make loans to the Company.
- 10.03 Other Activities. Any Investor Member may engage in or possess interests in other ventures of every kind and description for its own account, including without limitation, serving as general partner or managing member of other limited partnerships or limited liability companies which own, either directly or through interests in other limited liability companies or limited partnerships, government-assisted housing projects similar to the Project. Neither the Company nor any of the Members shall have any right by virtue of this Agreement in or to such other business ventures to the income or profits derived therefrom.

# ARTICLE XI PROFITS, LOSSES AND DISTRIBUTIONS

# 11.01 Allocation of Profits and Losses Other Than From Capital Transactions.

- (a) <u>Manner of Determination</u>. Profits, Losses and credits for all purposes of this Agreement shall be determined in accordance with the definition of the same under Article II of the Agreement (as applicable) and in accordance with the accrual accounting method and in accordance with applicable Code sections and Treasury Regulations governing same.
- (b) <u>Allocations</u>. All Profits and Losses, except those items in Sections 11.02, 11.05 and 11.07 below, shall be allocated to the Members in accordance with their Percentage Interests. Every item of income, gain, loss, deduction, or tax preference entering into the computation of such Profits and Losses, or applicable to the period during which such Profits and Losses were realized, shall be considered allocated to each Member in the same proportion as

Profits and Losses are allocated to such Member.

# (c) <u>Intentionally Deleted</u>.

- (d) <u>Special Member Allocation</u>. Notwithstanding any provisions in the Agreement to the contrary, in no event shall the Special Member be allocated more than its Percentage Interest, determined as of the date hereof, of any item of Company income, gain, loss, deduction, credit or basis.
- 11.02 <u>Allocation of Profits and Losses from Capital Transactions</u>. Except to the extent provided in Sections 11.07, Profits and Losses recognized by the Company upon a Capital Transaction shall be allocated in the following manner:
- (a) Profits shall be allocated (i) first, to the Members with negative Capital Account balances, that portion of gains (including any gains treated as ordinary income for federal income tax purposes) which is equal in amount to, and in proportion to, such Members' respective negative Capital Accounts in the Company; provided that no gain shall be allocated under this Section 11.02(a)(i) to a Member once such Member's Capital Account is brought to zero and (ii) second, gains in excess of the amount allocated under (i) shall be allocated to the Members in the amounts and to the extent necessary to increase the Members' respective Capital Accounts so that the proceeds distributed under Section 11.04(d) and (f) will be distributed in accordance with the Members' respective Capital Accounts.
- (b) Losses shall be allocated (i) first, to the extent and in such proportions as the respective positive balances in all Members' Capital Accounts, and (ii) second, any remaining loss to the Members in accordance with the manner in which they bear the economic risk of loss associated with such loss or, if none, to the Members in accordance with their Membership Interests.
- (c) Any portion of the Profits treated as ordinary income for federal income tax purposes under Sections 1245 and 1250 of the Code ("Recapture Amount") shall be allocated on a dollar for dollar basis to those Members to whom the items of Company deduction or loss giving rise to the Recapture Amount had been previously allocated.

# 11.03 <u>Distributions: Net Cash Flow.</u>

- (a) <u>Determination of Net Cash Flow</u>. Net Cash Flow shall be determined separately for each fiscal year or portion thereof commencing on the day after Final Closing and shall not be cumulative. Wherever there is a reference to the distribution of Net Cash Flow pursuant to the provisions of this Agreement, Net Cash Flow shall be deemed to be limited to Surplus Cash available for distribution. Income received by the Company from the period commencing with the date of receipt of the initial certificate of occupancy with respect to the Project and ending on the date of the Final Closing shall not be distributed during such period and shall be treated as Net Cash Flow with respect to the first Payment Date following Final Closing.
- (b) <u>Manner of Distribution</u>. Subject to the approval of the Project Lenders, if required, Net Cash Flow shall be applied and/or distributed on each Payment Date in the following priority:
- (i) first, to the Investor Member until the aggregate amount of distributions made to the Investor Member under this Section 11.03(b)(i) for the current and all prior years equals the Assumed Investor Member Tax Liability for the current and all prior years;
- (ii) second, to the Investor Member in an amount equal to any LIHTC Reduction Guaranty Payment or Unpaid LIHTC Shortfall;
- (iii) third, to the Managing Member until the aggregate amount of distributions made to the Managing Member under this Section 11.03(b)(iii) for the current and all prior years equals the Assumed Managing Member Tax Liability for the current and all prior years;
  - (iv) fourth, to replenish the Operating Reserve to the Initial Amount;
- (v) fifth, to the Developer until all amounts due under the Development Agreement have been paid in full;
- (vi) sixth, to the pro rata payment of any outstanding Operating Deficit Loans and MM Loans, based upon the respective outstanding balances of each;
  - (vii) seventh to the payment of the Incentive Management Fee; and
- (viii) thereafter, 99.99% to the Investor Member; .009% to the Managing Member; and .001% to the Special Member.

Notwithstanding anything to the contrary contained herein, if the amount of the distribution to the Investor Member under Section 11.03(b) is less than 10% of the Net Cash Flow of the Project, then the Investor Member shall receive a priority distribution before any distributions under Section 11.03(b)(vii) and (viii) in an amount such that, when added to the sum distributable to the Investor Member under Section 11.03(b), shall equal 10% of Cash Flow.

- (c) <u>Distributions to be Subject to Regulatory Restrictions</u>. Notwithstanding the foregoing, during such time as regulations of the Project Lenders are applicable to the Project, the total amount of Net Cash Flow which may be so distributed to the Members with respect to any fiscal year shall not exceed such amounts as such regulations permit to be distributed.
- 11.04 <u>Distributions: Capital Transactions and Liquidation of Company Property</u>. Except as may be required under Section 12.02(b), the proceeds resulting from the liquidation of the Company assets pursuant to Section 12.02, and the net proceeds resulting from any Capital Transaction, as the case may be, shall be distributed and applied in the following order of priority:
- (a) to the payment of all matured debts and liabilities of the Company (including amounts due pursuant to any Project Loan and all expenses of the Company incident to any such sale or refinancing), excluding (1) debts and liabilities of the Company to Members or any Affiliates, and (2) all unpaid fees owing to the Managing Member under this Agreement;
- (b) to the setting up of any reserves which the Liquidator (or the Managing Member if the distribution is not pursuant to the liquidation of the Company) deems reasonably necessary for contingent, unmatured or unforeseen liabilities or obligations of the Company;
- (c) Twenty Thousand and No/100 Dollars (\$20,000.00) to the Special Member, or its assignee as a Capital Transaction Administrative Fee, either upon sale or transfer of Investor Member interest:
- (d) to the payment of any debts and liabilities (including unpaid fees) owed to the Members or any Affiliates by the Company for Company obligations; provided, however, that the foregoing debts and liabilities owed to Members and their Affiliates shall be paid or repaid, as applicable, in the following order of priority, if and to the extent applicable: (i) to the Investor Member, an amount equal to any outstanding LIHTC Reduction Guaranty Payment, or any Unpaid LIHTC Shortfall (applied first to accrued but unpaid interest (at the Default Rate) and then principal); (ii) to the Investor Member, an amount equal to any Special Additional Capital Contribution; (iii) to the payment of any outstanding MM Loans and loans made by the Managing Member pursuant to Section 8.11(a)(i) and/or 8.11(a)(ii) pro rata based on their respective outstanding balances, if applicable; (iv) amounts due under the Development Agreement; (v) amounts due with respect to Operating Deficit Loans, if any; and (vi) any other such debts and liabilities;
- (e) to the Managing Member and Investor Members in proportion to the relative amounts of Net Projected Tax Liabilities of the Managing Member and the Investor members or partners or members and their respective members or partners until they each have received, cumulatively, an amount equal to their respective Net Projected Tax Liabilities;
- (f) to payment of the Guarantor LIHTC Compliance Loan (or, if funds provided are a capital contribution, under Section 8.11(c)(v), as a return of such capital); and

(g) the balance, .009% to the Managing Member, 99.99% to the Investor Member, and .001% to the Special Member.

Written determination of the proposed distributions of proceeds of Capital Transactions, showing all relevant calculations and assumptions, shall be delivered to the Investor Member and Special Member not later than twenty (20) days prior to the Company entering into any agreement for a Capital Transaction, and written confirmation or any revision thereof shall be delivered to the Investor Member and Special Member not later than twenty (20) days prior to the making of any such distribution. Distributions hereunder shall be made within five (5) days of the Company's receipt of such proceeds.

#### 11.05 Distributions and Allocations: General Provisions.

- (a) In any year in which a Member sells, assigns or transfers all or any portion of an Interest to any Person who during such year is admitted as a substitute Member, the share of all profits and losses allocated to, and of all Net Cash Flow and of all cash proceeds distributable under Section 11.04 distributed to, all Members which is attributable to the Interest sold, assigned or transferred shall be divided between the assignor and the assignee ratably on the basis of the number of monthly periods in such year before, and the number of monthly periods on and after, the first day of the month during which such Person is admitted as a substitute Member.
- (b) The Company shall, subject to any applicable limitation on the distribution of Net Cash Flow and any required approval by the Project Lenders, distribute Net Cash Flow not less frequently than annually in the manner provided in Section 11.03(b).
- (c) In the event that there is a determination that there is any original issue discount or imputed interest attributable to the Capital Contribution of any Member, or any loan between a Member and the Company, any income or deduction of the Company attributable to such imputed interest or original issue discount on such Capital Contribution or loan (whether stated or unstated) shall be allocated solely to such Member.
- (d) In the event that the deduction of all or a portion of any fee paid or incurred by the Company to a Member or an Affiliate of a Member is disallowed for federal income tax purposes by the IRS with respect to a taxable year of the Company, the Company shall then allocate to such Member an amount of gross income of the Company for such year equal to the amount of such fee as to which the deduction is disallowed.
- (e) If any Member's Interest in the Company is reduced but not eliminated because of the admission of new Members or otherwise, or if any Member is treated as receiving any items of property described in Section 751(a) of the Code, the Member's Interest in such items of Section 751(a) property that was property of the Company while such Person was a Member shall not be reduced, but shall be retained by the Member so long as the Member has an Interest in the Company and so long as the Company has an Interest in such property.

- (f) In accordance with Section 704(c) of the Code (relating to allocations with respect to appreciated contributed property) and the Regulations thereunder, income, gain, loss, and deduction with respect to any property contributed to the capital of the Company shall be allocated, solely for tax purposes, among the Members so as to take account of any variation between the adjusted basis of such property to the Company for federal income tax purposes and its fair market value. Any elections or other decisions relating to such allocations shall be made by the Managing Member in any manner that reasonably reflects the purpose and intention of this Agreement.
- (g) In the event that the Managing Member makes any Operating Deficit Loans pursuant to Section 8.11(b), any deductions or losses of the Company attributable to the use of those funds shall be specially allocated to the Managing Member.
- (h) Any income attributable to the Capital Contribution of the Managing Member will be allocated to the Managing Member.
- (i) Any income attributable to the modification of any of the Project Loan(s) shall be allocated 100% to the Managing Member.

#### 11.06 Capital Accounts.

- Establishment and Maintenance. A separate Capital Account shall be maintained and adjusted for each Member. There shall be credited to each Member's Capital Account the amount of its Capital Contribution, the fair market value of any property contributed to the Company (net of any liabilities secured by such property) and such Member's distributive share of the income and gain for tax purposes of the Company including income or gain exempt from tax; and there shall be charged against each Member's Capital Account the amount of all cash flow distributed to such Member, the fair market value of any property distributed to such Member (net of any liabilities secured by such property), the net proceeds resulting from the liquidation of the Company's assets or from any sale or refinancing of the Project distributed to such Member, and such Member's distributive share of the losses for tax purposes of the Company. Each Member's Capital Account shall be maintained and adjusted in accordance with the Code and the Treasury Regulations thereunder. The foregoing provisions and the other provisions of this Agreement relating to the maintenance of Capital Accounts are intended to comply with Treas. Reg. § 1.704-1(b), and shall be interpreted and applied in a manner consistent with such regulations. It is the intention of the Members that the Capital Accounts maintained under this Agreement be determined and maintained throughout the full term of this Agreement in accordance with the accounting rules of Treas. Reg. § 1.704-1(b)(2)(iv).
- (b) <u>Deficit Capital Accounts; Regulatory Liquidation</u>. In the event that the Company is liquidated within the meaning of Treas. Reg. § 1.704-1(b)(2)(ii)(g), if the Managing Member's Capital Account has a deficit balance (after giving effect to all contributions, distributions and allocations), the Managing Member shall make Capital Contributions in the

amount of such deficit in compliance with Treas. Reg. §1.704-1(b)(2)(ii)(b)(3). In the event that the Investor Member's Capital Account should have a deficit balance at such time, it shall have no obligation to fund or otherwise contribute capital to the Company in connection with such deficit. Notwithstanding the foregoing, in the event the Company is liquidated within the meaning of Treas. Reg. § 1.704-1(b)(2)(ii)(g) but no event has occurred under Section 12.01 to dissolve the Company, the Company assets shall not be liquidated, the Company's liabilities shall not be paid or discharged, and the Company's affairs shall not be wound up. Instead, the Company shall be deemed to have contributed all of its assets and liabilities to a new limited liability company in exchange for an interest in the new limited liability company. Immediately thereafter, the terminated Company shall be deemed to have distributed interests in the new limited liability company to the Members of the terminated Company in proportion to their respective interests in the terminated Company in liquidation of the terminated Company.

11.07 <u>Special Allocations</u>. Notwithstanding anything to the contrary contained in Section 11.01(a) or (b), the following special allocations in all events apply in determining the allocation of Profits and Losses among the Members and are made prior to the allocations required under §11.01(a) and (b):

#### (a) <u>Depreciation and LIHTC</u>.

- (i) Depreciation (cost recovery) deductions and LIHTC are allocated to the Members in accordance with their Percentage Interests.
- (ii) Any recapture of LIHTC is allocated to the Members that were allocated (or whose predecessors-in-interest were allocated) the depreciation/cost recovery deduction and LIHTC associated therewith.

#### (b) Limitation on Allocations of Losses.

- (i) To the extent the allocation of any Losses to a Member would cause that Member to have an Adjusted Capital Account Deficit at the end of any fiscal year of the Company, then those Losses will not be allocated to that Member, but rather will be specially allocated to the remaining Members in proportion with their relative interests in the Company.
- (ii) In the event some but not all of the Members would have Adjusted Capital Account Deficits due to an allocation of Losses, the limitation set forth in this Section 11.07(b) shall be applied on a Member-by-Member basis so as to allocate the maximum permissible Losses to each Member who is not a Managing Member under Treas. Reg. §1.704-1(b)(2)(ii)(d). All Losses in excess of the limitation set forth in this Section 11.07(b) shall be allocated to the Managing Member.
- (c) <u>Profit Chargeback.</u> To the extent any Losses are specially allocated to a Member in accordance with Section 11.07(b), then Profits will thereafter first be specially allocated to such Member in proportion to and in an amount (1) up to but not exceeding the amount of any such

special allocation of Losses away from such Member under such subparagraph (b) but (2) not to the extent that Losses or depreciation deductions would be allocated to the remaining Members in excess of the amount permitted by 11.07(b).

- (d) <u>Nonrecourse Deductions</u>. Nonrecourse Deductions for any fiscal year shall be allocated to the Members in accordance with their Percentage Interests.
- (e) <u>Member Nonrecourse Deductions</u>. Any Member Nonrecourse Deductions for any fiscal year shall be specially allocated to the Member or Members that bear the Economic Risk of Loss with respect to the Member Nonrecourse Debt to which such Member Nonrecourse Deductions are attributable in accordance with Treas. Reg. §1.704-2(b)(4) and Treas. Reg. §1.704-2(i).
- (f) <u>Company Minimum Gain Chargeback</u>. Notwithstanding any other provision of this Agreement, if there is a net decrease in the Company's Minimum Gain attributable to Nonrecourse Liabilities during any taxable year, each Member shall be specially allocated a *pro rata* portion of each of the Company's items of income and gain for such year (and, if necessary for subsequent years) in proportion to, and to the extent of, an amount equal to such Member's share of the net decrease in such Minimum Gain during such taxable year as determined in accordance with the provisions of Treas. Reg. §1.704-2(g)(2). In the event that such net decrease in the Company's Minimum Gain occurs in connection with the disposition of all or any portion of the Project, then any items of Company income or gain allocated in accordance with the previous sentence shall first consist of gain recognized by the Company as a result of such disposition. It is the intent that the allocations provided in this Section 11.07(f) shall be determined in accordance with and only to the extent required by Treas. Reg. §1.704-2(f) and (j)(2)(i).
- (g) Member Minimum Gain Chargeback. Notwithstanding any other provision of this Agreement, if there is a net decrease in the amount of the Company's Minimum Gain during any taxable year with respect to a Member Nonrecourse Debt, the Member bearing the Economic Risk of Loss with respect to such Member Nonrecourse Debt shall be specially allocated a *pro rata* portion of each of the Company's items of income and gain for such taxable year (and, if necessary, for subsequent years) in proportion to, and to the extent of the amount of such Member's share of the net decrease in such Minimum Gain during such taxable year as determined in accordance with the provisions of Treas. Reg. §1.704-2(i)(4). In the event that such net decrease in the Member's Minimum Gain occurs in connection with the disposition of all or any portion of Project, then any items of Company income or gain allocated in accordance with the previous sentence shall first consist of gain recognized by the Company as a result of such disposition. It is the intent that the allocations provided in this Section 11.07(g) shall be determined in accordance with and only to the extent required by the provisions of Treas. Reg. §1.704-2(i) and (j)(2)(ii).
- (h) <u>Qualified Income Offset.</u> If a Member unexpectedly receives any adjustments, allocations, or distributions described in §1.704-1(b)(2)(ii)(d)(4), (5) or (6) of the Regulations, then items of Company income or gain will be specially allocated to that Member in an amount and manner sufficient to eliminate, to the extent required by the Regulations, the Adjusted

Capital Account Deficit of that Member as quickly as possible. The special allocations required pursuant to this subparagraph (h) are made only if and to the extent that such Member would have an Adjusted Capital Account Deficit after all other allocations provided for in this Article 11 have been tentatively made as if this subparagraph (h) were not in the Agreement. This subparagraph (h) is intended to comply with the qualified income offset requirements of §1.704-1(b)(2)(ii)(d) of the Regulations and will be interpreted consistently therewith.

- (i) Gross Income Allocation. In the event any Member has a deficit Capital Account at the end of any fiscal year in excess of the sum of (i) the amount that such Member must restore pursuant to any provision of this Agreement, if any, and (ii) the amount such Member is deemed obligated to restore pursuant to the penultimate sentence of Treas. Reg. § 1.704-2(g) and § 1.704-2(i)(5), such Member shall be specially allocated items of Company income and gain in the amount of such excess as quickly as possible, provided that an allocation pursuant to this Section 11.07(i) shall be made if and only to the extent that such Member would have a deficit Capital Account in excess of such sum after all other allocations provided for in this Article XI have been tentatively made as if this Section 11.07(i) and Section 11.07(h) hereof were not in the Agreement.
- (j) §754 Adjustment. To the extent an adjustment to the adjusted tax basis of any Company Property undertaken pursuant to §734(b) or 743(b) of the Code is required to be taken into account in determining the Capital Accounts of the Members under Treas. Reg. §1.704-1(b)(2)(iv)(m), then the amount of such adjustment to the Capital Accounts will be treated as an item of gain (if the adjustment increases the basis of the asset) or loss (if the adjustment decreases such basis) and such gain or loss will be specially allocated to the Members in a manner consistent with the manner in which their Capital Accounts are required to be adjusted pursuant to the aforementioned section of the regulations.
- (k) <u>Curative Allocations.</u> In the event that income, loss or items thereof are allocated to one or more Members pursuant to Sections 11.07(h) through (i), subsequent income, loss or items thereof shall be allocated (subject to the provisions of Sections 11.07(h) and (i)) to the Members so that, to the extent possible in the judgment of the Managing Member, the net amount of allocations shall be equal to the amount that would have been allocated had Section 11.07 not been applied. Notwithstanding the foregoing, the allocation of depreciation deductions will be governed by Section 11.07(a) and this Section 11.07(k) shall not apply to allocations of depreciation deductions.
- (l) <u>Excess Nonrecourse Liabilities.</u> Solely for purposes of determining a Member's proportionate share of the "excess nonrecourse liabilities" of the Company within the meaning of Treas. Reg. §1.752-3(a)(3), the Members' respective interests in Company Profits and deductions shall equal their Percentage Interests (determined without regard to Section 11.07(a)-(k)).

#### (m) Authority to Vary Allocations to Preserve and Protect Members' Intent

(i) It is the intent of the Members that each Member's distributive share

of income, gain, loss, deduction, or credit (or item thereof) shall be determined and allocated in accordance with this Article XI to the fullest extent permitted by Section 704(b) of the Code. In order to preserve and protect the determinations and allocations provided for in this Article XI, the Managing Member, shall upon the direction in writing of the Special Member, allocate income, gain, loss, deduction, or credit (or item thereof) arising in any year differently than otherwise provided for in this Article XI as necessary to ensure that all allocations of income, gain, loss, deduction or credit (or item thereof) to the Members are permitted by Section 704(b) of the Code and Treasury Regulations promulgated thereunder. Any allocation made pursuant to this Section 11.07 shall be deemed to be a complete substitute for any allocation otherwise provided for in this Article XI and no amendment of this Agreement or approval of any Member shall be required.

- (ii) In making any allocation (the "new allocation") under Section 11.07(m)(i), the Managing Member is authorized to act only upon the direction in writing of the Special Member or the Investor Member.
- (iii) If the Managing Member receives a recommendation from the Accountants to make any new allocation in a manner less favorable to the Investor Member than is otherwise provided for in this Article XI, then the Managing Member shall do so only with the Investor Member's or the Special Member's Consent and only after having given the Investor Member and the Special Member the opportunity to discuss such allocation with the Accountants, and only after the Managing Member has been advised by the Accountants that it is permitted by Section 704(b) of the Code, to allocate income, gain, loss, deduction, or credit (or item thereof) arising in later years in such manner so as to bring the allocations of income, gain, loss, deduction, or credit (or item thereof) to the Investor Members as nearly as possible to the allocations thereof otherwise contemplated by this Article XI.
- (n) <u>Grant Income</u>. Any income recognized as a result of any receipt of grants by the Company shall be allocated one hundred percent (100%) to the Managing Member.
- 11.08 <u>Designation of Partnership Representative</u>. The Managing Member shall be the partnership representative of the Company pursuant to Section 6223 of the Code ("Partnership Representative"), and shall engage in such undertakings as are required of the Partnership Representative of the Company, as provided in the Code and applicable Treasury Regulations. For each applicable tax year, the Managing Member shall cause the Company to appoint as the Designated Individual a person who is employed by the Managing Member or its Affiliate, has sufficient experience and authority to represent the Company in all dealings with the IRS, and is Consented to by the Investor Member or Special Member. If the Designated Individual is unable to perform the role required, no longer meets the requirements of the Code and Treasury Regulations or ceases to be employed by the Managing Member or its Affiliate, the Managing Member shall take all necessary action to cause such person to resign as the Designated Individual and to cause the Company to designate a successor representative that would otherwise qualify under this Agreement and under the Code and Treasury Regulations as a permissible Designated Individual. The Managing Member shall take any and all action required under the Code or Treasury Regulations (including on all applicable Company tax returns), as in effect from time to

time, to cause the Company to designate the Managing Member as the Partnership Representative and the chosen person as the Designated Individual. The Managing Member shall cause the Designated Individual to agree to comply with all restrictions and obligations imposed on the Partnership Representative as set forth in this Agreement. In the event that the Special Member exercises its right to become a managing member and to assume duties of the Partnership Representative, the pre-existing Partnership Representative will resign in accordance with Treas. Reg. § 301.6223-1(d)(1) and the Company will redesignate the new managing member as Partnership Representative in accordance with Treas. Reg. § 301.6223-1(d)(1).

Each Member, by its execution of this Agreement, Consents to such designation of the Partnership Representative by the Company and agrees to execute, certify, acknowledge, deliver, swear to, file and record at the appropriate public offices such documents as may be necessary or appropriate to evidence such Consent.

#### 11.09 Authority of Partnership Representative.

- (a) The Partnership Representative shall have and perform all of the duties required under the Code and Treasury Regulations, including the following duties:
- (i) Furnish the name, address, profits interest, and taxpayer identification number of each Member to the IRS;
- (ii) Represent the Company in all dealings with the IRS and state and local taxing authorities in accordance with the obligations and restrictions imposed by this Agreement;
- (iii) Within five calendar days after the receipt by the Managing Member or an Affiliate thereof or the Company of any correspondence or communication relating to the Company or a Member or an Affiliate of a Member from the IRS or state or local taxing authority, the Partnership Representative shall forward to each Member a photocopy of all such correspondence or communication(s). The Partnership Representative shall, within five calendar days thereafter, advise each Member in writing of the substance and form of any conversation or communication held with any representative of the IRS or state or local taxing authority.
- (b) The Partnership Representative shall, upon request by the Investor Member, permit the Investor Member to include its attorney in the power of attorney (Form 2848) for the Company for any taxable years under a tax audit or in a tax administrative appeals process.
- (c) The Partnership Representative shall, solely upon request by the Investor Member, make an election pursuant to Sections 6221 or 6226 of the Code on behalf of the Company, provided the Company is permitted to make such election pursuant to the Code or Treasury Regulations thereunder.
  - (d) The Partnership Representative shall not without the Consent of the Special

#### Member:

- (i) Extend the statute of limitations for assessing or computing any tax liability against the Company (or the amount of character of any Company tax items);
- (ii) Engage an accounting firm or counsel to represent the Company before the IRS;
- (iii) Settle any audit with the IRS concerning the adjustment or readjustment of any Company item(s);
- (iv) File a request for an administrative adjustment with the IRS at any time or file a petition for judicial review with respect to any such request or select the forum for judicial review of any IRS determination;
- (v) Initiate or settle any judicial review or action concerning the amount or character of any Company tax item(s);
- (vi) Intervene in any action brought by any other Member for judicial review of a final Company administrative adjustment;
- (vii) Make an election pursuant to Sections 6221(b) or 6226(a) of the Code on behalf of the Company;
- (viii) Take action pursuant to Treasury Regulations promulgated under Section 6225(c); or
- (ix) Take any other action not expressly permitted by this Section 11.09 on behalf of the Members of the Company in connection with any administrative or judicial tax proceeding.
- (e) In the event of any Company-level proceeding instituted by the IRS pursuant to Sections 6221 through 6241 of the Code, or by any other federal, state or local tax authority, the Partnership Representative shall consult with the Special Member regarding the nature and content of all action and defense to be taken by the Company in response to such proceeding. The Partnership Representative also shall consult with the Special Member regarding the nature and content of any proceeding pursuant to Sections 6221 through 6241 of the Code instituted by or on behalf of the Company (including the decision to institute proceedings, whether administrative or judicial, and whether in response to a previous IRS proceeding against the Company or otherwise). The Partnership Representative will provide the Investor Member and Special Member with notice reasonably in advance of any meetings or conferences with respect to any administrative or judicial proceedings relating to the determination of Company items at the Company-level (including any meetings or conferences with counsel or advisors to the Company with respect to such proceedings) and the Investor Member and Special Member shall have the

right to participate, at the Investor Member's and Special Member's sole cost and expense, in any such meetings or conferences. In any such proceedings, the Partnership Representative shall take any action or omit to take any action, if reasonably requested by the Investor Member or Special Member.

- (f) If, at any time, the Managing Member desires to accept a settlement offer or other proposed resolution of a tax dispute, and the Investor Member and Special Member do not, then, to the extent permitted by the Code and Treasury Regulations, the Special Member may elect to take control of such tax dispute (including by being appointed as the Partnership Representative for the relevant period) and resolve such tax dispute in the best interest of the Company, as reasonably determined by the Special Member. If exercised, this election shall apply only to such contested tax dispute and not to any other past, future, or pending dispute with a tax authority or other Company matter. Moreover, the exercise of this election shall not relieve the Managing Member of any of its other obligations under this Agreement, including its obligation to manage the Company.
- In the event that an election described in Code Section 6226(a) is not made with respect to any notice of final partnership adjustment, each Member shall be obligated to make a capital contribution in an amount equal to such Member's share of the imputed underpayment (and any associated interest and penalties) owed by the Company under Code Section 6225. For purposes of the preceding sentence, each Member's share of such imputed underpayment (and associated interest and penalties) shall be determined by taking into account (i) such Member's share of the income, gain, loss, deductions, basis and credits to which such adjustment and imputed underpayment relate, as determined by the Accountants; (ii) such Member's obligation (if any) to indemnify, defend, or hold harmless the Company or any other Member for such imputed underpayment (and any associated interest and penalties) under this Agreement; (iii) such Member's obligations and liabilities arising from or related to such Member's representations, warranties and covenants in this Agreement; and (iv) the obligations of the Managing Member(s) under Section 5.01(e) (relating to Tax Credit adjustments). For example, if an imputed underpayment were to relate to an adjustment or disallowance of Tax Credits previously allocated to the Investor Member, and such adjustment or disallowance would give rise to an obligation of the Managing Member to make a capital contribution under Section 5.01(e) (relating to Tax Credit adjustments), then such Managing Member, rather than the Investor Member, would be required to make the capital contribution described in this paragraph.
- (h) The Managing Member shall be the "tax matters partner" for all Fiscal Years of the Company beginning prior to January 1, 2018. Unless at the direction of the Investor Member, to be given in its sole and absolute discretion, the Managing Member shall not elect, and has not elected, pursuant to Section 1101(g)(4) of the Bipartisan Budget Act of 2015 (the "Budget Act") to apply the provisions of Section 1101 of the Budget Act to a Fiscal Year of the Company beginning prior to January 1, 2018.
- 11.10 Expenses of Partnership Representative. The Company shall indemnify and reimburse the Partnership Representative for all expenses, including legal and accounting fees, claims, liabilities, losses and damages incurred in connection with any administrative or judicial

proceeding with respect to the tax liability of the Members. The payment of all such expenses shall be made before any distributions are made from Net Cash Flow or any discretionary reserves are set aside by the Managing Member. The Managing Member shall have the obligation to provide funds for such purpose to the extent that Company funds are not otherwise available therefor. The taking of any action and the incurring of any expense by the Partnership Representative in connection with any such proceeding, except to the extent required by law, is a matter in the sole discretion of the Partnership Representative and the provisions on limitations of liability of the Managing Member and indemnification set forth in Section 8.08 of this Agreement shall be fully applicable to the Partnership Representative in its capacity as such. Sections 11.08, 11.09 and this Section 11.10 of the Agreement shall survive termination of any Member's interest in the Company for any reason and shall be binding on all Members, including former Members.

### ARTICLE XII SALE, DISSOLUTION AND LIQUIDATION

- 12.01 <u>Dissolution of the Company</u>. The Company shall be dissolved upon the earlier of the expiration of the term of the Company, or upon:
- (a) the withdrawal, Bankruptcy, death, dissolution or adjudication of incompetency of the Managing Member who is at that time the sole Managing Member, subject to the provisions of Section 6.03, unless a majority in interest of the other Members, within ninety (90) days after receiving Notice of such withdrawal, Bankruptcy, death, dissolution or adjudication of incompetence, elects to designate a successor Managing Member(s) and continue the Company upon the admission of such successor Managing Member(s) to the Company;
- (b) the sale or other disposition of all or substantially all of the assets of the Company, subject to the provisions of Section 6.03;
- (c) the election by the Managing Member, with the Consent of a majority in interest of the other Members; or
- (d) any other event causing the dissolution of the Company under the laws of the Commonwealth of Virginia.

#### 12.02 Winding Up and Distribution.

(a) Upon the dissolution of the Company pursuant to Section 12.01, (i) a Certificate of Cancellation shall be filed in such offices within the Commonwealth of Virginia as may be required or appropriate and (ii) the Company business shall be wound up and its assets liquidated as provided in this Section 12.02 and the net proceeds of such liquidation, except as provided in Section 12.02(b) below, shall be distributed in accordance with Section 11.04.

- It is the intent of the Members that, upon liquidation of the Company, any (b) liquidation proceeds available for distribution to the Members be distributed in accordance with the Members' respective positive Capital Account balances and in accordance with Treas. Reg.  $\S1.704-1(b)(2)(ii)(b)(2)$ . The Members believe that distributions under Section 11.04 will effectuate such intent. In the event that, upon liquidation, there would otherwise be any conflict between a distribution pursuant to the Members' respective positive Capital Account balances and the intent of the Members with respect to distribution of proceeds as provided in Section 11.04, the Liquidator shall, notwithstanding the provisions of Sections 11.01, 11.02, 11.03 and 11.05, allocate the Company's gains, profits and losses in a manner that will, as nearly as possible, cause the distribution of liquidation proceeds to the Members to be in accordance both with the Members' economic expectations as set forth in Section 11.04 and their respective Capital Account balances. If the Company's gains, profits and losses are insufficient to cause the Members' Capital Accounts to be in such amounts as will permit liquidation proceeds to be distributed both in accordance with the Members' respective positive Capital Account balances and Section 11.04, then liquidation proceeds shall be distributed in accordance with the Members' respective positive Capital Account balances after the allocations described herein have been made.
- Company required by law. The Liquidator shall proceed without any unnecessary delay to sell and otherwise liquidate the Company's property and assets; provided, however, that if the Liquidator shall determine that an immediate sale of part or all of the Company property would cause undue loss to the Members, then in order to avoid such loss, the Liquidator may, except to the extent provided by the Act, defer the liquidation as may be necessary to satisfy the debts and liabilities of the Company to Persons other than the Members. Upon the complete liquidation and distribution of the Company assets, the Members shall cease to be Members of the Company, and the Liquidator shall execute, acknowledge and cause to be filed all certificates and notices required by the law to terminate the Company.
- (d) Upon the dissolution of the Company pursuant to Section 12.01, the Accountants shall promptly prepare, and the Liquidator shall furnish to each Member, a statement setting forth the assets and liabilities of the Company upon its dissolution. Promptly following the complete liquidation and distribution of the Company property and assets, the Accountants shall prepare, and the Liquidator shall furnish to each Member, a statement showing the manner in which the Company assets were liquidated and distributed.

### ARTICLE XIII BOOKS AND RECORDS, ACCOUNTING, TAX ELECTIONS, ETC.

13.01 <u>Books of Account</u>. The Managing Member shall keep proper and complete books of account for the Company. Such books of account shall be kept at the principal office of the Company and shall be open at all times for examination and copying by the Investor Member or its authorized representatives. The Managing Member shall retain such books of account for six

years after the later of the termination of the Company or the end of all applicable compliance periods under the Regulations. All decisions as to the fiscal year and accounting methods to be used by the Company shall be made only with the prior written Consent of the Investor Member. In addition, the Managing Member shall comply with all record keeping and record retention requirements applicable to low-income housing projects under the Code and Regulations, and shall provide such information to the Members for their compliance.

#### 13.02 Financial Reports.

- (a) <u>Agreement with VHCC.</u> The Company shall enter into an agreement with Virginia Housing Capital Corporation ("VHCC"), essentially in the form attached hereto as <u>Exhibit J</u>, pursuant to which VHCC will provide certain accounting and reporting services to the Company.
- Member shall deliver to the Members with respect to such month a cash flow statement for the Company, with a detailed itemization of all Company receipts and expenses, and with such additional information as shall be reasonably requested by the Members (the foregoing, collectively, the "Cash Flow Report"). Notwithstanding the foregoing, if the Investor Member believes that the Project is experiencing or may experience adverse operating results or any other material adverse condition, the Investor Member, by Notice to the Managing Member, may require the delivery of Cash Flow Reports within five days after the end of each month, until such time as the Investor Member believes that the adverse condition affecting the Project is no longer present or threatened. At Investor Member's request, copies of all proposed leases and tenant income certification information for the initial occupant of each dwelling unit shall be delivered concurrently with such Cash Flow Report prior to execution thereof by the Company.
- (c) <u>Governmental and Lender Reports.</u> The Managing Member shall also deliver to the Investor Member any financial or performance report required to be provided by the Company to any federal, state or local governmental agency or to any Company lender. Any such report shall be delivered to the Investor Member within five days after such report is filed with any such governmental agency or Company lender.
- 13.03 <u>Budgets and General Disclosure</u>. The Managing Member shall prepare and deliver to the Investor Member no later than the 60 days prior to the beginning of each fiscal year of the Company a detailed annual operating and capital improvements budget for the operation of the Project during such fiscal year. Such budgets shall specifically list all budgeted expenses in all major categories including, but not limited to, administration, operation, repairs and maintenance, utilities, taxes, insurance, interest, debt service with respect to the Project Loans, capital improvements, and all budgeted expenses which are to be paid to the Managing Member or its Affiliates. Such a budget shall be deemed "approved" for purposes of this Agreement only when such budget has been approved by the Investor Member. The Managing Member shall keep the Investor Member informed concerning the general state of the business and financial condition of the Company and shall, upon the reasonable request of the Investor Member, furnish to the Investor Member full information, accounts and documentation concerning the state of the business and

financial condition of the Company. The Managing Member shall also provide the following statements or disclosures to the Investor Members:

- (a) <u>Semiannual Reports.</u> Semiannually, within 45 days after the end of the second and fourth fiscal quarters of the Company, until the later to occur of the following events: (i) all Capital Contribution installments of the Investor Member have been made, or (ii) the Project is placed in service, a report on the status of the Company. Such report will include the following and will contain updated and revised information if there has been any change in facts previously reported.
  - (i) a description of the Project, including the status of construction or rehabilitation to be performed in connection with the Project (which information shall be provided on the Project until construction or rehabilitation is complete);
  - (ii) a description of the financing for the Project, including mortgage financing, any state or local government loans, any operating deficit guaranty, the Investor Member's Capital Contributions to the Company and any other contributions or loans to the Company;
    - (iii) a description of any applicable rental subsidy for the Project;
  - (iv) the terms of any performance bonds, development cost guarantees, operating deficit guarantees and other credit enhancements provided in connection with the Project;
  - (v) the fees, and other financial incentives provided to the Managing Member and its Affiliates; and
  - (vi) any draw or call upon or demand for payment of or under any operating deficit guarantee, operating reserve, contractor performance bonds or completion guarantee.
- (b) <u>Annual Reports.</u> Within 100 days after the end of each fiscal year of the Company, a statement prepared by the Managing Member, which statement shall include the following:
  - (i) a report summarizing the fees, commissions, compensation and other remuneration and reimbursed expenses paid by the Company for such fiscal year to the Managing Member or any Affiliates of the Managing Member and the services performed;
  - (ii) a report of the activities and investments of the Company during the period covered by the report; and
    - (iii) a comparison of actual and projected tax benefits for the year.

The statement will be accompanied by audited financial statements of any Affiliate Guarantor.

- (c) <u>Demands for Payment.</u> Within three business days of the exercise thereof, any draw or call upon or demand for payment of or under any operating deficit guarantee, operating reserve, contractor performance bonds or completion guarantee.
- (d) <u>Notices of Default.</u> Immediately upon notice of such a default, any default by the Company in any loan, including any state or local government loan or other financial obligation, of the Company or its Managing Member.
- (e) <u>Notices of IRS Proceedings.</u> Immediately upon receipt of such notice, any notice of any IRS proceeding or any other audit, review or inspection by an federal, state or local governmental agency or Project Lender involving the Company.
- 13.04 <u>Tax Information</u>. The Managing Member shall file all necessary tax forms related to the formation of the Company, including, if required, Form 8264 (related to the registration of a tax shelter). VHCC shall also provide such federal tax information as required under its agreement with the Company as set forth on **Exhibit J**.
- 13.05 <u>Selection of Accountants</u>. The Investor Member shall be entitled to select a firm of certified public accountants that are experienced in LIHTC and that will prepare the Company's year-end financial statements and the Company's annual tax returns. The fee of such accountants shall be paid by the Investor Member out of the accounting fee payable to it pursuant to Section 8.21 of this Agreement.
- 13.06 <u>Section 754 Elections</u>. In the event of a transfer of all or any part of the Interest of a Managing Member or of an Investor Member, the Company may elect, pursuant to Sections 743 and 754 of the Code (or any corresponding provision of succeeding law), to adjust the basis of the Company property if, in the opinion of the Investor Member, based upon the advice of the Accountants, such election would be most advantageous to the Investor Member. Each Member agrees to furnish the Company with all information necessary to give effect to such election.
- 13.07 <u>Fiscal Year and Accounting Method</u>. The fiscal year of the Company shall be the fiscal year of the Investor Member, which ends at December 31; provided, however, that upon request from the Investor Member, the fiscal year of the Company shall become the calendar year. All Company accounts shall be determined on an accrual basis.
- 13.08 <u>Late Report Penalties</u>. (i) In the event that the reports of information provided for in Sections 13.02(b) or 13.03 above are, at any time, not provided within the time frames set forth therein, the Managing Member shall be obligated to pay to the Investor Member the sum of \$200.00 per day, as liquidated damages, for each day from the date upon which such report(s) or information is (are) due pursuant to the provisions of the aforesaid Sections until the date upon which such report(s) or information is (are) provided in form acceptable to the Investor Member.

In the event that the reporting requirements set forth in any of the above provisions of this Article XIII are not met, the Investor Member, in its reasonable discretion, may direct the Managing Member to dismiss the Accountants, and to designate successor Accountants, subject to the approval of the Investor Member; provided, however, that if the Managing Member and the Investor Member cannot agree on the designation of successor Accountants, the successor Accountants shall be designated by the Investor Member in its sole reasonable discretion, and the fees of such successor Accountants shall be paid by the Managing Member.

#### ARTICLE XIV AMENDMENTS

14.01 <u>Proposal and Adoption of Amendments</u>. This Agreement may be amended by the Managing Member with the Consent of the Investor Member; provided that such Consent shall not be unreasonably withheld as to any proposed amendment which does not affect the obligations of the Managing Member or the rights of any of the Members under this Agreement; and further provided that, if the Investor Member proposes an amendment to this Agreement which either (a) increases or imposes upon the Investor Member the obligation to restore a deficit balance in its Capital Account, or (b) prospectively decreases the obligation of the Investor Member to restore a deficit balance in its Capital Account in a subsequent Fiscal Year of the Company, the Managing Member shall effectuate the adoption of such amendment; provided, however, that the Managing Member shall not be liable to the Investor Member for any adverse tax consequences that may result from any such increase or decrease.

### ARTICLE XV CONSENTS, VOTING AND MEETINGS

- 15.01 <u>Method of Giving Consent</u>. Any Consent required by this Agreement may be given by a written Consent given by the consenting Member and received by the Managing Member at or prior to the doing of the act or thing for which the Consent is solicited.
- 15.02 <u>Submissions to Investor Members</u>. The Managing Member shall give the Investor Member Notice of any proposal or other matter required by any provision of this Agreement or by law to be submitted for consideration and approval of the Investor Members. Such Notice shall include any information required by the relevant provision or by law.
- 15.03 <u>Meetings: Submission of Matter for Voting</u>. A majority in Interest of the Investor Members shall have the authority to convene meetings of the Company and to submit matters to a vote of the Members.

#### ARTICLE XVI GENERAL PROVISIONS

- 16.01 <u>Burden and Benefit</u>. The covenants and agreements contained herein shall be binding upon and inure to the benefit of the heirs, executors, administrators, successors and assigns of the respective parties hereto.
- 16.02 <u>Applicable Law</u>. This Agreement shall be construed and enforced in accordance with the laws of the Commonwealth of Virginia.
- 16.03 <u>Counterparts</u>. This Agreement may be executed in several counterparts, each of which shall be deemed to be an original copy and all of which together shall constitute one agreement binding on all parties hereto, notwithstanding that all the parties shall not have signed the same counterpart.
- 16.04 <u>Separability of Provisions</u>. Each provision of this Agreement shall be considered separable, and if for any reason any provision which is not essential to the effectuation of the basic purposes of this Agreement is determined to be invalid and contrary to any existing or future law, such invalidity shall not impair the operation of or affect those provisions of this Agreement which are valid.
- 16.05 Entire Agreement. This Agreement sets forth all (and is intended by all parties to be an integration of all) of the representations, promises, agreements and understandings among the parties hereto with respect to the Company, the Company business and the property of the Company, and there are no representations, promises, agreements or understandings, oral or written, express or implied, among them other than as set forth or incorporated herein.
- 16.06 <u>Liability of the Investor Member</u>. Notwithstanding anything to the contrary contained herein, neither the Investor Member nor any of its members shall have any personal liability to any of the parties to this Agreement with regard to the representations and covenants extended, or the obligations undertaken, by the Investor Member under this Agreement, except that the Investor Member shall be personally obligated to fund its Capital Contributions when, as and if required by this Agreement and subject to any defenses and offsets it may have with respect to the funding of such Capital Contributions. In the event that the Investor Member shall be in default under any of the terms of this Agreement, the sole recourse of any party hereto for any indebtedness due hereunder, or for any damages resulting from any such default by the Investor Member, shall be either against the Interest of the Investor Member and the capital contributions of the members of the Investor Member (either directly or through another Investor Member) allocated to, and remaining for investment in, the Company; provided, however, that under no circumstances shall the liability of the Investor Member for any such default be in excess of the amount of Capital Contribution payable by the Investor Member to the Company, under the terms of this Agreement, at the time of such default, less the value of the Interest of the Investor Member, if such Interest is claimed as compensation for damages.

#### 16.07 Environmental Protection.

- The Managing Member warrants and represents that to the best of the (a) Managing Member's knowledge, after diligent inquiry, there presently are not, in, on, or under the Project nor will there be, in, on, or under the Project, upon completion of the construction: (i) any "hazardous substance" as that term is defined under the Comprehensive Environmental Response, Compensation and Liability Act of 1980, 42 U.S.C. §9601, et seq., as amended ("CERCLA"), or any other hazardous or toxic substance, waste or material or any other substance or pollutant that poses a risk to human health or the environment, including, but not limited to, petroleum in any form, lead-based paint, asbestos, urea formaldehyde insulation, methane gas, polychlorinated biphenyls ("PCBs") or radon, except for ordinary and necessary quantities of office supplies, cleaning materials and pest control supplies stored in a safe and lawful manner and petroleum products contained in motor vehicles (the "Hazardous Substances"); (ii) any underground storage tanks; (iii) accumulations of debris, mining spoil, spent batteries, except for ordinary garbage stored in receptacles for regular removal; (iv) or any other condition which could result in liability for an owner or operator of the Project under any federal, state, or local law, rule, regulation, or ordinance.
- (b) The Managing Member further represents and warrants that (i) neither it nor, to the best of its knowledge, any other party has been, is or will be involved in operations at or, pursuant to the Managing Member's best knowledge, near the Land, which operations could lead to (A) a determination of liability under the Hazardous Waste Laws as to the Company or (B) the creation of a lien on the Land under the Hazardous Waste Laws or under any similar laws or regulations; and (ii) the Managing Member has not permitted, and will use best efforts not to permit, any tenant or occupant of the Project to engage in any activity that could impose liability under the Hazardous Waste Laws on such tenant or occupant, on the Land or on any other owner of the Project.
- (c) The Managing Member further warrants and represents to the best of the Managing Member's knowledge that the Project is in compliance with all applicable Hazardous Waste Laws, and the Managing Member has not received notice of any violations of the Hazardous Waste Laws. The Managing Member covenants and agrees to take all necessary action within its control to ensure that the Project is in compliance with the Hazardous Waste Laws at all times and that the Project remains free from the presence of any Hazardous Substances in, on or under the Project. The Managing Member will promptly deliver any notice it may receive of any violation of the Hazardous Waste Laws to the Investor Member and the Special Member.
- (d) The Managing Member agrees to indemnify and hold harmless the Company, the Investor Member, the Special Member, and any member of the Investor Member (the "Indemnified Parties") from and against all claims, actions, causes of action, liability, and expense (including, without limitation, attorneys' fees, court costs, and remedial and response costs) incurred or suffered by, or asserted by any person, entity, or governmental agency against the Indemnified Parties due to breach of the Managing Member of the Company's representations, warranties, or covenants, or a violation of the Hazardous Waste Laws, or the presence of Hazardous Substances in, on, or under the Project. The foregoing indemnification shall be a recourse obligation of the Managing Member and shall (to the full extent permitted by law) survive

the dissolution of the Company and the death, dissolution, retirement, incompetency, insolvency, bankruptcy, or withdrawal of the Managing Member.

(e) For purposes of this Agreement, the term "Hazardous Waste Laws" shall mean any governmental requirements pertaining to land use, air, soil, subsoil, surface water, groundwater (including the quality of, protection, clean-up, removal, remediation or damage of or to land, air, soil, subsoil, surface water and groundwater), including, without limitation, the following laws as the same may be from time to time amended: the Comprehensive Environmental Response Liability and Compensation Act, 42 U.S.C. § 9601, et seq., the Resource Conservation and Recovery Act, 42 U.S.C. §6901, et seq., the Toxic Substances Control Act, 15 U.S.C. § 2601 et seq., the Federal Water Pollution Control Act, 33 U.S.C. §1251 et seq., the Safe Drinking Water Act, 42 U.S.C. § 300f et seq., the Clean Air Act, 42 U.S.C. § 7401 et seq., the Rivers and Harbors Act, 33 U.S.C. § 401 et seq., the Transportation Safety Act of 1974, portions of which are located at 49 U.S.C. § 1801 et seq., the Endangered Species Act, 16 U.S.C. § 1531 et seq., or any socalled "superfund" or "superlien" law, together with any other foreign or domestic laws (federal, state, provincial or local), common law, local rule, regulation (including, without limitation, any future change in judicial or administrative decisions interpreting or applying any of the laws, rules or regulations referred to herein) relating to emissions, discharges, release or threatened releases of any Hazardous Substances into ambient air, land, soil, subsoil, surface water, groundwater, personal property or structures, or otherwise relating to the manufacture, processing distribution, use treatment, storage, disposal, transport, discharge or handling of any Hazardous Substances, now or at any time hereafter in effect.

16.08 <u>Notices</u>. All notices, demands, requests or other communications to be sent by one party to the other hereunder or required by law shall be in writing and shall be deemed to have been validly given or served by delivery of same in person to the addressee or by depositing same with Federal Express (or another nationally recognized overnight delivery service) for next business day delivery or by depositing same in the United States mail, postage prepaid, registered or certified mail, return receipt requested, addressed as follows:

#### (a) To the Investor Member:

Housing Equity Fund of Virginia XXII, L.L.C. c/o Virginia Housing Capital Corporation 1840 West Broad Street, Suite 200 Richmond, Virginia 23220-2151 Attention: Arild O. Trent

with a copy to:

Applegate & Thorne-Thomsen, P.C. 425 S. Financial Place, Suite 1900 Chicago, Illinois 60605 Attention: Diane K. Corbett

#### (b) To the Managing Member:

Millview Management, L.L.C. 1173 West Main Street Abingdon, VA Attention: Robert Goldsmith

With a copy to:

Curcio & Curcio, PC 62 Commonwealth Avenue Bristol, Virginia 24201 Attention: Peter Curcio

All notices, demands and requests shall be effective upon such personal delivery or upon being deposited with Federal Express (or another nationally recognized overnight delivery service) or in the United States mail as required above. However, with respect to notices, demands or requests so deposited with Federal Express (or another nationally recognized overnight delivery service) or in the United States mail, the time period in which a response to any such notice, demand or request must be given shall commence to run from the next business day following any such deposit with Federal Express (or another nationally recognized overnight delivery service) or, in the case of a deposit in the United States mail as provided above, the date on the return receipt of the notice, demand or request reflecting the date of delivery or rejection of the same by the addressee thereof. Rejection or other refusal to accept or the inability to deliver because of changed address of which no notice was given shall be deemed to be receipt of the notice, demand or request sent. By giving to the other party hereto at least 30 days' written notice thereof in accordance with the provisions hereof, the parties hereto shall have the right from time to time to change their respective addresses and each shall have the right to specify as its address any other address within the United States of America.

- 16.09 <u>Headings</u>. All section headings are for convenience only and shall not be taken into consideration in interpreting or otherwise construing this Agreement.
- 16.10. <u>Pronouns and Plurals</u>. All pronouns and any variations thereof shall be deemed to refer to the masculine, feminine, neuter, singular or plural, as the identity of the person or persons may require.
- 16.11. VHDA Mortgage Requirements. Notwithstanding any other provision of this Agreement, this limited liability company and the Members shall be subject to regulation and supervision by the Virginia Housing Development Authority ("VHDA") in accordance with the Virginia Housing Development Authority Act, the Rules and Regulations of VHDA, and the Regulatory Agreement executed or to be executed by the Company for the benefit of VHDA and shall be further subject to the exercise by VHDA of the rights and powers conferred on VHDA

thereby. Notwithstanding any other provision of this Agreement, VHDA may rely upon the continuing effect of this provision which shall not be amended, altered, waived, supplemented or otherwise changed without the prior written consent of VHDA.

IN WITNESS WHEREOF, the parties have affixed their signatures and seals to this Amended and Restated Operating Agreement of Millview Apartments, L.L.C. as of the date first written above.

241411v2

#### MANAGING MEMBER:

Millview Management, L.L.C., a Virginia limited liability company

By: People Incorporated Housing Group, a Virginia corporation, its sole member

By:

Robert G. Goldsmith, President and CEO

#### **INVESTOR MEMBER:**

Housing Equity Fund of Virginia XXII, L.L.C., a Virginia limited liability company

By: Virginia Housing Capital Corporation, its

managing member

By: Arild O. Trent, Vice President

SPECIAL MEMBER:
-----------------

VAHI	M, LLC, a Virginia limited liability company
By:	archantren
-	Arild O. Trent, Vice-President

#### WITHDRAWING INVESTOR MEMBER:

People Incorporated of Virginia, a Virginia non-stock corporation

By: Robert G. Goldsmith, President

#### **VHDA Experienced LIHTC Developers**

Notes: Updated: 2/09/2022

l Listed if 'named' Controlling General Partner or Managing Member (as confirmed by supporting documentation)

I Listed if documentation supported at least 6 LIHTC developments

I Listed if a principal who has developed at least 3 LIHTC deals and has at least \$500,000 in liquid assets

#### See LIHTC Manual for instructions on being added to this list

#### **INDIVIDUALS**

1 Alexander, Randall P. 29 Fitch, Hollis M. 2 Arista, Roberto 30 Fore, Richard L. 31 Franklin, Wendell C. 3 Asarch, Chad 4 Avd. Tom 32 Franklin, Taylor 5 Barnhart, Richard K. 33 Friedman, Mitchell M. 6 Baron, Richard 34 Gardner, Mark E. 35 Goldberg, Jeffrey 7 Bennett, Vincent R. 8 Burns, Laura P. 36 Gunderman, Timothy L. 9 Chapman, Tim 37 Haskins, Robert G. 10 Cohen, Howard Earl 38 Hardee, Carl 11 Connelly, T. Kevin 39 Heatwole, F. Andrew 12 Connors, Cathy 40 Honeycutt, Thomas W. 13 Copeland, M. Scott 41 Hunt, Michael C. 14 Copeland, Robert O. 42 Iglesias, Adrian 15 Copeland, Todd A. 43 Jaeger, Jeffrey 16 Cordingley, Bruce A. 44 Jester, M. David 17 Counselman, Richard 45 Johnston, Thomas M. 18 Crosland, Jr., John 46 Jones Kirkland, Janice 19 Curtis, Lawrence H. 47 Kirkland, Milton L. 20 Daigle, Marc 48 Kittle, Jeffery L. 49 Koogler, David M. 21 Dambly, Mark H. 22 Deutch, David O. 50 Koogler, David Mark 23 Dischinger, Chris 51 Lancaster, Dale 52 Lawson, Phillip O. 24 Douglas, David D. 25 Edmondson, Jim 53 Lawson, Steve 26 Edson, Rick 54 Leon, Miles B. 27 Ellis, Gary D. 55 Lewis, David R. 28 Fekas, William L. 56 Levitt. Michael 57 Margolis, Robert B.

60 Melton, Melvin B. 61 Midura, Ronald J. 62 Mirmelstein, George 63 Nelson, IV, John M. 64 Orth, Kevin 65 Page, David 66 Parent, Brian 67 Park, Richard A. 68 Park, William N. 69 Pasquesi, R.J. 70 Pedigo, Gerald K. 71 Poulin, Brian M. 72 Queener, Brad 73 Rappin, Steve 74 Ripley, F. Scott 75 Ripley, Ronald C. 76 Ross, Stephen M. 77 Salazar, Tony 78 Sari, Lisa A. 79 Scioctino, Richard 80 Sinito, Frank T. 81 Stockmaster, Adam J. 82 Stoffregen, Phillip J. 83 Surber, Jen 84 Valey, Ernst 85 Uram, David 86 Wilson, Stephen 87 Woda, Jeffrey J. 88 Wohl, Michael D. 89 Wolfson, III, Louis

#### NON-PROFITS, LHAs & (PUBLICLY TRADED) CORPORATIONS

58 McCormack, Kevin 59 McNamara, Michael L.

- 1 AHC Inc
- 2 Alexandria RHA
- 3 Arlington Partnership for Affordable Housing (APAH)
- 4 Atlantic Housing Foundation, Inc.
- 5 Better Housing Coalition
- 6 Buckeye Community Hope Foundation
- 7 Community Housing Partners
- 8 Community Housing, Inc.
- 9 ElderHomes (dba Project: Homes)
- 10 Enterprise Homes, Inc
- 11 Fairfax County RHA
- 12 Homes for America, Inc.
- 13 Humanities Foundation, Inc.
- 14 Huntington Housing, Inc.
- 15 LEDIC Realty Company, LLC
- 16 Newport News RHA
- 17 NHT Communities
- 18 Norfolk Redevelopment Housing Authority
- 19 People Incorporated
- 20 Piedmont Housing Alliance
- 21 Preserving US, Inc.
- 22 Portsmouth RHA
- 23 RHA/Housing, Inc.
- 24 Rush Homes
- 25 The Community Builders
- 26 Virginia Supportive Housing
- 27 Virginia United Methodist Housing Development Corporation
- 28 Wesley Housing Development Corporation

## Tab Q:

Documentation of Rental Assistance, Tax Abatement and/or existing RD or HUD Property

# N/A

### Tab R:

Documentation of Operating Budget and Utility Allowances

#### 2022-C-85

#### **Lightfoot Apartments**

#### Operating Budget and

#### **Utility Allowance**

The operating expenses for Lightfoot Apartments are indexed to the historical operational costs from Culpeper Crossing, a People Inc. owned and managed LIHTC property located a mile from the Lightfoot Apartments project site, as well as other projects of similar size, layout and location. Lightfoot Apartments is projected to realize even more utility efficiencies than Culpeper Crossing given its new, modern construction features in addition to the energy efficient systems and appliances that will help the project meet ENERGY STAR and EarthCraft Gold Certifications.

People Incorporated is projecting operating expenses in this application at approximately \$5,377 per unit, which is comparable to Culpeper Crossing and People Inc. projects of similar size and location. These proforma projections also reflect the project's commitment to funding free WiFi for each individual unit.

#### M. OPERATING EXPENSES

Adı	ministrative: Use Whol	e Numbers Only!			
1.	Advertising/Marketing	\$1,500			
	Office Salaries	\$0			
3.	Office Supplies	\$0			
	Office/Model Apartment (type )	\$0			
	Management Fee	\$45,382			
	7.45% of EGI \$756.37 Per Unit				
6.	Manager Salaries	\$24,745			
7.	Staff Unit (s) (type )	\$0			
8.	Legal	\$300			
9.	Auditing	\$0			
##	Bookkeeping/Accounting Fees	\$75			
##	Telephone & Answering Service	\$27,088			
##	Tax Credit Monitoring Fee	\$1,500			
##	Miscellaneous Administrative	\$13,500			
	Total Administrative	\$114,090			
Uti	lities				
##	Fuel Oil	\$0			
##	Electricity	\$21,068			
##	Water	\$8,930			
##	Gas	\$0			
##	Sewer	\$16,377			
	Total Utility	\$46,375			
-	erating:				
	Janitor/Cleaning Payroll	\$6,993			
	Janitor/Cleaning Supplies	\$1,000			
	Janitor/Cleaning Contract	\$0 \$5,606			
##	# Exterminating				
##	Trash Removal	\$9,150			
##	Security Payroll/Contract	\$0			
##	Grounds Payroll	\$0			
##	Grounds Supplies	\$0			
	Grounds Contract	\$9,000			
##	Maintenant - /Densin - Densin - Densin - H	\$22,593			
	Maintenance/Repairs Payroll				
##	Repairs/Material	\$9,000			
## ##	Repairs/Material Repairs Contract	\$9,000 \$6,000			
## ## ##	Repairs/Material Repairs Contract Elevator Maintenance/Contract	\$9,000 \$6,000 \$0			
## ## ##	Repairs/Material Repairs Contract Elevator Maintenance/Contract Heating/Cooling Repairs & Maintenance	\$9,000 \$6,000 \$0 \$2,500			
## ## ##	Repairs/Material Repairs Contract Elevator Maintenance/Contract Heating/Cooling Repairs & Maintenance Pool Maintenance/Contract/Staff	\$9,000 \$6,000 \$0 \$2,500 \$0			
## ## ##	Repairs/Material Repairs Contract Elevator Maintenance/Contract Heating/Cooling Repairs & Maintenance Pool Maintenance/Contract/Staff Snow Removal	\$9,000 \$6,000 \$0 \$2,500 \$0 \$4,500			
## ## ## ##	Repairs/Material Repairs Contract Elevator Maintenance/Contract Heating/Cooling Repairs & Maintenance Pool Maintenance/Contract/Staff Snow Removal Decorating/Payroll/Contract	\$9,000 \$6,000 \$0 \$2,500 \$0 \$4,500 \$0			
## ## ## ## ##	Repairs/Material Repairs Contract Elevator Maintenance/Contract Heating/Cooling Repairs & Maintenance Pool Maintenance/Contract/Staff Snow Removal Decorating/Payroll/Contract Decorating Supplies	\$9,000 \$6,000 \$0 \$2,500 \$0 \$4,500 \$0			
## ## ## ## ##	Repairs/Material Repairs Contract Elevator Maintenance/Contract Heating/Cooling Repairs & Maintenance Pool Maintenance/Contract/Staff Snow Removal Decorating/Payroll/Contract	\$9,000 \$6,000 \$0 \$2,500 \$0 \$4,500 \$0			

#### M. OPERATING EXPENSES

Taxes & Insurance	
## Real Estate Taxes	\$26,124
## Payroll Taxes	\$4,156
## Miscellaneous Taxes/Licenses/Permits	\$0
## Property & Liability Insurance	\$33,750
## Fidelity Bond	\$0
## Workman's Compensation	\$2,629
## Health Insurance & Employee Benefits	\$17,703
## Other Insurance	\$718
Total Taxes & Insurance	\$85,080
Total Operating Expense	\$322,637
Total Operating \$5,377 C. Total Operating 52.97%	
Expenses Per Unit Expenses as % of	
<b>Replacement Reserves</b> (Total # Units X \$300 or \$250 New Const. Elderly Mir	ni \$18,000
Total Expenses	\$340,637

**ACTION:** Provide Documentation of Operating Budget at **Tab R** if applicable.



January 31, 2022

Hunter Snellings People Incorporated Housing Group 1173 W Main St Abingdon, VA 24210 hsnellings@peopleinc.net

RE: Preliminary Utility Allowance for Lightfoot Apartments

Dear Mr. Snellings,

Please see the following Preliminary Utility Allowance (UA) for Lightfoot Apartments located in Culpeper, Virginia. Projections were generated with the applicable rates, fees, and taxes of following providers:

Electricity: Town of Culpeper Gas: Columbia Gas

Water: Town of Culpeper Trash: N/A

Sewer: Town of Culpeper

The utility rates used to produce this UA are no older than the rates in place 60 days prior to the date of this letter. Below is a table depicting the highest monthly UA by each bedroom type. Should you have any questions do not hesitate to contact me.

EARTHCRAFT P	RELIMINARY	UA*	ALLOWANCES BY BEDROOM SIZE				
Utilities	Utility Type	Paid by	Studio	1-bdr	2-bdr	3-bdr	4-bdr
Heating	Electric	Tenant	N/A	\$ 14.16	\$ 16.99	\$ 19.82	N/A
Air Conditioning	Electric	Tenant	N/A	\$ 6.61	\$ 7.93	\$ 9.25	N/A
Cooking	Electric	Tenant	N/A	\$ 5.67	\$ 6.79	\$ 7.93	N/A
Lighting	Electric	Tenant	N/A	\$ 22.66	\$ 27.18	\$ 31.71	N/A
Hot Water	Electric	Tenant	N/A	\$ 13.22	\$ 15.85	\$ 18.50	N/A
Water	-	Tenant	N/A	\$ 13.47	\$ 20.21	\$ 26.95	N/A
Sewer	-	Tenant	N/A	\$ 17.01	\$ 25.50	\$ 33.99	N/A
Trash	-	Owner	N/A	\$ -	\$ -	\$ -	N/A
Total UA costs (Unrounded)			\$ -	\$ 92.79	\$ 120.45	\$ 148.14	\$ -

<sup>\*</sup>Allowances only for Lightfoot Apartments as an ENERGY STAR and EarthCraft Gold project. The water and sewer projections were produced using water fixtures with flow rates of 1.28 gpf toilets, 2.0 gpm showerheads, 2.2 gpm kitchen faucets, and 1.5 gpm lavatory faucets. Due to rounding, the amounts for the UA components may not add up to the Total UA amount.

Sincerely,

Katy Maher

Katy Maher

Project Manager

## Tab S:

**Supportive Housing Certification** 

# N/A

### Tab T:

**Funding Documentation** 



#### **OFFICERS**

CHAIR

MEAGHAN TAYLOR

VICE-CHAIR

PAUL S. MCCULLA

TREASURER

GREG WOODS
SECRETARY &

EXECUTIVE DIRECTOR

PATRICK L. MAUNEY

COMMISSIONERS

CULPEPER COUNTY GARY DEAL JOHN EGERTSON

TOWN OF CULPEPER CHRIS HIVELY MEAGHAN TAYLOR

FAUQUIER COUNTY CHRISTOPHER T. BUTLER PAUL S. McCULLA

TOWN OF THE PLAINS LORI B. SISSON

TOWN OF REMINGTON EVAN H. "SKEET" ASHBY

TOWN OF WARRENTON BRANDIE SCHAEFFER HEATHER SUTPHIN

MADISON COUNTY R. CLAY JACKSON JONATHON WEAKLEY

TOWN OF MADISON WILLIAM L. LAMAR

ORANGE COUNTY
JAMES CROZIER
THEODORE VOORHEES

TOWN OF GORDONSVILLE ROBERT COINER

TOWN OF ORANGE MARTHA B. ROBY GREG WOODS

RAPPAHANNOCK COUNTY GARREY W. CURRY, JR. DEBBIE DONEHEY

TOWN OF WASHINGTON FREDERIC CATLIN

February 28, 2022

Mr. Bryan Ailey

Chief Development Officer

People Incorporated Housing Group

1173 W Main St. Abingdon, VA 24210 bailey@peopleinc.net

Re: Lightfoot Apartments, Culpeper, VA 22701

Dear Mr. Ailey,

Thank you for your interest and participation in the PDC Housing Development Program Grant process. Based on your application containing a proposed number of 60 housing units, we believe that your project meets the threshold criteria established by Virginia Housing for the PDC Housing Development Program.

We are pleased to share that your project has been selected by the Rappahannock Rapidan Regional Commission as a recipient of the PDC Housing Development Grant. The Rappahannock Rapidan Regional Commission (RRRC) has allocated grant funds in the amount of \$380,000 to your organization for the Lightfoot Apartments.

Over the next several months, RRRC will work with your organization to develop written agreements as to the use of the funding, process for reimbursement, and additional program requirements.

Please note that the funds allocated to your organization are contingent upon, at minimum, successful award of other funding sources noted in your application to the PDC Housing Development Program. We will work with your organization to address these contingencies, to the extent that we are able.

Congratulations on this initial allocation of funds from the PDC Housing Development Program and we look forward to working with your organization to support construction of much-needed affordable housing units to benefit the citizens of the Rappahannock-Rapidan region.

Sincerely,

Patrick Mauney Executive Director

PM:jl

### Tab U:

Acknowledgement by Tenant of the availability of Renter Education provided by Virginia Housing

#### **Virginia Housing Renter Education Program**

Whether it's a house, apartment, duplex or townhouse, renting can have its advantages over purchasing. Here are some resources to help you understand and explore your options for finding affordable rental housing in Virginia. As a renter, you have certain rights that protect you and your interests, but you also have responsibilities. Become familiar with what you need to know.

Virginia Housing provides Renters the opportunity to complete free courses and access other resources at their website. Renters are encouraged but not required to access this information.

To begin, Renters need to create an account on the VHDA website that is included in the links below. The eBook is a comprehensive resource that covers financial readiness, credit, searching for rentals, the application, the lease agreement, security deposit, tenant rights & responsibilities, housekeeping, and maintenance & repairs.

The online course is available in both English and Spanish. It is comprised of nine (9) <u>standalone</u> modules/chapters and is available 24 hours a day. A Certificate of Completion is made available at the completion of each chapter. Renters can download the certificate, print, save, and share by email if desired.

Links for Assistance to Renters Before Taking the Renter Education Program:

https://www.virginiahousing.com/renters

https://www.virginiahousingsearch.com/Resources.html

https://www.virginiahousing.com/renters/education

Acknowledgment of Renter of Lightfoot Apartments:

Signature:	Dated:
Printed:	

# Tab V:

Nonprofit or LHA Purchase Option or Right of First Refusal RECORDING REQUESTED BY AND WHEN RECORDED MAIL TO: Peter Curcio Curcio & Curcio, P.C. 220 Commonwealth Avenue Bristol, VA 24201

## RIGHT OF FIRST REFUSAL AGREEMENT (Lightfoot Apartments)

RIGHT OF FIRST REFUSAL AGREEMENT (the "Agreement") dated as of [Closing Date] by and among LIGHTFOOT APARTMENTS, L.L.C., a Virginia limited liability company (the "Owner" or the "Company"), PEOPLE INCORPORATED HOUSING GROUP, a Virginia non-stock nonprofit corporation (the "Grantee"), and is consented to by PEOPLE INCORPORATED HOUSING GROUP, a Virginia non-stock nonprofit corporation (the "Managing Member"), [INVESTOR ENTITY], a [[\_\_\_\_\_\_] limited liability company (the "Investor Member") and PEOPLE INCORPORATED OF VIRGINIA, a Virginia non-stock nonprofit corporation (the "Special Member"). The Managing Member, the Investor Member and the Special Member are sometimes collectively referred to herein as the "Consenting Members". The Investor Member and Special Member are sometimes collectively referred to herein as the "Non-Managing Members". This Agreement shall be fully binding upon and inure to the benefit of the parties and their successors and assigns to the foregoing.

#### Recitals

- A. The Owner, pursuant to its [Amended and Restated] Operating Agreement dated on or about the date hereof by and among the Consenting Members (the "Operating Agreement"), is engaged in the ownership and operation of an 60-unit apartment project for families located in Culpeper, Virginia and commonly known as "Lightfoot Apartments" (the "Project"). The real property comprising the Project is legally defined on **Exhibit A**.
- B. The Grantee is a member of the Managing Member of the Owner and is instrumental to the development and operation of the Project; and
- C. The Owner desires to give, grant, bargain, sell and convey to the Grantees certain rights of first refusal to purchase the Project on the terms and conditions set forth herein;
- D. Capitalized terms used herein and not otherwise defined shall have the meanings set forth in the Operating Agreement.
- NOW, THEREFORE, in consideration of the foregoing, of the mutual promises of the parties hereto and of other good and valuable consideration, the receipt and sufficiency of which the parties hereto acknowledge, the parties hereby agree as follows:

#### Section 1. Right of First Refusal

The Owner hereby grants to the Grantee a right of first refusal (the "<u>Refusal Right</u>") to purchase the real estate, fixtures, and personal property comprising the Project or associated with the physical operation thereof and owned by the Company at the time (the "<u>Property</u>"), for the price and subject to the other terms and conditions set forth below. The Property will include any reserves of the Partnership that is required by the Virginia Housing Development Authority

("Virginia Housing" or the "Credit Authority") or any lender of a loan being assumed in connection with the exercise of the Refusal Right to remain with the Project.

#### Section 2. Exercise of Refusal Right; Purchase Price

- After the end of the Compliance Period, the Company agrees that it will not sell the Property or any portion thereof to any Person without first offering the Property to the Grantee (the "Refusal Right"), for the Purchase Price (as defined in Section 3); provided, however, that such Refusal Right shall be conditioned upon the receipt by the Company of a "bona fide offer" (the acceptance or rejection of which shall not require the Consent of the Members). The Company shall give the notice of its receipt of such offer (the "Offer Notice") and shall deliver a copy of the Offer Notice to the Grantee. Upon receipt by the Grantee of the Offer Notice, the Grantee shall have 90 days to deliver to Company a written notice of its intent to exercise the Refusal Right (the "Election Notice"). An offer made with the purchase price and basic terms of the proposed sale from a third party shall constitute a "bona fide offer" for purposes of this Agreement. Such offer (i) may be solicited by the Grantee or the Managing Member (with such solicitation permitted to begin at any time following the end of the fourteenth (14<sup>th</sup>) year of the Compliance Period provided that the Election Notice may not be sent until the end of the Compliance Period) and (ii) may contain customary due diligence, financing, and other contingencies. Notwithstanding anything to the contrary herein, a sale of the Project pursuant to the Refusal Right shall not require the Consent of the Non-Managing Members [or of Virginia Housing].
- B. If the Grantee fails to deliver the Election Notice within ninety (90) days of receipt of the Offer Notice, or if such Election Notice is delivered but the Grantee does not consummate the purchase of the Project within 270 days from the date of delivery of the Election Notice (each, individually, a "<u>Terminating Event</u>"), then its Refusal Right shall terminate and the Company shall be permitted to sell the Property free of the Refusal Right.

#### Section 3. Purchase Price; Closing

- A. The purchase price for the Property pursuant to the Refusal Right (the "<u>Purchase Price</u>") shall equal the sum of (i) the principal amount of all outstanding indebtedness secured by the Project, and any accrued interest on any of such debts and (ii) all federal, State, and local taxes attributable to such sale, including those incurred or to be incurred by the partners or members of the Non-Managing Members. Notwithstanding the foregoing, however, the Purchase Price shall never be less than the amount of the "minimum purchase price" as defined in Section 42(i)(7)(B) of the Code. The Refusal Right granted hereunder is intended to satisfy the requirements of Section 42(i)(7) of the Code and shall be interpreted consistently therewith. In computing such price, it shall be assumed that each of the Non-Managing Members of the Owner (or their constituent partners or members) has an effective combined federal, state and local income tax rate equal to the maximum of such rates in effect on the date of Closing.
- B. All costs of the Grantee's purchase of the Property pursuant to the Refusal Right, including any filing fees, shall be paid by Grantee.
  - C. The Purchase Price shall be paid at Closing in one of the following methods:

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- (i) the payment of all cash or immediately available funds at Closing, or
- (ii) the assumption of any assumable Loans if Grantee has obtained the consent of the lenders to the assumption of such Loans, which consent shall be secured at the sole cost and expense of Grantee; provided, however, that any Purchase Price balance remaining after the assumption of the Loans shall be paid by Grantee in immediately available funds.

#### Section 4. Conditions Precedent; Termination

- A. Notwithstanding anything in this Agreement to the contrary, the right of the Grantee to exercise the Refusal Right and consummate any purchase pursuant thereto is contingent on each of the following being true and correct at the time of exercise of the Refusal Right and any purchase pursuant thereto:
  - (i) the Grantee or its assignee shall be a "qualified nonprofit organization" as defined in Section 42(h)(5)(C) of the Code or another qualified purchaser described in Section 42(i)(7)(A) of the Code (collectively, each, a "Qualified Beneficiary"); and
  - (ii) the Project continues to be a "qualified low-income housing project" within the meaning of Section 42 of the Code.
- B. This Agreement shall automatically terminate upon the occurrence of any of the following events and, if terminated, shall not be reinstated unless such reinstatement is agreed to in a writing signed by the Grantee and each of the Consenting Members:
  - (i) the transfer of the Property to a lender in total or partial satisfaction of any loan; or
  - (ii) any transfer or attempted transfer of all or any part of the Refusal Right by the Grantee, whether by operation of law or otherwise, except as otherwise permitted under Section 7 of this Agreement; or
  - (iii) the Project ceases to be a "qualified low-income housing project" within the meaning of Section 42 of the Code, or
  - (iv) the Grantee fails to deliver its Election Notice or consummate the purchase of the Property within the timeframes set forth in Section 2 above.

#### Section 5. <u>Contract and Closing</u>

Upon determination of the purchase price, the Owner and the Grantee shall enter into a written contract for the purchase and sale of the Property in accordance with the terms of this Agreement and containing such other terms and conditions as are standard and customary for similar commercial transactions in the geographic area which the Property is located, providing for a closing (the "Closing") to occur in the [\_\_\_\_\_], Virginia not later than the timeframes set

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forth in Section 2. In the absence of any such contract, this Agreement shall be specifically enforceable upon the exercise of the Refusal Right.

#### Section 6. Conveyance and Condition of the Property

The Owner's right, title and interest in the Property shall be conveyed by quitclaim deed, subject to such liens, encumbrances and parties in possession as shall exist as of the date of Closing. The Grantee shall accept the Property "AS IS, WHERE IS" and "WITH ALL FAULTS AND DEFECTS," latent or otherwise, without any warranty or representation as to the condition thereof whatsoever, including without limitation, without any warranty as to fitness for a particular purpose, habitability, or otherwise and no indemnity for hazardous waste or other conditions with respect to the Property will be provided. It is a condition to Closing that all amounts due to the Owner and the Investor Member from the Grantee or its Affiliates be paid in full. The Grantee shall pay all closing costs, including, without limitation, the Owner's attorney's fees. Upon closing, the Owner shall deliver to the Grantee, along with the deed to the property, an ALTA owner's title insurance policy dated as of the close of escrow in the amount of the purchase price, subject to the liens, encumbrances and other exceptions then affecting the title.

#### Section 7. Transfer

The Refusal Right shall not be transferred to any Person without the Consent of the Investor Member, except that the Grantee may assign all or any of its rights under this Agreement to an Affiliate of Grantee (a "Permitted Assignee") at the election and direction of the Grantee or to any assignee that shall be a "qualified nonprofit organization" as defined in Section 42(h)(5)(C) of the Code or another qualified purchaser described in Section 42(i)(7)(A) of the Code (collectively, each, a "Qualified Beneficiary").

In the case of any transfer of the Refusal Right (i) all conditions and restrictions applicable to the exercise of the Refusal Right or the purchase of the Property pursuant thereto shall also apply to such transferee, and (ii) such transferee shall be disqualified from the exercise of any rights hereunder at all times during which Grantee would have been ineligible to exercise such rights hereunder had it not effected such transfer.

#### Section 8. Rights Subordinate; Priority of Requirements of Section 42 of the Code

This Agreement is subordinate in all respects to any regulatory agreements and to the terms and conditions of the Mortgage Loans encumbering the Property. In addition, it is the intention of the parties that nothing in this Agreement be construed to affect the Owner's status as owner of the Property for federal income tax purposes prior to exercise of the Refusal Right granted hereunder. Accordingly, notwithstanding anything to the contrary contained herein, both the grant and the exercise of the Refusal Right shall be subject in all respects to all applicable provisions of Section 42 of the Code, including, in particular, Section 42(i)(7). In the event of a conflict between the provisions contained in this Agreement and Section 42 of the Code, the provisions of Section 42 shall control.

#### Section 9. Option to Purchase

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- A. The parties hereto agree that if the Service hereafter issues public authority to permit the owner of a low-income housing tax credit project to grant an "option to purchase" pursuant to Section 42(i)(7) of the Code as opposed to a "right of first refusal" without adversely affecting the status of such owner as owner of its project for federal income tax purposes, then the parties shall amend this Agreement and the Owner shall grant the Grantee an option to purchase the Property at the Purchase Price provided in Section 3 hereof and that meets the requirements of Code Section 42(i)(7).
- B. If the Service hereafter issues public authority to permit the owner of a low-income housing tax credit project to grant a "right of first refusal to purchase partner interests" and/or "purchase option to purchase partner interests" pursuant to Section 42(i)(7) of the Code (or other applicable provision) as opposed to a "right of first refusal to purchase the Project" without adversely affecting the status of such owner as owner of its project for federal income tax purposes (or the status of the Investor Member as a partner of the Company for federal income tax purposes) then the parties shall amend this Agreement and the Investor Members shall provide a right of first refusal and/or purchase option, as the case may be, to acquire their Interests for the Purchase Price provided in Section 3 hereof and that meets the requirements of Code Section 42(i)(7).

#### Section 10. Notice

Except as otherwise specifically provided herein, all notices, demands or other communications hereunder shall be in writing and shall be deemed to have been given and received (i) two (2) business days after being deposited in the United States mail and sent by certified or registered mail, postage prepaid, (ii) one (1) business day after being delivered to a nationally recognized overnight delivery service, (iii) on the day sent by telecopier or other facsimile transmission, answer back requested, or (iv) on the day delivered personally, in each case, to the parties at the addresses set forth below or at such other addresses as such parties may designate by notice to the other party:

- (i) If to the Owner, at the principal office of the Company set forth in Article II of the Operating Agreement;
- (ii) If to a Consenting Member, at their respective addresses set forth in Schedule A of the Operating Agreement;
- (iii) If to the Grantee, Bryan Phipps, President and CEO, 1173 West Main Street Abingdon, VA 24210.

#### Section 11. Severability of Provisions

Each provision of this Agreement shall be considered severable, and if for any reason any provision that is not essential to the effectuation of the basic purposes of the Agreement is determined to be invalid and contrary to any existing or future law, such invalidity shall not impair the operation of or affect those provisions of this Agreement that are valid.

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#### Section 12. <u>Binding Provisions</u>

The covenants and agreements contained herein shall be binding upon, and inure to the benefit of, the heirs, legal representatives, successors and assignees of the respective parties hereto, except in each case as expressly provided to the contrary in this Agreement.

#### Section 13. <u>Counterparts</u>

This Agreement may be executed in several counterparts and all so executed shall constitute one agreement binding on all parties hereto, notwithstanding that all the parties have not signed the original or the same counterpart.

#### Section 14. Governing Law

This Agreement shall be construed and enforced in accordance with the laws of the Commonwealth of Virginia without regard to principles of conflicts of law. Notwithstanding the foregoing, Company, Investor Member and Grantee do not intend the Refusal Right in this Agreement to be a common law right of first refusal but rather intend it to be understood and interpreted as a mechanism authorized by Section 42 of the Code to allow non-profit entities to preserve affordable housing for low-income families in accordance with Grantee's charitable objectives.

#### Section 15. <u>Headings</u>

All headings in this Agreement are for convenience of reference only. Masculine, feminine, or neuter gender, shall include all other genders, the singular shall include the plural, and vice versa as the context may require.

#### Section 16. Amendments

This Agreement shall not be amended except by written agreement between Grantee and the Owner with the consent of each of the Consenting Members [and Virginia Housing].

#### Section 17. Time

Time is of the essence with respect to this Agreement, and all provisions relating thereto shall be so construed.

#### Section 18. Legal Fees

Except as otherwise provided herein, in the event that legal proceedings are commenced by the Owner against the Grantee or by the Grantee against the Owner in connection with this Agreement or the transactions contemplated hereby, the prevailing party shall be entitled to recover all reasonable attorney's fees and expenses.

#### Section 19. Subordination

#83527862 v2 - 6 -

This Agreement is and shall remain automatically subject and subordinate to any bona fide mortgage to (or assigned to) an institutional or governmental lender with respect to the Project and, in the event of a foreclosure of any such mortgage, or of the giving of a deed in lieu of foreclosure to any such mortgagee, this Agreement shall become void and shall be of no further force or effect.

#### Section 20. Rule Against Perpetuities Savings Clause

The term of this Agreement will be ninety years commencing on the date first written above unless sooner terminated pursuant to the provisions hereof. If any provision of this Agreement is construed as violating and applicable "Rule Against Perpetuities" by statute or common law, such provision will be deemed to remain in effect only until the death of the last survivor of the now living descendants of any member of the 116th Congress of the United States, plus twenty-one (21) years thereafter. This Agreement and the Refusal Right herein granted are covenants running with the land and the terms and provisions hereof will be binding upon, inure to the benefits of and be enforceable by the parties hereto and their respective successors and assigns.

#### Section 21. Third Party Beneficiary; Virginia Housing Rights and Powers

The Virginia Housing Development Authority ("Virginia Housing") shall be a third party beneficiary to this Agreement, and the benefits of all of the covenants and restrictions hereof shall inure to the benefit of Virginia Housing, including the right, in addition to all other remedies provided by law or in equity, to apply to any court of competent jurisdiction within the Commonwealth of Virginia to enforce specific performance by the parties or to obtain an injunction against any violations hereof, or to obtain such other relief as may be appropriate. The Authority and its agents shall have those rights and powers with respect to the Project as set forth in the Act and the Virginia Housing Rules and Regulations promulgated thereunder, including without limitation, those rights and powers set forth in Chapter 1.2 of Title 365 of the Code of Virginia (1950), as amended, and 13VAC10-180-10 et seq., as amended.

[REMAINDER OF PAGE INTENTIONALLY LEFT BLANK]

#83527862 v2 - 7 -

IN WITNESS WHEREOF, the parties hereto have executed this Right of First Refusal Agreement as of the date first stated above.

#### **OWNER:**

#### LIGHTFOOT APARTMENTS, L.L.C.,

a Virginia limited liability company

By: People Incorporated Housing Group,

a Virginia nonstock corporation, its managing member

Name: Bryan Phipps

Title: President and CEC

STATE/COMMONWEALTH OF Virginia

CITY/COUNTY OF Washington

The foregoing instrument was acknowledged before me this & of March, 2022, by Bryan Phipps, the President and CEO of People Incorporated Housing Group, a Virginia nonstock corporation, the managing member of Lightfoot Apartments, L.L.C., a Virginia limited liability company.

(seal)

LAUREN MARIE KILBOURNE
NOTARY PUBLIC
REGISTRATION # 7736125
COMMONWEALTH OF VIRGINIA
MY COMMISSION EXPIRES
11-30-2626

Signature of person taking acknowledgment

(Title or rank) Notary Public

(Serial number, if any) 7736125

#### **GRANTEE:**

#### PEOPLE INCORPORATED HOUSING GROUP,

a Virginia non-stock nonprofit corporation

By:

Title: President and CEO

STATE/COMMONWEALTH OF Virginia
CITY/COUNTY OF Washington
The foregoing instrument was acknowledged before me this 8th of march by Bryan Phipps, the President and CEO of People Incorporated Housing Group, a Virginia nonstock corporation.

(seal)

LAUREN MARIE KILBOURNE
NOTARY PUBLIC
REGISTRATION # 7736125
COMMONWEALTH OF VIRGINIA
MY COMMISSION EXPIRES
11-30-202

Signature of person taking acknowledgment

(Title or rank) Notary Public

(Serial number, if any) 7736125

The undersigned hereby consents to the foregoing Right of First Refusal Agreement as of the date first set forth hereinabove.

#### **MANAGING MEMBER:**

PEOPLE INCORPORATED HOUSING GROUP, a Virginia nonstock corporation,

Title: President & CEO

STATE/COMMONWEALTH OF Virginia

CITY/COUNTY OF Washington

The foregoing instrument was acknowledged before me this 8th of March , 2022, by Bryan Phipps, the President and CEO of People Incorporated Housing Group, a Virginia nonstock corporation.

(seal)

LAUREN MARIE KILBOURNE NOTARY PUBLIC REGISTRATION # 7736125 COMMONWEALTH OF VIRGINIA MY COMMISSION EXPIRES

Samen Mane Kulbone Signature of person taking acknowledgment

(Title or rank) Notary Public

(Serial number, if any) 7736125

The undersigned hereby consents to the foregoing Right of First Refusal Agreement as of the date first set forth hereinabove.

	INVESTOR MEMBER:	
	[INVESTOR ENTITY], a  [][]limited liability company	
	By: []	
	By:	
	SPECIAL MEMBER:	
	PEOPLE INCORPORATED OF VIRGINIA, a Virginia nonstock non-profit corporation	
	By: Engulary Name: Bryan Phipps Title: President and CEO	
STATE OF <u>Virginia</u> ) CITY/COUNTY OF <u>Washington</u> )		
On March 8, 2022 before me, the state, personally appeared Bryan Phipps, personally appeared Bryan Phipps, personally appeared Bryan Phipps, personal states of satisfactory evidence to be the individual and acknowledged to me that he executed manager of [Investor Entity], a of People Incorporated of Virginia, a Virginia and Incorporated of Virginia and Incorporated I	resonally known to me or proved to me on the basis whose name is subscribed to the within instrument the same in his capacity as [], the limited liability company, and President and CEO nia nonstock non-profit corporation, and that by his dividual or the person on behalf of which the	
Lauren Marie Kilbourne Notary Public	LAUREN MARIE KILBOURNE NOTARY PUBLIC	
Commission expires: November 30,207	REGISTRATION # 7738125 COMMONWEALTH OF VIRGINIA MY COMMISSION EXPIRES _\1-30-2026	

#### **EXHIBIT A**

#### **LEGAL DESCRIPTION**

A description of land currently owned by the Board of Supervisors of Culpeper County and the Town of Culpeper, Virginia and containing 230,687 Square Feet or 5.2958 Acres and being more particularly described below.

beginning at a point in the easterly right-of-way of Old Fredericksburg Road and a 10' Alley; and with the right-of-way of Old Fredericksburg Road the following courses and distances:

N 37°08'17" W a distance of 101.16' to a point;

N 37°08'17" W a distance of 22.87' to a point; leaving Old Fredericksburg Road and with the right-of-way of South East Street the following courses and distances:

a curve turning to the right with an arc length of 42.38', with a radius of 34.59', with a chord bearing of N 00°10'40" W, with a chord length of 39.78', to a point;

N 37°06'11" E a distance of 55.83' to a point;

a curve turning to the left with an arc length of 20.20', with a radius of 260.83', with a chord bearing of N 35°22'23" E, with a chord length of 20.19', to a point; said point parking the corner of Ross; thence leaving South East Street and with Ross; N 82°38'33" E a distance of 187.56' to a point; thence N 05°30'14" W a distance of 102.50' to a point; said point being in the right-of-way of Bickers Street; thence N 85°09'26" E a distance of 120.03' to a point; then N 04°50'34" W a distance of 25.00' to a point; said point being a corner of Slaughter; thence with Slaughter, N 04°02'16" W a distance of 109.88' to an iron pin; said iron pin is also in the line of Williams; thence leaving Slaughter and with Williams; N 86° 36'29" E a distance of 5.60' to a point; N 00°47'43" E a distance of 45.76' to a point; said point being in the line of Dennis; thence leaving Williams and with Dennis and Lanhm; S 88°45'31" E a distance of 508.49' to a point; said point being in the westerly right-of-way of Southern Railroad; thence with a curve turning to the left with an arc length of 211.10', with a radius of 3908.77', with a chord bearing of S 09°01'12" E, with a chord length of 211.07', to a point; thence with a compound curve turning to the left with an arc length of 131.06', with a radius of 3078.38', with a chord bearing of S 11°45'29" E, with a chord length of 131.05', to a point; said point marking a new line of division; thence S 58°40'18" W a distance of 286.79' to a point in the line of Nelson; thence with Nelson, N 39°37'45" W a distance of 184.60' to a point; thence leaving the lines of Nelson and continuing with the lines of Bannister; N 42°05'48" E a distance of 155.30' to an iron rod:

thence N 37°51'10" W a distance of 24.34' to an iron rod;

thence continuing with Bannister and with Menefee; S 79°02'28" W a distance of 178.19' to a point; thence leaving Menefee and with Glascoe; S 77°10'41" W a distance of 98.62' to an iron rod; thence leaving Glascoe and with the right-of-way of a 10' Alley; S 82°38'33" W a distance of 17.78' to a point;

thence S 48°25'23" W a distance of 358.83' to a point;

which is the point of beginning,

having an area of 230936 square feet, 5.3704 acres.

Tax Map Nos. 41A3 5 3 41A1 4 Y 7 41A1 4 Y 7A

## Tab W:

Internet Safety Plan and Resident Information Form (if internet amenities selected)

#### **Internet Safety Tips**

#### For Adults:

- 1. Understand privacy settings and use them. Only allow people you know in real life to be friends with you online.
- 2. Pause before you post. Even if you restrict access to your profiles, whatever you put online can be seen by your entire friend group, and they can distribute it beyond your intended audience.
- 3. Guard your personal information. Release your social security number only when required for tax forms, employment records, financial transactions, and license applications. Give out your credit card number and personal information only when you have initiated the transaction and trust the company.
- 4. Create difficult-to-guess passwords. Do not use the last four digits of your social security number, birth date, middle name, or mother's maiden name.
- 5. Play it safe with law enforcement. In the event of identity theft, call the Attorney General's Office to obtain an Identity Theft Passport. This protects you from being detained or arrested for crimes committed by someone using your name.

#### For Parents:

- 1. Build a solid, trusting relationship. Encourage your kids to share their technological experiences. An open line of communication is effective at preventing online victimization.
- 2. Initiate a discussion about privacy. Tell your kids that what they post, text, upload, or send is irretrievable. Any information they put out there can be distributed without their knowledge or permission.
- 3. Establish rules governing technology. Let your kids know you will be monitoring their activity online. Tell them up-front they should have no expectation of privacy. Ask what sites they visit and view any online profiles they have posted. Tell them when they are allowed to talk, text, and surf the Internet on their phone.
- 4. Keep the home computer visible. Prohibit use of computers in private areas of the house, such as bedrooms.
- 5. Share passwords. Make sure you know the password to every site your child visits.
- 6. Watch for danger signs warning of online predators. Become suspicious if your child is secretive or obsessive about being online, changes screens, turns off computer when you are nearby, or receives phone calls or mail from someone you don't know.

#### For Kids:

1. Set up privacy controls. Restrict your social media profiles so they can only be seen by people you know in real life.

- 2. Guard personal information. Don't give out your address or date of birth.
- 3. Pause before you post. Make sure you only share PG-rated photos. Be very careful about what you put out there because once it's public, you can never take it back.
- 4. Do not engage in risky behaviors online. This includes visiting X-rated sites, talking about sex, and interacting with online strangers.
- 5. Do not meet with strangers. Never agree to meet someone in person whom you've met online. If an online contact insists on a face-to-face meeting, notify a trusted adult immediately.
- 6. Tell bullies to stop. If someone is threatening you, sending obscene jokes or images altered to embarrass you, or even trying to get other people to harm you, you are being bullied. Block the bully from reaching you and tell a trusted adult.
- 7. Report problems. If you receive a mean, threatening, or sexual message, tell a parent, counselor, or law enforcement officer. Never retaliate or be a cyber bully yourself.

More information about internet safety can be found on the Virginia Attorney General's website: <a href="https://www.oag.state.va.us/ccsweb2/index.php/internet-safety/internet-safety-tips">https://www.oag.state.va.us/ccsweb2/index.php/internet-safety/internet-safety-tips</a>

#### **Internet Security Plan**

The internet service in the Lightfoot Apartments community building will have a rotating password that is only accessible to residents. The network router will be in a secure area to which tenants will not have access. The router will have a secure firewall to prevent data breaches. Homebase will monitor and maintain the Wi-Fi system in the community building and within units. At move-in, Tenants will be provided with the attached internet safety information and will sign an Acknowledgement of Responsibilities statement that affirms they have reviewed the internet safety and security guidelines.

#### RESIDENT INTERNET SERVICE ACKNOWLEDGEMENT

By signing below, I acknowledge that I have thoroughly reviewed the Internet Security Plan and safety guidelines. I understand the general rules of operation prior to use. I understand my responsibility as a user of the Internet and I agree to abide by the following Rules of Operation at all times.

- Internet usage for the purpose of illegal activity is not permitted and will be reported to authorities.
- Using the internet to harass or discriminate against others is not permitted.
- Do not access pornographic or illicit sites via the internet.
- No profanity will be tolerated on-line or in-person.
- No rough housing in the community building.
- Surf at your own risk.

I assume total responsibility and risk for using the free Wi-Fi service in my home and in the community building. I understand that Homebase and People Incorporated will only provide support for the Wi-Fi system and are not responsible for the provision, performance, or technical support of my electronic device. I understand that the free internet service will provide a minimum of 10 Mbps download/3 Mbps upload speed and I can choose to upgrade my service with Homebase at any time for a fee.

If there is any question regarding my or my child's behavior while using the free Wi-Fi, I or my child may be suspended from using the Internet service.

Tenant Signature	
Tenant Name (printed)	
Date	



## WiFi as an amenity

Our Homebase WiFi network powers all your smart building devices while providing your residents and staff with simple internet service as an amenity.

Learn how connecting your community can make you more money per unit.



### Infrastructure that pays for itself.

#### \$ Incremental Revenue

Build FREE Wifi access into your rent as an amenity to attract tenants. Residents can upgrade to higher speeds, and add the fee to their rent via the Homebase app.

#### (Immediately Available

Give residents the perk of signing up for internet right when they move in. Time is money.

#### °C → A Flexible Network

Setup secure private networks for staff connectivity, retail tenants and other special needs throughout the building.

#### C Easy Device Add-ons

With your building fully connected, never have to worry about how you'll connect future IoT devices that could save you money in the future.

#### () Always-on Devices

Setting up your own private network to connect devices means they are always in your control.

#### **⊘** A Managed Service

Homebase manages your buildings networks 24/7 ensuring uptime for your devices and your residents.

### The need for instant connectivity.



Everyone needs the internet

A reliable connection is a must have for any savvy resident and can even replace the need for cable.



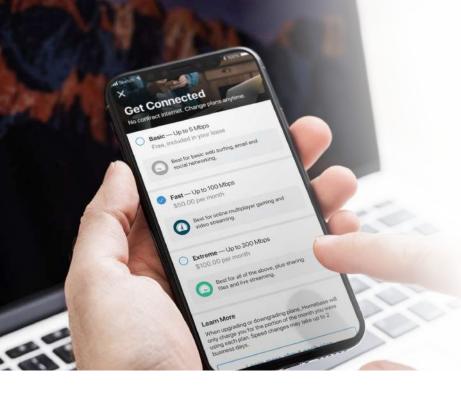
Everything needs the internet

A well-designed private network gives residents and staff a reliable connected experience.



Prepare for the future

A scalable, affordable, and flexible built-in network is critical to future-proof your building.



#### Upgrade at any time.

The same network that connects your IoT can also connect your residents.

Homebase WIFI as an amenity offers a tiered subscription internet service for your residents with zero hassle for your managers. Offer a little bandwidth or a LOT, it's your network after all!

Start with a free WIFI access tier for connectivity for all and allow your residents to upgrade their unit network to a higher speed instantly and have their subscription added to their rent balance automatically.

#### **FAQs**

### How do my residents watch TV?

In today's age of cord cutting, there are more options than ever for over-the-top programming (OTT) for live TV. Services like Hulu, YoutubeTV, Sling and DirectTV now offer live TV over the internet. Homebase works with you and your residents to ensure they know they have many options.

## Who handles resident tech questions?

We've got this one too.
Residents can chat directly
with a Homebase customer
success agent from the
Homebase app. We'll take the
burden off your staff of
making sure everyone's
connected properly.

### How fast is the resident internet?

This is market dependent but typically we see our clients offer internet download speed tiers of 5MB up to 300MB.

## What happens if internet goes down?

Homebase is a fully managed service provider for IoT and Wifi networks. We monitor your networks 24/7 from our operations center and will let you know if we detect an outage. If it's an issue with the ISP, we'll work with them to ensure service is restored. If it's an issue with the network, we'll send a crew out ASAP to ensure your systems are back up and running in no time.

### Can you retrofit a current building with WIFI?

Our trained IT and construction professionals know how to design a network for maximum connectivity and reliability with little disruption to your residents. Homebase has you covered.

### How much does this cost a month?

A couple factors go into the cost of a managed Wifi network including building size, layout and geographical market. Our expert team works to value your network and find the right carrier for maximum reliability and cost effectiveness. Homebase is happy to provide a FREE ESTIMATE, just send us your building details.

# Tab X:

Marketing Plan for units meeting accessibility requirements of HUD section 504

#### Lightfoot Apartments, L.L.C.

**Lightfoot Apartments** 

#### **Marketing Plan for Accessible Units**

#### Overview:

Upon completion of the construction of Lightfoot Apartments, six (6) of the units in the complex will meet accessibility requirements of HUD Section 504 for persons with disabilities and will be actively marketed to persons with disabilities as defined in the Fair Housing Act. Units will be held vacant for 60 days during which ongoing marketing will be documented. Whenever a 504 unit becomes available for occupancy, it shall first be offered to a qualified household with disabilities. If there are no such persons currently residing in the project, Lightfoot Apartments, L.L.C., the owner, shall then offer the unit to the next available qualified household with disabilities on its waiting list.

Individuals seeking housing will need to qualify under the income restrictions and application screening of Lightfoot Apartments, including but not limited to earning at least 60% or less of the Area Median Income.

#### Resources:

Through the resources available from several organizations, Lightfoot Apartments, L.L.C., the owner, will be able to offer tenants in need of accessible, as well as affordable housing, a place to call home. With the assistance of Access Virginia, the owner will be able to locate many agencies and organizations capable of matching individual and family housing needs with properties that can meet those needs. In addition, the property will be listed at **virginiahousingsearch.com**.

The National Accessible Apartment Clearinghouse (NAAC) connects individuals with disabilities with apartments that have been designed for them or adapted to meet their needs. The NAAC maintains a registry of more than 80,000 units in 50 states. By registering Lightfoot Apartments with the NAAC, individuals in need of accessible and affordable housing will be able to find the development on the NAAC's website.

Rappahannock-Rapidan Community Services Board provides residents with access to accessible and affordable housing (including Housing Choice Vouchers) as well as many other supportive services. The owner will communicate with this agency to ensure the housing needs of the community are being met.

**Rappahannock-Rapidan Regional Commission** serves as the lead agency of the Foothills Housing Network and provides solutions and referrals for individuals experiencing homelessness. The owner will collaborate with the RRRC so the population experiencing homelessness is aware of vacancies at the property.

The owner will also utilize the Virginia Department of Medical Assistance Services (DMAS) and the Virginia Department of Behavioral Health and Developmental Services (DBHDS) as resources for referrals to the property.

When members of the community with mobility impairments or intellectual or developmental disabilities come to one of these organizations, they will be informed of the opportunities available to meet their housing needs at Lightfoot Apartments.

# Tab Y:

Inducement Resolution for Tax Exempt Bonds

# N/A

# Tab Z:

Documentation of team member's Diversity, Equity and Inclusion Designation

# N/A

# Tab AA:

Priority Letter from Rural Development

# N/A

# Tab AB:

Socially Disadvantaged Population Documentation

# N/A